



PROPERTY AND CASUALTY COMPANIES - ASSOCIATION EDITION

ANNUAL STATEMENT
FOR THE YEAR ENDED DECEMBER 31, 2018
OF THE CONDITION AND AFFAIRS OF THE
Dealers Assurance Company

NAIC Group Code	<u>0315</u> (Current)	<u>0000</u> (Prior)	NAIC Company Code	<u>16705</u>	Employer's ID Number	<u>34-6513705</u>
Organized under the Laws of	<u>Ohio</u>			State of Domicile or Port of Entry	<u>OH</u>	
Country of Domicile	<u>United States of America</u>					
Incorporated/Organized	<u>08/02/1935</u>			Commenced Business	<u>08/02/1935</u>	
Statutory Home Office	<u>240 North Fifth Street, Suite 350</u> (Street and Number)			<u>Columbus, OH, US 43215</u> (City or Town, State, Country and Zip Code)		
Main Administrative Office	<u>15920 Addison Road</u> (Street and Number)			<u>800-282-8913</u> (Area Code) (Telephone Number)		
	<u>Addison, TX, US 75001</u> (City or Town, State, Country and Zip Code)					
Mail Address	<u>240 North Fifth Street, Suite 350</u> (Street and Number or P.O. Box)			<u>Columbus, OH, US 43215</u> (City or Town, State, Country and Zip Code)		
Primary Location of Books and Records	<u>240 North Fifth Street, Suite 350</u> (Street and Number)			<u>800-282-8913</u> (Area Code) (Telephone Number)		
	<u>Columbus, OH, US 43215</u> (City or Town, State, Country and Zip Code)					
Internet Website Address	<u>www.dealersassurance.com</u>					
Statutory Statement Contact	<u>Linda M. Toy</u> (Name)			<u>800-282-8913</u> (Area Code) (Telephone Number)		
	<u>ltoy@dealersassurance.com</u> (E-mail Address)			<u>614-459-2665</u> (FAX Number)		

OFFICERS

President	<u>Kristen Anne Gruber</u>	Treasurer	<u>Linda Marie Toy</u>
Secretary	<u>Joshua Robert Pedelty #</u>	Assistant Secretary	<u>Lisa Aileen Kirk #</u>

OTHER

<u>Michael Lee Stickney #, Managing Director</u>	<u>Kirk Alan Borchardt, Executive Vice President</u>	<u>Linda Marie Toy, Vice President</u>
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DIRECTORS OR TRUSTEES

<u>Warren Van Genderen #</u>	<u>Michael Lee Stickney #</u>	<u>Douglas Alexander Carrothers #</u>
<u>Denis Yves Ricard #</u>	<u>Marilyn Rose Froelich #</u>	<u>Yvon Charest #</u>
<u>Douglas Curtis Oksendahl #</u>	<u>Shelby Land Peavy #</u>	<u>Normand Pepin #</u>

State of Ohio SS:
County of Franklin

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

<u>Kristen Anne Gruber</u> Kristen Anne Gruber President	<u>Joshua Robert Pedelty</u> Joshua Robert Pedelty Secretary	<u>Linda Marie Toy</u> Linda Marie Toy Treasurer
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Subscribed and sworn to before me this
20th day of February 2019
Keith H Burkholder



a. Is this an original filing? Yes [X] No []
b. If no,
1. State the amendment number.....
2. Date filed
3. Number of pages attached.....
KEITH H BURKHOLDER
Notary Public
In and for the State of Ohio
My Commission Expires
August 17, 2020

ASSETS

	Current Year			Prior Year
	1 Assets	2 Nonadmitted Assets	3 Net Admitted Assets (Cols. 1 - 2)	4 Net Admitted Assets
1. Bonds (Schedule D)	119,124,114		119,124,114	78,563,762
2. Stocks (Schedule D):				
2.1 Preferred stocks			0	3,334,835
2.2 Common stocks	1,839,914		1,839,914	13,373,400
3. Mortgage loans on real estate (Schedule B):				
3.1 First liens	232,013		232,013	248,726
3.2 Other than first liens			0	0
4. Real estate (Schedule A):				
4.1 Properties occupied by the company (less \$0 encumbrances)	3,714,953		3,714,953	2,952,088
4.2 Properties held for the production of income (less \$0 encumbrances)			0	0
4.3 Properties held for sale (less \$0 encumbrances)			0	0
5. Cash (\$1,987,782 , Schedule E - Part 1), cash equivalents (\$2,773,571 , Schedule E - Part 2) and short-term investments (\$0 , Schedule DA)	4,761,353		4,761,353	13,429,402
6. Contract loans (including \$ premium notes)			0	0
7. Derivatives (Schedule DB)			0	0
8. Other invested assets (Schedule BA)			0	0
9. Receivable for securities			0	16,660
10. Securities lending reinvested collateral assets (Schedule DL)			0	0
11. Aggregate write-ins for invested assets	0	0	0	0
12. Subtotals, cash and invested assets (Lines 1 to 11)	129,672,347	0	129,672,347	111,918,872
13. Title plants less \$ charged off (for Title insurers only)			0	0
14. Investment income due and accrued	860,108		860,108	577,044
15. Premiums and considerations:				
15.1 Uncollected premiums and agents' balances in the course of collection	1,752,019		1,752,019	3,501,295
15.2 Deferred premiums and agents' balances and installments booked but deferred and not yet due (including \$ earned but unbilled premiums)			0	0
15.3 Accrued retrospective premiums (\$) and contracts subject to redetermination (\$)			0	0
16. Reinsurance:				
16.1 Amounts recoverable from reinsurers			0	0
16.2 Funds held by or deposited with reinsured companies			0	0
16.3 Other amounts receivable under reinsurance contracts			0	216,431
17. Amounts receivable relating to uninsured plans			0	0
18.1 Current federal and foreign income tax recoverable and interest thereon			0	0
18.2 Net deferred tax asset	432,979		432,979	0
19. Guaranty funds receivable or on deposit			0	0
20. Electronic data processing equipment and software			0	0
21. Furniture and equipment, including health care delivery assets (\$)			0	0
22. Net adjustment in assets and liabilities due to foreign exchange rates			0	0
23. Receivables from parent, subsidiaries and affiliates			0	6,723
24. Health care (\$) and other amounts receivable			0	0
25. Aggregate write-ins for other than invested assets	949,746	0	949,746	840,970
26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25)	133,667,199	0	133,667,199	117,061,335
27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts			0	0
28. Total (Lines 26 and 27)	133,667,199	0	133,667,199	117,061,335
DETAILS OF WRITE-INS				
1101.				
1102.				
1103.				
1198. Summary of remaining write-ins for Line 11 from overflow page	0	0	0	0
1199. Totals (Lines 1101 thru 1103 plus 1198)(Line 11 above)	0	0	0	0
2501. Accounts Receivable	949,746		949,746	840,832
2502. Interest Receivable	0		0	138
2503.				
2598. Summary of remaining write-ins for Line 25 from overflow page	0	0	0	0
2599. Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above)	949,746	0	949,746	840,970

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

LIABILITIES, SURPLUS AND OTHER FUNDS

	1 Current Year	2 Prior Year
1. Losses (Part 2A, Line 35, Column 8)	183,440	357,610
2. Reinsurance payable on paid losses and loss adjustment expenses (Schedule F, Part 1, Column 6)	0	0
3. Loss adjustment expenses (Part 2A, Line 35, Column 9)	0	
4. Commissions payable, contingent commissions and other similar charges	586,516	604,384
5. Other expenses (excluding taxes, licenses and fees)	1,115,734	802,574
6. Taxes, licenses and fees (excluding federal and foreign income taxes)	876,339	281,628
7.1 Current federal and foreign income taxes (including \$ on realized capital gains (losses))	560,380	652,838
7.2 Net deferred tax liability		72,197
8. Borrowed money \$ and interest thereon \$ 20,818	20,818	18,089
9. Unearned premiums (Part 1A, Line 38, Column 5) (after deducting unearned premiums for ceded reinsurance of \$ 248,111,776 and including warranty reserves of \$ 2,110,019 and accrued accident and health experience rating refunds including \$ 0 for medical loss ratio rebate per the Public Health Service Act)	28,002,426	23,949,164
10. Advance premium		
11. Dividends declared and unpaid:		
11.1 Stockholders		
11.2 Policyholders		
12. Ceded reinsurance premiums payable (net of ceding commissions)	665,216	786,452
13. Funds held by company under reinsurance treaties (Schedule F, Part 3, Column 20)	13,594,725	12,660,804
14. Amounts withheld or retained by company for account of others	13,189,184	9,443,125
15. Remittances and items not allocated	57,530	17,911
16. Provision for reinsurance (including \$ 0 certified) (Schedule F, Part 3, Column 78)	0	0
17. Net adjustments in assets and liabilities due to foreign exchange rates		
18. Drafts outstanding		
19. Payable to parent, subsidiaries and affiliates	91,488	85,563
20. Derivatives	0	0
21. Payable for securities		69,859
22. Payable for securities lending		
23. Liability for amounts held under uninsured plans		
24. Capital notes \$ and interest thereon \$		
25. Aggregate write-ins for liabilities	0	0
26. Total liabilities excluding protected cell liabilities (Lines 1 through 25)	58,943,796	49,802,198
27. Protected cell liabilities		
28. Total liabilities (Lines 26 and 27)	58,943,796	49,802,198
29. Aggregate write-ins for special surplus funds	0	0
30. Common capital stock	4,200,990	4,200,990
31. Preferred capital stock		
32. Aggregate write-ins for other than special surplus funds	0	0
33. Surplus notes	3,000,000	3,000,000
34. Gross paid in and contributed surplus	9,732,810	9,732,810
35. Unassigned funds (surplus)	57,789,603	50,325,337
36. Less treasury stock, at cost:		
36.1 shares common (value included in Line 30 \$)		
36.2 shares preferred (value included in Line 31 \$)		
37. Surplus as regards policyholders (Lines 29 to 35, less 36) (Page 4, Line 39)	74,723,403	67,259,137
38. TOTALS (Page 2, Line 28, Col. 3)	133,667,199	117,061,335
DETAILS OF WRITE-INS		
2501.		
2502.		
2503.		
2598. Summary of remaining write-ins for Line 25 from overflow page	0	0
2599. Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above)	0	0
2901.		
2902.		
2903.		
2998. Summary of remaining write-ins for Line 29 from overflow page	0	0
2999. Totals (Lines 2901 thru 2903 plus 2998)(Line 29 above)	0	0
3201.		
3202.		
3203.		
3298. Summary of remaining write-ins for Line 32 from overflow page	0	0
3299. Totals (Lines 3201 thru 3203 plus 3298)(Line 32 above)	0	0

STATEMENT OF INCOME

	1 Current Year	2 Prior Year
UNDERWRITING INCOME		
1. Premiums earned (Part 1, Line 35, Column 4)	11,739,397	11,597,395
DEDUCTIONS:		
2. Losses incurred (Part 2, Line 35, Column 7)	657,290	1,381,328
3. Loss adjustment expenses incurred (Part 3, Line 25, Column 1)	155,408	151,457
4. Other underwriting expenses incurred (Part 3, Line 25, Column 2)	4,162,115	4,852,684
5. Aggregate write-ins for underwriting deductions	0	0
6. Total underwriting deductions (Lines 2 through 5)	4,974,813	6,385,469
7. Net income of protected cells		
8. Net underwriting gain or (loss) (Line 1 minus Line 6 plus Line 7)	6,764,584	5,211,926
INVESTMENT INCOME		
9. Net investment income earned (Exhibit of Net Investment Income, Line 17)	2,518,097	1,797,578
10. Net realized capital gains or (losses) less capital gains tax of \$ 751,602 (Exhibit of Capital Gains (Losses))	2,827,457	375,762
11. Net investment gain (loss) (Lines 9 + 10)	5,345,554	2,173,340
OTHER INCOME		
12. Net gain (loss) from agents' or premium balances charged off (amount recovered \$ amount charged off \$ 17)	(17)	(104,050)
13. Finance and service charges not included in premiums		
14. Aggregate write-ins for miscellaneous income	(55,475)	(259,697)
15. Total other income (Lines 12 through 14)	(55,492)	(363,747)
16. Net income before dividends to policyholders, after capital gains tax and before all other federal and foreign income taxes (Lines 8 + 11 + 15)	12,054,646	7,021,520
17. Dividends to policyholders		
18. Net income, after dividends to policyholders, after capital gains tax and before all other federal and foreign income taxes (Line 16 minus Line 17)	12,054,646	7,021,520
19. Federal and foreign income taxes incurred	2,086,175	2,571,631
20. Net income (Line 18 minus Line 19)(to Line 22)	9,968,471	4,449,889
CAPITAL AND SURPLUS ACCOUNT		
21. Surplus as regards policyholders, December 31 prior year (Page 4, Line 39, Column 2)	67,259,137	61,216,945
22. Net income (from Line 20)	9,968,471	4,449,889
23. Net transfers (to) from Protected Cell accounts		
24. Change in net unrealized capital gains or (losses) less capital gains tax of \$ (631,970)	(2,377,411)	1,351,280
25. Change in net unrealized foreign exchange capital gain (loss)		
26. Change in net deferred income tax	(126,794)	241,023
27. Change in nonadmitted assets (Exhibit of Nonadmitted Assets, Line 28, Col. 3)	0	0
28. Change in provision for reinsurance (Page 3, Line 16, Column 2 minus Column 1)	0	0
29. Change in surplus notes		
30. Surplus (contributed to) withdrawn from protected cells		
31. Cumulative effect of changes in accounting principles		
32. Capital changes:		
32.1 Paid in		
32.2 Transferred from surplus (Stock Dividend)		
32.3 Transferred to surplus		
33. Surplus adjustments:		
33.1 Paid in	0	0
33.2 Transferred to capital (Stock Dividend)		
33.3 Transferred from capital		
34. Net remittances from or (to) Home Office		
35. Dividends to stockholders		
36. Change in treasury stock (Page 3, Lines 36.1 and 36.2, Column 2 minus Column 1)	0	0
37. Aggregate write-ins for gains and losses in surplus	0	0
38. Change in surplus as regards policyholders for the year (Lines 22 through 37)	7,464,266	6,042,192
39. Surplus as regards policyholders, December 31 current year (Line 21 plus Line 38) (Page 3, Line 37)	74,723,403	67,259,137
DETAILS OF WRITE-INS		
0501.		
0502.		
0503.		
0598. Summary of remaining write-ins for Line 5 from overflow page	0	0
0599. Totals (Lines 0501 thru 0503 plus 0598)(Line 5 above)	0	0
1401. Misc. Income (Expense)	(3,718)	(4,405)
1402. Admin/Service Fee Income	163,760	164,337
1403. Interest Expense-Funds held	(215,517)	(419,629)
1498. Summary of remaining write-ins for Line 14 from overflow page	0	0
1499. Totals (Lines 1401 thru 1403 plus 1498)(Line 14 above)	(55,475)	(259,697)
3701.		
3702.		
3703.		
3798. Summary of remaining write-ins for Line 37 from overflow page	0	0
3799. Totals (Lines 3701 thru 3703 plus 3798)(Line 37 above)	0	0

CASH FLOW

	1	2
	Current Year	Prior Year
Cash from Operations		
1. Premiums collected net of reinsurance	17,637,130	14,969,393
2. Net investment income	2,765,154	2,359,164
3. Miscellaneous income	(55,492)	(363,747)
4. Total (Lines 1 through 3)	20,346,792	16,964,810
5. Benefit and loss related payments	831,460	1,179,807
6. Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts	0	0
7. Commissions, expenses paid and aggregate write-ins for deductions	3,463,152	4,943,567
8. Dividends paid to policyholders	0	0
9. Federal and foreign income taxes paid (recovered) net of \$ tax on capital gains (losses)	2,930,235	2,783,465
10. Total (Lines 5 through 9)	7,224,847	8,906,839
11. Net cash from operations (Line 4 minus Line 10)	13,121,945	8,057,972
Cash from Investments		
12. Proceeds from investments sold, matured or repaid:		
12.1 Bonds	32,112,240	17,571,132
12.2 Stocks	17,528,520	9,671,719
12.3 Mortgage loans	16,713	543,445
12.4 Real estate	0	0
12.5 Other invested assets	0	0
12.6 Net gains or (losses) on cash, cash equivalents and short-term investments	0	0
12.7 Miscellaneous proceeds	16,660	69,859
12.8 Total investment proceeds (Lines 12.1 to 12.7)	49,674,133	27,856,155
13. Cost of investments acquired (long-term only):		
13.1 Bonds	73,232,946	23,708,526
13.2 Stocks	1,930,385	8,397,281
13.3 Mortgage loans	0	0
13.4 Real estate	857,138	1,267,844
13.5 Other invested assets	0	0
13.6 Miscellaneous applications	69,859	16,660
13.7 Total investments acquired (Lines 13.1 to 13.6)	76,090,329	33,390,311
14. Net increase (decrease) in contract loans and premium notes	0	0
15. Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14)	(26,416,196)	(5,534,157)
Cash from Financing and Miscellaneous Sources		
16. Cash provided (applied):		
16.1 Surplus notes, capital notes	0	0
16.2 Capital and paid in surplus, less treasury stock	0	0
16.3 Borrowed funds	2,729	2,133
16.4 Net deposits on deposit-type contracts and other insurance liabilities	0	0
16.5 Dividends to stockholders	0	0
16.6 Other cash provided (applied)	4,623,473	(98,233)
17. Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6)	4,626,202	(96,100)
RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS		
18. Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)	(8,668,049)	2,427,715
19. Cash, cash equivalents and short-term investments:		
19.1 Beginning of year	13,429,402	11,001,687
19.2 End of period (Line 18 plus Line 19.1)	4,761,353	13,429,402

Note: Supplemental disclosures of cash flow information for non-cash transactions:

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ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

UNDERWRITING AND INVESTMENT EXHIBIT

PART 1 - PREMIUMS EARNED

Line of Business		1 Net Premiums Written per Column 6, Part 1B	2 Unearned Premiums Dec. 31 Prior Year - per Col. 3, Last Year's Part 1	3 Unearned Premiums Dec. 31 Current Year - per Col. 5 Part 1A	4 Premiums Earned During Year (Cols. 1 + 2 - 3)
1.	Fire	0		0	0
2.	Allied lines	0		0	0
3.	Farmowners multiple peril	0		0	0
4.	Homeowners multiple peril	0		0	0
5.	Commercial multiple peril	0		0	0
6.	Mortgage guaranty	0		0	0
8.	Ocean marine	0		0	0
9.	Inland marine	0		0	0
10.	Financial guaranty	0		0	0
11.1	Medical professional liability - occurrence	0		0	0
11.2	Medical professional liability - claims-made	0		0	0
12.	Earthquake	0		0	0
13.	Group accident and health	0		0	0
14.	Credit accident and health (group and individual)	0		0	0
15.	Other accident and health	0		0	0
16.	Workers' compensation	0		0	0
17.1	Other liability - occurrence	3,309,591	5,174,522	6,902,407	1,581,706
17.2	Other liability - claims-made	0		0	0
17.3	Excess workers' compensation	0		0	0
18.1	Products liability - occurrence	0		0	0
18.2	Products liability - claims-made	0		0	0
19.1, 19.2	Private passenger auto liability	0		0	0
19.3, 19.4	Commercial auto liability	0		0	0
21.	Auto physical damage	0		0	0
22.	Aircraft (all perils)	0		0	0
23.	Fidelity	0		0	0
24.	Surety	0		0	0
26.	Burglary and theft	0		0	0
27.	Boiler and machinery	0		0	0
28.	Credit	0		0	0
29.	International	0		0	0
30.	Warranty	12,483,068	18,774,642	21,100,019	10,157,691
31.	Reinsurance - nonproportional assumed property	0		0	0
32.	Reinsurance - nonproportional assumed liability	0		0	0
33.	Reinsurance - nonproportional assumed financial lines	0		0	0
34.	Aggregate write-ins for other lines of business	0	0	0	0
35.	TOTALS	15,792,659	23,949,164	28,002,426	11,739,397
DETAILS OF WRITE-INS					
3401.	.....			
3402.	.....			
3403.	.....			
3498.	Summary of remaining write-ins for Line 34 from overflow page	0	0	0	0
3499.	Totals (Lines 3401 thru 3403 plus 3498)(Line 34 above)	0	0	0	0

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

UNDERWRITING AND INVESTMENT EXHIBIT

PART 1A - RECAPITULATION OF ALL PREMIUMS

Line of Business		1	2	3	4	5
		Amount Unearned (Running One Year or Less from Date of Policy) (a)	Amount Unearned (Running More Than One Year from Date of Policy) (a)	Earned But Unbilled Premium	Reserve for Rate Credits and Retrospective Adjustments Based on Experience	Total Reserve for Unearned Premiums Cols. 1 + 2 + 3 + 4
1.	Fire					0
2.	Allied lines					0
3.	Farmowners multiple peril					0
4.	Homeowners multiple peril					0
5.	Commercial multiple peril					0
6.	Mortgage guaranty					0
8.	Ocean marine					0
9.	Inland marine					0
10.	Financial guaranty					0
11.1	Medical professional liability - occurrence					0
11.2	Medical professional liability - claims-made					0
12.	Earthquake					0
13.	Group accident and health					0
14.	Credit accident and health (group and individual)					0
15.	Other accident and health					0
16.	Workers' compensation					0
17.1	Other liability - occurrence		6,902,407			6,902,407
17.2	Other liability - claims-made					0
17.3	Excess workers' compensation					0
18.1	Products liability - occurrence					0
18.2	Products liability - claims-made					0
19.1, 19.2	Private passenger auto liability					0
19.3, 19.4	Commercial auto liability					0
21.	Auto physical damage					0
22.	Aircraft (all perils)					0
23.	Fidelity					0
24.	Surety					0
26.	Burglary and theft					0
27.	Boiler and machinery					0
28.	Credit					0
29.	International					0
30.	Warranty		21,100,019			21,100,019
31.	Reinsurance - nonproportional assumed property					0
32.	Reinsurance - nonproportional assumed liability					0
33.	Reinsurance - nonproportional assumed financial lines					0
34.	Aggregate write-ins for other lines of business	0	0	0	0	0
35.	TOTALS	0	28,002,426	0	0	28,002,426
36.	Accrued retrospective premiums based on experience					
37.	Earned but unbilled premiums					
38.	Balance (Sum of Line 35 through 37)					28,002,426
DETAILS OF WRITE-INS						
3401.	.....				
3402.	.....				
3403.	.....				
3498.	Summary of remaining write-ins for Line 34 from overflow page	0	0	0	0	0
3499.	Totals (Lines 3401 thru 3403 plus 3498)(Line 34 above)	0	0	0	0	0

(a) State here basis of computation used in each case

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

UNDERWRITING AND INVESTMENT EXHIBIT

PART 1B - PREMIUMS WRITTEN						
Line of Business	1	Reinsurance Assumed		Reinsurance Ceded		6
	Direct Business (a)	2	3	4	5	Net Premiums Written Cols. 1+2+3-4-5
1. Fire	0					0
2. Allied lines	0					0
3. Farmowners multiple peril	0					0
4. Homeowners multiple peril	0					0
5. Commercial multiple peril	0					0
6. Mortgage guaranty	0					0
8. Ocean marine	0					0
9. Inland marine	0					0
10. Financial guaranty	0					0
11.1 Medical professional liability - occurrence						0
11.2 Medical professional liability - claims-made						0
12. Earthquake	0					0
13. Group accident and health	0					0
14. Credit accident and health (group and individual)	0					0
15. Other accident and health	0					0
16. Workers' compensation	0					0
17.1 Other liability - occurrence	14,411,616				11,102,025	3,309,591
17.2 Other liability - claims-made	0					0
17.3 Excess workers' compensation	0					0
18.1 Products liability - occurrence						0
18.2 Products liability - claims-made						0
19.1, 19.2 Private passenger auto liability	0					0
19.3, 19.4 Commercial auto liability	0					0
21. Auto physical damage	0					0
22. Aircraft (all perils)	0					0
23. Fidelity	0					0
24. Surety	0					0
26. Burglary and theft	0					0
27. Boiler and machinery	0					0
28. Credit	0					0
29. International						0
30. Warranty	145,851,044	0	(882,652)	5,221,638	127,263,686	12,483,068
31. Reinsurance - nonproportional assumed property	XXX					0
32. Reinsurance - nonproportional assumed liability	XXX					0
33. Reinsurance - nonproportional assumed financial lines	XXX					0
34. Aggregate write-ins for other lines of business	0	0	0	0	0	0
35. TOTALS	160,262,660	0	(882,652)	5,221,638	138,365,711	15,792,659
DETAILS OF WRITE-INS						
3401.						
3402.						
3403.						
3498. Summary of remaining write-ins for Line 34 from overflow page	0	0	0	0	0	0
3499. Totals (Lines 3401 thru 3403 plus 3498)(Line 34 above)	0	0	0	0	0	0

(a) Does the company's direct premiums written include premiums recorded on an installment basis? Yes [] No [X]

If yes: 1. The amount of such installment premiums \$
 2. Amount at which such installment premiums would have been reported had they been reported on an annualized basis \$

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2 - LOSSES PAID AND INCURRED

		Losses Paid Less Salvage				5	6	7	8
		1	2	3	4				
Line of Business		Direct Business	Reinsurance Assumed	Reinsurance Recovered	Net Payments (Cols. 1 + 2 -3)	Net Losses Unpaid Current Year (Part 2A , Col. 8)	Net Losses Unpaid Prior Year	Losses Incurred Current Year (Cols. 4 + 5 - 6)	Percentage of Losses Incurred (Col. 7, Part 2) to Premiums Earned (Col. 4, Part 1)
1.	Fire	0			0	0	0	0	0.0
2.	Allied lines	0			0	0	0	0	0.0
3.	Farmowners multiple peril	0			0	0	0	0	0.0
4.	Homeowners multiple peril	0			0	0	0	0	0.0
5.	Commercial multiple peril	0			0	0	0	0	0.0
6.	Mortgage guaranty	0			0	0	0	0	0.0
8.	Ocean marine	0			0	0	0	0	0.0
9.	Inland marine	0			0	0	0	0	0.0
10.	Financial guaranty	0			0	0	0	0	0.0
11.1	Medical professional liability - occurrence				0	0	0	0	0.0
11.2	Medical professional liability - claims-made				0	0	0	0	0.0
12.	Earthquake	0			0	0	0	0	0.0
13.	Group accident and health	0			0	0	0	0	0.0
14.	Credit accident and health (group and individual)	0			0	0	0	0	0.0
15.	Other accident and health	0			0	0	0	0	0.0
16.	Workers' compensation	0			0	0	0	0	0.0
17.1	Other liability - occurrence	8,541,714		7,814,658	727,056	164,445	343,442	548,059	34.6
17.2	Other liability - claims-made	0			0	0	0	0	0.0
17.3	Excess workers' compensation	0			0	0	0	0	0.0
18.1	Products liability - occurrence				0	0	0	0	0.0
18.2	Products liability - claims-made				0	0	0	0	0.0
19.1, 19.2	Private passenger auto liability	0			0	0	0	0	0.0
19.3, 19.4	Commercial auto liability	0			0	0	0	0	0.0
21.	Auto physical damage	0			0	0	0	0	0.0
22.	Aircraft (all perils)	0			0	0	0	0	0.0
23.	Fidelity	0			0	0	0	0	0.0
24.	Surety	0			0	0	0	0	0.0
26.	Burglary and theft	0			0	0	0	0	0.0
27.	Boiler and machinery	0			0	0	0	0	0.0
28.	Credit	0			0	0	0	0	0.0
29.	International				0	0	0	0	0.0
30.	Warranty	63,137,747	(27,526)	63,005,817	104,404	18,995	14,168	109,231	1.1
31.	Reinsurance - nonproportional assumed property	XXX			0	0	0	0	0.0
32.	Reinsurance - nonproportional assumed liability	XXX			0	0	0	0	0.0
33.	Reinsurance - nonproportional assumed financial lines	XXX			0	0	0	0	0.0
34.	Aggregate write-ins for other lines of business	0	0	0	0	0	0	0	0.0
35.	TOTALS	71,679,461	(27,526)	70,820,475	831,460	183,440	357,610	657,290	5.6
DETAILS OF WRITE-INS									
3401.	.....							
3402.	.....							
3403.	.....							
3498.	Summary of remaining write-ins for Line 34 from overflow page	0	0	0	0	0	0	0	
3499.	Totals (Lines 3401 thru 3403 plus 3498)(Line 34 above)	0	0	0	0	0	0	0	0.0

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2A - UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES

Line of Business	Reported Losses				Incurred But Not Reported			8	9
	1	2	3	4	5	6	7		
	Direct	Reinsurance Assumed	Deduct Reinsurance Recoverable	Net Losses Excl. Incurred But Not Reported (Cols. 1 + 2 - 3)	Direct	Reinsurance Assumed	Reinsurance Ceded	Net Losses Unpaid (Cols. 4 + 5 + 6 - 7)	Net Unpaid Loss Adjustment Expenses
1. Fire				0				0	
2. Allied lines				0				0	
3. Farmowners multiple peril				0				0	
4. Homeowners multiple peril				0				0	
5. Commercial multiple peril				0				0	
6. Mortgage guaranty				0				0	
8. Ocean marine				0				0	
9. Inland marine				0				0	
10. Financial guaranty				0				0	
11.1 Medical professional liability - occurrence				0				0	
11.2 Medical professional liability - claims-made				0				0	
12. Earthquake				0				0	
13. Group accident and health				0				(a) 0	
14. Credit accident and health (group and individual)				0				0	
15. Other accident and health				0				(a) 0	
16. Workers' compensation				0				0	
17.1 Other liability - occurrence				0	2,101,862		1,937,417	164,445	
17.2 Other liability - claims-made				0				0	
17.3 Excess workers' compensation				0				0	
18.1 Products liability - occurrence				0				0	
18.2 Products liability - claims-made				0				0	
19.1, 19.2 Private passenger auto liability				0				0	
19.3, 19.4 Commercial auto liability				0				0	
21. Auto physical damage				0				0	
22. Aircraft (all perils)				0				0	
23. Fidelity				0				0	
24. Surety				0				0	
26. Burglary and theft				0				0	
27. Boiler and machinery				0				0	
28. Credit				0				0	
29. International				0				0	
30. Warranty				0	4,626,519		4,607,524	18,995	
31. Reinsurance - nonproportional assumed property	XXX			0	XXX			0	
32. Reinsurance - nonproportional assumed liability	XXX			0	XXX			0	
33. Reinsurance - nonproportional assumed financial lines	XXX			0	XXX			0	
34. Aggregate write-ins for other lines of business	0	0	0	0	0	0	0	0	0
35. TOTALS	0	0	0	0	6,728,381	0	6,544,941	183,440	0
DETAILS OF WRITE-INS									
3401.									
3402.									
3403.									
3498. Summary of remaining write-ins for Line 34 from overflow page	0	0	0	0	0	0	0	0	0
3499. Totals (Lines 3401 thru 3403 plus 3498)(Line 34 above)	0	0	0	0	0	0	0	0	0

(a) Including \$ for present value of life indemnity claims.

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

UNDERWRITING AND INVESTMENT EXHIBIT

PART 3 - EXPENSES

	1	2	3	4
	Loss Adjustment Expenses	Other Underwriting Expenses	Investment Expenses	Total
1. Claim adjustment services:				
1.1 Direct				0
1.2 Reinsurance assumed				0
1.3 Reinsurance ceded				0
1.4 Net claim adjustment service (1.1 + 1.2 - 1.3)	0	0	0	0
2. Commission and brokerage:				
2.1 Direct excluding contingent		217,486		217,486
2.2 Reinsurance assumed, excluding contingent				0
2.3 Reinsurance ceded, excluding contingent		183,035		183,035
2.4 Contingent - direct		95,768		95,768
2.5 Contingent - reinsurance assumed				0
2.6 Contingent - reinsurance ceded		(98,476)		(98,476)
2.7 Policy and membership fees				0
2.8 Net commission and brokerage (2.1 + 2.2 - 2.3 + 2.4 + 2.5 - 2.6 + 2.7)	0	228,695	0	228,695
3. Allowances to managers and agents				0
4. Advertising	2,320	46,578		48,898
5. Boards, bureaus and associations	3,482	68,456		71,938
6. Surveys and underwriting reports				0
7. Audit of assureds' records				0
8. Salary and related items:				
8.1 Salaries	90,226	2,038,815		2,129,041
8.2 Payroll taxes	9,403	131,646		141,049
9. Employee relations and welfare	18,246	225,691		243,937
10. Insurance		15,174		15,174
11. Directors' fees				0
12. Travel and travel items		109,709		109,709
13. Rent and rent items	7,379	134,021		141,400
14. Equipment	4,010	63,858		67,868
15. Cost or depreciation of EDP equipment and software				0
16. Printing and stationery	167	3,290		3,457
17. Postage, telephone and telegraph, exchange and express	2,127	68,108		70,235
18. Legal and auditing	18,048	578,468		596,516
19. Totals (Lines 3 to 18)	155,408	3,483,814	0	3,639,222
20. Taxes, licenses and fees:				
20.1 State and local insurance taxes deducting guaranty association credits of \$		(199,081)		(199,081)
20.2 Insurance department licenses and fees		235,740		235,740
20.3 Gross guaranty association assessments				0
20.4 All other (excluding federal and foreign income and real estate)				0
20.5 Total taxes, licenses and fees (20.1 + 20.2 + 20.3 + 20.4)	0	36,659	0	36,659
21. Real estate expenses		15,398		15,398
22. Real estate taxes		4,903		4,903
23. Reimbursements by uninsured plans				0
24. Aggregate write-ins for miscellaneous expenses	0	392,646	196,292	588,938
25. Total expenses incurred	155,408	4,162,115	196,292	(a) 4,513,815
26. Less unpaid expenses - current year	0	2,490,251	84,231	2,574,482
27. Add unpaid expenses - prior year	0	1,639,988	48,598	1,688,586
28. Amounts receivable relating to uninsured plans, prior year				0
29. Amounts receivable relating to uninsured plans, current year				0
30. TOTAL EXPENSES PAID (Lines 25 - 26 + 27 - 28 + 29)	155,408	3,311,852	160,659	3,627,919
DETAILS OF WRITE-INS				
2401. Miscellaneous Outside Services		380,949	173,020	553,969
2402. Miscellaneous Expenses		11,697	23,272	34,969
2403.				
2498. Summary of remaining write-ins for Line 24 from overflow page	0	0	0	0
2499. Totals (Lines 2401 thru 2403 plus 2498)(Line 24 above)	0	392,646	196,292	588,938

(a) Includes management fees of \$ to affiliates and \$ to non-affiliates.

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

EXHIBIT OF NET INVESTMENT INCOME

		1	2
		Collected During Year	Earned During Year
1.	U.S. Government bonds	(a) .....472,009	.....665,399
1.1	Bonds exempt from U.S. tax	(a) .....	.....
1.2	Other bonds (unaffiliated)	(a) .....1,820,013	.....1,940,737
1.3	Bonds of affiliates	(a) .....	.....
2.1	Preferred stocks (unaffiliated)	(b) .....21,939	.....7,927
2.11	Preferred stocks of affiliates	(b) .....	.....
2.2	Common stocks (unaffiliated) .....	.....55,468	.....41,796
2.21	Common stocks of affiliates .....	.....	.....
3.	Mortgage loans	(c) .....9,777	.....9,777
4.	Real estate	(d) .....269,416	.....269,416
5	Contract loans .....	.....	.....
6	Cash, cash equivalents and short-term investments	(e) .....71,202	.....67,838
7	Derivative instruments	(f) .....	.....
8.	Other invested assets .....	.....	.....
9.	Aggregate write-ins for investment income .....	.....0	.....0
10.	Total gross investment income	2,719,824	3,002,889
11.	Investment expenses		(g) .....196,292
12.	Investment taxes, licenses and fees, excluding federal income taxes		(g) .....0
13.	Interest expense		(h) .....194,226
14.	Depreciation on real estate and other invested assets		(i) .....94,274
15.	Aggregate write-ins for deductions from investment income .....		.....0
16.	Total deductions (Lines 11 through 15) .....		.....484,792
17.	Net investment income (Line 10 minus Line 16)		2,518,097
DETAILS OF WRITE-INS			
0901.	.....	
0902.	.....	
0903.	.....	
0998.	Summary of remaining write-ins for Line 9 from overflow page .....	.....0	.....0
0999.	Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above)	0	0
1501.	.....	
1502.	.....	
1503.	.....	
1598.	Summary of remaining write-ins for Line 15 from overflow page .....		.....0
1599.	Totals (Lines 1501 thru 1503 plus 1598) (Line 15, above)		0

- (a) Includes \$116,271 accrual of discount less \$516,488 amortization of premium and less \$310,589 paid for accrued interest on purchases.
- (b) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued dividends on purchases.
- (c) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on purchases.
- (d) Includes \$ for company's occupancy of its own buildings; and excludes \$ interest on encumbrances.
- (e) Includes \$8,750 accrual of discount less \$6 amortization of premium and less \$16,587 paid for accrued interest on purchases.
- (f) Includes \$ accrual of discount less \$ amortization of premium.
- (g) Includes \$ investment expenses and \$ investment taxes, licenses and fees, excluding federal income taxes, attributable to segregated and Separate Accounts.
- (h) Includes \$ interest on surplus notes and \$ interest on capital notes.
- (i) Includes \$ depreciation on real estate and \$ depreciation on other invested assets.

EXHIBIT OF CAPITAL GAINS (LOSSES)

		1	2	3	4	5
		Realized Gain (Loss) On Sales or Maturity	Other Realized Adjustments	Total Realized Capital Gain (Loss) (Columns 1 + 2)	Change in Unrealized Capital Gain (Loss)	Change in Unrealized Foreign Exchange Capital Gain (Loss)
1.	U.S. Government bonds	(6,456)	0	(6,456)	0	0
1.1	Bonds exempt from U.S. tax .....	.....	.....	0	.....	.....
1.2	Other bonds (unaffiliated)	(153,681)	0	(153,681)	0	0
1.3	Bonds of affiliates	0	0	0	0	0
2.1	Preferred stocks (unaffiliated)	29,113	0	29,113	(21,252)	0
2.11	Preferred stocks of affiliates	0	0	0	0	0
2.2	Common stocks (unaffiliated)	3,710,081	0	3,710,081	(2,988,128)	0
2.21	Common stocks of affiliates	0	0	0	0	0
3.	Mortgage loans	0	0	0	0	0
4.	Real estate .....	.....	0	0	.....	0
5.	Contract loans .....	.....	.....	0	.....	.....
6.	Cash, cash equivalents and short-term investments .....	.....	.....	0	.....	.....
7.	Derivative instruments .....	.....	.....	0	.....	.....
8.	Other invested assets .....	.....	0	0	0	0
9.	Aggregate write-ins for capital gains (losses)	0	0	0	0	0
10.	Total capital gains (losses)	3,579,058	0	3,579,058	(3,009,381)	0
DETAILS OF WRITE-INS						
0901.	.....				
0902.	.....				
0903.	.....				
0998.	Summary of remaining write-ins for Line 9 from overflow page	0	0	0	0	0
0999.	Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above)	0	0	0	0	0

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

EXHIBIT OF NON-ADMITTED ASSETS

	1	2	3
	Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets (Col. 2 - Col. 1)
1. Bonds (Schedule D)			0
2. Stocks (Schedule D):			
2.1 Preferred stocks			0
2.2 Common stocks			0
3. Mortgage loans on real estate (Schedule B):			
3.1 First liens			0
3.2 Other than first liens.....			0
4. Real estate (Schedule A):			
4.1 Properties occupied by the company			0
4.2 Properties held for the production of income.....			0
4.3 Properties held for sale			0
5. Cash (Schedule E - Part 1), cash equivalents (Schedule E - Part 2) and short-term investments (Schedule DA)			0
6. Contract loans			0
7. Derivatives (Schedule DB)			0
8. Other invested assets (Schedule BA)			0
9. Receivables for securities			0
10. Securities lending reinvested collateral assets (Schedule DL)			0
11. Aggregate write-ins for invested assets	0	0	0
12. Subtotals, cash and invested assets (Lines 1 to 11)	0	0	0
13. Title plants (for Title insurers only)			0
14. Investment income due and accrued			0
15. Premiums and considerations:			
15.1 Uncollected premiums and agents' balances in the course of collection			0
15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due			0
15.3 Accrued retrospective premiums and contracts subject to redetermination			0
16. Reinsurance:			
16.1 Amounts recoverable from reinsurers			0
16.2 Funds held by or deposited with reinsured companies			0
16.3 Other amounts receivable under reinsurance contracts			0
17. Amounts receivable relating to uninsured plans			0
18.1 Current federal and foreign income tax recoverable and interest thereon			0
18.2 Net deferred tax asset			0
19. Guaranty funds receivable or on deposit			0
20. Electronic data processing equipment and software			0
21. Furniture and equipment, including health care delivery assets			0
22. Net adjustment in assets and liabilities due to foreign exchange rates			0
23. Receivables from parent, subsidiaries and affiliates			0
24. Health care and other amounts receivable			0
25. Aggregate write-ins for other than invested assets	0	0	0
26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25)	0	0	0
27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts			0
28. Total (Lines 26 and 27)	0	0	0
DETAILS OF WRITE-INS			
1101.			
1102.			
1103.			
1198. Summary of remaining write-ins for Line 11 from overflow page	0	0	0
1199. Totals (Lines 1101 thru 1103 plus 1198)(Line 11 above)	0	0	0
2501. Prepaid Expenses		0	0
2502.			
2503.			
2598. Summary of remaining write-ins for Line 25 from overflow page	0	0	0
2599. Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above)	0	0	0

1. Summary of Significant Accounting Policies and Going Concern

A. Accounting Practices

The accompanying financial statements of Dealers Assurance Company have been prepared in accordance with accounting practices prescribed or permitted by the National Association of Insurance Commissioners and the State of Ohio. The company adopted codification as of 01/01/01.

	SSAP #	F/S Page	F/S Line #	2018	2017
Net Income					
(1) Company state basis (Page 4, Line 20, Columns 1 & 2)	-	-	-	\$ 9,968,471	\$ 4,449,889
(2) State Prescribed Practices that (increase)/decrease NAIC SAP	-	-	-	-	-
(3) State Permitted Practices that (increase)/decrease NAIC SAP S	-	-	-	-	-
(4) NAIC SAP (1 – 2 – 3 = 4)	-	-	-	\$ 9,968,471	\$ 4,449,889
Surplus					
(5) Company state basis (Page 3, Line 37, Columns 1 & 2)	-	-	-	\$ 74,723,403	\$ 67,259,137
(6) State Prescribed Practices that increase/(decrease) NAIC SAP	-	-	-	-	-
(7) State Permitted Practices that increase/(decrease) NAIC SAP	-	-	-	-	-
(8) NAIC SAP (1 – 2 – 3 = 4)				\$ 74,723,403	\$ 67,259,137

B. Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

C. Accounting Policies

Real estate investments on the balance sheet are classified as properties occupied by the company. These are carried at depreciated cost.

In addition, the Company uses the following accounting policies:

1. Short-term investments are stated at cost.
2. Bonds are stated at amortized cost using the scientific method.
3. Common stocks are stated at market.
4. Preferred stocks are stated in accordance with the guidelines stated in SSAP No.32.
5. The Company has one first lien mortgage loan on real estate which are stated at their unpaid principal balances.
6. Loan-backed securities are stated at either amortized cost or the lower of amortized cost or fair value. The retrospective adjustment method is used to value all securities except for interest only securities or securities where the yield had become negative, that are valued using the prospective method.
7. The Company has no investments in subsidiaries or the parent company.
8. Investments are not made in joint ventures, partnerships and limited liability companies.
9. The Company does not use derivatives.
10. The Company does not have a premium deficiency reserve.
11. Unpaid losses and loss adjustment expenses include an amount determined from individual case estimates and loss reports and amount, based on past experience, for losses incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liabilities are continually reviewed and any adjustments are reflected in the period determined.
12. The Company has not modified its capitalization policy from the prior period.
13. The Company has not reported receivables for pharmaceutical rebates.

D. Going Concern

Based upon its evaluation of relevant conditions and events, management does not have substantial doubt about the Company's ability to continue as a going concern.

2. Accounting Changes and Corrections of Errors

The Company did not make any corrections to prior year annual statements in the 2018 statement.

3. Business Combinations and Goodwill

The Company has not merged with any other entity during 2018.

4. Discontinued Operations

Dealers Assurance Company has no discontinued operations to report.

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

5. Investments

A. Mortgage Loans, including Mezzanine Real Estate Loans

- (1) The minimum and maximum lending rates for mortgage loans during 2018 were:

Residential Loans 4.00%
- (2) The maximum percentage of any one loan to the value of security at the time of the loan, exclusive of insured or guaranteed or purchase money mortgages was 37.12%.
- (3) Taxes, assessments and any amounts advanced and not included in the mortgage loan total:

Current Year	Prior Year
-0-	-0-

(4) Age Analysis of Mortgage Loans:

Farm	Residential		Commercial		Mezzanine	Total
	Insured	All Other	Insured	All Other		

a Current Year

1.	Recorded Investment (All)									
	(a) Current	\$	-	\$	-	\$ 232,013	\$	-	-	\$ 232,013
	(b) 30-59 Days Past Due		-		-	-		-	-	-
	(c) 60-89 Days Past Due		-		-	-		-	-	-
	(d) 60-179 Days Past Due		-		-	-		-	-	-
	(e) 180+ Past Days Past Due		-		-	-		-	-	-
2.	Accruing Interest 90-179 Days Past Due									
	(a) Recorded Investment		-		-	-		-	-	-
	(b) Interest Accrued		-		-	-		-	-	-
3.	Accruing Interest 180+ Days Past Due									
	(a) Recorded Investment		-		-	-		-	-	-
	(b) Interest Accrued		-		-	-		-	-	-
4.	Interest Reduced									
	(a) Recorded Investment		-		-	-		-	-	-
	(b) Number of Loans		-		-	-		-	-	-
	(c) Percent Reduced		-		-	-		-	-	-
Prior Year										
1.	Recorded Investment									
	(a) Current		-		-	248,726		-	-	248,726
	(b) 30-59 Days Past Due		-		-	-		-	-	-
	(c) 60-89 Days Past Due		-		-	-		-	-	-
	(d) 90-179 Days Past Due		-		-	-		-	-	-
	(e) 180+ Days Past Due		-		-	-		-	-	-
2.	Accruing Interest 90-179 Days Past Due									
	(a) Recorded Investment		-		-	-		-	-	-
	(b) Interest Accrued		-		-	-		-	-	-
3.	Accruing Interest 180+ Days Past Due									
	(a) Recorded Investment		-		-	-		-	-	-
	(b) Interest Accrued		-		-	-		-	-	-
4.	Interest Reduced									
	(a) Recorded Investment		-		-	-		-	-	-
	(b) Number of Loans		-		-	-		-	-	-
	(c) Percent Reduced		-		-	-		-	-	-

- (5) Investment in Impaired Loans with or without allowance for Credit Losses
No investment in impaired loans to report
- (6) Investment in impaired loans-Average recorded investment, Interest recognized, Recorded investment on nonaccrual status and amount of interest income recognized using cash-basis method of accounting
No investment impaired loans to report
- (7) Allowance for Credit Losses
No allowance for credit loans to report
- (8) No mortgage loans were derecognized as a result of foreclosure.
- (9) The Company recognizes interest income on its impaired loans upon receipt.
No interest income on impaired loans to report.

- B. Troubled Debt Restructuring for Creditors
No recorded investment in restructured loans to report.
- C. Reverse Mortgages
The Company has no investment in reverse mortgages.
- D. Loan-Backed Securities
1. Bloomberg is used as a source for the prepayment factors.
2. – 4. Not applicable, no permanently impaired bonds.
5. No impairments exists other than interest rate related declines classified as temporary.
- E. Dollar Repurchase Agreements and/or Securities lending Transactions
The Company did not have any repurchase agreements or securities lending transactions in 2017.
- F. Repurchase Agreements Transactions Accounted for as Secured Borrowing
The Company does not have repurchase agreements.
- G. Reverse Repurchase Agreements Transactions Accounted for as Secured Borrowing
The Company does not have repurchase agreements.
- H. Repurchase Agreements Transactions Accounted for as a Sale
The Company does not have repurchase agreements.
- I. Reverse Repurchase Agreements Transactions Accounted for as a Sale
The Company does not have repurchase agreements.
- J. Real Estate
The Company does not own investments in Real Estate.
- K. Investments in Low-Income Housing Tax Credits
The Company has no investments to report that result in low-income housing tax credits.

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

L. Restricted Assets (including pledge)

Restricted Asset Category		Gross (Admitted & Nonadmitted) Restricted							Current Year			
		Current year					6	7	8	9	Percentage	
		1	2	3	4	5					10	11
		Total general Account (G/A)	G/A Supporting Protected Cell Account Activity (a)	Total Protected Cell Account Restricted Assets	Protected Cell Assets Supporting G/A activity (b)	Total (1 plus 3)	Total from Prior year	Increase/ (Decrease) (5 minus 6)	Total Nonadmitted Restricted	Total Admitted Restricted (5 minus 8)	Gross (Admitted & Nonadmitted) Restricted to Total Assets (c)	Admitted Restricted to Total Admitted Assets (d)
a.	Subject to contractual obligation for which liability is not shown											
b.	Collateral held under security lending arrangements											
c.	Subject to repurchase agreements											
d.	Subject to reverse repurchase agreements											
e.	Subject to dollar repurchase agreements											
f.	Subject to dollar reverse repurchase agreements											
g.	Placed under option contracts											
h.	Letter stock or securities restricted to sale-excluding FHLB capital stock											
i.	FHLB capital stock											
j.	On deposit with states	4,848,225	-	-	-	4,848,225	4,599,172	249,053	-	4,848,225	3.627	3.627
k.	On deposit with other regulatory bodies											
l.	Pledged as collateral to FHLB (including assets backing funding agreements)											
m.	Pledged as collateral not captured in other categories											
n.	Other restricted assets											
o.	Total Restricted Assets	4,848,225	-	-	-	4,848,225	4,599,172	249,053		4,848,225	3.627	3.627

- (a) Subset of Column 1
- (b) Subset of Column 3
- (c) Column 5 divided by Asset Page, Column 1, Line 28
- (d) Column 9 divided by Asset Page, Column 3, Line 28

- M. Working Capital Finance Investments
The Company has no working capital finance investments
- N. Offsetting and Netting of assets and liabilities
The Company has no offsetting or netting of assets and liabilities.
- O. The company has no structured notes.
- P. The Company does not have any 5* Securities
- Q. The Company does not have any Short Sales
- R. The Company had two bonds called during the year.

		General Account
(1)	Number of CUSIPS	2
(2)	Aggregate Amount of Investment Income	38,200

6. Joint Ventures, Partnerships and Limited Liability Companies

The Company does not have any investments in joint ventures, partnerships or limited liability companies.

7. Investment Income

All investment income due and accrued that is over 90 days past due would be excluded from surplus. The Company does not have any excluded investment income.

8. Derivative Instruments

Dealers Assurance Company does not own derivative instruments.

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

9. Income Taxes

A. The components of the net deferred tax assets/(liability) at December 31, 2018 are as follows:

1.

12/31/2018			12/31/17			Change		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Ordinary	Capital	(Col 1 + 2) Total	Ordinary	Capital	(Col 4 + 5) Total	(Col 1 – 4) Ordinary	(Col 2 – 5) Capital	(Col 7 + 8) Total
a Gross Deferred Tax Assets	1,388,980	-	1,388,980	1,240,466	-	1,240,466	148,515	148,514
b Statutory Valuation allowance adjustment								
c Adjusted Gross Deferred Tax Asset (1a -1d)	1,388,980	-	1,388,980	1,240,466	-	1,240,466	148,515	148,514
d Deferred Tax Assets Nonadmitted	929,120	-	929,120	653,812	-	653,812	275,308	275,308
e Subtotal Net Admitted Deferred Tax Assets (1c-1f)	459,860	-	459,860	586,654	-	586,654	(126,793)	(126,794)
f Deferred Tax Liabilities	-	26,881	26,881	-	658,851	658,851	-	(631,970)
g Net Admitted Deferred Tax Asset (Net Deferred Tax Liability)	459,860	(26,881)	432,979	586,654	(658,851)	(72,197)	(126,794)	(631,970)
								505,176

2.

12/31/2018			12/31/2017			Change		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Ordinary	Capital	(Col 1 + 2) Total	Ordinary	Capital	(Col 4 + 5) Total	(7) (Col 1 – 4) Ordinary	(Col 2 – 5) Capital	(Col 7 + 8) Total

Admission Calculation Components SSAP No. 101

a	Federal Income Taxes Paid in Prior Years Recoverable Through Loss Carrybacks	-	-	-	-	-	-	-	-
b	Adjusted Gross Deferred Tax Asset Expected To Be Realized (Excluding the Amount of Deferred Tax Assets From 2(a) above). After Application of the Threshold Limitation. (The Lesser of 2(b)1 and 2(b)2 Below)	459,860	(26,881)	432,979	586,654	(658,851)	(72,197)	(126,793)	631,970
									505,177
1	Adjusted Gross Deferred Tax Assets Expected to be Realized Following the Balance Sheet Date	459,860	(26,881)	432,979	586,654	(658,851)	(72,197)	(126,793)	631,970
2	Adjusted Gross Deferred Tax Assets (Excluding the Amount of Deferred Tax Allowed per Limitation Threshold)	xxxxxxx	xxxxx	11,143,563	xxxxxxx	xxxxxxx	10,099,700	xxxxxxx	xxxxxxx
									1,043,863
c	Adjusted Gross Deferred Tax Assets (Excluding the Amount of Deferred Tax Assets from 2(a) and 2 (b) above) Offset by Gross Deferred Tax Liabilities	-	-	-	-	-	-	-	-
d	Deferred Tax Assets Admitted as the result of application of SSAP 101. Total)2(a) + 2(b) + 2 (c))	459,860	(26,881)	432,979	586,654	(658,851)	(72,197)	(126,793)	631,970
									505,177

3

2018	2017
------	------

(a)	Ratio Percentage Used to Determine Recovery Period and Threshold Limitation Amount	871%	593%
(b)	Amount of Adjusted Capital and Surplus Used to Determine Recovery Period and Threshold Limitation in 1(b) above	74,723,403	67,529,137

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

4.

12/31/2018			12/31/2017			Change		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Ordinary	Capital	(Col 1 + 2) Total	Ordinary	Capital	(Col 4 + 5) Total	(Col 1 – 4) Ordinary	(Col 2 – 5) Capital	(Col 7 + 8) Total

Impact of Tax Planning Strategies

a	Adjusted Gross DTA's (% of Total Adjusted Gross DTA's)	100%	0%	100%	100%	0%	100%	0%	0%	0%
b	Net Admitted Adjusted Gross DTA's (% of Total Net Admitted Adjusted Gross DTA's)	106%	-6%	100%	-813%	913%	100%	919%	-919%	0%

c Does the Company's tax-planning strategies include the use of Reinsurance? Yes X No

B Deferred tax liabilities are not recognized at December 31, 2018 and 2017 are as follows:

N/A-All Deferred Tax Liabilities have been recognized

C Current income taxes incurred consist of the following major components

		(1)	(2)	(3)
		12/31/2018	12/31/2017	(Col 1 + 2) Change
1.	Current Income Tax			
(a)	Federal	2,086,175	2,571,632	(485,457)
(b)	Foreign	-	-	-
(c)	Subtotal	2,086,175	2,571,632	(485,457)
(d)	Federal Income tax on net capital gains	751,602	193,574	558,028
(e)	Utilization of capital loss carry-forwards	-	-	-
(f)	Other	-	-	-
(g)	Federal and foreign income taxes incurred	2,837,777	2,765,206	72,571
2.	Deferred Tax Assets			
(a)	Ordinary			
(1)	Discounting of Unpaid Losses	5,778	11,265	(5,487)
(2)	Unearned Premium Reserve	1,176,102	1,005,864	170,238
(3)	Policyholder Reserves	-	-	-
(4)	Investments	203,031	218,773	(15,742)
(5)	Deferred Acquisition Costs	-	-	-
(6)	Policyholder Dividends Accrual	-	-	-
(7)	Fixed Assets	4,069	4,564	(495)
(8)	Compensation and Benefits Accrual	-	-	-
(9)	Pension Accrual	-	-	-
(10)	Receivables-Nonadmitted	-	-	-
(11)	Net Operating Loss Carry-forward	-	-	-
(12)	Tax Credit Carry-forward	-	-	-
(13)	Other (including items <5% of total Capital Assets)	-	-	-
(99)	Subtotal	1,388,980	1,240,466	148,514
(b)	Statutory Valuation Allowance Adjustment	-	-	-
(c)	Nonadmitted	929,120	653,812	275,308
(d)	Admitted Ordinary Deferred tax Asset (2a99 – 2f – 2g)	459,860	586,654	(126,794)
(e)	Capital:			
(1)	Investments	-	-	-
(2)	Net Capital less Carry-forward	-	-	-
(3)	Real Estate	-	-	-
(4)	Other (including items <5% of total Capital Assets)	-	-	-
(99)	Subtotal	-	-	-
(f)	Statutory Valuation Allowance Adjustment	-	-	-
(g)	Nonadmitted	-	-	-
(h)	Admitted Capital Deferred Tax Assets (2a99 – 2f -2g)	-	-	-
(i)	Admitted Deferred Tax Asset (2d + 22h)	459,860	586,654	(126,794)

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

	(1)	(2)	(3)
	12/31/2018	12/31/2017	(Col 1 + 2) Change
3 Deferred Tax Liabilities			
(a) Ordinary			
(1) Investments	-	-	-
(2) Fixed Assets	-	-	-
(3) Deferred and Uncollected premium	-	-	-
(4) Policyholder Reserves	-	-	-
(5) Other (including items <5% of ordinary Tax Liabilities)	-	-	-
(99) Subtotal	-	-	-
(b) Capital			
(1) Investments	26,881	658,851	(631,970)
(2) Real Estate	-	-	-
(3) Other (including items <5% of ordinary Tax Liabilities)	-	-	-
(99) Subtotal	26,881	658,851	(631,970),
(c) Deferred Tax Liabilities (3a99 + 3b99)	26,881	658,851	(631,970)
4. Net Deferred Tax Assets/Liabilities (2i – 3c)	432,979	(72,197)	505,176

D Among the more significant book to tax adjustments were the following:

	Amount	Tax Effect	%
Income before taxes	12,806,246	2,689,312	21%
Unearned Premium Adjustment	810,652	170,237	1%
Bond Discount	(74,959)	(15,741)	0%
Loss Reserve Discounting	(26,126)	(5,486)	0%
Dividends Received Deduction	(34,806)	(7,309)	0%
Capital Loss Carry-Forward	-	-	0%
Other, net	32,207	6,764	0%
Total	13,513,214	2,837,777	22%

E At December 31, 2018, the Company has no net capital carry-loss forward available for recoupment against future capital gains

F. The Company is included in a consolidated federal income tax return with its parent company, DAC Financial Holdings, Inc. The Company has a written agreement, approved by the Company's Board of Directors, which sets forth the manner in which the total combined federal income tax is allocated to each entity which is party to the consolidation. Pursuant to this agreement, the Company has the enforceable right to recoup federal income taxes paid in prior years in the event of future net losses, which it may incur, or recoup its net losses carried forward as an offset to future net income subject to federal income taxes.

G. Federal or Foreign Federal Income Tax Loss Contingencies
The company does not have any tax loss contingencies for which it is reasonably possible that the total liability will significantly increase within twelve months of the reporting date.

10. Information Concerning Parent, Subsidiaries and Affiliates and Other Related Parties

- A. All outstanding shares of Dealers Assurance Company are owned by Dealers Alliance Corporation, an insurance holding company domiciled in the State of Ohio.
- B. The Company did not have any transactions greater than .5% of admitted assets.
- C. The Company entered into a reinsurance agreement with an affiliated company, Cinco de Mayo Reinsurance Company LTD., which was approved by the Ohio Department of Insurance on June 23, 2016.
- D. Amounts Due to or from related parties
The Company reported \$91,488 and \$85,563 due to affiliates and \$0 and \$6,723 due from affiliates in the current and prior years, respectively.
- E. Dealers Assurance Company has no guarantees or undertakings for the benefit of an affiliate, which result in a material contingent exposure of the Company's assets or liabilities.
- F. Other than cost allocation transactions described in (B-D) above there are no material management or service contracts.
- G. The parent company, Dealers Alliance Corporation, is a non-insurance entity. The Company had no transactions other than cost allocation with its parent company.
- H-O Dealers Assurance Company holds no investments in its parent company or affiliates.

11. Debt

The Company does not have any outstanding debt.

12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Post Retirement Benefit

A-D Dealers Assurance Company has no defined benefit plans.

E. Defined Contribution Plan

Insurance company employees are covered by a qualified defined contribution pension plan sponsored by the insurance company. Contributions of up to 4 percent of each employee's compensation are made each year. The Company's contribution for the plan was \$41,134 and \$45,743 for 2018 and 2017, respectively.

F-I Dealers Assurance Company does not have any postretirement or postemployment benefits to report in these categories.

13. Capital and Surplus, Dividend Restrictions and Quasi-Reorganizations

- 1. The Company has 3,000 shares authorized, 2,330 shares issued and 2,330 shares outstanding.
- 2. The Company has no preferred stock outstanding.
- 3. There are no restrictions placed on the portion of company profits that may be paid as ordinary dividends to Stockholders other than the restrictions outlined in (5) below.
- 4. An ordinary dividend was not declared in 2018.
- 5. The maximum amount of dividends which can be paid by the State of Ohio insurance companies to shareholders without prior approval of the Insurance Commissioner is subject to restrictions relating to statutory surplus. Statutory surplus at December 31, 2018 was \$74,723,403.
- 6. There were no restrictions placed on the Company's surplus.
- 7. Company is a stock company.
- 8. No stocks are held for special purposes.
- 9. There are no special surplus funds.
- 10. The portion of unassigned funds (surplus) represented or reduced by cumulative unrealized losses are \$1,089,993.
- 11. The Company issued the following surplus note:

Date Issued	Interest Rate	Par Value (Face Amount of Note)	Carrying Value	Interest and/or Principal Paid Current Year	Total Interest and/or Principal Paid	Unapproved Interest and/or Principal	Date of Maturity
5/26/2004	Libor+4.25 w/12.50% cap until 5/24/09	3,000,000	3,000,000	\$191,498	\$2,617,774	\$0	05/24/34 with first optional call date

This debt obligation exposes DAC to variability in interest payments due to changes in interest rates. If interest rates increase, interest expense increases. Conversely, if interest rates decrease, interest expense decreases. Management has allowed the interest rate swap (@8.87%) with Key Bank to expire without renewing.

12-13. Impact and Dates of Quasi Reorganizations
Not Applicable.

14. Liabilities, Contingencies and Assessments

A – G. The Company does not have outstanding assessments, contingencies or liabilities to report.

15. Leases

A. Lessee Operating Lease

- 1. Description of Leasing Arrangements
 - a. The Company leases office space and equipment under various non-cancelable operating lease agreements that expire through February 28, 2019. Rental expense for 2018 and 2017 was approximately \$151,373 and \$145,102, respectively.
- 2. Future Minimum Rental Payments
 - a. At January 1, 2019, the minimum aggregate rental commitments are as follows:

	Year Ending December 31	Operating Leases
1.	2019	\$ 10,004
2.	Total	\$ 10,004

- 3. Sale-leaseback transactions
 - The company has entered into a sale-leaseback transaction for certain leasehold improvements and office furniture and fixtures. The lease term is for 48 months with end of term options for the company to purchase the leased furniture and fixtures at their fair value or extend the lease for an additional 6 months. The sale leaseback arrangement has terminated in 2018 and the furniture was purchased at their fair value.

B. Leasing is not a significant part of the lessor's business activities.

16. Information about Financial Instruments with Off-Balance Sheet Risk and Financial Instruments with Concentrations of Credit Risk

The Company does not own these types of investments.

17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

The Company does not have any sales or transfers to report.

18. Gain/Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans

The Company was not subject to any gain or loss from uninsured accident and health plans or the uninsured portion of Insured plans.

19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

The Company does not have premiums to report produced by managing general agents or third party administrators

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

20. Fair Value Measurements

A. Inputs Used for Assets and Liabilities Measured and Reported at Fair Value

(1) Items Measured and Reported at fair Value by Levels 1, 2 and 3.

The company has categorized its assets and liabilities that are reported on the balance sheet at fair value into the three-level fair value hierarchy as reflected in the table below. The three-level hierarchy is based on the degree of subjectivity inherent in the valuation method by which fair value was determined. The three levels are defined as follows:

Level 1-Quoted Prices in Active Markets for Identical Assets and Liabilities: This category, for items measured at fair value on a recurring basis. The estimated fair value of the equity securities within this category are based on quoted prices in active markets and are thus classified as Level 1.

Level 2-Significant Other Observable Inputs: The Company has no assets or liabilities measured at fair value in this category.

Level 3-Significant Unobservable Inputs: The Company has no assets or liabilities measured at fair value in this category.

Description	(Level 1)	(Level 2)	(Level 3)	Total
a. Assets at fair value				
Cash Equivalents	\$2,773,571	-	-	\$2,773,571
Preferred Stock	-	-	-	-
Bonds	-	-	-	-
Common Stock (Ind & Misc)	\$1,839,914	-	-	\$1,839,914
Derivative assets	-	-	-	-
Separate account assets	-	-	-	-
Total assets at fair value	\$4,613,485	-	-	\$4,613,485
b. Liabilities at fair value	-	-	-	-
Total liabilities at fair value	-	-	-	-

- (2) There have been no significant transfers between level 1 and 2.
(3) Assets measured at Fair Value on a recurring basis with significant unobservable inputs (level 3).
NONE
(4) The Company has no investments categorized as level 2 or 3.
(5) The Company has no derivative assets or liabilities.

B. Other Fair Value Disclosures
Not Applicable

C. Fair Value for All Financial Instruments by levels 1, 2 and 3.

The table below reflects the fair values and admitted values of all admitted assets and liabilities that are financial instruments. The fair values are also categorized into the three-level fair value hierarchy as described above in Note 20A. This was not practicable for mortgage loans as described below in Note 20D.

Description	Aggregate Fair Value	Admitted Assets	Level 1	Level 2	Level 3	Not Practicable (carrying value)
Bonds	118,253,014	119,124,114	118,253,014			
Preferred Stock	-	-	-			
Common Stock	1,839,914	1,839,914	1,839,914			
Mortgage loans						232,013
Cash , cash equivalents and short-term investments	4,761,353	4,761,353	4,761,353			

D. Items for which not practicable to estimate fair values

It is not practical to determine the fair values of mortgage loans for purposes of the above disclosures of Note 20C due to the fact that these items are not traded and therefore quoted market prices are not available. Also, the cost of obtaining estimates of fair values from other sources are considered excessive given the immateriality of the mortgage loans.

Type or Class of Financial Instrument	Carrying Value	Effective Interest Rate	Maturity Date	Explanation
Mortgage Loan DAC 002 Mokena, IL	232,013	4.000	09/21/2029	See paragraph above

E. No investments are measured at NAV.

21. Other Items

- A. The Company does not have unusual or infrequent items to report.
B. No restructuring of debt occurred.
C. Other Disclosures - None
D. Business Interruption Insurance recoveries-Not applicable
E. State Transferable and Non-transferable Tax Credits-Not applicable
F. Subprime Mortgage-Related Risk Exposure

The company does not have any exposure to sub-prime mortgage related risk.

The Company's investment strategy of providing safety and preservation of capital, sufficient liquidity to meet cash flow requirements and the attainment of a competitive after-tax investment return is supported by a well diversified portfolio consisting of many different types of investments.

- G. Insurance-Linked Securities (ILS) Contracts-Not applicable

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

22. Events Subsequent

None.

23. Reinsurance

- A. The Company has no unsecured reinsurance recoverable to report.
B. The Company has no reinsurance recoverable in dispute.
C. Reinsurance Assumed or Ceded
1.

		Assumed Reinsurance		Ceded Reinsurance		Net	
		Premium Reserve	Commission Equity	Premium Reserve	Commission Equity	Premium Reserve	Commission Equity
a	Affiliates			12,395,033		(12,395,033)	
b	All other	110,471	-	235,716,743	-	(235,606,272)	-
c	TOTAL	110,471	-	248,111,776	-	(248,001,305)	-
d	Direct Unearned Premium reserve	-	-	-	-	276,003,730	-

2. The additional or return commissions, predicted on loss experience or on any other form of profit sharing arrangements in this annual statement as result of existing contractual arrangements are accrued as follows:

	(1) Direct	(2) Assumed	(3) Ceded	(4) Net
a. Contingent Commissions	679,269	-	117,955	561,314
b. Sliding Scale Adjustments				
c. Other Profit Commissions				
d. Total	679,269	-	117,955	561,314

3. The Company does not have risks assigned to protected cells.

- D. The Company has no uncollectible reinsurance.
E. Commutation of Ceded Reinsurance

The Company commuted seven ceded reinsurance agreements in the current year with the reinsurers listed below. The Company recognized the amounts received from the reinsurer as a reduction of losses (thereby reducing losses incurred). The Company also increased its unearned premium and IBNR reserves to recognize the effect of releasing the reinsurers from its obligations under the treaties. The net effect of the commutation \$36,506; a decrease in losses incurred of \$31,709 and an increase in UPR of \$68,215. The amounts are shown below by Statement of Income classification and by reinsurer.

Statement of Income Account	Amount
1. Losses Incurred	(\$31,709)
2. Loss adjustment expenses incurred	
3. Premium Earned	(\$68,215)
4. Other	
5. Company	
Sanborn Reinsurance Company, LTD	\$11,605
DGH III Reinsurance Company, LTD	543
Patmotmart Reinsurance Company, LTD	(178)
NWMS Rocks Reinsurance Company, LTD	6,892
NWMS Reinsurance Company, LTD	5,090
JKC II Reinsurance Company, LTD	(423)
UCC II Reinsurance Company, LTD	12,977

- F. The Company did not write any retroactive reinsurance.
G. The Company does not have reinsurance accounted for as a deposit.
H. The Company did not enter into any run-off agreements.
I. The Company did not have any certified reinsurers downgraded.
J. The Company does not have any reinsurance agreements qualifying for reinsurance aggregation

24. Retrospectively Rated Contracts & Contracts Subject to Redetermination

The Company does not have retrospectively rated contracts or contracts subject to redetermination

25. Change in Incurred Losses and Loss Adjustment Expenses

Reserves as of December 31, 2017 were \$357,610. As of December 31, 2018, \$183,440 (net of reinsured prior year claims) were paid for incurred losses and loss adjustment expenses attributable to insured events of prior years which reflects an favorable development of \$350,000.

26. Intercompany Pooling Agreements

The Company does not participate in intercompany pooling arrangements.

27. Structured Settlements

Dealers Assurance Company has no structured settlements.

28. Health Care Receivables

The Company does not have health care receivables.

29. Participating Policies

The Company does not write participating policies.

30. Premium Deficiency Reserves

On February 26, 2019 the company's outside actuaries reviewed the reserves at 12/31/18. It was determined that premium deficiency reserves were not necessary. Investment income was not used to make this determination.

- 31. **High Deductibles**
The Company does not have reserve credits for high deductibles.
- 32. **Discounting of Liabilities for Unpaid Losses or Unpaid Loss Adjustment Expenses**
The Company does not discount unpaid losses or unpaid loss adjustment expenses.
- 33. **Asbestos/Environment Reserves**
Dealers Assurance Company does not have exposure to asbestos/environment claims.
- 34. **Subscriber Savings Account**
The Company does not have subscriber savings accounts
- 35. **Multiple Peril Crops Insurance**
The Company does not write multiple peril crop insurance.
- 36. **Financial Guaranty Insurance**
The company does not write financial guaranty insurance.

GENERAL INTERROGATORIES

PART 1 - COMMON INTERROGATORIES
GENERAL

1.1

Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?
If yes, complete Schedule Y, Parts 1, 1A and 2

Yes [X] No []

1.2

If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations?

Yes [X] No [] N/A []

1.3

State Regulating?

Ohio

1.4

Is the reporting entity publicly traded or a member of a publicly traded group?

Yes [] No [X]

1.5

If the response to 1.4 is yes, provide the CIK (Central Index Key) code issued by the SEC for the entity/group.

2.1

Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?

Yes [] No [X]

2.2

If yes, date of change:

3.1

State as of what date the latest financial examination of the reporting entity was made or is being made.

12/31/2018

3.2

State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released.

12/31/2013

3.3

State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date).

10/03/2014

3.4

By what department or departments?
Ohio Department of Insurance

3.5

Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with Departments?

Yes [] No [] N/A [X]

3.6

Have all of the recommendations within the latest financial examination report been complied with?

Yes [] No [] N/A [X]

4.1

During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity), receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:
4.11 sales of new business?
4.12 renewals?

Yes [] No [X]
Yes [] No [X]

4.2

During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:
4.21 sales of new business?
4.22 renewals?

Yes [X] No []
Yes [X] No []

5.1

Has the reporting entity been a party to a merger or consolidation during the period covered by this statement?
If yes, complete and file the merger history data file with the NAIC.

Yes [] No [X]

5.2

If yes, provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.

1 Name of Entity	2 NAIC Company Code	3 State of Domicile

6.1

Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?

Yes [] No [X]

6.2

If yes, give full information:

7.1

Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?

Yes [X] No []

7.2

If yes,
7.21 State the percentage of foreign control;
7.22 State the nationality(s) of the foreign person(s) or entity(s) or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact; and identify the type of entity(s) (e.g., individual, corporation or government, manager or attorney in fact).

100.0 %

1 Nationality	2 Type of Entity
Canadian	Insurance and Financial Services

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

GENERAL INTERROGATORIES

8.1

Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board?

Yes [] No [X]

8.2

If response to 8.1 is yes, please identify the name of the bank holding company.

8.3

Is the company affiliated with one or more banks, thrifts or securities firms?

Yes [X] No []

8.4

If response to 8.3 is yes, please provide below the names and location (city and state of the main office) of any affiliates regulated by a federal regulatory services agency [i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC)] and identify the affiliate's primary federal regulator.

1	2	3	4	5	6
Affiliate Name	Location (City, State)	FRB	OCC	FDIC	SEC
The securities affiliates do not operate in the US	Quebec, Canada	NO	NO	NO	NO

9.

What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit?

Deloitte & Touche, LLP; JP Morgan Chase Tower; 2200 Ross Ave, Suite 1600; Dallas, TX 75201-6778

10.1

Has the insurer been granted any exemptions to the prohibited non-audit services provided by the certified independent public accountant requirements as allowed in Section 7H of the Annual Financial Reporting Model Regulation (Model Audit Rule), or substantially similar state law or regulation?

Yes [] No [X]

10.2

If the response to 10.1 is yes, provide information related to this exemption:

10.3

Has the insurer been granted any exemptions related to the other requirements of the Annual Financial Reporting Model Regulation as allowed for in Section 18A of the Model Regulation, or substantially similar state law or regulation?

Yes [] No [X]

10.4

If the response to 10.3 is yes, provide information related to this exemption:

10.5

Has the reporting entity established an Audit Committee in compliance with the domiciliary state insurance laws?

Yes [X] No [] N/A []

10.6

If the response to 10.5 is no or n/a, please explain

11.

What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?

Joseph Kirsits, FCAS, MAAA, of GPW and Associates of Phoenix, AZ

12.1

Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly?

Yes [] No [X]

12.11

Name of real estate holding company

12.12

Number of parcels involved

12.13

Total book/adjusted carrying value

\$

12.2

If, yes provide explanation:

13.

FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:

13.1

What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?

13.2

Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located?

Yes [] No []

13.3

Have there been any changes made to any of the trust indentures during the year?

Yes [] No []

13.4

If answer to (13.3) is yes, has the domiciliary or entry state approved the changes?

Yes [] No [] N/A []

14.1

Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards?

Yes [X] No []

(a)

Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships;

(b)

Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity;

(c)

Compliance with applicable governmental laws, rules and regulations;

(d)

The prompt internal reporting of violations to an appropriate person or persons identified in the code; and

(e)

Accountability for adherence to the code.

14.11

If the response to 14.1 is No, please explain:

14.2

Has the code of ethics for senior managers been amended?

Yes [] No [X]

14.21

If the response to 14.2 is yes, provide information related to amendment(s).

14.3

Have any provisions of the code of ethics been waived for any of the specified officers?

Yes [] No [X]

14.31

If the response to 14.3 is yes, provide the nature of any waiver(s).

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

GENERAL INTERROGATORIES

- 15.1

Is the reporting entity the beneficiary of a Letter of Credit that is unrelated to reinsurance where the issuing or confirming bank is not on the SVO Bank List?

Yes [] No [X]
- 15.2

If the response to 15.1 is yes, indicate the American Bankers Association (ABA) Routing Number and the name of the issuing or confirming bank of the Letter of Credit and describe the circumstances in which the Letter of Credit is triggered.

1 American Bankers Association (ABA) Routing Number	2 Issuing or Confirming Bank Name	3 Circumstances That Can Trigger the Letter of Credit	4 Amount

BOARD OF DIRECTORS

16.

Is the purchase or sale of all investments of the reporting entity passed upon either by the board of directors or a subordinate committee thereof?

Yes [X] No []
17.

Does the reporting entity keep a complete permanent record of the proceedings of its board of directors and all subordinate committees thereof?

Yes [X] No []
18.

Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees that is in conflict with the official duties of such person?

Yes [X] No []

FINANCIAL

19.

Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)?

Yes [] No [X]
- 20.1

Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):

20.11 To directors or other officers

\$

20.12 To stockholders not officers

\$

20.13 Trustees, supreme or grand (Fraternal Only)

\$
- 20.2

Total amount of loans outstanding at the end of year (inclusive of Separate Accounts, exclusive of policy loans):

20.21 To directors or other officers

\$

20.22 To stockholders not officers

\$

20.23 Trustees, supreme or grand (Fraternal Only)

\$
- 21.1

Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement?

Yes [] No [X]
- 21.2

If yes, state the amount thereof at December 31 of the current year:

21.21 Rented from others

\$

21.22 Borrowed from others

\$

21.23 Leased from others

\$

21.24 Other

\$
- 22.1

Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments?

Yes [] No [X]
- 22.2

If answer is yes:

22.21 Amount paid as losses or risk adjustment

\$

22.22 Amount paid as expenses

\$

22.23 Other amounts paid

\$
- 23.1

Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement?

Yes [] No [X]
- 23.2

If yes, indicate any amounts receivable from parent included in the Page 2 amount:

\$

INVESTMENT

- 24.01

Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date? (other than securities lending programs addressed in 24.03)

Yes [X] No []
- 24.02

If no, give full and complete information relating thereto
- 24.03

For security lending programs, provide a description of the program including value for collateral and amount of loaned securities, and whether collateral is carried on or off-balance sheet. (an alternative is to reference Note 17 where this information is also provided)
- 24.04

Does the Company's security lending program meet the requirements for a conforming program as outlined in the Risk-Based Capital Instructions?

Yes [] No [] N/A [X]
- 24.05

If answer to 24.04 is yes, report amount of collateral for conforming programs.

\$
- 24.06

If answer to 24.04 is no, report amount of collateral for other programs.

\$
- 24.07

Does your securities lending program require 102% (domestic securities) and 105% (foreign securities) from the counterparty at the outset of the contract?

Yes [] No [] N/A [X]
- 24.08

Does the reporting entity non-admit when the collateral received from the counterparty falls below 100%?

Yes [] No [] N/A [X]
- 24.09

Does the reporting entity or the reporting entity 's securities lending agent utilize the Master Securities lending Agreement (MSLA) to conduct securities lending?

Yes [] No [] N/A [X]

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

GENERAL INTERROGATORIES

24.10 For the reporting entity’s security lending program state the amount of the following as December 31 of the current year:

24.101	Total fair value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2	\$	0
24.102	Total book adjusted/carrying value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2	\$	0
24.103	Total payable for securities lending reported on the liability page	\$	0

25.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 21.1 and 24.03). Yes [X] No []

25.2	If yes, state the amount thereof at December 31 of the current year:	25.21 Subject to repurchase agreements	\$
		25.22 Subject to reverse repurchase agreements	\$
		25.23 Subject to dollar repurchase agreements	\$
		25.24 Subject to reverse dollar repurchase agreements	\$
		25.25 Placed under option agreements	\$
		25.26 Letter stock or securities restricted as to sale - excluding FHLB Capital Stock	\$
		25.27 FHLB Capital Stock	\$
		25.28 On deposit with states	\$ 4,848,225
		25.29 On deposit with other regulatory bodies	\$
		25.30 Pledged as collateral - excluding collateral pledged to an FHLB	\$
		25.31 Pledged as collateral to FHLB - including assets backing funding agreements	\$
		25.32 Other	\$

25.3 For category (25.26) provide the following:

1 Nature of Restriction	2 Description	3 Amount
.....

26.1 Does the reporting entity have any hedging transactions reported on Schedule DB? Yes [] No [X]

26.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? Yes [] No [] N/A [X]
If no, attach a description with this statement.

27.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity? Yes [] No [X]

27.2 If yes, state the amount thereof at December 31 of the current year. \$

28. Excluding items in Schedule E - Part 3 - Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section 1, III - General Examination Considerations, F. Outsourcing of Critical Functions, Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook?..... Yes [X] No []

28.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

1 Name of Custodian(s)	2 Custodian's Address
.....

28.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

1 Name(s)	2 Location(s)	3 Complete Explanation(s)
Fifth Third Bank	Cincinnati, OH .....	.....
US Bank	Winston Salem, NC .....	.....
Wells Fargo Bank	Richmond, VA .....	.....
First National Bankers Bank	Little Rock, AR .....	.....
Citibank, NA	NY, NY .....	.....
Century Bank	Sante Fe, NM .....	.....
RBS Citizens, NA	Providence, RI .....	.....
Conduent State & Local Solutions, Inc.	Quincy, MA .....	.....
Bank of New York Mellon	Atlanta, GA .....	.....
.....

28.03 Have there been any changes, including name changes, in the custodian(s) identified in 28.01 during the current year?..... Yes [] No [X]

28.04 If yes, give full and complete information relating thereto:

1 Old Custodian	2 New Custodian	3 Date of Change	4 Reason
.....

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

GENERAL INTERROGATORIES

28.05 Investment management – Identify all investment advisors, investment managers, broker/dealers, including individuals that have the authority to make investment decisions on behalf of the reporting entity. For assets that are managed internally by employees of the reporting entity, note as such. ["...that have access to the investment accounts"; "...handle securities"]

1 Name of Firm or Individual	2 Affiliation
Industrial Alliance investment Management Inc. (make investment decisions)	A.....
Asset Allocation and Management Company	U.....
Bank of New York Wealth Management	U.....
.....	

28.0597 For those firms/individuals listed in the table for Question 28.05, do any firms/individuals unaffiliated with the reporting entity (i.e. designated with a "U") manage more than 10% of the reporting entity's assets?..... Yes [X] No []

28.0598 For firms/individuals unaffiliated with the reporting entity (i.e. designated with a "U") listed in the table for Question 28.05, does the total assets under management aggregate to more than 50% of the reporting entity's assets?..... Yes [X] No []

28.06 For those firms or individuals listed in the table for 28.05 with an affiliation code of "A" (affiliated) or "U" (unaffiliated), provide the information for the table below.

1 Central Registration Depository Number	2 Name of Firm or Individual	3 Legal Entity Identifier (LEI)	4 Registered With	5 Investment Management Agreement (IMA) Filed
Exempt	Industrial Alliance Investment Management	N/A	N/A	DS.....
109875	Asset Allocation and Management Company	549300DSCHEV1V5W3U963	Securities Exchange Commission	NO.....
8275	Bank of New York Wealth Management	N/A	Office of Controller of Currency	NO.....
.....				

29.1 Does the reporting entity have any diversified mutual funds reported in Schedule D, Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5(b)(1)])? Yes [] No [X]

29.2 If yes, complete the following schedule:

1 CUSIP #	2 Name of Mutual Fund	3 Book/Adjusted Carrying Value
29.2999 - Total		0

29.3 For each mutual fund listed in the table above, complete the following schedule:

1 Name of Mutual Fund (from above table)	2 Name of Significant Holding of the Mutual Fund	3 Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to the Holding	4 Date of Valuation
.....

30. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

	1 Statement (Admitted) Value	2 Fair Value	3 Excess of Statement over Fair Value (-), or Fair Value over Statement (+)
30.1 Bonds	119, 124, 114	118, 253, 014	(871, 100)
30.2 Preferred stocks	0		0
30.3 Totals	119, 124, 114	118, 253, 014	(871, 100)

30.4 Describe the sources or methods utilized in determining the fair values:

Fair value bond pricing is obtained from Security Valuations, Inc. pricing service. If the fair value cannot be obtained from these pricing services, our asset management firm will produce a fair value using observable inputs reported by our asset management firms security valuation policy.

31.1 Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D? Yes [] No [X]

31.2 If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source? Yes [] No []

31.3 If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:
.....

32.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Investment Analysis Office been followed? Yes [X] No []

32.2 If no, list exceptions:
.....

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

GENERAL INTERROGATORIES

33.

By self-designating 5GI securities, the reporting entity is certifying the following elements of each self-designated 5GI security:
a. Documentation necessary to permit a full credit analysis of the security does not exist or an NAIC CRP credit rating for an FE or PL security is not available.
b. Issuer or obligor is current on all contracted interest and principal payments.
c. The insurer has an actual expectation of ultimate payment of all contracted interest and principal.
Has the reporting entity self-designated 5GI securities?

Yes [] No [X]
34.

By self-designating PLGI securities, the reporting entity is certifying the following elements of each self-designated PLGI security:
a. The security was purchased prior to January 1, 2018.
b. The reporting entity is holding capital commensurate with the NAIC Designation reported for the security.
c. The NAIC Designation was derived from the credit rating assigned by an NAIC CRP in its legal capacity as a NRSRO which is shown on a current private letter rating held by the insurer and available for examination by state insurance regulators.
d. The reporting entity is not permitted to share this credit rating of the PL security with the SVO.
Has the reporting entity self-designated PLGI securities?

Yes [] No [X]

OTHER

35.1 Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any?\$35,700

35.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement.

1 Name	2 Amount Paid
AM Best	23,200
Service Contract Industry Council	12,500
.....	

36.1 Amount of payments for legal expenses, if any?\$93,241

36.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

1 Name	2 Amount Paid
Thompson Hine LLP	76,823
.....	

37.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any?\$

37.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

1 Name	2 Amount Paid
.....	

GENERAL INTERROGATORIES

PART 2 - PROPERTY AND CASUALTY INTERROGATORIES

1.1

Does the reporting entity have any direct Medicare Supplement Insurance in force?

Yes [] No [X]

1.2

If yes, indicate premium earned on U. S. business only.

\$

1.3

What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit?

\$

1.31

Reason for excluding

1.4

Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above.

\$

1.5

Indicate total incurred claims on all Medicare Supplement Insurance.

\$0

1.6

Individual policies:

Most current three years:

1.61

Total premium earned

\$0

1.62

Total incurred claims

\$0

1.63

Number of covered lives

.....0

All years prior to most current three years

1.64

Total premium earned

\$0

1.65

Total incurred claims

\$0

1.66

Number of covered lives

.....0

1.7

Group policies:

Most current three years:

1.71

Total premium earned

\$0

1.72

Total incurred claims

\$0

1.73

Number of covered lives

.....0

All years prior to most current three years

1.74

Total premium earned

\$0

1.75

Total incurred claims

\$0

1.76

Number of covered lives

.....0

2.

Health Test:

1

Current Year

2

Prior Year

2.1

Premium Numerator

.....

.....

2.2

Premium Denominator

11,739,397

11,597,395

2.3

Premium Ratio (2.1/2.2)

0.000

0.000

2.4

Reserve Numerator

0

0

2.5

Reserve Denominator

28,185,866

24,306,774

2.6

Reserve Ratio (2.4/2.5)

0.000

0.000

3.1

Does the reporting entity issue both participating and non-participating policies?

Yes [] No [X]

3.2

If yes, state the amount of calendar year premiums written on:

3.21

Participating policies

\$

3.22

Non-participating policies

\$

4.

For mutual reporting Entities and Reciprocal Exchanges Only:

4.1

Does the reporting entity issue assessable policies?

Yes [] No [X]

4.2

Does the reporting entity issue non-assessable policies?

Yes [] No [X]

4.3

If assessable policies are issued, what is the extent of the contingent liability of the policyholders?

%

4.4

Total amount of assessments paid or ordered to be paid during the year on deposit notes or contingent premiums.

\$

5.

For Reciprocal Exchanges Only:

5.1

Does the Exchange appoint local agents?

Yes [] No [X]

5.2

If yes, is the commission paid:

5.21

Out of Attorney's-in-fact compensation.....

Yes [] No [] N/A [X]

5.22

As a direct expense of the exchange.....

Yes [] No [] N/A [X]

5.3

What expenses of the Exchange are not paid out of the compensation of the Attorney-in-fact?

5.4

Has any Attorney-in-fact compensation, contingent on fulfillment of certain conditions, been deferred?

Yes [] No [X]

5.5

If yes, give full information

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

GENERAL INTERROGATORIES

PART 2 - PROPERTY AND CASUALTY INTERROGATORIES

6.1

What provision has this reporting entity made to protect itself from an excessive loss in the event of a catastrophe under a workers' compensation contract issued without limit of loss?
Not Applicable

6.2

Describe the method used to estimate this reporting entity's probable maximum insurance loss, and identify the type of insured exposures comprising that probable maximum loss, the locations of concentrations of those exposures and the external resources (such as consulting firms or computer software models), if any, used in the estimation process.
Not Applicable

6.3

What provision has this reporting entity made (such as a catastrophic reinsurance program) to protect itself from an excessive loss arising from the types and concentrations of insured exposures comprising its probable maximum property insurance loss?
Not Applicable

6.4

Does the reporting entity carry catastrophe reinsurance protection for at least one reinstatement, in an amount sufficient to cover its estimated probable maximum loss attributable to a single loss event or occurrence?

Yes [] No [X]

6.5

If no, describe any arrangements or mechanisms employed by the reporting entity to supplement its catastrophe reinsurance program or to hedge its exposure to unreinsured catastrophic loss.
The nature of the company's business is not susceptible to catastrophic risk.

7.1

Has this reporting entity reinsured any risk with any other entity under a quota share reinsurance contract that includes a provision that would limit the reinsurer's losses below the stated quota share percentage (e.g., a deductible, a loss ratio corridor, a loss ratio cap, an aggregate limit or any similar provisions)?

Yes [] No [X]

7.2

If yes, indicate the number of reinsurance contracts containing such provisions:

7.3

If yes, does the amount of reinsurance credit taken reflect the reduction in quota share coverage caused by any applicable limiting provision(s)?

Yes [] No []

8.1

Has this reporting entity reinsured any risk with any other entity and agreed to release such entity from liability, in whole or in part, from any loss that may occur on this risk, or portion thereof, reinsured?

Yes [] No [X]

8.2

If yes, give full information

9.1

Has the reporting entity ceded any risk under any reinsurance contract (or under multiple contracts with the same reinsurer or its affiliates) for which during the period covered by the statement: (i) it recorded a positive or negative underwriting result greater than 5% of prior year-end surplus as regards policyholders or it reported calendar year written premium ceded or year-end loss and loss expense reserves ceded greater than 5% of prior year-end surplus as regards policyholders; (ii) it accounted for that contract as reinsurance and not as a deposit; and (iii) the contract(s) contain one or more of the following features or other features that would have similar results:
(a) A contract term longer than two years and the contract is noncancellable by the reporting entity during the contract term;
(b) A limited or conditional cancellation provision under which cancellation triggers an obligation by the reporting entity, or an affiliate of the reporting entity, to enter into a new reinsurance contract with the reinsurer, or an affiliate of the reinsurer;
(c) Aggregate stop loss reinsurance coverage;
(d) A unilateral right by either party (or both parties) to commute the reinsurance contract, whether conditional or not, except for such provisions which are only triggered by a decline in the credit status of the other party;
(e) A provision permitting reporting of losses, or payment of losses, less frequently than on a quarterly basis (unless there is no activity during the period); or
(f) Payment schedule, accumulating retentions from multiple years or any features inherently designed to delay timing of the reimbursement to the ceding entity.

Yes [] No [X]

9.2

Has the reporting entity during the period covered by the statement ceded any risk under any reinsurance contract (or under multiple contracts with the same reinsurer or its affiliates), for which, during the period covered by the statement, it recorded a positive or negative underwriting result greater than 5% of prior year-end surplus as regards policyholders or it reported calendar year written premium ceded or year-end loss and loss expense reserves ceded greater than 5% of prior year-end surplus as regards policyholders; excluding cessions to approved pooling arrangements or to captive insurance companies that are directly or indirectly controlling, controlled by, or under common control with (i) one or more unaffiliated policyholders of the reporting entity, or (ii) an association of which one or more unaffiliated policyholders of the reporting entity is a member where:
(a) The written premium ceded to the reinsurer by the reporting entity or its affiliates represents fifty percent (50%) or more of the entire direct and assumed premium written by the reinsurer based on its most recently available financial statement; or
(b) Twenty-five percent (25%) or more of the written premium ceded to the reinsurer has been retroceded back to the reporting entity or its affiliates in a separate reinsurance contract.

Yes [] No [X]

9.3

If yes to 9.1 or 9.2, please provide the following information in the Reinsurance Summary Supplemental Filing for General Interrogatory 9:
(a) The aggregate financial statement impact gross of all such ceded reinsurance contracts on the balance sheet and statement of income;
(b) A summary of the reinsurance contract terms and indicate whether it applies to the contracts meeting the criteria in 9.1 or 9.2; and
(c) A brief discussion of management's principle objectives in entering into the reinsurance contract including the economic purpose to be achieved.

9.4

Except for transactions meeting the requirements of paragraph 32 of SSAP No. 62R, Property and Casualty Reinsurance, has the reporting entity ceded any risk under any reinsurance contract (or multiple contracts with the same reinsurer or its affiliates) during the period covered by the financial statement, and either:
(a) Accounted for that contract as reinsurance (either prospective or retroactive) under statutory accounting principles ("SAP") and as a deposit under generally accepted accounting principles ("GAAP"); or
(b) Accounted for that contract as reinsurance under GAAP and as a deposit under SAP?

Yes [] No [X]

9.5

If yes to 9.4, explain in the Reinsurance Summary Supplemental Filing for General Interrogatory 9 (Section D) why the contract(s) is treated differently for GAAP and SAP.

9.6

The reporting entity is exempt from the Reinsurance Attestation Supplement under one or more of the following criteria:
(a) The entity does not utilize reinsurance; or,
(b) The entity only engages in a 100% quota share contract with an affiliate and the affiliated or lead company has filed an attestation supplement; or
(c) The entity has no external cessions and only participates in an intercompany pool and the affiliated or lead company has filed an attestation supplement.

Yes [] No [X]
Yes [] No [X]
Yes [] No [X]

10.

If the reporting entity has assumed risks from another entity, there should be charged on account of such reinsurances a reserve equal to that which the original entity would have been required to charge had it retained the risks. Has this been done?

Yes [] No [] N/A [X]

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

GENERAL INTERROGATORIES

PART 2 - PROPERTY AND CASUALTY INTERROGATORIES

11.1Has the reporting entity guaranteed policies issued by any other entity and now in force?Yes [] No [X]

11.2If yes, give full information
.....

12.1If the reporting entity recorded accrued retrospective premiums on insurance contracts on Line 15.3 of the asset schedule, Page 2, state the amount of corresponding liabilities recorded for:

12.11 Unpaid losses\$

12.12 Unpaid underwriting expenses (including loss adjustment expenses)\$

12.2Of the amount on Line 15.3, Page 2, state the amount which is secured by letters of credit, collateral, and other funds\$

12.3If the reporting entity underwrites commercial insurance risks, such as workers' compensation, are premium notes or promissory notes accepted from its insureds covering unpaid premiums and/or unpaid losses?Yes [] No [] N/A [X]

12.4If yes, provide the range of interest rates charged under such notes during the period covered by this statement:

12.41 From %

12.42 To %

12.5Are letters of credit or collateral and other funds received from insureds being utilized by the reporting entity to secure premium notes or promissory notes taken by a reporting entity, or to secure any of the reporting entity's reported direct unpaid loss reserves , including unpaid losses under loss deductible features of commercial policies?Yes [] No [X]

12.6If yes, state the amount thereof at December 31 of the current year:

12.61 Letters of credit\$

12.62 Collateral and other funds.....\$

13.1Largest net aggregate amount insured in any one risk (excluding workers' compensation):\$50,000

13.2Does any reinsurance contract considered in the calculation of this amount include an aggregate limit of recovery without also including a reinstatement provision?Yes [] No [X]

13.3State the number of reinsurance contracts (excluding individual facultative risk certificates, but including facultative programs, automatic facilities or facultative obligatory contracts) considered in the calculation of the amount.

14.1Is the company a cedant in a multiple cedant reinsurance contract?Yes [] No [X]

14.2If yes, please describe the method of allocating and recording reinsurance among the cedants:
.....

14.3If the answer to 14.1 is yes, are the methods described in item 14.2 entirely contained in the respective multiple cedant reinsurance contracts?Yes [] No []

14.4If the answer to 14.3 is no, are all the methods described in 14.2 entirely contained in written agreements?Yes [] No []

14.5If the answer to 14.4 is no, please explain:
.....

15.1Has the reporting entity guaranteed any financed premium accounts?Yes [] No [X]

15.2If yes, give full information
.....

16.1Does the reporting entity write any warranty business?Yes [X] No []
If yes, disclose the following information for each of the following types of warranty coverage:

	1 Direct Losses Incurred	2 Direct Losses Unpaid	3 Direct Written Premium	4 Direct Premium Unearned	5 Direct Premium Earned
16.11 Home	(220,977)	5,325	(236,960)	109,730	(48,405)
16.12 Products	5,262,289	511,594	5,628,830	18,774,205	5,110,639
16.13 Automobile	58,862,909	4,109,600	140,459,175	228,926,826	113,766,768
16.14 Other*					

* Disclose type of coverage:
.....

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

GENERAL INTERROGATORIES

PART 2 - PROPERTY AND CASUALTY INTERROGATORIES

17.1

Does the reporting entity include amounts recoverable on unauthorized reinsurance in Schedule F - Part 3 that is exempt from the statutory provision for unauthorized reinsurance?

Yes [☐] No [☒]

Incurred but not reported losses on contracts in force prior to July 1, 1984, and not subsequently renewed are exempt from the statutory provision for unauthorized reinsurance. Provide the following information for this exemption:

17.11

Gross amount of unauthorized reinsurance in Schedule F - Part 3 exempt from the statutory provision for unauthorized reinsurance

\$

17.12

Unfunded portion of Interrogatory 17.11

\$

17.13

Paid losses and loss adjustment expenses portion of Interrogatory 17.11.....

\$

17.14

Case reserves portion of Interrogatory 17.11

\$

17.15

Incurred but not reported portion of Interrogatory 17.11

\$

17.16

Unearned premium portion of Interrogatory 17.11

\$

17.17

Contingent commission portion of Interrogatory 17.11

\$

18.1

Do you act as a custodian for health savings accounts?

Yes [☐] No [☒]

18.2

If yes, please provide the amount of custodial funds held as of the reporting date.

\$

18.3

Do you act as an administrator for health savings accounts?

Yes [☐] No [☒]

18.4

If yes, please provide the balance of funds administered as of the reporting date.

\$

19.

Is the reporting entity licensed or chartered, registered, qualified, eligible or writing business in at least two states?

Yes [☒] No [☐]

19.1

If no, does the reporting entity assume reinsurance business that covers risks residing in at least one state other than the state of domicile of the reporting entity?

Yes [☐] No [☐]

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

FIVE-YEAR HISTORICAL DATA

Show amounts in whole dollars only, no cents; show percentages to one decimal place, i.e. 17.6.

	1 2018	2 2017	3 2016	4 2015	5 2014
Gross Premiums Written (Page 8, Part 1B Cols. 1, 2 & 3)					
1. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 17.3, 18.1, 18.2, 19.1, 19.2 & 19.3, 19.4)	14,411,616	13,509,463	11,151,383	5,583,439	1,184,491
2. Property lines (Lines 1, 2, 9, 12, 21 & 26)	0	0	0	0	0
3. Property and liability combined lines (Lines 3, 4, 5, 8, 22 & 27)	0	0	0	0	0
4. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34)	144,968,392	126,987,700	147,696,204	153,364,080	145,426,688
5. Nonproportional reinsurance lines (Lines 31, 32 & 33)	0	0	0	0	0
6. Total (Line 35)	159,380,008	140,497,163	158,847,587	158,947,519	146,611,179
Net Premiums Written (Page 8, Part 1B, Col. 6)					
7. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 17.3, 18.1, 18.2, 19.1, 19.2 & 19.3, 19.4)	3,309,591	2,754,335	2,405,823	1,116,905	491,841
8. Property lines (Lines 1, 2, 9, 12, 21 & 26)	0	0	0	0	0
9. Property and liability combined lines (Lines 3, 4, 5, 8, 22 & 27)	0	0	0	0	0
10. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34)	12,483,068	13,381,095	8,943,832	13,355,919	11,527,195
11. Nonproportional reinsurance lines (Lines 31, 32 & 33)	0	0	0	0	0
12. Total (Line 35)	15,792,659	16,135,430	11,349,655	14,472,824	12,019,036
Statement of Income (Page 4)					
13. Net underwriting gain (loss) (Line 8)	6,764,584	5,211,926	7,423,725	4,842,683	7,377,420
14. Net investment gain or (loss) (Line 11)	5,345,554	2,173,340	1,588,917	1,412,769	1,462,671
15. Total other income (Line 15)	(55,492)	(363,747)	(561,882)	88,998	123,871
16. Dividends to policyholders (Line 17)			0	0	0
17. Federal and foreign income taxes incurred (Line 19)	2,086,175	2,571,631	3,037,760	2,263,838	2,901,713
18. Net income (Line 20)	9,968,471	4,449,889	5,413,000	4,080,612	6,062,249
Balance Sheet Lines (Pages 2 and 3)					
19. Total admitted assets excluding protected cell business (Page 2, Line 26, Col. 3)	133,667,199	117,061,335	106,511,961	98,183,761	86,349,464
20. Premiums and considerations (Page 2, Col. 3)					
20.1 In course of collection (Line 15.1)	1,752,019	3,501,295	2,655,555	3,063,825	2,576,966
20.2 Deferred and not yet due (Line 15.2)	0	0	0	0	0
20.3 Accrued retrospective premiums (Line 15.3)	0	0	0	0	0
21. Total liabilities excluding protected cell business (Page 3, Line 26)	58,943,796	49,802,198	45,295,016	42,011,025	31,957,840
22. Losses (Page 3, Line 1)	183,440	357,610	156,089	38,325	25,206
23. Loss adjustment expenses (Page 3, Line 3)	0	0	0	0	1,512
24. Unearned premiums (Page 3, Line 9)	28,002,426	23,949,164	19,411,129	19,410,241	15,216,443
25. Capital paid up (Page 3, Lines 30 & 31)	4,200,990	4,200,990	4,200,990	4,200,990	4,200,990
26. Surplus as regards policyholders (Page 3, Line 37)	74,723,403	67,259,137	61,216,945	56,172,736	54,391,624
Cash Flow (Page 5)					
27. Net cash from operations (Line 11)	13,121,945	8,057,972	5,866,226	7,632,445	4,818,119
Risk-Based Capital Analysis					
28. Total adjusted capital	74,723,403	67,259,137	61,216,945	56,172,736	54,391,624
29. Authorized control level risk-based capital	8,531,489	11,346,516	10,742,512	10,377,582	9,753,370
Percentage Distribution of Cash, Cash Equivalents and Invested Assets (Page 2, Col. 3) (Line divided by Page 2, Line 12, Col. 3) x100.0					
30. Bonds (Line 1)	91.9	70.2	71.7	72.8	81.6
31. Stocks (Lines 2.1 & 2.2)	1.4	14.9	15.0	14.1	9.3
32. Mortgage loans on real estate (Lines 3.1 and 3.2)	0.2	0.2	0.8	0.9	1.0
33. Real estate (Lines 4.1, 4.2 & 4.3)	2.9	2.6	1.7	0.0	0.0
34. Cash, cash equivalents and short-term investments (Line 5)	3.7	12.0	10.8	12.2	8.1
35. Contract loans (Line 6)	0.0	0.0	0.0	0.0	0.0
36. Derivatives (Line 7)	0.0	0.0	0.0	0.0	0.0
37. Other invested assets (Line 8)	0.0	0.0	0.0	0.0	0.0
38. Receivables for securities (Line 9)	0.0	0.0	0.0	0.0	0.0
39. Securities lending reinvested collateral assets (Line 10)	0.0	0.0	0.0	0.0	0.0
40. Aggregate write-ins for invested assets (Line 11)	0.0	0.0	0.0	0.0	0.0
41. Cash, cash equivalents and invested assets (Line 12)	100.0	100.0	100.0	100.0	100.0
Investments in Parent, Subsidiaries and Affiliates					
42. Affiliated bonds (Schedule D, Summary, Line 12, Col. 1)			0	0	0
43. Affiliated preferred stocks (Schedule D, Summary, Line 18, Col. 1)			0	0	0
44. Affiliated common stocks (Schedule D, Summary, Line 24, Col. 1)			0	0	0
45. Affiliated short-term investments (subtotals included in Schedule DA Verification, Col. 5, Line 10)	0	0	0	0	0
46. Affiliated mortgage loans on real estate					
47. All other affiliated					
48. Total of above Lines 42 to 47	0	0	0	0	0
49. Total Investment in Parent included in Lines 42 to 47 above					
50. Percentage of investments in parent, subsidiaries and affiliates to surplus as regards policyholders (Line 48 above divided by Page 3, Col. 1, Line 37 x 100.0)	0.0	0.0	0.0	0.0	0.0

FIVE-YEAR HISTORICAL DATA

(Continued)

	1 2018	2 2017	3 2016	4 2015	5 2014
Capital and Surplus Accounts (Page 4)					
51. Net unrealized capital gains (losses) (Line 24)	(2,377,411)	1,351,280	337,561	(398,845)	197,510
52. Dividends to stockholders (Line 35)			(1,000,000)	(2,000,000)	(2,500,000)
53. Change in surplus as regards policyholders for the year (Line 38)	7,464,266	6,042,192	5,044,209	1,781,112	3,613,548
Gross Losses Paid (Page 9, Part 2, Cols. 1 & 2)					
54. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 17.3, 18.1, 18.2, 19.1, 19.2 & 19.3, 19.4)	8,541,714	6,704,360	2,982,447	778,102	46,576
55. Property lines (Lines 1, 2, 9, 12, 21 & 26)	0	0	0	0	0
56. Property and liability combined lines (Lines 3, 4, 5, 8, 22 & 27)	0	0	0	0	0
57. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34)	63,110,221	60,387,602	66,854,373	67,742,627	67,940,189
58. Nonproportional reinsurance lines (Lines 31, 32 & 33)	0	0	0	0	0
59. Total (Line 35)	71,651,935	67,091,962	69,836,820	68,520,729	67,986,765
Net Losses Paid (Page 9, Part 2, Col. 4)					
60. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 17.3, 18.1, 18.2, 19.1, 19.2 & 19.3, 19.4)	727,056	927,983	425,937	59,940	0
61. Property lines (Lines 1, 2, 9, 12, 21 & 26)	0	0	0	0	0
62. Property and liability combined lines (Lines 3, 4, 5, 8, 22 & 27)	0	0	0	0	0
63. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34)	104,404	251,824	464,660	1,278,165	454,340
64. Nonproportional reinsurance lines (Lines 31, 32 & 33)	0	0	0	0	0
65. Total (Line 35)	831,460	1,179,807	890,597	1,338,105	454,340
Operating Percentages (Page 4) (Line divided by Page 4, Line 1) x 100.0					
66. Premiums earned (Line 1)	100.0	100.0	100.0	100.0	100.0
67. Losses incurred (Line 2)	5.6	11.9	8.9	13.1	3.4
68. Loss expenses incurred (Line 3)	1.3	1.3	2.2	2.8	2.2
69. Other underwriting expenses incurred (Line 4)	35.5	41.8	23.5	36.9	36.7
70. Net underwriting gain (loss) (Line 8)	57.6	44.9	65.4	47.1	57.6
Other Percentages					
71. Other underwriting expenses to net premiums written (Page 4, Lines 4 + 5 - 15 divided by Page 8, Part 1B, Col. 6, Line 35 x 100.0)	26.7	32.3	28.5	25.6	38.1
72. Losses and loss expenses incurred to premiums earned (Page 4, Lines 2 + 3 divided by Page 4, Line 1 x 100.0)	6.9	13.2	11.0	16.0	5.7
73. Net premiums written to policyholders' surplus (Page 8, Part 1B, Col. 6, Line 35 divided by Page 3, Line 37, Col. 1 x 100.0)	21.1	24.0	18.5	25.8	22.1
One Year Loss Development (\$000 omitted)					
74. Development in estimated losses and loss expenses incurred prior to current year (Schedule P - Part 2 - Summary, Line 12, Col. 11)	(350)	(75)	3	403	21
75. Percent of development of losses and loss expenses incurred to policyholders' surplus of prior year end (Line 74 above divided by Page 4, Line 21, Col. 1 x 100.0).....	(0.5)	(0.1)	0.0	0.7	0.0
Two Year Loss Development (\$000 omitted)					
76. Development in estimated losses and loss expenses incurred two years before the current year and prior year (Schedule P, Part 2 - Summary, Line 12, Col. 12)	(75)	10	403	22	(1)
77. Percent of development of losses and loss expenses incurred to reported policyholders' surplus of second prior year end (Line 76 above divided by Page 4, Line 21, Col. 2 x 100.0)	(0.1)	0.0	0.7	0.0	0.0

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors?

Yes [] No []

If no, please explain:

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

SCHEDULE P - ANALYSIS OF LOSSES AND LOSS EXPENSES

SCHEDULE P - PART 1 - SUMMARY

(\$000 OMITTED)

Years in Which Premiums Were Earned and Losses Were Incurred	Premiums Earned			Loss and Loss Expense Payments								12
	1 Direct and Assumed	2 Ceded	3 Net (1 - 2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10	11	Number of Claims Reported Direct and Assumed
				4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded	Salvage and Subrogation Received	Total Net Paid Cols (4 - 5 + 6 - 7 + 8 - 9)	
1. Prior.....	XXX	XXX	XXX	0	0	0	0	0	0	0	0	XXX
2. 2009.....	56,311	48,493	7,818	30,859	31,925	0	0	278	0	0	(788)	XXX
3. 2010.....	64,993	55,843	9,150	39,280	38,738	0	0	390	0	0	932	XXX
4. 2011.....	80,370	71,192	9,178	51,883	51,473	0	0	356	0	0	766	XXX
5. 2012.....	98,570	87,547	11,023	60,107	59,142	0	0	407	0	0	1,372	XXX
6. 2013.....	113,889	101,459	12,430	71,466	70,813	0	0	385	0	0	1,038	XXX
7. 2014.....	139,785	126,984	12,801	69,413	68,592	0	0	285	0	0	1,106	XXX
8. 2015.....	142,189	131,910	10,279	67,458	66,381	0	0	292	0	121	1,369	XXX
9. 2016.....	151,758	140,410	11,348	70,375	69,451	0	0	245	0	17	1,169	XXX
10. 2017.....	125,665	114,068	11,597	65,881	64,772	0	0	151	0	0	1,260	XXX
11. 2018.....	126,034	114,294	11,740	66,503	65,680	0	0	155	0	0	978	XXX
12. Totals	XXX	XXX	XXX	593,225	586,967	0	0	2,944	0	138	9,202	XXX

	Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid		23	24	25
	Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR						
	13	14	15	16	17	18	19	20	21	22	Salvage and Subrogation Anticipated	Total Net Losses and Expenses Unpaid	Number of Claims Outstanding Direct and Assumed
	Direct and Assumed	Ceded	Direct and Assumed	Ceded	Direct and Assumed	Ceded	Direct and Assumed	Ceded	Direct and Assumed	Ceded			
1. Prior.....	0	0	0	0	0	0	0	0	0	0			
2. 2009.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
3. 2010.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
4. 2011.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
5. 2012.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
6. 2013.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
7. 2014.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
8. 2015.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
9. 2016.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
10. 2017.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
11. 2018.....	0	0	6,729	6,545	0	0	0	0	0	0	0	184	XXX
12. Totals	0	0	6,729	6,545	0	0	0	0	0	0	0	184	XXX

	Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred /Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves After Discount	
	26	27	28	29	30	31	32	33		35	36
	Direct and Assumed	Ceded	Net	Direct and Assumed	Ceded	Net	Loss	Loss Expense		Losses Unpaid	Loss Expenses Unpaid
1. Prior.....	XXX	XXX	XXX	XXX	XXX	XXX	0	0	XXX	0	0
2. 2009.....	31,137	31,925	(788)	55.3	65.8	(10.1)	0	0		0	0
3. 2010.....	39,670	38,738	932	61.0	69.4	10.2	0	0		0	0
4. 2011.....	52,239	51,473	766	65.0	72.3	8.3	0	0		0	0
5. 2012.....	60,514	59,142	1,372	61.4	67.6	12.4	0	0		0	0
6. 2013.....	71,851	70,813	1,038	63.1	69.8	8.4	0	0		0	0
7. 2014.....	69,698	68,592	1,106	49.9	54.0	8.6	0	0		0	0
8. 2015.....	67,750	66,381	1,369	47.6	50.3	13.3	0	0		0	0
9. 2016.....	70,620	69,451	1,169	46.5	49.5	10.3	0	0		0	0
10. 2017.....	66,032	64,772	1,260	52.5	56.8	10.9	0	0		0	0
11. 2018.....	73,387	72,225	1,162	58.2	63.2	9.9	0	0		184	0
12. Totals	XXX	XXX	XXX	XXX	XXX	XXX	0	0	XXX	184	0

Note: Parts 2 and 4 are gross of all discounting, including tabular discounting. Part 1 is gross of only nontabular discounting, which is reported in Columns 32 and 33 of Part 1. The tabular discount, if any, is reported in the Notes to Financial Statements which will reconcile Part 1 with Parts 2 and 4.

SCHEDULE P - PART 2 - SUMMARY

Years in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										DEVELOPMENT	
	1 2009	2 2010	3 2011	4 2012	5 2013	6 2014	7 2015	8 2016	9 2017	10 2018	11 One Year	12 Two Year
1. Prior.....	0	0	0	0	0	0	0	0	0	0	0	0
2. 2009.....	(1,039)	(1,038)	(1,038)	(1,040)	(1,069)	(1,068)	(1,068)	(1,068)	(1,066)	(1,066)	0	2
3. 2010.....	XXX	539	537	537	537	542	542	542	542	542	0	0
4. 2011.....	XXX	XXX	863	396	396	410	410	410	410	410	0	0
5. 2012.....	XXX	XXX	XXX	987	957	966	966	965	965	965	0	0
6. 2013.....	XXX	XXX	XXX	XXX	659	651	652	653	653	653	0	0
7. 2014.....	XXX	XXX	XXX	XXX	XXX	419	821	821	821	821	0	0
8. 2015.....	XXX	XXX	XXX	XXX	XXX	XXX	1,069	1,072	1,077	1,077	0	5
9. 2016.....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,006	924	924	0	(82)
10. 2017.....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,459	1,109	(350)	XXX
11. 2018.....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,007	XXX	XXX
12. Totals											(350)	(75)

SCHEDULE P - PART 3 - SUMMARY

Years in Which Losses Were Incurred	CUMULATIVE PAID NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										11 Number of Claims Closed With Loss Payment	12 Number of Claims Closed Without Loss Payment
	1	2	3	4	5	6	7	8	9	10		
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018		
1. Prior.....	000	0	0	0	0	0	0	0	0	0	XXX	XXX
2. 2009.....	(1,039)	(1,039)	(1,039)	(1,039)	(1,069)	(1,068)	(1,068)	(1,068)	(1,066)	(1,066)	XXX	XXX
3. 2010.....	XXX	522	537	537	537	542	542	542	542	542	XXX	XXX
4. 2011.....	XXX	XXX	433	396	396	410	410	410	410	410	XXX	XXX
5. 2012.....	XXX	XXX	XXX	955	957	966	966	965	965	965	XXX	XXX
6. 2013.....	XXX	XXX	XXX	XXX	619	651	652	653	653	653	XXX	XXX
7. 2014.....	XXX	XXX	XXX	XXX	XXX	394	821	821	821	821	XXX	XXX
8. 2015.....	XXX	XXX	XXX	XXX	XXX	XXX	1,031	1,072	1,077	1,077	XXX	XXX
9. 2016.....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	850	924	924	XXX	XXX
10. 2017.....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,101	1,109	XXX	XXX
11. 2018.....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	823	XXX	XXX

SCHEDULE P - PART 4 - SUMMARY

Years in Which Losses Were Incurred	BULK AND IBNR RESERVES ON NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)									
	1	2	3	4	5	6	7	8	9	10
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
1. Prior.....	0	0	0	0	0	0	0	0	0	0
2. 2009.....	2	0	0	0	0	0	0	0	0	0
3. 2010.....	XXX	3	0	0	0	0	0	0	0	0
4. 2011.....	XXX	XXX	18	0	0	0	0	0	0	0
5. 2012.....	XXX	XXX	XXX	24	0	0	0	0	0	0
6. 2013.....	XXX	XXX	XXX	XXX	26	0	0	0	0	0
7. 2014.....	XXX	XXX	XXX	XXX	XXX	23	0	0	0	0
8. 2015.....	XXX	XXX	XXX	XXX	XXX	XXX	38	0	0	0
9. 2016.....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	156	0	0
10. 2017.....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	358	0
11. 2018.....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	184

ANNUAL STATEMENT FOR THE YEAR 2018 OF THE Dealers Assurance Company

SCHEDULE T - EXHIBIT OF PREMIUMS WRITTEN

Allocated by States and Territories									
States, Etc.	1	Gross Premiums, Including Policy and Membership Fees, Less Return Premiums and Premiums on Policies Not Taken		4	5	6	7	8	9
		2	3						
	Active Status (a)	Direct Premiums Written	Direct Premiums Earned	Dividends Paid or Credited to Policyholders on Direct Business	Direct Losses Paid (Deducting Salvage)	Direct Losses Incurred	Direct Losses Unpaid	Finance and Service Charges Not Included in Premiums	Direct Premiums Written for Federal Purchasing Groups (Included in Column 2)
1. Alabama	AL	L	2,824,639	2,273,565	0	1,009,249	1,040,314	97,871	
2. Alaska	AK	L	2,123	1,012	0	0	56	150	
3. Arizona	AZ	L	541,587	551,683	0	339,786	335,010	28,480	
4. Arkansas	AR	L	3,103,552	2,427,941	0	1,548,822	1,680,744	223,959	
5. California	CA	L	3,484,248	1,209,770	0	1,106,254	1,129,746	112,661	
6. Colorado	CO	L	5,380,393	7,342,192	0	3,349,756	3,363,406	134,135	
7. Connecticut	CT	L	605,315	565,283	0	299,649	303,933	18,703	
8. Delaware	DE	L	12,570,405	8,561,329	0	5,463,482	5,538,425	316,933	
9. District of Columbia	DC	L							
10. Florida	FL	L	6,644,945	6,668,691	0	5,519,411	5,652,095	559,020	
11. Georgia	GA	L	1,726,650	1,007,990	0	671,344	693,297	63,220	
12. Hawaii	HI	L	0	0	0	0	0	0	
13. Idaho	ID	L	644,495	164,130	0	107,435	115,229	8,916	
14. Illinois	IL	L	1,177,727	1,537,789	0	356,423	348,375	36,042	
15. Indiana	IN	L	2,870,970	1,960,082	0	927,834	965,224	80,998	
16. Iowa	IA	L	306,604	187,676	0	100,170	105,226	10,908	
17. Kansas	KS	L	123,260	67,127	0	61,599	80,325	18,993	
18. Kentucky	KY	L	946,164	710,204	0	330,861	346,301	41,880	
19. Louisiana	LA	L	3,373,986	2,296,653	0	1,778,132	1,942,164	366,689	
20. Maine	ME	L	823,886	531,053	0	458,865	464,499	39,230	
21. Maryland	MD	L	2,132,337	1,748,194	0	962,028	978,905	67,709	
22. Massachusetts	MA	L	689,649	791,758	0	350,493	350,793	24,278	
23. Michigan	MI	L	6,970,127	5,245,872	0	4,361,214	4,435,280	192,891	
24. Minnesota	MN	L	1,178,977	925,617	0	727,967	741,301	38,094	
25. Mississippi	MS	L	2,253,511	1,600,658	0	615,451	643,651	62,475	
26. Missouri	MO	L	1,919,511	1,676,436	0	709,463	723,418	72,463	
27. Montana	MT	L	501,635	231,208	0	137,941	142,659	9,462	
28. Nebraska	NE	L	517,520	224,387	0	114,811	118,108	17,858	
29. Nevada	NV	L	199,438	248,061	0	109,460	109,736	6,757	
30. New Hampshire	NH	L	229,505	217,836	0	101,069	101,967	7,851	
31. New Jersey	NJ	L	1,406,017	994,369	0	704,576	710,987	31,219	
32. New Mexico	NM	L	2,726,597	2,248,290	0	293,489	298,089	38,928	
33. New York	NY	L	3,826,534	3,573,656	0	2,633,557	2,661,116	121,650	
34. North Carolina	NC	L	8,887,104	5,522,588	0	5,794,443	5,849,857	421,600	
35. North Dakota	ND	L	23,344	60,757	0	33,289	32,616	1,886	
36. Ohio	OH	L	11,968,084	8,953,489	0	6,493,831	6,523,944	254,096	
37. Oklahoma	OK	L	777,847	319,447	0	249,267	259,888	74,248	
38. Oregon	OR	L	72,281	66,031	0	24,408	24,344	2,979	
39. Pennsylvania	PA	L	3,732,377	3,258,868	0	1,513,867	1,523,909	114,319	
40. Rhode Island	RI	L	212,781	145,817	0	65,942	68,997	7,352	
41. South Carolina	SC	L	297,607	385,692	0	231,917	214,146	32,734	
42. South Dakota	SD	L	62,760	29,245	0	19,676	20,844	1,585	
43. Tennessee	TN	L	2,969,716	2,448,131	0	1,141,718	1,159,546	118,660	
44. Texas	TX	L	37,743,641	31,726,972	0	12,253,858	12,567,369	2,346,418	
45. Utah	UT	L	15,618	14,388	0	6,249	6,383	586	
46. Vermont	VT	L	64,211	129,307	0	80,192	77,694	5,071	
47. Virginia	VA	L	1,380,262	1,102,243	0	522,848	537,143	42,808	
48. Washington	WA	L	19,184,423	13,889,649	0	7,267,918	7,357,179	371,941	
49. West Virginia	WV	L	576,872	427,600	0	252,027	265,678	42,481	
50. Wisconsin	WI	L	462,558	482,047	0	443,647	435,140	33,894	
51. Wyoming	WY	L	128,867	114,118	0	33,773	35,082	5,300	
52. American Samoa	AS	N							
53. Guam	GU	N							
54. Puerto Rico	PR	N							
55. U.S. Virgin Islands	VI	N							
56. Northern Mariana Islands	MP	N							
57. Canada	CAN	N							
58. Aggregate other alien ..	OT	XXX	0	0	0	0	0	0	0
59. Totals	XXX		160,262,660	126,866,901	0	71,679,461	73,080,138	6,728,381	0
DETAILS OF WRITE-INS									
58001.	XXX								
58002.	XXX								
58003.	XXX								
58998. Summary of remaining write-ins for Line 58 from overflow page	XXX	0	0	0	0	0	0	0	0
58999. Totals (Lines 58001 through 58003 plus 58998)(Line 58 above)	XXX	0	0	0	0	0	0	0	0

(a) Active Status Counts:

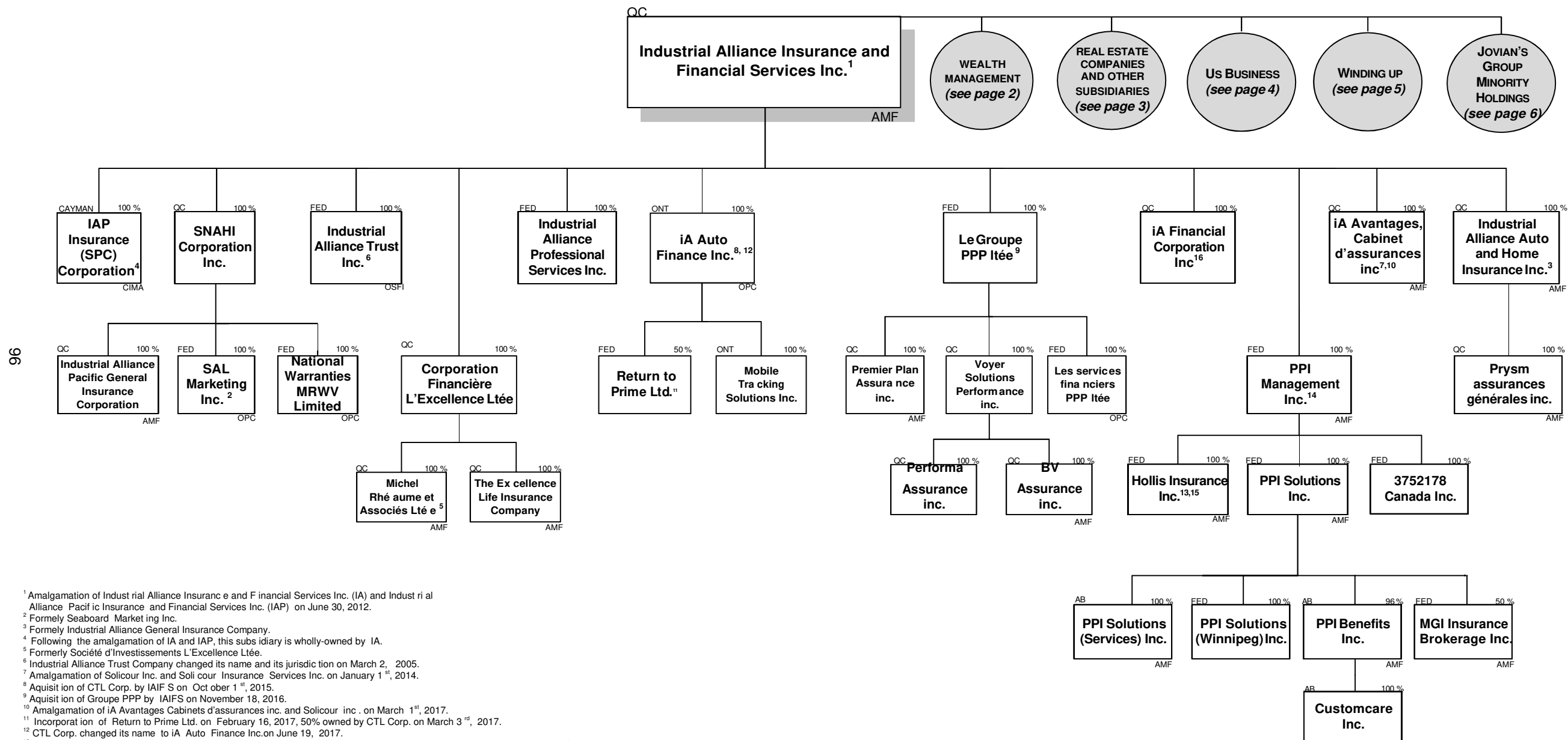
L - Licensed or Chartered - Licensed insurance carrier or domiciled RRG.....51 R - Registered - Non-domiciled RRGs.....0

E - Eligible - Reporting entities eligible or approved to write surplus lines in the state (other than their state of domicile - see DSLI).....0 Q - Qualified - Qualified or accredited reinsurer.0

D - Domestic Surplus Lines Insurer (DSLI) - Reporting entities authorized to write surplus lines in the state of domicile.....0 N - None of the above - Not allowed to write business in the state6

(b) Explanation of basis of allocation of premiums by states, etc.

NA



¹ Amalgamation of Industrial Alliance Insurance and Financial Services Inc. (IA) and Industrial Alliance Pacific Insurance and Financial Services Inc. (IAP) on June 30, 2012.

² Formerly Seaboard Marketing Inc.

³ Formerly Industrial Alliance General Insurance Company.

⁴ Following the amalgamation of IA and IAP, this subsidiary is wholly-owned by IA.

⁵ Formerly Société d'Investissements L'Excellence Ltée.

⁶ Industrial Alliance Trust Company changed its name and its jurisdiction on March 2, 2005.

⁷ Amalgamation of Solico Inc. and Solico Insurance Services Inc. on January 1st, 2014.

⁸ Acquisition of CTL Corp. by IAIF on October 1st, 2015.

⁹ Acquisition of Groupe PPP by IAIFS on November 18, 2016.

¹⁰ Amalgamation of iA Avantages Cabinets d'assurances inc. and Solico Inc. on March 1st, 2017.

¹¹ Incorporation of Return to Prime Ltd. on February 16, 2017, 50% owned by CTL Corp. on March 3rd, 2017.

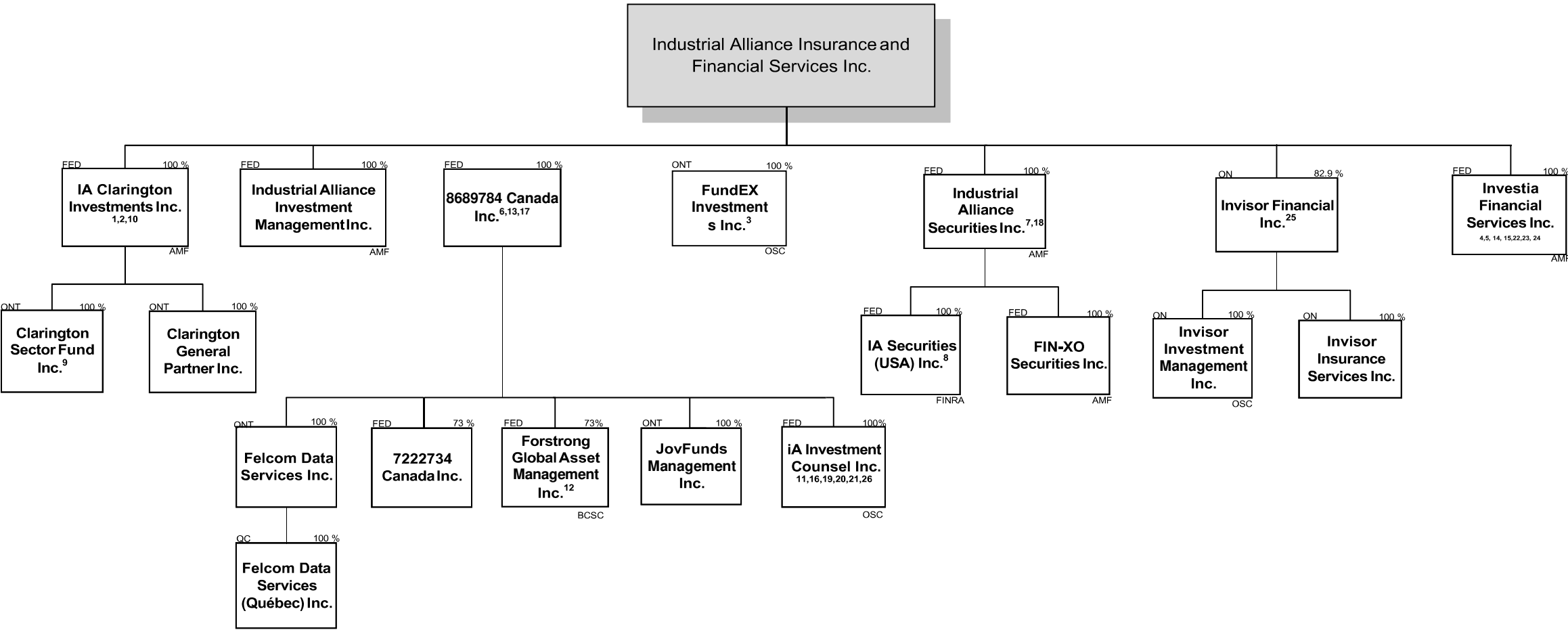
¹² CTL Corp. changed its name to iA Auto Finance Inc. on June 19, 2017.

¹³ Formerly National Financial Insurance Agency. Following a reorganisation, 100% of shares purchased by IAIFS on April 1st, 2018.

¹⁴ Acquisition of PPI Management Inc. by IAIFS on February 26, 2018.

¹⁵ Reorganisation on June 1st, 2018, 100% of shares purchased by PPI Management Inc.

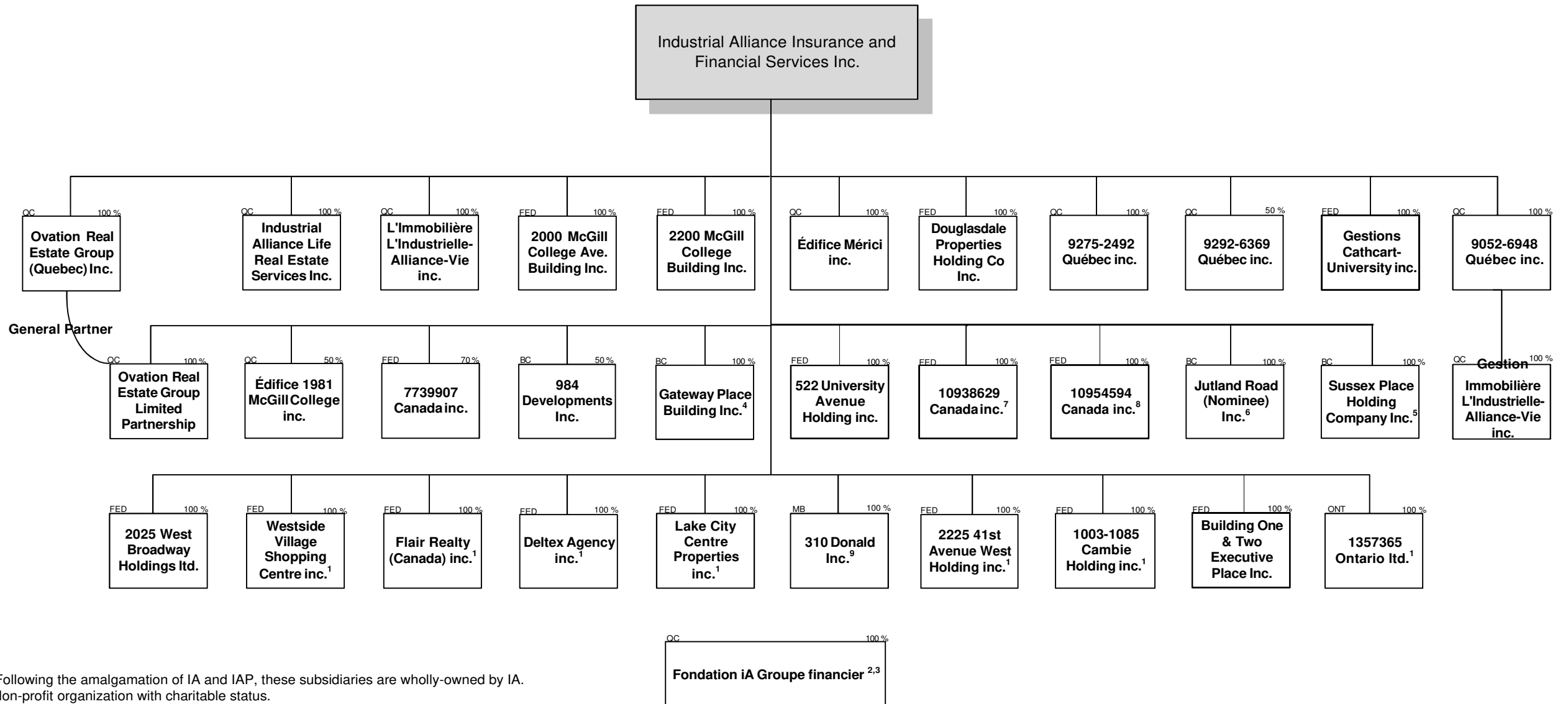
¹⁶ Incorporated by IAIFS on February 20, 2018.



96.1

¹ Amalgamation of Sarbit Asset Management Inc. (acquired on October 31, 2008) and IA Clarington Investments Inc. on January 1st, 2009.
² Amalgamation of Industrial Alliance Mutual Funds Inc. and IA Clarington Investments on January 1st, 2011.
³ Acquisition of Fundtrade Financial Corp. on August 18, 2006 and amalgamation of Fundtrade Financial Corp. and FundEX Investments Inc. on September 1st, 2006.
⁴ Acquisition of National Financial Corporation on July 1st, 2008 and amalgamation of NFC, Aegon Dealer Services Canada and Investia Services Inc. on September 30, 2008.
⁵ Amalgamation of Investia Financial Services Inc. and Dundee Private Investors Ltd. on September 1st, 2009.
⁶ Amalgamation of Jovian Capital Corporation and Jovian Asset Management Inc. on January 1st, 2014.
⁷ Amalgamation of Industrial Alliance Securities Inc. and MGI Securities Inc. on April 1st, 2014.
⁸ Formerly MGI Securities (USA) Inc.
⁹ Amalgamation of Clarington Sector Fund Inc. and JovCorporate Funds Ltd. On November 28, 2014.
¹⁰ Amalgamation of IA Clarington Investments Inc. and JovFinancial Solutions Inc. on March 1st, 2015.
¹¹ Acquisition of Consillers Financiers T.E. (Québec) Inc. on May 15, 2015.
¹² Formerly Hahn Investment Stewards & Company Inc.
¹³ Formerly Jovian Capital Corporation.
¹⁴ Acquisition of Les Services financiers Planifax inc. by Investia on January 1st, 2016.
¹⁵ Amalgamation between Investia Financial Services and Planifax on January 1st, 2016.
¹⁶ Acquisition of Doherty & Bryant Financial Strategists Inc. by TEFC on March 1st, 2016.
¹⁷ Amalgamation of 8689784 Canada Inc. and 2782073 Canada Inc. on April 28, 2016.
¹⁸ Amalgamation of Industrial Alliance Securities Inc. and Burgeonvest Bick Securities Limited on May 1st, 2016.
¹⁹ Amalgamation of T.E. Investment Counsel Inc., Leon Frazer & Associates Inc. and Fit Private Investment Counsel Inc. on May 1st, 2016.
²⁰ Formerly T. E. Investment Counsel Inc.
²¹ Amalgamation of Consillers Financiers T.E. (Québec) Inc., Doherty & Bryant Financial Strategists Inc., Bryant Financial Group Inc. and T. E. Financial Consultants Ltd on June 1st, 2016.
²² Acquisition of Byrns Holdings Inc. and Christeph Holdings Inc. by Investia Financial Services Inc. on December 1st, 2016.
²³ Liquidation of Byrns Holdings Inc., Christeph Holdings Inc. Roybyrns & Associates Inc. and Services Financier G. A. P. Financial Services Inc. on December 15, 2016 and Winding up of Byrns, Christeph, Roybyrns and G. A. P. on December 31st, 2016.
²⁴ Acquisition of HollisWealth Advisory Services Inc. by IAIFS and amalgamated with Investia, both on August 4, 2017.
²⁵ Acquisition of Invisor Financial Inc. by IAIFS on April 3rd, 2018.
²⁶ Amalgamation of T.E. Financial Consultants Ltd. and iA Investment Counsel Inc. on May 1st, 2018. The name of the amalgamated corporation is iA Investment Counsel Inc.

96.2



¹ Following the amalgamation of IA and IAP, these subsidiaries are wholly-owned by IA.

² Non-profit organization with charitable status.

³ Formerly Industrial Alliance Foundation for Learning a Second Language

⁴ Formerly Bosa Properties (Gateway-Comm) Inc.

⁵ Incorporated by IAIFS on November 1st, 2017.

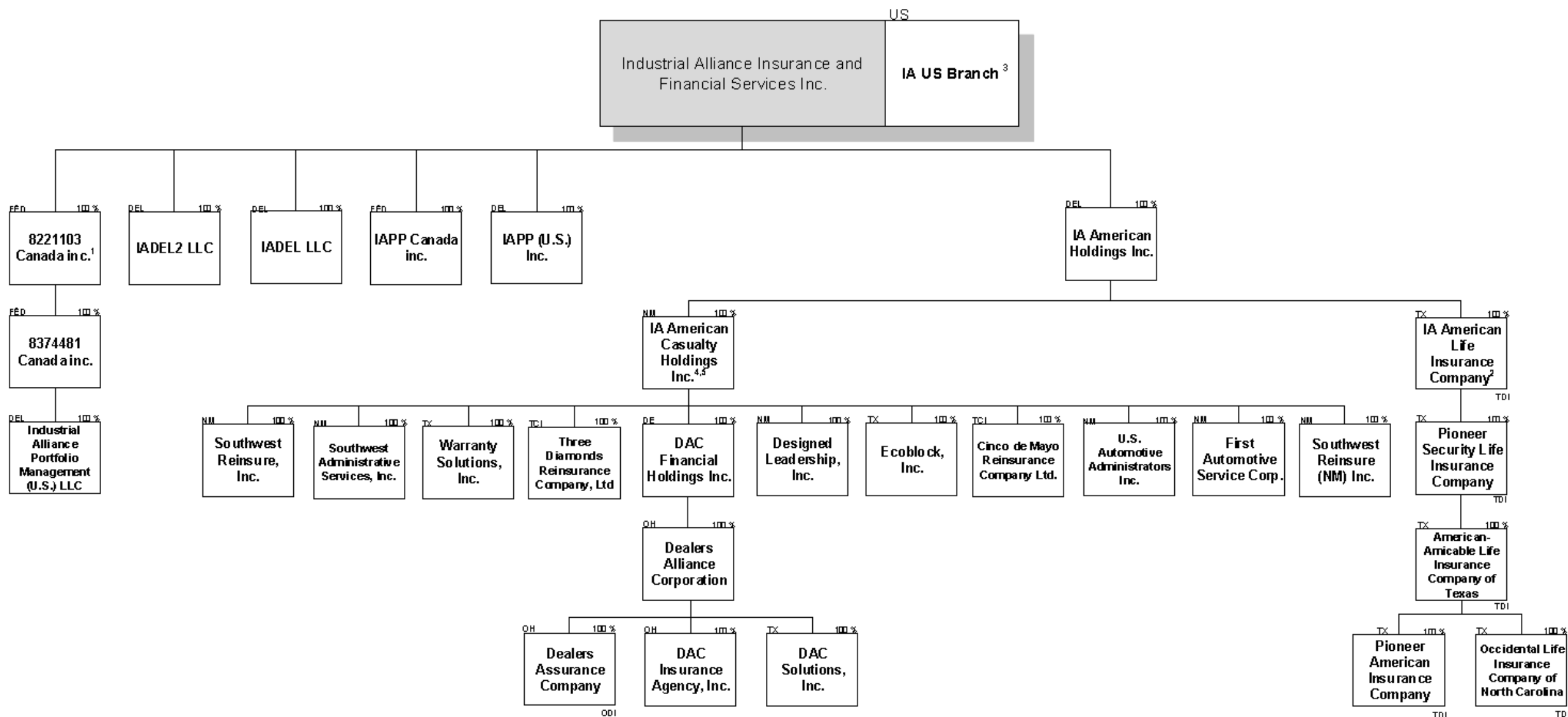
⁶ Purchased by IAIFS on November 15, 2017.

⁷ Incorporated by IAIFS on August 9, 2018.

⁸ Incorporated by IAIFS on August 21, 2018.

⁹ Purchased by IAIFS on October 31, 2018.

US BUSINESS and INVESTMENT ACTIVITIES

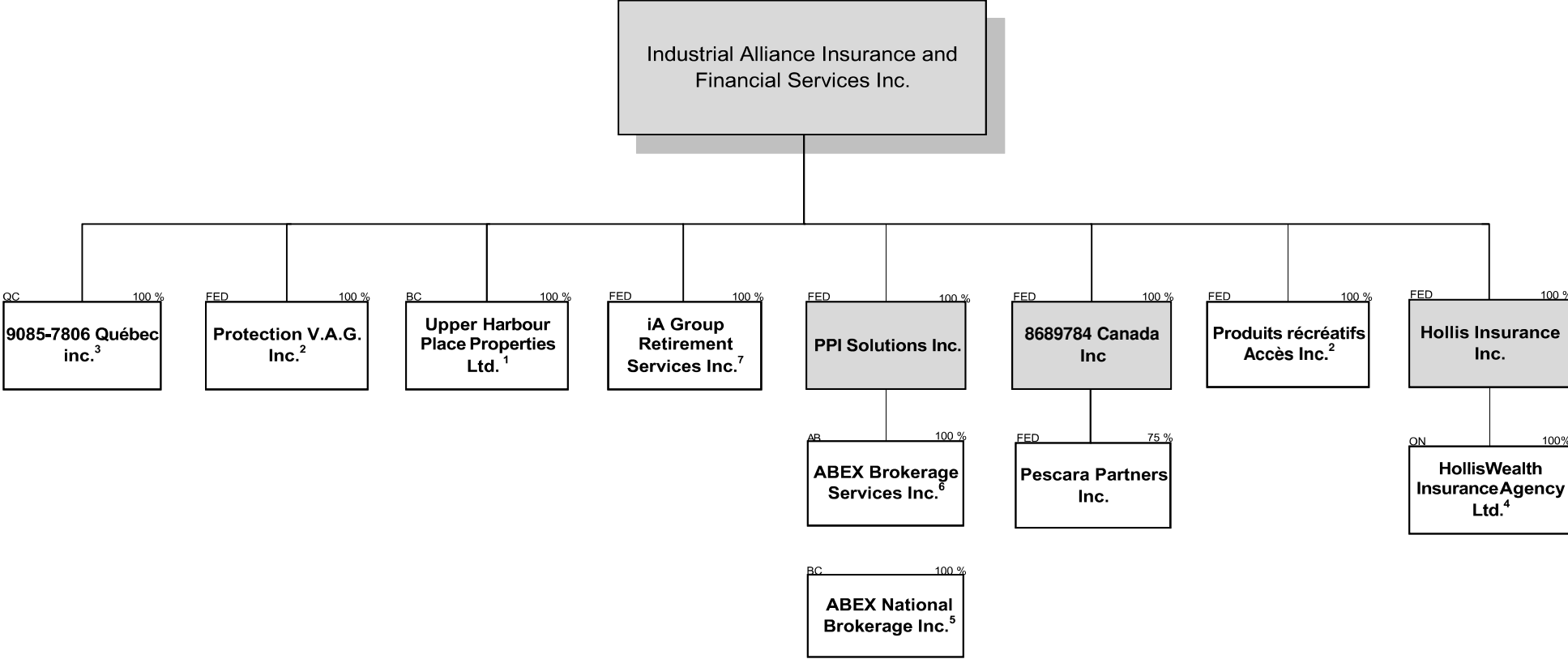

¹ New company resulting of the amalgamation of 6895808 Canada Inc. and 6895816 Canada Inc. on July 4, 2012.

² Formerly United Family Life Insurance Company.

³ IAIFS carries on business in the U.S. via its American branch which is not a distinct corporate entity.

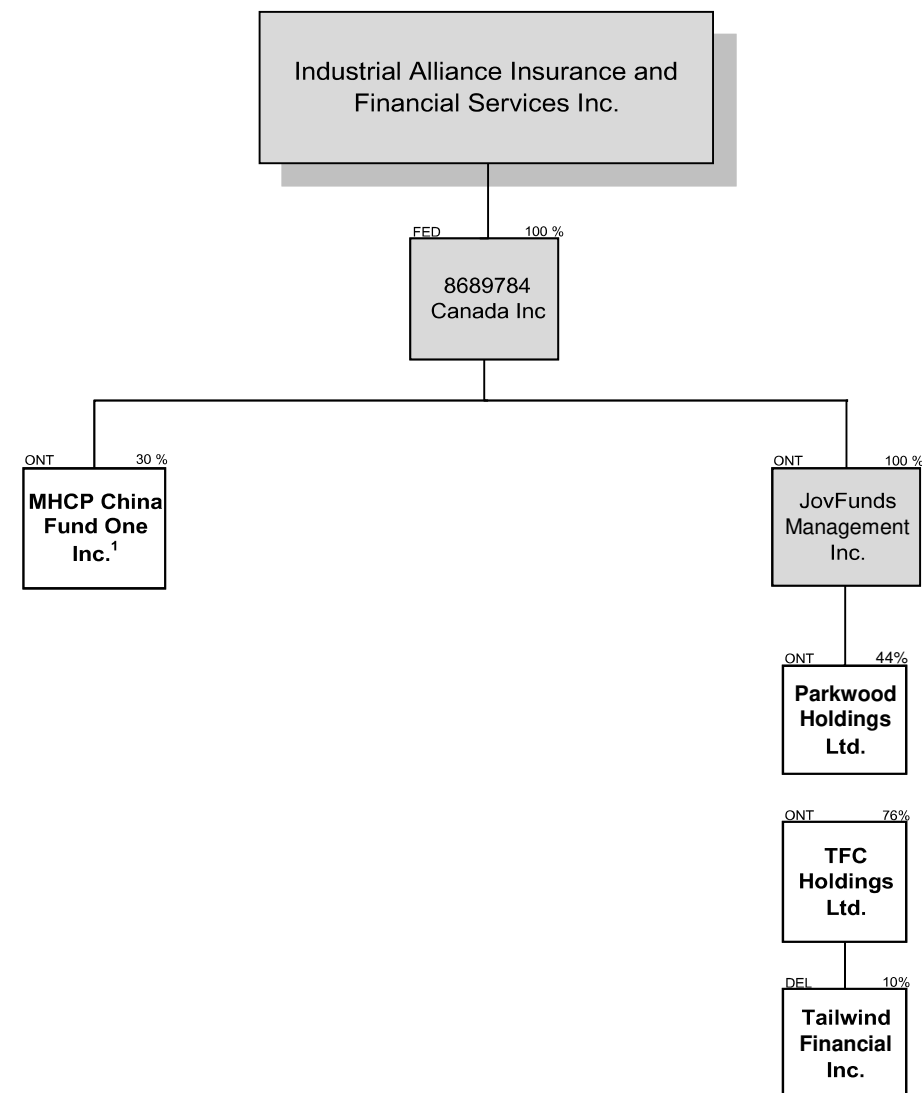
⁴ Acquisition by IA American Holdings Inc. on January 23, 2018.

⁵ Formerly Helios Financial Holdings Corp.



96.4

¹ Following the amalgamation of IA and IAP, this subsidiary is wholly-owned by IA.
² Liquidated in IA on July 1st, 2013.
³ Liquidated in IA on February 15, 2017.
⁴ Liquidated in Hollis Insurance Inc. on December 12, 2017.
⁵ Liquidated in ABEX Brokerage Services Inc. on May 1st, 2018.
⁶ Liquidated in PPI Solutions Inc. on May 1st, 2018.
⁷ Liquidated in IA on December 17, 2018.



¹ Amalgamation between Mission Hills Partners Inc. and MHCP China Fund One Inc. on April 1st, 2018.

OVERFLOW PAGE FOR WRITE-INS

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