

ANNUAL STATEMENT

For the Year Ended

December 31, 2012

OF THE CONDITION AND AFFAIRS OF THE

The German Mutual Insurance Association of Glandorf, Ohio

ORGANIZED UNDER THE LAWS OF THE STATE OF OHIO

Made to the

INSURANCE COMMISSIONER OF THE STATE OF OHIO

Pursuant to the Laws thereof

NAIC Company Code

10334

Home Office

132 South Main Street

Glandorf

OH

Street and Number

City

Zip Code

Mail Address

P. O. BOX 120

Glandorf

OH

Street and Number

City

Zip Code

Main Administrative Office

(419) 538-6902

Telephone Number

Organized

February 18, 1878

Commenced Business

February 18, 1878

Annual Statement Contact Person

Elaine A. Gerding

Telephone Number

(419) 538-6902

Contact Person Email Address

glandorf@bright.net

OFFICERS

President

James E. Unterbrink

Vice President

Dale J. Gerding

Secretary

Elaine A. Gerding

Treasurer

Elaine A. Gerding

DIRECTORS

(ALL DIRECTORS MUST BE SHOWN)

Dale J. Gerding

Donald E. Stechschulte

Virgil R. Rieman

Carl Schierloph

Nicholas Schroeder

State of Ohio

County of

Putnama

James E. Unterbrink

President and

Elaine A. Gerding

Secretary of the

The German Mutual Insurance Association of Glandorf, Ohio

being duly sworn each for himself/herself deposes and says, that they are the above described officers of said reporting entity, and that on the reporting period stated above all the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, with the schedules and explanations herein contained, annexed or referred to, is a full and correct statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, according to the best of their information, knowledge and belief, respectively.

Subscribed and sworn to before me, this 17

day of Jan, 2013

Alexis Weinberg
Notary Public
Mar 18 2014

James E. Unterbrink
President

Elaine A. Gerding
Secretary

Elaine A. Gerding
Secretary

-Signature of Person Preparing Statement

ASSETS

	Assets Current Year	Nonadmitted Assets Current Year	Net Admitted Assets Current Year	Net Admitted Assets Prior Year
1	Bonds (Schedule D - Part 1)	0.00	0.00	0.00
2	Preferred stocks, common stocks and mutual funds (Schedule D - Part 2)	9,012.40	0.00	9,012.40
3	Real estate (less liens, encumbrances) (Schedule A)	0.00	0.00	0.00
4	Cash (Schedule E)	295,797.97	0.00	295,797.97
5	Short-term investments		0.00	0.00
6	Aggregate write-ins for invested assets		0.00	0.00
7	Subtotals, cash and invested assets	304,810.37	0.00	304,810.37
8	Investment income due and accrued		0.00	0.00
9.1	Assessments or premiums in the course of collection (including agents balances)	193,523.00	0.00	193,523.00
9.2	Deferred premiums, agents' balances and installments booked but deferred and not yet due		0.00	0.00
9.3	Earned but unbilled premiums (post assessment)		0.00	0.00
10.1	Amounts recoverable from reinsurers	77,000.00	0.00	77,000.00
10.2	Funds held by or deposited with reinsured companies		0.00	0.00
11.1	Current federal income tax recoverable and interest thereon		0.00	0.00
11.2	Net deferred tax asset		0.00	0.00
12	Electronic data processing equipment and software		0.00	0.00
13	Furniture and equipment		0.00	0.00
14	Receivables from parent, subsidiaries and affiliates		0.00	0.00
15	Aggregate write-ins for other than invested assets	48,960.00	48,960.00	0.00
16	Total Assets	624,293.37	48,960.00	575,333.37
	Details of Write-Ins for Assets:			
1501	PURCHASE OF AGENCY (SEC II J&B UNTERBRINK)	48,960.00	48,960.00	0.00
1502				0.00
1503				0.00
1598	Summary or remaining write-ins from overflow page	0.00	0.00	0.00
1599	Total aggregate write-ins	48,960.00	48,960.00	0.00

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The German Mutual Insurance Association of Glandorf, Ohio

LIABILITIES, SURPLUS AND OTHER FUNDS

		Current Year	Prior Year
1	Unpaid Losses (Underwriting Exhibit - Part 2A)	77,000.00	0.00
2	Unpaid loss adjustment expenses (Underwriting Exhibit - Part 2A)	0.00	
3	Commissions due and payable to agents	3,661.00	4,900.86
4	Other expenses (excluding taxes, licenses and fees)	97,291.51	15,093.49
5	Taxes, licenses and fees (excluding federal income taxes)	4,145.37	184.03
6	Current federal income taxes (including \$0 on realized capital gains (losses))		
7	Net deferred tax liability		
8	Borrowed money and interest thereon	35,009.81	43,973.59
9	Unearned assessment/premium reserve	60,645.00	23,123.00
10	Advance premium		
11	Ceded reinsurance premiums payable	19,706.04	21,345.70
12	Funds held by company under reinsurance treaties		
13	Amounts withheld or retained by company for account of others		
14	Provision for unauthorized reinsurance		
15	Payable to parent, subsidiaries and affiliates		
16	Aggregate write-ins for liabilities	0.00	0.00
17	Total liabilities	297,458.73	108,620.67
18	Surplus as regards policyholders	277,874.64	289,574.97
19	Total liabilities and surplus	575,333.37	398,195.64
	Details of Write-Ins for Liabilities:		
1601			
1602			
1603			
1698	Summary or remaining write-ins from overflow page	0.00	0.00
1699	Total aggregate write-ins	0.00	0.00

ANNUAL STATEMENT FOR THE YEAR

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**The German Mutual Insurance Association of Glandorf, Ohio
STATEMENT OF INCOME**

		Current Year	Prior Year
	UNDERWRITING INCOME		
1.1	Gross Assessments/Premiums earned	843,332.59	563,789.95
1.2	Less: Return Assessments/Premiums earned	1,831.59	1,025.62
1.3	Direct Assessments/Premiums earned	841,501.00	562,764.33
1.4	Deduct premiums for reinsurance ceded (Reinsurance Schedule)	226,273.18	245,397.72
1.5	Add premiums received for reinsurance assumed (Reinsurance Schedule)	0.00	
1.6	Net Assessments/Premiums earned	615,227.82	317,366.61
	DEDUCTIONS		
2	Losses incurred (Underwriting Exhibit - Part 2)	326,426.24	167,035.92
3	Loss expenses incurred (Expense Exhibit)	0.00	
4	Other underwriting expenses incurred (Expense Exhibit)	303,014.81	193,914.28
5	Aggregate write-ins for underwriting deductions	0.00	0.00
6	Total underwriting deductions	629,441.05	360,950.20
7	Net underwriting gain (loss)	-14,213.23	-43,583.59
	INVESTMENT INCOME		
8	Net investment income earned	515.10	1,029.27
9	Net realized capital gains (losses) less capital gains tax		
10	Net investment gain (loss)	515.10	1,029.27
	OTHER INCOME		
11	Net gain (loss) from agents' or premium balances charged off		
12	Finance and service charges not included in premiums		
13	Aggregate write-ins for miscellaneous income	1,800.00	1,800.00
14	Total other income	1,800.00	1,800.00
15	Net income, after capital gains tax and before federal income taxes	-11,898.13	-40,754.32
16	Federal income taxes incurred		
17	Net income	-11,898.13	-40,754.32
	SURPLUS ACCOUNT		
18	Surplus as regards policyholders, December 31 prior year	289,574.97	377,774.97
19	Net income	-11,898.13	-40,754.32
20	Change in net unrealized capital gains or (losses) less capital gains tax	197.80	1,514.32
21	Change in net deferred income tax		
22	Change in nonadmitted assets (Exhibit of Nonadmitted Assets)	0.00	-48,960.00
23	Change in provision for reinsurance		
24	Aggregate write-ins for gains and losses in surplus	0.00	0.00
25	Change in surplus as regards policyholders for the year	-11,700.33	-88,200.00
26	Surplus as regards policyholders, December 31 current year	277,874.64	289,574.97
	DETAILS OF WRITE-INS		
0501			
0502			
0503			
0599	Total Aggregate write-ins for underwriting deductions	0.00	0.00
1301	AGENCY RENT	1,800.00	1,800.00
1302			
1303			
1304			
1399	Total Aggregate write-ins for miscellaneous income	1,800.00	1,800.00
2401			
2402			
2499	Total Aggregate write-ins for gains and losses in surplus	0.00	0.00

ANNUAL STATEMENT FOR THE YEAR
The German Mutual Insurance Association of Glandorf, Ohio
CASH FLOW STATEMENT

2012

	Current Year	Prior Year
Cash from Operations		
1	590,460.05	311,043.33
2	780.22	1,029.27
3	1,800.00	1,800.00
4	593,040.27	313,872.60
5	325,053.59	178,035.92
6	210,330.61	194,479.30
7		
8	535,384.20	372,515.22
9	57,656.07	-58,642.62
Cash from Investments		
10		
10.1		
10.2		
10.3		
10.4		
10.5		
10.6	0.00	0.00
11		
11.1		
11.2		
11.3		
11.4		48,960.00
11.5	0.00	48,960.00
11.6	0.00	-48,960.00
Cash from Financing and Miscellaneous Sources		
12.1	-8,963.78	43,973.59
12.2		
13	-8,963.78	43,973.59
RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS		
14	48,692.29	-63,629.03
15.1	247,105.68	310,734.71
15.2	295,797.97	247,105.68

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The German Mutual Insurance Association of Glandorf, Ohio

2012

EXPENSE EXHIBIT

	Claim Adjusting:	Current Year
1.1	Direct	119,903.53
1.2	Reinsurance assumed	0.00
1.3	Reinsurance ceded excluding contingent (commission and brokerage)	0.00
1.4	Net claim adjusting	119,903.53
2.1	Commission and Brokerage: Direct commission and brokerage	46,257.75
2.2	Reinsurance assumed excluding contingent	0.00
2.3	Reinsurance ceded excluding contingent (commission and brokerage)	0.00
2.4	Contingent - direct (commission and brokerage)	0.00
2.5	Contingent - reinsurance assumed (commission and brokerage)	0.00
2.6	Contingent - reinsurance ceded (commission and brokerage)	0.00
2.7	Policy and membership fees (commission and brokerage)	0.00
2.8	Net commission and brokerage	46,257.75
3	Allowances to managers and agents	0.00
4	Advertising	1,513.44
5	Boards, bureaus and associations	2,903.75
6	Surveys and underwriting reports	0.00
7	Audit of assureds' records	0.00
8.1	Salary and related items: Salaries	73,654.50
8.2	Payroll taxes	12,062.56
9	Employee relations and welfare	0.00
10	Insurance	11,141.03
11	Directors' fees	4,000.00
12	Travel and travel items	125.95
13	Rent and rent items	3,524.00
14	Equipment	0.00
15	Cost or depreciation of EDP equipment and software	0.00
16	Printing and stationery	4,831.99
17	Postage, telephone, exchange and express	11,141.69
18	Legal and auditing	200.00
19	Loss adjustment expenses	0.00
18	Investment expenses	0.00
19	Totals	125,098.91
20.1	Taxes, licenses and fees: State and local insurance taxes	0.00
20.2	Insurance department licenses and fees	1,990.00
20.3	All other (excluding federal income and real estate)	250.00
20.4	Total taxes, licenses and fees	2,240.00
21	Real estate expenses	0.00
22	Real estate taxes	0.00
23	Aggregate write-ins for miscellaneous expenses	9,514.62
24	Total expenses incurred (a)	303,014.81
25	Less unpaid expenses - current year	0.00
26	Add unpaid expenses - prior year	0.00
27	Total expenses paid	303,014.81
	Details of Write-Ins:	
2301	COMPUTER EXPENSES	6,695.42
2302	REPAIRS	185.36
2303	INTEREST EXPENSE	2,404.58
2304	MISCELLANEOUS	229.26
2305		
2399	Total Write-ins	9,514.62

(a) Includes management fees of \$0 to affiliates and \$0 to non-affiliates

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The German Mutual Insurance Association of Glandorf, Ohio

INSURANCE IN FORCE

	Amount (dollars)	Number
1 In force December 31 of previous year (to equal prior year's statement)	206,580,836	785
2 Written during the year	34,304,001	71
3 Total	240,884,837	856
4 Deduct those expired and cancelled	19,172,856	73
5 In force December 31 of current year	221,711,981	783
6 Deduct amount reinsured	0	XXX
7 Net amount in force	221,711,981	XXX

UNDERWRITING EXHIBIT - PART 2
LOSSES INCURRED

1	2	3	4	5	6
Lines of Business	Direct Losses Incurred	Losses Incurred on Reinsurance Assumed	Deduct: Reinsurance Recovered on Incurred Losses	Deduct: Salvage and Subrogation Converted To Cash	Net Losses Incurred Columns 2 and 3 minus Columns 4 and 5
STANDARD	409,005.69				409,005.69
HOMEOWNER	957,466.33				957,466.33
FARMOWNER	2,141,673.80				2,141,673.80
LESS REINS RECOVERY			3,181,719.58		(3,181,719.58)
OVERFLOW AMOUNTS					-
Totals	\$ 3,508,145.82	\$ -	\$ 3,181,719.58	\$ -	\$ 326,426.24

* Total should equal Line 2, Page 4, Current Year.

UNDERWRITING EXHIBIT - PART 2A
UNPAID LOSSES and LOSS ADJUSTMENT EXPENSES

1	2	3	4	5	6
Lines of Business	Direct Unpaid Losses	Unpaid Losses on Reinsurance Assumed	Deduct: Reinsurance Recoverable on Unpaid Losses	** Unpaid Loss Adjustment Expenses	Net Unpaid Losses Columns 2 and 3 minus Column 4
ALL LINES	77,000.00				77,000.00
OVERFLOW AMOUNTS					-
Totals	\$ 77,000.00	\$ -	\$ -	\$ -	\$ 77,000.00

** Total should equal Line 2, Page 3, Current Year.

*** Total should equal Line 1, Page 3, Current Year.

The German Mutual Insurance Association of Glandorf, Ohio

EXHIBIT OF NONADMITTED ASSETS

		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets
1	Bonds			0.00
2	Preferred and common stocks and mutual funds			0.00
3	Real estate (less liens, encumbrances)			0.00
4	Cash			0.00
5	Short-term investments			0.00
6	Aggregate write-ins for invested assets			0.00
7	Subtotals, cash and invested assets	0.00	0.00	0.00
8	Investment income due and accrued			0.00
9.1	Assessments or premiums in the course of collection (including agents balances)			0.00
9.2	Premium receivable for advance pay			0.00
9.3	Earned but unbilled premiums (post assessment)			0.00
10.1	Amounts recoverable from reinsurers			0.00
10.2	Funds held by or deposited with reinsured companies			0.00
11.1	Current federal income tax recoverable and interest thereon			0.00
11.2	Net deferred tax asset			0.00
12	Electronic data processing equipment and software			0.00
13	Furniture and equipment			0.00
14	Receivables from parent, subsidiaries and affiliates			0.00
15	Aggregate write-ins for other than invested assets	0.00	0.00	0.00
16	Total Assets	0.00	0.00	0.00
	Details of Write-Ins for Assets:			
1501		0.00	0.00	0.00
1502		0.00	0.00	0.00
1503		0.00	0.00	0.00
1598	Summary or remaining write-ins from overflow page	0.00	0.00	0.00
1599	Total aggregate write-ins	0.00	0.00	0.00

2012 ANNUAL STATEMENT OF The German Mutual Insurance Association of Glandorf, Ohio

SCHEDULE A

Showing All Real Estate **OWNED** December 31 of Current Year

1	2	3	4	5	6	7	8	9	10
Description of Property	Date Acquired	Name of Vendor	Actual Cost	Current Year Acquisitions or Permanent Improvements	Accumulated Depreciation	Amount of Encumbrances	Book Value End of Current Year (Col. 4+5-6-7) *	Gross Income Current Year (Real Estate)	Gross Expenses Current Year (Real Estate)
NONE							-		
							-		
							-		
							-		
OVERFLOW AMOUNTS							-		
Totals	XXX	XXX	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

*Total to agree with Page 2, Line 3, Current Year.

FURNITURE, FIXTURES and AUTOMOBILES

Showing All Furniture, Fixtures and Automobiles **OWNED** December 31 of Current Year

1	2	3	4	5	6	7	8
Description	Date Acquired	Name of Vendor	Actual Cost	Current Year Acquisitions or Permanent Improvements	Accumulated Depreciation	Amount of Encumbrances	Book Value End of Current Year (Col. 4+5-6-7)
OFFICE FURNITURE	VARIOUS		1,500.00		1,500.00		-
COMPUTER SYSTEMS	VARIOUS		2,000.00		2,000.00		-
COPIER ETC	VARIOUS		3,500.00		3,500.00		-
							-
							-
							-
							-
							-
							-
							-
							-
							-
OVERFLOW AMOUNTS							-
Totals	XXX	XXX	\$ 7,000.00	\$ -	\$ 7,000.00	\$ -	\$ -

REINSURANCE SCHEDULE
Reinsurance Ceded and Reinsurance Assumed

1	2	3	4	5	6	7	8
Reinsurer or Reinsured	Ceded or Assumed	Location of Company	Total Amount Reinsured	Total Premiums Ceded *	Total Premiums Assumed **	Largest Risk Ceded or Assumed	Remarks
GRINNELL REINSURANCE CEDED		GRINNELL, IA	221,711,981	226,273.18		2,022,000	30303
OVERFLOW AMOUNTS							
Totals	XXX	XXX	\$ 221,711,981	\$ 226,273.18	\$ -	XXX	XXX

*Total to agree with Page 4, Line 1.4, Current Year.

**Total to agree with Page 4, Line 1.5, Current Year.

COMPENSATION SCHEDULE

Show all salaries, commissions, claim adjustment expenses, directors fees and expenses, and travel items paid in the current year for the top 5 officers/employees and all directors, travel or car allowances, if paid, are to be included.

1	2	3	4	5	6	7	8	9
Name of Payee	Title	Salaries	Commissions	Claim Adjustment Expenses	Directors Fees & Expenses	Travel & Travel Items	All Other	Total
Officers/Employees:								
JAMES E. UNTERBRINK	PRESIDENT	6,776.00					350.00	\$ 7,126.00
ELAINE A. GERDING	SECRETARY/TREASUR/AGT	31,607.00	11,802.13				350.00	\$ 43,759.13
CYNTHIA MAAG	ADMINISTRATIVE ASST/AGT	29,494.50	4,759.59				900.00	\$ 35,154.09
ALL OTHERS		767.00	823.74				200.00	\$ 1,790.74
Directors:								
DALE J. GERDING	DIRECTOR/AGENT		2,255.45		600.00		300.00	\$ 3,155.45
DONALD E. STECHSCHULTE	DIRECTOR/AGENT		16,448.65		550.00		350.00	\$ 17,348.65
ROBERT DILLER	DIRECTOR PART YEAR				400.00		100.00	\$ 500.00
CARL SCHIERLOH	DIRECTOR/AGENT		10,168.19		550.00		350.00	\$ 11,068.19
VIRGIL RIEMAN	DIRECTOR				1,200.00		1,910.00	\$ 3,110.00
NICHOLAS SCHROEDER	DIRECTOR				700.00		200.00	\$ 900.00
								\$ -
								\$ -
								\$ -
								\$ -
								\$ -
								\$ -
								\$ -
								\$ -
Totals	XXXX	\$ 68,644.50	\$ 46,257.75	\$ -	\$ 4,000.00	\$ -	\$ 5,010.00	\$ 123,912.25

GENERAL INTERROGATORIES

(Answer all questions and attach additional sheets if necessary.)

- Company's retention: Fire _____ Wind _____ Other 100,000 PER CLAIM TO STOP LOSS
1a. Retention before reinsurance applies for: Catastrophe Reinsurance _____ Aggregate excess of loss \$308,966
2. What is the largest risk assumed and retained: \$2,022,000
3. What kind of perils are being covered? FIRE, LIGHTNING, WIND AND EXTENDED COVERAGES
- Have the by-laws been amended during the current year? NO _____ if so, were such amendments filed with the Ohio Department of Insurance? _____
5. In what counties does the Company operate: PUTNAM, ALLEN, HANCOCK, DEFIANCE, PAULDING, WOOD, AND VAN WERT
- Name of Principal Officer and amount of bond: EMPLOYEES OF GERMAN MUTUAL INSURANCE ASSOCIATION OF GLANDORF \$35,000
7. Are all of the persons who handle funds of the Company bonded? Yes _____ No _____
State the name and amount of each bond on each, except person named in Item 6 above.
- Does the Company have an annual audit conducted by an independent CPA? NO
9. State the number of members holding policies in the Company. 783
10. Was an annual report of the Company made available to each policyholder? YES _____ If so, did such report agree with the annual statement filed with the Ohio Department of Insurance? YES
11. State as of what date the latest examination of the Company was made by the Ohio Department of Insurance. Mar-11
12. How many assessments were made during the year? 2 Date of last assessment VARIOUS ON ANNIVERSARY DATE
13. Did the assessment provide for all losses, expenses and all other liabilities prior to the date of assessment?
14. Rate of policy fee NONE
15. State the amount of borrowed money since date of last assessment NONE interest thereon
16. Does any person, firm, corporation or association have any claim, contingent or otherwise, against this Company which is NOT included in the liabilities on page 2 of this statement? Yes _____ No _____
If yes, give the amount, terms for payment and reasons why such were not recorded as a liability on page 2 of this statement.

ANNUAL STATEMENT FOR THE YEAR

2012

The German Mutual Insurance Association of Glandorf, Ohio

ORGANIZATIONAL CHART

LIST ALL ENTITIES THAT ARE MEMBERS OF AN INSURANCE COMPANY HOLDING SYSTEM AS
DEFINED IN ORC 3901.32

NONE



Overflow Page for Investments Owned

SCHEDULE D - PART 1

Showing all BONDS Owned on December 31 of Current Year

1 Cusip #	2 Description Give complete and accurate description of all bonds owned.	3 From Whom Acquired	4 Date Acquired	5 Par Value	6 Actual Cost	7 Book Value / Amortized Value*	8 Market Value December 31 of Current Year	Interest			12 Increase by Adjustment, in Book Value During Year	13 Decrease by Adjustment, in Book Value During Year	14 Amount of Interest due and accrued Dec. 31. Current year, on bonds in default as to principal or interest	15 Maturity Date	16 NAIC Designation
								9 Rate (%)	10 Amount Due and Accrued Dec. 31 of Current Year on bonds not in default	11 Gross Am't Received During Year					
	NONE					-	-								
XXX	Totals to Page 11	XXX	XXX	\$ -	\$ -	\$ -	\$ -	XXX	\$ -	\$ -	\$ -	\$ -	\$ -	XXX	XXX

* Annual Statement Value

SCHEDULE D - PART 2

Showing all Preferred & Common Stocks and Mutual Funds Owned December 31 of Current Year

1 Cusip #	2 Description Give complete and accurate description of all stocks and mutual funds owned.	3 From Whom Acquired	4 Date Acquired	5 No. of Shares	6 Par Value Per Share (Preferred Stocks)	7 Book Value	8 Rate Per Share Used To Obtain Market Value	9 Market Value/ Fair Value December 31 of Current Year	10 Actual Cost	Dividends		13 Increase, by Adjustment, in Book Value During Year	14 Decrease, by Adjustment in Book Value During Year
										11 Received During Year	12 Dividends Amount Due and Accrued Dec. 31		
XXX	Totals to Page 12	XXX	XXX	XXX	XXX	\$ -	XXX	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

** You can insert additional rows in yellow above if needed!

