



ANNUAL STATEMENT

For the Year Ended December 31, 2014

of the Condition and Affairs of the

The Order Of United Commercial Travelers Of America

|                                             |                                                                              |                                            |
|---------------------------------------------|------------------------------------------------------------------------------|--------------------------------------------|
| NAIC Group Code..... 0, 0                   | NAIC Company Code..... 56383                                                 | Employer's ID Number..... 31-4273120       |
| (Current Period) (Prior Period)             |                                                                              |                                            |
| Organized under the Laws of Ohio            | State of Domicile or Port of Entry Ohio                                      | Country of Domicile US                     |
| Incorporated/Organized..... October 4, 1890 | Commenced Business..... January 16, 1888                                     |                                            |
| Statutory Home Office                       | 1801 Watermark Drive Suite 100..... Columbus ..... OH ..... 43215            |                                            |
|                                             | (Street and Number) (City or Town, State, Country and Zip Code)              |                                            |
| Main Administrative Office                  | 1801 Watermark Drive Suite 100..... Columbus ..... OH ..... 43215            | 800-848-0123                               |
|                                             | (Street and Number) (City or Town, State, Country and Zip Code)              | (Area Code) (Telephone Number)             |
| Mail Address                                | 1801 Watermark Drive Suite 100..... Columbus ..... OH ..... 43215            |                                            |
|                                             | (Street and Number or P. O. Box) (City or Town, State, Country and Zip Code) |                                            |
| Primary Location of Books and Records       | 1801 Watermark Drive Suite 100..... Columbus ..... OH ..... 43215            | 800-848-0123                               |
|                                             | (Street and Number) (City or Town, State, Country and Zip Code)              | (Area Code) (Telephone Number)             |
| Internet Web Site Address                   | www.uct.org                                                                  |                                            |
| Statutory Statement Contact                 | Kevin C Hecker                                                               | 800-848-0123-0142                          |
|                                             | (Name)                                                                       | (Area Code) (Telephone Number) (Extension) |
|                                             | khecker@uct.org                                                              | 614-487-9675                               |
|                                             | (E-Mail Address)                                                             | (Fax Number)                               |

OFFICERS

| Name                    | Title                   | Name                   | Title               |
|-------------------------|-------------------------|------------------------|---------------------|
| 1. David Leonard Burt # | President               | 2. Gerald Edwin Thomas | Secretary/Treasurer |
| 3. Joseph Henry Hoffman | Chief Executive Officer | 4.                     |                     |

OTHER

|                               |                    |                    |                             |
|-------------------------------|--------------------|--------------------|-----------------------------|
| Ronald Allen Ives             | Vice-President     | Kevin Clare Hecker | Senior Vice-President & CFO |
| Jeffrey Lee Smith MAAA, FCA # | Consulting Actuary |                    |                             |

DIRECTORS OR TRUSTEES

|                            |                      |                      |                        |
|----------------------------|----------------------|----------------------|------------------------|
| David Leonard Burt         | Thomas David Hoffman | Jerry George Giff    | Gordon Paul Woodworth  |
| George Ira Bohn            | Gerald Edwin Thomas  | Robert James Kellogg | Numan Dwight Loafman # |
| Christopher Barry Phelan # |                      |                      |                        |

State of..... Ohio  
County of..... Franklin

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC *Annual Statement Instructions and Accounting Practices and Procedures* manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

|                    |                     |                         |
|--------------------|---------------------|-------------------------|
| (Signature)        | (Signature)         | (Signature)             |
| David Leonard Burt | Gerald Edwin Thomas | Joseph Henry Hoffman    |
| 1. (Printed Name)  | 2. (Printed Name)   | 3. (Printed Name)       |
| President          | Secretary/Treasurer | Chief Executive Officer |
| (Title)            | (Title)             | (Title)                 |

Subscribed and sworn to before me

This \_\_\_\_\_ day of \_\_\_\_\_ 2015

a. Is this an original filing?

Yes [ X ] No [ ]

b. If no

1. State the amendment number \_\_\_\_\_

2. Date filed \_\_\_\_\_

3. Number of pages attached \_\_\_\_\_



LIFE INSURANCE

DIRECT BUSINESS IN Other Alien # 1 DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS                                                      |  | 1                  |
|-------------------------------------------------------------------------------------------------|--|--------------------|
|                                                                                                 |  | Life and Annuities |
| 1. Life insurance.....                                                                          |  | 0                  |
| 2. Annuity considerations.....                                                                  |  | 0                  |
| 3. Deposit-type contract funds.....                                                             |  | 0                  |
| 4. Other considerations.....                                                                    |  | 0                  |
| 5. Total (Lines 1 to 4).....                                                                    |  | 0                  |
| DIRECT REFUNDS TO MEMBERS                                                                       |  |                    |
| Life Insurance:                                                                                 |  |                    |
| 6.1 Paid in cash or left on deposit.....                                                        |  | 0                  |
| 6.2 Applied to pay renewal premiums.....                                                        |  | 0                  |
| 6.3 Applied to provide paid-up additions or shorten the endowment or premium-paying period..... |  | 0                  |
| 6.4 Other.....                                                                                  |  | 0                  |
| 6.5 Total (Sum of Lines 6.1 to 6.4).....                                                        |  | 0                  |
| Annuities:                                                                                      |  |                    |
| 7.1 Paid in cash or left on deposit.....                                                        |  | 0                  |
| 7.2 Applied to provide paid-up annuities.....                                                   |  | 0                  |
| 7.3 Other.....                                                                                  |  | 0                  |
| 7.4 Total (Sum of Lines 7.1 to 7.3).....                                                        |  | 0                  |
| 8. Total (Line 6.5 plus Line 7.4).....                                                          |  | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID                                                                 |  |                    |
| 9. Death benefits.....                                                                          |  | 0                  |
| 10. Matured endowments.....                                                                     |  | 0                  |
| 11. Annuity benefits.....                                                                       |  | 0                  |
| 12. Surrender values. and withdrawals for life contracts.....                                   |  | 0                  |
| 13. Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  |  | 0                  |
| 14. All other benefits, except accident & health.....                                           |  | 0                  |
| 15. Total.....                                                                                  |  | 0                  |
| DETAILS OF WRITE-INS                                                                            |  |                    |
| 1301. ....                                                                                      |  | 0                  |
| 1302. ....                                                                                      |  | 0                  |
| 1303. ....                                                                                      |  | 0                  |
| 1398. Summary of remaining write-ins for Line 13 from overflow page.....                        |  | 0                  |
| 1399. Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....                              |  | 0                  |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED        |  | 1                      | 2      |
|--------------------------------------------------------------|--|------------------------|--------|
|                                                              |  | Number of Certificates | Amount |
| 16. Unpaid December 31, prior year.....                      |  | 0                      | 0      |
| 17. Incurred during current year.....                        |  | 0                      | 0      |
| Settled during current year:                                 |  |                        |        |
| 18.1 By payment in full.....                                 |  | 0                      | 0      |
| 18.2 By payment on compromised claims.....                   |  | 0                      | 0      |
| 18.3 Total paid.....                                         |  | 0                      | 0      |
| 18.4 Reduction by compromise.....                            |  | 0                      | 0      |
| 18.5 Amount rejected.....                                    |  | 0                      | 0      |
| 18.6 Total settlements.....                                  |  | 0                      | 0      |
| 19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... |  | 0                      | 0      |
| POLICY EXHIBIT                                               |  |                        |        |
| 20. In force December 31, prior year.....                    |  | 0                      | 0      |
| 21. Issued during year.....                                  |  | 0                      | 0      |
| 22. Other changes to in force (net).....                     |  | 0                      | 0      |
| 23. In force December 31, current year.....                  |  | 0                      | 0      |

ACCIDENT AND HEALTH INSURANCE

|                                                                | 1               | 2                      | 3                                           | 4                  | 5                      |
|----------------------------------------------------------------|-----------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                                                | Direct Premiums | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24. Collectively Renewable Certificates.....                   | 0               | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates:                                 |                 |                        |                                             |                    |                        |
| 25.1 Non-cancelable.....                                       | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.2 Guaranteed renewable.....                                 | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.3 Non-renewable for stated reasons only.....                | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.4 Other accident only.....                                  | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.5 Medicare Title XVIII exempt from state taxes or fees..... | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.6 All Other.....                                            | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.7 Totals (sum of Lines 25.1 to 25.6).....                   | 0               | 0                      | 0                                           | 0                  | 0                      |
| 26. Totals (Line 24 + 25.7).....                               | 0               | 0                      | 0                                           | 0                  | 0                      |



LIFE INSURANCE

DIRECT BUSINESS IN Other Alien # 2 DURING THE YEAR

NAIC Group Code.....0

NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS                                                      |  | 1                  |
|-------------------------------------------------------------------------------------------------|--|--------------------|
|                                                                                                 |  | Life and Annuities |
| 1. Life insurance.....                                                                          |  | 0                  |
| 2. Annuity considerations.....                                                                  |  | 0                  |
| 3. Deposit-type contract funds.....                                                             |  | 0                  |
| 4. Other considerations.....                                                                    |  | 0                  |
| 5. Total (Lines 1 to 4).....                                                                    |  | 0                  |
| DIRECT REFUNDS TO MEMBERS                                                                       |  |                    |
| Life Insurance:                                                                                 |  |                    |
| 6.1 Paid in cash or left on deposit.....                                                        |  | 0                  |
| 6.2 Applied to pay renewal premiums.....                                                        |  | 0                  |
| 6.3 Applied to provide paid-up additions or shorten the endowment or premium-paying period..... |  | 0                  |
| 6.4 Other.....                                                                                  |  | 0                  |
| 6.5 Total (Sum of Lines 6.1 to 6.4).....                                                        |  | 0                  |
| Annuities:                                                                                      |  |                    |
| 7.1 Paid in cash or left on deposit.....                                                        |  | 0                  |
| 7.2 Applied to provide paid-up annuities.....                                                   |  | 0                  |
| 7.3 Other.....                                                                                  |  | 0                  |
| 7.4 Total (Sum of Lines 7.1 to 7.3).....                                                        |  | 0                  |
| 8. Total (Line 6.5 plus Line 7.4).....                                                          |  | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID                                                                 |  |                    |
| 9. Death benefits.....                                                                          |  | 0                  |
| 10. Matured endowments.....                                                                     |  | 0                  |
| 11. Annuity benefits.....                                                                       |  | 0                  |
| 12. Surrender values. and withdrawals for life contracts.....                                   |  | 0                  |
| 13. Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  |  | 0                  |
| 14. All other benefits, except accident & health.....                                           |  | 0                  |
| 15. Total.....                                                                                  |  | 0                  |

NONE

| DETAILS OF WRITE-INS                                                     |   |
|--------------------------------------------------------------------------|---|
| 1301. ....                                                               | 0 |
| 1302. ....                                                               | 0 |
| 1303. ....                                                               | 0 |
| 1398. Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399. Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED        |  | 1                      | 2      |
|--------------------------------------------------------------|--|------------------------|--------|
|                                                              |  | Number of Certificates | Amount |
| 16. Unpaid December 31, prior year.....                      |  | 0                      | 0      |
| 17. Incurred during current year.....                        |  | 0                      | 0      |
| Settled during current year:                                 |  |                        |        |
| 18.1 By payment in full.....                                 |  | 0                      | 0      |
| 18.2 By payment on compromised claims.....                   |  | 0                      | 0      |
| 18.3 Total paid.....                                         |  | 0                      | 0      |
| 18.4 Reduction by compromise.....                            |  | 0                      | 0      |
| 18.5 Amount rejected.....                                    |  | 0                      | 0      |
| 18.6 Total settlements.....                                  |  | 0                      | 0      |
| 19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... |  | 0                      | 0      |
| POLICY EXHIBIT                                               |  |                        |        |
| 20. In force December 31, prior year.....                    |  | 0                      | 0      |
| 21. Issued during year.....                                  |  | 0                      | 0      |
| 22. Other changes to in force (net).....                     |  | 0                      | 0      |
| 23. In force December 31, current year.....                  |  | 0                      | 0      |

NONE

ACCIDENT AND HEALTH INSURANCE

|                                                                | 1               | 2                      | 3                                           | 4                  | 5                      |
|----------------------------------------------------------------|-----------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                                                | Direct Premiums | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24. Collectively Renewable Certificates.....                   | 0               | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates:                                 |                 |                        |                                             |                    |                        |
| 25.1 Non-cancelable.....                                       | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.2 Guaranteed renewable.....                                 | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.3 Non-renewable for stated reasons only.....                | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.4 Other accident only.....                                  | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.5 Medicare Title XVIII exempt from state taxes or fees..... | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.6 All Other.....                                            | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.7 Totals (sum of Lines 25.1 to 25.6).....                   | 0               | 0                      | 0                                           | 0                  | 0                      |
| 26. Totals (Line 24 + 25.7).....                               | 0               | 0                      | 0                                           | 0                  | 0                      |

NONE



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF ALASKA DURING THE YEAR

NAIC Group Code.....0

NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 266                |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 266                |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

| DETAILS OF WRITE-INS                                                     |   |
|--------------------------------------------------------------------------|---|
| 1301. ....                                                               | 0 |
| 1302. ....                                                               | 0 |
| 1303. ....                                                               | 0 |
| 1398. Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399. Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2      |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|--------|
|                                                       |                                                          | Number of Certificates | Amount |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0      |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0      |
| Settled during current year:                          |                                                          |                        |        |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0      |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0      |
| 18.3                                                  | Total paid.....                                          | 0                      | 0      |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0      |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0      |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0      |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0      |
| POLICY EXHIBIT                                        |                                                          |                        |        |
| 20.                                                   | In force December 31, prior year.....                    | 0                      | 0      |
| 21.                                                   | Issued during year.....                                  | 0                      | 0      |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | 0      |
| 23.                                                   | In force December 31, current year.....                  | 0                      | 0      |

NONE

ACCIDENT AND HEALTH INSURANCE

|                                                                | 1               | 2                      | 3                                           | 4                  | 5                      |
|----------------------------------------------------------------|-----------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                                                | Direct Premiums | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24. Collectively Renewable Certificates.....                   | 0               | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates:                                 |                 |                        |                                             |                    |                        |
| 25.1 Non-cancelable.....                                       | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.2 Guaranteed renewable.....                                 | 7,072           | 7,146                  | 0                                           | 2,478              | 2,653                  |
| 25.3 Non-renewable for stated reasons only.....                | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.4 Other accident only.....                                  | 469             | 494                    | 0                                           | 0                  | 0                      |
| 25.5 Medicare Title XVIII exempt from state taxes or fees..... | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.6 All Other.....                                            | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.7 Totals (sum of Lines 25.1 to 25.6).....                   | 7,541           | 7,640                  | 0                                           | 2,478              | 2,653                  |
| 26. Totals (Line 24 + 25.7).....                               | 7,541           | 7,640                  | 0                                           | 2,478              | 2,653                  |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF ALABAMA DURING THE YEAR  
NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS                                                      |  | 1<br>Life and Annuities |
|-------------------------------------------------------------------------------------------------|--|-------------------------|
| 1. Life insurance.....                                                                          |  | 11,252                  |
| 2. Annuity considerations.....                                                                  |  | 0                       |
| 3. Deposit-type contract funds.....                                                             |  | 0                       |
| 4. Other considerations.....                                                                    |  | 0                       |
| 5. Total (Lines 1 to 4).....                                                                    |  | 11,252                  |
| DIRECT REFUNDS TO MEMBERS                                                                       |  |                         |
| Life Insurance:                                                                                 |  |                         |
| 6.1 Paid in cash or left on deposit.....                                                        |  | 0                       |
| 6.2 Applied to pay renewal premiums.....                                                        |  | 0                       |
| 6.3 Applied to provide paid-up additions or shorten the endowment or premium-paying period..... |  | 0                       |
| 6.4 Other.....                                                                                  |  | 0                       |
| 6.5 Total (Sum of Lines 6.1 to 6.4).....                                                        |  | 0                       |
| Annuities:                                                                                      |  |                         |
| 7.1 Paid in cash or left on deposit.....                                                        |  | 0                       |
| 7.2 Applied to provide paid-up annuities.....                                                   |  | 0                       |
| 7.3 Other.....                                                                                  |  | 0                       |
| 7.4 Total (Sum of Lines 7.1 to 7.3).....                                                        |  | 0                       |
| 8. Total (Line 6.5 plus Line 7.4).....                                                          |  | 0                       |
| DIRECT CLAIMS AND BENEFITS PAID                                                                 |  |                         |
| 9. Death benefits.....                                                                          |  | 40,907                  |
| 10. Matured endowments.....                                                                     |  | 0                       |
| 11. Annuity benefits.....                                                                       |  | 0                       |
| 12. Surrender values. and withdrawals for life contracts.....                                   |  | 11,514                  |
| 13. Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  |  | 0                       |
| 14. All other benefits, except accident & health.....                                           |  | 0                       |
| 15. Total.....                                                                                  |  | 52,421                  |

| DETAILS OF WRITE-INS                                                     |  |   |
|--------------------------------------------------------------------------|--|---|
| 1301. ....                                                               |  | 0 |
| 1302. ....                                                               |  | 0 |
| 1303. ....                                                               |  | 0 |
| 1398. Summary of remaining write-ins for Line 13 from overflow page..... |  | 0 |
| 1399. Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       |  | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED        |  | 1<br>Number of Certificates | 2<br>Amount |
|--------------------------------------------------------------|--|-----------------------------|-------------|
| 16. Unpaid December 31, prior year.....                      |  | 0                           | 0           |
| 17. Incurred during current year.....                        |  | 4                           | 50,634      |
| Settled during current year:                                 |  |                             |             |
| 18.1 By payment in full.....                                 |  | 3                           | 40,634      |
| 18.2 By payment on compromised claims.....                   |  | 0                           | 0           |
| 18.3 Total paid.....                                         |  | 3                           | 40,634      |
| 18.4 Reduction by compromise.....                            |  | 0                           | 0           |
| 18.5 Amount rejected.....                                    |  | 0                           | 0           |
| 18.6 Total settlements.....                                  |  | 3                           | 40,634      |
| 19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... |  | 1                           | 10,000      |
| POLICY EXHIBIT                                               |  |                             |             |
| 20. In force December 31, prior year.....                    |  | 35                          | 522,656     |
| 21. Issued during year.....                                  |  | 0                           | 0           |
| 22. Other changes to in force (net).....                     |  | (7)                         | (108,134)   |
| 23. In force December 31, current year.....                  |  | 28                          | 414,522     |

ACCIDENT AND HEALTH INSURANCE

|                                                                | 1<br>Direct Premiums | 2<br>Direct Premiums Earned | 3<br>Refunds Paid or Credited on Direct Business | 4<br>Direct Losses Paid | 5<br>Direct Losses Incurred |
|----------------------------------------------------------------|----------------------|-----------------------------|--------------------------------------------------|-------------------------|-----------------------------|
| 24. Collectively Renewable Certificates.....                   | 0                    | 0                           | 0                                                | 0                       | 0                           |
| Other Individual Certificates:                                 |                      |                             |                                                  |                         |                             |
| 25.1 Non-cancelable.....                                       | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.2 Guaranteed renewable.....                                 | 902,365              | 911,725                     | 0                                                | 528,390                 | 565,616                     |
| 25.3 Non-renewable for stated reasons only.....                | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.4 Other accident only.....                                  | 6,302                | 6,642                       | 0                                                | 72                      | 77                          |
| 25.5 Medicare Title XVIII exempt from state taxes or fees..... | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.6 All Other.....                                            | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.7 Totals (sum of Lines 25.1 to 25.6).....                   | 908,667              | 918,367                     | 0                                                | 528,462                 | 565,693                     |
| 26. Totals (Line 24 + 25.7).....                               | 908,667              | 918,367                     | 0                                                | 528,462                 | 565,693                     |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF ARKANSAS DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 7,959              |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 7,959              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 1,137              |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 1,137              |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2       |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|---------|
|                                                       |                                                          | Number of Certificates | Amount  |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0       |
| 17.                                                   | Incurred during current year.....                        | 1                      | 1,120   |
| Settled during current year:                          |                                                          |                        |         |
| 18.1                                                  | By payment in full.....                                  | 1                      | 1,120   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0       |
| 18.3                                                  | Total paid.....                                          | 1                      | 1,120   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0       |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0       |
| 18.6                                                  | Total settlements.....                                   | 1                      | 1,120   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0       |
| POLICY EXHIBIT                                        |                                                          |                        |         |
| 20.                                                   | In force December 31, prior year.....                    | 14                     | 136,538 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0       |
| 22.                                                   | Other changes to in force (net).....                     | (1)                    | (1,120) |
| 23.                                                   | In force December 31, current year.....                  | 13                     | 135,418 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 1,706,550              | 1,724,252                                   | 1,157,585          | 1,239,138              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 22,756                 | 23,981                                      | 6,002              | 6,480                  |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 1,729,305              | 1,748,233                                   | 1,163,587          | 1,245,618              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 1,729,305              | 1,748,233                                   | 1,163,587          | 1,245,618              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF ARIZONA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 4,048              |
| 2.                                         | Annuity considerations.....                                                                 | 1,000              |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 5,048              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 7,074              |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 196                |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 347                |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 7,617              |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2        |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|----------|
|                                                       |                                                          | Number of Certificates | Amount   |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0        |
| 17.                                                   | Incurred during current year.....                        | 1                      | 7,000    |
| Settled during current year:                          |                                                          |                        |          |
| 18.1                                                  | By payment in full.....                                  | 1                      | 7,000    |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0        |
| 18.3                                                  | Total paid.....                                          | 1                      | 7,000    |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0        |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0        |
| 18.6                                                  | Total settlements.....                                   | 1                      | 7,000    |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0        |
| POLICY EXHIBIT                                        |                                                          |                        |          |
| 20.                                                   | In force December 31, prior year.....                    | 12                     | 84,000   |
| 21.                                                   | Issued during year.....                                  | 0                      | 0        |
| 22.                                                   | Other changes to in force (net).....                     | (2)                    | (14,000) |
| 23.                                                   | In force December 31, current year.....                  | 10                     | 70,000   |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 2,214,924              | 2,237,899                                   | 1,266,447          | 1,355,669              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 5,597                  | 5,898                                       | 1,995              | 2,153                  |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 2,220,521              | 2,243,797                                   | 1,268,441          | 1,357,822              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 2,220,521              | 2,243,797                                   | 1,268,441          | 1,357,822              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF CALIFORNIA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 77,259             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 77,259             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 115,918            |
| 10.                                        | Matured endowments.....                                                                     | 113                |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 11,707             |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 127,738            |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 1                      | 10,000    |
| 17.                                                   | Incurred during current year.....                        | 11                     | 130,468   |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 11                     | 130,468   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 11                     | 130,468   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 11                     | 130,468   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 1                      | 10,000    |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 203                    | 2,505,284 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0         |
| 22.                                                   | Other changes to in force (net).....                     | (13)                   | (135,399) |
| 23.                                                   | In force December 31, current year.....                  | 190                    | 2,369,885 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 340,849                | 344,384                                     | 231,927            | 248,267                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 17,500                 | 18,442                                      | 20,000             | 21,591                 |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 358,349                | 362,827                                     | 251,927            | 269,858                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 358,349                | 362,827                                     | 251,927            | 269,858                |



LIFE INSURANCE

DIRECT BUSINESS IN CANADA DURING THE YEAR  
NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS                                                      |  | 1<br>Life and Annuities |
|-------------------------------------------------------------------------------------------------|--|-------------------------|
| 1. Life insurance.....                                                                          |  | 29,585                  |
| 2. Annuity considerations.....                                                                  |  | 0                       |
| 3. Deposit-type contract funds.....                                                             |  | 0                       |
| 4. Other considerations.....                                                                    |  | 0                       |
| 5. Total (Lines 1 to 4).....                                                                    |  | 29,585                  |
| DIRECT REFUNDS TO MEMBERS                                                                       |  |                         |
| Life Insurance:                                                                                 |  |                         |
| 6.1 Paid in cash or left on deposit.....                                                        |  | 0                       |
| 6.2 Applied to pay renewal premiums.....                                                        |  | 0                       |
| 6.3 Applied to provide paid-up additions or shorten the endowment or premium-paying period..... |  | 0                       |
| 6.4 Other.....                                                                                  |  | 0                       |
| 6.5 Total (Sum of Lines 6.1 to 6.4).....                                                        |  | 0                       |
| Annuities:                                                                                      |  |                         |
| 7.1 Paid in cash or left on deposit.....                                                        |  | 0                       |
| 7.2 Applied to provide paid-up annuities.....                                                   |  | 0                       |
| 7.3 Other.....                                                                                  |  | 0                       |
| 7.4 Total (Sum of Lines 7.1 to 7.3).....                                                        |  | 0                       |
| 8. Total (Line 6.5 plus Line 7.4).....                                                          |  | 0                       |
| DIRECT CLAIMS AND BENEFITS PAID                                                                 |  |                         |
| 9. Death benefits.....                                                                          |  | 45,695                  |
| 10. Matured endowments.....                                                                     |  | 0                       |
| 11. Annuity benefits.....                                                                       |  | 0                       |
| 12. Surrender values. and withdrawals for life contracts.....                                   |  | 10,699                  |
| 13. Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  |  | 0                       |
| 14. All other benefits, except accident & health.....                                           |  | 0                       |
| 15. Total.....                                                                                  |  | 56,394                  |

| DETAILS OF WRITE-INS                                                     |  |   |
|--------------------------------------------------------------------------|--|---|
| 1301. ....                                                               |  | 0 |
| 1302. ....                                                               |  | 0 |
| 1303. ....                                                               |  | 0 |
| 1398. Summary of remaining write-ins for Line 13 from overflow page..... |  | 0 |
| 1399. Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       |  | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED        |  | 1<br>Number of Certificates | 2<br>Amount |
|--------------------------------------------------------------|--|-----------------------------|-------------|
| 16. Unpaid December 31, prior year.....                      |  | 0                           | 0           |
| 17. Incurred during current year.....                        |  | 18                          | 47,939      |
| Settled during current year:                                 |  |                             |             |
| 18.1 By payment in full.....                                 |  | 18                          | 47,939      |
| 18.2 By payment on compromised claims.....                   |  | 0                           | 0           |
| 18.3 Total paid.....                                         |  | 18                          | 47,939      |
| 18.4 Reduction by compromise.....                            |  | 0                           | 0           |
| 18.5 Amount rejected.....                                    |  | 0                           | 0           |
| 18.6 Total settlements.....                                  |  | 18                          | 47,939      |
| 19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... |  | 0                           | 0           |
| POLICY EXHIBIT                                               |  |                             |             |
| 20. In force December 31, prior year.....                    |  | 355                         | 2,895,130   |
| 21. Issued during year.....                                  |  | 2                           | 430,330     |
| 22. Other changes to in force (net).....                     |  | (31)                        | (445,596)   |
| 23. In force December 31, current year.....                  |  | 326                         | 2,879,863   |

ACCIDENT AND HEALTH INSURANCE

|                                                                | 1<br>Direct Premiums | 2<br>Direct Premiums Earned | 3<br>Refunds Paid or Credited on Direct Business | 4<br>Direct Losses Paid | 5<br>Direct Losses Incurred |
|----------------------------------------------------------------|----------------------|-----------------------------|--------------------------------------------------|-------------------------|-----------------------------|
| 24. Collectively Renewable Certificates.....                   | 0                    | 0                           | 0                                                | 0                       | 0                           |
| Other Individual Certificates:                                 |                      |                             |                                                  |                         |                             |
| 25.1 Non-cancelable.....                                       | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.2 Guaranteed renewable.....                                 | 26,612               | 26,888                      | 0                                                | 10,549                  | 11,292                      |
| 25.3 Non-renewable for stated reasons only.....                | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.4 Other accident only.....                                  | 170,584              | 179,771                     | 0                                                | 69,122                  | 74,620                      |
| 25.5 Medicare Title XVIII exempt from state taxes or fees..... | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.6 All Other.....                                            | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.7 Totals (sum of Lines 25.1 to 25.6).....                   | 197,196              | 206,659                     | 0                                                | 79,671                  | 85,913                      |
| 26. Totals (Line 24 + 25.7).....                               | 197,196              | 206,659                     | 0                                                | 79,671                  | 85,913                      |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF COLORADO DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 4,452              |
| 2.                                         | Annuity considerations.....                                                                 | 7,200              |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 11,652             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 100,486            |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 100,486            |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 1                      | 100,000   |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0         |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 1                      | 100,000   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 1                      | 100,000   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 1                      | 100,000   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0         |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 20                     | 333,451   |
| 21.                                                   | Issued during year.....                                  | 0                      | 0         |
| 22.                                                   | Other changes to in force (net).....                     | (1)                    | (125,000) |
| 23.                                                   | In force December 31, current year.....                  | 19                     | 208,451   |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 1,988,104              | 2,008,726                                   | 1,100,788          | 1,178,340              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 4,783                  | 5,041                                       | 506                | 546                    |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 1,992,887              | 2,013,767                                   | 1,101,294          | 1,178,886              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 1,992,887              | 2,013,767                                   | 1,101,294          | 1,178,886              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF CONNECTICUT DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 2,413              |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 2,413              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 5,663              |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 5,663              |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2        |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|----------|
|                                                       |                                                          | Number of Certificates | Amount   |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0        |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0        |
| Settled during current year:                          |                                                          |                        |          |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0        |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0        |
| 18.3                                                  | Total paid.....                                          | 0                      | 0        |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0        |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0        |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0        |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0        |
| POLICY EXHIBIT                                        |                                                          |                        |          |
| 20.                                                   | In force December 31, prior year.....                    | 7                      | 122,630  |
| 21.                                                   | Issued during year.....                                  | 0                      | 0        |
| 22.                                                   | Other changes to in force (net).....                     | (1)                    | (10,000) |
| 23.                                                   | In force December 31, current year.....                  | 6                      | 112,630  |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 23,315                 | 23,557                                      | 31,858             | 34,103                 |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 3,764                  | 3,966                                       | 2,312              | 2,496                  |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 27,079                 | 27,523                                      | 34,170             | 36,599                 |
| 26.                            | Totals (Line 24 + 25.7).....                              | 27,079                 | 27,523                                      | 34,170             | 36,599                 |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF DISTRICT OF COLUMBIA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 0                  |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 0                  |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

NONE

| DETAILS OF WRITE-INS                                                     |   |
|--------------------------------------------------------------------------|---|
| 1301. ....                                                               | 0 |
| 1302. ....                                                               | 0 |
| 1303. ....                                                               | 0 |
| 1398. Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399. Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2      |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|--------|
|                                                       |                                                          | Number of Certificates | Amount |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0      |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0      |
| Settled during current year:                          |                                                          |                        |        |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0      |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0      |
| 18.3                                                  | Total paid.....                                          | 0                      | 0      |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0      |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0      |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0      |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0      |
| POLICY EXHIBIT                                        |                                                          |                        |        |
| 20.                                                   | In force December 31, prior year.....                    | 0                      | 0      |
| 21.                                                   | Issued during year.....                                  | 0                      | 0      |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | 0      |
| 23.                                                   | In force December 31, current year.....                  | 0                      | 0      |

NONE

ACCIDENT AND HEALTH INSURANCE

|                                                                | 1               | 2                      | 3                                           | 4                  | 5                      |
|----------------------------------------------------------------|-----------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                                                | Direct Premiums | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24. Collectively Renewable Certificates.....                   | 0               | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates:                                 |                 |                        |                                             |                    |                        |
| 25.1 Non-cancelable.....                                       | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.2 Guaranteed renewable.....                                 | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.3 Non-renewable for stated reasons only.....                | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.4 Other accident only.....                                  | 25              | 26                     | 0                                           | 0                  | 0                      |
| 25.5 Medicare Title XVIII exempt from state taxes or fees..... | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.6 All Other.....                                            | 0               | 0                      | 0                                           | 0                  | 0                      |
| 25.7 Totals (sum of Lines 25.1 to 25.6).....                   | 25              | 26                     | 0                                           | 0                  | 0                      |
| 26. Totals (Line 24 + 25.7).....                               | 25              | 26                     | 0                                           | 0                  | 0                      |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF DELAWARE DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS                                                      |  | 1<br>Life and Annuities |
|-------------------------------------------------------------------------------------------------|--|-------------------------|
| 1. Life insurance.....                                                                          |  | 470                     |
| 2. Annuity considerations.....                                                                  |  | 0                       |
| 3. Deposit-type contract funds.....                                                             |  | 0                       |
| 4. Other considerations.....                                                                    |  | 0                       |
| 5. Total (Lines 1 to 4).....                                                                    |  | 470                     |
| DIRECT REFUNDS TO MEMBERS                                                                       |  |                         |
| Life Insurance:                                                                                 |  |                         |
| 6.1 Paid in cash or left on deposit.....                                                        |  | 0                       |
| 6.2 Applied to pay renewal premiums.....                                                        |  | 0                       |
| 6.3 Applied to provide paid-up additions or shorten the endowment or premium-paying period..... |  | 0                       |
| 6.4 Other.....                                                                                  |  | 0                       |
| 6.5 Total (Sum of Lines 6.1 to 6.4).....                                                        |  | 0                       |
| Annuities:                                                                                      |  |                         |
| 7.1 Paid in cash or left on deposit.....                                                        |  | 0                       |
| 7.2 Applied to provide paid-up annuities.....                                                   |  | 0                       |
| 7.3 Other.....                                                                                  |  | 0                       |
| 7.4 Total (Sum of Lines 7.1 to 7.3).....                                                        |  | 0                       |
| 8. Total (Line 6.5 plus Line 7.4).....                                                          |  | 0                       |
| DIRECT CLAIMS AND BENEFITS PAID                                                                 |  |                         |
| 9. Death benefits.....                                                                          |  | 0                       |
| 10. Matured endowments.....                                                                     |  | 0                       |
| 11. Annuity benefits.....                                                                       |  | 0                       |
| 12. Surrender values. and withdrawals for life contracts.....                                   |  | 0                       |
| 13. Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  |  | 0                       |
| 14. All other benefits, except accident & health.....                                           |  | 0                       |
| 15. Total.....                                                                                  |  | 0                       |

| DETAILS OF WRITE-INS                                                     |  |   |
|--------------------------------------------------------------------------|--|---|
| 1301. ....                                                               |  | 0 |
| 1302. ....                                                               |  | 0 |
| 1303. ....                                                               |  | 0 |
| 1398. Summary of remaining write-ins for Line 13 from overflow page..... |  | 0 |
| 1399. Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       |  | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED        |  | 1<br>Number of Certificates | 2<br>Amount |
|--------------------------------------------------------------|--|-----------------------------|-------------|
| 16. Unpaid December 31, prior year.....                      |  | 1                           | 591         |
| 17. Incurred during current year.....                        |  | 0                           | 0           |
| Settled during current year:                                 |  |                             |             |
| 18.1 By payment in full.....                                 |  | 0                           | 0           |
| 18.2 By payment on compromised claims.....                   |  | 0                           | 0           |
| 18.3 Total paid.....                                         |  | 0                           | 0           |
| 18.4 Reduction by compromise.....                            |  | 0                           | 0           |
| 18.5 Amount rejected.....                                    |  | 0                           | 0           |
| 18.6 Total settlements.....                                  |  | 0                           | 0           |
| 19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... |  | 1                           | 591         |
| POLICY EXHIBIT                                               |  |                             |             |
| 20. In force December 31, prior year.....                    |  | 3                           | 21,472      |
| 21. Issued during year.....                                  |  | 0                           | 0           |
| 22. Other changes to in force (net).....                     |  | 0                           | 0           |
| 23. In force December 31, current year.....                  |  | 3                           | 21,472      |

ACCIDENT AND HEALTH INSURANCE

|                                                                | 1<br>Direct Premiums | 2<br>Direct Premiums Earned | 3<br>Refunds Paid or Credited on Direct Business | 4<br>Direct Losses Paid | 5<br>Direct Losses Incurred |
|----------------------------------------------------------------|----------------------|-----------------------------|--------------------------------------------------|-------------------------|-----------------------------|
| 24. Collectively Renewable Certificates.....                   | 0                    | 0                           | 0                                                | 0                       | 0                           |
| Other Individual Certificates:                                 |                      |                             |                                                  |                         |                             |
| 25.1 Non-cancelable.....                                       | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.2 Guaranteed renewable.....                                 | 12,549               | 12,680                      | 0                                                | 620                     | 664                         |
| 25.3 Non-renewable for stated reasons only.....                | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.4 Other accident only.....                                  | 194                  | 204                         | 0                                                | 0                       | 0                           |
| 25.5 Medicare Title XVIII exempt from state taxes or fees..... | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.6 All Other.....                                            | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.7 Totals (sum of Lines 25.1 to 25.6).....                   | 12,743               | 12,884                      | 0                                                | 620                     | 664                         |
| 26. Totals (Line 24 + 25.7).....                               | 12,743               | 12,884                      | 0                                                | 620                     | 664                         |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF FLORIDA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 91,506             |
| 2.                                         | Annuity considerations.....                                                                 | 15,308             |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 106,814            |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 182,202            |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 39,910             |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 38,240             |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 260,352            |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 3                      | 45,000    |
| 17.                                                   | Incurred during current year.....                        | 30                     | 182,484   |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 27                     | 180,456   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 27                     | 180,456   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 27                     | 180,456   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 6                      | 47,028    |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 337                    | 4,565,645 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0         |
| 22.                                                   | Other changes to in force (net).....                     | (37)                   | (443,214) |
| 23.                                                   | In force December 31, current year.....                  | 300                    | 4,122,431 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 3,874,817              | 3,915,010                                   | 2,851,953          | 3,052,876              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 22,109                 | 23,299                                      | 15,881             | 17,144                 |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 57                     | 63                                          | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 3,896,983              | 3,938,373                                   | 2,867,834          | 3,070,020              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 3,896,983              | 3,938,373                                   | 2,867,834          | 3,070,020              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF GEORGIA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 38,095             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 38,095             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 78,628             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 4,824              |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 83,452             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0         |
| 17.                                                   | Incurred during current year.....                        | 10                     | 79,022    |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 9                      | 78,188    |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 9                      | 78,188    |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 9                      | 78,188    |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 1                      | 834       |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 157                    | 1,620,427 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0         |
| 22.                                                   | Other changes to in force (net).....                     | (9)                    | (78,188)  |
| 23.                                                   | In force December 31, current year.....                  | 148                    | 1,542,239 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 461,598                | 466,387                                     | 279,062            | 298,722                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 3,788                  | 3,992                                       | 461                | 498                    |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 465,386                | 470,378                                     | 279,523            | 299,220                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 465,386                | 470,378                                     | 279,523            | 299,220                |



LIFE INSURANCE

DIRECT BUSINESS IN GRAND TOTAL DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 1,124,656          |
| 2.                                         | Annuity considerations.....                                                                 | 107,407            |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 1,232,063          |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 1,982,253          |
| 10.                                        | Matured endowments.....                                                                     | 113                |
| 11.                                        | Annuity benefits.....                                                                       | 511,059            |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 261,785            |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 2,755,210          |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2           |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-------------|
|                                                       |                                                          | Number of Certificates | Amount      |
| 16.                                                   | Unpaid December 31, prior year.....                      | 26                     | 315,025     |
| 17.                                                   | Incurred during current year.....                        | 267                    | 1,920,055   |
| Settled during current year:                          |                                                          |                        |             |
| 18.1                                                  | By payment in full.....                                  | 262                    | 2,017,688   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0           |
| 18.3                                                  | Total paid.....                                          | 262                    | 2,017,688   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0           |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0           |
| 18.6                                                  | Total settlements.....                                   | 262                    | 2,017,688   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 31                     | 217,392     |
| POLICY EXHIBIT                                        |                                                          |                        |             |
| 20.                                                   | In force December 31, prior year.....                    | 4,686                  | 60,183,523  |
| 21.                                                   | Issued during year.....                                  | 20                     | 1,183,186   |
| 22.                                                   | Other changes to in force (net).....                     | (410)                  | (5,331,456) |
| 23.                                                   | In force December 31, current year.....                  | 4,296                  | 56,035,252  |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 79                     | 81                                          | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 72,224,602             | 72,973,783                                  | 41,929,291         | 44,883,249             |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 818,748                | 862,843                                     | 336,644            | 363,423                |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 172                    | 191                                         | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 73,043,603             | 73,836,898                                  | 42,265,935         | 45,246,672             |
| 26.                            | Totals (Line 24 + 25.7).....                              | 73,043,603             | 73,836,898                                  | 42,265,935         | 45,246,672             |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF HAWAII DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 0                  |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 0                  |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values, and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2      |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|--------|
|                                                       |                                                          | Number of Certificates | Amount |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0      |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0      |
| Settled during current year:                          |                                                          |                        |        |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0      |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0      |
| 18.3                                                  | Total paid.....                                          | 0                      | 0      |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0      |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0      |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0      |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0      |
| POLICY EXHIBIT                                        |                                                          |                        |        |
| 20.                                                   | In force December 31, prior year.....                    | 0                      | 0      |
| 21.                                                   | Issued during year.....                                  | 0                      | 0      |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | 0      |
| 23.                                                   | In force December 31, current year.....                  | 0                      | 0      |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 0                      | 0                                           | 0                  | 0                      |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 125                    | 132                                         | 0                  | 0                      |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 125                    | 132                                         | 0                  | 0                      |
| 26.                            | Totals (Line 24 + 25.7).....                              | 125                    | 132                                         | 0                  | 0                      |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF IOWA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS                                                      |  | 1<br>Life and Annuities |
|-------------------------------------------------------------------------------------------------|--|-------------------------|
| 1. Life insurance.....                                                                          |  | 25,809                  |
| 2. Annuity considerations.....                                                                  |  | 0                       |
| 3. Deposit-type contract funds.....                                                             |  | 0                       |
| 4. Other considerations.....                                                                    |  | 0                       |
| 5. Total (Lines 1 to 4).....                                                                    |  | 25,809                  |
| DIRECT REFUNDS TO MEMBERS                                                                       |  |                         |
| Life Insurance:                                                                                 |  |                         |
| 6.1 Paid in cash or left on deposit.....                                                        |  | 0                       |
| 6.2 Applied to pay renewal premiums.....                                                        |  | 0                       |
| 6.3 Applied to provide paid-up additions or shorten the endowment or premium-paying period..... |  | 0                       |
| 6.4 Other.....                                                                                  |  | 0                       |
| 6.5 Total (Sum of Lines 6.1 to 6.4).....                                                        |  | 0                       |
| Annuities:                                                                                      |  |                         |
| 7.1 Paid in cash or left on deposit.....                                                        |  | 0                       |
| 7.2 Applied to provide paid-up annuities.....                                                   |  | 0                       |
| 7.3 Other.....                                                                                  |  | 0                       |
| 7.4 Total (Sum of Lines 7.1 to 7.3).....                                                        |  | 0                       |
| 8. Total (Line 6.5 plus Line 7.4).....                                                          |  | 0                       |
| DIRECT CLAIMS AND BENEFITS PAID                                                                 |  |                         |
| 9. Death benefits.....                                                                          |  | 1,060                   |
| 10. Matured endowments.....                                                                     |  | 0                       |
| 11. Annuity benefits.....                                                                       |  | 67,165                  |
| 12. Surrender values. and withdrawals for life contracts.....                                   |  | 0                       |
| 13. Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  |  | 0                       |
| 14. All other benefits, except accident & health.....                                           |  | 0                       |
| 15. Total.....                                                                                  |  | 68,224                  |

| DETAILS OF WRITE-INS                                                     |  |   |
|--------------------------------------------------------------------------|--|---|
| 1301. ....                                                               |  | 0 |
| 1302. ....                                                               |  | 0 |
| 1303. ....                                                               |  | 0 |
| 1398. Summary of remaining write-ins for Line 13 from overflow page..... |  | 0 |
| 1399. Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       |  | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED        |  | 1<br>Number of Certificates | 2<br>Amount |
|--------------------------------------------------------------|--|-----------------------------|-------------|
| 16. Unpaid December 31, prior year.....                      |  | 0                           | 0           |
| 17. Incurred during current year.....                        |  | 4                           | 2,537       |
| Settled during current year:                                 |  |                             |             |
| 18.1 By payment in full.....                                 |  | 3                           | 1,014       |
| 18.2 By payment on compromised claims.....                   |  | 0                           | 0           |
| 18.3 Total paid.....                                         |  | 3                           | 1,014       |
| 18.4 Reduction by compromise.....                            |  | 0                           | 0           |
| 18.5 Amount rejected.....                                    |  | 0                           | 0           |
| 18.6 Total settlements.....                                  |  | 3                           | 1,014       |
| 19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... |  | 1                           | 1,523       |
| POLICY EXHIBIT                                               |  |                             |             |
| 20. In force December 31, prior year.....                    |  | 75                          | 669,233     |
| 21. Issued during year.....                                  |  | 1                           | 12,856      |
| 22. Other changes to in force (net).....                     |  | (4)                         | (24,014)    |
| 23. In force December 31, current year.....                  |  | 72                          | 658,075     |

ACCIDENT AND HEALTH INSURANCE

|                                                                | 1<br>Direct Premiums | 2<br>Direct Premiums Earned | 3<br>Refunds Paid or Credited on Direct Business | 4<br>Direct Losses Paid | 5<br>Direct Losses Incurred |
|----------------------------------------------------------------|----------------------|-----------------------------|--------------------------------------------------|-------------------------|-----------------------------|
| 24. Collectively Renewable Certificates.....                   | 0                    | 0                           | 0                                                | 0                       | 0                           |
| Other Individual Certificates:                                 |                      |                             |                                                  |                         |                             |
| 25.1 Non-cancelable.....                                       | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.2 Guaranteed renewable.....                                 | 1,426,452            | 1,441,248                   | 0                                                | 812,844                 | 870,110                     |
| 25.3 Non-renewable for stated reasons only.....                | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.4 Other accident only.....                                  | 14,542               | 15,325                      | 0                                                | 1,966                   | 2,122                       |
| 25.5 Medicare Title XVIII exempt from state taxes or fees..... | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.6 All Other.....                                            | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.7 Totals (sum of Lines 25.1 to 25.6).....                   | 1,440,993            | 1,456,573                   | 0                                                | 814,810                 | 872,232                     |
| 26. Totals (Line 24 + 25.7).....                               | 1,440,993            | 1,456,573                   | 0                                                | 814,810                 | 872,232                     |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF IDAHO DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 0                  |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 0                  |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2      |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|--------|
|                                                       |                                                          | Number of Certificates | Amount |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0      |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0      |
| Settled during current year:                          |                                                          |                        |        |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0      |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0      |
| 18.3                                                  | Total paid.....                                          | 0                      | 0      |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0      |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0      |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0      |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0      |
| POLICY EXHIBIT                                        |                                                          |                        |        |
| 20.                                                   | In force December 31, prior year.....                    | 0                      | 0      |
| 21.                                                   | Issued during year.....                                  | 0                      | 0      |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | 0      |
| 23.                                                   | In force December 31, current year.....                  | 0                      | 0      |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 4,032,826              | 4,074,658                                   | 2,248,074          | 2,406,452              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 2,158                  | 2,274                                       | 0                  | 0                      |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 4,034,984              | 4,076,932                                   | 2,248,074          | 2,406,452              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 4,034,984              | 4,076,932                                   | 2,248,074          | 2,406,452              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF ILLINOIS DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 63,920             |
| 2.                                         | Annuity considerations.....                                                                 | 700                |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 64,620             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 115,743            |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 133,835            |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 9,347              |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 258,926            |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0         |
| 17.                                                   | Incurred during current year.....                        | 18                     | 115,160   |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 18                     | 115,160   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 18                     | 115,160   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 18                     | 115,160   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0         |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 318                    | 4,433,337 |
| 21.                                                   | Issued during year.....                                  | 1                      | 30,000    |
| 22.                                                   | Other changes to in force (net).....                     | (31)                   | (315,915) |
| 23.                                                   | In force December 31, current year.....                  | 288                    | 4,147,422 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 3,778,958              | 3,818,157                                   | 2,242,826          | 2,400,835              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 49,140                 | 51,787                                      | 18,824             | 20,321                 |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 3,828,099              | 3,869,944                                   | 2,261,650          | 2,421,156              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 3,828,099              | 3,869,944                                   | 2,261,650          | 2,421,156              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF INDIANA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 41,847             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 41,847             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 13,139             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 63,356             |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 11,982             |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 88,477             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0         |
| 17.                                                   | Incurred during current year.....                        | 5                      | 48,900    |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 3                      | 16,000    |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 3                      | 16,000    |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 3                      | 16,000    |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 2                      | 32,900    |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 142                    | 2,303,162 |
| 21.                                                   | Issued during year.....                                  | 4                      | 95,000    |
| 22.                                                   | Other changes to in force (net).....                     | (10)                   | (122,816) |
| 23.                                                   | In force December 31, current year.....                  | 136                    | 2,275,346 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 4,111,488              | 4,154,136                                   | 2,024,805          | 2,167,455              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 26,949                 | 28,401                                      | 10,791             | 11,650                 |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 4,138,437              | 4,182,537                                   | 2,035,597          | 2,179,104              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 4,138,437              | 4,182,537                                   | 2,035,597          | 2,179,104              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF KANSAS DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 14,894             |
| 2.                                         | Annuity considerations.....                                                                 | 37,910             |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 52,804             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 35,875             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 3,356              |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 39,232             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2        |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|----------|
|                                                       |                                                          | Number of Certificates | Amount   |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0        |
| 17.                                                   | Incurred during current year.....                        | 4                      | 35,642   |
| Settled during current year:                          |                                                          |                        |          |
| 18.1                                                  | By payment in full.....                                  | 4                      | 35,642   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0        |
| 18.3                                                  | Total paid.....                                          | 4                      | 35,642   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0        |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0        |
| 18.6                                                  | Total settlements.....                                   | 4                      | 35,642   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0        |
| POLICY EXHIBIT                                        |                                                          |                        |          |
| 20.                                                   | In force December 31, prior year.....                    | 59                     | 586,502  |
| 21.                                                   | Issued during year.....                                  | 0                      | 0        |
| 22.                                                   | Other changes to in force (net).....                     | (5)                    | (44,892) |
| 23.                                                   | In force December 31, current year.....                  | 54                     | 541,610  |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 462,260                | 467,055                                     | 299,178            | 320,256                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 14,355                 | 15,128                                      | 478                | 516                    |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 476,614                | 482,182                                     | 299,656            | 320,772                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 476,614                | 482,182                                     | 299,656            | 320,772                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF KENTUCKY DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 37,335             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 37,335             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 28,084             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 716                |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 10,427             |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 39,228             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 1                      | 5,000     |
| 17.                                                   | Incurred during current year.....                        | 7                      | 32,733    |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 6                      | 27,733    |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 6                      | 27,733    |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 6                      | 27,733    |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 2                      | 10,000    |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 139                    | 2,182,234 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0         |
| 22.                                                   | Other changes to in force (net).....                     | (8)                    | (72,628)  |
| 23.                                                   | In force December 31, current year.....                  | 131                    | 2,109,606 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 250,144                | 252,739                                     | 140,473            | 150,369                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 8,658                  | 9,124                                       | 1,683              | 1,817                  |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 258,802                | 261,863                                     | 142,156            | 152,186                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 258,802                | 261,863                                     | 142,156            | 152,186                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF LOUISIANA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 26,713             |
| 2.                                         | Annuity considerations.....                                                                 | 800                |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 27,513             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 30,281             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 375                |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 30,656             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0         |
| 17.                                                   | Incurred during current year.....                        | 3                      | 30,000    |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 3                      | 30,000    |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 3                      | 30,000    |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 3                      | 30,000    |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0         |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 80                     | 1,277,704 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0         |
| 22.                                                   | Other changes to in force (net).....                     | (5)                    | (50,000)  |
| 23.                                                   | In force December 31, current year.....                  | 75                     | 1,227,704 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 3,181,261              | 3,214,260                                   | 1,726,072          | 1,847,676              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 4,756                  | 5,012                                       | 5,125              | 5,533                  |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 3,186,017              | 3,219,272                                   | 1,731,197          | 1,853,208              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 3,186,017              | 3,219,272                                   | 1,731,197          | 1,853,208              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF MASSACHUSETTS DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 5,940              |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 5,940              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 10,877             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 1,021              |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 496                |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 12,394             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2        |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|----------|
|                                                       |                                                          | Number of Certificates | Amount   |
| 16.                                                   | Unpaid December 31, prior year.....                      | 1                      | 4,000    |
| 17.                                                   | Incurred during current year.....                        | 1                      | 6,807    |
| Settled during current year:                          |                                                          |                        |          |
| 18.1                                                  | By payment in full.....                                  | 2                      | 10,807   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0        |
| 18.3                                                  | Total paid.....                                          | 2                      | 10,807   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0        |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0        |
| 18.6                                                  | Total settlements.....                                   | 2                      | 10,807   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0        |
| POLICY EXHIBIT                                        |                                                          |                        |          |
| 20.                                                   | In force December 31, prior year.....                    | 27                     | 205,160  |
| 21.                                                   | Issued during year.....                                  | 0                      | 0        |
| 22.                                                   | Other changes to in force (net).....                     | (2)                    | (15,398) |
| 23.                                                   | In force December 31, current year.....                  | 25                     | 189,762  |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 54,712                 | 55,280                                      | 28,945             | 30,985                 |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 17,099                 | 18,020                                      | 28,282             | 30,531                 |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 24                     | 27                                          | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 71,835                 | 73,326                                      | 57,227             | 61,516                 |
| 26.                            | Totals (Line 24 + 25.7).....                              | 71,835                 | 73,326                                      | 57,227             | 61,516                 |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF MARYLAND DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 3,733              |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 3,733              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2      |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|--------|
|                                                       |                                                          | Number of Certificates | Amount |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0      |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0      |
| Settled during current year:                          |                                                          |                        |        |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0      |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0      |
| 18.3                                                  | Total paid.....                                          | 0                      | 0      |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0      |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0      |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0      |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0      |
| POLICY EXHIBIT                                        |                                                          |                        |        |
| 20.                                                   | In force December 31, prior year.....                    | 7                      | 41,158 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0      |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | 0      |
| 23.                                                   | In force December 31, current year.....                  | 7                      | 41,158 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 59,309                 | 59,924                                      | 24,316             | 26,029                 |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 4,062                  | 4,280                                       | 0                  | 0                      |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 63,371                 | 64,204                                      | 24,316             | 26,029                 |
| 26.                            | Totals (Line 24 + 25.7).....                              | 63,371                 | 64,204                                      | 24,316             | 26,029                 |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF MAINE DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 914                |
| 2.                                         | Annuity considerations.....                                                                 | 10,000             |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 10,914             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 3,346              |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 3,346              |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2      |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|--------|
|                                                       |                                                          | Number of Certificates | Amount |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0      |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0      |
| Settled during current year:                          |                                                          |                        |        |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0      |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0      |
| 18.3                                                  | Total paid.....                                          | 0                      | 0      |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0      |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0      |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0      |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0      |
| POLICY EXHIBIT                                        |                                                          |                        |        |
| 20.                                                   | In force December 31, prior year.....                    | 5                      | 57,555 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0      |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | 0      |
| 23.                                                   | In force December 31, current year.....                  | 5                      | 57,555 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 3,383                  | 3,418                                       | 380                | 406                    |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 2,984                  | 3,144                                       | 0                  | 0                      |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 6,367                  | 6,562                                       | 380                | 406                    |
| 26.                            | Totals (Line 24 + 25.7).....                              | 6,367                  | 6,562                                       | 380                | 406                    |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF MICHIGAN DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 114,532            |
| 2.                                         | Annuity considerations.....                                                                 | 10,000             |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 124,532            |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 227,324            |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 22,361             |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 37,128             |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 286,814            |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 5                      | 42,798    |
| 17.                                                   | Incurred during current year.....                        | 25                     | 188,222   |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 29                     | 226,020   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 29                     | 226,020   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 29                     | 226,020   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 1                      | 5,000     |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 533                    | 8,290,517 |
| 21.                                                   | Issued during year.....                                  | 1                      | 30,000    |
| 22.                                                   | Other changes to in force (net).....                     | (54)                   | (762,766) |
| 23.                                                   | In force December 31, current year.....                  | 480                    | 7,557,751 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 1,781,296              | 1,799,773                                   | 857,353            | 917,754                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 49,388                 | 52,048                                      | 10,128             | 10,934                 |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 1,830,684              | 1,851,821                                   | 867,481            | 928,688                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 1,830,684              | 1,851,821                                   | 867,481            | 928,688                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF MINNESOTA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 8,287              |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 8,287              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 10,040             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 3,388              |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 13,428             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2        |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|----------|
|                                                       |                                                          | Number of Certificates | Amount   |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0        |
| 17.                                                   | Incurred during current year.....                        | 1                      | 10,000   |
| Settled during current year:                          |                                                          |                        |          |
| 18.1                                                  | By payment in full.....                                  | 1                      | 10,000   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0        |
| 18.3                                                  | Total paid.....                                          | 1                      | 10,000   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0        |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0        |
| 18.6                                                  | Total settlements.....                                   | 1                      | 10,000   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0        |
| POLICY EXHIBIT                                        |                                                          |                        |          |
| 20.                                                   | In force December 31, prior year.....                    | 25                     | 480,475  |
| 21.                                                   | Issued during year.....                                  | 0                      | 0        |
| 22.                                                   | Other changes to in force (net).....                     | (3)                    | (71,385) |
| 23.                                                   | In force December 31, current year.....                  | 22                     | 409,090  |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 108,527                | 109,653                                     | 64,662             | 69,218                 |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 16,354                 | 17,235                                      | 1,217              | 1,314                  |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 124,881                | 126,887                                     | 65,879             | 70,531                 |
| 26.                            | Totals (Line 24 + 25.7).....                              | 124,881                | 126,887                                     | 65,879             | 70,531                 |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF MISSOURI DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 24,857             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 24,857             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 38,285             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 38,285             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0         |
| 17.                                                   | Incurred during current year.....                        | 6                      | 64,312    |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 4                      | 38,043    |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 4                      | 38,043    |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 4                      | 38,043    |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 2                      | 26,269    |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 104                    | 1,091,089 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0         |
| 22.                                                   | Other changes to in force (net).....                     | (5)                    | (52,482)  |
| 23.                                                   | In force December 31, current year.....                  | 99                     | 1,038,607 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 1,074,930              | 1,086,081                                   | 479,300            | 513,067                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 16,126                 | 16,995                                      | 9,712              | 10,484                 |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 1,091,057              | 1,103,075                                   | 489,012            | 523,551                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 1,091,057              | 1,103,075                                   | 489,012            | 523,551                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF MISSISSIPPI DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS                                                      |  | 1<br>Life and Annuities |
|-------------------------------------------------------------------------------------------------|--|-------------------------|
| 1. Life insurance.....                                                                          |  | 32,866                  |
| 2. Annuity considerations.....                                                                  |  | 1,200                   |
| 3. Deposit-type contract funds.....                                                             |  | 0                       |
| 4. Other considerations.....                                                                    |  | 0                       |
| 5. Total (Lines 1 to 4).....                                                                    |  | 34,066                  |
| DIRECT REFUNDS TO MEMBERS                                                                       |  |                         |
| Life Insurance:                                                                                 |  |                         |
| 6.1 Paid in cash or left on deposit.....                                                        |  | 0                       |
| 6.2 Applied to pay renewal premiums.....                                                        |  | 0                       |
| 6.3 Applied to provide paid-up additions or shorten the endowment or premium-paying period..... |  | 0                       |
| 6.4 Other.....                                                                                  |  | 0                       |
| 6.5 Total (Sum of Lines 6.1 to 6.4).....                                                        |  | 0                       |
| Annuities:                                                                                      |  |                         |
| 7.1 Paid in cash or left on deposit.....                                                        |  | 0                       |
| 7.2 Applied to provide paid-up annuities.....                                                   |  | 0                       |
| 7.3 Other.....                                                                                  |  | 0                       |
| 7.4 Total (Sum of Lines 7.1 to 7.3).....                                                        |  | 0                       |
| 8. Total (Line 6.5 plus Line 7.4).....                                                          |  | 0                       |
| DIRECT CLAIMS AND BENEFITS PAID                                                                 |  |                         |
| 9. Death benefits.....                                                                          |  | 12,065                  |
| 10. Matured endowments.....                                                                     |  | 0                       |
| 11. Annuity benefits.....                                                                       |  | 102,463                 |
| 12. Surrender values. and withdrawals for life contracts.....                                   |  | 0                       |
| 13. Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  |  | 0                       |
| 14. All other benefits, except accident & health.....                                           |  | 0                       |
| 15. Total.....                                                                                  |  | 114,528                 |

| DETAILS OF WRITE-INS                                                     |  |   |
|--------------------------------------------------------------------------|--|---|
| 1301. ....                                                               |  | 0 |
| 1302. ....                                                               |  | 0 |
| 1303. ....                                                               |  | 0 |
| 1398. Summary of remaining write-ins for Line 13 from overflow page..... |  | 0 |
| 1399. Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       |  | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED        |  | 1<br>Number of Certificates | 2<br>Amount |
|--------------------------------------------------------------|--|-----------------------------|-------------|
| 16. Unpaid December 31, prior year.....                      |  | 0                           | 0           |
| 17. Incurred during current year.....                        |  | 3                           | 12,010      |
| Settled during current year:                                 |  |                             |             |
| 18.1 By payment in full.....                                 |  | 3                           | 12,010      |
| 18.2 By payment on compromised claims.....                   |  | 0                           | 0           |
| 18.3 Total paid.....                                         |  | 3                           | 12,010      |
| 18.4 Reduction by compromise.....                            |  | 0                           | 0           |
| 18.5 Amount rejected.....                                    |  | 0                           | 0           |
| 18.6 Total settlements.....                                  |  | 3                           | 12,010      |
| 19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... |  | 0                           | 0           |
| POLICY EXHIBIT                                               |  |                             |             |
| 20. In force December 31, prior year.....                    |  | 103                         | 1,330,241   |
| 21. Issued during year.....                                  |  | 0                           | 0           |
| 22. Other changes to in force (net).....                     |  | (3)                         | (37,010)    |
| 23. In force December 31, current year.....                  |  | 100                         | 1,293,231   |

ACCIDENT AND HEALTH INSURANCE

|                                                                | 1<br>Direct Premiums | 2<br>Direct Premiums Earned | 3<br>Refunds Paid or Credited on Direct Business | 4<br>Direct Losses Paid | 5<br>Direct Losses Incurred |
|----------------------------------------------------------------|----------------------|-----------------------------|--------------------------------------------------|-------------------------|-----------------------------|
| 24. Collectively Renewable Certificates.....                   | 0                    | 0                           | 0                                                | 0                       | 0                           |
| Other Individual Certificates:                                 |                      |                             |                                                  |                         |                             |
| 25.1 Non-cancelable.....                                       | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.2 Guaranteed renewable.....                                 | 6,449,811            | 6,516,714                   | 0                                                | 3,939,013               | 4,216,521                   |
| 25.3 Non-renewable for stated reasons only.....                | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.4 Other accident only.....                                  | 3,959                | 4,172                       | 0                                                | 300                     | 324                         |
| 25.5 Medicare Title XVIII exempt from state taxes or fees..... | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.6 All Other.....                                            | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.7 Totals (sum of Lines 25.1 to 25.6).....                   | 6,453,770            | 6,520,886                   | 0                                                | 3,939,313               | 4,216,845                   |
| 26. Totals (Line 24 + 25.7).....                               | 6,453,770            | 6,520,886                   | 0                                                | 3,939,313               | 4,216,845                   |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF MONTANA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 499                |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 499                |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2        |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|----------|
|                                                       |                                                          | Number of Certificates | Amount   |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0        |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0        |
| Settled during current year:                          |                                                          |                        |          |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0        |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0        |
| 18.3                                                  | Total paid.....                                          | 0                      | 0        |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0        |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0        |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0        |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0        |
| POLICY EXHIBIT                                        |                                                          |                        |          |
| 20.                                                   | In force December 31, prior year.....                    | 9                      | 117,146  |
| 21.                                                   | Issued during year.....                                  | 0                      | 0        |
| 22.                                                   | Other changes to in force (net).....                     | (2)                    | (22,250) |
| 23.                                                   | In force December 31, current year.....                  | 7                      | 94,896   |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 1,532,016              | 1,547,907                                   | 806,248            | 863,048                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 9,265                  | 9,763                                       | 551                | 595                    |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 1,541,280              | 1,557,670                                   | 806,798            | 863,643                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 1,541,280              | 1,557,670                                   | 806,798            | 863,643                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF NORTH CAROLINA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 25,866             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 25,866             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 51,905             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 51,905             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 1                      | 15,000    |
| 17.                                                   | Incurred during current year.....                        | 7                      | 51,124    |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 8                      | 66,124    |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 8                      | 66,124    |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 8                      | 66,124    |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0         |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 86                     | 1,431,734 |
| 21.                                                   | Issued during year.....                                  | 1                      | 10,000    |
| 22.                                                   | Other changes to in force (net).....                     | (14)                   | (366,874) |
| 23.                                                   | In force December 31, current year.....                  | 73                     | 1,074,860 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 2,297,936              | 2,321,773                                   | 1,297,139          | 1,388,524              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 11,609                 | 12,234                                      | 445                | 480                    |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 2,309,545              | 2,334,006                                   | 1,297,584          | 1,389,004              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 2,309,545              | 2,334,006                                   | 1,297,584          | 1,389,004              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF NORTH DAKOTA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 5,559              |
| 2.                                         | Annuity considerations.....                                                                 | 2,000              |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 7,559              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 1,466              |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 516                |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 1,982              |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2       |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|---------|
|                                                       |                                                          | Number of Certificates | Amount  |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0       |
| 17.                                                   | Incurred during current year.....                        | 1                      | 1,461   |
| Settled during current year:                          |                                                          |                        |         |
| 18.1                                                  | By payment in full.....                                  | 1                      | 1,461   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0       |
| 18.3                                                  | Total paid.....                                          | 1                      | 1,461   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0       |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0       |
| 18.6                                                  | Total settlements.....                                   | 1                      | 1,461   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0       |
| POLICY EXHIBIT                                        |                                                          |                        |         |
| 20.                                                   | In force December 31, prior year.....                    | 31                     | 322,334 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0       |
| 22.                                                   | Other changes to in force (net).....                     | (1)                    | (1,461) |
| 23.                                                   | In force December 31, current year.....                  | 30                     | 320,873 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 2,238,765              | 2,261,988                                   | 1,588,225          | 1,700,117              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 7,124                  | 7,508                                       | 10,447             | 11,278                 |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 2,245,890              | 2,269,496                                   | 1,598,673          | 1,711,396              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 2,245,890              | 2,269,496                                   | 1,598,673          | 1,711,396              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF NEBRASKA DURING THE YEAR  
NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS                                                      |  | 1<br>Life and Annuities |
|-------------------------------------------------------------------------------------------------|--|-------------------------|
| 1. Life insurance.....                                                                          |  | 9,570                   |
| 2. Annuity considerations.....                                                                  |  | 10,000                  |
| 3. Deposit-type contract funds.....                                                             |  | 0                       |
| 4. Other considerations.....                                                                    |  | 0                       |
| 5. Total (Lines 1 to 4).....                                                                    |  | 19,570                  |
| DIRECT REFUNDS TO MEMBERS                                                                       |  |                         |
| Life Insurance:                                                                                 |  |                         |
| 6.1 Paid in cash or left on deposit.....                                                        |  | 0                       |
| 6.2 Applied to pay renewal premiums.....                                                        |  | 0                       |
| 6.3 Applied to provide paid-up additions or shorten the endowment or premium-paying period..... |  | 0                       |
| 6.4 Other.....                                                                                  |  | 0                       |
| 6.5 Total (Sum of Lines 6.1 to 6.4).....                                                        |  | 0                       |
| Annuities:                                                                                      |  |                         |
| 7.1 Paid in cash or left on deposit.....                                                        |  | 0                       |
| 7.2 Applied to provide paid-up annuities.....                                                   |  | 0                       |
| 7.3 Other.....                                                                                  |  | 0                       |
| 7.4 Total (Sum of Lines 7.1 to 7.3).....                                                        |  | 0                       |
| 8. Total (Line 6.5 plus Line 7.4).....                                                          |  | 0                       |
| DIRECT CLAIMS AND BENEFITS PAID                                                                 |  |                         |
| 9. Death benefits.....                                                                          |  | 19,153                  |
| 10. Matured endowments.....                                                                     |  | 0                       |
| 11. Annuity benefits.....                                                                       |  | 399                     |
| 12. Surrender values. and withdrawals for life contracts.....                                   |  | 10,259                  |
| 13. Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  |  | 0                       |
| 14. All other benefits, except accident & health.....                                           |  | 0                       |
| 15. Total.....                                                                                  |  | 29,811                  |

| DETAILS OF WRITE-INS                                                     |  |   |
|--------------------------------------------------------------------------|--|---|
| 1301. ....                                                               |  | 0 |
| 1302. ....                                                               |  | 0 |
| 1303. ....                                                               |  | 0 |
| 1398. Summary of remaining write-ins for Line 13 from overflow page..... |  | 0 |
| 1399. Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       |  | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED        |  | 1<br>Number of Certificates | 2<br>Amount |
|--------------------------------------------------------------|--|-----------------------------|-------------|
| 16. Unpaid December 31, prior year.....                      |  | 0                           | 0           |
| 17. Incurred during current year.....                        |  | 2                           | 19,000      |
| Settled during current year:                                 |  |                             |             |
| 18.1 By payment in full.....                                 |  | 2                           | 19,000      |
| 18.2 By payment on compromised claims.....                   |  | 0                           | 0           |
| 18.3 Total paid.....                                         |  | 2                           | 19,000      |
| 18.4 Reduction by compromise.....                            |  | 0                           | 0           |
| 18.5 Amount rejected.....                                    |  | 0                           | 0           |
| 18.6 Total settlements.....                                  |  | 2                           | 19,000      |
| 19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... |  | 0                           | 0           |
| POLICY EXHIBIT                                               |  |                             |             |
| 20. In force December 31, prior year.....                    |  | 40                          | 400,879     |
| 21. Issued during year.....                                  |  | 0                           | 0           |
| 22. Other changes to in force (net).....                     |  | (4)                         | (49,000)    |
| 23. In force December 31, current year.....                  |  | 36                          | 351,879     |

ACCIDENT AND HEALTH INSURANCE

|                                                                | 1<br>Direct Premiums | 2<br>Direct Premiums Earned | 3<br>Refunds Paid or Credited on Direct Business | 4<br>Direct Losses Paid | 5<br>Direct Losses Incurred |
|----------------------------------------------------------------|----------------------|-----------------------------|--------------------------------------------------|-------------------------|-----------------------------|
| 24. Collectively Renewable Certificates.....                   | 0                    | 0                           | 0                                                | 0                       | 0                           |
| Other Individual Certificates:                                 |                      |                             |                                                  |                         |                             |
| 25.1 Non-cancelable.....                                       | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.2 Guaranteed renewable.....                                 | 7,107,765            | 7,181,493                   | 0                                                | 3,794,086               | 4,061,382                   |
| 25.3 Non-renewable for stated reasons only.....                | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.4 Other accident only.....                                  | 20,711               | 21,826                      | 0                                                | 10,934                  | 11,803                      |
| 25.5 Medicare Title XVIII exempt from state taxes or fees..... | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.6 All Other.....                                            | 0                    | 0                           | 0                                                | 0                       | 0                           |
| 25.7 Totals (sum of Lines 25.1 to 25.6).....                   | 7,128,476            | 7,203,320                   | 0                                                | 3,805,019               | 4,073,186                   |
| 26. Totals (Line 24 + 25.7).....                               | 7,128,476            | 7,203,320                   | 0                                                | 3,805,019               | 4,073,186                   |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF NEW HAMPSHIRE DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 1,482              |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 1,482              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 2,039              |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 2,859              |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 4,898              |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2       |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|---------|
|                                                       |                                                          | Number of Certificates | Amount  |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0       |
| 17.                                                   | Incurred during current year.....                        | 1                      | 2,038   |
| Settled during current year:                          |                                                          |                        |         |
| 18.1                                                  | By payment in full.....                                  | 1                      | 2,038   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0       |
| 18.3                                                  | Total paid.....                                          | 1                      | 2,038   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0       |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0       |
| 18.6                                                  | Total settlements.....                                   | 1                      | 2,038   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0       |
| POLICY EXHIBIT                                        |                                                          |                        |         |
| 20.                                                   | In force December 31, prior year.....                    | 11                     | 45,192  |
| 21.                                                   | Issued during year.....                                  | 0                      | 0       |
| 22.                                                   | Other changes to in force (net).....                     | (2)                    | (7,038) |
| 23.                                                   | In force December 31, current year.....                  | 9                      | 38,154  |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 9,295                  | 9,392                                       | 6,518              | 6,977                  |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 3,462                  | 3,648                                       | 0                  | 0                      |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 12,757                 | 13,040                                      | 6,518              | 6,977                  |
| 26.                            | Totals (Line 24 + 25.7).....                              | 12,757                 | 13,040                                      | 6,518              | 6,977                  |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF NEW JERSEY DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 23,398             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 23,398             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 19,301             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 9,070              |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 28,372             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2        |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|----------|
|                                                       |                                                          | Number of Certificates | Amount   |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0        |
| 17.                                                   | Incurred during current year.....                        | 6                      | 19,428   |
| Settled during current year:                          |                                                          |                        |          |
| 18.1                                                  | By payment in full.....                                  | 6                      | 19,428   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0        |
| 18.3                                                  | Total paid.....                                          | 6                      | 19,428   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0        |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0        |
| 18.6                                                  | Total settlements.....                                   | 6                      | 19,428   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0        |
| POLICY EXHIBIT                                        |                                                          |                        |          |
| 20.                                                   | In force December 31, prior year.....                    | 90                     | 756,827  |
| 21.                                                   | Issued during year.....                                  | 0                      | 0        |
| 22.                                                   | Other changes to in force (net).....                     | (8)                    | (49,116) |
| 23.                                                   | In force December 31, current year.....                  | 82                     | 707,711  |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 24,399                 | 24,652                                      | 16,613             | 17,784                 |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 946                    | 996                                         | 0                  | 0                      |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 46                     | 51                                          | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 25,390                 | 25,699                                      | 16,613             | 17,784                 |
| 26.                            | Totals (Line 24 + 25.7).....                              | 25,390                 | 25,699                                      | 16,613             | 17,784                 |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF NEW MEXICO DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 234                |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 234                |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2      |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|--------|
|                                                       |                                                          | Number of Certificates | Amount |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0      |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0      |
| Settled during current year:                          |                                                          |                        |        |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0      |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0      |
| 18.3                                                  | Total paid.....                                          | 0                      | 0      |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0      |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0      |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0      |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0      |
| POLICY EXHIBIT                                        |                                                          |                        |        |
| 20.                                                   | In force December 31, prior year.....                    | 0                      | 0      |
| 21.                                                   | Issued during year.....                                  | 0                      | 0      |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | 0      |
| 23.                                                   | In force December 31, current year.....                  | 0                      | 0      |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 13,760                 | 13,903                                      | 6,378              | 6,828                  |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 596                    | 628                                         | 0                  | 0                      |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 14,356                 | 14,531                                      | 6,378              | 6,828                  |
| 26.                            | Totals (Line 24 + 25.7).....                              | 14,356                 | 14,531                                      | 6,378              | 6,828                  |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF NEVADA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 4,376              |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 4,376              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2       |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|---------|
|                                                       |                                                          | Number of Certificates | Amount  |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0       |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0       |
| Settled during current year:                          |                                                          |                        |         |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0       |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0       |
| 18.3                                                  | Total paid.....                                          | 0                      | 0       |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0       |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0       |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0       |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0       |
| POLICY EXHIBIT                                        |                                                          |                        |         |
| 20.                                                   | In force December 31, prior year.....                    | 5                      | 53,747  |
| 21.                                                   | Issued during year.....                                  | 0                      | 0       |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | (3,816) |
| 23.                                                   | In force December 31, current year.....                  | 5                      | 49,931  |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 755,144                | 762,977                                     | 488,814            | 523,251                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 1,869                  | 1,970                                       | 0                  | 0                      |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 757,013                | 764,946                                     | 488,814            | 523,251                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 757,013                | 764,946                                     | 488,814            | 523,251                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF NEW YORK DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 3,699              |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 3,699              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2       |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|---------|
|                                                       |                                                          | Number of Certificates | Amount  |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0       |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0       |
| Settled during current year:                          |                                                          |                        |         |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0       |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0       |
| 18.3                                                  | Total paid.....                                          | 0                      | 0       |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0       |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0       |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0       |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0       |
| POLICY EXHIBIT                                        |                                                          |                        |         |
| 20.                                                   | In force December 31, prior year.....                    | 6                      | 42,500  |
| 21.                                                   | Issued during year.....                                  | 0                      | 0       |
| 22.                                                   | Other changes to in force (net).....                     | (1)                    | (1,500) |
| 23.                                                   | In force December 31, current year.....                  | 5                      | 41,000  |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 91,922                 | 92,875                                      | 60,942             | 65,235                 |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 23,601                 | 24,872                                      | 5,897              | 6,366                  |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 115,522                | 117,747                                     | 66,839             | 71,602                 |
| 26.                            | Totals (Line 24 + 25.7).....                              | 115,522                | 117,747                                     | 66,839             | 71,602                 |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF OHIO DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 95,515             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 95,515             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 150,381            |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 8,681              |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 14,024             |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 173,086            |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 5                      | 12,636    |
| 17.                                                   | Incurred during current year.....                        | 28                     | 151,005   |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 33                     | 163,641   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 33                     | 163,641   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 33                     | 163,641   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0         |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 477                    | 6,443,658 |
| 21.                                                   | Issued during year.....                                  | 5                      | 75,000    |
| 22.                                                   | Other changes to in force (net).....                     | (50)                   | (456,761) |
| 23.                                                   | In force December 31, current year.....                  | 432                    | 6,061,897 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 52                     | 53                                          | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 675,352                | 682,357                                     | 295,312            | 316,117                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 73,862                 | 77,840                                      | 40,506             | 43,728                 |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 46                     | 51                                          | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 749,311                | 760,300                                     | 335,818            | 359,845                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 749,311                | 760,300                                     | 335,818            | 359,845                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF OKLAHOMA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 15,257             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 15,257             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 15,066             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 2,128              |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | (270)              |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 16,924             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0         |
| 17.                                                   | Incurred during current year.....                        | 2                      | 15,000    |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 2                      | 15,000    |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 2                      | 15,000    |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 2                      | 15,000    |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0         |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 77                     | 1,066,559 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0         |
| 22.                                                   | Other changes to in force (net).....                     | (7)                    | (150,458) |
| 23.                                                   | In force December 31, current year.....                  | 70                     | 916,101   |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 656,943                | 663,757                                     | 267,834            | 286,703                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 13,057                 | 13,760                                      | 10,712             | 11,564                 |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 669,999                | 677,517                                     | 278,546            | 298,267                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 669,999                | 677,517                                     | 278,546            | 298,267                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF OREGON DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 14,444             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 14,444             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 10,142             |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 10,142             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0         |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0         |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0         |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 0                      | 0         |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0         |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0         |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 36                     | 1,233,054 |
| 21.                                                   | Issued during year.....                                  | 1                      | 250,000   |
| 22.                                                   | Other changes to in force (net).....                     | (3)                    | (235,000) |
| 23.                                                   | In force December 31, current year.....                  | 34                     | 1,248,054 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 2,394,450              | 2,419,287                                   | 1,521,068          | 1,628,229              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 8,504                  | 8,962                                       | 1,905              | 2,056                  |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 2,402,954              | 2,428,249                                   | 1,522,973          | 1,630,285              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 2,402,954              | 2,428,249                                   | 1,522,973          | 1,630,285              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF PENNSYLVANIA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 57,254             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 57,254             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 169,139            |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 53,623             |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 5,815              |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 228,576            |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 1                      | 5,000     |
| 17.                                                   | Incurred during current year.....                        | 28                     | 183,997   |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 25                     | 168,825   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 25                     | 168,825   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 25                     | 168,825   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 4                      | 20,172    |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 280                    | 2,826,965 |
| 21.                                                   | Issued during year.....                                  | 1                      | 30,000    |
| 22.                                                   | Other changes to in force (net).....                     | (32)                   | (242,834) |
| 23.                                                   | In force December 31, current year.....                  | 249                    | 2,614,131 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 28                     | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 750,178                | 0                                           | 375,065            | 401,489                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 32,121                 | 0                                           | 27,645             | 29,845                 |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 782,327                | 0                                           | 402,711            | 431,333                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 782,327                | 0                                           | 402,711            | 431,333                |



LIFE INSURANCE

DIRECT BUSINESS IN PUERTO RICO DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 0                  |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 0                  |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

DETAILS OF WRITE-INS

|       |                                                                    |   |
|-------|--------------------------------------------------------------------|---|
| 1301. | .....                                                              | 0 |
| 1302. | .....                                                              | 0 |
| 1303. | .....                                                              | 0 |
| 1398. | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399. | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2      |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|--------|
|                                                       |                                                          | Number of Certificates | Amount |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0      |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0      |
| Settled during current year:                          |                                                          |                        |        |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0      |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0      |
| 18.3                                                  | Total paid.....                                          | 0                      | 0      |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0      |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0      |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0      |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0      |
| POLICY EXHIBIT                                        |                                                          |                        |        |
| 20.                                                   | In force December 31, prior year.....                    | 0                      | 0      |
| 21.                                                   | Issued during year.....                                  | 0                      | 0      |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | 0      |
| 23.                                                   | In force December 31, current year.....                  | 0                      | 0      |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 0                      | 0                                           | 0                  | 0                      |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 0                      | 0                                           | 0                  | 0                      |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 0                      | 0                                           | 0                  | 0                      |
| 26.                            | Totals (Line 24 + 25.7).....                              | 0                      | 0                                           | 0                  | 0                      |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF RHODE ISLAND DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 3,548              |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 3,548              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 6,057              |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 6,057              |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2       |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|---------|
|                                                       |                                                          | Number of Certificates | Amount  |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0       |
| 17.                                                   | Incurred during current year.....                        | 2                      | 6,023   |
| Settled during current year:                          |                                                          |                        |         |
| 18.1                                                  | By payment in full.....                                  | 2                      | 6,023   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0       |
| 18.3                                                  | Total paid.....                                          | 2                      | 6,023   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0       |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0       |
| 18.6                                                  | Total settlements.....                                   | 2                      | 6,023   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0       |
| POLICY EXHIBIT                                        |                                                          |                        |         |
| 20.                                                   | In force December 31, prior year.....                    | 16                     | 147,077 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0       |
| 22.                                                   | Other changes to in force (net).....                     | (2)                    | (6,023) |
| 23.                                                   | In force December 31, current year.....                  | 14                     | 141,054 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 3,757                  | 3,796                                       | 10,017             | 10,723                 |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 8,723                  | 9,193                                       | 510                | 551                    |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 12,480                 | 12,988                                      | 10,527             | 11,274                 |
| 26.                            | Totals (Line 24 + 25.7).....                              | 12,480                 | 12,988                                      | 10,527             | 11,274                 |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF SOUTH CAROLINA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 10,188             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 10,188             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 56,170             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 12,383             |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 68,553             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2        |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|----------|
|                                                       |                                                          | Number of Certificates | Amount   |
| 16.                                                   | Unpaid December 31, prior year.....                      | 1                      | 25,000   |
| 17.                                                   | Incurred during current year.....                        | 3                      | 40,000   |
| Settled during current year:                          |                                                          |                        |          |
| 18.1                                                  | By payment in full.....                                  | 3                      | 55,000   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0        |
| 18.3                                                  | Total paid.....                                          | 3                      | 55,000   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0        |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0        |
| 18.6                                                  | Total settlements.....                                   | 3                      | 55,000   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 1                      | 10,000   |
| POLICY EXHIBIT                                        |                                                          |                        |          |
| 20.                                                   | In force December 31, prior year.....                    | 37                     | 481,857  |
| 21.                                                   | Issued during year.....                                  | 0                      | 0        |
| 22.                                                   | Other changes to in force (net).....                     | (4)                    | (80,000) |
| 23.                                                   | In force December 31, current year.....                  | 33                     | 401,857  |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 408,005                | 412,237                                     | 239,005            | 255,843                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 3,910                  | 4,120                                       | 30                 | 32                     |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 411,915                | 416,358                                     | 239,035            | 255,876                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 411,915                | 416,358                                     | 239,035            | 255,876                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF SOUTH DAKOTA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 10,092             |
| 2.                                         | Annuity considerations.....                                                                 | .649               |
| 3.                                         | Deposit-type contract funds.....                                                            | .0                 |
| 4.                                         | Other considerations.....                                                                   | .0                 |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 10,741             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | .0                 |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | .0                 |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | .0                 |
| 6.4                                        | Other.....                                                                                  | .0                 |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | .0                 |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | .0                 |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | .0                 |
| 7.3                                        | Other.....                                                                                  | .0                 |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | .0                 |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | .0                 |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | .0                 |
| 10.                                        | Matured endowments.....                                                                     | .0                 |
| 11.                                        | Annuity benefits.....                                                                       | .0                 |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 3,477              |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | .0                 |
| 14.                                        | All other benefits, except accident & health.....                                           | .0                 |
| 15.                                        | Total.....                                                                                  | 3,477              |

| DETAILS OF WRITE-INS |                                                                    |    |
|----------------------|--------------------------------------------------------------------|----|
| 1301.                | .....                                                              | .0 |
| 1302.                | .....                                                              | .0 |
| 1303.                | .....                                                              | .0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | .0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | .0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | .0                     | .0        |
| 17.                                                   | Incurred during current year.....                        | .1                     | 1,602     |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | .0                     | .0        |
| 18.2                                                  | By payment on compromised claims.....                    | .0                     | .0        |
| 18.3                                                  | Total paid.....                                          | .0                     | .0        |
| 18.4                                                  | Reduction by compromise.....                             | .0                     | .0        |
| 18.5                                                  | Amount rejected.....                                     | .0                     | .0        |
| 18.6                                                  | Total settlements.....                                   | .0                     | .0        |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | .1                     | 1,602     |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 44                     | 445,725   |
| 21.                                                   | Issued during year.....                                  | .0                     | .0        |
| 22.                                                   | Other changes to in force (net).....                     | .(3)                   | .(83,000) |
| 23.                                                   | In force December 31, current year.....                  | 41                     | 362,725   |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | .0                     | .0                                          | .0                 | .0                     |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | .0                     | .0                                          | .0                 | .0                     |
| 25.2                           | Guaranteed renewable.....                                 | 1,062,248              | 1,073,267                                   | 526,935            | 564,058                |
| 25.3                           | Non-renewable for stated reasons only.....                | .0                     | .0                                          | .0                 | .0                     |
| 25.4                           | Other accident only.....                                  | 6,320                  | 6,660                                       | 140                | 151                    |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | .0                     | .0                                          | .0                 | .0                     |
| 25.6                           | All Other.....                                            | .0                     | .0                                          | .0                 | .0                     |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 1,068,568              | 1,079,927                                   | 527,075            | 564,209                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 1,068,568              | 1,079,927                                   | 527,075            | 564,209                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF TENNESSEE DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 40,962             |
| 2.                                         | Annuity considerations.....                                                                 | 400                |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 41,362             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 67,197             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 13,157             |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 80,354             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 2                      | 10,000    |
| 17.                                                   | Incurred during current year.....                        | 10                     | 61,824    |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 10                     | 66,562    |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 10                     | 66,562    |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 10                     | 66,562    |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 2                      | 5,262     |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 177                    | 1,483,492 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0         |
| 22.                                                   | Other changes to in force (net).....                     | (13)                   | (117,894) |
| 23.                                                   | In force December 31, current year.....                  | 164                    | 1,365,598 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 352,997                | 356,658                                     | 191,444            | 204,932                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 6,413                  | 6,758                                       | 793                | 856                    |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 359,409                | 363,416                                     | 192,237            | 205,788                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 359,409                | 363,416                                     | 192,237            | 205,788                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF TEXAS DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 76,018             |
| 2.                                         | Annuity considerations.....                                                                 | 240                |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 76,258             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 140,018            |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 18,786             |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 158,804            |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 3                      | 40,000    |
| 17.                                                   | Incurred during current year.....                        | 19                     | 135,139   |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 17                     | 138,928   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 17                     | 138,928   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 17                     | 138,928   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 5                      | 36,211    |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 291                    | 3,866,952 |
| 21.                                                   | Issued during year.....                                  | 2                      | 20,000    |
| 22.                                                   | Other changes to in force (net).....                     | (25)                   | (246,018) |
| 23.                                                   | In force December 31, current year.....                  | 268                    | 3,640,934 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 1,656,199              | 1,673,379                                   | 1,209,579          | 1,294,795              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 16,964                 | 17,878                                      | 720                | 777                    |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 1,673,163              | 1,691,256                                   | 1,210,299          | 1,295,572              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 1,673,163              | 1,691,256                                   | 1,210,299          | 1,295,572              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF UTAH DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 1,120              |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 1,120              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2      |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|--------|
|                                                       |                                                          | Number of Certificates | Amount |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0      |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0      |
| Settled during current year:                          |                                                          |                        |        |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0      |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0      |
| 18.3                                                  | Total paid.....                                          | 0                      | 0      |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0      |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0      |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0      |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0      |
| POLICY EXHIBIT                                        |                                                          |                        |        |
| 20.                                                   | In force December 31, prior year.....                    | 0                      | 0      |
| 21.                                                   | Issued during year.....                                  | 0                      | 0      |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | 0      |
| 23.                                                   | In force December 31, current year.....                  | 0                      | 0      |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 576,804                | 582,787                                     | 311,445            | 333,387                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 3,773                  | 3,976                                       | 0                  | 0                      |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 580,577                | 586,763                                     | 311,445            | 333,387                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 580,577                | 586,763                                     | 311,445            | 333,387                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF VIRGINIA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 25,971             |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 25,971             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 129,176            |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 10,341             |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 139,517            |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2         |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|-----------|
|                                                       |                                                          | Number of Certificates | Amount    |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0         |
| 17.                                                   | Incurred during current year.....                        | 1                      | 127,424   |
| Settled during current year:                          |                                                          |                        |           |
| 18.1                                                  | By payment in full.....                                  | 1                      | 127,424   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0         |
| 18.3                                                  | Total paid.....                                          | 1                      | 127,424   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0         |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0         |
| 18.6                                                  | Total settlements.....                                   | 1                      | 127,424   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0         |
| POLICY EXHIBIT                                        |                                                          |                        |           |
| 20.                                                   | In force December 31, prior year.....                    | 131                    | 1,754,121 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0         |
| 22.                                                   | Other changes to in force (net).....                     | (2)                    | (207,956) |
| 23.                                                   | In force December 31, current year.....                  | 129                    | 1,546,165 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 3,833,558              | 3,873,323                                   | 2,264,738          | 2,424,291              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 21,681                 | 22,849                                      | 7,343              | 7,927                  |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 3,855,239              | 3,896,172                                   | 2,272,081          | 2,432,218              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 3,855,239              | 3,896,172                                   | 2,272,081          | 2,432,218              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF VERMONT DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 0                  |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 0                  |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2      |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|--------|
|                                                       |                                                          | Number of Certificates | Amount |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0      |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0      |
| Settled during current year:                          |                                                          |                        |        |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0      |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0      |
| 18.3                                                  | Total paid.....                                          | 0                      | 0      |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0      |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0      |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0      |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0      |
| POLICY EXHIBIT                                        |                                                          |                        |        |
| 20.                                                   | In force December 31, prior year.....                    | 0                      | 0      |
| 21.                                                   | Issued during year.....                                  | 0                      | 0      |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | 0      |
| 23.                                                   | In force December 31, current year.....                  | 0                      | 0      |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 5,694                  | 5,753                                       | 3,480              | 3,725                  |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 1,120                  | 1,180                                       | 0                  | 0                      |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 6,814                  | 6,933                                       | 3,480              | 3,725                  |
| 26.                            | Totals (Line 24 + 25.7).....                              | 6,814                  | 6,933                                       | 3,480              | 3,725                  |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF WASHINGTON DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 618                |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 618                |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 0                  |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2      |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|--------|
|                                                       |                                                          | Number of Certificates | Amount |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0      |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0      |
| Settled during current year:                          |                                                          |                        |        |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0      |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0      |
| 18.3                                                  | Total paid.....                                          | 0                      | 0      |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0      |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0      |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0      |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0      |
| POLICY EXHIBIT                                        |                                                          |                        |        |
| 20.                                                   | In force December 31, prior year.....                    | 1                      | 20,000 |
| 21.                                                   | Issued during year.....                                  | 0                      | 0      |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | 0      |
| 23.                                                   | In force December 31, current year.....                  | 1                      | 20,000 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 158,748                | 160,395                                     | 115,631            | 123,778                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 5,614                  | 5,916                                       | 200                | 216                    |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 164,362                | 166,311                                     | 115,831            | 123,994                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 164,362                | 166,311                                     | 115,831            | 123,994                |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF WISCONSIN DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code.....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 20,654             |
| 2.                                         | Annuity considerations.....                                                                 | 10,000             |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 30,654             |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 60,364             |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 0                  |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 60,364             |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2        |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|----------|
|                                                       |                                                          | Number of Certificates | Amount   |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0        |
| 17.                                                   | Incurred during current year.....                        | 4                      | 60,000   |
| Settled during current year:                          |                                                          |                        |          |
| 18.1                                                  | By payment in full.....                                  | 4                      | 60,000   |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0        |
| 18.3                                                  | Total paid.....                                          | 4                      | 60,000   |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0        |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0        |
| 18.6                                                  | Total settlements.....                                   | 4                      | 60,000   |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0        |
| POLICY EXHIBIT                                        |                                                          |                        |          |
| 20.                                                   | In force December 31, prior year.....                    | 58                     | 835,477  |
| 21.                                                   | Issued during year.....                                  | 0                      | 0        |
| 22.                                                   | Other changes to in force (net).....                     | (4)                    | (64,500) |
| 23.                                                   | In force December 31, current year.....                  | 54                     | 770,977  |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 4,200,805              | 4,244,380                                   | 2,612,815          | 2,796,891              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 38,034                 | 40,082                                      | 7,721              | 8,335                  |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 4,238,839              | 4,284,462                                   | 2,620,536          | 2,805,226              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 4,238,839              | 4,284,462                                   | 2,620,536          | 2,805,226              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF WEST VIRGINIA DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 8,789              |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 8,789              |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 816                |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 0                  |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 816                |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2       |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|---------|
|                                                       |                                                          | Number of Certificates | Amount  |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0       |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0       |
| Settled during current year:                          |                                                          |                        |         |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0       |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0       |
| 18.3                                                  | Total paid.....                                          | 0                      | 0       |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0       |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0       |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0       |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0       |
| POLICY EXHIBIT                                        |                                                          |                        |         |
| 20.                                                   | In force December 31, prior year.....                    | 21                     | 627,627 |
| 21.                                                   | Issued during year.....                                  | 1                      | 200,000 |
| 22.                                                   | Other changes to in force (net).....                     | 0                      | 0       |
| 23.                                                   | In force December 31, current year.....                  | 22                     | 827,627 |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 1,821,310              | 1,840,202                                   | 971,663            | 1,040,117              |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 9,606                  | 10,123                                      | 5,290              | 5,711                  |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 1,830,916              | 1,850,326                                   | 976,953            | 1,045,828              |
| 26.                            | Totals (Line 24 + 25.7).....                              | 1,830,916              | 1,850,326                                   | 976,953            | 1,045,828              |



LIFE INSURANCE

DIRECT BUSINESS IN THE STATE OF WYOMING DURING THE YEAR

NAIC Group Code.....0 NAIC Society Code....56383

| DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS |                                                                                             | 1                  |
|--------------------------------------------|---------------------------------------------------------------------------------------------|--------------------|
|                                            |                                                                                             | Life and Annuities |
| 1.                                         | Life insurance.....                                                                         | 589                |
| 2.                                         | Annuity considerations.....                                                                 | 0                  |
| 3.                                         | Deposit-type contract funds.....                                                            | 0                  |
| 4.                                         | Other considerations.....                                                                   | 0                  |
| 5.                                         | Total (Lines 1 to 4).....                                                                   | 589                |
| DIRECT REFUNDS TO MEMBERS                  |                                                                                             |                    |
| Life Insurance:                            |                                                                                             |                    |
| 6.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 6.2                                        | Applied to pay renewal premiums.....                                                        | 0                  |
| 6.3                                        | Applied to provide paid-up additions or shorten the endowment or premium-paying period..... | 0                  |
| 6.4                                        | Other.....                                                                                  | 0                  |
| 6.5                                        | Total (Sum of Lines 6.1 to 6.4).....                                                        | 0                  |
| Annuities:                                 |                                                                                             |                    |
| 7.1                                        | Paid in cash or left on deposit.....                                                        | 0                  |
| 7.2                                        | Applied to provide paid-up annuities.....                                                   | 0                  |
| 7.3                                        | Other.....                                                                                  | 0                  |
| 7.4                                        | Total (Sum of Lines 7.1 to 7.3).....                                                        | 0                  |
| 8.                                         | Total (Line 6.5 plus Line 7.4).....                                                         | 0                  |
| DIRECT CLAIMS AND BENEFITS PAID            |                                                                                             |                    |
| 9.                                         | Death benefits.....                                                                         | 0                  |
| 10.                                        | Matured endowments.....                                                                     | 0                  |
| 11.                                        | Annuity benefits.....                                                                       | 1,971              |
| 12.                                        | Surrender values. and withdrawals for life contracts.....                                   | 803                |
| 13.                                        | Aggregate write-ins for miscellaneous direct claims and benefits paid.....                  | 0                  |
| 14.                                        | All other benefits, except accident & health.....                                           | 0                  |
| 15.                                        | Total.....                                                                                  | 2,773              |

| DETAILS OF WRITE-INS |                                                                    |   |
|----------------------|--------------------------------------------------------------------|---|
| 1301.                | .....                                                              | 0 |
| 1302.                | .....                                                              | 0 |
| 1303.                | .....                                                              | 0 |
| 1398.                | Summary of remaining write-ins for Line 13 from overflow page..... | 0 |
| 1399.                | Totals (Items 1301 thru 1303 plus 1398) (Line 13 above).....       | 0 |

| DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED |                                                          | 1                      | 2        |
|-------------------------------------------------------|----------------------------------------------------------|------------------------|----------|
|                                                       |                                                          | Number of Certificates | Amount   |
| 16.                                                   | Unpaid December 31, prior year.....                      | 0                      | 0        |
| 17.                                                   | Incurred during current year.....                        | 0                      | 0        |
| Settled during current year:                          |                                                          |                        |          |
| 18.1                                                  | By payment in full.....                                  | 0                      | 0        |
| 18.2                                                  | By payment on compromised claims.....                    | 0                      | 0        |
| 18.3                                                  | Total paid.....                                          | 0                      | 0        |
| 18.4                                                  | Reduction by compromise.....                             | 0                      | 0        |
| 18.5                                                  | Amount rejected.....                                     | 0                      | 0        |
| 18.6                                                  | Total settlements.....                                   | 0                      | 0        |
| 19.                                                   | Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6)..... | 0                      | 0        |
| POLICY EXHIBIT                                        |                                                          |                        |          |
| 20.                                                   | In force December 31, prior year.....                    | 2                      | 25,000   |
| 21.                                                   | Issued during year.....                                  | 0                      | 0        |
| 22.                                                   | Other changes to in force (net).....                     | (1)                    | (10,000) |
| 23.                                                   | In force December 31, current year.....                  | 1                      | 15,000   |

ACCIDENT AND HEALTH INSURANCE

|                                | 1                                                         | 2                      | 3                                           | 4                  | 5                      |
|--------------------------------|-----------------------------------------------------------|------------------------|---------------------------------------------|--------------------|------------------------|
|                                | Direct Premiums                                           | Direct Premiums Earned | Refunds Paid or Credited on Direct Business | Direct Losses Paid | Direct Losses Incurred |
| 24.                            | Collectively Renewable Certificates.....                  | 0                      | 0                                           | 0                  | 0                      |
| Other Individual Certificates: |                                                           |                        |                                             |                    |                        |
| 25.1                           | Non-cancelable.....                                       | 0                      | 0                                           | 0                  | 0                      |
| 25.2                           | Guaranteed renewable.....                                 | 1,262,441              | 1,275,536                                   | 598,396            | 640,554                |
| 25.3                           | Non-renewable for stated reasons only.....                | 0                      | 0                                           | 0                  | 0                      |
| 25.4                           | Other accident only.....                                  | 1,344                  | 1,416                                       | 0                  | 0                      |
| 25.5                           | Medicare Title XVIII exempt from state taxes or fees..... | 0                      | 0                                           | 0                  | 0                      |
| 25.6                           | All Other.....                                            | 0                      | 0                                           | 0                  | 0                      |
| 25.7                           | Totals (sum of Lines 25.1 to 25.6).....                   | 1,263,785              | 1,276,952                                   | 598,396            | 640,554                |
| 26.                            | Totals (Line 24 + 25.7).....                              | 1,263,785              | 1,276,952                                   | 598,396            | 640,554                |

The Order Of United Commercial Travelers Of America  
FORM FOR CALCULATING THE INTEREST MAINTENANCE RESERVE

Interest Maintenance Reserve

|                                                                                                                           | 1<br>Amount  |
|---------------------------------------------------------------------------------------------------------------------------|--------------|
| 1. Reserve as of December 31, prior year.....                                                                             | .....312,693 |
| 2. Current year's realized pre-tax capital gains/(losses) of \$..... transferred into the reserve net of taxes of \$..... | .....49,617  |
| 3. Adjustment for current year's liability gains/(losses) released from the reserve.....                                  | .....0       |
| 4. Balance before reduction for amount transferred to Summary of Operations (Line 1 + Line 2 + Line 3).....               | .....362,310 |
| 5. Current year's amortization released to Summary of Operations (Amortization, Line 1, Column 4).....                    | .....61,080  |
| 6. Reserve as of December 31, current year (Line 4 minus Line 5).....                                                     | .....301,230 |

Amortization

| Year of<br>Amortization        | 1<br>Reserve as of<br>December 31,<br>Prior Year | 2<br>Current Year's Realized Capital<br>Gains/(Losses) Transferred into<br>the Reserve Net of Taxes | 3<br>Adjustment for Current Year's<br>Liability Gains/(Losses)<br>Released from the Reserve | 4<br>Balance Before Reduction for<br>the Current Year's Amortization<br>(Cols. 1 + 2 + 3) |
|--------------------------------|--------------------------------------------------|-----------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|
| 1. 2014.....                   | .....64,399                                      | .....(3,319)                                                                                        | .....0                                                                                      | .....61,080                                                                               |
| 2. 2015.....                   | .....43,451                                      | .....18,685                                                                                         | .....0                                                                                      | .....62,136                                                                               |
| 3. 2016.....                   | .....33,010                                      | .....14,712                                                                                         | .....0                                                                                      | .....47,722                                                                               |
| 4. 2017.....                   | .....24,228                                      | .....10,700                                                                                         | .....0                                                                                      | .....34,928                                                                               |
| 5. 2018.....                   | .....18,120                                      | .....6,571                                                                                          | .....0                                                                                      | .....24,691                                                                               |
| 6. 2019.....                   | .....14,749                                      | .....2,268                                                                                          | .....0                                                                                      | .....17,017                                                                               |
| 7. 2020.....                   | .....13,531                                      | .....0                                                                                              | .....0                                                                                      | .....13,531                                                                               |
| 8. 2021.....                   | .....13,436                                      | .....0                                                                                              | .....0                                                                                      | .....13,436                                                                               |
| 9. 2022.....                   | .....13,212                                      | .....0                                                                                              | .....0                                                                                      | .....13,212                                                                               |
| 10. 2023.....                  | .....12,664                                      | .....0                                                                                              | .....0                                                                                      | .....12,664                                                                               |
| 11. 2024.....                  | .....12,033                                      | .....0                                                                                              | .....0                                                                                      | .....12,033                                                                               |
| 12. 2025.....                  | .....11,351                                      | .....0                                                                                              | .....0                                                                                      | .....11,351                                                                               |
| 13. 2026.....                  | .....10,078                                      | .....0                                                                                              | .....0                                                                                      | .....10,078                                                                               |
| 14. 2027.....                  | .....7,851                                       | .....0                                                                                              | .....0                                                                                      | .....7,851                                                                                |
| 15. 2028.....                  | .....5,886                                       | .....0                                                                                              | .....0                                                                                      | .....5,886                                                                                |
| 16. 2029.....                  | .....4,561                                       | .....0                                                                                              | .....0                                                                                      | .....4,561                                                                                |
| 17. 2030.....                  | .....3,254                                       | .....0                                                                                              | .....0                                                                                      | .....3,254                                                                                |
| 18. 2031.....                  | .....2,155                                       | .....0                                                                                              | .....0                                                                                      | .....2,155                                                                                |
| 19. 2032.....                  | .....1,592                                       | .....0                                                                                              | .....0                                                                                      | .....1,592                                                                                |
| 20. 2033.....                  | .....1,302                                       | .....0                                                                                              | .....0                                                                                      | .....1,302                                                                                |
| 21. 2034.....                  | .....1,003                                       | .....0                                                                                              | .....0                                                                                      | .....1,003                                                                                |
| 22. 2035.....                  | .....619                                         | .....0                                                                                              | .....0                                                                                      | .....619                                                                                  |
| 23. 2036.....                  | .....207                                         | .....0                                                                                              | .....0                                                                                      | .....207                                                                                  |
| 24. 2037.....                  | .....0                                           | .....0                                                                                              | .....0                                                                                      | .....0                                                                                    |
| 25. 2038.....                  | .....0                                           | .....0                                                                                              | .....0                                                                                      | .....0                                                                                    |
| 26. 2039.....                  | .....0                                           | .....0                                                                                              | .....0                                                                                      | .....0                                                                                    |
| 27. 2040.....                  | .....0                                           | .....0                                                                                              | .....0                                                                                      | .....0                                                                                    |
| 28. 2041.....                  | .....0                                           | .....0                                                                                              | .....0                                                                                      | .....0                                                                                    |
| 29. 2042.....                  | .....0                                           | .....0                                                                                              | .....0                                                                                      | .....0                                                                                    |
| 30. 2043.....                  | .....0                                           | .....0                                                                                              | .....0                                                                                      | .....0                                                                                    |
| 31. 2044 and Later.....        | .....0                                           | .....0                                                                                              | .....0                                                                                      | .....0                                                                                    |
| 32. Total (Lines 1 to 31)..... | .....312,692                                     | .....49,617                                                                                         | .....0                                                                                      | .....362,309                                                                              |

ASSET VALUATION RESERVE

|                                                                                            | Default Component                    |                        |                             | Equity Component     |                                                  |                             | 7<br>Total<br>Amount<br>(Cols. 3 + 6) |
|--------------------------------------------------------------------------------------------|--------------------------------------|------------------------|-----------------------------|----------------------|--------------------------------------------------|-----------------------------|---------------------------------------|
|                                                                                            | 1<br>Other Than<br>Mortgage<br>Loans | 2<br>Mortgage<br>Loans | 3<br>Total<br>(Cols. 1 + 2) | 4<br>Common<br>Stock | 5<br>Real Estate<br>and Other<br>Invested Assets | 6<br>Total<br>(Cols. 4 + 5) |                                       |
| 1. Reserve as of December 31, prior year.....                                              | 58,193                               | 0                      | 58,193                      | 0                    | 0                                                | 0                           | 58,193                                |
| 2. Realized capital gains/(losses) net of taxes - General Account.....                     | 0                                    | 0                      | 0                           | 0                    | 0                                                | 0                           | 0                                     |
| 3. Realized capital gains/(losses) net of taxes - Separate Accounts.....                   | 0                                    | 0                      | 0                           | 0                    | 0                                                | 0                           | 0                                     |
| 4. Unrealized capital gains/(losses) - net of deferred taxes - General Account.....        | (5,714)                              | 0                      | (5,714)                     | 0                    | 0                                                | 0                           | (5,714)                               |
| 5. Unrealized capital gains/(losses) - net of deferred taxes - Separate Accounts.....      | 0                                    | 0                      | 0                           | 0                    | 0                                                | 0                           | 0                                     |
| 6. Capital gains credited/(losses charged) to contract benefits, payments or reserves..... | 0                                    | 0                      | 0                           | 0                    | 0                                                | 0                           | 0                                     |
| 7. Basic contribution.....                                                                 | 9,325                                | 0                      | 9,325                       | 0                    | 0                                                | 0                           | 9,325                                 |
| 8. Accumulated balances (Lines 1 through 5, minus 6 plus 7).....                           | 61,804                               | 0                      | 61,804                      | 0                    | 0                                                | 0                           | 61,804                                |
| 9. Maximum reserve.....                                                                    | 58,228                               | 0                      | 58,228                      | 0                    | 0                                                | 0                           | 58,228                                |
| 10. Reserve objective.....                                                                 | 42,188                               | 0                      | 42,188                      | 0                    | 0                                                | 0                           | 42,188                                |
| 11. 20% of (Line 10 minus Line 8).....                                                     | (3,923)                              | (0)                    | (3,923)                     | 0                    | (0)                                              | (0)                         | (3,923)                               |
| 12. Balance before transfers (Lines 8 + 11).....                                           | 57,881                               | 0                      | 57,881                      | 0                    | 0                                                | 0                           | 57,881                                |
| 13. Transfers.....                                                                         | 0                                    | 0                      | 0                           | 0                    | 0                                                | 0                           | 0                                     |
| 14. Voluntary contribution.....                                                            | 0                                    | 0                      | 0                           | 0                    | 0                                                | 0                           | 0                                     |
| 15. Adjustment down to maximum/up to zero.....                                             | 0                                    | 0                      | 0                           | 0                    | 0                                                | 0                           | 0                                     |
| 16. Reserve as of December 31, current year (Lines 12 + 13 + 14 + 15).....                 | 57,881                               | 0                      | 57,881                      | 0                    | 0                                                | 0                           | 57,881                                |

**ASSET VALUATION RESERVE**

Basic Contribution, Reserve Objective and Maximum Reserve Calculations

Default Component

| Line<br>Number         | NAIC<br>Desig-<br>nation | Description                                                      | 1                                  | 2                                           | 3                                  | 4                                                               | Basic Contribution |                         | Reserve Objective |                         | Maximum Reserve |                         |
|------------------------|--------------------------|------------------------------------------------------------------|------------------------------------|---------------------------------------------|------------------------------------|-----------------------------------------------------------------|--------------------|-------------------------|-------------------|-------------------------|-----------------|-------------------------|
|                        |                          |                                                                  | Book/Adjusted<br>Carrying<br>Value | Reclassify<br>Related Party<br>Encumbrances | Add<br>Third Party<br>Encumbrances | Balance for<br>AVR Reserve<br>Calculations<br>(Cols. 1 + 2 + 3) | 5                  | 6                       | 7                 | 8                       | 9               | 10                      |
|                        |                          |                                                                  |                                    |                                             |                                    |                                                                 | Factor             | Amount<br>(Cols. 4 x 5) | Factor            | Amount<br>(Cols. 4 x 7) | Factor          | Amount<br>(Cols. 4 x 9) |
| LONG-TERM BONDS        |                          |                                                                  |                                    |                                             |                                    |                                                                 |                    |                         |                   |                         |                 |                         |
| 1                      |                          | Exempt obligations.....                                          | 1,709,234                          | .XXX.                                       | .XXX.                              | 1,709,234                                                       | 0.0000             | 0                       | 0.0000            | 0                       | 0.0000          | 0                       |
| 2                      | 1                        | Highest quality.....                                             | 12,717,928                         | .XXX.                                       | .XXX.                              | 12,717,928                                                      | 0.0004             | 5,087                   | 0.0023            | 29,251                  | 0.0030          | 38,154                  |
| 3                      | 2                        | High quality.....                                                | 2,230,483                          | .XXX.                                       | .XXX.                              | 2,230,483                                                       | 0.0019             | 4,238                   | 0.0058            | 12,937                  | 0.0090          | 20,074                  |
| 4                      | 3                        | Medium quality.....                                              | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0093             | 0                       | 0.0230            | 0                       | 0.0340          | 0                       |
| 5                      | 4                        | Low quality.....                                                 | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0213             | 0                       | 0.0530            | 0                       | 0.0750          | 0                       |
| 6                      | 5                        | Lower quality.....                                               | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0432             | 0                       | 0.1100            | 0                       | 0.1700          | 0                       |
| 7                      | 6                        | In or near default.....                                          | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0000             | 0                       | 0.2000            | 0                       | 0.2000          | 0                       |
| 8                      |                          | Total unrated multi-class securities acquired by conversion..... | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | .XXX.              | 0                       | .XXX.             | 0                       | .XXX.           | 0                       |
| 9                      |                          | Total bonds (sum of Lines 1 through 8).....                      | 16,657,645                         | .XXX.                                       | .XXX.                              | 16,657,645                                                      | .XXX.              | 9,325                   | .XXX.             | 42,188                  | .XXX.           | 58,228                  |
| PREFERRED STOCKS       |                          |                                                                  |                                    |                                             |                                    |                                                                 |                    |                         |                   |                         |                 |                         |
| 10                     | 1                        | Highest quality.....                                             | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0004             | 0                       | 0.0023            | 0                       | 0.0030          | 0                       |
| 11                     | 2                        | High quality.....                                                | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0019             | 0                       | 0.0058            | 0                       | 0.0090          | 0                       |
| 12                     | 3                        | Medium quality.....                                              | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0093             | 0                       | 0.0230            | 0                       | 0.0340          | 0                       |
| 13                     | 4                        | Low quality.....                                                 | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0213             | 0                       | 0.0530            | 0                       | 0.0750          | 0                       |
| 14                     | 5                        | Lower quality.....                                               | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0432             | 0                       | 0.1100            | 0                       | 0.1700          | 0                       |
| 15                     | 6                        | In or near default.....                                          | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0000             | 0                       | 0.2000            | 0                       | 0.2000          | 0                       |
| 16                     |                          | Affiliated life with AVR.....                                    | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0000             | 0                       | 0.0000            | 0                       | 0.0000          | 0                       |
| 17                     |                          | Total preferred stocks (sum of Lines 10 through 16).....         | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | .XXX.              | 0                       | .XXX.             | 0                       | .XXX.           | 0                       |
| SHORT-TERM BONDS       |                          |                                                                  |                                    |                                             |                                    |                                                                 |                    |                         |                   |                         |                 |                         |
| 18                     |                          | Exempt obligations.....                                          | 170,024                            | .XXX.                                       | .XXX.                              | 170,024                                                         | 0.0000             | 0                       | 0.0000            | 0                       | 0.0000          | 0                       |
| 19                     | 1                        | Highest quality.....                                             | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0004             | 0                       | 0.0023            | 0                       | 0.0030          | 0                       |
| 20                     | 2                        | High quality.....                                                | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0019             | 0                       | 0.0058            | 0                       | 0.0090          | 0                       |
| 21                     | 3                        | Medium quality.....                                              | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0093             | 0                       | 0.0230            | 0                       | 0.0340          | 0                       |
| 22                     | 4                        | Low quality.....                                                 | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0213             | 0                       | 0.0530            | 0                       | 0.0750          | 0                       |
| 23                     | 5                        | Lower quality.....                                               | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0432             | 0                       | 0.1100            | 0                       | 0.1700          | 0                       |
| 24                     | 6                        | In or near default.....                                          | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0000             | 0                       | 0.2000            | 0                       | 0.2000          | 0                       |
| 25                     |                          | Total short-term bonds (sum of Lines 18 thru 24).....            | 170,024                            | .XXX.                                       | .XXX.                              | 170,024                                                         | .XXX.              | 0                       | .XXX.             | 0                       | .XXX.           | 0                       |
| DERIVATIVE INSTRUMENTS |                          |                                                                  |                                    |                                             |                                    |                                                                 |                    |                         |                   |                         |                 |                         |
| 26                     |                          | Exchange traded.....                                             | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0004             | 0                       | 0.0023            | 0                       | 0.0030          | 0                       |
| 27                     | 1                        | Highest quality.....                                             | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0004             | 0                       | 0.0023            | 0                       | 0.0030          | 0                       |
| 28                     | 2                        | High quality.....                                                | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0019             | 0                       | 0.0058            | 0                       | 0.0090          | 0                       |
| 29                     | 3                        | Medium quality.....                                              | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0093             | 0                       | 0.0230            | 0                       | 0.0340          | 0                       |
| 30                     | 4                        | Low quality.....                                                 | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0213             | 0                       | 0.0530            | 0                       | 0.0750          | 0                       |
| 31                     | 5                        | Lower quality.....                                               | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0432             | 0                       | 0.1100            | 0                       | 0.1700          | 0                       |
| 32                     | 6                        | In or near default.....                                          | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | 0.0000             | 0                       | 0.2000            | 0                       | 0.2000          | 0                       |
| 33                     |                          | Total derivative instruments.....                                | 0                                  | .XXX.                                       | .XXX.                              | 0                                                               | .XXX.              | 0                       | .XXX.             | 0                       | .XXX.           | 0                       |
| 34                     |                          | Total (Lines 9 + 17 + 25 + 33).....                              | 16,827,669                         | .XXX.                                       | .XXX.                              | 16,827,669                                                      | .XXX.              | 9,325                   | .XXX.             | 42,188                  | .XXX.           | 58,228                  |

**AVR-Default Component (Lines 35-60) (Cont.)**  
**NONE**

**AVR-Equity Component (Lines 1-29)**  
**NONE**

**AVR-Equity Component (Lines 30-64)**  
**NONE**

**AVR-Equity Component (Lines 65-86)**  
**NONE**

**AVR-Replications (Synthetic) Assets**  
**NONE**

**Sch. F**  
**NONE**

SCHEDULE H - ACCIDENT AND HEALTH EXHIBIT

|  | Total       |        | Collectively Renewable |        | Other Individual Contracts |        |                      |        |                                       |         |                     |         |              |         |
|--|-------------|--------|------------------------|--------|----------------------------|--------|----------------------|--------|---------------------------------------|---------|---------------------|---------|--------------|---------|
|  |             |        |                        |        | Non-Cancelable             |        | Guaranteed Renewable |        | Non-Renewable for Stated Reasons Only |         | Other Accident Only |         | All Other    |         |
|  | 1<br>Amount | 2<br>% | 3<br>Amount            | 4<br>% | 5<br>Amount                | 6<br>% | 7<br>Amount          | 8<br>% | 9<br>Amount                           | 10<br>% | 11<br>Amount        | 12<br>% | 13<br>Amount | 14<br>% |

PART 1 - ANALYSIS OF UNDERWRITING OPERATIONS

|     |                                                                    |             |          |        |          |    |          |             |          |        |          |           |          |          |          |
|-----|--------------------------------------------------------------------|-------------|----------|--------|----------|----|----------|-------------|----------|--------|----------|-----------|----------|----------|----------|
| 1.  | Premiums written.....                                              | 12,330,288  | XXX..... | .....0 | XXX..... | 79 | XXX..... | 11,532,608  | XXX..... | .....0 | XXX..... | 797,429   | XXX..... | 172      | XXX..... |
| 2.  | Premiums earned.....                                               | 12,454,304  | XXX..... | .....0 | XXX..... | 81 | XXX..... | 11,609,272  | XXX..... | .....0 | XXX..... | 844,760   | XXX..... | 191      | XXX..... |
| 3.  | Incurred claims.....                                               | 7,767,723   | 62.4     | .....0 | 0.0      | 0  | 0.0      | 7,404,300   | 63.8     | .....0 | 0.0      | 363,423   | 43.0     | .....0   | 0.0      |
| 4.  | Cost containment expenses.....                                     | 0           | 0.0      | .....0 | 0.0      | 0  | 0.0      | 0           | 0.0      | .....0 | 0.0      | 0         | 0.0      | .....0   | 0.0      |
| 5.  | Incurred claims and cost containment expenses (Lines 3 and 4)..... | 7,767,723   | 62.4     | .....0 | 0.0      | 0  | 0.0      | 7,404,300   | 63.8     | .....0 | 0.0      | 363,423   | 43.0     | .....0   | 0.0      |
| 6.  | Increase in contract reserves.....                                 | (122,117)   | (1.0)    | .....0 | 0.0      | 71 | 87.7     | 16,354      | 0.1      | .....0 | 0.0      | (138,568) | (16.4)   | .....26  | 13.6     |
| 7.  | Commissions (a).....                                               | (2,515,981) | (20.2)   | .....0 | 0.0      | 0  | 0.0      | (2,515,981) | (21.7)   | .....0 | 0.0      | 0         | 0.0      | .....0   | 0.0      |
| 8.  | Other general insurance expenses.....                              | 6,903,346   | 55.4     | .....0 | 0.0      | 0  | 0.0      | 6,886,951   | 59.3     | .....0 | 0.0      | 16,395    | 1.9      | .....0   | 0.0      |
| 9.  | Taxes, licenses and fees.....                                      | 380,682     | 3.1      | .....0 | 0.0      | 0  | 0.0      | 379,778     | 3.3      | .....0 | 0.0      | 904       | 0.1      | .....0   | 0.0      |
| 10. | Total other expenses incurred.....                                 | 4,768,047   | 38.3     | .....0 | 0.0      | 0  | 0.0      | 4,750,748   | 40.9     | .....0 | 0.0      | 17,299    | 2.0      | .....0   | 0.0      |
| 11. | Aggregate write-ins for deductions.....                            | 0           | 0.0      | .....0 | 0.0      | 0  | 0.0      | 0           | 0.0      | .....0 | 0.0      | 0         | 0.0      | .....0   | 0.0      |
| 12. | Gain from underwriting before dividends or refunds.....            | 40,651      | 0.3      | .....0 | 0.0      | 10 | 12.3     | (562,130)   | (4.8)    | .....0 | 0.0      | 602,606   | 71.3     | .....165 | 86.4     |
| 13. | Dividends or refunds.....                                          | 0           | 0.0      | .....0 | 0.0      | 0  | 0.0      | 0           | 0.0      | .....0 | 0.0      | 0         | 0.0      | .....0   | 0.0      |
| 14. | Gain from underwriting after dividends or refunds.....             | 40,651      | 0.3      | .....0 | 0.0      | 10 | 12.3     | (562,130)   | (4.8)    | .....0 | 0.0      | 602,606   | 71.3     | .....165 | 86.4     |

DETAILS OF WRITE-INS

|       |                                                                    |   |     |        |     |   |     |   |     |        |     |   |     |        |     |
|-------|--------------------------------------------------------------------|---|-----|--------|-----|---|-----|---|-----|--------|-----|---|-----|--------|-----|
| 1101. | .....                                                              | 0 | 0.0 | .....0 | 0.0 | 0 | 0.0 | 0 | 0.0 | .....0 | 0.0 | 0 | 0.0 | .....0 | 0.0 |
| 1102. | .....                                                              | 0 | 0.0 | .....0 | 0.0 | 0 | 0.0 | 0 | 0.0 | .....0 | 0.0 | 0 | 0.0 | .....0 | 0.0 |
| 1103. | .....                                                              | 0 | 0.0 | .....0 | 0.0 | 0 | 0.0 | 0 | 0.0 | .....0 | 0.0 | 0 | 0.0 | .....0 | 0.0 |
| 1198. | Summary of remaining write-ins for Line 11 from overflow page..... | 0 | 0.0 | .....0 | 0.0 | 0 | 0.0 | 0 | 0.0 | .....0 | 0.0 | 0 | 0.0 | .....0 | 0.0 |
| 1199. | Total (Lines 1101 thru 1103 plus 1198) (Line 11 above).....        | 0 | 0.0 | .....0 | 0.0 | 0 | 0.0 | 0 | 0.0 | .....0 | 0.0 | 0 | 0.0 | .....0 | 0.0 |

(a) Includes \$.....0 reported as "Contract, membership and other fees retained by agents."

SCHEDULE H - ACCIDENT AND HEALTH EXHIBIT (continued)

|                                                | 1         | 2                      | Other Individual Contracts |                      |                                       |                     |           |
|------------------------------------------------|-----------|------------------------|----------------------------|----------------------|---------------------------------------|---------------------|-----------|
|                                                |           |                        | 3                          | 4                    | 5                                     | 6                   | 7         |
|                                                | Total     | Collectively Renewable | Non-Cancelable             | Guaranteed Renewable | Non-Renewable for Stated Reasons Only | Other Accident Only | All Other |
| PART 2 - RESERVES AND LIABILITIES              |           |                        |                            |                      |                                       |                     |           |
| A. Premium Reserves:                           |           |                        |                            |                      |                                       |                     |           |
| 1. Unearned premiums.....                      | 715,799   | 0                      | 17                         | 480,043              | 0                                     | 235,665             | 74        |
| 2. Advance premiums.....                       | 173,235   | 0                      | 0                          | 82,681               | 0                                     | 90,554              | 0         |
| 3. Reserve for rate credits.....               | 0         | 0                      | 0                          | 0                    | 0                                     | 0                   | 0         |
| 4. Total premium reserves, current year.....   | 889,034   | 0                      | 17                         | 562,724              | 0                                     | 326,219             | 74        |
| 5. Total premium reserves, prior year.....     | 1,013,048 | 0                      | 19                         | 639,388              | 0                                     | 373,549             | 92        |
| 6. Increase in total premium reserves.....     | (124,014) | 0                      | (2)                        | (76,664)             | 0                                     | (47,330)            | (18)      |
| B. Contract Reserves:                          |           |                        |                            |                      |                                       |                     |           |
| 1. Additional reserves (a).....                | 571,703   | 0                      | 336                        | 438,228              | 0                                     | 133,039             | 100       |
| 2. Reserve for future contingent benefits..... | 0         | 0                      | 0                          | 0                    | 0                                     | 0                   | 0         |
| 3. Total contract reserves, current year.....  | 571,703   | 0                      | 336                        | 438,228              | 0                                     | 133,039             | 100       |
| 4. Total contract reserves, prior year.....    | 693,820   | 0                      | 265                        | 421,874              | 0                                     | 271,607             | 74        |
| 5. Increase in contract reserves.....          | (122,117) | 0                      | 71                         | 16,354               | 0                                     | (138,568)           | 26        |
| C. Claim Reserves and Liabilities:             |           |                        |                            |                      |                                       |                     |           |
| 1. Total current year.....                     | 2,650,533 | 0                      | 0                          | 2,452,070            | 0                                     | 198,463             | 0         |
| 2. Total prior year.....                       | 1,642,415 | 0                      | 0                          | 1,470,731            | 0                                     | 171,684             | 0         |
| 3. Increase.....                               | 1,008,118 | 0                      | 0                          | 981,339              | 0                                     | 26,779              | 0         |

SCHEDULE H - ACCIDENT AND HEALTH EXHIBIT (continued)

|                                                              | 1         | 2                      | Other Individual Policies |                      |                                       |                     |           |
|--------------------------------------------------------------|-----------|------------------------|---------------------------|----------------------|---------------------------------------|---------------------|-----------|
|                                                              |           |                        | 3                         | 4                    | 5                                     | 6                   | 7         |
|                                                              | Total     | Collectively Renewable | Non-Cancelable            | Guaranteed Renewable | Non-Renewable for Stated Reasons Only | Other Accident Only | All Other |
| PART 3 - TEST OF PRIOR YEAR'S CLAIM RESERVES AND LIABILITIES |           |                        |                           |                      |                                       |                     |           |
| 1. Claims Paid During the Year:                              |           |                        |                           |                      |                                       |                     |           |
| 1.1 On claims incurred prior to current year.....            | 1,304,356 | 0                      | 0                         | 1,139,611            | 0                                     | 164,745             | 0         |
| 1.2 On claims incurred during current year.....              | 5,455,249 | 0                      | 0                         | 5,283,350            | 0                                     | 171,899             | 0         |
| 2. Claim Reserves and Liabilities, Dec. 31, Current Year:    |           |                        |                           |                      |                                       |                     |           |
| 2.1 On claims incurred prior to current year.....            | 51,706    | 0                      | 0                         | 29,353               | 0                                     | 22,353              | 0         |
| 2.2 On claims incurred during current year.....              | 2,598,827 | 0                      | 0                         | 2,422,717            | 0                                     | 176,110             | 0         |
| 3. Test:                                                     |           |                        |                           |                      |                                       |                     |           |
| 3.1 Line 1.1 plus 2.1.....                                   | 1,356,062 | 0                      | 0                         | 1,168,964            | 0                                     | 187,098             | 0         |
| 3.2 Claim reserves and liabilities, Dec. 31, prior year..... | 1,642,415 | 0                      | 0                         | 1,470,731            | 0                                     | 171,684             | 0         |
| 3.3 Line 3.1 minus Line 3.2.....                             | (286,353) | 0                      | 0                         | (301,767)            | 0                                     | 15,414              | 0         |

SCHEDULE H - ACCIDENT AND HEALTH EXHIBIT (continued)

|                          | 1          | 2                      | Other Individual Policies |                      |                                       |                     |           |
|--------------------------|------------|------------------------|---------------------------|----------------------|---------------------------------------|---------------------|-----------|
|                          |            |                        | 3                         | 4                    | 5                                     | 6                   | 7         |
|                          | Total      | Collectively Renewable | Non-Cancelable            | Guaranteed Renewable | Non-Renewable for Stated Reasons Only | Other Accident Only | All Other |
| PART 4 - REINSURANCE     |            |                        |                           |                      |                                       |                     |           |
| A. Reinsurance Assumed:  |            |                        |                           |                      |                                       |                     |           |
| 1. Premiums written..... | 0          | 0                      | 0                         | 0                    | 0                                     | 0                   | 0         |
| 2. Premiums earned.....  | 0          | 0                      | 0                         | 0                    | 0                                     | 0                   | 0         |
| 3. Incurred claims.....  | 0          | 0                      | 0                         | 0                    | 0                                     | 0                   | 0         |
| 4. Commissions.....      | 0          | 0                      | 0                         | 0                    | 0                                     | 0                   | 0         |
| B. Reinsurance Ceded:    |            |                        |                           |                      |                                       |                     |           |
| 1. Premiums written..... | 60,744,610 | 0                      | 0                         | 60,726,527           | 0                                     | 18,083              | 0         |
| 2. Premiums earned.....  | 61,382,594 | 0                      | 0                         | 61,364,511           | 0                                     | 18,083              | 0         |
| 3. Incurred claims.....  | 37,478,951 | 0                      | 0                         | 37,478,951           | 0                                     | 0                   | 0         |
| 4. Commissions.....      | 9,119,765  | 0                      | 0                         | 9,119,765            | 0                                     | 0                   | 0         |

(a) Includes \$.0 premium deficiency reserve.

The Order Of United Commercial Travelers Of America  
SCHEDULE H - PART 5 - HEALTH CLAIMS

|                                                        | 1<br>Medical | 2<br>Dental     | 3<br>Other      | 4<br>Total      |
|--------------------------------------------------------|--------------|-----------------|-----------------|-----------------|
| A. Direct:                                             |              |                 |                 |                 |
| 1. Incurred claims.....                                | .....0       | .....45,246,676 | .....45,246,676 |                 |
| 2. Beginning claim reserves and liabilities.....       | .....0       | .....0          | .....11,772,686 | .....11,772,686 |
| 3. Ending claim reserves and liabilities.....          | .....0       | .....0          | .....14,753,427 | .....14,753,427 |
| 4. Claims paid.....                                    | .....0       | .....0          | .....42,265,935 | .....42,265,935 |
| B. Assumed Reinsurance:                                |              |                 |                 |                 |
| 5. Incurred claims.....                                | .....0       | .....0          | .....0          | .....0          |
| 6. Beginning claim reserves and liabilities.....       | .....0       | .....0          | .....0          | .....0          |
| 7. Ending claim reserves and liabilities.....          | .....0       | .....0          | .....0          | .....0          |
| 8. Claims paid.....                                    | .....0       | .....0          | .....0          | .....0          |
| C. Ceded Reinsurance:                                  |              |                 |                 |                 |
| 9. Incurred claims.....                                | .....0       | .....0          | .....37,478,951 | .....37,478,951 |
| 10. Beginning claim reserves and liabilities.....      | .....0       | .....0          | .....10,130,272 | .....10,130,272 |
| 11. Ending claim reserves and liabilities.....         | .....0       | .....0          | .....12,127,571 | .....12,127,571 |
| 12. Claims paid.....                                   | .....0       | .....0          | .....35,481,652 | .....35,481,652 |
| D. Net:                                                |              |                 |                 |                 |
| 13. Incurred claims.....                               | .....0       | .....0          | .....7,767,725  | .....7,767,725  |
| 14. Beginning claim reserves and liabilities.....      | .....0       | .....0          | .....1,642,414  | .....1,642,414  |
| 15. Ending claim reserves and liabilities.....         | .....0       | .....0          | .....2,625,856  | .....2,625,856  |
| 16. Claims paid.....                                   | .....0       | .....0          | .....6,784,283  | .....6,784,283  |
| E. Net Incurred Claims and Cost Containment Expenses:  |              |                 |                 |                 |
| 17. Incurred claims and cost containment expenses..... | .....0       | .....0          | .....7,767,724  | .....7,767,724  |
| 18. Beginning reserves and liabilities.....            | .....0       | .....0          | .....1,642,414  | .....1,642,414  |
| 19. Ending reserves and liabilities.....               | .....0       | .....0          | .....2,625,856  | .....2,625,856  |
| 20. Paid claims and cost containment expenses.....     | .....0       | .....0          | .....6,784,282  | .....6,784,282  |

Sch. S-Pt. 1-Sn. 1  
NONE

Sch. S-Pt. 1-Sn. 2  
NONE

SCHEDULE S - PART 2

Reinsurance Recoverable on Paid and Unpaid Losses Listed by Reinsuring Company as of December 31, Current Year

| 1<br>NAIC<br>Company<br>Code                               | 2<br>ID<br>Number                                                     | 3<br>Effective<br>Date | 4<br><br><br>Name of Company                      | 5<br><br>Domiciliary<br>Jurisdiction | 6<br><br>Paid Losses | 7<br><br>Unpaid Losses |
|------------------------------------------------------------|-----------------------------------------------------------------------|------------------------|---------------------------------------------------|--------------------------------------|----------------------|------------------------|
| Life and Annuity - Non-Affiliates - U.S. Non-Affiliates    |                                                                       |                        |                                                   |                                      |                      |                        |
| 88340.....                                                 | 59-2859797....                                                        | 12/31/1997             | Hannover Life Reassurance Company of America..... | FL.....                              | 339,537              | 0                      |
| 0899999.                                                   | Total - Life and Annuity Non-Affiliates - U.S. Non-Affiliates.....    |                        |                                                   |                                      | 339,537              | 0                      |
| 1099999.                                                   | Total - Life and Annuity Non-Affiliates.....                          |                        |                                                   |                                      | 339,537              | 0                      |
| 1199999.                                                   | Total - Life and Annuity.....                                         |                        |                                                   |                                      | 339,537              | 0                      |
| Accident and Health - Non-Affiliates - U.S. Non-Affiliates |                                                                       |                        |                                                   |                                      |                      |                        |
| 66346.....                                                 | 58-0828824....                                                        | 07/07/2009             | Munich American Reassurance Company.....          | GA.....                              | 24,678               | 26,961                 |
| 1999999.                                                   | Total - Accident and Health Non-Affiliates - U.S. Non-Affiliates..... |                        |                                                   |                                      | 24,678               | 26,961                 |
| 2199999.                                                   | Total - Accident and Health Non-Affiliates.....                       |                        |                                                   |                                      | 24,678               | 26,961                 |
| 2299999.                                                   | Total - Accident and Health.....                                      |                        |                                                   |                                      | 24,678               | 26,961                 |
| 2399999.                                                   | Total U.S.....                                                        |                        |                                                   |                                      | 364,215              | 26,961                 |
| 9999999.                                                   | Total.....                                                            |                        |                                                   |                                      | 364,215              | 26,961                 |

SCHEDULE S - PART 3 - SECTION 1

Reinsurance Ceded Life Insurance, Annuities, Deposit Funds and Other Liabilities  
Without Life or Disability Contingencies, and Related Benefits Listed by Reinsuring Company as of December 31, Current Year

| 1<br>NAIC<br>Company<br>Code                                        | 2<br>ID<br>Number                                                                | 3<br>Effective<br>Date | 4<br>Name of Company                           | 5<br>Domiciliary<br>Jurisdiction | 6<br>Type of<br>Reinsurance<br>Ceded | 7<br>Type of<br>Business<br>Ceded | 8<br>Amount<br>In Force at<br>End of Year | Reserve Credit Taken |                 | 11<br>Premiums | Outstanding Surplus Relief |               | 14<br>Modified<br>Coinsurance<br>Reserve | 15<br>Funds<br>Withheld<br>Under<br>Coinsurance |
|---------------------------------------------------------------------|----------------------------------------------------------------------------------|------------------------|------------------------------------------------|----------------------------------|--------------------------------------|-----------------------------------|-------------------------------------------|----------------------|-----------------|----------------|----------------------------|---------------|------------------------------------------|-------------------------------------------------|
|                                                                     |                                                                                  |                        |                                                |                                  |                                      |                                   |                                           | 9                    | 10              |                | 12                         | 13            |                                          |                                                 |
|                                                                     |                                                                                  |                        |                                                |                                  |                                      |                                   |                                           | Current<br>Year      | Prior<br>Year   |                | Current<br>Year            | Prior<br>Year |                                          |                                                 |
| General Account - Authorized - Non-Affiliates - U.S. Non-Affiliates |                                                                                  |                        |                                                |                                  |                                      |                                   |                                           |                      |                 |                |                            |               |                                          |                                                 |
| 88099.....                                                          | 75-1608507....                                                                   | 01/01/1994             | Optimum Re Insurance Company.....              | TX.....                          | YRT/I.....                           | OL.....                           | .....2,927,795                            | .....33,836          | .....19,158     | .....17,391    | .....0                     | .....0        | .....0                                   | .....0                                          |
| 88099.....                                                          | 75-1608507....                                                                   | 06/29/2009             | Optimum Re Insurance Company.....              | TX.....                          | CO/I.....                            | OL.....                           | .....1,484,210                            | .....703,353         | .....757,078    | .....22,065    | .....0                     | .....0        | .....0                                   | .....0                                          |
| 88340.....                                                          | 59-2859797....                                                                   | 12/31/1997             | Hannover Life Reassurance Com. of America..... | FL.....                          | CO/I.....                            | OL.....                           | .....38,773,167                           | .....11,382,238      | .....12,197,783 | .....859,043   | .....0                     | .....0        | .....0                                   | .....0                                          |
| 88340.....                                                          | 59-2859797....                                                                   | 12/31/1997             | Hannover Life Reassurance Com. of America..... | FL.....                          | ACO/I.....                           | FL.....                           | .....0                                    | .....2,321,712       | .....2,335,985  | .....64,275    | .....0                     | .....0        | .....0                                   | .....0                                          |
| 0899999.                                                            | Total - General Account - Authorized - Non-Affiliates - U.S. Non-Affiliates..... |                        |                                                |                                  |                                      |                                   | .....43,185,172                           | .....14,441,139      | .....15,310,004 | .....962,774   | .....0                     | .....0        | .....0                                   | .....0                                          |
| 1099999.                                                            | Total - General Account - Authorized - Non-Affiliates.....                       |                        |                                                |                                  |                                      |                                   | .....43,185,172                           | .....14,441,139      | .....15,310,004 | .....962,774   | .....0                     | .....0        | .....0                                   | .....0                                          |
| 1199999.                                                            | Total - General Account - Authorized.....                                        |                        |                                                |                                  |                                      |                                   | .....43,185,172                           | .....14,441,139      | .....15,310,004 | .....962,774   | .....0                     | .....0        | .....0                                   | .....0                                          |
| 3499999.                                                            | Total - General Account - Authorized, Unauthorized and Certified.....            |                        |                                                |                                  |                                      |                                   | .....43,185,172                           | .....14,441,139      | .....15,310,004 | .....962,774   | .....0                     | .....0        | .....0                                   | .....0                                          |
| 6999999.                                                            | Total U.S.....                                                                   |                        |                                                |                                  |                                      |                                   | .....43,185,172                           | .....14,441,139      | .....15,310,004 | .....962,774   | .....0                     | .....0        | .....0                                   | .....0                                          |
| 9999999.                                                            | Total.....                                                                       |                        |                                                |                                  |                                      |                                   | .....43,185,172                           | .....14,441,139      | .....15,310,004 | .....962,774   | .....0                     | .....0        | .....0                                   | .....0                                          |

SCHEDULE S - PART 3 - SECTION 2

Reinsurance Ceded Accident and Health Insurance Listed by Reinsuring Company as of December 31, Current Year

| 1<br>NAIC<br>Company<br>Code                                              | 2<br>ID<br>Number                                                                      | 3<br>Effective<br>Date | 4<br><br>Name of Company                           | 5<br><br>Domiciliary<br>Jurisdiction | 6<br><br>Type | 7<br><br>Type of<br>Business<br>Ceded | 8<br><br>Premiums | 9<br><br>Unearned<br>Premiums<br>(estimated) | 10<br><br>Reserve Credit<br>Taken Other Than<br>for Unearned<br>Premiums | Outstanding Surplus Relief |                         | 13<br><br>Modified<br>Coinsurance<br>Reserve | 14<br><br>Funds<br>Withheld<br>Under<br>Coinsurance |
|---------------------------------------------------------------------------|----------------------------------------------------------------------------------------|------------------------|----------------------------------------------------|--------------------------------------|---------------|---------------------------------------|-------------------|----------------------------------------------|--------------------------------------------------------------------------|----------------------------|-------------------------|----------------------------------------------|-----------------------------------------------------|
|                                                                           |                                                                                        |                        |                                                    |                                      |               |                                       |                   |                                              |                                                                          | 11<br><br>Current<br>Year  | 12<br><br>Prior<br>Year |                                              |                                                     |
| General Account - Authorized - Non-Affiliates - U.S. Non-Affiliates       |                                                                                        |                        |                                                    |                                      |               |                                       |                   |                                              |                                                                          |                            |                         |                                              |                                                     |
| 86258.....                                                                | 13-2572994....                                                                         | ..12/31/1998           | General Re Life Corporation.....                   | CT.....                              | CO/I.....     | MS.....                               | .....60,583,339   | .....3,216,920                               | .....11,539,571                                                          | .....0                     | .....0                  | .....0                                       | .....0                                              |
| 70688.....                                                                | 36-6071399....                                                                         | ..12/31/2001           | Transamerica Financial Life Insurance Company..... | NY.....                              | CO/I.....     | MS.....                               | .....142,954      | .....22,425                                  | .....21,478                                                              | .....0                     | .....0                  | .....0                                       | .....0                                              |
| 66346.....                                                                | 58-0828824....                                                                         | ..07/07/2009           | Munich American Reassurance Company.....           | GA.....                              | YRT/I.....    | STM.....                              | .....599,733      | .....9,460                                   | .....202,706                                                             | .....0                     | .....0                  | .....0                                       | .....0                                              |
| 0899999.                                                                  | Total - General Account - Authorized - Non-Affiliates - U.S. Non-Affiliates.....       |                        |                                                    |                                      |               |                                       | .....61,326,026   | .....3,248,805                               | .....11,763,755                                                          | .....0                     | .....0                  | .....0                                       | .....0                                              |
| 1099999.                                                                  | Total - General Account - Authorized - Non-Affiliates.....                             |                        |                                                    |                                      |               |                                       | .....61,326,026   | .....3,248,805                               | .....11,763,755                                                          | .....0                     | .....0                  | .....0                                       | .....0                                              |
| 1199999.                                                                  | Total - General Account - Authorized.....                                              |                        |                                                    |                                      |               |                                       | .....61,326,026   | .....3,248,805                               | .....11,763,755                                                          | .....0                     | .....0                  | .....0                                       | .....0                                              |
| General Account - Unauthorized - Non-Affiliates - Non-U.S. Non-Affiliates |                                                                                        |                        |                                                    |                                      |               |                                       |                   |                                              |                                                                          |                            |                         |                                              |                                                     |
| 00000.....                                                                | AA-1440076....                                                                         | ..02/01/2005           | Sirius International Insurance Corporation.....    | SWE.....                             | YRT/I.....    | A.....                                | .....18,083       | .....0                                       | .....0                                                                   | .....0                     | .....0                  | .....0                                       | .....0                                              |
| 2099999.                                                                  | Total - General Account - Unauthorized - Non-Affiliates - Non-U.S. Non-Affiliates..... |                        |                                                    |                                      |               |                                       | .....18,083       | .....0                                       | .....0                                                                   | .....0                     | .....0                  | .....0                                       | .....0                                              |
| 2199999.                                                                  | Total - General Account - Unauthorized - Non-Affiliates.....                           |                        |                                                    |                                      |               |                                       | .....18,083       | .....0                                       | .....0                                                                   | .....0                     | .....0                  | .....0                                       | .....0                                              |
| 2299999.                                                                  | Total - General Account - Unauthorized.....                                            |                        |                                                    |                                      |               |                                       | .....18,083       | .....0                                       | .....0                                                                   | .....0                     | .....0                  | .....0                                       | .....0                                              |
| 3499999.                                                                  | Total - General Account - Authorized, Unauthorized and Certified.....                  |                        |                                                    |                                      |               |                                       | .....61,344,109   | .....3,248,805                               | .....11,763,755                                                          | .....0                     | .....0                  | .....0                                       | .....0                                              |
| 6999999.                                                                  | Total - U.S.....                                                                       |                        |                                                    |                                      |               |                                       | .....61,326,026   | .....3,248,805                               | .....11,763,755                                                          | .....0                     | .....0                  | .....0                                       | .....0                                              |
| 7099999.                                                                  | Total - Non-U.S.....                                                                   |                        |                                                    |                                      |               |                                       | .....18,083       | .....0                                       | .....0                                                                   | .....0                     | .....0                  | .....0                                       | .....0                                              |
| 9999999.                                                                  | Total.....                                                                             |                        |                                                    |                                      |               |                                       | .....61,344,109   | .....3,248,805                               | .....11,763,755                                                          | .....0                     | .....0                  | .....0                                       | .....0                                              |

**SCHEDULE S - PART 4**

Reinsurance Ceded To Unauthorized Companies

| 1                                                                                       | 2                                                                                             | 3                 | 4                                               | 5                          | 6                                                   | 7               | 8                             | 9                    | 10                                                          | 11                  | 12                                                       | 13     | 14                                    | 15                                                                      |
|-----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|-------------------|-------------------------------------------------|----------------------------|-----------------------------------------------------|-----------------|-------------------------------|----------------------|-------------------------------------------------------------|---------------------|----------------------------------------------------------|--------|---------------------------------------|-------------------------------------------------------------------------|
| NAIC<br>Company<br>Code                                                                 | ID<br>Number                                                                                  | Effective<br>Date | Name of Reinsurer                               | Reserve<br>Credit<br>Taken | Paid and<br>Unpaid Losses<br>Recoverable<br>(Debit) | Other<br>Debits | Total<br>(Cols.<br>5 + 6 + 7) | Letters of<br>Credit | Issuing or<br>Confirming<br>Bank<br>Reference<br>Number (a) | Trust<br>Agreements | Funds Deposited<br>by and Withheld<br>from<br>Reinsurers | Other  | Miscellaneous<br>Balances<br>(Credit) | Sum of Cols.<br>9 + 11 + 12 + 13<br>+ 14 But Not in<br>Excess of Col. 8 |
| <b>General Account - Accident and Health - Non-Affiliates - Non-U.S. Non-Affiliates</b> |                                                                                               |                   |                                                 |                            |                                                     |                 |                               |                      |                                                             |                     |                                                          |        |                                       |                                                                         |
| 00000.....                                                                              | AA-1440076.                                                                                   | ..02/01/2005      | Sirius International Insurance Corporation..... | .....0                     | .....0                                              | .....0          | .....0                        | .....0               | 0.....                                                      | .....0              | .....0                                                   | .....0 | .....0                                | .....0                                                                  |
| 2099999.                                                                                | Total - General Account - Accident and Health - Non-Affiliates - Non-U.S. Non-Affiliates..... |                   |                                                 | .....0                     | .....0                                              | .....0          | .....0                        | .....0               | .....XXX.....                                               | .....0              | .....0                                                   | .....0 | .....0                                | .....0                                                                  |
| 2199999.                                                                                | Total - General Account - Accident and Health - Non-Affiliates.....                           |                   |                                                 | .....0                     | .....0                                              | .....0          | .....0                        | .....0               | .....XXX.....                                               | .....0              | .....0                                                   | .....0 | .....0                                | .....0                                                                  |
| 2299999.                                                                                | Total - General Account - Accident and Health.....                                            |                   |                                                 | .....0                     | .....0                                              | .....0          | .....0                        | .....0               | .....XXX.....                                               | .....0              | .....0                                                   | .....0 | .....0                                | .....0                                                                  |
| 2399999.                                                                                | Total - General Account.....                                                                  |                   |                                                 | .....0                     | .....0                                              | .....0          | .....0                        | .....0               | .....XXX.....                                               | .....0              | .....0                                                   | .....0 | .....0                                | .....0                                                                  |
| 3699999.                                                                                | Total - Non-U.S.....                                                                          |                   |                                                 | .....0                     | .....0                                              | .....0          | .....0                        | .....0               | .....XXX.....                                               | .....0              | .....0                                                   | .....0 | .....0                                | .....0                                                                  |
| 9999999.                                                                                | Total.....                                                                                    |                   |                                                 | .....0                     | .....0                                              | .....0          | .....0                        | .....0               | .....XXX.....                                               | .....0              | .....0                                                   | .....0 | .....0                                | .....0                                                                  |

**SCHEDULE S - PART 5**

Provision for Reinsurance Ceded to Certified Reinsurers as of December 31, Current Year (000 Omitted)

| 1                       | 2            | 3                 | 4                 | 5                                     | 6                                                           | 7                                                        | 8                                                                         | 9                          | 10                                                     | 11              | 12                                                                        | 13                                    | 14                                                              | 15                                                                                        | Collateral                       |                      |                                                             |                     |                                                                |       |                                                                         | 23                                                                                                               | 24                                                                                                                            | 25                                                                                                         | 26                                                                                                                           |
|-------------------------|--------------|-------------------|-------------------|---------------------------------------|-------------------------------------------------------------|----------------------------------------------------------|---------------------------------------------------------------------------|----------------------------|--------------------------------------------------------|-----------------|---------------------------------------------------------------------------|---------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------------------------|----------------------------------|----------------------|-------------------------------------------------------------|---------------------|----------------------------------------------------------------|-------|-------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|
| NAIC<br>Company<br>Code | ID<br>Number | Effective<br>Date | Name of Reinsurer | Domi-<br>ciliary<br>Juris-<br>diction | Certi-<br>fied<br>Rein-<br>surer<br>Rating<br>(1 thru<br>6) | Effective<br>Date of<br>Certified<br>Reinsurer<br>Rating | Percent<br>Collateral<br>Required<br>for Full<br>Credit<br>(0%<br>- 100%) | Reserve<br>Credit<br>Taken | Paid and<br>Unpaid<br>Losses<br>Recoverable<br>(Debit) | Other<br>Debits | Total<br>Recoverable<br>Reserve<br>Credit Taken<br>(Cols. 9 +<br>10 + 11) | Miscellaneous<br>Balances<br>(Credit) | Net<br>Obligation<br>Subject to<br>Collateral<br>(Col. 12 - 13) | Dollar<br>Amount of<br>Collateral<br>Required for<br>Full Credit<br>(Col. 14 x<br>Col. 8) | 16                               | 17                   | 18                                                          | 19                  | 20                                                             | 21    | 22                                                                      | Percent of<br>Collateral<br>Provided for<br>Net Obligation<br>Subject to<br>Collateral<br>(Col. 22 /<br>Col. 14) | Percent Credit<br>Allowed on<br>Net Obligation<br>Subject to<br>Collateral<br>(Col. 23 /<br>Col. 8, not to<br>Exceed<br>100%) | Amount of<br>Credit<br>Allowed for<br>Net Obligation<br>Subject to<br>Collateral<br>(Col. 14 x<br>Col. 24) | Liability for<br>Reinsurance<br>with Certified<br>Reinsurers<br>Due to<br>Collateral<br>Deficiency<br>(Col. 14 -<br>Col. 25) |
|                         |              |                   |                   |                                       |                                                             |                                                          |                                                                           |                            |                                                        |                 |                                                                           |                                       |                                                                 |                                                                                           | Multiple<br>Beneficiary<br>Trust | Letters<br>of Credit | Issuing or<br>Confirming<br>Bank<br>Reference<br>Number (a) | Trust<br>Agreements | Funds<br>Deposited<br>by and<br>Withheld<br>from<br>Reinsurers | Other | Total<br>Collateral<br>Provided<br>(Cols. 16 +<br>17 + 19 +<br>20 + 21) |                                                                                                                  |                                                                                                                               |                                                                                                            |                                                                                                                              |

NONE

SCHEDULE S - PART 6

Five-Year Exhibit of Reinsurance Ceded Business  
(000 OMITTED)

|                                                                                                                 | 1<br>2014 | 2<br>2013 | 3<br>2012 | 4<br>2011 | 5<br>2010 |
|-----------------------------------------------------------------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|
| <b>A. OPERATIONS ITEMS</b>                                                                                      |           |           |           |           |           |
| 1. Premiums and annuity considerations for life and accident and health contracts.....                          | 62,271    | 72,275    | 84,416    | 100,029   | 126,271   |
| 2. Commissions and reinsurance expense allowances.....                                                          | 9,273     | 12,924    | 17,052    | 22,835    | 34,506    |
| 3. Contract claims.....                                                                                         | 39,036    | 64,463    | 62,391    | 81,729    | 105,853   |
| 4. Surrender benefits and withdrawals for life contracts.....                                                   | 228       | 182       | 269       | 257       | 288       |
| 5. Refunds to members.....                                                                                      | 0         | 0         | 0         | 0         | 0         |
| 6. Reserve adjustments on reinsurance ceded.....                                                                | 0         | 0         | 0         | 0         | 0         |
| 7. Increase in aggregate reserves for life and accident and health contracts.....                               | (2,437)   | (2,159)   | (1,578)   | (1,997)   | (2,133)   |
| <b>B. BALANCE SHEET ITEMS</b>                                                                                   |           |           |           |           |           |
| 8. Premiums and annuity considerations for life and accident and health contracts deferred and uncollected..... | 488       | 504       | 947       | 1,097     | 1,615     |
| 9. Aggregate reserves for life and accident and health contracts.....                                           | 29,454    | 31,968    | 34,098    | 35,676    | 37,672    |
| 10. Liability for deposit-type contracts.....                                                                   | 23        | 72        | 35        | 0         | 0         |
| 11. Contract claims unpaid.....                                                                                 | 12,329    | 10,479    | 13,324    | 16,050    | 18,670    |
| 12. Amounts recoverable on reinsurance.....                                                                     | 411       | 1,122     | 413       | 270       | 2,073     |
| 13. Experience rating refunds due or unpaid.....                                                                | 0         | 0         | 0         | 0         | 0         |
| 14. Refunds to members (not included in Line 10).....                                                           | 0         | 0         | 0         | 0         | 0         |
| 15. Commissions and reinsurance expense allowances due.....                                                     | 0         | 0         | 0         | 0         | 0         |
| 16. Unauthorized reinsurance offset.....                                                                        | 0         | 0         | 0         | 0         | 0         |
| 17. Offset for reinsurance with certified reinsurers.....                                                       | 0         | 0         | 0         | XXX       | XXX       |
| <b>C. UNAUTHORIZED REINSURANCE<br/>(DEPOSITS BY AND FUNDS WITHHELD FROM)</b>                                    |           |           |           |           |           |
| 18. Funds deposited by and withheld from (F).....                                                               | 0         | 0         | 0         | 0         | 0         |
| 19. Letters of credit (L).....                                                                                  | 0         | 0         | 0         | 0         | 0         |
| 20. Trust agreements (T).....                                                                                   | 0         | 0         | 0         | 0         | 0         |
| 21. Other (O).....                                                                                              | 0         | 0         | 0         | 0         | 0         |
| <b>D. REINSURANCE WITH CERTIFIED REINSURERS<br/>(DEPOSITS BY AND FUNDS WITHHELD FROM)</b>                       |           |           |           |           |           |
| 22. Multiple beneficiary trust.....                                                                             | 0         | 0         | 0         | XXX       | XXX       |
| 23. Funds deposited by and withheld from (F).....                                                               | 0         | 0         | 0         | XXX       | XXX       |
| 24. Letters of credit (L).....                                                                                  | 0         | 0         | 0         | XXX       | XXX       |
| 25. Trust agreements (T).....                                                                                   | 0         | 0         | 0         | XXX       | XXX       |
| 26. Other (O).....                                                                                              | 0         | 0         | 0         | XXX       | XXX       |

SCHEDULE S - PART 7

Restatement of Balance Sheet to Identify Net Credit for Ceded Reinsurance

|                                                                                                       | 1                             | 2                          | 3                            |
|-------------------------------------------------------------------------------------------------------|-------------------------------|----------------------------|------------------------------|
|                                                                                                       | As Reported<br>(Net of Ceded) | Restatement<br>Adjustments | Restated<br>(Gross of Ceded) |
| <b>ASSETS (Page 2, Col. 3)</b>                                                                        |                               |                            |                              |
| 1. Cash and invested assets (Line 12).....                                                            | 19,183,405                    | 0                          | 19,183,405                   |
| 2. Reinsurance (Line 16).....                                                                         | 474,283                       | 0                          | 474,283                      |
| 3. Premiums and considerations (Line 15).....                                                         | 145,074                       | 488,306                    | 633,380                      |
| 4. Net credit for ceded reinsurance.....                                                              | XXX                           | 44,490,654                 | 44,490,654                   |
| 5. All other admitted assets (balance).....                                                           | 128,730                       | 0                          | 128,730                      |
| 6. Total assets excluding separate accounts (Line 26).....                                            | 19,931,492                    | 44,978,960                 | 64,910,452                   |
| 7. Separate account assets (Line 27).....                                                             | 0                             | 0                          | 0                            |
| 8. Total assets (Line 28).....                                                                        | 19,931,492                    | 44,978,960                 | 64,910,452                   |
| <b>LIABILITIES, SURPLUS AND OTHER FUNDS (Page 3)</b>                                                  |                               |                            |                              |
| 9. Contract reserves (Lines 1 and 2).....                                                             | 4,706,831                     | 31,968,396                 | 36,675,227                   |
| 10. Liability for deposit-type contracts (Line 3).....                                                | 23,081                        | 0                          | 23,081                       |
| 11. Claim reserves (Line 4).....                                                                      | 2,655,825                     | 12,329,239                 | 14,985,064                   |
| 12. Member refunds/reserves (Lines 5 through 6).....                                                  | 0                             | 0                          | 0                            |
| 13. Premium & annuity considerations received in advance (Line 7).....                                | 177,278                       | 681,325                    | 858,603                      |
| 14. Other contract liabilities (Line 8).....                                                          | 301,229                       | 0                          | 301,229                      |
| 15. Reinsurance in unauthorized companies (Line 21.2 minus inset amount).....                         | 0                             | 0                          | 0                            |
| 16. Funds held under reinsurance with unauthorized reinsurance (Line 21.3<br>minus inset amount)..... | 0                             | 0                          | 0                            |
| 17. Reinsurance with certified reinsurers (Line 24.2 inset amount).....                               | 0                             | 0                          | 0                            |
| 18. Funds held under reinsurance treaties with certified reinsurers (Line 24.3 inset amount).....     | 0                             | 0                          | 0                            |
| 19. All other liabilities (balance).....                                                              | 2,454,813                     | 0                          | 2,454,813                    |
| 20. Total liabilities excluding Separate Accounts (Line 23).....                                      | 10,319,057                    | 44,978,960                 | 55,298,017                   |
| 21. Separate Account liabilities (Line 24).....                                                       | 0                             | 0                          | 0                            |
| 22. Total liabilities (Line 25).....                                                                  | 10,319,057                    | 44,978,960                 | 55,298,017                   |
| 23. Capital & surplus (Line 30).....                                                                  | 9,612,436                     | XXX                        | 9,612,436                    |
| 24. Total liabilities, capital & surplus (Line 31).....                                               | 19,931,493                    | 44,978,960                 | 64,910,453                   |
| <b>NET CREDIT FOR CEDED REINSURANCE</b>                                                               |                               |                            |                              |
| 25. Contract reserves.....                                                                            | 31,968,396                    |                            |                              |
| 26. Claim reserves.....                                                                               | 12,329,239                    |                            |                              |
| 27. Member refunds/reserves.....                                                                      | 0                             |                            |                              |
| 28. Premium & annuity considerations received in advance.....                                         | 681,325                       |                            |                              |
| 29. Liability for deposit-type contracts.....                                                         | 0                             |                            |                              |
| 30. Other contract liabilities.....                                                                   | 0                             |                            |                              |
| 31. Reinsurance ceded assets.....                                                                     | 0                             |                            |                              |
| 32. Other ceded reinsurance recoverables.....                                                         | 0                             |                            |                              |
| 33. Total ceded reinsurance recoverables.....                                                         | 44,978,960                    |                            |                              |
| 34. Premiums and considerations.....                                                                  | 488,306                       |                            |                              |
| 35. Reinsurance in unauthorized companies.....                                                        | 0                             |                            |                              |
| 36. Funds held under reinsurance treaties with unauthorized reinsurers.....                           | 0                             |                            |                              |
| 37. Reinsurance with certified reinsurers.....                                                        | 0                             |                            |                              |
| 38. Funds held under reinsurance treaties with certified reinsurers.....                              | 0                             |                            |                              |
| 39. Other ceded reinsurance payables/offsets.....                                                     | 0                             |                            |                              |
| 40. Total ceded reinsurance payables/offsets.....                                                     | 488,306                       |                            |                              |
| 41. Total net credit for ceded reinsurance.....                                                       | 44,490,654                    |                            |                              |

SCHEDULE T - PART 2

INTERSTATE COMPACT - EXHIBIT OF PREMIUMS WRITTEN

Allocated by States and Territories

|              |                               |     | Direct Business Only                |                                          |                                                  |                                               |                                |             |
|--------------|-------------------------------|-----|-------------------------------------|------------------------------------------|--------------------------------------------------|-----------------------------------------------|--------------------------------|-------------|
|              |                               |     | 1<br>Life<br>(Group and Individual) | 2<br>Annuities<br>(Group and Individual) | 3<br>Disability Income<br>(Group and Individual) | 4<br>Long-Term Care<br>(Group and Individual) | 5<br>Deposit-Type<br>Contracts | 6<br>Totals |
| States, Etc. |                               |     |                                     |                                          |                                                  |                                               |                                |             |
| 1.           | Alabama.....                  | AL  | 11,252                              | 0                                        | 0                                                | 0                                             | 0                              | 11,252      |
| 2.           | Alaska.....                   | AK  | 266                                 | 0                                        | 0                                                | 0                                             | 0                              | 266         |
| 3.           | Arizona.....                  | AZ  | 4,048                               | 1,000                                    | 0                                                | 0                                             | 0                              | 5,048       |
| 4.           | Arkansas.....                 | AR  | 7,959                               | 0                                        | 0                                                | 0                                             | 0                              | 7,959       |
| 5.           | California.....               | CA  | 77,259                              | 0                                        | 0                                                | 0                                             | 0                              | 77,259      |
| 6.           | Colorado.....                 | CO  | 4,452                               | 7,200                                    | 0                                                | 0                                             | 0                              | 11,652      |
| 7.           | Connecticut.....              | CT  | 2,413                               | 0                                        | 0                                                | 0                                             | 0                              | 2,413       |
| 8.           | Delaware.....                 | DE  | 470                                 | 0                                        | 0                                                | 0                                             | 0                              | 470         |
| 9.           | District of Columbia.....     | DC  | 0                                   | 0                                        | 0                                                | 0                                             | 0                              | 0           |
| 10.          | Florida.....                  | FL  | 91,506                              | 15,308                                   | 0                                                | 0                                             | 0                              | 106,814     |
| 11.          | Georgia.....                  | GA  | 38,095                              | 0                                        | 0                                                | 0                                             | 0                              | 38,095      |
| 12.          | Hawaii.....                   | HI  | 0                                   | 0                                        | 0                                                | 0                                             | 0                              | 0           |
| 13.          | Idaho.....                    | ID  | 0                                   | 0                                        | 0                                                | 0                                             | 0                              | 0           |
| 14.          | Illinois.....                 | IL  | 63,920                              | 700                                      | 0                                                | 2,109                                         | 0                              | 66,729      |
| 15.          | Indiana.....                  | IN  | 41,847                              | 0                                        | 0                                                | 0                                             | 0                              | 41,847      |
| 16.          | Iowa.....                     | IA  | 25,809                              | 0                                        | 0                                                | 0                                             | 0                              | 25,809      |
| 17.          | Kansas.....                   | KS  | 14,894                              | 37,910                                   | 0                                                | 0                                             | 0                              | 52,804      |
| 18.          | Kentucky.....                 | KY  | 37,335                              | 0                                        | 0                                                | 0                                             | 0                              | 37,335      |
| 19.          | Louisiana.....                | LA  | 26,713                              | 800                                      | 0                                                | 0                                             | 0                              | 27,513      |
| 20.          | Maine.....                    | ME  | 914                                 | 10,000                                   | 0                                                | 0                                             | 0                              | 10,914      |
| 21.          | Maryland.....                 | MD  | 3,733                               | 0                                        | 0                                                | 0                                             | 0                              | 3,733       |
| 22.          | Massachusetts.....            | MA  | 5,940                               | 0                                        | 0                                                | 0                                             | 0                              | 5,940       |
| 23.          | Michigan.....                 | MI  | 114,532                             | 10,000                                   | 0                                                | 0                                             | 0                              | 124,532     |
| 24.          | Minnesota.....                | MN  | 8,287                               | 0                                        | 0                                                | 0                                             | 0                              | 8,287       |
| 25.          | Mississippi.....              | MS  | 32,866                              | 1,200                                    | 0                                                | 0                                             | 0                              | 34,066      |
| 26.          | Missouri.....                 | MO  | 24,857                              | 0                                        | 0                                                | 0                                             | 0                              | 24,857      |
| 27.          | Montana.....                  | MT  | 499                                 | 0                                        | 0                                                | 0                                             | 0                              | 499         |
| 28.          | Nebraska.....                 | NE  | 9,570                               | 10,000                                   | 0                                                | 0                                             | 0                              | 19,570      |
| 29.          | Nevada.....                   | NV  | 4,376                               | 0                                        | 0                                                | 0                                             | 0                              | 4,376       |
| 30.          | New Hampshire.....            | NH  | 1,482                               | 0                                        | 0                                                | 0                                             | 0                              | 1,482       |
| 31.          | New Jersey.....               | NJ  | 23,398                              | 0                                        | 0                                                | 0                                             | 0                              | 23,398      |
| 32.          | New Mexico.....               | NM  | 234                                 | 0                                        | 0                                                | 0                                             | 0                              | 234         |
| 33.          | New York.....                 | NY  | 3,699                               | 0                                        | 0                                                | 0                                             | 0                              | 3,699       |
| 34.          | North Carolina.....           | NC  | 25,866                              | 0                                        | 0                                                | 0                                             | 0                              | 25,866      |
| 35.          | North Dakota.....             | ND  | 5,559                               | 2,000                                    | 0                                                | 0                                             | 0                              | 7,559       |
| 36.          | Ohio.....                     | OH  | 95,515                              | 0                                        | 0                                                | 0                                             | 0                              | 95,515      |
| 37.          | Oklahoma.....                 | OK  | 15,257                              | 0                                        | 0                                                | 0                                             | 0                              | 15,257      |
| 38.          | Oregon.....                   | OR  | 14,444                              | 0                                        | 0                                                | 0                                             | 0                              | 14,444      |
| 39.          | Pennsylvania.....             | PA  | 57,254                              | 0                                        | 0                                                | 0                                             | 0                              | 57,254      |
| 40.          | Rhode Island.....             | RI  | 3,548                               | 0                                        | 0                                                | 0                                             | 0                              | 3,548       |
| 41.          | South Carolina.....           | SC  | 10,188                              | 0                                        | 0                                                | 0                                             | 0                              | 10,188      |
| 42.          | South Dakota.....             | SD  | 10,092                              | 649                                      | 0                                                | 0                                             | 0                              | 10,741      |
| 43.          | Tennessee.....                | TN  | 40,962                              | 400                                      | 0                                                | 0                                             | 0                              | 41,362      |
| 44.          | Texas.....                    | TX  | 76,018                              | 240                                      | 0                                                | 0                                             | 0                              | 76,258      |
| 45.          | Utah.....                     | UT  | 1,120                               | 0                                        | 0                                                | 0                                             | 0                              | 1,120       |
| 46.          | Vermont.....                  | VT  | 0                                   | 0                                        | 0                                                | 0                                             | 0                              | 0           |
| 47.          | Virginia.....                 | VA  | 25,971                              | 0                                        | 0                                                | 0                                             | 0                              | 25,971      |
| 48.          | Washington.....               | WA  | 618                                 | 0                                        | 0                                                | 0                                             | 0                              | 618         |
| 49.          | West Virginia.....            | WV  | 8,789                               | 0                                        | 0                                                | 0                                             | 0                              | 8,789       |
| 50.          | Wisconsin.....                | WI  | 20,654                              | 10,000                                   | 0                                                | 0                                             | 0                              | 30,654      |
| 51.          | Wyoming.....                  | WY  | 589                                 | 0                                        | 0                                                | 0                                             | 0                              | 589         |
| 52.          | American Samoa.....           | AS  | 0                                   | 0                                        | 0                                                | 0                                             | 0                              | 0           |
| 53.          | Guam.....                     | GU  | 0                                   | 0                                        | 0                                                | 0                                             | 0                              | 0           |
| 54.          | Puerto Rico.....              | PR  | 0                                   | 0                                        | 0                                                | 0                                             | 0                              | 0           |
| 55.          | US Virgin Islands.....        | VI  | 0                                   | 0                                        | 0                                                | 0                                             | 0                              | 0           |
| 56.          | Northern Mariana Islands..... | MP  | 0                                   | 0                                        | 0                                                | 0                                             | 0                              | 0           |
| 57.          | Canada.....                   | CAN | 29,585                              | 0                                        | 0                                                | 0                                             | 0                              | 29,585      |
| 58.          | Aggregate Other Alien.....    | OT  | 0                                   | 0                                        | 0                                                | 0                                             | 0                              | 0           |
| 59.          | Totals.....                   |     | 1,124,656                           | 107,407                                  | 0                                                | 2,109                                         | 0                              | 1,234,172   |

**Sch. Y-Pt. 1A**  
**NONE**

**Sch. Y-Pt. 2**  
**NONE**

The Order Of United Commercial Travelers Of America

SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

The following supplemental reports are required to be filed as part of your statement filing unless specifically waived by the domiciliary state. However, in the event that your domiciliary state waives the filing requirement, your response of WAIVED to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

| MARCH FILING  |                                                                                                                           | Responses |
|---------------|---------------------------------------------------------------------------------------------------------------------------|-----------|
| 1.            | Will the Supplemental Compensation Exhibit be filed with the state of domicile by March 1?                                | YES       |
| 2.            | Will an actuarial opinion be filed with this statement by March 1?                                                        | YES       |
| 3.            | Will the confidential Risk-Based Capital Report be filed with the NAIC by March 1?                                        | YES       |
| 4.            | Will the confidential Risk-Based Capital Report be filed with the state of domicile, if required, by March 1?             | YES       |
| APRIL FILING  |                                                                                                                           |           |
| 5.            | Will Management's Discussion and Analysis be filed by April 1?                                                            | YES       |
| 6.            | Will the Supplemental Investment Risk Interrogatories be filed by April 1?                                                | YES       |
| JUNE FILING   |                                                                                                                           |           |
| 7.            | Will an audited financial report be filed by June 1?                                                                      | YES       |
| 8.            | Will Accountants Letter of Qualifications be filed with the state of domicile and electronically with the NAIC by June 1? | YES       |
| AUGUST FILING |                                                                                                                           |           |
| 9.            | Will Communication of Internal Control Related Matters Noted in Audit be filed with the state of domicile by August 1?    | YES       |

The following supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of NO to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason, enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

| MARCH FILING |                                                                                                                                                                                                                                                                                                                 |     |
|--------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|
| 10.          | Will the Medicare Supplement Insurance Experience Exhibit be filed with the state of domicile and the NAIC by March 1?                                                                                                                                                                                          | YES |
| 11.          | Will the Trusteed Surplus Statement be filed with the state of domicile and the NAIC by March 1?                                                                                                                                                                                                                | NO  |
| 12.          | Will the actuarial opinion on participating and non-participating policies as required in Interrogatories 1 and 2 to Exhibit 5 be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                 | NO  |
| 13.          | Will the statement on non-guaranteed elements as required in interrogatory #3 to Exhibit 5 be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                                                     | YES |
| 14.          | Will the actuarial opinion on X-Factors be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                                                                                                        | NO  |
| 15.          | Will the actuarial opinion on Separate Accounts Funding Guaranteed Minimum Benefit be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                                                             | NO  |
| 16.          | Will the actuarial opinion on Synthetic Guaranteed Investment Contracts be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                                                                        | NO  |
| 17.          | Will the Reasonableness of Assumptions Certification required by Actuarial Guideline XXXV be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                                                      | NO  |
| 18.          | Will the Reasonableness and Consistency of Assumptions Certification required by Actuarial Guideline XXXV be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                                      | NO  |
| 19.          | Will the Reasonableness of Assumptions Certification for Implied Guaranteed Rate Method required by Actuarial Guideline XXXVI be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                  | NO  |
| 20.          | Will the Reasonableness and Consistency of Assumptions Certification required by Actuarial Guideline XXXVI (Updated Average Market Value) be field with the state of domicile and electronically with the NAIC by March 1?                                                                                      | NO  |
| 21.          | Will the Reasonableness and Consistency of Assumptions Certification required by Actuarial Guideline XXXVI (Updated Market Value) be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                              | NO  |
| 22.          | Will the C-3 RBC Certifications required under C-3 Phase I be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                                                                                     | NO  |
| 23.          | Will the C-3 RBC Certifications required under C-3 Phase II be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                                                                                    | NO  |
| 24.          | Will the Actuarial Certifications Related to Annuity Nonforfeiture Ongoing Compliance for Equity Indexed Annuities be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                             | NO  |
| 25.          | Will the actuarial opinion required by the Modified Guaranteed Annuity Model Regulation be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                                                        | NO  |
| 26.          | Will the Actuarial Certifications Related to Hedging required by Actuarial Guideline XLIII be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                                                     | NO  |
| 27.          | Will the Financial Officer Certification Related to Clearly Defined Hedging Strategy required by Actuarial Guideline XLIII be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                     | NO  |
| 28.          | Will the Management Certification That the Valuation Reflects Management's Intent required by Actuarial Guideline XLIII be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                        | NO  |
| 29.          | Will the Actuarial Certification Related to the Reserves required by Actuarial Guideline XLIII be filed with the state of domicile and electronically with the NAIC by March 1?                                                                                                                                 | NO  |
| 30.          | Will the Actuarial Certification regarding the use of 2001 Preferred Class Tables required by the Model Regulation Permitting the Recognition of Preferred Mortality Tables for Use in Determining Minimum Reserve Liabilities be filed with the state of domicile and electronically with the NAIC by March 1? | NO  |
| 31.          | Will the Medicare Part D Coverage Supplement be filed with the state of domicile and the NAIC by March 1?                                                                                                                                                                                                       | NO  |
| 32.          | Will an approval from the reporting entity's state of domicile for relief related to the five-year rotation requirement for lead audit partners be filed electronically with the NAIC by March 1?                                                                                                               | NO  |
| 33.          | Will an approval from the reporting entity's state of domicile for relief related to the one-year cooling off period for independent CPA be filed electronically with the NAIC by March 1?                                                                                                                      | NO  |
| 34.          | Will an approval from the reporting entity's state of domicile for relief related to the Requirements for Audit Committees be filed electronically with the NAIC by March 1?                                                                                                                                    | NO  |
| 35.          | Will the confidential Regulatory Asset Adequacy Issues Summary (RAAIS) required by Actuarial Opinion and Memorandum Regulation (Model 822), Section 7A(5), be filed with the state of domicile by March 15?                                                                                                     | YES |
| APRIL FILING |                                                                                                                                                                                                                                                                                                                 |     |
| 36.          | Will the Long-Term Care Experience Reporting Forms be filed with the state of domicile and the NAIC by April 1?                                                                                                                                                                                                 | YES |
| 37.          | Will the Interest-Sensitive Life Insurance Products Report Forms be filed with the state of domicile and the NAIC by April 1?                                                                                                                                                                                   | NO  |
| 38.          | Will the Accident and Health Policy Experience Exhibit be filed by April 1?                                                                                                                                                                                                                                     | YES |
| 39.          | Will the Analysis of Annuity Operations by Lines of Business be filed with the state of domicile and the NAIC by April 1?                                                                                                                                                                                       | YES |
| 40.          | Will the Analysis of Increase in Annuity Reserves During the Year be filed with the state of domicile and the NAIC by April 1?                                                                                                                                                                                  | YES |
| 41.          | Will the Supplemental Health Care Exhibit (Parts 1, 2 and 3) be filed with the state of domicile and the NAIC by April 1?                                                                                                                                                                                       | NO  |
| 42.          | Will the regulator only (non-public) Supplemental Health Care Exhibit's Expense Allocation Report be filed with the state of domicile and the NAIC by April 1?                                                                                                                                                  | NO  |

SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

|                                                                                                                                            |    |
|--------------------------------------------------------------------------------------------------------------------------------------------|----|
| 43. Will the confidential Actuarial Memorandum required by Actuarial Guideline XXXVIII 8D be filed with the state of domicile by April 30? | NO |
| 44. Will the Supplemental XXX/AXXX Reinsurance Exhibit be filed with the state of domicile and the NAIC by April 1?                        | NO |
| AUGUST FILING                                                                                                                              |    |
| 45. Will Management's Report of Internal Control Over Financial Reporting be filed with the state of domicile by August 1?                 | NO |

SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

EXPLANATIONS:

BARCODES:

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51.2

SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

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45.



The Order Of United Commercial Travelers Of America  
Overflow Page for Write-Ins

Additional Write-ins for Exhibit 2:

|        |                                                  | Insurance |                     |         |                                                     | 5          | 6         | 7       |
|--------|--------------------------------------------------|-----------|---------------------|---------|-----------------------------------------------------|------------|-----------|---------|
|        |                                                  | 1         | Accident and Health |         | 4<br>Aggregate of<br>All Other Lines<br>of Business |            |           |         |
|        |                                                  |           | 2                   | 3       |                                                     |            |           |         |
|        |                                                  |           | Cost                | All     |                                                     |            |           |         |
|        |                                                  | Life      | Containment         | Other   |                                                     | Investment | Fraternal | Total   |
| 09.304 | Agent Services.....                              | 2,546     | 0                   | 95,836  | 0                                                   | 0          | 0         | 98,382  |
| 09.305 | Product Development.....                         | 21        | 0                   | 791     | 0                                                   | 0          | 0         | 812     |
| 09.306 | Temporary Worker Services.....                   | 871       | 0                   | 32,774  | 0                                                   | 0          | 0         | 33,645  |
| 09.307 | Claims Outsourcing.....                          | 12,110    | 0                   | 455,857 | 0                                                   | 0          | 0         | 467,967 |
| 09.308 | Depreciation-Leasehold Improvements.....         | 90        | 0                   | 3,396   | 0                                                   | 0          | 0         | 3,487   |
| 09.309 | Records Storage.....                             | 379       | 0                   | 14,257  | 0                                                   | 0          | 559       | 15,194  |
| 09.310 | Charitable Contributions.....                    | 76        | 0                   | 2,849   | 0                                                   | 0          | 55,923    | 58,848  |
| 09.397 | Summary of remaining write-ins for Line 9.3..... | 16,092    | 0                   | 605,760 | 0                                                   | 0          | 56,482    | 678,334 |

**Overflow Page for Write-Ins**

**NONE**

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Alabama



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .02/07/1995   | .....                   | .....             | .07/01/1997 | PLAN B ISSUE AGE.....           | .....6,595                   | .....1,924      | .....29.2                  | .....2                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)91.....                                        | C.....                                        | ....NO.....     | ...346.....          | .02/07/1995   | .....                   | .....             | .07/01/1997 | PLAN C ISSUE AGE.....           | .....28,225                  | .....12,098     | .....42.9                  | .....7                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .02/07/1995   | .....                   | .....             | .07/01/1997 | PLAN F ISSUE AGE.....           | .....18,979                  | .....9,212      | .....48.5                  | .....4                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-04.....                                       | C.....                                        | ....NO.....     | ...346.....          | .03/12/2004   | .....                   | .....             | .12/31/2005 | PLAN C ATTAINED AGE.....        | .....2,740                   | .....2,837      | .....103.5                 | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AB 06.....                                       | B.....                                        | ....NO.....     | ...346.....          | .08/20/2005   | .....                   | .....             | .05/31/2010 | PLAN B ATTAINED AGE.....        | .....3,166                   | .....223        | .....7.0                   | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AC 06.....                                       | C.....                                        | ....NO.....     | ...346.....          | .08/20/2005   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....        | .....41,305                  | .....12,822     | .....31.0                  | .....14                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AF 06.....                                       | F.....                                        | ....NO.....     | ...346.....          | .08/20/2005   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....658,844                 | .....423,878    | .....64.3                  | .....205                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AG 06.....                                       | G.....                                        | ....NO.....     | ...346.....          | .08/20/2005   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....72,550                  | .....54,739     | .....75.5                  | .....24                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSAAF2010.....                                      | F.....                                        | ....NO.....     | ...346.....          | .04/19/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....9,783                   | .....12,772     | .....130.6                 | .....4                               | .....2,357      | .....499        | .....21.2                  | .....1                  |
| .....YES.....        | MSAAG2010.....                                      | G.....                                        | ....NO.....     | ...346.....          | .04/19/2010   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....1,742      | .....50         | .....2.9                   | .....1                  |
| .....YES.....        | MSAAN2010.....                                      | N.....                                        | ....NO.....     | ...346.....          | .04/19/2010   | .....                   | .....             | .....       | PLAN N ATTAINED AGE (2010)..... | .....12,216                  | .....18,585     | .....152.1                 | .....6                               | .....0          | .....0          | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....854,403                 | .....549,090    | .....64.3                  | .....268                             | .....4,099      | .....549        | .....13.4                  | .....2                  |

360.AL

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

GENERAL INTERROGATORIES

4. Explain any policies identified as policy type "O".

**MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT**

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Arkansas



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                           | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                              | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                              |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name  | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                              |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .02/16/1988   | .....                   | .08/27/1991       | .02/01/1992 | PRE-STANDARD.....            | .....4,829                   | .....19         | .....0.4                   | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES .....       | MS IF 06 AR.....                                    | F.....                                        | ....NO.....     | ...346.....          | .06/06/2006   | .....                   | .....             | .05/31/2010 | PLAN F ISSUE AGE.....        | .....1,587,792               | .....1,199,929  | .....75.6                  | .....637                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS IG 06 AR.....                                    | G.....                                        | ....NO.....     | ...346.....          | .06/06/2006   | .....                   | .....             | .05/31/2010 | PLAN G ISSUE AGE.....        | .....127,674                 | .....57,936     | .....45.4                  | .....57                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSIAF2010 AR.....                                   | F.....                                        | ....NO.....     | ...346.....          | .05/20/2010   | .....                   | .....             | .....       | PLAN F ISSUE AGE (2010)..... | .....2,513                   | .....193        | .....7.7                   | .....1                               | .....1,548      | .....8,558      | .....552.8                 | .....0                  |
| .....YES.....        | MSIAG2010 AR.....                                   | G.....                                        | ....NO.....     | ...34.....           | .05/20/2010   | .....                   | .....             | .....       | PLAN G ISSUE AGE (2010)..... | .....2,224                   | .....942        | .....42.4                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                              | .....1,725,032               | .....1,259,019  | .....73.0                  | .....697                             | .....1,548      | .....8,558      | .....552.8                 | .....0                  |

360.AR

**GENERAL INTERROGATORIES**

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Arizona



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                           | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                              | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                              |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name  | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                              |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS(C) 00 AZ.....                                    | C.....                                        | ....NO.....     | ...346.....          | .08/31/2000   | .....                   | .....             | .02/03/2006 | PLAN C ATTAINED AGE.....     | .....4,328                   | .....918        | .....21.2                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F) 00 AZ.....                                    | F.....                                        | ....NO.....     | ...346.....          | .08/31/2000   | .....                   | .....             | .02/03/2006 | PLAN F ATTAINED AGE.....     | .....3,479                   | .....657        | .....18.9                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS IF 06 AZ.....                                    | F.....                                        | ....NO.....     | ...346.....          | .02/03/2006   | .....                   | .....             | .05/31/2010 | PLAN F ISSUE AGE.....        | .....2,106,008               | .....1,233,290  | .....58.6                  | .....616                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS IG 06 AZ.....                                    | G.....                                        | ....NO.....     | ...346.....          | .02/03/2006   | .....                   | .....             | .05/31/2010 | PLAN G ISSUE AGE.....        | .....115,991                 | .....83,430     | .....71.9                  | .....39                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSIAF2010 AZ.....                                   | F.....                                        | ....NO.....     | ...346.....          | .05/20/2010   | .....                   | .....             | .....       | PLAN F ISSUE AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....5,130      | .....1,236      | .....24.1                  | .....2                  |
| .....YES.....        | MSIAN2010 AZ.....                                   | N.....                                        | ....NO.....     | ...346.....          | .05/20/2010   | .....                   | .....             | .....       | PLAN N ISSUE AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....1,765      | .....28         | .....1.6                   | .....1                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                              | .....2,229,806               | .....1,318,295  | .....59.1                  | .....657                             | .....6,895      | .....1,264      | .....18.3                  | .....3                  |

360.AZ

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

**MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT**

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....California



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                          | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|-----------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                             | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                             |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                             |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | .....NO.....    | ....246.....         | .02/25/1988   | .....                   | .08/08/1991       | .08/01/1992 | PRE-STANDARD.....           | .....15,611                  | .....3,980      | .....25.5                  | .....4                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | .....NO.....    | ....346.....         | .02/24/1992   | .....                   | .....             | .02/02/2006 | PLAN C ISSUE AGE.....       | .....4,979                   | .....1,355      | .....27.2                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | .....NO.....    | ....346.....         | .02/24/1992   | .....                   | .....             | .02/02/2006 | PLAN F ISSUE AGE.....       | .....31,096                  | .....14,819     | .....47.7                  | .....5                               | .....0          | .....0          | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                             | .....51,686                  | .....20,154     | .....39.0                  | .....10                              | .....0          | .....0          | .....0.0                   | .....0                  |

360.CA

**GENERAL INTERROGATORIES**

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Colorado



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS(D)-02 CO.....                                    | D.....                                        | ....NO.....     | ...346.....          | .04/29/2002   | .....                   | .....             | .03/15/2006 | PLAN D ATTAINED AGE.....        | .....1,663                   | .....736        | .....44.3                  | .....0                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-02 CO.....                                    | F.....                                        | ....NO.....     | ...346.....          | .04/29/2002   | .....                   | .....             | .03/15/2006 | PLAN F ATTAINED AGE.....        | .....91,696                  | .....55,083     | .....60.1                  | .....36                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(G)-03 CO.....                                    | G.....                                        | ....NO.....     | ...346.....          | .10/10/2003   | .....                   | .....             | .03/15/2006 | PLAN G ATTAINED AGE.....        | .....19,166                  | .....6,676      | .....34.8                  | .....9                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AB 06 CO.....                                    | F.....                                        | ....NO.....     | ...346.....          | .03/15/2006   | .....                   | .....             | .05/31/2010 | PLAN B ATTAINED AGE.....        | .....1,967                   | .....129        | .....6.6                   | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AF 06 CO.....                                    | F.....                                        | ....NO.....     | ...346.....          | .03/15/2006   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....1,081,975               | .....651,465    | .....60.2                  | .....438                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AG 06 CO.....                                    | G.....                                        | ....NO.....     | ...346.....          | .03/15/2006   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....298,592                 | .....174,991    | .....58.6                  | .....138                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AAF2010 CO.....                                  | F.....                                        | ....NO.....     | ...346.....          | .07/06/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....29,904                  | .....16,520     | .....55.2                  | .....15                              | .....137,215    | .....60,213     | .....43.9                  | .....67                 |
| .....YES.....        | MS AAG2010 CO.....                                  | G.....                                        | ....NO.....     | ...346.....          | .07/06/2010   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....334        | .....0          | .....0.0                   | .....1                  |
| .....YES.....        | MSAAN2010 CO.....                                   | N.....                                        | ....NO.....     | ...346.....          | .07/06/2010   | .....                   | .....             | .....       | PLAN N ATTAINED AGE (2010)..... | .....1,806                   | .....829        | .....45.9                  | .....1                               | .....16,495     | .....9,856      | .....59.8                  | .....9                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....1,526,769               | .....906,429    | .....59.4                  | .....638                             | .....154,044    | .....70,069     | .....45.5                  | .....77                 |

360.CO

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

**MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT**

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Florida



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                          | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|-----------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                             | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                             |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                             |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88 FL.....                                       | P.....                                        | ....NO.....     | ...246.....          | .09/12/1988   | .....                   | .02/25/1991       | .01/01/1992 | PRE-STANDARD.....           | .....12,841                  | .....12,327     | .....96.0                  | .....5                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(A)-91.....                                       | A.....                                        | ....NO.....     | ...346.....          | .04/17/1992   | .....                   | .....             | .07/01/2004 | PLAN A ISSUE AGE.....       | .....67,977                  | .....56,490     | .....83.1                  | .....32                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .04/08/1992   | .....                   | .....             | .07/01/2004 | PLAN B ISSUE AGE.....       | .....230,382                 | .....241,083    | .....104.6                 | .....86                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .01/27/1994   | .....                   | .....             | .07/01/2004 | PLAN C ISSUE AGE.....       | .....1,626,651               | .....1,359,676  | .....83.6                  | .....576                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .04/23/1992   | .....                   | .....             | .07/01/2004 | PLAN F ISSUE AGE.....       | .....2,229,758               | .....1,665,490  | .....74.7                  | .....727                             | .....0          | .....0          | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                             | .....4,167,609               | .....3,335,066  | .....80.0                  | .....1,426                           | .....0          | .....0          | .....0.0                   | .....0                  |

360.FL

**GENERAL INTERROGATORIES**

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....Georgia



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                           | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                              | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                              |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name  | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                              |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .05/24/1988   | .....                   | .05/23/1991       | .01/01/1992 | PRE-STANDARD.....            | .....1,851                   | .....783        | .....42.3                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(A)-91.....                                       | A.....                                        | ....NO.....     | ...346.....          | .02/15/1994   | .....                   | .....             | .01/13/2006 | PLAN A ISSUE AGE.....        | .....5,584                   | .....1,726      | .....30.9                  | .....2                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .02/15/1994   | .....                   | .....             | .01/13/2006 | PLAN B ISSUE AGE.....        | .....30,219                  | .....19,840     | .....65.7                  | .....8                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .02/15/1994   | .....                   | .....             | .01/13/2006 | PLAN C ISSUE AGE.....        | .....95,767                  | .....63,439     | .....66.2                  | .....18                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .02/15/1994   | .....                   | .....             | .01/13/2006 | PLAN F ISSUE AGE.....        | .....151,482                 | .....66,368     | .....43.8                  | .....34                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS IC 06 GA.....                                    | C.....                                        | ....NO.....     | ...346.....          | .01/13/2006   | .....                   | .....             | .05/31/2010 | PLAN C ISSUE AGE.....        | .....4,317                   | .....7,883      | .....182.6                 | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSIAG2010 GA.....                                   | G.....                                        | ....NO.....     | ...346.....          | .10/23/2013   | .....                   | .....             | .....       | PLAN G ISSUE AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....799        | .....650        | .....81.4                  | .....1                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                              | .....289,220                 | .....160,039    | .....55.3                  | .....64                              | .....799        | .....650        | .....81.4                  | .....1                  |

360.GA

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Iowa



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .03/15/1995   | .....                   | .....             | .08/03/2000 | PLAN C ISSUE AGE.....           | .....15,733                  | .....5,537      | .....35.2                  | .....3                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .03/15/1995   | .....                   | .....             | .08/03/2000 | PLAN F ISSUE AGE.....           | .....84,397                  | .....49,671     | .....58.9                  | .....16                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AD 06.....                                       | D.....                                        | ....NO.....     | ...346.....          | .09/09/2005   | .....                   | .....             | .05/31/2010 | PLAN D ATTAINED AGE.....        | .....2,789                   | .....3,159      | .....113.3                 | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AF 06.....                                       | F.....                                        | ....NO.....     | ...346.....          | .09/09/2005   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....640,294                 | .....421,164    | .....65.8                  | .....180                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AG 08.....                                       | G.....                                        | ....NO.....     | ...346.....          | .07/30/2008   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....62,608                  | .....43,026     | .....68.7                  | .....22                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSAAF2010.....                                      | F.....                                        | ....NO.....     | ...346.....          | .05/25/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....2,702                   | .....1,687      | .....62.4                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSAAG2010.....                                      | G.....                                        | ....NO.....     | ...346.....          | .05/25/2010   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....0          | .....0          | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....808,523                 | .....524,244    | .....64.8                  | .....223                             | .....0          | .....0          | .....0.0                   | .....0                  |

360.1A

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Idaho



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                           | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                              | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                              |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name  | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                              |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS IF 06 ID.....                                    | F.....                                        | .....NO.....    | .....346.....        | .06/06/2006   | .....                   | .....             | .05/31/2010 | PLAN F ISSUE AGE.....        | .....3,363,675               | .....1,878,899  | .....55.9                  | .....1,120                           | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS IG 06 ID.....                                    | G.....                                        | .....NO.....    | .....346.....        | .06/06/2006   | .....                   | .....             | .05/31/2010 | PLAN G ISSUE AGE.....        | .....719,299                 | .....479,460    | .....66.7                  | .....294                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSIAF2010 .....                                     | F.....                                        | .....NO.....    | .....346.....        | .07/29/2010   | .....                   | .....             | .....       | PLAN F ISSUE AGE (2010)..... | .....10,797                  | .....15,994     | .....148.1                 | .....4                               | .....13,787     | .....9,854      | .....71.5                  | .....5                  |
| .....YES.....        | MSIAG2010.....                                      | G.....                                        | .....NO.....    | .....346.....        | .07/29/2010   | .....                   | .....             | .....       | PLAN G ISSUE AGE (2010)..... | .....1,916                   | .....247        | .....12.9                  | .....1                               | .....0          | .....44         | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                              | .....4,095,687               | .....2,374,600  | .....58.0                  | .....1,419                           | .....13,787     | .....9,898      | .....71.8                  | .....5                  |

360.ID

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

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2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

**MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT**

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Illinois



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS(A)-91.....                                       | A.....                                        | ....NO.....     | ...346.....          | .01/15/1992   | .....                   | .....             | .02/05/2001 | PLAN A ISSUE AGE.....           | .....5,702                   | .....7,573      | .....132.8                 | .....2                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .01/15/1992   | .....                   | .....             | .02/05/2001 | PLAN B ISSUE AGE.....           | .....6,480                   | .....1,437      | .....22.2                  | .....1                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .10/07/1993   | .....                   | .....             | .02/05/2001 | PLAN C ISSUE AGE.....           | .....87,498                  | .....50,510     | .....57.7                  | .....17                              | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .01/15/1992   | .....                   | .....             | .02/05/2001 | PLAN F ISSUE AGE.....           | .....535,412                 | .....230,677    | .....43.1                  | .....97                              | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(F)-00.....                                       | F.....                                        | ....NO.....     | ...346.....          | .02/05/2001   | .....                   | .....             | .12/31/2005 | PLAN F ATTAINED AGE.....        | .....12,739                  | .....3,512      | .....27.6                  | .....4                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AC 06 IL.....                                    | C.....                                        | ....NO.....     | ...346.....          | .09/12/2005   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....        | .....826                     | .....2,529      | .....306.2                 | .....0                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AD 06 IL.....                                    | D.....                                        | ....NO.....     | ...346.....          | .09/12/2005   | .....                   | .....             | .05/31/2010 | PLAN D ATTAINED AGE.....        | .....7,031                   | .....5,548      | .....78.9                  | .....2                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AF 06 IL.....                                    | F.....                                        | ....NO.....     | ...346.....          | .09/12/2005   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....1,731,851               | .....1,101,040  | .....63.6                  | .....498                             | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AG 06 IL.....                                    | G.....                                        | ....NO.....     | ...346.....          | .09/12/2005   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....329,613                 | .....182,828    | .....55.5                  | .....109                             | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AAF 2010 IL.....                                 | F.....                                        | ....NO.....     | ...346.....          | .05/22/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....96,523                  | .....52,012     | .....53.9                  | .....32                              | .....24,542     | .....12,637     | .....51.5                  | .....11                 |
| .....YES.....        | MS AAG 2010IL.....                                  | G.....                                        | ....NO.....     | ...346.....          | .05/22/2010   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....11,529                  | .....5,591      | .....48.5                  | .....5                               | .....27,352     | .....8,496      | .....31.1                  | .....13                 |
| .....YES.....        | MS AAN 2010 IL.....                                 | N.....                                        | ....NO.....     | ...346.....          | .05/22/2010   | .....                   | .....             | .....       | PLAN N ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | ......0         | ......0         | .....0.0                   | ......0                 |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....2,825,204               | .....1,643,257  | .....58.2                  | .....767                             | .....51,894     | .....21,133     | .....40.7                  | .....24                 |

360.IL

**GENERAL INTERROGATORIES**

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

GENERAL INTERROGATORIES

4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Indiana



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                              | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                          | Policies Issued Through 2011 |                 |                            |                         | Policies Issued in 2012, 2013 & 2014 |                 |                            |                         |
|----------------------|------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|-----------------------------|------------------------------|-----------------|----------------------------|-------------------------|--------------------------------------|-----------------|----------------------------|-------------------------|
|                      |                                                |                                               |                 |                      |               |                         |                   |             |                             | 11                           | Incurred Claims |                            | 14                      | 15                                   | Incurred Claims |                            | 18                      |
|                      |                                                |                                               |                 |                      |               |                         |                   |             |                             |                              | 12              | 13                         |                         |                                      | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                             | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives | Premiums Earned                      | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                |                                               |                 |                      |               |                         |                   |             |                             |                              |                 |                            |                         |                                      |                 |                            |                         |
| YES                  | MS(A)-91                                       | A                                             | NO              | 346                  | 03/28/1994    |                         |                   | 10/16/2000  | PLAN A ISSUE AGE            | 2,424                        | 116             | 4.8                        | 1                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS(B)-91                                       | B                                             | NO              | 346                  | 03/28/1994    |                         |                   | 10/16/2000  | PLAN B ISSUE AGE            | 3,809                        | (58)            | (1.5)                      | 1                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS(C)-91                                       | C                                             | NO              | 346                  | 03/28/1994    |                         |                   | 10/16/2000  | PLAN C ISSUE AGE            | 97,056                       | 45,964          | 47.4                       | 21                      | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS(F)-91                                       | F                                             | NO              | 346                  | 03/28/1994    |                         |                   | 10/16/2000  | PLAN F ISSUE AGE            | 224,629                      | 81,116          | 36.1                       | 47                      | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS(C)-00                                       | C                                             | NO              | 346                  | 10/16/2000    |                         |                   | 12/31/2005  | PLAN C ATTAINED AGE         | 19,177                       | 20,223          | 105.5                      | 6                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS(D)-00                                       | D                                             | NO              | 346                  | 10/16/2000    |                         |                   | 12/31/2005  | PLAN D ATTAINED AGE         | 3,690                        | 5,821           | 157.8                      | 1                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS(F)-00                                       | F                                             | NO              | 346                  | 10/16/2000    |                         |                   | 12/31/2005  | PLAN F ATTAINED AGE         | 242,680                      | 128,298         | 52.9                       | 70                      | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS(G)-03                                       | G                                             | NO              | 346                  | 10/10/2003    |                         |                   | 12/31/2005  | PLAN G ATTAINED AGE         | 80,315                       | 65,534          | 81.6                       | 29                      | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS AB 06                                       | B                                             | NO              | 346                  | 12/27/2005    |                         |                   | 05/31/2010  | PLAN B ATTAINED AGE         | 1,934                        | 256             | 13.2                       | 1                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS AC 06                                       | C                                             | NO              | 346                  | 12/27/2005    |                         |                   | 05/31/2010  | PLAN C ATTAINED AGE         | 20,080                       | 5,830           | 29.0                       | 6                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS AD 06                                       | D                                             | NO              | 346                  | 12/27/2005    |                         |                   | 05/31/2010  | PLAN D ATTAINED AGE         | 5,212                        | 2,395           | 46.0                       | 2                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS AF 06                                       | F                                             | NO              | 346                  | 12/27/2005    |                         |                   | 05/31/2010  | PLAN F ATTAINED AGE         | 1,531,250                    | 790,673         | 51.6                       | 428                     | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS AG 06                                       | G                                             | NO              | 346                  | 12/27/2006    |                         |                   | 05/31/2010  | PLAN G ATTAINED AGE         | 1,848,945                    | 958,260         | 51.8                       | 682                     | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS AAF 2010                                    | F                                             | NO              | 34                   | 05/28/2010    |                         |                   |             | PLAN F ATTAINED AGE (2010)  | 14,453                       | 1,359           | 9.4                        | 5                       | 10,198                               | 5,957           | 58.4                       | 4                       |
| YES                  | MS AAG 2010                                    | G                                             | NO              | 34                   | 05/28/2010    |                         |                   |             | PLAN G ATTAINED AGE (2010)  | 10,508                       | 6,695           | 63.7                       | 5                       | 5,785                                | 1,263           | 21.8                       | 3                       |
| 0199999.             | Total Policy Experience on Individual Policies |                                               |                 |                      |               |                         |                   |             |                             | 4,106,162                    | 2,112,482       | 51.4                       | 1,305                   | 15,983                               | 7,220           | 45.2                       | 7                       |

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

GENERAL INTERROGATORIES

- 3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215
- 3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

**MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT**

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Kansas



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .10/04/1989   | .....                   | .02/22/1991       | .04/01/1992 | PRE-STANDARD.....               | .....11,420                  | .....2,291      | .....20.1                  | .....4                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(A)-91.....                                       | A.....                                        | ....NO.....     | ...346.....          | .03/25/1992   | .....                   | .....             | .11/05/2007 | PLAN A ISSUE AGE.....           | .....2,132                   | .....2,934      | .....137.6                 | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .01/03/1995   | .....                   | .....             | .11/05/2007 | PLAN C ISSUE AGE.....           | .....272,515                 | .....153,790    | .....56.4                  | .....65                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .05/06/1992   | .....                   | .....             | .11/05/2007 | PLAN F ISSUE AGE.....           | .....87,497                  | .....64,978     | .....74.3                  | .....17                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSAAF2010 KS.....                                   | F.....                                        | ....NO.....     | ...346.....          | .08/17/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....2,004                   | .....855        | .....42.7                  | .....1                               | .....8,396      | .....5,350      | .....63.7                  | .....3                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....375,568                 | .....224,848    | .....59.9                  | .....88                              | .....8,396      | .....5,350      | .....63.7                  | .....3                  |

360.KS

**GENERAL INTERROGATORIES**

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....Kentucky



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .01/26/1988   | .....                   | .02/01/1991       | .01/01/1992 | PRE-STANDARD.....               | .....1,809                   | .....822        | .....45.4                  | .....2                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(A)-91.....                                       | A.....                                        | ....NO.....     | ...346.....          | .03/11/1992   | .....                   | .....             | .01/03/2001 | PLAN A ISSUE AGE.....           | .....2,544                   | .....136        | .....5.3                   | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .12/02/1993   | .....                   | .....             | .01/03/2001 | PLAN B ISSUE AGE.....           | .....0                       | .....84         | .....0.0                   | .....0                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .12/02/1993   | .....                   | .....             | .01/03/2001 | PLAN C ISSUE AGE.....           | .....73,720                  | .....34,775     | .....47.2                  | .....17                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .05/06/1992   | .....                   | .....             | .01/03/2001 | PLAN F ISSUE AGE.....           | .....133,683                 | .....83,704     | .....62.6                  | .....28                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSAAC2010 KY.....                                   | C.....                                        | ....NO.....     | ...346.....          | .07/20/2010   | .....                   | .....             | .....       | PLAN C ATTAINED (2010).....     | .....0                       | .....0          | .....0.0                   | .....0                               | .....2,881      | .....663        | .....23.0                  | .....1                  |
| .....YES.....        | MSAAF2010 KY.....                                   | F.....                                        | ....NO.....     | ...346.....          | .07/20/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....4,183      | .....1,072      | .....25.6                  | .....2                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....211,756                 | .....119,521    | .....56.4                  | .....48                              | .....7,064      | .....1,735      | .....24.6                  | .....3                  |

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Louisiana



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .11/15/1993   | .....                   | .....             | .05/24/2001 | PLAN C ISSUE AGE.....           | .....4,712                   | .....1,355      | .....28.8                  | .....1                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .08/14/1992   | .....                   | .....             | .05/24/2001 | PLAN F ISSUE AGE.....           | .....15,994                  | .....2,126      | .....13.3                  | .....3                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(F)-00 LA.....                                    | F.....                                        | ....NO.....     | ...346.....          | .05/24/2001   | .....                   | .....             | .02/20/2004 | PLAN F ATTAINED AGE.....        | ......0                      | .....16         | ......0.0                  | .....0                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(G)-04 LA.....                                    | G.....                                        | ....NO.....     | ...346.....          | .02/20/2004   | .....                   | .....             | .02/16/2006 | PLAN G ATTAINED AGE.....        | .....9,966                   | .....5,964      | .....59.8                  | .....2                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AC 06 LA.....                                    | C.....                                        | ....NO.....     | ...346.....          | .02/16/2006   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....        | .....34,835                  | .....24,924     | .....71.5                  | .....8                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AD 06 LA.....                                    | D.....                                        | ....NO.....     | ...346.....          | .02/16/2006   | .....                   | .....             | .05/31/2010 | PLAN D ATTAINED AGE.....        | .....8,019                   | .....4,559      | .....56.9                  | .....2                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AF 06 LA.....                                    | F.....                                        | ....NO.....     | ...346.....          | .02/16/2006   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....2,899,132               | .....1,656,359  | .....57.1                  | .....654                             | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AG 06 LA.....                                    | G.....                                        | ....NO.....     | ...346.....          | .02/16/2006   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....268,935                 | .....133,731    | .....49.7                  | .....71                              | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MSAAF2010 LA.....                                   | F.....                                        | ....NO.....     | ...346.....          | .06/25/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | ......0                      | .....240        | ......0.0                  | .....0                               | .....3,047      | .....330        | .....10.8                  | ......1                 |
| .....YES.....        | MSAAG2010 LA.....                                   | G.....                                        | ....NO.....     | ...346.....          | .06/25/2010   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....3,230                   | .....783        | .....24.2                  | .....1                               | ......0         | ......0         | .....0.0                   | ......0                 |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....3,244,823               | .....1,830,057  | .....56.4                  | .....742                             | .....3,047      | .....330        | .....10.8                  | ......1                 |

360.LA

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

GENERAL INTERROGATORIES

4. Explain any policies identified as policy type "O".

**MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT**

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Michigan



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS(A)-91.....                                       | A.....                                        | ....NO.....     | ...346.....          | .02/11/1992   | .....                   | .....             | .08/01/2000 | PLAN A ISSUE AGE.....           | .....6,411                   | .....603        | .....9.4                   | .....2                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .08/19/1993   | .....                   | .....             | .08/01/2000 | PLAN C ISSUE AGE.....           | .....85,097                  | .....43,507     | .....51.1                  | .....17                              | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .05/04/1992   | .....                   | .....             | .08/01/2000 | PLAN F ISSUE AGE.....           | .....39,414                  | .....18,920     | .....48.0                  | .....8                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(C)-00.....                                       | C.....                                        | ....NO.....     | ...346.....          | .08/01/2000   | .....                   | .....             | .12/31/2005 | PLAN C ATTAINED AGE.....        | .....16,184                  | .....3,951      | .....24.4                  | .....5                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(D)-00.....                                       | D.....                                        | ....NO.....     | ...346.....          | .08/01/2000   | .....                   | .....             | .12/31/2005 | PLAN D ATTAINED AGE.....        | .....7,629                   | .....712        | .....9.3                   | .....2                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(F)-00.....                                       | F.....                                        | ....NO.....     | ...346.....          | .08/01/2000   | .....                   | .....             | .12/31/2005 | PLAN F ATTAINED AGE.....        | .....15,602                  | .....1,953      | .....12.5                  | .....3                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(G)-04 MI.....                                    | G.....                                        | ....NO.....     | ...346.....          | .08/05/2004   | .....                   | .....             | .12/31/2005 | PLAN G ATTAINED AGE.....        | ......0                      | ......0         | .....0.0                   | .....0                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AC 06.....                                       | C.....                                        | ....NO.....     | ...346.....          | .12/09/2005   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....        | .....29,200                  | .....9,631      | .....33.0                  | .....9                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AD 06.....                                       | D.....                                        | ....NO.....     | ...346.....          | .12/09/2005   | .....                   | .....             | .05/31/2010 | PLAN D ATTAINED AGE.....        | .....4,389                   | .....1,437      | .....32.7                  | .....1                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AF 06.....                                       | F.....                                        | ....NO.....     | ...346.....          | .12/09/2005   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....757,828                 | .....384,100    | .....50.7                  | .....206                             | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AG 06.....                                       | G.....                                        | ....NO.....     | ...346.....          | .12/09/2005   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....420,958                 | .....231,391    | .....55.0                  | .....123                             | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MSAAF2010.....                                      | F.....                                        | ....NO.....     | ...34.....           | .04/23/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....9,675                   | .....3,890      | .....40.2                  | .....3                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MSAAG2010.....                                      | G.....                                        | ....NO.....     | ...34.....           | .04/23/2010   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....2,088                   | .....265        | .....12.7                  | .....1                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MSAAN2010.....                                      | N.....                                        | ....NO.....     | ...34.....           | .04/23/2010   | .....                   | .....             | .....       | PLAN N ATTAINED AGE (2010)..... | ......0                      | ......0         | .....0.0                   | .....0                               | ......6,048     | .....827        | .....13.7                  | ......2                 |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....1,394,475               | .....700,360    | .....50.2                  | .....380                             | ......6,048     | .....827        | .....13.7                  | ......2                 |

**GENERAL INTERROGATORIES**

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

GENERAL INTERROGATORIES

- 3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Missouri



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                           | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                              | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                              |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name  | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                              |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .02/16/1998   | .....                   | .01/23/1991       | .07/30/1992 | PRE-STANDARD.....            | .....8,902                   | .....6,206      | .....69.7                  | .....3                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .01/14/1992   | .....                   | .....             | .12/31/2005 | PLAN B ISSUE AGE.....        | .....11,276                  | .....3,071      | .....27.2                  | .....3                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .11/10/1993   | .....                   | .....             | .12/31/2005 | PLAN C ISSUE AGE.....        | .....91,999                  | .....42,233     | .....45.9                  | .....18                              | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .06/01/1992   | .....                   | .....             | .12/31/2005 | PLAN F ISSUE AGE.....        | .....76,455                  | .....45,849     | .....60.0                  | .....16                              | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS IF 06 MO.....                                    | F.....                                        | ....NO.....     | ...346.....          | .09/21/2005   | .....                   | .....             | .05/31/2010 | PLAN F ISSUE AGE.....        | .....4,472                   | .....191        | .....4.3                   | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MSIAB2010.....                                      | B.....                                        | ....NO.....     | ...346.....          | .08/10/2010   | .....                   | .....             | .....       | PLAN B ISSUE AGE (2010)..... | .....2,058                   | .....3,191      | .....155.1                 | .....1                               | .....4,864      | .....621        | .....12.8                  | .....2                  |
| ....YES.....         | MSIAC2010.....                                      | C.....                                        | ....NO.....     | ...346.....          | .08/10/2010   | .....                   | .....             | .....       | PLAN C ISSUE AGE (2010)..... | .....0                       | .....311        | .....0.0                   | .....0                               | .....23,041     | .....13,092     | .....56.8                  | .....9                  |
| ....YES.....         | MSIAD2010.....                                      | D.....                                        | ....NO.....     | ...346.....          | .08/10/2010   | .....                   | .....             | .....       | PLAN D ISSUE AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....85,877     | .....24,290     | .....28.3                  | .....42                 |
| ....YES.....         | MSIAF2010.....                                      | F.....                                        | ....NO.....     | ...346.....          | .08/10/2010   | .....                   | .....             | .....       | PLAN F ISSUE AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....217,049    | .....137,161    | .....63.2                  | .....84                 |
| ....YES.....         | MSIAG2010.....                                      | G.....                                        | ....NO.....     | ...346.....          | .08/10/2010   | .....                   | .....             | .....       | PLAN G ISSUE AGE (2010)..... | .....2,210                   | .....287        | .....13.0                  | .....1                               | .....130,581    | .....49,064     | .....37.6                  | .....61                 |
| ....YES.....         | MSIAN2010.....                                      | N.....                                        | ....NO.....     | ...346.....          | .08/10/2010   | .....                   | .....             | .....       | PLAN N ISSUE AGE (2010)..... | .....1,931                   | .....1,874      | .....97.0                  | .....1                               | .....154,580    | .....77,056     | .....49.8                  | .....86                 |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                              | .....199,303                 | .....103,213    | .....51.8                  | .....44                              | .....615,992    | .....301,284    | .....48.9                  | .....284                |

360-MO

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

GENERAL INTERROGATORIES

4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....Mississippi



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                              | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                          | Policies Issued Through 2011 |                 |                            |                         | Policies Issued in 2012, 2013 & 2014 |                 |                            |                         |
|----------------------|------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|-----------------------------|------------------------------|-----------------|----------------------------|-------------------------|--------------------------------------|-----------------|----------------------------|-------------------------|
|                      |                                                |                                               |                 |                      |               |                         |                   |             |                             | 11                           | Incurred Claims |                            | 14                      | 15                                   | Incurred Claims |                            | 18                      |
|                      |                                                |                                               |                 |                      |               |                         |                   |             |                             |                              | 12              | 13                         |                         |                                      | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                             | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives | Premiums Earned                      | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                |                                               |                 |                      |               |                         |                   |             |                             |                              |                 |                            |                         |                                      |                 |                            |                         |
| N/A                  | MS-88                                          | P                                             | NO              | 246                  | 01/22/1988    |                         | 12/26/1990        | 07/01/1992  | PRE-STANDARD                | 4,651                        | 1,341           | 28.8                       | 1                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS(C)-91MS                                     | C                                             | NO              | 346                  | 08/16/1996    |                         |                   | 08/18/2000  | PLAN C ISSUE AGE            | 8,372                        | 2,481           | 29.6                       | 2                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS(F)-91 MS                                    | F                                             | NO              | 346                  | 08/16/1996    |                         |                   | 08/18/2000  | PLAN F ISSUE AGE            | 60,010                       | 40,342          | 67.2                       | 12                      | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS(C)-00 MS                                    | C                                             | NO              | 346                  | 08/18/2000    |                         | 12/04/2002        | 12/31/2005  | PLAN C ATTAINED AGE         | 3,089                        | 169             | 5.5                        | 1                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS(F)-00 MS                                    | F                                             | NO              | 346                  | 08/18/2000    |                         | 12/04/2002        | 12/31/2005  | PLAN F ATTAINED AGE         | 7,421                        | 1,720           | 23.2                       | 2                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS AB 06 MS                                    | B                                             | NO              | 346                  | 09/12/2005    |                         |                   | 05/31/2010  | PLAN B ATTAINED AGE         | 3,349                        | 973             | 29.1                       | 1                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS AC 06 MS                                    | C                                             | NO              | 346                  | 09/12/2005    |                         |                   | 05/31/2010  | PLAN C ATTAINED AGE         | 79,352                       | 151,097         | 190.4                      | 19                      | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS AD 06 MS                                    | D                                             | NO              | 346                  | 09/12/2005    |                         |                   | 05/31/2010  | PLAN D ATTAINED AGE         | 46,288                       | 12,116          | 26.2                       | 13                      | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS AF 06 MS                                    | F                                             | NO              | 346                  | 09/12/2005    |                         |                   | 05/31/2010  | PLAN F ATTAINED AGE         | 6,247,588                    | 3,825,915       | 61.2                       | 1,698                   | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MS G 06 MS                                     | G                                             | NO              | 346                  | 12/14/2006    |                         |                   | 05/31/2010  | PLAN G ATTAINED AGE         | 123,099                      | 41,019          | 33.3                       | 39                      | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MSAAC2010 MS                                   | C                                             | NO              | 346                  | 07/21/2010    |                         |                   |             | PLAN C ATTAINED AGE (2010)  | 57,274                       | 131,052         | 228.8                      | 15                      | 4,556                                | 10,140          | 222.6                      | 1                       |
| YES                  | MSAAF2010 MS                                   | F                                             | NO              | 346                  | 07/21/2010    |                         |                   |             | PLAN F ATTAINED AGE (2010)  | 14,102                       | 20,908          | 148.3                      | 4                       | 0                                    | 0               | 0.0                        | 0                       |
| YES                  | MSAAG2010 MS                                   | G                                             | NO              | 346                  | 07/21/2010    |                         |                   |             | PLAN G ATTAINED AGE (2010)  | 0                            | 0               | 0.0                        | 0                       | 2,645                                | 678             | 25.6                       | 1                       |
| YES                  | MSAAN2010 MS                                   | N                                             | NO              | 346                  | 07/21/2010    |                         |                   |             | PLAN N ATTAINED AGE (2010)  | 1,795                        | 566             | 31.5                       | 1                       | 0                                    | 0               | 0.0                        | 0                       |
| 0199999.             | Total Policy Experience on Individual Policies |                                               |                 |                      |               |                         |                   |             |                             | 6,656,390                    | 4,229,699       | 63.5                       | 1,808                   | 7,201                                | 10,818          | 150.2                      | 2                       |

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

GENERAL INTERROGATORIES

- 3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Montana



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .02/22/1988   | .....                   | .01/29/1991       | .07/01/1992 | PRE-STANDARD.....               | .....5,122                   | .....424        | .....8.3                   | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .06/26/1992   | .....                   | .....             | .09/01/2004 | PLAN B ISSUE AGE.....           | .....2,777                   | .....1,677      | .....60.4                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AC 06 MT.....                                    | C.....                                        | ....NO.....     | ...346.....          | .01/17/2006   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....        | .....15,367                  | .....5,818      | .....37.9                  | .....6                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AD 06 MT.....                                    | D.....                                        | ....NO.....     | ...346.....          | .01/17/2006   | .....                   | .....             | .05/31/2010 | PLAN D ATTAINED AGE.....        | .....14,217                  | .....4,894      | .....34.4                  | .....5                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AF 06 MT.....                                    | F.....                                        | ....NO.....     | ...346.....          | .01/17/2006   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....1,353,282               | .....769,361    | .....56.9                  | .....506                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AG 06 MT.....                                    | G.....                                        | ....NO.....     | ...346.....          | .01/17/2006   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....93,835                  | .....65,590     | .....69.9                  | .....40                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AAC 2010 MT.....                                 | C.....                                        | ....NO.....     | ...346.....          | .07/12/2010   | .....                   | .....             | .....       | PLAN C ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....2,285      | .....107        | .....4.7                   | .....1                  |
| .....YES.....        | MS AAF 2010 MT.....                                 | F.....                                        | ....NO.....     | ...34.....           | .07/12/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....7,783                   | .....4,963      | .....63.8                  | .....3                               | .....5,751      | .....414        | .....7.2                   | .....1                  |
| .....YES.....        | MS AAG 2010 MT.....                                 | G.....                                        | ....NO.....     | ...34.....           | .07/12/2010   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....1,900                   | .....843        | .....44.4                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AAN 2010 MT.....                                 | N.....                                        | ....NO.....     | ...34.....           | .07/12/2010   | .....                   | .....             | .....       | PLAN N ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....0          | .....10         | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....1,494,283               | .....853,570    | .....57.1                  | .....563                             | .....8,036      | .....531        | .....6.6                   | .....2                  |

360.MT

GENERAL INTERROGATORIES

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2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

GENERAL INTERROGATORIES

4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....North Carolina

NAIC Group Code.....0

Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215

Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383

Title.....Consulting Actuary.....Telephone Number.....800-848-0123



| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            |                         | Policies Issued in 2012, 2013 & 2014 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|-------------------------|--------------------------------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                      | 15                                   | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                         |                                      | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives | Premiums Earned                      | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                         |                                      |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .10/24/1989   | .....                   | .....             | .01/01/1992 | PRE-STANDARD.....               | .....3,287                   | .....104        | .....3.2                   | .....1                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(A)-91.....                                       | A.....                                        | ....NO.....     | ...346.....          | .09/14/1992   | .....                   | .....             | .02/16/2001 | PLAN A ISSUE AGE.....           | .....3,256                   | .....1,049      | .....32.2                  | .....1                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .07/22/1994   | .....                   | .....             | .02/16/2001 | PLAN C ISSUE AGE.....           | .....38,265                  | .....22,143     | .....57.9                  | .....7                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .07/22/1994   | .....                   | .....             | .02/16/2001 | PLAN F ISSUE AGE.....           | .....51,432                  | .....20,483     | .....39.8                  | .....9                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AC 06 NC.....                                    | C.....                                        | ....NO.....     | ...346.....          | .01/23/2006   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....        | .....308,292                 | .....345,592    | .....112.1                 | .....65                 | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AD 06 NC.....                                    | D.....                                        | ....NO.....     | ...346.....          | .01/23/2006   | .....                   | .....             | .05/31/2010 | PLAN D ATTAINED AGE.....        | .....6,578                   | .....3,933      | .....59.8                  | .....2                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AF 06 NC.....                                    | F.....                                        | ....NO.....     | ...346.....          | .01/23/2006   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....1,334,778               | .....667,545    | .....50.0                  | .....341                | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AG 08 NC.....                                    | G.....                                        | ....NO.....     | ...346.....          | .08/22/2008   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....326,207                 | .....159,523    | .....48.9                  | .....104                | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AAC 2010 NC.....                                 | C.....                                        | ....NO.....     | ...346.....          | .06/01/2010   | .....                   | .....             | .....       | PLAN C ATTAINED AGE (2010)..... | .....20,286                  | .....45,939     | .....226.5                 | .....4                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AAF 2010 NC.....                                 | F.....                                        | ....NO.....     | ...34.....           | .06/01/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....2,450                   | .....4,966      | .....202.7                 | .....1                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AAG 2010 NC.....                                 | G.....                                        | ....NO.....     | ...34.....           | .06/01/2010   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....3,653                   | .....405        | .....11.1                  | .....2                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....2,098,484               | .....1,271,682  | .....60.6                  | .....537                | .....0                               | .....0          | .....0.0                   | .....0                  |

360.NC

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....

2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123

3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

GENERAL INTERROGATORIES

4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....North Dakota



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                       | 2                                                   | 3                                                      | 4                  | 5                       | 6                | 7                             | 8                       | 9              | 10                              | Policies Issued Through 2011 |                 |                                  |                               | Policies Issued in 2012, 2013 & 2014 |                 |                                  |                               |
|-------------------------|-----------------------------------------------------|--------------------------------------------------------|--------------------|-------------------------|------------------|-------------------------------|-------------------------|----------------|---------------------------------|------------------------------|-----------------|----------------------------------|-------------------------------|--------------------------------------|-----------------|----------------------------------|-------------------------------|
|                         |                                                     |                                                        |                    |                         |                  |                               |                         |                |                                 | 11                           | Incurred Claims |                                  | 14                            | 15                                   | Incurred Claims |                                  | 18                            |
|                         |                                                     |                                                        |                    |                         |                  |                               |                         |                |                                 |                              | 12              | 13                               |                               |                                      | 16              | 17                               |                               |
| Compliance<br>with OBRA | Policy<br>Form<br>Number                            | Standardized<br>Medicare<br>Supplement<br>Benefit Plan | Medicare<br>Select | Plan<br>Characteristics | Date<br>Approved | Date<br>Approval<br>Withdrawn | Date<br>Last<br>Amended | Date<br>Closed | Policy Marketing<br>Trade Name  | Premiums<br>Earned           | Amount          | Percent of<br>Premiums<br>Earned | Number of<br>Covered<br>Lives | Premiums<br>Earned                   | Amount          | Percent of<br>Premiums<br>Earned | Number of<br>Covered<br>Lives |
| Individual Policies     |                                                     |                                                        |                    |                         |                  |                               |                         |                |                                 |                              |                 |                                  |                               |                                      |                 |                                  |                               |
| .....N/A.....           | MS-88.....                                          | P.....                                                 | ....NO.....        | ...246.....             | .12/30/1989      | .....                         | .01/15/1991             | .01/01/1992    | PRE-STANDARD.....               | .....3,635                   | .....291        | .....8.0                         | .....1                        | .....0                               | .....0          | .....0.0                         | .....0                        |
| ....YES.....            | MS(A)-91.....                                       | A.....                                                 | ....NO.....        | ...346.....             | .11/18/1992      | .....                         | .....                   | .08/08/2000    | PLAN A ISSUE AGE.....           | .....0                       | .....0          | .....0.0                         | .....0                        | .....0                               | .....0          | .....0.0                         | .....0                        |
| ....YES.....            | MS(B)-91.....                                       | B.....                                                 | ....NO.....        | ...346.....             | .08/09/1993      | .....                         | .....                   | .08/08/2000    | PLAN B ISSUE AGE.....           | .....6,964                   | .....669        | .....9.6                         | .....2                        | .....0                               | .....0          | .....0.0                         | .....0                        |
| ....YES.....            | MS(C)-91.....                                       | C.....                                                 | ....NO.....        | ...346.....             | .08/09/1993      | .....                         | .....                   | .08/08/2000    | PLAN C ISSUE AGE.....           | .....38,070                  | .....13,129     | .....34.5                        | .....10                       | .....0                               | .....0          | .....0.0                         | .....0                        |
| ....YES.....            | MS(F)-91.....                                       | F.....                                                 | ....NO.....        | ...346.....             | .11/18/1992      | .....                         | .....                   | .08/08/2000    | PLAN F ISSUE AGE.....           | .....48,131                  | .....54,989     | .....114.2                       | .....11                       | .....0                               | .....0          | .....0.0                         | .....0                        |
| ....YES.....            | MS(F)-00.....                                       | F.....                                                 | ....NO.....        | ...346.....             | .08/08/2000      | .....                         | .....                   | .12/31/2005    | PLAN F ATTAINED AGE.....        | .....2,653                   | .....1,448      | .....54.6                        | .....1                        | .....0                               | .....0          | .....0.0                         | .....0                        |
| ....YES.....            | MS AC 06 ND.....                                    | C.....                                                 | ....NO.....        | ...346.....             | .10/31/2005      | .....                         | .....                   | .05/31/2010    | PLAN C ATTAINED AGE.....        | .....8,908                   | .....4,829      | .....54.2                        | .....3                        | .....0                               | .....0          | .....0.0                         | .....0                        |
| ....YES.....            | MS AD 06 ND.....                                    | D.....                                                 | ....NO.....        | ...346.....             | .10/31/2005      | .....                         | .....                   | .05/31/2010    | PLAN D ATTAINED AGE.....        | .....0                       | .....1,323      | .....0.0                         | .....0                        | .....0                               | .....0          | .....0.0                         | .....0                        |
| ....YES.....            | MS AF 06 ND.....                                    | F.....                                                 | ....NO.....        | ...346.....             | .10/31/2005      | .....                         | .....                   | .05/31/2010    | PLAN F ATTAINED AGE.....        | .....2,198,900               | .....1,618,671  | .....73.6                        | .....753                      | .....0                               | .....0          | .....0.0                         | .....0                        |
| ....YES.....            | MSG 06 ND.....                                      | G.....                                                 | ....NO.....        | ...346.....             | .01/05/2007      | .....                         | .....                   | .05/31/2010    | PLAN G ATTAINED AGE.....        | .....3,325                   | .....11,967     | .....359.9                       | .....1                        | .....0                               | .....0          | .....0.0                         | .....0                        |
| ....YES.....            | MSAAF2010 ND.....                                   | F.....                                                 | ....NO.....        | ...34.....              | .05/12/2010      | .....                         | .....                   | .....          | PLAN F ATTAINED AGE (2010)..... | .....3,334                   | .....1,766      | .....53.0                        | .....1                        | .....3,866                           | .....1,864      | .....48.2                        | .....2                        |
| 0199999.                | Total Policy Experience on Individual Policies..... |                                                        |                    |                         |                  |                               |                         |                |                                 | .....2,313,920               | .....1,709,082  | .....73.9                        | .....783                      | .....3,866                           | .....1,864      | .....48.2                        | .....2                        |

360.ND

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....

2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

GENERAL INTERROGATORIES

4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Nebraska



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .05/01/1989   | .....                   | .02/28/1991       | .05/01/1992 | PRE-STANDARD.....               | .....3,177                   | .....2,142      | .....67.4                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .05/22/1995   | .....                   | .....             | .10/04/2000 | PLAN B ISSUE AGE.....           | .....3,839                   | .....88         | .....2.3                   | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .05/22/1995   | .....                   | .....             | .10/04/2000 | PLAN C ISSUE AGE.....           | .....0                       | .....0          | .....0.0                   | .....0                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .05/22/1995   | .....                   | .....             | .10/04/2000 | PLAN F ISSUE AGE.....           | .....51,447                  | .....16,193     | .....31.5                  | .....9                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-00.....                                       | F.....                                        | ....NO.....     | ...346.....          | .10/04/2000   | .....                   | .....             | .01/05/2006 | PLAN F ATTAINED AGE.....        | .....19,989                  | .....6,500      | .....32.5                  | .....5                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AC 06.....                                       | C.....                                        | ....NO.....     | ...346.....          | .01/05/2006   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....        | .....6,730                   | .....534        | .....7.9                   | .....2                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AF 06.....                                       | F.....                                        | ....NO.....     | ...346.....          | .01/05/2006   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....6,242,399               | .....3,767,064  | .....60.3                  | .....1,792                           | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AG 06.....                                       | G.....                                        | ....NO.....     | ...346.....          | .01/05/2006   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....95,215                  | .....61,938     | .....65.1                  | .....31                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AAF 2010 NE.....                                 | F.....                                        | ....NO.....     | ...34.....           | .06/28/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....3,215                   | .....684        | .....21.3                  | .....1                               | .....8,482      | .....1,524      | .....18.0                  | .....3                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....6,426,011               | .....3,855,143  | .....60.0                  | .....1,842                           | .....8,482      | .....1,524      | .....18.0                  | .....3                  |

360.NE

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Nevada



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MSE 06 NV.....                                      | E.....                                        | .....NO.....    | ...346.....          | .02/16/2007   | .....                   | .....             | .05/31/2010 | PLAN E ATTAINED AGE.....        | .....2,052                   | .....1,038      | .....50.6                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSF 06 NV.....                                      | F.....                                        | .....NO.....    | ...346.....          | .02/16/2007   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....491,615                 | .....321,047    | .....65.3                  | .....142                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSG 06 NV.....                                      | G.....                                        | .....NO.....    | ...346.....          | .02/16/2007   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....218,767                 | .....146,615    | .....67.0                  | .....73                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSAAF2010 NV.....                                   | F.....                                        | .....NO.....    | ...34.....           | .06/21/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....10,856                  | .....2,347      | .....21.6                  | .....5                               | .....7,258      | .....476        | .....6.6                   | .....3                  |
| .....YES.....        | MS AAG 2010 NV.....                                 | G.....                                        | .....NO.....    | ...34.....           | .06/21/2010   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....3,671                   | .....243        | .....6.6                   | .....2                               | .....6,055      | .....2,476      | .....40.9                  | .....3                  |
| .....YES.....        | MS AAN 2010 NV.....                                 | N.....                                        | .....NO.....    | ...34.....           | .06/21/2010   | .....                   | .....             | .....       | PLAN N ATTAINED AGE (2010)..... | .....1,812                   | .....0          | .....0.0                   | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....728,773                 | .....471,290    | .....64.7                  | .....224                             | .....13,313     | .....2,952      | .....22.2                  | .....6                  |

360.NV

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

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2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Ohio



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .01/27/1988   | .....                   | 01/.09/1991       | .01/01/1992 | PRE-STANDARD.....               | .....18,729                  | .....16,333     | .....87.2                  | .....4                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(A)-91.....                                       | A.....                                        | ....NO.....     | ...346.....          | .01/01/1992   | .....                   | .....             | .07/14/2000 | PLAN A ISSUE AGE.....           | .....5,851                   | .....1,323      | .....22.6                  | .....2                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .01/30/1992   | .....                   | .....             | .07/14/2000 | PLAN B ISSUE AGE.....           | .....14,219                  | .....8,028      | .....56.5                  | .....4                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .06/24/1993   | .....                   | .....             | .07/14/2000 | PLAN C ISSUE AGE.....           | .....284,727                 | .....96,047     | .....33.7                  | .....63                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .01/30/1992   | .....                   | .....             | .07/14/2000 | PLAN F ISSUE AGE.....           | .....50,268                  | .....14,722     | .....29.3                  | .....11                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-00 OH.....                                    | C.....                                        | ....NO.....     | ...346.....          | .07/14/2000   | .....                   | .....             | .12/31/2005 | PLAN C ATTAINED AGE.....        | .....6,955                   | .....3,024      | .....43.5                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AC 06 OH.....                                    | C.....                                        | ....NO.....     | ...346.....          | .09/15/2005   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....        | .....4,187                   | .....747        | .....17.8                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AF 06 OH.....                                    | F.....                                        | ....NO.....     | ...346.....          | .09/15/2005   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....8,970                   | .....(198)      | .....(2.2)                 | .....2                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSAAC2010 OH.....                                   | C.....                                        | ....NO.....     | ...34.....           | .06/29/2010   | .....                   | .....             | .....       | PLAN C ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....8,398      | .....2,238      | .....26.6                  | .....4                  |
| .....YES.....        | MSAAD2010 OH.....                                   | D.....                                        | ....NO.....     | ...34.....           | .06/29/2010   | .....                   | .....             | .....       | PLAN D ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....6,351      | .....1,048      | .....16.5                  | .....5                  |
| .....YES.....        | MSAAF2010 OH.....                                   | F.....                                        | ....NO.....     | ...34.....           | .06/29/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....15,772     | .....6,998      | .....44.4                  | .....14                 |
| .....YES.....        | MSAAG2010 OH.....                                   | G.....                                        | ....NO.....     | ...34.....           | .06/29/2010   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....27,586     | .....9,235      | .....33.5                  | .....22                 |
| .....YES.....        | MSAAN2010 OH.....                                   | N.....                                        | ....NO.....     | ...34.....           | .06/29/2010   | .....                   | .....             | .....       | PLAN N ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....25,746     | .....4,784      | .....18.6                  | .....23                 |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....393,906                 | .....140,026    | .....35.5                  | .....88                              | .....83,853     | .....24,303     | .....29.0                  | .....68                 |

360.OH

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

GENERAL INTERROGATORIES

4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Oklahoma



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                          | Policies Issued Through 2011 |                 |                            |                         | Policies Issued in 2012, 2013 & 2014 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|-----------------------------|------------------------------|-----------------|----------------------------|-------------------------|--------------------------------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                             | 11                           | Incurred Claims |                            | 14                      | 15                                   | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                             |                              | 12              | 13                         |                         |                                      | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives | Premiums Earned                      | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                             |                              |                 |                            |                         |                                      |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .03/22/1998   | .....                   | .01/12/1991       | .07/01/1992 | PRE-STANDARD.....           | .....5,440                   | .....3,342      | .....61.4                  | .....2                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(A)-91.....                                       | A.....                                        | ....NO.....     | ...346.....          | .01/01/1992   | .....                   | .....             | .08/18/2000 | PLAN A ISSUE AGE.....       | .....5,852                   | .....2,808      | .....48.0                  | .....3                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .09/23/1993   | .....                   | .....             | .08/18/2000 | PLAN B ISSUE AGE.....       | .....10,503                  | .....1,893      | .....18.0                  | .....3                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .09/23/1993   | .....                   | .....             | .08/18/2000 | PLAN C ISSUE AGE.....       | .....152,320                 | .....65,032     | .....42.7                  | .....42                 | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .04/03/1992   | .....                   | .....             | .08/18/2000 | PLAN F ISSUE AGE.....       | .....143,545                 | .....62,825     | .....43.8                  | .....33                 | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(A)-00.....                                       | A.....                                        | ....NO.....     | ...346.....          | .08/18/2000   | .....                   | .....             | .12/31/2005 | PLAN A ATTAINED AGE.....    | .....5,890                   | .....7,002      | .....118.9                 | .....2                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(B)-00.....                                       | B.....                                        | ....NO.....     | ...346.....          | .08/18/2000   | .....                   | .....             | .12/31/2005 | PLAN B ATTAINED AGE.....    | .....2,883                   | .....7,977      | .....276.7                 | .....1                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-00.....                                       | C.....                                        | ....NO.....     | ...346.....          | .08/18/2000   | .....                   | .....             | .12/31/2005 | PLAN C ATTAINED AGE.....    | .....15,732                  | .....4,611      | .....29.3                  | .....4                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-00.....                                       | F.....                                        | ....NO.....     | ...346.....          | .08/18/2000   | .....                   | .....             | .12/31/2005 | PLAN F ATTAINED AGE.....    | .....213,383                 | .....89,738     | .....42.1                  | .....51                 | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(G)-03.....                                       | G.....                                        | ....NO.....     | ...346.....          | .11/04/2003   | .....                   | .....             | .12/31/2005 | PLAN G ATTAINED AGE.....    | .....6,964                   | .....2,090      | .....30.0                  | .....2                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AA 06 OK.....                                    | A.....                                        | ....NO.....     | ...346.....          | .09/23/2005   | .....                   | .....             | .05/31/2010 | PLAN A ATTAINED AGE.....    | .....2,850                   | .....3,299      | .....115.8                 | .....1                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AC 06 OK.....                                    | C.....                                        | ....NO.....     | ...346.....          | .09/23/2005   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....    | .....3,515                   | .....819        | .....23.3                  | .....1                  | .....0                               | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AF 06 OK.....                                    | F.....                                        | ....NO.....     | ...346.....          | .09/23/2005   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....    | .....57,203                  | .....32,325     | .....56.5                  | .....16                 | .....0                               | .....0          | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                             | .....626,080                 | .....283,761    | .....45.3                  | .....161                | .....0                               | .....0          | .....0.0                   | .....0                  |

360.OK

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

GENERAL INTERROGATORIES

4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....Oregon

NAIC Group Code.....0

Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215

Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383

Title.....Consulting Actuary.....Telephone Number.....800-848-0123



| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-89.....                                          | P.....                                        | ....NO.....     | ....246.....         | .03/20/1989   | .....                   | .01/24/1991       | .01/01/1992 | PRE-STANDARD.....               | .....6,213                   | .....1,592      | .....25.6                  | .....2                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSE 06.....                                         | E.....                                        | ....NO.....     | ....346.....         | .01/25/2007   | .....                   | .....             | .05/31/2010 | PLAN E ATTAINED AGE.....        | .....6,058                   | .....827        | .....13.7                  | .....2                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSF 06.....                                         | F.....                                        | ....NO.....     | ....346.....         | .01/25/2007   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....2,064,603               | .....1,352,766  | .....65.5                  | .....548                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSG 06.....                                         | G.....                                        | ....NO.....     | ....346.....         | .01/25/2007   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....48,285                  | .....33,243     | .....68.8                  | .....14                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AAF 2010.....                                    | F.....                                        | ....NO.....     | ....346.....         | .04/28/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....9,797                   | .....4,565      | .....46.6                  | .....4                               | .....2,604      | .....137        | .....5.3                   | .....1                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....2,134,956               | .....1,392,993  | .....65.2                  | .....570                             | .....2,604      | .....137        | .....5.3                   | .....1                  |

360.0R

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....Pennsylvania



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .06/01/1989   | .....                   | .02/08/1991       | .05/01/1992 | PRE-STANDARD.....               | .....31                      | .....43         | .....138.7                 | .....0                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(A)-91.....                                       | A.....                                        | ....NO.....     | ...346.....          | .12/06/1993   | .....                   | .....             | .10/11/2001 | PLAN A ISSUE AGE.....           | .....4,398                   | .....1,048      | .....23.8                  | .....2                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .12/06/1993   | .....                   | .....             | .10/11/2001 | PLAN B ISSUE AGE.....           | .....44,521                  | .....17,331     | .....38.9                  | .....16                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .12/06/1993   | .....                   | .....             | .10/11/2001 | PLAN C ISSUE AGE.....           | .....592,858                 | .....293,747    | .....49.5                  | .....155                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(D)-00.....                                       | D.....                                        | ....NO.....     | ...346.....          | .10/11/2001   | .....                   | .....             | .11/22/2006 | PLAN D ATTAINED AGE.....        | .....3,394                   | .....419        | .....12.3                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AB 06 PA.....                                    | B.....                                        | ....NO.....     | ...346.....          | .11/22/2006   | .....                   | .....             | .05/31/2010 | PLAN B ATTAINED AGE.....        | .....1,479                   | .....286        | .....19.3                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AAC 2010 PA.....                                 | C.....                                        | ....NO.....     | ...346.....          | .06/01/2010   | .....                   | .....             | .....       | PLAN C ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....6,737      | .....845        | .....12.5                  | .....4                  |
| .....YES.....        | MS AAF 2010 PA.....                                 | F.....                                        | ....NO.....     | ...346.....          | .06/01/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....9,573      | .....3,936      | .....41.1                  | .....5                  |
| .....YES.....        | MS AAG 2010 PA.....                                 | G.....                                        | ....NO.....     | ...346.....          | .06/01/2010   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....3,900      | .....199        | .....5.1                   | .....2                  |
| .....YES.....        | MS AAN 2010 PA.....                                 | N.....                                        | ....NO.....     | ...346.....          | .06/01/2010   | .....                   | .....             | .....       | PLAN N ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....4,998      | .....2,224      | .....44.5                  | .....4                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....646,681                 | .....312,874    | .....48.4                  | .....175                             | .....25,208     | .....7,204      | .....28.6                  | .....15                 |

360.PA

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

GENERAL INTERROGATORIES

4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....South Carolina

NAIC Group Code.....0

Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215

Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383

Title.....Consulting Actuary.....Telephone Number.....800-848-0123



| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                          | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|-----------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                             | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                             |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                             |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .03/14/1995   | .....                   | .....             | .09/14/2000 | PLAN C ISSUE AGE.....       | .....18,222                  | .....9,255      | .....50.8                  | .....4                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .03/14/1995   | .....                   | .....             | .09/14/2000 | PLAN F ISSUE AGE.....       | .....29,746                  | .....13,922     | .....46.8                  | .....7                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-00.....                                       | C.....                                        | ....NO.....     | ...346.....          | .09/14/2000   | .....                   | .....             | .12/31/2005 | PLAN C ATTAINED AGE.....    | .....2,166                   | .....8,726      | .....402.9                 | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-00.....                                       | F.....                                        | ....NO.....     | ...346.....          | .09/14/2000   | .....                   | .....             | .12/31/2005 | PLAN F ATTAINED AGE.....    | .....57,934                  | .....66,517     | .....114.8                 | .....18                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AB 06 SC.....                                    | B.....                                        | ....NO.....     | ...346.....          | .12/06/2005   | .....                   | .....             | .05/31/2010 | PLAN B ATTAINED AGE.....    | .....8,688                   | .....2,847      | .....32.8                  | .....3                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AC 06 SC.....                                    | C.....                                        | ....NO.....     | ...346.....          | .12/06/2005   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....    | .....2,996                   | .....1,207      | .....40.3                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AF 06 SC.....                                    | F.....                                        | ....NO.....     | ...346.....          | .12/06/2005   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....    | .....135,530                 | .....73,769     | .....54.4                  | .....44                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AG 06 SC.....                                    | G.....                                        | ....NO.....     | ...346.....          | .12/06/2005   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....    | .....19,922                  | .....8,863      | .....44.5                  | .....8                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .03/14/1995   | .....                   | .....             | .09/14/2000 | PLAN C ISSUE AGE.....       | .....0                       | .....0          | .....0.0                   | .....0                               | .....0          | .....0          | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                             | .....275,204                 | .....185,106    | .....67.3                  | .....86                              | .....0          | .....0          | .....0.0                   | .....0                  |

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....

2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123

3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....South Dakota

NAIC Group Code.....0

Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215

Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383

Title.....Consulting Actuary.....Telephone Number.....800-848-0123



| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .04/25/1988   | .....                   | .02/01/1991       | .07/01/1992 | PRE-STANDARD.....               | .....3,518                   | .....39         | .....1.1                   | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .09/20/1993   | .....                   | .....             | .06/27/2000 | PLAN B ISSUE AGE.....           | .....4,262                   | .....691        | .....16.2                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .09/20/1993   | .....                   | .....             | .06/27/2000 | PLAN F ISSUE AGE.....           | .....49,626                  | .....14,802     | .....29.8                  | .....9                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS(F)-00.....                                       | F.....                                        | ....NO.....     | ...346.....          | .06/27/2000   | .....                   | .....             | .12/31/2005 | PLAN F ATTAINED AGE.....        | .....92,869                  | .....31,420     | .....33.8                  | .....25                              | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS AC 06 SD.....                                    | C.....                                        | ....NO.....     | ...346.....          | .09/01/2005   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....        | .....2,807                   | .....366        | .....13.0                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS AF 06 SD.....                                    | F.....                                        | ....NO.....     | ...346.....          | .09/01/2005   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....830,539                 | .....437,477    | .....52.7                  | .....223                             | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS AG 06 SD.....                                    | G.....                                        | ....NO.....     | ...346.....          | .09/01/2005   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....16,183                  | .....4,932      | .....30.5                  | .....2                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS AAC 2010 SD.....                                 | C.....                                        | ....NO.....     | ...346.....          | .04/23/2010   | .....                   | .....             | .....       | PLAN C ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS AAF 2010 SD.....                                 | F.....                                        | ....NO.....     | ...346.....          | .04/23/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....5,716                   | .....7,196      | .....125.9                 | .....2                               | .....3,145      | .....3,761      | .....119.6                 | .....1                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....1,005,520               | .....496,923    | .....49.4                  | .....264                             | .....3,145      | .....3,761      | .....119.6                 | .....1                  |

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....

2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123

3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....Tennessee



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .08/02/1994   | .....                   | .....             | .08/11/2000 | PLAN B ISSUE AGE.....           | .....7,912                   | .....2,010      | .....25.4                  | .....2                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .08/02/1994   | .....                   | .....             | .08/11/2000 | PLAN C ISSUE AGE.....           | .....65,924                  | .....26,133     | .....39.6                  | .....13                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .08/02/1994   | .....                   | .....             | .08/11/2000 | PLAN F ISSUE AGE.....           | .....136,039                 | .....84,927     | .....62.4                  | .....26                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS(F)-00 TN.....                                    | F.....                                        | ....NO.....     | ...346.....          | .08/11/2000   | .....                   | .....             | .12/31/2005 | PLAN F ATTAINED AGE.....        | .....4,230                   | .....142        | .....3.4                   | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AF 06 TN.....                                    | F.....                                        | ....NO.....     | ...346.....          | .10/26/2005   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....0                       | .....(645)      | .....0.0                   | .....0                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSAAF2010.....                                      | F.....                                        | ....NO.....     | ...346.....          | .07/23/2010   | .....                   | .....             |             | PLAN F ATTAINED AGE (2010)..... | .....1,779                   | .....1,048      | .....58.9                  | .....1                               | .....2,777      | .....363        | .....13.1                  | .....1                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....215,884                 | .....113,615    | .....52.6                  | .....43                              | .....2,777      | .....363        | .....13.1                  | .....1                  |

360.TN

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Texas



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-89-TX.....                                       | P.....                                        | ....NO.....     | ...346.....          | .02/16/1990   | .....                   | .01/14/1991       | .03/01/1992 | PRE-STANDARD.....               | .....73,532                  | .....24,030     | .....32.7                  | .....11                              | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(A)-91.....                                       | A.....                                        | ....NO.....     | ...346.....          | .08/20/1992   | .....                   | .....             | .11/14/2000 | PLAN A ISSUE AGE.....           | .....10,107                  | .....3,683      | .....36.4                  | .....2                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(B)-91.....                                       | B.....                                        | ....NO.....     | ...346.....          | .08/20/1992   | .....                   | .....             | .11/14/2000 | PLAN B ISSUE AGE.....           | .....5,747                   | .....9,412      | .....163.8                 | .....1                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .10/19/1993   | .....                   | .....             | .11/14/2000 | PLAN C ISSUE AGE.....           | .....234,993                 | .....168,825    | .....71.8                  | .....47                              | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .08/20/1992   | .....                   | .....             | .11/14/2000 | PLAN F ISSUE AGE.....           | .....517,463                 | .....228,238    | .....44.1                  | .....105                             | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(A)-00.....                                       | A.....                                        | ....NO.....     | ...346.....          | .11/14/2000   | .....                   | .....             | .03/03/2006 | PLAN A ATTAINED AGE.....        | .....3,719                   | .....6,861      | .....184.5                 | .....1                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS(F)-00.....                                       | F.....                                        | ....NO.....     | ...346.....          | .11/14/2000   | .....                   | .....             | .03/03/2006 | PLAN F ATTAINED AGE.....        | .....4,515                   | .....317        | .....7.0                   | .....1                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AA 06 TX.....                                    | A.....                                        | ....NO.....     | ...346.....          | .03/03/2006   | .....                   | .....             | .05/31/2010 | PLAN A ATTAINED AGE.....        | .....197,090                 | .....380,945    | .....193.3                 | .....42                              | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AC 06 TX.....                                    | C.....                                        | ....NO.....     | ...346.....          | .03/03/2006   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....        | ......0                      | ......96        | .....0.0                   | .....0                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MS AF 06 TX.....                                    | F.....                                        | ....NO.....     | ...346.....          | .03/03/2006   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....4,632                   | .....11,039     | .....238.3                 | .....1                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MSAAA2010 TX.....                                   | A.....                                        | ....NO.....     | ...346.....          | .09/09/2010   | .....                   | .....             | .....       | PLAN A ATTAINED AGE (2010)..... | .....20,001                  | .....37,591     | .....187.9                 | .....5                               | ......0         | ......0         | .....0.0                   | ......0                 |
| .....YES.....        | MSAAF2010 TX.....                                   | F.....                                        | ....NO.....     | ...346.....          | .09/09/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....4,398                   | .....24,466     | .....556.3                 | .....2                               | ......0         | ......0         | .....0.0                   | ......0                 |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....1,076,197               | .....895,503    | .....83.2                  | .....218                             | ......0         | ......0         | .....0.0                   | ......0                 |

360.TX

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123

GENERAL INTERROGATORIES

4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Utah



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | .....NO.....    | ...246.....          | .02/16/1988   | .....                   | .02/04/1991       | .07/01/1992 | PRE-STANDARD.....               | .....7,852                   | .....689        | .....8.8                   | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSF 06 UT.....                                      | F.....                                        | .....NO.....    | ...346.....          | .11/15/2006   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....374,935                 | .....207,063    | .....55.2                  | .....132                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSG 06 UT.....                                      | G.....                                        | .....NO.....    | ...346.....          | .11/15/2006   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....20,115                  | .....30,197     | .....150.1                 | .....8                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MSAAF2010 UT.....                                   | F.....                                        | .....NO.....    | ...34.....           | .07/22/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....7,665                   | .....1,469      | .....19.2                  | .....4                               | .....5,651      | .....10,127     | .....179.2                 | .....3                  |
| .....YES.....        | MSAAG2010 UT.....                                   | G.....                                        | .....NO.....    | ...34.....           | .07/22/2010   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....4,441      | .....1,995      | .....44.9                  | .....3                  |
| .....YES.....        | MSAAN2010 UT.....                                   | N.....                                        | .....NO.....    | ...34.....           | .07/22/2010   | .....                   | .....             | .....       | PLAN N ATTAINED AGE (2010)..... | .....3,374                   | .....905        | .....26.8                  | .....2                               | .....0          | .....0          | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....413,941                 | .....240,323    | .....58.1                  | .....147                             | .....10,092     | .....12,122     | .....120.1                 | .....6                  |

360.UT

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Virginia



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | ....NO.....     | ...246.....          | .06/17/1988   | .....                   | .02/13/1991       | .07/01/1992 | PRE-STANDARD.....               | .....2,357                   | .....1,616      | .....68.6                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS(C)-91.....                                       | C.....                                        | ....NO.....     | ...346.....          | .04/15/1994   | .....                   | .....             | .01/11/2006 | PLAN C ISSUE AGE.....           | .....28,405                  | .....7,823      | .....27.5                  | .....4                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS(F)-91.....                                       | F.....                                        | ....NO.....     | ...346.....          | .04/15/1994   | .....                   | .....             | .01/11/2006 | PLAN F ISSUE AGE.....           | .....9,447                   | .....1,291      | .....13.7                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS AA 06 VA.....                                    | A.....                                        | ....NO.....     | ...346.....          | .06/18/2007   | .....                   | .....             | .05/31/2010 | PLAN A ATTAINED AGE.....        | .....592                     | .....189        | .....31.9                  | .....0                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS AE 06 VA.....                                    | E.....                                        | ....NO.....     | ...346.....          | .06/18/2007   | .....                   | .....             | .05/31/2010 | PLAN E ATTAINED AGE.....        | .....64,577                  | .....42,217     | .....65.4                  | .....27                              | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS AF 06 VA.....                                    | F.....                                        | ....NO.....     | ...346.....          | .06/18/2007   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....3,364,425               | .....2,144,616  | .....63.7                  | .....1,079                           | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MS AG 06 VA.....                                    | G.....                                        | ....NO.....     | ...346.....          | .06/18/2007   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....253,141                 | .....145,104    | .....57.3                  | .....99                              | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MSAAF2010 VA.....                                   | F.....                                        | ....NO.....     | ...346.....          | .02/03/2011   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....0                       | .....0          | .....0.0                   | .....0                               | .....0          | .....0          | .....0.0                   | .....0                  |
| ....YES.....         | MSAAG2010 VA.....                                   | G.....                                        | ....NO.....     | ...346.....          | .02/03/2011   | .....                   | .....             | .....       | PLAN G ATTAINED AGE (2010)..... | .....1,887                   | .....142        | .....7.5                   | .....0                               | .....0          | .....0          | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....3,724,831               | .....2,342,998  | .....62.9                  | .....1,211                           | .....0          | .....0          | .....0.0                   | .....0                  |

360.VA

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

**MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT**



For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....Washington

NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                          | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|-----------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                             | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                             |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                             |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-88.....                                          | P.....                                        | .....NO.....    | ...246.....          | .03/04/1998   | .....                   | .04/18/1991       | .07/01/1992 | PRE-STANDARD.....           | .....1,628                   | .....3,391      | .....208.3                 | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                             | .....1,628                   | .....3,391      | .....208.3                 | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |

360.WA

**GENERAL INTERROGATORIES**

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)  
FOR THE STATE OF.....Wisconsin



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                               | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|----------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                  | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                  |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name      | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                  |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS-AT (BP) WI-04....                                | O.....                                        | .....NO.....    | ....34500.....       | .04/14/2004   | .....                   | .....             | .05/31/2010 | MED SUPP WI CORE & RIDERS.....   | .....4,222,064               | .....2,785,731  | .....66.0                  | .....1,142                           | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS-AT (BP) WI-10 ...                                | O.....                                        | .....NO.....    | ....34500.....       | .06/28/2010   | .....                   | .....             | .....       | MED SUPP WI CORE & RIDERS (2010) | .....2,240                   | .....979        | .....43.7                  | .....1                               | .....5,299      | .....2,622      | .....49.5                  | .....10                 |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                  | .....4,224,304               | .....2,786,710  | .....66.0                  | .....1,143                           | .....5,299      | .....2,622      | .....49.5                  | .....10                 |

360.WI

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT

For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....West Virginia



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....N/A.....        | MS-89.....                                          | P.....                                        | .....NO.....    | ....246.....         | .01/22/1988   | .....                   | .01/10/1991       | .08/02/1991 | PRE-STANDARD.....               | .....(257)                   | .....0          | .....0.0                   | .....0                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AE 06 WV.....                                    | E.....                                        | .....NO.....    | ....346.....         | .06/07/2006   | .....                   | .....             | .05/31/2010 | PLAN E ATTAINED AGE.....        | .....46,185                  | .....15,851     | .....34.3                  | .....14                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AF 06 WV.....                                    | F.....                                        | .....NO.....    | ....346.....         | .06/07/2006   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....1,619,672               | .....775,344    | .....47.9                  | .....505                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AG 06 WV.....                                    | G.....                                        | .....NO.....    | ....346.....         | .06/07/2006   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....204,863                 | .....205,045    | .....100.1                 | .....79                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AAF 2010 WV.....                                 | F.....                                        | .....NO.....    | ....34.....          | .06/03/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....10,057                  | .....9,283      | .....92.3                  | .....4                               | .....4,035      | .....997        | .....24.7                  | .....2                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....1,880,520               | .....1,005,523  | .....53.5                  | .....602                             | .....4,035      | .....997        | .....24.7                  | .....2                  |

360.WV

GENERAL INTERROGATORIES

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

**MEDICARE SUPPLEMENT INSURANCE EXPERIENCE EXHIBIT**

For the Year Ended December 31, 2014  
(To Be Filed by March 1)

FOR THE STATE OF.....Wyoming



NAIC Group Code.....0  
Address (City, State and Zip Code).....1801 Watermark Drive Suite 100; Columbus, Ohio 43215  
Person Completing This Exhibit.....Diamond Consulting Group, Inc.

NAIC Company Code.....56383  
  
Title.....Consulting Actuary.....Telephone Number.....800-848-0123

| 1                    | 2                                                   | 3                                             | 4               | 5                    | 6             | 7                       | 8                 | 9           | 10                              | Policies Issued Through 2011 |                 |                            | Policies Issued in 2012, 2013 & 2014 |                 |                 |                            |                         |
|----------------------|-----------------------------------------------------|-----------------------------------------------|-----------------|----------------------|---------------|-------------------------|-------------------|-------------|---------------------------------|------------------------------|-----------------|----------------------------|--------------------------------------|-----------------|-----------------|----------------------------|-------------------------|
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 | 11                           | Incurred Claims |                            | 14                                   | 15              | Incurred Claims |                            | 18                      |
|                      |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              | 12              | 13                         |                                      |                 | 16              | 17                         |                         |
| Compliance with OBRA | Policy Form Number                                  | Standardized Medicare Supplement Benefit Plan | Medicare Select | Plan Characteristics | Date Approved | Date Approval Withdrawn | Date Last Amended | Date Closed | Policy Marketing Trade Name     | Premiums Earned              | Amount          | Percent of Premiums Earned | Number of Covered Lives              | Premiums Earned | Amount          | Percent of Premiums Earned | Number of Covered Lives |
| Individual Policies  |                                                     |                                               |                 |                      |               |                         |                   |             |                                 |                              |                 |                            |                                      |                 |                 |                            |                         |
| .....YES.....        | MS AC 06 WY.....                                    | C.....                                        | .....NO.....    | ....346.....         | .09/01/2005   | .....                   | .....             | .05/31/2010 | PLAN C ATTAINED AGE.....        | .....3,403                   | .....1,488      | .....43.7                  | .....1                               | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AF 06 WY.....                                    | F.....                                        | .....NO.....    | ....346.....         | .09/01/2005   | .....                   | .....             | .05/31/2010 | PLAN F ATTAINED AGE.....        | .....1,222,805               | .....609,390    | .....49.8                  | .....401                             | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AG 06 WY.....                                    | G.....                                        | .....NO.....    | ....346.....         | .09/01/2005   | .....                   | .....             | .05/31/2010 | PLAN G ATTAINED AGE.....        | .....37,259                  | .....15,600     | .....41.9                  | .....16                              | .....0          | .....0          | .....0.0                   | .....0                  |
| .....YES.....        | MS AAF 2010 WY.....                                 | F.....                                        | .....NO.....    | ....34.....          | .06/09/2010   | .....                   | .....             | .....       | PLAN F ATTAINED AGE (2010)..... | .....9,781                   | .....3,892      | .....39.8                  | .....4                               | .....4,154      | .....2,283      | .....55.0                  | .....2                  |
| 0199999.             | Total Policy Experience on Individual Policies..... |                                               |                 |                      |               |                         |                   |             |                                 | .....1,273,248               | .....630,370    | .....49.5                  | .....422                             | .....4,154      | .....2,283      | .....55.0                  | .....2                  |

360.WY

**GENERAL INTERROGATORIES**

1. If response in Column 1 is no, give full and complete details.....
2. Claims address and contact person provided to the Secretary of Health and Human Services as required by 42 U.S.C. 1395ss(c)(3)(E) for this state.

2.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

2.2 Contact person and phone number..... Dennis Lee 800-848-0123
3. Billing address and contact person for user fees established under 41 U.S.C. 1395u(h)(3)(B).

3.1 Address..... 1801 Watermark Drive Suite 100 Columbus OH 43215

3.2 Contact person and phone number..... Denise Sharif 800-848-0123
4. Explain any policies identified as policy type "O".

2014 ALPHABETICAL INDEX  
FRATERNAL ANNUAL STATEMENT BLANK

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