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2011

Document Code: 201

**ANNUAL STATEMENT**  
**For the Year Ended December 31, 2011**  
**OF THE CONDITION AND AFFAIRS OF THE**  
**UNITY FINANCIAL LIFE INSURANCE COMPANY**

NAIC Group Code	0000 (Current Period)	0535 (Prior Period)	NAIC Company Code	63819	Employer's ID Number	23-1640528
Organized under the Laws of	Ohio		State of Domicile or Port of Entry		Ohio	
Country of Domicile	United States of America					
Incorporated/Organized	05/06/1964		Commenced Business	05/06/1964		
Statutory Home Office	4675 Cornell Road, Suite 160 (Street and Number)				Cincinnati, OH 45241 (City or Town, State and Zip Code)	
Main Administrative Office			4675 Cornell Road, Suite 160 (Street and Number)	Cincinnati, OH 45241 (City or Town, State and Zip Code)		
Mail Address	P.O. Box 625700 (Street and Number or P.O. Box)				(513)247-0711 (Area Code) (Telephone Number)	
Primary Location of Books and Records			4675 Cornell Road, Suite 160 (Street and Number)	Cincinnati, OH 45241 (City or Town, State and Zip Code)		
Statutory Statement Contact	Beth Adkins (Name) badkins@uflife.com (E-Mail Address)		(513)247-0711 (Area Code) (Telephone Number)			
Internet Website Address	www.uflife.com		(513)824-6764 (Area Code)(Telephone Number)(Extension)			
			(513)247-5040 (Fax Number)			

**OFFICERS**

Name	Title
Thomas Cresson Hardy	Chairman/President/CEO
Janeen Rene Rutherford	Secretary
Beth Anne Adkins	Treasurer
	#

**VICE-PRESIDENTS**

Beth Anne Adkins, Vice President #  
 Jay Cresson Hardy, Senior Vice President

Janeen Rene Rutherford, Assistant Vice President

**DIRECTORS OR TRUSTEES**

David Benjamin Abraham #  
 Alexander Meeker Clark  
 Jay Cresson Hardy

Thomas Cresson Hardy  
 John Joseph Waller #  
 John Bernard Yanko

State of Ohio  
 County of Hamilton ss

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of the said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

(Signature)  
 Thomas Hardy  
 (Printed Name)  
 1.  
 President  
 (Title)

(Signature)  
 Janeen Rutherford  
 (Printed Name)  
 2.  
 Secretary  
 (Title)

(Signature)  
 Beth Adkins  
 (Printed Name)  
 3.  
 Treasurer  
 (Title)

Subscribed and sworn to before me this  
 20th day of February, 2012

a. Is this an original filing?  
 b. If no, 1. State the amendment number  
 2. Date filed  
 3. Number of pages attached

Yes[X] No[ ]

(Notary Public Signature)



## DIRECT BUSINESS IN THE STATE OF ALABAMA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total				
1. Life Insurance .....		268,496		825,414		1,093,910				
2. Annuity considerations .....			XXX		XXX					
3. Deposit-type contract funds .....										
4. Other considerations .....										
5. Totals (sum of Lines 1 to 4) .....		268,496		825,414		1,093,910				
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>										
<b>Life Insurance:</b>										
6.1 Paid in cash or left on deposit .....										
6.2 Applied to pay renewal premiums .....										
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....										
6.4 Other .....										
6.5 Totals (sum of Lines 6.1 to 6.4) .....										
<b>Annuities:</b>										
7.1 Paid in cash or left on deposit .....										
7.2 Applied to provide paid-up annuities .....										
7.3 Other .....										
7.4 Totals (sum of Lines 7.1 to 7.3) .....										
8. Grand Totals (Lines 6.5 plus 7.4) .....										
<b>DIRECT CLAIMS AND BENEFITS PAID</b>										
9. Death benefits .....		93,175		462,675		555,850				
10. Matured endowments .....										
11. Annuity benefits .....										
12. Surrender values and withdrawals for life contracts .....		10,568		950		11,519				
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....										
14. All other benefits, except accident and health .....										
15. Totals .....		103,743		463,626		567,369				
<b>DETAILS OF WRITE-INS</b>										
1301. ....										
1302. ....										
1303. ....										
1398. Summary of remaining write-ins for Line 13 from overflow page .....										
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....										
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		2 Number	3 Amount	4 No. of Ind.Pols & Group Certifs.	5 Amount	6 No. of Certificates	7 Amount	8 Number	9 Amount	10 Amount
16. Unpaid December 31, prior year .....					3	11,317			3	11,317
17. Incurred during current year .....		19	109,318		119	476,519			138	585,837
18.1 By payment in full .....		15	93,175		119	462,675			134	555,850
18.2 By payment on compromised claims .....					119	462,675			134	555,850
18.3 Totals paid .....		15	93,175		119	462,675			134	555,850
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....		15	93,175		119	462,675			134	555,850
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....		4	16,143		3	25,161			7	41,304
<b>POLICY EXHIBIT</b>							No. of Policies			
20. In force December 31, prior year .....		627	5,355,375	(a)	1,577	6,624,115			2,204	11,979,490
21. Issued during year .....		74	902,500		170	702,652			244	1,605,152
22. Other changes to in force (Net) .....		(80)	(1,004,226)		(125)	(309,654)			(205)	(1,313,880)
23. In force December 31 of current year .....		621	5,253,649	(a)	1,622	7,017,113			2,243	12,270,762

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF ALASKA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....		1,990				1,990
2. Annuity considerations .....						
3. Deposit-type contract funds .....			XXX			
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....		1,990				1,990

## DIRECT DIVIDENDS TO POLICYHOLDERS

## Life Insurance:

6.1 Paid in cash or left on deposit .....						
6.2 Applied to pay renewal premiums .....						
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....						
6.4 Other .....						
6.5 Totals (sum of Lines 6.1 to 6.4) .....						

## Annuities:

7.1 Paid in cash or left on deposit .....						
7.2 Applied to provide paid-up annuities .....						
7.3 Other .....						
7.4 Totals (sum of Lines 7.1 to 7.3) .....						
8. Grand Totals (Lines 6.5 plus 7.4) .....						

DIRECT CLAIMS AND BENEFITS PAID							
9. Death benefits .....		6,684					6,684
10. Matured endowments .....							
11. Annuity benefits .....							
12. Surrender values and withdrawals for life contracts .....							
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....							
14. All other benefits, except accident and health .....							
15. Totals .....		6,684					6,684

## DETAILS OF WRITE-INS

1301. ....							
1302. ....							
1303. ....							
1398. Summary of remaining write-ins for Line 13 from overflow page .....							
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....							

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....										
17. Incurred during current year .....	1	6,684							1	6,684
Settled during current year:										
18.1 By payment in full .....	1	6,684							1	6,684
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	1	6,684							1	6,684
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6     Total settlements .....	1	6,684							1	6,684
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....										
POLICY EXHIBIT										
20. In force December 31, prior year .....	7	69,684	(a)	1	6,678				8	76,362
21. Issued during year .....	1	8,769			81				1	8,850
22. Other changes to in force (Net) .....										
23. In force December 31 of current year .....	8	78,453	(a)	1	6,759				9	85,212

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

	1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....					
24.1 Federal Employees Health Benefits Program Premium (b) .....					
24.2 Credit (Group and Individual) .....					
24.3 Collectively Renewable Policies (b) .....					
24.4 Medicare Title XVIII exempt from state taxes or fees .....					
Other Individual Policies					
25.1 Non-cancelable (b) .....					
25.2 Guaranteed renewable (b) .....					
25.3 Non-renewable for stated reasons only (b) .....					
25.4 Other accident only .....					
25.5 All other (b) .....					
25.6     Totals (sum of Lines 25.1 to 25.5) .....					
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....					

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF ARIZONA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total				
1. Life Insurance .....		146,394			87,133	233,527				
2. Annuity considerations .....										
3. Deposit-type contract funds .....			XXX			XXX				
4. Other considerations .....										
5. Totals (sum of Lines 1 to 4) .....		146,394			87,133	233,527				
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>										
<b>Life Insurance:</b>										
6.1 Paid in cash or left on deposit .....										
6.2 Applied to pay renewal premiums .....										
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....										
6.4 Other .....										
6.5 Totals (sum of Lines 6.1 to 6.4) .....										
<b>Annuities:</b>										
7.1 Paid in cash or left on deposit .....										
7.2 Applied to provide paid-up annuities .....										
7.3 Other .....										
7.4 Totals (sum of Lines 7.1 to 7.3) .....										
8. Grand Totals (Lines 6.5 plus 7.4) .....										
<b>DIRECT CLAIMS AND BENEFITS PAID</b>										
9. Death benefits .....		116,338			11,676	128,014				
10. Matured endowments .....										
11. Annuity benefits .....										
12. Surrender values and withdrawals for life contracts .....		7,841				7,841				
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....										
14. All other benefits, except accident and health .....										
15. Totals .....		124,180			11,676	135,856				
<b>DETAILS OF WRITE-INS</b>										
1301. ....										
1302. ....										
1303. ....										
1398. Summary of remaining write-ins for Line 13 from overflow page .....										
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....										
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	4	5,618							4	5,618
17. Incurred during current year .....	24	115,722							26	127,398
Settled during current year:										
18.1 By payment in full .....	27	116,338							29	128,014
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	27	116,338							29	128,014
18.4 Reduction by compromise .....										
18.5 Amount rejected .....	1	2,500							1	2,500
18.6 Total settlements .....	28	118,838							30	130,514
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....		2,502								2,502
<b>POLICY EXHIBIT</b>							No. of Policies			
20. In force December 31, prior year .....	420	2,410,937		(a)	62	552,836			482	2,963,773
21. Issued during year .....					12	76,046			12	76,046
22. Other changes to in force (Net) .....	(29)	(296,732)			(4)	(30,545)			(33)	(327,277)
23. In force December 31 of current year .....	391	2,114,205		(a)	70	598,337			461	2,712,542

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
Other Individual Policies							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6     Totals (sum of Lines 25.1 to 25.5) .....							
26.     Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF ARKANSAS

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....	234,662			65,286		299,948
2. Annuity considerations .....						
3. Deposit-type contract funds .....		XXX			XXX	
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....	234,662			65,286		299,948

## DIRECT DIVIDENDS TO POLICYHOLDERS

## Life Insurance:

6.1 Paid in cash or left on deposit .....						
6.2 Applied to pay renewal premiums .....						
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....						
6.4 Other .....						
6.5 Totals (sum of Lines 6.1 to 6.4) .....						

## Annuities:

7.1 Paid in cash or left on deposit .....						
7.2 Applied to provide paid-up annuities .....						
7.3 Other .....						
7.4 Totals (sum of Lines 7.1 to 7.3) .....						
8. Grand Totals (Lines 6.5 plus 7.4) .....						

DIRECT CLAIMS AND BENEFITS PAID							
9. Death benefits .....		148,734			38,769		187,503
10. Matured endowments .....							
11. Annuity benefits .....							
12. Surrender values and withdrawals for life contracts .....		2,917					2,917
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....							
14. All other benefits, except accident and health .....							
15. Totals .....		151,650			38,769		190,419

## DETAILS OF WRITE-INS

1301. ....							
1302. ....							
1303. ....							
1398. Summary of remaining write-ins for Line 13 from overflow page .....							
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....							

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	1	5,000							1	5,000
17. Incurred during current year .....	26	168,734			7	46,809			33	215,543
Settled during current year:										
18.1 By payment in full .....	26	148,734			6	38,769			32	187,503
18.2 By payment on compromised claims .....					6	38,769			32	187,503
18.3 Totals paid .....	26	148,734			6	38,769			32	187,503
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....	26	148,734			6	38,769			32	187,503
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	1	25,000			1	8,040			2	33,040
POLICY EXHIBIT										
20. In force December 31, prior year .....	583	4,443,309	(a)	48	285,604				631	4,728,913
21. Issued during year .....	2	55,000		18	73,448				20	128,448
22. Other changes to in force (Net) .....	(36)	(366,965)		(13)	(54,532)				(49)	(421,497)
23. In force December 31 of current year .....	549	4,131,344	(a)	53	304,520				602	4,435,864

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

	1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....					
24.1 Federal Employees Health Benefits Program Premium (b) .....					
24.2 Credit (Group and Individual) .....					
24.3 Collectively Renewable Policies (b) .....					
24.4 Medicare Title XVIII exempt from state taxes or fees .....					
Other Individual Policies					
25.1 Non-cancelable (b) .....					
25.2 Guaranteed renewable (b) .....					
25.3 Non-renewable for stated reasons only (b) .....					
25.4 Other accident only .....					
25.5 All other (b) .....					
25.6 Totals (sum of Lines 25.1 to 25.5) .....					
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....					

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



2011

Document Code: 430

## DIRECT BUSINESS IN THE STATE OF CALIFORNIA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total				
1. Life Insurance .....		34,263		299,186		333,448				
2. Annuity considerations .....			XXX		XXX					
3. Deposit-type contract funds .....										
4. Other considerations .....				299,186		333,448				
5. Totals (sum of Lines 1 to 4) .....		34,263		299,186		333,448				
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>										
<b>Life Insurance:</b>										
6.1 Paid in cash or left on deposit .....										
6.2 Applied to pay renewal premiums .....										
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....										
6.4 Other .....										
6.5 Totals (sum of Lines 6.1 to 6.4) .....										
<b>Annuities:</b>										
7.1 Paid in cash or left on deposit .....										
7.2 Applied to provide paid-up annuities .....										
7.3 Other .....										
7.4 Totals (sum of Lines 7.1 to 7.3) .....										
8. Grand Totals (Lines 6.5 plus 7.4) .....										
<b>DIRECT CLAIMS AND BENEFITS PAID</b>										
9. Death benefits .....		10,000		63,842		73,842				
10. Matured endowments .....										
11. Annuity benefits .....										
12. Surrender values and withdrawals for life contracts .....		11,298		2,658		13,956				
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....										
14. All other benefits, except accident and health .....										
15. Totals .....		21,298		66,500		87,798				
<b>DETAILS OF WRITE-INS</b>										
1301. ....										
1302. ....										
1303. ....										
1398. Summary of remaining write-ins for Line 13 from overflow page .....										
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....										
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....					1	2,010			1	2,010
17. Incurred during current year .....	2	25,000			15	61,832			17	86,832
Settled during current year:										
18.1 By payment in full .....	1	10,000			16	63,842			17	73,842
18.2 By payment on compromised claims .....					16	63,842			17	73,842
18.3 Totals paid .....	1	10,000			16	63,842			17	73,842
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....	1	10,000			16	63,842			17	73,842
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	1	15,000							1	15,000
<b>POLICY EXHIBIT</b>										
20. In force December 31, prior year .....	109	782,425		(a)	190	795,642			299	1,578,067
21. Issued during year .....	8	111,000			73	256,587			81	367,587
22. Other changes to in force (Net) .....	(13)	(131,420)			(20)	(108,745)			(33)	(240,165)
23. In force December 31 of current year .....	104	762,005		(a)	243	943,484			347	1,705,489

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
Other Individual Policies							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF COLORADO

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total				
1. Life Insurance .....		18,628		140,026		158,654				
2. Annuity considerations .....			XXX		XXX					
3. Deposit-type contract funds .....										
4. Other considerations .....				140,026		158,654				
5. Totals (sum of Lines 1 to 4) .....		18,628								
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>										
<b>Life Insurance:</b>										
6.1 Paid in cash or left on deposit .....										
6.2 Applied to pay renewal premiums .....										
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....										
6.4 Other .....										
6.5 Totals (sum of Lines 6.1 to 6.4) .....										
<b>Annuities:</b>										
7.1 Paid in cash or left on deposit .....										
7.2 Applied to provide paid-up annuities .....										
7.3 Other .....										
7.4 Totals (sum of Lines 7.1 to 7.3) .....										
8. Grand Totals (Lines 6.5 plus 7.4) .....										
<b>DIRECT CLAIMS AND BENEFITS PAID</b>										
9. Death benefits .....		2,165		38,470		40,635				
10. Matured endowments .....										
11. Annuity benefits .....										
12. Surrender values and withdrawals for life contracts .....										
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....										
14. All other benefits, except accident and health .....				38,470		40,635				
15. Totals .....		2,165								
<b>DETAILS OF WRITE-INS</b>										
1301. ....										
1302. ....										
1303. ....										
1398. Summary of remaining write-ins for Line 13 from overflow page .....										
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....										
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....										
17. Incurred during current year .....	4	2,165			5	38,470			9	40,635
Settled during current year:										
18.1 By payment in full .....	4	2,165			5	38,470			9	40,635
18.2 By payment on compromised claims .....					5	38,470			9	40,635
18.3 Totals paid .....	4	2,165			5	38,470			9	40,635
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....	4	2,165			5	38,470			9	40,635
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....										
<b>POLICY EXHIBIT</b>				No. of Policies						
20. In force December 31, prior year .....	51	303,923		(a)	93	428,034			144	731,957
21. Issued during year .....	5	75,000			16	96,448			21	171,448
22. Other changes to in force (Net) .....	(1)	(27,631)			(5)	(26,146)			(6)	(53,778)
23. In force December 31 of current year .....	55	351,292		(a)	104	498,336			159	849,628

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

	1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....					
24.1 Federal Employees Health Benefits Program Premium (b) .....					
24.2 Credit (Group and Individual) .....					
24.3 Collectively Renewable Policies (b) .....					
24.4 Medicare Title XVIII exempt from state taxes or fees .....					
Other Individual Policies					
25.1 Non-cancelable (b) .....					
25.2 Guaranteed renewable (b) .....					
25.3 Non-renewable for stated reasons only (b) .....					
25.4 Other accident only .....					
25.5 All other (b) .....					
25.6 Totals (sum of Lines 25.1 to 25.5) .....					
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....					

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF CONNECTICUT

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total				
1. Life Insurance .....		12,732			2,462	15,195				
2. Annuity considerations .....			XXX		XXX					
3. Deposit-type contract funds .....										
4. Other considerations .....				2,462		15,195				
5. Totals (sum of Lines 1 to 4) .....		12,732		2,462		15,195				
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>										
<b>Life Insurance:</b>										
6.1 Paid in cash or left on deposit .....										
6.2 Applied to pay renewal premiums .....										
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....										
6.4 Other .....										
6.5 Totals (sum of Lines 6.1 to 6.4) .....										
<b>Annuities:</b>										
7.1 Paid in cash or left on deposit .....										
7.2 Applied to provide paid-up annuities .....										
7.3 Other .....										
7.4 Totals (sum of Lines 7.1 to 7.3) .....										
8. Grand Totals (Lines 6.5 plus 7.4) .....										
<b>DIRECT CLAIMS AND BENEFITS PAID</b>										
9. Death benefits .....		10,000				10,000				
10. Matured endowments .....										
11. Annuity benefits .....										
12. Surrender values and withdrawals for life contracts .....										
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....										
14. All other benefits, except accident and health .....										
15. Totals .....		10,000				10,000				
<b>DETAILS OF WRITE-INS</b>										
1301. ....										
1302. ....										
1303. ....										
1398. Summary of remaining write-ins for Line 13 from overflow page .....										
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....										
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....										
17. Incurred during current year .....	4	10,000							4	10,000
Settled during current year:										
18.1 By payment in full .....	4	10,000							4	10,000
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	4	10,000							4	10,000
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6     Total settlements .....	4	10,000							4	10,000
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....										
<b>POLICY EXHIBIT</b>							No. of Policies			
20. In force December 31, prior year .....	33	240,040	(a)						33	240,040
21. Issued during year .....				2	2,292				2	2,292
22. Other changes to in force (Net) .....	2	64,155			213				2	64,368
23. In force December 31 of current year .....	35	304,195	(a)	2	2,505				37	306,700

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
Other Individual Policies							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6     Totals (sum of Lines 25.1 to 25.5) .....							
26.     Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.





## DIRECT BUSINESS IN THE STATE OF DISTRICT OF COLUMBIA

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total					
1. Life Insurance .....		152,488			530	153,018					
2. Annuity considerations .....			XXX		XXX						
3. Deposit-type contract funds .....											
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....		152,488		530		153,018					
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....		32,000				32,000					
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....		5,350				5,350					
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....		37,350				37,350					
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Credit Life (Group and Individual)		Group		Industrial		Total			
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....		1	7,000							1	7,000
17. Incurred during current year .....		4	37,000							4	37,000
18.1 Settled during current year: By payment in full .....		3	32,000							3	32,000
18.2 By payment on compromised claims .....											
18.3 Totals paid .....		3	32,000							3	32,000
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6 Total settlements .....		3	32,000							3	32,000
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....		2	12,000							2	12,000
<b>POLICY EXHIBIT</b>							No. of Policies				
20. In force December 31, prior year .....		294	2,534,733		(a)	3	19,468			297	2,554,201
21. Issued during year .....		6	137,800							6	137,800
22. Other changes to in force (Net) .....		(19)	(357,521)				1,022			(19)	(356,499)
23. In force December 31 of current year .....		281	2,315,012		(a)	3	20,490			284	2,335,502

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Other Individual Policies .....							
25.2 Non-cancelable (b) .....							
25.3 Guaranteed renewable (b) .....							
25.4 Non-renewable for stated reasons only (b) .....							
25.5 Other accident only .....							
25.6 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



2011

Document Code: 430

## DIRECT BUSINESS IN THE STATE OF FLORIDA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total						
1. Life Insurance .....		5,890,294			87,458	5,977,752						
2. Annuity considerations .....												
3. Deposit-type contract funds .....			X X X			X X X						
4. Other considerations .....												
5. Totals (sum of Lines 1 to 4) .....		5,890,294			87,458	5,977,752						
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>												
<b>Life Insurance:</b>												
6.1 Paid in cash or left on deposit .....												
6.2 Applied to pay renewal premiums .....												
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....												
6.4 Other .....												
6.5 Totals (sum of Lines 6.1 to 6.4) .....												
<b>Annuities:</b>												
7.1 Paid in cash or left on deposit .....												
7.2 Applied to provide paid-up annuities .....												
7.3 Other .....												
7.4 Totals (sum of Lines 7.1 to 7.3) .....												
8. Grand Totals (Lines 6.5 plus 7.4) .....												
<b>DIRECT CLAIMS AND BENEFITS PAID</b>												
9. Death benefits .....		2,383,729				2,383,729						
10. Matured endowments .....												
11. Annuity benefits .....												
12. Surrender values and withdrawals for life contracts .....		283,793			883	284,676						
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....												
14. All other benefits, except accident and health .....												
15. Totals .....		2,667,522			883	2,668,405						
<b>DETAILS OF WRITE-INS</b>												
1301. ....												
1302. ....												
1303. ....												
1398. Summary of remaining write-ins for Line 13 from overflow page .....												
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....												
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		2 Ordinary	3 Credit Life (Group and Individual)	4 Group	5 Industrial	6 Total						
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount	
16. Unpaid December 31, prior year .....		41	262,050							41	262,050	
17. Incurred during current year .....		294	2,400,624							294	2,400,624	
18.1 Settled during current year: By payment in full .....		294	2,383,729							294	2,383,729	
18.2 By payment on compromised claims .....										294	2,383,729	
18.3 Totals paid .....		294	2,383,729							294	2,383,729	
18.4 Reduction by compromise .....												
18.5 Amount rejected .....												
18.6 Total settlements .....		294	2,383,729							294	2,383,729	
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....		41	278,945							41	278,945	
<b>POLICY EXHIBIT</b>							No. of Policies					
20. In force December 31, prior year .....		11,377	101,218,731		(a).....	73	414,236				11,450	101,632,967
21. Issued during year .....		1,123	12,097,090							1,123	12,097,090	
22. Other changes to in force (Net) .....		(1,720)	(19,033,022)			9	36,492			(1,711)	(18,996,530)	
23. In force December 31 of current year .....		10,780	94,282,799		(a).....	82	450,728			10,862	94,733,527	

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Other Individual Policies .....							
25.2 Non-cancelable (b) .....							
25.3 Guaranteed renewable (b) .....							
25.4 Non-renewable for stated reasons only (b) .....							
25.5 Other accident only .....							
25.6 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF GEORGIA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....		1,739,050			663,987	2,403,037
2. Annuity considerations .....						
3. Deposit-type contract funds .....			XXX			
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....		1,739,050			663,987	2,403,037

## DIRECT DIVIDENDS TO POLICYHOLDERS

Life Insurance:						
6.1 Paid in cash or left on deposit .....						
6.2 Applied to pay renewal premiums .....						
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....						
6.4 Other .....						
6.5 Totals (sum of Lines 6.1 to 6.4) .....						
Annuities:						
7.1 Paid in cash or left on deposit .....						
7.2 Applied to provide paid-up annuities .....						
7.3 Other .....						
7.4 Totals (sum of Lines 7.1 to 7.3) .....						
8. Grand Totals (Lines 6.5 plus 7.4) .....						

## DIRECT CLAIMS AND BENEFITS PAID

9. Death benefits .....		494,796			486,962			981,759
10. Matured endowments .....								
11. Annuity benefits .....								
12. Surrender values and withdrawals for life contracts .....		32,817						32,817
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....								
14. All other benefits, except accident and health .....								
15. Totals .....		527,614			486,962			1,014,576

## DETAILS OF WRITE-INS

1301. ....								
1302. ....								
1303. ....								
1398. Summary of remaining write-ins for Line 13 from overflow page .....								
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....								

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	12	65,233			4	22,131			16	87,364
17. Incurred during current year .....	68	505,563			87	470,690			155	976,254
Settled during current year:										
18.1 By payment in full .....	73	494,796			89	486,962			162	981,759
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	73	494,796			89	486,962			162	981,759
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6     Total settlements .....	73	494,796			89	486,962			162	981,759
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	7	76,000			2	5,859			9	81,859
POLICY EXHIBIT										
20. In force December 31, prior year .....	3,347	34,399,146		(a).....	1,089	6,272,098			4,436	40,671,244
21. Issued during year .....	1,150	16,371,123			93	494,341			1,243	16,865,464
22. Other changes to in force (Net) .....	(1,102)	(15,126,200)			(85)	(291,490)			(1,187)	(15,417,690)
23. In force December 31 of current year .....	3,395	35,644,069		(a).....	1,097	6,474,949			4,492	42,119,018

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

24. Group Policies (b) .....	1 Direct Premiums		2 Direct Premiums Earned		3 Dividends Paid Or Credited On Direct Business		4 Direct Losses Paid		5 Direct Losses Incurred	
	24.1 Federal Employees Health Benefits Program Premium (b) .....	24.2 Credit (Group and Individual) .....	24.3 Collectively Renewable Policies (b) .....	24.4 Medicare Title XVIII exempt from state taxes or fees Other Individual Policies .....	25.1 Non-cancelable (b) .....	25.2 Guaranteed renewable (b) .....	25.3 Non-renewable for stated reasons only (b) .....	25.4 Other accident only .....	25.5 All other (b) .....	25.6 Totals (sum of Lines 25.1 to 25.5) .....
24.1 Federal Employees Health Benefits Program Premium (b) .....										
24.2 Credit (Group and Individual) .....										
24.3 Collectively Renewable Policies (b) .....										
24.4 Medicare Title XVIII exempt from state taxes or fees Other Individual Policies .....										
25.1 Non-cancelable (b) .....										
25.2 Guaranteed renewable (b) .....										
25.3 Non-renewable for stated reasons only (b) .....										
25.4 Other accident only .....										
25.5 All other (b) .....										
25.6 Totals (sum of Lines 25.1 to 25.5) .....										
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....										

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF HAWAII

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....		712			1,990	2,702
2. Annuity considerations .....						
3. Deposit-type contract funds .....			XXX			
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....		712			1,990	2,702

## DIRECT DIVIDENDS TO POLICYHOLDERS

## Life Insurance:

- 6.1 Paid in cash or left on deposit .....
- 6.2 Applied to pay renewal premiums .....
- 6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....
- 6.4 Other .....
- 6.5 Totals (sum of Lines 6.1 to 6.4) .....

## Annuities:

- 7.1 Paid in cash or left on deposit .....
- 7.2 Applied to provide paid-up annuities .....
- 7.3 Other .....
- 7.4 Totals (sum of Lines 7.1 to 7.3) .....

8. Grand Totals (Lines 6.5 plus 7.4) .....

## DIRECT CLAIMS AND BENEFITS PAID

- 9. Death benefits .....
- 10. Matured endowments .....
- 11. Annuity benefits .....
- 12. Surrender values and withdrawals for life contracts .....
- 13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....
- 14. All other benefits, except accident and health .....
- 15. Totals .....

## DETAILS OF WRITE-INS

1301. ....									
1302. ....									
1303. ....									
1398. Summary of remaining write-ins for Line 13 from overflow page .....									
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....									

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....										
17. Incurred during current year .....										
Settled during current year:										
18.1 By payment in full .....										
18.2 By payment on compromised claims .....										
18.3     Totals paid .....										
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6     Total settlements .....										
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....										
POLICY EXHIBIT										
20. In force December 31, prior year .....	2	20,000		(a).....					2	20,000
21. Issued during year .....										
22. Other changes to in force (Net) .....					1	2,083			1	2,083
23. In force December 31 of current year .....	2	20,000		(a).....	1	2,083			3	22,083

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

	1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....					
24.1 Federal Employees Health Benefits Program Premium (b) .....					
24.2 Credit (Group and Individual) .....					
24.3 Collectively Renewable Policies (b) .....					
24.4 Medicare Title XVIII exempt from state taxes or fees .....					
Other Individual Policies					
25.1 Non-cancelable (b) .....					
25.2 Guaranteed renewable (b) .....					
25.3 Non-renewable for stated reasons only (b) .....					
25.4 Other accident only .....					
25.5 All other (b) .....					
25.6     Totals (sum of Lines 25.1 to 25.5) .....					
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....					

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF IDAHO

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary		2 Credit Life (Group and Individual)		3 Group		4 Industrial		5 Total	
1. Life Insurance .....	1,524						15,000				16,524
2. Annuity considerations .....											
3. Deposit-type contract funds .....				X X X					X X X		
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....	1,524						15,000				16,524
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....											
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....											
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....											
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....											
17. Incurred during current year .....											
Settled during current year:											
18.1 By payment in full .....											
18.2 By payment on compromised claims .....											
18.3     Totals paid .....											
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6     Total settlements .....											
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....											
<b>POLICY EXHIBIT</b>											
20. In force December 31, prior year .....	6	56,005		(a).....	2	30,150				8	86,155
21. Issued during year .....					1	13,958				1	13,958
22. Other changes to in force (Net) .....	(1)	(30,000)				1,418				(1)	(28,582)
23. In force December 31 of current year .....	5	26,005		(a).....	3	45,526				8	71,531

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

				1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....								
24.1 Federal Employees Health Benefits Program Premium (b) .....								
24.2 Credit (Group and Individual) .....								
24.3 Collectively Renewable Policies (b) .....								
24.4 Medicare Title XVIII exempt from state taxes or fees .....								
Other Individual Policies								
25.1 Non-cancelable (b) .....								
25.2 Guaranteed renewable (b) .....								
25.3 Non-renewable for stated reasons only (b) .....								
25.4 Other accident only .....								
25.5 All other (b) .....								
25.6     Totals (sum of Lines 25.1 to 25.5) .....								
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....								

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF ILLINOIS

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group		4 Industrial		5 Total							
1. Life Insurance .....		529,432		2,435,917				2,965,349							
2. Annuity considerations .....															
3. Deposit-type contract funds .....			XXX			XXX									
4. Other considerations .....															
5. Totals (sum of Lines 1 to 4) .....		529,432		2,435,917				2,965,349							
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>															
<b>Life Insurance:</b>															
6.1 Paid in cash or left on deposit .....															
6.2 Applied to pay renewal premiums .....															
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....															
6.4 Other .....															
6.5 Totals (sum of Lines 6.1 to 6.4) .....															
<b>Annuities:</b>															
7.1 Paid in cash or left on deposit .....															
7.2 Applied to provide paid-up annuities .....															
7.3 Other .....															
7.4 Totals (sum of Lines 7.1 to 7.3) .....															
8. Grand Totals (Lines 6.5 plus 7.4) .....															
<b>DIRECT CLAIMS AND BENEFITS PAID</b>															
9. Death benefits .....		302,114		383,423				685,537							
10. Matured endowments .....															
11. Annuity benefits .....															
12. Surrender values and withdrawals for life contracts .....		29,014						29,014							
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....															
14. All other benefits, except accident and health .....		331,128		383,423				714,551							
<b>DETAILS OF WRITE-INS</b>															
1301. ....															
1302. ....															
1303. ....															
1398. Summary of remaining write-ins for Line 13 from overflow page .....															
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....															
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total					
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount				
16. Unpaid December 31, prior year .....		2	26,582			46	407,395			2	26,582				
17. Incurred during current year .....		40	283,459			44	383,423			86	690,854				
18.1 Settled during current year: By payment in full .....		39	302,114			44	383,423			83	685,537				
18.2 By payment on compromised claims .....						44	383,423			83	685,537				
18.3 Totals paid .....		39	302,114			44	383,423			83	685,537				
18.4 Reduction by compromise .....															
18.5 Amount rejected .....															
18.6 Total settlements .....		39	302,114			44	383,423			83	685,537				
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....		3	7,927			2	23,972			5	31,899				
<b>POLICY EXHIBIT</b>															
20. In force December 31, prior year .....		942	9,084,425	(a)	270	2,158,937				1,212	11,243,362				
21. Issued during year .....		132	2,058,771		324	2,340,640				456	4,399,411				
22. Other changes to in force (Net) .....		(131)	(1,798,167)		(50)	(140,025)				(181)	(1,938,192)				
23. In force December 31 of current year .....		943	9,345,029	(a)	544	4,359,552				1,487	13,704,580				

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF INDIANA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total				
1. Life Insurance .....		201,302			788,590	989,892				
2. Annuity considerations .....			XXX		XXX					
3. Deposit-type contract funds .....										
4. Other considerations .....										
5. Totals (sum of Lines 1 to 4) .....		201,302		788,590		989,892				
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>										
<b>Life Insurance:</b>										
6.1 Paid in cash or left on deposit .....										
6.2 Applied to pay renewal premiums .....										
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....										
6.4 Other .....										
6.5 Totals (sum of Lines 6.1 to 6.4) .....										
<b>Annuities:</b>										
7.1 Paid in cash or left on deposit .....										
7.2 Applied to provide paid-up annuities .....										
7.3 Other .....										
7.4 Totals (sum of Lines 7.1 to 7.3) .....										
8. Grand Totals (Lines 6.5 plus 7.4) .....										
<b>DIRECT CLAIMS AND BENEFITS PAID</b>										
9. Death benefits .....		80,637			81,135	161,772				
10. Matured endowments .....										
11. Annuity benefits .....										
12. Surrender values and withdrawals for life contracts .....		11,983				11,983				
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....										
14. All other benefits, except accident and health .....										
15. Totals .....		92,620			81,135	173,755				
<b>DETAILS OF WRITE-INS</b>										
1301. ....										
1302. ....										
1303. ....										
1398. Summary of remaining write-ins for Line 13 from overflow page .....										
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....										
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		2 Ordinary	3 Credit Life (Group and Individual)	4	5 Group	6	7 Industrial	8	9	10
Number		Amount	No. of Ind.Pols & Group Certifs.	Amount	No. of Certificates	Amount	Number	Amount	Number	Amount
16. Unpaid December 31, prior year .....		1	3,000						1	3,000
17. Incurred during current year .....		15	83,265						28	164,400
Settled during current year:										
18.1 By payment in full .....		13	80,637						26	161,772
18.2 By payment on compromised claims .....										
18.3     Totals paid .....		13	80,637						26	161,772
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....		13	80,637						26	161,772
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....		3	5,628						3	5,628
<b>POLICY EXHIBIT</b>							No. of Policies			
20. In force December 31, prior year .....		428	3,614,272						501	4,204,825
21. Issued during year .....		6	82,663						198	1,020,011
22. Other changes to in force (Net) .....		(30)	(326,487)						(58)	(403,255)
23. In force December 31 of current year .....		404	3,370,448						641	4,821,581

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
Other Individual Policies							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6     Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF IOWA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group		4 Industrial		5 Total							
1. Life Insurance .....		7,016		69,015				76,031							
2. Annuity considerations .....			XXX			XXX									
3. Deposit-type contract funds .....															
4. Other considerations .....		7,016		69,015				76,031							
5. Totals (sum of Lines 1 to 4) .....															
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>															
<b>Life Insurance:</b>															
6.1 Paid in cash or left on deposit .....															
6.2 Applied to pay renewal premiums .....															
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....															
6.4 Other .....															
6.5 Totals (sum of Lines 6.1 to 6.4) .....															
<b>Annuities:</b>															
7.1 Paid in cash or left on deposit .....															
7.2 Applied to provide paid-up annuities .....															
7.3 Other .....															
7.4 Totals (sum of Lines 7.1 to 7.3) .....															
8. Grand Totals (Lines 6.5 plus 7.4) .....															
<b>DIRECT CLAIMS AND BENEFITS PAID</b>															
9. Death benefits .....															
10. Matured endowments .....															
11. Annuity benefits .....															
12. Surrender values and withdrawals for life contracts .....															
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....															
14. All other benefits, except accident and health .....															
15. Totals .....															
<b>DETAILS OF WRITE-INS</b>															
1301. ....															
1302. ....															
1303. ....															
1398. Summary of remaining write-ins for Line 13 from overflow page .....															
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....															
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial							
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount						
16. Unpaid December 31, prior year .....															
17. Incurred during current year .....															
18.1 Settled during current year: By payment in full .....															
18.2 By payment on compromised claims .....															
18.3 Totals paid .....															
18.4 Reduction by compromise .....															
18.5 Amount rejected .....															
18.6 Total settlements .....															
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....															
<b>POLICY EXHIBIT</b>															
20. In force December 31, prior year .....	19	85,146		(a)	2	15,607		21	100,753						
21. Issued during year .....	4	3,093			9	63,310		9	63,310						
22. Other changes to in force (Net) .....						6,228		4	9,321						
23. In force December 31 of current year .....	23	88,239		(a)	11	85,145		34	173,384						

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

				1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....								
24.1 Federal Employees Health Benefits Program Premium (b) .....								
24.2 Credit (Group and Individual) .....								
24.3 Collectively Renewable Policies (b) .....								
24.4 Medicare Title XVIII exempt from state taxes or fees .....								
25.1 Non-cancelable (b) .....								
25.2 Guaranteed renewable (b) .....								
25.3 Non-renewable for stated reasons only (b) .....								
25.4 Other accident only .....								
25.5 All other (b) .....								
25.6 Totals (sum of Lines 25.1 to 25.5) .....								
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....								

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF KANSAS

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....	214,327			239,247		453,573
2. Annuity considerations .....						
3. Deposit-type contract funds .....		XXX			XXX	
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....	214,327			239,247		453,573
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>						
<b>Life Insurance:</b>						
6.1 Paid in cash or left on deposit .....						
6.2 Applied to pay renewal premiums .....						
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....						
6.4 Other .....						
6.5 Totals (sum of Lines 6.1 to 6.4) .....						
<b>Annuities:</b>						
7.1 Paid in cash or left on deposit .....						
7.2 Applied to provide paid-up annuities .....						
7.3 Other .....						
7.4 Totals (sum of Lines 7.1 to 7.3) .....						
8. Grand Totals (Lines 6.5 plus 7.4) .....						
<b>DIRECT CLAIMS AND BENEFITS PAID</b>						
9. Death benefits .....	111,208					111,208
10. Matured endowments .....						
11. Annuity benefits .....						
12. Surrender values and withdrawals for life contracts .....	11,090					11,090
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....						
14. All other benefits, except accident and health .....						
15. Totals .....	122,297					122,297
<b>DETAILS OF WRITE-INS</b>						
1301. ....						
1302. ....						
1303. ....						
1398. Summary of remaining write-ins for Line 13 from overflow page .....						
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....						

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	1	10,000							1	10,000
17. Incurred during current year .....	20	111,208							20	111,208
Settled during current year:										
18.1 By payment in full .....	20	111,208							20	111,208
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	20	111,208							20	111,208
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6     Total settlements .....	20	111,208							20	111,208
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	1	10,000							1	10,000
<b>POLICY EXHIBIT</b>										
20. In force December 31, prior year .....	357	3,021,055	(a)	74	301,422				431	3,322,477
21. Issued during year .....	19	126,432		6	41,111				25	167,543
22. Other changes to in force (Net) .....	(31)	(271,949)		13	156,423				(18)	(115,527)
23. In force December 31 of current year .....	345	2,875,538	(a)	93	498,955				438	3,374,493

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

	1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....					
24.1 Federal Employees Health Benefits Program Premium (b) .....					
24.2 Credit (Group and Individual) .....					
24.3 Collectively Renewable Policies (b) .....					
24.4 Medicare Title XVIII exempt from state taxes or fees .....					
Other Individual Policies					
25.1 Non-cancelable (b) .....					
25.2 Guaranteed renewable (b) .....					
25.3 Non-renewable for stated reasons only (b) .....					
25.4 Other accident only .....					
25.5 All other (b) .....					
25.6     Totals (sum of Lines 25.1 to 25.5) .....					
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....					

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



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## DIRECT BUSINESS IN THE STATE OF **KENTUCKY**

# DURING THE YEAR 2011

NAIC Company Code: 63819

NAIC Group Code:

## LIFE INSURANCE

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....		258,891		99,054		357,945
2. Annuity considerations .....						
3. Deposit-type contract funds .....			XXX .....		XXX .....	
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....		258,891		99,054		357,945

## **DIRECT DIVIDENDS TO POLICYHOLDERS**

## Life Insurance:

6.1	Paid in cash or left on deposit .....
6.2	Applied to pay renewal premiums .....
6.3	Applied to provide paid-up additions or shorten the endowment or premium - paying period .....
6.4	Other .....
6.5	Totals (sum of Lines 6.1 to 6.4) .....

## Annuites:

7.1 Paid in cash or left on deposit .  
 7.2 Applied to provide paid-up annu  
 7.3 Other .....  
 7.4 Totals (sum of Lines 7.1 to 7.3)  
 Grand Totals (Lines 6.5 plus 7.4) .....

### **DIREC**

## **DIRECT CLAIMS AND BENEFITS PAID**

9. Death benefits .....	49,500	6,278	55,778
10. Matured endowments .....			
11. Annuity benefits .....			
12. Surrender values and withdrawals for life contracts .....	2,868		2,868
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....			
14. All other benefits, except accident and health .....			
15. Totals .....	52,368	6,278	58,646

## DETAILS OF WRITE-INS

1301. ....	.....	.....	.....	.....	.....
1302. ....	.....	.....	.....	.....	.....
1303. ....	.....	.....	.....	.....	.....
1398. Summary of remaining write-ins for Line 13 from overflow page .....	.....	.....	.....	.....	.....
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....	.....	.....	.....	.....	.....

1	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1	2	3 No. of Ind.Pols & Group Certifs.	4	5	6	7	8	9	10
DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Number	Amount			No. of Certi- ficates	Amount	Number	Amount	Number	Amount
16. Unpaid December 31, prior year .....	2	11,000							2	11,000
17. Incurred during current year .....	10	45,500			2	6,278			12	51,778
Settled during current year:										
18.1 By payment in full .....	11	49,500			2	6,278			13	55,778
18.2 By payment on compromised claims .....										
18.3 Totals paid .....	11	49,500			2	6,278			13	55,778
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....	11	49,500			2	6,278			13	55,778
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	1	7,000							1	7,000
POLICY EXHIBIT					No. of Policies					
20. In force December 31, prior year .....	515	5,099,519		(a).....	151	983,445			666	6,082,964
21. Issued during year .....	169	1,921,307			1	5,917			170	1,927,224
22. Other changes to in force (Net) .....	(156)	(1,842,221)			(1)	14,975			(157)	(1,827,246)
23. In force December 31 of current year .....	528	5,178,605		(a).....	151	1,004,336			679	6,182,941

(a) Includes Individual Credit Life Insurance prior year \$ 0, current year \$ 0

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 36 months at issue, prior year \$\_\_\_\_\_, current year \$\_\_\_\_\_.  
Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$\_\_\_\_\_, current year \$\_\_\_\_\_. 0

## ACCIDENT AND HEALTH INSURANCE

		1	2	3	4	5
		Direct Premiums	Direct Premiums Earned	Dividends Paid Or Credited On Direct Business	Direct Losses Paid	Direct Losses Incurred
24.	Group Policies (b) .....					
24.1	Federal Employees Health Benefits Program Premium (b) .....					
24.2	Credit (Group and Individual) .....					
24.3	Collectively Renewable Policies (b) .....					
24.4	Medicare Title XVIII exempt from state taxes or fees .....					
	Other Individual Policies					
25.1	Non-cancelable (b) .....					
25.2	Guaranteed renewable (b) .....					
25.3	Non-renewable for stated reasons only (b) .....					
25.4	Other accident only .....					
25.5	All other (b) .....					
25.6	Totals (sum of Lines 25.1 to 25.5) .....					
26.	Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6)					

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF LOUISIANA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....	239,159			1,960,843		2,200,003
2. Annuity considerations .....						
3. Deposit-type contract funds .....		XXX			XXX	
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....	239,159			1,960,843		2,200,003

## DIRECT DIVIDENDS TO POLICYHOLDERS

## Life Insurance:

- 6.1 Paid in cash or left on deposit .....
- 6.2 Applied to pay renewal premiums .....
- 6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....
- 6.4 Other .....
- 6.5 Totals (sum of Lines 6.1 to 6.4) .....

## Annuities:

- 7.1 Paid in cash or left on deposit .....
- 7.2 Applied to provide paid-up annuities .....
- 7.3 Other .....
- 7.4 Totals (sum of Lines 7.1 to 7.3) .....

8. Grand Totals (Lines 6.5 plus 7.4) .....

DIRECT CLAIMS AND BENEFITS PAID		704,771		807,616		1,512,387
9. Death benefits .....				807,616		
10. Matured endowments .....						
11. Annuity benefits .....						
12. Surrender values and withdrawals for life contracts .....	2,167			1,062		3,230
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....						
14. All other benefits, except accident and health .....						
15. Totals .....	706,939			808,678		1,515,617

## DETAILS OF WRITE-INS

1301. ....									
1302. ....									
1303. ....									
1398. Summary of remaining write-ins for Line 13 from overflow page .....									
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....									

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	6	28,605			3	5,909			9	34,514
17. Incurred during current year .....	126	729,910			151	862,228			277	1,592,138
Settled during current year:										
18.1 By payment in full .....	124	704,771			144	807,616			268	1,512,387
18.2 By payment on compromised claims .....					144	807,616			268	1,512,387
18.3 Totals paid .....	124	704,771			144	807,616			268	1,512,387
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....	124	704,771			144	807,616			268	1,512,387
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	8	53,744			10	60,521			18	114,265
POLICY EXHIBIT										
20. In force December 31, prior year .....	1,496	10,134,440		(a).....	724	4,475,834			2,220	14,610,274
21. Issued during year .....	36	403,999			351	2,066,470			387	2,470,468
22. Other changes to in force (Net) .....	(189)	(1,448,136)			(165)	(701,498)			(354)	(2,149,634)
23. In force December 31 of current year .....	1,343	9,090,303		(a).....	910	5,840,805			2,253	14,931,108

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

24. Group Policies (b) .....	1 Direct Premiums		2 Direct Premiums Earned		3 Dividends Paid Or Credited On Direct Business		4 Direct Losses Paid		5 Direct Losses Incurred	
	24.1 Federal Employees Health Benefits Program Premium (b) .....	24.2 Credit (Group and Individual) .....	24.3 Collectively Renewable Policies (b) .....	24.4 Medicare Title XVIII exempt from state taxes or fees .....	25.1 Non-cancelable (b) .....	25.2 Guaranteed renewable (b) .....	25.3 Non-renewable for stated reasons only (b) .....	25.4 Other accident only .....	25.5 All other (b) .....	25.6 Totals (sum of Lines 25.1 to 25.5) .....
24.1 Federal Employees Health Benefits Program Premium (b) .....										
24.2 Credit (Group and Individual) .....										
24.3 Collectively Renewable Policies (b) .....										
24.4 Medicare Title XVIII exempt from state taxes or fees .....										
25.1 Non-cancelable (b) .....										
25.2 Guaranteed renewable (b) .....										
25.3 Non-renewable for stated reasons only (b) .....										
25.4 Other accident only .....										
25.5 All other (b) .....										
25.6 Totals (sum of Lines 25.1 to 25.5) .....										
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....										

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



2011

Document Code: 430

## DIRECT BUSINESS IN THE STATE OF MAINE

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....	121,226					121,226
2. Annuity considerations .....						
3. Deposit-type contract funds .....			XXX			
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....	121,226					121,226

## DIRECT DIVIDENDS TO POLICYHOLDERS

## Life Insurance:

- 6.1 Paid in cash or left on deposit .....
- 6.2 Applied to pay renewal premiums .....
- 6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....
- 6.4 Other .....
- 6.5 Totals (sum of Lines 6.1 to 6.4) .....

## Annuities:

- 7.1 Paid in cash or left on deposit .....
- 7.2 Applied to provide paid-up annuities .....
- 7.3 Other .....
- 7.4 Totals (sum of Lines 7.1 to 7.3) .....

8. Grand Totals (Lines 6.5 plus 7.4) .....

DIRECT CLAIMS AND BENEFITS PAID		89,000							
9. Death benefits .....									89,000
10. Matured endowments .....									
11. Annuity benefits .....									
12. Surrender values and withdrawals for life contracts .....		2,925							2,925
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....									
14. All other benefits, except accident and health .....									
15. Totals .....		91,925							91,925

## DETAILS OF WRITE-INS

1301. ....									
1302. ....									
1303. ....									
1398. Summary of remaining write-ins for Line 13 from overflow page .....									
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....									

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	2	17,000							2	17,000
17. Incurred during current year .....	9	72,000							9	72,000
Settled during current year:										
18.1 By payment in full .....	11	89,000							11	89,000
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	11	89,000							11	89,000
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6     Total settlements .....	11	89,000							11	89,000
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....										
POLICY EXHIBIT										
20. In force December 31, prior year .....	246	2,200,028	(a)	1	11,454				247	2,211,482
21. Issued during year .....	1	3,000							1	3,000
22. Other changes to in force (Net) .....	(19)	(215,658)			188				(19)	(215,470)
23. In force December 31 of current year .....	228	1,987,370	(a)	1	11,642				229	1,999,012

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
Other Individual Policies							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6     Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF MARYLAND

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary		2 Credit Life (Group and Individual)		3 Group		4 Industrial		5 Total											
1. Life Insurance .....		858,123								858,123											
2. Annuity considerations .....																					
3. Deposit-type contract funds .....				XXX				XXX													
4. Other considerations .....																					
5. Totals (sum of Lines 1 to 4) .....		858,123								858,123											
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>																					
<b>Life Insurance:</b>																					
6.1 Paid in cash or left on deposit .....																					
6.2 Applied to pay renewal premiums .....																					
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....																					
6.4 Other .....																					
6.5 Totals (sum of Lines 6.1 to 6.4) .....																					
<b>Annuities:</b>																					
7.1 Paid in cash or left on deposit .....																					
7.2 Applied to provide paid-up annuities .....																					
7.3 Other .....																					
7.4 Totals (sum of Lines 7.1 to 7.3) .....																					
8. Grand Totals (Lines 6.5 plus 7.4) .....																					
<b>DIRECT CLAIMS AND BENEFITS PAID</b>																					
9. Death benefits .....		850,836								850,836											
10. Matured endowments .....																					
11. Annuity benefits .....																					
12. Surrender values and withdrawals for life contracts .....		39,372								39,372											
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....																					
14. All other benefits, except accident and health .....		890,208								890,208											
<b>DETAILS OF WRITE-INS</b>																					
1301. ....																					
1302. ....																					
1303. ....																					
1398. Summary of remaining write-ins for Line 13 from overflow page .....																					
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....																					
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total											
Number		Amount		3 No. of Ind.Pols & Group Certifs.		4 Amount		5 No. of Certificates		6 Amount											
16. Unpaid December 31, prior year .....		11		94,828						11											
17. Incurred during current year .....		146		772,340						146											
18.1 By payment in full .....		153		850,836						153											
18.2 By payment on compromised claims .....																					
18.3 Totals paid .....		153		850,836						153											
18.4 Reduction by compromise .....																					
18.5 Amount rejected .....																					
18.6 Total settlements .....		153		850,836						153											
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....		4		16,332						4											
<b>POLICY EXHIBIT</b>																					
20. In force December 31, prior year .....		2,186		16,520,194		1 (a)		3,461		9											
21. Issued during year .....		147		849,610																	
22. Other changes to in force (Net) .....		(252)		(2,640,016)						891											
23. In force December 31 of current year .....		2,081		14,729,787		1 (a)		3,461		9											
24. Group Policies (b) .....																					
24.1 Federal Employees Health Benefits Program Premium (b) .....																					
24.2 Credit (Group and Individual) .....																					
24.3 Collectively Renewable Policies (b) .....																					
24.4 Medicare Title XVIII exempt from state taxes or fees .....																					
25.1 Non-cancelable (b) .....																					
25.2 Guaranteed renewable (b) .....																					
25.3 Non-renewable for stated reasons only (b) .....																					
25.4 Other accident only .....																					
25.5 All other (b) .....																					
25.6 Totals (sum of Lines 25.1 to 25.5) .....																					
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....																					

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF MASSACHUSETTS

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total				
1. Life Insurance .....		9,877			305,574	315,452				
2. Annuity considerations .....			XXX		XXX					
3. Deposit-type contract funds .....										
4. Other considerations .....		9,877		305,574		315,452				
5. Totals (sum of Lines 1 to 4) .....										
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>										
<b>Life Insurance:</b>										
6.1 Paid in cash or left on deposit .....										
6.2 Applied to pay renewal premiums .....										
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....										
6.4 Other .....										
6.5 Totals (sum of Lines 6.1 to 6.4) .....										
<b>Annuities:</b>										
7.1 Paid in cash or left on deposit .....										
7.2 Applied to provide paid-up annuities .....										
7.3 Other .....										
7.4 Totals (sum of Lines 7.1 to 7.3) .....										
8. Grand Totals (Lines 6.5 plus 7.4) .....										
<b>DIRECT CLAIMS AND BENEFITS PAID</b>										
9. Death benefits .....		2,500			46,707	49,207				
10. Matured endowments .....										
11. Annuity benefits .....										
12. Surrender values and withdrawals for life contracts .....		362				362				
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....										
14. All other benefits, except accident and health .....										
15. Totals .....		2,862		46,707		49,569				
<b>DETAILS OF WRITE-INS</b>										
1301. ....										
1302. ....										
1303. ....										
1398. Summary of remaining write-ins for Line 13 from overflow page .....										
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....										
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....										
17. Incurred during current year .....	1	2,500			5	46,707			6	49,207
Settled during current year:										
18.1 By payment in full .....	1	2,500			5	46,707			6	49,207
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	1	2,500			5	46,707			6	49,207
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6     Total settlements .....	1	2,500			5	46,707			6	49,207
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....										
<b>POLICY EXHIBIT</b>							No. of Policies			
20. In force December 31, prior year .....	38	248,670		(a)	4	30,279			42	278,949
21. Issued during year .....	1	30,000			34	300,146			35	330,146
22. Other changes to in force (Net) .....	(4)	(48,441)			(7)	(34,445)			(11)	(82,886)
23. In force December 31 of current year .....	35	230,229		(a)	31	295,979			66	526,209

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

	1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....					
24.1 Federal Employees Health Benefits Program Premium (b) .....					
24.2 Credit (Group and Individual) .....					
24.3 Collectively Renewable Policies (b) .....					
24.4 Medicare Title XVIII exempt from state taxes or fees .....					
Other Individual Policies					
25.1 Non-cancelable (b) .....					
25.2 Guaranteed renewable (b) .....					
25.3 Non-renewable for stated reasons only (b) .....					
25.4 Other accident only .....					
25.5 All other (b) .....					
25.6     Totals (sum of Lines 25.1 to 25.5) .....					
26.     Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....					

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



2011

Document Code: 430

## DIRECT BUSINESS IN THE STATE OF MICHIGAN

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....		20,675			57,925	78,601
2. Annuity considerations .....						
3. Deposit-type contract funds .....			XXX			
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....		20,675			57,925	78,601
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>						
<b>Life Insurance:</b>						
6.1 Paid in cash or left on deposit .....						
6.2 Applied to pay renewal premiums .....						
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....						
6.4 Other .....						
6.5 Totals (sum of Lines 6.1 to 6.4) .....						
<b>Annuities:</b>						
7.1 Paid in cash or left on deposit .....						
7.2 Applied to provide paid-up annuities .....						
7.3 Other .....						
7.4 Totals (sum of Lines 7.1 to 7.3) .....						
8. Grand Totals (Lines 6.5 plus 7.4) .....						
<b>DIRECT CLAIMS AND BENEFITS PAID</b>						
9. Death benefits .....		8,000				8,000
10. Matured endowments .....						
11. Annuity benefits .....						
12. Surrender values and withdrawals for life contracts .....		5,409				5,409
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....						
14. All other benefits, except accident and health .....						
15. Totals .....		13,409				13,409
<b>DETAILS OF WRITE-INS</b>						
1301. ....						
1302. ....						
1303. ....						
1398. Summary of remaining write-ins for Line 13 from overflow page .....						
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....						
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		2 Ordinary	3 Credit Life (Group and Individual)	4 Group	5 Industrial	6 Total
Number		Amount	No. of Ind.Pols & Group Certifs.	Amount	No. of Certificates	Amount
16. Unpaid December 31, prior year .....						
17. Incurred during current year .....		3	8,000			
Settled during current year:						
18.1 By payment in full .....		3	8,000			
18.2 By payment on compromised claims .....						
18.3 Totals paid .....		3	8,000			
18.4 Reduction by compromise .....						
18.5 Amount rejected .....						
18.6 Total settlements .....		3	8,000			
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....						
<b>POLICY EXHIBIT</b>						
20. In force December 31, prior year .....		60	530,004	(a)	3	19,475
21. Issued during year .....		1	25,000			
22. Other changes to in force (Net) .....		2	(5,726)		8	53,994
23. In force December 31 of current year .....		63	549,278	(a)	11	73,469

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
Other Individual Policies							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF MINNESOTA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....	665,360			106,087		771,447
2. Annuity considerations .....						
3. Deposit-type contract funds .....		XXX			XXX	
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....	665,360			106,087		771,447

## DIRECT DIVIDENDS TO POLICYHOLDERS

## Life Insurance:

- 6.1 Paid in cash or left on deposit .....
- 6.2 Applied to pay renewal premiums .....
- 6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....
- 6.4 Other .....
- 6.5 Totals (sum of Lines 6.1 to 6.4) .....

## Annuities:

- 7.1 Paid in cash or left on deposit .....
- 7.2 Applied to provide paid-up annuities .....
- 7.3 Other .....
- 7.4 Totals (sum of Lines 7.1 to 7.3) .....

8. Grand Totals (Lines 6.5 plus 7.4) .....

DIRECT CLAIMS AND BENEFITS PAID		547,945							
9. Death benefits .....		547,945							547,945
10. Matured endowments .....									
11. Annuity benefits .....									
12. Surrender values and withdrawals for life contracts .....		5,768							5,768
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....									
14. All other benefits, except accident and health .....									
15. Totals .....		553,713							553,713

## DETAILS OF WRITE-INS

1301. ....									
1302. ....									
1303. ....									
1398. Summary of remaining write-ins for Line 13 from overflow page .....									
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....									

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	2	32,025							2	32,025
17. Incurred during current year .....	89	536,510							89	536,510
Settled during current year:										
18.1 By payment in full .....	87	547,945							87	547,945
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	87	547,945							87	547,945
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6     Total settlements .....	87	547,945							87	547,945
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	4	20,590							4	20,590
POLICY EXHIBIT										
20. In force December 31, prior year .....	1,146	10,059,838		(a).....	6	30,480			1,152	10,090,318
21. Issued during year .....	63	226,633			5	36,622			68	263,254
22. Other changes to in force (Net) .....	(108)	(584,849)			8	63,836			(100)	(521,013)
23. In force December 31 of current year .....	1,101	9,701,622		(a).....	19	130,938			1,120	9,832,560

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
Other Individual Policies							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6     Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



2011

Document Code: 430

## DIRECT BUSINESS IN THE STATE OF MISSISSIPPI

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....	184,207			3,470,685		3,654,892
2. Annuity considerations .....						
3. Deposit-type contract funds .....		XXX			XXX	
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....	184,207			3,470,685		3,654,892

## DIRECT DIVIDENDS TO POLICYHOLDERS

Life Insurance:						
6.1 Paid in cash or left on deposit .....						
6.2 Applied to pay renewal premiums .....						
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....						
6.4 Other .....						
6.5 Totals (sum of Lines 6.1 to 6.4) .....						
Annuities:						
7.1 Paid in cash or left on deposit .....						
7.2 Applied to provide paid-up annuities .....						
7.3 Other .....						
7.4 Totals (sum of Lines 7.1 to 7.3) .....						
8. Grand Totals (Lines 6.5 plus 7.4) .....						

## DIRECT CLAIMS AND BENEFITS PAID

9. Death benefits .....	108,766			924,023		1,032,789
10. Matured endowments .....						
11. Annuity benefits .....						
12. Surrender values and withdrawals for life contracts .....	4,705			20,054		24,759
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....						
14. All other benefits, except accident and health .....						
15. Totals .....	113,471			944,077		1,057,548

## DETAILS OF WRITE-INS

1301. ....						
1302. ....						
1303. ....						
1398. Summary of remaining write-ins for Line 13 from overflow page .....						
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....						

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....					11	36,269			11	36,269
17. Incurred during current year .....	13	108,766			208	928,239			221	1,037,004
Settled during current year:										
18.1 By payment in full .....	13	108,766			209	924,023			222	1,032,789
18.2 By payment on compromised claims .....					209	924,023			222	1,032,789
18.3 Totals paid .....	13	108,766			209	924,023			222	1,032,789
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....	13	108,766			209	924,023			222	1,032,789
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....					10	40,485			10	40,485
POLICY EXHIBIT										
20. In force December 31, prior year .....	487	4,222,184		(a).....	2,017	9,596,179			2,504	13,818,363
21. Issued during year .....	7	69,520			1,030	3,940,562			1,037	4,010,082
22. Other changes to in force (Net) .....	(18)	(355,474)			(262)	(633,117)			(280)	(988,591)
23. In force December 31 of current year .....	476	3,936,230		(a).....	2,785	12,903,624			3,261	16,839,854

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

24. Group Policies (b) .....	1 Direct Premiums		2 Direct Premiums Earned		3 Dividends Paid Or Credited On Direct Business		4 Direct Losses Paid		5 Direct Losses Incurred	
	24.1 Federal Employees Health Benefits Program Premium (b) .....	24.2 Credit (Group and Individual) .....	24.3 Collectively Renewable Policies (b) .....	24.4 Medicare Title XVIII exempt from state taxes or fees .....	25.1 Non-cancelable (b) .....	25.2 Guaranteed renewable (b) .....	25.3 Non-renewable for stated reasons only (b) .....	25.4 Other accident only .....	25.5 All other (b) .....	25.6 Totals (sum of Lines 25.1 to 25.5) .....
24.1 Federal Employees Health Benefits Program Premium (b) .....										
24.2 Credit (Group and Individual) .....										
24.3 Collectively Renewable Policies (b) .....										
24.4 Medicare Title XVIII exempt from state taxes or fees .....										
25.1 Non-cancelable (b) .....										
25.2 Guaranteed renewable (b) .....										
25.3 Non-renewable for stated reasons only (b) .....										
25.4 Other accident only .....										
25.5 All other (b) .....										
25.6 Totals (sum of Lines 25.1 to 25.5) .....										
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....										

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



2011

Document Code: 4310

## DIRECT BUSINESS IN THE STATE OF MISSOURI

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....	1,204,811			420,794		1,625,605
2. Annuity considerations .....						
3. Deposit-type contract funds .....		XXX			XXX	
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....	1,204,811			420,794		1,625,605

## DIRECT DIVIDENDS TO POLICYHOLDERS

Life Insurance:						
6.1 Paid in cash or left on deposit .....						
6.2 Applied to pay renewal premiums .....						
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....						
6.4 Other .....						
6.5 Totals (sum of Lines 6.1 to 6.4) .....						
Annuities:						
7.1 Paid in cash or left on deposit .....						
7.2 Applied to provide paid-up annuities .....						
7.3 Other .....						
7.4 Totals (sum of Lines 7.1 to 7.3) .....						
8. Grand Totals (Lines 6.5 plus 7.4) .....						

## DIRECT CLAIMS AND BENEFITS PAID

9. Death benefits .....	722,751			171,153		893,904
10. Matured endowments .....						
11. Annuity benefits .....						
12. Surrender values and withdrawals for life contracts .....	66,561			558		67,119
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....						
14. All other benefits, except accident and health .....						
15. Totals .....	789,313			171,711		961,023

## DETAILS OF WRITE-INS

1301. ....						
1302. ....						
1303. ....						
1398. Summary of remaining write-ins for Line 13 from overflow page .....						
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....						

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	8	43,045			1	2,475			9	45,520
17. Incurred during current year .....	110	742,424			57	180,035			167	922,459
Settled during current year:										
18.1 By payment in full .....	106	722,751			56	171,153			162	893,904
18.2 By payment on compromised claims .....					56	171,153			162	893,904
18.3 Totals paid .....	106	722,751			56	171,153			162	893,904
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....	106	722,751			56	171,153			162	893,904
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	12	62,717			2	11,357			14	74,075
POLICY EXHIBIT										
20. In force December 31, prior year .....	2,718	21,111,943		(a)	524	1,413,186			3,242	22,525,129
21. Issued during year .....	92	1,181,441			162	635,781			254	1,817,222
22. Other changes to in force (Net) .....	(283)	(3,074,206)			(85)	(313,686)			(368)	(3,387,892)
23. In force December 31 of current year .....	2,527	19,219,178		(a)	601	1,735,281			3,128	20,954,458

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

24. Group Policies (b)	1 Direct Premiums		2 Direct Premiums Earned		3 Dividends Paid Or Credited On Direct Business		4 Direct Losses Paid		5 Direct Losses Incurred	
	24.1 Federal Employees Health Benefits Program Premium (b)	24.2 Credit (Group and Individual)	24.3 Collectively Renewable Policies (b)	24.4 Medicare Title XVIII exempt from state taxes or fees Other Individual Policies	25.1 Non-cancelable (b)	25.2 Guaranteed renewable (b)	25.3 Non-renewable for stated reasons only (b)	25.4 Other accident only	25.5 All other (b)	25.6 Totals (sum of Lines 25.1 to 25.5)
24.1 Federal Employees Health Benefits Program Premium (b) .....										
24.2 Credit (Group and Individual) .....										
24.3 Collectively Renewable Policies (b) .....										
24.4 Medicare Title XVIII exempt from state taxes or fees Other Individual Policies .....										
25.1 Non-cancelable (b) .....										
25.2 Guaranteed renewable (b) .....										
25.3 Non-renewable for stated reasons only (b) .....										
25.4 Other accident only .....										
25.5 All other (b) .....										
25.6 Totals (sum of Lines 25.1 to 25.5) .....										
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....										

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF MONTANA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total					
1. Life Insurance .....		3,111			5,000	8,111					
2. Annuity considerations .....											
3. Deposit-type contract funds .....			X X X								
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....		3,111			5,000	8,111					
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....											
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....											
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....											
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Credit Life (Group and Individual)		Group		Industrial		Total			
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....											
17. Incurred during current year .....											
18.1 Settled during current year: By payment in full .....											
18.2 By payment on compromised claims .....											
18.3 Totals paid .....											
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6 Total settlements .....											
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....											
<b>POLICY EXHIBIT</b>							No. of Policies				
20. In force December 31, prior year .....	10	65,384		(a) .....						10	65,384
21. Issued during year .....							1	5,025		1	5,025
22. Other changes to in force (Net) .....											
23. In force December 31 of current year .....	10	65,384		(a) .....		1	5,025			11	70,409

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Other Individual Policies .....							
25.2 Non-cancelable (b) .....							
25.3 Guaranteed renewable (b) .....							
25.4 Non-renewable for stated reasons only (b) .....							
25.5 Other accident only .....							
25.6 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF NEBRASKA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....		34,957				34,957
2. Annuity considerations .....						
3. Deposit-type contract funds .....			XXX			
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....		34,957				34,957

## DIRECT DIVIDENDS TO POLICYHOLDERS

## Life Insurance:

6.1 Paid in cash or left on deposit .....						
6.2 Applied to pay renewal premiums .....						
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....						
6.4 Other .....						
6.5 Totals (sum of Lines 6.1 to 6.4) .....						

## Annuities:

7.1 Paid in cash or left on deposit .....						
7.2 Applied to provide paid-up annuities .....						
7.3 Other .....						
7.4 Totals (sum of Lines 7.1 to 7.3) .....						
8. Grand Totals (Lines 6.5 plus 7.4) .....						

DIRECT CLAIMS AND BENEFITS PAID							
9. Death benefits .....		20,928					20,928
10. Matured endowments .....							
11. Annuity benefits .....							
12. Surrender values and withdrawals for life contracts .....		1,432					1,432
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....							
14. All other benefits, except accident and health .....							
15. Totals .....		22,359					22,359

## DETAILS OF WRITE-INS

1301. ....							
1302. ....							
1303. ....							
1398. Summary of remaining write-ins for Line 13 from overflow page .....							
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....							

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....										
17. Incurred during current year .....	6	20,928							6	20,928
Settled during current year:										
18.1 By payment in full .....	6	20,928							6	20,928
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	6	20,928							6	20,928
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6     Total settlements .....	6	20,928							6	20,928
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....										
POLICY EXHIBIT										
20. In force December 31, prior year .....	80	564,081		(a).....					80	564,081
21. Issued during year .....										
22. Other changes to in force (Net) .....	(11)	(75,415)							(11)	(75,415)
23. In force December 31 of current year .....	69	488,666		(a).....					69	488,666

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

	1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....					
24.1 Federal Employees Health Benefits Program Premium (b) .....					
24.2 Credit (Group and Individual) .....					
24.3 Collectively Renewable Policies (b) .....					
24.4 Medicare Title XVIII exempt from state taxes or fees .....					
Other Individual Policies					
25.1 Non-cancelable (b) .....					
25.2 Guaranteed renewable (b) .....					
25.3 Non-renewable for stated reasons only (b) .....					
25.4 Other accident only .....					
25.5 All other (b) .....					
25.6     Totals (sum of Lines 25.1 to 25.5) .....					
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....					

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF NEVADA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....		72,383			482	72,865
2. Annuity considerations .....						
3. Deposit-type contract funds .....			XXX			
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....		72,383			482	72,865

## DIRECT DIVIDENDS TO POLICYHOLDERS

## Life Insurance:

- 6.1 Paid in cash or left on deposit .....
- 6.2 Applied to pay renewal premiums .....
- 6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....
- 6.4 Other .....
- 6.5 Totals (sum of Lines 6.1 to 6.4) .....

## Annuities:

- 7.1 Paid in cash or left on deposit .....
- 7.2 Applied to provide paid-up annuities .....
- 7.3 Other .....
- 7.4 Totals (sum of Lines 7.1 to 7.3) .....

8. Grand Totals (Lines 6.5 plus 7.4) .....

DIRECT CLAIMS AND BENEFITS PAID		10,000							
9. Death benefits .....		10,000							10,000
10. Matured endowments .....									
11. Annuity benefits .....									
12. Surrender values and withdrawals for life contracts .....		967							967
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....									
14. All other benefits, except accident and health .....									
15. Totals .....		10,967							10,967

## DETAILS OF WRITE-INS

1301. ....									
1302. ....									
1303. ....									
1398. Summary of remaining write-ins for Line 13 from overflow page .....									
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....									

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....		1								1
17. Incurred during current year .....	2	10,608							2	10,608
Settled during current year:										
18.1 By payment in full .....	1	10,000							1	10,000
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	1	10,000							1	10,000
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6     Total settlements .....	1	10,000							1	10,000
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	1	609							1	609
POLICY EXHIBIT										
20. In force December 31, prior year .....	149	1,143,469	(a)	5	12,130				154	1,155,599
21. Issued during year .....	4	14,708							4	14,708
22. Other changes to in force (Net) .....	(6)	(39,744)		(2)	(1,679)				(8)	(41,423)
23. In force December 31 of current year .....	147	1,118,433	(a)	3	10,451				150	1,128,884

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
Other Individual Policies							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6     Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF NEW HAMPSHIRE

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total					
1. Life Insurance .....		2,953			7,835	10,788					
2. Annuity considerations .....											
3. Deposit-type contract funds .....			XXX								
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....		2,953			7,835	10,788					
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....											
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....											
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....											
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Credit Life (Group and Individual)		Group		Industrial		Total			
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....											
17. Incurred during current year .....											
18.1 Settled during current year: By payment in full .....											
18.2 By payment on compromised claims .....											
18.3 Totals paid .....											
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6 Total settlements .....											
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....											
<b>POLICY EXHIBIT</b>							No. of Policies				
20. In force December 31, prior year .....	9	47,123		(a)						9	47,123
21. Issued during year .....	2	11,134				1	8,035			3	19,169
22. Other changes to in force (Net) .....											
23. In force December 31 of current year .....	11	58,257		(a)		1	8,035			12	66,292

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Other Individual Policies .....							
25.2 Non-cancelable (b) .....							
25.3 Guaranteed renewable (b) .....							
25.4 Non-renewable for stated reasons only (b) .....							
25.5 Other accident only .....							
25.6 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF NEW JERSEY

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary		2 Credit Life (Group and Individual)		3 Group		4 Industrial		5 Total	
1. Life Insurance .....	853,791					227,592				1,081,383	
2. Annuity considerations .....				XXX				XXX			
3. Deposit-type contract funds .....											
4. Other considerations .....		853,791				227,592				1,081,383	
5. Totals (sum of Lines 1 to 4) .....											
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....	568,082					667,463				1,235,545	
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....	53,380									53,380	
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....	621,462					667,463				1,288,925	
15. Totals .....											
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	4	26,000				1	8,814			5	34,814
17. Incurred during current year .....	80	564,558				95	667,880			175	1,232,438
Settled during current year:											
18.1 By payment in full .....	78	568,082				95	667,463			173	1,235,545
18.2 By payment on compromised claims .....						95	667,463			173	1,235,545
18.3 Totals paid .....	78	568,082				95	667,463			173	1,235,545
18.4 Reduction by compromise .....											
18.5 Amount rejected .....	1	218								1	218
18.6 Total settlements .....	79	568,300				95	667,463			174	1,235,763
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	5	22,258				1	9,231			6	31,489
<b>POLICY EXHIBIT</b>											
20. In force December 31, prior year .....	2,591	21,203,638		(a)	929	6,207,803				3,520	27,411,441
21. Issued during year .....	82	1,135,000			49	212,388				131	1,347,388
22. Other changes to in force (Net) .....	(240)	(2,796,358)			(97)	(498,784)				(337)	(3,295,142)
23. In force December 31 of current year .....	2,433	19,542,280		(a)	881	5,921,408				3,314	25,463,688

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

				1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....								
24.1 Federal Employees Health Benefits Program Premium (b) .....								
24.2 Credit (Group and Individual) .....								
24.3 Collectively Renewable Policies (b) .....								
24.4 Medicare Title XVIII exempt from state taxes or fees .....								
Other Individual Policies								
25.1 Non-cancelable (b) .....								
25.2 Guaranteed renewable (b) .....								
25.3 Non-renewable for stated reasons only (b) .....								
25.4 Other accident only .....								
25.5 All other (b) .....								
25.6 Totals (sum of Lines 25.1 to 25.5) .....								
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....								

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF NEW MEXICO

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary		2 Credit Life (Group and Individual)		3 Group		4 Industrial		5 Total	
1. Life Insurance .....	34,458					186,712				221,170	
2. Annuity considerations .....				XXX				XXX			
3. Deposit-type contract funds .....											
4. Other considerations .....		34,458				186,712				221,170	
5. Totals (sum of Lines 1 to 4) .....											
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....		2,500				32,089				34,589	
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....		866				1,095				1,961	
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....		3,366				33,184				36,550	
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....								1			1
17. Incurred during current year .....	1	2,500				15	32,089			16	34,589
Settled during current year:											
18.1 By payment in full .....	1	2,500				15	32,089			16	34,589
18.2 By payment on compromised claims .....						15	32,089			16	34,589
18.3 Totals paid .....	1	2,500				15	32,089			16	34,589
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6 Total settlements .....	1	2,500				15	32,089			16	34,589
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....								1			1
<b>POLICY EXHIBIT</b>											
20. In force December 31, prior year .....	126	518,378		(a)	205	408,427				331	926,805
21. Issued during year .....					54	200,229				54	200,229
22. Other changes to in force (Net) .....	(5)	(18,889)			9	14,370				4	(4,520)
23. In force December 31 of current year .....	121	499,489		(a)	268	623,025				389	1,122,514

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

				1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....								
24.1 Federal Employees Health Benefits Program Premium (b) .....								
24.2 Credit (Group and Individual) .....								
24.3 Collectively Renewable Policies (b) .....								
24.4 Medicare Title XVIII exempt from state taxes or fees .....								
Other Individual Policies								
25.1 Non-cancelable (b) .....								
25.2 Guaranteed renewable (b) .....								
25.3 Non-renewable for stated reasons only (b) .....								
25.4 Other accident only .....								
25.5 All other (b) .....								
25.6 Totals (sum of Lines 25.1 to 25.5) .....								
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....								

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF NEW YORK

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....	61,652			575		62,226
2. Annuity considerations .....						
3. Deposit-type contract funds .....		XXX			XXX	
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....	61,652			575		62,226

## DIRECT DIVIDENDS TO POLICYHOLDERS

Life Insurance:						
6.1 Paid in cash or left on deposit .....						
6.2 Applied to pay renewal premiums .....						
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....						
6.4 Other .....						
6.5 Totals (sum of Lines 6.1 to 6.4) .....						
Annuities:						
7.1 Paid in cash or left on deposit .....						
7.2 Applied to provide paid-up annuities .....						
7.3 Other .....						
7.4 Totals (sum of Lines 7.1 to 7.3) .....						
8. Grand Totals (Lines 6.5 plus 7.4) .....						

## DIRECT CLAIMS AND BENEFITS PAID

9. Death benefits .....	17,000					17,000
10. Matured endowments .....						
11. Annuity benefits .....						
12. Surrender values and withdrawals for life contracts .....	6,673					6,673
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....						
14. All other benefits, except accident and health .....						
15. Totals .....	23,673					23,673

## DETAILS OF WRITE-INS

1301. ....						
1302. ....						
1303. ....						
1398. Summary of remaining write-ins for Line 13 from overflow page .....						
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....						

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	2	10,000							2	10,000
17. Incurred during current year .....	4	8,094							4	8,094
Settled during current year:										
18.1 By payment in full .....	5	17,000							5	17,000
18.2 By payment on compromised claims .....										
18.3 Totals paid .....	5	17,000							5	17,000
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....	5	17,000							5	17,000
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	1	1,094							1	1,094
POLICY EXHIBIT										
20. In force December 31, prior year .....	160	1,228,271	(a)	8	50,464				168	1,278,735
21. Issued during year .....	1	12,000							1	12,000
22. Other changes to in force (Net) .....	11	150,879			1,609				11	152,488
23. In force December 31 of current year .....	172	1,391,150	(a)	8	52,073				180	1,443,223

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

24. Group Policies (b)	1 Direct Premiums		2 Direct Premiums Earned		3 Dividends Paid Or Credited On Direct Business		4 Direct Losses Paid		5 Direct Losses Incurred	
	24.1 Federal Employees Health Benefits Program Premium (b)	24.2 Credit (Group and Individual)	24.3 Collectively Renewable Policies (b)	24.4 Medicare Title XVIII exempt from state taxes or fees Other Individual Policies	25.1 Non-cancelable (b)	25.2 Guaranteed renewable (b)	25.3 Non-renewable for stated reasons only (b)	25.4 Other accident only	25.5 All other (b)	25.6 Totals (sum of Lines 25.1 to 25.5)
24.1										
24.2										
24.3										
24.4										
25.1										
25.2										
25.3										
25.4										
25.5										
25.6										
(b)	For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.									



## DIRECT BUSINESS IN THE STATE OF NORTH CAROLINA

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total					
1. Life Insurance .....		6,834,031		1,762,066		8,596,097					
2. Annuity considerations .....											
3. Deposit-type contract funds .....			XXX		XXX						
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....		6,834,031		1,762,066		8,596,097					
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....		2,787,455		681,281		3,468,736					
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....		242,939				242,939					
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....		3,030,394		681,281		3,711,675					
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Credit Life (Group and Individual)		Group		Industrial		Total			
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....		35	231,007			2	19,975			37	250,982
17. Incurred during current year .....		403	2,851,978			146	666,444			549	3,518,422
18.1 Settled during current year: By payment in full .....		400	2,787,455			147	681,281			547	3,468,736
18.2 By payment on compromised claims .....						147	681,281			547	3,468,736
18.3 Totals paid .....		400	2,787,455							547	3,468,736
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6 Total settlements .....		400	2,787,455			147	681,281			547	3,468,736
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....		38	295,529			1	5,138			39	300,667
<b>POLICY EXHIBIT</b>							No. of Policies				
20. In force December 31, prior year .....		13,657	125,704,651		(a)	1,127	5,698,278			14,784	131,402,929
21. Issued during year .....		1,610	18,086,203			408	1,893,705			2,018	19,979,908
22. Other changes to in force (Net) .....		(1,872)	(21,029,298)			(170)	(553,429)			(2,042)	(21,582,727)
23. In force December 31 of current year .....		13,395	122,761,556		(a)	1,365	7,038,554			14,760	129,800,110

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Other Individual Policies .....							
25.2 Non-cancelable (b) .....							
25.3 Guaranteed renewable (b) .....							
25.4 Non-renewable for stated reasons only (b) .....							
25.5 Other accident only .....							
25.6 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF NORTH DAKOTA

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....		6,364				6,364
2. Annuity considerations .....						
3. Deposit-type contract funds .....			XXX			
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....		6,364				6,364

## DIRECT DIVIDENDS TO POLICYHOLDERS

Life Insurance:						
6.1 Paid in cash or left on deposit .....						
6.2 Applied to pay renewal premiums .....						
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....						
6.4 Other .....						
6.5 Totals (sum of Lines 6.1 to 6.4) .....						
Annuities:						
7.1 Paid in cash or left on deposit .....						
7.2 Applied to provide paid-up annuities .....						
7.3 Other .....						
7.4 Totals (sum of Lines 7.1 to 7.3) .....						
8. Grand Totals (Lines 6.5 plus 7.4) .....						

## DIRECT CLAIMS AND BENEFITS PAID

9. Death benefits .....						
10. Matured endowments .....						
11. Annuity benefits .....						
12. Surrender values and withdrawals for life contracts .....						
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....						
14. All other benefits, except accident and health .....						
15. Totals .....						

## DETAILS OF WRITE-INS

1301. ....						
1302. ....						
1303. ....						
1398. Summary of remaining write-ins for Line 13 from overflow page .....						
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....						

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....										
17. Incurred during current year .....										
Settled during current year:										
18.1 By payment in full .....										
18.2 By payment on compromised claims .....										
18.3 Totals paid .....										
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....										
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....										
POLICY EXHIBIT										
20. In force December 31, prior year .....	12	130,749	(a) .....						12	130,749
21. Issued during year .....										
22. Other changes to in force (Net) .....										
23. In force December 31 of current year .....	12	130,749	(a) .....						12	130,749

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

	1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....					
24.1 Federal Employees Health Benefits Program Premium (b) .....					
24.2 Credit (Group and Individual) .....					
24.3 Collectively Renewable Policies (b) .....					
24.4 Medicare Title XVIII exempt from state taxes or fees .....					
Other Individual Policies					
25.1 Non-cancelable (b) .....					
25.2 Guaranteed renewable (b) .....					
25.3 Non-renewable for stated reasons only (b) .....					
25.4 Other accident only .....					
25.5 All other (b) .....					
25.6 Totals (sum of Lines 25.1 to 25.5) .....					
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....					

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF OHIO

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....	444,626			3,829,714		4,274,340
2. Annuity considerations .....						
3. Deposit-type contract funds .....		X X X			X X X	
4. Other considerations .....						
5. Totals (sum of Lines 1 to 4) .....	444,626			3,829,714		4,274,340

## DIRECT DIVIDENDS TO POLICYHOLDERS

Life Insurance:						
6.1 Paid in cash or left on deposit .....						
6.2 Applied to pay renewal premiums .....						
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....						
6.4 Other .....						
6.5 Totals (sum of Lines 6.1 to 6.4) .....						
Annuities:						
7.1 Paid in cash or left on deposit .....						
7.2 Applied to provide paid-up annuities .....						
7.3 Other .....						
7.4 Totals (sum of Lines 7.1 to 7.3) .....						
8. Grand Totals (Lines 6.5 plus 7.4) .....						

## DIRECT CLAIMS AND BENEFITS PAID

9. Death benefits .....	967,342			1,287,698		2,255,040
10. Matured endowments .....						
11. Annuity benefits .....						
12. Surrender values and withdrawals for life contracts .....	24,010			491		24,501
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....						
14. All other benefits, except accident and health .....						
15. Totals .....	991,351			1,288,189		2,279,540

## DETAILS OF WRITE-INS

1301. ....						
1302. ....						
1303. ....						
1398. Summary of remaining write-ins for Line 13 from overflow page .....						
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....						

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	5	34,031			1	1,457			6	35,488
17. Incurred during current year .....	202	981,276			256	1,304,628			458	2,285,904
Settled during current year:										
18.1 By payment in full .....	197	967,342			255	1,287,698			452	2,255,040
18.2 By payment on compromised claims .....										
18.3 Totals paid .....	197	967,342			255	1,287,698			452	2,255,040
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....	197	967,342			255	1,287,698			452	2,255,040
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	10	47,966			2	18,387			12	66,353
POLICY EXHIBIT										
20. In force December 31, prior year .....	2,761	15,401,906		(a).....	1,782	7,728,264			4,543	23,130,170
21. Issued during year .....	8	137,517			822	3,688,551			830	3,826,069
22. Other changes to in force (Net) .....	(234)	(1,488,305)			(269)	(883,580)			(503)	(2,371,885)
23. In force December 31 of current year .....	2,535	14,051,118		(a).....	2,335	10,533,235			4,870	24,584,353

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

24. Group Policies (b) 24.1 Federal Employees Health Benefits Program Premium (b) 24.2 Credit (Group and Individual) 24.3 Collectively Renewable Policies (b) 24.4 Medicare Title XVIII exempt from state taxes or fees Other Individual Policies 25.1 Non-cancelable (b) 25.2 Guaranteed renewable (b) 25.3 Non-renewable for stated reasons only (b) 25.4 Other accident only 25.5 All other (b) 25.6 Totals (sum of Lines 25.1 to 25.5) 26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6)	1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
	Number	Amount	Number	Amount	Number
24. Group Policies (b) .....					
24.1 Federal Employees Health Benefits Program Premium (b) .....					
24.2 Credit (Group and Individual) .....					
24.3 Collectively Renewable Policies (b) .....					
24.4 Medicare Title XVIII exempt from state taxes or fees .....					
Other Individual Policies .....					
25.1 Non-cancelable (b) .....					
25.2 Guaranteed renewable (b) .....					
25.3 Non-renewable for stated reasons only (b) .....					
25.4 Other accident only .....					
25.5 All other (b) .....					
25.6 Totals (sum of Lines 25.1 to 25.5) .....					
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....					

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF OKLAHOMA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total				
1. Life Insurance .....		120,738			82,124	202,861				
2. Annuity considerations .....										
3. Deposit-type contract funds .....			XXX							
4. Other considerations .....										
5. Totals (sum of Lines 1 to 4) .....		120,738			82,124	202,861				
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>										
<b>Life Insurance:</b>										
6.1 Paid in cash or left on deposit .....										
6.2 Applied to pay renewal premiums .....										
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....										
6.4 Other .....										
6.5 Totals (sum of Lines 6.1 to 6.4) .....										
<b>Annuities:</b>										
7.1 Paid in cash or left on deposit .....										
7.2 Applied to provide paid-up annuities .....										
7.3 Other .....										
7.4 Totals (sum of Lines 7.1 to 7.3) .....										
8. Grand Totals (Lines 6.5 plus 7.4) .....										
<b>DIRECT CLAIMS AND BENEFITS PAID</b>										
9. Death benefits .....		43,151			2,907	46,058				
10. Matured endowments .....										
11. Annuity benefits .....										
12. Surrender values and withdrawals for life contracts .....		6,403				6,403				
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....										
14. All other benefits, except accident and health .....										
15. Totals .....		49,554			2,907	52,461				
<b>DETAILS OF WRITE-INS</b>										
1301. ....										
1302. ....										
1303. ....										
1398. Summary of remaining write-ins for Line 13 from overflow page .....										
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....										
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	2	15,000							2	15,000
17. Incurred during current year .....	9	32,151							11	35,058
Settled during current year:										
18.1 By payment in full .....	10	43,151							12	46,058
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	10	43,151							12	46,058
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....	10	43,151							12	46,058
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	1	4,000							1	4,000
<b>POLICY EXHIBIT</b>							No. of Policies			
20. In force December 31, prior year .....	295	1,804,592		(a)	23	68,783			318	1,873,375
21. Issued during year .....	(1)	(861)			12	70,674			11	69,812
22. Other changes to in force (Net) .....	(10)	(58,847)			(3)	9,531			(13)	(49,316)
23. In force December 31 of current year .....	284	1,744,883		(a)	32	148,988			316	1,893,871

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
Other Individual Policies							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6     Totals (sum of Lines 25.1 to 25.5) .....							
26.     Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



2011

Document Code: 430

## DIRECT BUSINESS IN THE STATE OF OREGON

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total				
1. Life Insurance .....		34,545		146,568		181,114				
2. Annuity considerations .....										
3. Deposit-type contract funds .....			XXX		XXX					
4. Other considerations .....										
5. Totals (sum of Lines 1 to 4) .....		34,545		146,568		181,114				
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>										
<b>Life Insurance:</b>										
6.1 Paid in cash or left on deposit .....										
6.2 Applied to pay renewal premiums .....										
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....										
6.4 Other .....										
6.5 Totals (sum of Lines 6.1 to 6.4) .....										
<b>Annuities:</b>										
7.1 Paid in cash or left on deposit .....										
7.2 Applied to provide paid-up annuities .....										
7.3 Other .....										
7.4 Totals (sum of Lines 7.1 to 7.3) .....										
8. Grand Totals (Lines 6.5 plus 7.4) .....										
<b>DIRECT CLAIMS AND BENEFITS PAID</b>										
9. Death benefits .....		20,341		13,155		33,496				
10. Matured endowments .....										
11. Annuity benefits .....										
12. Surrender values and withdrawals for life contracts .....		170				170				
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....										
14. All other benefits, except accident and health .....										
15. Totals .....		20,511		13,155		33,666				
<b>DETAILS OF WRITE-INS</b>										
1301. ....										
1302. ....										
1303. ....										
1398. Summary of remaining write-ins for Line 13 from overflow page .....										
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....										
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....										
17. Incurred during current year .....	4	20,341			5	13,155			9	33,496
Settled during current year:										
18.1 By payment in full .....	4	20,341			5	13,155			9	33,496
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	4	20,341			5	13,155			9	33,496
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6     Total settlements .....	4	20,341			5	13,155			9	33,496
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....										
<b>POLICY EXHIBIT</b>							No. of Policies			
20. In force December 31, prior year .....	98	631,261		(a)	14	30,066			112	661,327
21. Issued during year .....					71	178,123			71	178,123
22. Other changes to in force (Net) .....	(6)	(7,525)			(9)	3,764			(15)	(3,761)
23. In force December 31 of current year .....	92	623,736		(a)	76	211,953			168	835,689

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
Other Individual Policies							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6     Totals (sum of Lines 25.1 to 25.5) .....							
26.     Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.





## DIRECT BUSINESS IN THE STATE OF RHODE ISLAND

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group		4 Industrial		5 Total									
1. Life Insurance .....																	
2. Annuity considerations .....																	
3. Deposit-type contract funds .....				XXX				XXX									
4. Other considerations .....																	
5. Totals (sum of Lines 1 to 4) .....																	
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>																	
<b>Life Insurance:</b>																	
6.1 Paid in cash or left on deposit .....																	
6.2 Applied to pay renewal premiums .....																	
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....																	
6.4 Other .....																	
6.5 Totals (sum of Lines 6.1 to 6.4) .....																	
<b>Annuities:</b>																	
7.1 Paid in cash or left on deposit .....																	
7.2 Applied to provide paid-up annuities .....																	
7.3 Other .....																	
7.4 Totals (sum of Lines 7.1 to 7.3) .....																	
8. Grand Totals (Lines 6.5 plus 7.4) .....																	
<b>DIRECT CLAIMS AND BENEFITS PAID</b>																	
9. Death benefits .....																	
10. Matured endowments .....																	
11. Annuity benefits .....																	
12. Surrender values and withdrawals for life contracts .....																	
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....																	
14. All other benefits, except accident and health .....																	
15. Totals .....																	
<b>DETAILS OF WRITE-INS</b>																	
1301. ....																	
1302. ....																	
1303. ....																	
1398. Summary of remaining write-ins for Line 13 from overflow page .....																	
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....																	
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial									
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount								
16. Unpaid December 31, prior year .....																	
17. Incurred during current year .....																	
18.1 Settled during current year: By payment in full .....																	
18.2 By payment on compromised claims .....																	
18.3 Totals paid .....																	
18.4 Reduction by compromise .....																	
18.5 Amount rejected .....																	
18.6 Total settlements .....																	
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....																	
<b>POLICY EXHIBIT</b>																	
20. In force December 31, prior year .....				(a).....		2.....		18,335.....									
21. Issued during year .....																	
22. Other changes to in force (Net) .....						356.....											
23. In force December 31 of current year .....				(a).....		2.....		18,691.....									
(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0. Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0. Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.																	

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF SOUTH CAROLINA

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total		
1. Life Insurance .....		2,430,925		137,500		2,568,425		
2. Annuity considerations .....			XXX		XXX			
3. Deposit-type contract funds .....								
4. Other considerations .....								
5. Totals (sum of Lines 1 to 4) .....		2,430,925		137,500		2,568,425		
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>								
<b>Life Insurance:</b>								
6.1 Paid in cash or left on deposit .....								
6.2 Applied to pay renewal premiums .....								
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....								
6.4 Other .....								
6.5 Totals (sum of Lines 6.1 to 6.4) .....								
<b>Annuities:</b>								
7.1 Paid in cash or left on deposit .....								
7.2 Applied to provide paid-up annuities .....								
7.3 Other .....								
7.4 Totals (sum of Lines 7.1 to 7.3) .....								
8. Grand Totals (Lines 6.5 plus 7.4) .....								
<b>DIRECT CLAIMS AND BENEFITS PAID</b>								
9. Death benefits .....		889,354				889,354		
10. Matured endowments .....								
11. Annuity benefits .....								
12. Surrender values and withdrawals for life contracts .....		64,368				64,368		
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....								
14. All other benefits, except accident and health .....								
15. Totals .....		953,721				953,721		
<b>DETAILS OF WRITE-INS</b>								
1301. ....								
1302. ....								
1303. ....								
1398. Summary of remaining write-ins for Line 13 from overflow page .....								
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....								
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		2 Number	3 Amount	4 Credit Life (Group and Individual)	5 Group	6 Industrial	7 Total	
Number		Amount	No. of Ind.Pols & Group Certifs.	Amount	Number	Amount	Number	Amount
16. Unpaid December 31, prior year .....		10	76,118				10	76,118
17. Incurred during current year .....		120	914,035				120	914,035
18.1 Settled during current year: By payment in full .....		119	889,354				119	889,354
18.2 By payment on compromised claims .....								
18.3 Totals paid .....		119	889,354				119	889,354
18.4 Reduction by compromise .....								
18.5 Amount rejected .....		1	20,000				1	20,000
18.6 Total settlements .....		120	909,354				120	909,354
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....		10	80,799				10	80,799
<b>POLICY EXHIBIT</b>								
20. In force December 31, prior year .....		4,525	44,543,150	(a)	30	155,879	4,555	44,699,029
21. Issued during year .....		429	5,101,764		9	45,203	438	5,146,967
22. Other changes to in force (Net) .....		(451)	(5,709,931)		10	86,503	(441)	(5,623,428)
23. In force December 31 of current year .....		4,503	43,934,983	(a)	49	287,585	4,552	44,222,568

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
24.4.1 Other Individual Policies .....							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF SOUTH DAKOTA

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary		2 Credit Life (Group and Individual)		3 Group		4 Industrial		5 Total	
1. Life Insurance .....	5,778										5,778
2. Annuity considerations .....											
3. Deposit-type contract funds .....				XXX							
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....	5,778										5,778
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....											
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....	733										733
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....	733										733
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....											
17. Incurred during current year .....											
Settled during current year:											
18.1 By payment in full .....											
18.2 By payment on compromised claims .....											
18.3     Totals paid .....											
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6     Total settlements .....											
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....											
<b>POLICY EXHIBIT</b>											
20. In force December 31, prior year .....	21	109,469		(a).....						21	109,469
21. Issued during year .....											
22. Other changes to in force (Net) .....		(6,916)									(6,916)
23. In force December 31 of current year .....	21	102,553		(a).....						21	102,553

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

				1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....								
24.1 Federal Employees Health Benefits Program Premium (b) .....								
24.2 Credit (Group and Individual) .....								
24.3 Collectively Renewable Policies (b) .....								
24.4 Medicare Title XVIII exempt from state taxes or fees .....								
Other Individual Policies								
25.1 Non-cancelable (b) .....								
25.2 Guaranteed renewable (b) .....								
25.3 Non-renewable for stated reasons only (b) .....								
25.4 Other accident only .....								
25.5 All other (b) .....								
25.6     Totals (sum of Lines 25.1 to 25.5) .....								
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....								

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF TENNESSEE

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total					
1. Life Insurance .....		494,054		1,240,517		1,734,572					
2. Annuity considerations .....			XXX		XXX						
3. Deposit-type contract funds .....											
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....		494,054		1,240,517		1,734,572					
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....		276,392		664,952		941,344					
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....		15,543		1,770		17,313					
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....		291,935		666,722		958,657					
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....		7	33,151			9	25,982			16	59,133
17. Incurred during current year .....		41	261,241			141	646,656			182	907,897
18.1 Settled during current year: By payment in full .....		45	276,392			146	664,952			191	941,344
18.2 By payment on compromised claims .....						146	664,952			191	941,344
18.3 Totals paid .....		45	276,392			146	664,952			191	941,344
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6 Total settlements .....		45	276,392			146	664,952			191	941,344
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....		3	18,000			4	7,687			7	25,686
<b>POLICY EXHIBIT</b>							No. of Policies				
20. In force December 31, prior year .....		1,157	9,623,498		(a)	1,228	6,710,679			2,385	16,334,177
21. Issued during year .....		83	1,019,419			373	1,380,159			456	2,399,578
22. Other changes to in force (Net) .....		(122)	(1,302,171)			(165)	(516,528)			(287)	(1,818,699)
23. In force December 31 of current year .....		1,118	9,340,746		(a)	1,436	7,574,310			2,554	16,915,056

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Other Individual Policies .....							
25.2 Non-cancelable (b) .....							
25.3 Guaranteed renewable (b) .....							
25.4 Non-renewable for stated reasons only (b) .....							
25.5 Other accident only .....							
25.6 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF TEXAS

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group		4 Industrial		5 Total							
1. Life Insurance .....		2,948,514		10,132,166				13,080,680							
2. Annuity considerations .....															
3. Deposit-type contract funds .....			XXX			XXX									
4. Other considerations .....				10,132,166				13,080,680							
5. Totals (sum of Lines 1 to 4) .....		2,948,514													
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>															
<b>Life Insurance:</b>															
6.1 Paid in cash or left on deposit .....															
6.2 Applied to pay renewal premiums .....															
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....															
6.4 Other .....															
6.5 Totals (sum of Lines 6.1 to 6.4) .....															
<b>Annuities:</b>															
7.1 Paid in cash or left on deposit .....															
7.2 Applied to provide paid-up annuities .....															
7.3 Other .....															
7.4 Totals (sum of Lines 7.1 to 7.3) .....															
8. Grand Totals (Lines 6.5 plus 7.4) .....															
<b>DIRECT CLAIMS AND BENEFITS PAID</b>															
9. Death benefits .....		1,540,702		2,140,884				3,681,586							
10. Matured endowments .....															
11. Annuity benefits .....															
12. Surrender values and withdrawals for life contracts .....		75,950		18,633				94,582							
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....															
14. All other benefits, except accident and health .....				2,159,517				3,776,168							
15. Totals .....		1,616,651													
<b>DETAILS OF WRITE-INS</b>															
1301. ....															
1302. ....															
1303. ....															
1398. Summary of remaining write-ins for Line 13 from overflow page .....															
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....															
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total					
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount				
16. Unpaid December 31, prior year .....		34	132,672			23	56,828			57	189,500				
17. Incurred during current year .....		390	1,517,859			684	2,203,050			1,074	3,720,908				
18.1 Settled during current year: By payment in full .....		389	1,540,702			655	2,140,884			1,044	3,681,586				
18.2 By payment on compromised claims .....						655	2,140,884			1,044	3,681,586				
18.3 Totals paid .....		389	1,540,702			655	2,140,884			1,044	3,681,586				
18.4 Reduction by compromise .....															
18.5 Amount rejected .....															
18.6 Total settlements .....		389	1,540,702			655	2,140,884			1,044	3,681,586				
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....		35	109,829			52	118,994			87	228,823				
<b>POLICY EXHIBIT</b>															
20. In force December 31, prior year .....		7,589	36,338,292		(a)	5,018	17,335,459			12,607	53,673,751				
21. Issued during year .....		130	2,465,640			3,955	11,325,672			4,085	13,791,313				
22. Other changes to in force (Net) .....		(672)	(3,506,501)			(1,146)	(2,097,866)			(1,818)	(5,604,367)				
23. In force December 31 of current year .....		7,047	35,297,431		(a)	7,827	26,563,265			14,874	61,860,696				

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF UTAH

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary		2 Credit Life (Group and Individual)		3 Group		4 Industrial		5 Total	
1. Life Insurance .....	85,042						1,523				86,565
2. Annuity considerations .....											
3. Deposit-type contract funds .....				XXX					XXX		
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....	85,042						1,523				86,565
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....		6,506									6,506
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....											
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....		6,506									6,506
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	1	5,000								1	5,000
17. Incurred during current year .....	3	1,506								3	1,506
Settled during current year:											
18.1 By payment in full .....	4	6,506								4	6,506
18.2 By payment on compromised claims .....											
18.3     Totals paid .....	4	6,506								4	6,506
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6     Total settlements .....	4	6,506								4	6,506
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....											
<b>POLICY EXHIBIT</b>											
20. In force December 31, prior year .....	23	156,303		(a)	2	5,688				25	161,991
21. Issued during year .....	11	50,221								11	50,221
22. Other changes to in force (Net) .....	(3)	27,666		(1)	(3,354)					(4)	24,313
23. In force December 31 of current year .....	31	234,190		(a)	1	2,334				32	236,524

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

				1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....								
24.1 Federal Employees Health Benefits Program Premium (b) .....								
24.2 Credit (Group and Individual) .....								
24.3 Collectively Renewable Policies (b) .....								
24.4 Medicare Title XVIII exempt from state taxes or fees .....								
Other Individual Policies								
25.1 Non-cancelable (b) .....								
25.2 Guaranteed renewable (b) .....								
25.3 Non-renewable for stated reasons only (b) .....								
25.4 Other accident only .....								
25.5 All other (b) .....								
25.6     Totals (sum of Lines 25.1 to 25.5) .....								
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....								

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF VERMONT

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary		2 Credit Life (Group and Individual)		3 Group		4 Industrial		5 Total	
1. Life Insurance .....	3,161										3,161
2. Annuity considerations .....											
3. Deposit-type contract funds .....				XXX							
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....	3,161										3,161
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....											
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....	936										936
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....	936										936
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....											
17. Incurred during current year .....											
Settled during current year:											
18.1 By payment in full .....											
18.2 By payment on compromised claims .....											
18.3     Totals paid .....											
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6     Total settlements .....											
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....											
<b>POLICY EXHIBIT</b>											
20. In force December 31, prior year .....	11	59,600		(a).....						11	59,600
21. Issued during year .....	2	2,893								2	2,893
22. Other changes to in force (Net) .....											
23. In force December 31 of current year .....	13	62,493		(a).....						13	62,493

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

				1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....								
24.1 Federal Employees Health Benefits Program Premium (b) .....								
24.2 Credit (Group and Individual) .....								
24.3 Collectively Renewable Policies (b) .....								
24.4 Medicare Title XVIII exempt from state taxes or fees .....								
Other Individual Policies								
25.1 Non-cancelable (b) .....								
25.2 Guaranteed renewable (b) .....								
25.3 Non-renewable for stated reasons only (b) .....								
25.4 Other accident only .....								
25.5 All other (b) .....								
25.6     Totals (sum of Lines 25.1 to 25.5) .....								
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....								

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF VIRGINIA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary		2 Credit Life (Group and Individual)		3 Group		4 Industrial		5 Total	
1. Life Insurance .....	527,149						101,040				628,189
2. Annuity considerations .....											
3. Deposit-type contract funds .....				XXX					XXX		
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....	527,149						101,040				628,189
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....	227,608										227,608
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....	39,782										39,782
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....	267,390										267,390
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	4	34,500								4	34,500
17. Incurred during current year .....	34	201,108								34	201,108
Settled during current year:											
18.1 By payment in full .....	36	227,608								36	227,608
18.2 By payment on compromised claims .....											
18.3     Totals paid .....	36	227,608								36	227,608
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6 Total settlements .....	36	227,608								36	227,608
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	2	8,000								2	8,000
<b>POLICY EXHIBIT</b>											
20. In force December 31, prior year .....	1,175	10,226,825		(a)	22	122,319				1,197	10,349,144
21. Issued during year .....	84	839,493			4	34,898				88	874,391
22. Other changes to in force (Net) .....	(112)	(1,187,871)			8	58,511				(104)	(1,129,360)
23. In force December 31 of current year .....	1,147	9,878,447		(a)	34	215,728				1,181	10,094,175

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

				1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....								
24.1 Federal Employees Health Benefits Program Premium (b) .....								
24.2 Credit (Group and Individual) .....								
24.3 Collectively Renewable Policies (b) .....								
24.4 Medicare Title XVIII exempt from state taxes or fees .....								
Other Individual Policies								
25.1 Non-cancelable (b) .....								
25.2 Guaranteed renewable (b) .....								
25.3 Non-renewable for stated reasons only (b) .....								
25.4 Other accident only .....								
25.5 All other (b) .....								
25.6     Totals (sum of Lines 25.1 to 25.5) .....								
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....								

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF WASHINGTON

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary		2 Credit Life (Group and Individual)		3 Group		4 Industrial		5 Total	
1. Life Insurance .....	10,329						11,435				21,764
2. Annuity considerations .....											
3. Deposit-type contract funds .....				X X X							
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....	10,329						11,435				21,764
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....											
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....	96										96
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....	96										96
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....											
17. Incurred during current year .....											
18.1 By payment in full .....											
18.2 By payment on compromised claims .....											
18.3 Totals paid .....											
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6 Total settlements .....											
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....											
<b>POLICY EXHIBIT</b>											
20. In force December 31, prior year .....	20	206,805		(a).....	11	22,006				31	228,811
21. Issued during year .....											
22. Other changes to in force (Net) .....	5	24,974			5	5,612				10	30,586
23. In force December 31 of current year .....	25	231,779		(a).....	16	27,618				41	259,397

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

				1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....								
24.1 Federal Employees Health Benefits Program Premium (b) .....								
24.2 Credit (Group and Individual) .....								
24.3 Collectively Renewable Policies (b) .....								
24.4 Medicare Title XVIII exempt from state taxes or fees .....								
25.1 Non-cancelable (b) .....								
25.2 Guaranteed renewable (b) .....								
25.3 Non-renewable for stated reasons only (b) .....								
25.4 Other accident only .....								
25.5 All other (b) .....								
25.6 Totals (sum of Lines 25.1 to 25.5) .....								
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....								

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF WEST VIRGINIA

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total				
1. Life Insurance .....		62,723		349,460		412,183				
2. Annuity considerations .....			XXX		XXX					
3. Deposit-type contract funds .....										
4. Other considerations .....										
5. Totals (sum of Lines 1 to 4) .....		62,723		349,460		412,183				
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>										
<b>Life Insurance:</b>										
6.1 Paid in cash or left on deposit .....										
6.2 Applied to pay renewal premiums .....										
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....										
6.4 Other .....										
6.5 Totals (sum of Lines 6.1 to 6.4) .....										
<b>Annuities:</b>										
7.1 Paid in cash or left on deposit .....										
7.2 Applied to provide paid-up annuities .....										
7.3 Other .....										
7.4 Totals (sum of Lines 7.1 to 7.3) .....										
8. Grand Totals (Lines 6.5 plus 7.4) .....										
<b>DIRECT CLAIMS AND BENEFITS PAID</b>										
9. Death benefits .....				40,494		40,494				
10. Matured endowments .....										
11. Annuity benefits .....										
12. Surrender values and withdrawals for life contracts .....										
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....										
14. All other benefits, except accident and health .....										
15. Totals .....				40,494		40,494				
<b>DETAILS OF WRITE-INS</b>										
1301. ....										
1302. ....										
1303. ....										
1398. Summary of remaining write-ins for Line 13 from overflow page .....										
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....										
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		2 Ordinary	3 Credit Life (Group and Individual)	4	5 Group	6 Industrial	7	8	9	10
Number		Amount	No. of Ind.Pols & Group Certifs.	Amount	No. of Certificates	Amount	Number	Amount	Number	Amount
16. Unpaid December 31, prior year .....					3	40,494			3	40,494
17. Incurred during current year .....					3	40,494			3	40,494
18.1 Settled during current year: By payment in full .....					3	40,494			3	40,494
18.2 By payment on compromised claims .....					3	40,494			3	40,494
18.3 Totals paid .....					3	40,494			3	40,494
18.4 Reduction by compromise .....										
18.5 Amount rejected .....										
18.6 Total settlements .....					3	40,494			3	40,494
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....										
<b>POLICY EXHIBIT</b>							No. of Policies			
20. In force December 31, prior year .....	110	813,798	(a)	25	78,710				135	892,508
21. Issued during year .....	52	469,000		115	325,213				167	794,213
22. Other changes to in force (Net) .....	(3)	(44,801)		(3)	(13,088)				(6)	(57,890)
23. In force December 31 of current year .....	159	1,237,997	(a)	137	390,835				296	1,628,832

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Other Individual Policies .....							
25.2 Non-cancelable (b) .....							
25.3 Guaranteed renewable (b) .....							
25.4 Non-renewable for stated reasons only (b) .....							
25.5 Other accident only .....							
25.6 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF WISCONSIN

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total					
1. Life Insurance .....		340,649		3,386,301		3,726,950					
2. Annuity considerations .....			XXX		XXX						
3. Deposit-type contract funds .....											
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....		340,649		3,386,301		3,726,950					
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....		248,216		362,515		610,732					
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....		17,549				17,549					
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....		265,765		362,515		628,280					
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		2 Ordinary	3 Credit Life (Group and Individual)	4 Group	5 Industrial	6 Total					
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....											
17. Incurred during current year .....		24	258,216			43	367,541			67	625,757
18.1 Settled during current year: By payment in full .....		23	248,216			42	362,515			65	610,732
18.2 By payment on compromised claims .....						42	362,515			65	610,732
18.3 Totals paid .....		23	248,216			42	362,515			65	610,732
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6 Total settlements .....		23	248,216			42	362,515			65	610,732
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....		1	10,000			1	5,025			2	15,025
<b>POLICY EXHIBIT</b>							No. of Policies				
20. In force December 31, prior year .....		559	6,461,893		(a)	480	4,063,677			1,039	10,525,570
21. Issued during year .....		8	94,000			358	3,215,976			366	3,309,976
22. Other changes to in force (Net) .....		(55)	(786,201)			(45)	(72,224)			(100)	(858,425)
23. In force December 31 of current year .....		512	5,769,692		(a)	793	7,207,429			1,305	12,977,121

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Other Individual Policies .....							
25.2 Non-cancelable (b) .....							
25.3 Guaranteed renewable (b) .....							
25.4 Non-renewable for stated reasons only (b) .....							
25.5 Other accident only .....							
25.6 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF WYOMING

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary		2 Credit Life (Group and Individual)		3 Group		4 Industrial		5 Total	
1. Life Insurance .....	3,137						6,000				9,137
2. Annuity considerations .....											
3. Deposit-type contract funds .....				X X X					X X X		
4. Other considerations .....											
5. Totals (sum of Lines 1 to 4) .....	3,137						6,000				9,137
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>											
<b>Life Insurance:</b>											
6.1 Paid in cash or left on deposit .....											
6.2 Applied to pay renewal premiums .....											
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....											
6.4 Other .....											
6.5 Totals (sum of Lines 6.1 to 6.4) .....											
<b>Annuities:</b>											
7.1 Paid in cash or left on deposit .....											
7.2 Applied to provide paid-up annuities .....											
7.3 Other .....											
7.4 Totals (sum of Lines 7.1 to 7.3) .....											
8. Grand Totals (Lines 6.5 plus 7.4) .....											
<b>DIRECT CLAIMS AND BENEFITS PAID</b>											
9. Death benefits .....											
10. Matured endowments .....											
11. Annuity benefits .....											
12. Surrender values and withdrawals for life contracts .....											
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....											
14. All other benefits, except accident and health .....											
15. Totals .....											
<b>DETAILS OF WRITE-INS</b>											
1301. ....											
1302. ....											
1303. ....											
1398. Summary of remaining write-ins for Line 13 from overflow page .....											
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....											
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....											
17. Incurred during current year .....											
18.1 By payment in full .....											
18.2 By payment on compromised claims .....											
18.3 Totals paid .....											
18.4 Reduction by compromise .....											
18.5 Amount rejected .....											
18.6 Total settlements .....											
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....											
<b>POLICY EXHIBIT</b>											
20. In force December 31, prior year .....	8	58,000		(a).....						8	58,000
21. Issued during year .....											
22. Other changes to in force (Net) .....	(1)	(15,000)				1	6,030				(8,970)
23. In force December 31 of current year .....	7	43,000		(a).....		1	6,030			8	49,030

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

				1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....								
24.1 Federal Employees Health Benefits Program Premium (b) .....								
24.2 Credit (Group and Individual) .....								
24.3 Collectively Renewable Policies (b) .....								
24.4 Medicare Title XVIII exempt from state taxes or fees .....								
25.1 Non-cancelable (b) .....								
25.2 Guaranteed renewable (b) .....								
25.3 Non-renewable for stated reasons only (b) .....								
25.4 Other accident only .....								
25.5 All other (b) .....								
25.6 Totals (sum of Lines 25.1 to 25.5) .....								
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....								

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF AMERICAN SAMOA

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group		4 Industrial		5 Total									
1. Life Insurance .....																	
2. Annuity considerations .....																	
3. Deposit-type contract funds .....				XXX				XXX									
4. Other considerations .....																	
5. Totals (sum of Lines 1 to 4) .....																	
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>																	
<b>Life Insurance:</b>																	
6.1 Paid in cash or left on deposit .....																	
6.2 Applied to pay renewal premiums .....																	
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....																	
6.4 Other .....																	
6.5 Totals (sum of Lines 6.1 to 6.4) .....																	
<b>Annuities:</b>																	
7.1 Paid in cash or left on deposit .....																	
7.2 Applied to provide paid-up annuities .....																	
7.3 Other .....																	
7.4 Totals (sum of Lines 7.1 to 7.3) .....																	
8. Grand Totals (Lines 6.5 plus 7.4) .....																	
<b>DIRECT CLAIMS AND BENEFITS PAID</b>																	
9. Death benefits .....																	
10. Matured endowments .....																	
11. Annuity benefits .....																	
12. Surrender values and withdrawals for life contracts .....																	
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....																	
14. All other benefits, except accident and health .....																	
15. Totals .....																	
<b>DETAILS OF WRITE-INS</b>																	
1301. ....																	
1302. ....																	
1303. ....																	
1398. Summary of remaining write-ins for Line 13 from overflow page .....																	
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....																	
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial									
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount								
16. Unpaid December 31, prior year .....																	
17. Incurred during current year .....																	
18.1 Settled during current year: By payment in full .....																	
18.2 By payment on compromised claims .....																	
18.3 Totals paid .....																	
18.4 Reduction by compromise .....																	
18.5 Amount rejected .....																	
18.6 Total settlements .....																	
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....																	
<b>POLICY EXHIBIT</b>																	
20. In force December 31, prior year .....				(a) .....													
21. Issued during year .....																	
22. Other changes to in force (Net) .....																	
23. In force December 31 of current year .....				(a) .....													

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Other Individual Policies .....							
25.2 Non-cancelable (b) .....							
25.3 Guaranteed renewable (b) .....							
25.4 Non-renewable for stated reasons only (b) .....							
25.5 Other accident only .....							
25.6 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF GUAM

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group		4 Industrial		5 Total									
1. Life Insurance .....																	
2. Annuity considerations .....																	
3. Deposit-type contract funds .....				XXX				XXX									
4. Other considerations .....																	
5. Totals (sum of Lines 1 to 4) .....																	
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>																	
<b>Life Insurance:</b>																	
6.1 Paid in cash or left on deposit .....																	
6.2 Applied to pay renewal premiums .....																	
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....																	
6.4 Other .....																	
6.5 Totals (sum of Lines 6.1 to 6.4) .....																	
<b>Annuities:</b>																	
7.1 Paid in cash or left on deposit .....																	
7.2 Applied to provide paid-up annuities .....																	
7.3 Other .....																	
7.4 Totals (sum of Lines 7.1 to 7.3) .....																	
8. Grand Totals (Lines 6.5 plus 7.4) .....																	
<b>DIRECT CLAIMS AND BENEFITS PAID</b>																	
9. Death benefits .....																	
10. Matured endowments .....																	
11. Annuity benefits .....																	
12. Surrender values and withdrawals for life contracts .....																	
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....																	
14. All other benefits, except accident and health .....																	
15. Totals .....																	
<b>DETAILS OF WRITE-INS</b>																	
1301. ....																	
1302. ....																	
1303. ....																	
1398. Summary of remaining write-ins for Line 13 from overflow page .....																	
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....																	
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial									
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount								
16. Unpaid December 31, prior year .....																	
17. Incurred during current year .....																	
18.1 Settled during current year: By payment in full .....																	
18.2 By payment on compromised claims .....																	
18.3 Totals paid .....																	
18.4 Reduction by compromise .....																	
18.5 Amount rejected .....																	
18.6 Total settlements .....																	
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....																	
<b>POLICY EXHIBIT</b>																	
20. In force December 31, prior year .....				(a) .....													
21. Issued during year .....																	
22. Other changes to in force (Net) .....																	
23. In force December 31 of current year .....				(a) .....													

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



2011

Document Code: 430

## DIRECT BUSINESS IN THE STATE OF NORTH MARIANA ISL.

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group		4 Industrial		5 Total									
1. Life Insurance .....																	
2. Annuity considerations .....																	
3. Deposit-type contract funds .....				XXX				XXX									
4. Other considerations .....																	
5. Totals (sum of Lines 1 to 4) .....																	
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>																	
<b>Life Insurance:</b>																	
6.1 Paid in cash or left on deposit .....																	
6.2 Applied to pay renewal premiums .....																	
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....																	
6.4 Other .....																	
6.5 Totals (sum of Lines 6.1 to 6.4) .....																	
<b>Annuities:</b>																	
7.1 Paid in cash or left on deposit .....																	
7.2 Applied to provide paid-up annuities .....																	
7.3 Other .....																	
7.4 Totals (sum of Lines 7.1 to 7.3) .....																	
8. Grand Totals (Lines 6.5 plus 7.4) .....																	
<b>DIRECT CLAIMS AND BENEFITS PAID</b>																	
9. Death benefits .....																	
10. Matured endowments .....																	
11. Annuity benefits .....																	
12. Surrender values and withdrawals for life contracts .....																	
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....																	
14. All other benefits, except accident and health .....																	
15. Totals .....																	
<b>DETAILS OF WRITE-INS</b>																	
1301. ....																	
1302. ....																	
1303. ....																	
1398. Summary of remaining write-ins for Line 13 from overflow page .....																	
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....																	
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial									
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount								
16. Unpaid December 31, prior year .....																	
17. Incurred during current year .....																	
18.1 Settled during current year: By payment in full .....																	
18.2 By payment on compromised claims .....																	
18.3 Totals paid .....																	
18.4 Reduction by compromise .....																	
18.5 Amount rejected .....																	
18.6 Total settlements .....																	
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....																	
<b>POLICY EXHIBIT</b>																	
20. In force December 31, prior year .....				(a) .....													
21. Issued during year .....																	
22. Other changes to in force (Net) .....																	
23. In force December 31 of current year .....				(a) .....													

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Other Individual Policies .....							
25.2 Non-cancelable (b) .....							
25.3 Guaranteed renewable (b) .....							
25.4 Non-renewable for stated reasons only (b) .....							
25.5 Other accident only .....							
25.6 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF PUERTO RICO

2011 DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group		4 Industrial		5 Total							
1. Life Insurance .....		1,236						1,236							
2. Annuity considerations .....															
3. Deposit-type contract funds .....			XXX			XXX									
4. Other considerations .....															
5. Totals (sum of Lines 1 to 4) .....		1,236						1,236							
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>															
<b>Life Insurance:</b>															
6.1 Paid in cash or left on deposit .....															
6.2 Applied to pay renewal premiums .....															
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....															
6.4 Other .....															
6.5 Totals (sum of Lines 6.1 to 6.4) .....															
<b>Annuities:</b>															
7.1 Paid in cash or left on deposit .....															
7.2 Applied to provide paid-up annuities .....															
7.3 Other .....															
7.4 Totals (sum of Lines 7.1 to 7.3) .....															
8. Grand Totals (Lines 6.5 plus 7.4) .....															
<b>DIRECT CLAIMS AND BENEFITS PAID</b>															
9. Death benefits .....															
10. Matured endowments .....															
11. Annuity benefits .....															
12. Surrender values and withdrawals for life contracts .....		239						239							
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....															
14. All other benefits, except accident and health .....		239						239							
15. Totals .....		239													
<b>DETAILS OF WRITE-INS</b>															
1301. ....															
1302. ....															
1303. ....															
1398. Summary of remaining write-ins for Line 13 from overflow page .....															
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....															
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial							
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount						
16. Unpaid December 31, prior year .....															
17. Incurred during current year .....															
18.1 Settled during current year: By payment in full .....															
18.2 By payment on compromised claims .....															
18.3 Totals paid .....															
18.4 Reduction by compromise .....															
18.5 Amount rejected .....															
18.6 Total settlements .....															
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....															
<b>POLICY EXHIBIT</b>															
20. In force December 31, prior year .....		4	25,384	(a) .....				4							
21. Issued during year .....															
22. Other changes to in force (Net) .....			(2,000)					(2,000)							
23. In force December 31 of current year .....		4	23,384	(a) .....				4							

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF U.S. VIRGIN ISLANDS

2011 DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group		4 Industrial		5 Total									
1. Life Insurance .....																	
2. Annuity considerations .....																	
3. Deposit-type contract funds .....				XXX				XXX									
4. Other considerations .....																	
5. Totals (sum of Lines 1 to 4) .....																	
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>																	
<b>Life Insurance:</b>																	
6.1 Paid in cash or left on deposit .....																	
6.2 Applied to pay renewal premiums .....																	
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....																	
6.4 Other .....																	
6.5 Totals (sum of Lines 6.1 to 6.4) .....																	
<b>Annuities:</b>																	
7.1 Paid in cash or left on deposit .....																	
7.2 Applied to provide paid-up annuities .....																	
7.3 Other .....																	
7.4 Totals (sum of Lines 7.1 to 7.3) .....																	
8. Grand Totals (Lines 6.5 plus 7.4) .....																	
<b>DIRECT CLAIMS AND BENEFITS PAID</b>																	
9. Death benefits .....																	
10. Matured endowments .....																	
11. Annuity benefits .....																	
12. Surrender values and withdrawals for life contracts .....																	
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....																	
14. All other benefits, except accident and health .....																	
15. Totals .....																	
<b>DETAILS OF WRITE-INS</b>																	
1301. ....																	
1302. ....																	
1303. ....																	
1398. Summary of remaining write-ins for Line 13 from overflow page .....																	
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....																	
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial									
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount								
16. Unpaid December 31, prior year .....																	
17. Incurred during current year .....																	
18.1 Settled during current year: By payment in full .....																	
18.2 By payment on compromised claims .....																	
18.3 Totals paid .....																	
18.4 Reduction by compromise .....																	
18.5 Amount rejected .....																	
18.6 Total settlements .....																	
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....																	
<b>POLICY EXHIBIT</b>																	
20. In force December 31, prior year .....				(a) .....													
21. Issued during year .....																	
22. Other changes to in force (Net) .....																	
23. In force December 31 of current year .....				(a) .....													

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Non-cancelable (b) .....							
25.2 Guaranteed renewable (b) .....							
25.3 Non-renewable for stated reasons only (b) .....							
25.4 Other accident only .....							
25.5 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF CANADA

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group		4 Industrial		5 Total							
1. Life Insurance .....		382						382							
2. Annuity considerations .....			XXX			XXX									
3. Deposit-type contract funds .....															
4. Other considerations .....															
5. Totals (sum of Lines 1 to 4) .....		382						382							
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>															
<b>Life Insurance:</b>															
6.1 Paid in cash or left on deposit .....															
6.2 Applied to pay renewal premiums .....															
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....															
6.4 Other .....															
6.5 Totals (sum of Lines 6.1 to 6.4) .....															
<b>Annuities:</b>															
7.1 Paid in cash or left on deposit .....															
7.2 Applied to provide paid-up annuities .....															
7.3 Other .....															
7.4 Totals (sum of Lines 7.1 to 7.3) .....															
8. Grand Totals (Lines 6.5 plus 7.4) .....															
<b>DIRECT CLAIMS AND BENEFITS PAID</b>															
9. Death benefits .....															
10. Matured endowments .....															
11. Annuity benefits .....															
12. Surrender values and withdrawals for life contracts .....		2,221						2,221							
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....															
14. All other benefits, except accident and health .....		2,221						2,221							
15. Totals .....															
<b>DETAILS OF WRITE-INS</b>															
1301. ....															
1302. ....															
1303. ....															
1398. Summary of remaining write-ins for Line 13 from overflow page .....															
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....															
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total					
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount				
16. Unpaid December 31, prior year .....															
17. Incurred during current year .....															
18.1 Settled during current year: By payment in full .....															
18.2 By payment on compromised claims .....															
18.3 Totals paid .....															
18.4 Reduction by compromise .....															
18.5 Amount rejected .....															
18.6 Total settlements .....															
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....															
<b>POLICY EXHIBIT</b>															
20. In force December 31, prior year .....				(a) .....											
21. Issued during year .....															
22. Other changes to in force (Net) .....															
23. In force December 31 of current year .....				(a) .....											

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.  
 Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Other Individual Policies .....							
25.2 Non-cancellable (b) .....							
25.3 Guaranteed renewable (b) .....							
25.4 Non-renewable for stated reasons only (b) .....							
25.5 Other accident only .....							
25.6 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF OTHER ALIEN

NAIC Group Code:

## LIFE INSURANCE

DURING THE YEAR 2011

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group		4 Industrial		5 Total							
1. Life Insurance .....		561						561							
2. Annuity considerations .....															
3. Deposit-type contract funds .....			XXX					XXX							
4. Other considerations .....															
5. Totals (sum of Lines 1 to 4) .....		561						561							
<b>DIRECT DIVIDENDS TO POLICYHOLDERS</b>															
<b>Life Insurance:</b>															
6.1 Paid in cash or left on deposit .....															
6.2 Applied to pay renewal premiums .....															
6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....															
6.4 Other .....															
6.5 Totals (sum of Lines 6.1 to 6.4) .....															
<b>Annuities:</b>															
7.1 Paid in cash or left on deposit .....															
7.2 Applied to provide paid-up annuities .....															
7.3 Other .....															
7.4 Totals (sum of Lines 7.1 to 7.3) .....															
8. Grand Totals (Lines 6.5 plus 7.4) .....															
<b>DIRECT CLAIMS AND BENEFITS PAID</b>															
9. Death benefits .....			7,000					7,000							
10. Matured endowments .....															
11. Annuity benefits .....															
12. Surrender values and withdrawals for life contracts .....															
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....															
14. All other benefits, except accident and health .....															
15. Totals .....			7,000					7,000							
<b>DETAILS OF WRITE-INS</b>															
1301. ....															
1302. ....															
1303. ....															
1398. Summary of remaining write-ins for Line 13 from overflow page .....															
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....															
1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED		Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total					
		1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount				
16. Unpaid December 31, prior year .....															
17. Incurred during current year .....		3	7,000							3					
18.1 Settled during current year: By payment in full .....		3	7,000							3					
18.2 By payment on compromised claims .....										3					
18.3 Totals paid .....		3	7,000							3					
18.4 Reduction by compromise .....															
18.5 Amount rejected .....															
18.6 Total settlements .....		3	7,000							3					
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....															
<b>POLICY EXHIBIT</b>															
20. In force December 31, prior year .....		2	10,952	(a).....						2					
21. Issued during year .....															
22. Other changes to in force (Net) .....		(1)	(10,000)							(1)					
23. In force December 31 of current year .....		1	952	(a).....						1					

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.  
 Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

			1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....							
24.1 Federal Employees Health Benefits Program Premium (b) .....							
24.2 Credit (Group and Individual) .....							
24.3 Collectively Renewable Policies (b) .....							
24.4 Medicare Title XVIII exempt from state taxes or fees .....							
25.1 Other Individual Policies .....							
25.2 Non-cancelable (b) .....							
25.3 Guaranteed renewable (b) .....							
25.4 Non-renewable for stated reasons only (b) .....							
25.5 Other accident only .....							
25.6 All other (b) .....							
25.6 Totals (sum of Lines 25.1 to 25.5) .....							
26. Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....							

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.



## DIRECT BUSINESS IN THE STATE OF GRAND TOTAL

DURING THE YEAR 2011

NAIC Group Code:

## LIFE INSURANCE

NAIC Company Code: 63819

DIRECT PREMIUMS AND ANNUITY CONSIDERATIONS		1 Ordinary	2 Credit Life (Group and Individual)	3 Group	4 Industrial	5 Total
1. Life Insurance .....	29,349,316		(802)	34,803,349		64,151,863
2. Annuity considerations .....			XXX		XXX	
3. Deposit-type contract funds .....						
4. Other considerations .....			(802)	34,803,349		64,151,863
5. Totals (sum of Lines 1 to 4) .....	29,349,316		(802)	34,803,349		64,151,863

## DIRECT DIVIDENDS TO POLICYHOLDERS

## Life Insurance:

- 6.1 Paid in cash or left on deposit .....
- 6.2 Applied to pay renewal premiums .....
- 6.3 Applied to provide paid-up additions or shorten the endowment or premium - paying period .....
- 6.4 Other .....
- 6.5 Totals (sum of Lines 6.1 to 6.4) .....

## Annuities:

- 7.1 Paid in cash or left on deposit .....
- 7.2 Applied to provide paid-up annuities .....
- 7.3 Other .....
- 7.4 Totals (sum of Lines 7.1 to 7.3) .....

8. Grand Totals (Lines 6.5 plus 7.4) .....

DIRECT CLAIMS AND BENEFITS PAID						
9. Death benefits .....	15,050,645		6,411	10,341,169		25,398,224
10. Matured endowments .....						
11. Annuity benefits .....						
12. Surrender values and withdrawals for life contracts .....	1,236,381			48,486		1,284,867
13. Aggregate write-ins for miscellaneous direct claims and benefits paid .....						
14. All other benefits, except accident and health .....						
15. Totals .....	16,287,026		6,411	10,389,655		26,683,091

## DETAILS OF WRITE-INS

1301. ....						
1302. ....						
1303. ....						
1398. Summary of remaining write-ins for Line 13 from overflow page .....						
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) .....						

1 DIRECT DEATH BENEFITS AND MATURED ENDOWMENTS INCURRED	Ordinary		Credit Life (Group and Individual)		Group		Industrial		Total	
	1 Number	2 Amount	3 No. of Ind.Pols & Group Certifs.	4 Amount	5 No. of Certificates	6 Amount	7 Number	8 Amount	9 Number	10 Amount
16. Unpaid December 31, prior year .....	205	1,253,211			61	202,864			266	1,456,075
17. Incurred during current year .....	2,446	15,083,004	1	6,411	2,300	10,511,204			4,747	25,600,619
Settled during current year:										
18.1 By payment in full .....	2,440	15,050,645	1	6,411	2,267	10,341,169			4,708	25,398,224
18.2 By payment on compromised claims .....										
18.3     Totals paid .....	2,440	15,050,645	1	6,411	2,267	10,341,169			4,708	25,398,224
18.4 Reduction by compromise .....										
18.5 Amount rejected .....	3	22,718							3	22,718
18.6 Total settlements .....	2,443	15,073,364	1	6,411	2,267	10,341,169			4,711	25,420,943
19. Unpaid Dec. 31, current year (Lines 16 + 17 - 18.6) .....	208	1,262,852			94	372,900			302	1,635,752
POLICY EXHIBIT										
20. In force December 31, prior year .....	69,125	549,552,211	105	(a) 508,193	19,680	91,747,272			88,910	641,807,676
21. Issued during year .....	5,596	66,905,992			8,856	35,629,882			14,452	102,535,874
22. Other changes to in force (Net) .....	(8,476)	(90,287,249)	(49)	(376,802)	(2,874)	(7,537,294)			(11,399)	(98,201,345)
23. In force December 31 of current year .....	66,245	526,170,954	56	(a) 131,391	25,662	119,839,860			91,963	646,142,205

(a) Includes Individual Credit Life Insurance prior year \$.....0, current year \$.....0.

Includes Group Credit Life Insurance Loans less than or equal to 60 months at issue, prior year \$.....0, current year \$.....0.

Loans greater than 60 months at issue BUT NOT GREATER THAN 120 MONTHS prior year \$.....0, current year \$.....0.

## ACCIDENT AND HEALTH INSURANCE

				1 Direct Premiums	2 Direct Premiums Earned	3 Dividends Paid Or Credited On Direct Business	4 Direct Losses Paid	5 Direct Losses Incurred
24. Group Policies (b) .....								
24.1 Federal Employees Health Benefits Program Premium (b) .....								
24.2 Credit (Group and Individual) .....								
24.3 Collectively Renewable Policies (b) .....								
24.4 Medicare Title XVIII exempt from state taxes or fees .....								
Other Individual Policies								
25.1 Non-cancelable (b) .....								
25.2 Guaranteed renewable (b) .....								
25.3 Non-renewable for stated reasons only (b) .....								
25.4 Other accident only .....								
25.5 All other (b) .....								
25.6     Totals (sum of Lines 25.1 to 25.5) .....								
26.     Totals (Lines 24 + 24.1 + 24.2 + 24.3 + 24.4 + 25.6) .....								

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....0, and number of persons insured under indemnity only products .....0.

# FORM FOR CALCULATING THE INTEREST MAINTENANCE RESERVE

## INTEREST MAINTENANCE RESERVE

	1 Amount
1. Reserve as of December 31, Prior Year .....	904,630
2. Current Year's Realized Pre-Tax capital gains/(losses) of \$.....459,048 Transferred into the Reserve Net of Taxes of \$.....91,810 .....	367,238
3. Adjustment for current year's liability gains/(losses) released from the reserve .....	.....
4. Balance before reduction for amount transferred to Summary of Operations (Line 1 + Line 2 + Line 3) .....	1,271,868
5. Current year's amortization released to Summary of Operations (Amortization, Line 1, Column 4) .....	168,131
6. Reserve as of December 31, current year (Line 4 minus Line 5) .....	1,103,737

### AMORTIZATION

Year of Amortization	1 Reserve as of December 31, Prior Year	2 Current Year's Realized Capital Gains/(Losses) Transferred into the Reserve Net of Taxes	3 Adjustment for Current Year's Liability Gains/(Losses) Released From the Reserve	4 Balance Before Reduction for Current Year's Amortization (Columns 1 + 2 + 3)
1. 2011 .....	131,971	36,160	.....	168,131
2. 2012 .....	114,571	67,064	.....	181,635
3. 2013 .....	106,156	56,666	.....	162,822
4. 2014 .....	89,915	48,507	.....	138,422
5. 2015 .....	72,459	40,222	.....	112,681
6. 2016 .....	59,792	31,176	.....	90,968
7. 2017 .....	49,026	24,380	.....	73,406
8. 2018 .....	36,670	19,532	.....	56,202
9. 2019 .....	27,192	14,314	.....	41,506
10. 2020 .....	17,684	9,089	.....	26,773
11. 2021 .....	13,683	3,525	.....	17,208
12. 2022 .....	14,557	609	.....	15,166
13. 2023 .....	15,756	637	.....	16,393
14. 2024 .....	17,399	702	.....	18,101
15. 2025 .....	18,924	720	.....	19,644
16. 2026 .....	19,467	753	.....	20,220
17. 2027 .....	19,421	889	.....	20,310
18. 2028 .....	18,849	1,089	.....	19,938
19. 2029 .....	16,463	1,336	.....	17,799
20. 2030 .....	12,436	1,563	.....	13,999
21. 2031 .....	8,347	1,830	.....	10,177
22. 2032 .....	5,273	1,812	.....	7,085
23. 2033 .....	2,680	1,499	.....	4,179
24. 2034 .....	1,695	1,158	.....	2,853
25. 2035 .....	2,509	827	.....	3,336
26. 2036 .....	3,333	459	.....	3,792
27. 2037 .....	3,323	252	.....	3,575
28. 2038 .....	2,779	200	.....	2,979
29. 2039 .....	1,725	147	.....	1,872
30. 2040 .....	575	95	.....	670
31. 2041 and later .....	.....	29	.....	29
32. TOTAL (Lines 1 to 31) .....	904,630	367,241	.....	1,271,871

## ASSET VALUATION RESERVE

	Default Component			Equity Component			7
	1 Other than Mortgage Loans	2 Mortgage Loans	3 Total (Columns 1 + 2)	4 Common Stock	5 Real Estate and Other Invested Assets	6 Total (Columns 4 + 5)	
1. Reserve as of December 31, prior year	245,402		245,402				245,402
2. Realized Capital Gains/(Losses) Net of Taxes - General Account							
3. Realized Capital Gains/(Losses) Net of Taxes - Separate Accounts							
4. Unrealized Capital Gains/(Losses) Net of Deferred Taxes - General Account							
5. Unrealized Capital Gains/(Losses) Net of Deferred Taxes - Separate Accounts							
6. Capital gains credited/(losses charged) to contract benefits, payments or reserves							
7. Basic Contribution	79,209		79,209				79,209
8. Accumulated Balances (Lines 1 through 5, minus 6 plus 7)	324,611		324,611				324,611
9. Maximum Reserve	468,317		468,317				468,317
10. Reserve Objective	332,695		332,695				332,695
11. 20% of (Line 10 - Line 8)	1,617		1,617				1,617
12. Balance Before Transfers (Lines 8 + 11)	326,228		326,228				326,228
13. Transfers							X X X
14. Voluntary Contribution							
15. Adjustment down to Maximum/up to Zero							
16. Reserve as of December 31, Current Year (Lines 12 + 13 + 14 + 15)	326,228		326,228				326,228

**ASSET VALUATION RESERVE**  
**BASIC CONTRIBUTION, RESERVE OBJECTIVE AND MAXIMUM RESERVE CALCULATIONS**  
**DEFAULT COMPONENT**

Line Number	NAIC Designation	Description	1 Book/Adjusted Carrying Value	2 Reclassify Related Party Encumbrances	3 Add Third Party Encumbrances	4 Balance for AVR Reserve Calculations (Columns 1 + 2 + 3)	Basic Contribution		Reserve Objective		Maximum Reserve	
							5 Factor	6 Amount (Columns 4 x 5)	7 Factor	8 Amount (Columns 4 x 7)	9 Factor	10 Amount (Columns 4 x 9)
<b>LONG-TERM BONDS</b>												
1.		Exempt Obligations	11,132,542	XXX	XXX	11,132,542	0.0000		0.0000		0.0000	
2.	1	Highest Quality	83,834,615	XXX	XXX	83,834,615	0.0004	33,534	0.0023	192,820	0.0030	
3.	2	High Quality	23,952,952	XXX	XXX	23,952,952	0.0019	45,511	0.0058	138,927	0.0090	
4.	3	Medium Quality		XXX	XXX		0.0093		0.0230		0.0340	
5.	4	Low Quality		XXX	XXX		0.0213		0.0530		0.0750	
6.	5	Lower Quality		XXX	XXX		0.0432		0.1100		0.1700	
7.	6	In or Near Default		XXX	XXX		0.0000		0.2000		0.2000	
8.		TOTAL Unrated Multi-class Securities Acquired by Conversion		XXX	XXX		XXX		XXX		XXX	
9.		TOTAL Bonds (sum of Lines 1 through 8)	118,920,109	XXX	XXX	118,920,109	XXX	79,044	XXX	331,747	XXX	
<b>PREFERRED STOCKS</b>												
10.	1	Highest Quality		XXX	XXX		0.0004		0.0023		0.0030	
11.	2	High Quality		XXX	XXX		0.0019		0.0058		0.0090	
12.	3	Medium Quality		XXX	XXX		0.0093		0.0230		0.0340	
13.	4	Low Quality		XXX	XXX		0.0213		0.0530		0.0750	
14.	5	Lower Quality		XXX	XXX		0.0432		0.1100		0.1700	
15.	6	In or Near Default		XXX	XXX		0.0000		0.2000		0.2000	
16.		Affiliated Life with AVR		XXX	XXX		0.0000		0.0000		0.0000	
17.		TOTAL Preferred Stocks (sum of Lines 10 through 16)		XXX	XXX		XXX		XXX		XXX	
<b>SHORT-TERM BONDS</b>												
18.		Exempt Obligations		XXX	XXX		0.0000		0.0000		0.0000	
19.	1	Highest Quality	412,201	XXX	XXX	412,201	0.0004	165	0.0023	948	0.0030	
20.	2	High Quality		XXX	XXX		0.0019		0.0058		0.0090	
21.	3	Medium Quality		XXX	XXX		0.0093		0.0230		0.0340	
22.	4	Low Quality		XXX	XXX		0.0213		0.0530		0.0750	
23.	5	Lower Quality		XXX	XXX		0.0432		0.1100		0.1700	
24.	6	In or Near Default		XXX	XXX		0.0000		0.2000		0.2000	
25.		TOTAL Short-term Bonds (sum of Lines 18 through 24)	412,201	XXX	XXX	412,201	XXX	165	XXX	948	XXX	

**ASSET VALUATION RESERVE (Continued)**  
**BASIC CONTRIBUTION, RESERVE OBJECTIVE AND MAXIMUM RESERVE CALCULATIONS**  
**DEFAULT COMPONENT**

Line Number	NAIC Designation	Description	1 Book/Adjusted Carrying Value	2 Reclassify Related Party Encumbrances	3 Add Third Party Encumbrances	4 Balance for AVR Reserve Calculations (Columns 1 + 2 + 3)	Basic Contribution		Reserve Objective		Maximum Reserve	
							5 Factor	6 Amount (Columns 4 x 5)	7 Factor	8 Amount (Columns 4 x 7)	9 Factor	10 Amount (Columns 4 x 9)
<b>DERIVATIVE INSTRUMENTS</b>												
26.		Exchange Traded .....		XXX .....	XXX .....		0.0004 .....		0.0023 .....		0.0030 .....	
27.	1	Highest Quality .....		XXX .....	XXX .....		0.0004 .....		0.0023 .....		0.0030 .....	
28.	2	High Quality .....		XXX .....	XXX .....		0.0019 .....		0.0058 .....		0.0090 .....	
29.	3	Medium Quality .....		XXX .....	XXX .....		0.0093 .....		0.0230 .....		0.0340 .....	
30.	4	Low Quality .....		XXX .....	XXX .....		0.0213 .....		0.0530 .....		0.0750 .....	
31.	5	Lower Quality .....		XXX .....	XXX .....		0.0432 .....		0.1100 .....		0.1700 .....	
32.	6	In or Near Default .....		XXX .....	XXX .....		0.0000 .....		0.2000 .....		0.2000 .....	
33.		TOTAL Derivative Instruments .....		XXX .....	XXX .....		XXX .....		XXX .....		XXX .....	
34.		TOTAL (Lines 9 + 17 + 25 + 33) .....	119,332,310	XXX .....	XXX .....	119,332,310	XXX .....	79,209	XXX .....	332,695	XXX .....	468,317
<b>MORTGAGE LOANS</b>												
In Good Standing:												
35.		Farm Mortgages .....			XXX .....		0.0063 (a) .....		0.0120 (a) .....		0.0190 (a) .....	
36.		Residential Mortgages - Insured or Guaranteed .....			XXX .....		0.0003 .....		0.0006 .....		0.0010 .....	
37.		Residential Mortgages - All Other .....			XXX .....		0.0013 .....		0.0030 .....		0.0040 .....	
38.		Commercial Mortgages - Insured or Guaranteed .....			XXX .....		0.0003 .....		0.0006 .....		0.0010 .....	
39.		Commercial Mortgages - All Other .....			XXX .....		0.0063 (a) .....		0.0120 (a) .....		0.0190 (a) .....	
40.		In Good Standing With Restructured Terms .....			XXX .....		0.2800 (b) .....		0.6200 (b) .....		1.0000 (b) .....	
Overdue, Not in Process:												
41.		Farm Mortgages .....			XXX .....		0.0420 .....		0.0760 .....		0.1200 .....	
42.		Residential Mortgages - Insured or Guaranteed .....			XXX .....		0.0005 .....		0.0012 .....		0.0020 .....	
43.		Residential Mortgages - All Other .....			XXX .....		0.0025 .....		0.0058 .....		0.0090 .....	
44.		Commercial Mortgages - Insured or Guaranteed .....			XXX .....		0.0005 .....		0.0012 .....		0.0020 .....	
45.		Commercial Mortgages - All Other .....			XXX .....		0.0420 .....		0.0760 .....		0.1200 .....	
In Process of Foreclosure:												
46.		Farm Mortgages .....			XXX .....		0.0000 .....		0.1700 .....		0.1700 .....	
47.		Residential Mortgages - Insured or Guaranteed .....			XXX .....		0.0000 .....		0.0040 .....		0.0040 .....	
48.		Residential Mortgages - All Other .....			XXX .....		0.0000 .....		0.0130 .....		0.0130 .....	
49.		Commercial Mortgages - Insured or Guaranteed .....			XXX .....		0.0000 .....		0.0040 .....		0.0040 .....	
50.		Commercial Mortgages - All Other .....			XXX .....		0.0000 .....		0.1700 .....		0.1700 .....	
51.		TOTAL Schedule B Mortgages (sum of Lines 35 through 50) .....			XXX .....		XXX .....		XXX .....		XXX .....	
52.		Schedule DA Mortgages .....			XXX .....		(c) .....		(c) .....		(c) .....	
53.		TOTAL Mortgage Loans on Real Estate (Lines 51 + 52) .....			XXX .....		XXX .....		XXX .....		XXX .....	

(a) Times the company's experience adjustment factor (EAF).

(b) Column 9 is the greater of 6.4% without any EAF adjustments or a company's EAF adjusted In Good Standing (IGS) factor plus 150 basis points. Columns 5 and 7 are 28% and 62% respectively of Column 9.

(c) Determined using the same factors and breakdowns used for directly owned mortgage loans.

32	Asset Valuation Reserve - Equity Component - #1	NONE
33	Asset Valuation Reserve - Equity Component - #2	NONE
34	Asset Valuation Reserve - Equity Component - #3	NONE
35	Asset Valuation Reserve - Replications	NONE
36	Schedule F	NONE
37	Schedule H Part 1 A & H Exhibit	NONE
38	Schedule H Parts 2, 3 & 4 - A & H Exh Cont	NONE
39	Schedule H Part 5 Health Claims	NONE
40	Schedule S - Part 1 - Section 1	NONE
41	Schedule S - Part 1 - Section 2	NONE

**SCHEDULE S - PART 2****Reinsurance Recoverable on Paid and Unpaid Losses Listed by  
Reinsuring Company as of December 31, Current Year**

1 NAIC Company Code	2 Federal ID Number	3 Effective Date	4 Name of Company	5 Domiciliary Jurisdiction	6 Paid Losses	7 Unpaid Losses
<b>Life and Annuity - Affiliates - Non-U.S. Affiliates</b>						
62103 ....	15-0274455 ....	01/01/2002	COLUMBIAN MUT LIFE INS CO .....	NY .....		940,822
88340 ....	59-2859797 ....	01/01/1998	HANNOVER LIFE REASSUR CO OF AMER .....	FL .....		37,443
88340 ....	59-2859797 ....	01/01/2001	HANNOVER LIFE REASSUR CO OF AMER .....	FL .....		454
69418 ....	59-2403689 ....	07/01/2007	SOUTHERN FINANCIAL LIFE INS CO .....	LA .....		180,252
0299999 Subtotal - Life and Annuity - Affiliates - Non-U.S. Affiliates .....						
0399999 Total - Life and Annuity - Affiliates .....						
0799999 Total - Life and Annuity .....						
1499999 Total - Accident and Health .....						
1599999 Total U.S. (Sum of 0199999, 0499999, 0899999 and 1199999) .....						
1699999 Total Non-U.S. (Sum of 0299999, 0599999, 0999999 and 1299999) .....						
1799999 Total (Sum of 0799999 and 1499999) .....						

## SCHEDULE S - PART 3 - SECTION 1

Reinsurance Ceded Life Insurance, Annuities, Deposit Funds and Other Liabilities Without Life or Disability  
Contingencies, and Related Benefits Listed by Reinsuring Company as of December 31, Current Year

1 NAIC Company Code	2 Federal ID Number	3 Effective Date	4 Name of Company	5 Domiciliary Jurisdiction	6 Type of Reinsurance Ceded	7 Amount in Force at End of Year	Reserve Credit Taken		10 Premiums	Outstanding Surplus Relief		13 Modified Coinsurance Reserve	14 Funds Withheld Under Coinsurance
							8 Current Year	9 Prior Year		11 Current Year	12 Prior Year		
<b>General Account - Authorized - Non-Affiliates - U.S. Non-Affiliates</b>													
62103	15-0274455	01/01/2002	COLUMBIAN MUT LIFE INS CO	NY	CO/I	370,581,456	52,290,098	46,233,372	19,995,352	.....	.....	.....	.....
62103	15-0274455	01/01/2002	COLUMBIAN MUT LIFE INS CO	NY	ADB/I	.....	497,709	451,509	.....	.....	.....	.....	.....
62103	15-0274455	01/01/2002	COLUMBIAN MUT LIFE INS CO	NY	DIS/I	.....	475,661	405,738	.....	.....	.....	.....	.....
62103	15-0274455	01/01/2002	COLUMBIAN MUT LIFE INS CO	NY	ACO/I	.....	16,686	10,209	.....	.....	.....	.....	.....
88340	59-2859797	01/01/1998	HANNOVER LIFE REASSUR CO OF AMER	FL	CO/I	2,474,109	661,411	686,990	154,909	.....	.....	.....	.....
62596	31-0252460	10/10/1996	UNION FIDELITY LIFE INS CO	IL	CO/G	131,391	1,674	13,540	(802)	.....	.....	.....	.....
62596	31-0252460	10/10/1996	UNION FIDELITY LIFE INS CO	IL	CO/I	20,363,251	3,400,394	3,456,436	154,665	.....	.....	.....	.....
0499999	Subtotal - General Account - Authorized - Non-Affiliates - U.S. Non-Affiliates			.....	393,550,207	57,343,633	51,257,794	20,304,124	.....	.....	.....	.....	.....
0699999	Total - General Account - Authorized - Non-Affiliates			.....	393,550,207	57,343,633	51,257,794	20,304,124	.....	.....	.....	.....	.....
0799999	Total - General Account - Authorized			.....	393,550,207	57,343,633	51,257,794	20,304,124	.....	.....	.....	.....	.....
<b>General Account - Unauthorized - Non-Affiliates - U.S. Non-Affiliates</b>													
69418	59-2403689	07/01/2007	SOUTHERN FINANCIAL LIFE INS CO	LA	CO/I	77,280,352	3,753,800	2,335,513	3,967,861	.....	.....	.....	.....
1199999	Subtotal - General Account - Unauthorized - Non-Affiliates - U.S. Non-Affiliates			.....	77,280,352	3,753,800	2,335,513	3,967,861	.....	.....	.....	.....	.....
1399999	Total - General Account - Unauthorized - Non-Affiliates			.....	77,280,352	3,753,800	2,335,513	3,967,861	.....	.....	.....	.....	.....
1499999	Total - General Account - Unauthorized			.....	77,280,352	3,753,800	2,335,513	3,967,861	.....	.....	.....	.....	.....
1599999	Total - General Account - Authorized and Unauthorized			.....	470,830,559	61,097,433	53,593,307	24,271,985	.....	.....	.....	.....	.....
2299999	Total - Separate Accounts - Authorized			.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
2999999	Total - Separate Accounts - Unauthorized			.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
3099999	Total - Separate Accounts - Authorized and Unauthorized			.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
3199999	Total U.S. (Sum of 0199999, 0499999, 0899999, 1199999, 1699999, 1999999, 2399999 and 2699999)			.....	470,830,559	61,097,433	53,593,307	24,271,985	.....	.....	.....	.....	.....
3299999	Total Non-U.S. (Sum of 0299999, 0599999, 0999999, 1299999, 1799999, 2099999, 2499999 and 2799999)			.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
3399999	Total (Sum of 1599999 and 3099999)			.....	470,830,559	61,097,433	53,593,307	24,271,985	.....	.....	.....	.....	.....

## SCHEDULE S - PART 3 - SECTION 2

## Reinsurance Ceded Accident and Health Insurance Listed by Reinsuring Company as of December 31, Current Year

1 NAIC Company Code	2 Federal ID Number	3 Effective Date	4 Name of Company	5 Domiciliary Jurisdiction	6 Type	7 Premiums	8 Unearned Premiums (estimated)	9 Reserve Credit Taken Other than for Unearned Premiums	Outstanding Surplus Relief		12 Modified Coinsurance Reserve	13 Funds Withheld Under Coinsurance
									10 Current Year	11 Prior Year		
							<b>N O N E</b>					
3399999 Total (Sum of 1599999 and 3099999)												

## SCHEDULE S - PART 4

## Reinsurance Ceded To Unauthorized Companies

1 NAIC Company Code	2 Federal ID Number	3 Effective Date	4 Name of Reinsurer	5 Reserve Credit Taken	6 Paid and Unpaid Losses Recoverable (Debit)	7 Other Debits	8 Totals (Cols. 5 + 6 + 7)	9 Letters of Credit	Letter of Credit Issuing or Confirming Bank (a)			13 Trust Agreements	14 Funds Deposited by and Withheld from Reinsurers	15 Other	16 Miscellaneous Balances (Credit)	17 Sum of Cols. 9+13+14 +15+16 But Not in Excess of Col. 8
									10 American Bankers Association (ABA)	11 Letter of Credit Number	12 Bank Name					
<b>General Account - Life and Annuity - Non-Affiliates - U.S. Non-Affiliates</b>																
69418 .....	59-2403689 .....	07/01/2007	SOUTHERN FINANCIAL LIFE INS CO .....	3,753,800	180,252		3,934,052		0			3,842,855	91,197			3,934,052
0499999 Subtotal - General Account - Life and Annuity - Non-Affiliates - U.S.																
Non-Affiliates .....				3,753,800	180,252		3,934,052		XXX	XXX	XXX	3,842,855	91,197			3,934,052
0699999 Total - General Account - Life and Annuity - Non-Affiliates .....				3,753,800	180,252		3,934,052		XXX	XXX	XXX	3,842,855	91,197			3,934,052
0799999 Total - General Account - Life and Annuity .....				3,753,800	180,252		3,934,052		XXX	XXX	XXX	3,842,855	91,197			3,934,052
1499999 Total - General Account - Accident and Health .....									XXX	XXX	XXX					
1599999 Total - General Account .....				3,753,800	180,252		3,934,052		XXX	XXX	XXX	3,842,855	91,197			3,934,052
2299999 Total - Separate Accounts .....									XXX	XXX	XXX					
2399999 Total U.S. (Sum of 0199999, 0499999, 0899999, 1199999, 1699999 and 1999999) .....				3,753,800	180,252		3,934,052		XXX	XXX	XXX	3,842,855	91,197			3,934,052
2499999 Total Non-U.S. (Sum of 0299999, 0599999, 0999999, 1299999, 1799999 and 2099999) .....									XXX	XXX	XXX					
2599999 Total (Sum of 1599999 and 2299999) .....				3,753,800	180,252		3,934,052		XXX	XXX	XXX	3,842,855	91,197			3,934,052

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(a)		
Code	American Bankers Association (ABA) Routing Number	Bank Name
.....	.....	.....

**SCHEDULE S - PART 5****Five-Year Exhibit of Reinsurance Ceded Business****(000 Omitted)**

	1 2011	2	3 2009	4 2008	5 2007
<b>A. OPERATIONS ITEMS:</b>					
1. Premiums and annuity considerations for life and accident and health contracts	24,272	25,626	24,052	23,053	23,458
2. Commissions and reinsurance expense allowances	8,994	8,799	7,837	7,174	12,472
3. Contract claims	10,449	9,389	8,931	8,155	7,208
4. Surrender benefits and withdrawals for life contracts	1,182	922	668	405	239
5. Dividends to policyholders					
6. Reserve adjustments on reinsurance ceded					
7. Increase in aggregate reserves for life and accident and health contracts	7,494	7,663	8,566	3,546	7,962
<b>B. BALANCE SHEETS ITEMS</b>					
8. Premiums and annuity considerations for life and accident and health contracts deferred and uncollected	11,166	12,458	11,649	11,027	10,692
9. Aggregate reserves for life and accident and health contracts	61,081	53,583	45,921	37,355	33,809
10. Liability for deposit-type contracts					
11. Contract claims unpaid	1,159	1,115	1,522	1,582	1,502
12. Amounts recoverable on reinsurance					
13. Experience rating refunds due or unpaid					
14. Policyholders' dividends (not included in Line 10)					
15. Commissions and reinsurance expense allowances unpaid					
16. Unauthorized reinsurance offset					
<b>C. UNAUTHORIZED REINSURANCE</b>					
<b>(Deposits By and Funds Withheld From)</b>					
17. Funds deposited by and withheld from (F)	91				
18. Letters of credit (L)					
19. Trust agreements (T)	3,843	2,683	1,780	544	18,423
20. Other (O)					

**SCHEDULE S - PART 6****Restatement of Balance Sheet to Identify Net Credit for Ceded Reinsurance**

	1 As Reported (net of ceded)	2 Restatement Adjustments	3 Restated (gross of ceded)
<b>ASSETS (Page 2, Column 3)</b>			
1. Cash and invested assets (Line 12) .....	121,777,125	.....	121,777,125
2. Reinsurance ceded (Line 16) .....	153,679	(153,679)	.....
3. Premiums and considerations (Line 15) .....	1,980,035	11,166,046	13,146,081
4. Net credit for ceded reinsurance .....	XXX	51,244,859	51,244,859
5. All other admitted assets (balance) .....	2,624,020	.....	2,624,020
6. TOTAL assets excluding Separate Accounts (Line 26) .....	126,534,859	62,257,226	188,792,085
7. Separate Account assets (Line 27) .....	.....	.....	.....
8. TOTAL assets (Line 28) .....	126,534,859	62,257,226	188,792,085
<b>LIABILITIES, CAPITAL AND SURPLUS (Page 3)</b>			
9. Contract reserves (Lines 1 and 2) .....	109,106,708	61,080,746	170,187,454
10. Liability for deposit-type contracts (Line 3) .....	.....	.....	.....
11. Claim reserves (Line 4) .....	746,976	1,210,850	1,957,826
12. Policyholder dividends/reserves (Lines 5 through 7) .....	.....	.....	.....
13. Premium & annuity considerations received in advance (Line 8) .....	12,164	.....	12,164
14. Other contract liabilities (Line 9) .....	2,193,580	.....	2,193,580
15. Reinsurance in unauthorized companies (Line 24.02) .....	.....	.....	.....
16. Funds held under reinsurance with unauthorized reinsurers (Line 24.03) .....	125,567	(34,370)	91,197
17. All other liabilities (balance) .....	3,564,701	.....	3,564,701
18. TOTAL Liabilities excluding Separate Accounts (Line 26) .....	115,749,696	62,257,226	178,006,922
19. Separate Account liabilities (Line 27) .....	.....	.....	.....
20. TOTAL liabilities (Line 28) .....	115,749,696	62,257,226	178,006,922
21. Capital & surplus (Line 38) .....	10,785,163	XXX	10,785,163
22. TOTAL liabilities, capital and surplus (Line 39) .....	126,534,859	62,257,226	188,792,085
<b>NET CREDIT FOR CEDED REINSURANCE</b>			
23. Contract reserves .....	61,080,746	.....	.....
24. Claim reserves .....	1,210,850	.....	.....
25. Policyholder dividends/reserves .....	.....	.....	.....
26. Premium & annuity considerations received in advance .....	.....	.....	.....
27. Liability for deposit-type contracts .....	.....	.....	.....
28. Other contract liabilities .....	.....	.....	.....
29. Reinsurance ceded assets .....	.....	.....	.....
30. Other ceded reinsurance recoverables .....	153,679	.....	.....
31. TOTAL ceded reinsurance recoverables .....	62,445,275	.....	.....
32. Premiums and considerations .....	11,166,046	.....	.....
33. Reinsurance in unauthorized companies .....	.....	.....	.....
34. Funds held under reinsurance treaties with unauthorized reinsurers .....	.....	.....	.....
35. Other ceded reinsurance payables/offsets .....	34,370	.....	.....
36. TOTAL ceded reinsurance payable/offsets .....	11,200,416	.....	.....
37. TOTAL net credit for ceded reinsurance .....	51,244,859	.....	.....

**SCHEDULE T - PART 2**  
**INTERSTATE COMPACT - EXHIBIT OF PREMIUMS WRITTEN**  
**ALLOCATED BY STATES AND TERRITORIES**

States, Etc.	Direct Business only					
	1 Life (Group and Individual)	2 Annuities (Group and Individual)	3 Disability Income (Group and Individual)	4 Long-Term Care (Group and Individual)	5 Deposit-Type Contracts	6 Totals
1. Alabama (AL) .....	1,093,910					1,093,910
2. Alaska (AK) .....	1,990					1,990
3. Arizona (AZ) .....	233,527					233,527
4. Arkansas (AR) .....	299,948					299,948
5. California (CA) .....	333,448					333,448
6. Colorado (CO) .....	158,654					158,654
7. Connecticut (CT) .....	15,195					15,195
8. Delaware (DE) .....	70,507					70,507
9. District of Columbia (DC) .....	153,018					153,018
10. Florida (FL) .....	5,977,752					5,977,752
11. Georgia (GA) .....	2,403,037					2,403,037
12. Hawaii (HI) .....	2,702					2,702
13. Idaho (ID) .....	16,524					16,524
14. Illinois (IL) .....	2,965,349					2,965,349
15. Indiana (IN) .....	989,892					989,892
16. Iowa (IA) .....	76,031					76,031
17. Kansas (KS) .....	453,573					453,573
18. Kentucky (KY) .....	357,945					357,945
19. Louisiana (LA) .....	2,200,003					2,200,003
20. Maine (ME) .....	121,226					121,226
21. Maryland (MD) .....	858,123					858,123
22. Massachusetts (MA) .....	315,452					315,452
23. Michigan (MI) .....	78,601					78,601
24. Minnesota (MN) .....	771,447					771,447
25. Mississippi (MS) .....	3,654,892					3,654,892
26. Missouri (MO) .....	1,625,605					1,625,605
27. Montana (MT) .....	8,111					8,111
28. Nebraska (NE) .....	34,957					34,957
29. Nevada (NV) .....	72,865					72,865
30. New Hampshire (NH) .....	10,788					10,788
31. New Jersey (NJ) .....	1,081,383					1,081,383
32. New Mexico (NM) .....	221,170					221,170
33. New York (NY) .....	62,226					62,226
34. North Carolina (NC) .....	8,596,097					8,596,097
35. North Dakota (ND) .....	6,364					6,364
36. Ohio (OH) .....	4,274,340					4,274,340
37. Oklahoma (OK) .....	202,861					202,861
38. Oregon (OR) .....	181,114					181,114
39. Pennsylvania (PA) .....	1,891,652					1,891,652
40. Rhode Island (RI) .....						
41. South Carolina (SC) .....	2,568,425					2,568,425
42. South Dakota (SD) .....	5,778					5,778
43. Tennessee (TN) .....	1,734,572					1,734,572
44. Texas (TX) .....	13,080,680					13,080,680
45. Utah (UT) .....	86,565					86,565
46. Vermont (VT) .....	3,161					3,161
47. Virginia (VA) .....	628,189					628,189
48. Washington (WA) .....	21,764					21,764
49. West Virginia (WV) .....	412,183					412,183
50. Wisconsin (WI) .....	3,726,950					3,726,950
51. Wyoming (WY) .....	9,137					9,137
52. American Samoa (AS) .....						
53. Guam (GU) .....						
54. Puerto Rico (PR) .....	1,236					1,236
55. U.S. Virgin Islands (VI) .....						
56. Northern Mariana Islands (MP) .....						
57. Canada (CN) .....	382					382
58. Aggregate other alien (OT) .....	561					561
59. TOTALS .....	64,151,862					64,151,862

**SCHEDULE Y**  
**PART 1A - DETAIL OF INSURANCE HOLDING COMPANY SYSTEM**

1 Group Code	2 Group Name	3 NAIC Comp- any Code	4 Federal ID Number	5 FEDERAL RSSD	6 CIK	7 Name of Securities Exchange if Publicly Traded (U.S. or International)	8 Name of Parent Subsidiaries or Affiliates	9 Domic- iliary Loca- tion	10 Relation- ship to Report- ing Entity	11 Directly Controlled by (Name of Entity / Person)	12 Type of Control Ownership, Board, Management, Attorney-in-Fact, Influence, Other	13 If Control is Ownership Provide Percentage	14 Ultimate Controlling Entity(ies) / Person(s)	15 *
786		0 .... 63819	01-0590801 23-1640528	..... .....	..... .....	Unity Financial Insurance Group, LLC ..... Unity Financial Life Insurance Company ..... Hardy LLC	DE .... OH .... DE ....	UDP .... UIP ....	Hardy, LLC ..... Unity Financial Insurance Group, LLC ..... Hardy Family	..... ..... .....	Ownership ..... Ownership ..... Ownership	100.0 100.0 100.0	..... ..... .....	
786		0 ....	72-1506870	.....	.....									

Asterisk	Explanation
0000001	.....

**SCHEDULE Y**  
**PART 2 - SUMMARY OF INSURER'S TRANSACTIONS WITH ANY AFFILIATES**

1 NAIC Company Code	2 Federal ID Number	3 Names of Insurers and Parent, Subsidiaries or Affiliates	4 Shareholder Dividends	5 Capital Contributions	6 Purchases, Sales or Exchanges of Loans, Securities, Real Estate, Mortgage Loans or Other Investments	7 Income/(Disburse- ments) Incurred in Connection with Guarantees or Undertakings for the Benefit of any Affiliate(s)	8 Management Agreements and Service Contracts	9 Income/ (Disbursements) Incurred Under Reinsurance Agreements	10 *	11 Any Other Material Activity not in the Ordinary Course of the Insurer's Business	12 Totals	13 Reinsurance Recoverable/ (Payable) on Losses and/or Reserve Credit Taken/ (Liability)
						<b>N O N E</b>						
9999999 Control Totals .....									XXX			

Schedule Y Part 2 Explanation:

# SUPPLEMENTAL EXHIBITS AND SCHEDULES

## INTERROGATORIES

### Response

The following supplemental reports are required to be filed as part of your statement filing unless specifically waived by the domiciliary state. However, in the event that your domiciliary state waives the filing requirement, your response of WAIVED to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason, enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

#### MARCH FILING

1. Will the Supplemental Compensation Exhibit be filed with the state of domicile by March 1?	Yes
2. Will the confidential Risk-based Capital Report be filed with the NAIC by March 1?	Yes
3. Will the confidential Risk-based Capital Report be filed with the state of domicile, if required, by March 1?	Yes
4. Will an Actuarial opinion be filed by March 1?	Yes

#### APRIL FILING

5. Will Management's Discussion and Analysis be filed by April 1?	Yes
6. Will the Life, Health & Annuity Guaranty Association Model Act Assessment Base Reconciliation Exhibit be filed with the state of domicile and the NAIC by April 1?	Yes
7. Will the Adjustment Form (if required) be filed with the state of domicile and the NAIC by April 1?	Yes
8. Will the Supplemental Investment Risks Interrogatories be filed by April 1?	Yes

#### JUNE FILING

9. Will an audited financial report be filed by June 1?	Yes
10. Will Accountants Letter of Qualifications be filed with the state of domicile and electronically with the NAIC by June 1?	Yes

#### AUGUST FILING

11. Will Communication of Internal Control Related Matters Noted in Audit be filed with the state of domicile by August 1?	Yes
--	-----

The following supplemental reports are required to be filed as part of your annual statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of NO to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but it is not being filed for whatever reason enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

#### MARCH FILING

12. Will Schedule SIS (Stockholder Information Supplement) be filed with the state of domicile by March 1?	No
13. Will the Medicare Supplement Insurance Experience Exhibit be filed with the state of domicile and the NAIC by March 1?	No
14. Will the Trusteed Surplus Statement be filed with the state of domicile and the NAIC by March 1?	No
15. Will the actuarial opinion on participating and non-participating policies as required in Interrogatories 1 and 2 to Exhibit 5 be filed with the state of domicile and electronically with the NAIC by March 1?	No
16. Will the actuarial opinion on non-guaranteed elements as required in Interrogatory #3 to Exhibit 5 be filed with the state of domicile and electronically with the NAIC by March 1?	Yes
17. Will the actuarial opinion on X-Factors be filed with the state of domicile and electronically with the NAIC by March 1?	No
18. Will the actuarial opinion on Separate Accounts Funding Guaranteed Minimum Benefit be filed with the state of domicile and electronically with the NAIC by March 1?	No
19. Will the actuarial opinion on Synthetic Guaranteed Investment Contracts be filed with the state of domicile and electronically with the NAIC by March 1?	No
20. Will the Reasonableness of Assumptions Certification required by Actuarial Guideline XXXV be filed with the state of domicile and electronically with the NAIC by March 1?	No
21. Will the Reasonableness and Consistency of Assumptions Certification required by Actuarial Guideline XXXV be filed with the state of domicile and electronically with the NAIC by March 1?	No
22. Will the Reasonableness of Assumptions Certification for Implied Guaranteed Rate Method required by Actuarial Guideline XXXVI be filed with the state of domicile and electronically with the NAIC by March 1?	No
23. Will the Reasonableness and Consistency of Assumptions Certification required by Actuarial Guideline XXXVI (Updated Average Market Value) be filed with the state of domicile and electronically with the NAIC by March 1?	No
24. Will the Reasonableness and Consistency of Assumptions Certification required by Actuarial Guideline XXXVI (Updated Market Value) be filed with the state of domicile and electronically with the NAIC by March 1?	No
25. Will the C-3 RBC Certifications required under C-3 Phase I be filed with the state of domicile and electronically with the NAIC by March 1?	No
26. Will the C-3 RBC Certifications required under C-3 Phase II be filed with the state of domicile and electronically with the NAIC by March 1?	No
27. Will the Actuarial Certifications Related to Annuity Nonforfeiture Ongoing Compliance for Equity Indexed Annuities be filed with the state of domicile and electronically with the NAIC by March 1?	No
28. Will the actuarial opinion required by the Modified Guaranteed Annuity Model Regulation be filed with the state of domicile and electronically with the NAIC by March 1?	No
29. Will the Actuarial Certification Related to Hedging required by Actuarial Guideline XLIII be filed with the state of domicile and electronically with the NAIC by March 1?	No
30. Will the Financial Officer Certification Related to Clearly Defined Hedging Strategy required by Actuarial Guideline XLIII be filed with the state of domicile and electronically with the NAIC by March 1?	No
31. Will the Management Certification That the Valuation Reflects Management's Intent required by Actuarial Guideline XLIII be filed with the state of domicile and electronically with the NAIC by March 1?	No
32. Will the Actuarial Certification Related to the Reserves required by Actuarial Guideline XLIII be filed with the state of domicile and electronically with the NAIC by March 1?	No
33. Will the Actuarial Certification regarding the use of 2001 Preferred Class Tables required by the Model Regulation Permitting the Recognition of Preferred Mortality Tables for Use in Determining Minimum Reserve Liabilities be filed with the state of domicile and electronically with the NAIC by March 1?	No
34. Will the Workers' Compensation Carve-Out Supplement be filed by March 1?	No
35. Will Supplemental Schedule O be filed with the state of domicile and the NAIC by March 1?	Yes
36. Will the Medicare Part D Coverage Supplement be filed with the state of domicile and the NAIC by March 1?	No
37. Will an approval from the reporting entity's state of domicile for relief related to the five-year rotation requirement for lead audit partner be filed electronically with the NAIC by March 1?	No
38. Will an approval from the reporting entity's state of domicile for relief related to the one-year cooling off period for independent CPA be filed electronically with the NAIC by March 1?	No
39. Will an approval from the reporting entity's state of domicile for relief related to the Requirements for Audit Committees be filed electronically with the NAIC by March 1?	No

#### APRIL FILING

40. Will the Long-Term Care Experience Reporting Forms be file with the state of domicile and the NAIC by April 1?	No
41. Will the Interest Sensitive Life Insurance Products Report Forms be filed with the state of domicile and the NAIC by April 1?	No
42. Will the Credit Insurance Experience Exhibit be filed with the state of domicile and the NAIC by April 1?	Yes
43. Will the Accident and Health Policy Experience Exhibit be filed by April 1?	No
44. Will the Analysis of Annuity Operations by Line of Business be filed with the state of domicile and the NAIC by April 1?	No
45. Will the Analysis of Increase in Annuity Reserves During the Year be filed with the state of domicile and the NAIC by April 1?	No
46. Will the Supplemental Health Care Exhibit (Parts 1, 2 and 3) be filed with the state of domicile and the NAIC by April 1?	No
47. Will the regulator only (non-public) Supplemental Health Care Exhibit's Expense Allocation Report be filed with the state of domicile and the NAIC by April 1?	No

ANNUAL STATEMENT FOR THE YEAR **2011** OF THE **UNITY FINANCIAL LIFE INSURANCE COMPANY**  
AUGUST FILING

48. Will Management's Report of Internal Control Over Financial Reporting be filed with the state of domicile by August 1?

No

Explanations:

Bar Codes:

Schedule SIS



6381920114200000 2011 Document Code: 420

Medicare Supplement Insurance Experience Exhibit



6381920113600000 2011 Document Code: 360

Trusted Surplus Statement



6381920114900000 2011 Document Code: 490

Actuarial Opinion on Participating and Non-Participating Policies



6381920113710000 2011 Document Code: 371

Actuarial Opinion on X-Factors



6381920114420000 2011 Document Code: 442

Separate Accounts Funding Guaranteed Minimum Benefits Actuarial Opinion



6381920114430000 2011 Document Code: 443

Synthetic Guaranteed Investment Contracts Actuarial Opinion



6381920114440000 2011 Document Code: 444

Reasonableness 1 - Assumptions



6381920114450000 2011 Document Code: 445

Reasonableness 2 - Consistency



6381920114460000 2011 Document Code: 446

Reasonableness 3 - Implied Guarantee



6381920114470000 2011 Document Code: 447

Reasonableness 4 - Ave. Market Value



6381920114480000 2011 Document Code: 448

Reasonableness 5 - Market Value



6381920114490000 2011 Document Code: 449

C-3 RBC Certifications required under C-3 Phase I



6381920114500000 2011 Document Code: 450

C-3 RBC Certifications required under C-3 Phase II



6381920114510000 2011 Document Code: 451

Actuarial Certifications related to Annuity Nonforeiture Ongoing Compliance



6381920114520000 2011 Document Code: 452

Actuarial Opin required by the Modified Guaranteed Annuity Model Reg



6381920114530000 2011 Document Code: 453

Act Cert Rel to Hedging req by Actuarial Guideline XLIII



6381920114360000 2011 Document Code: 436

Fin Off Cert Rel to Clearly Def Hedging Strat req by Act Guid XLIII



6381920114370000 2011 Document Code: 437

Mgt Cert That the Val Reflects Mgt's Intent req by Act Guid XLIII



6381920114380000 2011 Document Code: 438

Act Cert Related to the Reserves required by Actuarial Guideling XLIII



6381920114390000 2011 Document Code: 439

Actuarial Certification regarding the use of 2001 Preferred Class Tables



6381920114540000 2011 Document Code: 454

Worker's Compensation Carve-out Supplement



6381920114950000 2011 Document Code: 495

Medicare Part D Coverage Supplement



6381920113650000 2011 Document Code: 365

Approval for Relief related to five-year rotation for lead Audit Partner



6381920112240000 2011 Document Code: 224

Approval for Relief related to one-year cooling off period for inde. CPA



6381920112250000 2011 Document Code: 225

Approval for Relief related to Require. for Audit Committees



6381920112260000 2011 Document Code: 226

LTC Supplemental Interrogatories



6381920113060000 2011 Document Code: 306

Interest Sensitive Life Insurance Products Report



6381920112800000 2011 Document Code: 280

Accident and Health Policy Experience Exhibit



6381920112100000 2011 Document Code: 210

Analysis of Annuity Operations by Lines of Business



6381920115100000 2011 Document Code: 510

## **SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES (continued)**

Analysis of Increase in Annuity Reserves During the Year



2011

Document Code: 515

Supplemental Health Care Exhibit



2011

Document Code: 216

Supplemental Health Care Exhibit's Expense Allocation Report



2011

Document Code: 217

Management's Report of Internal Control over Financial Reporting



2011

Document Code: 223

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE **UNITY FINANCIAL LIFE INSURANCE COMPANY**  
**OVERFLOW PAGE FOR WRITE-INS**

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**N O N E**



63819201146500100

2011

Document Code: 465

## SCHEDULE O SUPPLEMENT

For the Year Ended December 31, 2011

(To Be Filed By March 1)

Of the **UNITY FINANCIAL LIFE INSURANCE COMPANY**

Address (City, State, Zip Code): Cincinnati, OH 45241

NAIC Group Code: NAIC Company Code: 63819 Employer's ID Number: 23-1640528

### SUPPLEMENTAL SCHEDULE O - PART 1

#### Development of Incurred Losses

(\$000 OMITTED)

#### Section A - Group Accident and Health

Year in Which Losses Were Incurred	Net Amounts Paid Policyholders				
	1 2007	2 2008	3 2009	4 2010	5 2011(a)
1. Prior .....	.....	.....	.....	.....	.....
2. 2007 .....	.....	.....	.....	.....	.....
3. 2008 .....	XXX .....	.....	.....	.....	.....
4. 2009 .....	XXX .....	XXX .....	.....	.....	.....
5. 2010 .....	XXX .....	XXX .....	XXX .....	.....	.....
6. 2011 .....	XXX .....	XXX .....	XXX .....	XXX .....	XXX .....

#### Section B - Other Accident and Health

1. Prior .....	.....	.....	.....	.....	.....
2. 2007 .....	.....	.....	.....	.....	.....
3. 2008 .....	XXX .....	.....	.....	.....	.....
4. 2009 .....	XXX .....	XXX .....	.....	.....	.....
5. 2010 .....	XXX .....	XXX .....	XXX .....	.....	.....
6. 2011 .....	XXX .....	XXX .....	XXX .....	XXX .....	XXX .....

#### Section C - Credit Accident and Health

1. Prior .....	.....	.....	.....	.....	.....
2. 2007 .....	.....	.....	.....	.....	.....
3. 2008 .....	XXX .....	.....	.....	.....	.....
4. 2009 .....	XXX .....	XXX .....	.....	.....	.....
5. 2010 .....	XXX .....	XXX .....	XXX .....	.....	.....
6. 2011 .....	XXX .....	XXX .....	XXX .....	XXX .....	XXX .....

(a) See Paragraph 9 of the Annual Audited Financial Reports in the General section of the annual statement instructions.

**SCHEDULE O SUPPLEMENT (Continued)****SUPPLEMENTAL SCHEDULE O - PART 2****Development of Incurred Losses  
(\$000 OMITTED)****Section A - Group Accident and Health**

Year in Which Losses Were Incurred	Net Amounts Paid for Cost Containment Expenses				
	1 2007	2 2008	3 2009	4 2010	5 2011
1. Prior .....	.....	.....	.....	.....	.....
2. 2007 .....	.....	.....	.....	.....	.....
3. 2008 .....	XXX .....	.....	.....	.....	.....
4. 2009 .....	XXX .....	XXX .....	.....	.....	.....
5. 2010 .....	XXX .....	XXX .....	XXX .....	.....	.....
6. 2011 .....	XXX .....	XXX .....	XXX .....	XXX .....	XXX .....

**Section B - Other Accident and Health**

1. Prior .....	.....	.....	.....	.....	.....
2. 2007 .....	.....	.....	.....	.....	.....
3. 2008 .....	XXX .....	.....	.....	.....	.....
4. 2009 .....	XXX .....	XXX .....	.....	.....	.....
5. 2010 .....	XXX .....	XXX .....	XXX .....	.....	.....
6. 2011 .....	XXX .....	XXX .....	XXX .....	XXX .....	XXX .....

**Section C - Credit Accident and Health**

1. Prior .....	.....	.....	.....	.....	.....
2. 2007 .....	.....	.....	.....	.....	.....
3. 2008 .....	XXX .....	.....	.....	.....	.....
4. 2009 .....	XXX .....	XXX .....	.....	.....	.....
5. 2010 .....	XXX .....	XXX .....	XXX .....	.....	.....
6. 2011 .....	XXX .....	XXX .....	XXX .....	XXX .....	XXX .....

**SCHEDULE O SUPPLEMENT (Continued)****SUPPLEMENTAL SCHEDULE O - PART 3****Development of Incurred Losses  
(\$000 OMITTED)****Section A - Group Accident and Health**

Year in Which Losses Were Incurred	Sum of Net Cumulative Amount Paid Policyholders and Claim Liability and Reserve Outstanding at End of Year				
	1 2007	2 2008	3 2009	4 2010	5 2011
1. 2007 .....	.....	.....	.....	XXX .....	XXX .....
2. 2008 .....	XXX .....	.....	.....	.....	XXX .....
3. 2009 .....	XXX .....	XXX .....	.....	.....	.....
4. 2010 .....	XXX .....	XXX .....	XXX .....	.....	.....
5. 2011 .....	XXX .....	XXX .....	XXX .....	XXX .....	XXX .....

**Section B - Other Accident and Health**

1. 2007 .....	.....	.....	.....	XXX .....	XXX .....
2. 2008 .....	XXX .....	.....	.....	.....	XXX .....
3. 2009 .....	XXX .....	XXX .....	.....	.....	.....
4. 2010 .....	XXX .....	XXX .....	XXX .....	.....	.....
5. 2011 .....	XXX .....				

**Section C - Credit Accident and Health**

1. 2007 .....	.....	.....	.....	XXX .....	XXX .....
2. 2008 .....	XXX .....	.....	.....	.....	XXX .....
3. 2009 .....	XXX .....	XXX .....	.....	.....	.....
4. 2010 .....	XXX .....	XXX .....	XXX .....	.....	.....
5. 2011 .....	XXX .....				

**SCHEDULE O SUPPLEMENT (Continued)****SUPPLEMENTAL SCHEDULE O - PART 4****Development of Incurred Losses**

(\$000 OMITTED)

**Section A - Group Accident and Health**

Year in Which Losses Were Incurred	Sum of Net Cumulative Amount Paid Policyholders, Cost Containment Expenses, and Claim and Cost Containment Liability and Reserve Outstanding at End of Year				
	1 2007	2 2008	3 2009	4 2010	5 2011
1. 2007 .....	.....	.....	.....	.....	.....
2. 2008 .....	XXX .....	.....	.....	.....	.....
3. 2009 .....	XXX .....	XXX .....	.....	.....	.....
4. 2010 .....	XXX .....	XXX .....	XXX .....	.....	.....
5. 2011 .....	XXX .....	XXX .....	XXX .....	XXX .....	XXX .....

**Section B - Other Accident and Health**

1. 2007 .....	.....	.....	.....	.....	.....
2. 2008 .....	XXX .....	.....	.....	.....	.....
3. 2009 .....	XXX .....	XXX .....	.....	.....	.....
4. 2010 .....	XXX .....	XXX .....	XXX .....	.....	.....
5. 2011 .....	XXX .....				

**Section C - Credit Accident and Health**

1. 2007 .....	.....	.....	.....	.....	.....
2. 2008 .....	XXX .....	.....	.....	.....	.....
3. 2009 .....	XXX .....	XXX .....	.....	.....	.....
4. 2010 .....	XXX .....	XXX .....	XXX .....	.....	.....
5. 2011 .....	XXX .....				

**SUPPLEMENTAL SCHEDULE O - PART 5**

(\$000 OMITTED)

**Reserve and Liability Methodology - Exhibits 6 and 8**

Line of Business	1 Methodology	2 Amount
1. Industrial life .....	.....	.....
2. Ordinary life .....	.....	Other .....
3. Individual annuity .....	.....	.....
4. Supplementary contracts .....	.....	.....
5. Credit life .....	.....	.....
6. Group life .....	.....	Other .....
7. Group annuities .....	.....	.....
8. Group accident and health .....	.....	.....
9. Credit accident and health .....	.....	.....
10. Other accident and health .....	.....	.....
11. TOTAL .....	.....	747

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