

# ANNUAL STATEMENT

For the Year Ended December 31 , 2019

OF THE CONDITION AND AFFAIRS OF THE

## THE GERMAN MUTUAL INSURANCE COMPANY OF DELPHOS OH

ORGANIZED UNDER THE LAWS OF THE STATE OF OHIO

Made to the

INSURANCE COMMISSIONER OF THE STATE OF OHIO

Pursuant to the Laws thereof

NAIC Company Code	10311			
Home Office	112 East Third Street	Delphos	45833	OH
	Street and Number	City	Zip Code	
Mail Address	P. O. Box 37	Delphos	45833-0037	OH
	Street and Number	City	Zip Code	
Main Administrative Office	(419) 692-3413			
	Telephone Number			
Organized	August 15,1879		Commenced Business	February 5, 1905
Annual Statement Contact Person	Barbara Coil		Telephone Number	(419) 692-3431
Contact Person Email Address	barb@germanmutualofdelphos.com			

### OFFICERS

President	Russ Wiedeman	Vice President	Edward Etzkorn
Secretary	Barbara Coil	Treasurer	Michael Schimmoeller

### DIRECTORS

(ALL DIRECTORS MUST BE SHOWN)

Edward T. Etzkorn	David Musgrave	Steve Ostendorf	Russ Wiedeman
Michael Schimmoeller	Dan Duncan	Gary Miller	Scott Moenter

State of Ohio

County of

Allen

Russ Wiedemn	President and	Barbara Coil	Secretary of the
THE GERMAN MUTUAL INSURANCE COMPANY OF DELPHOS OH, being duly sworn each for himself/herself deposes and says, that they are the above described officers of said reporting entity, and that on the reporting period stated above all the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, with the schedules and explanations herein contained, annexed or referred to, is a full and correct statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, according to the best of their information, knowledge and belief, respectively.			

Subscribed and sworn to before me, this

day of 20

Notary Public

Russ Wiedeman
President
Barbara Coil
Secretary
Signature of Person Preparing Statement

ANNUAL STATEMENT FOR THE YEAR

THE GERMAN MUTUAL INSURANCE COMPANY OF DELPHOS OH

2019

ASSETS

		Assets Current Year	Nonadmitted Assets Current Year	Net Admitted Assets Current Year	Net Admitted Assets Prior Year
1	Bonds (Schedule D - Part 1)	98,225.00	0.00	98,225.00	78,972.00
2	Preferred stocks, common stocks and mutual funds (Schedule D - Part 2)	1,174,688.00	0.00	1,174,688.00	985,134.00
3	Real estate (less liens, encumbrances) (Schedule A)	123,063.00	0.00	123,063.00	118,249.00
4	Cash (Schedule E)	458,336.00	0.00	458,336.00	634,102.00
5	Short-term investments		0.00	0.00	
6	Aggregate write-ins for invested assets		0.00	0.00	
7	Subtotals, cash and invested assets	1,854,312.00	0.00	1,854,312.00	1,816,457.00
8	Investment income due and accrued	2,358.00	0.00	2,358.00	1,015.00
9.1	Assessments or premiums in the course of collection (including agents balances)	102,869.00	0.00	102,869.00	104,638.00
9.2	Deferred premiums, agents' balances and installments booked but deferred and not yet due		0.00	0.00	
9.3	Earned but unbilled premiums (post assessment)		0.00	0.00	
10.1	Amounts recoverable from reinsurers		0.00	0.00	
10.2	Funds held by or deposited with reinsured companies		0.00	0.00	
11.1	Current federal income tax recoverable and interest thereon		0.00	0.00	
11.2	Net deferred tax asset		0.00	0.00	
12	Electronic data processing equipment and software		0.00	0.00	
13	Furniture and equipment		0.00	0.00	
14	Receivables from parent, subsidiaries and affiliates		0.00	0.00	
15	Aggregate write-ins for other than invested assets	0.00	0.00	0.00	0.00
16	Total Assets	1,959,539.00	0.00	1,959,539.00	1,922,110.00
	Details of Write-Ins for Assets:				
1501				0.00	
1502				0.00	
1503				0.00	
1598	Summary or remaining write-ins from overflow page	0.00	0.00	0.00	0.00
1599	Total aggregate write-ins	0.00	0.00	0.00	0.00

**ANNUAL STATEMENT FOR THE YEAR**  
**THE GERMAN MUTUAL INSURANCE COMPANY OF DELPHOS OH**

**2019**

**LIABILITIES, SURPLUS AND OTHER FUNDS**

		<b>Current Year</b>	<b>Prior Year</b>
1	Unpaid Losses (Underwriting Exhibit - Part 2A)	105,415.00	22,358.00
2	Unpaid loss adjustment expenses (Underwriting Exhibit - Part 2A)	0.00	
3	Commissions due and payable to agents	8,421.00	8,642.00
4	Other expenses (excluding taxes, licenses and fees)		
5	Taxes, licenses and fees (excluding federal income taxes)	5,725.00	5,518.00
6	Current federal income taxes (including \$0 on realized capital gains (losses))		38,546.00
7	Net deferred tax liability		
8	Borrowed money and interest thereon		
9	Unearned assessment/premium reserve	603,508.00	592,909.00
10	Advance premium		
11	Ceded reinsurance premiums payable	33,654.00	33,654.00
12	Funds held by company under reinsurance treaties		
13	Amounts withheld or retained by company for account of others		
14	Provision for unauthorized reinsurance		
15	Payable to parent, subsidiaries and affiliates		
16	Aggregate write-ins for liabilities	0.00	0.00
17	Total liabilities	756,723.00	701,627.00
18	Surplus as regards policyholders	1,202,816.00	1,220,483.00
19	Total liabilities and surplus	1,959,539.00	1,922,110.00
	Details of Write-Ins for Liabilities:		
1601			
1602			
1603			
1698	Summary or remaining write-ins from overflow page	0.00	0.00
1699	Total aggregate write-ins	0.00	0.00

ANNUAL STATEMENT FOR THE YEAR  
THE GERMAN MUTUAL INSURANCE COMPANY OF DELPHOS OH  
STATEMENT OF INCOME

2019

		Current Year	Prior Year
	UNDERWRITING INCOME		
1.1	Gross Assessments/Premiums earned	1,103,095.00	1,127,190.00
1.2	Less: Return Assessments/Premiums earned	24,624.00	27,086.00
1.3	Direct Assessments/Premiums earned	1,078,471.00	1,100,104.00
1.4	Deduct premiums for reinsurance ceded (Reinsurance Schedule)	380,641.00	386,562.00
1.5	Add premiums received for reinsurance assumed (Reinsurance Schedule)	0.00	
1.6	Net Assessments/Premiums earned	697,830.00	713,542.00
	DEDUCTIONS		
2	Losses incurred (Underwriting Exhibit - Part 2)	597,794.00	163,655.00
3	Loss expenses incurred (Expense Exhibit)	13,604.00	7,860.00
4	Other underwriting expenses incurred (Expense Exhibit)	349,640.00	374,611.00
5	Aggregate write-ins for underwriting deductions	0.00	0.00
6	Total underwriting deductions	961,038.00	546,126.00
7	Net underwriting gain (loss)	-263,208.00	167,416.00
	INVESTMENT INCOME		
8	Net investment income earned	76,404.00	70,982.00
9	Net realized capital gains (losses) less capital gains tax	-11,769.00	13,273.00
10	Net investment gain (loss)	64,635.00	84,255.00
	OTHER INCOME		
11	Net gain (loss) from agents' or premium balances charged off		
12	Finance and service charges not included in premiums		
13	Aggregate write-ins for miscellaneous income	4,925.00	36,574.00
14	Total other income	4,925.00	36,574.00
15	Net income, after capital gains tax and before federal income taxes	-193,648.00	288,245.00
16	Federal income taxes incurred	1,722.00	38,546.00
17	Net income	-195,370.00	249,699.00
	SURPLUS ACCOUNT		
18	Surplus as regards policyholders, December 31 prior year	1,220,483.00	1,062,337.00
19	Net income	-195,370.00	249,699.00
20	Change in net unrealized capital gains or (losses) less capital gains tax	177,703.00	-91,553.00
21	Change in net deferred income tax		
22	Change in nonadmitted assets (Exhibit of Nonadmitted Assets)	0.00	0.00
23	Change in provision for reinsurance		
24	Aggregate write-ins for gains and losses in surplus	0.00	0.00
25	Change in surplus as regards policyholders for the year	-17,667.00	158,146.00
26	Surplus as regards policyholders, December 31 current year	1,202,816.00	1,220,483.00
	DETAILS OF WRITE-INS		
0501			
0502			
0503			
0599	Total Aggregate write-ins for underwriting deductions	0.00	0.00
1301	Commissions and Other Premiums	4,925.00	36,574.00
1302			
1303			
1304			
1399	Total Aggregate write-ins for miscellaneous income	4,925.00	36,574.00
2401			
2402			
2499	Total Aggregate write-ins for gains and losses in surplus	0.00	0.00

**ANNUAL STATEMENT FOR THE YEAR**  
**THE GERMAN MUTUAL INSURANCE COMPANY OF DELPHOS OH**  
**CASH FLOW STATEMENT**

**2019**

		Current Year	Prior Year
<b>Cash from Operations</b>			
1	Premiums/Assessments collected net of reinsurance	710,198.00	717,609.00
2	Net investment income	63,218.00	84,156.00
3	Miscellaneous income	4,925.00	36,574.00
4	Total	778,341.00	838,339.00
5	Benefit and loss related payments	528,341.00	203,917.00
6	Commissions, expenses paid and aggregate write-ins for deductions	354,468.00	374,635.00
7	Federal and foreign income taxes paid (recovered)	40,268.00	
8	Total	923,077.00	578,552.00
9	Net cash from operations	-144,736.00	259,787.00
<b>Cash from Investments</b>			
10	Proceeds from investments sold, matured or repaid:		
10.1	Bonds		9,922.00
10.2	Stocks	33,171.00	256,723.00
10.3	Real estate		
10.4	Net gains (losses) on cash, cash equivalents and short- term investments		
10.5	Miscellaneous proceeds		
10.6	Total investment proceeds	33,171.00	266,645.00
11	Cost of investments acquired (long-term only):		
11.1	Bonds	19,179.00	20,044.00
11.2	Stocks	45,022.00	451,458.00
11.3	Real estate		
11.4	Miscellaneous applications		
11.5	Total investments acquired	64,201.00	471,502.00
11.6	Net cash from investments	-31,030.00	-204,857.00
<b>Cash from Financing and Miscellaneous Sources</b>			
12.1	Borrowed funds (cash provided/applied)		
12.2	Other cash provided (applied)		
13	Net cash from financing and miscellaneous sources	0.00	0.00
<b>RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS</b>			
14	Net change in cash, cash equivalents and short-term investments	-175,766.00	54,930.00
15.1	Beginning of year (cash, cash equivalents and short-term investments)	634,102.00	579,172.00
15.2	End of year (cash, cash equivalents and short-term investments)	458,336.00	634,102.00

**ANNUAL STATEMENT FOR THE YEAR  
THE GERMAN MUTUAL INSURANCE COMPANY OF DELPHOS OH**

**2019**

**EXPENSE EXHIBIT**

		Current Year
	<b>Claim Adjusting:</b>	
1.1	Direct	0.00
1.2	Reinsurance assumed	0.00
1.3	Reinsurance ceded excluding contingent (commission and brokerage)	0.00
1.4	Net claim adjusting	0.00
	<b>Commission and Brokerage:</b>	
2.1	Direct commission and brokerage	129,175.00
2.2	Reinsurance assumed excluding contingent	0.00
2.3	Reinsurance ceded excluding contingent (commission and brokerage)	0.00
2.4	Contingent - direct (commission and brokerage)	0.00
2.5	Contingent - reinsurance assumed (commission and brokerage)	0.00
2.6	Contingent - reinsurance ceded (commission and brokerage)	0.00
2.7	Policy and membership fees (commission and brokerage)	0.00
2.8	Net commission and brokerage	129,175.00
3	Allowances to managers and agents	0.00
4	Advertising	11,014.00
5	Boards, bureaus and associations	7,709.00
6	Surveys and underwriting reports	0.00
7	Audit of assureds' records	0.00
	<b>Salary and related items:</b>	
8.1	Salaries	117,590.00
8.2	Payroll taxes	9,094.00
9	Employee relations and welfare	0.00
10	Insurance	8,574.00
11	Directors' fees	8,295.00
12	Travel and travel items	1,935.00
13	Rent and rent items	7,200.00
14	Equipment	0.00
15	Cost or depreciation of EDP equipment and software	0.00
16	Printing and stationery	12,153.00
17	Postage, telephone, exchange and express	11,619.00
18	Legal and auditing	16,109.00
19	Loss adjustment expenses	13,604.00
18	Investment expenses	0.00
19	Totals	224,896.00
	<b>Taxes, licenses and fees:</b>	
20.1	State and local insurance taxes	0.00
20.2	Insurance department licenses and fees	700.00
20.3	All other (excluding federal income and real estate)	0.00
20.4	Total taxes, licenses and fees	700.00
21	Real estate expenses	6,090.00
22	Real estate taxes	2,243.00
23	Aggregate write-ins for miscellaneous expenses	140.00
24	<b>Total expenses incurred (a)</b>	363,244.00
25	Less unpaid expenses - current year	14,146.00
26	Add unpaid expenses - prior year	14,160.00
27	Total expenses paid	363,258.00
	<b>Details of Write-Ins:</b>	
2301	Miscellaneous	140.00
2302		
2303		
2304		
2305		
2399	Total Write-ins	140.00

(a) Includes management fees of \$0 to affiliates and \$0 to non-affiliates

ANNUAL STATEMENT FOR THE YEAR2019

THE GERMAN MUTUAL INSURANCE COMPANY OF DELPHOS OH

INSURANCE IN FORCE

		Amount (dollars)	Number
1	In force December 31 of previous year (to equal prior year's statement)	402,787,950	1,125
2	Written during the year	35,240,425	69
3	Total	438,028,375	1,194
4	Deduct those expired and cancelled	27,196,500	79
5	In force December 31 of current year	410,831,875	1,115
6	Deduct amount reinsured	0	XXX
7	Net amount in force	410,831,875	XXX

UNDERWRITING EXHIBIT - PART 2  
LOSSES INCURRED

1	2	3	4	5	6
Lines of Business	Direct Losses Incurred	Losses Incurred on Reinsurance Assumed	Deduct: Reinsurance Recovered on Incurred Losses	Deduct: Salvage and Subrogation Converted To Cash	* Net Losses Incurred Columns 2 and 3 minus Columns 4 and 5
Property	699,868.00		102,074.00		597,794.00
					-
					-
					-
					-
					-
					-
OVERFLOW AMOUNTS					-
Totals	\$ 699,868.00	\$ -	\$ 102,074.00	\$ -	\$ 597,794.00

\* Total should equal Line 2, Page 4, Current Year.

UNDERWRITING EXHIBIT - PART 2A  
UNPAID LOSSES and LOSS ADJUSTMENT EXPENSES

1	2	3	4	5	6
Lines of Business	Direct Unpaid Losses	Unpaid Losses on Reinsurance Assumed	Deduct: Reinsurance Recoverable on Unpaid Losses	** Unpaid Loss Adjustment Expenses	*** Net Unpaid Losses Columns 2 and 3 minus Column 4
Property	105,415.00				105,415.00
					-
					-
					-
					-
					-
					-
OVERFLOW AMOUNTS					-
Totals	\$ 105,415.00	\$ -	\$ -	\$ -	\$ 105,415.00

\*\* Total should equal Line 2, Page 3, Current Year.

\*\*\* Total should equal Line 1, Page 3, Current Year.



THE GERMAN MUTUAL INSURANCE COMPANY OF DELPHOS OH

EXHIBIT OF NONADMITTED ASSETS

		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets
1	Bonds			0.00
2	Preferred and common stocks and mutual funds			0.00
3	Real estate (less liens, encumbrances)			0.00
4	Cash			0.00
5	Short-term investments			0.00
6	Aggregate write-ins for invested assets			0.00
7	Subtotals, cash and invested assets	0.00	0.00	0.00
8	Investment income due and accrued			0.00
9.1	Assessments or premiums in the course of collection (including agents balances)			0.00
9.2	Premium receivable for advance pay			0.00
9.3	Earned but unbilled premiums (post assessment)			0.00
10.1	Amounts recoverable from reinsurers			0.00
10.2	Funds held by or deposited with reinsured companies			0.00
11.1	Current federal income tax recoverable and interest thereon			0.00
11.2	Net deferred tax asset			0.00
12	Electronic data processing equipment and software			0.00
13	Furniture and equipment			0.00
14	Receivables from parent, subsidiaries and affiliates			0.00
15	Aggregate write-ins for other than invested assets	0.00	0.00	0.00
16	Total Assets	0.00	0.00	0.00
	Details of Write-Ins for Assets:			
1501		0.00	0.00	0.00
1502		0.00	0.00	0.00
1503		0.00	0.00	0.00
1598	Summary or remaining write-ins from overflow page	0.00	0.00	0.00
1599	Total aggregate write-ins	0.00	0.00	0.00

SCHEDULE A

Showing All Real Estate OWNED December 31 of Current Year

1	2	3	4	5	6	7	8	9	10
Description of Property	Date Acquired	Name of Vendor	Actual Cost	Current Year Acquisitions or Permanent Improvements	Accumulated Depreciation	Amount of Encumbrances	Book Value End of Current Year (Col. 4+5-6-7) *	Gross Income Current Year (Real Estate)	Gross Expenses Current Year (Real Estate)
112 East Third Street, Delphos, OH	2/17/2003		168,624.00	9,552.00	55,113.00		123,063.00	22,238.00	7,200.00
							-		
							-		
							-		
							-		
OVERFLOW AMOUNTS							-		
Totals	XXX	XXX	\$ 168,624.00	\$ 9,552.00	\$ 55,113.00	\$ -	\$ 123,063.00	\$ 22,238.00	\$ 7,200.00

\*Total to agree with Page 2, Line 3, Current Year.

FURNITURE, FIXTURES and AUTOMOBILES

Showing All Furniture, Fixtures and Automobiles OWNED December 31 of Current Year

1	2	3	4	5	6	7	8
Description	Date Acquired	Name of Vendor	Actual Cost	Current Year Acquisitions or Permanent Improvements	Accumulated Depreciation	Amount of Encumbrances	Book Value End of Current Year (Col. 4+5-6-7)
Computers	Various		11,563.00		11,563.00		-
							-
							-
							-
							-
							-
							-
							-
							-
							-
							-
							-
							-
OVERFLOW AMOUNTS							-
Totals	XXX	XXX	\$ 11,563.00	\$ -	\$ 11,563.00	\$ -	\$ -







XXX	Totals	XXX	XXX	XXX	\$ 64,200.48	\$ 20,000.00	\$ -

\*The items with reference to each issue of bonds or stocks acquired at public offerings may be totaled in one line and the word "various" inserted in Columns 2 and 3.



REINSURANCE SCHEDULE

Reinsurance Ceded and Reinsurance Assumed

1	2	3	4	5	6	7	8
Reinsurer or Reinsured	Ceded or Assumed	Location of Company	Total Amount Reinsured	Total Premiums Ceded *	Total Premiums Assumed **	Largest Risk Ceded or Assumed	Remarks
Grinnell Mutual Reinsurance Company	Ceded	4215 Hwy 146 P. O. Box 790 Grinnell, IA 50112-0790		380,641.00		550,000	
OVERFLOW AMOUNTS							
Totals	XXX	XXX	\$ -	\$ 380,641.00	\$ -	XXX	XXX

\*Total to agree with Page 4, Line 1.4, Current Year.

\*\*Total to agree with Page 4, Line 1.5, Current Year.

COMPENSATION SCHEDULE

Show all salaries, commissions, claim adjustment expenses, directors fees and expenses, and travel items paid in the current year for the top 5 officers/employees and all directors, travel or car allowances, if paid, are to be included.

1	2	3	4	5	6	7	8	9
Name of Payee	Title	Salaries	Commissions	Claim Adjustment Expenses	Directors Fees & Expenses	Travel & Travel Items	All Other	Total
Officers/Employees:								
1) Russ Wiedeman	President	1,200.00						\$ 1,200.00
2) Edward Etzkorn	Vice-President							\$ -
3) Barbara Coil	Secretary		12,931.04				46,388.00	\$ 59,319.04
4) Michael Schimmoeller	Treasurer	1,200.00						\$ 1,200.00
5)								\$ -
								\$ -
Directors:								
Edward T. Etzkorn	Director				600.00			\$ 600.00
Gary Miller	Director				775.00			\$ 775.00
Michael Schimmoeller	Director			885.00	850.00	526.66		\$ 2,261.66
Steve Ostendorf	Director				470.00			\$ 470.00
David Musgrave	Director				640.00	140.00		\$ 780.00
Scott Moenter	Director				600.00			\$ 600.00
Russ Wiedeman	Director				775.00			\$ 775.00
Dan Duncan	Director				795.00			\$ 795.00
								\$ -
								\$ -
								\$ -
								\$ -
Totals	XXXX	\$ 2,400.00	\$ 12,931.04	\$ 885.00	\$ 5,505.00	\$ 666.66	\$ 46,388.00	\$ 68,775.70

GENERAL INTERROGATORIES

(Answer all questions and attach additional sheets if necessary.)

1. Company's retention:

Fire

\$100,000

Wind

\$100,000

Other

\$550,000

1a. Retention before reinsurance applies for:

Catastrophe Reinsurance

\$200,000

Aggregate excess of loss

\$550,000

2. What is the largest risk assumed and retained:

\$550,000

3. What kind of perils are being covered?

Farm, City, Suburban, Personal - No Business

4. Have the by-laws been amended during the current year?

No

If so, were such amendments filed with the Ohio Department of Insurance?

No

5. In what counties does the Company operate:

Allen, Putnam, Van Wert, Auglaize, Paulding, Hancock, Defiance, Hardin, Henry, Logan, Mercer, Montgomery, Seneca, Wood and Wyandot

6. Name of Principal Officer and amount of bond.

Director & Officer Insurance: \$1,000,000

7. Are all of the persons who handle funds of the Company bonded?

Yes

X

No

State the name and amount of each bond on each, except person named in Item 6 above.

NAMIC - Travelers Insurance Company \$100,000

8. Does the Company have an annual audit conducted by an independent CPA?

Yes

9. State the number of members holding policies in the Company.

1125

10. Was an annual report of the Company made available to each policyholder?

Yes

If so, did such report agree with the annual statement filed with the Ohio Department of Insurance?

Yes

11. State as of what date the latest examination of the Company was made by the Ohio Department of Insurance.

1/1/13 - 12/31/15

12. How many assessments were made during the year?

0

Date of last assessment

N / A

13. Did the assessment provide for all losses, expenses and all other liabilities prior to the date of assessment?

N / A

14. Rate of policy fee

0

15. State the amount of borrowed money since date of last assessment

0

interest thereon

0

16. Does any person, firm, corporation or association have any claim, contingent or otherwise, against this Company which is NOT included in the liabilities on page 2 of this statement?

Yes

No

x

If yes, give the amount, terms for payment and reasons why such were not recorded as a liability on page 2 of this statement.



# 2019

## Showing All Balances (according to Company's Records) Carried in Each Bank or Savings and Loan

**All Columns Must Be Completed for Each Deposit, CD, Checking Account, etc.**

\*Total to agree with Page 2, Line 4, Current Year.

**ANNUAL STATEMENT FOR THE YEAR**  
**THE GERMAN MUTUAL INSURANCE COMPANY OF DELPHOS OH**

**2019**

**ORGANIZATIONAL CHART**

**LIST ALL ENTITIES THAT ARE MEMBERS OF AN INSURANCE COMPANY HOLDING SYSTEM AS  
DEFINED IN ORC 3901.32**

The German Mutual Insurance Company of Delphos, Ohio (Parent Company)  
GMIC Agency, Inc. (Wholly Owned Subsidiary)

ANNUAL STATEMENT FOR THE YEAR

THE GERMAN MUTUAL INSURANCE COMPANY OF DELPHOS OH

Overflow Page for Write-ins

2019

Additional Write-ins for Assets:

		Assets Current Year	Nonadmitted Assets Current Year	Net Admitted Assets Current Year	Net Admitted Assets Prior Year
1504				0.00	
1505	None			0.00	
1506				0.00	
1597	Summary of remaining write-ins for Line 15 page 2	0.00	0.00	0.00	0.00

Additional Write-ins for Liabilities:

		Current Year	Prior Year
1604			
1605	None		
1606			
1697	Summary of remaining write-ins for Line 16 page 3	0.00	0.00

Additional Write-ins for Statement of Income:

		Current Year	Prior Year
	None		
	Summary of remaining write-ins for Statement of Income page 4	0.00	0.00

Additional Write-ins for Nonadmitted Assets:

		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets
1504				0.00
1505	None			0.00
1506				0.00
1597	Summary of remaining write-ins for Line 15 page 9	0.00	0.00	0.00



244199105	DEERE & CO	EDWARD JONES	11/18/2010	125.00		21,657.50	173.26	21,657.50	9,920.22	380.00			
25746U109	DOMINION ENERGY INC	EDWARD JONES	4/13/2017	160.00		13,251.20	82.82	13,251.20	12,577.51	587.20			
25746U109	DOMINION ENERGY INC	EDWARD JONES	5/16/2018	156.00		12,919.92	82.82	12,919.92	10,008.56	572.52			
26441C204	DUKE ENERGY CORP	EDWARD JONES	4/13/2017	150.00		13,681.50	91.21	13,681.50	12,554.38	561.74			
26441C204	DUKE ENERGY CORP	EDWARD JONES	5/16/2018	130.00		11,857.30	91.21	11,857.30	9,948.34	486.86			
370334104	GENERAL MILLS INC	EDWARD JONES	3/26/2013	320.00		17,139.20	53.56	17,139.20	15,725.00	627.20			
452308109	ILLINOIS TOOL WORKS INC	EDWARD JONES	3/26/2013	250.00		44,907.50	179.63	44,907.50	15,568.80	1,017.50			
464287465	ISHARE MSCI EAFE ETF	EDWARD JONES	5/23/2018	165.00		11,457.60	69.44	11,457.60	11,648.18	355.07			
464287465	ISHARE MSCI EAFE ETF	EDWARD JONES	5/30/2018	49.00		3,402.56	69.44	3,402.56	3,419.47	105.44			
464287465	ISHARE MSCI EAFE ETF	EDWARD JONES	6/27/2018	5.00		347.20	69.44	347.20	334.79	10.76			
464288273	ISHARE MSCI EAFE SMALL CAP	EDWARD JONES	5/23/2018	38.00		2,366.64	62.28	2,366.64	2,496.03	83.22			
464288273	ISHARE MSCI EAFE SMALL CAP	EDWARD JONES	5/30/2018	10.00		622.80	62.28	622.80	652.15	21.89			
464288273	ISHARE MSCI EAFE SMALL CAP	EDWARD JONES	11/16/2018	34.00		2,117.52	62.28	2,117.52	1,901.11	74.45			
464287101	ISHARES S & P 100 ETF	EDWARD JONES	5/23/2018	89.00		12,824.01	144.09	12,824.01	10,667.53	239.63			
464287101	ISHARES S & P 100 ETF	EDWARD JONES	5/30/2018	24.00		3,458.16	144.09	3,458.16	2,884.08	64.63			
478160104	JOHNSON & JOHNSON	EDWARD JONES	4/3/2018	195.00		28,444.65	145.87	28,444.65	25,097.26	731.25			
580135101	MCDONALDS CORP	EDWARD JONES	7/7/2014	110.00		21,737.10	197.61	21,737.10	11,194.77	520.30			
580135101	MCDONALDS CORP	EDWARD JONES	4/3/2018	36.00		7,113.96	197.61	7,113.96	5,860.80	170.28			
594918104	MICROSOFT CORP	EDWARD JONES	7/4/2014	265.00		41,790.50	157.70	41,790.50	11,310.94	500.85			
67077M108	NUTRIEN LIMITED	EDWARD JONES	4/3/2018	322.00		15,427.02	47.91	15,427.02	14,988.64	560.28			
674599105	OCCIDENTAL PETE CORP	EDWARD JONES	3/26/2013	200.00		8,242.00	41.21	8,242.00	15,285.96	626.00			
717081103	PFIZER INC	EDWARD JONES	7/7/2014	360.00		14,104.80	39.18	14,104.80	11,155.84	518.40			
717081103	PFIZER INC	EDWARD JONES	5/16/2018	276.00		10,813.68	39.18	10,813.68	9,995.38	397.44			
718546104	PHILLIPS 66	EDWARD JONES	11/18/2010	80.00		8,912.80	111.41	8,912.80	2,316.30	280.00			
742718109	PROCTER & GAMBLE CO	EDWARD JONES	7/7/2014	137.00		17,111.30	124.90	17,111.30	11,175.33	404.82			
742718109	PROCTER & GAMBLE CO	EDWARD JONES	4/3/2018	190.00		23,731.00	124.90	23,731.00	14,967.55	561.43			
780259206	ROYAL DUTCH SHELL PLC ADR A	EDWARD JONES	3/1/2010	200.00		11,796.00	58.98	11,796.00	11,172.61	752.00			
780259206	ROYAL DUTCH SHELL PLC ADR A	EDWARD JONES	3/25/2011	2.41		141.91	58.98	141.91	168.00	9.04			
780259206	ROYAL DUTCH SHELL PLC ADR A	EDWARD JONES	3/19/2014	215.00		12,680.70	58.98	12,680.70	15,766.48	808.40			
87612E106	TARGET CORP	EDWARD JONES	7/7/2014	185.00		23,718.85	128.21	23,718.85	11,287.05	481.00			
922042775	VANGUARD FTSE ALL WORLD EX US ETF	EDWARD JONES	5/23/2018	206.00		11,072.50	53.75	11,072.50	11,211.55	343.32			
922042775	VANGUARD FTSE ALL WORLD EX US ETF	EDWARD JONES	5/30/2018	57.00		3,063.75	53.75	3,063.75	3,066.89	94.99			
922042776	VANGUARD FTSE ALL WORLD EX US ETF	EDWARD JONES	6/27/2018	6.00		322.50	53.75	322.50	309.89	9.99			
922042775	VANGUARD FTSE ALL WORLD EX US ETF	EDWARD JONES	6/27/2018	17.00		913.75	53.75	913.75	813.03	28.32			
922908736	VANGUARD GROWTH ETF	EDWARD JONES	5/23/2018	56.00		10,201.52	182.17	10,201.52	8,282.12	97.31			
922908736	VANGUARD GROWTH ETF	EDWARD JONES	5/30/2018	17.00		3,096.89	182.17	3,096.89	2,537.68	29.53			
922908736	VANGUARD GROWTH ETF	EDWARD JONES	11/16/2018	32.00		5,829.44	182.17	5,829.44	4,616.64	55.60			
922908736	VANGUARD GROWTH ETF	EDWARD JONES	12/26/2018	1.00		182.17	182.17	182.17	126.81	1.75			
922908629	VANGUARD MID CAP ETF	EDWARD JONES	5/23/2018	40.00		7,127.20	178.18	7,127.20	6,300.12	105.84			
922908629	VANGUARD MID CAP ETF	EDWARD JONES	5/30/2018	10.00		1,781.80	178.18	1,781.80	1,584.30	26.45			
922908595	VANGUARD SMALL CAP GROWTH ETF	EDWARD JONES	5/23/2018	27.00		5,364.90	198.70	5,364.90	4,653.77	30.84			
922908595	VANGUARD SMALL CAP GROWTH ETF	EDWARD JONES	5/30/2018	9.00		1,788.30	198.70	1,788.30	1,578.33	10.28			
922908595	VANGUARD SMALL CAP GROWTH ETF	EDWARD JONES	11/16/2018	1.00		198.70	198.70	198.70	163.48	1.14			
922908611	VANGUARD SMALL CAP VALUE ETF	EDWARD JONES	5/23/2018	12.00		1,644.84	137.07	1,644.84	1,623.41	33.89			
922908611	VANGUARD SMALL CAP VALUE ETF	EDWARD JONES	5/30/2018	11.00		1,507.77	137.07	1,507.77	1,510.19	31.07			
922908611	VANGUARD SMALL CAP VALUE ETF	EDWARD JONES	8/14/2018	12.00		1,644.84	137.07	1,644.84	1,676.04	33.89			
922908744	VANGUARD VALUE ETF	EDWARD JONES	5/23/2018	132.00		15,820.20	119.85	15,820.20	13,894.32	396.06			



# 2019

Showing All Balances (according to Company's Records) Carried in Each Bank or Savings and Loan

**All Columns Must Be Completed for Each Deposit, CD, Checking Account, etc.**

[illegible]