



LIFE AND ACCIDENT AND HEALTH COMPANIES - ASSOCIATION EDITION

## ANNUAL STATEMENT

FOR THE YEAR ENDED DECEMBER 31, 2011  
OF THE CONDITION AND AFFAIRS OF THE

## **Motorists Life Insurance Company**

NAIC Group Code 0291 NAIC Company Code 66311 Employer's ID Number 31-0717055  
(Current) (Prior)

Organized under the Laws of Ohio, State of Domicile or Port of Entry OH

Country of Domicile United States of America

Incorporated/Organized 10/27/1965 Commenced Business 01/24/1967

Statutory Home Office \_\_\_\_\_ 471 East Broad Street \_\_\_\_\_, \_\_\_\_\_ Columbus, OH 43215  
(Street and Number) \_\_\_\_\_ (City or Town, State and Zip Code)

Main Administrative Office 471 East Broad Street  
(Street and Number)  
Columbus, OH 43215 614-225-8211

(City or Town, State and Zip Code) (Area Code) (Telephone Number)

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(Street and Number or P.O. Box) (City or Town, State and Zip Code)

Primary Location of Books and Records      471 East Broad Street  
(Street and Number)  
Columbus, OH 43215,      614-225-8211  
(City, State, Zip Code)      (Area Code) (Phone Number)

Statutory Statement Contact Peter Alan Hitchcock, 614-225-1477  
(Name) (Area Code) (Telephone Number)

ANSWER

## OFFICERS

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CHIIEB

**OTHER** Peter Alan Hitchcock, Vice President Charles Arthur Wickert, Vice President

## DIRECTORS OR TRUSTEES

John Jacob Bishop Susan Elizabeth Haack Michael Lee Wiseman

State of Ohio County of Franklin SS:

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

John J. Bishop  
Chairman, President, & CEO

Susan E. Haack  
Secretary

Michael L. Wiseman  
Treasurer

Subscribed and sworn to before me this  
20th day of February, 2012

a. Is this an original filing? ..... Yes [  ] No [  ]  
b. If no,  
1. State the amendment number.....  
2. Date filed .....  
3. Number of pages attached.....

## ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY

## ASSETS

	Current Year			Prior Year
	1 Assets	2 Nonadmitted Assets	3 Net Admitted Assets (Cols. 1 - 2)	4 Net Admitted Assets
1. Bonds (Schedule D) .....	361,562,390		361,562,390	336,502,357
2. Stocks (Schedule D):				
2.1 Preferred stocks .....				
2.2 Common stocks .....	10,661,217		10,661,217	10,512,323
3. Mortgage loans on real estate (Schedule B):				
3.1 First liens .....				
3.2 Other than first liens .....				
4. Real estate (Schedule A):				
4.1 Properties occupied by the company (less \$ encumbrances) .....				
4.2 Properties held for the production of income (less \$ <span style="float: right;">encumbrances) .....</span>				
4.3 Properties held for sale (less \$ encumbrances) .....				
5. Cash (\$ <span style="float: right;">1,493,790</span> , Schedule E - Part 1), cash equivalents (\$ <span style="float: right;">, Schedule E - Part 2) and short-term         investments (\$ <span style="float: right;">3,986,824</span> , Schedule DA) .....</span>	5,480,615		5,480,615	3,830,058
6. Contract loans (including \$ <span style="float: right;"> premium notes) .....</span>	11,228,165	81,870	11,146,295	10,491,627
7. Derivatives (Schedule DB) .....				
8. Other invested assets (Schedule BA) .....	91,412	91,412		
9. Receivables for securities .....	416		416	17,899
10. Securities lending reinvested collateral assets (Schedule DL) .....				
11. Aggregate write-ins for invested assets .....				
12. Subtotals, cash and invested assets (Lines 1 to 11) .....	389,024,214	173,282	388,850,932	361,354,263
13. Title plants less \$ <span style="float: right;"> charged off (for Title insurers         only) .....</span>				
14. Investment income due and accrued .....	3,487,482		3,487,482	2,940,255
15. Premiums and considerations:				
15.1 Uncollected premiums and agents' balances in the course of collection .....	(584,659)	28,317	(612,976)	(497,179)
15.2 Deferred premiums and agents' balances and installments booked but deferred and not yet due (including \$ <span style="float: right;">             earned but unbilled premiums) .....</span>	18,754,098	1,164,453	17,589,645	17,299,574
15.3 Accrued retrospective premiums .....				
16. Reinsurance:				
16.1 Amounts recoverable from reinsurers .....	680,360		680,360	431,007
16.2 Funds held by or deposited with reinsured companies .....				
16.3 Other amounts receivable under reinsurance contracts .....	299,306		299,306	232,851
17. Amounts receivable relating to uninsured plans .....				
18.1 Current federal and foreign income tax recoverable and interest thereon .....				6,255
18.2 Net deferred tax asset .....	8,418,160	932,785	7,485,375	6,004,721
19. Guaranty funds receivable or on deposit .....	196,131		196,131	168,999
20. Electronic data processing equipment and software .....				
21. Furniture and equipment, including health care delivery assets (\$ <span style="float: right;"> ) .....</span>	115,854	115,854		
22. Net adjustment in assets and liabilities due to foreign exchange rates .....				
23. Receivables from parent, subsidiaries and affiliates .....	60,338		60,338	11,132
24. Health care (\$ <span style="float: right;"> ) and other amounts receivable .....</span>	838	838		
25. Aggregate write-ins for other than invested assets .....	25,005	11,456	13,549	4,905
26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25) .....	420,477,127	2,426,985	418,050,143	387,956,782
27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts .....				
28. Total (Lines 26 and 27) .....	420,477,127	2,426,985	418,050,143	387,956,782
<b>DETAILS OF WRITE-INS</b>				
1101. .....				
1102. .....				
1103. .....				
1198. Summary of remaining write-ins for Line 11 from overflow page .....				
1199. Totals (Lines 1101 thru 1103 plus 1198)(Line 11 above) .....				
2501. Miscellaneous Receivable .....	13,549		13,549	4,905
2502. Policy Liens .....	11,456	11,456		
2503. .....				
2598. Summary of remaining write-ins for Line 25 from overflow page .....				
2599. Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above) .....	25,005	11,456	13,549	4,905

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**LIABILITIES, SURPLUS AND OTHER FUNDS**

	1 Current Year	2 Prior Year
1. Aggregate reserve for life contracts \$ ..... 351,306,715 (Exh. 5, Line 9999999) less \$ ..... included in Line 6.3 (including \$ ..... Modco Reserve) .....	351,306,715	325,828,365
2. Aggregate reserve for accident and health contracts (Exhibit 6, Line 17, Col. 1) (including \$ ..... Modco Reserve) .....		
3. Liability for deposit-type contracts (Exhibit 7, Line 14, Col. 1) (including \$ ..... Modco Reserve) .....	561,446	556,837
4. Contract claims:		
4.1 Life (Exhibit 8, Part 1, Line 4.4, Col. 1 less sum of Cols. 9, 10 and 11) .....	2,199,986	2,283,446
4.2 Accident and health (Exhibit 8, Part 1, Line 4.4, sum of Cols. 9, 10 and 11) .....		
5. Policyholders' dividends \$ ..... and coupons \$ ..... due and unpaid (Exhibit 4, Line 10) .....		
6. Provision for policyholders' dividends and coupons payable in following calendar year - estimated amounts:		
6.1 Dividends apportioned for payment (including \$ ..... Modco) .....	892,810	1,008,086
6.2 Dividends not yet apportioned (including \$ ..... Modco) .....		
6.3 Coupons and similar benefits (including \$ ..... Modco) .....		
7. Amount provisionally held for deferred dividend policies not included in Line 6 .....		
8. Premiums and annuity considerations for life and accident and health contracts received in advance less \$ ..... discount; including \$ ..... accident and health premiums (Exhibit 1, Part 1, Col. 1, sum of lines 4 and 14) .....	128,768	138,404
9. Contract liabilities not included elsewhere:		
9.1 Surrender values on canceled contracts .....		
9.2 Provision for experience rating refunds, including the liability of \$ ..... accident and health experience rating refunds of which \$ ..... is for medical loss ratio rebate per the Public Health Service Act .....		
9.3 Other amounts payable on reinsurance including \$ ..... assumed and \$ ..... ceded .....		
9.4 Interest maintenance reserve (IMR, Line 6) .....	2,505,484	2,369,485
10. Commissions to agents due or accrued-life and annuity contracts \$ ..... 541,380 accident and health \$ ..... and deposit-type contract funds \$ .....	541,380	410,588
11. Commissions and expense allowances payable on reinsurance assumed .....		
12. General expenses due or accrued (Exhibit 2, Line 12, Col. 6) .....	607,561	540,789
13. Transfers to Separate Accounts due or accrued (net) (including \$ ..... accrued for expense allowances recognized in reserves, net of reinsured allowances) .....		
14. Taxes, licenses and fees due or accrued, excluding federal income taxes (Exhibit 3, Line 9, Col. 5) .....	538,220	512,353
15.1 Current federal and foreign income taxes including \$ ..... 263,428 on realized capital gains (losses) .....	350,022	
15.2 Net deferred tax liability .....		
16. Unearned investment income .....	366,401	343,097
17. Amounts withheld or retained by company as agent or trustee .....	395,708	348,424
18. Amounts held for agents' account, including \$ ..... agents' credit balances .....		
19. Remittances and items not allocated .....	521,067	390,804
20. Net adjustment in assets and liabilities due to foreign exchange rates .....		
21. Liability for benefits for employees and agents if not included above .....		
22. Borrowed money \$ ..... and interest thereon \$ .....		
23. Dividends to stockholders declared and unpaid .....		
24. Miscellaneous liabilities:		
24.01 Asset valuation reserve (AVR, Line 16, Col. 7) .....	2,916,517	2,648,885
24.02 Reinsurance in unauthorized companies .....		
24.03 Funds held under reinsurance treaties with unauthorized reinsurers .....		
24.04 Payable to parent, subsidiaries and affiliates .....	647,323	838,164
24.05 Drafts outstanding .....		
24.06 Liability for amounts held under uninsured plans .....		
24.07 Funds held under coinsurance .....		
24.08 Derivatives .....		
24.09 Payable for securities .....		
24.10 Payable for securities lending .....		
24.11 Capital notes \$ ..... and interest thereon \$ .....		
25. Aggregate write-ins for liabilities .....	51,227	52,409
26. Total Liabilities excluding Separate Accounts business (Lines 1 to 25) .....	364,530,636	338,270,135
27. From Separate Accounts Statement .....		
28. Total Liabilities (Lines 26 and 27) .....	364,530,636	338,270,135
29. Common capital stock .....	1,200,000	1,200,000
30. Preferred capital stock .....		
31. Aggregate write-ins for other than special surplus funds .....		
32. Surplus notes .....		
33. Gross paid in and contributed surplus (Page 3, Line 33, Col. 2 plus Page 4, Line 51.1, Col. 1) .....	20,768,060	20,768,060
34. Aggregate write-ins for special surplus funds .....	283,376	12,969
35. Unassigned funds (surplus) .....	31,268,069	27,705,617
36. Less treasury stock, at cost:		
36.1 ..... shares common (value included in Line 29 \$ ..... ) .....		
36.2 ..... shares preferred (value included in Line 30 \$ ..... ) .....		
37. Surplus (Total Lines 31+32+33+34+35-36) (including \$ ..... in Separate Accounts Statement) .....	52,319,505	48,486,646
38. Totals of Lines 29, 30 and 37 (Page 4, Line 55) .....	53,519,505	49,686,646
39. Totals of Lines 28 and 38 (Page 2, Line 28, Col. 3) .....	418,050,141	387,956,782
<b>DETAILS OF WRITE-INS</b>		
2501. Interest Due On Death Claims .....	51,219	51,957
2502. Miscellaneous Payable .....	8	452
2503. .....		
2598. Summary of remaining write-ins for Line 25 from overflow page .....		
2599. Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above) .....	51,227	52,409
3101. .....		
3102. .....		
3103. .....		
3198. Summary of remaining write-ins for Line 31 from overflow page .....		
3199. Totals (Lines 3101 thru 3103 plus 3198)(Line 31 above) .....		
3401. Surplus from additional admissible DTA .....	283,376	12,969
3402. .....		
3403. .....		
3498. Summary of remaining write-ins for Line 34 from overflow page .....		
3499. Totals (Lines 3401 thru 3403 plus 3498)(Line 34 above) .....	283,376	12,969

**ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**SUMMARY OF OPERATIONS**

	1 Current Year	2 Prior Year
1. Premiums and annuity considerations for life and accident and health contracts (Exhibit 1, Part 1, Line 20.4, Col. 1, less Col. 11) .....	59,294,932	54,889,124
2. Considerations for supplementary contracts with life contingencies .....	1,000,736	621,102
3. Net investment income (Exhibit of Net Investment Income, Line 17) .....	17,120,764	15,722,447
4. Amortization of interest maintenance reserve (IMR, Line 5) .....	455,488	369,530
5. Separate Accounts net gain from operations excluding unrealized gains or losses .....		
6. Commissions and expense allowances on reinsurance ceded (Exhibit 1, Part 2, Line 26.1, Col. 1) .....	3,123,808	2,871,811
7. Reserve adjustments on reinsurance ceded .....		
8. Miscellaneous Income:		
8.1 Income from fees associated with investment management, administration and contract guarantees from Separate Accounts .....		
8.2 Charges and fees for deposit-type contracts .....		
8.3 Aggregate write-ins for miscellaneous income .....	1,426	2,680
9. Total (Lines 1 to 8.3) .....	80,997,154	74,476,694
10. Death benefits .....	14,327,708	13,791,687
11. Matured endowments (excluding guaranteed annual pure endowments) .....	37,000	22,000
12. Annuity benefits (Exhibit 8, Part 2, Line 6.4, Cols. 4 + 8) .....	2,727,780	4,198,587
13. Disability benefits and benefits under accident and health contracts .....	242,742	227,679
14. Coupons, guaranteed annual pure endowments and similar benefits .....		
15. Surrender benefits and withdrawals for life contracts .....	14,281,102	12,580,841
16. Group conversions .....		
17. Interest and adjustments on contract or deposit-type contract funds .....	74,054	95,760
18. Payments on supplementary contracts with life contingencies .....	979,082	963,014
19. Increase in aggregate reserves for life and accident and health contracts .....	25,478,350	21,472,857
20. Totals (Lines 10 to 19) .....	58,147,818	53,352,425
21. Commissions on premiums, annuity considerations, and deposit-type contract funds (direct business only) (Exhibit 1, Part 2, Line 31, Col. 1) .....	9,483,555	10,678,701
22. Commissions and expense allowances on reinsurance assumed (Exhibit 1, Part 2, Line 26.2, Col. 1) .....	7,902,827	7,783,969
23. General insurance expenses (Exhibit 2, Line 10, Cols. 1, 2, 3 and 4) .....	1,416,485	1,327,617
24. Insurance taxes, licenses and fees, excluding federal income taxes (Exhibit 3, Line 7, Cols. 1 + 2 + 3) .....	(20,146)	(632,967)
25. Increase in loading on deferred and uncollected premiums .....		
26. Net transfers to or (from) Separate Accounts net of reinsurance .....	(241)	8,950
27. Aggregate write-ins for deductions .....		
28. Totals (Lines 20 to 27) .....	76,930,298	72,518,694
29. Net gain from operations before dividends to policyholders and federal income taxes (Line 9 minus Line 28) .....	4,066,857	1,958,000
30. Dividends to policyholders .....	863,457	989,119
31. Net gain from operations after dividends to policyholders and before federal income taxes (Line 29 minus Line 30) .....	3,203,400	968,881
32. Federal and foreign income taxes incurred (excluding tax on capital gains) .....	386,874	325,856
33. Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) (Line 31 minus Line 32) .....	2,816,526	643,025
34. Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax of \$ 159,697 (excluding taxes of \$ 304,706 transferred to the IMR) .....	(912,540)	336,816
35. Net income (Line 33 plus Line 34) .....	1,903,985	979,841
<b>CAPITAL AND SURPLUS ACCOUNT</b>		
36. Capital and surplus, December 31, prior year (Page 3, Line 38, Col. 2) .....	49,686,647	44,497,300
37. Net income (Line 35) .....	1,903,985	979,841
38. Change in net unrealized capital gains (losses) less capital gains tax of \$ (552,537) .....	1,188,084	925,941
39. Change in net unrealized foreign exchange capital gain (loss) .....		
40. Change in net deferred income tax .....	1,860,902	(1,414,713)
41. Change in nonadmitted assets .....	(1,135,857)	5,586,556
42. Change in liability for reinsurance in unauthorized companies .....		
43. Change in reserve on account of change in valuation basis, (increase) or decrease (Exh. 5A, Line 9999999, Col. 4) .....		
44. Change in asset valuation reserve .....	(267,632)	(901,248)
45. Change in treasury stock (Page 3, Lines 36.1 and 36.2, Col. 2 minus Col. 1) .....		
46. Surplus (contributed to) withdrawn from Separate Accounts during period .....		
47. Other changes in surplus in Separate Accounts Statement .....		
48. Change in surplus notes .....		
49. Cumulative effect of changes in accounting principles .....		
50. Capital changes:		
50.1 Paid in .....		
50.2 Transferred from surplus (Stock Dividend) .....		
50.3 Transferred to surplus .....		
51. Surplus adjustment:		
51.1 Paid in .....		
51.2 Transferred to capital (Stock Dividend) .....		
51.3 Transferred from capital .....		
51.4 Change in surplus as a result of reinsurance .....		
52. Dividends to stockholders .....		
53. Aggregate write-ins for gains and losses in surplus .....	283,376	12,969
54. Net change in capital and surplus for the year (Lines 37 through 53) .....	3,832,858	5,189,347
55. Capital and surplus, December 31, current year (Lines 36 + 54) (Page 3, Line 38) .....	53,519,505	49,686,647
<b>DETAILS OF WRITE-INS</b>		
08.301. Miscellaneous Income .....	1,426	2,680
08.302. .....		
08.303. .....		
08.398. Summary of remaining write-ins for Line 8.3 from overflow page .....		
08.399. Totals (Lines 08.301 thru 08.303 plus 08.398)(Line 8.3 above) .....	1,426	2,680
2701. Interest on Premium Tax Payment .....	(241)	8,750
2702. Penalties and Assessments .....		200
2703. .....		
2798. Summary of remaining write-ins for Line 27 from overflow page .....		
2799. Totals (Lines 2701 thru 2703 plus 2798)(Line 27 above) .....	(241)	8,950
5301. Change in additional admissible DTA .....	283,376	12,969
5302. Correction of error in previously issued Financial Statements .....		
5303. .....		
5398. Summary of remaining write-ins for Line 53 from overflow page .....		
5399. Totals (Lines 5301 thru 5303 plus 5398)(Line 53 above) .....	283,376	12,969

**ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**CASH FLOW**

	1 Current Year	2 Prior Year
<b>Cash from Operations</b>		
1. Premiums collected net of reinsurance .....	60,131,903	54,793,173
2. Net investment income .....	17,235,073	16,390,521
3. Miscellaneous income .....	3,058,779	2,950,548
4. Total (Lines 1 through 3) .....	80,425,755	74,134,241
5. Benefit and loss related payments .....	33,011,524	30,595,117
6. Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts .....		
7. Commissions, expenses paid and aggregate write-ins for deductions .....	18,510,944	19,943,321
8. Dividends paid to policyholders .....	978,732	1,168,086
9. Federal and foreign income taxes paid (recovered) net of \$ .....	37,210	495,000
10. Total (Lines 5 through 9) .....	52,996,200	51,843,403
11. Net cash from operations (Line 4 minus Line 10) .....	27,429,556	22,290,838
<b>Cash from Investments</b>		
12. Proceeds from investments sold, matured or repaid:		
12.1 Bonds .....	85,817,185	86,358,650
12.2 Stocks .....	1,175,366	1,132,750
12.3 Mortgage loans .....		
12.4 Real estate .....		
12.5 Other invested assets .....		
12.6 Net gains or (losses) on cash, cash equivalents and short-term investments .....		
12.7 Miscellaneous proceeds .....		
12.8 Total investment proceeds (Lines 12.1 to 12.7) .....	86,992,551	87,491,400
13. Cost of investments acquired (long-term only):		
13.1 Bonds .....	110,945,694	108,801,915
13.2 Stocks .....	1,296,518	2,064,358
13.3 Mortgage loans .....		
13.4 Real estate .....		
13.5 Other invested assets .....		
13.6 Miscellaneous applications .....		17,899
13.7 Total investments acquired (Lines 13.1 to 13.6) .....	112,242,212	110,884,172
14. Net increase (decrease) in contract loans and premium notes .....	675,930	1,358,481
15. Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14) .....	(25,925,591)	(24,751,253)
<b>Cash from Financing and Miscellaneous Sources</b>		
16. Cash provided (applied):		
16.1 Surplus notes, capital notes .....		
16.2 Capital and paid in surplus, less treasury stock .....		
16.3 Borrowed funds .....		
16.4 Net deposits on deposit-type contracts and other insurance liabilities .....	418,800	1,976,167
16.5 Dividends to stockholders .....		
16.6 Other cash provided (applied) .....	(272,207)	(447,447)
17. Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) .....	146,592	1,528,720
<b>RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS</b>		
18. Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) .....	1,650,556	(931,695)
19. Cash, cash equivalents and short-term investments:		
19.1 Beginning of year .....	3,830,060	4,761,755
19.2 End of year (Line 18 plus Line 19.1) .....	5,480,617	3,830,060

Note: Supplemental disclosures of cash flow information for non-cash transactions:

**ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

	1 Total	2 Industrial Life	Ordinary			6 Credit Life (Group and Individual)	Group		Accident and Health			12 Aggregate of All Other Lines of Business
			3 Life Insurance	4 Individual Annuities	5 Supplementary Contracts		7 Life Insurance (a)	8 Annuities	9 Group	10 Credit (Group and Individual)	11 Other	
1. Premiums and annuity considerations for life and accident and health contracts	59,294,932		41,122,174	18,331,237				(158,479)				
2. Considerations for supplementary contracts with life contingencies	1,000,736				1,000,736							
3. Net investment income	17,120,764		9,821,351	6,868,446	424,661			6,307				
4. Amortization of Interest Maintenance Reserve (IMR)	455,488		292,853	152,362	12,035			(1,762)				
5. Separate Accounts net gain from operations excluding unrealized gains or losses												
6. Commissions and expense allowances on reinsurance ceded	3,123,808		3,123,808									
7. Reserve adjustments on reinsurance ceded												
8. Miscellaneous Income:												
8.1 Fees associated with income from investment management, administration and contract guarantees from Separate Accounts												
8.2 Charges and fees for deposit-type contracts												
8.3 Aggregate write-ins for miscellaneous income	1,426		1,036	390								
9. Totals (Lines 1 to 8.3)	80,997,154		54,361,222	25,352,434	1,437,432			(153,934)				
10. Death benefits	14,327,708		14,216,637					111,070				
11. Matured endowments (excluding guaranteed annual pure endowments)	37,000		37,000									
12. Annuity benefits	2,727,780			2,727,780								
13. Disability benefits and benefits under accident and health contracts	242,742		234,049					8,693				
14. Coupons, guaranteed annual pure endowments and similar benefits												
15. Surrender benefits and withdrawals for life contracts	14,281,102		5,148,352	9,132,750								
16. Group conversions				(3,914)					3,914			
17. Interest and adjustments on contract or deposit-type contract funds	74,054		32,421	28,915	12,662			56				
18. Payments on supplementary contracts with life contingencies	979,082				979,082							
19. Increase in aggregate reserves for life and accident and health contracts	25,478,350		13,710,988	11,295,020	496,302			(23,959)				
20. Totals (Lines 10 to 19)	58,147,818		33,375,533	23,184,465	1,488,046			99,774				
21. Commissions on premiums, annuity considerations and deposit-type contract funds (direct business only)	9,483,555		8,511,256	949,959	22,100			239				
22. Commissions and expense allowances on reinsurance assumed												
23. General insurance expenses	7,902,827		7,669,086	219,851	13,307			584				
24. Insurance taxes, licenses and fees, excluding federal income taxes	1,416,485		1,366,685	36,247	1,269			12,283				
25. Increase in loading on deferred and uncollected premiums	(20,146)			(20,146)								
26. Net transfers to or (from) Separate Accounts net of reinsurance												
27. Aggregate write-ins for deductions	(241)		(478)	232	5							
28. Totals (Lines 20 to 27)	76,930,298		50,901,937	24,390,754	1,524,727			112,881				
29. Net gain from operations before dividends to policyholders and federal income taxes (Line 9 minus Line 28)	4,066,856		3,459,285	961,681	(87,295)			(266,814)				
30. Dividends to policyholders	863,457		863,457									
31. Net gain from operations after dividends to policyholders and before federal income taxes (Line 29 minus Line 30)	3,203,400		2,595,828	961,681	(87,295)			(266,814)				
32. Federal income taxes incurred (excluding tax on capital gains)	386,874		313,400	106,285	5,307			(38,117)				
33. Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) (Line 31 minus Line 32)	2,816,526		2,282,429	855,396	(92,602)			(228,697)				
<b>DETAILS OF WRITE-INS</b>												
08.301. Miscellaneous Income	1,426		1,036	390								
08.302.												
08.303.												
08.398. Summary of remaining write-ins for Line 8.3 from overflow page												
08.399. Totals (Lines 08.301 thru 08.303 plus 08.398) (Line 8.3 above)	1,426		1,036	390								
2701. Miscellaneous Deductions	(241)		(478)	232	5							
2702.												
2703.												
2798. Summary of remaining write-ins for Line 27 from overflow page												
2799. Totals (Lines 2701 thru 2703 plus 2798) (Line 27 above)	(241)		(478)	232	5							

(a) Includes the following amounts for FEGLI/SGLI: Line 1 ..... , Line 10 ..... , Line 16 ..... , Line 23 ..... , Line 24 .....

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**ANALYSIS OF INCREASE IN RESERVES DURING THE YEAR**

	1 Total	2 Industrial Life	Ordinary			6 Credit Life (Group and Individual)	Group				
			3 Life Insurance	4 Individual Annuities	5 Supplementary Contracts		7 Life Insurance	8 Annuities			
Involving Life or Disability Contingencies (Reserves)											
(Net of Reinsurance Ceded)											
1. Reserve December 31, prior year .....	325,828,364		172,297,717	145,965,471	7,468,078			97,098			
2. Tabular net premiums or considerations .....	63,355,957		44,119,071	18,331,237	1,000,736			(95,087)			
3. Present value of disability claims incurred .....	40,021		12,561		XXX			27,460			
4. Tabular interest .....	13,914,014		8,128,440	5,419,887	363,961			1,726			
5. Tabular less actual reserve released .....	(330,012)		200,795	(595,574)	110,687			(45,920)			
6. Increase in reserve on account of change in valuation basis .....											
7. Other increases (net) .....											
8. Totals (Lines 1 to 7) .....	402,808,344		224,758,584	169,121,021	8,943,462			(14,723)			
9. Tabular cost .....	28,020,399		28,116,955		XXX			(96,556)			
10. Reserves released by death .....	1,174,701		1,174,701	XXX	XXX			XXX			
11. Reserves released by other terminations (net) .....	9,224,175		9,224,175								
12. Annuity, supplementary contract and disability payments involving life contingencies .....	13,082,354		234,049	11,860,530	979,082			8,693			
13. Net transfers to or (from) Separate Accounts .....											
14. Total Deductions (Lines 9 to 13) .....	51,501,629		38,749,880	11,860,530	979,082			(87,863)			
15. Reserve December 31, current year	351,306,715		186,008,704	157,260,491	7,964,380			73,140			

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**EXHIBIT OF NET INVESTMENT INCOME**

	1 Collected During Year	2 Earned During Year
1. U.S. Government bonds .....	(a) 4,569,265	4,436,244
1.1 Bonds exempt from U.S. tax .....	(a)	
1.2 Other bonds (unaffiliated) .....	(a) 11,456,948	12,127,392
1.3 Bonds of affiliates .....	(a)	
2.1 Preferred stocks (unaffiliated) .....	(b)	
2.11 Preferred stocks of affiliates .....	(b)	
2.2 Common stocks (unaffiliated) .....	224,992	234,795
2.21 Common stocks of affiliates .....		
3. Mortgage loans .....	(c)	
4. Real estate .....	(d)	
5. Contract loans .....	751,594	728,289
6. Cash, cash equivalents and short-term investments .....	(e) 10,285	10,285
7. Derivative instruments .....	(f)	
8. Other invested assets .....		
9. Aggregate write-ins for investment income .....	12,478	12,478
10. Total gross investment income .....	17,025,561	17,549,484
11. Investment expenses .....	(g) 425,986	
12. Investment taxes, licenses and fees, excluding federal income taxes .....	(g) 2,733	
13. Interest expense .....	(h)	
14. Depreciation on real estate and other invested assets .....	(i)	
15. Aggregate write-ins for deductions from investment income .....		
16. Total deductions (Lines 11 through 15) .....	428,720	
17. Net investment income (Line 10 minus Line 16) .....	17,120,764	
<b>DETAILS OF WRITE-INS</b>		
0901. Security lending income .....	12,478	12,478
0902. Miscellaneous income .....		
0903. .....		
0998. Summary of remaining write-ins for Line 9 from overflow page .....		
0999. Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above) .....	12,478	12,478
1501. .....		
1502. .....		
1503. .....		
1598. Summary of remaining write-ins for Line 15 from overflow page .....		
1599. Totals (Lines 1501 thru 1503 plus 1598) (Line 15, above) .....		

(a) Includes \$ 595,813 accrual of discount less \$ 1,254,484 amortization of premium and less \$ 720,139 paid for accrued interest on purchases.

(b) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued dividends on purchases.

(c) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on purchases.

(d) Includes \$ for company's occupancy of its own buildings; and excludes \$ interest on encumbrances.

(e) Includes \$ 789 accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on purchases.

(f) Includes \$ accrual of discount less \$ amortization of premium.

(g) Includes \$ investment expenses and \$ investment taxes, licenses and fees, excluding federal income taxes, attributable to segregated and Separate Accounts.

(h) Includes \$ interest on surplus notes and \$ interest on capital notes.

(i) Includes \$ depreciation on real estate and \$ depreciation on other invested assets.

**EXHIBIT OF CAPITAL GAINS (LOSSES)**

	1 Realized Gain (Loss) On Sales or Maturity	2 Other Realized Adjustments	3 Total Realized Capital Gain (Loss) (Columns 1 + 2)	4 Change in Unrealized Capital Gain (Loss)	5 Change in Unrealized Foreign Exchange Capital Gain (Loss)
1. U.S. Government bonds .....	623,193		623,193		
1.1 Bonds exempt from U.S. tax .....					
1.2 Other bonds (unaffiliated) .....	273,000	(933,740)	(660,740)	627,743	
1.3 Bonds of affiliates .....					
2.1 Preferred stocks (unaffiliated) .....					
2.11 Preferred stocks of affiliates .....					
2.2 Common stocks (unaffiliated) .....	228,656	(49,066)	179,590	(153,155)	
2.21 Common stocks of affiliates .....					
3. Mortgage loans .....					
4. Real estate .....					
5. Contract loans .....					
6. Cash, cash equivalents and short-term investments .....					
7. Derivative instruments .....					
8. Other invested assets .....				160,959	
9. Aggregate write-ins for capital gains (losses) .....	1,308		1,308		
10. Total capital gains (losses) .....	1,126,156	(982,806)	143,350	635,547	
<b>DETAILS OF WRITE-INS</b>					
0901. Litigation proceeds .....	1,308		1,308		
0902. .....					
0903. .....					
0998. Summary of remaining write-ins for Line 9 from overflow page .....					
0999. Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above) .....	1,308		1,308		

## ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY

## EXHIBIT - 1 PART 1 - PREMIUMS AND ANNUITY CONSIDERATIONS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS

	1 Total	2 Industrial Life	Ordinary		5 Credit Life (Group and Individual)	Group		Accident and Health			11 Aggregate of All Other Lines of Business
			3 Life Insurance	4 Individual Annuities		6 Life Insurance	7 Annuities	8 Group	9 Credit (Group and Individual)	10 Other	
<b>FIRST YEAR (other than single)</b>											
1. Uncollected	(58,011)		(58,011)								
2. Deferred and accrued	1,784,075		1,784,075								
3. Deferred, accrued and uncollected:											
3.1 Direct	1,829,559		1,829,559								
3.2 Reinsurance assumed											
3.3 Reinsurance ceded	103,495		103,495								
3.4 Net (Line 1 + Line 2)	1,726,064		1,726,064								
4. Advance	9,401		9,401								
5. Line 3.4 - Line 4	1,716,663		1,716,663								
6. Collected during year:											
6.1 Direct	7,703,066		5,351,712	2,351,354							
6.2 Reinsurance assumed											
6.3 Reinsurance ceded	1,023,059		1,023,059								
6.4 Net	6,680,007		4,328,653	2,351,354							
7. Line 5 + Line 6.4	8,396,671		6,045,317	2,351,354							
8. Prior year (uncollected + deferred and accrued - advance)	1,792,249		1,792,249								
9. First year premiums and considerations:											
9.1 Direct	7,650,298		5,298,945	2,351,354							
9.2 Reinsurance assumed											
9.3 Reinsurance ceded	1,045,876		1,045,876								
9.4 Net (Line 7 - Line 8)	6,604,422		4,253,068	2,351,354							
<b>SINGLE</b>											
10. Single premiums and considerations:											
10.1 Direct	16,486,111		1,650,269	14,835,842							
10.2 Reinsurance assumed											
10.3 Reinsurance ceded											
10.4 Net	16,486,111		1,650,269	14,835,842							
<b>RENEWAL</b>											
11. Uncollected	(522,570)		(481,471)								
12. Deferred and accrued	15,357,073		15,357,073								
13. Deferred, accrued and uncollected:											
13.1 Direct	15,761,171		15,761,171								
13.2 Reinsurance assumed											
13.3 Reinsurance ceded	926,667		885,568								
13.4 Net (Line 11 + Line 12)	14,834,504		14,875,603								
14. Advance	119,367		119,367								
15. Line 13.4 - Line 14	14,715,136		14,756,235								
16. Collected during year:											
16.1 Direct	45,865,838		44,381,551	1,144,041							
16.2 Reinsurance assumed	2,345		2,345								
16.3 Reinsurance ceded	9,903,134		9,405,361								
16.4 Net	35,965,049		34,978,536	1,144,041							
17. Line 15 + Line 16.4	50,680,186		49,734,771	1,144,041							
18. Prior year (uncollected + deferred and accrued - advance)	14,475,787		14,515,935								
19. Renewal premiums and considerations:											
19.1 Direct	46,200,019		44,715,732	1,144,041							
19.2 Reinsurance assumed	2,345		2,345								
19.3 Reinsurance ceded	9,997,965		9,499,241								
19.4 Net (Line 17 - Line 18)	36,204,399		35,218,836	1,144,041							
<b>TOTAL</b>											
20. Total premiums and annuity considerations:											
20.1 Direct	70,336,428		51,664,946	18,331,237							
20.2 Reinsurance assumed	2,345		2,345								
20.3 Reinsurance ceded	11,043,841		10,545,117								
20.4 Net (Lines 9.4 + 10.4 + 19.4)	59,294,932		41,122,174	18,331,237							

**EXHIBIT - 1 PART 2 - DIVIDENDS AND COUPONS APPLIED, REINSURANCE COMMISSIONS  
AND EXPENSE ALLOWANCES AND COMMISSIONS INCURRED (Direct Business Only)**

	1 Total	2 Industrial Life	Ordinary		5 Credit Life (Group and Individual)	Group		Accident and Health			11 Aggregate of All Other Lines of Business
			3 Life Insurance	4 Individual Annuities		6 Life Insurance	7 Annuities	8 Group	9 Credit (Group and Individual)	10 Other	
<b>DIVIDENDS AND COUPONS APPLIED (included in Part 1)</b>											
21. To pay renewal premiums .....	159,643		159,643								
22. All other .....	790,891		790,891								
<b>REINSURANCE COMMISSIONS AND EXPENSE ALLOWANCES INCURRED</b>											
23. First year (other than single):											
23.1 Reinsurance ceded .....	1,107,822		1,107,822								
23.2 Reinsurance assumed .....											
23.3 Net ceded less assumed .....	1,107,822		1,107,822								
24. Single:											
24.1 Reinsurance ceded .....											
24.2 Reinsurance assumed .....											
24.3 Net ceded less assumed .....											
25. Renewal:											
25.1 Reinsurance ceded .....	2,015,986		2,015,986								
25.2 Reinsurance assumed .....											
25.3 Net ceded less assumed .....	2,015,986		2,015,986								
26. Totals:											
26.1 Reinsurance ceded (Page 6, Line 6) .....	3,123,808		3,123,808								
26.2 Reinsurance assumed (Page 6, Line 22) .....											
26.3 Net ceded less assumed .....	3,123,808		3,123,808								
<b>COMMISSIONS INCURRED (direct business only)</b>											
27. First year (other than single) .....	4,980,573		4,908,890	.71,683							
28. Single .....	922,703		65,926	856,777							
29. Renewal .....	3,558,179		3,536,440	21,500			239				
30. Deposit-type contract funds .....	22,100			22,100							
31. Totals (to agree with Page 6, Line 21)	9,483,555		8,511,256	972,060			239				

**ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**EXHIBIT 2 - GENERAL EXPENSES**

	Insurance				5	6		
	1 Life	Accident and Health		4 All Other Lines of Business				
		2 Cost Containment	3 All Other					
1. Rent .....	388,483				5,248	393,730		
2. Salaries and wages .....	3,893,692				37,307	3,930,999		
3.11 Contributions for benefit plans for employees .....	1,071,516				10,833	1,082,349		
3.12 Contributions for benefit plans for agents .....								
3.21 Payments to employees under non-funded benefit plans .....								
3.22 Payments to agents under non-funded benefit plans .....								
3.31 Other employee welfare .....	36,575					36,575		
3.32 Other agent welfare .....								
4.1 Legal fees and expenses .....	10,129					10,129		
4.2 Medical examination fees .....	369,052					369,052		
4.3 Inspection report fees .....	261,991					261,991		
4.4 Fees of public accountants and consulting actuaries .....	68,800					68,800		
4.5 Expense of investigation and settlement of policy claims .....	30,085					30,085		
5.1 Traveling expenses .....	181,309				48	181,357		
5.2 Advertising .....	238,914					238,914		
5.3 Postage, express, telegraph and telephone .....	427,914					427,914		
5.4 Printing and stationery .....	95,852					95,852		
5.5 Cost or depreciation of furniture and equipment .....	603,213				2,200	605,413		
5.6 Rental of equipment .....								
5.7 Cost or depreciation of EDP equipment and software .....								
6.1 Books and periodicals .....	7,888					7,888		
6.2 Bureau and association fees .....	36,036					36,036		
6.3 Insurance, except on real estate .....	43,064					43,064		
6.4 Miscellaneous losses .....								
6.5 Collection and bank service charges .....								
6.6 Sundry general expenses .....								
6.7 Group service and administration fees .....								
6.8 Reimbursements by uninsured plans .....								
7.1 Agency expense allowance .....	39,868					39,868		
7.2 Agents' balances charged off (less \$ recovered) .....								
7.3 Agency conferences other than local meetings .....								
9.1 Real estate expenses .....								
9.2 Investment expenses not included elsewhere .....					370,350	370,350		
9.3 Aggregate write-ins for expenses .....	98,447					98,447		
10. General expenses incurred .....	7,902,827				425,986	(a) 8,328,813		
11. General expenses unpaid December 31, prior year .....	423,890				116,899	540,789		
12. General expenses unpaid December 31, current year .....	511,033					96,528		
13. Amounts receivable relating to uninsured plans, prior year .....								
14. Amounts receivable relating to uninsured plans, current year .....								
15. General expenses paid during year (Lines 10+11-12-13+14)	7,815,684				446,357	8,262,042		
<b>DETAILS OF WRITE-INS</b>								
09.301. Consulting Fees .....	98,447					98,447		
09.302. .....								
09.303. .....								
09.398. Summary of remaining write-ins for Line 9.3 from overflow page								
09.399. Totals (Lines 09.301 thru 09.303 plus 09.398) (Line 9.3 above)	98,447					98,447		

(a) Includes management fees of \$ ..... to affiliates and \$ ..... to non-affiliates.

**EXHIBIT 3 - TAXES, LICENSES AND FEES (EXCLUDING FEDERAL INCOME TAXES)**

	Insurance			4	5
	1 Life	2 Accident and Health	3 All Other Lines of Business		
1. Real estate taxes .....					
2. State insurance department licenses and fees .....	282,999				282,999
3. State taxes on premiums .....	834,821				834,821
4. Other state taxes, including \$ for employee benefits .....	1,386				1,388
5. U.S. Social Security taxes .....	281,290				284,020
6. All other taxes .....	15,990				15,990
7. Taxes, licenses and fees incurred .....	1,416,485				1,419,218
8. Taxes, licenses and fees unpaid December 31, prior year .....	512,219				512,353
9. Taxes, licenses and fees unpaid December 31, current year .....	538,057				538,220
10. Taxes, licenses and fees paid during year (Lines 7 + 8 - 9)	1,390,646				1,393,351

**EXHIBIT 4 - DIVIDENDS OR REFUNDS**

	1 Life	2 Accident and Health
1. Applied to pay renewal premiums .....	159,643	
2. Applied to shorten the endowment or premium-paying period .....		
3. Applied to provide paid-up additions .....	790,891	
4. Applied to provide paid-up annuities .....		
5. Total Lines 1 through 4 .....	950,534	
6. Paid in cash .....	18,578	
7. Left on deposit .....	6,333	
8. Aggregate write-ins for dividend or refund options .....	3,287	
9. Total Lines 5 through 8 .....	978,732	
10. Amount due and unpaid .....		
11. Provision for dividends or refunds payable in the following calendar year .....	892,810	
12. Terminal dividends .....		
13. Provision for deferred dividend contracts .....		
14. Amount provisionally held for deferred dividend contracts not included in Line 13 .....		
15. Total Lines 10 through 14 .....	.892,810	
16. Total from prior year .....	1,008,086	
17. Total dividends or refunds (Lines 9 + 15 - 16)	863,457	
<b>DETAILS OF WRITE-INS</b>		
0801. Dividends Paid to Buy One Year Term .....		3,287
0802. .....		
0803. .....		
0898. Summary of remaining write-ins for Line 8 from overflow page .....		
0899. Totals (Lines 0801 thru 0803 plus 0898) (Line 8 above)		3,287

## EXHIBIT 5 - AGGREGATE RESERVE FOR LIFE CONTRACTS

1 Valuation Standard	2 Total	3 Industrial	4 Ordinary	5 Credit (Group and Individual)	6 Group
0100001. 58 CSO 3% CRVM 67-84	8,286,912		8,286,912		
0100002. 58 CSO 3% NLP 67-84	7,032		7,032		
0100003. 58 CSO 3% GRADED 71-84	87,724		87,724		
0100004. 58 CSO 3.5% CRVM 67-84	846,379		846,379		
0100005. 58 CSO 4% CRVM 80-84	18,704		18,704		
0100006. 58 CET 3% 67-84	504,494		504,494		
0100007. 58 CET 3.5% 67-84	26,965		26,965		
0100008. 80 CSO 5% CRVM 84-02	7,934,546		7,934,546		
0100009. 80 CSO 5% NLP 84-04	195,381		195,381		
0100010. 80 CSO 5.5% CRVM 91-92	1,698,423		1,698,423		
0100011. 80 CSO 4% CRVM 86-91, 94-96-08	34,027,388		34,027,388		
0100012. 80 CSO 4% NLP 94-08	6,186,436		6,186,436		
0100013. 80 CSO 4.5% CRVM 91-05	115,244,036		115,244,036		
0100014. 80 CSO 4.5% NLP 94-05	411,474		411,474		
0100015. 80 CET 4.0% 07-08	10,342		10,342		
0100016. 80 CET 4.5% 94-05	431,393		431,393		
0100017. 80 CET 5% 84-94	187,117		187,117		
0100018. 80 CET 5.5% 91-92	45,541		45,541		
0100019. 01 CSO 4.00% MOD 04-NB	18,377,963		18,377,963		
0100020. 01 CSO 4.50% CRVM 05	327,728		327,728		
0100021. 01 CSO 4.00% CRVM 06-NB	38,340,869		38,340,869		
0100022. 01 CSO 4.00% NLP 09-NB	25,759		25,759		
0100023. GROUP UNEARNED PREMIUM					
0199997. Totals (Gross)	233,222,607		233,222,607		
0199998. Reinsurance ceded	51,602,538		51,602,538		
0199999. Life Insurance: Totals (Net)	181,620,068		181,620,068		
0200001. 71 IAM 6% IMMEDIATE 77-83	9,440	XXX	9,440	XXX	
0200002. 71 IAM 7.5% IMMEDIATE 84-85	8,277	XXX	8,277	XXX	
0200003. 83a 9.25% IMMEDIATE 86	28,000	XXX	28,000	XXX	
0200004. 83a 8.00% IMMEDIATE 87	33,202	XXX	33,202	XXX	
0200005. 83a 8.75% IMMEDIATE 88-89	278,413	XXX	278,413	XXX	
0200006. 83a 8.25% IMMEDIATE 90-91	477,413	XXX	477,413	XXX	
0200007. 83a 7.75% IMMEDIATE 92	379,136	XXX	379,136	XXX	
0200008. 83a 7.00% IMMEDIATE 93	47,326	XXX	47,326	XXX	
0200009. 83a 6.50% IMMEDIATE 94	271,227	XXX	271,227	XXX	
0200010. 83a 7.25% IMMEDIATE 95	84,067	XXX	84,067	XXX	
0200011. 83a 6.75% IMMEDIATE 96-97	164,008	XXX	164,008	XXX	
0200012. 83a 6.25% IMMEDIATE 98	114,732	XXX	114,732	XXX	
0200013. a-2000 6.25% IMMEDIATE 99	311,038	XXX	311,038	XXX	
0200014. a-2000 6.00% IMMEDIATE 00	199,697	XXX	199,697	XXX	
0200015. a-2000 4.50% IMMEDIATE 01	88,628	XXX	88,628	XXX	
0200016. a-2000 3.00% IMMEDIATE 02-NB	1,540,650	XXX	1,540,650	XXX	
0200017. CARVM 4.50% IMMEDIATE 98	37	XXX	37	XXX	
0200018. CARVM 5.00% IMMEDIATE 97-99	11,031	XXX	11,031	XXX	
0200019. CARVM 6.00% DEFERRED	2,278,918	XXX	2,278,918	XXX	
0200020. CARVM 6.25% DEFERRED	7,122,909	XXX	7,122,909	XXX	
0200021. CARVM 7.25% DEFERRED	1,049,115	XXX	1,049,115	XXX	
0200022. CARVM 7.00% DEFERRED	56,296	XXX	56,296	XXX	
0200023. CARVM 6.75% DEFERRED	18,573,290	XXX	18,573,290	XXX	
0200024. CARVM 6.50% DEFERRED	1,039,985	XXX	1,039,985	XXX	
0200025. CARVM 5.75% DEFERRED	7,039,125	XXX	7,039,125	XXX	
0200026. CARVM 5.25% DEFERRED	20,765,085	XXX	20,765,085	XXX	
0200027. CARVM 5.50% DEFERRED	15,293,779	XXX	15,293,779	XXX	
0200028. CARVM 5.00% DEFERRED	20,772,028	XXX	20,772,028	XXX	
0200029. CARVM 4.75% DEFERRED	23,818,844	XXX	23,818,844	XXX	
0200030. CARVM 4.50% DEFERRED	18,298,198	XXX	18,298,198	XXX	
0200031. CARVM 4.25% DEFERRED	17,106,597	XXX	17,106,597	XXX	
0299997. Totals (Gross)	157,260,491	XXX	157,260,491	XXX	
0299998. Reinsurance ceded		XXX		XXX	
0299999. Annuities: Totals (Net)	157,260,491	XXX	157,260,491	XXX	
0300001. 58 CSO 3%	10,417		10,417		
0300002. 71 IAM 7.5%	5,720		5,720		
0300003. 59-61 US TABLE 56 OASDI REMAR TABLE 3%	37,885		37,885		
0300004. 69-71 US TBL + 2/3 62 OASDI REM TBL 7.5%	10,980		10,980		
0300005. 71 IAM 6% IMMEDIATE 77-80	2,331		2,331		
0300006. 83a 7.75% IMMEDIATE 92	224,103		224,103		
0300007. 83a 7.00% IMMEDIATE 93	563,149		563,149		
0300008. 83a 6.50% IMMEDIATE 94	372,023		372,023		
0300009. 83a 7.25% IMMEDIATE 95	207,877		207,877		
0300010. 83a 6.75% IMMEDIATE 96-97	622,585		622,585		
0300011. 83a 6.25% IMMEDIATE 98-99	949,694		949,694		
0300012. 83a 6.00% IMMEDIATE 00	494,358		494,358		
0300013. 2000 4.50% IMMEDIATE 01-02	901,731		901,731		
0300014. 2000 3.00% IMMEDIATE 03-NB	3,561,527		3,561,527		
0399997. Totals (Gross)	7,964,378		7,964,378		
0399998. Reinsurance ceded					
0399999. SCWLC: Totals (Net)	7,964,378		7,964,378		
0400001. 59 ADB 58 CSO 3%	11,195		11,195		
0400002. 59 ADB 80 CSO 5%	9,203		9,203		
0400003. 59 ADB 80 CSO 4.5%	979,237		979,237		
0400004. 59 ADB 80 CSO 4.00%	201,425		201,425		
0400005. 59 ADB WITH 2001 CSO 4.00%	88,783		88,783		
0499997. Totals (Gross)	1,289,843		1,289,843		
0499998. Reinsurance ceded	1,289,843		1,289,843		
0499999. Accidental Death Benefits: Totals (Net)					
0500001. 52 INTERCO DISA 58 CSO 3%	6,668		6,668		
0500002. 52 INTERCO DISA 80 CSO 5%	36,784		36,784		
0500003. 52 INTERCO DISA 80 CSO 4.5%	685,537		685,537		
0500004. 52 INTERCO DISA 80 CSO 4.0%	180		180		
0500005. 85 CIDA 80 CSO 4.0%	55,196		55,196		

**EXHIBIT 5 - AGGREGATE RESERVE FOR LIFE CONTRACTS**

1 Valuation Standard	2 Total	3 Industrial	4 Ordinary	5 Credit (Group and Individual)	6 Group
0500006. 85 CIDA 80 CSO 4.5%	575,056		575,056		
0500007. 85 CIDA 01 CSO 4.0%	6,078		6,078		
0500008. 70 INTERCO 01 CSO 4.00%	236,679		236,679		
0599997. Totals (Gross)	1,602,178		1,602,178		
0599998. Reinsurance ceded	370,256		370,256		
0599999. Disability-Active Lives: Totals (Net)	1,231,922		1,231,922		
0600001. 52 INTERCO DISA 3%	579,427		579,427		
0600002. 70 INTERCO DISA 3%	313,869				.313,869
0600003. 85 CIDA 80 CSO 4.5%	19,465		19,465		
0600004. 85 CIDA 80 CSO 4.0%	139,346		139,346		
0699997. Totals (Gross)	1,052,106		738,238		313,869
0699998. Reinsurance ceded	318,812		78,083		240,729
0699999. Disability-Disabled Lives: Totals (Net)	733,294		660,154		73,140
0700001. Excess valuation net premiums over corresponding gross premiums	3,055,155		3,055,155		
0700002. Non-deduction of deferreds	1,254,209		1,254,209		
0700003. Surrender values-excess of res					
0700004. AddIn actuarial res-Asset/Liab					
0700005. Matured Option Reserve	63,632		63,632		
0700006. Group Conversion Reserve	56,020		56,020		
0799997. Totals (Gross)	4,429,016		4,429,016		
0799998. Reinsurance ceded	1,932,454		1,932,454		
0799999. Miscellaneous Reserves: Totals (Net)	2,496,562		2,496,562		
999999. Totals (Net) - Page 3, Line 1	351,306,715		351,233,576		73,140

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**EXHIBIT 5 - INTERROGATORIES**

1.1 Has the reporting entity ever issued both participating and non-participating contracts? ..... Yes [  ] No [  ]

1.2 If not, state which kind is issued. ....

2.1 Does the reporting entity at present issue both participating and non-participating contracts? ..... Yes [  ] No [  ]

2.2 If not, state which kind is issued. ....

3. Does the reporting entity at present issue or have in force contracts that contain non-guaranteed elements? ..... Yes [  ] No [  ]  
 If so, attach a statement that contains the determination procedures, answers to the interrogatories and an actuarial opinion as described in the instructions.

4. Has the reporting entity any assessment or stipulated premium contracts in force? ..... Yes [  ] No [  ]  
 If so, state:  
 4.1 Amount of insurance? ..... \$ .....  
 4.2 Amount of reserve? ..... \$ .....  
 4.3 Basis of reserve:  
 .....  
 4.4 Basis of regular assessments:  
 .....  
 4.5 Basis of special assessments:  
 .....  
 4.6 Assessments collected during the year ..... \$ .....

5. If the contract loan interest rate guaranteed in any one or more of its currently issued contracts is less than 5%, not in advance, state the contract loan rate guarantees on any such contracts. ....

6. Does the reporting entity hold reserves for any annuity contracts that are less than the reserves that would be held on a standard basis? ..... Yes [  ] No [  ]  
 6.1 If so, state the amount of reserve on such contracts on the basis actually held: ..... \$ .....

6.2 That would have been held (on an exact or approximate basis) using the actual ages of the annuitants; the interest rate(s) used in 6.1; and the same mortality basis used by the reporting entity for the valuation of comparable annuity benefits issued to standard lives. If the reporting entity has no comparable annuity benefits for standard lives to be valued, the mortality basis shall be the table most recently approved by the state of domicile for valuing individual annuity benefits: ..... \$ .....

Attach statement of methods employed in their valuation.

7. Does the reporting entity have any Synthetic GIC contracts or agreements in effect as of December 31 of the current year? ..... Yes [  ] No [  ]  
 7.1 If yes, state the total dollar amount of assets covered by these contracts or agreements ..... \$ .....

7.2 Specify the basis (fair value, amortized cost, etc.) for determining the amount:  
 .....  
 7.3 State the amount of reserves established for this business: ..... \$ .....

7.4 Identify where the reserves are reported in the blank:  
 .....

**EXHIBIT 5A - CHANGES IN BASES OF VALUATION DURING THE YEAR**

1 Description of Valuation Class	Valuation Basis		4 Increase in Actuarial Reserve Due to Change
	2 Changed From	3 Changed To	
9999999 - Total (Column 4, only)			

**NONE**

Exhibit 6 - Aggregate Reserves for Accident and Health Contracts  
**N O N E**

## ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY

## EXHIBIT 7 - DEPOSIT TYPE CONTRACTS

	1 Total	2 Guaranteed Interest Contracts	3 Annuities Certain	4 Supplemental Contracts	5 Dividend Accumulations or Refunds	6 Premium and Other Deposit Funds
1. Balance at the beginning of the year before reinsurance .....	556,837			239,503	38,056	279,278
2. Deposits received during the year .....	128,784			45,618	6,333	76,833
3. Investment earnings credited to the account .....	24,557			12,662	1,461	10,434
4. Other net change in reserves .....						
5. Fees and other charges assessed .....						
6. Surrender charges .....						
7. Net surrender or withdrawal payments .....	148,732			25,841	2,869	120,022
8. Other net transfers to or (from) Separate Accounts .....						
9. Balance at the end of current year before reinsurance (Lines 1+2+3+4-5-6-7-8) .....	561,446			271,942	42,981	246,523
10. Reinsurance balance at the beginning of the year .....						
11. Net change in reinsurance assumed .....						
12. Net change in reinsurance ceded .....						
13. Reinsurance balance at the end of the year (Lines 10+11-12) .....						
14. Net balance at the end of current year after reinsurance (Lines 9 + 13)	561,446			271,942	42,981	246,523

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**EXHIBIT 8 - CLAIMS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS**

**PART 1 - Liability End of Current Year**

	1 Total	2 Industrial Life	Ordinary			6 Credit Life (Group and Individual)	Group		Accident and Health		
			3 Life Insurance	4 Individual Annuities	5 Supplementary Contracts		7 Life Insurance	8 Annuities	9 Group	10 Credit (Group and Individual)	11 Other
1. Due and unpaid:											
1.1 Direct .....											
1.2 Reinsurance assumed .....											
1.3 Reinsurance ceded .....											
1.4 Net .....											
2. In course of settlement:											
2.1 Resisted .....											
2.11 Direct .....											
2.12 Reinsurance assumed .....											
2.13 Reinsurance ceded .....											
2.14 Net .....			(b)	(b)		(b)	(b)				
2.2 Other .....											
2.21 Direct .....	3,327,088			3,327,088							
2.22 Reinsurance assumed .....											
2.23 Reinsurance ceded .....	1,306,103			1,306,103							
2.24 Net .....	2,020,986		(b)	2,020,986	(b)		(b)	(b)	(b)	(b)	(b)
3. Incurred but unreported:											
3.1 Direct .....	179,000			179,000							
3.2 Reinsurance assumed .....											
3.3 Reinsurance ceded .....											
3.4 Net .....	179,000		(b)	179,000	(b)		(b)	(b)	(b)	(b)	(b)
4. TOTALS .....											
4.1 Direct .....	3,506,088			3,506,088							
4.2 Reinsurance assumed .....											
4.3 Reinsurance ceded .....	1,306,103			1,306,103							
4.4 Net .....	2,199,986	(a)	(a)	2,199,986			(a)				

(a) Including matured endowments (but not guaranteed annual pure endowments) unpaid amounting to \$ ..... in Column 2, \$ ..... in Column 3 and \$ ..... in Column 7.

(b) Include only portion of disability and accident and health claim liabilities applicable to assumed "accrued" benefits. Reserves (including reinsurance assumed and net of reinsurance ceded) for unaccrued benefits for Ordinary Life Insurance \$ ..... 663,558

Individual Annuities \$ ..... , Credit Life (Group and Individual) \$ ..... , and Group Life \$ ..... 73,140 , are included in Page 3, Line 1, (See Exhibit 5, Section on Disability Disabled Lives); and for Group Accident and Health \$ .....

Credit (Group and Individual) Accident and Health \$ ..... , and Other Accident and Health \$ ..... are included in Page 3, Line 2 (See Exhibit 6, Claim Reserve).

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**EXHIBIT 8 - CLAIMS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS**

**PART 2 - Incurred During the Year**

	1 Total	2 Industrial Life (a)	Ordinary			6 Credit Life (Group and Individual)	Group		Accident and Health		
			3 Life Insurance (b)	4 Individual Annuities	5 Supplementary Contracts		7 Life Insurance (c)	8 Annuities	9 Group	10 Credit (Group and Individual)	11 Other
1. Settlements During the Year:											
1.1 Direct	22,788,406		18,873,814	2,727,780	979,082			207,730			
1.2 Reinsurance assumed											
1.3 Reinsurance ceded			4,042,194					99,087			
1.4 Net	(d) 18,647,125		14,831,620	2,727,780	979,082			108,643			
2. Liability December 31, current year from Part 1:											
2.1 Direct	3,506,088		3,506,088								
2.2 Reinsurance assumed											
2.3 Reinsurance ceded	1,306,103		1,306,103								
2.4 Net	2,199,986		2,199,986								
3. Amounts recoverable from reinsurers December 31, current year	680,360		680,360								
4. Liability December 31, prior year:								(11,120)			
4.1 Direct	2,891,724		2,902,844					(11,120)			
4.2 Reinsurance assumed											
4.3 Reinsurance ceded	608,278		608,278								
4.4 Net	2,283,446		2,294,566					(11,120)			
5. Amounts recoverable from reinsurers December 31, prior year	431,007		431,007								
6. Incurred Benefits											
6.1 Direct	23,402,771		19,477,059	2,727,780	979,082			218,850			
6.2 Reinsurance assumed											
6.3 Reinsurance ceded	5,088,460		4,989,373					99,087			
6.4 Net	18,314,311		14,487,686	2,727,780	979,082			119,763			

(a) Including matured endowments (but not guaranteed annual pure endowments) amounting to \$ in Line 1.1, \$ in Line 1.4.

\$ in Line 6.1, and \$ in Line 6.4.

(b) Including matured endowments (but not guaranteed annual pure endowments) amounting to \$ in Line 1.1, \$ in Line 1.4.

\$ in Line 6.1, and \$ in Line 6.4.

(c) Including matured endowments (but not guaranteed annual pure endowments) amounting to \$ in Line 1.1, \$ in Line 1.4.

\$ in Line 6.1, and \$ in Line 6.4.

(d) Includes \$ 111,533 premiums waived under total and permanent disability benefits.

**ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**EXHIBIT OF NON-ADMITTED ASSETS**

	1 Current Year Total Nonadmitted Assets	2 Prior Year Total Nonadmitted Assets	3 Change in Total Nonadmitted Assets (Col. 2 - Col. 1)
1. Bonds (Schedule D) .....			
2. Stocks (Schedule D):			
2.1 Preferred stocks .....			
2.2 Common stocks .....			
3. Mortgage loans on real estate (Schedule B):			
3.1 First liens .....			
3.2 Other than first liens .....			
4. Real estate (Schedule A):			
4.1 Properties occupied by the company .....			
4.2 Properties held for the production of income .....			
4.3 Properties held for sale .....			
5. Cash (Schedule E - Part 1), cash equivalents (Schedule E - Part 2) and short-term investments (Schedule DA) .....			
6. Contract loans .....	81,870	60,608	(21,262)
7. Derivatives (Schedule DB) .....			
8. Other invested assets (Schedule BA) .....	91,412	67,453	(23,959)
9. Receivables for securities .....			
10. Securities lending reinvested collateral assets (Schedule DL) .....			
11. Aggregate write-ins for invested assets .....			
12. Subtotals, cash and invested assets (Lines 1 to 11) .....	173,282	128,061	(45,221)
13. Title plants (for Title insurers only) .....			
14. Investment income due and accrued .....			
15. Premiums and considerations:			
15.1 Uncollected premiums and agents' balances in the course of collection .....	28,317	37,288	8,971
15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due .....	1,164,453	1,166,801	2,348
15.3 Accrued retrospective premiums .....			
16. Reinsurance:			
16.1 Amounts recoverable from reinsurers .....			
16.2 Funds held by or deposited with reinsured companies .....			
16.3 Other amounts receivable under reinsurance contracts .....			
17. Amounts receivable relating to uninsured plans .....			
18.1 Current federal and foreign income tax recoverable and interest thereon .....			
18.2 Net deferred tax asset .....	932,785		(932,785)
19. Guaranty funds receivable or on deposit .....			
20. Electronic data processing equipment and software .....			
21. Furniture and equipment, including health care delivery assets .....	115,854	210,620	94,766
22. Net adjustment in assets and liabilities due to foreign exchange rates .....			
23. Receivables from parent, subsidiaries and affiliates .....			
24. Health care and other amounts receivable .....	838	20,937	20,099
25. Aggregate write-ins for other than invested assets .....	11,456	10,796	(660)
26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25) .....	2,426,985	1,574,504	(852,481)
27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts .....			
28. Total (Lines 26 and 27) .....	2,426,985	1,574,504	(852,481)
<b>DETAILS OF WRITE-INS</b>			
1101. .....			
1102. .....			
1103. .....			
1198. Summary of remaining write-ins for Line 11 from overflow page .....			
1199. Totals (Lines 1101 thru 1103 plus 1198)(Line 11 above) .....			
2501. Policy Liens .....	11,456	10,796	(660)
2502. .....			
2503. .....			
2598. Summary of remaining write-ins for Line 25 from overflow page .....			
2599. Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above) .....	11,456	10,796	(660)

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## NOTES TO FINANCIAL STATEMENTS

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### 1. Summary of Significant Accounting Policies

#### A. Accounting Practices

The accompanying financial statements have been completed in accordance with the accounting practices and procedures prescribed or permitted by the National Association of Insurance Commissioners (NAIC) and the State of Ohio.

#### B. Use of Estimates in the preparation of the Financial Statements

The preparation of financial statements in conformity with Statutory Accounting Principles as described in the Annual Statement Instructions and the Accounting Practices and Procedures manual requires that management make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

#### C. Accounting Policy

Life premiums are recognized as income over the premium paying period. Annuity premiums are recognized as revenue when received. Expenses incurred in connection with the acquiring of new business, including acquisition costs, are charged to operations as incurred.

In addition the company uses the following accounting policies:

- 1) Short-term investments are stated at amortized cost.
- 2) Bonds not backed by other loans are stated at amortized cost using the scientific amortization method.
- 3) Common stocks are at market.
- 4) Preferred stocks are at cost.
- 5) The company has no mortgage loans.
- 6) Single class and multi-class mortgage backed/asset-backed securities are stated at amortized cost using the scientific method including anticipated prepayments. The retrospective adjustment method is used to value these securities.
- 7) Broad Street Brokerage Insurance Agency, LLC, a subsidiary, is held as an investment. No other investments are held in subsidiaries or affiliates.
- 8) The company non-admits the underlying GAAP equity of Broad Street Brokerage Insurance Agency, LLC, a non-insurance company.
- 9) The company has no derivative instruments.
- 10) The company does not consider investment income as a factor in the deficiency reserve calculation, in accordance with SSAP No. 54, Individual and Group Accident and Health Contracts.
- 11) The company does not have accident and health contracts.
- 12) The company has not modified its capitalization policy from the prior period.
- 13) The company does not have pharmaceutical rebate receivables.

### 2. Accounting Changes and Correction of Errors

#### A. The company has no accounting changes or correction of errors.

B. The company prepares its statutory financial statements in conformity with accounting practices prescribed or permitted by the State of Ohio. Effective January 1, 2001, the State of Ohio required that insurance companies domiciled in the state prepare their statutory basis financial statements in accordance with the NAIC Accounting Practices and Procedures manual subject to any deviations prescribed or permitted by the State of Ohio insurance commissioner.

### 3. Business Combinations and Goodwill

The company had no business combination or goodwill transactions.

### 4. Discontinued Operations

The company had no discontinued operations.

### 5. Investments

- A. The company has no investment in mortgage loans.
- B. The company was not involved in debt restructuring.
- C. The company has no investment in reverse mortgages.
- D. Loan-Backed Securities

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## NOTES TO FINANCIAL STATEMENTS

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1) Prepayment assumptions for mortgage-backed/ loan-backed and structured securities were obtained from market data vendors or broker dealer values.

2) The company held other-than-temporary impaired loaned-backed securities as listed below.

	(1)	(2)	(3)
	Amortized Cost Basis Before Other-than-Temporary Impairment	Other-than-Temporary Impairment Recognized in Loss	Fair Value (1 minus 2)
a. Intent to Sell	-	-	-
b. Inability or Lack of Intent to retain the investment in the security for a period of time sufficient to recover the amortized cost basis	-	-	-
c. Total 1st Quarter	-	-	-
d. Intent to Sell	-	-	-
e. Inability or Lack of Intent to retain the investment in the security for a period of time sufficient to recover the amortized cost basis	-	-	-
f. Total 2nd Quarter	-	-	-
g. Intent to Sell	-	-	-
h. Inability or Lack of Intent to retain the investment in the security for a period of time sufficient to recover the amortized cost basis	1,218,786	277,103	941,683
i. Total 3rd Quarter	1,218,786	277,103	941,683
j. Intent to Sell	-	-	-
k. Inability or Lack of Intent to retain the investment in the security for a period of time sufficient to recover the amortized cost basis	1,968,917	656,637	1,312,280
l. Total 4th Quarter	1,968,917	656,637	1,312,280
m. Annual Aggregate Total		933,740	

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## NOTES TO FINANCIAL STATEMENTS

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3) The company recognized current year other-than-temporary impairments as listed below.

(1) CUSIP	(2) Book/Adjusted Carrying Value Amortized Cost Before Current Period OTTI	(3) Present Value of Projected Cash Flows	(4) Recognized Other- Than-Temporary Impairment	(5) Amortized Cost After Other-Than- Temporary Impairment	(6) Fair Value at time of OTTI	(7) Date of Financial Statement Where Reported
64352VMC2	1,218,786	941,683	277,103	941,683	219,255	September-11
64352VMC2	941,683	373,016	568,667	373,016	247,425	December-11
52523KAG9	1,027,234	939,264	87,970	939,264	1,324,360	December-11
Total	XXX	XXX	\$ 933,740	XXX	XXX	XXX

4) All impaired securities (fair value is less than cost or amortized cost) for which an other-than temporary impairment has not been recognized in earnings as a realized loss (including securities with a recognized other-than-temporary impairment for non-interest related declines when a non-recognized interest related impairment remains):

Loss Position Less than 12 months		Loss Position 12 Months or Longer	
Unrealized Loss	Fair Value	Unrealized Loss	Fair Value
41,741	3,067,269	249,772	2,419,404

5) The company performed analysis on loaned-backed securities and determined exposure to credit risk is not a factor and does not warrant other-than-temporary impairment.

E. The company has no repurchase agreements.  
F. The company does not invest in real estate.  
G. The company does not have low income housing tax credit investments.

6. Joint Ventures, Partnerships and Limited Liability Companies.  
A. The company has no investment in Joint Ventures, Partnerships or Limited Liability Companies that exceed 10% of its admitted assets.  
B. The company did not recognize any impairment write down for its investments in Joint Ventures, Partnerships or Limited Liability Companies during the statement period.

7. Investment Income  
There was no due and accrued income was excluded from surplus for 2011.

8. Derivative Instruments  
The company holds no derivative instruments.

## NOTES TO FINANCIAL STATEMENTS

### 9. Income Taxes

A 1 Components of Deferred Tax Assets (DTAs) and Deferred Tax Liabilities (DTLs):

		12/31/2011			12/31/2010			Change		
		Ordinary	Capital	Total	Ordinary	Capital	Total	Ordinary	Capital	Total
a	Gross Deferred Tax Assets	14,082,536	494,629	14,577,165	13,683,957	522,526	14,206,483	398,579	(27,897)	370,682
b	Statutory Valuation Allowance Adjustment	-	-	-	1,978,488	-	1,978,488	(1,978,488)	-	(1,978,488)
c	Adjusted Gross Deferred Tax Assets(1a-1b)	14,082,536	494,629	14,577,165	11,705,469	522,526	12,227,995	2,377,067	(27,897)	2,349,170
d	Deferred Tax Liabilities	5,636,800	522,205	6,159,005	5,643,161	580,113	6,223,274	(6,361)	(57,908)	(64,269)
e	Subtotal Net Deferred Tax Assets(Liabilities) (1c-1d)	8,445,736	(27,576)	8,418,160	6,062,308	(57,587)	6,004,721	2,383,428	30,011	2,413,439
f	Deferred Tax Assets Nonadmitted	932,785	-	932,785	-	-	-	932,785	-	932,785
g	Net Admitted Deferred Tax Assets(Liabilities) (1e-1f)	7,512,951	(27,576)	7,485,375	6,062,308	(57,587)	6,004,721	1,450,643	30,011	1,480,654
4		<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
	Admission Calculation Components									
	SSAP NO.10R Paragraphs 10a, 10b and 10c									
a	SSAP No. 10R, Paragraph 10a	793,934	78,729	872,663	259,836	177,659	437,495	534,098	(98,930)	435,168
b	SSAP NO. 10R, Paragraph 10b (the lesser of 10.b.1 and 10.b.ii below)	4,408,475	-	4,408,475	4,226,478	-	4,226,478	181,997	-	181,997
c	SSAP No. 10R, Paragraph 10.b.i	7,554,020	-	7,554,020	7,314,047	-	7,314,047	239,973	-	239,973
d	SSAP NO. 10R, Paragraph 10.b.ii	4,408,475	-	4,408,475	4,226,478	-	4,226,478	181,997	-	181,997
e	SSAP No. 10R, Paragraph 10.c	5,743,105	415,900	6,159,005	5,643,161	-	5,643,161	99,944	415,900	515,844
f	Total (4a+4b+4e)	10,945,514	494,629	11,440,143	10,129,475	177,659	10,307,134	816,039	316,970	1,133,009
	Admission Calculation Components									
	SSAP No. 10R, Paragraph 10e									
g	SSAP No. 10R, Paragraph 10.e.i	-	-	-	-	-	-	-	-	-
h	SSAP NO. 10R, Paragraph 10.e.ii (the lesser of 10.e.ii.a and 10.e.ii.b below)	2,204,237	-	2,204,237	1,920,861	-	1,920,861	283,376	-	283,376
i	SSAP No. 10R, Paragraph 10.e.ii.a	2,204,237	-	2,204,237	1,920,861	-	1,920,861	283,376	-	283,376
j	SSAP NO. 10R, Paragraph 10.e.ii.b	2,204,237	-	2,204,237	2,113,239	-	2,113,239	90,998	-	90,998
k	SSAP No. 10R, Paragraph 10.e.iii	-	-	-	-	-	-	-	-	-
l	Total (4g+4h+4k)	2,204,237	-	2,204,237	1,920,861	-	1,920,861	283,376	-	283,376
	Used in SSAP No. 10R, Paragraph 10d									
m	Total adjusted capital	xxx	xxx	56,882,427	xxx	xxx	52,839,574	xxx	xxx	4,042,853
n	Authorized control level	xxx	xxx	7,191,412	xxx	xxx	6,167,993	xxx	xxx	1,023,419
5		<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
	Impact of Tax Planning Strategies									
a	Adjusted Gross DTAs (% of Total Adjusted Gross DTAs)	0%	28%	28%	0%	43%	43%	0%	-15%	-15%
b	Net Admitted Adjusted Gross DTAs (% of Total Net Admitted Adjusted Gross DTAs)	0%	43%	43%	0%	87%	87%	0%	-45%	-45%
6		<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
	SSAP NO. 10R, Paragraphs 10a,10b and 10c									
a	Admitted Deferred Tax Assets	5,308,714	(27,576)	5,281,138	4,486,314	(402,454)	4,083,860	822,400	374,878	1,197,278
b	Admitted Assets	xxx	xxx	415,845,906	xxx	xxx	386,035,921	xxx	xxx	29,809,985
c	Adjusted Statutory Surplus *	xxx	xxx	41,880,034	xxx	xxx	40,343,920	xxx	xxx	1,536,114
d	Total Adjusted Capital from DTAs	xxx	xxx	54,678,190	xxx	xxx	50,918,713	xxx	xxx	3,759,477
	Increase due to SSAP No. 10R, Paragraph 10e									
e	Admitted Deferred Tax Assets	2,204,237	-	2,204,237	1,920,861	-	1,920,861	283,376	-	283,376
f	Admitted Assets	2,204,237	-	2,204,237	1,920,861	-	1,920,861	283,376	-	283,376
g	Statutory Surplus	2,204,237	-	2,204,237	1,920,861	-	1,920,861	283,376	-	283,376

\* As reported on the statutory balance sheet for the most recently filed statement with the domiciliary state commissioner adjusted in accordance with SSAP No. 10R, Paragraph 10b

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**NOTES TO FINANCIAL STATEMENTS**


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B. Deferred tax liabilities are not recognized for the following amounts:  
NONE

C.		<u>12/31/2011</u>	<u>12/31/2010</u>	<u>Change</u>
1	Current Income Tax			
	Federal	386,874	325,856	61,018
	Foreign	-	-	-
	Subtotal	386,874	325,856	61,018
	Federal income tax on net capital gains	464,403	179,938	284,465
	Utilization of capital loss carry-forwards	-	-	-
	Other	-	-	-
	Federal and foreign income taxes incurred	851,277	505,794	345,483
2	Deferred tax assets:			
a	Ordinary			
	Reserves	9,102,096	9,189,322	(87,226)
	Deferred Acquisition Costs	2,985,330	2,843,062	142,268
	Compensation and benefit accruals	32,297	32,412	(115)
	Investments	813,913	718,318	95,595
	Minimum Pension Liability	-	-	-
	Fixed Assets	2,137	3,757	(1,620)
	R&E and AMT credit carry-forward	189,110	360,708	(171,598)
	Net Operating Loss carry-forward	-	-	-
	Policyholders dividends accruals	303,620	-	303,620
	Nonadmitted Assets	468,638	463,945	4,693
	Other	185,395	72,433	112,962
99	Subtotal	14,082,536	13,683,957	398,579
b	Statutory Valuation Allowance adjustment	-	1,978,488	(1,978,488)
c	Nonadmitted	932,785	-	932,785
d	Admitted ordinary deferred tax assets (2a99-2b-2c)	13,149,751	11,705,469	1,444,282
e	Capital			
	Investments	494,629	522,526	(27,897)
	Partnerships	-	-	-
99	Subtotal	494,629	522,526	(27,897)
f	Statutory Valuation Allowance adjustment	-	-	-
g	Nonadmitted	-	-	-
h	Admitted capital deferred tax assets (2e99-2f-2g)	494,629	522,526	(27,897)
i	Admitted deferred tax assets (2d + 2h)	13,644,380	12,227,995	1,416,385
3	Deferred tax liabilities:			
a	Ordinary			
	Investments	-	-	-
	Fixed Assets	-	-	-
	Deferred and Uncollected Premium	5,630,593	5,578,189	52,404
	Other	6,207	64,972	(58,765)
99	subtotal	5,636,800	5,643,161	(6,361)
b	Capital			
	Investments	522,205	580,113	(57,908)
	Deferred tax liabilities (3a99 + 3b99)	6,159,005	6,223,274	(64,269)
	Net deferred tax assets/liabilities (2f-3c)	7,485,375	6,004,721	1,480,654

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**NOTES TO FINANCIAL STATEMENTS**


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## D.

The company's income tax incurred and change in deferred income tax differs from the amount obtained by applying the federal statutory rate of 35% to income before income taxes as follows:

	<u>12/31/2011</u>	<u>12/31/2010</u>
Current income taxes incurred	851,277	505,794
Change in deferred income tax (without tax on unrealized gains and losses)	(2,355,531)	1,267,888
 Total income tax reported	 <hr/>	 <hr/>
Income before taxes	3,203,400	968,881
Expected income tax expense (benefit) at 35% statutory rate	1,121,190	339,108
Increase (decrease) in actual tax resulting from:		
a) Small Company Deduction	(521,117)	(544,497)
b) Amortization of IMR	(154,866)	(125,640)
c) Change in deferred tax benefit on nonadmitted assets	62,813	485,625
d) Change in Capital Loss Carryover	-	(345,344)
e) Loading and apportioned dividends	(107,685)	(276,058)
f) Disregarded entity	54,726	46,236
g) Other than temporary impaired security writedowns	-	146,825
h) Rate Differential	32,034	9,689
i) Return to provision	(28,490)	52,049
 j) Change in Valuation Allowance	 <hr/>	 <hr/>
k) Other	15,629	7,202
 Total income tax reported	 <hr/>	 <hr/>

## E.

1) At December 31, 2011, the Motorists Life Insurance Company has no operating loss carry forwards. The company has \$160,015 AMT credit carry forwards originating in 2002 through 2009 which do not expire and \$29,095 of R&E credits originating in 2004 and available thru 2024.

2) The amount of federal income taxes incurred that are available for recoupment in the event of future net losses are:

2011 (current year)	468,764
2010 (current year - 1)	403,899
2009 (current year - 2)	-

3) The company has no aggregate amount of deposits admitted under Section 6603 of the Internal Revenue Service (IRS) Code as of December 31, 2011.

## F.

1) The Company's federal income tax return was not consolidated with any other entities for the periods reported.

## 10. Information Concerning Parent

- A. B. and C. The company is controlled by Motorists Mutual Insurance Company, an Ohio domiciled property/casualty insurer. There were no material transactions exceeding one half of one percent of the total admitted assets of the reporting entity.
- D. The company reported amounts due to the parent company, Motorists Mutual Insurance Company, of \$647,323 and \$838,164 for 2011 and 2010, respectively. All amounts were settled within 30 days.
- E. There were no guarantees or undertakings, written or otherwise, for the benefit of an affiliate or related party that result in a contingent related exposure for the company or any related party's assets or liabilities.
- F. The company has an arrangement with its parent and affiliates whereby costs for common facilities and support services are shared.
- G. The company is controlled by Motorists Mutual Insurance Company, an Ohio domiciled property/casualty insurer, which owns 70% of the outstanding stock of the company.
- H. No amounts were deducted from the value of the parent either directly or indirectly.
- I. There were no investments in subsidiaries that exceed 10% of admitted assets of the insurer.

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## NOTES TO FINANCIAL STATEMENTS

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J. The company did not recognize any impairment write-downs for its investments in subsidiary companies during the statement period.

K. The company has no investments in a foreign insurance subsidiary.

L. The company does not hold an investment in a downstream noninsurance holding company.

11. Debt  
The company has not borrowed money and has no capital note obligations.

12. Retirement Plans, Deferred Compensation and Other Postretirement Benefit Plans  
A. The company participates in a defined benefit pension plan sponsored by its parent, Motorists Mutual Insurance Company.

B. The company participates in an Incentive Savings Plan sponsored by its parent, Motorists Mutual Insurance Company. The parent contributes up to a maximum of 3% of each employee's compensation and allocates amounts to the company based on a cost sharing arrangement. The company's share of contributions to the plan was \$62,948 and \$64,624 for 2011 and 2010, respectively.

C. The company does not participate in multi-employer plans.

D. The company participates in a non-contributory defined benefit pension plan sponsored by its parent, Motorists Mutual Insurance Company. In addition the company shares in certain other post-retirement benefits provided through a plan sponsored by Motorists Mutual. The company has no legal obligation for benefits under these plans. Motorists Mutual allocates amounts to the company based on a cost sharing arrangement using employee and salary ratios. The company incurred periodic pension costs of \$110,866 and \$296,490 in 2011 and 2010, respectively. The company's share of expense for other post-retirement benefits was \$3,872 and \$6,484 for 2011 and 2010, respectively.

E. Obligations for post-employment benefits and compensated absences have been accrued.

F. The company participates in post-retirement benefits provided through plans sponsored by its parent, Motorists Mutual Insurance Company. The company has no legal obligation for benefits under these plans.

13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations

1. The company has 300,000 authorized shares with 300,000 outstanding. The par value per share is \$4.00.

2. The company does not have preferred stock issues.

3. and 4. The maximum amount of dividends which can be paid by Ohio domiciled insurance companies to shareholders without prior approval of the Insurance Commissioner is subject to restrictions relating to statutory surplus. Statutory surplus at December 31, 2011 was \$53,519,505. The maximum dividend payout, which can be made in 2011 without prior approval, is \$5,351.951.

5. Unassigned Surplus held for the benefit of policyholders is \$31,551,445.

6. The company had no advances to surplus.

7. The company has no stock held for special purposes.

8. The company does not have any special surplus funds.

9. The portion of unassigned surplus funds represented or (reduced) by each item below is as follows:

Unrealized Gains and Losses	1,188,084
Nonadmitted Asset Value	(852,481)
Separate Account Business	None
Asset Valuation Reserves	(267,632)
Reinsurance in Unauthorized Companies	None

10. The company has not issued any surplus notes or debentures or similar obligations.

11. and 12. There has been no restatement of surplus due to quasi-reorganizations.

13. There have been no shareholder dividends paid.

14. Contingencies

A. Contingent Commitments  
The company has no contingent commitments.

B. Assessments  
The company has established a liability of \$217,844 in anticipation of future guaranty fund assessments based on NOLHGA estimates. A related asset of \$196,131 for future premium tax credits has also been established. The net change of \$21,713 has been charged to operations in the current period.

C. The company does not have any gain contingencies.

D. The company does not have any claims related extra contractual obligations and bad faith losses stemming from lawsuits.

E. The company does not have any other contingencies.

15. Leases

A. Leasing Arrangements

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## NOTES TO FINANCIAL STATEMENTS

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1. The company leases computer-related equipment under various operating lease arrangements and has entered into various agreements for information technology-related services through December 2013. The expenses for these commitments for 2011 and 2010 were \$73124 and \$34,467, respectively.
2. As of December 31, 2011, the company had aggregate commitments of \$524,452. Commitments for the next five years are as follows:

Fiscal Year Commitment	
2012	\$316,637
2013	89,843
2014	54,946
2015	32,082
2016	30,944

3. The company was not involved in sale-leaseback transactions during the periods reported.
- B. The company did not act as a lessor in business activities or participate in leveraged leases during the periods reported.

16. Information About Financial Investments With Off-Balance Sheet Risk and Financial Investments With Concentrations of Credit Risk

Not Applicable

17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

- A. Transfers of Receivable reported as Sales  
Not Applicable
- B. Transfer and Servicing of Financial Assets
  1. The company did not obtain any assets or incur any liabilities due to the transfer of financial assets during the period.
  2. As of December 31, 2011 the company did not have any securities on loan.
  3. The company has no servicing assets or servicing liabilities.
  4. The company has not securitized any financial assets.
  5. The company has no retained interests in securitized financial assets.
  6. The company has no transfers of receivables with recourse.
- C. Wash Sales  
Not Applicable

18. Gain or Loss to the Insurer From Uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans  
The company has no involvement in such plans.

19. Direct Premium Written/Produced by Managing General Agents/ Third Party Administrators  
Not Applicable

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**NOTES TO FINANCIAL STATEMENTS**


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**20. Fair Value Measurements**

## A. 1. Assets Measured at Fair Value on a Recurring Basis

	Fair Value Measurements at December 31, 2011 Using			
	Quoted Prices		Significant	Significant
	in Active	Markets for	Other	Unobservable
	Total	Markets for Identical Assets	Observable Inputs	Unobservable Inputs
		(Level 1)	(Level 2)	(Level 3)
Assets at fair value				
Perpetual Preferred stock				
Industrial and Misc	-	-	-	-
Parents, Subsidiaries and Affiliates	-	-	-	-
Total Perpetual Preferred Stocks	-	-	-	-
Bonds				
U.S. Governments	-	-	-	-
Industrial and Misc	210,045	-	210,045	-
Hybrid Securities	-	-	-	-
Parents, Subsidiaries and Affiliates	-	-	-	-
Total Bonds	210,045	-	210,045	-
Common Stock				
Industrial and Misc	10,661,217	10,661,217	-	-
Parents, Subsidiaries and Affiliates	-	-	-	-
Total Common Stocks	10,661,217	10,661,217	-	-
Other invested assets	-	-	-	-
Total assets at fair value	<u>10,871,262</u>	<u>10,661,217</u>	<u>210,045</u>	<u>-</u>

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## 2. Assets Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3)

	Preferred Stock	Fixed Maturities	Common Stock	Other Invested Assets	Total
Beginning balance, January 1, 2011	-	-	-	-	-
Total gains or losses included in Net Income (realized)	-	-	-	-	-
Total gains or losses included in Surplus (unrealized)	-	-	-	-	-
Purchases	-	-	-	-	-
Issuances	-	-	-	-	-
Sales	-	-	-	-	-
Settlements	-	-	-	-	-
Transfers into Level 3	-	-	-	-	-
Transfers out of Level 3	-	-	-	-	-
Ending balance, December 31, 2011	-	-	-	-	-

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3. (a) The company did not recognize any transfers in or transfers out of Level 3 during the reporting period.

(b) The company's policy is to recognize transfers in and transfers out as of the actual date of the event or change in circumstance that caused the transfer.

4. The company valued common stocks using the equity method and other invested assets based on equity statements from the respective fund managers.

5. The company does not hold any derivative assets or liabilities measured at Fair Value.

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## NOTES TO FINANCIAL STATEMENTS

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## 21. Other Items

- A. Extra Ordinary Items – Not Applicable
- B. Troubled Debt Restructuring – Not Applicable
- C. Other Disclosures – Not Applicable
- D. The potential loss for balances that may become uncollectible is not material to the company's financial position. The company has no admitted assets for amounts due from agents. The company non-admits these balances.
- E. Business Interruption Insurance Recoveries – Not Applicable
- F. State Transferable Tax Credits – Not Applicable.
- G. Subprime Mortgage Related Risk Exposure
  - 1. The definition of "subprime" is necessarily broad and intended to encompass both Alt-A and subprime. Corporate and equity securities, which may have underlying subprime exposure (such as banks, investment banks), are not included. The company's categorization of CMBS reflects securities backed by commercial real estate and therefore is not included in the reported figures.

The company's portfolio managers monitor the collateral every month in order to determine whether the collateral pools have deteriorated. Credit support levels provide a basis for the deal tranches the company owns and its determination of losses for the deal's lifetime is used to determine deal underperformance.

2. The company does not have any direct exposure through subprime loans.
3. Direct exposure through other investments

Types of Investments	Actual Cost	Book Adj Carrying Value	Fair Value	OTTI Loss Recognized
Subprime / Home Equity Loan	1,729,117	1,385,185	1,907,433	933,740

4. The company does not have any underwriting exposure to subprime mortgage risk through Mortgage Guaranty or Financial Guaranty insurance coverage.

H. The company does not have any agreements with the FHLB.

## 22. Events Subsequent

- Type I . Not Applicable
- Type II . Not Applicable

## 23. Reinsurance

## A. Ceded Reinsurance

## Section 1 - General Interrogatories

1. Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the company or by any representative, officer, trustee, or director of the company?

Yes(  ) No(  )

If yes, give full details.

2. Have any policies issued by the company been reinsured with a company chartered in a country other than the United States (excluding U.S. Branches of such companies) which is owned in excess of 10% or controlled directly or indirectly by an insured, beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business?

Yes(  ) No(  )

If yes, give full details.

## Section 2 - Ceded Reinsurance Report - Part A

1. Does the company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credits?

Yes(  ) No(  )

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## NOTES TO FINANCIAL STATEMENTS

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a) If yes, what is the estimated amount of the aggregate reduction in surplus of a unilateral cancellation by the reinsurer as of the date of this statement, for those agreements in which cancellation results in a net obligation of the company to the reinsurer, and for which such obligation is not presently accrued? Where necessary, the company may consider the current or anticipated experience of the business reinsured in making this estimate. \$ N/A.

b) What is the total amount of reinsurance credits taken, whether as an asset or as a reduction of liability, for these agreements in this statement? \$ N/A

2. Does the company have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts which, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies?

Yes( ) No( X )

If yes, give full details.

### Section 3 - Ceded Reinsurance Report - Part B

1. What is the estimated amount of the aggregate reduction in surplus, for agreements not reflected in Section 2 above, of termination of all reinsurance agreements, by either party, as of the date of this statement? Where necessary, the company may consider the current or anticipated experience of the business reinsured in making this estimate. \$0.

2. Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement, to include policies or contracts which were in-force or which had existing reserves established by the company as of the effective date of the agreement? Yes( ) No( X ) If yes, what is the amount of reinsurance credits, whether as an asset or a reduction of liability, taken for such new agreements or amendments? \$ N/A

#### B. Uncollected Reinsurance

No amounts were written off in 2011.

#### C. Commutation of Ceded Reinsurance

The company has not commuted any ceded reinsurance during the year.

### 24. Retrospectively Rated Contracts and Contracts Subject to Redetermination

Not Applicable

### 25. Change in Incurred Losses and Loss Adjustment Expenses

The company did not make any material changes in the provision for incurred loss and loss adjustment expenses attributable to insured events of prior years.

### 26. Intercompany Pooling Arrangements.

Not Applicable

### 27. Structured Settlements

Not Applicable

### 28. Health Care Receivables

Not Applicable

### 29. Participating Policies

For the reporting year ended 2011, insurance amounts under individual participating policies were 4.0% of the total individual insurance amounts. The company accounts for its policyholder dividends based upon currently acceptable Actuarial Standards of Practice. The company paid dividends in the amount of \$863,457 to policyholders and did not allocate any additional income to such policyholders.

### 30. Premium Deficiency Reserves

The company did not have any deficiency reserves related to accident and health contracts and property/casualty contracts. Anticipated investment income is not a factor in the premium deficiency calculation.

### 31. Reserves for Life Contracts and Deposit-Type Contracts

1. The company waives deduction of deferred fractional premiums upon the death of the insured and returns a portion of the final premium beyond the date of death. Surrender values are not promised in excess of legally computed reserves.
2. Extra premiums are charged for substandard lives. An additional reserve equal to one-half of the extra premium charge is carried.

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## NOTES TO FINANCIAL STATEMENTS

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3. The company has \$471,411,600 of insurance in force on which gross premiums are less than net premiums according to the standard valuation set by the State of Ohio. Reserves to cover the above insurance totaled \$3,055,155 at year-end and are reported in Exhibit 5, Miscellaneous Reserves, Line 1.
4. The Tabular Interest has been determined by formula as described in the instructions for Page 7. The Tabular Less Actual Reserve Released has been determined by formula as described in the instructions for Page 7. The Tabular Cost has been determined by formula as described in the instructions for Page 7.
5. The Tabular Interest has been determined by formula as described in the instructions for Page 7.
6. There were no material other reserve changes.

32. Analysis of Annuity Actuarial Reserves and Deposit Liabilities by Withdrawal Characteristics

	(1) Amount	(2) % of Total
A. Subject to discretionary withdrawal:		
1. -with market value adjustment	0	0.0%
2. -at book value less current surrender charge of 5% or more	56,786,640	34.3%
3. -at market value	0	0.0%
4. Total with adjustment or at market value	56,786,640	34.3%
5. -at book value without adjustment (minimal or no charge or adjustment)	101,479,932	61.2%
B. Not subject to discretionary withdrawal	7,519,744	4.5%
C. Total(gross)	165,786,316	100.0%
D. Reinsurance ceded	0	
E. Total(net) (3)-(4)	165,786,316	
Reconciliation of total annuity actuarial reserves and deposit fund liabilities.		
F. Life & Accident & Health Annual Statement:		
1. Exhibit 5, Section B, Total (net)	157,260,491	
2. Exhibit 5, Section C, Total (net)	7,964,378	
3. Exhibit 7, Column 1, Line 9	561,446	
4. Subtotal	165,786,316	
Separate Accounts Annual Statement:		
5. Exhibit 6, Line 0299999, Column 2	0	
6. Exhibit 6, Line 0399999, Column 2	0	
7. Page 3, Line 3	0	
8. Subtotal	0	
9. Combined Total	165,786,316	

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**NOTES TO FINANCIAL STATEMENTS**

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## 33. Premiums and Annuity Considerations Due and Uncollected

Type	Gross	Net of Loading
i. Industrial	0.00	0.00
ii. Ordinary New Ordinary	1,829,558.85	758,064.35
iii. Renewal	15,761,171.03	17,248,766.72
iv. Credit Life	0.00	0.00
v. Group Life	0.00	0.00
vi. Group Annuity	0.00	0.00
vii. Totals	17,590,729.88	18,006,831.07

34. Separate Accounts  
Not Applicable35. Loss/Claim Adjustment Expenses  
Not Applicable

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**GENERAL INTERROGATORIES**

**PART 1 - COMMON INTERROGATORIES  
 GENERAL**

1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer? ..... Yes [  ] No [  ]

1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations? ..... Yes [  ] No [  ] N/A [  ]

1.3 State Regulating? ..... Ohio

2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity? ..... Yes [  ] No [  ]

2.2 If yes, date of change: \_\_\_\_\_

3.1 State as of what date the latest financial examination of the reporting entity was made or is being made. ..... 12/31/2008

3.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. ..... 12/31/2008

3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). ..... 12/04/2009

3.4 By what department or departments?  
 Ohio Department of Insurance .....

3.5 Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with Departments? ..... Yes [  ] No [  ] N/A [  ]

3.6 Have all of the recommendations within the latest financial examination report been complied with? ..... Yes [  ] No [  ] N/A [  ]

4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity), receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  
 4.11 sales of new business? ..... Yes [  ] No [  ]  
 4.12 renewals? ..... Yes [  ] No [  ]

4.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  
 4.21 sales of new business? ..... Yes [  ] No [  ]  
 4.22 renewals? ..... Yes [  ] No [  ]

5.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement? ..... Yes [  ] No [  ]

5.2 If yes, provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.

1 Name of Entity	2 NAIC Company Code	3 State of Domicile
---------------------	------------------------	------------------------

6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? ..... Yes [  ] No [  ]

6.2 If yes, give full information:  
 \_\_\_\_\_

7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity? ..... Yes [  ] No [  ]

7.2 If yes,  
 7.21 State the percentage of foreign control; ..... %  
 7.22 State the nationality(s) of the foreign person(s) or entity(s) or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact; and identify the type of entity(s) (e.g., individual, corporation or government, manager or attorney in fact).

1 Nationality	2 Type of Entity
------------------	---------------------

**ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**GENERAL INTERROGATORIES**

8.1 Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board? ..... Yes [ ] No [ X ]  
 8.2 If response to 8.1 is yes, please identify the name of the bank holding company. ....

8.3 Is the company affiliated with one or more banks, thrifts or securities firms? ..... Yes [ ] No [ X ]  
 8.4 If response to 8.3 is yes, please provide the names and locations (city and state of the main office) of any affiliates regulated by a federal financial regulatory services agency [i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Office of Thrift Supervision (OTS), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC)] and identify the affiliate's primary federal regulator.

1 Affiliate Name	2 Location (City, State)	3 FRB	4 OCC	5 OTS	6 FDIC	7 SEC

9. What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit?  
 Ernst & Young, LLP  
 1100 Huntington Center  
 41 South High Street  
 Columbus, OH 43215

10.1 Has the insurer been granted any exemptions to the prohibited non-audit services provided by the certified independent public accountant requirements as allowed in Section 7H of the Annual Financial Reporting Model Regulation (Model Audit Rule), or substantially similar state law or regulation? ..... Yes [ ] No [ X ]  
 10.2 If the response to 10.1 is yes, provide information related to this exemption: ....

10.3 Has the insurer been granted any exemptions related to the other requirements of the Annual Financial Reporting Model Regulation as allowed for in Section 17A of the Model Regulation, or substantially similar state law or regulation? ..... Yes [ ] No [ X ]  
 10.4 If the response to 10.3 is yes, provide information related to this exemption: ....

10.5 Has the reporting entity established an Audit Committee in compliance with the domiciliary state insurance laws? ..... Yes [ X ] No [ ] N/A [ ]  
 10.6 If the response to 10.5 is no or n/a, please explain: ....

11. What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?  
 Peter A. Hitchcock, Corporate Actuary  
 Motorists Life Insurance Company  
 471 East Broad Street  
 Columbus, OH 43215

12.1 Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly? ..... Yes [ ] No [ X ]  
 12.11 Name of real estate holding company .....  
 12.12 Number of parcels involved .....  
 12.13 Total book/adjusted carrying value ..... \$ .....

12.2 If, yes provide explanation: ....

13. **FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:**

13.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity? ....

13.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located? ..... Yes [ ] No [ ]  
 13.3 Have there been any changes made to any of the trust indentures during the year? ..... Yes [ ] No [ ]  
 13.4 If answer to (13.3) is yes, has the domiciliary or entry state approved the changes? ..... Yes [ ] No [ ] N/A [ ]  
 14.1 Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards? ..... Yes [ X ] No [ ]  
 (a) Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships;  
 (b) Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity;  
 (c) Compliance with applicable governmental laws, rules and regulations;  
 (d) The prompt internal reporting of violations to an appropriate person or persons identified in the code; and  
 (e) Accountability for adherence to the code.  
 14.11 If the response to 14.1 is No, please explain: ....

14.2 Has the code of ethics for senior managers been amended? ..... Yes [ ] No [ X ]  
 14.21 If the response to 14.2 is yes, provide information related to amendment(s). ....

14.3 Have any provisions of the code of ethics been waived for any of the specified officers? ..... Yes [ ] No [ X ]  
 14.31 If the response to 14.3 is yes, provide the nature of any waiver(s). ....

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**GENERAL INTERROGATORIES**

15.1 Is the reporting entity the beneficiary of a Letter of Credit that is unrelated to reinsurance with a NAIC rating of 3 or below? ..... Yes [ ] No [ X ]  
15.2 If the response to 15.1 is yes, indicate the American Bankers Association (ABA) Routing Number and the name of the issuing or confirming bank of the Letter of Credit and describe the circumstances in which the Letter of Credit is triggered.

1 American Bankers Association (ABA) Routing Number	2 Issuing or Confirming Bank Name	3 Circumstances That Can Trigger the Letter of Credit	4 Amount
.....	.....	.....	.....

## BOARD OF DIRECTORS

16. Is the purchase or sale of all investments of the reporting entity passed upon either by the board of directors or a subordinate committee thereof? ..... Yes [  ] No [  ]

17. Does the reporting entity keep a complete permanent record of the proceedings of its board of directors and all subordinate committees thereof? ..... Yes [  ] No [  ]

18. Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees that is in conflict with the official duties of such person? ..... Yes [  ] No [  ]

## FINANCIAL

19. Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)? .....	Yes [ ] No [ X ]
20.1 Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):	20.11 To directors or other officers..... \$ .....
	20.12 To stockholders not officers..... \$ .....
	20.13 Trustees, supreme or grand (Fraternal Only) .....
20.2 Total amount of loans outstanding at the end of year (inclusive of Separate Accounts, exclusive of policy loans):	20.21 To directors or other officers..... \$ .....
	20.22 To stockholders not officers..... \$ .....
	20.23 Trustees, supreme or grand (Fraternal Only) .....
21.1 Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement? .....	Yes [ ] No [ X ]
21.2 If yes, state the amount thereof at December 31 of the current year:	21.21 Rented from others..... \$ .....
	21.22 Borrowed from others..... \$ .....
	21.23 Leased from others .....
	21.24 Other .....
22.1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments? .....	Yes [ ] No [ X ]
22.2 If answer is yes:	22.21 Amount paid as losses or risk adjustment \$ .....
	22.22 Amount paid as expenses .....
	22.23 Other amounts paid .....
23.1 Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement? .....	Yes [ X ] No [ ]
23.2 If yes, indicate any amounts receivable from parent included in the Page 2 amount: .....	\$ .....

## INVESTMENT

24.1 Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date? (other than securities lending programs addressed in 24.3)..... Yes [  ] No [  ]

24.2 If no, give full and complete information relating thereto  
.....

24.3 For security lending programs, provide a description of the program including value for collateral and amount of loaned securities, and whether collateral is carried on or off-balance sheet. (an alternative is to reference Note 17 where this information is also provided)  
.....

24.4 Does the Company's security lending program meet the requirements for a conforming program as outlined in the Risk-Based Capital Instructions? ..... Yes [  ] No [  ] N/A [  ]

24.5 If answer to 24.4 is yes, report amount of collateral for conforming programs: ..... \$ .....

24.6 If answer to 24.4 is no, report amount of collateral for other programs: ..... \$ .....

24.7 Does your securities lending program require 102% (domestic securities) and 105% (foreign securities) from the counterparty at the outset of the contract? ..... Yes [  ] No [  ] N/A [  ]

24.8 Does the reporting entity non-admit when the collateral received from the counterparty falls below 100%? ..... Yes [  ] No [  ] N/A [  ]

24.9 Does the reporting entity or the reporting entity's securities lending agent utilize the Master Securities lending Agreement (MSLA) to conduct securities lending? ..... Yes [  ] No [  ] N/A [  ]

**ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**GENERAL INTERROGATORIES**

25.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 21.1 and 24.3). .....  Yes [ X ]  No [ ]

25.2 If yes, state the amount thereof at December 31 of the current year:

25.21 Subject to repurchase agreements .....	\$ .....
25.22 Subject to reverse repurchase agreements .....	\$ .....
25.23 Subject to dollar repurchase agreements .....	\$ .....
25.24 Subject to reverse dollar repurchase agreements .....	\$ .....
25.25 Pledged as collateral .....	\$ .....
25.26 Placed under option agreements .....	\$ .....
25.27 Letter stock or other securities restricted as to sale .....	\$ .....
25.28 On deposit with state or other regulatory body .....	\$ 2,354,179
25.29 Other .....	\$ .....

25.3 For category (25.27) provide the following:

1 Nature of Restriction	2 Description	3 Amount
.....	.....	.....

26.1 Does the reporting entity have any hedging transactions reported on Schedule DB? .....  Yes [ ]  No [ X ]

26.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? .....  Yes [ ]  No [ ]  N/A [ X ]  
If no, attach a description with this statement.

27.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity? .....  Yes [ ]  No [ X ]

27.2 If yes, state the amount thereof at December 31 of the current year. .... \$ .....

28. Excluding items in Schedule E - Part 3 - Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section 1, III - General Examination Considerations, F. Outsourcing of Critical Functions, Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook? .....  Yes [ X ]  No [ ]

28.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

1 Name of Custodian(s)	2 Custodian's Address
BNY Mellon .....	500 Grant Street One Mellon Center, Suite #1035, Pittsburgh, PA 15258 .....

28.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

1 Name(s)	2 Location(s)	3 Complete Explanation(s)
.....	.....	.....

28.03 Have there been any changes, including name changes, in the custodian(s) identified in 28.01 during the current year? .....  Yes [ ]  No [ X ]

28.04 If yes, give full and complete information relating thereto:

1 Old Custodian	2 New Custodian	3 Date of Change	4 Reason
.....	.....	.....	.....

28.05 Identify all investment advisors, brokers/dealers or individuals acting on behalf of brokers/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

1 Central Registration Depository Number(s)	2 Name	3 Address
110638 .....	Diamond Hill Capital Management .....	325 John H McConnell Blvd, Suite #200, Columbus, OH 43215 .....
105900 .....	General Re-New England Asset Management, Inc. .....	76 Batterson Park Rd, Pondview Corporate Center, Farmington, CT 06032 .....
105780 .....	Northern Trust Investments, N.A. .....	50 South La Salle Street, Chicago, IL 60603 .....

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**GENERAL INTERROGATORIES**

29.1 Does the reporting entity have any diversified mutual funds reported in Schedule D, Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5(b)(1)])? Yes [  ] No [  ]  
 29.2 If yes, complete the following schedule:

1 CUSIP #	2 Name of Mutual Fund	3 Book/Adjusted Carrying Value
78467Y-10-7	SPDR S&P MidCap 400 ETF Tr	576,556
29.2999 - Total		576,556

29.3 For each mutual fund listed in the table above, complete the following schedule:

1 Name of Mutual Fund (from above table)	2 Name of Significant Holding of the Mutual Fund	3 Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to the Holding	4 Date of Valuation
SPDR S&P MidCap 400 ETF Trust	Dollar Tree Inc	5,333	11/30/2011
SPDR S&P MidCap 400 ETF Trust	Perrigo Co	4,872	11/30/2011
SPDR S&P MidCap 400 ETF Trust	Kansas City Southern	4,007	11/30/2011
SPDR S&P MidCap 400 ETF Trust	BorgWarner Inc	3,874	11/30/2011
SPDR S&P MidCap 400 ETF Trust	Monster Beverage Corp	3,811	11/30/2011

30. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

	1 Statement (Admitted) Value	2 Fair Value	3 Excess of Statement over Fair Value (-), or Fair Value over Statement (+)
30.1 Bonds	365,549,214	393,658,893	28,109,679
30.2 Preferred stocks			
30.3 Totals	365,549,214	393,658,893	28,109,679

30.4 Describe the sources or methods utilized in determining the fair values:

Fair market values are obtained using an external pricing service, BNY Mellon; using an external investment service, Bloomberg, Inc.; or by contacting individual brokers.

31.1 Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D? Yes [  ] No [  ]  
 31.2 If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source? Yes [  ] No [  ]  
 31.3 If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:  
 \_\_\_\_\_  
 32.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Securities Valuation Office been followed? Yes [  ] No [  ]  
 32.2 If no, list exceptions:  
 \_\_\_\_\_

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**GENERAL INTERROGATORIES**

**OTHER**

33.1 Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any? .....\$ .....36,036

33.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement.

1 Name	2 Amount Paid
American Council of Life Insurance .....	7,750
A.M. Best Company .....	13,600
LIMRA International Inc .....	13,409

34.1 Amount of payments for legal expenses, if any? .....\$ .....10,129

34.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

1 Name	2 Amount Paid
Bricker & Eckler, LLP .....	8,645

35.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any? .....\$ .....

35.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

1 Name	2 Amount Paid
.....	.....

**ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**GENERAL INTERROGATORIES**

**PART 2 - LIFE INTERROGATORIES**

1.1	Does the reporting entity have any direct Medicare Supplement Insurance in force? .....	Yes [ ] No [ X ]				
1.2	If yes, indicate premium earned on U.S. business only .....	\$ .....				
1.3	What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit? .....	\$ .....				
1.31	Reason for excluding: .....					
1.4	Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above. ....	\$ .....				
1.5	Indicate total incurred claims on all Medicare Supplement insurance. ....	\$ .....				
1.6	Individual policies:	Most current three years: 1.61 Total premium earned .....\$ ..... 1.62 Total incurred claims .....\$ ..... 1.63 Number of covered lives .....				
		All years prior to most current three years 1.64 Total premium earned .....\$ ..... 1.65 Total incurred claims .....\$ ..... 1.66 Number of covered lives .....				
1.7	Group policies:	Most current three years: 1.71 Total premium earned .....\$ ..... 1.72 Total incurred claims .....\$ ..... 1.73 Number of covered lives .....				
		All years prior to most current three years 1.74 Total premium earned .....\$ ..... 1.75 Total incurred claims .....\$ ..... 1.76 Number of covered lives .....				
2.	Health Test:	<table border="0"> <tr> <td>1</td> <td>2</td> </tr> <tr> <td>Current Year</td> <td>Prior Year</td> </tr> </table>	1	2	Current Year	Prior Year
1	2					
Current Year	Prior Year					
2.1	Premium Numerator .....					
2.2	Premium Denominator .....	59,294,932	54,889,124			
2.3	Premium Ratio (2.1/2.2) .....	0.000	0.000			
2.4	Reserve Numerator .....					
2.5	Reserve Denominator .....	351,010,139	325,634,845			
2.6	Reserve Ratio (2.4/2.5) .....	0.000	0.000			
3.1	Does this reporting entity have Separate Accounts? .....	Yes [ ] No [ X ]				
3.2	If yes, has a Separate Accounts Statement been filed with this Department? .....	Yes [ ] No [ ] N/A [ ]				
3.3	What portion of capital and surplus funds of the reporting entity covered by assets in the Separate Accounts statement, is not currently distributable from the Separate Accounts to the general account for use by the general account? .....	\$ .....				
3.4	State the authority under which Separate Accounts are maintained: .....					
3.5	Was any of the reporting entity's Separate Accounts business reinsured as of December 31? .....	Yes [ ] No [ ]				
3.6	Has the reporting entity assumed by reinsurance any Separate Accounts business as of December 31? .....	Yes [ ] No [ ]				
3.7	If the reporting entity has assumed Separate Accounts business, how much, if any, reinsurance assumed receivable for reinsurance of Separate Accounts reserve expense allowances is included as a negative amount in the liability for "Transfers to Separate Accounts due or accrued (net)?" .....					
4.1	Are personnel or facilities of this reporting entity used by another entity or entities or are personnel or facilities of another entity or entities used by this reporting entity (except for activities such as administration of jointly underwritten group contracts and joint mortality or morbidity studies)? .....	Yes [ X ] No [ ]				
4.2	Net reimbursement of such expenses between reporting entities:	<table border="0"> <tr> <td>4.21 Paid .....</td> <td>\$ ..... 2,196,602</td> </tr> <tr> <td>4.22 Received .....</td> <td>\$ ..... 16,797</td> </tr> </table>	4.21 Paid .....	\$ ..... 2,196,602	4.22 Received .....	\$ ..... 16,797
4.21 Paid .....	\$ ..... 2,196,602					
4.22 Received .....	\$ ..... 16,797					
5.1	Does the reporting entity write any guaranteed interest contracts? .....	Yes [ ] No [ X ]				
5.2	If yes, what amount pertaining to these lines is included in: .....	<table border="0"> <tr> <td>5.21 Page 3, Line 1 .....</td> <td>\$ .....</td> </tr> <tr> <td>5.22 Page 4, Line 1 .....</td> <td>\$ .....</td> </tr> </table>	5.21 Page 3, Line 1 .....	\$ .....	5.22 Page 4, Line 1 .....	\$ .....
5.21 Page 3, Line 1 .....	\$ .....					
5.22 Page 4, Line 1 .....	\$ .....					
6.	FOR STOCK REPORTING ENTITIES ONLY:					
6.1	Total amount paid in by stockholders as surplus funds since organization of the reporting entity: .....	\$ ..... 20,768,060				
7.	Total dividends paid stockholders since organization of the reporting entity:	<table border="0"> <tr> <td>7.11 Cash .....</td> <td>\$ .....</td> </tr> <tr> <td>7.12 Stock .....</td> <td>\$ .....</td> </tr> </table>	7.11 Cash .....	\$ .....	7.12 Stock .....	\$ .....
7.11 Cash .....	\$ .....					
7.12 Stock .....	\$ .....					

**ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**GENERAL INTERROGATORIES**

8.1 Does the company reinsurance any Workers' Compensation Carve-Out business defined as: ..... Yes [ ] No [ X ]

Reinsurance (including retrocessional reinsurance) assumed by life and health insurers of medical, wage loss and death benefits of the occupational illness and accident exposures, but not the employers liability exposures, of business originally written as workers' compensation insurance.

8.2 If yes, has the reporting entity completed the Workers' Compensation Carve-Out Supplement to the Annual Statement? ..... Yes [ ] No [ ]

8.3 If 8.1 is yes, the amounts of earned premiums and claims incurred in this statement are:

1 Reinsurance Assumed	2 Reinsurance Ceded	3 Net Retained
-----------------------------	---------------------------	----------------------

8.31 Earned premium .....	.....	.....
8.32 Paid claims .....	.....	.....
8.33 Claim liability and reserve (beginning of year) .....	.....	.....
8.34 Claim liability and reserve (end of year) .....	.....	.....
8.35 Incurred claims .....	.....	.....

8.4 If reinsurance assumed included amounts with attachment points below \$1,000,000, the distribution of the amounts reported in Lines 8.31 and 8.34 for Column (1) are:

Attachment Point	1 Earned Premium	2 Claim Liability and Reserve
8.41 <\$25,000	.....	.....
8.42 \$25,000 - 99,999	.....	.....
8.43 \$100,000 - 249,999	.....	.....
8.44 \$250,000 - 999,999	.....	.....
8.45 \$1,000,000 or more	.....	.....

8.5 What portion of earned premium reported in 8.31, Column 1 was assumed from pools? ..... \$ .....

9.1 Does the company have variable annuities with guaranteed benefits? ..... Yes [ ] No [ X ]

9.2 If 9.1 is yes, complete the following table for each type of guaranteed benefit.

Type		3 Waiting Period Remaining	4 Account Value Related to Col. 3	5 Total Related Account Values	6 Gross Amount of Reserve	7 Location of Reserve	8 Portion Reinsured	9 Reinsurance Reserve Credit
1 Guaranteed Death Benefit	2 Guaranteed Living Benefit							

10. For reporting entities having sold annuities to another insurer where the insurer purchasing the annuities has obtained a release of liability from the claimant (payee) as the result of the purchase of an annuity from the reporting entity only:

10.1 Amount of loss reserves established by these annuities during the current year: ..... \$ .....

10.2 List the name and location of the insurance company purchasing the annuities and the statement value on the purchase date of the annuities.

1	2 Statement Value on Purchase Date of Annuities (i.e., Present Value)
P&C Insurance Company And Location	

11.1 Do you act as a custodian for health savings accounts? ..... Yes [ ] No [ X ]

11.2 If yes, please provide the amount of custodial funds held as of the reporting date. ..... \$ .....

11.3 Do you act as an administrator for health savings accounts? ..... Yes [ ] No [ X ]

11.4 If yes, please provide the balance of funds administered as of the reporting date. ..... \$ .....

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY

**FIVE-YEAR HISTORICAL DATA**

Show amounts in whole dollars only, no cents; show percentages to one decimal place, i.e. 17.6.

Show amounts of life insurance in this exhibit in thousands (OMIT \$000)

	1 2011	2 2010	3 2009	4 2008	5 2007
<b>Life Insurance in Force</b>					
(Exhibit of Life Insurance)					
1. Ordinary - whole life and endowment (Line 34, Col. 4) .....	1,466,128	1,431,732	1,408,668	1,342,944	1,290,102
2. Ordinary - term (Line 21, Col. 4, less Line 34, Col. 4) .....	4,923,713	4,922,235	4,864,751	4,602,983	4,332,878
3. Credit life (Line 21, Col. 6) .....					
4. Group, excluding FEGLI/SGLI (Line 21, Col. 9 less Lines 43 & 44, Col. 4) .....	156,947	172,765	166,422	158,447	144,730
5. Industrial (Line 21, Col. 2) .....					
6. FEGLI/SGLI (Lines 43 & 44, Col. 4) .....					
7. Total (Line 21, Col. 10) .....	6,546,788	6,526,732	6,439,841	6,104,374	5,767,710
<b>New Business Issued</b>					
(Exhibit of Life Insurance)					
8. Ordinary - whole life and endowment (Line 34, Col. 2) .....	142,387	132,205	179,693	162,197	152,027
9. Ordinary - term (Line 2, Col. 4, less Line 34, Col. 2) .....	299,307	361,629	571,544	590,082	566,007
10. Credit life (Line 2, Col. 6) .....					
11. Group (Line 2, Col. 9) .....					
12. Industrial (Line 2, Col. 2) .....					
13. Total (Line 2, Col. 10) .....	441,695	493,834	751,237	752,279	718,034
<b>Premium Income - Lines of Business</b>					
(Exhibit 1 - Part 1)					
14. Industrial life (Line 20.4, Col. 2) .....					
15.1 Ordinary-life insurance (Line 20.4, Col. 3) .....	41,122,174	39,873,954	38,979,340	35,996,003	34,180,873
15.2 Ordinary-individual annuities (Line 20.4, Col. 4) .....	18,331,237	14,877,918	18,144,063	9,300,199	8,224,869
16. Credit life (group and individual) (Line 20.4, Col. 5) .....					
17.1 Group life insurance (Line 20.4, Col. 6) .....	(158,479)	137,252	404,880	369,204	376,784
17.2 Group annuities (Line 20.4, Col. 7) .....					
18.1 A & H-group (Line 20.4, Col. 8) .....					
18.2 A & H-credit (group and individual) (Line 20.4, Col. 9) .....					
18.3 A & H-other (Line 20.4, Col. 10) .....					
19. Aggregate of all other lines of business (Line 20.4, Col. 11) .....					
20. Total .....	59,294,932	54,889,124	57,528,283	45,665,406	42,782,526
<b>Balance Sheet (Pages 2 &amp; 3)</b>					
21. Total admitted assets excluding Separate Accounts business (Page 2, Line 26, Col. 3) .....	418,050,143	387,956,782	359,305,164	334,025,511	333,633,313
22. Total liabilities excluding Separate Accounts business (Page 3, Line 26) .....	364,530,636	338,270,135	314,807,864	290,916,468	282,827,250
23. Aggregate life reserves (Page 3, Line 1) .....	351,306,715	325,828,365	304,355,508	283,115,464	272,460,918
24. Aggregate A & H reserves (Page 3, Line 2) .....					
25. Deposit-type contract funds (Page 3, Line 3) .....	561,446	556,837	800,641	626,290	761,392
26. Asset valuation reserve (Page 3, Line 24.01) .....	2,916,517	2,648,885	1,747,637		2,728,283
27. Capital (Page 3, Lines 29 and 30) .....	1,200,000	1,200,000	1,200,000	1,200,000	1,200,000
28. Surplus (Page 3, Line 37) .....	52,319,505	48,486,646	43,297,299	41,909,043	49,606,063
<b>Cash Flow (Page 5)</b>					
29. Net Cash from Operations (Line 11) .....	27,429,556	22,290,838	18,704,307	9,480,422	10,509,663
<b>Risk-Based Capital Analysis</b>					
30. Total adjusted capital .....	56,882,427	52,839,574	46,838,463	43,661,334	53,534,346
31. Authorized control level risk - based capital .....	7,191,412	6,167,993	5,446,230	6,060,739	4,896,286
<b>Percentage Distribution of Cash, Cash Equivalents and Invested Assets</b>					
(Page 2, Col. 3) (Line No. /Page 2, Line 12, Col. 3) x 100.0					
32. Bonds (Line 1) .....	93.0	93.1	93.3	92.7	92.6
33. Stocks (Lines 2.1 and 2.2) .....	2.7	2.9	2.5	2.1	3.4
34. Mortgage loans on real estate(Lines 3.1 and 3.2) .....					
35. Real estate (Lines 4.1, 4.2 and 4.3) .....					
36. Cash, cash equivalents and short-term investments (Line 5) .....	1.4	1.1	1.4	2.7	1.8
37. Contract loans (Line 6) .....	2.9	2.9	2.7	2.5	2.2
38. Derivatives (Page 2, Line 7) .....			XXX	XXX	XXX
39. Other invested assets (Line 8) .....					
40. Receivables for securities (Line 9) .....	0.0	0.0		0.0	0.0
41. Securities lending reinvested collateral assets (Line 10) .....			XXX	XXX	XXX
42. Aggregate write-ins for invested assets (Line 11) .....					
43. Cash, cash equivalents and invested assets (Line 12) .....	100.0	100.0	100.0	100.0	100.0

## ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY

## FIVE-YEAR HISTORICAL DATA

(Continued)

	1 2011	2 2010	3 2009	4 2008	5 2007
<b>Investments in Parent, Subsidiaries and Affiliates</b>					
44. Affiliated bonds (Schedule D Summary, Line 12, Col. 1) .....					
45. Affiliated preferred stocks (Schedule D Summary, Line 18, Col. 1) .....					
46. Affiliated common stocks (Schedule D Summary Line 24, Col. 1), .....					
47. Affiliated short-term investments (subtotal included in Schedule DA Verification, Col. 5, Line 10) .....					
48. Affiliated mortgage loans on real estate .....					
49. All other affiliated .....	91,412	67,453	31,466	7,256	44,760
50. Total of above Lines 44 to 49 .....	91,412	67,453	31,466	7,256	44,760
<b>Total Nonadmitted and Admitted Assets</b>					
51. Total nonadmitted assets (Page 2, Line 28, Col. 2) .....	2,426,985	1,574,504	7,174,029	10,194,317	6,990,519
52. Total admitted assets (Page 2, Line 28, Col. 3) .....	418,050,143	387,956,782	359,305,164	334,025,511	333,633,313
<b>Investment Data</b>					
53. Net investment income (Exhibit of Net Investment Income) .....	17,120,764	15,722,447	15,386,904	15,372,393	15,190,128
54. Realized capital gains (losses) (Page 4, Line 34, Column 1) .....	(912,540)	1,825,596	111,986	(7,532,019)	(201,249)
55. Unrealized capital gains (losses) (Page 4, Line 38, Column 1) .....	1,188,084	1,129,925	1,301,111	(2,439,821)	(220,817)
56. Total of above Lines 53, 54 and 55 .....	17,396,308	18,677,968	16,800,001	5,400,552	14,768,063
<b>Benefits and Reserve Increases (Page 6)</b>					
57. Total contract benefits - life (Lines 10, 11, 12, 13, 14 and 15 Col. 1, minus Lines 10, 11, 12, 13, 14 and 15 Cols. 9, 10 and 11) .....	31,616,332	30,820,794	33,126,201	33,294,444	30,775,989
58. Total contract benefits - A & H (Lines 13 & 14, Cols. 9, 10 & 11) .....					
59. Increase in life reserves - other than group and annuities (Line 19, Cols. 2 and 3) .....	13,710,988	13,921,842	12,914,385	11,989,622	13,061,321
60. Increase in A & H reserves (Line 19, Cols. 9, 10 & 11) .....					
61. Dividends to policyholders (Line 30, Col. 1) .....	863,457	989,119	1,151,504	1,084,481	945,053
<b>Operating Percentages</b>					
62. Insurance expense percent (Page 6, Col. 1, Lines 21, 22 & 23, less Line 6)/(Page 6, Col. 1, Line 1 plus Exhibit 7, Col. 2, Line 2) x 100.0 .....	24.1	28.4	29.2	32.7	32.9
63. Lapse percent (ordinary only) [(Exhibit of Life Insurance, Col. 4, Lines 14 & 15) / 1/2 (Exhibit of Life Insurance, Col. 4, Lines 1 & 21)] x 100.0 .....	6.2	6.9	7.2	7.8	7.5
64. A & H loss percent (Schedule H, Part 1, Lines 5 and 6, Col. 2) .....					
65. A & H cost containment percent (Schedule H, Pt. 1, Line 4, Col. 2) .....					
66. A & H expense percent excluding cost containment expenses (Schedule H, Pt. 1, Line 10, Col. 2) .....					
<b>A &amp; H Claim Reserve Adequacy</b>					
67. Incurred losses on prior years' claims - group health (Schedule H, Part 3, Line 3.1 Col. 2) .....					
68. Prior years' claim liability and reserve - group health (Schedule H, Part 3, Line 3.2 Col. 2) .....					
69. Incurred losses on prior years' claims-health other than group (Schedule H, Part 3, Line 3.1 Col. 1 less Col. 2) .....					
70. Prior years' claim liability and reserve-health other than group (Schedule H, Part 3, Line 3.2 Col. 1 less Col. 2) .....					
<b>Net Gains From Operations After Federal Income Taxes by Lines of Business (Page 6, Line 33)</b>					
71. Industrial life (Col. 2) .....					
72. Ordinary - life (Col. 3) .....	2,282,429	406,884	(2,421,878)	(2,256,334)	(1,060,768)
73. Ordinary - individual annuities (Col. 4) .....	855,396	326,410	1,016,794	1,284,847	1,441,605
74. Ordinary-supplementary contracts (Col. 5) .....	(92,602)	(59,014)	83,051	138,960	(79,966)
75. Credit life (Col. 6) .....					
76. Group life (Col. 7) .....	(228,697)	(31,254)	142,383	84,070	299,178
77. Group annuities (Col. 8) .....					
78. A & H-group (Col. 9) .....					
79. A & H-credit (Col. 10) .....					
80. A & H-other (Col. 11) .....					
81. Aggregate of all other lines of business (Col. 12) .....					
82. Total (Col. 1) .....	2,816,526	643,026	(1,179,650)	(748,458)	600,049

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors? .....

Yes [ ] No [ ]

If no, please explain: .....

## ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY

## EXHIBIT OF LIFE INSURANCE

	Industrial		Ordinary		Credit Life (Group and Individual)		Group		10 Total Amount of Insurance (a)	
	1 Number of Policies	2 Amount of Insurance (a)	3 Number of Policies	4 Amount of Insurance (a)	5 Number of Individual Policies and Group Certificates	6 Amount of Insurance (a)	Number of			
							7 Policies	8 Certificates		
1. In force end of prior year .....			93,367	6,353,967			4	2,401	172,765	6,526,732
2. Issued during year .....			7,368	441,695						441,695
3. Reinsurance assumed .....			594	60,069						60,069
4. Revived during year .....				6,136						6,136
5. Increased during year (net) .....			7,962	507,900						507,900
6. Subtotals, Lines 2 to 5 .....				2,587						2,587
7. Additions by dividends during year .....	XXX		XXX							
8. Aggregate write-ins for increases .....										
9. Totals (Lines 1 and 6 to 8) .....			101,329	6,864,454			4	2,401	172,765	7,037,219
Deductions during year:										
10. Death .....			1,347	18,083			XXX	9	199	18,282
11. Maturity .....			7	42			XXX			.42
12. Disability .....							XXX			
13. Expiry .....			330	6,694						6,694
14. Surrender .....			1,676	56,043						56,043
15. Lapse .....			3,763	340,989						340,989
16. Conversion .....			156	18,419			XXX	XXX		18,419
17. Decreased (net) .....			3	34,331						49,950
18. Reinsurance .....			1	12						12
19. Aggregate write-ins for decreases .....										
20. Totals (Lines 10 to 19) .....			7,283	474,613					307	15,819
21. In force end of year (Line 9 minus Line 20) .....			94,046	6,389,841			4	2,094		490,431
22. Reinsurance ceded end of year .....	XXX		XXX	3,708,756	XXX		XXX	XXX		156,947
23. Line 21 minus Line 22 .....	XXX		XXX	2,681,086	XXX	(b)	XXX	XXX		3,836,514
<b>DETAILS OF WRITE-INS</b>										
0801. ....										
0802. ....										
0803. ....										
0898. Summary of remaining write-ins for Line 8 from overflow page .....										
0899. TOTALS (Lines 0801 thru 0803 plus 0898) (Line 8 above) .....										
1901. ....										
1902. ....										
1903. ....										
1998. Summary of remaining write-ins for Line 19 from overflow page .....										
1999. TOTALS (Lines 1901 thru 1903 plus 1998) (Line 19 above) .....										

(a) Amounts of life insurance in this exhibit shall be shown in thousands (omit 000)

(b) Group \$ ..... ; Individual \$ .....

## ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY

**EXHIBIT OF LIFE INSURANCE (Continued)**

## ADDITIONAL INFORMATION ON INSURANCE IN FORCE END OF YEAR

	Industrial		Ordinary	
	1 Number of Policies	2 Amount of Insurance (a)	3 Number of Policies	4 Amount of Insurance (a)
24. Additions by dividends .....	XXX .....		XXX .....	2,587 .....
25. Other paid-up insurance .....				6,292 .....
26. Debit ordinary insurance .....	XXX .....	XXX .....		44,377 .....

## ADDITIONAL INFORMATION ON ORDINARY INSURANCE

Term Insurance Excluding Extended Term Insurance	Issued During Year (Included in Line 2)		In Force End of Year (Included in Line 21)	
	1 Number of Policies	2 Amount of Insurance (a)	3 Number of Policies	4 Amount of Insurance (a)
27. Term policies - decreasing .....			1,819 .....	113,307 .....
28. Term policies - other .....	1,238 .....	286,232 .....	20,929 .....	4,511,997 .....
29. Other term insurance - decreasing .....	XXX .....	3,483 .....	XXX .....	49,137 .....
30. Other term insurance .....	XXX .....	9,593 .....	XXX .....	230,874 .....
31. Totals (Lines 27 to 30) .....	1,238 .....	299,307 .....	22,748 .....	4,905,314 .....
Reconciliation to Lines 2 and 21:				
32. Term additions .....	XXX .....		XXX .....	
33. Totals, extended term insurance .....	XXX .....	XXX .....	1,294 .....	18,400 .....
34. Totals, whole life and endowment .....	6,130 .....	142,387 .....	70,004 .....	1,466,128 .....
35. Totals (Lines 31 to 34) .....	7,368 .....	441,695 .....	94,046 .....	6,389,841 .....

## CLASSIFICATION OF AMOUNT OF INSURANCE (a) BY PARTICIPATING STATUS

	Issued During Year (Included in Line 2)		In Force End of Year (Included in Line 21)	
	1 Non-Participating	2 Participating	3 Non-Participating	4 Participating
36. Industrial .....				
37. Ordinary .....	403,651 .....	38,044 .....	6,115,978 .....	273,863 .....
38. Credit Life (Group and Individual) .....				
39. Group .....			156,947 .....	
40. Totals (Lines 36 to 39) .....	403,651 .....	38,044 .....	6,272,925 .....	273,863 .....

## ADDITIONAL INFORMATION ON CREDIT LIFE AND GROUP INSURANCE

	Credit Life		Group	
	1 Number of Individual Policies and Group Certificates	2 Amount of Insurance (a)	3 Number of Certificates	4 Amount of Insurance (a)
41. Amount of insurance included in Line 2 ceded to other companies .....	XXX .....		XXX .....	
42. Number in force end of year if the number under shared groups is counted on a pro-rata basis .....		XXX .....	2,094 .....	XXX .....
43. Federal Employees' Group Life Insurance included in Line 21 .....				
44. Servicemen's Group Life Insurance included in Line 21 .....				
45. Group Permanent Insurance included in Line 21 .....				

## ADDITIONAL ACCIDENTAL DEATH BENEFITS

46. Amount of additional accidental death benefits in force end of year under ordinary policies (a) .....	397,000 .....
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## BASIS OF CALCULATION OF ORDINARY TERM INSURANCE

47. State basis of calculation of (47.1) decreasing term insurance contained in Family Income, Mortgage Protection, etc., policies and riders and of (47.2) term insurance on wife and children under Family, Parent and Children, etc., policies and riders included above.
47.1 ACTUAL CURRENT FACE AMOUNT .....
47.2 0 .....

## POLICIES WITH DISABILITY PROVISIONS

Disability Provisions	Industrial		Ordinary		Credit		Group	
	1 Number of Policies	2 Amount of Insurance (a)	3 Number of Policies	4 Amount of Insurance (a)	5 Number of Policies	6 Amount of Insurance (a)	7 Number of Certificates	8 Amount of Insurance (a)
48. Waiver of Premium .....		8,208 .....		865,344 .....			1,886 .....	154,997 .....
49. Disability Income .....			XXX .....	XXX .....				
50. Extended Benefits .....								
51. Other .....								
52. Total .....	(b)	8,208 .....	(b)	865,344 .....	(b)		1,886 .....	154,997 .....

(a) Amounts of life insurance in this exhibit shall be shown in thousands (omit 000)

(b) See Paragraph 9 of the Annual Audited Financial Reports in the General section of the annual statement instructions

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**EXHIBIT OF NUMBER OF POLICIES, CONTRACTS, CERTIFICATES, INCOME PAYABLE AND ACCOUNT VALUES IN FORCE FOR SUPPLEMENTARY CONTRACTS, ANNUITIES, ACCIDENT & HEALTH AND OTHER POLICIES**

**SUPPLEMENTARY CONTRACTS**

	Ordinary		Group	
	1 Involving Life Contingencies	2 Not Involving Life Contingencies	3 Involving Life Contingencies	4 Not Involving Life Contingencies
1. In force end of prior year .....	405	11		
2. Issued during year .....	25			
3. Reinsurance assumed .....				
4. Increased during year (net) .....				
5. Total (Lines 1 to 4) .....	430	11		
Deductions during year:				
6. Decreased (net) .....	2	2		
7. Reinsurance ceded .....				
8. Totals (Lines 6 and 7) .....	2	2		
9. In force end of year .....	428	9		
10. Amount on deposit .....	7,964,378	(a) 137,499		(a) .....
11. Income now payable .....	428	6		
12. Amount of income payable .....	(a) 1,007,558	(a) 99,269	(a)	(a)

**ANNUITIES**

	Ordinary		Group	
	1 Immediate	2 Deferred	3 Contracts	4 Certificates
1. In force end of prior year .....	160	4,701		
2. Issued during year .....	1	486		
3. Reinsurance assumed .....				
4. Increased during year (net) .....				
5. Totals (Lines 1 to 4) .....	161	5,187		
Deductions during year:				
6. Decreased (net) .....	14	293		
7. Reinsurance ceded .....				
8. Totals (Lines 6 and 7) .....	14	293		
9. In force end of year .....	147	4,894		
Income now payable:				
10. Amount of income payable .....	(a) 502,579	XXX	XXX	(a)
Deferred fully paid:				
11. Account balance .....	XXX	(a) 112,151,630	XXX	(a)
Deferred not fully paid:				
12. Account balance .....	XXX	(a) 45,557,321	XXX	(a)

**ACCIDENT AND HEALTH INSURANCE**

	Group		Credit		Other	
	1 Certificates	2 Premiums in Force	3 Policies	4 Premiums in Force	5 Policies	6 Premiums in Force
1. In force end of prior year .....						
2. Issued during year .....						
3. Reinsurance assumed .....						
4. Increased during year (net) .....						XXX
5. Totals (Lines 1 to 4) .....	XXX	XXX	XXX	XXX		XXX
Deductions during year:						
6. Conversions .....	XXX	XXX	XXX	XXX	XXX	XXX
7. Decreased (net) .....	XXX	XXX	XXX	XXX	XXX	XXX
8. Reinsurance ceded .....	XXX	XXX	XXX	XXX	XXX	XXX
9. Totals (Lines 6 to 8) .....	XXX	XXX	XXX	XXX		XXX
10. In force end of year .....		(a)		(a)		(a)

**DEPOSIT FUNDS AND DIVIDEND ACCUMULATIONS**

			1 Deposit Funds Contracts	2 Dividend Accumulations Contracts
1. In force end of prior year .....				143
2. Issued during year .....				3
3. Reinsurance assumed .....				
4. Increased during year (net) .....				
5. Totals (Lines 1 to 4) .....			146	88
Deductions During Year:				
6. Decreased (net) .....			2	12
7. Reinsurance ceded .....				
8. Totals (Lines 6 and 7) .....			2	12
9. In force end of year .....			144	76
10. Amount of account balance .....			(a) 246,523	(a) 42,981

(a) See Paragraph 9 of the Annual Audited Financial Reports in the General section of the annual statement instructions.

**ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY**  
**SCHEDULE T - PREMIUMS AND ANNUITY CONSIDERATIONS**

Allocated by States and Territories

States, Etc.	1	Direct Business Only					
		Life Contracts		4	5	6	7
	Active Status	2 Life Insurance Premiums	3 Annuity Considerations	Accident and Health Insurance Premiums, Including Policy, Membership and Other Fees	Other Considerations	Total Columns 2 through 5	Deposit-Type Contracts
1. Alabama	AL	N .44,377				44,377	
2. Alaska	AK	N .4,792				4,792	
3. Arizona	AZ	N .59,364	506			59,870	
4. Arkansas	AR	N .13,711				13,711	
5. California	CA	N .47,195				47,195	
6. Colorado	CO	N .24,030	127,421			151,451	
7. Connecticut	CT	N .7,591				7,591	
8. Delaware	DE	N .9,962				9,962	
9. District of Columbia	DC	N .101				101	
10. Florida	FL	L 1,028,605	199,378			1,227,983	
11. Georgia	GA	L 911,740	29,831			941,571	
12. Hawaii	HI	N .6,492				6,492	
13. Idaho	ID	N .2,269				2,269	
14. Illinois	IL	L 338,616	36,435			375,051	
15. Indiana	IN	L 3,990,956	2,941,555			6,932,511	129
16. Iowa	IA	L 12,247				12,247	
17. Kansas	KS	N .10,388				10,388	
18. Kentucky	KY	L 4,654,880	961,566			5,616,446	
19. Louisiana	LA	N .13,820				13,820	
20. Maine	ME	N .3,511				3,511	
21. Maryland	MD	N .48,889				48,889	
22. Massachusetts	MA	N .19,737				19,737	
23. Michigan	MI	L 4,368,190	231,535			4,599,725	
24. Minnesota	MN	L 40,798	205,000			245,798	
25. Mississippi	MS	N .40,100				40,100	
26. Missouri	MO	N .29,145				29,145	
27. Montana	MT	N .3,060	9,000			12,060	
28. Nebraska	NE	L 4,302				4,302	
29. Nevada	NV	N .18,251				18,251	
30. New Hampshire	NH	N .9,983				9,983	
31. New Jersey	NJ	N .44,363	300			44,663	
32. New Mexico	NM	N .12,698				12,698	
33. New York	NY	N .126,731				126,731	
34. North Carolina	NC	N .153,624	45,202			198,826	
35. North Dakota	ND	N .1,671				1,671	
36. Ohio	OH	L 20,340,816	10,962,324			31,303,139	3
37. Oklahoma	OK	N .17,040				17,040	
38. Oregon	OR	Q 6,290				6,290	
39. Pennsylvania	PA	L 8,486,586	1,681,909			10,168,495	12,647
40. Rhode Island	RI	N .688				688	
41. South Carolina	SC	L 618,940	2,700			621,640	
42. South Dakota	SD	N .4,505	275			4,780	
43. Tennessee	TN	L 1,645,015	13,710			1,658,725	
44. Texas	TX	N .78,729	1,100			79,829	
45. Utah	UT	N .4,365				4,365	
46. Vermont	VT	N .717				717	
47. Virginia	VA	L 344,273				344,273	
48. Washington	WA	N .6,663				6,663	
49. West Virginia	WV	L 2,033,366	619,088			2,652,454	64,054
50. Wisconsin	WI	L 1,109,399	262,402			1,371,802	
51. Wyoming	WY	N .468				468	
52. American Samoa	AS	N .					
53. Guam	GU	N .					
54. Puerto Rico	PR	N .1,867				1,867	
55. U.S. Virgin Islands	VI	N .407				407	
56. Northern Mariana Islands	MP	N .					
57. Canada	CN	N .3,111				3,111	
58. Aggregate Other Alien	OT	XXX 1,790				1,790	
59. Subtotal		(a) 16	50,811,225	18,331,237		69,142,462	76,833
90. Reporting entity contributions for employee benefits plans		XXX					
91. Dividends or refunds applied to purchase paid-up additions and annuities		XXX	801,020			801,020	
92. Dividends or refunds applied to shorten endowment or premium paying period		XXX					
93. Premium or annuity considerations waived under disability or other contract provisions		XXX	111,533			111,533	
94. Aggregate or other amounts not allocable by State		XXX					
95. Totals (Direct Business)		XXX	51,723,778	18,331,237		70,055,015	76,833
96. Plus reinsurance assumed		XXX	2,345			.2,345	
97. Totals (All Business)		XXX	51,726,123	18,331,237		70,057,360	76,833
98. Less reinsurance ceded		XXX	10,926,193			10,926,193	
99. Totals (All Business) less Reinsurance Ceded		XXX	40,799,930	18,331,237	(b)	59,131,167	76,833
DETAILS OF WRITE-INS							
5801. China		XXX	1,790			1,790	
5802.		XXX					
5803.		XXX					
5898. Summary of remaining write-ins for Line 58 from overflow page		XXX					
5899. Totals (Lines 5801 through 5803 plus 5898)(Line 58 above)		XXX	1,790			1,790	
9401.		XXX					
9402.		XXX					
9403.		XXX					
9498. Summary of remaining write-ins for Line 94 from overflow page		XXX					
9499. Totals (Lines 9401 through 9403 plus 9498)(Line 94 above)		XXX					

(L) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited Reinsurer; (E) Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) None of the above - Not allowed to write business in the state.

Explanation of basis of allocation by states, etc., of premiums and annuity considerations

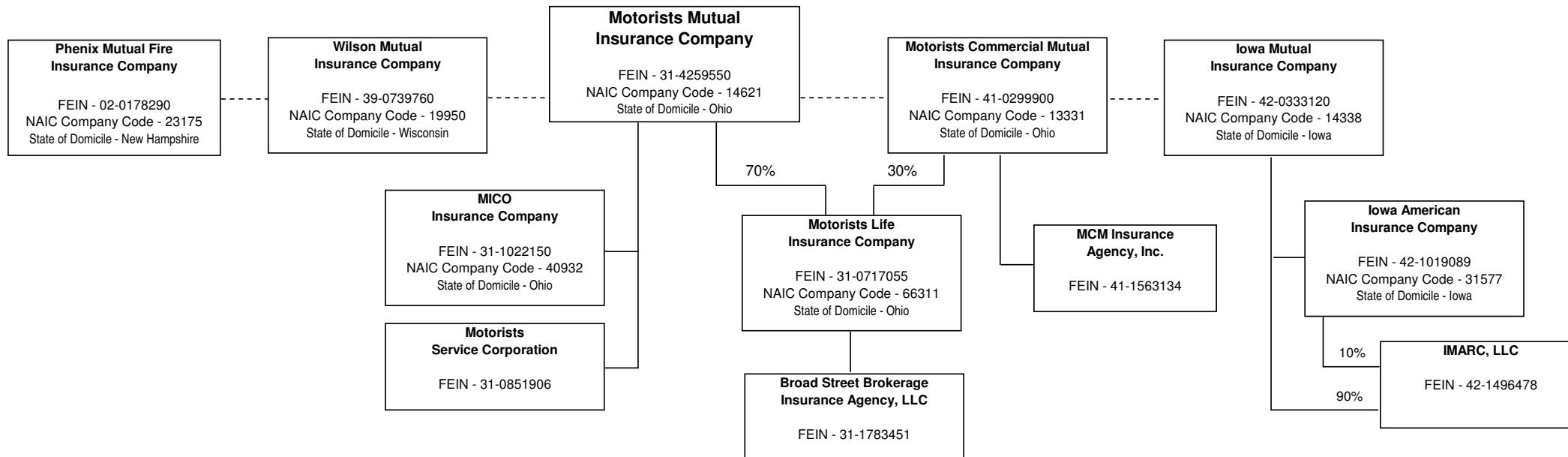
ADDRESS OF INSURED DETERMINES STATE TO WHICH PREMIUMS ARE ALLOCATED

(a) Insert the number of L responses except for Canada and Other Alien.

(b) Column 4 should balance with Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10....

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY

**SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP**  
**PART 1 - ORGANIZATIONAL CHART**



ANNUAL STATEMENT FOR THE YEAR 2011 OF THE MOTORISTS LIFE INSURANCE COMPANY  
**OVERFLOW PAGE FOR WRITE-INS**

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