

**ANNUAL STATEMENT  
OF THE  
Cleveland Automobile Dealers  
Association Group Health Plan**

**Of  
Brecksville  
in the state of OH**

**to the Insurance Department  
of the state of Ohio**

**For the Year Ended  
December 31, 2017**

**2017**

**HEALTH**



# ANNUAL STATEMENT

For the Year Ended December 31, 2017

of the Condition and Affairs of the

# Cleveland Automobile Dealers Association Group

## Health Plan

|  |   |  |              |       |             |       |
|--|---|--|--------------|-------|-------------|-------|
| NAIC Group Code.....0001, 00001<br>(Current Period) (Prior Period) | NAIC Company Code..... 00000  | Employer's ID Number..... 34-1320838                                       |              |       |             |       |
| Organized under the Laws of OH                                     | State of Domicile or Port of Entry OH   | Country of Domicile US   |              |       |             |       |
| Licensed as Business Type.....Other                                | Is HMO Federally Qualified? Yes [ ] No [ ]  |  |              |       |             |       |
| Incorporated/Organized.....January 11, 1979                        | Commenced Business.....January 1, 1979  |  |              |       |             |       |
| Statutory Home Office  | 10100 Brecksville Road.....Brecksville, OH .... US .... 44141<br>(Street and Number) (City or Town, State, County and Zip Code)                 | 440-746-1500<br>(Area Code) (Telephone Number)                             |              |       |             |       |
| Main Administrative Office   | 10100 Brecksville Road.....Brecksville .... OH .... US .... 44141<br>(Street and Number) (City or Town, State, County and Zip Code)             | 440-746-1500<br>(Area Code) (Telephone Number)                             |              |       |             |       |
| Mail Address   | 10100 Brecksville Road....Brecksville .... OH .... US .... 44141<br>(Street and Number or P. O. Box) (City or Town, State, County and Zip Code) | 440-746-1500<br>(Area Code) (Telephone Number)                             |              |       |             |       |
| Primary Location of Books and Records                              | 10100 Brecksville Road....Brecksville .... OH .... US .... 44141<br>(Street and Number) (City or Town, State, County and Zip Code)              | 440-746-1500<br>(Area Code) (Telephone Number)                             |              |       |             |       |
| Internet Web Site Address  | John Robinson<br>(Name)<br>jrobinson@gcada.org<br>(E-Mail Address)  | 440-746-1500<br>(Area Code) (Telephone Number) (Extension)<br>(Fax Number) |              |       |             |       |
| Statutory Statement Contact  | OFFICERS  |  |              |       |             |       |
|  | Name  | Title  | Name         | Title | Name        | Title |
| 1. Richard Marcellino  | Trustee   |  | 2. Kirt Frye |       | 3. Jay Park |       |
| 3.   |   |  | 4.           |       |             |       |
| OTHER  |   |  |              |       |             |       |

## DIRECTORS OR TRUSTEES

|                    |                       |                   |
|--------------------|-----------------------|-------------------|
| Richard Marcellino | Kirt Frye             | Robert Gillingham |
| Joseph Fornai      | Christopher O'Donnell | Paul Hmchar Jr.   |

State of.....

County of.....

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related responding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

(Signature)

Richard Marcellino

(Title)

Trustee

(Title)

(Signature)

Kirt Frye

(Title)

(Signature)

Jay Park

(Title)

(Signature)

Robert Gillingham

(Title)

a. Is this an original filing?  
b. If no 1. State the amendment number  
2. Date filed  
3. Number of pages attached

Yes [X] No [ ]

**ANNUAL STATEMENT**  
FOR THE YEAR ENDING DECEMBER 31, 2017  
OF THE CONDITION AND AFFAIRS OF THE

**Cleveland Automobile Dealers Association Group Health Plan**

I, John Robinson, Controller of the Cleveland Automobile Dealers Association Group Health Plan, hereby affirm that the listings and summaries, and analysis relating to data prepared for and submitted to Harry A. Don in support of his actuarial opinion for the Cleveland Automobile Dealers Association Group Health Plan as of December 31, 2017, were prepared under my direction and, to the best of my knowledge and belief, are substantially accurate and complete and the same as, or derived from, the records and other data which form the basis of the annual statement for the year ended December 31, 2017.

  
John Robinson, Controller

10100 Brecksville Road, Brecksville, Ohio 44141

1-440-746-1500

## ASSETS

|   | 1<br>Assets | 2<br>Nonadmitted<br>Assets | 3<br>Net Admitted<br>Assets<br>(Cols. 1-2) | 4<br>Net<br>Admitted<br>Assets<br>Admitted<br>Assets | Prior Year |
|---|-------------|----------------------------|--|--|------------|
| 1. Bonds (Schedule D):  |             |                            |  |  |            |
| 2. Stocks (Schedule D):   |             |                            |  |  |            |
| 2.1 Preferred stocks:   |             |                            |  |  |            |
| 2.2 Common stocks:  |             |                            |  |  |            |
| 3. Mortgage loans on real estate (Schedule B):  |             |                            |  |  |            |
| 3.1 First liens:  |             |                            |  |  |            |
| 3.2 Other than first liens:   |             |                            |  |  |            |
| 4. Real estate (Schedule A):  |             |                            |  |  |            |
| 4.1 Properties occupied by the company (less \$ ..... 0 encumbrances):  |             |                            |  |  |            |
| 4.2 Properties held for the production of income (less \$ ..... 0 encumbrances):  |             |                            |  |  |            |
| 4.3 Properties held for sale (less \$ ..... 0 encumbrances):  |             |                            |  |  |            |
| 5. Cash (\$ ..... 8,009,215, Schedule E-Part 1), cash equivalents (\$ ..... 0, Schedule E-Part 2) and short-term investments (\$ ..... 0, Schedule DA): | 8,009,215   |                            |  |  |            |
| 6. Contract loans (including \$ ..... 0 premium notes):   |             |                            |  |  |            |
| 7. Derivatives (Schedule DB):   |             |                            |  |  |            |
| 8. Other invested assets (Schedule BA):   |             |                            |  |  |            |
| 9. Receivables for securities:  |             |                            |  |  |            |
| 10. Securities lending/reinvested collateral assets (Schedule DL):  |             |                            |  |  |            |
| 11. Aggregate write-ins for invested assets:  | 0           | 0                          | 0  | 0  | 0          |
| 12. Subtotals, cash and invested assets (Lines 1 to 11):  | 8,009,215   | 0                          | 8,009,215                                  | 7,042,624  |            |
| 13. Title plants less \$ ..... 0 charged off (for Title insurers only):   |             |                            |  |  |            |
| 14. Investment income due and accrued:  |             |                            |  |  |            |
| 15. Premiums and considerations:  |             |                            |  |  |            |
| 15.1 Uncollected premiums and agents' balances in the course of collection:   | 430,529     |                            | 430,529                                    | 293,644  |            |
| 15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$ ..... 0 earned but unbilled premiums):      |             |                            |  |  |            |
| 15.3 Accrued retrospective premiums (\$ ..... 0) and contracts subject to redetermination (\$ ..... 0):   |             |                            |  |  |            |
| 16. Reinsurance:  |             |                            |  |  |            |
| 16.1 Amounts recoverable from reinsurers:   |             |                            |  |  |            |
| 16.2 Funds held by or deposited with reinsured companies:   |             |                            |  |  |            |
| 16.3 Other amounts receivable under reinsurance contracts:  |             |                            |  |  |            |
| 17. Amounts receivable relating to uninsured plans:   |             |                            |  |  |            |
| 18.1 Current federal and foreign income tax recoverable and interest thereon:   |             |                            |  |  |            |
| 18.2 Net deferred tax asset:  |             |                            |  |  |            |
| 19. Guaranty funds receivable or on deposit:  |             |                            |  |  |            |
| 20. Electronic data processing equipment and software:  |             |                            |  |  |            |
| 21. Furniture and equipment, including health care delivery assets (\$ ..... 0):  |             |                            |  |  |            |
| 22. Net adjustment in assets and liabilities due to foreign exchange rates:   |             |                            |  |  |            |
| 23. Receivables from parent, subsidiaries and affiliates:   |             |                            |  |  |            |
| 24. Health care (\$ ..... 0) and other amounts receivable:  |             |                            |  |  |            |
| 25. Aggregate write-ins for other-than-invested assets:   | 0           | 0                          | 0  | 0  | 0          |
| 26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25):   | 8,439,744   | 0                          | 8,439,744                                  | 7,336,268  |            |
| 27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts:  |             |                            |  |  |            |
| 28. TOTAL (Lines 26 and 27):  | 8,439,744   | 0                          | 8,439,744                                  | 7,336,268  |            |
| <b>DETAILS OF WRITE-INS</b>   |             |                            |  |  |            |
| 1101.   |             |                            |  |  | 0          |
| 1102.   |             |                            |  |  | 0          |
| 1103.   |             |                            |  |  | 0          |
| 1198. Summary of remaining write-ins for Line 11 from overflow page:  |             |                            |  |  | 0          |
| 1199. Totals (Lines 1101 through 1103 plus 1198) (Line 11 above):   | 0           | 0                          | 0  | 0  | 0          |
| 2501.   |             |                            |  |  | 0          |
| 2502.   |             |                            |  |  | 0          |
| 2503.   |             |                            |  |  | 0          |
| 2598. Summary of remaining write-ins for Line 25 from overflow page:  |             |                            |  |  | 0          |

**LIABILITIES, CAPITAL AND SURPLUS**

|  | Current Period |                |            | Prior Year<br>4<br>Total  |
|--|----------------|----------------|------------|---------------------------|
|  | 1<br>Covered   | 2<br>Uncovered | 3<br>Total |                           |
| 1. Claims unpaid (less \$ ..... 0 reinsurance ceded),  | 2,102,000      |                |            | 2,102,000 ..... 1,641,000 |
| 2. Accrued medical, incentive pool and bonus amounts   |                |                |            | 0                         |
| 3. Unpaid claims adjustment expenses   | 250,000        |                |            | 250,000 ..... 225,000     |
| 4. Aggregate health policy reserves, including the liability of \$ ..... 0 for medical loss ratio rebate per the Public Health Service Act               |                |                |            | 0                         |
| 5. Aggregate life policy reserves  |                |                |            | 0                         |
| 6. Property/casualty unearned premium reserves   |                |                |            | 0                         |
| 7. Aggregate health claim reserves   |                |                |            | 0                         |
| 8. Premiums received in advance  | 4,537          |                |            | 4,537 ..... 7,561         |
| 9. General expenses due or accrued   | 18,600         |                |            | 18,600 ..... 19,645       |
| 10.1 Current federal and foreign income tax payable and interest thereon (including \$ ..... 0 on realized capital gains (losses))                       |                |                |            | 0                         |
| 10.2 Net deferred tax liability  |                |                |            | 0                         |
| 11. Ceded reinsurance premiums payable   |                |                |            | 0                         |
| 12. Amounts withheld or retained for the account of others   |                |                |            | 0                         |
| 13. Remittances and items not allocated  |                |                |            | 0                         |
| 14. Borrowed money (including \$ ..... 0 current) and interest thereon \$ ..... 0 (including \$ ..... 0 current)   |                |                |            | 0                         |
| 15. Amounts due to parent, subsidiaries and affiliates   |                |                |            | 0                         |
| 16. Derivatives  |                |                |            | 0                         |
| 17. Payable for securities   |                |                |            | 0                         |
| 18. Payable for securities lending   |                |                |            | 0                         |
| 19. Funds held under reinsurance treaties with \$ ..... 0 authorized reinsurers, \$ ..... 0 unauthorized reinsurers and \$ ..... 0 certified reinsurers) |                |                |            | 0                         |
| 20. Reinsurance in unauthorized and certified (\$ ..... 0) companies   |                |                |            | 0                         |
| 21. Net adjustments in assets and liabilities due to foreign exchange rates  |                |                |            | 0                         |
| 22. Liability for amounts held under uninsured plans   |                |                |            | 0                         |
| 23. Aggregate write-ins for other liabilities (including \$ ..... 745,011 current)   | 745,011        |                |            | 745,011 ..... 469,093     |
| 24. Total liabilities (Lines 1 to 23)  | 3,120,148      |                |            | 3,120,148 ..... 2,362,299 |
| 25. Aggregate write-ins for special surplus funds  | XXX            | XXX            | XXX        | 0 ..... 0                 |
| 26. Common capital stock   | XXX            | XXX            | XXX        |                           |
| 27. Preferred capital stock  | XXX            | XXX            | XXX        |                           |
| 28. Gross paid in and contributed surplus  | XXX            | XXX            | XXX        |                           |
| 29. Surplus notes  | XXX            | XXX            | XXX        |                           |
| 30. Aggregate write-ins for other-than-special surplus funds   | XXX            | XXX            | XXX        | 0 ..... 0                 |
| 31. Unassigned funds (surplus)   | XXX            | XXX            | XXX        | 5,319,596 ..... 4,973,969 |
| 32. Less treasury stock at cost  |                |                |            |                           |
| 32.1 ..... 0,000 shares common (value included in Line 26 \$ ..... 0)  |                |                |            |                           |
| 32.2 ..... 0,000 shares preferred (value included in Line 27 \$ ..... 0)   |                |                |            |                           |
| 33. Total capital and surplus (Lines 25 to 31 minus Line 32)   | XXX            | XXX            | XXX        | 5,319,596 ..... 4,973,969 |
| 34. Total liabilities, capital and surplus (Lines 24 and 33)   | XXX            | XXX            | XXX        | 8,439,744 ..... 7,336,268 |
| <b>DETAILS OF WRITE-INS</b>  |                |                |            |                           |
| 2301. invoices payable to carriers   | 745,011        |                |            | 745,011 ..... 469,093     |
| 2302. ....   |                |                |            | 0                         |
| 2303. ....   |                |                |            | 0                         |
| 2398. Summary of remaining write-ins for Line 23 from overflow page  |                | 0              |            | 0 ..... 0                 |
| 2398. Totals (Lines 2301 through 2303 plus 2398) (Line 23 above)   | 745,011        |                |            | 745,011 ..... 469,093     |
| 2501. ....   | XXX            | XXX            | XXX        |                           |
| 2502. ....   | XXX            | XXX            | XXX        |                           |
| 2503. ....   | XXX            | XXX            | XXX        |                           |
| 2598. Summary of remaining write-ins for Line 25 from overflow page  |                | 0              |            | 0 ..... 0                 |
| 2598. Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)   | XXX            | XXX            | XXX        | 0 ..... 0                 |
| 3001. ....   | XXX            | XXX            | XXX        |                           |
| 3002. ....   | XXX            | XXX            | XXX        |                           |
| 3003. ....   | XXX            | XXX            | XXX        | 0 ..... 0                 |
| 3098. Summary of remaining write-ins for Line 30 from overflow page  |                | 0              |            | 0 ..... 0                 |
| 3098. Totals (Lines 3001 through 3003 plus 3098) (Line 30 above)   | XXX            | XXX            | XXX        | 0 ..... 0                 |

## STATEMENT OF REVENUE AND EXPENSES

|  | 1<br>Uncovered | 2<br>Total | 3<br>Total | Prior Year |
|--|----------------|------------|------------|------------|
| 1. Member months.....  | XXX.....       | 28,989     | 28,989     | 28,170     |
| 2. Net premium income (including \$14,292 non-health premium income).....  | XXX.....       | 21,011,727 | 19,300,858 |            |
| 3. Change in unearned premium reserves and reserve for rate credit's.....  | XXX.....       |            |            |            |
| 4. Fee-for-service (net of \$0 medical expenses).....  | XXX.....       |            |            |            |
| 5. Risk revenue.....   | XXX.....       |            |            |            |
| 6. Aggregate write-ins for other health care related revenues.....   | XXX.....       | 9,069      | 9,069      | 128,851    |
| 7. Aggregate write-ins for other non-health revenues.....  | XXX.....       | 0          | 0          | 0          |
| 8. Total revenues (Lines 2 to 7).....  | XXX.....       | 21,020,796 | 19,429,898 |            |
| <b>Hospital and Medical:</b>   |                |            |            |            |
| 9. Hospital medical benefits.....  |                | 14,391,811 | 12,340,176 |            |
| 10. Other professional services.....   |                | 862,838    | 898,585    |            |
| 11. Outside referrals.....   |                |            |            |            |
| 12. Emergency room and out-of-area.....  |                |            |            |            |
| 13. Prescription drugs.....  |                | 4,404,787  | 3,795,966  |            |
| 14. Aggregate write-ins for other hospital and medical.....  |                | (65,163)   | 195,837    |            |
| 15. Incentive pool withhold adjustments and bonus amounts.....   |                |            |            |            |
| 16. Subtotal (Lines 9 to 15).....  | 0              | 19,594,273 | 17,230,374 |            |
| <b>Less:</b>   |                |            |            |            |
| 17. Net reinsurance recoveries.....  |                | 921,718    | 850,152    |            |
| 18. Total hospital and medical (Lines 16 minus 17).....  | 0              | 18,672,555 | 16,380,222 |            |
| 19. Non-health claims (net).....   |                |            |            |            |
| 20. Claims adjustment expenses, including \$0 cost containment expenses.....   |                | 1,296,543  | 1,202,422  |            |
| 21. General administrative expenses.....   |                | 231,990    | 201,022    |            |
| 22. Increase in reserves for life and accident and health contracts including \$0 increase in reserves for life only).....         |                | 486,000    | (95,000)   |            |
| 23. Total underwriting deductions (Lines 18 through 22).....   | 0              | 20,667,088 | 17,888,866 |            |
| 24. Net underwriting gain or (loss) (Lines 8 minus 23).....  | XXX.....       | 333,708    | 1741,033   |            |
| 25. Net investment income earned (Exhibit of Net Investment Income, Line 17).....  |                | 11,919     | 7,199      |            |
| 26. Net realized capital gains or (losses) less capital gains tax of \$0.....  |                | 0          | 0          |            |
| 27. Net investment gains or (losses) (Lines 25 plus 26).....   |                | 0          | 11,919     | 7,199      |
| 28. Net gain or (loss) from agents' or premium balances charged off [amount recovered \$.....0] (amount charged off \$.....0)..... |                | 0          | 0          | 0          |
| 29. Aggregate write-ins for other income or expenses.....  |                |            |            |            |
| 30. Net income or (loss) after capital gains tax and before all other federal income taxes (Lines 24 plus 27 plus 28 plus 29)..... | XXX.....       | 345,627    | 1,748,232  |            |
| 31. Federal and foreign income taxes incurred.....   | XXX.....       |            |            |            |
| 32. Net income (loss) (Lines 30 minus 31).....   | XXX.....       | 345,627    | 1,748,232  |            |
| <b>DETAILS OF WRITE-INS</b>  |                |            |            |            |
| 0601. ATRF pass-through.....   | XXX.....       | 9,069      | 128,861    |            |
| 0602. ....   | XXX.....       |            |            |            |
| 0603. ....   | XXX.....       |            |            |            |
| 0698. Summary of remaining write-ins for Line 6 from overflow page.....  | XXX.....       | 0          | 0          | 0          |
| 0699. Totals (Lines 0601 through 0603 plus 0698) (Line 6 above).....   | XXX.....       | 9,069      | 128,861    |            |
| 0701. ....   | XXX.....       |            |            |            |
| 0702. ....   | XXX.....       |            |            |            |
| 0703. ....   | XXX.....       |            |            |            |
| 0798. Summary of remaining write-ins for Line 7 from overflow page.....  | XXX.....       | 0          | 0          | 0          |
| 0799. Totals (Lines 0701 through 0703 plus 0798) (Line 7 above).....   | XXX.....       | 0          | 0          | 0          |
| 1401. ACA fees (including ATRF and PCORI).....   |                | (65,163)   | 195,837    |            |
| 1402. ....   |                |            |            |            |
| 1403. ....   |                |            |            |            |
| 1498. Summary of remaining write-ins for Line 14 from overflow page.....   | 0              | 0          | 0          | 0          |
| 1499. Totals (Lines 1401 through 1403 plus 1498) (Line 14 above).....  | 0              | (65,163)   | 195,837    |            |
| 2901. ....   |                |            |            |            |
| 2902. ....   |                |            |            |            |
| 2903. ....   |                |            |            |            |
| 2998. Summary of remaining write-ins for Line 29 from overflow page.....   | 0              | 0          | 0          | 0          |
| 2999. Totals (Lines 2901 through 2903 plus 2998) (Line 29 above).....  | 0              | 0          | 0          | 0          |

## STATEMENT OF REVENUE AND EXPENSES (Continued)

| CAPITAL AND SURPLUS ACCOUNT   |  | 1<br>Current Year | 2<br>Prior Year |
|---|--|-------------------|-----------------|
| 33. Capital and surplus prior reporting period.....   |  | .....4,973,969    | .....3,224,077  |
| 34. Net income or (loss) from Line 32.....  |  | .....345,627      | .....1,748,232  |
| 35. Change in valuation basis of aggregate policy and claim reserves.....                   |  |                   |                 |
| 36. Change in net unrealized capital gains and (losses) less capital gains tax of \$ 0..... |  |                   |                 |
| 37. Change in net unrealized foreign exchange capital gain or (loss).....                   |  |                   |                 |
| 38. Change in net deferred income tax.....  |  |                   | .....1,660      |
| 39. Change in nonadmitted assets.....   |  |                   |                 |
| 40. Change in unauthorized and certified reinsurance.....                                   |  |                   |                 |
| 41. Change in treasury stock.....   |  |                   |                 |
| 42. Change in surplus notes.....  |  |                   |                 |
| 43. Cumulative effect of changes in accounting principles.....                              |  |                   |                 |
| 44. Capital changes:  |  |                   |                 |
| 44.1 Paid in.....   |  |                   |                 |
| 44.2 Transferred from surplus (Stock Dividend).....   |  |                   |                 |
| 44.3 Transferred to surplus.....  |  |                   |                 |
| 45. Surplus adjustments:  |  |                   |                 |
| 45.1 Paid in.....   |  |                   |                 |
| 45.2 Transferred to capital (Stock Dividend).....   |  |                   |                 |
| 45.3 Transferred from capital.....  |  |                   |                 |
| 46. Dividends to stockholders.....  |  |                   |                 |
| 47. Aggregate write-ins for gains or (losses) in surplus.....                               |  |                   | .....0          |
| 48. Net change in capital and surplus (Lines 34 to 47).....                                 |  |                   | .....345,627    |
| 49. Capital and surplus end of reporting period (Line 33 plus 48).....                      |  |                   | .....5,319,596  |
|   |  |                   | .....4,973,969  |

## DETAILS OF WRITE-INS

|  |  |  |        |
|--|--|--|--------|
| 4701. ....   |  |  |        |
| 4702. ....   |  |  |        |
| 4703. ....   |  |  |        |
| 4798. Summary of remaining write-ins for Line 47 from overflow page..... |  |  | .....0 |
| 4799. Totals (Lines 4701 through 4703 plus 4798) (Line 47 above).....    |  |  | .....0 |

**CASH FLOW**

|  |  | 1<br>Current Year | 2<br>Prior Year |
|--|--|-------------------|-----------------|
| <b>CASH FROM OPERATIONS</b>  |  |                   |                 |
| 1. Premiums collected net of reinsurance.....  |  | 20,871,818        | 19,290,334      |
| 2. Net investment income.....  |  | 11,919            | 7,199           |
| 3. Miscellaneous income.....   |  | 9,069             | 128,881         |
| 4. Total (Lines 1 through 3).....  |  | 20,892,806        | 19,426,334      |
| 5. Benefit and loss related payments.....  |  | 18,421,637        | 16,535,924      |
| 6. Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts.....                    |  |                   |                 |
| 7. Commissions, expenses paid and aggregate write-ins for deductions.....                                      |  |                   |                 |
| 8. Dividends paid to policyholders.....  |  | 1,504,578         | 1,394,274       |
| 9. Federal and foreign income taxes paid (recovered) net of \$.....0 tax on capital gains (losses).....        |  |                   |                 |
| 10. Total (Lines 5 through 9).....   |  | 19,926,215        | 17,930,198      |
| 11. Net cash from operations (Line 4 minus Line 10).....   |  | 966,591           | 1,496,196       |
| <b>CASH FROM INVESTMENTS</b>   |  |                   |                 |
| 12. Proceeds from investments sold, matured or repaid:   |  |                   |                 |
| 12.1 Bonds.....  |  |                   |                 |
| 12.2 Stocks.....   |  |                   |                 |
| 12.3 Mortgage loans.....   |  |                   |                 |
| 12.4 Real estate.....  |  |                   |                 |
| 12.5 Other invested assets.....  |  |                   |                 |
| 12.6 Net gains or (losses) on cash, cash equivalents and short-term investments.....                           |  |                   |                 |
| 12.7 Miscellaneous proceeds.....   |  |                   |                 |
| 12.8 Total investment proceeds (Lines 12.1 to 12.7).....   |  | 0                 | 0               |
| 13. Cost of investments acquired (long-term only):   |  |                   |                 |
| 13.1 Bonds.....  |  |                   |                 |
| 13.2 Stocks.....   |  |                   |                 |
| 13.3 Mortgage loans.....   |  |                   |                 |
| 13.4 Real estate.....  |  |                   |                 |
| 13.5 Other invested assets.....  |  |                   |                 |
| 13.6 Miscellaneous applications.....   |  |                   |                 |
| 13.7 Total investments acquired (Lines 13.1 to 13.6).....  |  | 0                 | 0               |
| 14. Net increase (decrease) in contract loans and premium notes.....   |  |                   |                 |
| 15. Net cash from investments (Line 12.8 minus Lines 13.7 minus Line 14).....                                  |  | 0                 | 0               |
| <b>CASH FROM FINANCING AND MISCELLANEOUS SOURCES</b>   |  |                   |                 |
| 16. Cash provided (applied):   |  |                   |                 |
| 16.1 Surplus notes, capital notes.....   |  |                   |                 |
| 16.2 Capital and paid in surplus, less treasury stock.....   |  |                   |                 |
| 16.3 Borrowed funds.....   |  |                   |                 |
| 16.4 Net deposits on deposit-type contracts and other insurance liabilities.....                               |  |                   |                 |
| 16.5 Dividends to stockholders.....  |  |                   |                 |
| 16.6 Other cash provided (applied).....  |  |                   |                 |
| 17. Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6)..... |  | 0                 | 0               |
| <b>RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS</b>                                     |  |                   |                 |
| 18. Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17).....       |  | 966,591           | 1,496,196       |
| 19. Cash, cash equivalents and short-term investments:   |  |                   |                 |
| 19.1 Beginning of year.....  |  | 7,042,624         | 5,546,428       |
| 19.2 End of year (Line 18 plus Line 19.1).....   |  | 8,009,215         | 7,042,624       |
| 20.0001.....   |  |                   |                 |

Note: Supplemental disclosures of cash flow information for non-cash transactions:

20.0001.....

# ANALYSIS OF OPERATIONS BY LINES OF BUSINESS

| Line  | 1      | 2         | 3          | 4         | 5 | 6 | 7 | 8 | 9 | 10 |
|---|--------|-----------|------------|-----------|---|---|---|---|---|----|
| 1. Net premium income   | 14,292 | 1,011,727 | 19,989,363 | 1,099,072 |   |   |   |   |   |    |
| 2. Change in unearned premium reserves and reserve for rate credit        |        |           |            |           |   |   |   |   |   |    |
| 3. Fee-for-service (net of \$,000 medical expenses)                       |        |           |            |           |   |   |   |   |   |    |
| 4. Risk revenue   |        |           |            |           |   |   |   |   |   |    |
| 5. Aggregate write-ins for other health care related revenues             |        |           |            |           |   |   |   |   |   |    |
| 6. Aggregate write-ins for other non-health care related revenues         |        |           |            |           |   |   |   |   |   |    |
| 7. Total revenues (Lines 1 to 6)  |        |           |            |           |   |   |   |   |   |    |
| 8. Hospital medical services  |        |           |            |           |   |   |   |   |   |    |
| 9. Other professional services  |        |           |            |           |   |   |   |   |   |    |
| 10. Outside referrals   |        |           |            |           |   |   |   |   |   |    |
| 11. Emergency room and out-of-area  |        |           |            |           |   |   |   |   |   |    |
| 12. Prescription drugs  |        |           |            |           |   |   |   |   |   |    |
| 13. Aggregate write-ins for other hospital and medical                    |        |           |            |           |   |   |   |   |   |    |
| 14. Income pool withheld adjustments and bonus amounts                    |        |           |            |           |   |   |   |   |   |    |
| 15. Subtotal (Lines 8 to 14)  |        |           |            |           |   |   |   |   |   |    |
| 16. Net reinsurance recoverables  |        |           |            |           |   |   |   |   |   |    |
| 17. Total hospital and medical (Lines 15 minus 16)                        |        |           |            |           |   |   |   |   |   |    |
| 18. Non-hospital claims (net)   |        |           |            |           |   |   |   |   |   |    |
| 19. Claims adjustment expenses including \$,000 cost containment expenses |        |           |            |           |   |   |   |   |   |    |
| 20. General administrative expenses                                       |        |           |            |           |   |   |   |   |   |    |
| 21. Increase in reserves for accident and health contracts                |        |           |            |           |   |   |   |   |   |    |
| 22. Increase in reserves for life contracts                               |        |           |            |           |   |   |   |   |   |    |
| 23. Total underrating deductions (Lines 17 to 22)                         |        |           |            |           |   |   |   |   |   |    |
| 24. Net underwriting gain or (loss) (Line 7 minus Line 23)                |        |           |            |           |   |   |   |   |   |    |
| 2501. ATFE pass-through   |        |           |            |           |   |   |   |   |   |    |
| 2502. Summary of remaining write-ins for Line 5 from overview page        |        |           |            |           |   |   |   |   |   |    |
| 2503. Total (Lines 0501 through 0503 plus 0598) (Line 5 above)            |        |           |            |           |   |   |   |   |   |    |
| 2559. Total (Lines 0501 through 0503 plus 0598) (Line 5 above)            |        |           |            |           |   |   |   |   |   |    |
| 2598. Summary of remaining write-ins for Line 5 from overview page        |        |           |            |           |   |   |   |   |   |    |
| 2602. Total (Lines 0501 through 0503 plus 0598) (Line 5 above)            |        |           |            |           |   |   |   |   |   |    |
| 2603. Total (Lines 0501 through 0503 plus 0698) (Line 6 above)            |        |           |            |           |   |   |   |   |   |    |
| 2698. Summary of remaining write-ins for Line 6 from overview page        |        |           |            |           |   |   |   |   |   |    |
| 2701. ACA fees (including ATFE and PCORI)                                 |        |           |            |           |   |   |   |   |   |    |
| 2702. Total (Lines 0601 through 0603 plus 0698) (Line 6 above)            |        |           |            |           |   |   |   |   |   |    |
| 2703. Summary of remaining write-ins for Line 6 from overview page        |        |           |            |           |   |   |   |   |   |    |
| 2704. Total (Lines 0601 through 0603 plus 0698) (Line 6 above)            |        |           |            |           |   |   |   |   |   |    |
| 2799. Total (Lines 0501 through 0503 plus 0598) (Line 5 above)            |        |           |            |           |   |   |   |   |   |    |
| 2800. Total (Lines 0501 through 0503 plus 0598) (Line 5 above)            |        |           |            |           |   |   |   |   |   |    |
| 2801. ACA fees (including ATFE and PCORI)                                 |        |           |            |           |   |   |   |   |   |    |
| 2802. Total (Lines 0601 through 0603 plus 0698) (Line 6 above)            |        |           |            |           |   |   |   |   |   |    |
| 2803. Summary of remaining write-ins for Line 6 from overview page        |        |           |            |           |   |   |   |   |   |    |
| 2804. Total (Lines 0601 through 0603 plus 0698) (Line 6 above)            |        |           |            |           |   |   |   |   |   |    |
| 2998. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3001. Summary of remaining write-ins for Line 13 from overview page       |        |           |            |           |   |   |   |   |   |    |
| 3002. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3003. Summary of remaining write-ins for Line 13 from overview page       |        |           |            |           |   |   |   |   |   |    |
| 3004. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3098. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3099. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3100. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3199. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3200. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3201. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3299. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3300. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3398. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3399. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3400. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3499. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3500. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3598. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3599. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3600. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3699. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3700. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3799. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3800. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3899. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3900. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 3999. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4000. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4099. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4100. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4199. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4200. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4299. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4300. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4399. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4400. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4499. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4500. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4599. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4600. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4699. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4700. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4799. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4800. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4899. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4900. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 4999. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5000. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5099. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5100. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5199. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5200. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5299. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5300. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5399. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5400. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5499. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5500. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5599. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5600. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5699. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5700. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5799. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5800. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5899. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5900. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 5999. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6000. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6099. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6100. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6199. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6200. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6299. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6300. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6399. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6400. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6499. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6500. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6599. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6600. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6699. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6700. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6799. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6800. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6899. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6900. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 6999. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7000. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7099. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7100. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7199. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7200. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7299. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7300. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7399. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7400. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7499. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7500. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7599. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7600. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7699. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7700. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7799. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7800. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7899. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7900. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 7999. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           |            |           |   |   |   |   |   |    |
| 8000. Total (Lines 1301 through 1303 plus 1398) (Line 13 above)           |        |           | </td       |           |   |   |   |   |   |    |

**UNDERWRITING AND INVESTMENT EXHIBIT**  
**PART 1 - PREMIUMS**

| Line of Business                          | Net Premium<br>Income<br>(Col. 1 + 2 - 3) |
|---|---|
| 1. Comprehensive (hospital and medical)   | 19,898,363                                |
| 2. Medicare supplement                    | 0   |
| 3. Dental only                            | 1,099,072                                 |
| 4. Visitor only                           | 0   |
| 5. Federal employees health benefits plan | 0   |
| 6. Title VIII - Medicare                  | 0   |
| 7. Title XIX - Medicaid                   | 0   |
| 8. Other health                           | 0   |
| 9. Health subtotal (Lines 1 through 8)    | 20,997,435                                |
| 10. Life                                  | 14,292                                    |
| 11. Property/casualty                     | 0   |
| 12. Totals (Lines 9 to 11)                | 21,011,727                                |

**UNDERRITING AND INVESTMENT EXHIBIT**  
**PART 2 - CLAIMS INCURRED DURING THE YEAR**

| 1. Payments during the year:   | 1          | 2          | 3       | 4 | 5 | 6 | 7                | 8               | 9          | 10     |
|--|------------|------------|---------|---|---|---|------------------|-----------------|------------|--------|
| 1.1 Direct:  | 19,703,854 | 18,796,598 | 862,838 |   |   |   | Title<br>Medical | Other<br>Health | Non-Health |        |
| 1.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 44,418 |
| 1.3 Reinsurance ceded:   | 18,377,18  | 17,874,980 | 862,838 | 0 | 0 | 0 | 0                | 0               | 0          | 44,418 |
| 1.4 Net:   | 1,326      | 921,718    | 0       | 0 | 0 | 0 | 0                | 0               | 0          | 0      |
| 2. Paid medical incentive pools and bonuses:                         | 18,377,18  | 17,874,980 | 862,838 | 0 | 0 | 0 | 0                | 0               | 0          | 0      |
| 3. Claim liability December 31, current year from Part 2A:           | 0          | 0          | 0       | 0 | 0 | 0 | 0                | 0               | 0          | 0      |
| 3.1 Direct:  | 2,102,000  | 2,050,000  | 52,000  |   |   |   |                  |                 |            |        |
| 3.2 Reinsurance assumed:   | 2,102,000  | 2,050,000  | 52,000  |   |   |   |                  |                 |            |        |
| 3.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            |        |
| 3.4 Net:   | 2,102,000  | 2,050,000  | 52,000  |   |   |   |                  |                 |            |        |
| 4. Claim reserve December 31, current year from Part 2D:             | 0          | 0          | 0       | 0 | 0 | 0 | 0                | 0               | 0          | 0      |
| 4.1 Direct:  | 2,102,000  | 2,050,000  | 52,000  |   |   |   |                  |                 |            |        |
| 4.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            |        |
| 4.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            |        |
| 4.4 Net:   | 2,102,000  | 2,050,000  | 52,000  |   |   |   |                  |                 |            |        |
| 5. Accrued medical incentive pools and bonuses, current year:        | 0          | 0          | 0       | 0 | 0 | 0 | 0                | 0               | 0          | 0      |
| 6. Net healthcare receivables (a):                                   | 0          | 0          | 0       | 0 | 0 | 0 | 0                | 0               | 0          | 0      |
| 7. Amounts recoverable from reinsurers December 31, current year:    | 0          | 0          | 0       | 0 | 0 | 0 | 0                | 0               | 0          | 0      |
| 8.1 Direct:  | 1,641,000  | 1,573,000  | 68,000  |   |   |   |                  |                 |            |        |
| 8.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            |        |
| 8.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            |        |
| 8.4 Net:   | 1,641,000  | 1,573,000  | 68,000  |   |   |   |                  |                 |            |        |
| 8.5.1 Reinsurance December 31, prior year from Part 2A:              | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.5.2 Amounts recoverable from reinsurers December 31, current year: | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.5.3 Net healthcare receivables (a):                                | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.6.1 Reinsurance December 31, prior year from Part 2A:              | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.6.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.6.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.6.4 Net:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.7.1 Reinsurance December 31, prior year from Part 2A:              | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.7.2 Amounts recoverable from reinsurers December 31, current year: | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.7.3 Net healthcare receivables (a):                                | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.8.1 Reinsurance December 31, prior year from Part 2A:              | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.8.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.8.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.8.4 Net:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.9.1 Reinsurance December 31, prior year from Part 2D:              | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.9.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.9.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 8.9.4 Net:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.1.1 Direct:  | 1,641,000  | 1,573,000  | 68,000  |   |   |   |                  |                 |            | 0      |
| 9.1.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.1.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.1.4 Net:   | 1,641,000  | 1,573,000  | 68,000  |   |   |   |                  |                 |            | 0      |
| 9.2.1 Reinsurance December 31, prior year from Part 2D:              | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.2.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.2.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.2.4 Net:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.3.1 Reinsurance December 31, prior year from Part 2A:              | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.3.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.3.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.3.4 Net:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.4.1 Direct:  | 1,641,000  | 1,573,000  | 68,000  |   |   |   |                  |                 |            | 0      |
| 9.4.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.4.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.4.4 Net:   | 1,641,000  | 1,573,000  | 68,000  |   |   |   |                  |                 |            | 0      |
| 9.5.1 Reinsurance December 31, prior year from Part 2A:              | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.5.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.5.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.5.4 Net:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.6.1 Reinsurance December 31, prior year from Part 2D:              | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.6.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.6.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.6.4 Net:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.7.1 Reinsurance December 31, prior year from Part 2A:              | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.7.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.7.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.7.4 Net:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.8.1 Reinsurance December 31, prior year from Part 2A:              | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.8.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.8.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.8.4 Net:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.9.1 Reinsurance December 31, prior year from Part 2D:              | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.9.2 Reinsurance assumed:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.9.3 Reinsurance ceded:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.9.4 Net:   | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.10.1 Reinsurance December 31, prior year from Part 2A:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.10.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.10.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.10.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.11.1 Reinsurance December 31, prior year from Part 2D:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.11.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.11.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.11.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.12.1 Reinsurance December 31, prior year from Part 2A:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.12.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.12.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.12.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.13.1 Reinsurance December 31, prior year from Part 2A:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.13.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.13.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.13.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.14.1 Reinsurance December 31, prior year from Part 2D:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.14.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.14.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.14.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.15.1 Reinsurance December 31, prior year from Part 2A:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.15.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.15.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.15.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.16.1 Reinsurance December 31, prior year from Part 2D:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.16.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.16.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.16.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.17.1 Reinsurance December 31, prior year from Part 2A:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.17.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.17.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.17.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.18.1 Reinsurance December 31, prior year from Part 2D:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.18.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.18.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.18.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.19.1 Reinsurance December 31, prior year from Part 2A:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.19.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.19.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.19.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.20.1 Reinsurance December 31, prior year from Part 2D:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.20.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.20.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.20.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.21.1 Reinsurance December 31, prior year from Part 2A:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.21.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.21.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.21.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.22.1 Reinsurance December 31, prior year from Part 2D:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.22.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.22.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.22.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.23.1 Reinsurance December 31, prior year from Part 2A:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.23.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.23.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.23.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.24.1 Reinsurance December 31, prior year from Part 2D:             | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.24.2 Reinsurance assumed:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.24.3 Reinsurance ceded:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.24.4 Net:  | 0          | 0          | 0       |   |   |   |                  |                 |            | 0      |
| 9.25.1 Reinsurance December 31, prior year from Part 2A:             |            |            |         |   |   |   |                  |                 |            |        |

**UNDERWRITING AND INVESTMENT EXHIBIT**  
**PART 2A - CLAIMS LIABILITY END OF CURRENT YEAR**

| 1   | 2         | 3  | 4                          | 5     | 6                  | 7                  | 8            | 9            | 10         |
|---|-----------|--|----------------------------|-------|--------------------|--------------------|--------------|--------------|------------|
| 1. Reported in processes of adjustment:               |           | Federal Employees Health and Hospital Plan | Supplemental Benefits Plan | Other | Title XIX Medicare | Title XIX Medicare | Other Health | Other Health | Non-Health |
| 1.1 Direct.   | 398,000   | 388,000                                    | 10,000                     |       |                    |                    |              |              |            |
| 1.2 Reinsurance assumed.                              | 0         |  |                            |       |                    |                    |              |              |            |
| 1.3 Reinsurance ceded.                                | 0         |  |                            |       |                    |                    |              |              |            |
| 1.4 Net.  | 398,000   | 388,000                                    | 10,000                     | 0     | 0                  | 0                  | 0            | 0            | 0          |
| 2. Incurred but unreported:                           |           |  |                            |       |                    |                    |              |              |            |
| 2.1 Direct.   | 1,704,000 | 1,662,000                                  | 42,000                     | 0     | 0                  | 0                  | 0            | 0            | 0          |
| 2.2 Reinsurance assumed.                              | 0         |  |                            |       |                    |                    |              |              |            |
| 2.3 Reinsurance ceded.                                | 0         |  |                            |       |                    |                    |              |              |            |
| 2.4 Net.  | 1,704,000 | 1,662,000                                  | 42,000                     | 0     | 0                  | 0                  | 0            | 0            | 0          |
| 3. Amounts withheld from paid claims and capitations: |           |  |                            |       |                    |                    |              |              |            |
| 3.1 Direct.   | 0         |  |                            |       |                    |                    |              |              |            |
| 3.2 Reinsurance assumed.                              | 0         |  |                            |       |                    |                    |              |              |            |
| 3.3 Reinsurance ceded.                                | 0         |  |                            |       |                    |                    |              |              |            |
| 3.4 Net.  | 0         |  |                            |       |                    |                    |              |              |            |
| 4. Totals:  |           |  |                            |       |                    |                    |              |              |            |
| 4.1 Direct.   | 2,102,000 | 2,050,000                                  | 52,000                     | 0     | 0                  | 0                  | 0            | 0            | 0          |
| 4.2 Reinsurance assumed.                              | 0         |  |                            |       |                    |                    |              |              |            |
| 4.3 Reinsurance ceded.                                | 0         |  |                            |       |                    |                    |              |              |            |
| 4.4 Net.  | 2,102,000 | 2,050,000                                  | 52,000                     | 0     | 0                  | 0                  | 0            | 0            | 0          |

| PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE  |           |                             |  |   |   |  |
|--|-----------|-----------------------------|--|---|---|--|
| UNDERWRITING AND INVESTMENT EXHIBIT                                    |           |                             |  |   |   |  |
| 6  | 5         | Claims Paid During the Year | Claims Reserve and Claim Liability December 31 of Current Year | Claims Paid December 31 of Current Year | On Claims Incurred Prior to January 1 of Current Year | On Claims Incurred December 31 of Current Year |
| 1. Comprehensive (hospital and medical)                                | 1,427,473 | 16,497,407                  | 50,000   | 2,000,000                               | 4,000   | 420,317  |
| 2. Medicare supplement   | 0         | 0                           | 0  | 0                                       | 0   | 0  |
| 3. Dental only   | 43,521    | 51,000                      | 51,000   | 42,521                                  | 4,000   | 820,317  |
| 4. Vision only   | 0         | 0                           | 0  | 0                                       | 0   | 0  |
| 5. Federal employees health benefits plan                              | 0         | 0                           | 0  | 0                                       | 0   | 0  |
| 6. Title VIII - Medicare   | 0         | 0                           | 0  | 0                                       | 0   | 0  |
| 7. Title XIX - Medicaid  | 0         | 0                           | 0  | 0                                       | 0   | 0  |
| 8. Other health  | 0         | 0                           | 0  | 0                                       | 0   | 0  |
| 9. Health subtotal (Lines 1 to 8)                                      | 1,470,994 | 51,000                      | 2,051,000  | 1,419,994                               | 17,317,724  | 1,419,994                                      |
| 10. Healthcare receivables (a)   | 0         | 0                           | 0  | 0                                       | 0   | 0  |
| 11. Other non-health   | 0         | 0                           | 0  | 0                                       | 0   | 0  |
| 12. Medical incentive pools and bonus amounts                          | 0         | 0                           | 0  | 0                                       | 0   | 0  |
| 13. Totals (Lines 9 - 10 + 11 + 12)                                    | 1,470,994 | 51,000                      | 2,051,000  | 1,419,994                               | 17,317,724  | 1,419,994                                      |
| (a) Excludes \$.....0 loans or advances to providers not yet expended. |           |                             |  |   |   |  |

## UNDERWRITING AND INVESTMENT EXHIBIT

(000 Omitted)

| Year in Which Losses Were Incurred | Cumulative Net Amounts Paid |           |           |           |           |
|------------------------------------|-----------------------------|-----------|-----------|-----------|-----------|
|                                    | 1<br>2013                   | 2<br>2014 | 3<br>2015 | 4<br>2016 | 5<br>2017 |
| 1. Prior                           | 1,998                       | 1,990     | 1,990     | 1,990     | 1,990     |
| 2. 2013                            | 15,384                      | 16,458    | 16,457    | 16,457    | 16,457    |
| 3. 2014                            | 1,990                       | 1,990     | 1,990     | 1,990     | 1,990     |
| 4. 2015                            | 15,384                      | 16,458    | 16,457    | 16,457    | 16,457    |
| 5. 2016                            | 1,990                       | 1,990     | 1,990     | 1,990     | 1,990     |
| 6. 2017                            | 1,990                       | 1,990     | 1,990     | 1,990     | 1,990     |
| 7. 2018                            | 1,990                       | 1,990     | 1,990     | 1,990     | 1,990     |

**SECTION A - PAID HEALTH CLAIMS - GRAND TOTAL**

**PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS**

| Year in Which Losses Were Incurred | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Income Pool and Bonuses Outstanding at End of Year |        |        |        |         |
|------------------------------------|---|--------|--------|--------|---------|
|                                    | 1   | 2013   | 2014   | 2015   | 4       |
| 5                                  | 2017  | 2016   | 2015   | 2017   | 1. PfdR |
| 1. 2013                            | 1,990   | 1,990  | 1,990  | 1,990  | 1,990   |
| 2. 2013                            | 16,457  | 16,457 | 16,457 | 16,457 | 16,457  |
| 3. 2014                            | 16,457  | 16,467 | 16,527 | 16,527 | 16,527  |
| 4. 2014                            | 16,457  | 16,469 | 17,98  | 17,98  | 17,98   |
| 5. 2015                            | 16,457  | 16,469 | 17,530 | 17,530 | 17,530  |
| 6. 2015                            | 16,457  | 16,469 | 16,475 | 16,475 | 16,475  |
| 7. 2016                            | 16,457  | 16,469 | 17,539 | 17,539 | 17,539  |
| 8. 2016                            | 16,457  | 16,469 | 16,475 | 16,475 | 16,475  |
| 9. 2017                            | 16,457  | 16,469 | 16,475 | 16,475 | 16,475  |
| 10. 2017                           | 16,457  | 16,469 | 16,475 | 16,475 | 16,475  |
| 11. 2017                           | 16,457  | 16,469 | 16,475 | 16,475 | 16,475  |

**SECTION B - INCURRED HEALTH CLAIMS - GRAND TOTAL**

Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Outstanding at End of Year

SECTION C - INCURRED YET TO BE PAID CLAIM AND CLAIM ADJUSTMENT EXPENSES RATIO - GRAND TOTAL

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**UNDERRITING AND INVESTMENT EXHIBIT**

**PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS**

**SECTION A - PAID HEALTH CLAIMS - HOSPITAL AND MEDICAL**

| Year in Which Losses Were Incurred |        | Cumulative Net Amounts Paid |        | Year in Which Losses Were Incurred |        | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incenitve Pool and Bonuses Outstanding at End of Year |        |        |        |
|------------------------------------|--------|-----------------------------|--------|------------------------------------|--------|--|--------|--------|--------|
| 1                                  | 2013   | 2                           | 2014   | 3                                  | 2015   | 4  | 2016   | 5      | 2017   |
| 1. Prior                           | 1,920  | 1,912                       | 1,912  | 1,912                              | 1,912  | 1,912  | 1,912  | 1,912  | 1,912  |
| 2. 2013.                           | 15,488 | 15,488                      | 15,488 | 15,488                             | 15,488 | 15,488   | 15,488 | 15,488 | 15,488 |
| 3. 2014.                           | 15,488 | 15,488                      | 15,488 | 15,488                             | 15,488 | 15,488   | 15,488 | 15,488 | 15,488 |
| 4. 2015.                           | 15,488 | 15,488                      | 15,488 | 15,488                             | 15,488 | 15,488   | 15,488 | 15,488 | 15,488 |
| 5. 2016.                           | 16,620 | 16,620                      | 16,620 | 16,620                             | 16,620 | 16,620   | 16,620 | 16,620 | 16,620 |
| 6. 2017.                           | 16,620 | 16,620                      | 16,620 | 16,620                             | 16,620 | 16,620   | 16,620 | 16,620 | 16,620 |

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| SECTION B - INCURRED HEALTH CLAIMS - HOSPITAL AND MEDICAL |        | Year in Which Losses Were Incurred |        | Year in Which Losses Were Incurred |        | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incenitve Pool and Bonuses Outstanding at End of Year |        |        |        |
|---|--------|------------------------------------|--------|------------------------------------|--------|--|--------|--------|--------|
| 1   | 2013   | 2                                  | 2014   | 3                                  | 2015   | 4  | 2016   | 5      | 2017   |
| 1. Prior  | 1,927  | 1,912                              | 1,912  | 1,912                              | 1,912  | 1,912  | 1,912  | 1,912  | 1,912  |
| 2. 2013.  | 15,810 | 15,497                             | 15,497 | 15,497                             | 15,497 | 15,497   | 15,497 | 15,497 | 15,497 |
| 3. 2014.  | 15,488 | 15,488                             | 15,488 | 15,488                             | 15,488 | 15,488   | 15,488 | 15,488 | 15,488 |
| 4. 2015.  | 15,456 | 15,456                             | 15,456 | 15,456                             | 15,456 | 15,456   | 15,456 | 15,456 | 15,456 |
| 5. 2016.  | 16,620 | 16,620                             | 16,620 | 16,620                             | 16,620 | 16,620   | 16,620 | 16,620 | 16,620 |
| 6. 2017.  | 16,620 | 16,620                             | 16,620 | 16,620                             | 16,620 | 16,620   | 16,620 | 16,620 | 16,620 |

| SECTION C - INCURRED HEALTH CLAIM AND CLAIM ADJUSTMENT EXPENSE RATE - HOSPITAL AND MEDICAL |        | Years in Which Premiums Were Earned and Expenses Were Incurred |       | Years in Which Premiums Were Earned and Expenses Were Incurred |      | Years in Which Premiums Were Earned and Expenses Were Incurred |    |
|--|--------|--|-------|--|------|--|----|
| 1  | 2      | 3  | 4     | 5  | 6    | 7  | 8  |
| 1. 2013.   | 19,380 | 15,488   | 1,132 | 7,3  | 85.8 | 8  | 10 |
| 2. 2014.   | 18,590 | 15,456   | 1,100 | 7,1  | 85.8 | 8  | 10 |
| 3. 2015.   | 17,713 | 16,620   | 1,100 | 7,5  | 89.1 | 8  | 10 |
| 4. 2016.   | 19,268 | 15,333   | 1,073 | 7.5  | 99.9 | 8  | 10 |
| 5. 2017.   | 21,143 | 16,498   | 1,151 | 7.6  | 84.0 | 8  | 10 |

**UNDERRITING AND INVESTMENT EXHIBIT**

**PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS**

(\$000 Omitted)

| SECTION A - PAID HEALTH CLAIMS - MEDICARE SUPPLEMENT |                             |   |   |      |      |      |
|--|-----------------------------|---|---|------|------|------|
| Year in Which Losses Were Incurred                   | Cumulative Net Amounts Paid |   |   |      |      |      |
|  | 1                           | 2 | 3 | 2014 | 2015 | 2016 |
| 1. Prior   |                             |   |   |      |      |      |
| 2. 2013  |                             |   |   |      |      |      |
| 3. 2014  |                             |   |   |      |      |      |
| 4. 2015  |                             |   |   |      |      |      |
| 5. 2016  |                             |   |   |      |      |      |
| 6. 2017  |                             |   |   |      |      |      |

| SECTION B - INCURRED HEALTH CLAIMS - MEDICARE SUPPLEMENT |  |   |   |      |      |      |
|--|--|---|---|------|------|------|
| Year in Which Losses Were Incurred                       | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year |   |   |      |      |      |
|  | 1  | 2 | 3 | 2014 | 2015 | 2016 |
| 1. Prior   |  |   |   |      |      |      |
| 2. 2013  |  |   |   |      |      |      |
| 3. 2014  |  |   |   |      |      |      |
| 4. 2015  |  |   |   |      |      |      |
| 5. 2016  |  |   |   |      |      |      |
| 6. 2017  |  |   |   |      |      |      |

| Years in Which Premiums were Earred and | Premiums Earred | Claim Payments | Expense Payments | Percent | Claims and Expenses | Total Claims and Expenses | Percent | Claims were incurred |           |
|---|-----------------|----------------|------------------|---------|---------------------|---------------------------|---------|----------------------|-----------|
|   |                 |                |                  |         |                     |                           |         | Col. 5 + 7 + 8       | Col. 9/11 |
| 1. 2013                                 | 0               | 0.0            | 0.0              | 0.0     | 0.0                 | 0.0                       | 0.0     | 0.0                  | 0.0       |
| 2. 2014                                 | 0               | 0.0            | 0.0              | 0.0     | 0.0                 | 0.0                       | 0.0     | 0.0                  | 0.0       |
| 3. 2015                                 | 0               | 0.0            | 0.0              | 0.0     | 0.0                 | 0.0                       | 0.0     | 0.0                  | 0.0       |
| 4. 2016                                 | 0               | 0.0            | 0.0              | 0.0     | 0.0                 | 0.0                       | 0.0     | 0.0                  | 0.0       |
| 5. 2017                                 | 0               | 0.0            | 0.0              | 0.0     | 0.0                 | 0.0                       | 0.0     | 0.0                  | 0.0       |

**UNDERRITING AND INVESTMENT EXHIBIT**

**SECTION A - PAID HEALTH CLAIMS - DENTAL ONLY**

| Year in Which Losses Were Incurred | Cumulative Net Amounts Paid |      |      |      |      |
|------------------------------------|-----------------------------|------|------|------|------|
|                                    | 1                           | 2    | 3    | 4    | 5    |
| 1. Prior                           | .66                         | .66  | .66  | 2016 | 2017 |
| 2. 2013                            | .960                        | .960 | .960 | .960 | .960 |
| 3. 2014                            | .662                        | .662 | .662 | .708 | .708 |
| 4. 2015                            | .910                        | .910 | .910 | .910 | .910 |
| 5. 2016                            | .626                        | .626 | .626 | .626 | .626 |
| 6. 2017                            | XXX                         | XXX  | XXX  | XXX  | XXX  |

(\$000 Omitted)

**PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS**

| Year in Which Losses Were Incurred | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Reserve Pool and Bonus Outstanding at End of Year |      |      |      |      |
|------------------------------------|--|------|------|------|------|
|                                    | 1  | 2    | 3    | 4    | 5    |
| 1. Prior                           | .66  | .66  | .66  | 2016 | 2017 |
| 2. 2013                            | .964   | .964 | .964 | .964 | .964 |
| 3. 2014                            | .951   | .951 | .951 | .951 | .951 |
| 4. 2015                            | .724   | .724 | .724 | .724 | .724 |
| 5. 2016                            | XXX  | XXX  | XXX  | XXX  | XXX  |
| 6. 2017                            | XXX  | XXX  | XXX  | XXX  | XXX  |

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**SECTION B - INCURRED HEALTH CLAIMS - DENTAL ONLY**

| Year in Which Losses Were Incurred | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Reserve Pool and Bonus Outstanding at End of Year |      |      |      |      |
|------------------------------------|--|------|------|------|------|
|                                    | 1  | 2    | 3    | 4    | 5    |
| 1. Prior                           | .66  | .66  | .66  | 2016 | 2017 |
| 2. 2013                            | .96  | .96  | .96  | .96  | .96  |
| 3. 2014                            | .709   | .709 | .709 | .709 | .709 |
| 4. 2015                            | .911   | .911 | .911 | .911 | .911 |
| 5. 2016                            | .910   | .910 | .910 | .910 | .910 |
| 6. 2017                            | XXX  | XXX  | XXX  | XXX  | XXX  |

**SECTION C - INCURRED YEAR HEALTH CLAIM AND CLAIM ADJUSTMENT EXPENSE RATIO - DENTAL ONLY**

| Years in Which Premiums were Earned | Total Claims and Expenses Incurred |       |     |     |       |
|-------------------------------------|------------------------------------|-------|-----|-----|-------|
|                                     | 1                                  | 2     | 3   | 4   | 5     |
| 1. 2013                             | 1,214                              | 1,004 | 827 | 820 | 1,099 |
| 2. 2014                             | 1,132                              | 708   | 667 | 910 | 1,111 |
| 3. 2015                             | 1,111                              | 708   | 667 | 910 | 1,109 |
| 4. 2016                             | 1,109                              | 708   | 667 | 910 | 1,109 |
| 5. 2017                             | 1,099                              | 708   | 667 | 910 | 1,099 |

**SECTION D - PREMIUMS EARNED AND CLAIM ADJUSTMENT EXPENSE RATIO - DENTAL ONLY**

| Years in Which Premiums were Earned | Claims and Expenses Incurred |       |     |     |       |
|-------------------------------------|------------------------------|-------|-----|-----|-------|
|                                     | 1                            | 2     | 3   | 4   | 5     |
| 1. 2013                             | 1,214                        | 1,004 | 827 | 820 | 1,099 |
| 2. 2014                             | 1,132                        | 708   | 667 | 910 | 1,111 |
| 3. 2015                             | 1,111                        | 708   | 667 | 910 | 1,109 |
| 4. 2016                             | 1,109                        | 708   | 667 | 910 | 1,109 |
| 5. 2017                             | 1,099                        | 708   | 667 | 910 | 1,099 |

## UNDERWRITING AND INVESTMENT EXHIBIT

### SECTION A - PAID HEALTH CLAIMS - OTHER

(\$000 Omitted)

### PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS

| Year in Which Losses Were Incurred | Cumulative Net Amounts Paid | SECTION A - PAID HEALTH CLAIMS - OTHER |     |     |      |      |
|------------------------------------|-----------------------------|--|-----|-----|------|------|
|                                    |                             | 1                                      | 2   | 3   | 2014 | 2015 |
| 1. Prior                           |                             | 12                                     | 12  | 12  | 12   | 12   |
| 2. 2013                            | 16                          | 19                                     | 19  | 19  | 19   | 19   |
| 3. 2014                            | XXX                         | XXX                                    | XXX | XXX | XXX  | XXX  |
| 4. 2015                            | XXX                         | XXX                                    | XXX | XXX | XXX  | XXX  |
| 5. 2016                            | XXX                         | XXX                                    | XXX | XXX | XXX  | XXX  |
| 6. 2017                            | XXX                         | XXX                                    | XXX | XXX | XXX  | XXX  |

| Year in Which Losses Were Incurred | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Reserve Pool and Bonuses Outstanding at End of Year | SECTION B - INCURRED HEALTH CLAIMS - OTHER |     |     |      |      |
|------------------------------------|--|--|-----|-----|------|------|
|                                    |  | 1  | 2   | 3   | 2014 | 2015 |
| 1. Prior                           |  | 12   | 12  | 12  | 12   | 12   |
| 2. 2013                            | 16   | 19   | 19  | 19  | 19   | 19   |
| 3. 2014                            | XXX  | XXX  | XXX | XXX | XXX  | XXX  |
| 4. 2015                            | XXX  | XXX  | XXX | XXX | XXX  | XXX  |
| 5. 2016                            | XXX  | XXX  | XXX | XXX | XXX  | XXX  |
| 6. 2017                            | XXX  | XXX  | XXX | XXX | XXX  | XXX  |

| Years in Which Premiums were Earned and Claims were Incurred | Total Claims and Expenses Paid (Col. 5 + 7 + 8) | SECTION C - INCURRED YEAR HEALTH CLAIM AND CLAIM ADJUSTMENT EXPENSE RATIO - OTHER |    |       |       |       |
|--|---|---|----|-------|-------|-------|
|  |   | 1   | 2  | 3     | 4     | 5     |
| 1. 2013  | 24  | 19  | 16 | 104.2 | 104.2 | 104.2 |
| 2. 2014  | 25  | 25  | 25 | 77.8  | 77.8  | 77.8  |
| 3. 2015  | 7   | 7   | 7  | 0.0   | 0.0   | 0.0   |
| 4. 2016  | 0   | 0   | 0  | 0.0   | 0.0   | 0.0   |
| 5. 2017  | 0   | 0   | 0  | 0.0   | 0.0   | 0.0   |

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**UNDERRITTING AND INVESTMENT EXHIBIT**  
**PART 2D - AGGREGATE RESERVE FOR ACCIDENT AND HEALTH CONTRACTS ONLY**

| 1  | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|--|---|---|---|---|---|---|---|---|
| 1. Underpaid premium reserves.   | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2. Additional policy reserves (a).   | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3. Reserve for future contingent benefits.   | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4. Reserve for rate credits or experience rating refunds (including \$.....0 for investment income). | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5. Aggregate write-ins for other policy reserves.  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6. Totals (gross).   | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 7. Reinsurance ceded.  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 8. Totals (net) (Page 3, Line 4).  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 9. Present value of amounts not yet due on claims.   | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10. Reserve for future contingent benefits.  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 11. Aggregate write-ins for other claim reserves.  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12. Totals (gross).  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 13. Reinsurance ceded.   | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 14. Totals (net) (Page 3, Line 7).   | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DETAILS OF WRITE-INS   |   |   |   |   |   |   |   |   |
| 0501. 0502. 0503. 0508. Summary of remaining write-ins for Line 5 from overrow page                  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0501. Totals (Lines 0501 through 0503 plus 0508) (Line 5 above)                                      | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1101. 1102. 1103. Totals (Lines 1101 through 1103 plus 1108) (Line 11 above)                         | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1198. Summary of remaining write-ins for Line 11 from overrow page                                   | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (a) Includes \$.....0 premium deficiency reserve.  |   |   |   |   |   |   |   |   |

## UNDERWRITING AND INVESTMENT EXHIBIT

## PART 3 - ANALYSIS OF EXPENSES

|   | 1<br>Claim Adjustment Expenses<br>Cost<br>Containment<br>Expenses | 2<br>Other Claim<br>Adjustment<br>Expenses | 3<br>General<br>Administrative<br>Expenses | 4<br>Investment<br>Expenses | 5<br>Total    |
|---|---|--|--|-----------------------------|---------------|
| 1. Rent (\$14,214 for occupancy of own building).....                     |   |  | 14,214                                     |                             | 14,214        |
| 2. Salaries, wages and other benefits.....                                |   | 65,588                                     |  |                             | 65,588        |
| 3. Commissions (less \$0 ceded plus \$0 assumed).....                     |   |  |  |                             | 0             |
| 4. Legal fees and expenses.....   |   |  | 13,200                                     |                             | 13,200        |
| 5. Certifications and accreditation fees.....                             |   |  |  |                             | 0             |
| 6. Auditing, actuarial and other consulting services.....                 |   |  | 111,388                                    |                             | 111,388       |
| 7. Traveling expenses.....  |   | 581  |  |                             | 581           |
| 8. Marketing and advertising.....   |   |  |  |                             | 0             |
| 9. Postage, express and telephone.....                                    |   | 8,785                                      |  |                             | 8,785         |
| 10. Printing and office supplies.....                                     |   | 3,577                                      |  |                             | 3,577         |
| 11. Occupancy, depreciation and amortization.....                         |   |  |  |                             | 0             |
| 12. Equipment.....  |   | 3,697                                      |  |                             | 3,697         |
| 13. Cost or depreciation of EDP equipment and software.....               |   |  |  |                             | 0             |
| 14. Outsourced services including EDP, claims, and other services.....    |   |  |  |                             | 0             |
| 15. Boards, bureaus and association fees.....                             |   |  |  |                             | 0             |
| 16. Insurance, except on real estate.....                                 |   | 9,960                                      |  |                             | 9,960         |
| 17. Collection and bank service charges.....                              |   |  |  |                             | 0             |
| 18. Group service and administration fees.....                            | 1,296,543   |  |  |                             | 1,296,543     |
| 19. Reimbursements by uninsured plans.....                                |   |  |  |                             | 0             |
| 20. Reimbursements from fiscal intermediaries.....                        |   |  |  |                             | 0             |
| 21. Real estate expenses.....   |   |  |  |                             | 0             |
| 22. Real estate taxes.....  |   |  |  |                             | 0             |
| 23. Taxes, licenses and fees:   |   |  |  |                             | 0             |
| 23.1 State and local insurance taxes.....                                 |   |  |  |                             | 0             |
| 23.2 State premium taxes.....   |   |  |  |                             | 0             |
| 23.3 Regulatory authority licenses and fees.....                          |   |  |  |                             | 0             |
| 23.4 Payroll taxes.....   |   |  |  |                             | 0             |
| 23.5 Other (excluding federal income and real estate taxes).....          |   |  |  |                             | 0             |
| 24. Investment expenses not included elsewhere.....                       |   |  |  |                             | 0             |
| 25. Aggregate write-ins for expenses.....                                 | 0   |  | 0  | 1,000                       | 1,000         |
| 26. Total expenses incurred (Lines 1 to 25).....                          | 1,296,543   |  | 231,990                                    |                             | (a) 1,528,533 |
| 27. Less expenses unpaid December 31, current year.....                   |   |  | 18,600                                     |                             | 18,600        |
| 28. Add expenses unpaid December 31, prior year.....                      |   |  | 19,645                                     |                             | 19,645        |
| 29. Amounts receivable relating to uninsured plans, prior year.....       |   |  |  |                             | 0             |
| 30. Amounts receivable relating to uninsured plans, current year.....     |   |  |  |                             | 0             |
| 31. Total expenses paid (Lines 26 minus 27 plus 28 minus 29 plus 30)..... | 0   | 1,296,543                                  | 233,035                                    |                             | 1,528,578     |

## DETAILS OF WRITE-INS

|  |   |  |       |  |       |
|--|---|--|-------|--|-------|
| 2501. Dues and subscriptions.....  |   |  | 1,000 |  | 1,000 |
| 2502. ....   |   |  |       |  | 0     |
| 2503. ....   |   |  |       |  | 0     |
| 2598. Summary of remaining write-ins for Line 25 from overflow page..... | 0 |  | 0     |  | 0     |
| 2599. TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above).....    | 0 |  | 1,000 |  | 1,000 |

(a) Includes management fees of \$131,700 to affiliates and \$0 to non-affiliates.

## EXHIBIT OF NET INVESTMENT INCOME

|  | 1<br>Collected<br>During Year | 2<br>Earned<br>During Year |
|--|-------------------------------|----------------------------|
| 1. U.S. government bonds.....  | (a).....                      |                            |
| 1.1 Bonds exempt from U.S. tax.....  | (a).....                      |                            |
| 1.2 Other bonds (unaffiliated).....  | (a).....                      |                            |
| 1.3 Bonds of affiliates.....   | (a).....                      |                            |
| 2.1 Preferred stocks (unaffiliated).....                                     | (b).....                      |                            |
| 2.1.1 Preferred stocks of affiliates.....                                    | (b).....                      |                            |
| 2.2 Common stocks (unaffiliated).....  | (b).....                      |                            |
| 2.2.1 Common stocks of affiliates.....                                       | (c).....                      |                            |
| 3. Mortgage loans.....   | (d).....                      |                            |
| 4. Real estate.....  | (d).....                      |                            |
| 5. Contract loans.....   | (d).....                      |                            |
| 6. Cash, cash equivalents and short-term investments.....                    | (e).....11,919                | 11,919                     |
| 7. Derivative instruments.....   | (f).....                      |                            |
| 8. Other invested assets.....  | (g).....                      |                            |
| 9. Aggregate write-ins for investment income.....                            | (h).....                      |                            |
| 10. Total gross investment income.....                                       | (i).....0                     | 0                          |
| 11. Investment expenses.....   | (j).....11,919                | 11,919                     |
| 12. Investment taxes, licenses and fees, excluding federal income taxes..... | (g).....                      |                            |
| 13. Interest expense.....  | (g).....                      |                            |
| 14. Depreciation on real estate and other invested assets.....               | (h).....                      |                            |
| 15. Aggregate write-ins for deductions from investment income.....           | (i).....0                     | 0                          |
| 16. Total deductions (Lines 11 through 15).....                              | (j).....0                     | 0                          |
| 17. Net investment income (Line 10 minus Line 16).....                       | (k).....0                     | 0                          |

## DETAILS OF WRITE-INS

|  |       |       |       |       |
|--|-------|-------|-------|-------|
| 0901.  | ..... | ..... | ..... | ..... |
| 0902.  | ..... | ..... | ..... | ..... |
| 0903.  | ..... | ..... | ..... | ..... |
| 0998. Summary of remaining write-ins for Line 9 from overflow page.....  | ..... | ..... | 0     | 0     |
| 0999. Totals (Lines 0901 through 0903 plus 0998) (Line 9 above).....     | ..... | ..... | 0     | 0     |
| 1501.  | ..... | ..... | ..... | ..... |
| 1502.  | ..... | ..... | ..... | ..... |
| 1503.  | ..... | ..... | ..... | ..... |
| 1598. Summary of remaining write-ins for Line 15 from overflow page..... | ..... | ..... | 0     | 0     |
| 1599. Totals (Lines 1501 through 1503 plus 1598) (Line 15 above).....    | ..... | ..... | 0     | 0     |

(a) Includes \$.....0 accrual of discount less \$.....0 amortization of premium and less \$.....0 paid for accrued interest on purchases.  
 (b) Includes \$.....0 accrual of discount less \$.....0 amortization of premium and less \$.....0 paid for accrued dividends on purchases.  
 (c) Includes \$.....0 accrual of discount less \$.....0 amortization of premium and less \$.....0 paid for accrued interest on purchases.  
 (d) Includes \$.....0 for company's occupancy of its own buildings; and excludes \$.....0 interest on encumbrances.  
 (e) Includes \$.....0 accrual of discount less \$.....0 amortization of premium and less \$.....0 paid for accrued interest on purchases.  
 (f) Includes \$.....0 accrual of discount less \$.....0 amortization of premium.  
 (g) Includes \$.....0 investment expenses and \$.....0 investment taxes, licenses and fees, excluding federal income taxes, attributable to segregated and Separate Accounts.  
 (h) Includes \$.....0 interest on surplus notes and \$.....0 interest on capital notes.  
 (i) Includes \$.....0 depreciation on real estate and \$.....0 depreciation on other invested assets.

## EXHIBIT OF CAPITAL GAINS (LOSSES)

|   | 1<br>Realized<br>Gain (Loss)<br>on Sales<br>or Maturity | 2<br>Other<br>Realized<br>Adjustments | 3<br>Total Realized<br>Capital Gain (Loss)<br>(Columns 1 + 2) | 4<br>Change in<br>Unrealized<br>Capital Gain (Loss) | 5<br>Change in<br>Unrealized<br>Foreign Exchange<br>Capital Gain (Loss) |
|---|---|---------------------------------------|---|---|---|
| 1. U.S. government bonds.....                             | .....   | .....                                 | 0   | .....   | .....   |
| 1.1 Bonds exempt from U.S. tax.....                       | .....   | .....                                 | 0   | .....   | .....   |
| 1.2 Other bonds (unaffiliated).....                       | .....   | .....                                 | 0   | .....   | .....   |
| 1.3 Bonds of affiliates.....                              | .....   | .....                                 | 0   | .....   | .....   |
| 2.1 Preferred stocks (unaffiliated).....                  | .....   | .....                                 | 0   | .....   | .....   |
| 2.1.1 Preferred stocks of affiliates.....                 | .....   | .....                                 | 0   | .....   | .....   |
| 2.2 Common stocks (unaffiliated).....                     | .....   | .....                                 | 0   | .....   | .....   |
| 2.2.1 Common stocks of affiliates.....                    | .....   | .....                                 | 0   | .....   | .....   |
| 3. Mortgage loans.....                                    | .....   | .....                                 | 0   | .....   | .....   |
| 4. Real estate.....                                       | .....   | .....                                 | 0   | .....   | .....   |
| 5. Contract loans.....                                    | .....   | .....                                 | 0   | .....   | .....   |
| 6. Cash, cash equivalents and short-term investments..... | .....   | .....                                 | 0   | .....   | .....   |
| 7. Derivative instruments.....                            | .....   | .....                                 | 0   | .....   | .....   |
| 8. Other invested assets.....                             | .....   | .....                                 | 0   | .....   | .....   |
| 9. Aggregate write-ins for capital gains (losses).....    | 0   | 0                                     | 0   | 0   | 0   |
| 10. Total capital gains (losses).....                     | 0   | 0                                     | 0   | 0   | 0   |

## DETAILS OF WRITE-INS

|   |       |       |       |       |
|---|-------|-------|-------|-------|
| 0901.   | ..... | ..... | ..... | ..... |
| 0902.   | ..... | ..... | ..... | ..... |
| 0903.   | ..... | ..... | ..... | ..... |
| 0998. Summary of remaining write-ins for Line 9 from overflow page..... | ..... | 0     | 0     | 0     |
| 0999. Totals (Lines 0901 through 0903 plus 0998) (Line 9 above).....    | 0     | 0     | 0     | 0     |

**EXHIBIT OF NONADMITTED ASSETS**

|  | 1 Current Year     |       | 2 Prior Year       |       | 3 Change in Total Nonadmitted Assets (Col. 2 - Col. 1) |
|--|--------------------|-------|--------------------|-------|--|
|  | Nonadmitted Assets | Total | Nonadmitted Assets | Total |  |
| 1. Bonds (Schedule D).....   | .....              | ..... | .....              | ..... | 0  |
| 2. Stocks (Schedule D):  | .....              | ..... | .....              | ..... | 0  |
| 2.1 Preferred stocks.....  | .....              | ..... | .....              | ..... | 0  |
| 2.2 Common stocks.....   | .....              | ..... | .....              | ..... | 0  |
| 3. Mortgage loans on real estate (Schedule B):   | .....              | ..... | .....              | ..... | 0  |
| 3.1 First liens.....   | .....              | ..... | .....              | ..... | 0  |
| 3.2 Other than first liens.....  | .....              | ..... | .....              | ..... | 0  |
| 4. Real estate (Schedule A):   | .....              | ..... | .....              | ..... | 0  |
| 4.1 Properties occupied by the company.....  | .....              | ..... | .....              | ..... | 0  |
| 4.2 Properties held for the production of income.....  | .....              | ..... | .....              | ..... | 0  |
| 4.3 Properties held for sale.....  | .....              | ..... | .....              | ..... | 0  |
| 5. Cash (Schedule E-Part 1), cash equivalents (Schedule DA) and short-term investments (Schedule DA):                    | .....              | ..... | .....              | ..... | 0  |
| 6. Contract loans.....   | .....              | ..... | .....              | ..... | 0  |
| 7. Derivatives (Schedule DB).....  | .....              | ..... | .....              | ..... | 0  |
| 8. Other invested assets (Schedule BA):  | .....              | ..... | .....              | ..... | 0  |
| 9. Receivables for securities.....   | .....              | ..... | .....              | ..... | 0  |
| 10. Securities lending/reinvested collateral assets (Schedule DL):   | .....              | ..... | .....              | ..... | 0  |
| 11. Aggregate write-ins for invested assets.....   | 0                  | 0     | 0                  | 0     | 0  |
| 12. Subtotals, cash and invested assets (Lines 1 to 11).....   | 0                  | 0     | 0                  | 0     | 0  |
| 13. Title plants (for Title insurers only).....  | .....              | ..... | .....              | ..... | 0  |
| 14. Investment income due and accrued.....   | .....              | ..... | .....              | ..... | 0  |
| 15. Premiums and considerations:   | .....              | ..... | .....              | ..... | 0  |
| 15.1 Uncollected premiums and agents' balances in the course of collection.....  | .....              | ..... | .....              | ..... | 0  |
| 15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due.....                       | .....              | ..... | .....              | ..... | 0  |
| 15.3 Accrued retrospective premiums and contracts subject to redetermination.....  | .....              | ..... | .....              | ..... | 0  |
| 16. Reinsurance:   | .....              | ..... | .....              | ..... | 0  |
| 16.1 Amounts recoverable from reinsurers.....  | .....              | ..... | .....              | ..... | 0  |
| 16.2 Funds held by or deposited with reinsured companies.....  | .....              | ..... | .....              | ..... | 0  |
| 16.3 Other amounts receivable under reinsurance contracts.....   | .....              | ..... | .....              | ..... | 0  |
| 17. Amounts receivable relating to uninsured plans.....  | .....              | ..... | .....              | ..... | 0  |
| 18. Current federal and foreign income tax recoverable and interest thereon:   | .....              | ..... | .....              | ..... | 0  |
| 18.2 Net deferred tax asset.....   | .....              | ..... | .....              | ..... | 0  |
| 19. Guaranty funds receivable or on deposit.....   | .....              | ..... | .....              | ..... | 0  |
| 20. Electronic data processing equipment and software.....   | .....              | ..... | .....              | ..... | 0  |
| 21. Furniture and equipment, including health care delivery assets.....  | .....              | ..... | .....              | ..... | 0  |
| 22. Net adjustment in assets and liabilities due to foreign exchange rates.....  | .....              | ..... | .....              | ..... | 0  |
| 23. Receivables from parent, subsidiaries and affiliates.....  | .....              | ..... | .....              | ..... | 0  |
| 24. Health care and other amounts receivable.....  | .....              | ..... | .....              | ..... | 0  |
| 25. Aggregate write-ins for other-than-invested assets.....  | 0                  | 0     | 0                  | 0     | 0  |
| 26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 through 25)..... | 0                  | 0     | 0                  | 0     | 0  |
| 27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts.....   | 0                  | 0     | 0                  | 0     | 0  |
| 28. TOTALS (Lines 26 and 27).....  | 0                  | 0     | 0                  | 0     | 0  |
| DETAILS OF WRITE-INS   |                    |       |                    |       |  |
| 1101. ....   | .....              | ..... | .....              | ..... | 0  |
| 1102. ....   | .....              | ..... | .....              | ..... | 0  |
| 1103. ....   | .....              | ..... | .....              | ..... | 0  |
| 1198. Summary of remaining write-ins for Line 11 from overflow page.....   | 0                  | 0     | 0                  | 0     | 0  |
| 1199. Totals (Lines 1101 through 1103 plus 1198) (Line 11 above).....  | 0                  | 0     | 0                  | 0     | 0  |
| 2501. ....   | .....              | ..... | .....              | ..... | 0  |
| 2502. ....   | .....              | ..... | .....              | ..... | 0  |
| 2503. ....   | .....              | ..... | .....              | ..... | 0  |
| 2598. Summary of remaining write-ins for Line 25 from overflow page.....   | 0                  | 0     | 0                  | 0     | 0  |
| 2599. Totals (Lines 2501 through 2503 plus 2598) (Line 25 above).....  | 0                  | 0     | 0                  | 0     | 0  |

| Source of Enrollment  | Total Members at End of |                        |                       |                        |                      |                      | Current Member Month(s) |
|---|-------------------------|------------------------|-----------------------|------------------------|----------------------|----------------------|-------------------------|
|   | 1<br>First<br>Year      | 2<br>Second<br>Quarter | 3<br>Third<br>Quarter | 4<br>Fourth<br>Quarter | 5<br>Current<br>Year | 6<br>Current<br>Year |                         |
| Health maintenance organizations                                  |                         |                        |                       |                        |                      |                      |                         |
| 2. Provider service organizations                                 |                         |                        |                       |                        |                      |                      |                         |
| 3. Preferred provider organizations                               |                         |                        |                       |                        |                      |                      |                         |
| 4. Point of service   |                         |                        |                       |                        |                      |                      |                         |
| 5. Indemnity only   |                         |                        |                       |                        |                      |                      |                         |
| 6. Aggregate write-ins for other lines of business                |                         |                        |                       |                        |                      |                      |                         |
| 7. Total  | 2,384                   | 2,416                  | 2,416                 | 2,411                  | 2,415                | 2,417                | 28,989                  |
| 0601. ....  |                         |                        |                       |                        |                      |                      |                         |
| 0602. ....  |                         |                        |                       |                        |                      |                      |                         |
| 0603. ....  |                         |                        |                       |                        |                      |                      |                         |
| 0604. ....  |                         |                        |                       |                        |                      |                      |                         |
| 0605. ....  |                         |                        |                       |                        |                      |                      |                         |
| 0606. ....  |                         |                        |                       |                        |                      |                      |                         |
| 0607. ....  |                         |                        |                       |                        |                      |                      |                         |
| 0608. ....  |                         |                        |                       |                        |                      |                      |                         |
| 0609. ....  |                         |                        |                       |                        |                      |                      |                         |
| 0699. Totals (Lines 0601 through 0603 plus 0698 (Line 6 above))   | 0                       | 0                      | 0                     | 0                      | 0                    | 0                    | 0                       |
| 0698. Summary of remaining write-ins for Line 6 from overall page | 0                       | 0                      | 0                     | 0                      | 0                    | 0                    | 0                       |

#### DETAILS OF WRITE-INS

### EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESSES ONLY

1

Stalemate as of December 31, 2017 of the Cleveland Automobile Dealers Association Group Health Plan

## EXHIBIT 2 - ACCIDENT AND HEALTH PREMIUMS DUE AND UNPAID

Statement as of December 31, 2017 of the Cleveland Automobile Dealers Association Group Health Plan

| Name of Debtor   | 1 - 30 Days | 31 - 60 Days | 61 - 90 Days | Over 90 Days | Nonadmitted | Admitted | 7       |
|--|-------------|--------------|--------------|--------------|-------------|----------|---------|
| 029998. Premiums due and unpaid not individually listed                | 430.529     | 430.529      | 0            | 0            | 0           | 0        | 430.529 |
| 029999. Total group  | 430.529     | 430.529      | 0            | 0            | 0           | 0        | 430.529 |
| 059999. Accident and health premiums due and unpaid (Page 2, Line 13). | 430.529     | 430.529      | 0            | 0            | 0           | 0        | 430.529 |
|  |             |              |              |              |             |          |         |

**Ex. 3 - Health Care Receivables**  
**NONE**

**Ex. 3A - Analysis of Health Care Receivables Collected and Accrued**  
**NONE**

**EXHIBIT 4 - CLAIMS UNPAID AND INCENTIVE POOL, WITHHOLD AND BONUS (Reported and Unreported)**

Cleveland Automobile Dealers Association Group Health Plan

21

| Account  | Aging Analysis of Unpaid Claims |              |              |               |               |   | Total                        |
|--|---------------------------------|--------------|--------------|---------------|---------------|---|------------------------------|
|  | 1 - 30 Days                     | 31 - 60 Days | 61 - 90 Days | 91 - 120 Days | Over 120 Days | 7 |                              |
| Claims Unpaid (Reported)                           |                                 |              |              |               |               |   | 2,102,000                    |
| 0599999. Unreported claim and other claim reserves |                                 |              |              |               |               |   | 0799999. Total claims unpaid |
|  |                                 |              |              |               |               |   |                              |

Statement as of December 31, 2017 of the Cleveland Automobile Dealers Association Group Health Plan

**Ex. 5 - Amounts Due from Parent, Subsidiaries and Affiliates**  
**NONE**

**Ex. 6 - Amounts Due to Parent, Subsidiaries and Affiliates**  
**NONE**

**EXHIBIT 7 - PART 1 - SUMMARY OF TRANSACTIONS WITH PROVIDERS**

Statement as of December 31, 2017 of the CleveLand Automobile Dealers Association Group Health Plan

| 1  | 2          | 3     | 4   | 5   | 6          |
|--|------------|-------|-----|-----|------------|
| Payment Method   |            |       |     |     |            |
| 1. Medical groups.   | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 2. Intermediaries.   | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 3. All other providers.                                    | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 4. Total capitation payments.                              | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 5. Fee-for-service.  | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 6. Contractual fee payments.                               | 19,659,436 | 100.0 | 0.0 | 0.0 | 19,659,436 |
| 7. Bonus withheld arrangements - fee-for-service.          | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 8. Bonus withheld arrangements - contractual fee payments. | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 9. Non-commission sales.                                   | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 10. Aggregate cost arrangements.                           | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 11. All other payments.                                    | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 12. Total other payments.                                  | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 13. Total (Line 4 plus Line 12).                           | 0.0        | 0.0   | 0.0 | 0.0 | 19,659,436 |

**EXHIBIT 7 - PART 2 - SUMMARY OF TRANSACTIONS WITH INTERMEDIARIES**

| 1   | 2          | 3     | 4   | 5   | 6          |
|---|------------|-------|-----|-----|------------|
| Name of Intermediary                            |            |       |     |     |            |
| 1. Intermediary's Capitalization                | 19,659,436 | 100.0 | 0.0 | 0.0 | 19,659,436 |
| 2. Intermediary's Total Adjudicated             | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 3. Intermediary's Total Adjudicated Capitalized | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 4. Average Monthly Capitalization               | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 5. Intermediary's Total Adjudicated Capitalized | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |
| 6. Intermediary's Level RBC Authorized Control  | 0.0        | 0.0   | 0.0 | 0.0 | 0.0        |

**EXHIBIT 8 - FURNITURE, EQUIPMENT AND SUPPLIES OWNED**

| Description                                       | 1 | 2 | 3 | 4 | 5 | 6 |
|---|---|---|---|---|---|---|
| 1. Admisible furniture and equipment.....         |   |   |   |   |   | 0 |
| 2. Medical furniture, equipment and fixtures..... |   |   |   |   |   | 0 |
| 3. Pharmaceutical and surgical supplies.....      |   |   |   |   |   | 0 |
| 4. Durable medical equipment.....                 |   |   |   |   |   | 0 |
| 5. Other property and equipment.....              |   |   |   |   |   | 0 |
| 6. Total.....                                     |   |   |   |   |   | 0 |

## NOTES TO FINANCIAL STATEMENTS

### NOTE 1 - Summary of Significant Accounting Policies

#### DESCRIPTION OF PLAN

**Nature of Operations:** The Cleveland Automobile Dealers' Group Health Plan (the Plan) provides and maintains a program of group insurance for the benefit of members of the Greater Cleveland Automobile Dealers' Association. The Plan, as amended and restated by the Board of Trustees was adopted effective June 1, 1990. GCADA is the plan's sponsor.

**Premiums:** Contributions to the Trust are made by members of the Association in accordance with rates established for the insurance coverage provided.

**Health Insurance Benefits:** Group health insurance benefits are provided by direct payments of claims per agreements with Medical Mutual of Ohio.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Presentation:** The accompanying statutory financial statements have been prepared in conformity with accounting practices prescribed or permitted by the State of Ohio Department of Insurance.

Prescribed statutory accounting practices include state laws, regulations and general administrative rules, as well as a variety of publications of the National Association of Insurance Commissioners (NAIC).

Permitted statutory accounting practices encompass all accounting practices that are not prescribed; such practices may differ from state to state, may differ from company to company within a state and may change in the future. Statutory accounting practices used by the Plan, vary from accounting principles generally accepted in the United States of America as follows:

**Reinsurance:** Reserves for losses and loss adjustment expenses and unearned premiums are reported net of reinsured amounts.

For the purpose of the annual and quarterly statements, the following policies have been treated as reinsurance.

- Specific and aggregate stop loss
- Fully-insured, no-risk life insurance

Reported premium income is generally net of reinsurance — it has been reduced by the cost of ceded reinsurance (the cost of stop loss premium and life insurance premium). Likewise, incurred claims and the reserve for incurred but unpaid claims do not include the cost of ceded reinsurance. Premium is reported gross of reinsurance on Exhibit of Premiums and Enrollment and Schedule T.

Vision premium and claims are included with dental.

**Statement of Revenues and Expenses - Paid claims and expenses** on shown on lines 9, 10, 13, 20. Adding the change in reserves, on line 22, produces incurred claims and expenses. The temporary ACA fees, and related pass-through revenue, are shown on lines 14 and 6, respectively (see NOTE 22).

**Enrollment:** Reported counts indicate number of contracts. In 2017 the ratio of members to contracts averaged 1.77 and ranged from 1.80 (Jan) to 1.75 (Dec). The ratio of members to contracts in 2016 averaged 1.81 and ranged from 1.83 (Jan) to 1.80 (Dec).

**Nonadmitted Assets:** Certain assets designated as "nonadmitted," including furniture and fixtures, automobiles and equipment, unrealized gain and loss on investments and intangible assets related to costs of insurance licenses, prepaid assets and deferred expenses, are excluded from the statements of admitted assets, liabilities and surplus statutory basis and are charged directly to unassigned surplus.

**Statements of Cash Flows - Statutory Basis:** The Plan reports cash flows in accordance with NAIC guidelines.

**Valuation of Bonds and Mutual Funds:** Bonds and mutual funds are valued in accordance with the laws of the State of Ohio or the valuations prescribed by the Committee on Valuation of Securities of the NAIC. Generally, bonds are stated at amortized cost and stocks (mutual funds) are valued based on market quotations.

**Losses Payable:** A liability for losses is provided based on: (1) case basis estimates for losses reported, (2) estimates of unreported losses based on past experience, (3) information received relating to assumed reinsurance, and (4) deduction of amounts for reinsurance placed with reinsurers.

**Loss Adjustment Expenses Payable:** A liability for loss adjustment expenses payable is provided by estimating future expenses to be incurred in settlement of the claims provided for in the liability for losses.

**Recognition of Premium Revenues:** Premiums are billed monthly. Revenue is recognized in the month billed.

## NOTES TO FINANCIAL STATEMENTS

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**Bonds:** Includes all bonds with maturity dates, when purchased, greater than one year.

**Short-term Investments:** Includes all bonds with maturity dates, when purchased, of one year or less.

**Cash Equivalents:** Highly liquid, short-term investments with maturities of three months or less from acquisition date are considered cash equivalents. As of the statement date, there were no cash equivalents.

The preparation of financial statements in conformity with the statutory basis of accounting for insurance companies requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates. Liability for incurred but unpaid claims is a significant estimate that could change in the near term.

### NOTE 2 - Accounting Changes and Corrections of Errors

Not Applicable

### NOTE 3 - Business Combinations and Goodwill

Not Applicable

### NOTE 4 - Discontinued Operations

Not Applicable

### NOTE 5 - Investments

Not Applicable

### NOTE 6 - Joint Ventures, Partnerships, and Limited Liability Companies

Not Applicable

### NOTE 7 - Investment Income

Not Applicable

### NOTE 8 - Derivative Instruments

Not Applicable

### NOTE 9 - Income Taxes

Not Applicable – the Plan is exempt.

### NOTE 10 - Information Concerning Parent, Subsidiaries and Affiliates

In 2017, management fees of \$131,700 were paid to GCADA to reimburse management's time in administration and promotion of the Plan. Management fees of \$131,700 were paid to GCADA in 2016 as well.

### NOTE 11 - Debt

None

### NOTE 12 - Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

Not Applicable

## NOTES TO FINANCIAL STATEMENTS

### NOTE 13 - Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations

Not Applicable

### NOTE 14 - Contingencies

- A. Contingent Commitments - None
- B. Assessments - None
- C. Gain Contingencies - None
- D. All Other Contingencies - None

### NOTE 15 - Leases

Not Applicable

### NOTE 16 - Information About Financial Instruments with Off-Balance Sheet Risk and Financial Instruments with Concentration of Credit Risk

Not Applicable

### NOTE 17 - Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

Not Applicable

### NOTE 18 - Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans

Not Applicable

### NOTE 19 - Direct Premium Written/Produced by Managing General Agents /Third Party Administrators

Not Applicable

### NOTE 20 - September 11 Events

Not Applicable

### NOTE 21 - Other Items

- A. Extraordinary Items - None
- B. Troubled Debt Restructuring - None
- C. Other Disclosures - None
- D. All Other Contingencies - None

### NOTE 22 - Events Subsequent

#### Effect of the ACA - Transitional Reinsurance Program Fees (TRF):

The TRF is a temporary program, in place 2014-2016, to provide funding to insurers that incur high claim costs for enrollees in the individual market. Insureds and self-insured plans are required to pay a per-capita fee determined by HHS. The Plan collects pass-through revenue and pays the fees. The annual per-member fee amounts for 2014 through 2016 are shown below. All employees and dependents covered under a medical plan, including COBRA but excluding Medifil, are included in the member counts. The TRF fee expired after 2016.

|      |                  |
|------|------------------|
| 2014 | \$ 63 per member |
| 2015 | \$ 44 per member |
| 2016 | \$ 27 per member |

## NOTES TO FINANCIAL STATEMENTS

### Effect of the ACA - Patient-Centered Outcomes Research Institute (PCORI) fee:

The Plan also pays the PCORI fee in 2013-2019. The fees payable in 2016 and 2017 were approximately \$2 per member (indexed going forward).

The 2017 and 2016 revenue and expenses related to the ACA were:

|  | 2017     | 2016       |
|--|----------|------------|
| AJRF Pass-Through revenue (reported on page 4, line 6)     | \$ 9,069 | \$ 128,861 |
| ACA fees, incl. AJRF & PCORI (reported on page 4, line 14) | (65,163) | 195,637    |

### NOTE 23 - Reinsurance

#### A. Ceded Reinsurance

The following table shows the approximate amounts by which ceded reinsurance has reduced the indicated financial statement accounts for 2017 and 2016:

|                             | 1/1/17 - 12/31/17 | 1/1/16 - 12/31/16 |
|-----------------------------|-------------------|-------------------|
| Premium Income              |                   |                   |
| Cost of Stop Loss Insurance | \$ 1,225,077      | \$ 1,090,525      |
| Cost of Life Insurance      | 44,418            | 43,504            |
| Total reduction             | 1,269,495         | 1,134,029         |
| Underwriting Deductions     |                   |                   |
| Stop Loss Reimbursements    | \$ 921,718        | \$ 850,152        |

#### B. Uncollectible Reinsurance - Not Applicable

#### C. Commutation of Ceded Reinsurance - Not Applicable

### NOTE 24 - Retrospectively Rated Contracts and Contracts Subject to Redetermination

Not Applicable

### NOTE 25 - Change in Incurred Claims and Claim Adjustment Expenses

Not Applicable

### NOTE 26 - Intercompany Pooling Arrangements

Not Applicable

### NOTE 27 - Structured Settlements

Not Applicable

### NOTE 28 - Health Care Receivables

Not Applicable

### NOTE 29 - Participating Policies

Not Applicable

### NOTE 30 - Premium Deficiency Reserves

Not Applicable

### NOTE 31 - Anticipated Salvage and Subrogation

Not Applicable

## GENERAL INTERROGATORIES

### PART 1 - COMMON INTERROGATORIES

#### GENERAL

1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer? If yes, complete Schedule Y, Parts 1, A and 2. Yes [ ] No [X]

1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations? Yes [ ] No [ ] N/A [X]

1.3 State regulating? OH

2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity? Yes [ ] No [X]

2.2 If yes, date of change: 12/31/2015

3.1 State as of what date the latest financial examination of the reporting entity was made or is being made. 12/31/2015

3.2 State the as of date, that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. 12/31/2015

3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). 01/10/2017

3.4 By what department or departments? Ohio Department of Insurance.

3.5 Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with departments? Yes [ ] No [ ] N/A [ ]

3.6 Have all of the recommendations within the latest financial examination report been complied with? Yes [X] No [ ] N/A [ ]

4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of: Yes [ ] No [X]

4.1.1 sales of new business? Yes [ ] No [X]

4.1.2 renewals? Yes [ ] No [X]

4.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of: sales of new business? Yes [ ] No [X]

4.2.1 renewals? Yes [ ] No [X]

5.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement? Yes [ ] No [X]

5.2 If yes, provide the name of entity, NAIC company code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.

| 1 | Name of Entity    |
|---|-------------------|
| 2 | NAIC Company Code |
| 3 | State of Domicile |

6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? Yes [ ] No [X]

6.2 If yes, give full information:

7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity? Yes [ ] No [X]

7.2 If yes, State the percentage of foreign control. %

7.2.1 State the nationality(s) of the foreign person(s) or entity(s); or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact and identify the type of entity(s) (e.g., individual, corporation, government, manager or attorney-in-fact).

| 1 | Type of Entity |
|---|----------------|
| 2 | Type of Entity |

8.1 Is the company a subsidiary of a bank holding company regulated with the Federal Reserve Board? Yes [ ] No [X]

8.2 If response to 8.1 is yes, please identify the name of the bank holding company.

8.3 Is the company affiliated with one or more banks, thrifts or securities firms?

8.4 If the response to 8.3 is yes, please provide below the names and locations (city and state of the main office) of any affiliates regulated by a federal financial regulatory services agency [i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC)] and identify the affiliate's primary federal regulator.

| 1 | Affiliate Name         |
|---|------------------------|
| 2 | Location (City, State) |
| 3 | FRB                    |
| 4 | OCC                    |
| 5 | FDIC                   |
| 6 | SEC                    |

9. What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit? Apple Growth Partners, 6155 Rockside Rd, Suite 400, Independence, OH 44131

10.1 Has the insurer been granted any exemptions to the prohibited non-audit services provided by the certified independent public accountant requirements as allowed in Section 7H of the Annual Financial Reporting Model Regulation (Model Audit Rule), or substantially similar state law or regulation? Yes [ ] No [X]

10.2 If the response to 10.1 is yes, provide information related to this exemption:

10.3 Has the insurer been granted any exemptions related to other requirements of the Annual Financial Reporting Model Regulation as allowed for in Section 15A of the Model Regulation, or substantially similar state law or regulation? Yes [ ] No [X]

10.4 If the response to 10.3 is yes, provide information related to this exemption:

10.5 Has the reporting entity established an Audit Committee in compliance with the domiciliary state insurance laws? Yes [X] No [ ] N/A [ ]

10.6 If the response to 10.5 is no or n/a, please explain:

## GENERAL INTERROGATORIES

### PART 1 - COMMON INTERROGATORIES

11. What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?  Yes [ ]  No [X]  
Harry A. Don, FSA, PO Box 4620, Incline Village, NV 89450 \$ 0

12.1 Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly?  Yes [ ]  No [X]

12.1.1 Name of real estate holding company \$ 0

12.1.2 Number of parcels involved \$ 0

12.1.3 Total book/adjusted carrying value \$ 0

12.2 If yes, provide expiration

13. FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:

13.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?  Yes [ ]  No [X]

13.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located?  Yes [X]  No [ ]

13.3 Have there been any changes made to any of the trust indentures during the year?  Yes [ ]  No [X]

13.4 If answer to (13.3) is yes, has the domiciliary or entity state approved the changes?  Yes [ ]  No [ ]  N/A [X]

14.1 Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards?  Yes [X]  No [ ]

(a) Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships;  Yes [X]  No [ ]

(b) Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity;  Yes [X]  No [ ]

(c) Compliance with applicable governmental laws, rules and regulations;  Yes [X]  No [ ]

(d) The prompt internal reporting of violations to an appropriate person or persons identified in the code; and  Yes [X]  No [ ]

(e) Accountability for adherence to the code.  Yes [X]  No [ ]

14.1.1 If the response to 14.1 is no, please explain:  Yes [ ]  No [X]

14.2 Has the code of ethics for senior managers been amended?  Yes [ ]  No [X]

14.2.1 If the response to 14.2 is yes, provide information related to amendment(s).  Yes [ ]  No [X]

14.3 Have any provisions of the code of ethics been waived for any of the specified officers?  Yes [ ]  No [X]

14.3.1 If the response to 14.3 is yes, provide the nature of any waiver(s).  Yes [ ]  No [X]

15.1 Is the reporting entity the beneficiary of a Letter of Credit that is unrelated to reinsurance where the issuing or confirming bank is not on the SVO Bank List?  Yes [ ]  No [X]

15.2 If the response to 15.1 is yes, indicate the American Bankers Association (ABA) Routing Number and the name of the issuing or confirming bank of the Letter of Credit and describe the circumstances in which the Letter of Credit is triggered.  Yes [ ]  No [ ]

| 1<br>American Bankers Association (ABA)<br>Routing Number | 2<br>Issuing or Confirming Bank Name | 3<br>Circumstance That Can Trigger<br>the Letter of Credit | 4<br>Amount | \$ |
|---|--------------------------------------|--|-------------|----|
|   |                                      |  |             |    |

**BOARD OF DIRECTORS**

16. Is the purchase or sale of all investments of the reporting entity passed upon either by the Board of Directors or a subcommittee thereof?  Yes [X]  No [ ]

17. Does the reporting entity keep a complete permanent record of the proceedings of its Board of Directors and all subordinate committees thereof?  Yes [X]  No [ ]

18. Has the reporting entity an established procedure for disclosure to its Board of Directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees that is in conflict or is likely to conflict with the official duties of such person?  Yes [X]  No [ ]

**FINANCIAL**

19. Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)?  Yes [ ]  No [X]

20.1 Total amount located during the year (inclusive of Separate Accounts, exclusive of policy loans):  Yes [ ]  No [X]

20.1.1 To directors or other officers \$ 0

20.1.2 To stockholders not officers \$ 0

20.1.3 Trustees, supreme or grand (Fraternal only) \$ 0

20.2 Total amount of loans outstanding at the end of year (inclusive of Separate Accounts, exclusive of policy loans):  Yes [ ]  No [X]

20.2.1 To directors or other officers \$ 0

20.2.2 To stockholders not officers \$ 0

20.2.3 Trustees, supreme or grand (Fraternal only) \$ 0

21.1 Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement?  Yes [ ]  No [X]

21.2 If yes, state the amount thereof at December 31 of the current year:  Yes [ ]  No [X]

21.2.1 Rented from others \$ 0

21.2.2 Borrowed from others \$ 0

21.2.3 Leased from others \$ 0

21.2.4 Other \$ 0

22.1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments?  Yes [ ]  No [X]

22.2 If answer is yes:  Yes [ ]  No [X]

22.2.1 Amount paid as losses or risk adjustment \$ 0

22.2.2 Amount paid as expenses \$ 0

22.2.3 Other amounts paid \$ 0

23.1 Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement?  Yes [ ]  No [X]

23.2 If yes, indicate any amounts receivable from parent included in the Page 2 amount:  Yes [ ]  No [X]

### INVESTMENT

## GENERAL INTERROGATORIES

### PART 1 - COMMON INTERROGATORIES

| <p>24.01 Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date (other than securities lending programs addressed in 24.03)?</p> <p>If no, give full and complete information, relating thereto.</p>   | <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> [ ]  |                            |   |   |  |  |  |  |   |
|---|--|----------------------------|---|---|--|--|--|--|---|
| <p>24.03 For security lending programs, provide a description of the program including value for collateral and amount of loaned securities, and whether collateral is carried on or off-balance sheet (an alternative is to reference Note 17 where this information is also provided).</p> <p>24.04 Does the company's security lending program meet the requirements for a conforming program as outlined in the Risk-Based Capital Institutions? If answer to 24.04 is yes, report amount of collateral for conforming programs.</p> <p>24.05 If answer to 24.04 is no, report amount of collateral for other programs</p> <p>24.06 Does your securities lending program require 102% (domestic securities) and 105% (foreign securities) from the counterparty at the outset of the contract?</p> <p>24.07 Does the reporting entity non-admit when the collateral received from the counterparty falls below 100%?</p> <p>24.08 Does the reporting entity or the reporting entity's securities lending agent utilize the Master Securities Lending Agreement (MSLA) to conduct securities lending?</p> <p>24.10 For the reporting entity's security lending program, state the amount of the following as of December 31 of the current year:</p> <p>24.10.1 Total fair value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2;</p> <p>24.10.2 Total book adjusted/carrying value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2;</p> <p>24.10.3 Total payable for securities lending reported on the liability page;</p> | <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> [X] <input type="checkbox"/> N/A [X] <input type="checkbox"/> 0                                  |                            |   |   |  |  |  |  |   |
| <p>25.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity or has the reporting entity sold or transferred any assets subject to a put option contract that is current in force? (Exclude securities subject to interrogatory 21.1 and 24.03.)</p> <p>If yes, state the amount thereof at December 31 of the current year:</p> <p>25.2.1 Subject to repurchase agreements</p> <p>25.2.2 Subject to reverse repurchase agreements</p> <p>25.2.3 Subject to dollar repurchase agreements</p> <p>25.2.4 Subject to reverse dollar repurchase agreements</p> <p>25.2.5 Placed under option agreements</p> <p>25.2.6 Letter stock or securities restricted as sale - excluding FHLB Capital Stock</p> <p>25.2.7 FHLB Capital Stock</p> <p>25.2.8 On deposit with states</p> <p>25.2.9 On deposit with other regulatory bodies</p> <p>25.30 Pledged as collateral - excluding collateral pledged to an FHLB</p> <p>25.31 Pledged as collateral to FHLB - including assets backing funding agreements</p> <p>25.32 Other</p>   | <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> [X] <input type="checkbox"/> N/A [X] <input type="checkbox"/> 0                                  |                            |   |   |  |  |  |  |   |
| <p>25.3 For category 25.26 provide the following:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 25%;">1 Nature of Restriction</th> <th style="width: 25%;">2 Description</th> <th style="width: 25%;">3 Amount</th> <th style="width: 25%;">4</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>  | 1 Nature of Restriction  | 2 Description              | 3 Amount  | 4   |  |  |  |  | <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> [X] <input type="checkbox"/> N/A [X] <input type="checkbox"/> 0 |
| 1 Nature of Restriction   | 2 Description  | 3 Amount                   | 4   |   |  |  |  |  |   |
|   |  |                            |   |   |  |  |  |  |   |
| <p>26.1 Does the reporting entity have any hedging transactions reported on Schedule DB?</p> <p>26.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? If no, attach a description with this statement.</p>  | <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> [X] <input type="checkbox"/> N/A [X] <input type="checkbox"/> 0                                  |                            |   |   |  |  |  |  |   |
| <p>27.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity?</p> <p>27.2 If yes, state the amount thereof at December 31 of the current year.</p>  | <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> [X] <input type="checkbox"/> 0   |                            |   |   |  |  |  |  |   |
| <p>28. Excluding items in Schedule E-Part 3-Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section 1, III - General Examination Considerations, F, Outsourcing of Critical Functions, Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook?</p> <p>28.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; text-align: center;">1 Name of Custodian(s)</td> <td style="width: 50%; text-align: center;">2 Custodian's Address</td> </tr> </table>   | 1 Name of Custodian(s)   | 2 Custodian's Address      | <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> [X] <input type="checkbox"/> N/A [X] <input type="checkbox"/> 0 |   |  |  |  |  |   |
| 1 Name of Custodian(s)  | 2 Custodian's Address  |                            |   |   |  |  |  |  |   |
| <p>28.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%; text-align: center;">1 Name(s)</td> <td style="width: 33%; text-align: center;">2 Location(s)</td> <td style="width: 33%; text-align: center;">3 Complete Explanations(s)</td> </tr> </table>   | 1 Name(s)  | 2 Location(s)              | 3 Complete Explanations(s)  | <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> [X] <input type="checkbox"/> N/A [X] <input type="checkbox"/> 0 |  |  |  |  |   |
| 1 Name(s)   | 2 Location(s)  | 3 Complete Explanations(s) |   |   |  |  |  |  |   |
| <p>28.03 Have there been any changes, including name changes, in the custodian(s) identified in 28.01 during the current year?</p> <p>28.04 If yes, give full and complete information relating thereto:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%; text-align: center;">1 Old Custodian</td> <td style="width: 33%; text-align: center;">2 New Custodian</td> <td style="width: 33%; text-align: center;">3 Date of Change</td> </tr> </table>   | 1 Old Custodian  | 2 New Custodian            | 3 Date of Change  | <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> [X] <input type="checkbox"/> N/A [X] <input type="checkbox"/> 0 |  |  |  |  |   |
| 1 Old Custodian   | 2 New Custodian  | 3 Date of Change           |   |   |  |  |  |  |   |
| <p>28.05 Investment management - identify all investment advisors, investment managers, broker/dealers, including individuals that have the authority to make investment decisions on behalf of the reporting entity. For assets that are managed internally by employees of the reporting entity, note as such. "... that have access to the investment accounts", "... handle securities".</p>  | <input type="checkbox"/> 1 Name of Firm or Individual <input type="checkbox"/> 2 Affiliation <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> [X] |                            |   |   |  |  |  |  |   |
| <p>28.0597 For those firms/individuals listed in the table for Question 28.05 do any firms/individuals unaffiliated with the reporting entity (i.e. designated with a "U") manage more than 10% of the reporting entity's assets?</p>   |  |                            |   |   |  |  |  |  |   |

# Cleveland Automobile Dealers Association Group Health Plan

## GENERAL INTERROGATORIES

### PART 1 - COMMON INTERROGATORIES

28.0593 For firms/individuals unaffiliated with the reporting entity (i.e. designated with a "U") listed in the table for Question 28.05, does the total assets under management aggregate to more than 50% of the reporting entity's assets?  Yes [ ]  No [ ]

28.06 For those firms or individuals listed in the table for 28.05 with an affiliation code of "A" (affiliated) or "U" (unaffiliated), provide the information for the table below.

| 1<br>CUSIP | 2<br>Name of Mutual Fund | 3<br>Name of Firm or Individual | 4<br>Legal Entity Identifier (LEI) | 5<br>Investment Management Agreement (IMA) Filed |
|------------|--------------------------|---------------------------------|------------------------------------|--|
|------------|--------------------------|---------------------------------|------------------------------------|--|

29.1 Does the reporting entity have any diversified mutual funds reported in Schedule D-Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b) (1)])?  Yes [ ]  No [ X ]

29.2 If yes, complete the following schedule:

| 1<br>Name of Mutual Fund<br>(from above table) | 2<br>Name of Significant Holding<br>of the Mutual Fund | 3<br>Amount of Mutual Fund's<br>Book/Adjusted Carrying<br>Value Attributable to the<br>Holding | 4<br>Book/Adjusted Carrying<br>Value |
|--|--|--|--------------------------------------|
| 29.2989 TOTAL                                  |  |  |                                      |
|  |  |  |                                      |
|  |  |  |                                      |

29.3 For each mutual fund listed in the table above, complete the following schedule:

| 1<br>Name of Mutual Fund<br>(from above table) | 2<br>Statement (Admitted) Value | 3<br>Fair Value | 4<br>Excess of Statement over Fair<br>Value (-) or Fair Value over<br>Statement (+) |
|--|---------------------------------|-----------------|---|
| 30.1 Bonds                                     | \$ 0                            | \$ 0            | \$ 0  |
| 30.2 Preferred Stocks                          | \$ 0                            | \$ 0            | \$ 0  |
| 30.3 Totals                                    | \$ 0                            | \$ 0            | \$ 0  |

30. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

| 1                          | 2          | 3  |
|----------------------------|------------|--|
| Statement (Admitted) Value | Fair Value | Excess of Statement over Fair Value (-) or Fair Value over Statement (+) |

30.4 Describe the sources or methods utilized in determining the fair values:

31.1 Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D?  Yes [ ]  No [ ]

31.2 If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source?  Yes [ ]  No [ ]

31.3 If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:  Yes [ ]  No [ ]

32.1 Have all the filing requirements of the *Purposes and Procedures Manual of the NAIC Investment Analysis Office* been followed?  Yes [ ]  No [ ]

32.2 If no, list exceptions:  Yes [ ]  No [ ]

33. By self-designating 5\*GI securities, the reporting entity is certifying the following elements for each self-designation 5\*GI security:

- Documentation necessary to permit a full credit analysis of the security does not exist.
- Issuer or obligor is current on all contracted interest and principal payments.
- The insurer has an actual expectation of ultimate payment of all contracted interest and principal.

Has the reporting entity self-designated 5\*GI securities?  Yes [ ]  No [ ]

### OTHER

34.1 Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any? \$  0

34.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement.

| 1<br>Name | 2<br>Amount Paid |
|-----------|------------------|
|           |                  |
|           |                  |

35.1 Amount of payments for legal expenses, if any? \$  13,200

35.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

| 1<br>Name | 2<br>Amount Paid |
|-----------|------------------|
|           |                  |
|           |                  |

36.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any? \$  0

36.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

| 1<br>Name | 2<br>Amount Paid |
|-----------|------------------|
|           |                  |
|           |                  |

## GENERAL INTERROGATORIES

## PART 2 – HEALTH INTERROGATORIES

1.1 Does the reporting entity have any direct Medicare Supplement insurance in force?  Yes [X]  No [ ]

1.2 If yes, indicate premium earned on U.S. business only. \$ 0

1.3 What portion of item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit? \$ 0

1.31 Reason for excluding:  
2017 retiree premium totalled \$190,875. Premium cannot be split by Medicare vs non-Medicare. Medicare Supp 2017 paid claims = \$80,104.

1.4 Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in item (1.2) above. \$ 0

1.5 Indicate total incurred claims on all Medicare Supplement insurance. \$ 0

1.6 Individual policies:

Most current three years:

|                              |      |
|------------------------------|------|
| 1.61 Total premium earned    | \$ 0 |
| 1.62 Total incurred claims   | \$ 0 |
| 1.63 Number of covered lives | 0    |

All years prior to most current three years:

|                              |      |
|------------------------------|------|
| 1.64 Total premium earned    | \$ 0 |
| 1.65 Total incurred claims   | \$ 0 |
| 1.66 Number of covered lives | 0    |

1.7 Group policies:

Most current three years:

|                              |      |
|------------------------------|------|
| 1.71 Total premium earned    | \$ 0 |
| 1.72 Total incurred claims   | \$ 0 |
| 1.73 Number of covered lives | 0    |

All years prior to most current three years:

|                              |      |
|------------------------------|------|
| 1.74 Total premium earned    | \$ 0 |
| 1.75 Total incurred claims   | \$ 0 |
| 1.76 Number of covered lives | 0    |

2. Health Test:

|                             | 1             | 2             |
|-----------------------------|---------------|---------------|
|                             | Current Year  | Prior Year    |
| 2.1 Premium Numerator       | \$ 20,997,437 | \$ 19,286,753 |
| 2.2 Premium Denominator     | \$ 21,011,727 | \$ 19,300,838 |
| 2.3 Premium Ratio (2.1/2.2) | 98.98%        | 99.9%         |
| 2.4 Reserve Numerator       | \$ 2,102,000  | \$ 1,641,000  |
| 2.5 Reserve Denominator     | \$ 2,102,000  | \$ 1,641,000  |
| 2.6 Reserve Ratio (2.4/2.5) | 100.0%        | 100.0%        |

3.1 Has the reporting entity received any endowment or gift from contracting hospitals, physicians, dentists, or others that is agreed will be returned when, as and if the earnings of the reporting entity permits?  Yes [ ]  No [X]

3.2 If yes, give particulars:

4.1 Have copies of all agreements stating the period and nature of hospitals', physicians', and dentists' care offered to subscribers and dependents been filed with the appropriate regulatory agency?  Yes [X]  No [ ]

4.2 If not previously filed, furnish herewith a copy(ies) of such agreement(s). Do these agreements include additional benefits offered?  Yes [ ]  No [X]

5.1 Does the reporting entity have stop-loss reinsurance?  Yes [X]  No [ ]

5.2 If no, explain:

5.3 Maximum retained risk (see Instructions)

|                                 |            |
|---------------------------------|------------|
| 5.31 Comprehensive Medical      | \$ 0       |
| 5.32 Medical Only               | \$ 220,000 |
| 5.33 Medicare Supplement        | \$ 0       |
| 5.34 Dental and Vision          | \$ 0       |
| 5.35 Other Limited Benefit Plan | \$ 0       |
| 5.36 Other                      | \$ 0       |

6. Describe arrangement which the reporting entity may have to protect subscribers and their dependents against the risk of insolvency including hold harmless provisions, conversion privileges with other carriers, agreements with providers to continue rendering services, and any other agreements.

## GENERAL INTERROGATORIES

## PART 2 – HEALTH INTERROGATORIES

7.1 Does the reporting entity set up its claim liability for provider services on a service date basis?  Yes [X]  No [ ]  
 7.2 If no, give details

8. Provide the following information regarding participating providers:  
 8.1 Number of providers at start of reporting year   
 8.2 Number of providers at end of reporting year

9.1 Does the reporting entity have business subject to premium rate guarantees?  Yes [ ]  No [X]

9.2 If yes, direct premium earned:

9.21 Business with rate guarantees between 15-36 months

9.22 Business with rate guarantees over 36 months

10.1 Does the reporting entity have Incentive Pool, Withhold or Bonus Arrangements in its provider contracts?  Yes [ ]  No [X]

10.2 If yes:  
 10.21 Maximum amount payable bonuses   
 10.22 Amount actually paid for year bonuses

10.23 Maximum amount payable withhold   
 10.24 Amount actually paid for year withhold

11.1 Is the reporting entity organized as:  
 11.1.2 A Medical Group/Staff Model,  Yes [ ]  No [X]  
 11.1.3 An Individual Practice Association (IPA), or,  Yes [ ]  No [X]  
 11.1.4 A Mixed Model (combination of above)?  Yes [ ]  No [X]

11.2 Is the reporting entity subject to Statutory Minimum Capital and Surplus Requirements?  Yes [X]  No [ ]

11.3 If yes, show the name of the state requiring such minimum capital and surplus.  
OH

11.4 If yes, show the amount required.

11.5 Is this amount included as part of a contingency reserve in stockholder's equity?  Yes [ ]  No [X]

11.6 If the amount is calculated, show the calculation

12. List service areas in which reporting entity is licensed to operate.

Name of Service Area

13.1 Do you act as a custodian for health savings accounts?  Yes [ ]  No [X]

13.2 If yes, please provide the amount of custodial funds held as of the reporting date.

13.3 Do you act as an administrator for health savings accounts?  Yes [ ]  No [X]

13.4 If yes, please provide the balance of the funds administered as of the reporting date.

14.1 Are any of the captive affiliates reported on Schedule S, Part 3, authorized reinsurers?  Yes [ ]  No [ ]  N/A [X]

14.2 If the answer to 14.1 is yes, please provide the following:

| 1 | 2<br>Company Name | 3<br>NAIC Company Code | 4<br>Domiciliary Jurisdiction | 5<br>Reserve Credit | 6<br>Letters of Credit | 7<br>Agreements | 8<br>Trust Other | 9<br>Assist Supporting Reserve Credit |
|---|-------------------|------------------------|-------------------------------|---------------------|------------------------|-----------------|------------------|---------------------------------------|
|   |                   | 0                      |                               | \$                  | \$                     | \$              | \$               |                                       |
|   |                   |                        |                               |                     |                        |                 |                  |                                       |

15. Provide the following for individual ordinary life insurance\* policies (U.S. business only) for the current year (prior to reinsurance assumed or ceded):

15.1 Direct Premium Written

15.2 Total Incurred Claims

15.3 Number of Covered Lives

\*Ordinary Life Insurance Includes

Term (whether full underwriting, limited underwriting, jet issue, "short form app")  
 Whole Life (whether full underwriting, limited underwriting, jet issue, "short form app")  
 Variable Life (with or without secondary guarantee)  
 Universal Life (with or without secondary guarantee)  
 Variable Universal Life (with or without secondary guarantee)

## FIVE-YEAR HISTORICAL DATA

|   | 1<br>2017  | 2<br>2016  | 3<br>2015   | 4<br>2014  | 5<br>2013  |
|---|------------|------------|-------------|------------|------------|
| <b>Balance Sheet Items (Pages 2 and 3)</b>  |            |            |             |            |            |
| 1. Total admitted assets (Page 2, Line 28)  | 8,439,744  | 7,336,268  | 5,830,260   | 6,576,084  | 5,016,902  |
| 2. Total liabilities (Page 3, Line 24)  | 3,120,148  | 2,362,299  | 2,606,183   | 2,551,438  | 1,892,410  |
| 3. Statutory minimum capital and surplus requirement  | 500,000    | 500,000    | 500,000     | 500,000    | 500,000    |
| 4. Total capital and surplus (Page 3, Line 33)  | 5,319,596  | 4,973,969  | 3,224,077   | 4,024,646  | 3,124,492  |
| <b>Income Statement Items (Page 4)</b>  |            |            |             |            |            |
| 5. Total revenues (Line 6)  | 21,020,796 | 19,429,699 | 18,206,812  | 18,886,272 | 19,568,202 |
| 6. Total medical and hospital expenses (Line 18)  | 18,672,555 | 16,380,222 | 17,649,759  | 16,384,632 | 17,381,554 |
| 7. Claims adjustment expenses (Line 20)   | 1,296,543  | 1,202,422  | 1,122,639   | 1,148,749  | 1,162,237  |
| 8. Total administrative expenses (Line 21)  | 231,960    | 201,022    | 193,851     | 189,549    | 216,987    |
| 9. Net underwriting gain (loss) (Line 24)   | 333,708    | 1,741,033  | (808,437)   | 889,342    | 1,774,414  |
| 10. Net investment gain (loss) (Line 27)  | 11,919     | 7,199      | 7,909       | 10,861     | 7,937      |
| 11. Total other income (Lines 28 plus 29)   |            |            |             |            |            |
| 12. Net income or (loss) (Line 32)  | 345,627    | 1,748,232  | (800,528)   | 900,203    | 1,781,451  |
| <b>Cash Flow (Page 6)</b>   |            |            |             |            |            |
| 13. Net cash from operations (Line 11)  | 966,591    | 1,496,196  | (1,004,571) | 1,581,025  | 249,260    |
| <b>Risk-Based Capital Analysis</b>  |            |            |             |            |            |
| 14. Total adjusted capital  | 5,319,596  | 4,973,969  | 3,224,077   | 4,024,646  | 3,124,492  |
| 15. Authorized control level risk-based capital   | 1,181,530  | 1,035,275  | 1,114,688   | 1,035,042  | 1,085,583  |
| <b>Enrollment (Exhibit 1)</b>   |            |            |             |            |            |
| 16. Total members at end of period (Column 5, Line 7)   | 2,417      | 2,384      | 2,334       | 2,394      | 2,463      |
| 17. Total member months (Column 6, Line 7)  | 28,989     | 28,170     | 27,883      | 29,079     | 31,202     |
| <b>Operating Percentage (Page 4)</b><br>(Item divided by Page 4, sum of Lines 2, 3, and 5) x 100.0    |            |            |             |            |            |
| 18. Premiums earned plus risk revenue (Line 2 plus Lines 3 and 5)                                     | 100.0      | 100.0      | 100.0       | 100.0      | 100.0      |
| 19. Total hospital and medical plus other non-health (Line 18 plus Line 19)                           | 88.9       | 84.9       | 99.1        | 87.8       | 88.8       |
| 20. Cost containment expenses   |            |            |             |            |            |
| 21. Other claims adjustment expenses  |            |            |             |            |            |
| 22. Total underwriting deductions (Line 23)   | 6.2        | 6.2        | 6.3         | 6.1        | 6.1        |
| 23. Total underwriting gain (loss) (Line 24)  | 98.5       | 91.6       | 106.7       | 96.4       | 90.9       |
| <b>Unpaid Claims Analysis (U&amp;I Exhibit, Part 2B)</b>  |            |            |             |            |            |
| 24. Total claims incurred for prior years (Line 13, Col. 5)   | 1,470,994  | 1,411,560  | 1,296,882   | 1,074,371  | 2,006,307  |
| 25. Estimated liability of unpaid claims - [prior year (Line 13, Col. 6)]                             | 1,641,000  | 1,741,000  | 1,692,000   | 1,427,000  | 2,391,000  |
| <b>Investments in Parent, Subsidiaries and Affiliates</b>   |            |            |             |            |            |
| 26. Affiliated bonds (Sch. D. Summary, Line 12, Col. 1)   |            |            |             |            |            |
| 27. Affiliated preferred stocks (Sch. D. Summary, Line 18, Col. 1)                                    |            |            |             |            |            |
| 28. Affiliated common stocks (Sch. D. Summary, Line 24, Col. 1)                                       |            |            |             |            |            |
| 29. Affiliated short-term investments (subtotal included in Sch. DA, Verification, Column 5, Line 10) |            |            |             |            |            |
| 30. Affiliated mortgage loans on real estate  |            |            |             |            |            |
| 31. All other affiliated  |            |            |             |            |            |
| 32. Total of above Lines 28 to 31   | 0          | 0          | 0           | 0          | 0          |
| 33. Total investment in parent included in Lines 28 to 31 above                                       |            |            |             |            |            |

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors?

If no, please explain:

Yes  No

## EXHIBIT OF PREMIUMS, ENROLLMENT AND UTILIZATION (a)

**REPORT FOR: 1. CORPORATION.....Cleveland Automobile Dealers Association Group Health Plan**

## BUSINESSES IN THE STATE OF GRAND TOTAL DURING THE YEAR (Location)

NACIC Group Code.....0001 NACIC Compsny Code.....00000

| Total Members at end of:                     |                  |                   |                  |                 |                          |              |                  |           |   |
|--|------------------|-------------------|------------------|-----------------|--------------------------|--------------|------------------|-----------|---|
| 1. Prior year                                | 2. First quarter | 3. Second quarter | 4. Third quarter | 5. Current year | 6. Current member months | 7. Physician | 8. Non-physician | 9. Totals | 10. Hospital patient days incurred                        |
| Total Member Ambulatory Encounters for Year: |                  |                   |                  |                 |                          |              |                  |           |   |
| 2,384  | 2,416            | 2,411             | 2,415            | 2,417           | 28,989                   | 1,353        | 263              | 22,22512  | 11. Number of inpatient admissions                        |
|  |                  |                   |                  |                 |                          |              |                  |           | 12. Health premiums written (b)                           |
|  |                  |                   |                  |                 |                          |              |                  |           | 13. Life premiums direct                                  |
|  |                  |                   |                  |                 |                          |              |                  |           | 14. Property/casually premiums written                    |
|  |                  |                   |                  |                 |                          |              |                  |           | 15. Health premiums earned                                |
|  |                  |                   |                  |                 |                          |              |                  |           | 16. Property/casually premiums earned                     |
|  |                  |                   |                  |                 |                          |              |                  |           | 17. Amount paid for provision of health care services     |
|  |                  |                   |                  |                 |                          |              |                  |           | 18. Amount incurred for provision of health care services |

(a) For health businesses: number of persons insured under PPO managed care products..... 2,471  
(b) For health premiums written: amount of Medicare Title XVII exempt from slate taxes or fees \$..... 2,471

100

0

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| EXHIBIT D OF PREMIUMS, ENROLLMENT AND UTILIZATION (a)  |  | BUSINESS IN THE STATE OF OHIO DURING THE YEAR |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|--|--|---|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| REPORT FOR: 1. CORPORATION.....Cleveland Automobile Dealers Association Group Health Plan  |  | 2. Brecksville, OH                            |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Statement as of December 31, 2017 of the Cleveleand Automobile Association Group Health Plan   |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NAIC Group Code.....0001   |  | NAIC Company Code.....00000                   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Members at end of:   |  | Total   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1. Prior year.....   |  | 2,384   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2. First quarter.....  |  | 2,416   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3. Second quarter.....   |  | 2,411   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4. Third quarter.....  |  | 2,415   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5. Current year.....   |  | 2,417   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6. Current year member months.....   |  | 2,389   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7. Physician.....  |  | 0   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8. Non-physician.....  |  | 0   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9. Totals.....   |  | 0   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10. Hospital Patient days incurred.....  |  | 1,353   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11. Number of inpatient admissions.....  |  | 263   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12. Health premiums written (b).....   |  | 22,222,512                                    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 13. Life premiums direct.....  |  | 58,710  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 14. Property/casualty premiums written.....  |  | 0   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15. Health premiums earned.....  |  | 22,222,512                                    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 16. Property/casualty premiums earned.....   |  | 0   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17. Amount paid for provision of health care services.....   |  | 19,659,436                                    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 18. Amount incurred for provision of health care services.....   |  | 20,120,436                                    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) For health insurance written: number of persons insured under PPO managed care products.....2,417 and number of persons insured under indemnity only products.....0. |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (b) For health premiums written: amount unit of Medicare Title XVIII exempt from state taxes or fees \$.....0.   |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Members at end of:   |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1. Prior year.....   |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2. First quarter.....  |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3. Second quarter.....   |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4. Third quarter.....  |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5. Current year.....   |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6. Current year member months.....   |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7. Physician.....  |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8. Non-physician.....  |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9. Totals.....   |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10. Hospital Patient days incurred.....  |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11. Number of inpatient admissions.....  |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12. Health premiums written (b).....   |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 13. Life premiums direct.....  |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 14. Property/casualty premiums written.....  |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15. Health premiums earned.....  |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 16. Property/casualty premiums earned.....   |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17. Amount paid for provision of health care services.....   |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 18. Amount incurred for provision of health care services.....   |  |   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



**Sch. S - Pt. 1 - Sn. 2**  
**NONE**

**Sch. S - Pt. 2**  
**NONE**

**Sch. S - Pt. 3 - Sn. 2**  
**NONE**

**Sch. S - Pt. 4**  
**NONE**

**Sch. S - Pt. 5**  
**NONE**

**Sch. S - Pt. 6**  
**NONE**

**Sch. S - Pt. 7**  
**NONE**

**SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS**

Allocated by States and Territories

| State, Etc.   | Active Status | Accident & Health Premiums | Medicare Title XVII | Medicaid Title XIX | Direct Business Only                                       |   |   | Total Columns 2 Through 7 | Deposit-Type Contracts |
|---|---------------|----------------------------|---------------------|--------------------|--|---|---|---------------------------|------------------------|
|   |               |                            |                     |                    | 5<br>Federal Employees<br>Health Benefits Plan<br>Premiums | 6<br>Life & Annuity<br>Premiums and<br>Other Considerations | 7 |                           |                        |
| 1. Alabama  | AL ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 2. Alaska   | AK ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 3. Arizona  | AZ ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 4. Arkansas   | AR ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 5. California   | CA ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 6. Colorado   | CO ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 7. Connecticut  | CT ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 8. Delaware   | DE ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 9. District of Columbia                                       | DC ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 10. Florida   | FL ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 11. Georgia   | GA ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 12. Hawaii  | HI ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 13. Idaho   | ID ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 14. Illinois  | IL ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 15. Indiana   | IN ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 16. Iowa  | IA ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 17. Kansas  | KS ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 18. Kentucky  | KY ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 19. Louisiana   | LA ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 20. Maine   | ME ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 21. Maryland  | MD ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 22. Massachusetts   | MA ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 23. Michigan  | MI ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 24. Minnesota   | MN ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 25. Mississippi   | MS ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 26. Missouri  | MO ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 27. Montana   | MT ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 28. Nebraska  | NE ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 29. Nevada  | NV ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 30. New Hampshire   | NH ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 31. New Jersey  | NJ ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 32. New Mexico  | NM ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 33. New York  | NY ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 34. North Carolina  | NC ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 35. North Dakota  | ND ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 36. Ohio  | OH ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 37. Oklahoma  | OK ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 38. Oregon  | OR ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 39. Pennsylvania  | PA ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 40. Rhode Island  | RI ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 41. South Carolina  | SC ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 42. South Dakota  | SD ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 43. Tennessee   | TN ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 44. Texas   | TX ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 45. Utah  | UT ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 46. Vermont   | VT ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 47. Virginia  | VA ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 48. Washington  | WA ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 49. West Virginia   | WV ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 50. Wisconsin   | WI ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 51. Wyoming   | WY ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 52. American Samoa  | AS ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 53. Guam  | GU ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 54. Puerto Rico   | PR ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 55. U.S. Virgin Islands                                       | VI ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 56. Northern Mariana Islands                                  | MP ...N       |                            |                     |                    |  |   |   |                           | 0                      |
| 57. Canada  | CAN ...N      |                            |                     |                    |  |   |   |                           | 0                      |
| 58. Aggregate Other alien                                     | OT ...XXX     |                            |                     |                    |  |   |   |                           | 0                      |
| 59. Subtotal  |               |                            |                     |                    |  |   |   |                           | 0                      |
| 60. Reporting entity contributions for Employee Benefit Plans | XXX           |                            |                     |                    |  |   |   |                           | 0                      |
| 61. Total (Direct Business)                                   | (b) 1         | 22,222,512                 |                     |                    | 0  | 0   | 0 | 58,710                    | 0                      |
|   |               |                            |                     |                    |  |   |   |                           | 22,281,222             |

**DETAILS OF WRITE-INS**

|   |  |   |   |   |   |   |   |   |   |
|---|--|---|---|---|---|---|---|---|---|
| 58001.  |  |   |   |   |   |   |   |   | 0 |
| 58002.  |  |   |   |   |   |   |   |   | 0 |
| 58003.  |  |   |   |   |   |   |   |   | 0 |
| 58998. Summary of remaining write-ins for line 58 |  |   |   |   |   |   |   | 0 | 0 |
| 58999. Total (Lines 58001 through 58003 + 58998)  |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

(a) Insert the number of L responses except for Canada and Other Alien.  
 (L) - Licensed or Chartered - Licensed RRGs; (R) - Registered Non-domiciled RRGs; (Q) - Qualified or Accredited Reinsurer;  
 (E) - Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) - None of the above - Not allowed to write business in the state.  
 Explanation of basis of allocation by state, etc.

**Sch. T - Pt. 2 - Interstate Compact**  
**NONE**

**Sch. Y-Pt. 1**  
**NONE**

**Sch. Y - Pt. 1A**  
**NONE**

**Sch. Y - Pt. 2**  
**NONE**

# Cleveland Automobile Dealers Association Group Health Plan

## SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

The following supplemental reports are required to be filed as part of your statement filing unless specifically waived by the domiciliary state. However, in the event that your domiciliary state waives the filing requirement, your response of WAIVED to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

### MARCH FILING

1. Will the Supplemental Compensation Exhibit be filed with the state of domicile by March 1?
2. Will an actuarial opinion be filed by March 1?
3. Will the confidential Risk-Based Capital Report be filed with the NAIC by March 1?
4. Will the confidential Risk-Based Capital Report be filed with the state of domicile, if required, by March 1?

### APRIL FILING

5. Will the Management's Discussion and Analysis be filed by April 1?
6. Will the Supplemental Investment Risk Interrogatory be filed by April 1?
7. Will the Accident and Health Policy Experience Exhibit be filed by April 1?
8. Will an audited financial report be filed by June 1?
9. Will Accountants Letter of Qualifications be filed with the state of domicile and electronically with the NAIC by June 1?

### JUNE FILING

10. Will the regulator-only (non-public) Communication of Internal Control Related Matters Noted in Audit be filed with the state of domicile and electronically with the NAIC (as a regulator-only non-public document) by August 1?

The following supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of NO to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason, enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

### MARCH FILING

11. Will the Medicare Supplement Insurance Experience Exhibit be filed with the state of domicile and the NAIC by March 1?
12. Will the Supplemental Life data due March 1 be filed with the state of domicile and the NAIC?
13. Will Schedule SIS (Stockholder Information Supplement) be filed with the state of domicile by March 1?
14. Will the actuarial opinion on participating and non-participating policies as required in Interrogatory 1 and 2 on Exhibit 5 to Life Supplement be filed with the state of domicile and electronically with the NAIC by March 1?
15. Will the actuarial opinion on non-guaranteed elements as required in Interrogatory 3 to Exhibit 5 to Life Supplement be filed with the state of domicile and electronically with the NAIC by March 1?
16. Will the Medicare Part D Coverage Supplement be filed with the state of domicile and the NAIC by March 1?
17. Will an approval from the reporting entity's state of domicile for relief related to the five-year rotation requirement for lead audit partner be filed electronically with the NAIC by March 1?
18. Will an approval from the reporting entity's state of domicile for relief related to the one-year cooling off period for independent CPA be filed electronically with the NAIC by March 1?
19. Will an approval from the reporting entity's state of domicile for relief related to the Requirements for Audit Committees be filed electronically with the NAIC by March 1?

### APRIL FILING

20. Will the Long-Term Care Experience Reporting Forms be filed with the state of domicile and the NAIC by April 1?
21. Will the Supplemental Life data due April 1 be filed with the state of domicile and the NAIC?
22. Will the Supplemental Health Care Exhibit (Parts 1, 2, and 3) be filed with the state of domicile and the NAIC by April 1?
23. Will the regulator-only (non-public) Supplemental Health Care Exhibits Expense Allocation Report be filed with the state of domicile and the NAIC by April 1?

### AUGUST FILING

24. Will Management's Report of Internal Control Over Financial Reporting be filed with the state of domicile by August 1?

### Responses

SEE EXPLANATION

yes \_\_\_\_\_

SEE EXPLANATION

yes \_\_\_\_\_

EXPLANATIONS:

1. Plan is a MEWA overseen by trustees (no direct employees).
- 2.
3. filed with state only
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.
- 11.
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- 18.
- 19.
- 20.
- 21.
- 22.
- 23.
- 24.

BAR CODE:



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\* 0 0 0 0 0 2 0 1 7 3 9 0 0 0 0 0 0 \*



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\* 0 0 0 0 0 2 0 1 7 2 4 2 0 0 0 0 0 \*



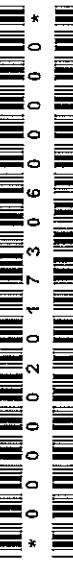
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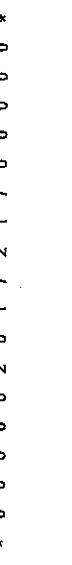
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\* 0 0 0 0 0 2 0 1 7 2 6 0 0 0 0 0 0 \*



\* 0 0 0 0 0 2 0 1 7 2 1 0 0 0 0 0 0 \*



\* 0 0 0 0 0 2 0 1 7 2 1 6 0 0 0 0 0 \*



\* 0 0 0 0 0 2 0 1 7 2 1 7 0 0 0 0 0 \*

## SUMMARY INVESTMENT SCHEDULE

| Investment Categories   | Gross Investment Holdings |                 |                | Admitted Assets as Reported in the Annual Statement  |                                   |                 |
|---|---------------------------|-----------------|----------------|--|-----------------------------------|-----------------|
|   | 1<br>Amount               | 2<br>Percentage | 3<br>Amount    | 4<br>Securities Lending Reinvested Collateral Amount | 5<br>Total (Col. 3 + 4)<br>Amount | 6<br>Percentage |
| 1. Bonds:   |                           |                 |                |  |                                   |                 |
| 1.1 U.S. treasury securities.   |                           |                 |                |  |                                   |                 |
| 1.2 U.S. government agency obligations (excluding mortgage-backed securities):  |                           |                 |                |  |                                   |                 |
| 1.21 Issued by U.S. government agencies.  |                           |                 |                |  |                                   |                 |
| 1.22 Issued by U.S. government sponsored agencies.  |                           |                 |                |  |                                   |                 |
| 1.3 Non-U.S. government (including Canada, excluding mortgage-backed securities).   |                           |                 |                |  |                                   |                 |
| 1.4 Securities issued by states, territories and possessions and political subdivisions in the U.S.:  |                           |                 |                |  |                                   |                 |
| 1.41 States, territories and possessions general obligations.   |                           |                 |                |  |                                   |                 |
| 1.42 Political subdivisions of states, territories and possessions and political subdivisions general obligations.                                |                           |                 |                |  |                                   |                 |
| 1.43 Revenue and assessment obligations.  |                           |                 |                |  |                                   |                 |
| 1.44 Industrial development and similar obligations.  |                           |                 |                |  |                                   |                 |
| 1.5 Mortgage-backed securities (includes residential and commercial MBS):   |                           |                 |                |  |                                   |                 |
| 1.51 Pass-through securities:   |                           |                 |                |  |                                   |                 |
| 1.511 Issued or guaranteed by FNMA and FHLMC.   |                           |                 |                |  |                                   |                 |
| 1.512 Issued or guaranteed by FNMA and FHLMC.   |                           |                 |                |  |                                   |                 |
| 1.513 All other.  |                           |                 |                |  |                                   |                 |
| 1.52 CMOs and REMICs:   |                           |                 |                |  |                                   |                 |
| 1.521 Issued or guaranteed by GNMA, FNMA, FHLMC or VA.  |                           |                 |                |  |                                   |                 |
| 1.522 Issued by non-U.S. Government issuers and collateralized by mortgage-based securities issued or guaranteed by agencies shown in Line 1.521. |                           |                 |                |  |                                   |                 |
| 1.523 All other.  |                           |                 |                |  |                                   |                 |
| 2. Other debt and other fixed income securities (excluding short-term):   |                           |                 |                |  |                                   |                 |
| 2.1 Unaffiliated domestic securities (includes credit tenant loans and hybrid securities).  |                           |                 |                |  |                                   |                 |
| 2.2 Unaffiliated non-U.S. securities (including Canada).  |                           |                 |                |  |                                   |                 |
| 2.3 Affiliated securities   |                           |                 |                |  |                                   |                 |
| 3. Equity interests:  |                           |                 |                |  |                                   |                 |
| 3.1 Investments in mutual funds   |                           |                 |                |  |                                   |                 |
| 3.2 Preferred stocks:   |                           |                 |                |  |                                   |                 |
| 3.21 Affiliated.  |                           |                 |                |  |                                   |                 |
| 3.22 Unaffiliated.  |                           |                 |                |  |                                   |                 |
| 3.3 Publicly traded equity securities (excluding preferred stocks):   |                           |                 |                |  |                                   |                 |
| 3.31 Affiliated.  |                           |                 |                |  |                                   |                 |
| 3.32 Unaffiliated.  |                           |                 |                |  |                                   |                 |
| 3.4 Other equity securities:  |                           |                 |                |  |                                   |                 |
| 3.41 Affiliated.  |                           |                 |                |  |                                   |                 |
| 3.42 Unaffiliated.  |                           |                 |                |  |                                   |                 |
| 3.5 Other equity interests including tangible personal property under lease:  |                           |                 |                |  |                                   |                 |
| 3.51 Affiliated.  |                           |                 |                |  |                                   |                 |
| 3.52 Unaffiliated.  |                           |                 |                |  |                                   |                 |
| 4. Mortgage loans:  |                           |                 |                |  |                                   |                 |
| 4.1 Construction and land development.  |                           |                 |                |  |                                   |                 |
| 4.2 Agricultural.   |                           |                 |                |  |                                   |                 |
| 4.3 Single family residential properties.   |                           |                 |                |  |                                   |                 |
| 4.4 Multifamily residential properties.   |                           |                 |                |  |                                   |                 |
| 4.5 Commercial loans.   |                           |                 |                |  |                                   |                 |
| 4.6 Mezzanine real estate loans.  |                           |                 |                |  |                                   |                 |
| 5. Real estate investments:   |                           |                 |                |  |                                   |                 |
| 5.1 Property occupied by company.   |                           |                 |                |  |                                   |                 |
| 5.2 Property held for production of income (including \$.....0 of property acquired in satisfaction of debt).                                     |                           |                 |                |  |                                   |                 |
| 5.3 Property held for sale (including \$.....0 property acquired in satisfaction of debt).  |                           |                 |                |  |                                   |                 |
| 6. Contract loans.  |                           |                 |                |  |                                   |                 |
| 7. Derivatives.   |                           |                 |                |  |                                   |                 |
| 8. Receivables for securities.  |                           |                 |                |  |                                   |                 |
| 9. Securities lending (Line 10, Asset Page reinvested collateral).  |                           |                 |                |  |                                   |                 |
| 10. Cash, cash equivalents and short-term investments.  |                           |                 |                |  |                                   |                 |
| 11. Other invested assets.  |                           |                 |                |  |                                   |                 |
| 12. Total invested assets.  |                           |                 |                |  |                                   |                 |
|   | 1<br>\$8,009,215          | 2<br>.....      | 3<br>\$100,000 | 4<br>.....   | 5<br>\$8,009,215                  | 6<br>0.00%      |
|   |                           |                 |                |  |                                   |                 |

**Sch. A - Verification**  
**NONE**

**Sch. B - Verification**  
**NONE**

**Sch. BA - Verification**  
**NONE**

**Sch. D - Verification**  
**NONE**

**Sch. D - Summary by Country**

**NONE**

**Sch. D - Pt. 1A - Sn. 1**  
**NONE**

**Sch. D - Pt. 1A - Sn. 1**  
**NONE**

**Sch. D - Pt. 1A - Sn. 2**  
**NONE**

**Sch. D - Pt. 1A - Sn. 2**  
**NONE**

**Sch. DA - Verification**  
**NONE**

**Sch. DB - Pt. A - Verification**  
**NONE**

**Sch. DB - Pt. B - Verification**  
**NONE**

**Sch. DB - Pt. C - Sn. 1**  
**NONE**

**Sch. DB - Pt. C - Sn. 2**  
**NONE**

**Sch. DB - Verification**  
**NONE**

**Sch. E - Pt. 2 Verification**  
**NONE**

**Sch. A - Pt. 1**

**NONE**

**Sch. A - Pt. 2**

**NONE**

**Sch. A - Pt. 3**

**NONE**

**Sch. B - Pt. 1**

**NONE**

**Sch. B - Pt. 2**

**NONE**

**Sch. B - Pt. 3**

**NONE**

**Sch. BA - Pt. 1**

**NONE**

**Sch. BA - Pt. 2**

**NONE**

**Sch. BA - Pt. 3**

**NONE**

**Sch. D - Pt. 1**

**NONE**

**Sch. D - Pt. 2 - Sn. 1**

**NONE**

**Sch. D - Pt. 2 - Sn. 2**

**NONE**

**Sch. D - Pt. 3**

**NONE**

**Sch. D - Pt. 4**

**NONE**

**Sch. D - Pt. 5**

**NONE**

**Sch. D - Pt. 6 - Sn. 1**

**NONE**

**Sch. D - Pt. 6 - Sn. 2**

**NONE**

**Sch. DA - Pt. 1**

**NONE**

**Sch. DB - Pt. A - Sn. 1**

**NONE**

**Sch. DB - Pt. A - Sn. 2**

**NONE**

**Sch. DB - Pt. B - Sn. 1**  
**NONE**

**Sch. DB - Pt. B - Sn. 2**  
**NONE**

**Sch. DB - Pt. D - Sn. 1**  
**NONE**

**Sch. DB - Pt. D - Sn. 2**  
**NONE**

**Sch. DL - Pt. 1**  
**NONE**

**Sch. DL - Pt. 2**  
**NONE**

**E20, E21, E22, E23, E24, E25**

## SCHEDULE E - PART 1 - CASH

| 1<br>Depository                          | 2<br>Date   |                   | 3<br>Rate of<br>Interest |             | 4<br>Amount of Interest:<br>Received During Year |             | 5<br>Amount of Interest<br>Accrued December 31<br>of Current Year |             | 6<br>Balances |            | 7<br>• |
|--|-------------|-------------------|--------------------------|-------------|--|-------------|---|-------------|---------------|------------|--------|
|  | Code        | Depository        | Code                     | Depository  | Code   | Depository  | Code  | Depository  | Code          | Depository |        |
| <b>Open Depositories</b>                 |             |                   |                          |             |  |             |   |             |               |            |        |
| PNC Bank - checking.....                 | varies..... | Pennsylvania..... | varies.....              | varies..... | 6.913  | varies..... | varies.....   | varies..... | 3,535.255     | XXX        |        |
| PNC Bank - savings.....                  | varies..... | Pennsylvania..... | varies.....              | varies..... | 3.18   | varies..... | varies.....   | varies..... | 3,405.988     | XXX        |        |
| Dollar Bank - savings.....               | varies..... | Ohio.....         | varies.....              | varies..... | 1.927  | varies..... | varies.....   | varies..... | 1,107.703     | XXX        |        |
| Fifth Third Bank - savings.....          | varies..... | Ohio.....         | varies.....              | varies..... | 984  | varies..... | varies.....   | varies..... | 1,010.983     | XXX        |        |
| Huntington Nat Bank - savings.....       | varies..... | Ohio.....         | varies.....              | varies..... | 1.011  | varies..... | varies.....   | varies..... | 1,011.580     | XXX        |        |
| Key Bank - savings.....                  | varies..... | Ohio.....         | varies.....              | varies..... | 786  | varies..... | varies.....   | varies..... | 1,002.716     | XXX        |        |
| 01686888. Total - Open Depositories..... | XXX         | XXX               | XXX                      | XXX         | 11.919   | XXX         | XXX   | XXX         | 8,039.215     | XXX        |        |
| 05699898. Total Cash on Deposit.....     | XXX         | XXX               | XXX                      | XXX         | 11.919   | XXX         | XXX   | XXX         | 8,039.215     | XXX        |        |
| 05699898. Total Cash.....                | XXX         | XXX               | XXX                      | XXX         | 11.919   | XXX         | XXX   | XXX         | 8,039.215     | XXX        |        |

TOTALS OF DEPOSITORY BALANCES ON THE LAST DAY OF EACH MONTH DURING THE CURRENT YEAR

|                  |           |                |           |                   |           |                   |           |
|------------------|-----------|----------------|-----------|-------------------|-----------|-------------------|-----------|
| 1. January.....  | 7,288,008 | 14. April..... | 7,241,815 | 7. July.....      | 7,929,368 | 10. October.....  | 8,278,554 |
| 2. February..... | 7,558,341 | 5. May.....    | 7,305,766 | 8. August.....    | 8,275,374 | 11. November..... | 8,282,785 |
| 3. March.....    | 8,035,419 | 6. June.....   | 8,153,181 | 9. September..... | 8,238,634 | 12. December..... | 8,009,215 |
|                  |           |                |           |                   |           |                   |           |

**Sch. E - Pt. 2**  
**NONE**

**Sch. E - Pt. 3**  
**NONE**

**Cleveland Automobile Dealers Association Group Health Plan**

**ACTUARIAL OPINION**

FOR THE YEAR ENDING DECEMBER 31, 2017

OF THE CONDITION AND AFFAIRS OF THE

## TABLE OF KEY INDICATORS

|   |   |  |   |  |  |
|---|---|--|---|--|--|
| <p>This Opinion is:</p> <p><input checked="" type="checkbox"/> Unqualified    <input type="checkbox"/> Qualified    <input type="checkbox"/> Adverse    <input type="checkbox"/> Inconclusive</p> | <p>IDENTIFICATION SECTION</p> <p><input checked="" type="checkbox"/> Prescribed Wording Only    <input type="checkbox"/> Prescribed Wording with Additional Wording    <input type="checkbox"/> Revised Wording</p> | <p>SCOPE SECTION</p> <p><input checked="" type="checkbox"/> Prescribed Wording Only    <input type="checkbox"/> Prescribed Wording with Additional Wording    <input type="checkbox"/> Revised Wording</p> | <p>RELIANCE SECTION</p> <p><input checked="" type="checkbox"/> Prescribed Wording Only    <input type="checkbox"/> Prescribed Wording with Additional Wording    <input type="checkbox"/> Revised Wording</p> | <p>OPINION SECTION</p> <p><input checked="" type="checkbox"/> Prescribed Wording Only    <input type="checkbox"/> Prescribed Wording with Additional Wording    <input type="checkbox"/> Revised Wording</p> | <p>RELEVANT COMMENTS</p> <p><input type="checkbox"/> Revised Wording</p> |
|---|---|--|---|--|--|

## IDENTIFICATION

I, Harry A. Don, F.S.A., am associated with the firm of Harry A. Don, F.S.A. Group Benefit Consulting, L.L.C. I am a member of the American Academy of Actuaries and have been retained by the CADA Group Health Plan to render an opinion with regard to loss reserves, actuarial liabilities and related items. I was appointed on March 26, 2014 in accordance with the requirements of the annual statement instructions. I meet the Academy qualification standards for rendering the opinion.

SCOPE

I have examined the assumptions and methods used in determining loss reserves, actuarial liabilities and related items listed below, as shown in the annual statement of the organization as prepared for filing with state regulatory officials as of December 31, 2017.

|    |   |              |
|----|---|--------------|
| A. | Claims unpaid (Page 3, Line 1);                                     | \$ 2,102,000 |
| B. | Accrued medical incentive pool and bonus payments (Page 3, Line 2). | \$ 0         |

|    |  |            |
|----|--|------------|
| C. | Unpaid claims adjustment expenses (Page 3, Line 3);  | \$ 250,000 |
| D. | Aggregate health policy reserves (Page 3, Line 4) including unearned premium reserves and additional policy reserves from the Underwriting and Investment Exhibit – Part 2D; | \$ 0       |
| E. | Aggregate life policy reserves (Page 3, Line 5);   | \$ 0       |
| F. | Property/casualty unearned premium reserves (Page 3, Line 6);  | \$ 0       |
| G. | Aggregate health claim reserves (Page 3, Line 7);  | \$ 0       |

#### **RELIANCE**

In forming my opinion on the unpaid claims and unpaid claim adjustment expense reserves I relied upon data prepared by John Robinson, as certified in the attached statements. I evaluated that data for reasonableness and consistency. I also reconciled that data to the Underwriting and Investment Exhibit - Part 2B of the company's current annual statement. In other respects, my examination included review of the actuarial assumptions and actuarial methods used and tests of the calculations I considered necessary.

#### **OPINION**

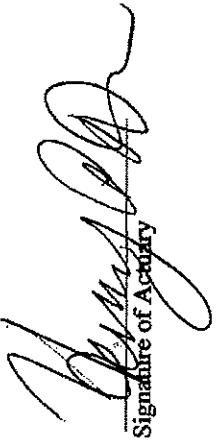
In my opinion, the amounts carried in the balance sheet on account of the items identified above:

- A. Are in accordance with accepted actuarial standards consistently applied and are fairly stated in accordance with sound actuarial principles,
- B. Are based on actuarial assumptions relevant to contract provisions and appropriate to the purpose for which the statement was prepared,
- C. Meet the requirements of the laws of state of Ohio, and are at least as great as the minimum aggregate amounts required by the state in which this statement is filed,
- D. Make good and sufficient provision for all unpaid claims and other actuarial liabilities of the organization under the terms of its contracts and agreements,
- E. Are computed on the basis of assumptions and methods consistent with those used in computing the corresponding items in the annual statement of the preceding year-end,
- F. Include appropriate provision for all actuarial items that ought to be established.

The Underwriting and Investment Exhibit – Part 2B was reviewed for reasonableness and consistency with the applicable Actuarial Standards of Practice.

Actuarial methods, considerations, and analyses used in forming my opinion conform to the relevant Standards of Practice as promulgated from time to time by the Actuarial Standards Board, which standards form the basis of this statement of opinion.

RELEVANT COMMENTS



Signature of Acuity

Harry A. Don, F.S.A.  
P.O. Box 4620  
Incline Village, NV 89450  
775-832-8089

March 31, 2018

Date Opinion was Rendered

# 2017 ALPHABETICAL INDEX

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