

Cash Flows - revised prior quarter information
All other pages - revised for June 29, 2012 CAT loss estimate.



QUARTERLY STATEMENT

AS OF JUNE 30, 2012
OF THE CONDITION AND AFFAIRS OF THE

GERMAN MUTUAL INSURANCE COMPANY

NAIC Group Code 0000 , 0000 NAIC Company Code 17884 Employer's ID Number 34-4469685
(Current Period) (Prior Period)

Organized under the Laws of Ohio , State of Domicile or Port of Entry Ohio
Country of Domicile United States

Incorporated/Organized 12/28/1984 Commenced Business 06/01/1867

Statutory Home Office 1000 WESTMORELAND AVENUE , NAPOLEON, OH 43545
(Street and Number) (City or Town, State and Zip Code)

Main Administrative Office 1000 WESTMORELAND AVENUE NAPOLEON, OH 43545 419-599-3993
(Street and Number) (City or Town, State and Zip Code) (Area Code) (Telephone Number)

Mail Address P.O. BOX 230 , NAPOLEON, OH 43545
(Street and Number or P.O. Box) (City or Town, State and Zip Code)

Primary Location of Books and Records 1000 WESTMORELAND AVENUE NAPOLEON, OH 43545 419-599-3993-208
(Street and Number) (City or Town, State and Zip Code) (Area Code) (Telephone Number)

Internet Web Site Address www.heartland-ins.com

Statutory Statement Contact RHONDA K. BOCKELMAN 419-599-3993-208
(Name) (Area Code) (Telephone Number) (Extension)
rhonda.bockelman@heartland-ins.com 419-599-0109
(E-Mail Address) (Fax Number)

OFFICERS

Name	Title	Name	Title
<u>PHILIP W. MENZEL</u>	<u>PRESIDENT</u>	<u>RONALD D. SANDS</u>	<u>SECRETARY</u>
<u>RHONDA K. BOCKELMAN</u>	<u>TREASURER</u>		

OTHER OFFICERS

<u>PHYLLIS A. KNAPE</u>	<u>VICE PRESIDENT</u>	<u>SCOTT C. PIPER</u>	<u>CHIEF OPERATING OFFICER</u>
-------------------------	-----------------------	-----------------------	--------------------------------

DIRECTORS OR TRUSTEES

<u>PHILIP W. MENZEL</u>	<u>RONALD D. SANDS</u>	<u>GREGORY A EDWARDS</u>	<u>J. SCOTT MILLER</u>
<u>ALAN E. WYSE</u>	<u>LESTER L. GERICKE</u>	<u>RONALD H. GERKEN</u>	<u>LORI B MILLER</u>
<u>GENE A. ROTH</u>	<u>PAUL F. BRINKER #</u>		

State of OHIO

ss

County of HENRY

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

PHILIP W. MENZEL
PRESIDENT

RONALD D. SANDS
SECRETARY

RHONDA K. BOCKELMAN
TREASURER

Subscribed and sworn to before me this
27TH day of AUGUST, 2012

- a. Is this an original filing? Yes [] No [X]
- b. If no,
1. State the amendment number 1
 2. Date filed 08/27/2012
 3. Number of pages attached 7

MEGAN BATT, NOTARY
FEBRUARY 12, 2016

STATEMENT AS OF JUNE 30, 2012 OF THE GERMAN MUTUAL INSURANCE COMPANY

ASSETS

	Current Statement Date			4 December 31 Prior Year Net Admitted Assets
	1 Assets	2 Nonadmitted Assets	3 Net Admitted Assets (Cols. 1 - 2)	
1. Bonds	11,958,147		11,958,147	12,195,261
2. Stocks:				
2.1 Preferred stocks	208,240		208,240	204,400
2.2 Common stocks	8,355,563		8,355,563	8,361,046
3. Mortgage loans on real estate:				
3.1 First liens			0	0
3.2 Other than first liens			0	0
4. Real estate:				
4.1 Properties occupied by the company (less \$ encumbrances).....	1,345,887		1,345,887	1,382,121
4.2 Properties held for the production of income (less \$ encumbrances)			0	0
4.3 Properties held for sale (less \$ encumbrances)	107,916		107,916	107,916
5. Cash (\$948,804), cash equivalents (\$0) and short-term investments (\$562)	949,366		949,366	1,568,851
6. Contract loans (including \$premium notes)			0	0
7. Derivatives			0	0
8. Other invested assets	0		0	0
9. Receivables for securities			0	0
10. Securities lending reinvested collateral assets.....			0	0
11. Aggregate write-ins for invested assets	0	0	0	0
12. Subtotals, cash and invested assets (Lines 1 to 11)	22,925,119	0	22,925,119	23,819,595
13. Title plants less \$ charged off (for Title insurers only)			0	0
14. Investment income due and accrued	173,453		173,453	175,692
15. Premiums and considerations:				
15.1 Uncollected premiums and agents' balances in the course of collection	4,361,527		4,361,527	3,690,062
15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$ earned but unbilled premiums).....			0	0
15.3 Accrued retrospective premiums			0	0
16. Reinsurance:				
16.1 Amounts recoverable from reinsurers	1,053,883		1,053,883	969,799
16.2 Funds held by or deposited with reinsured companies			0	0
16.3 Other amounts receivable under reinsurance contracts			0	0
17. Amounts receivable relating to uninsured plans			0	0
18.1 Current federal and foreign income tax recoverable and interest thereon	167,907		167,907	167,907
18.2 Net deferred tax asset.....	4,417,908	4,207,576	210,332	210,332
19. Guaranty funds receivable or on deposit			0	0
20. Electronic data processing equipment and software	1,753,623	1,469,625	283,998	283,998
21. Furniture and equipment, including health care delivery assets (\$)	30,660	30,660	0	0
22. Net adjustment in assets and liabilities due to foreign exchange rates			0	0
23. Receivables from parent, subsidiaries and affiliates			0	0
24. Health care (\$) and other amounts receivable.....	55,000	55,000	0	0
25. Aggregate write-ins for other than invested assets	160,450	160,450	0	0
26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25)	35,099,530	5,923,311	29,176,219	29,317,385
27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts.....			0	0
28. Total (Lines 26 and 27)	35,099,530	5,923,311	29,176,219	29,317,385
DETAILS OF WRITE-INS				
1101.				
1102.				
1103.				
1198. Summary of remaining write-ins for Line 11 from overflow page	0	0	0	0
1199. Totals (Lines 1101 through 1103 plus 1198)(Line 11 above)	0	0	0	0
2501. PREPAID EXPENSES.....	23,407	23,407	0	0
2502. AUTOS.....	137,043	137,043	0	0
2503.				
2598. Summary of remaining write-ins for Line 25 from overflow page	0	0	0	0
2599. Totals (Lines 2501 through 2503 plus 2598)(Line 25 above)	160,450	160,450	0	0

STATEMENT AS OF JUNE 30, 2012 OF THE GERMAN MUTUAL INSURANCE COMPANY

LIABILITIES, SURPLUS AND OTHER FUNDS

	1 Current Statement Date	2 December 31, Prior Year
1. Losses (current accident year \$)	4,550,790	4,842,471
2. Reinsurance payable on paid losses and loss adjustment expenses		0
3. Loss adjustment expenses	1,625,791	1,199,751
4. Commissions payable, contingent commissions and other similar charges	529,408	566,680
5. Other expenses (excluding taxes, licenses and fees)	1,218,135	1,230,873
6. Taxes, licenses and fees (excluding federal and foreign income taxes)	192,205	363,546
7.1 Current federal and foreign income taxes (including \$ on realized capital gains (losses))		0
7.2 Net deferred tax liability		0
8. Borrowed money \$ and interest thereon \$		0
9. Unearned premiums (after deducting unearned premiums for ceded reinsurance of \$3,208,355 and including warranty reserves of \$ and accrued accident and health experience rating refunds including \$ for medical loss ratio rebate per the Public Health Service Act)	9,909,335	8,682,485
10. Advance premium	317,653	265,157
11. Dividends declared and unpaid:		
11.1 Stockholders		0
11.2 Policyholders		0
12. Ceded reinsurance premiums payable (net of ceding commissions)	2,590,498	1,470,572
13. Funds held by company under reinsurance treaties		0
14. Amounts withheld or retained by company for account of others	(183)	628
15. Remittances and items not allocated		0
16. Provision for reinsurance		0
17. Net adjustments in assets and liabilities due to foreign exchange rates		0
18. Drafts outstanding		0
19. Payable to parent, subsidiaries and affiliates		0
20. Derivatives		0
21. Payable for securities		0
22. Payable for securities lending		0
23. Liability for amounts held under uninsured plans		0
24. Capital notes \$ and interest thereon \$		0
25. Aggregate write-ins for liabilities	0	0
26. Total liabilities excluding protected cell liabilities (Lines 1 through 25)	20,933,632	18,622,163
27. Protected cell liabilities		0
28. Total liabilities (Lines 26 and 27)	20,933,632	18,622,163
29. Aggregate write-ins for special surplus funds	0	0
30. Common capital stock		0
31. Preferred capital stock		0
32. Aggregate write-ins for other than special surplus funds	0	0
33. Surplus notes		0
34. Gross paid in and contributed surplus		0
35. Unassigned funds (surplus)	8,242,587	10,695,222
36. Less treasury stock, at cost:		
36.1 shares common (value included in Line 30 \$)		0
36.2 shares preferred (value included in Line 31 \$)		0
37. Surplus as regards policyholders (Lines 29 to 35, less 36)	8,242,587	10,695,222
38. Totals (Page 2, Line 28, Col. 3)	29,176,219	29,317,385
DETAILS OF WRITE-INS		
2501.		
2502.		
2503.		
2598. Summary of remaining write-ins for Line 25 from overflow page	0	0
2599. Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)	0	0
2901.		
2902.		
2903.		
2998. Summary of remaining write-ins for Line 29 from overflow page	0	0
2999. Totals (Lines 2901 through 2903 plus 2998) (Line 29 above)	0	0
3201.		
3202.		
3203.		
3298. Summary of remaining write-ins for Line 32 from overflow page	0	0
3299. Totals (Lines 3201 through 3203 plus 3298) (Line 32 above)	0	0

STATEMENT OF INCOME

	1 Current Year to Date	2 Prior Year to Date	3 Prior Year Ended December 31
UNDERWRITING INCOME			
1. Premiums earned:			
1.1 Direct (written \$ 16,261,818)	15,034,968	14,153,479	33,025,864
1.2 Assumed (written \$)		0	0
1.3 Ceded (written \$ 7,176,622)	7,176,622	1,959,838	9,510,139
1.4 Net (written \$ 9,085,196)	7,858,346	12,193,641	23,515,725
DEDUCTIONS:			
2. Losses incurred (current accident year \$):			
2.1 Direct	23,830,693	13,194,355	28,459,076
2.2 Assumed		0	0
2.3 Ceded	18,078,118	3,446,806	9,543,890
2.4 Net	5,752,575	9,747,549	18,915,186
3. Loss adjustment expenses incurred	1,440,230	918,102	2,004,372
4. Other underwriting expenses incurred	4,057,062	5,135,425	8,634,575
5. Aggregate write-ins for underwriting deductions	0	0	0
6. Total underwriting deductions (Lines 2 through 5)	11,249,867	15,801,076	29,554,133
7. Net income of protected cells		0	0
8. Net underwriting gain (loss) (Line 1 minus Line 6 + Line 7)	(3,391,521)	(3,607,435)	(6,038,408)
INVESTMENT INCOME			
9. Net investment income earned	409,275	470,789	953,273
10. Net realized capital gains (losses) less capital gains tax of \$	18,630	138,557	(20,093)
11. Net investment gain (loss) (Lines 9 + 10)	427,905	609,346	933,180
OTHER INCOME			
12. Net gain or (loss) from agents' or premium balances charged off (amount recovered \$ amount charged off \$)		0	0
13. Finance and service charges not included in premiums	61,814	53,155	107,818
14. Aggregate write-ins for miscellaneous income	(40,418)	7,582	39,410
15. Total other income (Lines 12 through 14)	21,396	60,737	147,228
16. Net income before dividends to policyholders, after capital gains tax and before all other federal and foreign income taxes (Lines 8 + 11 + 15)	(2,942,220)	(2,937,352)	(4,958,000)
17. Dividends to policyholders		0	0
18. Net income, after dividends to policyholders, after capital gains tax and before all other federal and foreign income taxes (Line 16 minus Line 17)	(2,942,220)	(2,937,352)	(4,958,000)
19. Federal and foreign income taxes incurred		0	17,037
20. Net income (Line 18 minus Line 19)(to Line 22)	(2,942,220)	(2,937,352)	(4,975,037)
CAPITAL AND SURPLUS ACCOUNT			
21. Surplus as regards policyholders, December 31 prior year	10,695,222	15,399,866	16,370,857
22. Net income (from Line 20)	(2,942,220)	(2,937,352)	(4,975,037)
23. Net transfers (to) from Protected Cell accounts		0	0
24. Change in net unrealized capital gains or (losses) less capital gains tax of \$	355,896	209,823	(639,395)
25. Change in net unrealized foreign exchange capital gain (loss)		0	0
26. Change in net deferred income tax		0	2,185,184
27. Change in nonadmitted assets	133,689	(19,045)	(2,246,387)
28. Change in provision for reinsurance		0	0
29. Change in surplus notes		0	0
30. Surplus (contributed to) withdrawn from protected cells		0	0
31. Cumulative effect of changes in accounting principles		0	0
32. Capital changes:			
32.1 Paid in		0	0
32.2 Transferred from surplus (Stock Dividend)		0	0
32.3 Transferred to surplus		0	0
33. Surplus adjustments:			
33.1 Paid in		0	0
33.2 Transferred to capital (Stock Dividend)		0	0
33.3 Transferred from capital		0	0
34. Net remittances from or (to) Home Office		0	0
35. Dividends to stockholders		0	0
36. Change in treasury stock		0	0
37. Aggregate write-ins for gains and losses in surplus	0	0	0
38. Change in surplus as regards policyholders (Lines 22 through 37)	(2,452,635)	(2,746,574)	(5,675,635)
39. Surplus as regards policyholders, as of statement date (Lines 21 plus 38)	8,242,587	12,653,292	10,695,222
DETAILS OF WRITE-INS			
0501.			
0502.			
0503.			
0598. Summary of remaining write-ins for Line 5 from overflow page	0	0	0
0599. TOTALS (Lines 0501 through 0503 plus 0598) (Line 5 above)	0	0	0
1401. SALE OF FIXED ASSETS	(40,589)	0	(2,871)
1402. OTHER INCOME	171	7,582	42,281
1403.			
1498. Summary of remaining write-ins for Line 14 from overflow page	0	0	0
1499. TOTALS (Lines 1401 through 1403 plus 1498) (Line 14 above)	(40,418)	7,582	39,410
3701. ADDITIONAL ADMITTED DEFERRED TAX ASSETS	77,224	0	127,501
3702. RECLASSIFICATION OF ADDITIONAL ADMITTED DEFERRED TAX ASSETS TO SPECIAL SURPLUS FUNDS	(77,224)	0	(127,501)
3703.			
3798. Summary of remaining write-ins for Line 37 from overflow page	0	0	0
3799. TOTALS (Lines 3701 through 3703 plus 3798) (Line 37 above)	0	0	0

CASH FLOW

	1 Current Year To Date	2 Prior Year To Date	3 Prior Year Ended December 31
Cash from Operations			
1. Premiums collected net of reinsurance.....	9,586,153	13,093,711	21,965,951
2. Net investment income	440,707	478,265	1,001,745
3. Miscellaneous income	21,396	60,737	147,228
4. Total (Lines 1 to 3)	10,048,256	13,632,713	23,114,924
5. Benefit and loss related payments	7,142,530	10,281,700	21,303,335
6. Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts.....	0	0	0
7. Commissions, expenses paid and aggregate write-ins for deductions	4,278,413	5,414,754	8,709,418
8. Dividends paid to policyholders	0	0	0
9. Federal and foreign income taxes paid (recovered) net of \$ tax on capital gains (losses).....	0	(300,954)	(648,281)
10. Total (Lines 5 through 9)	11,420,943	15,395,500	29,364,472
11. Net cash from operations (Line 4 minus Line 10)	(1,372,687)	(1,762,787)	(6,249,548)
Cash from Investments			
12. Proceeds from investments sold, matured or repaid:			
12.1 Bonds	233,450	953,650	3,223,444
12.2 Stocks	406,245	1,802,577	6,147,156
12.3 Mortgage loans	0	0	0
12.4 Real estate	10,000	0	0
12.5 Other invested assets	0	0	0
12.6 Net gains or (losses) on cash, cash equivalents and short-term investments	0	0	0
12.7 Miscellaneous proceeds	0	0	0
12.8 Total investment proceeds (Lines 12.1 to 12.7)	649,695	2,756,227	9,370,600
13. Cost of investments acquired (long-term only):			
13.1 Bonds	0	1,161,985	1,268,856
13.2 Stocks	33,460	1,040,340	2,946,910
13.3 Mortgage loans	0	0	0
13.4 Real estate	0	0	25,153
13.5 Other invested assets	0	0	0
13.6 Miscellaneous applications	0	0	0
13.7 Total investments acquired (Lines 13.1 to 13.6)	33,460	2,202,325	4,240,919
14. Net increase (or decrease) in contract loans and premium notes	0	0	0
15. Net cash from investments (Line 12.8 minus Line 13.7 and Line 14)	616,235	553,902	5,129,681
Cash from Financing and Miscellaneous Sources			
16. Cash provided (applied):			
16.1 Surplus notes, capital notes	0	0	0
16.2 Capital and paid in surplus, less treasury stock.....	0	0	0
16.3 Borrowed funds	0	0	0
16.4 Net deposits on deposit-type contracts and other insurance liabilities	0	0	0
16.5 Dividends to stockholders	0	0	0
16.6 Other cash provided (applied).....	136,967	(23,340)	82,027
17. Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)	136,967	(23,340)	82,027
RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS			
18. Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)	(619,485)	(1,232,225)	(1,037,840)
19. Cash, cash equivalents and short-term investments:			
19.1 Beginning of year.....	1,568,851	1,717,969	2,606,691
19.2 End of period (Line 18 plus Line 19.1)	949,366	485,744	1,568,851

STATEMENT AS OF JUNE 30, 2012 OF THE GERMAN MUTUAL INSURANCE COMPANY

SCHEDULE T - EXHIBIT OF PREMIUMS WRITTEN

Current Year to Date - Allocated by States and Territories

States, etc.	1 Active Status	Direct Premiums Written		Direct Losses Paid (Deducting Salvage)		Direct Losses Unpaid		
		2 Current Year To Date	3 Prior Year To Date	4 Current Year To Date	5 Prior Year To Date	6 Current Year To Date	7 Prior Year To Date	
1. Alabama	AL	N	0	0	0	0	0	
2. Alaska	AK	N	0	0	0	0	0	
3. Arizona	AZ	N	0	0	0	0	0	
4. Arkansas	AR	N	0	0	0	0	0	
5. California	CA	N	0	0	0	0	0	
6. Colorado	CO	N	0	0	0	0	0	
7. Connecticut	CT	N	0	0	0	0	0	
8. Delaware	DE	N	0	0	0	0	0	
9. Dist. Columbia	DC	N	0	0	0	0	0	
10. Florida	FL	N	0	0	0	0	0	
11. Georgia	GA	N	0	0	0	0	0	
12. Hawaii	HI	N	0	0	0	0	0	
13. Idaho	ID	N	0	0	0	0	0	
14. Illinois	IL	N	0	0	0	0	0	
15. Indiana	IN	N	0	0	0	0	0	
16. Iowa	IA	N	0	0	0	0	0	
17. Kansas	KS	N	0	0	0	0	0	
18. Kentucky	KY	N	0	0	0	0	0	
19. Louisiana	LA	N	0	0	0	0	0	
20. Maine	ME	N	0	0	0	0	0	
21. Maryland	MD	N	0	0	0	0	0	
22. Massachusetts	MA	N	0	0	0	0	0	
23. Michigan	MI	N	0	0	0	0	0	
24. Minnesota	MN	N	0	0	0	0	0	
25. Mississippi	MS	N	0	0	0	0	0	
26. Missouri	MO	N	0	0	0	0	0	
27. Montana	MT	N	0	0	0	0	0	
28. Nebraska	NE	N	0	0	0	0	0	
29. Nevada	NV	N	0	0	0	0	0	
30. New Hampshire	NH	N	0	0	0	0	0	
31. New Jersey	NJ	N	0	0	0	0	0	
32. New Mexico	NM	N	0	0	0	0	0	
33. New York	NY	N	0	0	0	0	0	
34. No. Carolina	NC	N	0	0	0	0	0	
35. No. Dakota	ND	N	0	0	0	0	0	
36. Ohio	OH	L	16,261,818	15,624,646	10,615,384	10,845,254	22,232,863	9,614,586
37. Oklahoma	OK	N	0	0	0	0	0	0
38. Oregon	OR	N	0	0	0	0	0	0
39. Pennsylvania	PA	N	0	0	0	0	0	0
40. Rhode Island	RI	N	0	0	0	0	0	0
41. So. Carolina	SC	N	0	0	0	0	0	0
42. So. Dakota	SD	N	0	0	0	0	0	0
43. Tennessee	TN	N	0	0	0	0	0	0
44. Texas	TX	N	0	0	0	0	0	0
45. Utah	UT	N	0	0	0	0	0	0
46. Vermont	VT	N	0	0	0	0	0	0
47. Virginia	VA	N	0	0	0	0	0	0
48. Washington	WA	N	0	0	0	0	0	0
49. West Virginia	WV	N	0	0	0	0	0	0
50. Wisconsin	WI	N	0	0	0	0	0	0
51. Wyoming	WY	N	0	0	0	0	0	0
52. American Samoa	AS	N	0	0	0	0	0	0
53. Guam	GU	N	0	0	0	0	0	0
54. Puerto Rico	PR	N	0	0	0	0	0	0
55. U.S. Virgin Islands	VI	N	0	0	0	0	0	0
56. Northern Mariana Islands	MP	N	0	0	0	0	0	0
57. Canada	CN	N	0	0	0	0	0	0
58. Aggregate Other Alien	OT	XXX	0	0	0	0	0	0
59. Totals	(a) 1		16,261,818	15,624,646	10,615,384	10,845,254	22,232,863	9,614,586
DETAILS OF WRITE-INS								
5801.	XXX							
5802.	XXX							
5803.	XXX							
5898. Summary of remaining write-ins for Line 58 from overflow page.	XXX		0	0	0	0	0	0
5899. Totals (Lines 5801 through 5803 plus 5898) (Line 58 above)	XXX		0	0	0	0	0	0

(L) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited Reinsurer; (E) Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) None of the above - Not allowed to write business in the state.

(a) Insert the number of L responses except for Canada and Other Alien.

PART 1 - LOSS EXPERIENCE

Line of Business	Current Year to Date			4 Prior Year to Date Direct Loss Percentage
	1 Direct Premiums Earned	2 Direct Losses Incurred	3 Direct Loss Percentage	
1. Fire	258,502	583,736	225.8	37.0
2. Allied lines	3,615	156,598	4,331.9	0.0
3. Farmowners multiple peril	2,953,903	6,957,549	235.5	71.9
4. Homeowners multiple peril	4,200,912	9,950,724	236.9	123.5
5. Commercial multiple peril	1,253,086	923,133	73.7	133.5
6. Mortgage guaranty			0.0	0.0
8. Ocean marine			0.0	0.0
9. Inland marine	202,225	21,210	10.5	21.9
10. Financial guaranty			0.0	0.0
11.1 Medical professional liability - occurrence			0.0	0.0
11.2 Medical professional liability - claims made			0.0	0.0
12. Earthquake	20,656		0.0	0.0
13. Group accident and health			0.0	0.0
14. Credit accident and health			0.0	0.0
15. Other accident and health			0.0	0.0
16. Workers' compensation			0.0	0.0
17.1 Other liability occurrence	246,485	524,963	213.0	225.1
17.2 Other liability - claims made			0.0	0.0
17.3 Excess Workers' Compensation			0.0	0.0
18.1 Products liability - occurrence	22,088	(6,341)	(28.7)	24.1
18.2 Products liability - claims made			0.0	0.0
19.1,19.2 Private passenger auto liability	2,802,444	2,187,096	78.0	62.6
19.3,19.4 Commercial auto liability	204,527	140,226	68.6	19.9
21. Auto physical damage	2,861,461	2,391,799	83.6	82.4
22. Aircraft (all perils)			0.0	0.0
23. Fidelity			0.0	0.0
24. Surety			0.0	0.0
26. Burglary and theft	5,064		0.0	0.0
27. Boiler and machinery			0.0	0.0
28. Credit			0.0	0.0
29. International			0.0	0.0
30. Warranty			0.0	0.0
31. Reinsurance - Nonproportional Assumed Property	XXX	XXX	XXX	XXX
32. Reinsurance - Nonproportional Assumed Liability	XXX	XXX	XXX	XXX
33. Reinsurance - Nonproportional Assumed Financial Lines	XXX	XXX	XXX	XXX
34. Aggregate write-ins for other lines of business	0	0	0.0	0.0
35. TOTALS	15,034,968	23,830,693	158.5	93.2
DETAILS OF WRITE-INS				
3401.				
3402.				
3403.				
3498. Sum. of remaining write-ins for Line 34 from overflow page	0	0	0.0	0.0
3499. Totals (Lines 3401 through 3403 plus 3498) (Line 34)	0	0	0.0	0.0

PART 2 - DIRECT PREMIUMS WRITTEN

Line of Business	1	2	3
	Current Quarter	Current Year to Date	Prior Year Year to Date
1. Fire	152,192	301,535	227,971
2. Allied lines	8,214	11,375	2,094
3. Farmowners multiple peril	1,737,558	3,715,347	3,418,714
4. Homeowners multiple peril	2,464,163	4,272,154	4,381,814
5. Commercial multiple peril	744,083	1,343,845	1,346,831
6. Mortgage guaranty	0		0
8. Ocean marine	0		0
9. Inland marine	118,952	223,149	220,707
10. Financial guaranty	0		0
11.1 Medical professional liability - occurrence	0		0
11.2 Medical professional liability - claims made	0		0
12. Earthquake	9,167	18,199	21,121
13. Group accident and health	0		0
14. Credit accident and health	0		0
15. Other accident and health	0		0
16. Workers' compensation	0		0
17.1 Other liability-occurrence	138,546	259,031	254,189
17.2 Other liability - claims made	0		0
17.3 Excess Workers' Compensation	0		0
18.1 Products liability - occurrence	12,435	24,811	21,053
18.2 Products liability - claims made	0		0
19.1,19.2 Private passenger auto liability	1,416,836	2,870,960	2,743,976
19.3,19.4 Commercial auto liability	118,871	238,773	230,663
21. Auto physical damage	1,471,875	2,975,569	2,750,034
22. Aircraft (all perils)	0		0
23. Fidelity	0		0
24. Surety	0		0
26. Burglary and theft	3,400	7,070	5,479
27. Boiler and machinery	0		0
28. Credit	0		0
29. International	0		0
30. Warranty	0		0
31. Reinsurance - Nonproportional Assumed Property	XXX	XXX	XXX
32. Reinsurance - Nonproportional Assumed Liability	XXX	XXX	XXX
33. Reinsurance - Nonproportional Assumed Financial Lines	XXX	XXX	XXX
34. Aggregate write-ins for other lines of business	0	0	0
35. TOTALS	8,396,292	16,261,818	15,624,646
DETAILS OF WRITE-INS			
3401.			
3402.			
3403.			
3498. Sum. of remaining write-ins for Line 34 from overflow page	0	0	0
3499. Totals (Lines 3401 through 3403 plus 3498) (Line 34)	0	0	0

STATEMENT AS OF JUNE 30, 2012 OF THE GERMAN MUTUAL INSURANCE COMPANY

PART 3 (000 omitted)

LOSS AND LOSS ADJUSTMENT EXPENSE RESERVES SCHEDULE

	1	2	3	4	5	6	7	8	9	10	11	12	13
Years in Which Losses Occurred	Prior Year-End Known Case Loss and LAE Reserves	Prior Year-End IBNR Loss and LAE Reserves	Total Prior Year-End Loss and LAE Reserves (Cols. 1 + 2)	2012 Loss and LAE Payments on Claims Reported as of Prior Year-End	2012 Loss and LAE Payments on Claims Unreported as of Prior Year-End	Total 2012 Loss and LAE Payments (Cols. 4 + 5)	Q.S. Date Known Case Loss and LAE Reserves on Claims Reported and Open as of Prior Year-End	Q.S. Date Known Case Loss and LAE Reserves on Claims Reported or Reopened Subsequent to Prior Year-End	Q.S. Date IBNR Loss and LAE Reserves	Total Q.S. Loss and LAE Reserves (Cols.7 + 8 + 9)	Prior Year-End Known Case Loss and LAE Reserves Developed (Savings)/ Deficiency (Cols. 4 + 7 minus Col. 1)	Prior Year-End IBNR Loss and LAE Reserves Developed (Savings)/ Deficiency (Cols. 5 + 8 + 9 minus Col. 2)	Prior Year-End Total Loss and LAE Reserve Developed (Savings)/ Deficiency (Cols. 11 + 12)
1. 2009 + Prior	739	337	1,076	538		538	536		569	1,105	335	232	567
2. 2010	995	470	1,465	649		649	579		308	887	233	(162)	71
3. Subtotals 2010 + prior	1,734	807	2,541	1,187	0	1,187	1,115	0	877	1,992	568	70	638
4. 2011	1,924	1,577	3,501	1,965		1,965	661		1,002	1,663	702	(575)	127
5. Subtotals 2011 + prior	3,658	2,384	6,042	3,152	0	3,152	1,776	0	1,879	3,655	1,270	(505)	765
6. 2012	XXX	XXX	XXX	XXX	3,906	3,906	XXX	1,262	1,260	2,522	XXX	XXX	XXX
7. Totals	3,658	2,384	6,042	3,152	3,906	7,058	1,776	1,262	3,139	6,177	1,270	(505)	765
8. Prior Year-End Surplus As Regards Policyholders	10,695										Col. 11, Line 7 As % of Col. 1 Line 7	Col. 12, Line 7 As % of Col. 2 Line 7	Col. 13, Line 7 As % of Col. 3 Line 7
											1. 34.7	2. (21.2)	3. 12.7
													Col. 13, Line 7 As a % of Col. 1 Line 8
													4. 7.2