

ANNUAL STATEMENT

For the Year Ended

December 31 , 2020

OF THE CONDITION AND AFFAIRS OF THE

GERMAN FARMERS MUTUAL INSURANCE COMPANY

ORGANIZED UNDER THE LAWS OF THE STATE OF OHIO

Made to the

INSURANCE COMMISSIONER OF THE STATE OF OHIO

Pursuant to the Laws thereof

NAIC Company Code	10307			
Home Office	208 West Spring Street	New Knoxville	45871	OH
	Street and Number	City	Zip Code	
Mail Address	P. O. Box 357	New Knoxville	45871-0357	OH
	Street and Number	City	Zip Code	
Main Administrative Office	(419) 753-2575			
	Telephone Number			
Organized	July 1, 1877		Commenced Business	December 15,1877
Annual Statement Contact Person	James P. Wellman		Telephone Number	(419) 753-2575
Contact Person Email Address	germanfarmers@nktelco.net			

OFFICERS

President	James P. Wellman	Vice President	David Wolters, Chairman of Br
Secretary	James P. Wellman	Treasurer	James P. Wellman

DIRECTORS

(ALL DIRECTORS MUST BE SHOWN)

Thomas Dickman	David Wolters	Tim Hegemier	
Joshua Buehler	Daniel Bensman	Bruce Von Sossan	

State of Ohio

County of

Auglaize

James P. Wellman	President and	James P. Wellman	Secretary of the
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GERMAN FARMERS MUTUAL INSURANCE COMPANY, being duly sworn each for himself/herself deposes and says, that they are the above described officers of said reporting entity, and that on the reporting period stated above all the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, with the schedules and explanations herein contained, annexed or referred to, is a full and correct statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, according to the best of their information, knowledge and belief, respectively.

Subscribed and sworn to before me, this _____

day of _____ 20____

Notary Public

James P. Wellman
President
James P. Wellman
Secretary

ASSETS					
		Assets Current Year	Nonadmitted Assets Current Year	Net Admitted Assets Current Year	Net Admitted Assets Prior Year
1	Bonds (Schedule D - Part 1)	1,484,576.00	0.00	1,484,576.00	1,233,757.00
2	Preferred stocks, common stocks and mutual funds (Schedule D - Part 2)	2,163,482.00	0.00	2,163,482.00	1,422,426.00
3	Real estate (less liens, encumbrances) (Schedule A)	319,229.00	0.00	319,229.00	27,621.00
4	Cash (Schedule E)	3,005,306.00	0.00	3,005,306.00	3,511,533.00
5	Short-term investments		0.00	0.00	
6	Aggregate write-ins for invested assets		0.00	0.00	
7	Subtotals, cash and invested assets	6,972,593.00	0.00	6,972,593.00	6,195,337.00
8	Investment income due and accrued	25,757.00	0.00	25,757.00	26,492.00
9.1	Assessments or premiums in the course of collection (including agents balances)	2,473.00	0.00	2,473.00	12,176.00
9.2	Deferred premiums, agents' balances and installments booked but deferred and not yet due	333,976.00	0.00	333,976.00	314,926.00
9.3	Earned but unbilled premiums (post assessment)		0.00	0.00	
10.1	Amounts recoverable from reinsurers		0.00	0.00	
10.2	Funds held by or deposited with reinsured companies		0.00	0.00	
11.1	Current federal income tax recoverable and interest thereon	1,295.00	0.00	1,295.00	1,152.00
11.2	Net deferred tax asset		0.00	0.00	
12	Electronic data processing equipment and software	1,350.00	1,350.00	0.00	
13	Furniture and equipment		0.00	0.00	
14	Receivables from parent, subsidiaries and affiliates		0.00	0.00	
15	Aggregate write-ins for other than invested assets	0.00	0.00	0.00	0.00
16	Total Assets	7,337,444.00	1,350.00	7,336,094.00	6,550,083.00
	Details of Write-Ins for Assets:				
1501				0.00	
1502				0.00	
1503				0.00	
1598	Summary or remaining write-ins from overflow page	0.00	0.00	0.00	0.00
1599	Total aggregate write-ins	0.00	0.00	0.00	0.00

ANNUAL STATEMENT FOR THE YEAR
GERMAN FARMERS MUTUAL INSURANCE COMPANY

2020

LIABILITIES, SURPLUS AND OTHER FUNDS

		Current Year	Prior Year
1	Unpaid Losses (Underwriting Exhibit - Part 2A)	129,542.00	24,500.00
2	Unpaid loss adjustment expenses (Underwriting Exhibit - Part 2A)	0.00	
3	Commissions due and payable to agents	198,607.00	173,796.00
4	Other expenses (excluding taxes, licenses and fees)	6,889.00	4,991.00
5	Taxes, licenses and fees (excluding federal income taxes)		
6	Current federal income taxes (including \$0 on realized capital gains (losses))		
7	Net deferred tax liability	65,157.00	41,197.00
8	Borrowed money and interest thereon		
9	Unearned assessment/premium reserve	1,167,569.00	1,071,774.00
10	Advance premium	84,629.00	81,410.00
11	Ceded reinsurance premiums payable	70,527.00	65,015.00
12	Funds held by company under reinsurance treaties		
13	Amounts withheld or retained by company for account of others		
14	Provision for unauthorized reinsurance		
15	Payable to parent, subsidiaries and affiliates		
16	Aggregate write-ins for liabilities	0.00	0.00
17	Total liabilities	1,722,920.00	1,462,683.00
18	Surplus as regards policyholders	5,613,174.00	5,087,400.00
19	Total liabilities and surplus	7,336,094.00	6,550,083.00
	Details of Write-Ins for Liabilities:		
1601			
1602			
1603			
1698	Summary or remaining write-ins from overflow page	0.00	0.00
1699	Total aggregate write-ins	0.00	0.00

ANNUAL STATEMENT FOR THE YEAR
GERMAN FARMERS MUTUAL INSURANCE COMPANY
STATEMENT OF INCOME

2020

		Current Year	Prior Year
	UNDERWRITING INCOME		
1.1	Gross Assessments/Premiums earned	2,311,773.00	2,156,233.00
1.2	Less: Return Assessments/Premiums earned	56,703.00	
1.3	Direct Assessments/Premiums earned	2,255,070.00	2,156,233.00
1.4	Deduct premiums for reinsurance ceded (Reinsurance Schedule)	661,283.00	619,213.00
1.5	Add premiums received for reinsurance assumed (Reinsurance Schedule)	0.00	
1.6	Net Assessments/Premiums earned	1,593,787.00	1,537,020.00
	DEDUCTIONS		
2	Losses incurred (Underwriting Exhibit - Part 2)	727,773.00	934,392.00
3	Loss expenses incurred (Expense Exhibit)	34,350.00	18,750.00
4	Other underwriting expenses incurred (Expense Exhibit)	673,284.00	626,559.00
5	Aggregate write-ins for underwriting deductions	0.00	0.00
6	Total underwriting deductions	1,435,407.00	1,579,701.00
7	Net underwriting gain (loss)	158,380.00	-42,681.00
	INVESTMENT INCOME		
8	Net investment income earned	125,734.00	141,972.00
9	Net realized capital gains (losses) less capital gains tax	38,872.00	27,810.00
10	Net investment gain (loss)	164,606.00	169,782.00
	OTHER INCOME		
11	Net gain (loss) from agents' or premium balances charged off		
12	Finance and service charges not included in premiums		
13	Aggregate write-ins for miscellaneous income	99,229.00	106,225.00
14	Total other income	99,229.00	106,225.00
15	Net income, after capital gains tax and before federal income taxes	422,215.00	233,326.00
16	Federal income taxes incurred	29,050.00	33,062.00
17	Net income	393,165.00	200,264.00
	SURPLUS ACCOUNT		
18	Surplus as regards policyholders, December 31 prior year	5,087,400.00	4,729,558.00
19	Net income	393,165.00	200,264.00
20	Change in net unrealized capital gains or (losses) less capital gains tax	132,972.00	156,424.00
21	Change in net deferred income tax		
22	Change in nonadmitted assets (Exhibit of Nonadmitted Assets)	-363.00	1,154.00
23	Change in provision for reinsurance		
24	Aggregate write-ins for gains and losses in surplus	0.00	0.00
25	Change in surplus as regards policyholders for the year	525,774.00	357,842.00
26	Surplus as regards policyholders, December 31 current year	5,613,174.00	5,087,400.00
	DETAILS OF WRITE-INS		
0501			
0502			
0503			
0599	Total Aggregate write-ins for underwriting deductions	0.00	0.00
1301	Miscellaneous	2,619.00	1,316.00
1302	Commissions	96,610.00	98,660.00
1303	Profit sharing		6,249.00
1304			
1399	Total Aggregate write-ins for miscellaneous income	99,229.00	106,225.00
2401			
2402			
2499	Total Aggregate write-ins for gains and losses in surplus	0.00	0.00

ANNUAL STATEMENT FOR THE YEAR
GERMAN FARMERS MUTUAL INSURANCE COMPANY

2020

CASH FLOW STATEMENT

		Current Year	Prior Year
Cash from Operations			
1	Premiums/Assessments collected net of reinsurance	1,688,966.00	1,554,154.00
2	Net investment income	160,282.00	171,829.00
3	Miscellaneous income	99,229.00	106,225.00
4	Total	1,948,477.00	1,832,208.00
5	Benefit and loss related payments	657,081.00	955,972.00
6	Commissions, expenses paid and aggregate write-ins for deductions	644,246.00	612,596.00
7	Federal and foreign income taxes paid (recovered)	29,193.00	29,773.00
8	Total	1,330,520.00	1,598,341.00
9	Net cash from operations	617,957.00	233,867.00
Cash from Investments			
10	Proceeds from investments sold, matured or repaid:		
10.1	Bonds	62,329.00	9,920.00
10.2	Stocks	4,829.00	108,697.00
10.3	Real estate		
10.4	Net gains (losses) on cash, cash equivalents and short- term investments		
10.5	Miscellaneous proceeds		
10.6	Total investment proceeds	67,158.00	118,617.00
11	Cost of investments acquired (long-term only):		
11.1	Bonds	313,148.00	0.00
11.2	Stocks	583,874.00	190,934.00
11.3	Real estate		
11.4	Miscellaneous applications		
11.5	Total investments acquired	897,022.00	190,934.00
11.6	Net cash from investments	-829,864.00	-72,317.00
Cash from Financing and Miscellaneous Sources			
12.1	Borrowed funds (cash provided/applied)		
12.2	Other cash provided (applied)	-294,320.00	
13	Net cash from financing and miscellaneous sources	-294,320.00	0.00
RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS			
14	Net change in cash, cash equivalents and short-term investments	-506,227.00	161,550.00
15.1	Beginning of year (cash, cash equivalents and short-term investments)	3,511,533.00	3,349,983.00
15.2	End of year (cash, cash equivalents and short-term investments)	3,005,306.00	3,511,533.00

ANNUAL STATEMENT FOR THE YEAR
GERMAN FARMERS MUTUAL INSURANCE COMPANY

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EXPENSE EXHIBIT

		Current Year
1.1	Claim Adjusting: Direct	0.00
1.2	Reinsurance assumed	0.00
1.3	Reinsurance ceded excluding contingent (commission and brokerage)	0.00
1.4	Net claim adjusting	0.00
2.1	Commission and Brokerage: Direct commission and brokerage	356,019.00
2.2	Reinsurance assumed excluding contingent	0.00
2.3	Reinsurance ceded excluding contingent (commission and brokerage)	0.00
2.4	Contingent - direct (commission and brokerage)	0.00
2.5	Contingent - reinsurance assumed (commission and brokerage)	0.00
2.6	Contingent - reinsurance ceded (commission and brokerage)	0.00
2.7	Policy and membership fees (commission and brokerage)	0.00
2.8	Net commission and brokerage	356,019.00
3	Allowances to managers and agents	0.00
4	Advertising	6,193.00
5	Boards, bureaus and associations	0.00
6	Surveys and underwriting reports	11,675.00
7	Audit of assureds' records	0.00
8.1	Salary and related items: Salaries	131,597.00
8.2	Payroll taxes	14,711.00
9	Employee relations and welfare	7,057.00
10	Insurance	25,295.00
11	Directors' fees	18,250.00
12	Travel and travel items	7,153.00
13	Rent and rent items	7,000.00
14	Equipment	701.00
15	Cost or depreciation of EDP equipment and software	945.00
16	Printing and stationery	46,482.00
17	Postage, telephone, exchange and express	10,651.00
18	Legal and auditing	17,600.00
19	Loss adjustment expenses	34,350.00
18	Investment expenses	0.00
19	Totals	339,660.00
20.1	Taxes, licenses and fees: State and local insurance taxes	805.00
20.2	Insurance department licenses and fees	2,190.00
20.3	All other (excluding federal income and real estate)	130.00
20.4	Total taxes, licenses and fees	3,125.00
21	Real estate expenses	2,271.00
22	Real estate taxes	994.00
23	Aggregate write-ins for miscellaneous expenses	5,565.00
24	Total expenses incurred (a)	707,634.00
25	Less unpaid expenses - current year	0.00
26	Add unpaid expenses - prior year	0.00
27	Total expenses paid	707,634.00
	Details of Write-Ins:	
2301	Underwriting inspections	5,565.00
2302		
2303		
2304		
2305		
2399	Total Write-ins	5,565.00

(a) Includes management fees of \$0 to affiliates and \$0 to non-affiliates

ANNUAL STATEMENT FOR THE YEAR 2020
GERMAN FARMERS MUTUAL INSURANCE COMPANY

INSURANCE IN FORCE

		Amount (dollars)	Number
1	In force December 31 of previous year (to equal prior year's statement)	757,779,387	1,782
2	Written during the year	140,586,085	260
3	Total	898,365,472	2,042
4	Deduct those expired and cancelled	29,856,172	190
5	In force December 31 of current year	868,509,300	1,852
6	Deduct amount reinsured	161,062,868	XXX
7	Net amount in force	707,446,432	XXX

UNDERWRITING EXHIBIT - PART 2
LOSSES INCURRED

1	2	3	4	5	6
Lines of Business	Direct Losses Incurred	Losses Incurred on Reinsurance Assumed	Deduct: Reinsurance Recovered on Incurred Losses	Deduct: Salvage and Subrogation Converted To Cash	* Net Losses Incurred Columns 2 and 3 minus Columns 4 and 5
Property	974,593.00		240,809.00	6,011.00	727,773.00
					-
					-
					-
					-
					-
					-
OVERFLOW AMOUNTS					-
Totals	\$ 974,593.00	\$ -	\$ 240,809.00	\$ 6,011.00	\$ 727,773.00

* Total should equal Line 2, Page 4, Current Year.

UNDERWRITING EXHIBIT - PART 2A
UNPAID LOSSES and LOSS ADJUSTMENT EXPENSES

1	2	3	4	5	6
Lines of Business	Direct Unpaid Losses	Unpaid Losses on Reinsurance Assumed	Deduct: Reinsurance Recoverable on Unpaid Losses	** Unpaid Loss Adjustment Expenses	*** Net Unpaid Losses Columns 2 and 3 minus Column 4
Property	210,542.00		81,000.00		129,542.00
					-
					-
					-
					-
					-
					-
OVERFLOW AMOUNTS					-
Totals	\$ 210,542.00	\$ -	\$ 81,000.00	\$ -	\$ 129,542.00

** Total should equal Line 2, Page 3, Current Year.

*** Total should equal Line 1, Page 3, Current Year.

ANNUAL STATEMENT FOR THE YEAR
GERMAN FARMERS MUTUAL INSURANCE COMPANY

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EXHIBIT OF NONADMITTED ASSETS

		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets
1	Bonds			0.00
2	Preferred and common stocks and mutual funds			0.00
3	Real estate (less liens, encumbrances)			0.00
4	Cash			0.00
5	Short-term investments			0.00
6	Aggregate write-ins for invested assets			0.00
7	Subtotals, cash and invested assets	0.00	0.00	0.00
8	Investment income due and accrued			0.00
9.1	Assessments or premiums in the course of collection (including agents balances)			0.00
9.2	Premium receivable for advance pay			0.00
9.3	Earned but unbilled premiums (post assessment)			0.00
10.1	Amounts recoverable from reinsurers			0.00
10.2	Funds held by or deposited with reinsured companies			0.00
11.1	Current federal income tax recoverable and interest thereon			0.00
11.2	Net deferred tax asset			0.00
12	Electronic data processing equipment and software	1,350.00	987.00	-363.00
13	Furniture and equipment			0.00
14	Receivables from parent, subsidiaries and affiliates			0.00
15	Aggregate write-ins for other than invested assets	0.00	0.00	0.00
16	Total Assets	1,350.00	987.00	-363.00
	Details of Write-Ins for Assets:			
1501		0.00	0.00	0.00
1502		0.00	0.00	0.00
1503		0.00	0.00	0.00
1598	Summary or remaining write-ins from overflow page	0.00	0.00	0.00
1599	Total aggregate write-ins	0.00	0.00	0.00

SCHEDULE A

Showing All Real Estate OWNED December 31 of Current Year

1	2	3	4	5	6	7	8	9	10
Description of Property	Date Acquired	Name of Vendor	Actual Cost	Current Year Acquisitions or Permanent Improvements	Accumulated Depreciation	Amount of Encumbrances	Book Value End of Current Year (Col. 4+5-6-7) *	Gross Income Current Year (Real Estate)	Gross Expenses Current Year (Real Estate)
Lot 3 Bellcrest SC 101.5 x 127							-		
with Office Building	6/15/1989		20,761.00	292,991.00	644.00		313,108.00	2,400.00	
Building - Ottoville, OH	10/1/2016		8,500.00		2,379.00		6,121.00	1,200.00	
							-		
							-		
OVERFLOW AMOUNTS							-		
Totals	XXX	XXX	\$ 29,261.00	\$ 292,991.00	\$ 3,023.00	\$ -	\$ 319,229.00	\$ 3,600.00	\$ -

*Total to agree with Page 2, Line 3, Current Year.

FURNITURE, FIXTURES and AUTOMOBILES

Showing All Furniture, Fixtures and Automobiles OWNED December 31 of Current Year

1	2	3	4	5	6	7	8
Description	Date Acquired	Name of Vendor	Actual Cost	Current Year Acquisitions or Permanent Improvements	Accumulated Depreciation	Amount of Encumbrances	Book Value End of Current Year (Col. 4+5-6-7)
Computers	11/16/2006	Dell	1,838.00		1,838.00		-
Computers	10/16/2009	Dell	1,442.00		1,442.00		-
File Server	11/17/2015	Dell	2,122.00		2,122.00		-
Printer	5/27/2015		2,613.00		2,613.00		-
Firewall	10/31/2016		1,036.00		864.00		172.00
Computers	12/15/2020			1,309.00	131.00		1,178.00
							-
							-
							-
							-
							-
							-
							-
OVERFLOW AMOUNTS							-
Totals	XXX	XXX	\$ 9,051.00	\$ 1,309.00	\$ 9,010.00	\$ -	\$ 1,350.00

2020

ANNUAL STATEMENT OF THE

GERMAN FARMERS MUTUAL INSURANCE COMPANY

SCHEDULE D - PART 3

Showing all Bonds and Preferred & Common Stocks **ACQUIRED** During the Current Year

Bonds, preferred stocks, common stocks and mutual funds to be grouped separately.

1 CUSIP #	2 Description Give complete and accurate description of each bond and stock. If bonds are serial issues give amounts maturing each year.	3 * Date Acquired	4 Name of Vendor	5 No. of Shares of Stock	6 Cost to Company (Excluding Accrued Interest on Bonds)	7 Par Value of Bonds	8 Paid for Accrued Interest and Dividends
BONDS - IND	BONDS - INDUSTRIAL AND MISCELLANEOUS						
06050WGE9	BANK OF AMERICA CORP	8/19/2020	EDWARD JONES		17,374.06	15,000.00	6.67
06050WFN0	BANK OF AMERICA CORP	9/18/2020	EDWARD JONES		23,843.43	20,000.00	287.00
06050WHM0	BANK OF AMERICA CORP	10/14/2020	EDWARD JONES		19,859.25	17,000.00	56.30
06050WGE9	BANK OF AMERICA CORP SENIOR NOTE	8/19/2020	EDWARD JONES		17,765.36	15,000.00	166.46
20030NAC5	COMCAST CORP NEW NOTE	8/28/2020	EDWARD JONES		15,715.54	10,000.00	319.21
26875PAU5	EOG RES INC	8/28/2020	EDWARD JONES		12,182.51	10,000.00	162.85
30231GBN1	EXXON MOBIL CORP	9/18/2020	EDWARD JONES		11,113.89	10,000.00	110.93
41013MBG4	JOHN HANCOCK LIFE INSURANCE CO	8/28/2020	EDWARD JONES		12,626.93	10,000.00	20.22
63743FYZ3	NATIONAL RURAL UTILITES CO-OP FIN	8/28/2020	EDWARD JONES		22,556.31	20,000.00	25.28
718172CJ6	PHILIP MORRIS INTL INC	9/18/2020	EDWARD JONES		23,230.62	20,000.00	61.88
822582BE1	SHELL INTERNATIONAL FIN B V	9/18/2020	EDWARD JONES		6,267.29	5,000.00	72.76
25468PBW5	WALT DISNEY COMPANY	8/28/2020	EDWARD JONES		15,294.43	15,000.00	344.17
BONDS - POLITICAL SUBDIVISIONS OF STATES, TERRITORIES AND POSSESSIONS							
106628HZ6	BRECKINRIDGE CNTY SCH DIST KY	5/6/2020	EDWARD JONES		10,387.63	10,000.00	4.86
171294JJ1	CHULA VIST CA CTFS PARTN	5/6/2020	EDWARD JONES		10,449.48	10,000.00	60.94
214579KQ6	COOK CNTY IL SCH DIST#111 GO	5/6/2020	EDWARD JONES		10,871.07	10,000.00	172.22
279245JC9	ECTOR CHTY TX CTFS OF OBLIG	5/6/2020	EDWARD JONES		10,290.70	10,000.00	67.50
56682HCE7	MARICOPA CNTY AR INDL DEV AUTH	5/6/2020	EDWARD JONES		10,764.81	10,000.00	138.89
676895FS9	OGLE & WINNEBAGO CNTYS IL GO	5/6/2020	EDWARD JONES		10,356.78	10,000.00	134.55
687909FJ5	OSCEOLA CNTY FL REVE REFDG SER A	5/6/2020	EDWARD JONES		10,332.45	10,000.00	31.60
691349FE9	OWSLEY CNTY KY SCH DIST FIN CO	5/6/2020	EDWARD JONES		10,564.77	10,000.00	79.17
721174H60	PIKE COUNTY KY SCH DIST FIN REV	5/6/2020	EDWARD JONES		10,451.42	10,000.00	54.17
918608SC5	VACAVILLE UN SCH DIST CA GO B	5/6/2020	EDWARD JONES		10,336.69	10,000.00	82.47
93978TXD6	WASHINGTON ST HSG FIN COMMN	5/6/2020	EDWARD JONES		10,513.13	10,000.00	135.63
STOCKS - MUTUAL FUNDS							
024071102	AMERICAN BALANCED FUND CL A	VARIOUS	EDWARD JONES	213.06	6,142.52		
140193103	AMERICAN CAPITAL INCOME BUILDER A	VARIOUS	EDWARD JONES	43.52	2,488.62		
02629W106	AMERICAN GLOBAL BALANCED FUND CL A	VARIOUS	EDWARD JONES	50.47	1,663.44		
399874106	AMERICAN GROWTH FD OF AMERICA CLA	VARIOUS	EDWARD JONES	24.80	1,665.07		

453320103	AMERICAN INCOME FUND OF AMERICA A	VARIOUS	EDWARD JONES	189.16	4,030.07		
458809100	AMERICAN INT BOND FUND OF AMERICA A	VARIOUS	EDWARD JONES	10588.06	150,350.74		
532726106	AMERICAN LTD TAX-EXEMPT BOND AMERICA A	VARIOUS	EDWARD JONES	9266.88	150,492.54		
027681105	AMERICAN MUTUAL FUND CL A	VARIOUS	EDWARD JONES	67.33	2,668.94		
648018109	AMERICAN NEW PERSPECTIVE FUND INC CL A	VARIOUS	EDWARD JONES	111.81	6,671.69		
939330106	AMERICAN WASHINGTON MUTUAL INVESTORS FUND A	VARIOUS	EDWARD JONES	95.01	4,339.02		
353612682	FRANKLIN MANAGED INCOME A	VARIOUS	EDWARD JONES	101.05	1,211.68		
416648244	HARTFORD BALANCED INCOME A	VARIOUS	EDWARD JONES	8309.11	128,378.95		
416645679	HARTFORD CORE EQUITY A	VARIOUS	EDWARD JONES	1597.00	50,353.98		
416648889	HARTFORD EQUITY INCOME FD CL A	VARIOUS	EDWARD JONES	3183.71	53,126.33		
416645554	HARTFORD MIDCAP FD CL C	VARIOUS	EDWARD JONES	577.44	11,727.76		
543916100	LORD ABBETT SHORT DUR INC FD A	VARIOUS	EDWARD JONES	319.82	1,326.42		
55273E103	MFS INTERNATIONAL GROWTH FUND CL A	VARIOUS	EDWARD JONES	4.43	184.11		
55273E301	MFS INTL INTRINSIC VALUE FUND CL A	VARIOUS	EDWARD JONES	140.51	7,052.30		
XXX	Totals	XXX	XXX	XXX	\$ 897,022.73	\$ 277,000.00	\$ 2,595.73

*The items with reference to each issue of bonds or stocks acquired at public offerings may be totaled in one line and the word "various" inserted in Columns 2 and 3.

2020

ANNUAL STATEMENT OF THE

GERMAN FARMERS MUTUAL INSURANCE COMPANY

SCHEDULE D - PART 4

Showing all Bonds and Preferred & Common Stocks SOLD, REDEEMED OR Otherwise DISPOSED OF During the Current Year

Bonds, preferred stocks, common stocks and mutual funds to be grouped separately.

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
	Description													
Cusip #	Give complete and accurate description of each bond and stock. If bonds are serial issues give amounts maturing each year. Companies may at their option summarize all bonds of the same issue called, matured or redeemed during the year and omit dates under column (3).	Date Sold	Name of Purchaser (If matured or called under redemption option, so state and give price at which called.)	No. of Shares of Stock	Consideration (Excluding Accrued Interest on Bonds)	Par Value of Bonds	Cost to Company (Excluding Accrued Interest on Bonds)	Book Value at Date of Sale	Increase, By Adjustment in Book Value During Year	Decrease, By Adjustment in Book Value During Year	Profit on Sale	Loss on Sale	Interest on Bonds Received During Year (including accrued interest on bonds sold)	Dividends on Stocks Received During Year (Including accrued dividends on stocks sold)
BONDS - INDUSTRIAL AND MISCELLANEOUS														
89233P6R2	TOYOTA MTR CREDIT CORP	1/27/2020	EDWARD JONES		5,000.00	5,000.00	4,973.13	4,979.54	0.11		20.35		150.00	
06048WVT4	BANK OF AMERICA MTN STEP UP 3.00%	2/28/2020	EDWARD JONES		10,000.00	10,000.00	9,845.38	9,873.06	2.50		124.44		93.00	
913017CN7	UNITED TECHNOLOGIES CORP 2.80%	3/4/2020	EDWARD JONES		10,699.18	10,000.00	10,130.76	10,081.32		3.25	621.11		181.00	
94986RM65	WELLS FARGO & CO MTN 2.75%	8/26/2020	EDWARD JONES		10,000.00	10,000.00	10,000.00	10,000.00			-		762.00	
87612EBA3	TARGET CORP 4.00%	10/8/2020	EDWARD JONES		19,374.30	20,000.00	15,467.13	15,426.36		14.83	3,962.77		81.00	
BONDS - SPECIAL REVENUE AND SPECIAL ASSESSMENT OBLIGATIONS														
3130A9W64	FEDERAL HOME LOAN BANKS 2.3%	3/9/2020	EDWARD JONES		10,000.00	10,000.00	9,513.41	9,660.49	9.24		330.27		81.00	
31397JL77	FHLMC SER 3341 CL DCC 6.00%	3/16/2020	EDWARD JONES		1,000.00	1,000.00	1,000.00	1,000.00					15.00	

REINSURANCE SCHEDULE

Reinsurance Ceded and Reinsurance Assumed

1	2	3	4	5	6	7	8
Reinsurer or Reinsured	Ceded or Assumed	Location of Company	Total Amount Reinsured	Total Premiums Ceded *	Total Premiums Assumed **	Largest Risk Ceded or Assumed	Remarks
Grinnell Mutual Reinsurance Company	Ceded or Assumed	4215 Hwy 146 P. O. Box 790 Grinnell, IA 50112-0790	838,290,164	367,806.00			Base
			201328586	293,477.00			Home Quota Share
OVERFLOW AMOUNTS							
Totals	XXX	XXX	\$ 1,039,618,750	\$ 661,283.00	\$ -	XXX	XXX

*Total to agree with Page 4, Line 1.4, Current Year.
**Total to agree with Page 4, Line 1.5, Current Year.

COMPENSATION SCHEDULE

Show all salaries, commissions, claim adjustment expenses, directors fees and expenses, and travel items paid in the current year for the top 5 officers/employees and all directors, travel or car allowances, if paid, are to be included.

1	2	3	4	5	6	7	8	9
Name of Payee	Title	Salaries	Commissions	Claim Adjustment Expenses	Directors Fees & Expenses	Travel & Travel Items	All Other	Total
Officers/Employees:								
1) David Wolters	Chairman of the Board				5,750.00			\$ 5,750.00
2) James P. Wellman	President/Secretary/Treasurer	82,400.00	68,046.00					\$ 150,446.00
3)								\$ -
4)								\$ -
5)								\$ -
								\$ -
Directors:								
Thomas Dickman	Director				2,500.00			\$ 2,500.00
Daniel Bensman	Director				2,675.00			\$ 2,675.00
Joshua Buehler	Director				2,675.00			\$ 2,675.00
Tim Hegemier	Director				2,325.00			\$ 2,325.00
Bruce Von Sossan	Director				2,325.00			\$ 2,325.00
								\$ -
								\$ -
								\$ -
								\$ -
								\$ -
								\$ -
								\$ -
Totals	XXXX	\$ 82,400.00	\$ 68,046.00	\$ -	\$ 18,250.00	\$ -	\$ -	\$ 168,696.00

GENERAL INTERROGATORIES

(Answer all questions and attach additional sheets if necessary.)

1. Company's retention:

Fire

\$100,000

Wind

Other

1a. Retention before reinsurance applies for:

Catastrophe Reinsurance

\$300,000

Aggregate excess of loss

\$1,200,000

2. What is the largest risk assumed and retained:

\$10,798,665

3. What kind of perils are being covered?

Farm Sites, Dwellings, Personal and Farm Personal Property

4. Have the by-laws been amended during the current year?

NO

If so, were such amendments filed with the Ohio Department of Insurance?

NO

5. In what counties does the Company operate:

Allen, auglaize, Darke, Logan, Mercer, Miami, Shelby, Putnam, Van Wert, Hancock, Butler
Clark, Crawford Defiance, Delaware, Montgomery, Franklin, Fayette, Greene, Hamilton, Lucas, Madison, Marion, Mushingham, Ottawa, Paulding
Pickaway, Preble, Ross, Seneca, Union and Wyandot

6. Name of Principal Officer and amount of bond.

James P Wellman

7. Are all of the persons who handle funds of the Company bonded?

Yes

X

No

State the name and amount of each bond on each, except person named in Item 6 above.

8. Does the Company have an annual audit conducted by an independent CPA?

9. State the number of members holding policies in the Company.

1852

10. Was an annual report of the Company made available to each policyholder?

Yes

If so, did such report agree with the annual statement filed with the Ohio Department of Insurance?

Yes

11. State as of what date the latest examination of the Company was made by the Ohio Department of Insurance.

Aug-17

12. How many assessments were made during the year?

24

Date of last assessment

12/15/2020

13. Did the assessment provide for all losses, expenses and all other liabilities prior to the date of assessment?

Yes

14. Rate of policy fee

0

15. State the amount of borrowed money since date of last assessment

0

interest thereon

0

16. Does any person, firm, corporation or association have any claim, contingent or otherwise, against this Company which is NOT included in the liabilities on page 2 of this statement?

Yes

No

X

If yes, give the amount, terms for payment and reasons why such were not recorded as a liability on page 2 of this statement.

ANNUAL STATEMENT FOR THE YEAR
GERMAN FARMERS MUTUAL INSURANCE COMPANY

2020

SCHEDULE E - CASH or CASH EQUIVALENTS

Showing All Balances (according to Company's Records) Carried in Each Bank or Savings and Loan

All Columns Must Be Completed for Each Deposit, CD, Checking Account, etc.

1	2	3	4	5
DEPOSITORY	Interest	Amount of	Amount of Interest	Book Balance
Give Full Name and Location	Rate	Interest Received During Year	Accrued Dec. 31 of Current Year	Dec. 31 of Current Year *
OPEN DEPOSITORIES:				
FIRST NATIONAL BANK				
435 SOUTH WASHINGTON STREET	CHCKING			460,976.00
NEW BREMEN, OH 45869				
PEOPLES FEDERAL SAVINGS AND LOAN	1.700%	1,700.00	428.00	100,000.00
101 EAST COURT STREET				
SIDNEY, OH 45365				
HOME SAVINGS BANK	2.000%	3,000.00	715.00	100,000.00
1 SOUTH BLACKHOOF STREET	1.100%	1,100.00	262.00	150,000.00
WAPAKONETA, OH 45895				
MUTUAL FEDERAL BANK	3.900%	1,950.00	166.00	50,000.00
121 SOUTH OHIO AVENUE				
SIDNEY, OH 45365				
U. S. BANK	1.490%	2,682.00	492.00	180,000.00
30 SOUTH MAIN STREET				
MINSTER, OH 45865-1303				
PEOPLES BANK	1.650%	0.00	2,053.00	120,805.00
112-114 W. MAIN STREET	1.550%	1,163.00	25.00	75,000.00
COLDWATER, OH 45828				
THE UNION BANK COMPANY	1.740%	1,102.00	1,116.00	63,952.00
100 SOUTH HIGH STREET				
COLUMBUS GROVE, OH 45830				
THE FORT JENNINGS STATE BANK	2.000%	1,670.00	1,693.00	84,422.00
120 NORTH WATER STREET	2.000%	1,181.00	1,202.00	59,947.00
P. O. BOX 186	2.000%	591.00	601.00	29,974.00
FORT JENNINGS, OH 45844				
EDWARD JONES				
480 S. WASHINGTON STREET				
NEW BREMEN, OH 45869	MMKT			630,030.00
ALLY BANK SANDY UTAH	2.700%	2,707.00	681.00	100,000.00
CAPITAL ONE BANK USA	2.400%	1,684.00	143.00	70,000.00
CITIBANK NATL ASSN SIOUX FALLS SD	3.300%	3,309.00	280.00	100,000.00
DISCOVER BANK	2.650%	5,315.00	1,336.00	200,000.00
GOLDMAN SACHS BANK USA	2.600%	521.00	131.00	20,000.00
GOLDMAN SACHS BANK USA	3.050%	306.00	0.00	10,000.00
GOLDMAN SACHS BANK USA	2.850%	4,287.00	714.00	150,000.00
GOLDMAN SACHS BK USA NEW YORK	2.850%	714.00	238.00	50,000.00
WELLS FARGO BANK NA	2.600%	3,911.00	0.00	150,000.00
WELLS FARGO BK NA SIOUX FALLS	2.850%	1,429.00	0.00	50,000.00
CASH ON HAND				200.00
OVERFLOW AMOUNTS FROM Pg 20	xxxx	0.00	0.00	0.00
Total	xxxx	\$ 40,322.00	\$ 12,276.00	\$ 3,005,306.00

*Total to agree with Page 2, Line 4, Current Year.

2020

**LIST ALL ENTITIES THAT ARE MEMBERS OF AN INSURANCE COMPANY HOLDING SYSTEM AS
DEFINED IN ORC 3901.32**

German Farmers Mutual Insurance Company (Parent Company)
German Farmers Insurance Agency, Inc. (Wholly Owned Subsidiary)

ANNUAL STATEMENT FOR THE YEAR
GERMAN FARMERS MUTUAL INSURANCE COMPANY

2020

Overflow Page for Write-ins

Additional Write-ins for Assets:

		Assets Current Year	Nonadmitted Assets Current Year	Net Admitted Assets Current Year	Net Admitted Assets Prior Year
1504				0.00	
1505	None			0.00	
1506				0.00	
1597	Summary of remaining write-ins for Line 15 page 2	0.00	0.00	0.00	0.00

Additional Write-ins for Liabilities:

		Current Year	Prior Year
1604			
1605	None		
1606			
1697	Summary of remaining write-ins for Line 16 page 3	0.00	0.00

Additional Write-ins for Statement of Income:

		Current Year	Prior Year
	None		
	Summary of remaining write-ins for Statement of Income page 4	0.00	0.00

Additional Write-ins for Nonadmitted Assets:

		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets
1504				0.00
1505	None			0.00
1506				0.00
1597	Summary of remaining write-ins for Line 15 page 9	0.00	0.00	0.00

Overflow Page for Investments Owned

SCHEDULE D - PART 1

Showing all BONDS Owned on December 31 of Current Year

1 Cusip #	2 Description Give complete and accurate description of all bonds owned.	3 From Whom Acquired	4 Date Acquired	5 Par Value	6 Actual Cost	7 Book Value / Amortized Value*	8 Market Value December 31 of Current Year	Interest			12 Increase by Adjustment, in Book Value During Year	13 Decrease by Adjustment, in Book Value During Year	14 Amount of Interest due and accrued Dec. 31. Current year, on bonds in default as to principal or interest	15 Maturity Date	16 NAIC Designation
								9 Rate (%)	10 Amount Due and Accrued Dec. 31 of Current Year on bonds not in default	11 Gross Am't Received During Year					
BONDS - POLITICAL SUBDIVISDIONS OF STATES, TERRRITORIES AND POSSESIONS															
02765UMM3	AMER MUNI PWR INC COMBINED HYDRO	EDWARD JONES	12/15/2016	10,000.00	10,068.73	10,059.45	11,009.80	4.000%	151.23	400.00	-	2.30		2/15/2046	1
101331CX2	BOTKINS OHIO LOCAL SD IMPROVEMENT	EDWARD JONES	3/22/2012	10,000.00	9,969.95	9,978.53	10,396.90	4.000%	32.88	400.00	0.98	0.00		12/1/2042	1
106628HZ6	BRECKINRIDGE CNTY SCH DIST KY	EDWARD JONES	5/6/2020	10,000.00	10,387.63	10,370.42	10,917.60	3.500%	57.53	175.00	-	17.21		5/1/1935	1
150591FV2	CEDAR RAPIDS IOWA WTR REV	EDWARD JONES	8/31/2016	10,000.00	10,770.26	10,587.10	10,441.00	3.625%	29.79	362.50	-	42.07		6/1/2035	1
151069FS5	CELINA OH CSD UNLIMITED GEN OB	EDWARD JONES	12/19/2016	10,000.00	9,977.76	9,984.68	11,271.80	3.250%	26.71	325.00	1.72	0.00		12/1/2029	1
171294JJ1	CHULA VIST CA CTFS PARTN	EDWARD JONES	5/6/2020	10,000.00	10,449.48	10,421.77	10,642.20	3.375%	111.88	168.75	-	27.71		3/1/2031	1
187350EA7	CLINTON BOND FAYETTE ETC CNTYS	EDWARD JONES	10/17/2018	10,000.00	10,063.62	10,040.66	10,206.90	3.250%	53.42	325.00	-	10.42		5/1/2035	1
199492VA4	COLUMBUS OH VAR PURPOSE LTD TAX GEN OB	EDWARD JONES	11/17/2017	15,000.00	15,211.43	15,157.80	16,401.30	2.980%	110.22	447.00	-	17.20		4/2/2030	1
214579KQ6	COOK CNTY IL SCH DIST#111 GO	EDWARD JONES	5/6/2020	10,000.00	10,871.07	10,815.49	11,573.60	4.000%	32.88	400.00	-	55.58		12/1/2030	1
279245JC9	ECTOR CHTY TX CTFS OF OBLIG	EDWARD JONES	5/6/2020	10,000.00	10,290.70	10,275.67	11,038.50	3.000%	113.42	150.00	-	15.03		2/15/2033	1
286587EK2	ELIDA LOCAL SD FACS CONSTRUCTION	EDWARD JONES	12/22/2015	10,000.00	10,232.88	10,148.31	10,508.00	3.000%	24.66	300.00	-	16.80		12/1/2029	1
298047JY8	EUCLIK OH CSD REFUNDING & IMPROVE	EDWARD JONES	12/19/2016	10,000.00	9,600.46	9,683.59	10,601.20	3.500%	162.05	350.00	20.72	0.00		1/15/2036	1
462466FY4	IOWA FINANCE AUTH HEALTH FACILITIES	EDWARD JONES	12/19/2016	10,000.00	10,004.95	10,003.98	11,131.70	4.000%	151.23	400.00	-	0.24		8/15/2037	1
491196QK0	KENTUCKY ASSOC OF CNTYS FIN CORP	EDWARD JONES	8/31/2016	15,000.00	16,164.08	15,882.33	16,203.60	3.500%	218.63	525.00	-	64.71		2/1/2035	1
49225HLB2	KERN CNTY CA 2016 REFUNDING CERT	EDWARD JONES	12/16/2016	10,000.00	9,891.40	9,922.90	11,323.20	3.500%	57.53	350.00	7.82	0.00		11/1/2030	1
515156EV5	LANE & DOUGLAS COUNTIES OREGON SD	EDWARD JONES	8/31/2016	15,000.00	10,163.62	11,392.18	12,064.20	0.000%	-	-	296.43	0.00		6/15/2031	1
56682HCE7	MARICOPA CNTY AR INDL DEV AUTH	EDWARD JONES	5/6/2020	10,000.00	10,764.81	10,718.87	11,626.40	4.000%	200.55	200.00	-	45.94		1/1/2032	1
592647DC2	METROPOLITAN WA DC AIRPORT	EDWARD JONES	12/15/2016	10,000.00	10,004.95	10,003.94	11,173.60	4.000%	65.75	400.00	-	0.25		11/1/2036	1
60636AED1	MISSOURI ST HLTH & EDUC FAC	EDWARD JONES	12/15/2016	10,000.00	10,056.47	10,019.42	10,364.10	2.391%	90.40	239.10	-	9.17		2/15/2023	1
612574EJ8	MONTEREY PENINSULA CA COMM COLLEGE	EDWARD JONES	8/31/2016	10,000.00	6,707.60	7,533.10	7,854.00	0.000%	-	-	199.32	0.00		8/1/2031	1
64971WGA2	NEW YORK NY CITY TRANS FINANCE AUTH	EDWARD JONES	12/20/2016	10,000.00	11,706.88	11,083.81	11,612.10	5.000%	208.22	500.00	-	151.76		8/1/2028	1
64971XBC1	NEW YORK CITY TRANSITIONAL FIN AUTH REV A-5	EDWARD JONES	11/17/2017	15,000.00	15,719.76	15,552.84	16,660.80	3.530%	220.50	529.50	-	53.40		8/1/2031	1
665250CT1	NO ILLINOIS MUNI PWR AGENCY	EDWARD JONES	8/31/2016	10,000.00	10,025.67	10,019.57	10,655.40	3.000%	24.66	300.00	-	1.41		12/1/2034	1
675813EQ8	ODEM-EDROY TX INDEPENDENT SD	EDWARD JONES	12/16/2016	10,000.00	10,304.54	10,142.86	10,981.80	3.000%	113.42	300.00	-	39.81		8/15/2024	1
676895FS9	OGLE & WINNEBAGO CNTYS IL GO	EDWARD JONES	5/6/2020	10,000.00	10,356.78	10,328.98	10,810.80	3.125%	25.68	312.50	-	27.80		12/1/2028	1
67756DJX5	OHIO STATE HIGHER ED FAC COM	EDWARD JONES	12/15/2016	10,000.00	9,150.77	9,316.77	10,656.70	3.250%	26.71	325.00	41.41	0.00		12/1/2036	1
677632A76	OHIO STATE UNIV GEN REC REV	EDWARD JONES	2/1/2013	10,000.00	10,179.95	10,123.38	10,568.50	3.500%	28.77	350.00	-	7.15		6/1/2038	1
687909FJ5	OSCEOLA CNTY FL REVE REFDG SER A	EDWARD JONES	5/6/2020	10,000.00	10,332.45	10,327.38	10,806.60	3.250%	81.03	162.50	-	5.07		10/1/2034	1
691349FE9	OWSLEY CNTY KY SCH DIST FIN CO	EDWARD JONES	5/6/2020	10,000.00	10,564.77	10,504.59	10,927.80	3.000%	124.93	150.00	-	60.18		8/1/2026	1
721174H60	PIKE COUNTY KY SCH DIST FIN REV	EDWARD JONES	5/6/2020	10,000.00	10,451.42	10,404.20	10,887.30	3.000%	99.45	150.00	-	47.22		9/1/2026	1
79765RP52	SAN FRANCISCO CA CITY & CNTY WTR REV	EDWARD JONES	12/15/2016	10,000.00	9,851.03	9,894.21	11,282.40	3.450%	56.71	345.00	10.72	0.00		11/1/2030	1
88059EHK3	TENN VALLEY AUTH ELECTRONOTES	EDWARD JONES	4/22/2014	30,000.00	22,725.76	27,922.84	29,721.90	0.000%	-	-	847.26	0.00		5/1/2023	1

88059ENU4	TENN VALLEY AUTH FED CPN STRIPS	EDWARD JONES	8/31/2016	10,000.00	6,888.01	7,707.85	8,578.00	0.000%	-	-	197.69	0.00		1/15/2031	1
89546RMS0	TRI-COUNTY METRO TRANS DIST OREGON	EDWARD JONES	12/19/2016	10,000.00	9,188.20	9,524.36	10,927.70	2.000%	66.30	200.00	89.87	0.00		9/1/2026	1
897107BV9	TROTWOOD-MADISON CITY SCHOOL	EDWARD JONES	1/21/2016	10,000.00	11,176.99	10,796.63	11,389.50	4.000%	32.88	400.00	-	76.24		12/1/2031	1
914023KN5	UNIV AKRON OH GEN RCPTS	EDWARD JONES	4/17/2015	10,000.00	10,043.93	10,028.77	10,671.70	3.500%	175.48	350.00	4.10	0.00		1/1/2032	1
918608SC5	VACAVILLE UN SCH DIST CA GO B	EDWARD JONES	5/6/2020	10,000.00	10,336.69	10,319.84	11,063.40	3.125%	130.14	156.25	-	16.85		8/1/2033	1
92778WFW1	VIRGINIA COLLEGE BLDG AUTH	EDWARD JONES	11/17/2017	15,000.00	15,214.83	15,198.48	16,351.35	3.100%	154.15	465.00	14.62	0.00		9/1/2032	1
93978TXD6	WASHINGTON ST HSG FIN COMMN	EDWARD JONES	5/6/2020	10,000.00	10,513.13	10,472.37	11,004.70	3.150%	25.89	315.00	-	40.76		12/1/2028	1
BONDS - SPECIAL REVENUE AND SPECIAL ASSESSMENT OBLIGATIONS															
31392FVB0	FEDERAL NATL MTG ASSN REMIC CTFS 2002-86	EDWARD JONES	6/26/2006	2,000.00	2,161.98	1,983.00	2,249.58	5.500%	10.85	110.00	1.47	0.00		12/25/2032	1
BONDS - INDUSTRIAL AND MISCELLANEOUS															
02665WBH3	AMERICAN HONDA FINANCE CORP	EDWARD JONES	5/5/2017	10,000.00	9,535.20	9,721.93	10,855.70	2.300%	71.21	115.00	48.17	0.00		9/9/2026	
03040WAN5	AMERICAN WATER CAPITAL CORP	EDWARD JONES	5/5/2017	10,000.00	10,006.98	10,004.31	11,111.70	3.000%	15.62	415.00	-	0.73		12/1/2026	
03076CAG1	AMERIPRISE FINANCIAL INC SR NT	EDWARD JONES	12/16/2016	10,000.00	10,265.54	10,127.63	11,152.20	3.700%	78.05	370.00	-	34.02		4/15/2022	
03076CAH9	AMERIPRISE FINANCIAL INC SR NT	EDWARD JONES	5/5/2017	10,000.00	9,845.15	9,905.36	11,054.90	2.875%	84.28	287.50	16.53	0.00		9/15/2026	
037833AS9	APPLE INC	EDWARD JONES	7/27/2015	10,000.00	10,398.26	10,149.97	11,012.00	3.450%	51.99	345.00	-	45.36		5/6/2024	
037833BZ2	APPLE INC	EDWARD JONES	5/5/2017	10,000.00	9,670.33	9,799.39	10,915.10	2.450%	100.01	245.00	35.52	0.00		8/4/2026	
037833CJ7	APPLE INC	EDWARD JONES	5/5/2017	10,000.00	10,321.80	10,200.09	11,407.80	3.350%	132.16	335.00	-	33.20		2/9/2027	
038222AJ4	APPLIED MATERIALS INC	EDWARD JONES	12/22/2015	10,000.00	10,352.56	10,169.76	11,426.50	3.900%	97.23	390.00	-	36.18		10/1/2025	
039483BL5	ARCHER DANIELS MIDLAND CO SR NT	EDWARD JONES	10/17/2018	10,000.00	9,198.13	9,417.79	10,901.80	2.500%	97.26	250.00	100.35	0.00		8/11/2026	
040555CQ5	ARIZONA PUBLIC SERVICE CO	EDWARD JONES	11/17/2017	15,000.00	15,627.14	15,326.27	16,245.60	3.350%	22.03	502.50	-	95.97		6/15/2024	
040555CW2	ARIZONA PUBLIC SERVICE CO	EDWARD JONES	10/18/2018	10,000.00	9,409.50	9,552.27	10,989.70	2.950%	86.48	295.00	65.16	0.00		9/15/2027	
059165EE6	BALTIMORE GAS & ELECTRIC CO	EDWARD JONES	1/6/2016	10,000.00	10,100.09	10,024.46	10,332.10	2.800%	105.86	280.00	-	15.16		8/15/2022	
06050WGE9	BANK OF AMERICA CORP	EDWARD JONES	8/19/2020	15,000.00	17,374.06	17,341.21	16,971.15	4.000%	226.85	-	-	32.85		8/15/2034	
06050WFN0	BANK OF AMERICA CORP	EDWARD JONES	9/18/2020	20,000.00	23,843.43	23,808.44	23,184.20	4.200%	529.32	-	-	34.99		5/15/2032	
06050WHM0	BANK OF AMERICA CORP	EDWARD JONES	10/14/2020	17,000.00	19,859.25	19,837.39	19,561.39	4.150%	206.82	-	-	21.86		9/15/2043	
06053FAA7	BANK OF AMERICA CORP SENIOR NOTE	EDWARD JONES	10/17/2018	10,000.00	10,247.06	10,173.31	10,944.20	4.100%	179.73	410.00	-	10.75		7/24/2023	
06050WGE9	BANK OF AMERICA CORP SENIOR NOTE	EDWARD JONES	8/19/2020	15,000.00	17,765.36	17,593.05	17,371.35	4.250%	80.34	-	-	172.31		5/15/2034	
06051GGA1	BANK OF AMERICA CORP MTN SER L	EDWARD JONES	3/16/2018	10,000.00	9,570.51	9,693.65	11,190.90	3.248%	63.18	324.80	44.32	0.00		10/21/2027	
06048WWV8	BANK OF AMERICA CORP MED TERM SR NT	EDWARD JONES	6/22/2018	10,000.00	10,000.00	10,000.00	10,114.50	4.000%	5.48	500.00	-	0.00		6/26/2030	
06048WXS4	BANK OF AMERICA CORP MED TERM SR NT	EDWARD JONES	10/26/2018	10,000.00	10,000.00	10,000.00	10,016.80	4.000%	67.95	300.00	-	0.00		10/30/2028	
084670BF4	BERKSHIRE HATHAWAY INC SR NOTE	EDWARD JONES	7/27/2015	10,000.00	10,590.37	10,095.89	10,339.80	3.400%	142.52	340.00	-	89.47		1/31/2022	
05565QCP1	BP CAPITAL MARKETS PLC	EDWARD JONES	12/15/2016	10,000.00	10,435.45	10,187.02	10,982.50	3.814%	149.43	381.40	-	61.01		2/10/2024	
110122BB3	BRISTOL-MYERS SQUIBB CO	EDWARD JONES	5/5/2017	10,000.00	10,194.49	10,121.58	11,303.60	3.250%	112.19	325.00	-	19.92		2/27/2027	
115637AL4	BROWN FORMAN CORP	EDWARD JONES	11/17/2017	15,000.00	15,157.92	15,138.24	17,733.00	3.750%	260.45	562.50	-	6.32		1/15/2043	
12189LAL5	BURLINGTON NORTHERN SANTA FE LLC	EDWARD JONES	12/15/2016	10,000.00	10,249.64	10,072.24	10,388.50	3.050%	101.11	305.00	-	43.67		9/1/2022	
166764AB6	CHEVRON CORP	EDWARD JONES	7/27/2015	10,000.00	9,713.16	9,924.07	10,355.60	2.355%	16.78	235.50	39.25	0.00		12/5/2022	
166764BT6	CHEVRON CORP	EDWARD JONES	5/5/2017	10,000.00	10,176.71	10,081.67	10,715.80	2.895%	94.38	289.50	-	25.95		3/3/2024	
191216BE9	COCA COLA CO	EDWARD JONES	7/27/2015	10,000.00	10,359.21	10,121.72	10,842.30	3.200%	52.60	320.00	-	43.40		11/1/2023	
20030NBN0	COMCAST CORP	EDWARD JONES	7/27/2015	10,000.00	10,155.83	10,071.34	11,157.40	3.375%	127.60	337.50	-	15.53		8/15/2025	
20030NBN0	COMCAST CORP	EDWARD JONES	12/15/2016	10,000.00	10,126.45	10,067.24	11,157.40	3.375%	127.60	337.50	-	14.64		8/15/2025	
20030NAC5	COMCAST CORP NEW NOTE	EDWARD JONES	8/28/2020	10,000.00	15,715.54	15,336.11	15,354.90	7.050%	206.67	352.50	-	379.43		3/15/2033	
209111FE8	CONSOLIDATED EDISON CO OF NY INC	EDWARD JONES	6/18/2018	10,000.00	9,951.19	9,970.35	10,934.50	3.300%	27.12	330.00	7.57	0.00		12/1/2024	
25243YAU3	DIAGEO CAPITAL PLC	EDWARD JONES	7/27/2015	10,000.00	9,690.36	9,906.18	10,471.80	2.625%	45.31	262.50	40.17	0.00		4/29/2023	
257375AF2	DOMINION GAS HLDGS LLC	EDWARD JONES	1/6/2016	10,000.00	9,960.87	9,967.87	12,843.50	4.800%	78.90	480.00	1.41	0.00		11/1/2043	
29364WAW8	ENTERGY LOUISIANA LLC	EDWARD JONES	12/16/2016	10,000.00	10,017.97	10,011.53	11,220.60	3.250%	68.56	325.00	-	1.60		4/15/2022	
29364NAT5	ENTERGY MISSISSIPPI INC	EDWARD JONES	11/17/2017	15,000.00	14,856.03	14,898.53	16,562.40	2.850%	35.14	427.50	13.66	0.00		6/1/2028	
26875PAU5	EOG RES INC	EDWARD JONES	8/28/2020	10,000.00	12,182.51	12,105.87	12,153.60	4.375%	92.29	219.97	-	76.64		4/15/2030	

30231GBN1	EXXON MOBIL CORP	EDWARD JONES	9/18/2020	10,000.00	11,113.89	11,097.58	10,922.80	2.610%	55.06	130.50	-	16.31		10/15/2030
36966THGO	GENERAL ELECTRIC CAPITAL CORP	EDWARD JONES	12/16/2016	10,000.00	9,871.28	9,903.64	10,144.90	3.600%	15.78	360.00	8.03	0.00		12/15/2032
36962G6S8	GENERAL ELECTRIC CAPITAL CORP SR	EDWARD JONES	12/15/2016	10,000.00	10,213.76	10,070.79	10,512.10	3.100%	148.63	310.00	-	35.24		1/9/2023
369604BG7	GENERAL ELECTRIC CO	EDWARD JONES	7/27/2015	10,000.00	10,393.69	10,143.95	10,864.30	3.375%	102.64	337.50	-	45.62		3/11/2024
36966TKG6	GENERAL ELECTRIC CAPITAL CORP INTERNOTES	EDWARD JONES	11/17/2017	15,000.00	15,962.10	15,712.74	16,355.65	4.250%	186.88	637.50	-	79.64		3/15/2030
375558AZ6	GILEAD SCIENCES INC SENIOR NOTE	EDWARD JONES	10/17/2018	10,000.00	9,897.15	9,933.08	11,046.70	3.500%	145.75	350.00	16.33	0.00		2/1/2025
375558BF9	GILEAD SCIENCES INC SENIOR NOTE	EDWARD JONES	10/17/2018	10,000.00	9,890.11	9,922.89	11,344.80	3.650%	121.00	365.00	14.90	0.00		3/1/2026
377372AN7	GLAXOSMITHKLINE CAP INC	EDWARD JONES	10/19/2018	10,000.00	10,161.45	10,158.07	11,906.80	3.875%	48.84	387.50	16.99	0.00		5/15/2028
38148LAC0	GOLDMAN SACHS GROUP INC	EDWARD JONES	7/27/2015	10,000.00	9,908.60	9,960.79	11,036.60	3.500%	154.38	1,064.45	9.65	0.00		1/23/2025
406216BD2	HALLIBURTON CO SENIOR NOTE	EDWARD JONES	1/12/2016	10,000.00	10,125.92	10,042.88	10,685.00	3.500%	145.75	350.00	-	16.69		8/1/2023
458140AN0	INTEL CORPORATION	EDWARD JONES	12/22/2015	5,000.00	5,096.82	5,067.97	6,225.95	4.000%	8.77	200.00	-	5.74		12/15/2032
459200HF1	INTERNATIONAL BUSINESS MACHINE CORP	EDWARD JONES	1/21/2016	10,000.00	9,355.56	9,472.96	12,393.00	4.000%	12.05	400.00	23.91	0.00		6/20/2042
459200AR2	INTERNATIONAL BUSINESS MACHINE CORP	EDWARD JONES	10/17/2018	10,000.00	11,852.12	11,357.20	13,108.20	6.220%	259.02	622.00	-	222.29		8/1/2027
41013MBG4	JOHN HANCOCK LIFE INSURANCE CO	EDWARD JONES	8/28/2020	10,000.00	12,626.93	12,553.72	12,524.60	5.600%	118.14	186.68	-	73.21		10/15/2027
478160CF9	JOHNSON & JOHNSON	EDWARD JONES	11/17/2017	15,000.00	15,785.37	15,655.57	18,339.60	3.625%	177.28	543.76	-	41.56		3/3/2037
46625HKC3	JPMORGAN CHASE & CO	EDWARD JONES	7/27/2015	10,000.00	9,721.50	9,879.87	10,952.60	3.125%	137.84	312.50	29.41	0.00		1/23/2025
46625HJE1	JPMORGAN CHASE & CO	EDWARD JONES	12/22/2015	10,000.00	10,223.27	10,056.63	10,517.10	3.250%	88.15	325.00	-	33.00		9/23/2022
46625HRL6	JPMORGAN CHASE & CO	EDWARD JONES	10/17/2018	10,000.00	9,668.33	9,826.62	10,513.50	2.700%	31.81	270.00	72.18	0.00		5/18/2023
46625HQQV3	JPMORGAN CHASE & CO MED TERM	EDWARD JONES	12/15/2016	10,000.00	9,869.92	9,926.32	11,192.20	3.300%	82.27	330.00	14.01	0.00		4/1/2026
46625HQQW3	JPMORGAN CHASE & CO MED TERM	EDWARD JONES	5/5/2017	10,000.00	10,009.01	10,005.31	11,192.20	3.300%	82.27	330.00	-	1.01		4/1/2026
548661CW5	LOWES COS INC	EDWARD JONES	12/15/2016	10,000.00	10,300.20	10,071.64	10,292.80	3.120%	65.82	312.00	-	56.16		4/15/2022
56501RAC0	MANULIFE FINANCIAL CORP SR NT	EDWARD JONES	12/16/2016	10,000.00	10,486.37	10,270.18	11,631.60	4.150%	134.16	415.00	-	53.19		3/4/2026
56501RAC0	MANULIFE FINANCIAL CORP SR NT	EDWARD JONES	11/17/2017	15,000.00	16,193.71	15,733.69	17,447.40	4.150%	201.25	622.50	-	146.27		3/4/2026
58933YAQ8	MERCK & CO	EDWARD JONES	7/27/2015	10,000.00	9,906.77	9,984.10	10,229.10	2.350%	92.07	235.00	14.31	0.00		2/10/2022
59156RBM9	METLIFE INC SENIOR NOTE	EDWARD JONES	8/4/2015	10,000.00	9,802.01	9,913.41	10,985.40	3.000%	99.45	300.00	20.73	0.00		3/1/2025
59156RBQ0	METLIFE INC SENIOR NOTE	EDWARD JONES	12/15/2016	10,000.00	10,273.10	10,148.27	11,321.40	3.600%	47.34	360.00	-	30.79		11/13/2025
594918AT1	MICROSOFT CORP NOTE	EDWARD JONES	7/27/2015	10,000.00	9,869.79	9,960.74	10,451.60	2.375%	39.04	237.50	16.84	0.00		5/1/2023
594918BK9	MICROSOFT CORP NOTE	EDWARD JONES	12/22/2015	10,000.00	10,362.09	10,306.13	13,129.60	4.200%	66.74	420.00	18.44	0.00		11/3/2035
594918BS2	MICROSOFT CORP SENIOR NOTE	EDWARD JONES	11/17/2017	15,000.00	15,457.49	15,380.27	18,496.95	3.450%	205.58	517.50	-	24.75		8/8/2036
594918BS2	MICROSOFT CORP SENIOR NOTE	EDWARD JONES	12/15/2016	10,000.00	9,523.93	9,620.03	12,331.30	3.450%	137.05	345.00	23.90	0.00		8/8/2036
594918BC7	MICROSOFT CORP NOTE	EDWARD JONES	5/5/2017	10,000.00	9,999.85	9,999.86	12,317.00	3.500%	135.21	350.00	-	0.01		2/12/2035
63743FWX0	NATIONAL RURAL UTILITES CFC INTERNOTE	EDWARD JONES	7/27/2015	10,000.00	10,000.00	10,000.00	11,179.60	3.500%	162.05	350.04	-	0.00		7/15/2026
63743FZN9	NATIONAL RURAL UTILITES CO-OP FIN	EDWARD JONES	5/9/2016	10,000.00	10,000.00	10,000.00	11,294.70	3.500%	44.11	350.04	-	0.00		5/15/2031
63743FYZ3	NATIONAL RURAL UTILITES CO-OP FIN	EDWARD JONES	8/28/2020	20,000.00	22,556.31	22,417.57	22,480.20	3.500%	205.21	233.32	-	138.74		9/15/2028
68389XBD6	ORACLE CORP	EDWARD JONES	7/27/2015	10,000.00	9,462.30	9,656.71	11,517.90	3.250%	40.96	325.50	36.16	0.00		5/15/2030
68389XBD6	ORACLE CORP	EDWARD JONES	5/5/2017	10,000.00	10,252.25	10,180.79	11,517.90	3.250%	40.96	325.50	-	19.53		5/15/2030
68389XAV7	ORACLE CORP	EDWARD JONES	12/22/2015	10,000.00	10,327.60	10,237.75	12,656.20	4.300%	207.34	430.00	-	17.85		7/8/2034
71344BS6	PEPSICO INC SENIOR NOTE	EDWARD JONES	1/22/2016	10,000.00	10,886.99	10,704.02	14,285.40	4.875%	80.14	487.50	-	36.85		11/1/2040
717081EC3	PFIZER INC	EDWARD JONES	5/9/2017	10,000.00	10,364.64	10,295.81	12,661.70	4.000%	17.53	400.00	-	18.87		12/15/2036
718172BT5	PHILIP MORRIS INTL INC	EDWARD JONES	8/14/2017	10,000.00	9,964.48	9,978.54	10,906.10	2.750%	96.44	275.00	4.17	0.00		2/25/2026
718172BQ1	PHILIP MORRIS INTL INC	EDWARD JONES	10/17/2018	10,000.00	9,827.12	9,882.75	11,121.50	3.375%	131.30	337.50	25.30	0.00		8/11/2025
822582BE1	PHILIP MORRIS INTL INC	EDWARD JONES	9/18/2020	20,000.00	23,230.62	23,196.53	22,918.60	3.375%	255.21	-	-	34.09		8/15/2029
767201AD8	RIO TINTO FIN USA LTD	EDWARD JONES	10/17/2018	10,000.00	12,606.48	11,962.47	14,072.70	7.125%	329.90	712.50	-	288.52		7/15/2028
822582BD3	SHELL INTERNATIONAL FIN B V	EDWARD JONES	1/21/2016	10,000.00	9,782.41	9,897.45	11,084.30	3.250%	44.52	325.00	23.42	0.00		5/11/2025
822582BD3	SHELL INTERNATIONAL FIN B V	EDWARD JONES	9/18/2020	5,000.00	6,267.29	6,258.09	6,255.30	4.125%	28.25	103.13	-	9.20		5/11/2035
842400GJ6	SOUTHERN CA EDISON CO	EDWARD JONES	6/18/2018	10,000.00	9,988.49	9,991.50	11,224.00	3.650%	121.00	365.00	1.19	0.00		3/1/2028
89153VAG4	TOTAL CAPITAL INTERNATIONAL GUARANTEED	EDWARD JONES	12/22/2015	10,000.00	10,369.45	10,137.57	10,954.50	3.700%	171.32	370.00	-	45.86		1/15/2024

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* Annual Statement Value

SCHEDULE D - PART 2

Showing all Preferred & Common Stocks and Mutual Funds Owned December 31 of Current Year

1 Cusip #	2 Description Give complete and accurate description of all stocks and mutual funds owned.	3 From Whom Acquired	4 Date Acquired	5 No. of Shares	6 Par Value Per Share (Preferred Stocks)	7 Book Value	8 Rate Per Share Used To Obtain Market Value	9 Market Value/ Fair Value December 31 of Current Year	10 Actual Cost	Dividends		13 Increase, by Adjustment, in Book Value During Year	14 Decrease, by Adjustment in Book Value During Year
										11 Received During Year	12 Dividends Amount Due and Accrued Dec. 31		
62989105	NAMICO INSURANCE COMPANY INC	NAMICO		30.00		9,442.00	314.73	9,442.00	1,500.00				
	GERMAN FARMERS INSURANCE AGENCY INC	SAME	12/1/1993	100.00		108,894.00	1,088.94	108,894.00	100.00				
STOCKS - MUTUAL FUNDS													
024071102	AMERICAN BALANCED FUND CL A	EDWARD JONES	1/28/2013	4,828.72		145,827.22	30.20	145,827.22	114,351.68	2,543.33			
140193103	AMERICAN CAPITAL INCOME BUILDER A	EDWARD JONES	12/27/2005	1,194.72		75,279.43	63.01	75,279.43	65,793.83	2,488.62			
02629W106	AMERICAN GLOBAL BALANCED FUND CL A	EDWARD JONES	6/3/2014	3,622.90		135,532.50	37.41	135,532.50	113,146.42	1,663.44			
399874106	AMERICAN GROWTH FD OF AMERICA CLA	EDWARD JONES	8/26/2019	597.97		40,386.76	67.54	40,386.76	29,441.10	97.44			
453320103	AMERICAN INCOME FUND OF AMERICA A	EDWARD JONES	2/6/2004	5,473.87		128,909.52	23.55	128,909.52	111,321.71	4,030.07			
458809100	AMERICAN INT BOND FUND OF AMERICA A	EDWARD JONES	8/19/2020	10,588.06		148,021.06	13.98	148,021.06	150,350.74	350.74			
532726106	AMERICAN LTD TAX-EXEMPT BOND AMERICA A	EDWARD JONES	8/19/2020	9,266.88		150,123.47	16.20	150,123.47	150,492.54	492.54			
027681105	AMERICAN MUTUAL FUND CL A	EDWARD JONES	6/24/2011	3,154.56		140,724.97	44.61	140,724.97	102,274.36	2,668.94			
648018109	AMERICAN NEW PERSPECTIVE FUND INC CL A	EDWARD JONES	12/18/2015	2,779.42		168,126.93	60.49	168,126.93	111,852.59	205.41			
939330106	AMERICAN WASHINGTON MUTUAL INVESTORS FUND	EDWARD JONES	5/12/2010	2,889.41		144,961.55	50.17	144,961.55	107,749.94	2,451.47			
353612682	FRANKLIN MANAGED INCOME A	EDWARD JONES	10/24/2016	2,228.38		28,211.27	12.66	28,211.27	26,562.75	1,021.93			
416648244	HARTFORD BALANCED INCOME A	EDWARD JONES	1/16/2020	8,309.11		129,622.05	15.60	129,622.05	128,378.95	2,791.78			
416645679	HARTFORD CORE EQUITY A	EDWARD JONES	5/6/2020	1,597.00		65,572.78	41.06	65,572.78	50,353.98	353.98			
416648889	HARTFORD EQUITY INCOME FD CL A	EDWARD JONES	4/22/2014	6,538.38		130,179.05	19.91	130,179.05	117,471.47	1,842.21			
416645554	HARTFORD MIDCAP FD CL C	EDWARD JONES	12/18/2015	3,537.03		74,772.84	21.14	74,772.84	67,409.67	-			
543916100	LORD ABBETT SHORT DUR INC FD A	EDWARD JONES	4/22/2014	10,952.66		46,110.69	4.21	46,110.69	50,070.74	1,326.42			
55273E103	MFS INTERNATIONAL GROWTH FUND CL A	EDWARD JONES	11/17/2017	776.90		32,987.00	42.46	32,987.00	26,027.32	184.11			
55273E301	MFS INTL INTRINSIC VALUE FUND CL A	EDWARD JONES	5/22/2014	2,711.82		140,255.28	51.72	140,255.28	100,224.54	549.18			
STOCKS - CLOSED END FUNDS													
922908751	VANGUARD SMALL CAP ETG	EDWARD JONES	10/15/2018	274.38		53,590.53	195.32	53,590.53	42,001.05	607.42			
922908629	VANGUARD MID CAP ETF	EDWARD JONES	10/15/2018	271.27		56,084.64	206.75	56,084.64	42,409.24	804.30			
STOCKS - UNIT TRUSTS													
92116G797	INVSCO INVT GRADE INC TR 7-YR	EDWARD JONES	2/5/2014	3.00		274.62	206.75	274.62	-	28.59			
46136D804	INVSCO INVT GRADE MUN TR #111	EDWARD JONES	9/23/2010	10.00		9,592.00	206.75	9,592.00	9,867.00	336.90			
	ROUNDING					(0.16)							
XXX	Totals to Page 12	XXX	XXX	XXX	XXX	\$ 2,163,482.00	XXX	\$ 2,163,482.16	\$ 1,719,151.62	\$ 26,838.82	\$ -	\$ -	\$ -

2020

Showing All Balances (according to Company's Records) Carried in Each Bank or Savings and Loan

All Columns Must Be Completed for Each Deposit, CD, Checking Account, etc.

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