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ASSESSMENT**

FARMERS MUTUAL INSURANCE COMPANY

ANNUAL STATEMENT

For the Year Ended December 31, 2018

ANNUAL STATEMENT

For the Year Ended December 31 , 2018

OF THE CONDITION AND AFFAIRS OF THE

FARMERS MUTUAL INSURANCE COMPANY

ORGANIZED UNDER THE LAWS OF THE STATE OF OHIO

Made to the

INSURANCE COMMISSIONER OF THE STATE OF OHIO

Pursuant to the Laws thereof

| | | | |
|---------------------------------|---|-----------------------------------|-----------------|
| NAIC Company Code | 10304 | | |
| Home Office | 1616 TRI COUNTY ROAD Street and Number | WINCHESTER 45697 City Zip Code | OH |
| Mail Address | PO BOX 116 Street and Number | WINCHESTER 45697 City Zip Code | OH |
| Main Administrative Office | 937-695-0305 Telephone Number | | |
| Organized | OCTOBER 4, 1898 | Commenced Business | OCTOBER 4, 1898 |
| Annual Statement Contact Person | GREGORY W. PFEFFER | Telephone Number | 937-695-0305 |
| Contact Person Email Address | FARMERSMUTUALINSCO@GMAIL.COM | | |

OFFICERS

| | | | |
|-----------|--------------------|----------------|--------------------|
| President | STEPHEN ROCKEY | Vice President | LARRY MCINTIRE |
| Secretary | GREGORY W. PFEFFER | Treasurer | GREGORY W. PFEFFER |

DIRECTORS

(ALL DIRECTORS MUST BE SHOWN)

| | | | |
|----------------|--------------|--|--|
| STEPHEN ROCKEY | GREGORY HUFF | | |
| LARRY MCINTIRE | | | |
| LARRY PURDIN | | | |
| JAMES KENDALL | | | |

State of Ohio
County of
ADAMS

STEPHEN ROCKEY President and GREGORY W. PFEFFER Secretary of the
FARMERS MUTUAL INSURANCE COMPANY, being duly sworn each for himself/herself deposes and says, that they are the
above described officers of said reporting entity, and that on the reporting period stated above all the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or
claims thereon, except as herein stated, and that this statement, with the schedules and explanations herein contained, annexed or referred to, is a full and correct statement of all the assets and liabilities and of the
condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, according to the best of their information, knowledge and belief,
respectively.



Subscribed and sworn to before me, this 27
day of February 20 19
Christina E Howard
Notary Public

Christina E. Howard
Notary Public, State of Ohio
My Commission Expires
2-1-2023

Stephen Rockey
President
Gregory W. Pfeiffer
Secretary

SEE ACCOUNTANT'S COMPILATION REPORT

Signature of Person Preparing Statement

ANNUAL STATEMENT FOR THE YEAR
FARMERS MUTUAL INSURANCE COMPANY

2018

ASSETS

| | | Assets Current Year | Nonadmitted Assets Current Year | Net Admitted Assets Current Year | Net Admitted Assets Prior Year |
|------|--|------------------------|---------------------------------------|--|--------------------------------------|
| 1 | Bonds (Schedule D - Part 1) | 0.00 | 0.00 | 0.00 | 0.00 |
| 2 | Preferred stocks, common stocks and mutual funds (Schedule D - Part 2) | 9,520.74 | 0.00 | 9,520.74 | 8,995.83 |
| 3 | Real estate (less liens, encumbrances) (Schedule A) | 31,420.11 | 0.00 | 31,420.11 | 33,173.17 |
| 4 | Cash (Schedule E) | 1,530,714.92 | 0.00 | 1,530,714.92 | 1,528,997.11 |
| 5 | Short-term investments | | 0.00 | 0.00 | |
| 6 | Aggregate write-ins for invested assets | | 0.00 | 0.00 | |
| 7 | Subtotals, cash and invested assets | 1,571,655.77 | 0.00 | 1,571,655.77 | 1,571,166.11 |
| 8 | Investment income due and accrued | 676.88 | 0.00 | 676.88 | 690.31 |
| 9.1 | Assessments or premiums in the course of collection (including agents balances) | | 0.00 | 0.00 | |
| 9.2 | Deferred premiums, agents' balances and installments booked but deferred and not yet due | | 0.00 | 0.00 | |
| 9.3 | Earned but unbilled premiums (post assessment) | 242,020.48 | 0.00 | 242,020.48 | 231,105.00 |
| 10.1 | Amounts recoverable from reinsurers | | 0.00 | 0.00 | |
| 10.2 | Funds held by or deposited with reinsured companies | | 0.00 | 0.00 | |
| 11.1 | Current federal income tax recoverable and interest thereon | | 0.00 | 0.00 | |
| 11.2 | Net deferred tax asset | | 0.00 | 0.00 | |
| 12 | Electronic data processing equipment and software | | 0.00 | 0.00 | |
| 13 | Furniture and equipment | | 0.00 | 0.00 | |
| 14 | Receivables from parent, subsidiaries and affiliates | | 0.00 | 0.00 | |
| 15 | Aggregate write-ins for other than invested assets | 0.00 | 0.00 | 0.00 | 0.00 |
| 16 | Total Assets | 1,814,353.13 | 0.00 | 1,814,353.13 | 1,802,961.42 |
| | Details of Write-Ins for Assets: | | | | |
| 1501 | | | | 0.00 | |
| 1502 | | | | 0.00 | |
| 1503 | | | | 0.00 | |
| 1598 | Summary or remaining write-ins from overflow page | 0.00 | 0.00 | 0.00 | 0.00 |
| 1599 | Total aggregate write-ins | 0.00 | 0.00 | 0.00 | 0.00 |

**ANNUAL STATEMENT FOR THE YEAR
FARMERS MUTUAL INSURANCE COMPANY**

2018

LIABILITIES, SURPLUS AND OTHER FUNDS

| | | Current Year | Prior Year |
|------|---|--------------|--------------|
| 1 | Unpaid Losses (Underwriting Exhibit - Part 2A) | 10,000.00 | 5,000.00 |
| 2 | Unpaid loss adjustment expenses (Underwriting Exhibit - Part 2A) | 0.00 | 0.00 |
| 3 | Commissions due and payable to agents | 0.00 | 6,701.13 |
| 4 | Other expenses (excluding taxes, licenses and fees) | 6,349.72 | 6,120.10 |
| 5 | Taxes, licenses and fees (excluding federal income taxes) | 635.58 | 636.08 |
| 6 | Current federal income taxes (including \$0 on realized capital gains (losses)) | | |
| 7 | Net deferred tax liability | | |
| 8 | Borrowed money and interest thereon | | |
| 9 | Unearned assessment/premium reserve | 37,111.48 | 40,763.60 |
| 10 | Advance premium | | |
| 11 | Ceded reinsurance premiums payable | 0.00 | 18,167.95 |
| 12 | Funds held by company under reinsurance treaties | | |
| 13 | Amounts withheld or retained by company for account of others | 2.50 | 1,657.95 |
| 14 | Provision for unauthorized reinsurance | | |
| 15 | Payable to parent, subsidiaries and affiliates | | |
| 16 | Aggregate write-ins for liabilities | -5,798.00 | 18,583.61 |
| 17 | Total liabilities | 48,301.28 | 97,630.42 |
| 18 | Surplus as regards policyholders | 1,766,051.85 | 1,705,331.00 |
| 19 | Total liabilities and surplus | 1,814,353.13 | 1,802,961.42 |
| | Details of Write-Ins for Liabilities: | | |
| 1601 | GMRC LIABILITY (DUE)/PAYABLE | -5,798.00 | 18,583.61 |
| 1602 | | | |
| 1603 | | | |
| 1698 | Summary or remaining write-ins from overflow page | 0.00 | 0.00 |
| 1699 | Total aggregate write-ins | -5,798.00 | 18,583.61 |

ANNUAL STATEMENT FOR THE YEAR
FARMERS MUTUAL INSURANCE COMPANY
STATEMENT OF INCOME

2018

| | | Current Year | Prior Year |
|------|---|--------------|--------------|
| | UNDERWRITING INCOME | | |
| 1.1 | Gross Assessments/Premiums earned | 736,976.93 | 760,754.14 |
| 1.2 | Less: Return Assessments/Premiums earned | | |
| 1.3 | Direct Assessments/Premiums earned | 736,976.93 | 760,754.14 |
| 1.4 | Deduct premiums for reinsurance ceded (Reinsurance Schedule) | 192,485.23 | 220,040.40 |
| 1.5 | Add premiums received for reinsurance assumed (Reinsurance Schedule) | 0.00 | |
| 1.6 | Net Assessments/Premiums earned | 544,491.70 | 540,713.74 |
| | DEDUCTIONS | | |
| 2 | Losses incurred (Underwriting Exhibit - Part 2) | 243,063.10 | 371,812.91 |
| 3 | Loss expenses incurred (Expense Exhibit) | 13,039.04 | 10,035.96 |
| 4 | Other underwriting expenses incurred (Expense Exhibit) | 269,493.12 | 266,660.62 |
| 5 | Aggregate write-ins for underwriting deductions | 0.00 | 0.00 |
| 6 | Total underwriting deductions | 525,595.26 | 648,509.49 |
| 7 | Net underwriting gain (loss) | 18,896.44 | -107,795.75 |
| | INVESTMENT INCOME | | |
| 8 | Net investment income earned | 24,558.19 | 18,789.47 |
| 9 | Net realized capital gains (losses) less capital gains tax | | |
| 10 | Net investment gain (loss) | 24,558.19 | 18,789.47 |
| | OTHER INCOME | | |
| 11 | Net gain (loss) from agents' or premium balances charged off | | |
| 12 | Finance and service charges not included in premiums | | |
| 13 | Aggregate write-ins for miscellaneous income | 18,371.31 | 16,046.84 |
| 14 | Total other income | 18,371.31 | 16,046.84 |
| 15 | Net income, after capital gains tax and before federal income taxes | 61,825.94 | -72,959.44 |
| 16 | Federal income taxes incurred | 1,630.00 | 1,350.00 |
| 17 | Net income | 60,195.94 | -74,309.44 |
| | SURPLUS ACCOUNT | | |
| 18 | Surplus as regards policyholders, December 31 prior year | 1,705,331.00 | 1,779,260.16 |
| 19 | Net income | 60,195.94 | -74,309.44 |
| 20 | Change in net unrealized capital gains or (losses) less capital gains tax | 524.91 | 380.28 |
| 21 | Change in net deferred income tax | | |
| 22 | Change in nonadmitted assets (Exhibit of Nonadmitted Assets) | 0.00 | 0.00 |
| 23 | Change in provision for reinsurance | | |
| 24 | Aggregate write-ins for gains and losses in surplus | 0.00 | 0.00 |
| 25 | Change in surplus as regards policyholders for the year | 60,720.85 | -73,929.16 |
| 26 | Surplus as regards policyholders, December 31 current year | 1,766,051.85 | 1,705,331.00 |
| | DETAILS OF WRITE-INS | | |
| 0501 | | | |
| 0502 | | | |
| 0503 | | | |
| 0599 | Total Aggregate write-ins for underwriting deductions | 0.00 | 0.00 |
| 1301 | SALVAGE INCOME | 0.00 | 250.00 |
| 1302 | OTHER INCOME | 1,844.62 | 7,164.52 |
| 1303 | GMRC COMMISSION | 16,526.69 | 8,632.32 |
| 1304 | | | |
| 1399 | Total Aggregate write-ins for miscellaneous income | 18,371.31 | 16,046.84 |
| 2401 | | | |
| 2402 | | | |
| 2499 | Total Aggregate write-ins for gains and losses in surplus | 0.00 | 0.00 |

**ANNUAL STATEMENT FOR THE YEAR
FARMERS MUTUAL INSURANCE COMPANY**

2018

CASH FLOW STATEMENT

| | | Current Year | Prior Year |
|---|--|--------------|--------------|
| Cash from Operations | | | |
| 1 | Premiums/Assessments collected net of reinsurance | 515,408.27 | 509,276.70 |
| 2 | Net investment income | 24,571.62 | 18,667.79 |
| 3 | Miscellaneous income | 18,371.31 | 16,046.84 |
| 4 | Total | 558,351.20 | 543,991.33 |
| 5 | Benefit and loss related payments | 238,063.10 | 371,812.91 |
| 6 | Commissions, expenses paid and aggregate write-ins for deductions | 287,251.11 | 275,610.31 |
| 7 | Federal and foreign income taxes paid (recovered) | 1,630.00 | 1,350.00 |
| 8 | Total | 526,944.21 | 648,773.22 |
| 9 | Net cash from operations | 31,406.99 | -104,781.89 |
| Cash from Investments | | | |
| 10 | Proceeds from investments sold, matured or repaid: | | |
| 10.1 | Bonds | | |
| 10.2 | Stocks | | |
| 10.3 | Real estate | | |
| 10.4 | Net gains (losses) on cash, cash equivalents and short- term investments | | |
| 10.5 | Miscellaneous proceeds | | |
| 10.6 | Total investment proceeds | 0.00 | 0.00 |
| 11 | Cost of investments acquired (long-term only): | | |
| 11.1 | Bonds | | |
| 11.2 | Stocks | | |
| 11.3 | Real estate | | |
| 11.4 | Miscellaneous applications | | |
| 11.5 | Total investments acquired | 0.00 | 0.00 |
| 11.6 | Net cash from investments | 0.00 | 0.00 |
| Cash from Financing and Miscellaneous Sources | | | |
| 12.1 | Borrowed funds (cash provided/applied) | | |
| 12.2 | Other cash provided (applied) | -29,689.18 | 24,198.37 |
| 13 | Net cash from financing and miscellaneous sources | -29,689.18 | 24,198.37 |
| RECONCILLIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS | | | |
| 14 | Net change in cash, cash equivalents and short-term investments | 1,717.81 | -80,583.52 |
| 15.1 | Beginning of year (cash, cash equivalents and short-term investments) | 1,528,997.11 | 1,609,580.63 |
| 15.2 | End of year (cash, cash equivalents and short-term investments) | 1,530,714.92 | 1,528,997.11 |

**ANNUAL STATEMENT FOR THE YEAR
FARMERS MUTUAL INSURANCE COMPANY**

2018

EXPENSE EXHIBIT

| | | Current Year |
|------|---|-------------------|
| | Claim Adjusting: | |
| 1.1 | Direct | 0.00 |
| 1.2 | Reinsurance assumed | 0.00 |
| 1.3 | Reinsurance ceded excluding contingent (commission and brokerage) | 0.00 |
| 1.4 | Net claim adjusting | 0.00 |
| | Commission and Brokerage: | |
| 2.1 | Direct commission and brokerage | 70,738.59 |
| 2.2 | Reinsurance assumed excluding contingent | 0.00 |
| 2.3 | Reinsurance ceded excluding contingent (commission and brokerage) | 0.00 |
| 2.4 | Contingent - direct (commission and brokerage) | 0.00 |
| 2.5 | Contingent - reinsurance assumed (commission and brokerage) | 0.00 |
| 2.6 | Contingent - reinsurance ceded (commission and brokerage) | 0.00 |
| 2.7 | Policy and membership fees (commission and brokerage) | 0.00 |
| 2.8 | Net commission and brokerage | 70,738.59 |
| 3 | Allowances to managers and agents | 0.00 |
| 4 | Advertising | 2,766.75 |
| 5 | Boards, bureaus and associations | 0.00 |
| 6 | Surveys and underwriting reports | 0.00 |
| 7 | Audit of assureds' records | 0.00 |
| | Salary and related items: | |
| 8.1 | Salaries | 122,730.68 |
| 8.2 | Payroll taxes | 9,709.04 |
| 9 | Employee relations and welfare | 0.00 |
| 10 | Insurance | 9,085.85 |
| 11 | Directors' fees | 9,300.00 |
| 12 | Travel and travel items | 0.00 |
| 13 | Rent and rent items | 0.00 |
| 14 | Equipment | 0.00 |
| 15 | Cost or depreciation of EDP equipment and software | 0.00 |
| 16 | Printing and stationery | 0.00 |
| 17 | Postage, telephone, exchange and express | 6,604.81 |
| 18 | Legal and auditing | 9,226.05 |
| 19 | Loss adjustment expenses | 13,039.04 |
| 18 | Investment expenses | 0.00 |
| 19 | Totals | 182,462.22 |
| | Taxes, licenses and fees: | |
| 20.1 | State and local insurance taxes | 0.00 |
| 20.2 | Insurance department licenses and fees | 11,340.98 |
| 20.3 | All other (excluding federal income and real estate) | 0.00 |
| 20.4 | Total taxes, licenses and fees | 11,340.98 |
| 21 | Real estate expenses | 7,004.06 |
| 22 | Real estate taxes | 635.58 |
| 23 | Aggregate write-ins for miscellaneous expenses | 10,350.73 |
| 24 | Total expenses incurred (a) | 282,532.16 |
| 25 | Less unpaid expenses - current year | 40,993.04 |
| 26 | Add unpaid expenses - prior year | 36,625.26 |
| 27 | Total expenses paid | 278,164.38 |
| | Details of Write-Ins: | |
| 2301 | DUES & SUBSCRIPTIONS | 4,062.00 |
| 2302 | MISCELLANEOUS EXPENSE | 1,640.08 |
| 2303 | OFFICE SUPPLIES | 4,648.65 |
| 2304 | | |
| 2305 | | |
| 2399 | Total Write-ins | 10,350.73 |

(a) Includes management fees of \$0 to affiliates and \$0 to non-affiliates

ANNUAL STATEMENT FOR THE YEAR2018

FARMERS MUTUAL INSURANCE COMPANY

INSURANCE IN FORCE

| | | Amount (dollars) | Number |
|---|---|---------------------|--------|
| 1 | In force December 31 of previous year (to equal prior year's statement) | 111,195,075 | 1,219 |
| 2 | Written during the year | 2,085,700 | 25 |
| 3 | Total | 113,280,775 | 1,244 |
| 4 | Deduct those expired and cancelled | 5,099,635 | 115 |
| 5 | In force December 31 of current year | 108,181,140 | 1,129 |
| 6 | Deduct amount reinsured | 107,681,140 | XXX |
| 7 | Net amount in force | 500,000 | XXX |

UNDERWRITING EXHIBIT - PART 2
LOSSES INCURRED

| 1 | 2 | 3 | 4 | 5 | 6 |
|--------------------|------------------------------|--|---|---|---|
| Lines of Business | Direct Losses Incurred | Losses Incurred on Reinsurance Assumed | Deduct: Reinsurance Recovered on Incurred Losses | Deduct: Salvage and Subrogation Converted To Cash | * Net Losses Incurred Columns 2 and 3 minus Columns 4 and 5 |
| WIND | 103,757.35 | | | | 103,757.35 |
| FIRE | 86,649.69 | | - | | 86,649.69 |
| LIGHTNING | - | | | | - |
| EXTENDED COVERAGES | 52,656.06 | | | | 52,656.06 |
| | | | | | - |
| | | | | | - |
| | | | | | - |
| OVERFLOW AMOUNTS | | | | | - |
| Totals | \$ 243,063.10 | \$ - | \$ - | \$ - | \$ 243,063.10 |

* Total should equal Line 2, Page 4, Current Year.

UNDERWRITING EXHIBIT - PART 2A
UNPAID LOSSES and LOSS ADJUSTMENT EXPENSES

| 1 | 2 | 3 | 4 | 5 | 6 |
|-------------------|----------------------------|--|---|---|---|
| Lines of Business | Direct Unpaid Losses | Unpaid Losses on Reinsurance Assumed | Deduct: Reinsurance Recoverable on Unpaid Losses | ** Unpaid Loss Adjustment Expenses | *** Net Unpaid Losses Columns 2 and 3 minus Column 4 |
| WIND | 5,000.00 | | | | 5,000.00 |
| FIRE | 5,000.00 | | | | 5,000.00 |
| | | | | | - |
| | | | | | - |
| | | | | | - |
| | | | | | - |
| | | | | | - |
| OVERFLOW AMOUNTS | | | | | - |
| Totals | \$ 10,000.00 | \$ - | \$ - | \$ - | \$ 10,000.00 |

** Total should equal Line 2, Page 3, Current Year.

*** Total should equal Line 1, Page 3, Current Year.

ANNUAL STATEMENT FOR THE YEAR
FARMERS MUTUAL INSURANCE COMPANY

2018

EXHIBIT OF NONADMITTED ASSETS

| | | Current Year Total Nonadmitted Assets | Prior Year Total Nonadmitted Assets | Change in Total Nonadmitted Assets |
|------|--|--|--|---|
| 1 | Bonds | | | 0.00 |
| 2 | Preferred and common stocks and mutual funds | | | 0.00 |
| 3 | Real estate (less liens, encumbrances) | | | 0.00 |
| 4 | Cash | | | 0.00 |
| 5 | Short-term investments | | | 0.00 |
| 6 | Aggregate write-ins for invested assets | | | 0.00 |
| 7 | Subtotals, cash and invested assets | 0.00 | 0.00 | 0.00 |
| 8 | Investment income due and accrued | | | 0.00 |
| 9.1 | Assessments or premiums in the course of collection (including agents balances) | | | 0.00 |
| 9.2 | Premium receivable for advance pay | | | 0.00 |
| 9.3 | Earned but unbilled premiums (post assessment) | | | 0.00 |
| 10.1 | Amounts recoverable from reinsurers | | | 0.00 |
| 10.2 | Funds held by or deposited with reinsured companies | | | 0.00 |
| 11.1 | Current federal income tax recoverable and interest thereon | | | 0.00 |
| 11.2 | Net deferred tax asset | | | 0.00 |
| 12 | Electronic data processing equipment and software | | | 0.00 |
| 13 | Furniture and equipment | 0.00 | 0.00 | 0.00 |
| 14 | Receivables from parent, subsidiaries and affiliates | | | 0.00 |
| 15 | Aggregate write-ins for other than invested assets | 0.00 | 0.00 | 0.00 |
| 16 | Total Assets | 0.00 | 0.00 | 0.00 |
| | Details of Write-Ins for Assets: | | | |
| 1501 | | 0.00 | 0.00 | 0.00 |
| 1502 | | 0.00 | 0.00 | 0.00 |
| 1503 | | 0.00 | 0.00 | 0.00 |
| 1598 | Summary or remaining write-ins from overflow page | 0.00 | 0.00 | 0.00 |
| 1599 | Total aggregate write-ins | 0.00 | 0.00 | 0.00 |

SCHEDULE A

Showing All Real Estate OWNED December 31 of Current Year

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|-------------------------|---------------|----------------------------------|--------------|---|--------------------------|------------------------|---|---|---|
| Description of Property | Date Acquired | Name of Vendor | Actual Cost | Current Year Acquisitions or Permanent Improvements | Accumulated Depreciation | Amount of Encumbrances | Book Value End of Current Year (Col. 4+5-6-7) * | Gross Income Current Year (Real Estate) | Gross Expenses Current Year (Real Estate) |
| OFFICE BUILDING & LOT | 3/12/1945 | FARMERS MUTUAL INSURANCE COMPANY | 58,921.63 | | 27,501.52 | | 31,420.11 | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| OVERFLOW AMOUNTS | | | | | | | | | |
| Totals | XXX | XXX | \$ 58,921.63 | \$ - | \$ 27,501.52 | \$ - | \$ 31,420.11 | \$ - | \$ - |

*Total to agree with Page 2, Line 3, Current Year.

FURNITURE, FIXTURES and AUTOMOBILES

Showing All Furniture, Fixtures and Automobiles OWNED December 31 of Current Year

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|------------------|---------------|----------------|--------------|---|--------------------------|------------------------|---|
| Description | Date Acquired | Name of Vendor | Actual Cost | Current Year Acquisitions or Permanent Improvements | Accumulated Depreciation | Amount of Encumbrances | Book Value End of Current Year (Col. 4+5-6-7) |
| PRIOR ASSETS | VARIOUS | | 70,897.28 | | 70,897.28 | | - |
| | | | | | | | - |
| | | | | | | | - |
| | | | | | | | - |
| | | | | | | | - |
| | | | | | | | - |
| | | | | | | | - |
| | | | | | | | - |
| | | | | | | | - |
| | | | | | | | - |
| | | | | | | | - |
| | | | | | | | - |
| | | | | | | | - |
| OVERFLOW AMOUNTS | | | | | | | - |
| Totals | XXX | XXX | \$ 70,897.28 | \$ - | \$ 70,897.28 | \$ - | \$ - |

REINSURANCE SCHEDULE

Reinsurance Ceded and Reinsurance Assumed

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|-----------------------------------|---|---------------------|------------------------|------------------------|---------------------------|-------------------------------|---------|
| Reinsurer or Reinsured | Ceded or Assumed | Location of Company | Total Amount Reinsured | Total Premiums Ceded * | Total Premiums Assumed ** | Largest Risk Ceded or Assumed | Remarks |
| GR NNELL MUTUAL INSURANCE COMPANY | CEDED: WE CEDE ALL IN EXCESS OF OUR STOP LOSS TO GRINNELL | GRINNELL, IA | 107,681,140 | 192,485.23 | - | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| OVERFLOW AMOUNTS | | | | | | | |
| Totals | XXX | XXX | \$ 107,681,140 | \$ 192,485.23 | \$ - | XXX | XXX |

*Total to agree with Page 4, Line 1.4, Current Year.
**Total to agree with Page 4, Line 1.5, Current Year.

COMPENSATION SCHEDULE

Shcw all salaries, commissions, claim adjustment expenses, directors fees and expenses, and travel items paid in the current year for the top 5 officers/employees and all directors, travel or car allowances, if paid, are to be included.

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|-----------------------|--------------------|---------------|--------------|---------------------------|---------------------------|-----------------------|-----------|---------------|
| Name of Payee | Title | Salaries | Commissions | Claim Adjustment Expenses | Directors Fees & Expenses | Travel & Travel Items | All Other | Total |
| Officers/Employees: | | | | | | | | |
| 1) GREGORY W. PFEFFER | SEC/TREAS/MANAGER | 63,922.36 | 77,439.72 | | | | | \$ 141,362.08 |
| 2) CARMA J. TINCHER | ASST. SEC/TREAS | 11,538.07 | | | | | | \$ 11,538.07 |
| 3) HANNAH ELDRIDGE | CSR | 20,196.02 | | | | | | \$ 20,196.02 |
| 4) BRITTANY SPRIGGS | CSR | 26,833.52 | | | | | | \$ 26,833.52 |
| 5) | | | | | | | | \$ - |
| | | | | | | | | \$ - |
| Directors: | | | | | | | | |
| STEPHEN ROCKEY | PRESIDENT/DIRECTOR | | | | 1,950.00 | | | \$ 1,950.00 |
| LARRY MCINTIRE | VICE PRES/DIRECTOR | | | | 1,800.00 | | | \$ 1,800.00 |
| LARRY PURDIN | DIRECTOR | | | | 1,950.00 | | | \$ 1,950.00 |
| GREGORY HUFF | DIRECTOR | | | | 1,800.00 | | | \$ 1,800.00 |
| JAMES KENDALL | DIRECTOR | | | | 1,800.00 | | | \$ 1,800.00 |
| | | | | | | | | \$ - |
| | | | | | | | | \$ - |
| | | | | | | | | \$ - |
| | | | | | | | | \$ - |
| | | | | | | | | \$ - |
| | | | | | | | | \$ - |
| | | | | | | | | \$ - |
| Totals | XXXX | \$ 122,489.97 | \$ 77,439.72 | \$ - | \$ 9,300.00 | \$ - | \$ - | \$ 209,229.69 |

GENERAL INTERROGATORIES

(Answer all questions and attach additional sheets if necessary.)

1. Company's retention: Fire \$50,000 Wind \$50,000 Other \$50,000
- 1a. Retention before reinsurance applies for: Catastrophe Reinsurance Aggregate excess of loss X
2. What is the largest risk assumed and retained: \$500,000
3. What kind of perils are being covered? FIRE, WINDSTORM, HAIL, VANDALISM, FALLING & MOVING BODIES, OVERTURN
4. Have the by-laws been amended during the current year? NO If so, were such amendments filed with the Ohio Department of Insurance?
5. In what counties does the Company operate: MAINLY ADAMS, BROWN, CLERMONT, HIGHLAND, PIKE, SCIOTO
6. Name of Principal Officer and amount of bond. GREGORY W. PFEFFER - \$250,000
7. Are all of the persons who handle funds of the Company bonded? Yes X No
State the name and amount of each bond on each, except person named in Item 6 above.
CARMA TINCHER & KRISTIAN ALLEN - COVERED UNDER SAME \$250,000 BOND AS GREGORY PFEFFER
8. Does the Company have an annual audit conducted by an independent CPA? NO
9. State the number of members holding policies in the Company. 800
10. Was an annual report of the Company made available to each policyholder? YES If so, did such report agree with the annual statement filed with the Ohio Department of Insurance? YES
11. State as of what date the latest examination of the Company was made by the Ohio Department of Insurance. 12/31/2013
12. How many assessments were made during the year? 1 PER POLICY Date of last assessment AT POLICY ANNIVERSARY
13. Did the assessment provide for all losses, expenses and all other liabilities prior to the date of assessment? YES
14. Rate of policy fee \$120/YEAR
15. State the amount of borrowed money since date of last assessment 0 interest thereon 0
16. Does any person, firm, corporation or association have any claim, contingent or otherwise, against this Company which is NOT included in the liabilities on page 2 of this statement? Yes No X
If yes, give the amount, terms for payment and reasons why such were not recorded as a liability on page 2 of this statement.

2018

Showing All Balances (according to Company's Records) Carried in Each Bank or Savings and Loan

[illegible]

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**ANNUAL STATEMENT FOR THE YEAR
FARMERS MUTUAL INSURANCE COMPANY**

2018

ORGANIZATIONAL CHART

**LIST ALL ENTITIES THAT ARE MEMBERS OF AN INSURANCE COMPANY HOLDING SYSTEM AS
DEFINED IN ORC 3901.32**

NONE



of the FARMERS MUTUAL INSURANCE COMPANY
SUPPLEMENTAL COMPENSATION EXHIBIT

(To be filed by March 1)

PART 1 - INTERROGATORIES

1. The reporting insurer is a member of a group of insurers or other holding company system:
If yes, do the above amounts represent
1)total gross compensation paid to each individual by or on behalf of all companies which are part of the group
or 2) allocation to each insurer
- YesNoX
2. Did any person while an officer, director, or trustee of the reporting entity receive directly or indirectly, during the period covered by this statement any commission on the business transactions of the reporting entity?
- YesXNo
3. Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than contracts with its agents for the payment of commissions whereby it agrees that for any service rendered or to be rendered, that he/she shall receive directly or indirectly, any salary, compensation or emolument that will extend beyond a period of 12 months from the date of the agreement?
- YesNoX

Part 2 - OFFICERS AND EMPLOYEES COMPENSATION

| 1 | 2 | Annual Compensation | | | |
|--|------|---------------------|--------|------------------------|---------|
| | | 3 | 4 | 5 | 6 |
| | | Salary | Bonus | All Other Compensation | Totals |
| 1. GREGORY W. PFEFFER SECRETARY/TREASURER/MANAGER | 2018 | 63,922 | | 77,440 | 141,362 |
| | 2017 | 63,604 | | 80,414 | 144,018 |
| | 2016 | 63,604 | 10,000 | 88,416 | 162,020 |
| 2. CARMA J. TINCHER ASSISTANT SECRETARY/TREASURER | 2018 | 11,538 | | | 11,538 |
| | 2017 | 32,578 | | | 32,578 |
| | 2016 | 32,578 | 5,000 | | 37,578 |
| 3. VALERIE L. LONG CSR | 2018 | | | | 0 |
| | 2017 | | | | 0 |
| | 2016 | 5,041 | | | 5,041 |
| 4. KRISTIAN ALLEN CSR | 2018 | | | | 0 |
| | 2017 | 16,688 | | | 16,688 |
| | 2016 | 20,750 | 2,500 | | 23,250 |
| 5. BRITTANY SPRIGGS CSR | 2018 | 26,834 | | | 26,834 |
| | 2017 | 10,063 | | | 10,063 |
| | 2016 | | | | 0 |
| 6. HANNAH ELDRIDGE CSR | 2018 | 20,196 | | | 20,196 |
| | 2017 | | | | 0 |
| | 2016 | | | | 0 |
| 7. | 2018 | | | | 0 |
| | 2017 | | | | 0 |
| | 2016 | | | | 0 |
| 8. | 2018 | | | | 0 |
| | 2017 | | | | 0 |
| | 2016 | | | | 0 |
| 9. | 2018 | | | | 0 |
| | 2017 | | | | 0 |
| | 2016 | | | | 0 |
| 10. | 2018 | | | | 0 |
| | 2017 | | | | 0 |
| | 2016 | | | | 0 |

PART 3 - DIRECTOR COMPENSATION

| 1 | 2 | 3 | 4 |
|---|--|---|--------|
| Name and Principal Position or Occupation | Compensation Paid or Deferred for Services as Director | All other Compensation Paid or Deferred | Totals |
| 1. STEPHEN ROCKEY-PRESIDENT/DIRECTOR | 1,950 | | 1,950 |
| 2. LARRY MCINTIRE-VICE PRES/DIRECTOR | 1,800 | | 1,800 |
| 3. LARRY PURDIN-DIRECTOR | 1,950 | | 1,950 |
| 4. GREGORY HUFF-DIRECTOR | 1,650 | | 1,650 |
| 5. JAMES KENDALL - DIRECTOR | 1,950 | | 1,950 |
| 6. | | | 0 |
| 7. | | | 0 |
| 8. | | | 0 |
| 9. | | | 0 |
| 10. | | | 0 |
| 11. | | | 0 |
| 12. | | | 0 |
| 13. | | | 0 |
| 14. | | | 0 |
| 15. | | | 0 |
| 16. | | | 0 |
| 17. | | | 0 |
| 18. | | | 0 |
| 19. | | | 0 |
| 20. | | | 0 |
| 21. | | | 0 |
| 22. | | | 0 |
| 23. | | | 0 |
| 24. | | | 0 |
| 25. | | | 0 |