

ANNUAL STATEMENT

For the Year Ended December 31 , 2019

OF THE CONDITION AND AFFAIRS OF THE

WOODVILLE MUTUAL INSURANCE ASSOCIATION

ORGANIZED UNDER THE LAWS OF THE STATE OF OHIO

Made to the

INSURANCE COMMISSIONER OF THE STATE OF OHIO

Pursuant to the Laws thereof

NAIC Company Code 10399

Home Office 200 East Main Street Woodville 43469 OH
Street and Number City Zip Code

Mail Address P. O. Box 157 Woodville 43469-0157 OH
Street and Number City Zip Code

Main Administrative Office (419) 849-2521
Telephone Number

Organized October 6, 1885 **Commenced Business** October 6, 1857

Annual Statement Contact Person Jonathon S Younker **Telephone Number** 418-849-2521

Contact Person Email Address jon@woodvillemutual.com

OFFICERS

President Jonathon S. Younker **Vice President** Andrew Younker

Secretary Galen Koepke **Treasurer** Jonathon S. Younker

DIRECTORS

(ALL DIRECTORS MUST BE SHOWN)

Jeff Goetz	Jonathon S. Younker	Lewis Renollet	
John Bergman	Galen Koepke	Scott Rothweiler	

State of Ohio

County of

Sandusky

Jonathon S. Younker President and Galen Koepke Secretary of the

WOODVILLE MUTUAL INSURANCE ASSOCIATION

, being duly sworn each for himself/herself deposes and says, that they are the above described officers of said reporting entity, and that on the reporting period stated above all the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, with the schedules and explanations herein contained, annexed or referred to, is a full and correct statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, according to the best of their information, knowledge and belief, respectively.

Subscribed and sworn to before me, this _____

day of _____ 20____

Notary Public

Jonathon S. Younker

President

Galen Koepke

Secretary

Signature of Person Preparing Statement

**ANNUAL STATEMENT FOR THE YEAR
WOODVILLE MUTUAL INSURANCE ASSOCIATION**

2019

ASSETS

		Assets Current Year	Nonadmitted Assets Current Year	Net Admitted Assets Current Year	Net Admitted Assets Prior Year
1	Bonds (Schedule D - Part 1)	3,361,655.00	0.00	3,361,655.00	3,127,253.00
2	Preferred stocks, common stocks and mutual funds (Schedule D - Part 2)	1,973,662.00	0.00	1,973,662.00	1,683,568.00
3	Real estate (less liens, encumbrances) (Schedule A)	164,042.00	0.00	164,042.00	171,511.00
4	Cash (Schedule E)	1,041,390.00	0.00	1,041,390.00	798,300.00
5	Short-term investments		0.00	0.00	
6	Aggregate write-ins for invested assets		0.00	0.00	
7	Subtotals, cash and invested assets	6,540,749.00	0.00	6,540,749.00	5,780,632.00
8	Investment income due and accrued	31,206.00	0.00	31,206.00	30,066.00
9.1	Assessments or premiums in the course of collection (including agents balances)	27,766.00	0.00	27,766.00	41,140.00
9.2	Deferred premiums, agents' balances and installments booked but deferred and not yet due		0.00	0.00	
9.3	Earned but unbilled premiums (post assessment)		0.00	0.00	246,341.00
10.1	Amounts recoverable from reinsurers		0.00	0.00	
10.2	Funds held by or deposited with reinsured companies		0.00	0.00	
11.1	Current federal income tax recoverable and interest thereon	67,100.00	0.00	67,100.00	125,803.00
11.2	Net deferred tax asset		0.00	0.00	
12	Electronic data processing equipment and software		0.00	0.00	
13	Furniture and equipment	11,362.00	11,362.00	0.00	
14	Receivables from parent, subsidiaries and affiliates		0.00	0.00	
15	Aggregate write-ins for other than invested assets	0.00	0.00	0.00	0.00
16	Total Assets	6,678,183.00	11,362.00	6,666,821.00	6,223,982.00
	Details of Write-Ins for Assets:				
1501				0.00	
1502				0.00	
1503				0.00	
1598	Summary or remaining write-ins from overflow page	0.00	0.00	0.00	0.00
1599	Total aggregate write-ins	0.00	0.00	0.00	0.00

ANNUAL STATEMENT FOR THE YEAR
WOODVILLE MUTUAL INSURANCE ASSOCIATION

2019

LIABILITIES, SURPLUS AND OTHER FUNDS

		Current Year	Prior Year
1	Unpaid Losses (Underwriting Exhibit - Part 2A)	667,827.00	526,914.00
2	Unpaid loss adjustment expenses (Underwriting Exhibit - Part 2A)	0.00	
3	Commissions due and payable to agents	18,034.00	9,107.00
4	Other expenses (excluding taxes, licenses and fees)	29,600.00	26,404.00
5	Taxes, licenses and fees (excluding federal income taxes)	5,633.00	5,618.00
6	Current federal income taxes (including \$0 on realized capital gains (losses))		
7	Net deferred tax liability		
8	Borrowed money and interest thereon		
9	Unearned assessment/premium reserve	1,264,330.00	1,253,239.00
10	Advance premium		
11	Ceded reinsurance premiums payable		
12	Funds held by company under reinsurance treaties		
13	Amounts withheld or retained by company for account of others	17,469.00	17,221.00
14	Provision for unauthorized reinsurance		
15	Payable to parent, subsidiaries and affiliates		
16	Aggregate write-ins for liabilities	53,851.00	0.00
17	Total liabilities	2,056,744.00	1,838,503.00
18	Surplus as regards policyholders	4,610,077.00	4,385,479.00
19	Total liabilities and surplus	6,666,821.00	6,223,982.00
	Details of Write-Ins for Liabilities:		
1601	Investment purchase payable	53,851.00	
1602			
1603			
1698	Summary or remaining write-ins from overflow page	0.00	0.00
1699	Total aggregate write-ins	53,851.00	0.00

ANNUAL STATEMENT FOR THE YEAR
WOODVILLE MUTUAL INSURANCE ASSOCIATION
STATEMENT OF INCOME

2019

		Current Year	Prior Year
UNDERWRITING INCOME			
1.1	Gross Assessments/Premiums earned	3,399,141.00	3,591,734.00
1.2	Less: Return Assessments/Premiums earned		
1.3	Direct Assessments/Premiums earned	3,399,141.00	3,591,734.00
1.4	Deduct premiums for reinsurance ceded (Reinsurance Schedule)	823,530.00	867,187.00
1.5	Add premiums received for reinsurance assumed (Reinsurance Schedule)	0.00	
1.6	Net Assessments/Premiums earned	2,575,611.00	2,724,547.00
DEDUCTIONS			
2	Losses incurred (Underwriting Exhibit - Part 2)	1,507,679.00	1,270,781.00
3	Loss expenses incurred (Expense Exhibit)	171,572.00	96,984.00
4	Other underwriting expenses incurred (Expense Exhibit)	1,193,699.00	1,246,061.00
5	Aggregate write-ins for underwriting deductions	0.00	0.00
6	Total underwriting deductions	2,872,950.00	2,613,826.00
7	Net underwriting gain (loss)	-297,339.00	110,721.00
INVESTMENT INCOME			
8	Net investment income earned	167,236.00	144,992.00
9	Net realized capital gains (losses) less capital gains tax	74,390.00	15,667.00
10	Net investment gain (loss)	241,626.00	160,659.00
OTHER INCOME			
11	Net gain (loss) from agents' or premium balances charged off		
12	Finance and service charges not included in premiums		
13	Aggregate write-ins for miscellaneous income	46,933.00	60,232.00
14	Total other income	46,933.00	60,232.00
15	Net income, after capital gains tax and before federal income taxes	-8,780.00	331,612.00
16	Federal income taxes incurred	800.00	87,218.00
17	Net income	-9,580.00	244,394.00
SURPLUS ACCOUNT			
18	Surplus as regards policyholders, December 31 prior year	4,385,479.00	4,329,129.00
19	Net income	-9,580.00	244,394.00
20	Change in net unrealized capital gains or (losses) less capital gains tax	229,326.00	-186,886.00
21	Change in net deferred income tax		
22	Change in nonadmitted assets (Exhibit of Nonadmitted Assets)	4,852.00	-1,158.00
23	Change in provision for reinsurance		
24	Aggregate write-ins for gains and losses in surplus	0.00	0.00
25	Change in surplus as regards policyholders for the year	224,598.00	56,350.00
26	Surplus as regards policyholders, December 31 current year	4,610,077.00	4,385,479.00
DETAILS OF WRITE-INS			
0501			
0502			
0503			
0599	Total Aggregate write-ins for underwriting deductions	0.00	0.00
1301	Commissions	46,747.00	60,111.00
1302	Miscellaneous	186.00	121.00
1303			
1304			
1399	Total Aggregate write-ins for miscellaneous income	46,933.00	60,232.00
2401			
2402			
2499	Total Aggregate write-ins for gains and losses in surplus	0.00	0.00

ANNUAL STATEMENT FOR THE YEAR
WOODVILLE MUTUAL INSURANCE ASSOCIATION
CASH FLOW STATEMENT

2019

		Current Year	Prior Year
Cash from Operations			
1	Premiums/Assessments collected net of reinsurance	2,600,076.00	2,651,942.00
2	Net investment income	236,227.00	164,387.00
3	Miscellaneous income	47,181.00	59,238.00
4	Total	2,883,484.00	2,875,567.00
5	Benefit and loss related payments	1,291,997.00	1,190,030.00
6	Commissions, expenses paid and aggregate write-ins for deductions	1,169,656.00	1,247,164.00
7	Federal and foreign income taxes paid (recovered)	-57,903.00	18,552.00
8	Total	2,403,750.00	2,455,746.00
9	Net cash from operations	479,734.00	419,821.00
Cash from Investments			
10	Proceeds from investments sold, matured or repaid:		
10.1	Bonds	752,063.00	267,416.00
10.2	Stocks	439,838.00	96,574.00
10.3	Real estate		
10.4	Net gains (losses) on cash, cash equivalents and short-term investments		
10.5	Miscellaneous proceeds		
10.6	Total investment proceeds	1,191,901.00	363,990.00
11	Cost of investments acquired (long-term only):		
11.1	Bonds	928,355.00	361,101.00
11.2	Stocks	500,190.00	328,753.00
11.3	Real estate		
11.4	Miscellaneous applications		
11.5	Total investments acquired	1,428,545.00	689,854.00
11.6	Net cash from investments	-236,644.00	-325,864.00
Cash from Financing and Miscellaneous Sources			
12.1	Borrowed funds (cash provided/applied)		
12.2	Other cash provided (applied)		
13	Net cash from financing and miscellaneous sources	0.00	0.00
RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS			
14	Net change in cash, cash equivalents and short-term investments	243,090.00	93,957.00
15.1	Beginning of year (cash, cash equivalents and short-term investments)	798,300.00	704,343.00
15.2	End of year (cash, cash equivalents and short-term investments)	1,041,390.00	798,300.00

**ANNUAL STATEMENT FOR THE YEAR
WOODVILLE MUTUAL INSURANCE ASSOCIATION**

2019

EXPENSE EXHIBIT

		Current Year
1.1	Claim Adjusting: Direct	0.00
1.2	Reinsurance assumed	0.00
1.3	Reinsurance ceded excluding contingent (commission and brokerage)	0.00
1.4	Net claim adjusting	0.00
2.1	Commission and Brokerage: Direct commission and brokerage	380,376.00
2.2	Reinsurance assumed excluding contingent	0.00
2.3	Reinsurance ceded excluding contingent (commission and brokerage)	0.00
2.4	Contingent - direct (commission and brokerage)	0.00
2.5	Contingent - reinsurance assumed (commission and brokerage)	0.00
2.6	Contingent - reinsurance ceded (commission and brokerage)	0.00
2.7	Policy and membership fees (commission and brokerage)	0.00
2.8	Net commission and brokerage	380,376.00
3	Allowances to managers and agents	0.00
4	Advertising	7,055.00
5	Boards, bureaus and associations	25,548.00
6	Surveys and underwriting reports	0.00
7	Audit of assureds' records	0.00
8.1	Salary and related items: Salaries	290,003.00
8.2	Payroll taxes	21,857.00
9	Employee relations and welfare	40,852.00
10	Insurance	130,659.00
11	Directors' fees	36,000.00
12	Travel and travel items	35,052.00
13	Rent and rent items	12,000.00
14	Equipment	0.00
15	Cost or depreciation of EDP equipment and software	4,852.00
16	Printing and stationery	122,099.00
17	Postage, telephone, exchange and express	6,571.00
18	Legal and auditing	36,387.00
19	Loss adjustment expenses	171,572.00
18	Investment expenses	0.00
19	Totals	940,507.00
20.1	Taxes, licenses and fees: State and local insurance taxes	1,850.00
20.2	Insurance department licenses and fees	12,670.00
20.3	All other (excluding federal income and real estate)	358.00
20.4	Total taxes, licenses and fees	14,878.00
21	Real estate expenses	7,469.00
22	Real estate taxes	5,768.00
23	Aggregate write-ins for miscellaneous expenses	16,273.00
24	Total expenses incurred (a)	1,365,271.00
25	Less unpaid expenses - current year	53,267.00
26	Add unpaid expenses - prior year	41,129.00
27	Total expenses paid	1,353,133.00
Details of Write-Ins:		
2301	Property inspections	16,273.00
2302		
2303		
2304		
2305		
2399	Total Write-ins	16,273.00

(a) Includes management fees of \$0 to affiliates and \$0 to non-affiliates

ANNUAL STATEMENT FOR THE YEAR 2019
WOODVILLE MUTUAL INSURANCE ASSOCIATION

INSURANCE IN FORCE

		Amount (dollars)	Number
1	In force December 31 of previous year (to equal prior year's statement)	1,277,761,696	3,883
2	Written during the year	114,544,827	324
3	Total	1,392,306,523	4,207
4	Deduct those expired and cancelled	177,837,417	750
5	In force December 31 of current year	1,214,469,106	3,457
6	Deduct amount reinsured	0	XXX
7	Net amount in force	1,214,469,106	XXX

**ANNUAL STATEMENT FOR THE YEAR
WOODVILLE MUTUAL INSURANCE ASSOCIATION**

2019

**UNDERWRITING EXHIBIT - PART 2
LOSSES INCURRED**

1	2	3	4	5	6
Lines of Business	Direct Losses Incurred	Losses Incurred on Reinsurance Assumed	Deduct: Reinsurance Recovered on Incurred Losses	Deduct: Salvage and Subrogation Converted To Cash	* Net Losses Incurred Columns 2 and 3 minus Columns 4 and 5
Property	1,607,540.00		99,861.00		1,507,679.00
					-
					-
					-
					-
					-
					-
					-
OVERFLOW AMOUNTS					-
Totals	\$ 1,607,540.00	\$ -	\$ 99,861.00	\$ -	\$ 1,507,679.00

* Total should equal Line 2, Page 4, Current Year.

**UNDERWRITING EXHIBIT - PART 2A
UNPAID LOSSES and LOSS ADJUSTMENT EXPENSES**

1	2	3	4	5	6
Lines of Business	Direct Unpaid Losses	Unpaid Losses on Reinsurance Assumed	Deduct: Reinsurance Recoverable on Unpaid Losses	** Unpaid Loss Adjustment Expenses	*** Net Unpaid Losses Columns 2 and 3 minus Column 4
Property	667,827.00				667,827.00
					-
					-
					-
					-
					-
					-
					-
OVERFLOW AMOUNTS					-
Totals	\$ 667,827.00	\$ -	\$ -	\$ -	\$ 667,827.00

** Total should equal Line 2, Page 3, Current Year.

*** Total should equal Line 1, Page 3, Current Year.

**ANNUAL STATEMENT FOR THE YEAR
WOODVILLE MUTUAL INSURANCE ASSOCIATION**

2019

EXHIBIT OF NONADMITTED ASSETS

		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets
1	Bonds			0.00
2	Preferred and common stocks and mutual funds			0.00
3	Real estate (less liens, encumbrances)			0.00
4	Cash			0.00
5	Short-term investments			0.00
6	Aggregate write-ins for invested assets			0.00
7	Subtotals, cash and invested assets	0.00	0.00	0.00
8	Investment income due and accrued			0.00
9.1	Assessments or premiums in the course of collection (including agents balances)			0.00
9.2	Premium receivable for advance pay			0.00
9.3	Earned but unbilled premiums (post assessment)			0.00
10.1	Amounts recoverable from reinsurers			0.00
10.2	Funds held by or deposited with reinsured companies			0.00
11.1	Current federal income tax recoverable and interest thereon			0.00
11.2	Net deferred tax asset			0.00
12	Electronic data processing equipment and software			0.00
13	Furniture and equipment	11,362.00	16,214.00	4,852.00
14	Receivables from parent, subsidiaries and affiliates			0.00
15	Aggregate write-ins for other than invested assets	0.00	0.00	0.00
16	Total Assets	11,362.00	16,214.00	4,852.00
	Details of Write-Ins for Assets:			
1501		0.00	0.00	0.00
1502		0.00	0.00	0.00
1503		0.00	0.00	0.00
1598	Summary or remaining write-ins from overflow page	0.00	0.00	0.00
1599	Total aggregate write-ins	0.00	0.00	0.00

SCHEDULE A

Showing All Real Estate OWNED December 31 of Current Year

1	2	3	4	5	6	7	8	9	10
Description of Property	Date Acquired	Name of Vendor	Actual Cost	Current Year Acquisitions or Permanent Improvements	Accumulated Depreciation	Amount of Encumbrances	Book Value End of Current Year (Col. 4+5-6-7) *	Gross Income Current Year (Real Estate)	Gross Expenses Current Year (Real Estate)
Buildings and Improvements	Various		424,833.00		260,791.00		164,042.00	12,000.00	12,000.00
							-		
							-		
							-		
							-		
OVERFLOW AMOUNTS							-		
Totals	XXX	XXX	\$ 424,833.00	\$ -	\$ 260,791.00	\$ -	\$ 164,042.00	\$ 12,000.00	\$ 12,000.00

*Total to agree with Page 2, Line 3, Current Year.

FURNITURE, FIXTURES and AUTOMOBILES

Showing All Furniture, Fixtures and Automobiles OWNED December 31 of Current Year

1	2	3	4	5	6	7	8
Description	Date Acquired	Name of Vendor	Actual Cost	Current Year Acquisitions or Permanent Improvements	Accumulated Depreciation	Amount of Encumbrances	Book Value End of Current Year (Col. 4+5-6-7)
Equipment	Various		146,503.00		135,141.00		11,362.00
							-
							-
							-
							-
							-
							-
							-
							-
							-
							-
							-
							-
OVERFLOW AMOUNTS							-
Totals	XXX	XXX	\$ 146,503.00	\$ -	\$ 135,141.00	\$ -	\$ 11,362.00

SCHEDULE D - PART 3

Showing all Bonds and Preferred & Common Stocks ACQUIRED During the Current Year

Bonds, preferred stocks, common stocks and mutual funds to be grouped separately.

1 CUSIP #	2 Description Give complete and accurate description of each bond and stock. If bonds are serial issues give amounts maturing each year.	3 * Date Acquired	4 Name of Vendor	5 No. of Shares of Stock	6 Cost to Company (Excluding Accrued Interest on Bonds)	7 Par Value of Bonds	8 Paid for Accrued Interest and Dividends
BONDS - GOVERNMENT							
912828G38	US TREASURY NOTE 2.250%	12/4/2018	CHARLES SCHWAB		48,410.08	50,000.00	65.26
BONDS - POLITICAL SUBDIVISIONS OF STATES, TERRITORIES AND POSSESSIONS							
105710AJ6	BRAWLEY CA P REV 3.819%	12/3/2018	CHARLES SCHWAB		47,142.50	50,000.00	498.59
224858EC0	CRAWFORD COUNTY MICH GO 3.50%	7/25/2018	CHARLES SCHWAB		23,829.75	25,000.00	354.86
452151LL5	ILLINOIS ST GO 5.10%	43374	CHARLES SCHWAB		25,405.75	25,000.00	432.08
8827237Q6	TEXAS ST GO 3.201%	43348	CHARLES SCHWAB		24,758.00	25,000.00	346.78
BONDS - SPECIAL REVENUE AND SPECIAL ASSESSMENT OBLIGATIONS							
31393LYD9	FHLMC MBS-CMO 5.250%	5/31/2018	CHARLES SCHWAB		69,306.25	65,000.00	37.92
31393KGA7	FHLMC MBS-CMO 5.350%	11/5/2018	CHARLES SCHWAB		32,976.25	31,000.00	32.25
38373V2C3	GNMA MBS-CMO 5.50%	1/10/2018	CHARLES SCHWAB		72,591.48	158,000.00	151.58
38374N4P9	GNMA MBS-CMO 5.50%	7/25/2018	CHARLES SCHWAB		16,679.69	24,000.00	68.66
STOCKS - BANKS, TRUSTS AND INSURANCE COMPANIES							
904214103	UMPQA HOLDINGS CORP	12/17/2018	CHARLES SCHWAB	641.00	11,190.78		
STOCKS - INDUSTRIAL AND MISCELLANEOUS							
01973R101	ALLISON TRANSMISSION	12/4/2018	CHARLES SCHWAB	212.00	9,533.78		
02079K107	ALPHABET INC	12/17/2018	CHARLES SCHWAB	9.00	9,420.63		
808524847	CHAS SCHWAB US REIT (SCHH)	12/17/2018	CHARLES SCHWAB	242.00	9,867.55		
231021106	CUMMINS INC	12/26/2018	CHARLES SCHWAB	127.00	16,542.48		
247361702	DELTA AIR LINES INC	12/17/2018	CHARLES SCHWAB	299.00	15,908.76		
456788108	INFOSYS LTED	12/26/2018	CHARLES SCHWAB	1541.00	14,423.62		
46434V274	ISHARES EDG MSCI MLTFCTR INTL ETF (INTF)	12/4/2018	CHARLES SCHWAB	272.00	6,799.48		
500255104	KOHL'S CORP	12/26/2018	CHARLES SCHWAB	200.00	13,152.79		
501044101	KROGER CO	12/17/2018	CHARLES SCHWAB	541.00	15,918.30		
59156R108	METLIFE	12/26/2018	CHARLES SCHWAB	290.00	11,583.37		
680223104	OLD REPUBLIC INTL CO	12/4/2018	CHARLES SCHWAB	481.00	10,661.36		
69318G106	PBF ENERGY INC	12/26/2018	CHARLES SCHWAB	252.00	8,080.64		
808524755	SCHWAB FND INL LARGE COM ETF (FNDF)	12/4/2018	CHARLES SCHWAB	250.00	6,816.25		
808524755	SCHWAB FND INL LARGE COM ETF (FNDF)	12/26/2018	CHARLES SCHWAB	738.00	18,419.08		
808524748	SCHWAB FND INTL SMAL COM ETF (FNDC)	12/4/2018	CHARLES SCHWAB	220.00	6,777.21		
833034101	SNAP ON INC	12/17/2018	CHARLES SCHWAB	101.00	14,909.88		
835495102	SONOCO PRODUCTS CO	12/4/2018	CHARLES SCHWAB	141.00	8,126.55		
835495102	SONOCO PRODUCTS CO	12/26/2018	CHARLES SCHWAB	79.00	4,117.73		
98310W108	WYNDHAM WORLDWIDE CO	12/4/2018	CHARLES SCHWAB	331.00	13,398.04		
STOCKS - MUTUAL FUNDS							
00191K526	AQR INTL RELAXED CONSTRAINT EQTY I	VARIOUS	CHARLES SCHWAB	4319.78	54,045.00		
233203611	DFA EMERGING MKTS SMALL CAP PORT INSTL	VARIOUS	CHARLES SCHWAB	594.27	11,015.00		
233203587	DFA EMERGING MKTS VALUE PORT INSTL	VARIOUS	CHARLES SCHWAB	287.25	8,015.00		
577125107	MATTHEWS ASIA DIVIDEND FUND	VARIOUS	CHARLES SCHWAB	457.93	8,000.00		
413838723	OAKMARK INTL FD INST	VARIOUS	CHARLES SCHWAB	1035.06	22,030.00		

XXX	Totals	XXX	XXX	XXX	\$ 689,853.03	\$ 453,000.00	\$ 1,987.98

*The items with reference to each issue of bonds or stocks acquired at public offerings may be totaled in one line and the word "various" inserted in Columns 2 and 3.

SCHEDULE D - PART 4

Showing all Bonds and Preferred & Common Stocks SOLD, REDEEMED OR Otherwise DISPOSED OF During the Current Year

Bonds, preferred stocks, common stocks and mutual funds to be grouped separately.

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Cusip #	Description <small>Give complete and accurate description of each bond and stock. If bonds are serial issues give amounts maturing each year. Companies may at their option summarize all bonds of the same issue called, matured or redeemed during the year and omit dates under column (3).</small>	Date Sold	Name of Purchaser (If matured or called under redemption option, so state and give price at which called.)	No. of Shares of Stock	Consideration (Excluding Accrued Interest on Bonds)	Par Value of Bonds	Cost to Company (Excluding Accrued Interest on Bonds)	Book Value at Date of Sale	Increase, By Adjustment in Book Value During Year	Decrease, By Adjustment in Book Value During Year	Profit on Sale	Loss on Sale	Interest on Bonds Received During Year (including accrued interest on bonds sold)	Dividends on Stocks Received During Year (Including accrued dividends on stocks sold)
BONDS - GOVERNMENT														
912828RE2	US TREASURY NOTE 1.50%	8/31/2018	CHARLES SCHWAB		50,000.00	50,000.00	49,966.50	50,000.00			-	-	750.00	
912828A75	US TREASURY NOTE 1.50%	12/31/2018	CHARLES SCHWAB		50,000.00	50,000.00	49,968.50	50,000.00			-	-	1,125.00	
BONDS - POLITICAL SUBDIVISIONS OF STATES, TERRITORIES AND POSSESSIONS														
123565HS5	BUTLER COUNTY OH UTIL WTR 1.950%	12/1/2018	CHARLES SCHWAB		25,000.00	25,000.00	25,025.00	25,000.00			-	-	487.50	
194304AH4	COLL PARK BUSINESS GA REV 6.71%	2/1/2018	CHARLES SCHWAB		40,000.00	40,000.00	45,807.80	43,270.38			-	3,270.38	1,342.00	
736746VP0	PORTLAND ORE UR 5.535%	6/15/2018	CHARLES SCHWAB		50,000.00	50,000.00	51,025.00	50,000.00			-	-	1,383.75	
BONDS - SPECIAL REVENUE AND SPECIAL ASSESSMENT OBLIGATIONS														
3136A5XR2	FANNIE MAE REMIC 2.250%	VARIOUS	CHARLES SCHWAB		2,694.07			1,826.89			867.18	-		
31393LYD9	FHLMC MBS-CMO 5.25%	11/5/2018	CHARLES SCHWAB		1,000.00	1,000.00	1,066.25	1,066.25			-	66.25	21.88	
31393LYD9	FHLMC MBS-CMO 5.25%	12/12/2018	CHARLES SCHWAB		1,000.00	1,000.00	1,066.25	1,066.25			-	66.25	26.28	
31393KGA7	FHLMC MBS-CMO 5.35%	12/13/2018	CHARLES SCHWAB		1,000.00	1,000.00	1,063.75	1,063.75			-	63.75		
31397EDF9	FREDDIE MAC MBSOCMO 4.25%	VARIOUS	CHARLES SCHWAB		174.58			11.03			163.55	-		
31395MUF4	FREDDIE MAC MBSOCMO 5.00%	VARIOUS	CHARLES SCHWAB		6,312.12			4,912.88			1,399.24	-		
36202EBD0	GNMA II #003636	VARIOUS	CHARLES SCHWAB		509.11			509.59			-	0.48		
36202ERS0	GNMA II #004097	VARIOUS	CHARLES SCHWAB		451.68			449.00			2.68	-		
36202FDW3	GNMA II #004617	VARIOUS	CHARLES SCHWAB		1,663.00			1,677.99			-	14.99		
36202FWD4	GNMA II #005144	VARIOUS	CHARLES SCHWAB		1,855.48			1,900.42			-	44.94		
36202FYF7	GNMA II #005210	VARIOUS	CHARLES SCHWAB		659.13			680.59			-	21.46		
36179ME22	GNMA II MA0153	VARIOUS	CHARLES SCHWAB		10,370.95			10,819.07			-	448.12		
38373V2C3	GNMA MBS-CMO 5.50%	VARIOUS	CHARLES SCHWAB		9,683.50			4,448.98			5,234.52	-		
38374N4P9	GNMA MBS-CMO 5.50%	VARIOUS	CHARLES SCHWAB		1,126.37			782.81			343.56	-		
36179QYR6	GNMA PL MA2520M	VARIOUS	CHARLES SCHWAB		9,915.52			10,296.31			-	380.79		
36209S5S6	GNMA POOL 480657	VARIOUS	CHARLES SCHWAB		416.03			371.93			44.10	-		
BONDS - INDUSTRIAL AND MISCELLANEOUS														
55265K3Z0	MASTER ASSETS SECS 5.00%	VARIOUS	CHARLES SCHWAB		216.17			153.46			62.71	-		
61745MZY2	MORGAN STANLEY 5.50%	9/25/2018	CHARLES SCHWAB		1,000.00	1,000.00	1,020.00	1,015.47			-	15.47	41.25	
61745MZY2	MORGAN STANLEY 5.50%	9/25/2018	CHARLES SCHWAB		1,000.00	1,000.00	1,020.00	1,015.47			-	15.47	50.38	
61745MZY2	MORGAN STANLEY 5.50%	9/25/2018	CHARLES SCHWAB		1,000.00	1,000.00	1,020.00	1,015.47			-	15.47	50.38	
61745MZY2	MORGAN STANLEY 5.50%	12/26/2018	CHARLES SCHWAB		4,000.00	4,000.00	4,080.00	4,061.88			-	61.88	220.80	
STOCKS - BANKS, TRUSTS AND INSURANCE COMPANIES														
744320102	PRUDENTIAL FINANCIAL INC	12/26/2018	CHARLES SCHWAB	81.00	6,471.73		7,354.53	7,354.53			-	882.80	291.60	
744320102	PRUDENTIAL FINANCIAL INC	12/26/2018	CHARLES SCHWAB	56.00	4,474.28		5,958.10	5,958.10			-	1,483.82	201.60	
STOCKS - INDUSTRIAL AND MISCELLANEOUS														
88579Y101	3M COMPANY	12/26/2018	CHARLES SCHWAB	36.00	6,648.84		2,922.08	2,922.08			3,726.76	-	195.84	
G0084W101	ADIANT PLC	12/26/2018	CHARLES SCHWAB	21.00	339.32		978.28	978.28			-	638.96	23.12	
031162100	AMGEN INCORPORATED	12/4/2018	CHARLES SCHWAB	41.00	8,110.95		6,116.31	6,116.31			1,994.64	-	216.48	
G16962105	BUNGE LIMITED	12/17/2018	CHARLES SCHWAB	175.00	10,269.59		12,081.13	12,081.13			-	1,811.54	336.00	
366505105	GARRETT MOTION INC	9/28/2018	CHARLES SCHWAB	0.60	10.29		7.50	7.50			2.79	-		
854502101	STANLEY BLACK & DECKER	12/17/2018	CHARLES SCHWAB	176.00	21,450.40		18,190.89	18,190.89			3,259.51	-	454.08	
887317303	TIME WARNER INC	6/15/2018	CHARLES SCHWAB	96.00	5,190.71		3,686.59	3,686.59			1,504.12	-	77.28	
STOCKS - MUTUAL FUNDS														
411511306	HARBOR INTERNATIONAL FUND INSTL CL	4/13/2018	CHARLES SCHWAB	182.71	12,502.11		13,020.00	13,020.00			-	517.89		
411511306	HARBOR INTERNATIONAL FUND INSTL CL	4/13/2018	CHARLES SCHWAB	114.02	7,801.52		7,520.00	7,520.00			281.52	-		
411511306	HARBOR INTERNATIONAL FUND INSTL CL	4/13/2018	CHARLES SCHWAB	165.19	11,303.24		11,220.00	11,220.00			83.24	-		

411511306	HARBOR INTERNATIONAL FUND INSTL CL	4/13/2018	CHARLES SCHWAB	134.39	9,195.28		7,517.00	7,517.00			1,678.28	-		
XXX	Totals	XXX	XXX	XXX	\$ 374,815.97	\$ 225,000.00	\$ 328,701.46	\$ 363,988.28	\$ -	\$ -	\$ 20,648.40	\$ 9,820.71	\$ 5,499.22	\$ 1,796.00

REINSURANCE SCHEDULE
Reinsurance Ceded and Reinsurance Assumed

1 Reinsurer or Reinsured	2 Ceded or Assumed	3 Location of Company	4 Total Amount Reinsured	5 Total Premiums Ceded *	6 Total Premiums Assumed **	7 Largest Risk Ceded or Assumed	8 Remarks
Hannover Ruckversicherung A	7.00%	1717 Arch St		823,530.00		12,400,000	
Regional Treaty Services:		Suite 800					
The Toa Reinsurance Co of	10.00%	Philadelphia, PA					
Swiss Reinsurance Amer Co	20.00%	19103					
American Agri Ins Co	18.50%						
Berkley Insurance Compan	14.00%						
Employers Mutual Casualty C	15.25%						
Farmers Mut Hail Ins Co of Id	8.75%						
Aspen RE America Inc	2.50%						
Renaissance Reins US Inc	4.00%						
OVERFLOW AMOUNTS							
Totals	XXX	XXX	\$ -	\$ 823,530.00	\$ -	XXX	XXX

*Total to agree with Page 4, Line 1.4, Current Year.
**Total to agree with Page 4, Line 1.5, Current Year.

COMPENSATION SCHEDULE

Show all salaries, commissions, claim adjustment expenses, directors fees and expenses, and travel items paid in the current year for the top 5 officers/employees and all directors, travel or car allowances, if paid, are to be included.

1 Name of Payee	2 Title	3 Salaries	4 Commissions	5 Claim Adjustment Expenses	6 Directors Fees & Expenses	7 Travel & Travel Items	8 All Other	9 Total
Officers/Employees:								
1) Jonathon S. Younker	President / Treasurer	78,000.00			6,000.00			\$ 84,000.00
2) Andrew Younker	Vice President	81,739.73						\$ 81,739.73
3) Galen Koepke	Secretary	5,400.00			6,000.00			\$ 11,400.00
4) Karen Younker	Office Manager	4,616.67						\$ 4,616.67
5) Jessica Good	CSR	15,313.49						\$ 15,313.49
6) Tonya Pendleton	CSR	14,104.03						\$ 14,104.03
Directors:								
Jeff Goetz	Director				6,000.00			\$ 6,000.00
Jonathon S. Younker	Director							\$ -
Lewis Renollet	Director				6,000.00			\$ 6,000.00
John Bergman	Director				6,000.00			\$ 6,000.00
Galen Koepke	Director							\$ -
Scott Rothweiler	Director				6,000.00			\$ 6,000.00
Dawn David	CSR	24,267.46						\$ 24,267.46
Nicki Collum	CSR	49,617.07						\$ 49,617.07
Jacob Counterman	Intern	2,974.79						\$ 2,974.79
Tanner Vermule	Intern	1,367.63						\$ 1,367.63
								\$ -
								\$ -
Totals	XXXX	\$ 277,400.87	\$ -	\$ -	\$ 36,000.00	\$ -	\$ -	\$ 313,400.87

GENERAL INTERROGATORIES

(Answer all questions and attach additional sheets if necessary.)

- Company's retention: Fire \$125,000 Wind \$125,000 Other \$125,000
- Retention before reinsurance applies for: Catastrophe Reinsurance \$250,000 Aggregate excess of loss 74% GNEPI
- What is the largest risk assumed and retained: \$125,000
- What kind of perils are being covered? As prescribed by ORC 3939
- Have the by-laws been amended during the current year? no If so, were such amendments filed with the Ohio Department of Insurance?
- In what counties does the Company operate: All counties
- Name of Principal Officer and amount of bond. Jonathon S. Younker \$100,000
- Are all of the persons who handle funds of the Company bonded? Yes X No
State the name and amount of each bond on each, except person named in Item 6 above. Blanket Bond
All employess \$100,000
- Does the Company have an annual audit conducted by an independent CPA? Yes
- State the number of members holding policies in the Company. 3457
- Was an annual report of the Company made available to each policyholder? Yes If so, did such report agree with the annual statement filed with the Ohio Department of Insurance? Yes
- State as of what date the latest examination of the Company was made by the Ohio Department of Insurance. 12/31/2018
- How many assessments were made during the year? Various Date of last assessment Various
- Did the assessment provide for all losses, expenses and all other liabilities prior to the date of assessment? Yes
- Rate of policy fee 0
- State the amount of borrowed money since date of last assessment 0 interest thereon
- Does any person, firm, corporation or association have any claim, contingent or otherwise, against this Company which is **NOT** included in the liabilities on page 2 of this statement? Yes No X
If yes, give the amount, terms for payment and reasons why such were not recorded as a liability on page 2 of this statement.

**ANNUAL STATEMENT FOR THE YEAR
WOODVILLE MUTUAL INSURANCE ASSOCIATION**

2019

SCHEDULE E - CASH or CASH EQUIVALENTS

Showing All Balances (according to Company's Records) Carried in Each Bank or Savings and Loan

All Columns Must Be Completed for Each Deposit, CD, Checking Account, etc.

1 DEPOSITORY Give Full Name and Location	2 Interest Rate	3 Amount of Interest Received During Year	4 Amount of Interest Accrued Dec. 31 of Current Year	5 Book Balance Dec. 31 of Current Year *
OPEN DEPOSITORIES:				
FREMONT FEDERAL CREDIT UNION 315 CROGHAN STREET P. O. BOX 1208 FREMONT, OH 43420				
CHECKING	0.100%	1,124.29		122,003.00
MONEY MARKET	0.750%	627.47		156,438.00
SAVINGS	0.150%	8.09		5,553.00
GENOA BANK 801 MAIN STREET GENOA, OHIO 43430				
CHECKING				180,496.00
SAVINGS	0.100%	31.74		55,694.00
FOSTER & MOTLEY, INC. CHARLES SCHWAB 6725 MIAMI AVE., STE .200 CINCINNATI, OH 45243				
	VARIOUS	143.54		405,127.00
AMERICAN EXPRESS	2.400%	218.30	156.49	19,762.00
CAPITAL ONE NA	2.650%	351.25	92.28	41,856.00
MORGAN STANLEY BA	2.700%	78.41	31.36	54,461.00
OVERFLOW AMOUNTS FROM Pg 20	xxxx	0.00	0.00	0.00
Total	xxxx	\$ 2,583.09	\$ 280.13	\$ 1,041,390.00

*Total to agree with Page 2, Line 4, Current Year.

**ANNUAL STATEMENT FOR THE YEAR
WOODVILLE MUTUAL INSURANCE ASSOCIATION**

2019

ORGANIZATIONAL CHART

**LIST ALL ENTITIES THAT ARE MEMBERS OF AN INSURANCE COMPANY HOLDING SYSTEM AS
DEFINED IN ORC 3901.32**

Woodville Mutual Insurance Association (Parent Company)
Woodville Mutual Insurance Agency, Inc. (Wholly Owned Subsidiary)

**ANNUAL STATEMENT FOR THE YEAR
WOODVILLE MUTUAL INSURANCE ASSOCIATION**

2019

Overflow Page for Write-ins

Additional Write-ins for Assets:

		Assets Current Year	Nonadmitted Assets Current Year	Net Admitted Assets Current Year	Net Admitted Assets Prior Year
1504				0.00	
1505	None			0.00	
1506				0.00	
1597	Summary of remaining write-ins for Line 15 page 2	0.00	0.00	0.00	0.00

Additional Write-ins for Liabilities:

		Current Year	Prior Year
1604			
1605	None		
1606			
1697	Summary of remaining write-ins for Line 16 page 3	0.00	0.00

Additional Write-ins for Statement of Income:

		Current Year	Prior Year
	None		
	Summary of remaining write-ins for Statement of Income page 4	0.00	0.00

Additional Write-ins for Nonadmitted Assets:

		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets
1504				0.00
1505	None			0.00
1506				0.00
1597	Summary of remaining write-ins for Line 15 page 9	0.00	0.00	0.00

Overflow Page for Investments Owned

SCHEDULE D - PART 1

Showing all BONDS Owned on December 31 of Current Year

1 Cusip #	2 Description Give complete and accurate description of all bonds owned.	3 From Whom Acquired	4 Date Acquired	5 Par Value	6 Actual Cost	7 Book Value / Amortized Value*	8 Market Value December 31 of Current Year	Interest			12 Increase by Adjustment, in Book Value During Year	13 Decrease by Adjustment, in Book Value During Year	14 Amount of Interest due and accrued Dec. 31. Current year, on bonds in default as to principal or interest	15 Maturity Date	16 NAIC Designation
								9 Rate (%)	10 Amount Due and Accrued Dec. 31 of Current Year on bonds not in default	11 Gross Am't Received During Year					
BONDS - GOVERNMENT															
912828R0	US TREASURY BOND	CHARLES SCHWAB	11/22/2019	72,000.00	74,795.21	74,755.95	73,980.00	2.250%	173.10	-	775.95			8/15/2027	1
912828UL2	US TREASURY NOTE	CHARLES SCHWAB	3/19/2013	50,000.00	50,492.19	50,006.05	49,992.19	1.375%	288.18	687.50	13.86			1/31/2020	1
912828A7	US TREASURY NOTE	CHARLES SCHWAB	6/27/2019	75,000.00	73,042.97	73,181.79	73,476.56	1.500%	425.34	562.50		294.77		8/15/2026	1
912828SV3	US TREASURY NOTE	CHARLES SCHWAB	5/8/2013	50,000.00	50,558.60	50,146.26	50,164.06	1.750%	110.27	875.00		17.80		5/15/2022	1
912828VJ6	US TREASURY NOTE	CHARLES SCHWAB	7/9/2013	50,000.00	49,335.50	49,952.22	50,062.50	1.875%	-	937.50		110.28		6/30/2020	1
912828J27	US TREASURY NOTE	CHARLES SCHWAB	1/24/2017	50,000.00	48,601.56	49,105.71	50,703.13	2.000%	378.08	1,000.00		1,597.42		2/15/2025	1
912828K74	US TREASURY NOTE	CHARLES SCHWAB	8/14/2017	50,000.00	49,525.00	49,665.75	50,640.63	2.000%	378.08	1,000.00		974.88		8/15/2025	1
912828U24	US TREASURY NOTE	CHARLES SCHWAB	12/27/2017	50,000.00	48,412.21	48,766.88	50,531.25	2.000%	126.03	1,000.00		1,764.37		11/15/2026	1
912828RC6	US TREASURY NOTE	CHARLES SCHWAB	8/19/2014	50,000.00	50,270.75	50,062.76	50,406.25	2.125%	401.71	1,062.50		343.49		8/15/2021	1
912828N30	US TREASURY NOTE	CHARLES SCHWAB	12/27/2017	50,000.00	49,796.50	49,878.02	50,734.38	2.125%	-	1,062.50		856.36		12/31/2022	1
912828V23	US TREASURY NOTE	CHARLES SCHWAB	12/27/2017	50,000.00	49,910.00	49,940.08	51,117.19	2.250%	-	1,125.00		1,177.11		8/15/2025	1
912828G38	US TREASURY NOTE	CHARLES SCHWAB	12/4/2018	50,000.00	48,410.80	48,997.86	51,273.44	2.250%	141.78	1,125.00		2,275.58		11/15/2024	1
912828PC8	US TREASURY NOTE	CHARLES SCHWAB	10/24/2012	50,000.00	54,584.17	50,478.79	50,421.88	2.625%	165.41	1,312.50	56.91			11/15/2020	1
912828XZ8	US TREASURY NOTE	CHARLES SCHWAB	6/27/2019	70,000.00	73,647.00	73,329.57	73,685.93	2.750%	-	1,925.00		356.36		6/30/2025	1
9128284V9	US TREASURY NOTE	CHARLES SCHWAB	11/22/2019	69,000.00	75,299.27	75,219.20	74,358.28	2.875%	211.96	-	860.92			8/15/2028	1
912828MP2	US TREASURY NOTE	CHARLES SCHWAB	4/24/2019	50,000.00	50,476.53	50,073.31	50,109.38	3.625%	685.27	906.25		36.07		2/15/2020	1
912828MP2	US TREASURY NOTE	CHARLES SCHWAB	5/21/2019	200,000.00	201,754.38	200,297.10	200,437.50	3.625%	2,741.10	3,625.00		140.40		2/15/2020	1
BONDS - POLITICAL SUBDIVISIONS OF STATES, TERRITORIES AND POSSESSIONS															
050537UY3	AUBURN NY GO LTX	CHARLES SCHWAB	11/9/2017	25,000.00	26,387.75	26,119.22	25,821.00	4.125%	341.87	1,031.26	298.22			3/1/2029	1
054105LL3	AVON LAKE SD	CHARLES SCHWAB	8/5/2014	25,000.00	25,938.75	25,389.52	26,099.50	3.500%	71.92	875.00		709.98		12/1/2023	1
094149LY5	BLOOMFIELD CHART T MI GO	CHARLES SCHWAB	5/28/2014	25,000.00	27,768.75	26,873.52	27,737.25	5.370%	220.68	1,342.50		863.73		5/1/2032	1
105710AJ6	BRAWLEY CA P REV	CHARLES SCHWAB	12/3/2018	50,000.00	47,142.50	47,421.13	51,937.00	3.819%	633.01	1,909.50		4,515.87		9/1/2029	1
130179KF0	CALIFORNIA EDUC UNIV EDUC	CHARLES SCHWAB	11/22/2019	50,000.00	53,428.00	53,391.59	51,885.50	3.314%	177.05	-	1,506.09			4/1/2030	1
177452DJ5	CITRUS COUNTY FL	CHARLES SCHWAB	7/13/2015	50,000.00	56,612.00	52,423.43	51,386.00	5.645%	703.69	2,822.50	1,037.43			10/1/2022	1
18571PAJ4	CLERMONT COUNTY	CHARLES SCHWAB	10/6/2014	25,000.00	26,622.75	25,569.20	26,396.25	4.150%	85.27	1,037.50		827.05		12/1/2022	1
199098CD4	COLUMBUS ETC OH	CHARLES SCHWAB	11/8/2016	100,000.00	101,868.00	101,263.03	100,052.00	3.250%	1,228.77	3,250.00	1,211.03			8/15/2026	1
215021NU6	COOK COUNTY ILL SD 144 GO	CHARLES SCHWAB	11/2/2017	50,000.00	54,638.00	53,990.82	54,724.00	5.250%	215.75	2,625.00		733.18		12/1/2033	2
224858EC0	CRAWFORD COUNTY MICH GO	CHARLES SCHWAB	7/25/2018	25,000.00	23,829.75	23,965.58	25,533.00	3.500%	290.07	875.00		1,567.42		9/1/2030	1
276509DV5	EASTERN IL UNIV COPS EDUC	CHARLES SCHWAB	7/16/2015	25,000.00	26,148.25	25,896.63	25,057.00	6.350%	395.79	1,587.50	839.63			4/1/2036	1
312782AH8	FAYETTEVILLE NORTH CAROLINA REV	CHARLES SCHWAB	7/2/2019	50,000.00	54,177.00	53,865.49	53,775.00	3.714%	152.63	928.50	90.49			6/1/2026	1
452151LL5	ILLINOIS ST GO	CHARLES SCHWAB	10/1/2018	25,000.00	25,405.75	25,370.96	27,970.75	5.100%	104.79	1,275.00		2,599.79		6/1/2033	2
491552UY9	KY ST TPK AUTH	CHARLES SCHWAB	3/26/2015	25,000.00	28,889.00	27,013.40	27,349.50	5.244%	984.15	1,311.00		336.10		7/1/2025	1
5168233L3	LAREDO TX DB LTX	CHARLES SCHWAB	8/19/2015	30,000.00	30,886.90	30,649.56	30,714.60	4.000%	453.70	1,200.00		65.04		2/15/2032	1
542433ND5	LONG BEACH CA USD GO	CHARLES SCHWAB	12/12/2017	50,000.00	58,899.00	55,587.58	57,131.50	5.914%	1,231.41	2,957.00		1,543.92		8/1/2025	1
587316LZ1	MEQUON WI GO	CHARLES SCHWAB	6/16/2014	50,000.00	57,485.50	52,815.68	50,136.00	5.300%	1,103.56	2,650.00	2,679.68			8/1/2023	1
614091AT3	MONTGOMERY OH SPL OBL	CHARLES SCHWAB	9/13/2016	50,000.00	5,259.50	52,186.93	52,096.00	4.800%	197.26	2,400.00	90.93			12/1/2037	1
642835LR1	NEW BRUNSWICK NJ	CHARLES SCHWAB	11/8/2016	30,000.00	36,210.80	34,799.32	31,188.90	8.020%	797.61	2,406.00	3,610.42			9/1/2031	1
642835LS9	NEW BRUNSWICK NJ	CHARLES SCHWAB	12/19/2017	50,000.00	59,246.50	57,919.31	52,076.00	8.320%	1,379.07	4,160.00	5,843.31			9/1/2039	1
64763FQG7	NEW ORLEANS LA GO LTX	CHARLES SCHWAB	1/6/2016	30,000.00	31,855.00	31,339.62	31,973.40	4.961%	493.38	1,488.30		633.78		9/1/2030	1
64990CFX4	NEW YORK STATE DORM REV	CHARLES SCHWAB	9/6/2016	25,000.00	25,233.50	25,119.62	24,932.00	3.187%	399.47	796.76	187.62			7/1/2023	2
707487JL9	PENN HILLS PA SD GO	CHARLES SCHWAB	2/19/2019	25,000.00	26,398.00	26,306.90	27,550.75	5.041%	369.44	1,260.26		1,243.85		9/15/2032	1
717146RY2	PHARR SAN JUAN	CHARLES SCHWAB	6/16/2011	30,000.00	31,487.50	30,164.68	31,129.50	5.497%	686.75	1,649.10		964.82		2/1/2021	1
71781PBM1	PHILADELPHIA PA AUTH IDA HTH	CHARLES SCHWAB	5/9/2016	45,000.00	45,922.50	45,539.89	45,586.80	8.000%	295.89	1,800.00		46.91		6/1/2025	6
71783DAF2	PHILADELPHIA PA AUTH IND	CHARLES SCHWAB	1/26/2017	35,000.00	35,020.00	35,013.65	37,178.40	3.964%	292.68	1,387.40		2,164.75		4/15/2026	1
76803EAB4	RIVER CITY REGAL/HERITAGE COAL CO	CHARLES SCHWAB	7/16/2009	20,000.00	19,520.00	19,770.34	22,551.00	8.090%	265.97	1,618.00		2,780.66		11/1/2029	1
777543XE4	ROSEMONT IL GO	CHARLES SCHWAB	1/7/2019	25,000.00	25,438.50	25,394.75	26,327.00	4.250%	87.33	1,062.50		932.25		12/1/2028	1
837545JS2	SDAKOTA CONV DIST	CHARLES SCHWAB	9/15/2014	25,000.00	24,962.50	24,984.85	25,730.25	2.733%	284.53	683.26		745.40		8/1/2023	1

83748CAQ9	SOUTH CORRECTIONS	CHARLES SCHWAB	7/1/2013	50,000.00	53,694.00	52,727.45	50,000.00	6.616%	1,658.53	3,308.00	2,727.45			1/1/2039	1
8827237Q6	TEXAS ST GO	CHARLES SCHWAB	9/5/2018	25,000.00	24,758.00	24,797.41	26,564.75	3.201%	199.51	800.26		1,767.34		10/1/2026	1
91428LFP6	UNIVERSITY HAWAII AT	CHARLES SCHWAB	1/3/2014	20,000.00	20,795.80	20,302.74	20,393.40	4.711%	234.90	942.20		90.66		10/1/2023	1
982347WQ1	W CONTRA CSTA CA USD GO	CHARLES SCHWAB	9/23/2015	25,000.00	29,808.25	27,383.87	29,045.75	6.555%	682.44	1,638.76		1,661.88		8/1/2024	1
96225RSR6	WHAMERA NC LSE REV	CHARLES SCHWAB	8/26/2016	65,000.00	74,198.45	65,092.95	65,092.95	8.250%	881.51	5,362.50				11/1/2031	6
968257OE8	WILKES BARRE PA GO	CHARLES SCHWAB	4/2/2019	25,000.00	25,457.50	25,421.68	25,252.00	3.862%	121.68	965.50	169.68			11/1/2028	1
968852K36	WILL CN IL SD #12	CHARLES SCHWAB	5/15/2014	5,000.00	5,502.10	5,056.69	5,087.90	4.200%	-	-		31.21		10/1/2020	6
968852K44	WILL CN IL SD #12	CHARLES SCHWAB	5/15/2014	20,000.00	22,008.40	20,226.75	20,362.00	4.200%	-	-		135.25		10/1/2020	1
969544AK1	WILLIAMSBURG CN SF F	CHARLES SCHWAB	3/8/2016	25,000.00	28,582.00	27,608.33	25,754.00	6.526%	134.10	1,631.50	1,854.33			12/1/2030	1
971044AA0	WILLOUGHBY-EAST	CHARLES SCHWAB	3/11/2011	25,000.00	26,335.50	25,163.94	26,200.00	6.544%	542.35	1,636.00		1,036.06		12/1/2021	1
BONDS - SPECIAL REVENUE AND SPECIAL ASSESSMENT OBLIGATIONS															
3136A5XR2	FANNIE MAE REMIC	CHARLES SCHWAB	6/3/2015	21,094.00	17,494.36	14,861.15	8,422.92	2.250%	6.50	216.79	6,438.23			10/25/2040	1
31392JX20	FEDERAL NATL MORTGAGE	CHARLES SCHWAB	5/21/2019	75,064.00	79,192.52	79,014.78	83,467.23	4.000%	41.13	1,751.47		4,452.45		1/25/2033	1
31393LYD9	FHLMC MBS-CMO	CHARLES SCHWAB	5/31/2018	54,000.00	57,577.50	57,141.02	58,688.25	5.250%	124.27	2,861.24		1,547.23		3/15/2033	1
31393KGA7	FHLMC MBS-CMO	CHARLES SCHWAB	11/5/2018	24,000.00	25,530.00	25,377.37	25,919.53	5.350%	56.28	1,275.58		542.16		2/15/2033	1
31395MUF4	FREDDIE MAC MBS-CMO	CHARLES SCHWAB	7/31/2014	50,859.31	48,596.81	42,888.72	13,274.07	5.000%	111.47	782.89	29,614.65			2/15/2025	1
31393NZE2	FREDDIE MAC MBS-CMO	CHARLES SCHWAB	1/11/2019	23,000.00	24,552.50	24,430.63	25,023.98	5.250%	52.93	1,111.26		593.35		4/15/2033	1
31397EDF9	FREDDIE MAC MBS-CMO	CHARLES SCHWAB	6/8/2017	1,203,558.70	76,074.17	98,985.99	71,281.41	4.250%	2,242.25	2,804.55	27,704.58			12/15/2036	1
36202FYF7	GNMA II # 005210	CHARLES SCHWAB	11/15/2011	4,440.32	7,198.27	4,533.91	4,480.66	4.500%	6.02	212.88	53.25			10/20/2026	1
36202EBD0	GNMA II #003636	CHARLES SCHWAB	11/17/2004	2,049.03	2,922.82	2,044.56	2,250.28	5.000%	3.09	113.19		205.72		11/20/2034	1
36202ERS0	GNMA II #004097	CHARLES SCHWAB	3/20/2008	2,074.23	2,908.83	2,074.23	2,248.05	5.000%	3.13	113.98		173.82		3/20/2038	1
36202FDW3	GNMA II #004617	CHARLES SCHWAB	1/15/2010	6,562.44	9,602.71	6,614.50	7,202.53	4.500%	8.90	329.62		588.03		1/20/2040	1
36202FWD4	GNMA II #005144	CHARLES SCHWAB	8/11/2011	9,076.33	12,811.64	9,272.40	9,518.87	3.500%	9.57	351.67		246.47		7/20/2041	1
36179ME22	GNMA II MA0153	CHARLES SCHWAB	7/12/2012	50,282.37	72,143.97	52,235.13	51,699.86	3.000%	45.46	1,651.41	535.27			6/20/2042	1
38373STN7	GNMA MBS-CMO	CHARLES SCHWAB	4/15/2019	126,137.91	58,703.65	58,601.47	52,925.04	5.500%	285.11	1,900.91	5,676.43			3/16/2033	1
38373V2C3	GNMA MBS-CMO	CHARLES SCHWAB	1/10/2018	137,246.20	72,591.48	70,430.28	50,080.71	5.500%	227.49	2,836.31	20,349.57			11/20/2032	1
38374N4P9	GNMA MBS-CMO	CHARLES SCHWAB	7/25/2018	20,903.74	16,679.69	15,034.63	14,311.13	5.500%	34.65	744.28	723.50			11/20/2036	1
36179QYR6	GNMA PL MA2520M	CHARLES SCHWAB	1/15/2015	42,029.59	62,501.48	43,500.16	43,409.09	3.000%	38.00	1,402.82				1/20/2045	1
36209S5S6	GNMA POOL 480657X	CHARLES SCHWAB	11/9/1999	9,593.39	7,111.65	6,560.31	3,299.46	6.000%	25.23	199.41				1/15/2029	1
BONDS - INDUSTRIAL AND MISCELLANEOUS															
037389AK9	AON CAP A	CHARLES SCHWAB	9/24/2002	25,000.00	21,150.00	23,830.91	31,750.00	8.205%	1,028.43	2,051.26		7,919.09		1/1/2027	2
037833SD9	APPLE INC	CHARLES SCHWAB	11/17/2014	25,000.00	25,925.00	25,420.60	26,565.30	3.450%	129.97	862.50		1,144.70		5/6/2024	1
410495AA3	HANMI FINANCIAL C VAR 27	CHARLES SCHWAB	5/30/2017	25,000.00	25,764.80	25,561.31	25,874.35	5.450%	343.42	1,362.50		313.04		3/30/2027	6
55265K3Z0	MASTER ASSETS SECS	CHARLES SCHWAB	6/24/2008	17,342.13	12,483.97	12,890.94	731.88	5.000%	14.28	37.37	12,159.06			12/25/2033	2
61745MZY2	MORGAN STANLEY	CHARLES SCHWAB	3/12/2013	50,000.00	51,000.00	50,675.69	52,077.21	5.500%	45.21	2,753.41		1,401.52		4/25/2034	1
61745MZY2	MORGAN STANLEY	CHARLES SCHWAB	4/9/2013	5,000.00	5,100.00	5,056.53	5,207.72	5.500%	16.27	333.26		151.19		4/25/2034	1
742404AJ5	PRINCETON THEOLOGIC	CHARLES SCHWAB	1/14/2014	50,000.00	51,525.00	50,445.78	50,815.10	4.000%	1,002.74	2,002.50		369.32		7/1/2022	1
79585TAN3	THE SALVATION ARMY	CHARLES SCHWAB	1/30/2019	50,000.00	50,417.16	50,386.64	53,425.30	4.101%	679.75	2,101.76		3,038.66		9/1/2031	1
	ROUNDING					0.05						0.05			
XXX	Totals to Page 11	XXX	XXX	\$ 4,550,313.69	\$ 3,400,294.57	\$ 3,361,655.00	\$ 3,291,823.08	XXX	\$ 31,206.37	\$115,044.63	\$ 127,108.54	\$ 60,628.54	\$ -	XXX	XXX

* Annual Statement Value

SCHEDULE D - PART 2

Showing all Preferred & Common Stocks and Mutual Funds Owned December 31 of Current Year

1	2 Description	3	4	5	6	7	8	9	10	Dividends		13	14
										11	12		
Cusip #	Give complete and accurate description of all stocks and mutual funds owned.	From Whom Acquired	Date Acquired	No. of Shares	Par Value Per Share (Preferred Stocks)	Book Value	Rate Per Share Used To Obtain Market Value	Market Value/ Fair Value December 31 of Current Year	Actual Cost	Received During Year	Dividends Amount Due and Accrued Dec. 31	Increase, by Adjustment, in Book Value During Year	Decrease, by Adjustment in Book Value During Year
62989105	NAMICO INSURANCE COMPANY	NAMICO		30.00		9,513.60	317.12	9,513.60	1,500.00				
	WOODVILLE MUTUAL INSURANCE AGENCY, INC	SAME	6/25/1992	50.00		55,708.00	1,114.16	55,708.00	500.00				
STOCKS - PUBLIC UTILITIES													
281020107	EDISON INTERNATIONAL	CHARLES SCHWAB	5/27/2016	249.00		18,777.09	75.41	18,777.09	17,596.32		610.04		
STOCKS - BANKS, TRUSTS AND INSURANCE COMPANIES													
254709108	DISCOVER FINANCIAL SVCS	CHARLES SCHWAB	5/27/2016	94.00		7,973.08	84.82	7,973.08	5,323.90		157.92		
254709108	DISCOVER FINANCIAL SVCS	CHARLES SCHWAB	1/24/2017	86.00		7,294.52	84.82	7,294.52	6,017.77		144.48		
46625H100	JPMORGAN CHASE & CO	CHARLES SCHWAB	8/26/2013	100.00		13,940.00	139.40	13,940.00	5,247.75		330.00		

46625H100	JPMORGAN CHASE & CO	CHARLES SCHWAB	2/6/2014	125.00		17,425.00	139.40	17,425.00	7,057.33		412.50	
744320102	PRUDENTIAL FINANCIAL INC	CHARLES SCHWAB	1/12/2016	75.00		7,030.50	93.74	7,030.50	5,500.83		300.00	
891160509	TORONTO DOMINION BANK	CHARLES SCHWAB	9/9/2009	340.00		19,084.20	56.13	19,084.20	10,487.58		742.99	
891160509	TORONTO DOMINION BANK	CHARLES SCHWAB	11/20/2012	24.00		1,347.12	56.13	1,347.12	964.91		52.45	
89417E109	TRAVELERS COMPANIES INC	CHARLES SCHWAB	3/11/2013	112.00		15,338.40	136.95	15,338.40	9,156.20		361.76	
949746101	WELLS FARGO & CO	CHARLES SCHWAB	6/28/2012	250.00		13,450.00	53.80	13,450.00	8,048.73		480.00	
STOCKS - INDUSTRIAL AND MISCELLANEOUS												
00206R102	A T & T INC	CHARLES SCHWAB	8/26/2016	125.00		4,885.00	39.08	4,885.00	5,093.45		255.00	
00206R102	A T & T INC	CHARLES SCHWAB	10/21/2016	137.00		5,353.96	39.08	5,353.96	4,457.98		279.48	
00130H105	AES CORP	CHARLES SCHWAB	6/27/2019	919.00		18,288.10	19.90	18,288.10	15,186.74		250.88	
01973R101	ALLISON TRANSMISSION	CHARLES SCHWAB	12/4/2018	212.00		10,243.84	48.32	10,243.84	9,533.78		143.55	
01973R101	ALLISON TRANSMISSION	CHARLES SCHWAB	6/27/2019	109.00		5,266.88	48.32	5,266.88	4,995.73		16.35	
020002101	ALLSTATE CORP	CHARLES SCHWAB	4/24/2019	226.00		25,413.70	112.45	25,413.70	21,850.65		226.00	
02079K107	ALPHABET INC	CHARLES SCHWAB	12/17/2018	9.00		12,033.18	1,337.02	12,033.18	9,420.63		123.20	
G02602103	AMDOCS LIMITED	CHARLES SCHWAB	8/14/2017	355.00		25,627.45	72.19	25,627.45	22,574.08		392.29	
037833100	APPLE INC	CHARLES SCHWAB	4/9/2015	40.00		11,746.00	293.65	11,746.00	5,031.75		90.80	
037833100	APPLE INC	CHARLES SCHWAB	8/24/2015	71.00		20,849.15	293.65	20,849.15	7,323.47		161.17	
037833100	APPLE INC	CHARLES SCHWAB	8/26/2015	49.00		14,388.85	293.65	14,388.85	5,224.90		111.23	
127055101	CABOT CORPORATION	CHARLES SCHWAB	12/27/2017	128.00		6,082.56	47.52	6,082.56	7,965.60		176.64	
808524847	CHAS SCHWAB US REIT (SCHH)	CHARLES SCHWAB	10/21/2016	520.00		23,899.20	45.96	23,899.20	21,246.16		673.34	
808524847	CHAS SCHWAB US REIT (SCHH)	CHARLES SCHWAB	12/17/2018	242.00		11,122.32	45.96	11,122.32	9,867.55		313.37	
808524847	CHAS SCHWAB US REIT (SCHH)	CHARLES SCHWAB	6/27/2019	80.00		3,676.80	45.96	3,676.80	3,527.76		93.14	
166764100	CHEVRON CORPORATION	CHARLES SCHWAB	8/15/2008	100.00		12,051.00	120.51	12,051.00	8,408.58		476.00	
17275R102	CISCO SYSTEMS INC	CHARLES SCHWAB	10/20/2014	350.00		16,786.00	47.96	16,786.00	8,027.10		483.00	
231021106	CUMMINS INC	CHARLES SCHWAB	12/26/2018	127.00		22,727.92	178.96	22,727.92	16,542.48		622.56	
126650100	CVS HEALTH CORP	CHARLES SCHWAB	11/28/2016	216.00		16,046.64	74.29	16,046.64	16,043.88		432.00	
247361702	DELTA AIR LINES INC	CHARLES SCHWAB	12/17/2018	299.00		17,485.52	58.48	17,485.52	15,908.76		450.00	
30231G102	EXXON MOBIL CORPORATION	CHARLES SCHWAB	4/29/2010	21.00		1,465.38	69.78	1,465.38	1,453.81		72.03	
30231G102	EXXON MOBIL CORPORATION	CHARLES SCHWAB	6/4/2010	100.00		6,978.00	69.78	6,978.00	6,094.85		343.00	
344849104	FOOT LOCKER INC	CHARLES SCHWAB	8/14/2017	144.00		5,614.56	38.99	5,614.56	7,114.24		213.84	
345370860	FORD MOTOR COMPANY	CHARLES SCHWAB	8/26/2015	450.00		4,185.00	9.30	4,185.00	5,858.50		270.00	
366505105	GARRETT MOTION INC	CHARLES SCHWAB	8/24/2015	10.50		104.90	9.99	104.90	107.12		-	
366505105	GARRETT MOTION INC	CHARLES SCHWAB	8/26/2016	4.50		44.95	9.99	44.95	56.28		-	
370334104	GENERAL MILLS INC	CHARLES SCHWAB	10/20/2015	141.00		7,551.96	53.56	7,551.96	7,986.72		276.36	
370334104	GENERAL MILLS INC	CHARLES SCHWAB	2/17/2016	100.00		5,356.00	53.56	5,356.00	5,843.51		196.00	
518416102	HARTFORD EDG MSCI MLTFCR INTL ETF	CHARLES SCHWAB	12/20/2019	1,859.00		54,598.83	29.37	54,598.83	54,393.22		-	
438516106	HONEYWELL INTERNATIONAL INC	CHARLES SCHWAB	8/24/2015	105.00		18,585.00	177.00	18,585.00	9,549.44		352.80	
438516106	HONEYWELL INTERNATIONAL INC	CHARLES SCHWAB	8/26/2016	18.00		3,186.00	177.00	3,186.00	2,006.71		60.48	
456788108	INFOSYS LTED	CHARLES SCHWAB	12/26/2018	1,541.00		15,903.12	10.32	15,903.12	14,423.62		492.48	
458140100	INTEL CORP	CHARLES SCHWAB	1/7/2014	349.00		20,887.65	59.85	20,887.65	8,936.50		478.19	
459200101	INTL BUSINESS MACHINES	CHARLES SCHWAB	4/24/2007	79.00		10,589.16	134.04	10,589.16	7,821.23		507.97	
46429B689	ISHARES MSCI EAFE - EFAV	CHARLES SCHWAB	6/10/2013	100.00		7,454.00	74.54	7,454.00	5,825.85		311.99	
46429B689	ISHARES MSCI EAFE - EFAV	CHARLES SCHWAB	2/25/2015	125.00		9,317.50	74.54	9,317.50	8,305.68		389.99	
46429B689	ISHARES MSCI EAFE - EFAV	CHARLES SCHWAB	8/24/2015	136.00		10,137.44	74.54	10,137.44	8,405.59		424.32	
46429B689	ISHARES MSCI EAFE - EFAV	CHARLES SCHWAB	11/28/2016	150.00		11,181.00	74.54	11,181.00	9,293.43		467.99	
464288588	ISHARES TRUST BARCLAYS (MBB)	CHARLES SCHWAB	12/8/2012	430.00		46,465.80	108.06	46,465.80	46,514.70		1,285.24	
46431W507	ISHARES TRUST SHORT MATURITY (NEAR)	CHARLES SCHWAB	6/27/2019	1,192.00		59,898.00	50.25	59,898.00	59,992.35		908.52	
832696405	J M SMUCKER CO	CHARLES SCHWAB	8/26/2016	120.00		12,495.60	104.13	12,495.60	16,647.43		415.20	
48123V102	J2 GLOBAL INC	CHARLES SCHWAB	8/14/2017	104.00		9,745.84	93.71	9,745.84	7,669.75		93.60	
478160104	JOHNSON & JOHNSON	CHARLES SCHWAB	2/20/2009	100.00		14,587.00	145.87	14,587.00	5,488.95		375.00	
478160104	JOHNSON & JOHNSON	CHARLES SCHWAB	8/26/2016	126.00		18,379.62	145.87	18,379.62	14,972.96		472.50	
46641Q837	JPMORGAN ULTRA SHORT INCOME ETF	CHARLES SCHWAB	6/27/2019	1,485.00		74,888.55	50.43	74,888.55	74,979.78		969.44	
501044101	KROGER CO	CHARLES SCHWAB	12/17/2018	541.00		15,683.59	28.99	15,683.59	15,918.30		324.60	
548661107	LOWES COMPANIES INC	CHARLES SCHWAB	6/23/2016	204.00		24,431.04	119.76	24,431.04	15,970.56		420.24	
N53745100	LYONDELLBASELL INDS	CHARLES SCHWAB	12/1/2014	129.00		12,187.92	94.48	12,187.92	9,882.84		535.35	
58155Q103	MCKESSON CORPORATION	CHARLES SCHWAB	3/3/2011	100.00		13,832.00	138.32	13,832.00	8,007.75		158.00	
58155Q103	MCKESSON CORPORATION	CHARLES SCHWAB	8/13/2012	54.00		7,469.28	138.32	7,469.28	4,768.72		85.32	
59156R108	METLIFE	CHARLES SCHWAB	12/26/2018	290.00		14,781.30	50.97	14,781.30	11,583.37		504.60	
594918104	MICROSOFT CORP	CHARLES SCHWAB	11/17/2011	165.00		26,020.50	157.70	26,020.50	4,281.72		311.85	
680223104	NEXSTAR MEDIA GROUP A	CHARLES SCHWAB	6/27/2019	50.00		5,862.50	117.25	5,862.50	4,988.45		45.00	
680223104	OLD REPUBLIC INTL CO	CHARLES SCHWAB	12/4/2018	481.00		10,759.97	22.37	10,759.97	10,661.36		865.80	

681919106	OMNICOM GROUP INC	CHARLES SCHWAB	8/20/2014	176.00		14,259.52	81.02	14,259.52	12,709.04		448.80		
69318G106	PBF ENERGY INC	CHARLES SCHWAB	12/26/2018	252.00		7,905.24	31.37	7,905.24	8,080.64		302.40		
717081103	PFIZER INCORPORATED	CHARLES SCHWAB	10/24/2008	525.00		20,569.50	39.18	20,569.50	8,683.39		756.00		
717081103	PFIZER INCORPORATED	CHARLES SCHWAB	1/12/2016	250.00		9,795.00	39.18	9,795.00	7,775.93		360.00		
808524730	SCHWAB FND EMERG MKTS LG CO (FNDE)	CHARLES SCHWAB	10/9/2014	157.00		4,684.88	29.84	4,684.88	4,102.96		165.17		
808524730	SCHWAB FND EMERG MKTS LG CO (FNDE)	CHARLES SCHWAB	1/20/2015	275.00		8,206.00	29.84	8,206.00	6,445.51		289.30		
808524730	SCHWAB FND EMERG MKTS LG CO (FNDE)	CHARLES SCHWAB	8/26/2015	275.00		8,206.00	29.84	8,206.00	5,219.47		289.30		
808524730	SCHWAB FND EMERG MKTS LG CO (FNDE)	CHARLES SCHWAB	1/12/2016	300.00		8,952.00	29.84	8,952.00	5,071.92		315.60		
808524730	SCHWAB FND EMERG MKTS LG CO (FNDE)	CHARLES SCHWAB	9/23/2019	288.00		8,593.92	29.84	8,593.92	8,012.16		244.48		
808524755	SCHWAB FND INL LARGE COM ETF (FNDF)	CHARLES SCHWAB	12/1/2017	124.00		3,586.08	28.92	3,586.08	3,777.04		86.86		
808524755	SCHWAB FND INL LARGE COM ETF (FNDF)	CHARLES SCHWAB	12/27/2017	858.00		24,813.36	28.92	24,813.36	25,988.82		601.03		
808524755	SCHWAB FND INL LARGE COM ETF (FNDF)	CHARLES SCHWAB	12/4/2018	250.00		7,230.00	28.92	7,230.00	6,816.25		175.13		
808524755	SCHWAB FND INL LARGE COM ETF (FNDF)	CHARLES SCHWAB	12/26/2018	738.00		21,342.96	28.92	21,342.96	18,419.08		958.45		
808524748	SCHWAB FND INTL SMAL COM ETF (FNDC)	CHARLES SCHWAB	12/27/2017	392.00		13,034.00	33.25	13,034.00	14,026.70		290.28		
808524748	SCHWAB FND INTL SMAL COM ETF (FNDC)	CHARLES SCHWAB	12/4/2018	220.00		7,315.00	33.25	7,315.00	6,777.21		261.56		
808524748	SCHWAB FND INTL SMAL COM ETF (FNDC)	CHARLES SCHWAB	9/23/2019	144.00		4,788.00	33.25	4,788.00	4,470.48		106.63		
808524805	SCHWAB INTERNATIONAL EQUITY ETF(SCHF)	CHARLES SCHWAB	12/31/2019	1,606.00		53,850.79	33.53	53,850.79	53,850.79		-		
808524854	SCHWAB INTRMDT TERM US TRS ETF (SCHR)	CHARLES SCHWAB	6/27/2019	1,366.00		75,034.38	54.93	75,034.38	75,088.88		980.78		
808524862	SCHWAB SHORT TERM US TREAS ETF (SCHO)	CHARLES SCHWAB	11/21/2019	988.00		49,874.24	50.48	49,874.24	49,948.34		167.37		
833034101	SNAP ON INC	CHARLES SCHWAB	12/17/2018	101.00		17,109.40	169.40	17,109.40	14,909.88		396.93		
835495102	SONOCO PRODUCTS CO	CHARLES SCHWAB	12/4/2018	141.00		8,702.52	61.72	8,702.52	8,126.55		239.70		
835495102	SONOCO PRODUCTS CO	CHARLES SCHWAB	12/26/2018	79.00		4,875.88	61.72	4,875.88	4,117.73		134.30		
87162W100	SYNNEX CORPORATION	CHARLES SCHWAB	8/14/2017	65.00		8,372.00	128.80	8,372.00	7,663.71		97.52		
87612E106	TARGET CORPORATION	CHARLES SCHWAB	8/24/2015	93.00		11,923.53	128.21	11,923.53	7,016.50		241.80		
87612E106	TARGET CORPORATION	CHARLES SCHWAB	5/27/2016	75.00		9,615.75	128.21	9,615.75	5,175.63		195.00		
87612E106	TARGET CORPORATION	CHARLES SCHWAB	6/27/2019	58.00		7,436.18	128.21	7,436.18	4,996.15		76.56		
89151E109	TOTAL S A ADR	CHARLES SCHWAB	7/22/2015	154.00		8,516.20	55.30	8,516.20	7,495.91		445.76		
91324P102	UNITEDHEALTH GRP INC	CHARLES SCHWAB	1/24/2017	41.00		12,053.18	293.98	12,053.18	6,582.44		169.74		
91913Y100	VALERO ENERGY CORP	CHARLES SCHWAB	2/12/2016	124.00		11,612.60	93.65	11,612.60	7,023.95		446.40		
91913Y100	VALERO ENERGY CORP	CHARLES SCHWAB	5/27/2016	100.00		9,365.00	93.65	9,365.00	5,455.55		360.00		
92206C706	VANGUARD INTERMEDIATE TERM TREASURY	CHARLES SCHWAB	3/29/2019	774.00		51,006.60	65.90	51,006.60	49,893.74		952.55		
922908611	VANGUARD SMALL CAP VALUE	CHARLES SCHWAB	10/21/2016	140.00		19,189.80	137.07	19,189.80	15,181.31		395.34		
92343V104	VERIZON COMMUNICATIONS	CHARLES SCHWAB	10/24/2008	396.00		24,314.40	61.40	24,314.40	9,441.61		959.31		
931142103	WAL-MART STORES INC	CHARLES SCHWAB	12/21/2009	255.00		30,304.20	118.84	30,304.20	13,634.55		538.05		
98310W108	WYNDHAM DESTINATIONS INC	CHARLES SCHWAB	12/4/2018	331.00		17,109.39	51.69	17,109.39	13,398.04		595.80		
98310W108	WYNDHAM DESTINATIONS INC	CHARLES SCHWAB	1/24/2017	101.00		5,220.69	51.69	5,220.69	3,538.56		181.80		
STOCKS - MUTUAL FUNDS													
233203421	DFA EMERGING MKTS CORE EQUITY	CHARLES SCHWAB	VARIOUS	1,036.99		22,575.36	21.77	22,575.36	18,478.66		546.47		
233203611	DFA EMERGING MKTS SMALL CAP PORT INSTL	CHARLES SCHWAB	VARIOUS	999.44		20,838.30	20.85	20,838.30	18,510.61		517.15		
233203587	DFA EMERGING MKTS VALUE PORT INSTL	CHARLES SCHWAB	VARIOUS	1,155.44		33,149.46	28.69	33,149.46	27,849.00		818.95		
233203629	DFA INTERNATIONAL SMALL CO PORT	CHARLES SCHWAB	VARIOUS	1,265.97		23,926.91	18.90	23,926.91	14,756.29		578.61		
577125107	MATTHEWS ASIA DIVIDEND FUND	CHARLES SCHWAB	VARIOUS	1,951.90		34,099.76	17.47	34,099.76	28,887.25		696.05		
413838723	OAKMARK INTL FD INST	CHARLES SCHWAB	VARIOUS	2,700.05		67,285.27	24.92	67,285.27	62,198.13		1,351.11		
89833W394	PERFORMANCE TRUST STRAT BD FD	CHARLES SCHWAB	VARIOUS	1,089.33		24,803.93	22.77	24,803.93	25,017.00		1,020.13		
861728400	STONE RIDGE HIGH YLD REINS RISK-SHRIX	CHARLES SCHWAB	VARIOUS	11,780.38		106,730.27	9.06	106,730.27	116,761.62		5,403.43		
	ROUNDING					0.01							
XXX	Totals to Page 12	XXX	XXX	XXX	XXX	\$ 1,973,662.00	XXX	\$ 1,973,661.99	\$ 1,592,812.62	\$ -	\$ 46,147.44	\$ -	\$ -

