



# ANNUAL STATEMENT

## For the Year Ended DECEMBER 31, 2022

### OF THE CONDITION AND AFFAIRS OF THE

# ALL AMERICA INSURANCE COMPANY

|                                       |   |                                       |   |  |                      |            |
|---------------------------------------|---|---------------------------------------|---|--|----------------------|------------|
| NAIC Group Code                       | 0036<br><small>(Current Period)</small>   | 0036<br><small>(Prior Period)</small> | NAIC Company Code   | 20222  | Employer's ID Number | 34-0935740 |
| Organized under the Laws of           | Ohio  |                                       | State of Domicile or Port of Entry  | OH   |                      |            |
| Country of Domicile                   | United States of America  |                                       |   |  |                      |            |
| Incorporated/Organized                | 04/12/1961  |                                       | Commenced Business  | 08/01/1961   |                      |            |
| Statutory Home Office                 | 800 SOUTH WASHINGTON STREET<br><small>(Street and Number)</small>                         |                                       | VAN WERT, OH, US 45891-2357<br><small>(City or Town, State, Country and Zip Code)</small> |  |                      |            |
| Main Administrative Office            | 800 SOUTH WASHINGTON STREET<br><small>(Street and Number)</small>                         |                                       |   |  |                      |            |
|                                       | VAN WERT, OH, US 45891-2357<br><small>(City or Town, State, Country and Zip Code)</small> |                                       |   | (419)238-1010<br><small>(Area Code) (Telephone Number)</small> |                      |            |
| Mail Address                          | P.O. BOX 351<br><small>(Street and Number or P.O. Box)</small>                            |                                       | VAN WERT, OH, US 45891-0351<br><small>(City or Town, State, Country and Zip Code)</small> |  |                      |            |
| Primary Location of Books and Records | 800 SOUTH WASHINGTON STREET<br><small>(Street and Number)</small>                         |                                       |   |  |                      |            |
|                                       | VAN WERT, OH, US 45891-2357<br><small>(City or Town, State, Country and Zip Code)</small> |                                       |   | (419)238-1010<br><small>(Area Code) (Telephone Number)</small> |                      |            |
| Internet Website Address              | WWW.CENTRAL-INSURANCE.COM   |                                       |   |  |                      |            |
| Statutory Statement Contact           | AMY RENEE DOUGAL<br><small>(Name)</small>   |                                       | (419)238-5551-2176<br><small>(Area Code)(Telephone Number)(Extension)</small>             |  |                      |            |
|                                       | ADOUGAL@CENTRAL-INSURANCE.COM<br><small>(E-Mail Address)</small>                          |                                       | (419)238-7626<br><small>(Fax Number)</small>  |  |                      |            |

### OFFICERS

| Name                    | Title                   |
|-------------------------|-------------------------|
| EVAN PENNINGTON PURMORT | PRESIDENT               |
| KEITH ALLEN GOAD        | CHIEF FINANCIAL OFFICER |
| AMY RENEE DOUGAL        | TREASURER               |

### OTHERS

JAMES RAYMOND BARTO, VICE PRESIDENT #  
 PAUL JOSEPH EDWARDS, VICE PRESIDENT  
 CYNTHIA MARIE HURLESS, CHIEF OPERATING OFFICER  
 JOCELYN LEIGH PFEIFER, SR VICE PRESIDENT  
 JENA LEE WIERWILLE, VICE PRESIDENT #

ROBERT JOSEPH COLEMAN, VICE PRESIDENT  
 ANGELA MARIE GIBSON, VICE PRESIDENT  
 MATTHEW PAUL KORTE, CHIEF TECHNOLOGY OFFICER  
 TIMOTHY LEE RAUCH, VICE PRESIDENT  
 MATTHEW LANE ZOLLNER, VICE PRESIDENT

BRANDON LAWRENCE CORUM, VICE PRESIDENT #  
 TRINTIN CHAD GLENN, CHIEF ACTUARY  
 DAVID THOMAS LEE, VICE PRESIDENT  
 JESSICA MARIE SEYMOUR, VICE PRESIDENT

### DIRECTORS OR TRUSTEES

EDWARD RAY BUHL  
 THOMAS B KEARNEY  
 EVAN PENNINGTON PURMORT  
 DENNIS DALE STRIPE

JOSIE LEE COVINGTON II  
 EDWARD JOSEPH NOONAN  
 FRANCIS WALWORTH PURMORT III  
 DAVID CARTER WARD

CYNTHIA MARIE HURLESS  
 JOCELYN LEIGH PFEIFER #  
 ROMEL GARRY SALAM

State of Ohio  
 County of Van Wert ss

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

\_\_\_\_\_  
(Signature)  
 EVAN PENNINGTON PURMORT  
 \_\_\_\_\_  
(Printed Name)  
 1.  
 PRESIDENT  
 \_\_\_\_\_  
(Title)

\_\_\_\_\_  
(Signature)  
 KEITH ALLEN GOAD  
 \_\_\_\_\_  
(Printed Name)  
 2.  
 CHIEF FINANCIAL OFFICER  
 \_\_\_\_\_  
(Title)

\_\_\_\_\_  
(Signature)  
 AMY RENEE DOUGAL  
 \_\_\_\_\_  
(Printed Name)  
 3.  
 TREASURER  
 \_\_\_\_\_  
(Title)

Subscribed and sworn to before me this  
22 day of Feb, 2023

- a. Is this an original filing?  
 b. If no: 1. State the amendment number  
 2. Date filed  
 3. Number of pages attached

Yes[X] No[ ]

\_\_\_\_\_  
 02/22/2023  
 \_\_\_\_\_

\_\_\_\_\_  
(Notary Public Signature)

## ASSETS

|  | Current Year |                    |                                 | Prior Year          |
|--|--------------|--------------------|---------------------------------|---------------------|
|  | 1            | 2                  | 3                               | 4                   |
|  | Assets       | Nonadmitted Assets | Net Admitted Assets (Cols. 1-2) | Net Admitted Assets |
| 1. Bonds (Schedule D) .....  | 305,853,354  |                    | 305,853,354                     | 268,595,244         |
| 2. Stocks (Schedule D):  |              |                    |                                 |                     |
| 2.1 Preferred stocks .....   | 542,894      |                    | 542,894                         | 631,934             |
| 2.2 Common Stocks .....  | 77,534       | 77,534             |                                 |                     |
| 3. Mortgage loans on real estate (Schedule B):   |              |                    |                                 |                     |
| 3.1 First liens .....  |              |                    |                                 |                     |
| 3.2 Other than first liens .....   |              |                    |                                 |                     |
| 4. Real estate (Schedule A):   |              |                    |                                 |                     |
| 4.1 Properties occupied by the company (less \$.....0 encumbrances) .....  |              |                    |                                 |                     |
| 4.2 Properties held for the production of income (less \$.....0 encumbrances) .....  |              |                    |                                 |                     |
| 4.3 Properties held for sale (less \$.....0 encumbrances) .....  |              |                    |                                 |                     |
| 5. Cash (\$.....2,985,868, Schedule E Part 1), cash equivalents (\$.....2,389,144, Schedule E Part 2) and short-term investments (\$.....0, Schedule DA) ..... | 5,375,012    |                    | 5,375,012                       | 32,251,910          |
| 6. Contract loans (including \$.....0 premium notes) .....   |              |                    |                                 |                     |
| 7. Derivatives (Schedule DB) .....   |              |                    |                                 |                     |
| 8. Other invested assets (Schedule BA) .....   |              |                    |                                 |                     |
| 9. Receivables for securities .....  | 15,000       |                    | 15,000                          | 10,000              |
| 10. Securities Lending Reinvested Collateral Assets (Schedule DL) .....  |              |                    |                                 |                     |
| 11. Aggregate write-ins for invested assets .....  |              |                    |                                 |                     |
| 12. Subtotals, cash and invested assets (Lines 1 to 11) .....  | 311,863,793  | 77,534             | 311,786,259                     | 301,489,088         |
| 13. Title plants less \$.....0 charged off (for Title insurers only) .....   |              |                    |                                 |                     |
| 14. Investment income due and accrued .....  | 2,534,791    |                    | 2,534,791                       | 1,942,516           |
| 15. Premiums and considerations:   |              |                    |                                 |                     |
| 15.1 Uncollected premiums and agents' balances in the course of collection .....   | 7,062,566    | 96,535             | 6,966,031                       | 6,861,174           |
| 15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (Including \$.....84,239 earned but unbilled premiums) .....     | 33,146,122   | 10,149             | 33,135,973                      | 30,502,210          |
| 15.3 Accrued retrospective premiums (\$.....0) and contracts subject to redetermination (\$.....0) .....   |              |                    |                                 |                     |
| 16. Reinsurance:   |              |                    |                                 |                     |
| 16.1 Amounts recoverable from reinsurers .....   | 2,494,827    |                    | 2,494,827                       | 677,911             |
| 16.2 Funds held by or deposited with reinsured companies .....   |              |                    |                                 |                     |
| 16.3 Other amounts receivable under reinsurance contracts .....  |              |                    |                                 |                     |
| 17. Amounts receivable relating to uninsured plans .....   |              |                    |                                 |                     |
| 18.1 Current federal and foreign income tax recoverable and interest thereon .....   |              |                    |                                 |                     |
| 18.2 Net deferred tax asset .....  | 4,509,533    | 413,792            | 4,095,741                       | 3,838,594           |
| 19. Guaranty funds receivable or on deposit .....  | 82,684       |                    | 82,684                          | 20,351              |
| 20. Electronic data processing equipment and software .....  |              |                    |                                 |                     |
| 21. Furniture and equipment, including health care delivery assets (\$.....0) .....  |              |                    |                                 |                     |
| 22. Net adjustment in assets and liabilities due to foreign exchange rates .....   |              |                    |                                 |                     |
| 23. Receivables from parent, subsidiaries and affiliates .....   | 389,791      |                    | 389,791                         | 2,746,103           |
| 24. Health care (\$.....0) and other amounts receivable .....  |              |                    |                                 |                     |
| 25. Aggregate write-ins for other than invested assets .....   | 835,896      |                    | 835,896                         | 997,152             |
| 26. TOTAL assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25) .....   | 362,920,003  | 598,010            | 362,321,993                     | 349,075,098         |
| 27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts .....  |              |                    |                                 |                     |
| 28. TOTAL (Lines 26 and 27) .....  | 362,920,003  | 598,010            | 362,321,993                     | 349,075,098         |
| <b>DETAILS OF WRITE-INS</b>  |              |                    |                                 |                     |
| 1101. ....   |              |                    |                                 |                     |
| 1102. ....   |              |                    |                                 |                     |
| 1103. ....   |              |                    |                                 |                     |
| 1198. Summary of remaining write-ins for Line 11 from overflow page .....  |              |                    |                                 |                     |
| 1199. TOTALS (Lines 1101 through 1103 plus 1198) (Line 11 above) .....   |              |                    |                                 |                     |
| 2501. EQUITIES & DEPOSITS IN POOLS & ASSOCIATIONS .....  | 835,896      |                    | 835,896                         | 997,152             |
| 2502. ....   |              |                    |                                 |                     |
| 2503. ....   |              |                    |                                 |                     |
| 2598. Summary of remaining write-ins for Line 25 from overflow page .....  |              |                    |                                 |                     |
| 2599. TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above) .....   | 835,896      |                    | 835,896                         | 997,152             |

## LIABILITIES, SURPLUS AND OTHER FUNDS

|   | 1<br>Current Year | 2<br>Prior Year |
|---|-------------------|-----------------|
| 1. Losses (Part 2A, Line 35, Column 8) .....  | 77,217,000        | 76,932,546      |
| 2. Reinsurance payable on paid losses and loss adjustment expenses (Schedule F, Part 1, Column 6) .....   |                   |                 |
| 3. Loss adjustment expenses (Part 2A, Line 35, Column 9) .....  | 26,979,551        | 26,480,753      |
| 4. Commissions payable, contingent commissions and other similar charges .....  | 4,687,861         | 4,566,539       |
| 5. Other expenses (excluding taxes, licenses and fees) .....  | (71,039)          | 581,226         |
| 6. Taxes, licenses and fees (excluding federal and foreign income taxes) .....  | 1,046,757         | 1,112,194       |
| 7.1 Current federal and foreign income taxes (including \$.....0 on realized capital gains (losses)) .....  | 2,739,723         | 1,324,569       |
| 7.2 Net deferred tax liability .....  |                   |                 |
| 8. Borrowed money \$.....0 and interest thereon \$.....0 .....  |                   |                 |
| 9. Unearned premiums (Part 1A, Line 38, Column 5) (after deducting unearned premiums for ceded reinsurance of \$.....38,693,248 and including warranty reserves of \$.....0 and accrued accident and health experience rating refunds including \$.....0 for medical loss ratio rebate per the Public Health Service Act) ..... | 64,487,472        | 61,231,465      |
| 10. Advance premiums .....  | 999,571           | 994,057         |
| 11. Dividends declared and unpaid:  |                   |                 |
| 11.1 Stockholders .....   |                   |                 |
| 11.2 Policyholders .....  | 86,525            | 53,039          |
| 12. Ceded reinsurance premiums payable (net of ceding commissions) .....  | 1,030,536         | 714,533         |
| 13. Funds held by company under reinsurance treaties (Schedule F, Part 3, Column 20) .....  |                   |                 |
| 14. Amounts withheld or retained by company for account of others .....   |                   |                 |
| 15. Remittances and items not allocated .....   |                   |                 |
| 16. Provision for reinsurance (including (\$.....0 certified)) (Schedule F, Part 3 Column 78) .....   | 19,000            |                 |
| 17. Net adjustments in assets and liabilities due to foreign exchange rates .....   |                   |                 |
| 18. Drafts outstanding .....  |                   |                 |
| 19. Payable to parent, subsidiaries and affiliates .....  |                   |                 |
| 20. Derivatives .....   |                   |                 |
| 21. Payable for securities .....  |                   |                 |
| 22. Payable for securities lending .....  |                   |                 |
| 23. Liability for amounts held under uninsured plans .....  |                   |                 |
| 24. Capital notes \$.....0 and interest thereon \$.....0 .....  |                   |                 |
| 25. Aggregate write-ins for liabilities .....   | 154,070           | 140,456         |
| 26. TOTAL Liabilities excluding protected cell liabilities (Lines 1 through 25) .....   | 179,377,026       | 174,131,377     |
| 27. Protected cell liabilities .....  |                   |                 |
| 28. TOTAL Liabilities (Lines 26 and 27) .....   | 179,377,026       | 174,131,377     |
| 29. Aggregate write-ins for special surplus funds .....   |                   |                 |
| 30. Common capital stock .....  | 5,250,000         | 5,250,000       |
| 31. Preferred capital stock .....   |                   |                 |
| 32. Aggregate write-ins for other-than-special surplus funds .....  |                   |                 |
| 33. Surplus notes .....   |                   |                 |
| 34. Gross paid in and contributed surplus .....   | 9,302,000         | 9,302,000       |
| 35. Unassigned funds (surplus) .....  | 168,392,967       | 160,391,721     |
| 36. Less treasury stock, at cost:   |                   |                 |
| 36.1 .....0 shares common (value included in Line 30 \$.....0) .....  |                   |                 |
| 36.2 .....0 shares preferred (value included in Line 31 \$.....0) .....   |                   |                 |
| 37. Surplus as regards policyholders (Lines 29 to 35, minus 36) (Page 4, Line 39) .....   | 182,944,967       | 174,943,721     |
| 38. TOTALS (Page 2, Line 28, Column 3) .....  | 362,321,993       | 349,075,098     |
| <b>DETAILS OF WRITE-INS</b>   |                   |                 |
| 2501. Reserve for Escheats .....  | 88,524            | 74,876          |
| 2502. Reserve for Investment Expenses .....   | 66,000            | 66,000          |
| 2503. Reserve for Police Reports/Tele-Interpreter .....   | (454)             | (420)           |
| 2598. Summary of remaining write-ins for Line 25 from overflow page .....   |                   |                 |
| 2599. TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above) .....  | 154,070           | 140,456         |
| 2901. ....  |                   |                 |
| 2902. ....  |                   |                 |
| 2903. ....  |                   |                 |
| 2998. Summary of remaining write-ins for Line 29 from overflow page .....   |                   |                 |
| 2999. TOTALS (Lines 2901 through 2903 plus 2998) (Line 29 above) .....  |                   |                 |
| 3201. ....  |                   |                 |
| 3202. ....  |                   |                 |
| 3203. ....  |                   |                 |
| 3298. Summary of remaining write-ins for Line 32 from overflow page .....   |                   |                 |
| 3299. TOTALS (Lines 3201 through 3203 plus 3298) (Line 32 above) .....  |                   |                 |

## STATEMENT OF INCOME

|   | 1<br>Current<br>Year | 2<br>Prior<br>Year |
|---|----------------------|--------------------|
| <b>UNDERWRITING INCOME</b>  |                      |                    |
| 1. Premiums earned (Part 1, Line 35, Column 4)  | 120,108,100          | 114,155,499        |
| <b>DEDUCTIONS</b>   |                      |                    |
| 2. Losses incurred (Part 2, Line 35, Column 7)  | 66,286,369           | 65,504,251         |
| 3. Loss adjustment expenses incurred (Part 3, Line 25, Column 1)  | 9,276,783            | 10,860,092         |
| 4. Other underwriting expenses incurred (Part 3, Line 25, Column 2)   | 42,200,196           | 39,204,948         |
| 5. Aggregate write-ins for underwriting deductions  |                      |                    |
| 6. TOTAL Underwriting Deductions (Lines 2 through 5)  | 117,763,349          | 115,569,292        |
| 7. Net income of protected cells  |                      |                    |
| 8. Net underwriting gain (loss) (Line 1 minus Line 6 plus Line 7)   | 2,344,752            | (1,413,793)        |
| <b>INVESTMENT INCOME</b>  |                      |                    |
| 9. Net investment income earned (Exhibit of Net Investment Income, Line 17)   | 9,492,504            | 7,842,374          |
| 10. Net realized capital gains (losses) less capital gains tax of \$.....0 (Exhibit of Capital Gains (Losses))  | (193,555)            | 124,931            |
| 11. Net investment gain (loss) (Lines 9 + 10)   | 9,298,950            | 7,967,305          |
| <b>OTHER INCOME</b>   |                      |                    |
| 12. Net gain (loss) from agents' or premium balances charged off (amount recovered \$.....0 amount charged off \$.....81,554)                           | (81,554)             | (130,722)          |
| 13. Finance and service charges not included in premiums  | 239,311              | 264,579            |
| 14. Aggregate write-ins for miscellaneous income  | (55,527)             | (52,335)           |
| 15. TOTAL Other Income (Lines 12 through 14)  | 102,230              | 81,521             |
| 16. Net income before dividends to policyholders, after capital gains tax and before all other federal and foreign income taxes (Lines 8 + 11 + 15)     | 11,745,931           | 6,635,034          |
| 17. Dividends to policyholders  | 86,391               | 101,802            |
| 18. Net income, after dividends to policyholders, after capital gains tax and before all other federal and foreign income taxes (Line 16 minus Line 17) | 11,659,540           | 6,533,232          |
| 19. Federal and foreign income taxes incurred   | 3,021,519            | 1,226,292          |
| 20. Net income (Line 18 minus Line 19) (to Line 22)   | 8,638,021            | 5,306,940          |
| <b>CAPITAL AND SURPLUS ACCOUNT</b>  |                      |                    |
| 21. Surplus as regards policyholders, December 31 prior year (Page 4, Line 39, Column 2)  | 174,943,613          | 168,406,088        |
| 22. Net income (from Line 20)   | 8,638,021            | 5,306,940          |
| 23. Net transfers (to) from Protected Cell accounts   |                      |                    |
| 24. Change in net unrealized capital gains or (losses) less capital gains tax of \$.....(174,900)   | (657,955)            | 212,851            |
| 25. Change in net unrealized foreign exchange capital gain (loss)   |                      |                    |
| 26. Change in net deferred income tax   | 70,694               | 163,243            |
| 27. Change in nonadmitted assets (Exhibit of Nonadmitted Assets Line 28, Column 3)  | (30,515)             | 6,491              |
| 28. Change in provision for reinsurance (Page 3, Line 16, Column 2 minus Column 1)  | (19,000)             | 848,000            |
| 29. Change in surplus notes   |                      |                    |
| 30. Surplus (contributed to) withdrawn from protected cells   |                      |                    |
| 31. Cumulative effect of changes in accounting principles   |                      |                    |
| 32. Capital changes:  |                      |                    |
| 32.1 Paid in  |                      |                    |
| 32.2 Transferred from surplus (Stock Dividend)  |                      |                    |
| 32.3 Transferred to surplus   |                      |                    |
| 33. Surplus adjustments:  |                      |                    |
| 33.1 Paid in  |                      |                    |
| 33.2 Transferred to capital (Stock Dividend)  |                      |                    |
| 33.3 Transferred from capital   |                      |                    |
| 34. Net remittances from or (to) Home Office  |                      |                    |
| 35. Dividends to stockholders   |                      |                    |
| 36. Change in treasury stock (Page 3, Line 36.1 and 36.2, Column 2 minus Column 1)  |                      |                    |
| 37. Aggregate write-ins for gains and losses in surplus   |                      |                    |
| 38. Change in surplus as regards policyholders for the year (Lines 22 through 37)   | 8,001,245            | 6,537,525          |
| 39. Surplus as regards policyholders, December 31 current year (Line 21 plus Line 38) (Page 3, Line 37)   | 182,944,858          | 174,943,613        |
| <b>DETAILS OF WRITE-INS</b>   |                      |                    |
| 0501.   |                      |                    |
| 0502.   |                      |                    |
| 0503.   |                      |                    |
| 0598. Summary of remaining write-ins for Line 5 from overflow page  |                      |                    |
| 0599. TOTALS (Lines 0501 through 0503 plus 0598) (Line 5 above)   |                      |                    |
| 1401. Miscellaneous Income  | (55,527)             | (52,335)           |
| 1402.   |                      |                    |
| 1403.   |                      |                    |
| 1498. Summary of remaining write-ins for Line 14 from overflow page   |                      |                    |
| 1499. TOTALS (Lines 1401 through 1403 plus 1498) (Line 14 above)  | (55,527)             | (52,335)           |
| 3701.   |                      |                    |
| 3702.   |                      |                    |
| 3703.   |                      |                    |
| 3798. Summary of remaining write-ins for Line 37 from overflow page   |                      |                    |
| 3799. TOTALS (Lines 3701 through 3703 plus 3798) (Lines 37 above)   |                      |                    |

**CASH FLOW**

|  |   | 1            | 2           |
|--|---|--------------|-------------|
|  |   | Current Year | Prior Year  |
| <b>Cash from Operations</b>  |   |              |             |
| 1.   | Premiums collected net of reinsurance .....   | 120,899,286  | 114,217,233 |
| 2.   | Net investment income .....   | 8,806,775    | 8,224,971   |
| 3.   | Miscellaneous income .....  | 102,231      | 81,523      |
| 4.   | TOTAL (Lines 1 through 3) .....   | 129,808,292  | 122,523,727 |
| 5.   | Benefit and loss related payments .....   | 67,852,977   | 54,049,344  |
| 6.   | Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts .....                   |              |             |
| 7.   | Commissions, expenses paid and aggregate write-ins for deductions .....                                     | 51,631,245   | 46,711,045  |
| 8.   | Dividends paid to policyholders .....   | 52,904       | 75,388      |
| 9.   | Federal and foreign income taxes paid (recovered) net of \$.....0 tax on capital gains (losses) .....       | 1,606,365    | 1,412,327   |
| 10.  | TOTAL (Lines 5 through 9) .....   | 121,143,492  | 102,248,104 |
| 11.  | Net cash from operations (Line 4 minus Line 10) .....   | 8,664,801    | 20,275,623  |
| <b>Cash from Investments</b>   |   |              |             |
| 12.  | Proceeds from investments sold, matured or repaid:  |              |             |
| 12.1   | Bonds .....   | 26,810,663   | 41,409,993  |
| 12.2   | Stocks .....  |              |             |
| 12.3   | Mortgage loans .....  |              |             |
| 12.4   | Real estate .....   |              |             |
| 12.5   | Other invested assets .....   |              |             |
| 12.6   | Net gains or (losses) on cash, cash equivalents and short-term investments .....                            |              |             |
| 12.7   | Miscellaneous proceeds .....  |              | (870,000)   |
| 12.8   | TOTAL Investment proceeds (Lines 12.1 to 12.7) .....  | 26,810,663   | 40,539,993  |
| 13.  | Cost of investments acquired (long-term only):  |              |             |
| 13.1   | Bonds .....   | 64,908,939   | 45,557,815  |
| 13.2   | Stocks .....  |              |             |
| 13.3   | Mortgage loans .....  |              |             |
| 13.4   | Real estate .....   |              |             |
| 13.5   | Other invested assets .....   |              |             |
| 13.6   | Miscellaneous applications .....  | 5,000        | (70,000)    |
| 13.7   | TOTAL Investments acquired (Lines 13.1 to 13.6) .....   | 64,913,939   | 45,487,815  |
| 14.  | Net increase (decrease) in contract loans and premium notes .....   |              |             |
| 15.  | Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14) .....                                   | (38,103,276) | (4,947,822) |
| <b>Cash from Financing and Miscellaneous Sources</b>                       |   |              |             |
| 16.  | Cash provided (applied):  |              |             |
| 16.1   | Surplus notes, capital notes .....  |              |             |
| 16.2   | Capital and paid in surplus, less treasury stock .....  |              |             |
| 16.3   | Borrowed funds .....  |              |             |
| 16.4   | Net deposits on deposit-type contracts and other insurance liabilities .....                                |              |             |
| 16.5   | Dividends to stockholders .....   |              |             |
| 16.6   | Other cash provided (applied) .....   | 2,561,577    | (1,282,538) |
| 17.  | Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) ..... | 2,561,577    | (1,282,538) |
| <b>RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS</b> |   |              |             |
| 18.  | Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) .....       | (26,876,898) | 14,045,263  |
| 19.  | Cash, cash equivalents and short-term investments:  |              |             |
| 19.1   | Beginning of year .....   | 32,251,909   | 18,206,646  |
| 19.2   | End of year (Line 18 plus Line 19.1) .....  | 5,375,011    | 32,251,909  |

**Note: Supplemental Disclosures of Cash Flow Information for Non-Cash Transactions:**

|         |       |  |  |
|---------|-------|--|--|
| 20.0001 | ..... |  |  |
|---------|-------|--|--|

## UNDERWRITING AND INVESTMENT EXHIBIT

### PART 1 - PREMIUMS EARNED

|   | 1<br>Net<br>Premiums<br>Written Per<br>Column 6,<br>Part 1B | 2<br>Unearned<br>Premiums<br>Dec. 31 Prior Year -<br>per Column 3,<br>Last Year's Part 1 | 3<br>Unearned<br>Premiums<br>Dec. 31<br>Current Year - per<br>Column 5, Part 1A | 4<br>Premiums<br>Earned<br>During Year<br>(Columns<br>1 + 2 - 3) |
|---|---|--|---|--|
| Line of Business  |   |  |   |  |
| 1. Fire .....   | 1,026,797   | 544,212  | 564,213   | 1,006,795  |
| 2.1 Allied lines .....  | 1,485,269   | 827,892  | 829,569   | 1,483,592  |
| 2.2 Multiple peril crop .....   |   |  |   |  |
| 2.3 Federal flood .....   |   |  |   |  |
| 2.4 Private crop .....  |   |  |   |  |
| 2.5 Private flood .....   |   |  |   |  |
| 3. Farmowners multiple peril .....  |   |  |   |  |
| 4. Homeowners multiple peril .....  | 22,134,516  | 12,200,941   | 12,597,162  | 21,738,295   |
| 5.1 Commercial multiple peril (non-liability portion) .....               | 18,655,963  | 9,626,301  | 10,425,433  | 17,856,831   |
| 5.2 Commercial multiple peril (liability portion) .....                   | 10,990,660  | 4,719,874  | 5,076,433   | 10,634,102   |
| 6. Mortgage guaranty .....  |   |  |   |  |
| 8. Ocean marine .....   |   |  |   |  |
| 9. Inland marine .....  | 4,293,771   | 1,870,791  | 2,121,772   | 4,042,790  |
| 10. Financial guaranty .....  |   |  |   |  |
| 11.1 Medical professional liability - occurrence .....                    |   |  |   |  |
| 11.2 Medical professional liability - claims-made .....                   |   |  |   |  |
| 12. Earthquake .....  | 332,962   | 166,426  | 183,513   | 315,874  |
| 13.1 Comprehensive (hospital and medical) individual .....                |   |  |   |  |
| 13.2 Comprehensive (hospital and medical) group .....                     |   |  |   |  |
| 14. Credit accident and health (group and individual) .....               |   |  |   |  |
| 15.1 Vision only .....  |   |  |   |  |
| 15.2 Dental only .....  |   |  |   |  |
| 15.3 Disability income .....  |   |  |   |  |
| 15.4 Medicare supplement .....  |   |  |   |  |
| 15.5 Medicaid Title XIX .....   |   |  |   |  |
| 15.6 Medicare Title XVIII .....   |   |  |   |  |
| 15.7 Long-term care .....   |   |  |   |  |
| 15.8 Federal employees health benefits plan .....                         |   |  |   |  |
| 15.9 Other health .....   |   |  |   |  |
| 16. Workers' compensation .....   | 2,941,811   | 1,295,866  | 1,454,947   | 2,782,730  |
| 17.1 Other liability - occurrence .....                                   | 7,469,899   | 4,164,213  | 4,370,701   | 7,263,412  |
| 17.2 Other liability - claims-made .....                                  |   |  |   |  |
| 17.3 Excess Workers' Compensation .....                                   |   |  |   |  |
| 18.1 Products liability - occurrence .....                                | 4,074,738   | 1,760,423  | 1,823,719   | 4,011,442  |
| 18.2 Products liability - claims-made .....                               |   |  |   |  |
| 19.1 Private passenger auto no-fault (personal injury protection) .....   | 287,642   | 149,695  | 149,161   | 288,177  |
| 19.2 Other private passenger auto liability .....                         | 14,968,995  | 7,548,270  | 7,688,218   | 14,829,047   |
| 19.3 Commercial auto no-fault (personal injury protection) .....          | 297,463   | 105,903  | 134,209   | 269,157  |
| 19.4 Other Commercial auto liability .....                                | 17,211,382  | 7,916,275  | 8,341,841   | 16,785,816   |
| 21.1 Private passenger auto physical damage .....                         | 12,084,486  | 5,980,375  | 6,216,274   | 11,848,587   |
| 21.2 Commercial auto physical damage .....                                | 5,053,494   | 2,279,095  | 2,403,122   | 4,929,467  |
| 22. Aircraft (all perils) .....   |   |  |   |  |
| 23. Fidelity .....  | 2,460   | 2,012  | 1,300   | 3,172  |
| 24. Surety .....  | 145   | 43   | 57  | 131  |
| 26. Burglary and theft .....  | 2,923   | 1,757  | 1,701   | 2,980  |
| 27. Boiler and machinery .....  | 15,489  | 2,851  | 2,636   | 15,705   |
| 28. Credit .....  |   |  |   |  |
| 29. International .....   |   |  |   |  |
| 30. Warranty .....  |   |  |   |  |
| 31. Reinsurance-Nonproportional Assumed Property .....                    |   |  |   |  |
| 32. Reinsurance-Nonproportional Assumed Liability .....                   |   |  |   |  |
| 33. Reinsurance-Nonproportional Assumed Financial Lines .....             |   |  |   |  |
| 34. Aggregate write-ins for other lines of business .....                 |   |  |   |  |
| 35. TOTALS .....  | 123,330,865   | 61,163,214   | 64,385,979  | 120,108,100  |
| <b>DETAILS OF WRITE-INS</b>   |   |  |   |  |
| 3401. ....  |   |  |   |  |
| 3402. ....  |   |  |   |  |
| 3403. ....  |   |  |   |  |
| 3498. Summary of remaining write-ins for Line 34 from overflow page ..... |   |  |   |  |
| 3499. TOTALS (Lines 3401 through 3403 plus 3498) (Line 34 above) .....    |   |  |   |  |

# UNDERWRITING AND INVESTMENT EXHIBIT

## PART 1A - RECAPITULATION OF ALL PREMIUMS

|  | 1<br>Amount Unearned<br>(Running One<br>Year or Less<br>From Date<br>of Policy) (a) | 2<br>Amount Unearned<br>(Running More<br>Than One Year<br>From Date<br>of Policy) (a) | 3<br>Earned<br>But<br>Unbilled<br>Premium | 4<br>Reserve for<br>Rate Credits<br>and Retrospective<br>Adjustments Based<br>on Experience | 5<br>Total Reserve<br>For Unearned<br>Premiums<br>Columns<br>1 + 2 + 3 + 4 |
|--|---|---|---|---|--|
| 1. Fire .....  | 564,213   |   |   |   | 564,213  |
| 2.1 Allied lines .....   | 829,569   |   |   |   | 829,569  |
| 2.2 Multiple peril crop .....  |   |   |   |   |  |
| 2.3 Federal flood .....  |   |   |   |   |  |
| 2.4 Private crop .....   |   |   |   |   |  |
| 2.5 Private flood .....  |   |   |   |   |  |
| 3. Farmowners multiple peril .....   |   |   |   |   |  |
| 4. Homeowners multiple peril .....   | 12,597,162  |   |   |   | 12,597,162   |
| 5.1 Commercial multiple peril (non-liability portion) .....                  | 10,425,433  |   |   |   | 10,425,433   |
| 5.2 Commercial multiple peril (liability portion) .....                      | 5,147,133   |   | (70,701)                                  |   | 5,076,433  |
| 6. Mortgage guaranty .....   |   |   |   |   |  |
| 8. Ocean marine .....  |   |   |   |   |  |
| 9. Inland marine .....   | 2,121,772   |   |   |   | 2,121,772  |
| 10. Financial guaranty .....   |   |   |   |   |  |
| 11.1 Medical professional liability - occurrence .....                       |   |   |   |   |  |
| 11.2 Medical professional liability - claims-made .....                      |   |   |   |   |  |
| 12. Earthquake .....   | 183,513   |   |   |   | 183,513  |
| 13.1 Comprehensive (hospital and medical) individual .....                   |   |   |   |   |  |
| 13.2 Comprehensive (hospital and medical) group .....                        |   |   |   |   |  |
| 14. Credit accident and health (group and individual) .....                  |   |   |   |   |  |
| 15.1 Vision only .....   |   |   |   |   |  |
| 15.2 Dental only .....   |   |   |   |   |  |
| 15.3 Disability income .....   |   |   |   |   |  |
| 15.4 Medicare supplement .....   |   |   |   |   |  |
| 15.5 Medicaid Title XIX .....  |   |   |   |   |  |
| 15.6 Medicare Title XVIII .....  |   |   |   |   |  |
| 15.7 Long-term care .....  |   |   |   |   |  |
| 15.8 Federal employees health benefits plan .....                            |   |   |   |   |  |
| 15.9 Other health .....  |   |   |   |   |  |
| 16. Workers' compensation .....  | 1,477,365   |   | (22,419)                                  |   | 1,454,947  |
| 17.1 Other liability - occurrence .....                                      | 4,370,701   |   |   |   | 4,370,701  |
| 17.2 Other liability - claims-made .....                                     |   |   |   |   |  |
| 17.3 Excess Workers' Compensation .....                                      |   |   |   |   |  |
| 18.1 Products liability - occurrence .....                                   | 1,823,719   |   |   |   | 1,823,719  |
| 18.2 Products liability - claims-made .....                                  |   |   |   |   |  |
| 19.1 Private passenger auto no-fault (personal injury<br>protection) .....   | 149,161   |   |   |   | 149,161  |
| 19.2 Other private passenger auto liability .....                            | 7,688,218   |   |   |   | 7,688,218  |
| 19.3 Commercial auto no-fault (personal injury protection) .....             | 134,209   |   |   |   | 134,209  |
| 19.4 Other Commercial auto liability .....                                   | 8,350,214   |   | (8,373)                                   |   | 8,341,841  |
| 21.1 Private passenger auto physical damage .....                            | 6,216,274   |   |   |   | 6,216,274  |
| 21.2 Commercial auto physical damage .....                                   | 2,403,122   |   |   |   | 2,403,122  |
| 22. Aircraft (all perils) .....  |   |   |   |   |  |
| 23. Fidelity .....   | 1,300   |   |   |   | 1,300  |
| 24. Surety .....   | 57  |   |   |   | 57   |
| 26. Burglary and theft .....   | 1,701   |   |   |   | 1,701  |
| 27. Boiler and machinery .....   | 2,636   |   |   |   | 2,636  |
| 28. Credit .....   |   |   |   |   |  |
| 29. International .....  |   |   |   |   |  |
| 30. Warranty .....   |   |   |   |   |  |
| 31. Reinsurance-Nonproportional Assumed Property .....                       |   |   |   |   |  |
| 32. Reinsurance-Nonproportional Assumed Liability .....                      |   |   |   |   |  |
| 33. Reinsurance-Nonproportional Assumed Financial Lines .....                |   |   |   |   |  |
| 34. Aggregate write-ins for other lines of business .....                    |   |   |   |   |  |
| 35. TOTALS .....   | 64,487,472  |   | (101,493)                                 |   | 64,385,979   |
| 36. Accrued retrospective premiums based on experience .....                 |   |   |   |   |  |
| 37. Earned but unbilled premiums .....                                       |   |   |   |   | 101,493  |
| 38. Balance (Sum of Lines 35 through 37) .....                               |   |   |   |   | 64,487,472   |
| <b>DETAILS OF WRITE-INS</b>  |   |   |   |   |  |
| 3401. ....   |   |   |   |   |  |
| 3402. ....   |   |   |   |   |  |
| 3403. ....   |   |   |   |   |  |
| 3498. Summary of remaining write-ins for Line 34 from<br>overflow page ..... |   |   |   |   |  |
| 3499. TOTALS (Lines 3401 through 3403 plus 3498) (Line<br>34 above) .....    |   |   |   |   |  |

(a) State here basis of computation used in each case: Daily 365ths

## UNDERWRITING AND INVESTMENT EXHIBIT

### PART 1B - PREMIUMS WRITTEN

|                             | Line of Business  | 1                         | Reinsurance Assumed     |                             | Reinsurance Ceded     |                           | 6<br>Net Premiums<br>Written Columns<br>1+2+3-4-5 |
|-----------------------------|---|---------------------------|-------------------------|-----------------------------|-----------------------|---------------------------|---|
|                             |   | Direct<br>Business<br>(a) | 2<br>From<br>Affiliates | 3<br>From<br>Non-Affiliates | 4<br>To<br>Affiliates | 5<br>To<br>Non-Affiliates |   |
| 1.                          | Fire .....  | 409,480                   | 1,026,797               |                             | 355,594               | 53,886                    | 1,026,797   |
| 2.1                         | Allied lines .....  | 429,645                   | 1,485,269               |                             | 425,226               | 4,419                     | 1,485,269   |
| 2.2                         | Multiple peril crop .....   |                           |                         |                             |                       |                           |   |
| 2.3                         | Federal flood .....   |                           |                         |                             |                       |                           |   |
| 2.4                         | Private crop .....  |                           |                         |                             |                       |                           |   |
| 2.5                         | Private flood .....   |                           |                         |                             |                       |                           |   |
| 3.                          | Farmowners multiple peril .....   |                           |                         |                             |                       |                           |   |
| 4.                          | Homeowners multiple peril .....   |                           | 22,134,516              |                             |                       |                           | 22,134,516  |
| 5.1                         | Commercial multiple peril (non-liability portion) .....                 | 26,371,777                | 18,655,963              |                             | 24,135,850            | 2,235,927                 | 18,655,963  |
| 5.2                         | Commercial multiple peril (liability portion) .....                     | 17,528,812                | 10,990,660              |                             | 16,842,086            | 686,726                   | 10,990,660  |
| 6.                          | Mortgage guaranty .....   |                           |                         |                             |                       |                           |   |
| 8.                          | Ocean marine .....  |                           |                         |                             |                       |                           |   |
| 9.                          | Inland marine .....   | 96,296                    | 4,293,771               |                             | 96,296                |                           | 4,293,771   |
| 10.                         | Financial guaranty .....  |                           |                         |                             |                       |                           |   |
| 11.1                        | Medical professional liability - occurrence .....                       |                           |                         |                             |                       |                           |   |
| 11.2                        | Medical professional liability - claims-made .....                      |                           |                         |                             |                       |                           |   |
| 12.                         | Earthquake .....  | 31,173                    | 332,962                 |                             | 31,173                |                           | 332,962   |
| 13.1                        | Comprehensive (hospital and medical) individual .....                   |                           |                         |                             |                       |                           |   |
| 13.2                        | Comprehensive (hospital and medical) group .....                        |                           |                         |                             |                       |                           |   |
| 14.                         | Credit accident and health (group and individual) .....                 |                           |                         |                             |                       |                           |   |
| 15.1                        | Vision only .....   |                           |                         |                             |                       |                           |   |
| 15.2                        | Dental only .....   |                           |                         |                             |                       |                           |   |
| 15.3                        | Disability income .....   |                           |                         |                             |                       |                           |   |
| 15.4                        | Medicare supplement .....   |                           |                         |                             |                       |                           |   |
| 15.5                        | Medicaid Title XIX .....  |                           |                         |                             |                       |                           |   |
| 15.6                        | Medicare Title XVIII .....  |                           |                         |                             |                       |                           |   |
| 15.7                        | Long-term care .....  |                           |                         |                             |                       |                           |   |
| 15.8                        | Federal employees health benefits plan .....                            |                           |                         |                             |                       |                           |   |
| 15.9                        | Other health .....  |                           |                         |                             |                       |                           |   |
| 16.                         | Workers' compensation .....   | 5,895,642                 | 2,941,811               |                             | 5,895,642             |                           | 2,941,811   |
| 17.1                        | Other liability - occurrence .....                                      | 620,166                   | 7,469,899               |                             | 596,447               | 23,719                    | 7,469,899   |
| 17.2                        | Other liability - claims-made .....                                     |                           |                         |                             |                       |                           |   |
| 17.3                        | Excess Workers' Compensation .....                                      |                           |                         |                             |                       |                           |   |
| 18.1                        | Products liability - occurrence .....                                   | 2,772,274                 | 4,074,738               |                             | 2,772,274             |                           | 4,074,738   |
| 18.2                        | Products liability - claims-made .....                                  |                           |                         |                             |                       |                           |   |
| 19.1                        | Private passenger auto no-fault (personal injury protection) .....      |                           | 287,642                 |                             |                       |                           | 287,642   |
| 19.2                        | Other private passenger auto liability .....                            |                           | 14,968,995              |                             |                       |                           | 14,968,995  |
| 19.3                        | Commercial auto no-fault (personal injury protection) .....             | 315,796                   | 297,463                 |                             | 278,833               | 36,963                    | 297,463   |
| 19.4                        | Other Commercial auto liability .....                                   | 21,964,047                | 17,211,382              |                             | 21,964,047            |                           | 17,211,382  |
| 21.1                        | Private passenger auto physical damage .....                            |                           | 12,084,486              |                             |                       |                           | 12,084,486  |
| 21.2                        | Commercial auto physical damage .....                                   | 6,779,487                 | 5,053,494               |                             | 6,779,436             | 51                        | 5,053,494   |
| 22.                         | Aircraft (all perils) .....   |                           |                         |                             |                       |                           |   |
| 23.                         | Fidelity .....  | (90)                      | 2,460                   |                             | (90)                  |                           | 2,460   |
| 24.                         | Surety .....  |                           | 145                     |                             |                       |                           | 145   |
| 26.                         | Burglary and theft .....  | 90                        | 2,923                   |                             | 90                    |                           | 2,923   |
| 27.                         | Boiler and machinery .....  | 45,223                    | 15,489                  |                             | 1,383                 | 43,840                    | 15,489  |
| 28.                         | Credit .....  |                           |                         |                             |                       |                           |   |
| 29.                         | International .....   |                           |                         |                             |                       |                           |   |
| 30.                         | Warranty .....  |                           |                         |                             |                       |                           |   |
| 31.                         | Reinsurance-Nonproportional Assumed Property .....                      | X X X                     |                         |                             |                       |                           |   |
| 32.                         | Reinsurance-Nonproportional Assumed Liability .....                     | X X X                     |                         |                             |                       |                           |   |
| 33.                         | Reinsurance-Nonproportional Assumed Financial Lines .....               | X X X                     |                         |                             |                       |                           |   |
| 34.                         | Aggregate write-ins for other lines of business .....                   |                           |                         |                             |                       |                           |   |
| 35.                         | <b>TOTALS</b> .....   | 83,259,818                | 123,330,865             |                             | 80,174,287            | 3,085,531                 | 123,330,865                                       |
| <b>DETAILS OF WRITE-INS</b> |   |                           |                         |                             |                       |                           |   |
| 3401.                       | .....   |                           |                         |                             |                       |                           |   |
| 3402.                       | .....   |                           |                         |                             |                       |                           |   |
| 3403.                       | .....   |                           |                         |                             |                       |                           |   |
| 3498.                       | Summary of remaining write-ins for Line 34 from overflow page .....     |                           |                         |                             |                       |                           |   |
| 3499.                       | <b>TOTALS</b> (Lines 3401 through 3403 plus 3498) (Line 34 above) ..... |                           |                         |                             |                       |                           |   |

(a) Does the company's direct premiums written include premiums recorded on an installment basis? Yes[ ] No[X]

If yes, (1) The amount of such installment premiums \$.....0.

(2) Amount at which such installment premiums would have been reported had they been recorded on an annualized basis \$.....0

**UNDERWRITING AND INVESTMENT EXHIBIT  
PART 2 - LOSSES PAID AND INCURRED**

| Line of Business  | Losses Paid Less Salvage |                             |                               |  | 5<br>Net Losses<br>Unpaid Current Year<br>(Part 2A, Column 8) | 6<br>Net Losses<br>Unpaid<br>Prior Year | 7<br>Losses Incurred<br>Current Year<br>(Columns 4 + 5 - 6) | 8<br>Percentage of Losses<br>Incurred (Column 7, Part 2) to<br>Premiums Earned (Column 4, Part 1) |
|---|--------------------------|-----------------------------|-------------------------------|--|---|---|---|---|
|   | 1<br>Direct<br>Business  | 2<br>Reinsurance<br>Assumed | 3<br>Reinsurance<br>Recovered | 4<br>Net Payments<br>(Columns 1 + 2 - 3) |   |   |   |   |
| 1. Fire   |                          | 322,471                     |                               | 322,471                                  | 145,775   | 146,742                                 | 321,505   | 31.93   |
| 2.1 Allied lines  | 3,298                    | 792,567                     | 3,298                         | 792,567                                  | 576,607   | 567,402                                 | 801,772   | 54.04   |
| 2.2 Multiple peril crop   |                          |                             |                               |  |   |   |   |   |
| 2.3 Federal flood   |                          |                             |                               |  |   |   |   |   |
| 2.4 Private crop  |                          |                             |                               |  |   |   |   |   |
| 2.5 Private flood   |                          |                             |                               |  |   |   |   |   |
| 3. Farmowners multiple peril  |                          |                             |                               |  |   |   |   |   |
| 4. Homeowners multiple peril  | (110)                    | 14,801,499                  | (110)                         | 14,801,499                               | 6,852,329   | 7,116,296                               | 14,537,532  | 66.88   |
| 5.1 Commercial multiple peril (non-liability portion)               | 12,744,869               | 9,101,423                   | 12,744,869                    | 9,101,423                                | 5,693,213   | 5,557,958                               | 9,236,677   | 51.73   |
| 5.2 Commercial multiple peril (liability portion)                   | 4,707,154                | 3,052,880                   | 4,707,154                     | 3,052,880                                | 8,421,621   | 7,833,759                               | 3,640,743   | 34.24   |
| 6. Mortgage guaranty  |                          |                             |                               |  |   |   |   |   |
| 8. Ocean marine   |                          |                             |                               |  |   |   |   |   |
| 9. Inland marine  | 57,869                   | 1,607,448                   | 57,869                        | 1,607,448                                | 548,311   | 230,733                                 | 1,925,025   | 47.62   |
| 10. Financial guaranty  |                          |                             |                               |  |   |   |   |   |
| 11.1 Medical professional liability - occurrence                    |                          |                             |                               |  |   |   |   |   |
| 11.2 Medical professional liability - claims-made                   |                          |                             |                               |  |   |   |   |   |
| 12. Earthquake  |                          |                             |                               |  |   |   |   |   |
| 13.1 Comprehensive (hospital and medical) individual                |                          |                             |                               |  |   |   |   |   |
| 13.2 Comprehensive (hospital and medical) group                     |                          |                             |                               |  |   |   |   |   |
| 14. Credit accident and health (group and individual)               |                          |                             |                               |  |   |   |   |   |
| 15.1 Vision only  |                          |                             |                               |  |   |   |   |   |
| 15.2 Dental only  |                          |                             |                               |  |   |   |   |   |
| 15.3 Disability income  |                          |                             |                               |  |   |   |   |   |
| 15.4 Medicare supplement  |                          |                             |                               |  |   |   |   |   |
| 15.5 Medicaid Title XIX   |                          |                             |                               |  |   |   |   |   |
| 15.6 Medicare Title XVIII   |                          |                             |                               |  |   |   |   |   |
| 15.7 Long-term care   |                          |                             |                               |  |   |   |   |   |
| 15.8 Federal employees health benefits plan                         |                          |                             |                               |  |   |   |   |   |
| 15.9 Other health   |                          |                             |                               |  |   |   |   |   |
| 16. Workers' compensation   | 1,197,901                | 1,388,468                   | 1,197,901                     | 1,388,468                                | 6,656,157   | 6,921,506                               | 1,123,119   | 40.36   |
| 17.1 Other liability - occurrence                                   | 5,282                    | 2,837,930                   | 5,282                         | 2,837,930                                | 8,136,319   | 7,064,381                               | 3,909,868   | 53.83   |
| 17.2 Other liability - claims-made                                  |                          |                             |                               |  |   |   |   |   |
| 17.3 Excess Workers' Compensation                                   |                          |                             |                               |  |   |   |   |   |
| 18.1 Products liability - occurrence                                | 110,856                  | 890,274                     | 110,856                       | 890,274                                  | 6,844,308   | 6,266,365                               | 1,468,217   | 36.60   |
| 18.2 Products liability - claims made                               |                          |                             |                               |  |   |   |   |   |
| 19.1 Private passenger auto no-fault (personal injury protection)   |                          | 172,144                     |                               | 172,144                                  | 133,484   | 254,590                                 | 51,038  | 17.71   |
| 19.2 Other private passenger auto liability                         | (11,426)                 | 8,661,421                   | (11,426)                      | 8,661,421                                | 11,219,058  | 12,964,985                              | 6,915,494   | 46.63   |
| 19.3 Commercial auto no-fault (personal injury protection)          | 111,255                  | 114,673                     | 111,255                       | 114,673                                  | 182,260   | 145,118                                 | 151,815   | 56.40   |
| 19.4 Other Commercial auto liability                                | 9,064,672                | 9,466,017                   | 9,064,672                     | 9,466,017                                | 20,471,594  | 20,181,620                              | 9,755,991   | 58.12   |
| 21.1 Private passenger auto physical damage                         | (1,391)                  | 9,117,530                   | (1,391)                       | 9,117,530                                | 769,983   | 961,314                                 | 8,926,199   | 75.34   |
| 21.2 Commercial auto physical damage                                | 5,717,642                | 3,675,169                   | 5,717,642                     | 3,675,169                                | 565,822   | 723,777                                 | 3,517,215   | 71.35   |
| 22. Aircraft (all perils)   |                          |                             |                               |  |   |   |   |   |
| 23. Fidelity  |                          |                             |                               |  |   |   |   |   |
| 24. Surety  |                          |                             |                               |  |   |   |   |   |
| 26. Burglary and theft  |                          |                             |                               |  |   |   |   |   |
| 27. Boiler and machinery  |                          |                             |                               |  | 160   | (4,000)                                 | 4,160   | 26.49   |
| 28. Credit  |                          |                             |                               |  |   |   |   |   |
| 29. International   |                          |                             |                               |  |   |   |   |   |
| 30. Warranty  |                          |                             |                               |  |   |   |   |   |
| 31. Reinsurance-Nonproportional Assumed Property                    | X X X                    |                             |                               |  |   |   |   |   |
| 32. Reinsurance-Nonproportional Assumed Liability                   | X X X                    |                             |                               |  |   |   |   |   |
| 33. Reinsurance-Nonproportional Assumed Financial Lines             | X X X                    |                             |                               |  |   |   |   |   |
| 34. Aggregate write-ins for other lines of business                 |                          |                             |                               |  |   |   |   |   |
| 35. TOTALS  | 33,707,868               | 66,001,914                  | 33,707,868                    | 66,001,914                               | 77,217,000  | 76,932,545                              | 66,286,369  | 55.19   |
| <b>DETAILS OF WRITE-INS</b>   |                          |                             |                               |  |   |   |   |   |
| 3401.   |                          |                             |                               |  |   |   |   |   |
| 3402.   |                          |                             |                               |  |   |   |   |   |
| 3403.   |                          |                             |                               |  |   |   |   |   |
| 3498. Summary of remaining write-ins for Line 34 from overflow page |                          |                             |                               |  |   |   |   |   |
| 3499. TOTALS (Lines 3401 through 3403 plus 3498) (Line 34 above)    |                          |                             |                               |  |   |   |   |   |

**UNDERWRITING AND INVESTMENT EXHIBIT  
PART 2A - UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES**

| Line of Business  | Reported Losses |                             |   |   | Incurred But Not Reported |                             |                           | 8<br>Net<br>Losses Unpaid<br>(Columns<br>4 + 5 + 6 - 7) | 9<br>Net<br>Unpaid Loss<br>Adjustment<br>Expenses |
|---|-----------------|-----------------------------|---|---|---------------------------|-----------------------------|---------------------------|---|---|
|   | 1<br>Direct     | 2<br>Reinsurance<br>Assumed | 3<br>Deduct<br>Reinsurance<br>Recoverable | 4<br>Net Losses Excluding<br>Incurred But Not Reported<br>(Columns 1 + 2 - 3) | 5<br>Direct               | 6<br>Reinsurance<br>Assumed | 7<br>Reinsurance<br>Ceded |   |   |
| 1. Fire   |                 | 40,249                      |   | 40,249  | 23,934                    | 105,527                     | 23,934                    | 145,775   | 29,003  |
| 2.1 Allied lines  | 10,000          | 146,790                     | 10,000                                    | 146,790   | 75,713                    | 429,817                     | 75,713                    | 576,607   | 100,983   |
| 2.2 Multiple peril crop   |                 |                             |   |   |                           |                             |                           |   |   |
| 2.3 Federal flood   |                 |                             |   |   |                           |                             |                           |   |   |
| 2.4 Private crop  |                 |                             |   |   |                           |                             |                           |   |   |
| 2.5 Private flood   |                 |                             |   |   |                           |                             |                           |   |   |
| 3. Farmowners multiple peril  |                 |                             |   |   |                           |                             |                           |   |   |
| 4. Homeowners multiple peril  |                 | 2,811,123                   |   | 2,811,123   |                           | 4,041,206                   |                           | 6,852,329   | 1,527,034   |
| 5.1 Commercial multiple peril (non-liability portion)               | 6,303,813       | 3,573,114                   | 6,303,875                                 | 3,573,052   | 4,711,198                 | 2,120,160                   | 4,711,198                 | 5,693,213   | 1,575,185   |
| 5.2 Commercial multiple peril (liability portion)                   | 8,003,018       | 4,871,460                   | 8,003,018                                 | 4,871,460   | 6,445,822                 | 3,550,161                   | 6,445,822                 | 8,421,621   | 4,944,668   |
| 6. Mortgage guaranty  |                 |                             |   |   |                           |                             |                           |   | 14  |
| 8. Ocean marine   |                 |                             |   |   |                           |                             |                           |   |   |
| 9. Inland marine  |                 | 344,570                     |   | 344,570   | 4,250                     | 203,741                     | 4,250                     | 548,311   | 108,148   |
| 10. Financial guaranty  |                 |                             |   |   |                           |                             |                           |   | 5,889,142   |
| 11.1 Medical professional liability - occurrence                    |                 |                             |   |   |                           |                             |                           |   |   |
| 11.2 Medical professional liability - claims-made                   |                 |                             |   |   |                           |                             |                           |   |   |
| 12. Earthquake  |                 |                             |   |   |                           |                             |                           |   |   |
| 13.1 Comprehensive (hospital and medical) individual                |                 |                             |   |   |                           |                             |                           | (a)   |   |
| 13.2 Comprehensive (hospital and medical) group                     |                 |                             |   |   |                           |                             |                           | (a)   |   |
| 14. Credit accident & health (group & individual)                   |                 |                             |   |   |                           |                             |                           |   |   |
| 15.1 Vision only  |                 |                             |   |   |                           |                             |                           | (a)   |   |
| 15.2 Dental only  |                 |                             |   |   |                           |                             |                           | (a)   |   |
| 15.3 Disability income  |                 |                             |   |   |                           |                             |                           | (a)   |   |
| 15.4 Medicare supplement  |                 |                             |   |   |                           |                             |                           | (a)   |   |
| 15.5 Medicaid Title XIX   |                 |                             |   |   |                           |                             |                           | (a)   |   |
| 15.6 Medicare Title XVIII   |                 |                             |   |   |                           |                             |                           | (a)   |   |
| 15.7 Long-term care   |                 |                             |   |   |                           |                             |                           | (a)   |   |
| 15.8 Federal employees health benefits plan                         |                 |                             |   |   |                           |                             |                           | (a)   |   |
| 15.9 Other health   |                 |                             |   |   |                           |                             |                           | (a)   |   |
| 16. Workers' compensation   | 3,975,159       | 3,282,486                   | 3,975,159                                 | 3,282,486   | 6,191,358                 | 3,373,672                   | 6,191,358                 | 6,656,157   | 2,593,180   |
| 17.1 Other liability - occurrence                                   | 656,436         | 1,921,394                   | 656,436                                   | 1,921,394   | 492,089                   | 6,214,925                   | 492,089                   | 8,136,319   | 1,275,198   |
| 17.2 Other liability - claims-made                                  |                 |                             |   |   |                           |                             |                           |   |   |
| 17.3 Excess Workers' Compensation                                   |                 |                             |   |   |                           |                             |                           |   |   |
| 18.1 Products liability - occurrence                                | 1,201,899       | 1,815,896                   | 1,201,899                                 | 1,815,896   | 4,143,903                 | 5,028,412                   | 4,143,903                 | 6,844,308   |   |
| 18.2 Products liability - claims-made                               |                 |                             |   |   |                           |                             |                           |   |   |
| 19.1 Private passenger auto no-fault (personal injury protection)   |                 | (22,752)                    |   | (22,752)  |                           | 156,236                     |                           | 133,484   | 2,864,434   |
| 19.2 Other private passenger auto liability                         |                 | 7,226,234                   |   | 7,226,234   |                           | 3,992,824                   |                           | 11,219,058  |   |
| 19.3 Commercial auto no-fault (personal injury protection)          | 60,930          | 117,705                     | 60,930                                    | 117,705   | 82,531                    | 64,555                      | 82,531                    | 182,260   | 5,623,710   |
| 19.4 Other Commercial auto liability                                | 12,530,766      | 10,220,409                  | 12,530,766                                | 10,220,409  | 14,724,403                | 10,251,185                  | 14,724,403                | 20,471,594  |   |
| 21.1 Private passenger auto physical damage                         |                 | 769,983                     |   | 769,983   |                           | 0                           |                           | 769,983   | 286,030   |
| 21.2 Commercial auto physical damage                                | 697,556         | 379,035                     | 697,556                                   | 379,035   | 248,921                   | 186,787                     | 248,921                   | 565,822   | 162,644   |
| 22. Aircraft (all perils)   |                 |                             |   |   |                           |                             |                           |   |   |
| 23. Fidelity  |                 |                             |   |   |                           |                             |                           |   | 1   |
| 24. Surety  |                 |                             |   |   |                           |                             |                           |   |   |
| 26. Burglary and theft  |                 |                             |   |   |                           |                             |                           |   |   |
| 27. Boiler and machinery  |                 | 160                         |   | 160   |                           |                             |                           | 160   | 177   |
| 28. Credit  |                 |                             |   |   |                           |                             |                           |   |   |
| 29. International   |                 |                             |   |   |                           |                             |                           |   |   |
| 30. Warranty  |                 |                             |   |   |                           |                             |                           |   |   |
| 31. Reinsurance-Nonproportional Assumed Property                    | X X X           |                             |   |   | X X X                     |                             |                           |   |   |
| 32. Reinsurance-Nonproportional Assumed Liability                   | X X X           |                             |   |   | X X X                     |                             |                           |   |   |
| 33. Reinsurance-Nonproportional Assumed Financial Lines             | X X X           |                             |   |   | X X X                     |                             |                           |   |   |
| 34. Aggregate write-ins for other lines of business                 |                 |                             |   |   |                           |                             |                           |   |   |
| 35. TOTALS  | 33,439,577      | 37,497,856                  | 33,439,639                                | 37,497,794  | 37,144,122                | 39,719,207                  | 37,144,122                | 77,217,000  | 26,979,551  |
| <b>DETAILS OF WRITE-INS</b>   |                 |                             |   |   |                           |                             |                           |   |   |
| 3401.   |                 |                             |   |   |                           |                             |                           |   |   |
| 3402.   |                 |                             |   |   |                           |                             |                           |   |   |
| 3403.   |                 |                             |   |   |                           |                             |                           |   |   |
| 3498. Summary of remaining write-ins for Line 34 from overflow page |                 |                             |   |   |                           |                             |                           |   |   |
| 3499. TOTALS (Lines 3401 through 3403 plus 3498) (Line 34 above)    |                 |                             |   |   |                           |                             |                           |   |   |

(a) Including \$.....0 for present value of life indemnity claims reported in Lines 13 and 15.

## UNDERWRITING AND INVESTMENT EXHIBIT

### PART 3 - EXPENSES

|   | 1<br>Loss<br>Adjustment<br>Expenses | 2<br>Other<br>Underwriting<br>Expenses | 3<br>Investment<br>Expenses | 4<br>Total     |
|---|-------------------------------------|--|-----------------------------|----------------|
| 1. Claim adjustment services:   |                                     |  |                             |                |
| 1.1 Direct .....  | 5,903,185                           |  |                             | 5,903,185      |
| 1.2 Reinsurance assumed .....   | 5,316,984                           |  |                             | 5,316,984      |
| 1.3 Reinsurance ceded .....   | 5,903,185                           |  |                             | 5,903,185      |
| 1.4 Net claim adjustment services (1.1 + 1.2 - 1.3) .....                                       | 5,316,984                           |  |                             | 5,316,984      |
| 2. Commission and brokerage:  |                                     |  |                             |                |
| 2.1 Direct, excluding contingent .....  |                                     | 12,092,203                             |                             | 12,092,203     |
| 2.2 Reinsurance assumed, excluding contingent .....   |                                     | 18,857,501                             |                             | 18,857,501     |
| 2.3 Reinsurance ceded, excluding contingent .....   |                                     | 12,092,203                             |                             | 12,092,203     |
| 2.4 Contingent - direct .....   |                                     | 1,827,615                              |                             | 1,827,615      |
| 2.5 Contingent - reinsurance assumed .....  |                                     | 3,095,601                              |                             | 3,095,601      |
| 2.6 Contingent - reinsurance ceded .....  |                                     | 1,827,615                              |                             | 1,827,615      |
| 2.7 Policy and membership fees .....  |                                     |  |                             |                |
| 2.8 Net commission and brokerage (2.1 + 2.2 - 2.3 + 2.4 + 2.5 - 2.6 + 2.7) .....                |                                     | 21,953,102                             |                             | 21,953,102     |
| 3. Allowances to manager and agents .....   |                                     | 75,798                                 |                             | 75,798         |
| 4. Advertising .....  |                                     | 64,123                                 |                             | 64,123         |
| 5. Boards, bureaus and associations .....   | 27,512                              | 810,049                                |                             | 837,562        |
| 6. Surveys and underwriting reports .....   |                                     | 814,126                                |                             | 814,126        |
| 7. Audit of assureds' records .....   |                                     | 69,230                                 |                             | 69,230         |
| 8. Salary and related items:  |                                     |  |                             |                |
| 8.1 Salaries .....  | 2,415,867                           | 7,450,404                              | 178,887                     | 10,045,158     |
| 8.2 Payroll taxes .....   | 177,666                             | 532,076                                | 13,787                      | 723,529        |
| 9. Employee relations and welfare .....   | 680,756                             | 2,290,974                              | 86,896                      | 3,058,626      |
| 10. Insurance .....   | 5,426                               | 230,316                                | 5,328                       | 241,070        |
| 11. Directors' fees .....   | 25,637                              | 66,035                                 | 2,408                       | 94,080         |
| 12. Travel and travel items .....   | 96,988                              | 1,003,312                              | 7,873                       | 1,108,173      |
| 13. Rent and rent items .....   | 175,395                             | 472,676                                | 104,911                     | 752,983        |
| 14. Equipment .....   | 88,590                              | 1,574,675                              | (9,695)                     | 1,653,570      |
| 15. Cost or depreciation of EDP equipment and software .....                                    | 50,725                              | 130,656                                | 4,765                       | 186,146        |
| 16. Printing and stationery .....   | 6,165                               | 109,091                                | 15,584                      | 130,841        |
| 17. Postage, telephone and telegraph, exchange and express .....                                | 133,422                             | 428,705                                | 11,954                      | 574,081        |
| 18. Legal and auditing .....  | 4,853                               | 176,117                                | 291,331                     | 472,301        |
| 19. TOTALS (Lines 3 to 18) .....  | 3,889,003                           | 16,298,364                             | 714,031                     | 20,901,397     |
| 20. Taxes, licenses and fees:   |                                     |  |                             |                |
| 20.1 State and local insurance taxes deducting guaranty association credits of \$.....335 ..... |                                     | 3,319,818                              |                             | 3,319,818      |
| 20.2 Insurance department licenses and fees .....   |                                     | 147,260                                |                             | 147,260        |
| 20.3 Gross guaranty association assessments .....   |                                     | 75,385                                 |                             | 75,385         |
| 20.4 All other (excluding federal and foreign income and real estate) .....                     |                                     | 4,171                                  |                             | 4,171          |
| 20.5 TOTAL taxes, licenses and fees (20.1 + 20.2 + 20.3 + 20.4) .....                           |                                     | 3,546,634                              |                             | 3,546,634      |
| 21. Real estate expenses .....  |                                     |  |                             |                |
| 22. Real estate taxes .....   |                                     |  |                             |                |
| 23. Reimbursements by uninsured plans .....   |                                     |  |                             |                |
| 24. Aggregate write-ins for miscellaneous expenses .....  | 70,796                              | 402,097                                | 12,447                      | 485,339        |
| 25. TOTAL expenses incurred .....   | 9,276,783                           | 42,200,196                             | 726,478                     | (a) 52,203,457 |
| 26. Less unpaid expenses - current year .....   | 26,979,551                          | 5,663,579                              | 66,000                      | 32,709,130     |
| 27. Add unpaid expenses - prior year .....  | 26,480,753                          | 6,249,959                              | 66,000                      | 32,796,712     |
| 28. Amounts receivable relating to uninsured plans, prior year .....                            |                                     |  |                             |                |
| 29. Amounts receivable relating to uninsured plans, current year .....                          |                                     |  |                             |                |
| 30. TOTAL EXPENSES PAID (Lines 25 - 26 + 27 - 28 + 29) .....                                    | 8,777,985                           | 42,786,576                             | 726,478                     | 52,291,039     |
| <b>DETAILS OF WRITE-INS</b>   |                                     |  |                             |                |
| 2401. Miscellaneous Expenses .....  | 70,796                              | 348,306                                | 12,447                      | 431,548        |
| 2402. Donations .....   |                                     | 53,791                                 |                             | 53,791         |
| 2403. ....  |                                     |  |                             |                |
| 2498. Summary of remaining write-ins for Line 24 from overflow page .....                       |                                     |  |                             |                |
| 2499. TOTALS (Lines 2401 through 2403 plus 2498) (Line 24 above) .....                          | 70,796                              | 402,097                                | 12,447                      | 485,339        |

(a) Includes management fees of \$.....0 to affiliates and \$.....0 to non-affiliates.

## EXHIBIT OF NET INVESTMENT INCOME

|   | 1<br>Collected<br>During Year | 2<br>Earned<br>During Year |
|---|-------------------------------|----------------------------|
| 1. U.S. Government bonds  | (a) 233,234                   | 294,241                    |
| 1.1 Bonds exempt from U.S. tax  | (a) 1,026,385                 | 1,011,769                  |
| 1.2 Other bonds (unaffiliated)  | (a) 7,965,915                 | 8,511,799                  |
| 1.3 Bonds of affiliates   | (a)                           |                            |
| 2.1 Preferred stocks (unaffiliated)                                     | (b) 28,865                    | 28,865                     |
| 2.11 Preferred stocks of affiliates                                     | (b)                           |                            |
| 2.2 Common stocks (unaffiliated)  |                               |                            |
| 2.21 Common stocks of affiliates  |                               |                            |
| 3. Mortgage loans   | (c)                           |                            |
| 4. Real estate  | (d)                           |                            |
| 5. Contract loans   |                               |                            |
| 6. Cash, cash equivalents and short-term investments                    | (e) 353,624                   | 353,624                    |
| 7. Derivative instruments   | (f)                           |                            |
| 8. Other invested assets  |                               |                            |
| 9. Aggregate write-ins for investment income                            | 18,683                        | 18,683                     |
| 10. TOTAL gross investment income                                       | 9,626,706                     | 10,218,981                 |
| 11. Investment expenses   |                               | (g) 726,477                |
| 12. Investment taxes, licenses and fees, excluding federal income taxes |                               | (g)                        |
| 13. Interest expense  |                               | (h)                        |
| 14. Depreciation on real estate and other invested assets               |                               | (i)                        |
| 15. Aggregate write-ins for deductions from investment income           |                               |                            |
| 16. TOTAL Deductions (Lines 11 through 15)                              |                               | 726,477                    |
| 17. Net Investment income (Line 10 minus Line 16)                       |                               | 9,492,504                  |
| <b>DETAILS OF WRITE-INS</b>   |                               |                            |
| 0901. MISC INTEREST RECD  | 18,683                        | 18,683                     |
| 0902.   |                               |                            |
| 0903.   |                               |                            |
| 0998. Summary of remaining write-ins for Line 9 from overflow page      |                               |                            |
| 0999. TOTALS (Lines 0901 through 0903 plus 0998) (Line 9 above)         | 18,683                        | 18,683                     |
| 1501.   |                               |                            |
| 1502.   |                               |                            |
| 1503.   |                               |                            |
| 1598. Summary of remaining write-ins for Line 15 from overflow page     |                               |                            |
| 1599. TOTALS (Lines 1501 through 1503 plus 1598) (Line 15 above)        |                               |                            |

- (a) Includes \$ 421,804 accrual of discount less \$ 328,351 amortization of premium and less \$ 395,725 paid for accrued interest on purchases.
- (b) Includes \$ 0 accrual of discount less \$ 0 amortization of premium and less \$ 0 paid for accrued dividends on purchases.
- (c) Includes \$ 0 accrual of discount less \$ 0 amortization of premium and less \$ 0 paid for accrued interest on purchases.
- (d) Includes \$ 0 for company's occupancy of its own buildings; and excludes \$ 0 interest on encumbrances.
- (e) Includes \$ 0 accrual of discount less \$ 0 amortization of premium and less \$ 0 paid for accrued interest on purchases.
- (f) Includes \$ 0 accrual of discount less \$ 0 amortization of premium.
- (g) Includes \$ 0 investment expenses and \$ 0 investment taxes, licenses and fees, excluding federal income taxes, attributable to segregated and Separate Accounts.
- (h) Includes \$ 0 interest on surplus notes and \$ 0 interest on capital notes.
- (i) Includes \$ 0 depreciation on real estate and \$ 0 depreciation on other invested assets.

## EXHIBIT OF CAPITAL GAINS (LOSSES)

|  | 1<br>Realized Gain<br>(Loss) on Sales<br>or Maturity | 2<br>Other Realized<br>Adjustments | 3<br>Total Realized<br>Capital Gain<br>(Loss)<br>(Columns 1 + 2) | 4<br>Change in<br>Unrealized Capital<br>Gain (Loss) | 5<br>Change in<br>Unrealized Foreign<br>Exchange Capital<br>Gain (Loss) |
|--|--|------------------------------------|--|---|---|
| 1. U.S. Government bonds   |  |                                    |  |   |   |
| 1.1 Bonds exempt from U.S. tax                                     | (3,287)  |                                    | (3,287)  |   |   |
| 1.2 Other bonds (unaffiliated)                                     | (186,091)  |                                    | (186,091)  | (744,242)   |   |
| 1.3 Bonds of affiliates  |  |                                    |  |   |   |
| 2.1 Preferred stocks (unaffiliated)                                |  |                                    |  | (89,040)  |   |
| 2.11 Preferred stocks of affiliates                                |  |                                    |  |   |   |
| 2.2 Common stocks (unaffiliated)                                   |  |                                    |  |   |   |
| 2.21 Common stocks of affiliates                                   |  |                                    |  |   |   |
| 3. Mortgage loans  |  |                                    |  |   |   |
| 4. Real estate   |  |                                    |  |   |   |
| 5. Contract loans  |  |                                    |  |   |   |
| 6. Cash, cash equivalents and short-term investments               | (4,177)  |                                    | (4,177)  | 427   |   |
| 7. Derivative instruments  |  |                                    |  |   |   |
| 8. Other invested assets   |  |                                    |  |   |   |
| 9. Aggregate write-ins for capital gains (losses)                  |  |                                    |  |   |   |
| 10. TOTAL Capital gains (losses)                                   | (193,555)  |                                    | (193,555)  | (832,855)   |   |
| <b>DETAILS OF WRITE-INS</b>  |  |                                    |  |   |   |
| 0901.  |  |                                    |  |   |   |
| 0902.  |  |                                    |  |   |   |
| 0903.  |  |                                    |  |   |   |
| 0998. Summary of remaining write-ins for Line 9 from overflow page |  |                                    |  |   |   |
| 0999. TOTALS (Lines 0901 through 0903 plus 0998) (Line 9 above)    |  |                                    |  |   |   |

**EXHIBIT OF NONADMITTED ASSETS**

|   | 1  | 2                                      | 3  |
|---|--|--|--|
|   | Current Year Total<br>Nonadmitted Assets | Prior Year Total<br>Nonadmitted Assets | Change in Total<br>Nonadmitted Assets<br>(Col. 2 - Col. 1) |
| 1. Bonds (Schedule D) .....   |  |  |  |
| 2. Stocks (Schedule D):   |  |  |  |
| 2.1 Preferred stocks .....  |  |  |  |
| 2.2 Common stocks .....   | 77,534                                   | 77,534                                 |  |
| 3. Mortgage loans on real estate (Schedule B):  |  |  |  |
| 3.1 First liens .....   |  |  |  |
| 3.2 Other than first liens .....  |  |  |  |
| 4. Real estate (Schedule A):  |  |  |  |
| 4.1 Properties occupied by the company .....  |  |  |  |
| 4.2 Properties held for the production of income .....  |  |  |  |
| 4.3 Properties held for sale .....  |  |  |  |
| 5. Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term<br>investments (Schedule DA) .....     |  |  |  |
| 6. Contract loans .....   |  |  |  |
| 7. Derivatives (Schedule DB) .....  |  |  |  |
| 8. Other invested assets (Schedule BA) .....  |  |  |  |
| 9. Receivables for securities .....   |  |  |  |
| 10. Securities lending reinvested collateral assets (Schedule DL) .....   |  |  |  |
| 11. Aggregate write-ins for invested assets .....   |  |  |  |
| 12. Subtotals, cash and invested assets (Lines 1 to 11) .....   | 77,534                                   | 77,534                                 |  |
| 13. Title plants (for Title insurers only) .....  |  |  |  |
| 14. Investment income due and accrued .....   |  |  |  |
| 15. Premiums and considerations:  |  |  |  |
| 15.1 Uncollected premiums and agents' balances in the course of collection .....  | 96,535                                   | 57,791                                 | (38,744)   |
| 15.2 Deferred premiums, agents' balances and installments booked but deferred and<br>not yet due .....                  | 10,149                                   | 6,825                                  | (3,324)  |
| 15.3 Accrued retrospective premiums and contracts subject to redetermination .....                                      |  |  |  |
| 16. Reinsurance:  |  |  |  |
| 16.1 Amounts recoverable from reinsurers .....  |  |  |  |
| 16.2 Funds held by or deposited with reinsured companies .....  |  |  |  |
| 16.3 Other amounts receivable under reinsurance contracts .....   |  |  |  |
| 17. Amounts receivable relating to uninsured plans .....  |  |  |  |
| 18.1 Current federal and foreign income tax recoverable and interest thereon .....                                      |  |  |  |
| 18.2 Net deferred tax asset .....   | 413,792                                  | 425,345                                | 11,553   |
| 19. Guaranty funds receivable or on deposit .....   |  |  |  |
| 20. Electronic data processing equipment and software .....   |  |  |  |
| 21. Furniture and equipment, including health care delivery assets .....  |  |  |  |
| 22. Net adjustment in assets and liabilities due to foreign exchange rates .....  |  |  |  |
| 23. Receivables from parent, subsidiaries and affiliates .....  |  |  |  |
| 24. Health care and other amounts receivable .....  |  |  |  |
| 25. Aggregate write-ins for other than invested assets .....  |  |  |  |
| 26. TOTAL Assets excluding Separate Accounts, Segregated Accounts and Protected Cell<br>Accounts (Lines 12 to 25) ..... | 598,010                                  | 567,495                                | (30,515)   |
| 27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts .....                                       |  |  |  |
| 28. TOTAL (Lines 26 and 27) .....   | 598,010                                  | 567,495                                | (30,515)   |
| <b>DETAILS OF WRITE-INS</b>   |  |  |  |
| 1101. ....  |  |  |  |
| 1102. ....  |  |  |  |
| 1103. ....  |  |  |  |
| 1198. Summary of remaining write-ins for Line 11 from overflow page .....   |  |  |  |
| 1199. TOTALS (Lines 1101 through 1103 plus 1198) (Line 11 above) .....  |  |  |  |
| 2501. ....  |  |  |  |
| 2502. ....  |  |  |  |
| 2503. ....  |  |  |  |
| 2598. Summary of remaining write-ins for Line 25 from overflow page .....   |  |  |  |
| 2599. TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above) .....  |  |  |  |

## Notes to Financial Statements

### 1. Summary of Significant Accounting Policies and Going Concern

#### A. Accounting Practices

The financial statements of All American Insurance Company are presented on the basis of accounting practices prescribed or permitted by the Ohio Department of Insurance.

The Ohio Department of Insurance recognizes only statutory accounting practices prescribed or permitted by the State of Ohio for determining and reporting the financial condition and results of operations of an insurance company, for determining solvency under the Ohio Insurance Law. The *Accounting Practices and Procedures Manual* (NAIC SAP) has been adopted as a component of prescribed or permitted practices by the State of Ohio. The Commissioner of Insurance has the right to permit specific practices that deviate from prescribed practices.

|   | SSAP # | F/S Page | F/S Line # | 2022        | 2021        |
|---|--------|----------|------------|-------------|-------------|
| <b>NET INCOME</b>   |        |          |            |             |             |
| (1) State basis (Page 4, Line 20, Columns 1 & 2)                              | XXX    | XXX      | XXX        | 8,638,094   | 5,306,940   |
| (2) State Prescribed Practices that are an increase/(decrease) from NAIC SAP: |        |          |            | 0           | 0           |
| (3) State Permitted Practices that are an increase/(decrease) from NAIC SAP:  |        |          |            | 0           | 0           |
| (4) NAIC SAP (1-2-3=4)  | XXX    | XXX      | XXX        | 8,638,094   | 5,306,940   |
| <b>SURPLUS</b>  |        |          |            |             |             |
| (5) State basis (Page 3, Line 37, Columns 1 & 2)                              | XXX    | XXX      | XXX        | 182,944,967 | 174,943,721 |
| (6) State Prescribed Practices that are an increase/(decrease) from NAIC SAP: |        |          |            | 0           | 0           |
| (7) State Permitted Practices that are an increase/(decrease) from NAIC SAP:  |        |          |            | 0           | 0           |
| (8) NAIC SAP (5-6-7=8)  | XXX    | XXX      | XXX        | 182,944,967 | 174,943,721 |

#### B. Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

#### C. Accounting Policy

Premiums are earned over the terms of the related insurance policies and reinsurance contracts. Unearned premium reserves are established to cover the unexpired portion of premiums written. Such reserves are computed by pro rata methods for direct business and are based on reports received from ceding companies for reinsurance.

Expenses incurred in connection with acquiring new insurance business, including such acquisition costs as sales commissions, are charged to operations as incurred. Expenses incurred are reduced for ceding allowances received or receivable.

In addition, All America Insurance Company uses the following accounting policies:

- (1) Short-term investments are stated at amortized cost.
- (2) Bonds, mandatory convertible securities, and SVO-Identified investments identified in SSAP No. 26R are stated at amortized cost using the interest method.
- (3) Common stocks are stated at market value except investments in stocks of uncombined subsidiaries and affiliates in which All America Insurance Company has an interest of 20% or more are carried on the equity basis.
- (4) Preferred stocks are stated in accordance with the guidance provided in SSAP No. 32.
- (5) All America Insurance Company holds no mortgage loans on real estate.
- (6) Loan-backed securities are stated at amortized cost. Prepayment assumptions for loan-backed bonds and structured securities are obtained from dealer surveys. These assumptions are consistent with the current interest rate and economic environment. The prospective adjustment method is used to value these securities.
- (7) All America Insurance Company owns 100% of the common stock of Central Insurex Agency, Inc., a surplus and excess lines insurance agency. All America Insurance Company owns 100% of the common stock of CAFCO, Inc., an inactive premium finance company. Stocks held in all subsidiaries are carried at their Admitted Asset Equivalent.
- (8) All America Insurance Company has no investments in joint ventures, partnerships or limited liability companies.
- (9) All America Insurance Company owns no derivatives.

## Notes to Financial Statements

(10) All America Insurance Company anticipates investment income as a factor in the premium deficiency calculation, in accordance with SSAP No. 53, Property-Casualty Contracts - Premiums.

(11) Unpaid losses and loss adjustment expenses include an amount determined from individual case estimates and loss reports and an amount, based on past experience, for losses incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liability are continually reviewed and any adjustments are reflected in the period determined.

(12) The Company has not modified its capitalization policy from the prior period.

(13) N/A – The Company has no pharmaceutical rebate receivables.

### D. Going Concern

N/A – No principal conditions or events have occurred to raise substantial doubt about the Company's ability to continue as a going concern.

## 2. Accounting Changes and Corrections of Errors

N/A – No changes in accounting principle and/or correction of errors.

## 3. Business Combinations and Goodwill

N/A – The Company has not engaged in a business combination, purchase, or merger. No goodwill is recorded in the Company's assets.

## 4. Discontinued Operations

A. Discontinued Operation Disposed of or Classified as Held for Sale – N/A, NONE

B. Change in Plan of Sale of Discontinued Operation – N/A, NONE

C. Nature of Any Significant Continuing Involvement with Discontinued Operations After Disposal – N/A, NONE

D. Equity Interest Retained in Discontinued Operation After Disposal – N/A, NONE

## 5. Investments

A. Mortgage Loans, including Mezzanine Real Estate Loans – N/A, NONE

B. Debt Restructuring – N/A, NONE

C. Reverse Mortgages – N/A, NONE

D. Loan-Backed Securities

(1) The Company uses Clearwater Analytics for investments reporting. For fixed-rate agency mortgage-backed securities, Clearwater Analytics calculates prepayment speeds utilizing Mortgage Industry Advisory Corporation (MIAC) Mortgage Industry Medians (MIMs). MIMs are derived from a semi-monthly dealer-consensus survey of long-term prepayment projections. For other mortgage-backed, loan-backed, and structured securities, Clearwater utilizes prepayment assumptions from Moody's Analytics. Moody's applies a flat economic credit model and utilizes a vector of multiple monthly speeds as opposed to a single speed for more robust projections. In instances where Moody's projections are not available, Clearwater uses data from Reuters, which utilizes the median prepayment speed from contributors' models.

(2) Securities with a recognized other-than-temporary impairment – N/A, NONE

(3) Securities by CUSIP with an other-than-temporary impairment – N/A, NONE

(4) All impaired securities (fair value is less than cost or amortized cost) for which an other-than-temporary impairment has not been recognized in earnings as a realized loss (including securities with a recognized other-than-temporary impairment for non-interest related declines when a non-recognized interest related impairment remains):

| Description   | Amount     |
|---|------------|
| a. The aggregate amount of unrealized losses:                             |            |
| 1. Less than 12 Months  | 2,907,456  |
| 2. 12 Months or Longer  | 1,208,206  |
| b. The aggregate related fair value of securities with unrealized losses: |            |
| 1. Less than 12 Months  | 68,381,982 |
| 2. 12 Months or Longer  | 15,567,809 |

E. Dollar Repurchase Agreements and/or Securities Lending Transactions – N/A, NONE

F. Repurchase Agreements Transactions Accounted for as Secured Borrowing – N/A, NONE

G. Reverse Repurchase Agreements Transactions Accounted for as Secured Borrowing – N/A, NONE

## Notes to Financial Statements

- H. Repurchase Agreements Transactions Accounted for as a Sale – N/A, NONE
- I. Reverse Repurchase Agreements Transactions Accounted for as a Sale – N/A, NONE
- J. Real Estate – N/A, No transactions to report
- K. Low-Income Housing Tax Credits (LIHTC) – N/A, NONE
- L. Restricted Assets

(1) Restricted Assets (Including Pledged)

| Restricted Asset Category   | Gross (Admitted & Nonadmitted) Restricted          |  |   |                  |                       | Current Year                     |                              |                                       |   |  |       |
|---|--|--|---|------------------|-----------------------|----------------------------------|------------------------------|---------------------------------------|---|--|-------|
|   | Current Year                                       |  |   |                  |                       | 6                                | 7                            | 8                                     | 9   | Percentage                                       |       |
|   | 1  | 2  | 3   | 4                | 5                     |                                  |                              |                                       |   | 10   | 11    |
| Total General Account (G/A)   | G/A Supporting Protected Cell Account Activity (a) | Total Protected Cell Account Restricted Assets | Protected Cell Account Assets Supporting G/A Activity (b) | Total (1 plus 3) | Total From Prior Year | Increase/ (Decrease) (5 minus 6) | Total Nonadmitted Restricted | Total Admitted Restricted (5 minus 8) | Gross (Admitted & Nonadmitted) Restricted to Total Assets (c) | Admitted Restricted to Total Admitted Assets (d) |       |
| (a) Subject to contractual obligation for which liability is not shown              | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (b) Collateral held under security lending agreements                               | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (c) Subject to repurchase agreements  | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (d) Subject to reverse repurchase agreements  | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (e) Subject to dollar repurchase agreements   | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (f) Subject to dollar reverse repurchase agreements                                 | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (g) Placed under option contracts   | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (h) Letter stock or securities restricted as to sale – excluding FHLB capital stock | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (i) FHLB capital stock  | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (j) On deposit with states  | 5,028,874  | 0  | 0   | 0                | 5,028,874             | 4,857,768                        | 171,106                      | 0                                     | 5,028,874   | 1.386  | 1.388 |
| (k) On deposit with other regulatory bodies   | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (l) Pledged as collateral to FHLB (including assets backing funding agreements)     | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (m) Pledged as collateral not captured in other categories                          | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (n) Other restricted assets   | 0  | 0  | 0   | 0                | 0                     | 0                                | 0                            | 0                                     | 0   | 0.000  | 0.000 |
| (o) Total Restricted Assets (Sum of a through n)                                    | 5,028,874  | 0  | 0   | 0                | 5,028,874             | 4,857,768                        | 171,106                      | 0                                     | 5,028,874   | 1.386  | 1.388 |

(a) Subset of column 1

(c) Column 5 divided by Asset Page Column 1, Line 28

(b) Subset of column 3

(d) Column 9 divided by Asset Page, Column 3, Line 28

- M. Working Capital Finance Investments – N/A, None
- N. Offsetting and Netting of Assets and Liabilities – N/A, None
- O. 5GI Securities – N/A, None
- P. Short Sales – N/A, None
- Q. Prepayment Penalty and Acceleration Fees – N/A, None
- R. Reporting Entity's Share of Cash Pool by Asset type – N/A, no cash pool.

### 6. Joint Ventures, Partnerships and Limited Liability Companies

- A. All America Insurance Company has no investments in Joint Ventures, Partnerships, or Limited Liability Companies that exceed 10% of its admitted assets.
- B. The Company did not recognize any impairment write down for its investments in Joint Ventures, Partnerships, and Limited Liability Companies during the statement periods.

### 7. Investment Income

- A. Due and accrued income was excluded from surplus on the following bases:

All investment income due and accrued with amounts that are over 90 days past due with the exception of mortgage loans in default.

- B. The total amount excluded was none (\$0).

### 8. Derivative Instruments

- A. Derivatives under SSAP No. 86—Derivatives – N/A, NONE
- B. Derivatives under SSAP No. 108—Derivative Hedging Variable Annuity Guarantees – N/A, NONE

## Notes to Financial Statements

## 9. Income Taxes

A. The components of the net deferred tax asset/(liability) at December 31 are as follows:

| 1.  | Description  | 12/31/2022      |                |                              | 12/31/2021      |                                 |                                | Change                          |                                |                              |
|-----|--|-----------------|----------------|------------------------------|-----------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|------------------------------|
|     |  | (1)<br>Ordinary | (2)<br>Capital | (3)<br>(Col. 1 + 2)<br>Total | (4)<br>Ordinary | (5)<br>Capital                  | (6)<br>(Col. 4 + 5)<br>Total   | (7)<br>(Col. 1 - 4)<br>Ordinary | (8)<br>(Col. 2 - 5)<br>Capital | (9)<br>(Col. 7 + 8)<br>Total |
| (a) | Gross Deferred Tax Assets  | 4,759,974       | 0              | 4,759,974                    | 4,594,573       | 0                               | 4,594,573                      | 165,401                         | 0                              | 165,401                      |
| (b) | Statutory Valuation Allowance Adjustments  | 0               | 0              | 0                            | 0               | 0                               | 0                              | 0                               | 0                              | 0                            |
| (c) | Adjusted Gross Deferred Tax Assets (1a - 1b)   | 4,759,974       | 0              | 4,759,974                    | 4,594,573       | 0                               | 4,594,573                      | 165,401                         | 0                              | 165,401                      |
| (d) | Deferred Tax Assets Nonadmitted  | 413,792         | 0              | 413,792                      | 425,345         | 0                               | 425,345                        | (11,553)                        | 0                              | (11,553)                     |
| (e) | Subtotal Net Admitted Deferred Tax Asset (1c - 1d)   | 4,346,182       | 0              | 4,346,182                    | 4,169,228       | 0                               | 4,169,228                      | 176,954                         | 0                              | 176,954                      |
| (f) | Deferred Tax Liabilities   | 237,026         | 13,414         | 250,440                      | 307,149         | 23,485                          | 330,634                        | (70,123)                        | (10,071)                       | (80,194)                     |
| (g) | Net Admitted Deferred Tax Asset/(Net Deferred Tax Liability) (1e - 1f)   | 4,109,156       | (13,414)       | 4,095,742                    | 3,862,079       | (23,485)                        | 3,838,594                      | 247,077                         | 10,071                         | 257,148                      |
| 2.  | Admission Calculation Components SSAP No. 101  | 12/31/2022      |                |                              | 12/31/2021      |                                 |                                | Change                          |                                |                              |
|     |  | (1)<br>Ordinary | (2)<br>Capital | (3)<br>(Col. 1 + 2)<br>Total | (4)<br>Ordinary | (5)<br>Capital                  | (6)<br>(Col. 4 + 5)<br>Total   | (7)<br>(Col. 1 - 4)<br>Ordinary | (8)<br>(Col. 2 - 5)<br>Capital | (9)<br>(Col. 7 + 8)<br>Total |
| (a) | Federal Income Taxes Paid In Prior Years Recoverable Through Loss Carrybacks   | 3,831,269       | 0              | 3,831,269                    | 3,163,371       | 0                               | 3,163,371                      | 667,898                         | 0                              | 667,898                      |
| (b) | Adjusted Gross Deferred Tax Assets Expected To Be Realized (Excluding The Amount Of Deferred Tax Assets From 2(a) Above) After Application of the Threshold Limitation (The Lesser of 2(b)1 and 2(b)2 below) | 264,472         | 0              | 264,472                      | 675,223         | 0                               | 675,223                        | (410,751)                       | 0                              | (410,751)                    |
|     | 1. Adjusted Gross Deferred Tax Assets Expected to be Realized Following the Balance Sheet Date   | 264,472         | 0              | 264,472                      | 675,223         | 0                               | 675,223                        | (410,751)                       | 0                              | (410,751)                    |
|     | 2. Adjusted Gross Deferred Tax Assets Allowed per Limitation Threshold   | XXX             | XXX            | 26,095,172                   | XXX             | XXX                             | 24,770,973                     | XXX                             | XXX                            | 1,324,199                    |
| (c) | Adjusted Gross Deferred Tax Assets (Excluding The Amount Of Deferred Tax Assets From 2(a) and 2(b) above) Offset by Gross Deferred Tax Liabilities   | 250,441         | 0              | 250,441                      | 330,634         | 0                               | 330,634                        | (80,193)                        | 0                              | (80,193)                     |
| (d) | Deferred Tax Assets Admitted as the result of application of SSAP No. 101 Total (2(a) + 2(b) + 2(c))   | 4,346,182       | 0              | 4,346,182                    | 4,169,228       | 0                               | 4,169,228                      | 176,954                         | 0                              | 176,954                      |
| 3.  | Description  | 2022            |                | 2021                         |                 |                                 |                                |                                 |                                |                              |
| (a) | Ratio Percentage Used To Determine Recovery Period And Threshold Limitation Amount.  | 1.072.000       |                | 983.000                      |                 |                                 |                                |                                 |                                |                              |
| (b) | Amount Of Adjusted Capital And Surplus Used To Determine Recovery Period And Threshold Limitation in 2(b)2 Above.  | 178,849,226     |                | 171,105,127                  |                 |                                 |                                |                                 |                                |                              |
| 4.  | Impact of Tax-Planning Strategies  | 12/31/2022      |                | 12/31/2021                   |                 | Change                          |                                |                                 |                                |                              |
|     |  | (1)<br>Ordinary | (2)<br>Capital | (3)<br>Ordinary              | (4)<br>Capital  | (5)<br>(Col. 1 - 3)<br>Ordinary | (6)<br>(Col. 2 - 4)<br>Capital |                                 |                                |                              |
| (a) | Determination of adjusted gross deferred tax assets and net admitted deferred tax assets, by tax character as a percentage   |                 |                |                              |                 |                                 |                                |                                 |                                |                              |
|     | 1. Adjusted gross DTAs amount from Note 9A1(c)   | 4,759,974       | 0              | 4,594,573                    | 0               | 165,401                         | 0                              |                                 |                                |                              |
|     | 2. Percentage of adjusted gross DTAs by tax character attributable to the impact of tax planning strategies  | 0               | 0              | 0                            | 0               | 0                               | 0                              |                                 |                                |                              |
|     | 3. Net Admitted Adjusted Gross DTAs amount from Note 9A1(e)  | 4,346,182       | 0              | 4,169,228                    | 0               | 176,954                         | 0                              |                                 |                                |                              |
|     | 4. Percentage of net admitted adjusted gross DTAs by tax character admitted because of the impact of tax planning strategies   | 0               | 0              | 0                            | 0               | 0                               | 0                              |                                 |                                |                              |

(b) Does the Company's tax-planning strategies include the use of reinsurance? Yes[ ] No[X]

B. Regarding deferred tax liabilities that are not recognized: N/A

C. Current income taxes incurred consist of the following major components:

| Description   | (1)        | (2)        | (3)                    |
|---|------------|------------|------------------------|
|   | 12/31/2022 | 12/31/2021 | (Col. 1 - 2)<br>Change |
| 1. Current Income Tax                                       |            |            |                        |
| (a) Federal   | 2,739,723  | 1,324,569  | 1,415,154              |
| (b) Foreign   | 0          | 0          | 0                      |
| (c) Subtotal (1a+1b)  | 2,739,723  | 1,324,569  | 1,415,154              |
| (d) Federal income tax on net capital gains                 | 0          | 54,485     | (54,485)               |
| (e) Utilization of capital loss carry-forwards              | 0          | 0          | 0                      |
| (f) Other   | 281,796    | (119,552)  | 401,348                |
| (g) Federal and foreign income taxes incurred (1c+1d+1e+1f) | 3,021,519  | 1,259,502  | 1,762,017              |
| 2. Deferred Tax Assets:                                     |            |            |                        |
| (a) Ordinary  |            |            |                        |
| (1) Discounting of unpaid losses                            | 1,467,386  | 1,447,803  | 19,583                 |
| (2) Unearned premium reserve                                | 2,750,456  | 2,613,472  | 136,984                |
| (3) Policyholder reserves                                   | 0          | 0          | 0                      |
| (4) Investments   | 0          | 0          | 0                      |
| (5) Deferred acquisition costs                              | 0          | 0          | 0                      |
| (6) Policyholder dividends accrual                          | 0          | 0          | 0                      |
| (7) Fixed assets  | 0          | 0          | 0                      |
| (8) Compensation and benefits accrual                       | 519,729    | 519,729    | 0                      |

## Notes to Financial Statements

|  |           |           |          |
|--|-----------|-----------|----------|
| (9) Pension accrual  | 0         | 0         | 0        |
| (10) Receivables – nonadmitted                             | 0         | 0         | 0        |
| (11) Net operating loss carry-forward                      | 0         | 0         | 0        |
| (12) Tax credit carry-forward                              | 0         | 0         | 0        |
| (13) Other   | 22,404    | 13,569    | 8,835    |
| (99) Subtotal (sum of 2a1 through 2a13)                    | 4,759,975 | 4,594,573 | 165,402  |
| (b) Statutory valuation allowance adjustment               | 0         | 0         | 0        |
| (c) Nonadmitted  | 413,792   | 425,345   | (11,553) |
| (d) Admitted ordinary deferred tax assets (2a99 – 2b – 2c) | 4,346,183 | 4,169,228 | 176,955  |
| (e) Capital:   |           |           |          |
| (1) Investments  | 0         | 0         | 0        |
| (2) Net capital loss carry-forward                         | 0         | 0         | 0        |
| (3) Real estate  | 0         | 0         | 0        |
| (4) Other  | 0         | 0         | 0        |
| (99) Subtotal (2e1+2e2+2e3+2e4)                            | 0         | 0         | 0        |
| (f) Statutory valuation allowance adjustment               | 0         | 0         | 0        |
| (g) Nonadmitted  | 0         | 0         | 0        |
| (h) Admitted capital deferred tax assets (2e99 – 2f – 2g)  | 0         | 0         | 0        |
| (i) Admitted deferred tax assets (2d + 2h)                 | 4,346,183 | 4,169,228 | 176,955  |
| 3. Deferred Tax Liabilities:                               |           |           |          |
| (a) Ordinary   |           |           |          |
| (1) Investments  | 0         | 0         | 0        |
| (2) Fixed assets   | 0         | 0         | 0        |
| (3) Deferred and uncollected premium                       | 0         | 0         | 0        |
| (4) Policyholder reserves                                  | 39,285    | 43,494    | (4,209)  |
| (5) Other  | 197,741   | 263,655   | (65,914) |
| (99) Subtotal (3a1+3a2+3a3+3a4+3a5)                        | 237,026   | 307,149   | (70,123) |
| (b) Capital:   |           |           |          |
| (1) Investments  | 13,414    | 23,485    | (10,071) |
| (2) Real estate  | 0         | 0         | 0        |
| (3) Other  | 0         | 0         | 0        |
| (99) Subtotal (3b1+3b2+3b3)                                | 13,414    | 23,485    | (10,071) |
| (c) Deferred tax liabilities (3a99 + 3b99)                 | 250,440   | 330,634   | (80,194) |
| 4. Net deferred tax assets/liabilities (2i – 3c)           | 4,095,743 | 3,838,594 | 257,149  |

## D. Reconciliation of Federal Income Tax Rate to Actual Effective Rate

The significant items causing a difference between the statutory federal income tax rate and All America's effective income tax rate are as follows:

|   | 2022           | Effective Tax Rate |
|---|----------------|--------------------|
| Provision computed at statutory rate            | 2,448,504      | 21.0%              |
| Change in nonadmitted assets                    | (8,834)        | -0.1%              |
| Tax exempt income deduction                     | (212,472)      | -1.8%              |
| Proration of tax exempt investment income       | 53,876         | 0.5%               |
| Disallowed other permanent non-deductible items | 70,243         | 0.6%               |
| Accrued dividend from 100% owned affiliate      | 0              | 0.0%               |
| Dividends received deduction                    | (3,031)        | 0.0%               |
| Other   | <b>437,708</b> | 3.8%               |
| Totals  | 2,785,994      | 23.9%              |
| Federal and foreign income taxes incurred       | 3,021,519      | 25.9%              |
| Change in net deferred income taxes             | (235,525)      | -2.0%              |
|   | 2,785,994      | 23.9%              |

## E. Operating Loss and Tax Credit Carryforwards

(1) At December 31, 2022, the Company had no in unused operating loss carryforwards available to offset against future taxable income.

(2) The following is income tax expense for 2022 and 2021 that is available for recoupment in the event of future net losses:

## Notes to Financial Statements

| Year | Amount      |
|------|-------------|
| 2022 | \$2,739,723 |
| 2021 | \$1,324,569 |

- (3) The Company did not have any protective tax deposits under Section 6603 of the Internal Revenue Code.

### F. Consolidated Federal Income Tax Return

- (1) The Company's federal income tax return is consolidated with the following entities:  
 Central Mutual Insurance Company (Parent)  
 CAFCO, Inc.  
 Central Insurex Agency  
 Security Central
- (2) The method of allocation among companies is subject to a written agreement, approved by the Board of Directors. It is agreed among the companies that the tax liability of the subsidiaries shall be determined as if each was filing an individual tax return and the amount of tax so determined, if any, shall be paid to Central Mutual Insurance Company, which, in turn, shall be responsible for payment of the total tax liability calculated in the consolidated return. In the event the subsidiary produces a tax loss, which is utilized by the Company in the consolidated return to reduce its tax liability, the Company shall pay to the subsidiary the tax cash benefit so utilized in the consolidated tax return.

### G. Federal or Foreign Federal Income Tax Loss Contingencies

The Company has no tax loss contingencies for which it is reasonably possible that the total liability will significantly increase within twelve months of the reporting date.

### H. Repatriation Transition Tax (RTT) – N/A, Not Applicable.

### I. I. Alternative Minimum Tax Credit – N/A, Not Applicable

## 10. Information Concerning Parent, Subsidiaries, Affiliates and Other Related Parties

- A. There no transactions with affiliated companies other than reinsurance transaction and cost allocation transactions that are based on generally accepted accounting principles.
- B. There no transactions with affiliated companies other than reinsurance transaction and cost allocation transactions that are based on generally accepted accounting principles.
- C. Transactions with related party who are not reported on Schedule Y – N/A, NONE
- D. At December 31, 2022, All America Insurance Company reported \$389,791 as amounts receivable from its parent, Central Mutual Insurance Company. The terms of the settlement require that this amount be settled within 30 days.
- E. All America Insurance Company has an intercompany pooling agreement with its parent Central Mutual Insurance Company whereby premiums, losses, underwriting and claims expenses are shared 16%/84% respectively in accordance with the pooling arrangement between the two entities. Investment expenses are allocated based on number of securities held in each company.
- F. No guarantees or undertakings have been taken for the benefit of an affiliate or related party that result in a material contingent exposure for All America Insurance Company.
- G. All America Insurance Company is owned 100% by Central Mutual Insurance Company which is domiciled in the State of Ohio.
- H. All America Insurance Company owns no shares of an upstream company.
- I. All America Insurance Company has no Subsidiary, Controlled or Affiliate companies whose carrying value is equal to or exceeds 10% of admitted assets.
- J. All America Insurance Company did not recognize any impairment write down for its investments in Subsidiary, Controlled or Affiliated companies during the statement period.
- K. All America Insurance Company has no investment in foreign insurance subsidiaries.
- L. All America Insurance Company does not utilize the look-through approach for the valuation of downstream non-insurance entities. Such entities are non-admitted assets.
- M. All America Insurance Company does not have any non-insurance Subsidiary, Controlled or Affiliate companies.
- N. Audited statutory equity of investments in insurance Subsidiary, Controlled or Affiliated companies does reflect NAIC statutory accounting practices and procedures.

## Notes to Financial Statements

O. All America Insurance Company does not have any losses in an SCA that exceed its investment.

**11. Debt** – N/A, None. The company has no debt obligations.

**12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans.**

**A. Defined Benefit Plan**

All America Insurance Company's parent company, Central Mutual Insurance Company, sponsors a noncontributory defined benefit pension plan covering substantially all of their employees (Pension Plan).

The parent company also sponsors a non-qualified pension plan to pay benefits to certain employees whose pension benefits under the qualified plan are limited by Sections 415 and 401(a)(17) of the Internal Revenue Code (SERP Plan). This plan is unfunded and will pay the difference of (1) the benefit determined by the qualified plan formula with no IRC limits applied less (2) the benefit determined by the qualified plan formula after the IRC limits are applied.

The parent company also has non-pension postretirement benefit plans with health care and life insurance benefits. The health care plan is contributory, with participants' contributions adjusted annually; the life insurance plan is noncontributory. As of December 31, 2017, the health care plan's liability has been decreased to reflect a plan amendment that caps the employer portion of the benefit for most future retirees effective January 1, 2019. Furthermore, this amendment freezes the plan to new entrants as of December 31, 2017.

Collectively, the pension, SERP, and postretirement plans are herein referred to as the "Plans." The details of these plans are fully disclosed within Central Mutual's financial statements.

B. All America Insurance Company's parent company, Central Mutual Insurance Company, sponsors the plans noted in 12A above. The details of these plans are fully disclosed within Central Mutual's financial statements.

C. All America Insurance Company's parent company, Central Mutual Insurance Company, sponsors the plans noted in 12A above. The details of these plans are fully disclosed within Central Mutual's financial statements.

D. All America Insurance Company's parent company, Central Mutual Insurance Company, sponsors the plans noted in 12A above. The details of these plans are fully disclosed within Central Mutual's financial statements.

**E. Defined Contribution Plan**

(1) Qualified Defined-Contribution Plan – All America Insurance Company has a qualified Savings and Profit Sharing Plan (SPP) for which substantially all employees are eligible. Up to 5% of each employee's savings is matched at 20% by contributions by the company each year. Additionally, 5% of the combined insurance companies' net income before federal income taxes is contributed to the plan each year. All America Insurance Company's incurred cost for the plan was \$0.89 million for 2022 and \$0.64 million for 2021, respectively. At December 31, 2022, the fair value of plan assets was \$144.4 million.

(2) Non-Qualified Defined-Contribution Plan – All America Insurance Company also has a non-qualified Savings and Profit Participation Equalization Plan (Plan), which coordinates with the benefits available under the Central Employees' Savings and Profit Participation Plan (SPP), to provide a supplemental savings program for key executive employees who are limited by Sections 401(a)(17), 415, and 402(g) of the Internal Revenue Code. The non-qualified Plan is unfunded and a participant is eligible to defer compensation under the non-qualified Plan only if he has made the maximum elective contributions which are permitted under the qualified SPP Plan.

F. Multiemployer Plans – N/A, None

**G. Consolidated/Holding Company Plans**

All America participates in Central Mutual Insurance Company's (its parent company) defined benefit, defined contribution, and various other employee benefit plans as described in 12A and 12E above. The details of these plans are fully disclosed within Central Mutual's financial statements.

H. Postemployment Benefits and Compensated Absences – N/A, None.

I. Impact of Medicare Modernization Act on Postretirement Benefits (INT 04-17) – N/A, None

**13. Capital and Surplus, Dividend Restrictions and Quasi-Reorganizations**

**A. Outstanding Shares**

The Company has 15,000 shares authorized, issued and outstanding.

**B. Dividend Rate of Preferred Stock**

The Company has no preferred stock outstanding.

**C. Dividend Restrictions**

The Company has no dividend restrictions.

**D. Dates and Amounts of Dividends Paid**

No ordinary or extraordinary dividends were paid.

## Notes to Financial Statements

- E. Amount of Ordinary Dividends That May Be Paid  
The Company has no restrictions placed on the portion of the Company's profits that may be paid as ordinary dividends to stockholders.
- F. Restrictions of Unassigned Funds  
There are no restrictions placed on the Company's surplus.
- G. Mutual Surplus Advances  
There are no advances on surplus.
- H. Company Stock Held for Special Purposes  
There is no stock held for special purposes.
- I. Changes in Special Surplus Funds  
There are no balances held in special surplus funds.
- J. Change in Unassigned Funds  
The portion of unassigned funds (surplus) reduced by cumulative unrealized capital gains and losses is \$(832,855).
- K. Surplus Notes  
The Company has no surplus debentures or similar obligations.
- L. Impact of Quasi-Reorganization  
Not Applicable – No quasi-reorganization has taken place.
- M. Effective Date of Quasi-Reorganization  
Not Applicable – No quasi-reorganization has taken place.

### 14. Liabilities, Contingencies and Assessments

A. Contingent Commitments – N/A, None.

B. Assessments

It is expected that various insolvencies will result in guaranty fund assessments against the company of \$75,179 and have been charged to operations in 2022. A change in premium tax credits of \$805 was incurred in 2022 to offset premium taxes in multiple states over the next ten years. Various other smaller insolvency assessments are accrued for by the company.

C. Gain Contingencies – N/A, None.

D. Claims Related Extra Contractual Obligation and Bad Faith Losses Stemming from Lawsuits

The company paid the following amounts in the reporting period to settle claims related extra contractual obligations or bad faith claims stemming from lawsuits.

|  | Direct |
|--|--------|
| Claims related ECO and bad faith losses paid during the reporting period | \$0    |

Number of claims where amounts were paid to settle claims related extra contractual obligations or bad faith claims resulting from lawsuits during the reporting period.

| ( a )<br>0-25 Claims | ( b )<br>26-50 Claims | ( c )<br>51-100 Claims | ( d )<br>101-500 Claims | ( e )<br>More than 500 Claims |
|----------------------|-----------------------|------------------------|-------------------------|-------------------------------|
| X                    |                       |                        |                         |                               |

Indicate whether claim count information is disclosed: per claim or per claimant

(f) Per Claim [X] (g) Per Claimant[ ]

E. Product Warranties – N/A, None.

F. Joint and Several Liabilities – N/A, None.

G. All Other Contingencies – N/A, None.

### 15. Leases

A. Lessee Operating Lease

(1)

a. All America Insurance Company leases office space under various non-cancelable operating lease agreements. Rental expense for 2022 and 2021 was approximately \$316,300 and \$245,213, respectively.

b. All America Insurance Company leases computer hardware and software under various non-cancelable operating lease agreements. All America's share of this rental expense for 2022 and 2021, was approximately \$324,175 and \$257,000, respectively.

## Notes to Financial Statements

c. All America Insurance Company leases automobiles under various non-cancelable operating lease agreements. All America's share of this rental expense for 2022 and 2021 was approximately \$21,202 and \$85,000, respectively.

- (2) a. At December 31, 2022, All America Insurance Company's share of the minimum aggregate rental commitments are as follows:

| Year Ending December 31 | Operating Leases |
|-------------------------|------------------|
| 1. 2023                 | 343,205          |
| 2. 2024                 | 322,561          |
| 3. 2025                 | 225,457          |
| 4. 2026                 | 107,209          |
| 5. 2027                 | 310              |
| 6. TOTAL                | 998,743          |

- (3) The Company is not involved in any material sales-leaseback transactions.

B. Lessor Leasing Arrangements – Not Applicable, None.

### 16. Information About Financial Instruments With Off-Balance-Sheet Risk And Financial Instruments With Concentrations of Credit Risk – N/A, None.

### 17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

A. Transfer of Receivables Reported as Sales – N/A, None

B. Transfer of Servicing of Financial Assets – N/A, None

C. Wash Sales – N/A, None

### 18. Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans – N/A, None.

### 19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators – N/A, None.

### 20. Fair Value Measurements

A. Inputs Used for Assets and Liabilities Measured and Reported at Fair Value

The Company has categorized its assets and liabilities that are reported on the balance sheet at fair value into the three-level fair value framework as described below. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that the Company has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs, such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset.

#### (1) Fair Value Measurements at Reporting Date

| Description for each class of asset or liability | (Level 1)   | (Level 2) | (Level 3) | Net Asset Value (NAV) | Total       |
|--|-------------|-----------|-----------|-----------------------|-------------|
| a. Assets at fair value                          |             |           |           |                       |             |
| BONDS  | 284,700,502 | 0         | 0         | 0                     | 284,700,502 |
| COMMONS STOCKS                                   | 0           | 0         | 77,534    | 0                     | 77,534      |
| PREFERRED STOCKS                                 | 542,894     | 0         | 0         | 0                     | 542,894     |
|  | 0           | 0         | 0         | 0                     | 0           |
|  | 0           | 0         | 0         | 0                     | 0           |
|  | 0           | 0         | 0         | 0                     | 0           |
|  | 0           | 0         | 0         | 0                     | 0           |
|  | 0           | 0         | 0         | 0                     | 0           |
| Total assets at fair value / NAV                 | 285,243,396 | 0         | 77,534    | 0                     | 285,320,930 |
| b. Liabilities at fair value                     |             |           |           |                       |             |
| Total liabilities at fair value                  | 0           | 0         | 0         | 0                     | 0           |

#### (2) Fair Value Measurements in (Level 3) of the Fair Value Hierarchy

| Description       | Beginning Balance at 01/01/2022 | Transfers into Level 3 | Transfers out of Level 3 | Total Gains and (Losses) Included in Net Income | Total Gains and (Losses) Included in Surplus | Purchases | Issuances | Sales | Settlements | Ending Balance at 12/31/2022 |
|-------------------|---------------------------------|------------------------|--------------------------|---|--|-----------|-----------|-------|-------------|------------------------------|
| a. Assets         |                                 |                        |                          |   |  |           |           |       |             |                              |
| EQUITY SECURITIES | 77,534                          | 0                      | 0                        | 0   | 0  | 0         | 0         | 0     | 0           | 77,534                       |
|                   | 0                               | 0                      | 0                        | 0   | 0  | 0         | 0         | 0     | 0           | 0                            |
| Total Assets      | 77,534                          | 0                      | 0                        | 0   | 0  | 0         | 0         | 0     | 0           | 77,534                       |
| b. Liabilities    |                                 |                        |                          |   |  |           |           |       |             |                              |
| Total Liabilities | 0                               | 0                      | 0                        | 0   | 0  | 0         | 0         | 0     | 0           | 0                            |

## Notes to Financial Statements

- B. Other Fair Value Disclosures – N/A
- C. Fair Value for All Financial Instruments by Levels 1, 2, and 3 – see Note 20A above.
- D. Not Practicable to Estimate Fair Value – N/A, None
- E. Instruments Measured at Net Asset Value (NAV) – N/A, None

### 21. Other Items

- A. Unusual or Infrequent Items – Not Applicable, None
- B. Troubled Debt Restructuring – Not Applicable, None
- C. Other Disclosures
1. Assets in the amount of \$4,938,207 and \$4,857,768 at December 31, 2022 and 2021, respectively, were on deposit with government authorities or trustees as required by law. No assets were maintained as compensating balances or pledged as collateral for bank loans or other financing agreements.
  2. At December 31, 2022 and 2021, the company had admitted assets of \$40,102,004 and \$37,363,385, respectively, in accounts receivable amounts due from agents and insureds. The Company routinely assesses the collectability of these receivables. Based on experience, less than 1% of the balance may become uncollectible and the potential loss is not material to the Company's financial condition.
  3. The Inflation Reduction Act was enacted during the reporting period. The Company has determined that it does not expect to be an "applicable corporation," nor does it expect to be liable for corporate alternative minimum tax.
- D. Business Interruption Insurance Recoveries – Not Applicable, None
- E. State Transferable Tax Credits – Not Applicable, None
- F. Subprime-Mortgage-Related Risk Exposure – Not Applicable, None
- G. Insurance-Linked Securities (ILS) Contracts – Not Applicable, None
- H. The Amount That Could Be Realized on Life Insurance Where the Reporting Entity is Owner and Beneficiary or Has Otherwise Obtained Rights to Control the Policy – Not Applicable, None

### 22. Events Subsequent – N/A, None

### 23. Reinsurance

#### A. Unsecured Reinsurance Recoverables

The Company has the following unsecured reinsurance recoverables in excess of 3% of Policyholders' Surplus:

|                               | NAIC # | FED ID #   | Amount       |
|-------------------------------|--------|------------|--------------|
| All America Insurance Company | 20230  | 34-4202560 | \$99,379,000 |

#### B. Reinsurance Recoverable in Dispute – N/A, None.

#### C. Reinsurance Assumed and Ceded

(1)

| Description                        | Assumed Reinsurance |                   | Ceded Reinsurance |                   | Net              |                   |
|------------------------------------|---------------------|-------------------|-------------------|-------------------|------------------|-------------------|
|                                    | Premium Reserve     | Commission Equity | Premium Reserve   | Commission Equity | Premium Reserves | Commission Equity |
| a. Affiliates                      | 64,487,472          | 11,474,915        | 37,243,682        | 6,226,596         | (27,243,790)     | (5,248,319)       |
| b. All Other                       | 0                   | 0                 | 1,449,567         | 176,776           | (1,449,567)      | (176,776)         |
| c. TOTAL (a+b)                     | 64,487,472          | 11,474,915        | 38,693,248        | 6,403,373         | 25,794,224       | 5,071,543         |
| d. Direct Unearned Premium Reserve |                     |                   | 38,693,248        |                   |                  |                   |

Line (c) of Ceded Reinsurance Premium Reserve Column must equal Page 3, Line 9, first inside amount.

(2)

#### REINSURANCE

| Description                             | Direct    | Assumed   | Ceded     | Net       |
|---|-----------|-----------|-----------|-----------|
| a. Contingent Commission                | 1,827,615 | 3,088,020 | 1,827,615 | 3,088,020 |
| b. Sliding Scale Adjustments            | 0         | 0         | 0         | 0         |
| c. Other Profit Commission arrangements | 0         | 0         | 0         | 0         |
| d. TOTAL (a+b+c)                        | 1,827,615 | 3,088,020 | 1,827,615 | 3,088,020 |

(3) N/A

#### D. Uncollectible Reinsurance – N/A, None.

## Notes to Financial Statements

- E. Commutation of Ceded Reinsurance – N/A, None.
- F. Retroactive Reinsurance – N/A, None.
- G. Reinsurance Accounted for as a Deposit – N/A, None.
- I. Certified Reinsurer Rating Downgraded or Status Subject to Revocation – N/A, None.
- J. Reinsurance Agreements Qualifying for Reinsurer Aggregation – N/A, None.
- K. Reinsurance Credit – N/A, None.

### 24. Retrospectively Rated Contracts & Contracts Subject to Redetermination

- A. N/A, None – The Company does not issue policies that are retrospectively rated or subject to redetermination.
- B. N/A, None – The Company does not issue policies that are retrospectively rated or subject to redetermination.
- C. N/A, None – The Company does not issue policies that are retrospectively rated or subject to redetermination.
- D. N/A, None – The Company does not issue policies that are retrospectively rated or subject to redetermination.
- E. N/A, None – The Company does not issue policies that are retrospectively rated or subject to redetermination.
- F. Risk Sharing Provisions of the Affordable Care Act (ACA) – N/A, The Company does not write accident and health insurance premium.

### 25. Changes in Incurred Losses and Loss Adjustment Expenses

Reserves as of December 31, 2021 were \$101.2 million. As of December 31, 2022, \$31.5 million has been paid for incurred losses and loss adjustment expenses attributable to insured events of prior years. Reserves remaining for prior years are now \$58.3 million as a result of re-estimation of unpaid claims and claim adjustment expenses principally on Personal Auto, Commercial Auto, CMP, and Homeowners lines of insurance. Therefore, there has been a \$11.4 million favorable prior-year development since December 31, 2021 to December 31, 2022. The decrease is generally the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased, as additional information becomes known regarding individual claims. Included in this decrease, the Company experienced \$0.0 million of prior year claim development on retrospectively rated policies. However, the business to which it relates is subject to premium adjustments.

There were no changes in the methodologies and assumptions used in calculating the liability for unpaid losses and loss adjusting expenses for the most recent reporting period.

### 26. Intercompany Pooling Arrangements

An intercompany pooling agreement exists between the following companies to share in premiums, losses, expenses and accounts receivable balances according to the percentages shown:

|               |                                  |       |     |
|---------------|----------------------------------|-------|-----|
| Lead Company: | Central Mutual Insurance Company | 20230 | 84% |
| Affiliate:    | All America Insurance Company    | 20222 | 16% |

All lines of business are pooled. Each company can make facultative cessions to non-affiliated reinsurers prior to pooling. All treaty cessions are processed through the lead company after cessions are made from the affiliate. Both companies have contract rights under all non-affiliated treaty reinsurance contracts.

### 27. Structured Settlements

All America Insurance Company has purchased several annuities on which claimants are payees in settlement of claims under the company's policies. The company has obtained releases from the respective claimants acknowledging that receipt of the structured settlement under each annuity is full payment of the claim. All America has no contingent liability for these annuities since ownership has been transferred to another insurance company.

### 28. Health Care Receivables – N/A, None.

### 29. Participating Policies – N/A, None.

### 30. Premium Deficiency Reserves

|  |                   |
|--|-------------------|
| 1. Liability carried for premium deficiency reserves                         | \$0.00            |
| 2. Date of the most recent evaluation of this liability                      | <u>12/31/2022</u> |
| 3. Was anticipated investment income utilized in the calculation? (Yes / No) | <u>Yes</u>        |

### 31. High Deductibles – N/A, None.

### 32. Discounting of Liabilities for Unpaid Losses or Unpaid Loss Adjustment Expenses – N/A, None.

### 33. Asbestos/Environmental Reserves

## Notes to Financial Statements

A&amp;D.

Does the company have on the books, or has it ever written an insured for which you have identified a potential for the existence of, a liability due to asbestos losses? Yes ( X )      No ( )

Does All America Insurance Company have on the books, or has it ever written an insured for which it has been identified as having a potential for the existence of, a liability due to environmental losses?

Yes(X) No( )

The Company's exposure arises primarily from the sale of general liability insurance, including the general liability portion of commercial package policies. However, smaller exposure also exists for these lines of insurance: workers' compensation, homeowners, and commercial property.

The Company tries to estimate the full impact of the environmental and asbestos exposure by establishing full case basis reserves on all known losses and computing incurred but not reported loss reserves and allocated loss adjustment reserves based on previous experience.

The previous experience is combined with the other Company experience and analyzed in a combined manner as part of the regular loss reserve analysis.

The Company's systems do not separate environmental and asbestos-related claims. Therefore, only combined environmental and asbestos-related loss data is available for presentation. Environmental claims represent the majority of the exposure included in the following numbers.

The Company's environmental and asbestos-related losses (including coverage dispute costs) for each of the five most recent calendar years were as follows:

| Description  | 2018      | 2019      | 2020      | 2021      | 2022      |
|--|-----------|-----------|-----------|-----------|-----------|
| (1) Direct Basis:  |           |           |           |           |           |
| a. Beginning reserves (incl. Case, Bulk + IBNR Loss & LAE):        | 1,138,290 | 1,075,303 | 1,031,871 | 1,004,275 | 1,031,990 |
| b. Incurred losses and loss adjustment expenses:                   | 47,600    | 29,398    | 67,222    | 185,099   | 11,062    |
| c. Calendar year payments for losses and loss adjustment expenses: | 110,587   | 72,829    | 94,818    | 157,384   | 27,815    |
| d. Ending reserves (incl. Case, Bulk + IBNR Loss & LAE):           | 1,075,303 | 1,031,872 | 1,004,275 | 1,031,990 | 1,015,238 |
| Note: d = a + b - c  |           |           |           |           |           |
| (2) Assumed Reinsurance Basis:                                     |           |           |           |           |           |
| a. Beginning reserves (incl. Case, Bulk + IBNR Loss & LAE):        | 0         | 0         | 0         | 0         | 0         |
| b. Incurred losses and loss adjustment expenses:                   | 0         | 0         | 0         | 0         | 0         |
| c. Calendar year payments for losses and loss adjustment expenses: | 0         | 0         | 0         | 0         | 0         |
| d. Ending reserves (incl. Case Bulk + IBNR Loss & LAE):            | 0         | 0         | 0         | 0         | 0         |
| Note: d = a + b - c  |           |           |           |           |           |
| (3) Net of Ceded Reinsurance Basis:                                |           |           |           |           |           |
| a. Beginning reserves (incl. Case, Bulk + IBNR Loss & LAE):        | 953,637   | 965,557   | 780,802   | 769,656   | 1,007,259 |
| b. Incurred losses and loss adjustment expenses:                   | 122,507   | (170,388) | 83,558    | 453,564   | -795      |
| c. Calendar year payments for losses and loss adjustment expenses: | 110,587   | 14,366    | 94,704    | 215,961   | 19160     |
| d. Ending reserves (incl. Case Bulk + IBNR Loss & LAE):            | 965,557   | 780,803   | 769,656   | 1,007,259 | 987,304   |
| Note: d = a + b - c  |           |           |           |           |           |

B&E. State the amount of the ending reserves for Bulk + IBNR included in D (Loss & LAE):

| Description                         | Amount  |
|-------------------------------------|---------|
| (1) Direct Basis:                   | 799,428 |
| (2) Assumed Reinsurance Basis:      | 0       |
| (3) Net of Ceded Reinsurance Basis: | 771,494 |

C&F. State the amount of the ending reserves for loss adjustment expenses included in D (Case, Bulk + IBNR):

| Description                    | Amount  |
|--------------------------------|---------|
| (1) Gross of Reinsurance Basis | 280,860 |
| (2) Assumed Reinsurance Basis: | 0       |
| (3) Net of Reinsurance Basis:  | 262,660 |

34. **Subscriber Savings Accounts** – N/A, None.

35. **Multiple Peril Crop Insurance** – N/A, None.

36. **Financial Guaranty Insurance** – N/A, None.

# Notes to Financial Statements

# GENERAL INTERROGATORIES

## PART 1 - COMMON INTERROGATORIES

### GENERAL

- 1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer? Yes[X] No[ ]  
 If yes, complete Schedule Y, Parts 1, 1A, 2 and 3.
- 1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations? Yes[X] No[ ] N/A[ ]
- 1.3 State Regulating? OHIO
- 1.4 Is the reporting entity publicly traded or a member of a publicly traded group? Yes[ ] No[X]
- 1.5 If the response to 1.4 is yes, provide the CIK (Central Index Key) code issued by the SEC for the entity/group. .....
- 2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity? Yes[ ] No[X]
- 2.2 If yes, date of change: .....
- 3.1 State as of what date the latest financial examination of the reporting entity was made or is being made. .....12/31/2021.....
- 3.2 State as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. .....12/31/2021.....
- 3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). .....11/07/2022.....
- 3.4 By what department or departments?  
OHIO DEPARTMENT OF INSURANCE
- 3.5 Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with departments? Yes[ ] No[ ] N/A[X]
- 3.6 Have all of the recommendations within the latest financial examination report been complied with? Yes[ ] No[ ] N/A[X]
- 4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:
- 4.11 sales of new business? Yes[ ] No[X]
- 4.12 renewals? Yes[ ] No[X]
- 4.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:
- 4.21 sales of new business? Yes[ ] No[X]
- 4.22 renewals? Yes[ ] No[X]
- 5.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement? Yes[ ] No[X]  
 If yes, complete and file the merger history data file with the NAIC.
- 5.2 If yes, provide the name of the entity, NAIC company code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.

| 1<br>Name of Entity | 2<br>NAIC Company Code | 3<br>State of Domicile |
|---------------------|------------------------|------------------------|
| .....               | .....                  | .....                  |

- 6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? Yes[ ] No[X]
- 6.2 If yes, give full information:
- 7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity? Yes[ ] No[X]
- 7.2 If yes, .....0.000%
- 7.21 State the percentage of foreign control
- 7.22 State the nationality(s) of the foreign person(s) or entity(s); or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact and identify the type of entity(s) (e.g., individual, corporation, government, manager or attorney-in-fact).

| 1<br>Nationality | 2<br>Type of Entity |
|------------------|---------------------|
| .....            | .....               |

- 8.1 Is the company a subsidiary of a depository institution holding company (DIHC), or a DIHC itself, regulated by the Federal Reserve Board? Yes[ ] No[X]
- 8.2 If response to 8.1 is yes, please identify the name of the DIHC.
- 8.3 Is the company affiliated with one or more banks, thrifts or securities firms? Yes[ ] No[X]
- 8.4 If response to 8.3 is yes, please provide the names and locations (city and state of the main office) of any affiliates regulated by a federal financial regulatory services agency [i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC) and identify the affiliate's primary federal regulator.

| 1<br>Affiliate Name | 2<br>Location (City, State) | 3<br>FRB | 4<br>OCC | 5<br>FDIC | 6<br>SEC |
|---------------------|-----------------------------|----------|----------|-----------|----------|
| .....               | .....                       | No       | No       | No        | No       |

- 8.5 Is the reporting entity a depository institution holding company with significant insurance operations as defined by the Board of Governors of Federal Reserve System or a subsidiary of the depository institution holding company? Yes[ ] No[X]
- 8.6 If response to 8.5 is no, is the reporting entity a company or subsidiary of a company that has otherwise been made subject to the Federal Reserve Board's capital rule? Yes[ ] No[X] N/A[ ]
9. What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit?  
PLANTE & MORAN, PLLC 2601 CAMBRIDGE COURT, SUITE 500 AUBURN HILLS, MI 48326-2572
- 10.1 Has the insurer been granted any exemptions to the prohibited non-audit services provided by the certified independent public accountant requirements as allowed in Section 7H of the Annual Financial Reporting Model Regulation (Model Audit Rule), or substantially similar state law or regulation? Yes[ ] No[X]
- 10.2 If the response to 10.1 is yes, provide information related to this exemption:
- 10.3 Has the insurer been granted any exemptions related to the other requirements of the Annual Financial Reporting Model Regulation as allowed for in Section 18A of the Model Regulation, or substantially similar state law or regulation? Yes[ ] No[X]
- 10.4 If the response to 10.3 is yes, provide information related to this exemption:
- 10.5 Has the reporting entity established an Audit Committee in compliance with the domiciliary state insurance laws? Yes[X] No[ ] N/A[ ]
- 10.6 If the response to 10.5 is no or n/a, please explain:

## GENERAL INTERROGATORIES (Continued)

11. What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?  
 T. CHAD GLENN, FCAS, MAAA, CHIEF ACTUARY All America Insurance Company Van Wert, OH 45891
- 12.1 Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly? Yes  No   
 12.11 Name of real estate holding company  
 12.12 Number of parcels involved  
 12.13 Total book/adjusted carrying value \$ ..... 0  
 12.2 If yes, provide explanation
13. FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:  
 13.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?  
 13.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located? Yes  No  N/A   
 13.3 Have there been any changes made to any of the trust indentures during the year? Yes  No   
 13.4 If answer to (13.3) is yes, has the domiciliary or entry state approved the changes? Yes  No  N/A
- 14.1 Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards? Yes  No   
 a. Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships;  
 b. Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity;  
 c. Compliance with applicable governmental laws, rules and regulations;  
 d. The prompt internal reporting of violations to an appropriate person or persons identified in the code; and  
 e. Accountability for adherence to the code.  
 14.11 If the response to 14.1 is no, please explain:  
 14.2 Has the code of ethics for senior managers been amended? Yes  No   
 14.21 If the response to 14.2 is yes, provide information related to amendment(s).  
 14.3 Have any provisions of the code of ethics been waived for any of the specified officers? Yes  No   
 14.31 If the response to 14.3 is yes, provide the nature of any waiver(s).
- 15.1 Is the reporting entity the beneficiary of a Letter of Credit that is unrelated to reinsurance where the issuing or confirming bank is not on the SVO Bank List? Yes  No   
 15.2 If the response to 15.1 is yes, indicate the American Bankers Association (ABA) Routing Number and the name of the issuing or confirming bank of the Letter of Credit and describe the circumstances in which the Letter of Credit is triggered.

| 1<br>American Bankers Association (ABA) Routing Number | 2<br>Issuing or Confirming Bank Name | 3<br>Circumstances That Can Trigger the Letter of Credit | 4<br>Amount |
|--|--------------------------------------|--|-------------|
|  |                                      |  |             |

### BOARD OF DIRECTORS

16. Is the purchase or sale of all investments of the reporting entity passed upon either by the Board of Directors or a subordinate committee thereof? Yes  No
17. Does the reporting entity keep a complete permanent record of the proceedings of its Board of Directors and all subordinate committees thereof? Yes  No
18. Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees that is in conflict or is likely to conflict with the official duties of such person? Yes  No

### FINANCIAL

19. Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)? Yes  No
- 20.1 Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):  
 20.11 To directors or other officers \$ ..... 0  
 20.12 To stockholders not officers \$ ..... 0  
 20.13 Trustees, supreme or grand (Fraternal only) \$ ..... 0  
 20.2 Total amount of loans outstanding at the end of year (inclusive of Separate Accounts, exclusive of policy loans):  
 20.21 To directors or other officers \$ ..... 0  
 20.22 To stockholders not officers \$ ..... 0  
 20.23 Trustees, supreme or grand (Fraternal only) \$ ..... 0
- 21.1 Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement? Yes  No   
 21.2 If yes, state the amount thereof at December 31 of the current year:  
 21.21 Rented from others \$ ..... 0  
 21.22 Borrowed from others \$ ..... 0  
 21.23 Leased from others \$ ..... 0  
 21.24 Other \$ ..... 0
- 22.1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments? Yes  No   
 22.2 If answer is yes:  
 22.21 Amount paid as losses or risk adjustment \$ ..... 0  
 22.22 Amount paid as expenses \$ ..... 0  
 22.23 Other amounts paid \$ ..... 0
- 23.1 Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement? Yes  No   
 23.2 If yes, indicate any amounts receivable from parent included in the Page 2 amount: \$ ..... 389,791
- 24.1 Does the insurer utilize third parties to pay agent commissions in which the amounts advanced by the third parties are not settled in full within 90 days? Yes  No   
 24.2 If the response to 24.1 is yes, identify the third-party that pays the agents and whether they are a related party.

## GENERAL INTERROGATORIES (Continued)

|                          |   |
|--------------------------|---|
| 1<br>Name of Third-Party | 2<br>Is the Third-Party Agent<br>a Related Party (Yes/No) |
|                          |   |

### INVESTMENT

- 25.01 Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date? (other than securities lending programs addressed in 25.03) Yes[X] No[ ]
- 25.02 If no, give full and complete information, relating thereto
- 25.03 For securities lending programs, provide a description of the program including value for collateral and amount of loaned securities, and whether collateral is carried on or off-balance sheet. (an alternative is to reference Note 17 where this information is also provided)
- 25.04 For the reporting entity's securities lending program, report amount of collateral for conforming programs as outlined in the Risk-Based Capital Instructions. \$ ..... 0
- 25.05 For the reporting entity's securities lending program, report amount of collateral for other programs. \$ ..... 0
- 25.06 Does your securities lending program require 102% (domestic securities) and 105% (foreign securities) from the counterparty at the outset of the contract? Yes[ ] No[ ] N/A[X]
- 25.07 Does the reporting entity non-admit when the collateral received from the counterparty falls below 100%? Yes[ ] No[ ] N/A[X]
- 25.08 Does the reporting entity or the reporting entity's securities lending agent utilize the Master Securities Lending Agreement (MSLA) to conduct securities lending? Yes[ ] No[ ] N/A[X]
- 25.09 For the reporting entity's securities lending program, state the amount of the following as of December 31 of the current year:
- 25.091 Total fair value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2. \$ ..... 0
- 25.092 Total book adjusted/carrying value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2. \$ ..... 0
- 25.093 Total payable for securities lending reported on the liability page. \$ ..... 0
- 26.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 21.1 and 25.03). Yes[X] No[ ]
- 26.2 If yes, state the amount thereof at December 31 of the current year:
- 26.21 Subject to repurchase agreements \$ ..... 0
- 26.22 Subject to reverse repurchase agreements \$ ..... 0
- 26.23 Subject to dollar repurchase agreements \$ ..... 0
- 26.24 Subject to reverse dollar repurchase agreements \$ ..... 0
- 26.25 Placed under option agreements \$ ..... 0
- 26.26 Letter stock or securities restricted as to sale - excluding FHLB Capital Stock \$ ..... 0
- 26.27 FHLB Capital Stock \$ ..... 0
- 26.28 On deposit with states \$ ..... 5,028,874
- 26.29 On deposit with other regulatory bodies \$ ..... 0
- 26.30 Pledged as collateral - excluding collateral pledged to an FHLB \$ ..... 0
- 26.31 Pledged as collateral to FHLB - including assets backing funding agreements \$ ..... 0
- 26.32 Other \$ ..... 0
- 26.3 For category (26.26) provide the following:

| 1<br>Nature of Restriction | 2<br>Description | 3<br>Amount |
|----------------------------|------------------|-------------|
|                            |                  |             |

- 27.1 Does the reporting entity have any hedging transactions reported on Schedule DB? Yes[ ] No[X]
- 27.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? Yes[ ] No[ ] N/A[X]  
If no, attach a description with this statement.
- LINES 27.3 through 27.5: FOR LIFE/FRATERNAL REPORTING ENTITIES ONLY:
- 27.3 Does the reporting entity utilize derivatives to hedge variable annuity guarantees subject to fluctuations as a result of interest rate sensitivity? Yes[ ] No[X]
- 27.4 If the response to 27.3 is yes, does the reporting entity utilize:
- 27.41 Special Accounting Provision of SSAP No. 108 Yes[ ] No[X]
- 27.42 Permitted Accounting Practice Yes[ ] No[X]
- 27.43 Other Accounting Guidance Yes[ ] No[X]
- 27.5 By responding yes to 27.41 regarding utilizing the special accounting provisions of SSAP No. 108, the reporting entity attests to the following:
- The reporting entity has obtained explicit approval from the domiciliary state.
  - Hedging strategy subject to the special accounting provisions is consistent with the requirements of VM-21.
  - Actuarial certification has been obtained which indicates that the hedging strategy is incorporated within the establishment of VM-21 reserves and provides the impact of the hedging strategy within the Actuarial Guideline Conditional Tail Expectation Amount.
  - Financial Officer Certification has been obtained which indicates that the hedging strategy meets the definition of a Clearly Defined Hedging Strategy within VM-21 and that the Clearly Defined Hedging Strategy is the hedging strategy being used by the company in its actual day-to-day risk mitigation efforts
- 28.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity? Yes[ ] No[X]
- 28.2 If yes, state the amount thereof at December 31 of the current year. \$ ..... 0
29. Excluding items in Schedule E - Part 3 - Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section I, III - General Examination Considerations, F. Outsourcing of Critical Functions, Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook? Yes[X] No[ ]
- 29.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

| 1<br>Name of Custodian(s)  | 2<br>Custodian's Address                                   |
|----------------------------|--|
| JP MORGAN CHASE BANK ..... | 4 CHASE METROTECH CENTER FLOOR 6, BROOKLYN, NY 11245 ..... |

- 29.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

| 1<br>Name(s) | 2<br>Location(s) | 3<br>Complete Explanation(s) |
|--------------|------------------|------------------------------|
|              |                  |                              |

- 29.03 Have there been any changes, including name changes, in the custodian(s) identified in 29.01 during the current year? Yes[ ] No[X]
- 29.04 If yes, give full and complete information relating thereto:

## GENERAL INTERROGATORIES (Continued)

| 1<br>Old Custodian | 2<br>New Custodian | 3<br>Date of Change | 4<br>Reason |
|--------------------|--------------------|---------------------|-------------|
|                    |                    |                     |             |

29.05 Investment management - Identify all investment advisors, investment managers, broker/dealers, including individuals that have the authority to make investment decisions on behalf of the reporting entity. For assets that are managed internally by employees of the reporting entity, note as such. ["...that have access to the investment accounts"; "...handle securities"]

| 1<br>Name of Firm or Individual    | 2<br>Affiliation |
|------------------------------------|------------------|
| GOLDMAN SACHS ASSET MANAGEMENT, LP | U                |

29.0597 For those firms/individuals listed in the table for Question 29.05, do any firms/individuals unaffiliated with the reporting entity (i.e. designated with a "U") manage more than 10% of the reporting entity's invested assets? Yes[X] No[ ]

29.0598 For firms/individuals unaffiliated with the reporting entity (i.e. designated with a "U") listed in the table for Question 29.05, does the total assets under management aggregate to more than 50% of the reporting entity's invested assets? Yes[X] No[ ]

29.06 For those firms or individuals listed in the table for 29.05 with an affiliation code of "A" (affiliated) or "U" (unaffiliated), provide the information for the table below.

| 1<br>Central Registration Depository Number | 2<br>Name of Firm or Individual    | 3<br>Legal Entity Identifier (LEI) | 4<br>Registered With | 5<br>Investment Management Agreement (IMA) Filed |
|---|------------------------------------|------------------------------------|----------------------|--|
| 107738                                      | GOLDMAN SACHS ASSET MANAGEMENT, LP | CF5M58QA35CFPUX70H17               | SEC                  | NO   |

30.1 Does the reporting entity have any diversified mutual funds reported in Schedule D - Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b)(1)])? Yes[ ] No[X]

30.2 If yes, complete the following schedule:

| 1<br>CUSIP #  | 2<br>Name of Mutual Fund | 3<br>Book/Adjusted Carrying Value |
|---------------|--------------------------|-----------------------------------|
| 30.2999 Total |                          |                                   |

30.3 For each mutual fund listed in the table above, complete the following schedule:

| 1<br>Name of Mutual Fund (from above table) | 2<br>Name of Significant Holding of the Mutual Fund | 3<br>Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to the Holding | 4<br>Date of Valuation |
|---|---|---|------------------------|
|   |   |   |                        |

31. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

|                       | 1<br>Statement (Admitted) Value | 2<br>Fair Value | 3<br>Excess of Statement over Fair Value (-), or Fair Value over Statement (+) |
|-----------------------|---------------------------------|-----------------|--|
| 31.1 Bonds            | 305,853,354                     | 284,700,502     | (21,152,852)   |
| 31.2 Preferred stocks | 542,894                         | 542,894         |  |
| 31.3 Totals           | 306,396,248                     | 285,243,396     | (21,152,852)   |

31.4 Describe the sources or methods utilized in determining the fair values:

ALL BONDS ARE PRICED INDEPENDENTLY THROUGH REUTERS AND OBTAINED FROM A THIRD PARTY INVESTMENT REPORTING VENDOR, CLEARWATER ANALYTICS

32.1 Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D? Yes[X] No[ ]

32.2 If the answer to 32.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source? Yes[X] No[ ]

32.3 If the answer to 32.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:

33.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Investment Analysis Office been followed? Yes[X] No[ ]

33.2 If no, list exceptions:

34. By self-designating 5GI securities, the reporting entity is certifying the following elements for each self-designated 5GI security:

- a. Documentation necessary to permit a full credit analysis of the security does not exist or an NAIC CRP credit rating for an FE or PL security is not available.
- b. Issuer or obligor is current on all contracted interest and principal payments.
- c. The insurer has an actual expectation of ultimate payment of all contracted interest and principal.

Has the reporting-entity self-designated 5GI securities? Yes[ ] No[X]

35. By self-designating PLGI securities, the reporting entity is certifying the following elements of each self-designated PLGI security:

## GENERAL INTERROGATORIES (Continued)

- a. The security was purchased prior to January 1, 2018.
- b. The reporting entity is holding capital commensurate with the NAIC Designation reported for the security
- c. The NAIC Designation was derived from the credit rating assigned by an NAIC CRP in its legal capacity as an NRSRO which is shown on a current private letter rating held by the insurer and available for examination by state insurance regulators.
- d. The reporting entity is not permitted to share this credit rating of the PL security with the SVO.

Has the reporting entity self-designated PLGI securities?

Yes [ ] No [X]

36. By assigning FE to a Schedule BA non-registered private fund, the reporting entity is certifying the following elements of each self-designated FE fund:

- a. The shares were purchased prior to January 1, 2019.
- b. The reporting entity is holding capital commensurate with the NAIC Designation reported for the security
- c. The security had a public credit rating(s) with annual surveillance assigned by an NAIC CRP in its legal capacity as an NRSRO prior to January 1, 2019.
- d. The fund only or predominantly holds bonds in its portfolio.
- e. The current reported NAIC Designation was derived from the public credit rating(s) with annual surveillance assigned by an NAIC CRP in its legal capacity as an NRSRO.
- f. The public credit rating(s) with annual surveillance assigned by an NAIC CRP has not lapsed.

Has the reporting entity assigned FE to Schedule BA non-registered private funds that complied with the above criteria?

Yes [ ] No [X]

37. By rolling/renewing short-term or cash equivalent investments with continued reporting on Schedule DA Part 1 or Schedule E Part 2 (identified through a code (%) in those investment schedules), the reporting entity is certifying to the following:

- a. The investment is a liquid asset that can be terminated by the reporting entity on the current maturity date.
- b. If the investment is with a nonrelated party or nonaffiliate, then it reflects an arms-length transaction with renewal completed at the discretion of all involved parties.
- c. If the investment is with a related party or affiliate, then the reporting entity has completed robust re-underwriting of the transaction for which documentation is available for regulator review.
- d. Short-term and cash equivalent investments that have been renewed/rolled from the prior period that do not meet the criteria in 37.a-37.c are reported as long-term investments.

Has the reporting entity rolled/renewed short-term or cash equivalent investments in accordance with these criteria?

Yes [ ] No [ ] N/A [X]

38.1 Does the reporting entity directly hold cryptocurrencies?

Yes [ ] No [X]

38.2 If the response to 38.1 is yes, on what schedule are they reported?

39.1 Does the reporting entity directly or indirectly accept cryptocurrencies as payments for premiums on policies?

Yes [ ] No [X]

39.2 If the response to 39.1 is yes, are the cryptocurrencies held directly or are they immediately converted to U.S. dollars?

39.21 Held directly

Yes [ ] No [ ]

39.22 Immediately converted to U.S. dollars

Yes [ ] No [ ]

39.3 If the response to 38.1 or 39.1 is yes, list all cryptocurrencies accepted for payments of premiums or that are held directly.

| 1                      | 2  | 3                                |
|------------------------|--|----------------------------------|
| Name of Cryptocurrency | Immediately Converted to USD, Directly Held, or Both | Accepted for Payment of Premiums |
|                        |  |                                  |

### OTHER

40.1 Amount of payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus, if any?

\$ ..... 676,988

40.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus during the period covered by this statement.

| 1                               | 2           |
|---------------------------------|-------------|
| Name                            | Amount Paid |
| INSURANCE SERVICES OFFICE ..... | 541,882     |

41.1 Amount of payments for legal expenses, if any?

\$ ..... 108,317

41.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

| 1    | 2           |
|------|-------------|
| Name | Amount Paid |
|      |             |

42.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any?

\$ ..... 59,302

42.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

| 1  | 2           |
|--|-------------|
| Name   | Amount Paid |
| AMERICAN PROPERTY CASUALTY INSURANCE ASSOC ..... | 35,479      |

# GENERAL INTERROGATORIES (Continued)

## PART 2 - PROPERTY & CASUALTY INTERROGATORIES

- 1.1 Does the reporting entity have any direct Medicare Supplement Insurance in force? Yes [ ] No [X]
  - 1.2 If yes, indicate premium earned on U.S. business only. \$ ..... 0
  - 1.3 What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit? \$ ..... 0
  - 1.31 Reason for excluding:
  - 1.4 Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above. \$ ..... 0
  - 1.5 Indicate total incurred claims on all Medicare Supplement insurance. \$ ..... 0
  - 1.6 Individual policies
  - Most current three years:
  - 1.61 Total premium earned \$ ..... 0
  - 1.62 Total incurred claims \$ ..... 0
  - 1.63 Number of covered lives ..... 0
  - All years prior to most current three years:
  - 1.64 Total premium earned \$ ..... 0
  - 1.65 Total incurred claims \$ ..... 0
  - 1.66 Number of covered lives ..... 0
  - 1.7 Group policies
  - Most current three years:
  - 1.71 Total premium earned \$ ..... 0
  - 1.72 Total incurred claims \$ ..... 0
  - 1.73 Number of covered lives ..... 0
  - All years prior to most current three years:
  - 1.74 Total premium earned \$ ..... 0
  - 1.75 Total incurred claims \$ ..... 0
  - 1.76 Number of covered lives ..... 0
2. Health Test

|                                     | 1<br>Current Year | 2<br>Prior Year |
|-------------------------------------|-------------------|-----------------|
| 2.1 Premium Numerator .....         |                   |                 |
| 2.2 Premium Denominator .....       | 120,108,100       | 114,155,499     |
| 2.3 Premium Ratio (2.1 / 2.2) ..... |                   |                 |
| 2.4 Reserve Numerator .....         |                   |                 |
| 2.5 Reserve Denominator .....       | 168,684,023       | 164,644,764     |
| 2.6 Reserve Ratio (2.4 / 2.5) ..... |                   |                 |

- 3.1 Did the reporting entity issue participating policies during the calendar year? Yes [ ] No [X]
- 3.2 If yes, provide the amount of premium written for participating and/or non-participating policies during the calendar year:
  - 3.21 Participating policies \$ ..... 0
  - 3.22 Non-participating policies \$ ..... 0
- 4. For Mutual reporting entities and Reciprocal Exchanges only:
- 4.1 Does the reporting entity issue assessable policies? Yes [ ] No [X] N/A [ ]
- 4.2 Does the reporting entity issue non-assessable policies? Yes [X] No [ ] N/A [ ]
- 4.3 If assessable policies are issued, what is the extent of the contingent liability of the policyholders? ..... 0.000%
- 4.4 Total amount of assessments paid or ordered to be paid during the year on deposit notes or contingent premiums. \$ ..... 0
- 5. For Reciprocal Exchanges Only:
- 5.1 Does the exchange appoint local agents? Yes [ ] No [ ] N/A [X]
- 5.2 If yes, is the commission paid:
  - 5.21 Out of Attorney's-in-fact compensation Yes [ ] No [ ] N/A [X]
  - 5.22 As a direct expense of the exchange Yes [ ] No [ ] N/A [X]
- 5.3 What expenses of the Exchange are not paid out of the compensation of the Attorney-in-fact?
- 5.4 Has any Attorney-in-fact compensation, contingent on fulfillment of certain conditions been deferred? Yes [ ] No [ ] N/A [X]
- 5.5 If yes, give full information:
- 6.1 What provision has this reporting entity made to protect itself from an excessive loss in the event of a catastrophe under a workers' compensation contract issued without limit of loss:  
THE COMPANY HAS A CASUALTY EXCESS REINSURANCE PROGRAM
- 6.2 Describe the method used to estimate this reporting entity's probable maximum insurance loss, and identify the type of insured exposures comprising that probable maximum loss, the locations of concentrations of those exposures and the external resources (such as consulting firms or computer software models), if any, used in the estimation process:  
Multi-peril catastrophe modeling performed by third party for the entire portfolio.
- 6.3 What provision has this reporting entity made (such as a catastrophic reinsurance program) to protect itself from an excessive loss arising from the types and concentrations of insured exposures comprising its probable maximum property insurance loss?  
THE COMPANY HAS PURCHASED CATASTROPHE REINSURANCE COVERAGE
- 6.4 Does the reporting entity carry catastrophic reinsurance protection for at least one reinstatement, in an amount sufficient to cover its estimated probable maximum loss attributable to a single loss event or occurrence? Yes [X] No [ ]
- 6.5 If no, describe any arrangements or mechanisms employed by the reporting entity to supplement its catastrophe reinsurance program or to hedge its exposure to unreinsured catastrophic loss
- 7.1 Has the reporting entity reinsured any risk with any other entity under a quota share reinsurance contract that includes a provision that would limit the reinsurer's losses below the stated quota share percentage (e.g., a deductible, a loss ratio corridor, a loss cap, an aggregate limit or any similar provisions)? Yes [ ] No [X]
- 7.2 If yes, indicate the number of reinsurance contracts containing such provisions. ..... 0
- 7.3 If yes, does the amount of reinsurance credit taken reflect the reduction in quota share coverage caused by any applicable limiting provision(s)? Yes [ ] No [ ] N/A [X]
- 8.1 Has this reporting entity reinsured any risk with any other entity and agreed to release such entity from liability, in whole or in part, from any loss that may occur on this risk, or portion thereof, reinsured? Yes [ ] No [X]
- 8.2 If yes, give full information.
- 9.1 Has the reporting entity ceded any risk under any reinsurance contract (or under multiple contracts with the same reinsurer or its affiliates) for which during the period covered by the statement: (i) it recorded a positive or negative underwriting result greater than 5% of prior year-end surplus as regards policyholders or it reported calendar year written premium ceded or year-end loss and loss expense reserves ceded greater than 5% of prior year-end surplus as regards policyholders; (ii) it accounted for that contract as reinsurance and not as a deposit; and (iii) the contract(s) contain one or more of the following features or other features that would have similar results:
  - (a) A contract term longer than two years and the contract is noncancellable by the reporting entity during the contract term;
  - (b) A limited or conditional cancellation provision under which cancellation triggers an obligation by the reporting entity, or an affiliate of the reporting entity, to enter into a new reinsurance contract with the reinsurer, or an affiliate of the reinsurer;
  - (c) Aggregate stop loss reinsurance coverage;

# GENERAL INTERROGATORIES (Continued)

- (d) A unilateral right by either party (or both parties) to commute the reinsurance contract, whether conditional or not, except for such provisions which are only triggered by a decline in the credit status of the other party;
- (e) A provision permitting reporting of losses, or payment of losses, less frequently than on a quarterly basis (unless there is no activity during the period); or
- (f) Payment schedule, accumulating retentions from multiple years or any features inherently designed to delay timing of the reimbursement to the ceding entity. Yes [ ] No[X]
- 9.2 Has the reporting entity during the period covered by the statement ceded any risk under any reinsurance contract (or under multiple contracts with the same reinsurer or its affiliates), for which, during the period covered by the statement, it recorded a positive or negative underwriting result greater than 5% of prior year-end surplus as regards policyholders or it reported calendar year written premium ceded or year-end loss and loss expense reserves ceded greater than 5% of prior year-end surplus as regards policyholders; excluding cessions to approved pooling arrangements or to captive insurance companies that are directly or indirectly controlling, controlled by, or under common control with (i) one or more unaffiliated policyholders of the reporting entity, or (ii) an association of which one or more unaffiliated policyholders of the reporting entity is a member where:
- (a) The written premium ceded to the reinsurer by the reporting entity or its affiliates represents fifty percent (50%) or more of the entire direct and assumed premium written by the reinsurer based on its most recently available financial statement; or
- (b) Twenty-five percent (25%) or more of the written premium ceded to the reinsurer has been retroceded back to the reporting entity or its affiliates in a separate reinsurance contract. Yes [ ] No[X]
- 9.3 If yes to 9.1 or 9.2, please provide the following information in the Reinsurance Summary Supplemental Filing for General Interrogatory 9:
- (a) The aggregate financial statement impact gross of all such ceded reinsurance contracts on the balance sheet and statement of income.
- (b) A summary of the reinsurance contract terms and indicate whether it applies to the contracts meeting the criteria in 9.1 or 9.2; and
- (c) A brief discussion of management's principle objectives in entering into the reinsurance contract including the economic purpose to be achieved.
- 9.4 Except for transactions meeting the requirements of paragraph 36 of SSAP No. 62R, Property and Casualty Reinsurance, has the reporting entity ceded any risk under any reinsurance contract (or multiple contracts with the same reinsurer or its affiliates) during the period covered by the financial statement, and either:
- (a) Accounted for that contract as reinsurance (either prospective or retroactive) under statutory accounting principles ("SAP") and as a deposit under generally accepted accounting principles ("GAAP"); or
- (b) Accounted for that contract as reinsurance under GAAP and as a deposit under SAP? Yes [ ] No[X]
- 9.5 If yes to 9.4, explain in the Reinsurance Summary Supplemental Filing for General Interrogatory 9 (section D) why the contract(s) is treated differently for GAAP and SAP.
- 9.6 The reporting entity is exempt from the Reinsurance Attestation Supplement under one or more of the following criteria:
- (a) The entity does not utilize reinsurance; or Yes [ ] No[X]
- (b) The entity only engages in a 100% quota share contract with an affiliate and the affiliated or lead company has filed an attestation supplement; or Yes [ ] No[X]
- (c) The entity has no external cessions and only participates in an intercompany pool and the affiliated or lead company has filed an attestation supplement. Yes [ ] No[X]
10. If the reporting entity has assumed risks from another entity, there should be charged on account of such reinsurances a reserve equal to that which the original entity would have been required to charge had it retained the risks. Has this been done? Yes [ ] No [ ] N/A[X]
- 11.1 Has the reporting entity guaranteed policies issued by any other entity and now in force? Yes [ ] No[X]
- 11.2 If yes, give full information:
- 12.1 If the reporting entity recorded accrued retrospective premiums on insurance contracts on Line 15.3 of the asset schedule, Page 2, state the amount of corresponding liabilities recorded for:
- 12.11 Unpaid losses \$ ..... 0
- 12.12 Unpaid underwriting expenses (including loss adjustment expenses) \$ ..... 0
- 12.2 Of the amount on Line 15.3, Page 2, state the amount that is secured by letters of credit, collateral and other funds. \$ ..... 0
- 12.3 If the reporting entity underwrites commercial insurance risks, such as workers' compensation, are premium notes or promissory notes accepted from its insureds covering unpaid premiums and/or unpaid losses? Yes [ ] No[X] N/A [ ]
- 12.4 If yes, provide the range of interest rates charged under such notes during the period covered by this statement:
- 12.41 From ..... 0.000%
- 12.42 To ..... 0.000%
- 12.5 Are letters of credit or collateral and other funds received from insureds being utilized by the reporting entity to secure premium notes or promissory notes taken by a reporting entity, or to secure any of the reporting entity's reported direct unpaid loss reserves, including unpaid losses under loss deductible features of commercial policies? Yes [ ] No[X]
- 12.6 If yes, state the amount thereof at December 31 of current year:
- 12.61 Letters of Credit \$ ..... 0
- 12.62 Collateral and other funds \$ ..... 0
- 13.1 Largest net aggregate amount insured in any one risk (excluding workers' compensation): \$ ..... 1,500,000
- 13.2 Does any reinsurance contract considered in the calculation of this amount include an aggregate limit of recovery without also including a reinstatement provision? Yes [ ] No[X]
- 13.3 State the number of reinsurance contracts (excluding individual facultative risk certificates, but including facultative programs, automatic facilities or facultative obligatory contracts) considered in the calculation of the amount. ..... 24
- 14.1 Is the reporting entity a cedant in a multiple cedant reinsurance contract? Yes [ ] No[X]
- 14.2 If yes, please describe the method of allocating and recording reinsurance among the cedants
- 14.3 If the answer to 14.1 is yes, are the methods described in item 14.2 entirely contained in the respective multiple cedant reinsurance contracts? Yes [ ] No [ ] N/A[X]
- 14.4 If the answer to 14.3 is no, are all the methods described in 14.2 entirely contained in written agreements? Yes [ ] No [ ] N/A[X]
- 14.5 If the answer to 14.4 is no, please explain
- 15.1 Has the reporting entity guaranteed any financed premium accounts? Yes [ ] No[X]
- 15.2 If yes, give full information:
- 16.1 Does the reporting entity write any warranty business? Yes [ ] No[X]
- If yes, disclose the following information for each of the following types of warranty coverage:

|                        | 1<br>Direct<br>Losses Incurred | 2<br>Direct<br>Losses Unpaid | 3<br>Direct<br>Written Premium | 4<br>Direct<br>Premium Unearned | 5<br>Direct<br>Premium Earned |
|------------------------|--------------------------------|------------------------------|--------------------------------|---------------------------------|-------------------------------|
| 16.11 Home .....       |                                |                              |                                |                                 |                               |
| 16.12 Products .....   |                                |                              |                                |                                 |                               |
| 16.13 Automobile ..... |                                |                              |                                |                                 |                               |
| 16.14 Other * .....    |                                |                              |                                |                                 |                               |

\* Disclose type of coverage:

- 17.1 Does the reporting entity include amounts recoverable on unauthorized reinsurance in Schedule F - Part 3 that is exempt from the statutory provision for unauthorized reinsurance? Yes [ ] No[X]
- Incurred but not reported losses on contracts in force prior to July 1, 1984 and not subsequently renewed are exempt from the statutory provision for unauthorized reinsurance. Provide the following information for this exemption.
- 17.11 Gross amount of unauthorized reinsurance in Schedule F - Part 3 exempt from the statutory provision for unauthorized reinsurance \$ ..... 0
- 17.12 Unfunded portion of Interrogatory 17.11 \$ ..... 0
- 17.13 Paid losses and loss adjustment expenses portion of Interrogatory 17.11 \$ ..... 0
- 17.14 Case reserves portion of Interrogatory 17.11 \$ ..... 0
- 17.15 Incurred but not reported portion of Interrogatory 17.11 \$ ..... 0
- 17.16 Unearned premium portion of Interrogatory 17.11 \$ ..... 0
- 17.17 Contingent commission portion of Interrogatory 17.11 \$ ..... 0

## GENERAL INTERROGATORIES (Continued)

- |  |   |   |
|--|---|---|
| 18.1 Do you act as a custodian for health savings accounts?  | Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> |   |
| 18.2 If yes, please provide the amount of custodial funds held as of the reporting date:   | \$.....   | 0 |
| 18.3 Do you act as an administrator for health savings accounts?   | Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> |   |
| 18.4 If yes, please provide the balance of the funds administered as of the reporting date:  | \$.....   | 0 |
| 19. Is the reporting entity licensed or chartered, registered, qualified, eligible or writing business in at least two states?   | Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> |   |
| 19.1 If no, does the reporting entity assume reinsurance business that covers risks residing in at least one state other than the state of domicile of the reporting entity? | Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> |   |

## FIVE - YEAR HISTORICAL DATA

Show amounts in whole dollars only, no cents; show percentages to one decimal place, i.e., 17.6

|   | 1<br>2022   | 2<br>2021   | 3<br>2020   | 4<br>2019   | 5<br>2018   |
|---|-------------|-------------|-------------|-------------|-------------|
| <b>Gross Premiums Written (Page 8, Part 1B, Columns 1, 2 &amp; 3)</b>   |             |             |             |             |             |
| 1. Liability Lines (Lines 11, 16, 17, 18 & 19)  | 78,819,855  | 75,139,852  | 64,959,764  | 62,115,617  | 58,137,850  |
| 2. Property Lines (Lines 1, 2, 9, 12, 21, & 26)   | 32,025,872  | 30,636,182  | 31,191,935  | 32,532,358  | 31,992,602  |
| 3. Property and Liability Combined Lines (Lines 3, 4, 5, 8, 22 & 27)  | 95,742,440  | 85,547,277  | 77,927,090  | 75,258,212  | 73,384,976  |
| 4. All Other Lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34)   | 2,515       | 3,711       | 4,136       | 4,458       | 2,828       |
| 5. Nonproportional Reinsurance Lines (Lines 31, 32, & 33)   |             |             |             |             |             |
| 6. TOTAL (Line 35)  | 206,590,683 | 191,327,021 | 174,082,924 | 169,910,644 | 163,518,257 |
| <b>Net Premiums Written (Page 8, Part 1B, Column 6)</b>   |             |             |             |             |             |
| 7. Liability Lines (Lines 11, 16, 17, 18 & 19)  | 47,251,930  | 45,301,634  | 43,063,523  | 43,487,930  | 41,462,018  |
| 8. Property Lines (Lines 1, 2, 9, 12, 21 & 26)  | 24,279,701  | 23,448,594  | 24,543,062  | 26,627,080  | 26,570,500  |
| 9. Property and Liability Combined Lines (Lines 3, 4, 5, 8, 22 & 27)  | 51,796,628  | 46,903,901  | 45,374,070  | 45,160,420  | 44,764,913  |
| 10. All Other Lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34)  | 2,605       | 3,128       | 3,036       | 2,859       | 2,824       |
| 11. Non-proportional Reinsurance Lines (Lines 31, 32 & 33)  |             |             |             |             |             |
| 12. TOTAL (Line 35)   | 123,330,865 | 115,657,256 | 112,983,690 | 115,278,288 | 112,800,256 |
| <b>Statement of Income (Page 4)</b>   |             |             |             |             |             |
| 13. Net underwriting gain (loss) (Line 8)   | 2,344,752   | (1,413,793) | (708,734)   | (3,347,141) | (5,260,572) |
| 14. Net investment gain (loss) (Line 11)  | 9,298,950   | 7,967,305   | 7,950,174   | 8,792,764   | 7,283,807   |
| 15. TOTAL other income (Line 15)  | 102,230     | 81,521      | 106,794     | 170,364     | 218,696     |
| 16. Dividends to policyholders (Line 17)  | 86,391      | 101,802     | 49,986      | 57,375      | 71,572      |
| 17. Federal and foreign income taxes incurred (Line 19)   | 3,021,519   | 1,226,292   | 1,933,387   | 802,643     | 26,369      |
| 18. Net income (Line 20)  | 8,638,021   | 5,306,940   | 5,364,862   | 4,755,968   | 2,143,990   |
| <b>Balance Sheet Lines (Pages 2 and 3)</b>  |             |             |             |             |             |
| 19. TOTAL admitted assets excluding protected cell business (Page 2, Line 26, Col. 3)   | 362,321,993 | 349,075,098 | 334,646,641 | 318,150,005 | 312,194,249 |
| 20. Premiums and considerations (Page 2, Column 3)  |             |             |             |             |             |
| 20.1 In course of collection (Line 15.1)  | 6,966,031   | 6,861,174   | 6,336,114   | 6,150,537   | 6,743,219   |
| 20.2 Deferred and not yet due (Line 15.2)   | 33,135,973  | 30,502,210  | 29,753,030  | 30,183,266  | 29,297,697  |
| 20.3 Accrued retrospective premiums (Line 15.3)   |             |             |             |             |             |
| 21. TOTAL liabilities excluding protected cell business (Page 3, Line 26)   | 179,377,026 | 174,131,377 | 166,240,435 | 155,096,571 | 152,392,813 |
| 22. Losses (Page 3, Line 1)   | 77,217,000  | 76,932,546  | 71,900,290  | 63,870,710  | 56,899,262  |
| 23. Loss adjustment expenses (Page 3, Line 3)   | 26,979,551  | 26,480,753  | 24,484,355  | 22,041,085  | 20,107,618  |
| 24. Unearned premiums (Page 3, Line 9)  | 64,487,472  | 61,231,465  | 59,736,546  | 61,040,298  | 61,062,064  |
| 25. Capital paid up (Page 3, Lines 30 & 31)   | 5,250,000   | 5,250,000   | 5,250,000   | 5,250,000   | 5,250,000   |
| 26. Surplus as regards policyholders (Page 3, Line 37)  | 182,944,967 | 174,943,721 | 168,406,197 | 163,053,422 | 159,801,436 |
| <b>Cash Flow (Page 5)</b>   |             |             |             |             |             |
| 27. Net cash from operations (Line 11)  | 8,664,801   | 20,275,623  | 16,010,817  | 14,594,391  | 10,355,490  |
| <b>Risk-Based Capital Analysis</b>  |             |             |             |             |             |
| 28. TOTAL adjusted capital  | 182,944,967 | 174,943,721 | 168,406,197 | 163,053,422 | 159,801,436 |
| 29. Authorized control level risk-based capital   | 16,683,541  | 17,401,351  | 18,742,605  | 18,062,445  | 17,572,783  |
| <b>Percentage Distribution of Cash, Cash Equivalents and Invested Assets<br/>(Page 2, Column 3)</b>   |             |             |             |             |             |
| <b>(Item divided by Page 2, Line 12, Column 3) x 100.0</b>  |             |             |             |             |             |
| 30. Bonds (Line 1)  | 98.1        | 89.1        | 93.3        | 92.8        | 93.3        |
| 31. Stocks (Lines 2.1 & 2.2)  | 0.2         | 0.2         | 0.2         | 0.1         |             |
| 32. Mortgage loans on real estate (Lines 3.1 and 3.2)   |             |             |             |             |             |
| 33. Real estate (Lines 4.1, 4.2 & 4.3)  |             |             |             |             |             |
| 34. Cash, cash equivalents and short-term investments (Line 5)  | 1.7         | 10.7        | 6.4         | 6.8         | 6.7         |
| 35. Contract loans (Line 6)   |             |             |             |             |             |
| 36. Derivatives (Line 7)  |             |             |             |             |             |
| 37. Other invested assets (Line 8)  |             |             |             |             |             |
| 38. Receivables for securities (Line 9)   | 0.0         | 0.0         | 0.0         | 0.3         |             |
| 39. Securities lending reinvested collateral assets (Line 10)   |             |             |             |             |             |
| 40. Aggregate write-ins for invested assets (Line 11)   |             |             |             |             |             |
| 41. Cash, cash equivalents and invested assets (Line 12)  | 100.0       | 100.0       | 100.0       | 100.0       | 100.0       |
| <b>Investments in Parent, Subsidiaries and Affiliates</b>   |             |             |             |             |             |
| 42. Affiliated bonds, (Schedule D, Summary, Line 12, Column 1)  |             |             |             |             |             |
| 43. Affiliated preferred stocks (Schedule D, Summary, Line 18, Column 1)  |             |             |             |             |             |
| 44. Affiliated common stocks (Schedule D, Summary, Line 24, Column 1)   | 77,534      | 77,534      | 77,534      | 70,404      | 70,404      |
| 45. Affiliated short-term investments (subtotals included in Schedule DA Verification, Column 5, Line 10)   |             |             |             |             |             |
| 46. Affiliated mortgage loans on real estate  |             |             |             |             |             |
| 47. All other affiliated  |             |             |             |             |             |
| 48. TOTAL of above Lines 42 to 47   | 77,534      | 77,534      | 77,534      | 70,404      | 70,404      |
| 49. TOTAL investment in parent included in Lines 42 to 47 above   |             |             |             |             |             |
| 50. Percentage of investments in parent, subsidiaries and affiliates to surplus as regards policyholders (Line 48 above divided by Page 3, Column 1, Line 37 x 100.0) | 0.0         | 0.0         | 0.0         | 0.0         | 0.0         |

## FIVE - YEAR HISTORICAL DATA (Continued)

|  | 1<br>2022  | 2<br>2021  | 3<br>2020  | 4<br>2019  | 5<br>2018  |
|--|------------|------------|------------|------------|------------|
| <b>Capital and Surplus Accounts (Page 4)</b>   |            |            |            |            |            |
| 51. Net unrealized capital gains (losses) (Line 24) .....  | (657,955)  | 212,851    | (267,133)  | (53,358)   | 1,062      |
| 52. Dividends to stockholders (Line 35) .....  |            |            |            |            |            |
| 53. Change in surplus as regards policyholders for the year (Line 38) .....  | 8,001,245  | 6,537,525  | 5,352,774  | 3,251,986  | 3,177,802  |
| <b>Gross Losses Paid (Page 9, Part 2, Columns 1 and 2)</b>   |            |            |            |            |            |
| 54. Liability lines (Lines 11, 16, 17, 18 & 19) .....  | 34,009,465 | 26,482,156 | 25,662,351 | 31,148,519 | 27,082,265 |
| 55. Property lines (Lines 1, 2, 9, 12, 21 & 26) .....  | 21,292,603 | 16,638,724 | 16,108,341 | 18,247,308 | 18,270,813 |
| 56. Property and liability combined lines (Lines 3, 4, 5, 8, 22, & 27) .....   | 44,407,715 | 42,256,835 | 40,082,222 | 44,905,426 | 44,038,086 |
| 57. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34) .....   |            |            |            |            |            |
| 58. Nonproportional reinsurance lines (Lines 31, 32 & 33) .....  |            |            |            |            |            |
| 59. TOTAL (Line 35) .....  | 99,709,783 | 85,377,715 | 81,852,915 | 94,301,254 | 89,391,164 |
| <b>Net Losses Paid (Page 9, Part 2, Column 4)</b>  |            |            |            |            |            |
| 60. Liability lines (Lines 11, 16, 17, 18 & 19) .....  | 23,530,926 | 18,320,649 | 18,300,143 | 22,958,575 | 18,902,732 |
| 61. Property lines (Lines 1, 2, 9, 12, 21 & 26) .....  | 15,515,186 | 12,856,896 | 11,989,709 | 15,004,676 | 14,719,066 |
| 62. Property and liability combined lines (Lines 3, 4, 5, 8, 22, & 27) .....   | 26,955,802 | 29,294,450 | 27,815,109 | 28,087,407 | 28,946,403 |
| 63. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30, & 34) .....  |            |            |            |            |            |
| 64. Nonproportional reinsurance lines (Lines 31, 32 & 33) .....  |            |            |            |            |            |
| 65. TOTAL (Line 35) .....  | 66,001,914 | 60,471,995 | 58,104,961 | 66,050,658 | 62,568,201 |
| <b>Operating Percentages (Page 4)</b>  |            |            |            |            |            |
| <b>(Item divided by Page 4, Line 1) x 100.0</b>  |            |            |            |            |            |
| 66. Premiums earned (Line 1) .....   | 100.0      | 100.0      | 100.0      | 100.0      | 100.0      |
| 67. Losses incurred (Line 2) .....   | 55.2       | 57.4       | 57.9       | 63.3       | 63.7       |
| 68. Loss expenses incurred (Line 3) .....  | 7.7        | 9.5        | 9.4        | 9.2        | 8.7        |
| 69. Other underwriting expenses incurred (Line 4) .....  | 35.1       | 34.3       | 33.3       | 30.4       | 32.4       |
| 70. Net underwriting gain (loss) (Line 8) .....  | 2.0        | (1.2)      | (0.6)      | (2.9)      | (4.8)      |
| <b>Other Percentages</b>   |            |            |            |            |            |
| 71. Other underwriting expenses to net premiums written (Page 4, Lines 4 + 5<br>- 15 divided by Page 8, Part 1B, Column 6, Line 35 x 100.0) .....  | 34.1       | 33.8       | 33.6       | 30.2       | 31.2       |
| 72. Losses and loss expenses incurred to premiums earned (Page 4, Lines 2<br>+ 3 divided by Page 4, Line 1 x 100.0) .....  | 62.9       | 66.9       | 67.3       | 72.5       | 72.5       |
| 73. Net premiums written to policyholders' surplus (Page 8, Part 1B, Column<br>6, Line 35 divided by Page 3, Line 37, Column 1 x 100.0) .....  | 67.4       | 66.1       | 67.1       | 70.7       | 70.6       |
| <b>One Year Loss Development (\$000 omitted)</b>   |            |            |            |            |            |
| 74. Development in estimated losses and loss expenses incurred prior to<br>current year (Schedule P, Part 2 - Summary, Line 12, Column 11) .....   | (8,580)    | (5,049)    | (4,369)    | 1,702      | 2,508      |
| 75. Percent of development of losses and loss expenses incurred to<br>policyholders' surplus of prior year end (Line 74 above divided by Page 4,<br>Line 21, Column 1 x 100.0) .....                 | (4.9)      | (3.0)      | (2.7)      | 1.1        | 1.6        |
| <b>Two Year Loss Development (\$000 omitted)</b>   |            |            |            |            |            |
| 76. Development in estimated losses and loss expenses incurred 2 years<br>before the current year and prior year (Schedule P, Part 2 - Summary,<br>Line 12, Column 12) .....                         | (7,066)    | (3,906)    | 144        | 2,585      | (2,733)    |
| 77. Percent of development of losses and loss expenses incurred to reported<br>policyholders' surplus of second prior year end (Line 76 above divided by<br>Page 4, Line 21, Column 2 x 100.0) ..... | (4.2)      | (2.4)      | 0.1        | 1.7        | (1.8)      |

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3 - Accounting Changes and Correction of Errors? Yes [ ] No [ ]

If no, please explain:

# SCHEDULE P - ANALYSIS OF LOSSES AND LOSS EXPENSES

## SCHEDULE P - PART 1 - SUMMARY

(\$000 omitted)

| Years in Which Premiums Were Earned and Losses Were Incurred | Premiums Earned         |            |                          | Loss and Loss Expense Payments |            |                                       |            |                              |            |        | 10<br>Salvage and Subrogation Received | 11<br>Total Net Paid (Columns 4 - 5 + 6 - 7 + 8 - 9) | 12<br>Number of Claims Reported - Direct and Assumed |
|--|-------------------------|------------|--------------------------|--------------------------------|------------|---------------------------------------|------------|------------------------------|------------|--------|--|--|--|
|  | 1<br>Direct and Assumed | 2<br>Ceded | 3<br>Net (Columns 1 - 2) | Loss Payments                  |            | Defense and Cost Containment Payments |            | Adjusting and Other Payments |            |        |  |  |  |
|  |                         |            |                          | 4<br>Direct and Assumed        | 5<br>Ceded | 6<br>Direct and Assumed               | 7<br>Ceded | 8<br>Direct and Assumed      | 9<br>Ceded |        |  |  |  |
| 1. Prior   | X X X                   | X X X      | X X X                    | 504                            | 84         | 137                                   | 10         | 100                          | 2          | 35     | 644                                    | X X X  |  |
| 2. 2013  | 82,790                  | 8,995      | 73,795                   | 43,762                         | 2,210      | 1,713                                 | 8          | 3,515                        | 26         | 2,115  | 46,745                                 | X X X  |  |
| 3. 2014  | 89,317                  | 7,800      | 81,516                   | 45,861                         | 1,317      | 2,028                                 | 1          | 4,055                        | 49         | 2,476  | 50,577                                 | X X X  |  |
| 4. 2015  | 97,199                  | 8,133      | 89,066                   | 48,513                         | 2,289      | 2,485                                 | 59         | 4,377                        | 11         | 2,722  | 53,015                                 | X X X  |  |
| 5. 2016  | 104,147                 | 8,255      | 95,893                   | 67,105                         | 6,788      | 2,353                                 | 50         | 5,246                        | 244        | 4,143  | 67,623                                 | X X X  |  |
| 6. 2017  | 110,942                 | 8,974      | 101,968                  | 69,342                         | 6,164      | 2,536                                 | 124        | 5,120                        | 107        | 3,695  | 70,603                                 | X X X  |  |
| 7. 2018  | 120,085                 | 10,653     | 109,432                  | 88,633                         | 20,030     | 2,933                                 | 220        | 6,608                        | 596        | 4,024  | 77,329                                 | X X X  |  |
| 8. 2019  | 125,670                 | 10,358     | 115,312                  | 64,791                         | 1,671      | 2,690                                 | 47         | 5,593                        | 22         | 4,610  | 71,334                                 | X X X  |  |
| 9. 2020  | 124,590                 | 10,333     | 114,257                  | 59,993                         | 7,263      | 1,560                                 | 94         | 4,912                        | 54         | 3,239  | 59,054                                 | X X X  |  |
| 10. 2021   | 125,548                 | 11,393     | 114,156                  | 52,012                         | 4,049      | 726                                   | 5          | 4,802                        | 111        | 3,651  | 53,376                                 | X X X  |  |
| 11. 2022   | 130,702                 | 10,594     | 120,108                  | 38,702                         | 384        | 141                                   | 1          | 3,527                        | 1          | 1,872  | 41,985                                 | X X X  |  |
| 12. Totals   | X X X                   | X X X      | X X X                    | 579,219                        | 52,251     | 19,303                                | 618        | 47,854                       | 1,223      | 32,583 | 592,283                                | X X X  |  |

|            | Losses Unpaid            |             |                          |             | Defense and Cost Containment Unpaid |             |                          |             | Adjusting and Other Unpaid |             | 23<br>Salvage and Subrogation Anticipated | 24<br>Total Net Losses and Expenses Unpaid | 25<br>Number of Claims Outstanding Direct and Assumed |
|------------|--------------------------|-------------|--------------------------|-------------|-------------------------------------|-------------|--------------------------|-------------|----------------------------|-------------|---|--|---|
|            | Case Basis               |             | Bulk + IBNR              |             | Case Basis                          |             | Bulk + IBNR              |             | 21<br>Direct and Assumed   | 22<br>Ceded |   |  |   |
|            | 13<br>Direct and Assumed | 14<br>Ceded | 15<br>Direct and Assumed | 16<br>Ceded | 17<br>Direct and Assumed            | 18<br>Ceded | 19<br>Direct and Assumed | 20<br>Ceded |                            |             |   |  |   |
| 1. Prior   | 4,079                    | 1,495       | 4,640                    | 1,518       |                                     |             | 1,109                    | 94          | 1,538                      | 42          |   | 8,217                                      | X X X   |
| 2. 2013    | 135                      | 23          | 183                      | 33          |                                     |             | 79                       | 5           | 51                         | 3           | 16  | 382  | X X X   |
| 3. 2014    | 77                       | 27          | 266                      | 44          |                                     |             | 201                      | 11          | 69                         | 4           | 24  | 528  | X X X   |
| 4. 2015    | 519                      | 320         | 319                      | 94          |                                     |             | 266                      | 29          | 114                        | 7           | 33  | 768  | X X X   |
| 5. 2016    | 700                      | 147         | 602                      | 198         |                                     |             | 308                      | 40          | 166                        | 9           | 67  | 1,381                                      | X X X   |
| 6. 2017    | 264                      | 22          | 618                      | 139         |                                     |             | 376                      | 34          | 168                        | 12          | 89  | 1,219                                      | X X X   |
| 7. 2018    | 3,533                    | 1,116       | 1,565                    | 865         |                                     |             | 748                      | 90          | 489                        | 57          | 146                                       | 4,208                                      | X X X   |
| 8. 2019    | 4,798                    | 147         | 1,610                    | 632         |                                     |             | 1,590                    | 148         | 646                        | 22          | 329                                       | 7,694                                      | X X X   |
| 9. 2020    | 5,125                    | 101         | 5,532                    | 1,335       |                                     |             | 3,111                    | 324         | 1,237                      | 46          | 456                                       | 13,199                                     | X X X   |
| 10. 2021   | 7,707                    | 262         | 9,368                    | 878         |                                     |             | 4,169                    | 249         | 2,103                      | 57          | 877                                       | 21,902                                     | X X X   |
| 11. 2022   | 14,310                   | 88          | 24,659                   | 3,908       |                                     |             | 5,848                    | 574         | 4,598                      | 147         | 2,606                                     | 44,698                                     | X X X   |
| 12. Totals | 41,246                   | 3,749       | 49,362                   | 9,643       |                                     |             | 17,804                   | 1,596       | 11,179                     | 407         | 4,642                                     | 104,197                                    | X X X   |

|            | Total Losses and Loss Expenses Incurred |             |           | Loss and Loss Expense Percentage (Incurred/Premiums Earned) |             |           | Nontabular Discount |                    | 34<br>Inter-Company Pooling Participation Percentage | Net Balance Sheet Reserves After Discount |                            |
|------------|---|-------------|-----------|---|-------------|-----------|---------------------|--------------------|--|---|----------------------------|
|            | 26<br>Direct and Assumed                | 27<br>Ceded | 28<br>Net | 29<br>Direct and Assumed                                    | 30<br>Ceded | 31<br>Net | 32<br>Loss          | 33<br>Loss Expense |  | 35<br>Losses Unpaid                       | 36<br>Loss Expenses Unpaid |
|            |   |             |           |   |             |           |                     |                    |  |   |                            |
| 1. Prior   | X X X                                   | X X X       | X X X     | X X X   | X X X       | X X X     |                     |                    | X X X  | 5,706                                     | 2,511                      |
| 2. 2013    | 49,436                                  | 2,310       | 47,127    | 59.7  | 25.7        | 63.9      |                     |                    | 16.0   | 261                                       | 121                        |
| 3. 2014    | 52,557                                  | 1,451       | 51,106    | 58.8  | 18.6        | 62.7      |                     |                    | 16.0   | 273                                       | 256                        |
| 4. 2015    | 56,592                                  | 2,809       | 53,783    | 58.2  | 34.5        | 60.4      |                     |                    | 16.0   | 424                                       | 344                        |
| 5. 2016    | 76,480                                  | 7,477       | 69,004    | 73.4  | 90.6        | 72.0      |                     |                    | 16.0   | 957                                       | 424                        |
| 6. 2017    | 78,424                                  | 6,603       | 71,821    | 70.7  | 73.6        | 70.4      |                     |                    | 16.0   | 721                                       | 498                        |
| 7. 2018    | 104,510                                 | 22,973      | 81,537    | 87.0  | 215.7       | 74.5      |                     |                    | 16.0   | 3,117                                     | 1,091                      |
| 8. 2019    | 81,718                                  | 2,690       | 79,028    | 65.0  | 26.0        | 68.5      |                     |                    | 16.0   | 5,628                                     | 2,066                      |
| 9. 2020    | 81,471                                  | 9,218       | 72,253    | 65.4  | 89.2        | 63.2      |                     |                    | 16.0   | 9,221                                     | 3,978                      |
| 10. 2021   | 80,887                                  | 5,610       | 75,278    | 64.4  | 49.2        | 65.9      |                     |                    | 16.0   | 15,936                                    | 5,966                      |
| 11. 2022   | 91,784                                  | 5,102       | 86,682    | 70.2  | 48.2        | 72.2      |                     |                    | 16.0   | 34,973                                    | 9,725                      |
| 12. Totals | X X X                                   | X X X       | X X X     | X X X   | X X X       | X X X     |                     |                    | X X X  | 77,217                                    | 26,980                     |

Note: Parts 2 and 4 are gross of all discounting, including tabular discounting. Part 1 is gross of only nontabular discounting, which is reported in Columns 32 and 33 of Part 1. The tabular discount, if any, is reported in the Notes to Financial Statements which will reconcile Part 1 with Parts 2 and 4.

**SCHEDULE P - PART 2 - SUMMARY**

| Years in Which Losses Were Incurred | INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED) |        |        |        |        |        |        |        |        |        | DEVELOPMENT |          |
|-------------------------------------|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------------|----------|
|                                     | 1  | 2      | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11          | 12       |
|                                     | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | One Year    | Two Year |
| 1. Prior                            | 45,172   | 39,423 | 35,917 | 32,638 | 30,096 | 29,732 | 29,308 | 29,350 | 29,691 | 29,082 | (609)       | (268)    |
| 2. 2013                             | 45,433   | 46,808 | 45,586 | 44,403 | 43,673 | 43,826 | 43,718 | 43,639 | 43,628 | 43,591 | (37)        | (48)     |
| 3. 2014                             | XXX  | 49,270 | 48,316 | 47,873 | 47,184 | 47,230 | 47,555 | 47,255 | 47,107 | 47,034 | (73)        | (221)    |
| 4. 2015                             | XXX  | XXX    | 52,532 | 50,869 | 50,422 | 50,549 | 49,566 | 49,221 | 49,381 | 49,311 | (70)        | 90       |
| 5. 2016                             | XXX  | XXX    | XXX    | 63,068 | 64,133 | 64,780 | 64,677 | 64,013 | 63,833 | 63,845 | 12          | (169)    |
| 6. 2017                             | XXX  | XXX    | XXX    | XXX    | 63,952 | 65,850 | 67,221 | 66,949 | 66,531 | 66,653 | 123         | (296)    |
| 7. 2018                             | XXX  | XXX    | XXX    | XXX    | XXX    | 70,350 | 71,973 | 72,033 | 73,963 | 75,093 | 1,130       | 3,060    |
| 8. 2019                             | XXX  | XXX    | XXX    | XXX    | XXX    | XXX    | 75,755 | 72,944 | 71,733 | 72,834 | 1,101       | (110)    |
| 9. 2020                             | XXX  | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | 75,308 | 69,797 | 66,204 | (3,593)     | (9,104)  |
| 10. 2021                            | XXX  | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | 75,103 | 68,540 | (6,563)     | XXX      |
| 11. 2022                            | XXX  | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | 78,705 | XXX         | XXX      |
| 12. TOTALS                          |  |        |        |        |        |        |        |        |        |        | (8,580)     | (7,066)  |

**SCHEDULE P - PART 3 - SUMMARY**

| Years in Which Losses Were Incurred | CUMULATIVE PAID NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED) |        |        |        |        |        |        |        |        |        | 11  | 12   |
|-------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|---|--|
|                                     | 1   | 2      | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | Number of Claims Closed With Loss Payment | Number of Claims Closed Without Loss Payment |
|                                     | 2013  | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   |   |  |
| 1. Prior                            | 000   | 8,569  | 14,140 | 16,815 | 18,084 | 19,252 | 20,310 | 20,981 | 21,814 | 22,361 | XXX                                       | XXX  |
| 2. 2013                             | 28,445  | 36,740 | 39,423 | 40,876 | 42,031 | 42,823 | 43,061 | 43,133 | 43,225 | 43,256 | XXX                                       | XXX  |
| 3. 2014                             | XXX   | 28,943 | 38,287 | 42,166 | 43,916 | 45,091 | 46,404 | 46,462 | 46,512 | 46,571 | XXX                                       | XXX  |
| 4. 2015                             | XXX   | XXX    | 29,568 | 40,145 | 43,902 | 46,544 | 47,625 | 48,099 | 48,497 | 48,650 | XXX                                       | XXX  |
| 5. 2016                             | XXX   | XXX    | XXX    | 39,055 | 52,052 | 57,178 | 60,641 | 61,683 | 62,220 | 62,621 | XXX                                       | XXX  |
| 6. 2017                             | XXX   | XXX    | XXX    | XXX    | 39,029 | 52,273 | 59,179 | 61,728 | 63,868 | 65,590 | XXX                                       | XXX  |
| 7. 2018                             | XXX   | XXX    | XXX    | XXX    | XXX    | 41,162 | 56,259 | 62,388 | 67,926 | 71,317 | XXX                                       | XXX  |
| 8. 2019                             | XXX   | XXX    | XXX    | XXX    | XXX    | XXX    | 39,958 | 53,999 | 60,048 | 65,763 | XXX                                       | XXX  |
| 9. 2020                             | XXX   | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | 35,960 | 48,712 | 54,196 | XXX                                       | XXX  |
| 10. 2021                            | XXX   | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | 35,328 | 48,684 | XXX                                       | XXX  |
| 11. 2022                            | XXX   | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | 38,458 | XXX                                       | XXX  |

**SCHEDULE P - PART 4 - SUMMARY**

| Years in Which Losses Were Incurred | BULK AND IBNR RESERVES ON NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED) |        |        |        |        |        |        |        |        |        |
|-------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                                     | 1   | 2      | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     |
|                                     | 2013  | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   |
| 1. Prior                            | 23,037  | 16,810 | 13,341 | 9,266  | 6,312  | 5,880  | 5,215  | 4,676  | 4,751  | 4,137  |
| 2. 2013                             | 7,134   | 5,162  | 2,765  | 1,511  | 571    | 487    | 384    | 317    | 265    | 223    |
| 3. 2014                             | XXX   | 10,621 | 4,979  | 2,710  | 1,307  | 1,069  | 860    | 730    | 521    | 413    |
| 4. 2015                             | XXX   | XXX    | 11,711 | 4,993  | 2,689  | 1,799  | 1,212  | 825    | 620    | 462    |
| 5. 2016                             | XXX   | XXX    | XXX    | 11,475 | 4,490  | 2,799  | 1,932  | 1,353  | 950    | 671    |
| 6. 2017                             | XXX   | XXX    | XXX    | XXX    | 11,558 | 5,273  | 2,980  | 2,080  | 1,148  | 821    |
| 7. 2018                             | XXX   | XXX    | XXX    | XXX    | XXX    | 14,476 | 7,246  | 4,193  | 2,287  | 1,359  |
| 8. 2019                             | XXX   | XXX    | XXX    | XXX    | XXX    | XXX    | 20,887 | 9,049  | 4,167  | 2,420  |
| 9. 2020                             | XXX   | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | 27,161 | 14,645 | 6,985  |
| 10. 2021                            | XXX   | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | 28,084 | 12,411 |
| 11. 2022                            | XXX   | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | XXX    | 26,025 |

# SCHEDULE T - EXHIBIT OF PREMIUMS WRITTEN ALLOCATED BY STATES AND TERRITORIES

|                                   | 1                 | Gross Premiums, Including Policy and Membership Fees Less Return Premiums and Premiums on Policies Not Taken |                        | 4       | 5          | 6          | 7          | 8       | 9 |
|-----------------------------------|-------------------|--|------------------------|---------|------------|------------|------------|---------|---|
|                                   |                   | 2  | 3                      |         |            |            |            |         |   |
| States, Etc.                      | Active Status (a) | Direct Premiums Written  | Direct Premiums Earned |         |            |            |            |         |   |
| 1. Alabama (AL)                   | L                 |  |                        |         |            |            |            |         |   |
| 2. Alaska (AK)                    | N                 |  |                        |         |            |            |            |         |   |
| 3. Arizona (AZ)                   | L                 | 2,984,450  | 3,051,254              |         | 1,268,857  | 951,213    | 1,743,468  | 3,320   |   |
| 4. Arkansas (AR)                  | L                 |  |                        |         |            |            |            |         |   |
| 5. California (CA)                | L                 |  |                        |         | 1,250      | (19,674)   | 912,139    |         |   |
| 6. Colorado (CO)                  | L                 | 251,574  | 278,388                |         | 257,973    | 154,842    | 98,939     | 247     |   |
| 7. Connecticut (CT)               | L                 | 4,232,326  | 4,007,649              | 57,903  | 1,644,166  | 2,136,084  | 3,520,526  | 8,036   |   |
| 8. Delaware (DE)                  | L                 |  |                        |         |            |            |            |         |   |
| 9. District of Columbia (DC)      | L                 |  |                        |         |            |            |            |         |   |
| 10. Florida (FL)                  | N                 |  |                        |         |            |            |            |         |   |
| 11. Georgia (GA)                  | L                 | 14,784,227   | 14,449,700             | 29,353  | 5,384,939  | 8,571,250  | 11,784,720 | 20,980  |   |
| 12. Hawaii (HI)                   | N                 |  |                        |         |            |            |            |         |   |
| 13. Idaho (ID)                    | L                 | 160,395  | 165,229                |         | 84,696     | 138,748    | 106,291    | 352     |   |
| 14. Illinois (IL)                 | L                 | 985,987  | 1,024,488              | 4,098   | 255,081    | 589,987    | 744,495    | 1,800   |   |
| 15. Indiana (IN)                  | L                 | 4,844,275  | 3,766,165              |         | 1,025,681  | 515,575    | 2,730,096  | 2,675   |   |
| 16. Iowa (IA)                     | L                 |  |                        |         |            |            |            |         |   |
| 17. Kansas (KS)                   | L                 |  |                        |         |            |            |            |         |   |
| 18. Kentucky (KY)                 | L                 | 1,633,059  | 1,506,135              |         | 1,270,632  | 1,513,283  | 1,066,840  | 2,000   |   |
| 19. Louisiana (LA)                | N                 |  |                        |         |            |            |            |         |   |
| 20. Maine (ME)                    | L                 |  |                        |         |            |            |            |         |   |
| 21. Maryland (MD)                 | L                 | 485,697  | 527,171                |         | 257,660    | 355,732    | 472,465    | 936     |   |
| 22. Massachusetts (MA)            | L                 | 5,268,051  | 4,754,388              | 23,750  | (11,390)   | 102,344    | 5,571,785  | 8,581   |   |
| 23. Michigan (MI)                 | L                 | 4,349,921  | 4,316,734              |         | 4,443,947  | 3,770,619  | 4,360,764  | 3,256   |   |
| 24. Minnesota (MN)                | L                 |  |                        |         |            |            |            |         |   |
| 25. Mississippi (MS)              | L                 |  |                        |         |            |            |            |         |   |
| 26. Missouri (MO)                 | L                 |  |                        |         |            |            |            |         |   |
| 27. Montana (MT)                  | L                 |  |                        |         |            |            |            |         |   |
| 28. Nebraska (NE)                 | L                 |  |                        |         |            |            |            |         |   |
| 29. Nevada (NV)                   | L                 | 1,582,117  | 1,595,048              |         | 253,328    | 1,165,981  | 1,354,985  | 1,096   |   |
| 30. New Hampshire (NH)            | L                 | 1,265,877  | 1,151,979              |         | 387,573    | 87,999     | 530,972    | 1,712   |   |
| 31. New Jersey (NJ)               | L                 |  |                        |         | 196,926    | (371,046)  | 1,605,183  |         |   |
| 32. New Mexico (NM)               | L                 | 394,406  | 356,559                |         | 80,742     | 179,828    | 170,854    | 664     |   |
| 33. New York (NY)                 | L                 | 10,692,135   | 10,054,708             | 159,299 | 3,821,956  | 4,829,456  | 9,798,910  | 10,309  |   |
| 34. North Carolina (NC)           | L                 | 5,628,074  | 5,707,525              | 10,126  | 1,159,695  | 1,351,590  | 4,538,525  | 6,928   |   |
| 35. North Dakota (ND)             | L                 |  |                        |         |            |            |            |         |   |
| 36. Ohio (OH)                     | L                 | 4,422,696  | 4,641,354              |         | 2,186,749  | 1,399,476  | 2,715,943  | 5,830   |   |
| 37. Oklahoma (OK)                 | L                 | 955,084  | 1,198,420              |         | 478,880    | 402,308    | 721,203    | 1,464   |   |
| 38. Oregon (OR)                   | L                 |  |                        |         |            |            |            |         |   |
| 39. Pennsylvania (PA)             | L                 | 11,258   | 3,929                  |         |            | 808        | 1,080      | 19      |   |
| 40. Rhode Island (RI)             | L                 |  |                        |         |            |            |            |         |   |
| 41. South Carolina (SC)           | L                 | 3,505,318  | 3,384,537              | 14      | 1,505,646  | 1,823,906  | 3,260,697  | 4,296   |   |
| 42. South Dakota (SD)             | N                 |  |                        |         |            |            |            |         |   |
| 43. Tennessee (TN)                | L                 | 3,408,413  | 3,295,690              |         | 3,856,262  | 1,901,767  | 2,782,532  | 3,920   |   |
| 44. Texas (TX)                    | L                 | 6,317,615  | 6,647,393              |         | 1,276,409  | 3,645,884  | 6,417,600  | 5,504   |   |
| 45. Utah (UT)                     | L                 | 822,272  | 803,111                |         | 201,917    | 558,923    | 572,937    | 1,680   |   |
| 46. Vermont (VT)                  | L                 |  |                        |         |            |            |            |         |   |
| 47. Virginia (VA)                 | L                 | 3,563,650  | 3,605,940              | 102     | 1,048,197  | 1,293,288  | 2,161,146  | 4,152   |   |
| 48. Washington (WA)               | L                 |  |                        |         |            |            |            |         |   |
| 49. West Virginia (WV)            | L                 |  |                        |         |            |            |            |         |   |
| 50. Wisconsin (WI)                | L                 | 710,941  | 712,007                | 24,635  | 1,370,096  | 1,867,281  | 838,603    | 640     |   |
| 51. Wyoming (WY)                  | L                 |  |                        |         |            |            |            |         |   |
| 52. American Samoa (AS)           | N                 |  |                        |         |            |            |            |         |   |
| 53. Guam (GU)                     | N                 |  |                        |         |            |            |            |         |   |
| 54. Puerto Rico (PR)              | N                 |  |                        |         |            |            |            |         |   |
| 55. U.S. Virgin Islands (VI)      | N                 |  |                        |         |            |            |            |         |   |
| 56. Northern Mariana Islands (MP) | N                 |  |                        |         |            |            |            |         |   |
| 57. Canada (CAN)                  | N                 |  |                        |         |            |            |            |         |   |
| 58. Aggregate other alien (OT)    | X X X             |  |                        |         |            |            |            |         |   |
| 59. TOTALS                        | X X X             | 83,259,818   | 81,005,501             | 309,280 | 33,707,868 | 38,917,453 | 70,583,699 | 100,397 |   |

**DETAILS OF WRITE-INS**

|  |       |  |  |  |  |  |  |  |  |
|--|-------|--|--|--|--|--|--|--|--|
| 58001.   | X X X |  |  |  |  |  |  |  |  |
| 58002.   | X X X |  |  |  |  |  |  |  |  |
| 58003.   | X X X |  |  |  |  |  |  |  |  |
| 58998. Summary of remaining write-ins for Line 58 from overflow page | X X X |  |  |  |  |  |  |  |  |
| 58999. TOTALS (Lines 58001 through 58003 plus 58998) (Line 58 above) | X X X |  |  |  |  |  |  |  |  |

(a) Active Status Counts:

- 1. L - Licensed or Chartered - Licensed insurance carrier or domiciled RRG
- 2. R - Registered - Non-domiciled RRGs
- 3. E - Eligible - Reporting entities eligible or approved to write surplus lines in the state (other than their state of domicile - See DSLI)

- 4. Q - Qualified - Qualified or accredited reinsurer
- 5. D - Domestic Surplus Lines Insurer (DSLII) - Reporting entities authorized to write surplus lines in the state of domicile.
- 6. N - None of the above - Not allowed to write business in the state

(b) Explanation of basis of allocation of premiums by states, etc.: PREMIUMS ARE ALLOCATED ACCORDING TO THE FOLLOWING: WORKERS' COMPENSATION-THE LOCATIONS OF THE INSURED'S OPERATIONS; AUTOMOBILE LIABILITY AND AUTOMOBILE PHYSICAL DAMAGE-THE LOCATION OF THE PRINCIPAL GARAGE; GROUP ACCIDENT AND HEALTH AND OTHER ACCIDENT AND HEALTH-THE ADDRESS OF THE INSURED'S RESIDENCE; FIDELITY-THE LOCATION OF THE EMPLOYER OR INSURED; SURETY-THE PRINCIPAL, THE COURT, THE OBLIGEE, OR WORK. ALL OTHER PREMIUMS-THE LOCATIONS OF THE RISK.

# SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER

## MEMBERS OF A HOLDING COMPANY GROUP

### PART 1 - ORGANIZATIONAL CHART

