





LIFE AND ACCIDENT AND HEALTH COMPANIES - ASSOCIATION EDITION

# ANNUAL STATEMENT

FOR THE YEAR ENDED DECEMBER 31, 2012  
OF THE CONDITION AND AFFAIRS OF THE

## Motorists Life Insurance Company

NAIC Group Code 0291 0291 NAIC Company Code 66311 Employer's ID Number 31-0717055  
(Current) (Prior)

Organized under the Laws of Ohio, State of Domicile or Port of Entry OH

Country of Domicile United States of America

Incorporated/Organized 10/27/1965 Commenced Business 01/24/1967

Statutory Home Office 471 East Broad Street, Columbus, OH, US 43215  
(Street and Number) (City or Town, State, Country and Zip Code)

Main Administrative Office 471 East Broad Street  
(Street and Number)  
Columbus, OH, US 43215, 614-225-8211  
(City or Town, State, Country and Zip Code) (Area Code) (Telephone Number)

Mail Address 471 East Broad Street, Columbus, OH, US 43215  
(Street and Number or P.O. Box) (City or Town, State, Country and Zip Code)

Primary Location of Books and Records 471 East Broad Street  
(Street and Number)  
Columbus, OH, US 43215, 614-225-8211  
(City or Town, State, Country and Zip Code) (Area Code) (Telephone Number)

Internet Website Address www.motoristslife.com

Statutory Statement Contact Peter Alan Hitchcock, 614-225-1477  
(Name) (Area Code) (Telephone Number)  
Pete.Hitchcock@motoristsgroup.com, 614-225-8365  
(E-mail Address) (FAX Number)

### OFFICERS

President David Lynn Kaufman Treasurer Michael Lee Wiseman  
Secretary Susan Elizabeth Haack

### OTHER

Douglas Lee Dodson Vice President Charles Arthur Wickert Vice President Peter Alan Hitchcock Vice President

### DIRECTORS OR TRUSTEES

John Jacob Bishop Susan Elizabeth Haack David Lynn Kaufman  
Michael Lee Wiseman

State of Ohio SS:  
County of Franklin

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

David L. Kaufman  
President

Susan E. Haack  
Secretary

Michael L. Wiseman  
Treasurer

Subscribed and sworn to before me this  
20th day of February, 2013

- a. Is this an original filing? ..... Yes [ ] No [ X ]  
b. If no,  
1. State the amendment number.....1  
2. Date filed .....09/20/2013  
3. Number of pages attached..... 9

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**ASSETS**

	Current Year			Prior Year
	1 Assets	2 Nonadmitted Assets	3 Net Admitted Assets (Cols. 1 - 2)	4 Net Admitted Assets
1. Bonds (Schedule D) .....	384,420,885		384,420,885	361,562,390
2. Stocks (Schedule D):				
2.1 Preferred stocks .....				
2.2 Common stocks .....	19,243,836		19,243,836	10,661,217
3. Mortgage loans on real estate (Schedule B):				
3.1 First liens .....				
3.2 Other than first liens .....				
4. Real estate (Schedule A):				
4.1 Properties occupied by the company (less \$ .....				
encumbrances) .....				
4.2 Properties held for the production of income (less				
\$ .....				
encumbrances) .....				
4.3 Properties held for sale (less \$ .....				
encumbrances) .....				
5. Cash (\$ .....3,360,293 , Schedule E - Part 1), cash equivalents				
(\$ ....., Schedule E - Part 2) and short-term				
investments (\$ .....8,922,664 , Schedule DA) .....	12,282,957		12,282,957	5,480,615
6. Contract loans (including \$ ..... premium notes) .....	12,170,339	91,053	12,079,286	11,146,295
7. Derivatives (Schedule DB) .....				
8. Other invested assets (Schedule BA) .....	92,460	92,460		
9. Receivables for securities .....	3,367		3,367	416
10. Securities lending reinvested collateral assets (Schedule DL) .....				
11. Aggregate write-ins for invested assets .....				
12. Subtotals, cash and invested assets (Lines 1 to 11) .....	428,213,845	183,513	428,030,331	388,850,932
13. Title plants less \$ ..... charged off (for Title insurers				
only) .....				
14. Investment income due and accrued .....	4,188,962		4,188,962	3,487,482
15. Premiums and considerations:				
15.1 Uncollected premiums and agents' balances in the course of collection .....	(479,592)	17,700	(497,292)	(612,976)
15.2 Deferred premiums and agents' balances and installments booked but				
deferred and not yet due (including \$ .....				
earned but unbilled premiums) .....	18,703,514	888,836	17,814,678	17,589,645
15.3 Accrued retrospective premiums .....				
16. Reinsurance:				
16.1 Amounts recoverable from reinsurers .....	252,634	32,498	220,136	680,360
16.2 Funds held by or deposited with reinsured companies .....				
16.3 Other amounts receivable under reinsurance contracts .....	205,541		205,541	299,306
17. Amounts receivable relating to uninsured plans .....				
18.1 Current federal and foreign income tax recoverable and interest thereon .....	85,371		85,371	
18.2 Net deferred tax asset .....	7,927,451		7,927,451	7,485,375
19. Guaranty funds receivable or on deposit .....	201,298		201,298	196,131
20. Electronic data processing equipment and software .....				
21. Furniture and equipment, including health care delivery assets				
(\$ ..... ) .....	117,017	117,017		
22. Net adjustment in assets and liabilities due to foreign exchange rates .....				
23. Receivables from parent, subsidiaries and affiliates .....	307,167		307,167	60,338
24. Health care (\$ ..... ) and other amounts receivable .....	(5,050)	(5,050)		
25. Aggregate write-ins for other than invested assets .....	12,099	12,118	(19)	13,549
26. Total assets excluding Separate Accounts, Segregated Accounts and				
Protected Cell Accounts (Lines 12 to 25) .....	459,730,256	1,246,632	458,483,624	418,050,143
27. From Separate Accounts, Segregated Accounts and Protected Cell				
Accounts .....				
28. Total (Lines 26 and 27) .....	459,730,256	1,246,632	458,483,624	418,050,143
<b>DETAILS OF WRITE-INS</b>				
1101. ....				
1102. ....				
1103. ....				
1198. Summary of remaining write-ins for Line 11 from overflow page .....				
1199. Totals (Lines 1101 thru 1103 plus 1198)(Line 11 above) .....				
2501. Miscellaneous Receivable .....	(19)		(19)	13,549
2502. Policy Liens .....	12,118	12,118		
2503. ....				
2598. Summary of remaining write-ins for Line 25 from overflow page .....				
2599. Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above) .....	12,099	12,118	(19)	13,549

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**LIABILITIES, SURPLUS AND OTHER FUNDS**

	1 Current Year	2 Prior Year
1. Aggregate reserve for life contracts \$ 386,791,427 (Exh. 5, Line 9999999) less \$ included in Line 6.3 (including \$ Modco Reserve)	386,791,427	351,306,715
2. Aggregate reserve for accident and health contracts (including \$ Modco Reserve)		
3. Liability for deposit-type contracts (Exhibit 7, Line 14, Col. 1) (including \$ Modco Reserve)	704,625	561,446
4. Contract claims:		
4.1 Life (Exhibit 8, Part 1, Line 4.4, Col. 1 less sum of Cols. 9, 10 and 11)	2,342,077	2,199,986
4.2 Accident and health (Exhibit 8, Part 1, Line 4.4, sum of Cols. 9, 10 and 11)		
5. Policyholders' dividends \$ and coupons \$ due and unpaid (Exhibit 4, Line 10)		
6. Provision for policyholders' dividends and coupons payable in following calendar year - estimated amounts:		
6.1 Dividends apportioned for payment (including \$ Modco)	983,015	892,810
6.2 Dividends not yet apportioned (including \$ Modco)		
6.3 Coupons and similar benefits (including \$ Modco)		
7. Amount provisionally held for deferred dividend policies not included in Line 6		
8. Premiums and annuity considerations for life and accident and health contracts received in advance less \$ discount; including \$ accident and health premiums (Exhibit 1, Part 1, Col. 1, sum of lines 4 and 14)	114,992	128,768
9. Contract liabilities not included elsewhere:		
9.1 Surrender values on canceled contracts		
9.2 Provision for experience rating refunds, including the liability of \$ accident and health experience rating refunds of which \$ is for medical loss ratio rebate per the Public Health Service Act		
9.3 Other amounts payable on reinsurance including \$ assumed and \$ ceded		
9.4 Interest maintenance reserve (IMR, Line 6)	2,973,875	2,505,484
10. Commissions to agents due or accrued-life and annuity contracts \$ 417,966 accident and health \$ and deposit-type contract funds \$	417,966	541,380
11. Commissions and expense allowances payable on reinsurance assumed		
12. General expenses due or accrued (Exhibit 2, Line 12, Col. 6)	717,129	607,561
13. Transfers to Separate Accounts due or accrued (net) (including \$ accrued for expense allowances recognized in reserves, net of reinsured allowances)		
14. Taxes, licenses and fees due or accrued, excluding federal income taxes (Exhibit 3, Line 9, Col. 5)	559,218	538,220
15.1 Current federal and foreign income taxes including \$ 43,228 on realized capital gains (losses)		350,022
15.2 Net deferred tax liability		
16. Unearned investment income	402,793	366,401
17. Amounts withheld or retained by company as agent or trustee	232,669	395,708
18. Amounts held for agents' account, including \$ agents' credit balances		
19. Remittances and items not allocated	1,077,787	521,067
20. Net adjustment in assets and liabilities due to foreign exchange rates		
21. Liability for benefits for employees and agents if not included above		
22. Borrowed money \$ and interest thereon \$		
23. Dividends to stockholders declared and unpaid		
24. Miscellaneous liabilities:		
24.01 Asset valuation reserve (AVR, Line 16, Col. 7)	4,359,976	2,916,517
24.02 Reinsurance in unauthorized and certified (\$ ) companies		
24.03 Funds held under reinsurance treaties with unauthorized and certified (\$ ) reinsurers		
24.04 Payable to parent, subsidiaries and affiliates	367,992	647,323
24.05 Drafts outstanding		
24.06 Liability for amounts held under uninsured plans		
24.07 Funds held under coinsurance		
24.08 Derivatives		
24.09 Payable for securities	3	
24.10 Payable for securities lending		
24.11 Capital notes \$ and interest thereon \$		
25. Aggregate write-ins for liabilities	374,984	51,227
26. Total Liabilities excluding Separate Accounts business (Lines 1 to 25)	402,420,527	364,530,636
27. From Separate Accounts Statement		
28. Total Liabilities (Lines 26 and 27)	402,420,527	364,530,636
29. Common capital stock	1,200,000	1,200,000
30. Preferred capital stock		
31. Aggregate write-ins for other than special surplus funds		
32. Surplus notes		
33. Gross paid in and contributed surplus (Page 3, Line 33, Col. 2 plus Page 4, Line 51.1, Col. 1)	20,768,060	20,768,060
34. Aggregate write-ins for special surplus funds		283,376
35. Unassigned funds (surplus)	34,095,037	31,268,069
36. Less treasury stock, at cost:		
36.1 shares common (value included in Line 29 \$ )		
36.2 shares preferred (value included in Line 30 \$ )		
37. Surplus (Total Lines 31+32+33+34+35-36) (including \$ in Separate Accounts Statement)	54,863,097	52,319,505
38. Totals of Lines 29, 30 and 37 (Page 4, Line 55)	56,063,097	53,519,505
39. Totals of Lines 28 and 38 (Page 2, Line 28, Col. 3)	458,483,624	418,050,141
<b>DETAILS OF WRITE-INS</b>		
2501. Interest Due On Death Claims	72,139	51,219
2502. Miscellaneous Payable	302,845	8
2503.		
2598. Summary of remaining write-ins for Line 25 from overflow page		
2599. Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above)	374,984	51,227
3101.		
3102.		
3103.		
3198. Summary of remaining write-ins for Line 31 from overflow page		
3199. Totals (Lines 3101 thru 3103 plus 3198)(Line 31 above)		
3401. Surplus from additional admissable DTA		283,376
3402.		
3403.		
3498. Summary of remaining write-ins for Line 34 from overflow page		
3499. Totals (Lines 3401 thru 3403 plus 3498)(Line 34 above)		283,376

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**SUMMARY OF OPERATIONS**

	1 Current Year	2 Prior Year
1. Premiums and annuity considerations for life and accident and health contracts (Exhibit 1, Part 1, Line 20.4, Col. 1, less Col. 11) .....	68,052,159	59,294,932
2. Considerations for supplementary contracts with life contingencies .....	630,066	1,000,736
3. Net investment income (Exhibit of Net Investment Income, Line 17) .....	18,095,126	17,120,764
4. Amortization of interest maintenance reserve (IMR, Line 5) .....	560,869	455,488
5. Separate Accounts net gain from operations excluding unrealized gains or losses .....		
6. Commissions and expense allowances on reinsurance ceded (Exhibit 1, Part 2, Line 26.1, Col. 1) .....	3,423,912	3,123,808
7. Reserve adjustments on reinsurance ceded .....		
8. Miscellaneous Income:		
8.1 Income from fees associated with investment management, administration and contract guarantees from Separate Accounts .....		
8.2 Charges and fees for deposit-type contracts .....		
8.3 Aggregate write-ins for miscellaneous income .....	1,756	1,426
9. Total (Lines 1 to 8.3) .....	90,763,887	80,997,154
10. Death benefits .....	16,335,771	14,327,708
11. Matured endowments (excluding guaranteed annual pure endowments) .....	132,103	37,000
12. Annuity benefits (Exhibit 8, Part 2, Line 6.4, Cols. 4 + 8) .....	3,399,436	2,727,780
13. Disability benefits and benefits under accident and health contracts .....	211,334	242,742
14. Coupons, guaranteed annual pure endowments and similar benefits .....		
15. Surrender benefits and withdrawals for life contracts .....	13,482,441	14,281,102
16. Group conversions .....		
17. Interest and adjustments on contract or deposit-type contract funds .....	125,176	74,054
18. Payments on supplementary contracts with life contingencies .....	1,069,309	979,082
19. Increase in aggregate reserves for life and accident and health contracts .....	34,440,257	25,478,350
20. Totals (Lines 10 to 19) .....	69,195,827	58,147,818
21. Commissions on premiums, annuity considerations, and deposit-type contract funds (direct business only) (Exhibit 1, Part 2, Line 31, Col. 1) .....	9,262,380	9,483,555
22. Commissions and expense allowances on reinsurance assumed (Exhibit 1, Part 2, Line 26.2, Col. 1) .....		
23. General insurance expenses (Exhibit 2, Line 10, Cols. 1, 2, 3 and 4) .....	7,969,402	7,902,827
24. Insurance taxes, licenses and fees, excluding federal income taxes (Exhibit 3, Line 7, Cols. 1 + 2 + 3) .....	1,365,001	1,416,485
25. Increase in loading on deferred and uncollected premiums .....	(297,322)	(20,146)
26. Net transfers to or (from) Separate Accounts net of reinsurance .....		
27. Aggregate write-ins for deductions .....	35,512	(241)
28. Totals (Lines 20 to 27) .....	87,530,801	76,930,298
29. Net gain from operations before dividends to policyholders and federal income taxes (Line 9 minus Line 28) .....	3,233,086	4,066,857
30. Dividends to policyholders .....	963,206	863,457
31. Net gain from operations after dividends to policyholders and before federal income taxes (Line 29 minus Line 30) .....	2,269,880	3,203,400
32. Federal and foreign income taxes incurred (excluding tax on capital gains) .....	(138,937)	386,874
33. Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) (Line 31 minus Line 32) .....	2,408,817	2,816,526
34. Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax of \$ .....215,911 (excluding taxes of \$ .....530,224 transferred to the IMR) .....	594,729	(912,540)
35. Net income (Line 33 plus Line 34) .....	3,003,547	1,903,985
<b>CAPITAL AND SURPLUS ACCOUNT</b>		
36. Capital and surplus, December 31, prior year (Page 3, Line 38, Col. 2) .....	53,519,505	49,686,647
37. Net income (Line 35) .....	3,003,547	1,903,985
38. Change in net unrealized capital gains (losses) less capital gains tax of \$ .....927,222 .....	411,093	1,188,084
39. Change in net unrealized foreign exchange capital gain (loss) .....		
40. Change in net deferred income tax .....	436,513	1,860,902
41. Change in nonadmitted assets .....	1,180,352	(1,135,857)
42. Change in liability for reinsurance in unauthorized and certified companies .....		
43. Change in reserve on account of change in valuation basis, (increase) or decrease (Exh. 5A, Line 9999999, Col. 4) .....	(1,044,455)	
44. Change in asset valuation reserve .....	(1,443,459)	(267,632)
45. Change in treasury stock (Page 3, Lines 36.1 and 36.2, Col. 2 minus Col. 1) .....		
46. Surplus (contributed to) withdrawn from Separate Accounts during period .....		
47. Other changes in surplus in Separate Accounts Statement .....		
48. Change in surplus notes .....		
49. Cumulative effect of changes in accounting principles .....		
50. Capital changes:		
50.1 Paid in .....		
50.2 Transferred from surplus (Stock Dividend) .....		
50.3 Transferred to surplus .....		
51. Surplus adjustment:		
51.1 Paid in .....		
51.2 Transferred to capital (Stock Dividend) .....		
51.3 Transferred from capital .....		
51.4 Change in surplus as a result of reinsurance .....		
52. Dividends to stockholders .....		
53. Aggregate write-ins for gains and losses in surplus .....		283,376
54. Net change in capital and surplus for the year (Lines 37 through 53) .....	2,543,591	3,832,858
55. Capital and surplus, December 31, current year (Lines 36 + 54) (Page 3, Line 38) .....	56,063,097	53,519,505
<b>DETAILS OF WRITE-INS</b>		
08.301. Miscellaneous Income .....	1,756	1,426
08.302. ....		
08.303. ....		
08.398. Summary of remaining write-ins for Line 8.3 from overflow page .....		
08.399. Totals (Lines 08.301 thru 08.303 plus 08.398)(Line 8.3 above) .....	1,756	1,426
2701. Interest on Premium Tax Payment .....		(241)
2702. Miscellaneous Deductions .....	35,512	
2703. ....		
2798. Summary of remaining write-ins for Line 27 from overflow page .....		
2799. Totals (Lines 2701 thru 2703 plus 2798)(Line 27 above) .....	35,512	(241)
5301. Change in additional admissible DTA .....		283,376
5302. Correction of error in previously issued Financial Statements .....		
5303. ....		
5398. Summary of remaining write-ins for Line 53 from overflow page .....		
5399. Totals (Lines 5301 thru 5303 plus 5398)(Line 53 above) .....		283,376

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**CASH FLOW**

	1	2
	Current Year	Prior Year
<b>Cash from Operations</b>		
1. Premiums collected net of reinsurance .....	68,803,018	60,131,903
2. Net investment income .....	18,506,370	17,235,073
3. Miscellaneous income .....	3,519,432	3,058,779
4. Total (Lines 1 through 3) .....	90,828,820	80,425,755
5. Benefit and loss related payments .....	34,245,947	33,011,524
6. Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts .....		
7. Commissions, expenses paid and aggregate write-ins for deductions .....	18,287,462	18,510,944
8. Dividends paid to policyholders .....	873,001	978,732
9. Federal and foreign income taxes paid (recovered) net of \$ .....966,335 tax on capital gains (losses) .....	1,035,000	495,000
10. Total (Lines 5 through 9) .....	54,441,411	52,996,200
11. Net cash from operations (Line 4 minus Line 10) .....	36,387,409	27,429,556
<b>Cash from Investments</b>		
12. Proceeds from investments sold, matured or repaid:		
12.1 Bonds .....	93,285,544	85,817,185
12.2 Stocks .....	3,060,307	1,175,366
12.3 Mortgage loans .....		
12.4 Real estate .....		
12.5 Other invested assets .....		
12.6 Net gains or (losses) on cash, cash equivalents and short-term investments .....		
12.7 Miscellaneous proceeds .....		
12.8 Total investment proceeds (Lines 12.1 to 12.7) .....	96,345,851	86,992,551
13. Cost of investments acquired (long-term only):		
13.1 Bonds .....	115,791,338	110,945,694
13.2 Stocks .....	9,818,440	1,296,518
13.3 Mortgage loans .....		
13.4 Real estate .....		
13.5 Other invested assets .....		
13.6 Miscellaneous applications .....		
13.7 Total investments acquired (Lines 13.1 to 13.6) .....	125,609,778	112,242,212
14. Net increase (decrease) in contract loans and premium notes .....	942,174	675,930
15. Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14) .....	(30,206,101)	(25,925,591)
<b>Cash from Financing and Miscellaneous Sources</b>		
16. Cash provided (applied):		
16.1 Surplus notes, capital notes .....		
16.2 Capital and paid in surplus, less treasury stock .....		
16.3 Borrowed funds .....		
16.4 Net deposits on deposit-type contracts and other insurance liabilities .....	1,164,001	418,800
16.5 Dividends to stockholders .....		
16.6 Other cash provided (applied) .....	(542,965)	(272,207)
17. Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) .....	621,036	146,592
<b>RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS</b>		
18. Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) .....	6,802,344	1,650,556
19. Cash, cash equivalents and short-term investments:		
19.1 Beginning of year .....	5,480,617	3,830,060
19.2 End of year (Line 18 plus Line 19.1) .....	12,282,961	5,480,617

Note: Supplemental disclosures of cash flow information for non-cash transactions:

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**ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

	1 Total	2 Industrial Life	Ordinary			6 Credit Life (Group and Individual)	Group		Accident and Health			12 Aggregate of All Other Lines of Business
			3 Life Insurance	4 Individual Annuities	5 Supplementary Contracts		7 Life Insurance (a)	8 Annuities	9 Group	10 Credit (Group and Individual)	11 Other	
1. Premiums and annuity considerations for life and accident and health contracts	68,052,159		40,877,463	26,822,774			351,922					
2. Considerations for supplementary contracts with life contingencies	630,066				630,066							
3. Net investment income	18,095,126		10,616,234	7,025,705	444,772		8,416					
4. Amortization of Interest Maintenance Reserve (IMR)	560,869		261,739	285,480	13,650							
5. Separate Accounts net gain from operations excluding unrealized gains or losses												
6. Commissions and expense allowances on reinsurance ceded	3,423,912		3,423,912									
7. Reserve adjustments on reinsurance ceded												
8. Miscellaneous Income:												
8.1 Fees associated with income from investment management, administration and contract guarantees from Separate Accounts												
8.2 Charges and fees for deposit-type contracts												
8.3 Aggregate write-ins for miscellaneous income	1,756		827	929								
9. Totals (Lines 1 to 8.3)	90,763,887		55,180,175	34,134,887	1,088,487		360,338					
10. Death benefits	16,335,771		16,275,771				60,000					
11. Matured endowments (excluding guaranteed annual pure endowments)	132,103		132,103									
12. Annuity benefits	3,399,436			3,399,436								
13. Disability benefits and benefits under accident and health contracts	211,334		204,617				6,717					
14. Coupons, guaranteed annual pure endowments and similar benefits												
15. Surrender benefits and withdrawals for life contracts	13,482,441		4,933,223	8,549,218								
16. Group conversions			(2,659)				2,659					
17. Interest and adjustments on contract or deposit-type contract funds	125,176		94,021	18,187	12,542		426					
18. Payments on supplementary contracts with life contingencies	1,069,309				1,069,309							
19. Increase in aggregate reserves for life and accident and health contracts	34,440,257		15,005,676	19,427,703	2,959		3,919					
20. Totals (Lines 10 to 19)	69,195,827		36,642,750	31,394,545	1,084,811		73,722					
21. Commissions on premiums, annuity considerations and deposit-type contract funds (direct business only)	9,262,380		8,052,429	1,209,722			229					
22. Commissions and expense allowances on reinsurance assumed												
23. General insurance expenses	7,969,402		7,676,250	279,710	13,027		415					
24. Insurance taxes, licenses and fees, excluding federal income taxes	1,365,001		1,306,477	46,171	1,080		11,273					
25. Increase in loading on deferred and uncollected premiums	(297,322)		(297,322)									
26. Net transfers to or (from) Separate Accounts net of reinsurance												
27. Aggregate write-ins for deductions	35,512		31,518	3,993	1							
28. Totals (Lines 20 to 27)	87,530,801		53,412,103	32,934,140	1,098,919		85,638					
29. Net gain from operations before dividends to policyholders and federal income taxes (Line 9 minus Line 28)	3,233,086		1,768,072	1,200,747	(10,432)		274,699					
30. Dividends to policyholders	963,206		963,206									
31. Net gain from operations after dividends to policyholders and before federal income taxes (Line 29 minus Line 30)	2,269,880		804,866	1,200,747	(10,432)		274,699					
32. Federal income taxes incurred (excluding tax on capital gains)	(138,937)		(76,702)	(41,475)	(13,751)		(7,009)					
33. Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) (Line 31 minus Line 32)	2,408,817		881,568	1,242,222	3,319		281,708					
<b>DETAILS OF WRITE-INS</b>												
08.301. Miscellaneous Income	1,756		827	929								
08.302.												
08.303.												
08.398. Summary of remaining write-ins for Line 8.3 from overflow page												
08.399. Totals (Lines 08.301 thru 08.303 plus 08.398) (Line 8.3 above)	1,756		827	929								
2701. Miscellaneous Deductions	35,512		31,518	3,993	1							
2702.												
2703.												
2798. Summary of remaining write-ins for Line 27 from overflow page												
2799. Totals (Lines 2701 thru 2703 plus 2798) (Line 27 above)	35,512		31,518	3,993	1							

(a) Includes the following amounts for FEGLI/SGLI: Line 1, Line 10, Line 16, Line 23, Line 24

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**ANALYSIS OF INCREASE IN RESERVES DURING THE YEAR**

	1 Total	2 Industrial Life	Ordinary			6 Credit Life (Group and Individual)	Group	
			3 Life Insurance	4 Individual Annuities	5 Supplementary Contracts		7 Life Insurance	8 Annuities
Involving Life or Disability Contingencies (Reserves)								
(Net of Reinsurance Ceded)								
1. Reserve December 31, prior year .....	351,306,715		186,008,704	157,260,491	7,964,380		73,140	
2. Tabular net premiums or considerations .....	71,606,845		43,942,851	26,822,775	630,066		211,153	
3. Present value of disability claims incurred .....	79,665		63,385		XXX		16,280	
4. Tabular interest .....	14,960,777		8,717,928	5,876,306	360,945		5,598	
5. Tabular less actual reserve released .....	(1,025,743)		223,702	(1,322,721)	81,258		(7,982)	
6. Increase in reserve on account of change in valuation basis .....	1,044,455			1,044,455				
7. Other increases (net) .....								
8. Totals (Lines 1 to 7) .....	437,972,714		238,956,570	189,681,306	9,036,649		298,189	
9. Tabular cost .....	29,204,065		28,989,652		XXX		214,413	
10. Reserves released by death .....	890,608		890,608	XXX	XXX			XXX
11. Reserves released by other terminations (net) .....	7,857,313		7,857,313					
12. Annuity, supplementary contract and disability payments involving life contingencies .....	13,229,299		204,617	11,948,656	1,069,309		6,717	
13. Net transfers to or (from) Separate Accounts .....								
14. Total Deductions (Lines 9 to 13) .....	51,181,285		37,942,190	11,948,656	1,069,309		221,130	
15. Reserve December 31, current year	386,791,429		201,014,380	177,732,650	7,967,340		77,059	

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**EXHIBIT OF NET INVESTMENT INCOME**

	1 Collected During Year	2 Earned During Year
1. U.S. Government bonds	(a) 3,160,668	2,996,784
1.1 Bonds exempt from U.S. tax	(a) 134,619	151,938
1.2 Other bonds (unaffiliated)	(a) 13,234,641	14,050,289
1.3 Bonds of affiliates	(a)	
2.1 Preferred stocks (unaffiliated)	(b)	
2.11 Preferred stocks of affiliates	(b)	
2.2 Common stocks (unaffiliated)	501,730	533,882
2.21 Common stocks of affiliates		
3. Mortgage loans	(c)	
4. Real estate	(d)	
5. Contract loans	821,816	785,425
6. Cash, cash equivalents and short-term investments	(e) 17,421	17,421
7. Derivative instruments	(f)	
8. Other invested assets		
9. Aggregate write-ins for investment income	4,628	4,752
10. Total gross investment income	17,875,524	18,540,490
11. Investment expenses		(g) 443,461
12. Investment taxes, licenses and fees, excluding federal income taxes		(g) 1,903
13. Interest expense		(h)
14. Depreciation on real estate and other invested assets		(i)
15. Aggregate write-ins for deductions from investment income		
16. Total deductions (Lines 11 through 15)		445,364
17. Net investment income (Line 10 minus Line 16)		18,095,126
<b>DETAILS OF WRITE-INS</b>		
0901. Security lending income	4,557	4,680
0902. Miscellaneous income	71	71
0903.		
0998. Summary of remaining write-ins for Line 9 from overflow page		
0999. Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above)	4,628	4,752
1501.		
1502.		
1503.		
1598. Summary of remaining write-ins for Line 15 from overflow page		
1599. Totals (Lines 1501 thru 1503 plus 1598) (Line 15, above)		

- (a) Includes \$ 361,419 accrual of discount less \$ 1,411,955 amortization of premium and less \$ 938,153 paid for accrued interest on purchases.
- (b) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued dividends on purchases.
- (c) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on purchases.
- (d) Includes \$ for company's occupancy of its own buildings; and excludes \$ interest on encumbrances.
- (e) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on purchases.
- (f) Includes \$ accrual of discount less \$ amortization of premium.
- (g) Includes \$ investment expenses and \$ investment taxes, licenses and fees, excluding federal income taxes, attributable to segregated and Separate Accounts.
- (h) Includes \$ interest on surplus notes and \$ interest on capital notes.
- (i) Includes \$ depreciation on real estate and \$ depreciation on other invested assets.

**EXHIBIT OF CAPITAL GAINS (LOSSES)**

	1	2	3	4	5
	Realized Gain (Loss) On Sales or Maturity	Other Realized Adjustments	Total Realized Capital Gain (Loss) (Columns 1 + 2)	Change in Unrealized Capital Gain (Loss)	Change in Unrealized Foreign Exchange Capital Gain (Loss)
1. U.S. Government bonds	939,321		939,321		
1.1 Bonds exempt from U.S. tax					
1.2 Other bonds (unaffiliated)	620,163	(214,739)	405,424	58,492	
1.3 Bonds of affiliates					
2.1 Preferred stocks (unaffiliated)	2		2		
2.11 Preferred stocks of affiliates					
2.2 Common stocks (unaffiliated)	693,684	(48,267)	645,417	1,179,066	
2.21 Common stocks of affiliates					
3. Mortgage loans					
4. Real estate					
5. Contract loans					
6. Cash, cash equivalents and short-term investments					
7. Derivative instruments					
8. Other invested assets				100,758	
9. Aggregate write-ins for capital gains (losses)	342,749	30,743	373,492		
10. Total capital gains (losses)	2,595,919	(232,263)	2,363,656	1,338,316	
<b>DETAILS OF WRITE-INS</b>					
0901. Litigation proceeds	342,749	30,743	373,492		
0902.					
0903.					
0998. Summary of remaining write-ins for Line 9 from overflow page					
0999. Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above)	342,749	30,743	373,492		

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**EXHIBIT - 1 PART 1 - PREMIUMS AND ANNUITY CONSIDERATIONS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS**

	1 Total	2 Industrial Life	Ordinary		5 Credit Life (Group and Individual)	Group		Accident and Health			11 Aggregate of All Other Lines of Business
			3 Life Insurance	4 Individual Annuities		6 Life Insurance	7 Annuities	8 Group	9 Credit (Group and Individual)	10 Other	
<b>FIRST YEAR (other than single)</b>											
1. Uncollected	(15,152)		(15,152)								
2. Deferred and accrued	1,306,492		1,306,492								
3. Deferred, accrued and uncollected:											
3.1 Direct	1,338,973		1,338,973								
3.2 Reinsurance assumed											
3.3 Reinsurance ceded	47,633		47,633								
3.4 Net (Line 1 + Line 2)	1,291,340		1,291,340								
4. Advance	12,829		12,829								
5. Line 3.4 - Line 4	1,278,510		1,278,510								
6. Collected during year:											
6.1 Direct	6,811,420		4,706,077	2,105,343							
6.2 Reinsurance assumed											
6.3 Reinsurance ceded	1,350,948		1,350,948								
6.4 Net	5,460,473		3,355,129	2,105,343							
7. Line 5 + Line 6.4	6,738,983		4,633,639	2,105,343							
8. Prior year (uncollected + deferred and accrued - advance)	1,716,663		1,716,663								
9. First year premiums and considerations:											
9.1 Direct	6,317,406		4,212,062	2,105,343							
9.2 Reinsurance assumed											
9.3 Reinsurance ceded	1,295,086		1,295,086								
9.4 Net (Line 7 - Line 8)	5,022,319		2,916,976	2,105,343							
<b>SINGLE</b>											
10. Single premiums and considerations:											
10.1 Direct	25,765,902		2,298,365	23,467,537							
10.2 Reinsurance assumed											
10.3 Reinsurance ceded											
10.4 Net	25,765,902		2,298,365	23,467,537							
<b>RENEWAL</b>											
11. Uncollected	(457,458)		(416,498)			(40,960)					
12. Deferred and accrued	15,770,123		15,769,763			360					
13. Deferred, accrued and uncollected:											
13.1 Direct	16,248,378		16,248,378								
13.2 Reinsurance assumed											
13.3 Reinsurance ceded	935,713		895,113			40,601					
13.4 Net (Line 11 + Line 12)	15,312,664		15,353,265			(40,601)					
14. Advance	102,162		101,562			600					
15. Line 13.4 - Line 14	15,210,502		15,251,703			(41,201)					
16. Collected during year:											
16.1 Direct	47,247,410		45,168,351	1,249,893		829,166					
16.2 Reinsurance assumed	2,420		2,420								
16.3 Reinsurance ceded	10,481,258		10,004,116			477,142					
16.4 Net	36,768,572		35,166,655	1,249,893		352,023					
17. Line 15 + Line 16.4	51,979,074		50,418,358	1,249,893		310,823					
18. Prior year (uncollected + deferred and accrued - advance)	14,715,136		14,756,235			(41,099)					
19. Renewal premiums and considerations:											
19.1 Direct	47,751,822		45,673,362	1,249,893		828,566					
19.2 Reinsurance assumed	2,420		2,420								
19.3 Reinsurance ceded	10,490,304		10,013,660			476,644					
19.4 Net (Line 17 - Line 18)	37,263,937		35,662,122	1,249,893		351,922					
<b>TOTAL</b>											
20. Total premiums and annuity considerations:											
20.1 Direct	79,835,130		52,183,790	26,822,774		828,566					
20.2 Reinsurance assumed	2,420		2,420								
20.3 Reinsurance ceded	11,785,391		11,308,747			476,644					
20.4 Net (Lines 9.4 + 10.4 + 19.4)	68,052,159		40,877,463	26,822,774		351,922					

**EXHIBIT - 1 PART 2 - DIVIDENDS AND COUPONS APPLIED, REINSURANCE COMMISSIONS AND EXPENSE ALLOWANCES AND COMMISSIONS INCURRED (Direct Business Only)**

	1 Total	2 Industrial Life	Ordinary		5 Credit Life (Group and Individual)	Group		Accident and Health			11 Aggregate of All Other Lines of Business
			3 Life Insurance	4 Individual Annuities		6 Life Insurance	7 Annuities	8 Group	9 Credit (Group and Individual)	10 Other	
<b>DIVIDENDS AND COUPONS APPLIED (included in Part 1)</b>											
21. To pay renewal premiums .....	135,211		135,211								
22. All other .....	715,361		715,361								
<b>REINSURANCE COMMISSIONS AND EXPENSE ALLOWANCES INCURRED</b>											
23. First year (other than single):											
23.1 Reinsurance ceded .....	1,495,241		1,495,241								
23.2 Reinsurance assumed .....											
23.3 Net ceded less assumed .....	1,495,241		1,495,241								
24. Single:											
24.1 Reinsurance ceded .....											
24.2 Reinsurance assumed .....											
24.3 Net ceded less assumed .....											
25. Renewal:											
25.1 Reinsurance ceded .....	1,928,670		1,928,670								
25.2 Reinsurance assumed .....											
25.3 Net ceded less assumed .....	1,928,670		1,928,670								
26. Totals:											
26.1 Reinsurance ceded (Page 6, Line 6) .....	3,423,912		3,423,912								
26.2 Reinsurance assumed (Page 6, Line 22) .....											
26.3 Net ceded less assumed .....	3,423,912		3,423,912								
<b>COMMISSIONS INCURRED (direct business only)</b>											
27. First year (other than single) .....	4,600,375		4,558,595	41,780							
28. Single .....	1,190,826		65,926	1,124,900							
29. Renewal .....	3,451,995		3,427,908	23,857		229					
30. Deposit-type contract funds .....	19,185		19,185								
31. Totals (to agree with Page 6, Line 21)	9,262,380		8,052,429	1,209,722		229					

**ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY  
EXHIBIT 2 - GENERAL EXPENSES**

	Insurance				5 Investment	6 Total
	1 Life	2 Accident and Health		4 All Other Lines of Business		
		2 Cost Containment	3 All Other			
1. Rent	251,534				1,709	253,244
2. Salaries and wages	3,601,104				20,754	3,621,858
3.11 Contributions for benefit plans for employees	1,440,156					1,440,156
3.12 Contributions for benefit plans for agents						
3.21 Payments to employees under non-funded benefit plans						
3.22 Payments to agents under non-funded benefit plans						
3.31 Other employee welfare	62,621				7,211	69,832
3.32 Other agent welfare						
4.1 Legal fees and expenses	2,701					2,701
4.2 Medical examination fees	300,004					300,004
4.3 Inspection report fees	233,228					233,228
4.4 Fees of public accountants and consulting actuaries	137,510					137,510
4.5 Expense of investigation and settlement of policy claims	10,993					10,993
5.1 Traveling expenses	157,503					157,503
5.2 Advertising	242,769					242,769
5.3 Postage, express, telegraph and telephone	398,730					398,730
5.4 Printing and stationery	93,776					93,776
5.5 Cost or depreciation of furniture and equipment	661,102					661,102
5.6 Rental of equipment						
5.7 Cost or depreciation of EDP equipment and software						
6.1 Books and periodicals	5,788					5,788
6.2 Bureau and association fees	49,755					49,755
6.3 Insurance, except on real estate	45,611					45,611
6.4 Miscellaneous losses						
6.5 Collection and bank service charges						
6.6 Sundry general expenses						
6.7 Group service and administration fees						
6.8 Reimbursements by uninsured plans						
7.1 Agency expense allowance	16,803					16,803
7.2 Agents' balances charged off (less \$ recovered)						
7.3 Agency conferences other than local meetings						
9.1 Real estate expenses						
9.2 Investment expenses not included elsewhere					413,786	413,786
9.3 Aggregate write-ins for expenses	257,713					257,713
10. General expenses incurred	7,969,402				443,461	8,412,862
11. General expenses unpaid December 31, prior year	511,033				96,528	607,561
12. General expenses unpaid December 31, current year	611,859				105,270	717,129
13. Amounts receivable relating to uninsured plans, prior year						
14. Amounts receivable relating to uninsured plans, current year						
15. General expenses paid during year (Lines 10+11-12-13+14)	7,868,575				434,718	8,303,294
<b>DETAILS OF WRITE-INS</b>						
09.301. Consulting Fees	257,713					257,713
09.302.						
09.303.						
09.398. Summary of remaining write-ins for Line 9.3 from overflow page						
09.399. Totals (Lines 09.301 thru 09.303 plus 09.398) (Line 9.3 above)	257,713					257,713

(a) Includes management fees of \$ \_\_\_\_\_ to affiliates and \$ \_\_\_\_\_ to non-affiliates.

**EXHIBIT 3 - TAXES, LICENSES AND FEES (EXCLUDING FEDERAL INCOME TAXES)**

	Insurance			4 Investment	5 Total
	1 Life	2 Accident and Health	3 All Other Lines of Business		
1. Real estate taxes					
2. State insurance department licenses and fees	258,409			395	258,804
3. State taxes on premiums	840,817				840,817
4. Other state taxes, including \$ for employee benefits	1,747				1,747
5. U.S. Social Security taxes	265,233			1,508	266,741
6. All other taxes	(1,206)				(1,206)
7. Taxes, licenses and fees incurred	1,365,001			1,903	1,366,904
8. Taxes, licenses and fees unpaid December 31, prior year	538,057			162	538,220
9. Taxes, licenses and fees unpaid December 31, current year	559,218				559,218
10. Taxes, licenses and fees paid during year (Lines 7 + 8 - 9)	1,343,840			2,066	1,345,906

**EXHIBIT 4 - DIVIDENDS OR REFUNDS**

	1 Life	2 Accident and Health
	1. Applied to pay renewal premiums	135,211
2. Applied to shorten the endowment or premium-paying period		
3. Applied to provide paid-up additions	715,361	
4. Applied to provide paid-up annuities		
5. Total Lines 1 through 4	850,573	
6. Paid in cash	13,950	
7. Left on deposit	5,663	
8. Aggregate write-ins for dividend or refund options	2,816	
9. Total Lines 5 through 8	873,002	
10. Amount due and unpaid		
11. Provision for dividends or refunds payable in the following calendar year	983,015	
12. Terminal dividends		
13. Provision for deferred dividend contracts		
14. Amount provisionally held for deferred dividend contracts not included in Line 13		
15. Total Lines 10 through 14	983,015	
16. Total from prior year	892,810	
17. Total dividends or refunds (Lines 9 + 15 - 16)	963,206	
<b>DETAILS OF WRITE-INS</b>		
0801. Dividends Paid to Buy One Year Term	2,816	
0802.		
0803.		
0898. Summary of remaining write-ins for Line 8 from overflow page		
0899. Totals (Lines 0801 thru 0803 plus 0898) (Line 8 above)	2,816	

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**EXHIBIT 5 - AGGREGATE RESERVE FOR LIFE CONTRACTS**

1		2	3	4	5	6
Valuation Standard		Total	Industrial	Ordinary	Credit (Group and Individual)	Group
0100001.	58 CSO 3% CRVM 67-84	8,142,958		8,142,958		
0100002.	58 CSO 3% NLP 67-84	5,353		5,353		
0100003.	58 CSO 3% GRADED 71-84	91,636		91,636		
0100004.	58 CSO 3.5% CRVM 67-84	822,199		822,199		
0100005.	58 CSO 4% CRVM 80-84	15,959		15,959		
0100006.	58 CET 3% 67-84	498,687		498,687		
0100007.	58 CET 3.5% 67-84	44,123		44,123		
0100008.	80 CSO 5% CRVM 84-02	7,949,032		7,949,032		
0100009.	80 CSO 5% NLP 84-04	198,254		198,254		
0100010.	80 CSO 5.5% CRVM 91-92	1,735,191		1,735,191		
0100011.	80 CSO 4% CRVM 86-91,94,96-08	35,094,983		35,094,983		
0100012.	80 CSO 4% NLP 94-08	6,129,219		6,129,219		
0100013.	80 CSO 4.5% CRVM 91-05	119,508,440		119,508,440		
0100014.	80 CSO 4.5% NLP 94-05	430,960		430,960		
0100015.	80 CET 4.0% 07-08	25,607		25,607		
0100016.	80 CET 4.5% 94-05	371,902		371,902		
0100017.	80 CET 5% 84-94	208,809		208,809		
0100018.	80 CET 5.5% 91-92	42,029		42,029		
0100019.	01 CSO 3.50% CRVM 12-NB	29,707		29,707		
0100020.	01 CSO 4.00% MOD 04-NB	22,509,015		22,509,015		
0100021.	01 CSO 4.50% CRVM 05	337,456		337,456		
0100022.	01 CSO 4.00% CRVM 06-NB	50,872,170		50,872,170		
0100023.	01 CSO 4.00% NLP 09-NB	38,467		38,467		
0100024.	GROUP UNEARNED PREMIUM					
0199997.	Totals (Gross)	255,102,159		255,102,159		
0199998.	Reinsurance ceded	58,736,058		58,736,058		
0199999.	Life Insurance: Totals (Net)	196,366,101		196,366,101		
0200001.	71 IAM 6% IMMEDIATE 77-83	8,928	XXX	8,928	XXX	
0200002.	71 IAM 7.5% IMMEDIATE 84-85	7,790	XXX	7,790	XXX	
0200003.	83a 9.25% IMMEDIATE 86	11,378	XXX	11,378	XXX	
0200004.	83a 8.00% IMMEDIATE 87	25,566	XXX	25,566	XXX	
0200005.	83a 8.75% IMMEDIATE 88-89	265,275	XXX	265,275	XXX	
0200006.	83a 8.25% IMMEDIATE 90-91	429,527	XXX	429,527	XXX	
0200007.	83a 7.75% IMMEDIATE 92	353,196	XXX	353,196	XXX	
0200008.	83a 7.00% IMMEDIATE 93	40,366	XXX	40,366	XXX	
0200009.	83a 6.50% IMMEDIATE 94	254,759	XXX	254,759	XXX	
0200010.	83a 7.25% IMMEDIATE 95	80,380	XXX	80,380	XXX	
0200011.	83a 6.75% IMMEDIATE 96-97	155,506	XXX	155,506	XXX	
0200012.	83a 6.25% IMMEDIATE 98	102,560	XXX	102,560	XXX	
0200013.	a-2000 6.25% IMMEDIATE 99	301,215	XXX	301,215	XXX	
0200014.	a-2000 6.00% IMMEDIATE 00	193,916	XXX	193,916	XXX	
0200015.	a-2000 4.50% IMMEDIATE 01	79,704	XXX	79,704	XXX	
0200016.	a-2000 3.00% IMMEDIATE 02-NB	2,004,523	XXX	2,004,523	XXX	
0200017.	CARVM 4.50% IMMEDIATE 98	5	XXX	5	XXX	
0200018.	CARVM 5.00% IMMEDIATE 97-99	5,422	XXX	5,422	XXX	
0200019.	CARVM 5.25% IMMEDIATE 00-01		XXX		XXX	
0200020.	CARVM 6.00% DEFERRED	2,086,756	XXX	2,086,756	XXX	
0200021.	CARVM 6.25% DEFERRED	7,130,577	XXX	7,130,577	XXX	
0200022.	CARVM 7.25% DEFERRED	1,070,656	XXX	1,070,656	XXX	
0200023.	CARVM 7.00% DEFERRED	58,551	XXX	58,551	XXX	
0200024.	CARVM 6.75% DEFERRED	19,011,831	XXX	19,011,831	XXX	
0200025.	CARVM 6.50% DEFERRED	1,143,291	XXX	1,143,291	XXX	
0200026.	CARVM 5.75% DEFERRED	6,758,770	XXX	6,758,770	XXX	
0200027.	CARVM 5.25% DEFERRED	20,247,054	XXX	20,247,054	XXX	
0200028.	CARVM 5.50% DEFERRED	14,470,777	XXX	14,470,777	XXX	
0200029.	CARVM 5.00% DEFERRED	20,629,834	XXX	20,629,834	XXX	
0200030.	CARVM 4.75% DEFERRED	22,903,228	XXX	22,903,228	XXX	
0200031.	CARVM 4.50% DEFERRED	17,467,323	XXX	17,467,323	XXX	
0200032.	CARVM 4.25% DEFERRED	17,612,761	XXX	17,612,761	XXX	
0200033.	CARVM 3.75% DEFERRED	22,821,225	XXX	22,821,225	XXX	
0299997.	Totals (Gross)	177,732,649	XXX	177,732,649	XXX	
0299998.	Reinsurance ceded		XXX		XXX	
0299999.	Annuities: Totals (Net)	177,732,649	XXX	177,732,649	XXX	
0300001.	58 CSO 3%	9,039		9,039		
0300002.	71 IAM 7.5%	5,417		5,417		
0300003.	59-61 US TABLE 56 OASDI REMAR TABLE 3%	35,612		35,612		
0300004.	69-71 US TBL + 2/3 62 OASDI REM TBL 7.5%	10,737		10,737		
0300005.	71 IAM 6% IMMEDIATE 77-80	2,147		2,147		
0300006.	83a 7.75% IMMEDIATE 92	207,737		207,737		
0300007.	83a 7.00% IMMEDIATE 93	531,514		531,514		
0300008.	83a 6.50% IMMEDIATE 94	336,720		336,720		
0300009.	83a 7.25% IMMEDIATE 95	196,699		196,699		
0300010.	83a 6.75% IMMEDIATE 96-97	591,215		591,215		
0300011.	83a 6.25% IMMEDIATE 98-99	799,152		799,152		
0300012.	83a 6.00% IMMEDIATE 00	476,007		476,007		
0300013.	2000 4.50% IMMEDIATE 01-02	776,000		776,000		
0300014.	2000 3.00% IMMEDIATE 03-NB	3,989,340		3,989,340		
0399997.	Totals (Gross)	7,967,337		7,967,337		
0399998.	Reinsurance ceded					
0399999.	SCWLC: Totals (Net)	7,967,337		7,967,337		
0400001.	59 ADB 58 CSO 3%	10,355		10,355		
0400002.	59 ADB 80 CSO 5%	8,657		8,657		
0400003.	59 ADB 80 CSO 4.5%	1,006,586		1,006,586		
0400004.	59 ADB 80 CSO 4.00%	237,282		237,282		
0400005.	59 ADB WITH 2001 CSO 4.00%	138,008		138,008		
0499997.	Totals (Gross)	1,400,889		1,400,889		
0499998.	Reinsurance ceded	1,400,889		1,400,889		
0499999.	Accidental Death Benefits: Totals (Net)					
0500001.	52 INTERCO DISA 58 CSO 3%	5,243		5,243		
0500002.	52 INTERCO DISA 80 CSO 5%	32,375		32,375		
0500003.	52 INTERCO DISA 80 CSO 4.5%	676,639		676,639		
0500004.	52 INTERCO DISA 80 CSO 4.0%	213		213		

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**EXHIBIT 5 - AGGREGATE RESERVE FOR LIFE CONTRACTS**

1	2	3	4	5 Credit (Group and Individual)	6
Valuation Standard	Total	Industrial	Ordinary		Group
0500005. 85 CIDA 80 CS0 4.0% .....	67,240		67,240		
0500006. 85 CIDA 80 CS0 4.5% .....	591,772		591,772		
0500007. 85 CIDA 01 CS0 4.0% .....	11,068		11,068		
0500008. 70 INTERCO 01 CS0 4.00% .....	288,318		288,318		
0599997. Totals (Gross)	1,672,868		1,672,868		
0599998. Reinsurance ceded	412,879		412,879		
0599999. Disability-Active Lives: Totals (Net)	1,259,989		1,259,989		
0600001. 52 INTERCO DISA 3% .....	755,377		755,377		
0600002. 70 INTERCO DISA 3% .....	374,327				374,327
0600003. 85 CIDA 80 CS0 4.5% .....	27,047		27,047		
0600004. 85 CIDA 80 CS0 4.0% .....	54,167		54,167		
0699997. Totals (Gross)	1,210,917		836,591		374,327
0699998. Reinsurance ceded	372,542		75,274		297,268
0699999. Disability-Disabled Lives: Totals (Net)	838,376		761,317		77,059
0700001. Excess valuation net premiums over corresponding gross premiums .....	2,738,453		2,738,453		
0700002. Non-deduction of deferreds .....	1,457,768		1,457,768		
0700003. Surrender values-excess of res .....					
0700004. Addln actuarial res-Asset/Liab .....					
0700005. Matured Option Reserve .....	70,842		70,842		
0700006. Group Conversion Reserve .....	117,092		117,092		
0799997. Totals (Gross)	4,384,155		4,384,155		
0799998. Reinsurance ceded	1,757,180		1,757,180		
0799999. Miscellaneous Reserves: Totals (Net)	2,626,975		2,626,975		
9999999. Totals (Net) - Page 3, Line 1	386,791,427		386,714,369		77,059

**EXHIBIT 5 - INTERROGATORIES**

- 1.1 Has the reporting entity ever issued both participating and non-participating contracts?..... Yes [ X ] No [ ]
- 1.2 If not, state which kind is issued. ....
- 2.1 Does the reporting entity at present issue both participating and non-participating contracts?..... Yes [ X ] No [ ]
- 2.2 If not, state which kind is issued. ....
3. Does the reporting entity at present issue or have in force contracts that contain non-guaranteed elements?..... Yes [ X ] No [ ]  
If so, attach a statement that contains the determination procedures, answers to the interrogatories and an actuarial opinion as described in the instructions.
4. Has the reporting entity any assessment or stipulated premium contracts in force? ..... Yes [ ] No [ X ]  
If so, state:
- 4.1 Amount of insurance? ..... \$ .....
- 4.2 Amount of reserve? ..... \$ .....
- 4.3 Basis of reserve: .....
- 4.4 Basis of regular assessments: .....
- 4.5 Basis of special assessments: .....
- 4.6 Assessments collected during the year ..... \$ .....
5. If the contract loan interest rate guaranteed in any one or more of its currently issued contracts is less than 5%, not in advance, state the contract loan rate guarantees on any such contracts. ....
6. Does the reporting entity hold reserves for any annuity contracts that are less than the reserves that would be held on a standard basis? ..... Yes [ ] No [ X ]
- 6.1 If so, state the amount of reserve on such contracts on the basis actually held: ..... \$ .....
- 6.2 That would have been held (on an exact or approximate basis) using the actual ages of the annuitants; the interest rate(s) used in 6.1; and the same mortality basis used by the reporting entity for the valuation of comparable annuity benefits issued to standard lives. If the reporting entity has no comparable annuity benefits for standard lives to be valued, the mortality basis shall be the table most recently approved by the state of domicile for valuing individual annuity benefits: ..... \$ .....
- Attach statement of methods employed in their valuation.
7. Does the reporting entity have any Synthetic GIC contracts or agreements in effect as of December 31 of the current year? ..... Yes [ ] No [ X ]
- 7.1 If yes, state the total dollar amount of assets covered by these contracts or agreements ..... \$ .....
- 7.2 Specify the basis (fair value, amortized cost, etc.) for determining the amount: .....
- 7.3 State the amount of reserves established for this business: ..... \$ .....
- 7.4 Identify where the reserves are reported in the blank: .....
8. Does the reporting entity have any Contingent Deferred Annuity contracts or agreements in effect as of December 31 of the current year? ..... Yes [ ] No [ X ]
- 8.1 If yes, state the total dollar amount of account value covered by these contracts or agreements: ..... \$ .....
- 8.2 State the amount of reserves established for this business: ..... \$ .....
- 8.3 Identify where the reserves are reported in the blank: .....
9. Does the reporting entity have any Guaranteed Lifetime Income Benefit contracts, agreements or riders in effect as of December 31 of the current year? ..... Yes [ ] No [ X ]
- 9.1 If yes, state the total dollar amount of any account value associated with these contracts, agreements or riders: ..... \$ .....
- 9.2 State the amount of reserves established for this business: ..... \$ .....
- 9.3 Identify where the reserves are reported in the blank: .....

**EXHIBIT 5A - CHANGES IN BASES OF VALUATION DURING THE YEAR**

1 Description of Valuation Class	2 Valuation Basis		4 Increase in Actuarial Reserve Due to Change
	2 Changed From	3 Changed To	
Ordinary Individual Annuities .....	CARVM 6.00% Deferred .....	CARVM 3.75% Deferred .....	35,016
Ordinary Individual Annuities .....	CARVM 6.25% Deferred .....	CARVM 3.75% Deferred .....	167,510
Ordinary Individual Annuities .....	CARVM 6.50% Deferred .....	CARVM 3.75% Deferred .....	44,402
Ordinary Individual Annuities .....	CARVM 6.75% Deferred .....	CARVM 3.75% Deferred .....	797,527
0199999. Subtotal (Page 7, Line 6)	XXX	XXX	1,044,455
9999999 - Total (Column 4, only)			1,044,455

**EXHIBIT 6 - AGGREGATE RESERVES FOR ACCIDENT AND HEALTH CONTRACTS**

	1 Total	2 Group Accident and Health	3 Credit Accident and Health (Group and Individual)	4 Collectively Renewable	Other Individual Contracts				
					5 Non-Cancelable	6 Guaranteed Renewable	7 Non-Renewable for Stated Reasons Only	8 Other Accident Only	9 All Other
ACTIVE LIFE RESERVE									
1. Unearned premium reserves .....									
2. Additional contract reserves (a) .....									
3. Additional actuarial reserves-Asset/Liability analysis .....									
4. Reserve for future contingent benefits .....									
5. Reserve for rate credits .....									
6. Aggregate write-ins for reserves .....									
7. Totals (Gross) .....									
8. Reinsurance ceded .....									
9. Totals (Net)									
CLAIM RESERVE									
10. Present value of amounts not yet due on claims .....									
11. Additional actuarial reserves-Asset/Liability analysis .....									
12. Reserve for future contingent benefits .....									
13. Aggregate write-ins for reserves .....									
14. Totals (Gross) .....									
15. Reinsurance ceded .....									
16. Totals (Net)									
17. TOTAL (Net)									
18. TABULAR FUND INTEREST									
DETAILS OF WRITE-INS									
0601. ....									
0602. ....									
0603. ....									
0698. Summary of remaining write-ins for Line 6 from overflow page .....									
0699. TOTALS (Lines 0601 thru 0603 plus 0698) (Line 6 above)									
1301. ....									
1302. ....									
1303. ....									
1398. Summary of remaining write-ins for Line 13 from overflow page .....									
1399. TOTALS (Lines 1301 thru 1303 plus 1398) (Line 13 above)									

NONE

(a) Attach statement as to valuation standard used in calculating this reserve, specifying reserve bases, interest rates and methods.

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**EXHIBIT 7 - DEPOSIT TYPE CONTRACTS**

	1	2	3	4	5	6
	Total	Guaranteed Interest Contracts	Annuities Certain	Supplemental Contracts	Dividend Accumulations or Refunds	Premium and Other Deposit Funds
1. Balance at the beginning of the year before reinsurance .....	561,446			271,942	42,981	246,523
2. Deposits received during the year .....	192,399				5,663	186,736
3. Investment earnings credited to the account .....	25,435			12,543	1,711	11,181
4. Other net change in reserves .....						
5. Fees and other charges assessed .....						
6. Surrender charges .....						
7. Net surrender or withdrawal payments .....	74,656			12,934	2	61,720
8. Other net transfers to or (from) Separate Accounts .....						
9. Balance at the end of current year before reinsurance (Lines 1+2+3+4-5-6-7-8) .....	704,625			271,551	50,353	382,721
10. Reinsurance balance at the beginning of the year .....						
11. Net change in reinsurance assumed .....						
12. Net change in reinsurance ceded .....						
13. Reinsurance balance at the end of the year (Lines 10+11-12) .....						
14. Net balance at the end of current year after reinsurance (Lines 9 + 13)	704,625			271,551	50,353	382,721

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**EXHIBIT 8 - CLAIMS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS**

**PART 1 - Liability End of Current Year**

	1 Total	2 Industrial Life	Ordinary			6 Credit Life (Group and Individual)	Group		Accident and Health		
			3 Life Insurance	4 Individual Annuities	5 Supplementary Contracts		7 Life Insurance	8 Annuities	9 Group	10 Credit (Group and Individual)	11 Other
1. Due and unpaid:											
1.1 Direct .....											
1.2 Reinsurance assumed .....											
1.3 Reinsurance ceded .....											
1.4 Net .....											
2. In course of settlement:											
2.1 Resisted .....											
2.11 Direct .....											
2.12 Reinsurance assumed .....											
2.13 Reinsurance ceded .....											
2.14 Net .....			(b)	(b)		(b)	(b)				
2.2 Other .....											
2.21 Direct .....	2,823,767		2,808,767				15,000				
2.22 Reinsurance assumed .....											
2.23 Reinsurance ceded .....	655,691		640,691				15,000				
2.24 Net .....	2,168,077		(b) 2,168,077	(b)		(b)	(b)		(b)	(b)	(b)
3. Incurred but unreported:											
3.1 Direct .....	174,000		174,000								
3.2 Reinsurance assumed .....											
3.3 Reinsurance ceded .....											
3.4 Net .....	174,000		(b) 174,000	(b)		(b)	(b)		(b)	(b)	(b)
4. TOTALS .....											
4.1 Direct .....	2,997,767		2,982,767				15,000				
4.2 Reinsurance assumed .....											
4.3 Reinsurance ceded .....	655,691		640,691				15,000				
4.4 Net .....	2,342,077	(a)	(a) 2,342,077				(a)				

(a) Including matured endowments (but not guaranteed annual pure endowments) unpaid amounting to \$ ..... in Column 2, \$ ..... in Column 3 and \$ ..... in Column 7.

(b) Include only portion of disability and accident and health claim liabilities applicable to assumed "accrued" benefits. Reserves (including reinsurance assumed and net of reinsurance ceded) for unaccrued benefits for Ordinary Life Insurance \$ .....840,312  
 Individual Annuities \$ ..... , Credit Life (Group and Individual) \$ ..... , and Group Life \$ .....73,140 , are included in Page 3, Line 1, (See Exhibit 5, Section on Disability Disabled Lives); and for Group Accident and Health \$ .....  
 Credit (Group and Individual) Accident and Health \$ ..... , and Other Accident and Health \$ ..... are included in Page 3, Line 2 (See Exhibit 6, Claim Reserve).

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**EXHIBIT 8 - CLAIMS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS**

**PART 2 - Incurred During the Year**

	1 Total	2 Industrial Life (a)	Ordinary			6 Credit Life (Group and Individual)	Group		Accident and Health		
			3 Life Insurance (b)	4 Individual Annuities	5 Supplementary Contracts		7 Life Insurance (c)	8 Annuities	9 Group	10 Credit (Group and Individual)	11 Other
1. Settlements During the Year:											
1.1 Direct .....	29,724,445		24,494,704	3,399,436	1,069,309		760,995				
1.2 Reinsurance assumed .....											
1.3 Reinsurance ceded .....	9,086,820		8,392,542				694,278				
1.4 Net .....	(d) 20,637,625		16,102,162	3,399,436	1,069,309		66,717				
2. Liability December 31, current year from Part 1:											
2.1 Direct .....	2,997,767		2,982,767				15,000				
2.2 Reinsurance assumed .....											
2.3 Reinsurance ceded .....	655,691		640,691				15,000				
2.4 Net .....	2,342,077		2,342,077								
3. Amounts recoverable from reinsurers December 31, current year .....	312,123		297,123				15,000				
4. Liability December 31, prior year:											
4.1 Direct .....	3,506,088		3,506,088								
4.2 Reinsurance assumed .....											
4.3 Reinsurance ceded .....	1,306,103		1,306,103								
4.4 Net .....	2,199,986		2,199,986								
5. Amounts recoverable from reinsurers December 31, prior year .....	680,360		680,360								
6. Incurred Benefits											
6.1 Direct .....	29,216,124		23,971,382	3,399,436	1,069,309		775,995				
6.2 Reinsurance assumed .....											
6.3 Reinsurance ceded .....	8,068,171		7,343,893				724,278				
6.4 Net .....	21,147,953		16,627,490	3,399,436	1,069,309		51,717				

(a) Including matured endowments (but not guaranteed annual pure endowments) amounting to \$ ..... in Line 1.1, \$ ..... in Line 1.4.  
 \$ ..... in Line 6.1, and \$ ..... in Line 6.4.

(b) Including matured endowments (but not guaranteed annual pure endowments) amounting to \$ ..... 132,103 in Line 1.1, \$ ..... 132,103 in Line 1.4.  
 \$ ..... 132,103 in Line 6.1, and \$ ..... 132,103 in Line 6.4.

(c) Including matured endowments (but not guaranteed annual pure endowments) amounting to \$ ..... in Line 1.1, \$ ..... in Line 1.4.  
 \$ ..... in Line 6.1, and \$ ..... in Line 6.4.

(d) Includes \$ ..... premiums waived under total and permanent disability benefits.

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**EXHIBIT OF NON-ADMITTED ASSETS**

	1	2	3
	Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets (Col. 2 - Col. 1)
1. Bonds (Schedule D) .....			
2. Stocks (Schedule D):			
2.1 Preferred stocks .....			
2.2 Common stocks .....			
3. Mortgage loans on real estate (Schedule B):			
3.1 First liens .....			
3.2 Other than first liens.....			
4. Real estate (Schedule A):			
4.1 Properties occupied by the company .....			
4.2 Properties held for the production of income.....			
4.3 Properties held for sale .....			
5. Cash (Schedule E - Part 1), cash equivalents (Schedule E - Part 2) and short-term investments (Schedule DA) .....			
6. Contract loans .....	91,053	81,870	(9,183)
7. Derivatives (Schedule DB) .....			
8. Other invested assets (Schedule BA) .....	92,460	91,412	(1,048)
9. Receivables for securities .....			
10. Securities lending reinvested collateral assets (Schedule DL) .....			
11. Aggregate write-ins for invested assets .....			
12. Subtotals, cash and invested assets (Lines 1 to 11) .....	183,513	173,282	(10,231)
13. Title plants (for Title insurers only) .....			
14. Investment income due and accrued .....			
15. Premiums and considerations:			
15.1 Uncollected premiums and agents' balances in the course of collection .....	17,700	28,317	10,617
15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due .....	888,836	1,164,453	275,617
15.3 Accrued retrospective premiums .....			
16. Reinsurance:			
16.1 Amounts recoverable from reinsurers .....	32,498		(32,498)
16.2 Funds held by or deposited with reinsured companies .....			
16.3 Other amounts receivable under reinsurance contracts .....			
17. Amounts receivable relating to uninsured plans .....			
18.1 Current federal and foreign income tax recoverable and interest thereon .....			
18.2 Net deferred tax asset .....		932,785	932,785
19. Guaranty funds receivable or on deposit .....			
20. Electronic data processing equipment and software .....			
21. Furniture and equipment, including health care delivery assets .....	117,017	115,854	(1,163)
22. Net adjustment in assets and liabilities due to foreign exchange rates .....			
23. Receivables from parent, subsidiaries and affiliates .....			
24. Health care and other amounts receivable .....	(5,050)	838	5,888
25. Aggregate write-ins for other than invested assets .....	12,118	11,456	(662)
26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25) .....	1,246,632	2,426,985	1,180,352
27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts .....			
28. Total (Lines 26 and 27) .....	1,246,632	2,426,985	1,180,352
<b>DETAILS OF WRITE-INS</b>			
1101. ....			
1102. ....			
1103. ....			
1198. Summary of remaining write-ins for Line 11 from overflow page .....			
1199. Totals (Lines 1101 thru 1103 plus 1198)(Line 11 above)			
2501. Policy Liens .....	12,118	11,456	(662)
2502. ....			
2503. ....			
2598. Summary of remaining write-ins for Line 25 from overflow page .....			
2599. Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above)	12,118	11,456	(662)

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## NOTES TO FINANCIAL STATEMENTS

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### 1. Summary of Significant Accounting Policies

#### A. Accounting Practices

The accompanying financial statements have been completed in accordance with the accounting practices and procedures prescribed or permitted by the National Association of Insurance Commissioners (NAIC) and the State of Ohio.

#### B. Use of Estimates in the preparation of the Financial Statements

The preparation of financial statements in conformity with Statutory Accounting Principles as described in the Annual Statement Instructions and the Accounting Practices and Procedures manual requires that management make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

#### C. Accounting Policy

Life premiums are recognized as income over the premium paying period. Annuity premiums are recognized as revenue when received. Expenses incurred in connection with the acquiring of new business, including acquisition costs, are charged to operations as incurred.

In addition the company uses the following accounting policies:

- 1) Short-term investments are stated at amortized cost.
- 2) Bonds not backed by other loans are stated at amortized cost using the scientific amortization method.
- 3) Common stocks are at market.
- 4) Preferred stocks are at cost.
- 5) The company has no mortgage loans.
- 6) Single class and multi-class mortgage backed/asset-backed securities are stated at amortized cost using the scientific method including anticipated prepayments. The retrospective adjustment method is used to value these securities.
- 7) Broad Street Brokerage Insurance Agency, LLC, a subsidiary, is held as an investment. No other investments are held in subsidiaries or affiliates.
- 8) The company non-admits the underlying GAAP equity of Broad Street Brokerage Insurance Agency, LLC, a non-insurance company.
- 9) The company has no derivative instruments.
- 10) The company does not consider investment income as a factor in the deficiency reserve calculation, in accordance with SSAP No. 54, Individual and Group Accident and Health Contracts.
- 11) The company does not have accident and health contracts.
- 12) The company has not modified its capitalization policy from the prior period.
- 13) The company does not have pharmaceutical rebate receivables.

### 2. Accounting Changes and Correction of Errors

A. The Company had a change in valuation basis for Flexible Premium Deferred Annuities, within Ordinary Individual Annuities, issued prior to 1993. The valuation interest rate used to calculate reserves was lowered to 3.75% from 6.00% or higher. This change in valuation basis was reported on page 4 line 43 and detailed in Exhibit 5A. The impact was a \$1,044,455 decrease to surplus.

B. The company adopted SSAP No. 101, a replacement of SSAP No. 10R, effective 1/1/2012.

C. The company prepares its statutory financial statements in conformity with accounting practices prescribed or permitted by the State of Ohio. Effective January 1, 2001, the State of Ohio required that insurance companies domiciled in the state prepare their statutory basis financial statements in accordance with the NAIC Accounting Practices and Procedures manual subject to any deviations prescribed or permitted by the State of Ohio insurance commissioner.

### 3. Business Combinations and Goodwill

The company had no business combination or goodwill transactions.

### 4. Discontinued Operations

The company had no discontinued operations.

### 5. Investments

- A. The company has no investment in mortgage loans.
- B. The company was not involved in debt restructuring.
- C. The company has no investment in reverse mortgages.
- D. Loan-Backed Securities

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## NOTES TO FINANCIAL STATEMENTS

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1) Prepayment assumptions for mortgage-backed/ loan-backed and structured securities were obtained from market data vendors or broker dealer values.

2) The company held other-than-temporary impaired loaned-backed securities as listed below.

	(1)	(2)	(3)
	Amortized Cost Basis Before Other-than-Temporary Impairment	Other-than-Temporary Impairment Recognized in Loss	Fair Value (1 minus 2)
a. Intent to Sell	-	-	-
b. Inability or Lack of Intent to retain the investment in the security for a period of time sufficient to recover the amortized cost basis	373,061	10,619	362,397
c. Total 1st Quarter	373,016	10,619	362,397

d. Intent to Sell	-	-	-
e. Inability or Lack of Intent to retain the investment in the security for a period of time sufficient to recover the amortized cost basis	362,397.00	26,039.00	336,358.00
f. Total 2nd Quarter	362,397.00	26,039.00	336,358.00

g. Intent to Sell	-	-	-
h. Inability or Lack of Intent to retain the investment in the security for a period of time sufficient to recover the amortized cost basis	336,358	87,836	248,522
i. Total 3rd Quarter	336,358	87,836	248,522

j. Intent to Sell	-	-	-
k. Inability or Lack of Intent to retain the investment in the security for a period of time sufficient to recover the amortized cost basis	248,522	90,245	158,277
l. Total 4th Quarter	248,522	90,245	158,277

m. Annual Aggregate Total

214,739

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**NOTES TO FINANCIAL STATEMENTS**


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- 3) The company recognized current year other-than-temporary impairments as listed below.

(1)	(2)	(3)	(4)	(5)	(6)	(7)
CUSIP	Book/Adjusted Carrying Value Amortized Cost Before Current Period OTTI	Present Value of Projected Cash Flows	Recognized Other-Than-Temporary Impairment	Amortized Cost After Other-Than-Temporary Impairment	Fair Value at time of OTTI	Date of Financial Statement Where Reported
64352VMC2	373,016	362,397	10,619	236,805	362,397	March-12
64352VMC2	362,397	336,358	26,039	222,360	336,350	June-12
64352VMC2	336,358	248,522	87,836	206,590	248,522	September-12
64352VMC2	248,522	158,277	90,245	64,575	158,277	December-12
Total	XXX	XXX	\$ 214,739	XXX	XXX	XXX

- 4) All impaired securities (fair value is less than cost or amortized cost) for which an other-than temporary impairment has not been recognized in earnings as a realized loss (including securities with a recognized other-than-temporary impairment for non-interest related declines when a non-recognized interest related impairment remains):

Loss Position Less than 12 months		Loss Position 12 Months or Longer	
Unrealized Loss	Fair Value	Unrealized Loss	Fair Value
42,389	6,981,908	263,531	423,639

- 5) The company performed analysis on loaned-backed securities and determined exposure to credit risk is not a factor and does not warrant other-than-temporary impairment.

E. The company has no repurchase agreements.

F. The company does not invest in real estate.

G. The company does not have low income housing tax credit investments.

6. Joint Ventures, Partnerships and Limited Liability Companies.

A. The company has no investment in Joint Ventures, Partnerships or Limited Liability Companies that exceed 10% of its admitted assets.

B. The company did not recognize any impairment write down for its investments in Joint Ventures, Partnerships or Limited Liability Companies during the statement period.

7. Investment Income

There was no due and accrued income was excluded from surplus for 2012.

8. Derivative Instruments

The company holds no derivative instruments.

## NOTES TO FINANCIAL STATEMENTS

### 9. Income Taxes

#### A Components of Deferred Tax Assets (DTAs) and Deferred Tax Liabilities (DTLs):

	12/31/2012			12/31/2011			Change		
	Ordinary	Capital	Total	Ordinary	Capital	Total	Ordinary	Capital	Total
1									
a	14,380,218	406,663	14,786,881	14,082,536	494,629	14,577,165	297,682	(87,966)	209,716
b	-	-	-	-	-	-	-	-	-
c	14,380,218	406,663	14,786,881	14,082,536	494,629	14,577,165	297,682	(87,966)	209,716
d	-	-	-	5636,800	522,205	6,159,005	267,832	432,593	700,425
e	14,380,218	406,663	14,786,881	13,149,751	494,629	13,644,380	1,230,467	(87,966)	1,142,501
f	5,904,632	954,798	6,859,430	932,785	-	932,785	(932,785)	-	(932,785)
g	8,475,586	(548,135)	7,927,451	7,512,951	(27,576)	7,485,375	962,635	(520,559)	442,076
2									
a	1,595,931	154,359	1,750,290	636,476	236,187	872,663	959,455	(81,828)	877,627
b	7,215,799	-	7,215,799	6,612,712	-	6,612,712	603,087	-	603,087
1	8,353,736	-	8,353,736	9,437,886	-	9,437,886	(1,084,150)	-	(1,084,150)
2	7,215,799	-	7,215,799	6,612,712	-	6,612,712	603,087	-	603,087
c	5,568,488	252,304	5,820,792	5,900,563	258,442	6,159,005	(332,075)	(6,138)	(338,213)
d	14,380,218	406,663	14,786,881	13,149,751	494,629	13,644,380	1,230,467	(87,966)	1,142,501
3									
a	xxx	xxx	592.19	xxx	xxx	760.33	xxx	xxx	-
b	xxx	xxx	48,107,487	xxx	xxx	45,918,276	xxx	xxx	-
4									
a	18.6%	0%	18.6%	0%	28.3%	28.3%	18.6%	-28.3%	-9.7%
b	18.6%	0%	18.6%	0%	42.7%	42.7%	18.6%	-42.7%	-24.0%
c	Does the company's tax-planning strategies include the use of reinsurance?								
	Yes		No	X					

B There were no temporary differences for which deferred tax liabilities were not recognized

C The significant components of income taxes incurred (i.e. current income taxes expenses) and the changes in DTAs and DTLs included:

	12/31/2012	12/31/2011	Change
Current Income Tax			
Federal	(157,953)	386,874	(544,827)
Foreign	-	-	-
Subtotal	(157,953)	386,874	(544,827)
Federal income tax on net capital gains	757,560	464,403	293,157
Utilization of capital loss carry-forwards	-	-	-
Other	-	-	-
Federal and foreign income taxes incurred	599,607	851,277	(251,670)

	12/31/2012	12/31/2011	Change
Deferred tax assets:			
Ordinary			
Policyholder reserves	9,812,976	9,102,096	710,880
Investments	126,673	813,913	(687,240)
Deferred Acquisition costs	3,222,735	2,985,330	237,405
Policyholders dividends accruals	334,225	303,620	30,605
Fixed Assets	26,019	2,137	23,882
Compensation and benefit accruals	49,169	32,297	16,872
Minimum Pension Liability	-	-	-
Nonadmitted Assets	384,246	468,638	(84,392)
Net Operating Loss carry-forward	-	-	-

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**NOTES TO FINANCIAL STATEMENTS**


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	R&E and AMT credit carry-forward	226,715	189,110	37,605
	Economic performance	158,472	-	158,472
	Other	38,988	185,395	(146,407)
99	Subtotal	14,380,218	14,082,536	297,682
b	Statutory Valuation Allowance adjustment	-	-	-
c	Nonadmitted	-	932,785	(932,785)
d	Admitted ordinary deferred tax assets (2a99-2b-2c)	14,380,218	13,149,751	1,230,467
e	Capital			
	Investments	406,663	494,629	(87,966)
	Net capital loss carry-forward	-	-	-
99	Subtotal	406,663	494,629	(87,966)
f	Statutory Valuation Allowance adjustment	-	-	-
g	Nonadmitted	-	-	-
h	Admitted capital deferred tax assets (2e99-2f-2g)	406,663	494,629	(87,996)
i	Admitted deferred tax assets (2d + 2h)	14,786,881	13,644,380	1,142,501
	Deferred tax liabilities:			
a	Ordinary			
	Investments	16,829	-	16,829
	Fixed Assets	-	-	-
	Deferred and Uncollected Premium	5,645,239	5,630,593	14,646
	Other	242,564	6,207	236,357
99	subtotal	5,904,632	5,636,800	267,832
b	Capital			
	Investments	954,798	522,205	432,593
	Other	-	-	-
99	subtotal	954,798	522,205	432,593
c	Deferred tax liabilities (3a99 + 3b99)	6,859,430	6,159,005	700,425
	Net deferred tax assets/liabilities (2i-3c)	7,927,451	7,485,375	442,076

D The company's income tax incurred and change in deferred income tax differs from the amount obtained applying the federal statutory rate of 35% to income before income taxes as follows:

	<u>12/31/2012</u>	<u>12/31/2011</u>
Current income taxes incurred	599,607	851,277
Change in deferred income tax (without tax on unrealized gains and losses)	58,116	(2,355,531)
Total income tax reported	<u>657,723</u>	<u>(1,504,254)</u>
Income including capital gain (loss) before taxes	4,721,270	3,203,400
Expected income tax expense (benefit) at 35% statutory rate	1,652,445	1,121,190
Increase (decrease) in actual tax resulting from:		
a) Small Company Deduction	(495,724)	(521,117)
b) Amortization of IMR	(190,695)	(154,866)
c) Change in deferred tax benefit on nonadmitted assets	84,065	62,813
d) Low income housing and foreign tax credits	(76)	-
e) Recognized disregarded entity income	34,258	54,726
f) Rate Differential	(23,884)	32,034
g) Loading and apportioned dividends	-	(107,685)
h) Nondeductible expenses	69,595	-
i) Change in reserve valuation basis	(355,115)	-
j) Provision to return adjustment	(90,691)	(28,490)
k) Change in Valuation allowance	-	(1,978,488)
l) Other	(26,455)	15,629
Total income tax reported	<u>657,723</u>	<u>(1,504,254)</u>

E 1) At December 31, 2012, the company had AMT credit carryover in the amount of \$226,715 which do not have an expiration date.

2) The amount of federal income taxes incurred that are available for recoupment in the event of future net losses are as follows:

2012 (current year)	872,250
2011 (current year - 1)	474,141
2010 (current year - 2)	403,899

3) The company has no aggregate amount of deposits admitted under Section 6603 of the Internal Revenue Service (IRS) Code as of December 31, 2012.

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## NOTES TO FINANCIAL STATEMENTS

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- F 1) The Company's federal income tax return was not consolidated with any other entities for the periods reported.
- G  
As of December 31, 2012, the company did not have any federal or foreign income tax loss contingencies.
10. Information Concerning Parent
- A. B. and C. The company is controlled by Motorists Mutual Insurance Company, an Ohio domiciled property/casualty insurer. There were no material transactions exceeding one half of one percent of the total admitted assets of the reporting entity.
- D. The company reported amounts due to the parent company, Motorists Mutual Insurance Company, of \$367,992 and \$647,323 for 2012 and 2011, respectively. All amounts were settled within 30 days.
- E. There were no guarantees or undertakings, written or otherwise, for the benefit of an affiliate or related party that result in a contingent related exposure for the company or any related party's assets or liabilities.
- F. The company has an arrangement with its parent and affiliates whereby costs for common facilities and support services are shared.
- G. The company is controlled by Motorists Mutual Insurance Company, an Ohio domiciled property/casualty insurer, which owns 70% of the outstanding stock of the company.
- H. No amounts were deducted from the value of the parent either directly or indirectly.
- I. There were no investments in subsidiaries that exceed 10% of admitted assets of the insurer.
- J. The company did not recognize any impairment write-downs for its investments in subsidiary companies during the statement period.
- K. The company has no investments in a foreign insurance subsidiary.
- L. The company does not hold an investment in a downstream noninsurance holding company.
11. Debt  
The company has not borrowed money and has no capital note obligations.
12. Retirement Plans, Deferred Compensation and Other Postretirement Benefit Plans
- A. The company participates in a defined benefit pension plan sponsored by its parent, Motorists Mutual Insurance Company.
- B. The company participates in an Incentive Savings Plan sponsored by its parent, Motorists Mutual Insurance Company. The parent contributes up to a maximum of 3% of each employee's compensation and allocates amounts to the company based on a cost sharing arrangement. The company's share of contributions to the plan was \$60,522 and \$62,948 for 2012 and 2011, respectively.
- C. The company does not participate in multi-employer plans.
- D. The company participates in a non-contributory defined benefit pension plan sponsored by its parent, Motorists Mutual Insurance Company. In addition the company shares in certain other post-retirement benefits provided through a plan sponsored by Motorists Mutual. The company has no legal obligation for benefits under these plans. Motorists Mutual allocates amounts to the company based on a cost sharing arrangement using employee and salary ratios. The company incurred periodic pension costs of \$832,192 and \$310,866 in 2012 and 2011, respectively. The company's share of expense for other post-retirement benefits was \$20,635 and \$3,872 for 2012 and 2011, respectively.
- E. Obligations for post-employment benefits and compensated absences have been accrued.
- F. The company participates in post-retirement benefits provided through plans sponsored by its parent, Motorists Mutual Insurance Company. The company has no legal obligation for benefits under these plans.
13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations
1. The company has 300,000 authorized shares with 300,000 outstanding. The par value per share is \$4.00.
  2. The company does not have preferred stock issues.
  3. and 4. The maximum amount of dividends which can be paid by Ohio domiciled insurance companies to shareholders without prior approval of the Insurance Commissioner is subject to restrictions relating to statutory surplus. Statutory surplus at December 31, 2012 was \$56,151,955. The maximum dividend payout, which can be made in 2012 without prior approval, is \$5,615,196.
  5. Unassigned Surplus held for the benefit of policyholders is \$34,183,895.
  6. The company had no advances to surplus.

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## NOTES TO FINANCIAL STATEMENTS

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7. The company has no stock held for special purposes.
8. The company does not have any special surplus funds.
9. The portion of unassigned surplus funds represented or (reduced) by each item below is as follows:
- |                                       |             |
|---------------------------------------|-------------|
| Unrealized Gains and Losses           | 411,093     |
| Nonadmitted Asset Value               | 1,180,352   |
| Separate Account Business             | None        |
| Asset Valuation Reserves              | (1,443,459) |
| Reinsurance in Unauthorized Companies | None        |
| Reserve Valuation Change              | (1,044,455) |
10. The company has not issued any surplus notes or debentures or similar obligations.
11. and 12. There has been no restatement of surplus due to quasi-reorganizations.
13. There have been no shareholder dividends paid.

### 14. Contingencies

- A. Contingent Commitments  
The company has no contingent commitments.
- B. Assessments  
The company has established a liability of \$213,987 in anticipation of future guaranty fund assessments based on NOLHGA estimates. A related asset of \$201,298 for future premium tax credits has also been established. The net change of \$12,689 has been charged to operations in the current period.
- C. The company does not have any gain contingencies.
- D. The company does not have any claims related extra contractual obligations and bad faith losses stemming from lawsuits.
- E. The company does not have any other contingencies.

### 15. Leases

#### A. Leasing Arrangements

1. The company leases computer-related equipment under various operating lease arrangements and has entered into various agreements for information technology-related services through December 2013. The expenses for these commitments for 2012 and 2011 were \$316,637 and \$73,124, respectively.
2. As of December 31, 2011, the company had aggregate commitments of \$497,814. Commitments for the next three years are as follows:

Fiscal Year	Commitment
2013	\$356,206
2014	136,451
2015	5,157

3. The company was not involved in sale-leaseback transactions during the periods reported.

- B. The company did not act as a lessor in business activities or participate in leveraged leases during the periods reported.

### 16. Information About Financial Investments With Off-Balance Sheet Risk and Financial Investments With Concentrations of Credit Risk

Not Applicable

### 17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

#### A. Transfers of Receivable reported as Sales

Not Applicable

#### B. Transfer and Servicing of Financial Assets

1. The company did not obtain any assets or incur any liabilities due to the transfer of financial assets during the period.
2. As of December 31, 2012 the company did not have any securities on loan.
3. The company has no servicing assets or servicing liabilities.
4. The company has not securitized any financial assets.
5. The company has no retained interests in securitized financial assets.
6. The company has no transfers of receivables with recourse.

#### C. Wash Sales

Not Applicable

### 18. Gain or Loss to the Insurer From Uninsured A&H Plans and the Uninsured Portion of Partially Insured plans

The company has no involvement in such plans.

### 19. Direct Premium Written/Produced by Managing General Agents/ Third Party Administrators

Not Applicable

**NOTES TO FINANCIAL STATEMENTS**

**20. Fair Value Measurements**

**A. Fair Value Hierarchy**

1) Information regarding assets measured at fair value on a recurring basis is provided below.

Description for each class of asset or liability	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
	(Level 1)	(Level 2)	(Level 3)	
<b>a. Assets at fair value</b>				
Perpetual Preferred stock				
Industrial and Misc	-	-	-	-
Parents, Subsidiaries and Affiliates	-	-	-	-
Total Perpetual Preferred Stocks	-	-	-	-
Bonds				
U.S. Governments	-	-	-	-
Industrial and Misc	-	289,674	-	289,674
Hybrid Securities	-	-	-	-
Parents, Subsidiaries and Affiliates	-	-	-	-
Total Bonds	-	289,674	-	289,674
Common Stock				
Industrial and Misc	19,243,836	-	-	19,243,836
Parents, Subsidiaries and Affiliates	-	-	-	-
Total Common Stocks	19,243,836	-	-	19,243,836
Other Invested Assets	-	-	-	-
Derivative Assets				
Interest rate contract	-	-	-	-
Foreign exchange contracts	-	-	-	-
Credit contracts	-	-	-	-
Commodity future contracts	-	-	-	-
Commodity forward contracts	-	-	-	-
Total Derivatives	-	-	-	-
Separate account assets	-	-	-	-
Total assets at fair value	19,243,836	289,674	-	19,533,510
<b>b. Liabilities at fair value</b>				
Derivative liabilities	-	-	-	-
Total liabilities at fair value	-	-	-	-

2) Information regarding assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) is provided below.

3) The company did not recognize any transfers into or out of the Level 3 classification during the reporting period. The company's policy is to recognize transfers of this nature on the actual date of the event or change in circumstances that caused the transfer.

4) The company valued common stocks using the equity method. Other invested assets were valued using equity statements from the respective fund managers.

5) The company does not hold any derivative assets or liabilities.

None

B. The company did not have any other assets measured at fair value.

**C. Fair Value Measurement**

Description for each class of asset or liability	Aggregate Fair Value	Admitted Assets	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Not Practicable (Carrying Value)
			(Level 1)	(Level 2)	(Level 3)	
Perpetual Preferred stock	-	-	-	-	-	-
Bonds	421,281,637	384,420,885	-	421,281,637	-	-
Common Stock	19,243,836	19,243,836	19,243,836	-	-	-
Other Invested Assets	92,460	-	-	-	-	92,460
	440,617,933	403,664,721	19,243,836	421,281,637	-	92,460

**D. Not Practicable to Estimate Fair Value:**

Type or Class of Financial Instrument	Carrying Value	Effective Interest Rate	Maturity Date	Explanation
<b>Other Invested Assets</b>				
Affiliated LLC holding	92,460	n/a	n/a	Asset is not a marketable financial instrument
	92,460			

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## NOTES TO FINANCIAL STATEMENTS

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## 21. Other Items

- A. Extra Ordinary Items – Not Applicable
- B. Troubled Debt Restructuring – Not Applicable
- C. Other Disclosures – Not Applicable
- D. The potential loss for balances that may become uncollectible is not material to the company's financial position. The company has no admitted assets for amounts due from agents. The company non-admits these balances.
- E. Business Interruption Insurance Recoveries – Not Applicable
- F. State Transferable Tax Credits – Not Applicable.
- G. Subprime Mortgage Related Risk Exposure
  - 1. The definition of “subprime” is necessarily broad and intended to encompass both Alt-A and subprime. Corporate and equity securities, which may have underlying subprime exposure (such as banks, investment banks), are not included. The company’s categorization of CMBS reflects securities backed by commercial real estate and therefore is not included in the reported figures.

The company’s portfolio managers monitor the collateral every month in order to determine whether the collateral pools have deteriorated. Credit support levels provide a basis for the deal tranches the company owns and its determination of losses for the deal’s lifetime is used to determine deal underperformance.

- 2. The company does not have any direct exposure through subprime loans.
- 3. Direct exposure through other investments

Types of Investments	Actual Cost	Book Adj Carrying Value	Fair Value	OTTI Loss Recognized
Subprime / Home Equity Loan	1,465,652.31	1,180,210.62	1,600,826.28	214,739.00

- 4. The company does not have any underwriting exposure to subprime mortgage risk through Mortgage Guaranty or Financial Guaranty insurance coverage.

H. The company does not have any agreements with the FHLB.

## 22. Events Subsequent

- Type I . Not Applicable
- Type II . Not Applicable

## 23. Reinsurance

## A. Ceded Reinsurance

## Section 1 - General Interrogatories

1. Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the company or by any representative, officer, trustee, or director of the company?

Yes( ) No( X )

If yes, give full details.

2. Have any policies issued by the company been reinsured with a company chartered in a country other than the United States (excluding U.S. Branches of such companies) which is owned in excess of 10% or controlled directly or indirectly by an insured, beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business?

Yes( ) No( X )

If yes, give full details.

## Section 2 - Ceded Reinsurance Report - Part A

1. Does the company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credits?

Yes( ) No( X )

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## NOTES TO FINANCIAL STATEMENTS

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a) If yes, what is the estimated amount of the aggregate reduction in surplus of a unilateral cancellation by the reinsurer as of the date of this statement, for those agreements in which cancellation results in a net obligation of the company to the reinsurer, and for which such obligation is not presently accrued? Where necessary, the company may consider the current or anticipated experience of the business reinsured in making this estimate. \$ N/A.

b) What is the total amount of reinsurance credits taken, whether as an asset or as a reduction of liability, for these agreements in this statement? \$ N/A

2. Does the company have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts which, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies?

Yes( ) No( X )

If yes, give full details.

### Section 3 - Ceded Reinsurance Report - Part B

1. What is the estimated amount of the aggregate reduction in surplus, for agreements not reflected in Section 2 above, of termination of all reinsurance agreements, by either party, as of the date of this statement? Where necessary, the company may consider the current or anticipated experience of the business reinsured in making this estimate. \$0.

2. Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement, to include policies or contracts which were in-force or which had existing reserves established by the company as of the effective date of the agreement? Yes( ) No( X ) If yes, what is the amount of reinsurance credits, whether as an asset or a reduction of liability, taken for such new agreements or amendments? \$ N/A

#### B. Uncollected Reinsurance

No amounts were written off in 2012.

#### C. Commutation of Ceded Reinsurance

The company has not commuted any ceded reinsurance during the year.

#### 24. Retrospectively Rated Contracts and Contracts Subject to Redetermination

Not Applicable

#### 25. Change in Incurred Losses and Loss Adjustment Expenses

The company did not make any material changes in the provision for incurred loss and loss adjustment expenses attributable to insured events of prior years.

#### 26. Intercompany Pooling Arrangements.

Not Applicable

#### 27. Structured Settlements

Not Applicable

#### 28. Health Care Receivables

Not Applicable

#### 29. Participating Policies

For the reporting year ended 2012, insurance amounts under individual participating policies were 4.5% of the total individual insurance amounts. The company accounts for its policyholder dividends based upon currently acceptable Actuarial Standards of Practice. The company paid dividends in the amount of \$963,206 to policyholders and did not allocate any additional income to such policyholders.

#### 30. Premium Deficiency Reserves

The company did not have any deficiency reserves related to accident and health contracts and property/casualty contracts. Anticipated investment income is not a factor in the premium deficiency calculation.

#### 31. Reserves for Life Contracts and Deposit-Type Contracts

1. The company waives deduction of deferred fractional premiums upon the death of the insured and returns a portion of the final premium beyond the date of death. Surrender values are not promised in excess of legally computed reserves.
2. Extra premiums are charged for substandard lives. An additional reserve equal to one-half of

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**NOTES TO FINANCIAL STATEMENTS**


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the extra premium charge is carried.

3. The company has \$377,882,558 of insurance in force on which gross premiums are less than net premiums according to the standard valuation set by the State of Ohio. Reserves to cover the above insurance totaled \$2,738,453 at year-end and are reported in Exhibit 5, Miscellaneous Reserves, Line 1.
4. The Tabular Interest has been determined by formula as described in the instructions for Page 7. The Tabular Less Actual Reserve Released has been determined by formula as described in the instructions for Page 7. The Tabular Cost has been determined by formula as described in the instructions for Page 7.
5. The Tabular Interest has been determined by formula as described in the instructions for Page 7.
6. There were no material other reserve changes.

**32. Analysis of Annuity Actuarial Reserves and Deposit Liabilities by Withdrawal Characteristics**

	(1) Amount	(2) % of Total
A. Subject to discretionary withdrawal:		
1. -with market value adjustment	0	0.0%
2. -at book value less current surrender charge of 5% or more	73,164,630	39.3%
3. -at market value	0	0.0%
4. Total with adjustment or at market value	73,164,630	39.3%
5. -at book value without adjustment (minimal or no charge or adjustment)	105,317,769	56.5%
B. Not subject to discretionary withdrawal	7,922,212	4.3%
C. Total(gross)	186,404,611	100.0%
D. Reinsurance ceded	0	
E. Total(net) (3)-(4)	186,404,611	

Reconciliation of total annuity actuarial reserves and deposit fund liabilities.

F. Life & Accident & Health Annual Statement:	
1. Exhibit 5, Section B, Total (net)	177,732,649
2. Exhibit 5, Section C, Total (net)	7,967,337
3. Exhibit 7, Column 1, Line 9	704,625
4. Subtotal	186,404,611

Separate Accounts Annual Statement:

5. Exhibit 6, Line 0299999, Column 2	0
6. Exhibit 6, Line 0399999, Column 2	0
7. Page 3, Line 3	0
8. Subtotal	0
9. Combined Total	186,404,611

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**NOTES TO FINANCIAL STATEMENTS**

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## 33. Premiums and Annuity Considerations Due and Uncollected

Type	Gross	Net of Loading
i. Industrial	0.00	0.00
ii. Ordinary New Ordinary	1,341,033.23	538,246.49
iii. Renewal	16,248,377.83	17,764,587.48
iv. Credit Life	0.00	0.00
v. Group Life	0.00	0.00
vi. Group Annuity	0.00	0.00
vii. Totals	17,589,411.06	18,302,833.97

34. Separate Accounts  
Not Applicable35. Loss/Claim Adjustment Expenses  
Not Applicable

# GENERAL INTERROGATORIES

## PART 1 - COMMON INTERROGATORIES GENERAL

- 1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer? ..... Yes [ X ] No [ ]
- 1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations? ..... Yes [ X ] No [ ] N/A [ ]
- 1.3 State Regulating? ..... Ohio
- 2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity? ..... Yes [ ] No [ X ]
- 2.2 If yes, date of change: .....
- 3.1 State as of what date the latest financial examination of the reporting entity was made or is being made. .... 12/31/2008
- 3.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. .... 12/31/2008
- 3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). .... 12/04/2009
- 3.4 By what department or departments?  
Ohio Department of Insurance .....
- 3.5 Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with Departments? ..... Yes [ ] No [ ] N/A [ X ]
- 3.6 Have all of the recommendations within the latest financial examination report been complied with? ..... Yes [ ] No [ ] N/A [ X ]
- 4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity), receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  
4.11 sales of new business? ..... Yes [ ] No [ X ]  
4.12 renewals? ..... Yes [ ] No [ X ]
- 4.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  
4.21 sales of new business? ..... Yes [ ] No [ X ]  
4.22 renewals? ..... Yes [ ] No [ X ]
- 5.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement? ..... Yes [ ] No [ X ]
- 5.2 If yes, provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.
- | 1<br>Name of Entity | 2<br>NAIC Company Code | 3<br>State of Domicile |
|---------------------|------------------------|------------------------|
|                     |                        |                        |
- 6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? ..... Yes [ ] No [ X ]
- 6.2 If yes, give full information:  
.....
- 7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity? ..... Yes [ ] No [ X ]
- 7.2 If yes,  
7.21 State the percentage of foreign control; ..... %  
7.22 State the nationality(s) of the foreign person(s) or entity(s) or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact; and identify the type of entity(s) (e.g., individual, corporation or government, manager or attorney in fact).

1 Nationality	2 Type of Entity

**ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**GENERAL INTERROGATORIES**

- 8.1 Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board? ..... Yes [ ] No [ X ]  
 8.2 If response to 8.1 is yes, please identify the name of the bank holding company.  
 .....  
 8.3 Is the company affiliated with one or more banks, thrifts or securities firms? ..... Yes [ ] No [ X ]  
 8.4 If response to 8.3 is yes, please provide below the names and location (city and state of the main office) of any affiliates regulated by a federal regulatory services agency [i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC)] and identify the affiliate's primary federal regulator.

1 Affiliate Name	2 Location (City, State)	3 FRB	4 OCC	5 FDIC	6 SEC

9. What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit?  
 Ernst & Young, LLP  
 1100 Huntington Center  
 41 South High Street  
 Columbus, OH 43215
- 10.1 Has the insurer been granted any exemptions to the prohibited non-audit services provided by the certified independent public accountant requirements as allowed in Section 7H of the Annual Financial Reporting Model Regulation (Model Audit Rule), or substantially similar state law or regulation? ..... Yes [ ] No [ X ]  
 10.2 If the response to 10.1 is yes, provide information related to this exemption:  
 .....  
 10.3 Has the insurer been granted any exemptions related to the other requirements of the Annual Financial Reporting Model Regulation as allowed for in Section 17A of the Model Regulation, or substantially similar state law or regulation? ..... Yes [ ] No [ X ]  
 10.4 If the response to 10.3 is yes, provide information related to this exemption:  
 .....  
 10.5 Has the reporting entity established an Audit Committee in compliance with the domiciliary state insurance laws? ..... Yes [ X ] No [ ] N/A [ ]  
 10.6 If the response to 10.5 is no or n/a, please explain  
 .....  
 11. What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?  
 Peter A. Hitchcock, Corporate Actuary  
 Motorists Life Insurance Company  
 471 East Broad Street  
 Columbus, OH 43215
- 12.1 Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly? ..... Yes [ ] No [ X ]  
 12.11 Name of real estate holding company .....  
 12.12 Number of parcels involved .....  
 12.13 Total book/adjusted carrying value ..... \$ .....  
 12.2 If, yes provide explanation:  
 .....  
**13. FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:**  
 13.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?  
 .....  
 13.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located? ..... Yes [ ] No [ ]  
 13.3 Have there been any changes made to any of the trust indentures during the year? ..... Yes [ ] No [ ]  
 13.4 If answer to (13.3) is yes, has the domiciliary or entry state approved the changes? ..... Yes [ ] No [ ] N/A [ ]  
 14.1 Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards? ..... Yes [ ] No [ ]  
 (a) Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships;  
 (b) Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity;  
 (c) Compliance with applicable governmental laws, rules and regulations;  
 (d) The prompt internal reporting of violations to an appropriate person or persons identified in the code; and  
 (e) Accountability for adherence to the code.  
 14.11 If the response to 14.1 is No, please explain:  
 .....  
 14.2 Has the code of ethics for senior managers been amended? ..... Yes [ ] No [ ]  
 14.21 If the response to 14.2 is yes, provide information related to amendment(s).  
 .....  
 14.3 Have any provisions of the code of ethics been waived for any of the specified officers? ..... Yes [ ] No [ ]  
 14.31 If the response to 14.3 is yes, provide the nature of any waiver(s).  
 .....

**ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY  
GENERAL INTERROGATORIES**

- 15.1 Is the reporting entity the beneficiary of a Letter of Credit that is unrelated to reinsurance where the issuing or confirming bank is not on the SVO Bank List? ..... Yes [ ] No [ X ]
- 15.2 If the response to 15.1 is yes, indicate the American Bankers Association (ABA) Routing Number and the name of the issuing or confirming bank of the Letter of Credit and describe the circumstances in which the Letter of Credit is triggered.

1 American Bankers Association (ABA) Routing Number	2 Issuing or Confirming Bank Name	3 Circumstances That Can Trigger the Letter of Credit	4 Amount

**BOARD OF DIRECTORS**

16. Is the purchase or sale of all investments of the reporting entity passed upon either by the board of directors or a subordinate committee thereof? ..... Yes [ X ] No [ ]
17. Does the reporting entity keep a complete permanent record of the proceedings of its board of directors and all subordinate committees thereof? ..... Yes [ X ] No [ ]
18. Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees that is in conflict with the official duties of such person? ..... Yes [ X ] No [ ]

**FINANCIAL**

19. Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)? ..... Yes [ ] No [ X ]
- 20.1 Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):
- |   |          |
|---|----------|
| 20.11 To directors or other officers.....               | \$ ..... |
| 20.12 To stockholders not officers.....                 | \$ ..... |
| 20.13 Trustees, supreme or grand (Fraternal Only) ..... | \$ ..... |
- 20.2 Total amount of loans outstanding at the end of year (inclusive of Separate Accounts, exclusive of policy loans):
- |   |          |
|---|----------|
| 20.21 To directors or other officers.....               | \$ ..... |
| 20.22 To stockholders not officers.....                 | \$ ..... |
| 20.23 Trustees, supreme or grand (Fraternal Only) ..... | \$ ..... |
- 21.1 Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement? ..... Yes [ ] No [ X ]
- 21.2 If yes, state the amount thereof at December 31 of the current year:
- |                                 |          |
|---------------------------------|----------|
| 21.21 Rented from others.....   | \$ ..... |
| 21.22 Borrowed from others..... | \$ ..... |
| 21.23 Leased from others .....  | \$ ..... |
| 21.24 Other .....               | \$ ..... |
- 22.1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments? ..... Yes [ ] No [ X ]
- 22.2 If answer is yes:
- |   |
|---|
| 22.21 Amount paid as losses or risk adjustment \$ ..... |
| 22.22 Amount paid as expenses .....                     |
| 22.23 Other amounts paid .....                          |
- 23.1 Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement? ..... Yes [ X ] No [ ]
- 23.2 If yes, indicate any amounts receivable from parent included in the Page 2 amount: ..... \$ .....307,167

**INVESTMENT**

- 24.01 Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date? (other than securities lending programs addressed in 24.03)..... Yes [ X ] No [ ]
- 24.02 If no, give full and complete information relating thereto  
.....
- 24.03 For security lending programs, provide a description of the program including value for collateral and amount of loaned securities, and whether collateral is carried on or off-balance sheet. (an alternative is to reference Note 17 where this information is also provided)  
.....
- 24.04 Does the Company's security lending program meet the requirements for a conforming program as outlined in the Risk-Based Capital Instructions? ..... Yes [ ] No [ ] N/A [ X ]
- 24.05 If answer to 24.04 is yes, report amount of collateral for conforming programs. .... \$ .....
- 24.06 If answer to 24.04 is no, report amount of collateral for other programs. .... \$ .....
- 24.07 Does your securities lending program require 102% (domestic securities) and 105% (foreign securities) from the counterparty at the outset of the contract? ..... Yes [ ] No [ ] N/A [ X ]
- 24.08 Does the reporting entity non-admit when the collateral received from the counterparty falls below 100%? ..... Yes [ ] No [ ] N/A [ X ]
- 24.09 Does the reporting entity or the reporting entity 's securities lending agent utilize the Master Securities lending Agreement (MSLA) to conduct securities lending? ..... Yes [ ] No [ ] N/A [ X ]

**ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**GENERAL INTERROGATORIES**

24.10 For the reporting entity's security lending program state the amount of the following as December 31 of the current year:

24.101 Total fair value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2 ..... \$ .....  
 24.102 Total book adjusted/carrying value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2 ..... \$ .....  
 24.103 Total payable for securities lending reported on the liability page ..... \$ .....

25.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 21.1 and 24.03) ..... Yes [ X ] No [ ]

25.2 If yes, state the amount thereof at December 31 of the current year:

25.21 Subject to repurchase agreements ..... \$ .....  
 25.22 Subject to reverse repurchase agreements ..... \$ .....  
 25.23 Subject to dollar repurchase agreements ..... \$ .....  
 25.24 Subject to reverse dollar repurchase agreements ..... \$ .....  
 25.25 Pledged as collateral ..... \$ .....  
 25.26 Placed under option agreements ..... \$ .....  
 25.27 Letter stock or other securities restricted as to sale ..... \$ .....  
 25.28 On deposit with state or other regulatory body ..... \$ ..... 2,352,766  
 25.29 Other ..... \$ .....

25.3 For category (25.27) provide the following:

1 Nature of Restriction	2 Description	3 Amount
.....	.....	.....

26.1 Does the reporting entity have any hedging transactions reported on Schedule DB? ..... Yes [ ] No [ X ]

26.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? ..... Yes [ ] No [ ] N/A [ X ]  
 If no, attach a description with this statement.

27.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity? ..... Yes [ ] No [ X ]

27.2 If yes, state the amount thereof at December 31 of the current year. .... \$ .....

28. Excluding items in Schedule E - Part 3 - Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section 1, III - General Examination Considerations, F. Outsourcing of Critical Functions, Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook? ..... Yes [ X ] No [ ]

28.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

1 Name of Custodian(s)	2 Custodian's Address
BNY Mellon .....	500 Grant Street One Mellon Center, Suite #1035, Pittsburgh, PA 15258 .....

28.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

1 Name(s)	2 Location(s)	3 Complete Explanation(s)
.....	.....	.....

28.03 Have there been any changes, including name changes, in the custodian(s) identified in 28.01 during the current year? ..... Yes [ ] No [ X ]

28.04 If yes, give full and complete information relating thereto:

1 Old Custodian	2 New Custodian	3 Date of Change	4 Reason
.....	.....	.....	.....

28.05 Identify all investment advisors, brokers/dealers or individuals acting on behalf of brokers/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

1 Central Registration Depository Number(s)	2 Name	3 Address
110638 .....	Diamond Hill Capital Management .....	325 John H McConnell Blvd, Suite #200, Columbus, OH 43215 .....
105900 .....	General Re-New England Asset Management, Inc. ....	76 Batterson Park Rd, Pondview Corporate Center, Farmington, CT 06032 .....
105780 .....	Northern Trust Investments, N.A. ....	50 South La Salle Street, Chicago, IL 60603 .....
801-5760 .....	KDP Asset Management, Inc. ....	24 Elm Street, Montpelier, VT 05602 .....

**ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**GENERAL INTERROGATORIES**

29.1 Does the reporting entity have any diversified mutual funds reported in Schedule D, Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5(b)(1)])? Yes  No

29.2 If yes, complete the following schedule:

1 CUSIP #	2 Name of Mutual Fund	3 Book/Adjusted Carrying Value
78467Y-10-7	SPDR S&P MidCap 400 ETF Tr	522,774
29.2999 - Total		522,774

29.3 For each mutual fund listed in the table above, complete the following schedule:

1 Name of Mutual Fund (from above table)	2 Name of Significant Holding of the Mutual Fund	3 Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to the Holding	4 Date of Valuation
SPDR S&P MidCap 400 ETF Tr	Regeneron Pharmaceuticals	5,662	12/31/2012
SPDR S&P MidCap 400 ETF Tr	Equinix Inc	4,402	12/31/2012
SPDR S&P MidCap 400 ETF Tr	Holly Frontier Corp	4,140	12/31/2012
SPDR S&P MidCap 400 ETF Tr	Kansas City Southern	4,036	12/31/2012
SPDR S&P MidCap 400 ETF Tr	Ametek Inc	4,010	12/31/2012

30. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

	1 Statement (Admitted) Value	2 Fair Value	3 Excess of Statement over Fair Value (-), or Fair Value over Statement (+)
30.1 Bonds	393,343,549	429,751,230	36,407,681
30.2 Preferred stocks			
30.3 Totals	393,343,549	429,751,230	36,407,681

30.4 Describe the sources or methods utilized in determining the fair values:

Fair market values are obtained using an external pricing service, BNY Mellon; using an external investment service, Bloomberg, Inc.; or by contacting individual brokers.

31.1 Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D? Yes  No

31.2 If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source? Yes  No

31.3 If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:

32.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Securities Valuation Office been followed? Yes  No

32.2 If no, list exceptions:

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**GENERAL INTERROGATORIES**

**OTHER**

33.1 Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any? .....\$ .....46,413

33.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement.

1 Name	2 Amount Paid
LIMRA International, INC .....	33,308

34.1 Amount of payments for legal expenses, if any? .....\$ .....2,701

34.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

1 Name	2 Amount Paid
Bricker & Eckler, LLP .....	1,347

35.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any? .....\$ .....3,342

35.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

1 Name	2 Amount Paid
American Council of Life Insurance .....	3,342

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**GENERAL INTERROGATORIES**

**PART 2 - LIFE INTERROGATORIES**

1.1 Does the reporting entity have any direct Medicare Supplement Insurance in force? ..... Yes [ ] No [ X ]

1.2 If yes, indicate premium earned on U.S. business only ..... \$

1.3 What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit? ..... \$

1.31 Reason for excluding:  
 .....

1.4 Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above. .... \$

1.5 Indicate total incurred claims on all Medicare Supplement insurance. .... \$

1.6 Individual policies:

	Most current three years:
1.61 Total premium earned .....	\$ .....
1.62 Total incurred claims .....	\$ .....
1.63 Number of covered lives .....	.....
All years prior to most current three years	
1.64 Total premium earned .....	\$ .....
1.65 Total incurred claims .....	\$ .....
1.66 Number of covered lives .....	.....

1.7 Group policies:

	Most current three years:
1.71 Total premium earned .....	\$ .....
1.72 Total incurred claims .....	\$ .....0
1.73 Number of covered lives .....	.....
All years prior to most current three years	
1.74 Total premium earned .....	\$ .....
1.75 Total incurred claims .....	\$ .....
1.76 Number of covered lives .....	.....

2. Health Test:

	1 Current Year	2 Prior Year
2.1 Premium Numerator .....		
2.2 Premium Denominator .....	68,052,159	59,294,932
2.3 Premium Ratio (2.1/2.2) .....	0.000	0.000
2.4 Reserve Numerator .....		
2.5 Reserve Denominator .....	386,506,529	351,010,139
2.6 Reserve Ratio (2.4/2.5) .....	0.000	0.000

3.1 Does this reporting entity have Separate Accounts? ..... Yes [ ] No [ X ]

3.2 If yes, has a Separate Accounts Statement been filed with this Department? ..... Yes [ ] No [ ] N/A [ ]

3.3 What portion of capital and surplus funds of the reporting entity covered by assets in the Separate Accounts statement, is not currently distributable from the Separate Accounts to the general account for use by the general account? ..... \$

3.4 State the authority under which Separate Accounts are maintained:  
 .....

3.5 Was any of the reporting entity's Separate Accounts business reinsured as of December 31? ..... Yes [ ] No [ ]

3.6 Has the reporting entity assumed by reinsurance any Separate Accounts business as of December 31? ..... Yes [ ] No [ ]

3.7 If the reporting entity has assumed Separate Accounts business, how much, if any, reinsurance assumed receivable for reinsurance of Separate Accounts reserve expense allowances is included as a negative amount in the liability for "Transfers to Separate Accounts due or accrued (net)"? .....

4.1 Are personnel or facilities of this reporting entity used by another entity or entities or are personnel or facilities of another entity or entities used by this reporting entity (except for activities such as administration of jointly underwritten group contracts and joint mortality or morbidity studies)? ..... Yes [ X ] No [ ]

4.2 Net reimbursement of such expenses between reporting entities:

4.21 Paid .....	\$ .....1,292,548
4.22 Received .....	\$ .....

5.1 Does the reporting entity write any guaranteed interest contracts? ..... Yes [ ] No [ X ]

5.2 If yes, what amount pertaining to these lines is included in:

5.21 Page 3, Line 1 .....	\$ .....
5.22 Page 4, Line 1 .....	\$ .....

6. FOR STOCK REPORTING ENTITIES ONLY:

6.1 Total amount paid in by stockholders as surplus funds since organization of the reporting entity: ..... \$ .....20,768,060

7. Total dividends paid stockholders since organization of the reporting entity:

7.11 Cash .....	\$ .....
7.12 Stock .....	\$ .....

**ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**GENERAL INTERROGATORIES**

8.1 Does the company reinsure any Workers' Compensation Carve-Out business defined as: ..... Yes [ ] No [ X ]  
 Reinsurance (including retrocessional reinsurance) assumed by life and health insurers of medical, wage loss and death benefits of the occupational illness and accident exposures, but not the employers liability exposures, of business originally written as workers' compensation insurance.

8.2 If yes, has the reporting entity completed the Workers' Compensation Carve-Out Supplement to the Annual Statement? ..... Yes [ ] No [ ]

8.3 If 8.1 is yes, the amounts of earned premiums and claims incurred in this statement are:

	1 Reinsurance Assumed	2 Reinsurance Ceded	3 Net Retained
8.31 Earned premium .....	.....	.....	.....
8.32 Paid claims .....	.....	.....	.....
8.33 Claim liability and reserve (beginning of year) .....	.....	.....	.....
8.34 Claim liability and reserve (end of year) .....	.....	.....	.....
8.35 Incurred claims .....	.....	.....	.....

8.4 If reinsurance assumed included amounts with attachment points below \$1,000,000, the distribution of the amounts reported in Lines 8.31 and 8.34 for Column (1) are:

	Attachment Point	1 Earned Premium	2 Claim Liability and Reserve
8.41	<\$25,000	.....	.....
8.42	\$25,000 - 99,999	.....	.....
8.43	\$100,000 - 249,999	.....	.....
8.44	\$250,000 - 999,999	.....	.....
8.45	\$1,000,000 or more	.....	.....

8.5 What portion of earned premium reported in 8.31, Column 1 was assumed from pools? .....\$ .....

9.1 Does the company have variable annuities with guaranteed benefits? ..... Yes [ ] No [ X ]

9.2 If 9.1 is yes, complete the following table for each type of guaranteed benefit.

Type		3 Waiting Period Remaining	4 Account Value Related to Col. 3	5 Total Related Account Values	6 Gross Amount of Reserve	7 Location of Reserve	8 Portion Reinsured	9 Reinsurance Reserve Credit
1 Guaranteed Death Benefit	2 Guaranteed Living Benefit							
.....	.....	.....	.....	.....	.....	.....	.....	.....

10. For reporting entities having sold annuities to another insurer where the insurer purchasing the annuities has obtained a release of liability from the claimant (payee) as the result of the purchase of an annuity from the reporting entity only:

10.1 Amount of loss reserves established by these annuities during the current year: .....\$ .....

10.2 List the name and location of the insurance company purchasing the annuities and the statement value on the purchase date of the annuities.

1	2 Statement Value on Purchase Date of Annuities (i.e., Present Value)
P&C Insurance Company And Location	.....

11.1 Do you act as a custodian for health savings accounts? ..... Yes [ ] No [ X ]

11.2 If yes, please provide the amount of custodial funds held as of the reporting date. ....\$ .....

11.3 Do you act as an administrator for health savings accounts? ..... Yes [ ] No [ X ]

11.4 If yes, please provide the balance of funds administered as of the reporting date. ....\$ .....

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**FIVE-YEAR HISTORICAL DATA**

Show amounts in whole dollars only, no cents; show percentages to one decimal place, i.e. 17.6.

Show amounts of life insurance in this exhibit in thousands (OMIT \$000)

	1 2012	2 2011	3 2010	4 2009	5 2008
<b>Life Insurance in Force</b> (Exhibit of Life Insurance)					
1. Ordinary - whole life and endowment (Line 34, Col. 4) .....	1,481,844	1,466,128	1,431,732	1,408,668	1,342,944
2. Ordinary - term (Line 21, Col. 4, less Line 34, Col. 4) .....	4,866,392	4,923,713	4,922,235	4,864,751	4,602,983
3. Credit life (Line 21, Col. 6) .....					
4. Group, excluding FEGLI/SGLI (Line 21, Col. 9 less Lines 43 & 44, Col. 4) .....	151,479	156,947	172,765	166,422	158,447
5. Industrial (Line 21, Col. 2) .....					
6. FEGLI/SGLI (Lines 43 & 44, Col. 4) .....					
7. Total (Line 21, Col. 10) .....	6,499,716	6,546,788	6,526,732	6,439,841	6,104,374
<b>New Business Issued</b> (Exhibit of Life Insurance)					
8. Ordinary - whole life and endowment (Line 34, Col. 2) .....	124,689	142,387	132,205	179,693	162,197
9. Ordinary - term (Line 2, Col. 4, less Line 34, Col. 2) .....	214,451	299,307	361,629	571,544	590,082
10. Credit life (Line 2, Col. 6) .....					
11. Group (Line 2, Col. 9) .....					
12. Industrial (Line 2, Col. 2) .....					
13. Total (Line 2, Col. 10) .....	339,140	441,695	493,834	751,237	752,279
<b>Premium Income - Lines of Business</b> (Exhibit 1 - Part 1)					
14. Industrial life (Line 20.4, Col. 2) .....					
15.1 Ordinary-life insurance (Line 20.4, Col. 3) .....	40,877,463	41,122,174	39,873,954	38,979,340	35,996,003
15.2 Ordinary-individual annuities (Line 20.4, Col. 4) .....	26,822,774	18,331,237	14,877,918	18,144,063	9,300,199
16. Credit life (group and individual) (Line 20.4, Col. 5) .....					
17.1 Group life insurance (Line 20.4, Col. 6) .....	351,922	(158,479)	137,252	404,880	369,204
17.2 Group annuities (Line 20.4, Col. 7) .....					
18.1 A & H-group (Line 20.4, Col. 8) .....					
18.2 A & H-credit (group and individual) (Line 20.4, Col. 9) .....					
18.3 A & H-other (Line 20.4, Col. 10) .....					
19. Aggregate of all other lines of business (Line 20.4, Col. 11) .....					
20. Total .....	68,052,159	59,294,932	54,889,124	57,528,283	45,665,406
<b>Balance Sheet (Pages 2 &amp; 3)</b>					
21. Total admitted assets excluding Separate Accounts business (Page 2, Line 26, Col. 3) .....	458,483,624	418,050,143	387,956,782	359,305,164	334,025,511
22. Total liabilities excluding Separate Accounts business (Page 3, Line 26) .....	402,420,527	364,530,636	338,270,135	314,807,864	290,916,468
23. Aggregate life reserves (Page 3, Line 1) .....	386,791,427	351,306,715	325,828,365	304,355,508	283,115,464
24. Aggregate A & H reserves (Page 3, Line 2) .....					
25. Deposit-type contract funds (Page 3, Line 3) .....	704,625	561,446	556,837	800,641	626,290
26. Asset valuation reserve (Page 3, Line 24.01) .....	4,359,976	2,916,517	2,648,885	1,747,637	
27. Capital (Page 3, Lines 29 and 30) .....	1,200,000	1,200,000	1,200,000	1,200,000	1,200,000
28. Surplus (Page 3, Line 37) .....	54,863,097	52,319,505	48,486,646	43,297,299	41,909,043
<b>Cash Flow (Page 5)</b>					
29. Net Cash from Operations (Line 11) .....	36,387,409	27,429,556	22,290,838	18,704,307	9,480,422
<b>Risk-Based Capital Analysis</b>					
30. Total adjusted capital .....	61,003,439	56,882,427	52,839,574	46,838,463	43,661,334
31. Authorized control level risk - based capital .....	8,960,969	7,191,412	6,167,993	5,446,230	6,060,739
<b>Percentage Distribution of Cash, Cash Equivalents and Invested Assets</b> (Page 2, Col. 3) (Line No. /Page 2, Line 12, Col. 3) x 100.0					
32. Bonds (Line 1) .....	89.8	93.0	93.1	93.3	92.7
33. Stocks (Lines 2.1 and 2.2) .....	4.5	2.7	2.9	2.5	2.1
34. Mortgage loans on real estate(Lines 3.1 and 3.2) .....					
35. Real estate (Lines 4.1, 4.2 and 4.3) .....					
36. Cash, cash equivalents and short-term investments (Line 5) .....	2.9	1.4	1.1	1.4	2.7
37. Contract loans (Line 6) .....	2.8	2.9	2.9	2.7	2.5
38. Derivatives (Page 2, Line 7) .....				XXX	XXX
39. Other invested assets (Line 8) .....					
40. Receivables for securities (Line 9) .....	0.0	0.0	0.0		0.0
41. Securities lending reinvested collateral assets (Line 10) .....				XXX	XXX
42. Aggregate write-ins for invested assets (Line 11) .....					
43. Cash, cash equivalents and invested assets (Line 12) .....	100.0	100.0	100.0	100.0	100.0

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**FIVE-YEAR HISTORICAL DATA**

(Continued)

	1 2012	2 2011	3 2010	4 2009	5 2008
<b>Investments in Parent, Subsidiaries and Affiliates</b>					
44. Affiliated bonds (Schedule D Summary, Line 12, Col. 1) .....					
45. Affiliated preferred stocks (Schedule D Summary, Line 18, Col. 1) .....					
46. Affiliated common stocks (Schedule D Summary Line 24, Col. 1), .....					
47. Affiliated short-term investments (subtotal included in Schedule DA Verification, Col. 5, Line 10) .....					
48. Affiliated mortgage loans on real estate .....					
49. All other affiliated .....	92,460	91,412	67,453	31,466	7,256
50. Total of above Lines 44 to 49 .....	92,460	91,412	67,453	31,466	7,256
51. Total Investment in Parent included in Lines 44 to 49 above .....					
<b>Total Nonadmitted and Admitted Assets</b>					
52. Total nonadmitted assets (Page 2, Line 28, Col. 2) .....	1,246,632	2,426,985	1,574,504	7,174,029	10,194,317
53. Total admitted assets (Page 2, Line 28, Col. 3) .....	458,483,624	418,050,143	387,956,782	359,305,164	334,025,511
<b>Investment Data</b>					
54. Net investment income (Exhibit of Net Investment Income) .....	18,095,126	17,120,764	15,722,447	15,386,904	15,372,393
55. Realized capital gains (losses) (Page 4, Line 34, Column 1) .....	594,729	(912,540)	1,825,596	111,986	(7,532,019)
56. Unrealized capital gains (losses) (Page 4, Line 38, Column 1) .....	411,093	1,188,084	1,129,925	1,301,111	(2,439,821)
57. Total of above Lines 54, 55 and 56 .....	19,100,948	17,396,308	18,677,968	16,800,001	5,400,552
<b>Benefits and Reserve Increases (Page 6)</b>					
58. Total contract benefits - life (Lines 10, 11, 12, 13, 14 and 15 Col. 1, minus Lines 10, 11, 12, 13, 14 and 15 Cols. 9, 10 and 11) .....	33,561,085	31,616,332	30,820,794	33,126,201	33,294,444
59. Total contract benefits - A & H (Lines 13 & 14, Cols. 9, 10 & 11) .....					
60. Increase in life reserves - other than group and annuities (Line 19, Cols. 2 and 3) .....	15,005,676	13,710,988	13,921,842	12,914,385	11,989,622
61. Increase in A & H reserves (Line 19, Cols. 9, 10 & 11) .....					
62. Dividends to policyholders (Line 30, Col. 1) .....	963,206	863,457	989,119	1,151,504	1,084,481
<b>Operating Percentages</b>					
63. Insurance expense percent (Page 6, Col. 1, Lines 21, 22 & 23, less Line 6)/(Page 6, Col. 1, Line 1 plus Exhibit 7, Col. 2, Line 2) x 100.0 .....	20.3	24.1	28.4	29.2	32.7
64. Lapse percent (ordinary only) [(Exhibit of Life Insurance, Col. 4, Lines 14 & 15) / 1/2 (Exhibit of Life Insurance, Col. 4, Lines 1 & 21)] x 100.0 .....	5.7	6.2	6.9	7.2	7.8
65. A & H loss percent (Schedule H, Part 1, Lines 5 and 6, Col. 2) .....					
66. A & H cost containment percent (Schedule H, Pt. 1, Line 4, Col. 2) .....					
67. A & H expense percent excluding cost containment expenses (Schedule H, Pt. 1, Line 10, Col. 2) .....					
<b>A &amp; H Claim Reserve Adequacy</b>					
68. Incurred losses on prior years' claims - group health (Schedule H, Part 3, Line 3.1 Col. 2) .....					
69. Prior years' claim liability and reserve - group health (Schedule H, Part 3, Line 3.2 Col. 2) .....					
70. Incurred losses on prior years' claims-health other than group (Schedule H, Part 3, Line 3.1 Col. 1 less Col. 2) .....					
71. Prior years' claim liability and reserve-health other than group (Schedule H, Part 3, Line 3.2 Col. 1 less Col. 2) .....					
<b>Net Gains From Operations After Federal Income Taxes by Lines of Business (Page 6, Line 33)</b>					
72. Industrial life (Col. 2) .....					
73. Ordinary - life (Col. 3) .....	881,568	2,282,429	406,884	(2,421,878)	(2,256,334)
74. Ordinary - individual annuities (Col. 4) .....	1,242,222	855,396	326,410	1,016,794	1,284,847
75. Ordinary-supplementary contracts (Col. 5) .....	3,319	(92,602)	(59,014)	83,051	138,960
76. Credit life (Col. 6) .....					
77. Group life (Col. 7) .....	281,708	(228,697)	(31,254)	142,383	84,070
78. Group annuities (Col. 8) .....					
79. A & H-group (Col. 9) .....					
80. A & H-credit (Col. 10) .....					
81. A & H-other (Col. 11) .....					
82. Aggregate of all other lines of business (Col. 12) ....					
83. Total (Col. 1) .....	2,408,817	2,816,526	643,026	(1,179,650)	(748,458)

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors? ..... Yes [ ] No [ ]  
 If no, please explain: .....

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**EXHIBIT OF LIFE INSURANCE**

	Industrial		Ordinary		Credit Life (Group and Individual)		Group			10 Total Amount of Insurance (a)
	1	2	3	4	5	6	Number of		9	
	Number of Policies	Amount of Insurance (a)	Number of Policies	Amount of Insurance (a)	Number of Individual Policies and Group Certificates	Amount of Insurance (a)	7 Policies	8 Certificates	Amount of Insurance (a)	
1. In force end of prior year .....			94,046	6,389,841			4	2,094	156,947	6,546,788
2. Issued during year .....			6,048	339,140						339,140
3. Reinsurance assumed .....										
4. Revived during year .....			588	54,903						54,903
5. Increased during year (net) .....				93,059						93,059
6. Subtotals, Lines 2 to 5 .....			6,636	487,102						487,102
7. Additions by dividends during year .....	XXX		XXX	2,265	XXX		XXX	XXX		2,265
8. Aggregate write-ins for increases .....										
9. Totals (Lines 1 and 6 to 8) .....			100,682	6,879,208			4	2,094	156,947	7,036,155
Deductions during year:										
10. Death .....			1,344	24,514			XXX	13	754	25,268
11. Maturity .....			6	142			XXX			142
12. Disability .....							XXX			
13. Expiry .....			320	7,218						7,218
14. Surrender .....			1,634	57,716						57,716
15. Lapse .....			3,427	306,978						306,978
16. Conversion .....			124	17,724			XXX	XXX	XXX	17,724
17. Decreased (net) .....			6	116,668			1	1,344	4,714	121,382
18. Reinsurance .....			1	12						12
19. Aggregate write-ins for decreases .....										
20. Totals (Lines 10 to 19) .....			6,862	530,972			1	1,357	5,468	536,439
21. In force end of year (Line 9 minus Line 20) .....			93,820	6,348,236			3	737	151,479	6,499,716
22. Reinsurance ceded end of year .....	XXX		XXX	3,992,879	XXX		XXX	XXX	124,245	4,117,124
23. Line 21 minus Line 22 .....	XXX		XXX	2,355,357	XXX	(b)	XXX	XXX	27,234	2,382,591
<b>DETAILS OF WRITE-INS</b>										
0801. ....										
0802. ....										
0803. ....										
0898. Summary of remaining write-ins for Line 8 from overflow page .....										
0899. TOTALS (Lines 0801 thru 0803 plus 0898) (Line 8 above) .....										
1901. ....										
1902. ....										
1903. ....										
1998. Summary of remaining write-ins for Line 19 from overflow page .....										
1999. TOTALS (Lines 1901 thru 1903 plus 1998) (Line 19 above) .....										

(a) Amounts of life insurance in this exhibit shall be shown in thousands (omit 000)

(b) Group \$ ..... ; Individual \$ .....

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**EXHIBIT OF LIFE INSURANCE (Continued)**

**ADDITIONAL INFORMATION ON INSURANCE IN FORCE END OF YEAR**

	Industrial		Ordinary	
	1 Number of Policies	2 Amount of Insurance (a)	3 Number of Policies	4 Amount of Insurance (a)
24. Additions by dividends .....	XXX		XXX	2,587
25. Other paid-up insurance .....			6,943	48,840
26. Debit ordinary insurance .....	XXX	XXX		

**ADDITIONAL INFORMATION ON ORDINARY INSURANCE**

Term Insurance Excluding Extended Term Insurance	Issued During Year (Included in Line 2)		In Force End of Year (Included in Line 21)	
	1 Number of Policies	2 Amount of Insurance (a)	3 Number of Policies	4 Amount of Insurance (a)
27. Term policies - decreasing .....			1,659	100,140
28. Term policies - other .....	973	206,123	20,506	4,481,311
29. Other term insurance - decreasing .....	XXX	1,531	XXX	46,624
30. Other term insurance .....	XXX	6,797	XXX	218,626
31. Totals (Lines 27 to 30) .....	973	214,451	22,165	4,846,700
Reconciliation to Lines 2 and 21:				
32. Term additions .....	XXX		XXX	
33. Totals, extended term insurance .....	XXX	XXX	1,311	19,692
34. Totals, whole life and endowment .....	5,075	124,689	70,344	1,481,844
35. Totals (Lines 31 to 34) .....	6,048	339,140	93,820	6,348,236

**CLASSIFICATION OF AMOUNT OF INSURANCE (a) BY PARTICIPATING STATUS**

	Issued During Year (Included in Line 2)		In Force End of Year (Included in Line 21)	
	1 Non-Participating	2 Participating	3 Non-Participating	4 Participating
36. Industrial .....				
37. Ordinary .....	303,584	35,557	6,056,774	291,463
38. Credit Life (Group and Individual) .....				
39. Group .....			151,479	
40. Totals (Lines 36 to 39) .....	303,584	35,557	6,208,253	291,463

**ADDITIONAL INFORMATION ON CREDIT LIFE AND GROUP INSURANCE**

	Credit Life		Group	
	1 Number of Individual Policies and Group Certificates	2 Amount of Insurance (a)	3 Number of Certificates	4 Amount of Insurance (a)
41. Amount of insurance included in Line 2 ceded to other companies .....	XXX		XXX	
42. Number in force end of year if the number under shared groups is counted on a pro-rata basis .....		XXX	1,948	XXX
43. Federal Employees' Group Life Insurance included in Line 21 .....				
44. Servicemen's Group Life Insurance included in Line 21 .....				
45. Group Permanent Insurance included in Line 21 .....				

**ADDITIONAL ACCIDENTAL DEATH BENEFITS**

46. Amount of additional accidental death benefits in force end of year under ordinary policies (a)	394,310
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**BASIS OF CALCULATION OF ORDINARY TERM INSURANCE**

47. State basis of calculation of (47.1) decreasing term insurance contained in Family Income, Mortgage Protection, etc., policies and riders and of (47.2) term insurance on wife and children under Family, Parent and Children, etc., policies and riders included above.	
47.1 Actual Current Face Amount .....	
47.2 0	

**POLICIES WITH DISABILITY PROVISIONS**

Disability Provisions	Industrial		Ordinary		Credit		Group	
	1 Number of Policies	2 Amount of Insurance (a)	3 Number of Policies	4 Amount of Insurance (a)	5 Number of Policies	6 Amount of Insurance (a)	7 Number of Certificates	8 Amount of Insurance (a)
48. Waiver of Premium .....			8,334	835,931			1,886	154,997
49. Disability Income .....								
50. Extended Benefits .....			XXX	XXX				
51. Other .....								
52. Total .....		(b)	8,334	(b) 835,931		(b)	1,886	(b) 154,997

(a) Amounts of life insurance in this exhibit shall be shown in thousands (omit 000)

(b) See Paragraph 9 of the Annual Audited Financial Reports in the General section of the annual statement instructions

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**EXHIBIT OF NUMBER OF POLICIES, CONTRACTS, CERTIFICATES, INCOME PAYABLE AND ACCOUNT VALUES IN FORCE FOR SUPPLEMENTARY CONTRACTS, ANNUITIES, ACCIDENT & HEALTH AND OTHER POLICIES**

**SUPPLEMENTARY CONTRACTS**

	Ordinary		Group	
	1 Involving Life Contingencies	2 Not Involving Life Contingencies	3 Involving Life Contingencies	4 Not Involving Life Contingencies
1. In force end of prior year .....	428	9		
2. Issued during year .....	15			
3. Reinsurance assumed .....				
4. Increased during year (net) .....				
5. Total (Lines 1 to 4) .....	443	9		
Deductions during year:				
6. Decreased (net) .....	34			
7. Reinsurance ceded .....				
8. Totals (Lines 6 and 7) .....	34			
9. In force end of year .....	409	9		
10. Amount on deposit .....	7,967,337	(a) 137,758		(a)
11. Income now payable .....	409	6		
12. Amount of income payable .....	(a) 1,017,728	(a) 96,923	(a)	(a)

**ANNUITIES**

	Ordinary		Group	
	1 Immediate	2 Deferred	3 Contracts	4 Certificates
1. In force end of prior year .....	147	4,894		
2. Issued during year .....	17	717		
3. Reinsurance assumed .....				
4. Increased during year (net) .....				
5. Totals (Lines 1 to 4) .....	164	5,611		
Deductions during year:				
6. Decreased (net) .....	12	236		
7. Reinsurance ceded .....				
8. Totals (Lines 6 and 7) .....	12	236		
9. In force end of year .....	152	5,375		
Income now payable:				
10. Amount of income payable .....	(a) 520,725	XXX	XXX	(a)
Deferred fully paid:				
11. Account balance .....	XXX	(a) 129,905,026	XXX	(a)
Deferred not fully paid:				
12. Account balance .....	XXX	(a) 47,981,874	XXX	(a)

**ACCIDENT AND HEALTH INSURANCE**

	Group		Credit		Other	
	1 Certificates	2 Premiums in Force	3 Policies	4 Premiums in Force	5 Policies	6 Premiums in Force
1. In force end of prior year .....						
2. Issued during year .....						
3. Reinsurance assumed .....						
4. Increased during year (net) .....		XXX		XXX		XXX
5. Totals (Lines 1 to 4) .....		XXX		XXX		XXX
Deductions during year:						
6. Conversions .....		XXX	XXX	XXX	XXX	XXX
7. Decreased (net) .....		XXX		XXX		XXX
8. Reinsurance ceded .....		XXX		XXX		XXX
9. Totals (Lines 6 to 8) .....		XXX		XXX		XXX
10. In force end of year .....		(a)		(a)		(a)

**DEPOSIT FUNDS AND DIVIDEND ACCUMULATIONS**

	1	2
	Deposit Funds Contracts	Dividend Accumulations Contracts
1. In force end of prior year .....	144	76
2. Issued during year .....	5	12
3. Reinsurance assumed .....		
4. Increased during year (net) .....		
5. Totals (Lines 1 to 4) .....	149	88
Deductions During Year:		
6. Decreased (net) .....		1
7. Reinsurance ceded .....		
8. Totals (Lines 6 and 7) .....		1
9. In force end of year .....	149	87
10. Amount of account balance .....	(a) 382,721	(a) 50,353

(a) See Paragraph 9 of the Annual Audited Financial Reports in the General section of the annual statement instructions.

**ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**SCHEDULE T - PREMIUMS AND ANNUITY CONSIDERATIONS**

Allocated by States and Territories

States, Etc.	1	Life Contracts		Direct Business Only			7
		2	3	4	5	6	
	Active Status	Life Insurance Premiums	Annuity Considerations	Accident and Health Insurance Premiums, Including Policy, Membership and Other Fees	Other Considerations	Total Columns 2 through 5	Deposit-Type Contracts
1. Alabama	AL	N	44,562			44,562	
2. Alaska	AK	N	6,845			6,845	
3. Arizona	AZ	N	56,889	506		57,395	
4. Arkansas	AR	N	16,184			16,184	
5. California	CA	N	55,029			55,029	
6. Colorado	CO	N	10,763	35,000		45,763	
7. Connecticut	CT	N	8,472			8,472	
8. Delaware	DE	N	12,056			12,056	
9. District of Columbia	DC	N	497			497	
10. Florida	FL	L	1,110,053	75,037		1,185,090	
11. Georgia	GA	L	984,916	34,420		1,019,336	
12. Hawaii	HI	N	6,674			6,674	
13. Idaho	ID	N	741			741	
14. Illinois	IL	L	356,407	27,656		384,062	
15. Indiana	IN	L	3,908,995	2,988,275		6,897,270	
16. Iowa	IA	L	71,043	52,267		123,310	
17. Kansas	KS	N	8,779			8,779	
18. Kentucky	KY	L	4,526,529	1,552,383		6,078,912	
19. Louisiana	LA	N	14,014			14,014	
20. Maine	ME	N	3,162			3,162	
21. Maryland	MD	N	65,940	10,325		76,265	
22. Massachusetts	MA	N	24,089			24,089	
23. Michigan	MI	L	4,456,622	301,054		4,757,676	
24. Minnesota	MN	L	65,963	5,500		71,463	
25. Mississippi	MS	N	42,631	25		42,656	
26. Missouri	MO	N	31,845			31,845	
27. Montana	MT	N	20,790			20,790	
28. Nebraska	NE	L	6,558			6,558	
29. Nevada	NV	N	18,467			18,467	
30. New Hampshire	NH	N	11,022			11,022	
31. New Jersey	NJ	N	44,106	300		44,406	
32. New Mexico	NM	N	13,676			13,676	
33. New York	NY	N	53,582			53,582	
34. North Carolina	NC	N	108,112	36,509		144,621	
35. North Dakota	ND	N	1,671			1,671	
36. Ohio	OH	L	21,249,789	15,828,624		37,078,414	1,524
37. Oklahoma	OK	N	21,949			21,949	
38. Oregon	OR	N	7,927			7,927	
39. Pennsylvania	PA	L	8,684,707	3,693,715		12,378,422	184,919
40. Rhode Island	RI	N	334			334	
41. South Carolina	SC	L	617,470	244,180		861,650	
42. South Dakota	SD	N	11,543			11,543	
43. Tennessee	TN	L	1,629,955	37,205		1,667,160	
44. Texas	TX	N	92,469	1,400		93,869	
45. Utah	UT	N	3,929			3,929	
46. Vermont	VT	N	1,130			1,130	
47. Virginia	VA	L	367,618	1,150		368,768	
48. Washington	WA	N	8,572			8,572	
49. West Virginia	WV	L	2,079,625	1,204,734		3,284,359	293
50. Wisconsin	WI	L	1,217,357	692,509		1,909,866	
51. Wyoming	WY	N	950			950	
52. American Samoa	AS	N					
53. Guam	GU	N					
54. Puerto Rico	PR	N					
55. U.S. Virgin Islands	VI	N	407			407	
56. Northern Mariana Islands	MP	N					
57. Canada	CAN	N	3,321			3,321	
58. Aggregate Other Alien	OT	XXX	2,145			2,145	
59. Subtotal	(a) 16		52,168,882	26,822,774		78,991,656	186,736
90. Reporting entity contributions for employee benefits plans	XXX						
91. Dividends or refunds applied to purchase paid-up additions and annuities	XXX		718,177			718,177	
92. Dividends or refunds applied to shorten endowment or premium paying period	XXX						
93. Premium or annuity considerations waived under disability or other contract provisions	XXX		114,939			114,939	
94. Aggregate or other amounts not allocable by State	XXX						
95. Totals (Direct Business)	XXX		53,001,999	26,822,774		79,824,773	186,736
96. Plus reinsurance assumed	XXX		2,420			2,420	
97. Totals (All Business)	XXX		53,004,419	26,822,774		79,827,193	186,736
98. Less reinsurance ceded	XXX		11,654,240			11,654,240	
99. Totals (All Business) less Reinsurance Ceded	XXX		41,350,178	26,822,774	(b)	68,172,953	186,736
<b>DETAILS OF WRITE-INS</b>							
58001. China	XXX		2,145			2,145	
58002. _____	XXX						
58003. _____	XXX						
58998. Summary of remaining write-ins for Line 58 from overflow page	XXX						
58999. Totals (Lines 58001 through 58003 plus 58998)(Line 58 above)	XXX		2,145			2,145	
9401. _____	XXX						
9402. _____	XXX						
9403. _____	XXX						
9498. Summary of remaining write-ins for Line 94 from overflow page	XXX						
9499. Totals (Lines 9401 through 9403 plus 9498)(Line 94 above)	XXX						

(L) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited Reinsurer; (E) Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) None of the above - Not allowed to write business in the state.

Explanation of basis of allocation by states, etc., of premiums and annuity considerations

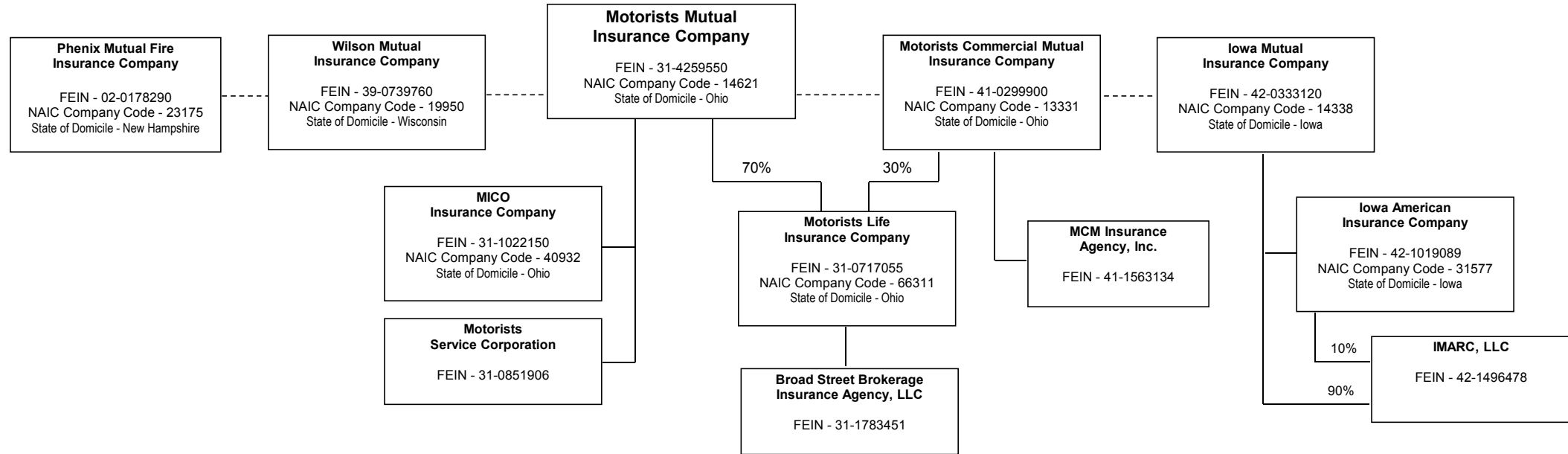
ADDRESS OF INSURED DETERMINES STATE TO WHICH PREMIUMS ARE ALLOCATED

(a) Insert the number of L responses except for Canada and Other Alien.

(b) Column 4 should balance with Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10.

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE MOTORISTS LIFE INSURANCE COMPANY

**SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP**  
**PART 1 - ORGANIZATIONAL CHART**





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