

Changed information feeding into the IEE from page 19

**PROPERTY AND CASUALTY COMPANIES—ASSOCIATION EDITION**

ANNUAL STATEMENT
FOR THE YEAR ENDED DECEMBER 31, 2011
 OF THE CONDITION AND AFFAIRS OF THE
GERMAN MUTUAL INSURANCE COMPANY

NAIC Group Code	0000	NAIC Company Code	17884	Employer's ID Number	34-4469685
(Current Period)		(Prior Period)			
Organized under the Laws of	Ohio		State of Domicile or Port of Entry		Ohio
Country of Domicile	United States				
Incorporated/Organized	12/28/1984		Commenced Business	06/01/1867	
Statutory Home Office	1000 WESTMORELAND AVENUE		NAPOLEON, OH 43545		
(Street and Number)		(City or Town, State and Zip Code)			
Main Administrative Office	1000 WESTMORELAND AVENUE		NAPOLEON, OH 43545	419-599-3993	
(Street and Number)		(City or Town, State and Zip Code)		(Area Code)	(Telephone Number)
Mail Address	P.O. BOX 230		NAPOLEON, OH 43545		
(Street and Number or P.O. Box)		(City or Town, State and Zip Code)			
Primary Location of Books and Records	1000 WESTMORELAND AVENUE		NAPOLEON, OH 43545	419-599-3993-208	
(Street and Number)		(City or Town, State and Zip Code)		(Area Code)	(Telephone Number)
Internet Website Address	www.heartland-ins.com				
Statutory Statement Contact	RHONDA K BOCKELMAN		419-599-3993-208		
(Name)				(Area Code)	(Telephone Number) (Extension)
rhonda.bockelman@heartland-ins.com				419-599-0109	
(E-mail Address)				(Fax Number)	

OFFICERS

Name	Title	Name	Title
PHILIP W. MENZEL	PRESIDENT	RONALD D. SANDS	SECRETARY
RHONDA K. BOCKELMAN	TREASURER		

OTHER OFFICERS

PHYLLIS A. KNAPE	VICE PRESIDENT	SCOTT C. PIPER	CHIEF OPERATING OFFICER
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DIRECTORS OR TRUSTEES

PHILIP W. MENZEL	RONALD D. SANDS	GREGORY A. EDWARDS	J. SCOTT MILLER
ALAN E. WYSE	MERLYN K. WIEMKEN	LESTER L. GERICKE	RONALD H. GERKEN
LORI B. MILLER	GENE A. ROTH		

State of OHIO

County of HENRY SS

The officers of this reporting entity, being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures Manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

PHILIP W. MENZEL
PRESIDENTRONALD D. SANDS
SECRETARYRHONDA K. BOCKELMAN
TREASURERSubscribed and sworn to before me this
13TH day of NOVEMBER, 2012

a. Is this an original filing? Yes [] No [X]
 b. If no,
 1. State the amendment number 2
 2. Date filed 11/16/2012
 3. Number of pages attached 11

MEGAN BATT NOTARY
FEBRUARY 12, 2016



ANNUAL STATEMENT FOR THE YEAR 2011 OF THE GERMAN MUTUAL INSURANCE COMPANY

EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14)

NAIC Group Code	0000	BUSINESS IN THE STATE OF Ohio				DURING THE YEAR 2011						NAIC Company Code 17884			
		Line of Business		Gross Premiums, Including Policy and Membership Fees Less Return Premiums and Premiums on Policies not Taken	3 1 Direct Premiums Written	4 2 Direct Premiums Earned	5 Dividends Paid or Credited to Policyholders on Direct Business	6 Direct Losses Paid (deducting salvage)	7 Direct Losses Incurred	8 Direct Losses Unpaid	9 Direct Defense and Cost Containment Expense Paid	10 Direct Defense and Cost Containment Expense Incurred	11 Direct Defense and Cost Containment Expense Unpaid	12 Commissions and Brokerage Expenses	
		Line of Business	Line of Business												
1.	Fire		710,394		704,053			212,990	308,507	306,784	.771			105,621	9,384
2.1	Allied lines		4,232		4,399			1,902						629	.56
2.2	Multiple peril crop														
2.3	Federal flood														
3.	Farmowners multiple peril		6,108,361		6,544,087			1,843,280	5,081,602	5,758,733	.965,215	.28,325	.26,318	.40,470	.908,191
4.	Homeowners multiple peril		8,868,411		10,030,578			3,186,733	11,089,904	11,482,626	1,829,057	13,410	.9,904	.21,814	1,318,555
5.1	Commercial multiple peril (non-liability portion)		2,547,038		2,797,574			.906,335	1,938,383	1,929,607	283,009	.68,391	.63,192	.54,661	378,694
5.2	Commercial multiple peril (liability portion)		0		0			0	0				0		
6.	Mortgage guaranty														
8.	Ocean marine														
9.	Inland marine		409,968		457,966			141,383	101,381	105,368	3,988				.60,954
10.	Financial guaranty														5,415
11.	Medical professional liability														
12.	Earthquake		43,237		45,530			16,223							.6,428
13.	Group accident and health (b) .....														.571
14.	Credit A & H (group and individual)														
15.1	Collectively renewable A & H (b)														
15.2	Non-cancelable A & H (b)														
15.3	Guaranteed renewable A & H (b)														
15.4	Non-renewable for stated reasons only (b)														
15.5	Other accident only														
15.6	Medicare Title XVIII exempt from state taxes or fees														
15.7	All other A & H (b)														
15.8	Federal employees health benefits program premium (b)														
16.	Workers' compensation														
17.1	Other liability - Occurrence		437,140		448,057			23,818	179,562	1,064,011	1,538,401	.5,391	.5,391	1,708	.64,994
17.2	Other Liability - Claims-Made .....														.5,774
17.3	Excess workers' compensation														
18.	Products liability		41,611		50,820			14,235	.500	8,500	.18,000	10,201	.10,200		.6,187
19.1	Private passenger auto no-fault (personal injury protection) .....							.0							.550
19.2	Other private passenger auto liability		5,542,750		5,776,969			1,045,072	4,093,164	3,815,319	4,240,789	.128,112	.137,847	.172,363	.824,096
19.3	Commercial auto no-fault (personal injury protection) .....														.73,215
19.4	Other commercial auto liability		410,003		440,060			.135,862	.107,810	.112,127	.91,554	.3,626	.3,626		.60,959
21.1	Private passenger auto physical damage		5,221,844		5,364,468			1,038,574	3,711,674	3,784,529	.46,312	.75	.75	.2,163	.776,384
21.2	Commercial auto physical damage		332,771		351,861			.112,848	.94,519	.91,472	.458				.49,476
22.	Aircraft (all perils) .....														.4,396
23.	Fidelity														
24.	Surety														
26.	Burglary and theft .....		.9,397		9,442			3,230							.1,397
27.	Boiler and machinery .....														.124
28.	Credit														
30.	Warranty														
34.	Aggregate write-ins for other lines of business		0		0			.0	0	0	.0	.0	.0		.0
35.	TOTALS (a)		30,687,157		33,025,864			8,682,485	26,707,006	28,459,076	9,017,554	257,531	256,553	293,179	4,562,565
	DETAILS OF WRITE-INS														405,353
3401.	.....													
3402.	.....													
3403.	.....													
3498.	Summary of remaining write-ins for Line 34 from overflow page		0		0			0	0	0	.0	.0	.0		.0
3499.	Totals (Lines 3401 through 3403 plus 3498) (Line 34 above)		0		0			0	0	0	.0	.0	.0		.0

(a) Finance and service charges not included in Lines 1 to 35 \$

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products and number of persons insured under indemnity only products



ANNUAL STATEMENT FOR THE YEAR 2011 OF THE GERMAN MUTUAL INSURANCE COMPANY

EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14)

NAIC Group Code	0000	BUSINESS IN THE STATE OF Consolidated				DURING THE YEAR 2011				NAIC Company Code 17884			
		Line of Business		Gross Premiums, Including Policy and Membership Fees Less Return Premiums and Premiums on Policies not Taken	3	4	5	6	7	8	9	10	11
		1 Direct Premiums Written	2 Direct Premiums Earned	Dividends Paid or Credited to Policyholders on Direct Business	Direct Unearned Premium Reserves	Direct Losses Paid (deducting salvage)	Direct Losses Incurred	Direct Losses Unpaid	Direct Defense and Cost Containment Expense Paid	Direct Defense and Cost Containment Expense Incurred	Direct Defense and Cost Containment Expense Unpaid	Commissions and Brokerage Expenses	Taxes, Licenses and Fees
1.	Fire	710,394	704,053	.0	212,990	.308,507	.306,784	.771	.0	0	0	105,621	9,384
2.1	Allied lines	4,232	4,399	.0	1,902	0	0	0	.0	0	0	0	.56
2.2	Multiple peril crop	0	0	.0	0	0	0	0	.0	0	0	0	0
2.3	Federal flood	0	0	.0	0	0	0	0	.0	0	0	0	0
3.	Farmowners multiple peril	6,108,361	6,544,087	.0	1,843,280	.5,081,602	.5,758,733	.965,215	.28,325	.26,318	.40,470	.908,191	.80,687
4.	Homeowners multiple peril	8,868,411	10,030,578	.0	3,186,733	.11,089,904	.11,482,626	.1,829,057	.13,410	.9,904	.21,814	1,318,555	.117,145
5.1	Commercial multiple peril (non-liability portion)	2,547,038	2,797,574	.0	.906,335	.1,938,383	.1,929,607	.283,009	.68,391	.63,192	.54,661	378,694	.33,644
5.2	Commercial multiple peril (liability portion)	0	0	.0	0	0	0	0	.0	0	0	0	0
6.	Mortgage guaranty	0	0	.0	0	0	0	0	.0	0	0	0	0
8.	Ocean marine	0	0	.0	0	0	0	0	.0	0	0	0	0
9.	Inland marine	409,968	457,966	.0	141,383	.101,381	.105,368	.3,988	.0	0	0	.60,954	5,415
10.	Financial guaranty	0	0	.0	0	0	0	0	.0	0	0	0	0
11.	Medical professional liability	0	0	.0	0	0	0	0	.0	0	0	0	0
12.	Earthquake	43,237	.45,530	.0	16,223	0	0	0	.0	0	0	6,428	.571
13.	Group accident and health (b)	0	0	.0	0	0	0	0	.0	0	0	0	0
14.	Credit A & H (group and individual)	0	0	.0	0	0	0	0	.0	0	0	0	0
15.1	Collectively renewable A & H (b)	0	0	.0	0	0	0	0	.0	0	0	0	0
15.2	Non-cancelable A & H (b)	0	0	.0	0	0	0	0	.0	0	0	0	0
15.3	Guaranteed renewable A & H (b)	0	0	.0	0	0	0	0	.0	0	0	0	0
15.4	Non-renewable for stated reasons only (b)	0	0	.0	0	0	0	0	.0	0	0	0	0
15.5	Other accident only	0	0	.0	0	0	0	0	.0	0	0	0	0
15.6	Medicare Title XVIII exempt from state taxes or fees	0	0	.0	0	0	0	0	.0	0	0	0	0
15.7	All other A & H (b)	0	0	.0	0	0	0	0	.0	0	0	0	0
15.8	Federal employees health benefits program premium (b)	0	0	.0	0	0	0	0	.0	0	0	0	0
16.	Workers' compensation	0	0	.0	0	0	0	0	.0	0	0	0	0
17.1	Other liability - Occurrence	437,140	.448,057	.0	23,818	.179,562	.1,064,011	.1,538,401	.5,391	.5,391	.1,708	.64,994	.5,774
17.2	Other Liability - Claims-Made	0	0	.0	0	0	0	0	.0	0	0	0	0
17.3	Excess workers' compensation	0	0	.0	0	0	0	0	.0	0	0	0	0
18.	Products liability	41,611	.50,820	.0	14,235	.500	.8,500	.18,000	.10,201	.10,200	.0	.6,187	.550
19.1	Private passenger auto no-fault (personal injury protection)	0	0	.0	0	0	0	0	.0	0	0	0	0
19.2	Other private passenger auto liability	5,542,750	.5,776,969	.0	1,045,072	.4,093,164	.3,815,319	.4,240,789	.128,112	.137,847	.172,363	.824,096	.73,215
19.3	Commercial auto no-fault (personal injury protection)	0	0	.0	0	0	0	0	.0	0	0	0	0
19.4	Other commercial auto liability	410,003	.440,060	.0	.135,862	.107,810	.112,127	.91,554	.3,626	.3,626	.0	.60,959	.5,416
21.1	Private passenger auto physical damage	5,221,844	.5,364,468	.0	1,038,574	.3,711,674	.3,784,529	.46,312	.75	.75	.2,163	.776,384	.68,976
21.2	Commercial auto physical damage	332,771	.351,861	.0	.112,848	.94,519	.91,472	.458	.0	.0	.0	.49,476	.4,396
22.	Aircraft (all perils)	0	0	.0	0	0	0	0	.0	0	0	0	0
23.	Fidelity	0	0	.0	0	0	0	0	.0	0	0	0	0
24.	Surety	0	0	.0	0	0	0	0	.0	0	0	0	0
26.	Burglary and theft .....	.9,397	.9,442	.0	.3,230	0	0	0	.0	0	0	0	.1,397
27.	Boiler and machinery	0	0	.0	0	0	0	0	.0	0	0	0	0
28.	Credit	0	0	.0	0	0	0	0	.0	0	0	0	0
30.	Warranty	0	0	.0	0	0	0	0	.0	0	0	0	0
34.	Aggregate write-ins for other lines of business	0	0	.0	0	0	0	0	.0	0	0	0	0
35.	TOTALS (a)	30,687,157	33,025,864	0	8,682,485	26,707,006	28,459,076	9,017,554	257,531	256,553	293,179	4,562,565	405,353
DETAILS OF WRITE-INS													
3401.													
3402.													
3403.													
3498.	Summary of remaining write-ins for Line 34 from overflow page	0	0	.0	0	0	0	0	0	0	0	0	0
3499.	Totals (Lines 3401 through 3403 plus 3498) (Line 34 above)	0	0	0	0	0	0	0	0	0	0	0	0

(a) Finance and service charges not included in Lines 1 to 35 \$ 0 .

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products

0 and number of persons insured under indemnity only products

0