

We filed an amended copy on June 10 that did not include updates to Schedule S Part 7 as well as Note 1. Note 30 was not included in the electronic file of the original. All of this should be captured with this filing.



LIFE, AND ACCIDENT AND HEALTH COMPANIES/FRATERNAL BENEFIT SOCIETIES - ASSOCIATION EDITION

ANNUAL STATEMENT

FOR THE YEAR ENDED DECEMBER 31, 2019
OF THE CONDITION AND AFFAIRS OF THE

United Transportation Union Insurance Association

NAIC Group Code 0000 NAIC Company Code 56413 Employer's ID Number 23-7131460
(Current) (Prior)

Organized under the Laws of Ohio, State of Domicile or Port of Entry OH

Country of Domicile United States of America

Licensed as business type: Life, Accident and Health [] Fraternal Benefit Societies [X]

Incorporated/Organized 11/16/1970 Commenced Business 03/10/1971

Statutory Home Office 24950 Country Club Blvd Ste 340, North Olmsted, OH, US 44070-5333
(Street and Number) (City or Town, State, Country and Zip Code)

Main Administrative Office 24950 Country Club Blvd Ste 340
(Street and Number) North Olmsted, OH, US 44070-5333, 216-228-9400
(City or Town, State, Country and Zip Code) (Area Code) (Telephone Number)

Mail Address 24950 Country Club Blvd Ste 340, North Olmsted, OH, US 44070-5333
(Street and Number or P.O. Box) (City or Town, State, Country and Zip Code)

Primary Location of Books and Records 24950 Country Club Blvd Ste 340
(Street and Number) North Olmsted, OH, US 44070-5333, 216-228-9400
(City or Town, State, Country and Zip Code) (Area Code) (Telephone Number)

Internet Website Address utuia.org

Statutory Statement Contact Jeffery A Becker, 216-228-9400
(Name) jbecker@utuia.org, 216-228-0411
(E-mail Address) (FAX Number)

OFFICERS

President Kenneth L Laugel Treasurer Jeffery A Becker
Secretary Jeffery A Becker

OTHER

DIRECTORS OR TRUSTEES

Jeremy R Ferguson William Harrington Gregory Hynes
Troy Johnson Nicholas J Dicicco Jr Richard A Kusnic Sr
Patrick Sullivan Doyle Turner

State of Ohio SS: _____
County of USA

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

Kenneth L Laugel
President

Jeffery A Becker
Secretary

Jeffery A Becker
Treasurer

Subscribed and sworn to before me this
day of _____

a. Is this an original filing? Yes [] No [X]
b. If no,
1. State the amendment number..... 2
2. Date filed 06/30/2020
3. Number of pages attached..... 2

Erin McKeever
Underwriter

NOTES TO FINANCIAL STATEMENTS

Note 1 – Summary of Significant Accounting Policies and Going Concern

A. Accounting Practices

United Transportation Union Insurance Association's (Insurance Association or UTUIA), statutory-basis financial statements are prepared in accordance with the National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures Manual. The UTUIA, a fraternal benefit society, is domiciled in Ohio. The Insurance Association's primary business is providing life, accident and health insurance and annuities to members of the SMART-TD and to members of other transportation industries. Life insurance and annuities comprise more than 67% of UTUIA's premiums, with accident and health products representing the balance. UTUIA sells insurance throughout most of the United States with the highest concentrations per schedule T.

| | SSAP # | F/S Page | F/S Line # | Current Year to Date | 2018 |
|---|--------|----------|------------|----------------------|--------------|
| NET INCOME | | | | | |
| (1) United Transportation Union Insurance Association Company state basis (Page 4, Line 35, Columns 1 & 3) | XXX | XXX | XXX | \$3,891,318 | \$3,953,876 |
| (2) State Prescribed Practices that are an increase/(decrease) from NAIC SAP | | | | | |
| | | | | \$ | \$ |
| (3) State Permitted Practices that are an increase/(decrease) from NAIC SAP | | | | | |
| | | | | \$ | \$ |
| (4) NAIC SAP (1 – 2 – 3 = 4) | XXX | XXX | XXX | \$3,891,318 | \$3,953,876 |
| SURPLUS | | | | | |
| (5) United Transportation Union Insurance Association Company state basis (Page 3, line 35, Columns 1 & 2) | XXX | XXX | XXX | \$58,152,621 | \$53,829,246 |
| (6) State Prescribed Practices that are an increase/(decrease) from NAIC SAP | | | | | |
| | | | | \$ | \$ |
| (7) State Permitted Practices that are an increase/(decrease) from NAIC SAP | | | | | |
| | | | | \$ | \$ |
| (8) NAIC SAP (5 – 6 – 7 = 8) | XXX | XXX | XXX | \$58,152,621 | \$53,829,246 |

B. Use of Estimates in the Preparation of the Financial Statement

Preparation of financial statements requires management to make claims and claim adjustment expenses on accident and health policies which represent the estimated ultimate net cost of estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Such estimates and assumptions could change in the future as more information becomes known, which could impact the amounts reported and disclosed herein.

C. Accounting Policy

Basis of Presentation

The accompanying financial statements of the Insurance Association have been prepared in conformity with statutory accounting practices as prescribed. Such practices vary from accounting principles generally accepted in the United States (GAAP). The more significant variances from GAAP are as follows:

Investments

Investments in bonds are reported at amortized cost or market value based on their NAIC rating; but for GAAP, such fixed maturity investments are designated at purchase as either held-to-maturity, trading, or available-for-sale. Held-to-maturity fixed investments would be reported at amortized cost, and the remaining fixed maturity investments would be reported at fair value, with unrealized holding gains and losses reported in operations for those designated as trading or as a separate component of surplus for those designated as available-for-sale.

Fair values of certain investments in bonds and stocks are based on values specified by the NAIC rather than on actual or estimated market values. Changes between cost and admitted asset investment amounts are credited or charged directly to unassigned surplus rather than to a separate surplus account.

Under a formula prescribed by the NAIC, the Insurance Association defers the portion of realized capital gains and losses on sales of fixed income investments, that is attributable to changes in the general level of

NOTES TO FINANCIAL STATEMENTS

interest rates, and amortizes those deferrals over the remaining period to maturity. That net deferral is reported as the interest maintenance reserve (IMR), a required statutory reserve, in the accompanying balance sheets. Realized capital gains and losses are reported in income net of transfers to the IMR.

The asset valuation reserve (AVR) provides a valuation allowance for invested assets. The AVR is determined by a NAIC prescribed formula and is reported as a liability rather than unassigned surplus. Under GAAP, realized capital gains and losses are reported in the income statement in the period that the asset giving rise to the gains or losses are sold and valuation allowances are provided when there has been a decline in value deemed other than temporary, in which case, the provision for such declines are charged to income.

Policy Acquisition Costs

The costs of acquiring and renewing business are expensed when incurred. Under GAAP, acquisition costs related to traditional life insurance, to the extent recoverable from future policy revenues, are deferred and amortized over the premium-paying period of the related policies using assumptions consistent with those used in computing policy benefit reserves. For universal life insurance and investment products, to the extent recoverable from future gross profits, deferred policy acquisition costs are amortized generally in proportion to the present value of expected gross profits from surrender charges and investment, mortality, and expense margins.

Nonadmitted Assets

Certain assets designated as non-admitted, principally prepaid insurance and loans to Field Supervisors, are excluded from the accompanying balance sheets and are charged directly to unassigned surplus.

Certificate Reserves

Certain certificate reserves are calculated based on statutorily required interest and mortality assumptions rather than on estimated expected experience and actual account balances.

Certificate Dividends

Certificate holder dividends are recognized when declared rather than over the term of the related policies.

Other significant accounting practices are as follows:

Investments

Bonds, common stocks, short-term investments, and other investments are stated at values prescribed by the NAIC as follows:

Bonds not backed by other loans are stated at amortized cost using the interest method.

Loan-backed bonds and structured securities are valued at amortized cost using the interest method including anticipated prepayments. Prepayment assumptions are obtained from dealer survey values and data from public sources and are consistent with the current interest rate and economic environment. The retrospective adjustment method is used to record adjustments to bond premiums and discounts.

Short-term investments include money market funds.

Common stocks, mutual funds and variable annuity investments are reported at market value as determined by the Securities Valuation Office (SVO) of the NAIC.

Contract loans are reported at unpaid principal balances.

Cash and Short-Term Investments—the carrying amounts reported in the accompanying balance sheets for these financial instruments approximate their fair values.

Investment Securities—the fair values for fixed maturity securities are based on market values prescribed by the SVO of the NAIC or quoted market prices, where available. For investments for which the NAIC does not provide a value, the amortized cost amount is substituted. The fair values for equity securities are based on market values prescribed by the SVO of the NAIC.

NOTES TO FINANCIAL STATEMENTS

Contract Loans—the fair values for contract loans are estimated using discounted cash flow analyses, using interest rates currently being offered for similar loans to borrowers with similar credit ratings.

Investment Contracts—the fair values for UTUIA's liabilities under investment-type insurance contracts are estimated as the amount payable to the contract holder upon demand. As of December 31, 2018 the carrying amount of such liabilities approximates the surrender value.

The fair values of the Insurance Association's liabilities for insurance contracts, other than investment-type contracts, are not required to be disclosed.

Claims and Claim Adjustment Expenses

Claims and claim adjustment expenses on accident and health policies represent the estimated ultimate net cost of all reported and unreported claims incurred prior to year end. The reserves for unpaid claims and claim adjustment expenses are estimated using individual case-basis valuations and statistical analyses. Those estimates are subject to the effects of trends in claim severity and frequency. Although considerable variability is inherent in such estimates, management believes that the reserves for claims and claim adjustment expenses are adequate. The estimates are continually reviewed and adjusted as necessary as experience develops or new information becomes known; such adjustments are included in current operations.

D. Going Concern

The Insurance Association is not aware of any circumstances which raised substantial doubt concerning the Insurance Association's ability to continue as a going concern.

Note 2—Accounting Changes and Corrections of Errors

During the current year's financial statement preparations, there were no adjustments.

Note 3—Business Combinations and Goodwill

None

Note 4—Discontinued Operations

None

Note 5—Investments

A. The Insurance Association made no Mortgage Loans in 2019.

(1) Maximum and Minimum Lending Rates

None

(2) The maximum percentage of any one loan to the value of security at the time of the loan, exclusive of insured or guaranteed or purchase money mortgage was:

None

| | Current Year | Prior Year |
|--|--------------|------------|
| (3) Taxes, assessments and any amounts advanced and not included in the mortgage loan total | \$0 | \$0 |
| (4) Age Analysis of Mortgage Loans and Identification of Mortgage Loans in which the Insurer is a Participant or Co-Lender in a Mortgage Loan Agreement: | | |
| None. | | |
| (5) Investment in Impaired Loans With or Without Allowance for Credit Losses and Impaired Loans Subject to a Participant or Co-Lender Mortgage Loan Agreement for which the Reporting Entity is Restricted from Unilaterally Foreclosing on the Mortgage Loan: | | |
| None. | | |

NOTES TO FINANCIAL STATEMENTS

(6) Investment in Impaired Loans – Average Recorded Investment, Interest Income Recognized, Recorded Investment on Nonaccrual Status and Amount of Interest Income Recognized Using a Cash-Basis Method of Accounting:

None.

(7) Allowances for Credit Balances:

None

(8) Mortgage Loans Derecognized as a Result of Foreclosure:

None

(9) Policy for Recognizing Interest Income on Impaired Loans:

None

B. Debt Restructuring

None.

C. Reverse Mortgages

None.

D. Loan-Backed Securities

1. Prepayment assumptions for mortgage-backed/loan-backed and structured securities were obtained from broker-dealer survey values or internal estimates.
2. Prepayment model sources are IDC pricing services.
3. No retrospective to prospective changes were made as a result of negative yield calculations.
4. No impairments.

E. Dollar Repurchase Agreements and/or Securities Lending Transactions

None.

F. Repurchase Agreements Transactions Accounted for as Secured Borrowing

None.

G. Reverse Repurchase Agreements Transactions Accounted for as Secured Borrowing
Repurchase Transactions – Cash Provider – Overview of Secured Borrowing Transactions

None.

H. Repurchase Agreements Transactions Accounted for as a Sale
Repurchase Transaction – Cash Taker – Overview of Sale Transactions

None.

I. Reverse Repurchase Agreements Transactions Accounted for as a Sale
Repurchase Transaction – Cash Provider – Overview of Sale Transactions

None.

J. Real Estate

(1) Recognized Impairment Loss

None.

(2) Sold or Classified Real Estate Investments as Held for Sale

The Insurance Association held property in Washington DC which provided rental income for a number of years. That property was disposed of in May of 2018.

NOTES TO FINANCIAL STATEMENTS

(3) Changes to a Plan of Sale for an Investment in Real Estate

None.

(4) Retail Land Sales Operations

None.

(5) Real Estate Investments with Participating Mortgage Loan Features

None.

K. Low-Income Housing Tax Credits (LIHTC)

None.

L. Restricted Assets

None.

M. Working Capital Finance Investments

None.

N. Offsetting and Netting of Assets and Liabilities

None.

O. Structured Notes

None.

P. 5GI Securities

None.

Q. Short Sales

None.

R. Prepayment Penalty and Acceleration Fees

None.

Note 6 – Joint Ventures, Partnerships and Limited Liability Companies

None.

A. Investments in Joint Ventures, Partnerships and Limited Liability Companies that Exceed 10% of Ownership

None.

B. Investments in Impaired Joint Ventures, Partnerships and Limited Liability Companies

None.

Note 7 – Investment Income

A. The basis, by category of investment income, for excluding (nonadmitting) any investment income due and accrued:

All investment income due and accrued excludes amounts that are over 90 days old or in default.

B. The total amount excluded:

No amounts were excluded at 12/31/19.

NOTES TO FINANCIAL STATEMENTS

Note 8 – Derivative Instruments

None.

Note 9 – Income Taxes

The Insurance Association qualifies under Section 501(c)(8) of the Internal Revenue Code and is, therefore, not subject to income tax under present income tax laws. Accordingly, no provision for income taxes has been made in the financial statements.

None.

Note 10 – Information Concerning Parent, Subsidiaries, Affiliates and Other Related Parties

- A. The Insurance Association does have related party transactions with the SMART Transportation Division, an international labor union, through certain common directors and membership.
- B. The Insurance Association and SMART Transportation Division share a common headquarters and incur various joint operating expenses including, rent, data processing and other occupancy related costs. Such expenses are allocated between the Insurance Association and SMART Transportation Division and are prorated up monthly as explained in part 10D. On 6-1-2015 the Insurance Association acquired its own employees which ended the employee rental from SMART Transportation Division. The Insurance Association hired its own workforce and instituted a 401(k) and health & welfare program.
- C. At December 31, 2019, UTUIA reported \$0 as amounts due to SMART Transportation Division for operating expenses as stated in Part A. Terms of the settlement require that these amounts be settled within 30 days.
- D. The Insurance Association and SMART Transportation Division completed separation documents that will be used to document the ongoing relationship between the two parties.
- E. SMART Transportation Division permits the Insurance Association to receive premiums through payroll deductions from member based employment which are based on collective bargaining agreements. The SMART Transportation Division also allows the Insurance Association to solicit business at local union meetings.
- F. There is no common ownership involving the Insurance Association and SMART Transportation Division.

Note 11 – Debt

- A. Debt Including Capital Notes
None.
- B. FHLB (Federal Home Loan Bank) Agreements
None.

Note 12 – Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

- A. Effective 6-1-2015, the Insurance Association adopted a Safe Harbor 401K Plan. Eligibility is based on the employee attaining age 18. Each employee can choose to make before tax contributions not to exceed the allowable amounts set by the Internal Revenue Service. The Insurance Association currently contributes 9% of employee's eligible compensation. The Insurance Association contribution is reviewed annually. The Insurance Association also makes Safe Harbor contributions of 3% of each employee's eligible compensation. The Insurance Association contracts with Vanguard to administer the plan. Both the employee and employer contributions are 100% vested. Total contributions for the year ended 2019 is \$201,091.

The Insurance Association has an employee Health & Welfare Plan which covers medical, vision and dental coverage. The plan is run through a third party administrator and is currently run through United

NOTES TO FINANCIAL STATEMENTS

Healthcare. Employees are eligible for coverage after one month's employment. Retirees are also eligible for coverage. The cost of the plan for 2019 was \$935,233.

The Insurance Association also has a 401K Plan for Field Supervisors and Assistant Field Supervisors. The Insurance Association currently contributes 9% of their eligible compensation. The Insurance Association contribution is reviewed annually. The Insurance Association also makes contributions of 3% of each Field Supervisor eligible compensation. The Insurance Association contracts with Vanguard to administer this plan. Contributions are based on a fixed percentage of first year and renewal commissions, and bonus payments. Amounts paid were \$81,968 and \$74,185 in 2019 and 2018, respectively.

B., C., D., E., F., G., H., & I. - UTUIA had no transactions requiring disclosure

Note 13 – Capital and Surplus, Shareholder's Dividend Restrictions and Quasi-Reorganizations

None.

Note 14 – Liabilities, Contingencies and Assessments

None.

Note 15 – Leases

The Insurance Association shares common office space with the SMART Transportation Division. The Insurance Association is billed its pro-rata share of the rent. Rent expense for office space and equipment amounted to \$197,910 and \$201,005 during 2019 and 2018, respectively. The Insurance Association is a sub-lessee to SMART Transportation Division.

A. Lessee Operating Lease

(1) Lessee's Leasing Arrangements

a. Rental Expense

None.

b. Basis on Which Contingent Rental Payments are Determined

None.

c. Existence and Terms of Renewal or Purchase Options and Escalation Clauses

None.

d. Restrictions Imposed by Lease Agreements

None.

e. Identification of Lease Agreements that have been Terminated Early

None.

(2) Leases with Initial or Remaining Noncancelable Lease Terms in Excess of One Year

a. At December 31, 2019 the minimum aggregate rental commitments are as follows:

| Year Ending December 31 | Operating Leases |
|-------------------------|------------------|
| 1. 2020 | \$181,169 |
| 2. 2021 | \$186,003 |
| 3. 2022 | \$77,501 |

NOTES TO FINANCIAL STATEMENTS

| Year Ending December 31 | Operating Leases |
|-------------------------|------------------|
| 6. Total | \$444,673 |

b. Total of Minimum Rentals to be Received in the Future under Noncancelable Subleases

None.

(3) For Sale-Leaseback Transactions

a. Terms of the Sale-Leaseback Transactions

None.

b. Obligation of Future Minimum Lease Payments and Total of Minimum Sublease Rentals

None.

B. Lessor Leases

None.

Note 16 – Information about Financial Instruments with Off-Balance Sheet Risk and Financial Instruments with Concentrations of Credit Risk

None.

Note 17 – Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

None.

Note 18 – Gain or Loss to the Reporting Entity from Uninsured Plans and the Portion of Partially Insured Plans

None.

Note 19 – Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

None.

Note 20 – Fair Value Measurements

The UTUIA holds assets at fair value for bonds. UTUIA holds no liabilities valued at fair value. The assets held at fair value are all considered Level 1 as being measured at fair value on a recurring basis using the NAIC Valuation Service or other nationally recognized valuation organizations, such as Moody's or Best.

Note 21 – Other Items

None.

Note 22 – Events Subsequent

The Insurance Association has made the determination after review of its assets and liabilities that the Insurance Association has nothing to report as events subsequent.

Note 23 – Reinsurance

A. Ceded Reinsurance Report

Section 1 – General Interrogatories

(1) Are any of the reinsurers listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the company or by any representative, officer, trustee, or director of the company? Yes No If yes, give full details.

(2) Have any policies issued by the company been reinsured with a company chartered in a country other than the United States (excluding U.S. Branches of such companies) that is owned in excess of 10% or controlled directly

NOTES TO FINANCIAL STATEMENTS

or indirectly by an insured, a beneficiary, a creditor or any other person not primarily engaged in the insurance business? Yes [] No [X]
 If yes, give full details.

Section 2 – Ceded Reinsurance Report – Part A

(1) Does the company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credits? Yes [] No [X]

- a. If yes, what is the estimated amount of the aggregate reduction in surplus of a unilateral cancellation by the reinsurer as of the date of this statement, for those agreements in which cancellation results in a net obligation of the reporting entity to the reinsurer, and for which such obligation is not presently accrued? Where necessary, the reporting entity may consider the current or anticipated experience of the business reinsured in making this estimate. \$0
- b. What is the total amount of reinsurance credits taken, whether as an asset or as a reduction of liability, for these agreements in this statement? \$0

(2) Does the reporting entity have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts that, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies? Yes [] No [X]
 If yes, give full details.

Section 3 – Ceded Reinsurance Report – Part B

(1) What is the estimated amount of the aggregate reduction in surplus, (for agreements other than those under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of premium or other similar credits that are reflected in Section 2 above) of termination of ALL reinsurance agreements, by either party, as of the date of this statement? Where necessary, the company may consider the current or anticipated experience of the business reinsured in making this estimate. \$0

(2) Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement, to include policies or contracts that were in force or which had existing reserves established by the company as of the effective date of the agreement? Yes [] No [X]
 If yes, what is the amount of reinsurance credits, whether an asset or a reduction of liability, taken for such new agreements or amendments? \$0

B. Uncollectible Reinsurance

None.

C. Commutation of Ceded Reinsurance

None.

D. Certified Reinsurer Rating Downgraded or Status Subject to Revocation

None.

E. Reinsurance of variable annuity contracts/certificates with an affiliated captive reinsurer

None.

F. Reinsurance Agreement with Affiliated Captive Reinsurer

None.

G. Ceding Entities That Utilize Captive Reinsurers to Assume Reserves Subject to the XXX/AXXX Captive Framework

None.

Note 24 – Retrospectively Rated Contracts and Contracts Subject to Redetermination

None.

NOTES TO FINANCIAL STATEMENTS

Note 25 – Change in Incurred Losses and Loss Adjustment Expenses

None.

Note 26 – Intercompany Pooling Arrangements

None.

Note 27 – Structured Settlements

None.

Note 28 – Health Care Receivables

None.

Note 29 – Participating Policies

In the past, UTUIA has paid dividends on permanent life products, and does not pay dividends on term life, annuity or A&H Products, although all products are participating and could be subject to dividends in the future if circumstances warrant dividends. Approximately 40% of total premiums are from permanent life products.

In early 2017, the UTUIA Board of Directors voted to continue the suspension of dividend payments for one year starting March 1, 2017. The suspension was due to nationwide economic factors. During the year 2019, the Board of Directors maintained the suspension of dividend payments.

During 2019, the total dividends were \$460, accounted for as expense when earned. All UTUIA permanent policies are participating.

Note 30 – Premium Deficiency Reserves

| | |
|---|-------------------|
| 1. Liability carried for premium deficiency reserve: | \$475,000 |
| 2. Date of most recent evaluation of this liability: | December 31, 2019 |
| 3. Was anticipated investment income utilized in the calculation? Yes [] | No [X] |

Note 31 – Reserves for Life Contracts and Deposit-Type Contracts

- (1) Life, annuity and accident and health benefit reserves are developed by actuarial methods and are determined based on published tables using statutorily specified interest rates and valuation methods that will provide, in the aggregate, reserves that are greater than or equal to the minimum or guaranteed policy cash values or the amounts required by the Ohio Department of Insurance. UTUIA waives deduction of deferred fractional premiums on the death of life and annuity policy insured and returns any premium beyond the date of death. Surrender values on policies do not exceed the corresponding benefit reserves. Additional reserves are established where the results of cash flow testing under various interest rate scenarios indicate the need for such reserves or where the net premiums exceed the gross premiums on any insurance in force. UTUIA recorded no additional reserves related to cash flow testing at December 31, 2019.
- (2) Extra premiums are charged for substandard lives. These premiums are in addition to the gross premium for a rated age. Mean reserves are determined by computing the regular mean reserve for the plan at the rated age and holding, in addition, a minimum of one-half (1/2) of the extra premium charge for the year. Mean reserves are based on appropriate multiples of standard rates of mortality.
- (3) Does not apply.
- (4)&(5) Tabular interest, tabular less actual reserve released and tabular cost have been determined by formula per the NAIC. The tabular interest on funds not involving life contingencies are based on the interest rate of the underlying securities.
- (6) The details for other changes: No other reserve changes.

NOTES TO FINANCIAL STATEMENTS

Note 32 – Analysis of Annuity Actuarial Reserves and Deposit Liabilities by Withdrawal Characteristics

A. INDIVIDUAL ANNUITIES

| | Separate | | | | |
|---|--------------------|----------------------------|-----------------------------------|---------------|------------|
| | General Account | Account with Guarantees | Separate Account Nonguaranteed | Total | % of Total |
| 1) Subject to discretionary withdrawal: | | | | | |
| a. With market value adjustment | \$ - | \$ - | \$ - | \$ - | 0% |
| b. At book value less current surrender charge of 5% or more | \$ 872,478 | \$ - | \$ - | \$ 872,478 | 1.10% |
| c. At fair value | \$ - | \$ - | \$ - | \$ - | 0% |
| d. Total with market value adjustment or at fair value (total of a) through c)) | \$ 872,478 | \$ - | \$ - | \$ 872,478 | 1.10% |
| e. At book value without adjustment (minimal or no charge or adjustment) | \$ 77,574,634 | \$ - | \$ - | \$ 77,574,634 | 98.17% |
| 2) Not subject to discretionary withdrawal | \$ 576,560 | \$ - | \$ - | \$ 576,560 | 0.73% |
| 3) Total(gross: direct + assumed) | \$ 79,023,672 | \$ - | \$ - | \$ 79,023,672 | 100% |
| 4) Reinsurance ceded | \$ - | \$ - | \$ - | \$ - | |
| 5) Total (net) 3) - 4) | \$ 79,023,672 | \$ - | \$ - | \$ 79,023,672 | |
| 6) Amount included in A(1)b above that will move to A(1)e in the year after the statement date: | \$ 241,543 | \$ - | \$ - | \$ 241,543 | |

B. Group Annuities

| | Separate | | | | |
|---|--------------------|----------------------------|-----------------------------------|-------|------------|
| | General Account | Account with Guarantees | Separate Account Nonguaranteed | Total | % of Total |
| 1) Subject to discretionary withdrawal: | | | | | |
| a. With market value adjustment | \$ - | \$ - | \$ - | \$ - | 0% |
| b. At book value less current surrender charge of 5% or more | \$ - | \$ - | \$ - | \$ - | 0% |
| c. At fair value | \$ - | \$ - | \$ - | \$ - | 0% |
| d. Total with market value adjustment or at fair value (total of a) through c)) | \$ - | \$ - | \$ - | \$ - | 0% |
| e. At book value without adjustment (minimal or no charge or adjustment) | \$ - | \$ - | \$ - | \$ - | 0% |
| 2) Not subject to discretionary withdrawal | \$ - | \$ - | \$ - | \$ - | 0% |
| 3) Total(gross: direct + assumed) | \$ - | \$ - | \$ - | \$ - | 0% |
| 4) Reinsurance ceded | \$ - | \$ - | \$ - | \$ - | |
| 5) Total (net) 3) - 4) | \$ - | \$ - | \$ - | \$ - | |
| 6) Amount included in B(1)b above that will move to B(1)e in the year after the statement date: | \$ - | \$ - | \$ - | \$ - | |

NOTES TO FINANCIAL STATEMENTS

C. DEPOSIT-TYPE CONTRACTS

(no life contingencies):

| | General Account | Separate Account with Guarantees | Separate Account Nonguaranteed | Total | % of Total |
|---|-----------------|----------------------------------|--------------------------------|--------------|------------|
| 1) Subject to discretionary withdrawal: | | | | | |
| a. With market value adjustment | \$ - | \$ - | \$ - | \$ - | 0% |
| b. At book value less current surrender charge of 5% or more | \$ - | \$ - | \$ - | \$ - | 0% |
| c. At fair value | \$ - | \$ - | \$ - | \$ - | 0% |
| d. Total with market value adjustment or at fair value (total of a) through c)) | \$ - | \$ - | \$ - | \$ - | 0% |
| e. At book value without adjustment (minimal or no charge or adjustment) | \$ 3,397,415 | \$ - | \$ - | \$ 3,397,415 | 95.2% |
| 2) Not subject to discretionary withdrawal | \$ 171,868 | \$ - | \$ - | \$ 171,868 | 4.8% |
| 3) Total(gross: direct + assumed) | \$ 3,569,283 | \$ - | \$ - | \$ 3,569,283 | 100% |
| 4) Reinsurance ceded | \$ - | \$ - | \$ - | \$ - | |
| 5) Total (net) 3) - 4) | \$ 3,569,283 | \$ - | \$ - | \$ 3,569,283 | |
| 6) Amount included in C(1)b above that will move to C(1)e in the year after the statement date: | \$ - | \$ - | \$ - | \$ - | |

D.

Life & Accident & Health Annual Statement:

| | |
|---|---------------|
| 1) Exhibit 5, Annuities Section, Total (net) | \$ 78,490,401 |
| 2) Exhibit 5, Supplementary Contracts with Life Contingencies | \$ 533,271 |
| 3) Exhibit 7, Deposit - Type Contracts, Line 14, Column 1 | \$ 3,569,283 |
| 4) Subtotal | \$ 82,592,955 |

Separate Accounts Annual Statement:

| | |
|---|---------------|
| 5) Exhibit 3, Line 0299999, Column 2 | \$ - |
| 6) Exhibit 3, Line 0399999, Column 2 | \$ - |
| 7) Policyholder dividend and coupon accumulations | \$ - |
| 8) Policyholder premiums | \$ - |
| 9) Guaranteed interest contracts | \$ - |
| 10) Other contract deposit funds | \$ - |
| 11) Subtotal | \$ - |
| 12) Combined Total | \$ 82,592,955 |

Note 33 – Premium and Annuity Considerations Deferred and Uncollected

| | General Account | | | Separate Account | | |
|--|-----------------|------------|------------|------------------|------------|---------|
| | Account Value | Cash Value | Reserve | Account Value | Cash Value | Reserve |
| A. Subject to discretionary withdrawal, surrender values, or policy loans: | | | | | | |
| 1) Term Policies with Cash Value | 1,313,756 | 1,313,756 | 4,364,567 | 0 | 0 | 0 |
| 2) Universal Life | 17,352,025 | 17,896,644 | 18,034,324 | 0 | 0 | 0 |
| 3) Universal Life with Secondary Guarantees | 0 | 0 | 0 | 0 | 0 | 0 |
| 4) Indexed Universal Life | 0 | 0 | 0 | 0 | 0 | 0 |
| 5) Indexed Universal Life with Secondary Guarantees | 0 | 0 | 0 | 0 | 0 | 0 |
| 6) Indexed life | 0 | 0 | 0 | 0 | 0 | 0 |
| 7) Other Permanent Cash Value Life Insurance | 0 | 0 | 0 | 0 | 0 | 0 |
| 8) Variable Life | 0 | 0 | 0 | 0 | 0 | 0 |
| 9) Variable Universal Life | 0 | 0 | 0 | 0 | 0 | 0 |
| 10) Miscellaneous Reserves | 0 | 0 | 0 | 0 | 0 | 0 |
| B. Not subject to discretionary withdrawal or no cash values | | | | 0 | 0 | 0 |
| 1) Term Policies without Cash Value | XXX | XXX | 6,161,465 | XXX | XXX | 0 |
| 2) Accidental Death Benefits | XXX | XXX | 40,057 | XXX | XXX | 0 |
| 3) Disability - Active Lives | XXX | XXX | 198,644 | XXX | XXX | 0 |
| 4) Disability - Disabled Lives | XXX | XXX | 827,026 | XXX | XXX | 0 |
| 5) Miscellaneous Reserves | XXX | XXX | 475,000 | XXX | XXX | 0 |
| C. Total (gross: direct + assumed) | 17,352,025 | 17,896,644 | 30,101,083 | 0 | 0 | 0 |
| D. Reinsurance Ceded | 0 | 0 | 190,500 | 0 | 0 | 0 |
| E. Total (net) C-D | 17,352,025 | 17,896,644 | 29,910,583 | 0 | 0 | 0 |

NOTES TO FINANCIAL STATEMENTS

F. Amount

| Life & Accident & Health Annual Statement: | | |
|--|--|---------------|
| 1) | Exhibit 5, Life Insurance Section, Total (net) | 73,470,318 |
| 2) | Exhibit 5, Accidental Death Benefits Section, Total (net) | 40,057 |
| 3) | Exhibit 5, Disability - Active Lives Section, Total (net) | 192,729 |
| 4) | Exhibit 5, Disability - Disabled Lives Section Total (net) | 827,026 |
| 5) | Exhibit 5, Miscellaneous Reserves Section, Total (net) | 475,000 |
| 6) | Subtotal | 75,005,130 |
| Separate Accounts Annual Statement: | | |
| 7) | Exhibit 3, Line 0199999, Column 2 | 0 |
| 8) | Exhibit 3, Line 0499999, Column 2 | 0 |
| 9) | Exhibit 3, Line 0599999, Column 2 | 0 |
| 10) | Subtotal (Lines (7) through (9)) | 0 |
| 11) | Combined Total (6) and (10) | 75,005,130.24 |

Note 34 – Separate Accounts

None.

Note 35 – Loss/Claim Adjustment Expenses

None.