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# ANNUAL STATEMENT

## **For the Year Ended December 31, 2011**

## of the Condition and Affairs of the

# PROGRESSIVE AMERICAN INSURANCE COMPANY

NAIC Group Code.....155, 155 (Current Period) (Prior Period)	NAIC Company Code.....24252	Employer's ID Number.....34-1094197
Organized under the Laws of OH	State of Domicile or Port of Entry OH	Country of Domicile US
Incorporated/Organized.....August 25, 1971	Commenced Business.....April 2, 1979	
Statutory Home Office	6300 WILSON MILLS ROAD, W33.....CLEVELAND ..... OH ..... 44143-2182 (Street and Number) (City or Town, State and Zip Code)	
Main Administrative Office	6300 WILSON MILLS ROAD, W33.....CLEVELAND ..... OH ..... 44143-2182 (Street and Number) (City or Town, State and Zip Code)	440-461-5000 (Area Code) (Telephone Number)
Mail Address	P.O. BOX 89490.....CLEVELAND ..... OH ..... 44101-6490 (Street and Number or P. O. Box) (City or Town, State and Zip Code)	
Primary Location of Books and Records	6300 WILSON MILLS ROAD, W33.....CLEVELAND ..... OH ..... 44143-2182 (Street and Number) (City or Town, State and Zip Code)	440-395-4460 (Area Code) (Telephone Number)
Internet Web Site Address	PROGRESSIVE.COM	
Statutory Statement Contact	MARY BETH ANDREANO (Name)	440-395-4460 (Area Code) (Telephone Number) (Extension)
	FINANCIAL_REPORTING@PROGRESSIVE.COM (E-Mail Address)	440-446-7168 (Fax Number)

**POLICYHOLDER SERVICES AND CLAIMS REPORTING -- 1-800-PROGRESSIVE (1-800-776-4737)**

## OFFICERS

<b>Name</b> DAVID JAMES SKOVE THOMAS ALFRED KING	<b>Title</b> PRESIDENT TREASURER	<b>Name</b> DANE ALLEN SHRALLOW	<b>Title</b> SECRETARY
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## OTHER

MARY BETH ANDREANO (VICE PRESIDENT)  
KATHLEEN MARY CERNY (ASST. SECRETARY)  
JAMES LEE KUSMER (ASST. TREASURER) KAREN MARIE BARONE  
SARAH ELIZABETH FRYE (VICE PRESIDENT)  
(VICE PRESIDENT)

## DIRECTORS OR TRUSTEES

KAREN MARIE BARONE      KATHRYN MARGARET LEMIEUX      DANIEL PETER MASCARO      DAVID LLOYD PRATT  
DAVID JAMES SKOVE

State of..... OHIO  
County of.... CUYAHOGA

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC *Annual Statement Instructions and Accounting Practices and Procedures* manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

(Signature)  
DAVID JAMES SKOVE  
1. (Printed Name)  
PRESIDENT  
(Title)

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(Signature)  
KATHLEEN MARY CERNY  
2. (Printed Name)  
ASSISTANT SECRETARY  

---

(Title)

---

(Signature)  
THOMAS ALFRED KING  
3. (Printed Name)  
TREASURER  

---

(Title)

Subscribed and sworn to before me  
This 16TH day of FEBRUARY, 2012

- a. Is this an original filing?
- b. If no
  - 1. State the amendment number
  - 2. Date filed
  - 3. Number of pages attached

Yes [ X ] No [ ]

**ASSETS**

	Current Year			Prior Year
	1 Assets	2 Nonadmitted Assets	3 Net Admitted Assets (Cols. 1 - 2)	4 Net Admitted Assets
1. Bonds (Schedule D).....	145,285,360		145,285,360	157,653,074
2. Stocks (Schedule D):				
2.1 Preferred stocks.....			0	
2.2 Common stocks.....			0	
3. Mortgage loans on real estate (Schedule B):				
3.1 First liens.....			0	
3.2 Other than first liens.....			0	
4. Real estate (Schedule A):				
4.1 Properties occupied by the company (less \$.....0 encumbrances).....			0	
4.2 Properties held for the production of income (less \$.....0 encumbrances).....			0	
4.3 Properties held for sale (less \$.....0 encumbrances).....			0	
5. Cash (\$.....1,215,597, Sch. E-Part 1), cash equivalents (\$.....0, Sch. E-Part 2) and short-term investments (\$.....0, Sch. DA).....	1,215,597		1,215,597	926,270
6. Contract loans (including \$.....0 premium notes).....			0	
7. Derivatives (Schedule DB).....			0	
8. Other invested assets (Schedule BA).....			0	
9. Receivables for securities.....	331,500		331,500	
10. Securities lending reinvested collateral assets (Schedule DL).....			0	
11. Aggregate write-ins for invested assets.....	0	0	0	0
12. Subtotals, cash and invested assets (Lines 1 to 11).....	146,832,457	0	146,832,457	158,579,344
13. Title plants less \$.....0 charged off (for Title insurers only).....			0	
14. Investment income due and accrued.....	817,958		817,958	920,978
15. Premiums and considerations:				
15.1 Uncollected premiums and agents' balances in course of collection.....	23,047,295	3,741,088	19,306,207	11,658,211
15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$.....0 earned but unbilled premiums).....	109,174,098		109,174,098	97,959,472
15.3 Accrued retrospective premiums.....			0	
16. Reinsurance:				
16.1 Amounts recoverable from reinsurers.....	1,137,114		1,137,114	3,257,011
16.2 Funds held by or deposited with reinsured companies.....			0	
16.3 Other amounts receivable under reinsurance contracts.....			0	
17. Amounts receivable relating to uninsured plans.....			0	
18.1 Current federal and foreign income tax recoverable and interest thereon.....			0	
18.2 Net deferred tax asset.....	7,193,517	70,263	7,123,254	7,078,873
19. Guaranty funds receivable or on deposit.....			0	
20. Electronic data processing equipment and software.....			0	
21. Furniture and equipment, including health care delivery assets (\$.....0).....			0	
22. Net adjustment in assets and liabilities due to foreign exchange rates.....			0	
23. Receivables from parent, subsidiaries and affiliates.....	25,988,274		25,988,274	15,531,512
24. Health care (\$.....0) and other amounts receivable.....			0	
25. Aggregate write-ins for other than invested assets.....	2,734,586	40,356	2,694,230	1,816,909
26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25).....	316,925,299	3,851,707	313,073,592	296,802,310
27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts.....			0	
28. TOTALS (Lines 26 and 27).....	316,925,299	3,851,707	313,073,592	296,802,310

**DETAILS OF WRITE-INS**

1101.....			0	
1102.....			0	
1103.....			0	
1198. Summary of remaining write-ins for Line 11 from overflow page.....	0	0	0	0
1199. Totals (Lines 1101 thru 1103 plus 1198) (Line 11 above).....	0	0	0	0
2501. FLORIDA HURRICANE CATASTROPHE FUND ASSETS.....	2,640,558		2,640,558	1,736,774
2502. STATE UNEARNED SURCHARGE RECOVERABLE.....	53,672		53,672	80,135
2503. PREPAID EXPENSES.....	27,317	27,317	0	
2598. Summary of remaining write-ins for Line 25 from overflow page.....	13,039	13,039	0	0
2599. Totals (Lines 2501 thru 2503 plus 2598) (Line 25 above).....	2,734,586	40,356	2,694,230	1,816,909

**PROGRESSIVE AMERICAN INSURANCE COMPANY**  
**LIABILITIES, SURPLUS AND OTHER FUNDS**

	1 Current Year	2 Prior Year
1. Losses (Part 2A, Line 35, Column 8).....	57,107,917	55,844,102
2. Reinsurance payable on paid losses and loss adjustment expenses (Schedule F, Part 1, Column 6).....	1,216,584	998,660
3. Loss adjustment expenses (Part 2A, Line 35, Column 9).....	12,044,948	12,182,935
4. Commissions payable, contingent commissions and other similar charges.....	258,862	293,936
5. Other expenses (excluding taxes, licenses and fees).....	5,680,646	5,724,272
6. Taxes, licenses and fees (excluding federal and foreign income taxes).....	1,180,774	1,321,745
7.1 Current federal and foreign income taxes (including \$....670,338 on realized capital gains (losses)).....	1,489,844	1,121,027
7.2 Net deferred tax liability.....	.....	.....
8. Borrowed money \$.....0 and interest thereon \$.....0.....	.....	.....
9. Unearned premiums (Part 1A, Line 38, Column 5) (after deducting unearned premiums for ceded reinsurance of \$....221,119,432 and including warranty reserves of \$.....0 and accrued accident and health experience rating refunds including \$.....0 for medical loss ratio rebate per the Public Health Service Act).....	50,619,396	48,340,571
10. Advance premium.....	6,545,774	6,162,363
11. Dividends declared and unpaid:		
11.1 Stockholders.....	.....	.....
11.2 Policyholders.....	.....	.....
12. Ceded reinsurance premiums payable (net of ceding commissions).....	6,070,825	282,818
13. Funds held by company under reinsurance treaties (Schedule F, Part 3, Column 19).....	.....	.....
14. Amounts withheld or retained by company for account of others.....	.....	.....
15. Remittances and items not allocated.....	.....	.....
16. Provision for reinsurance (Schedule F, Part 7).....	.....	.....
17. Net adjustments in assets and liabilities due to foreign exchange rates.....	.....	.....
18. Drafts outstanding.....	42,817,377	42,679,176
19. Payable to parent, subsidiaries and affiliates.....	.....	.....
20. Derivatives.....	.....	.....
21. Payable for securities.....	.....	.....
22. Payable for securities lending.....	.....	.....
23. Liability for amounts held under uninsured plans.....	.....	.....
24. Capital notes \$.....0 and interest thereon \$.....0.....	.....	.....
25. Aggregate write-ins for liabilities.....	6,928,035	4,521,543
26. Total liabilities excluding protected cell liabilities (Lines 1 through 25).....	191,960,982	179,473,148
27. Protected cell liabilities.....	.....	.....
28. Total liabilities (Lines 26 and 27).....	191,960,982	179,473,148
29. Aggregate write-ins for special surplus funds.....	0	0
30. Common capital stock.....	2,500,000	2,500,000
31. Preferred capital stock.....	.....	.....
32. Aggregate write-ins for other than special surplus funds.....	0	0
33. Surplus notes.....	.....	.....
34. Gross paid in and contributed surplus.....	39,254,816	39,254,816
35. Unassigned funds (surplus).....	79,357,794	75,574,346
36. Less treasury stock, at cost:		
36.1 .....0.000 shares common (value included in Line 30 \$.....0).....	.....	.....
36.2 .....0.000 shares preferred (value included in Line 31 \$.....0).....	.....	.....
37. Surplus as regards policyholders (Lines 29 to 35, less 36) (Page 4, Line 39).....	121,112,610	117,329,162
38. TOTALS (Page 2, Line 28, Col. 3).....	313,073,592	296,802,310

**DETAILS OF WRITE-INS**

2501. FLORIDA HURRICANE CATASTROPHE FUND .....	5,072,964	3,293,400
2502. OTHER LIABILITIES.....	788,098	532,061
2503. STATE PLAN LIABILITY.....	643,603	675,717
2598. Summary of remaining write-ins for Line 25 from overflow page.....	423,370	20,365
2599. Totals (Lines 2501 thru 2503 plus 2598) (Line 25 above).....	6,928,035	4,521,543
2901. .....	.....	.....
2902. .....	.....	.....
2903. .....	.....	.....
2998. Summary of remaining write-ins for Line 29 from overflow page.....	0	0
2999. Totals (Lines 2901 thru 2903 plus 2998) (Line 29 above).....	0	0
3201. .....	.....	.....
3202. .....	.....	.....
3203. .....	.....	.....
3298. Summary of remaining write-ins for Line 32 from overflow page.....	0	0
3299. Totals (Lines 3201 thru 3203 plus 3298) (Line 32 above).....	0	0

**PROGRESSIVE AMERICAN INSURANCE COMPANY**  
**STATEMENT OF INCOME**

	1 Current Year	2 Prior Year
<b>UNDERWRITING INCOME</b>		
1. Premiums earned (Part 1, Line 35, Column 4).....	167,153,323	161,997,083
DEDUCTIONS		
2. Losses incurred (Part 2, Line 35, Column 7).....	102,967,915	96,456,047
3. Loss adjustment expenses incurred (Part 3, Line 25, Column 1).....	17,304,220	17,499,380
4. Other underwriting expenses incurred (Part 3, Line 25, Column 2).....	37,220,166	36,982,852
5. Aggregate write-ins for underwriting deductions.....	.5	(30,847)
6. Total underwriting deductions (Lines 2 through 5).....	157,492,306	150,907,432
7. Net income of protected cells.....		
8. Net underwriting gain (loss) (Line 1 minus Line 6 plus Line 7).....	9,661,017	11,089,651
<b>INVESTMENT INCOME</b>		
9. Net investment income earned (Exhibit of Net Investment Income, Line 17).....	3,414,761	4,330,597
10. Net realized capital gains (losses) less capital gains tax of \$....1,768,845 (Exhibit of Capital Gains (Losses)).....	3,033,176	445,159
11. Net investment gain (loss) (Lines 9 + 10).....	6,447,937	4,775,756
<b>OTHER INCOME</b>		
12. Net gain (loss) from agents' or premium balances charged off (amount recovered \$....301,646 amount charged off \$....7,978,625).....	(7,676,979)	(9,140,895)
13. Finance and service charges not included in premiums.....	8,156,770	7,997,110
14. Aggregate write-ins for miscellaneous income.....	225,240	377,746
15. Total other income (Lines 12 through 14).....	705,031	(766,039)
16. Net income before dividends to policyholders, after capital gains tax and before all other federal and foreign income taxes (Lines 8 + 11 + 15).....	16,813,985	15,099,368
17. Dividends to policyholders.....		
18. Net income, after dividends to policyholders, after capital gains tax and before all other federal and foreign income taxes (Line 16 minus Line 17).....	16,813,985	15,099,368
19. Federal and foreign income taxes incurred.....	4,573,949	4,788,024
20. Net income (Line 18 minus Line 19) (to Line 22).....	12,240,036	10,311,344
<b>CAPITAL AND SURPLUS ACCOUNT</b>		
21. Surplus as regards policyholders, December 31 prior year (Page 4, Line 39, Column 2).....	117,329,162	123,565,147
22. Net income (from Line 20).....	12,240,036	10,311,344
23. Net transfers (to) from Protected Cell accounts.....		
24. Change in net unrealized capital gains or (losses) less capital gains tax of \$....0.....		
25. Change in net unrealized foreign exchange capital gain (loss).....		
26. Change in net deferred income tax.....	114,644	(572,616)
27. Change in nonadmitted assets (Exhibit of Nonadmitted Assets, Line 28 Column 3).....	428,768	1,325,287
28. Change in provision for reinsurance (Page 3, Line 16, Column 2 minus Column 1).....		
29. Change in surplus notes.....		
30. Surplus (contributed to) withdrawn from protected cells.....		
31. Cumulative effect of changes in accounting principles.....		
32. Capital changes:		
32.1 Paid in.....		
32.2 Transferred from surplus (Stock Dividend).....		
32.3 Transferred to surplus.....		
33. Surplus adjustments:		
33.1 Paid in.....		
33.2 Transferred to capital (Stock Dividend).....		
33.3. Transferred from capital.....		
34. Net remittances from or (to) Home Office.....		
35. Dividends to stockholders.....	(9,000,000)	(17,300,000)
36. Change in treasury stock (Page 3, Lines 36.1 and 36.2, Column 2 minus Column 1).....		
37. Aggregate write-ins for gains and losses in surplus.....	.0	.0
38. Change in surplus as regards policyholders for the year (Lines 22 through 37).....	3,783,448	(6,235,985)
39. Surplus as regards policyholders, December 31 current year (Line 21 plus Line 38) (Page 3, Line 37).....	121,112,610	117,329,162

**DETAILS OF WRITE-INS**

0501. 2008 NORTH CAROLINA PRIVATE PASSENGER AUTO ESCROW (REFUNDS).....	.5	(30,847)
0502.....		
0503.....		
0598. Summary of remaining write-ins for Line 5 from overflow page.....	.0	.0
0599. Totals (Lines 0501 thru 0503 plus 0598) (Line 5 above).....	.5	(30,847)
1401. MISCELLANEOUS INCOME.....	181,101	313,140
1402. INTEREST INCOME ON INTERCOMPANY BALANCES.....	23,323	40,262
1403. SERVICE BUSINESS REVENUE.....	20,816	24,344
1498. Summary of remaining write-ins for Line 14 from overflow page.....	.0	.0
1499. Totals (Lines 1401 thru 1403 plus 1498) (Line 14 above).....	225,240	377,746
3701.....		
3702.....		
3703.....		
3798. Summary of remaining write-ins for Line 37 from overflow page.....	.0	.0
3799. Totals (Lines 3701 thru 3703 plus 3798) (Line 37 above).....	.0	.0

**PROGRESSIVE AMERICAN INSURANCE COMPANY**  
**CASH FLOW**

	1 Current Year	2 Prior Year
<b>CASH FROM OPERATIONS</b>		
1. Premiums collected net of reinsurance.....	157,208,938	176,105,304
2. Net investment income.....	4,101,390	4,812,184
3. Miscellaneous income.....	733,554	(1,211,918)
4. Total (Lines 1 through 3).....	162,043,882	179,705,570
5. Benefit and loss related payments.....	99,366,279	100,787,938
6. Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts.....		
7. Commissions, expenses paid and aggregate write-ins for deductions.....	54,882,563	53,882,254
8. Dividends paid to policyholders.....		
9. Federal and foreign income taxes paid (recovered) net of \$....1,251,841 tax on capital gains (losses).....	5,973,977	5,399,127
10. Total (Lines 5 through 9).....	160,222,819	160,069,319
11. Net cash from operations (Line 4 minus Line 10).....	1,821,063	19,636,251
<b>CASH FROM INVESTMENTS</b>		
12. Proceeds from investments sold, matured or repaid:		
12.1 Bonds.....	151,786,042	53,205,415
12.2 Stocks.....		
12.3 Mortgage loans.....		
12.4 Real estate.....		
12.5 Other invested assets.....		
12.6 Net gains or (losses) on cash, cash equivalents and short-term investments.....		
12.7 Miscellaneous proceeds.....		
12.8 Total investment proceeds (Lines 12.1 to 12.7).....	151,786,042	53,205,415
13. Cost of investments acquired (long-term only):		
13.1 Bonds.....	135,199,411	47,919,208
13.2 Stocks.....		
13.3 Mortgage loans.....		
13.4 Real estate.....		
13.5 Other invested assets.....		
13.6 Miscellaneous applications.....	331,500	
13.7 Total investments acquired (Lines 13.1 to 13.6).....	135,530,911	47,919,208
14. Net increase (decrease) in contract loans and premium notes.....		
15. Net cash from investments (Line 12.8 minus Lines 13.7 minus Line 14).....	16,255,131	5,286,207
<b>CASH FROM FINANCING AND MISCELLANEOUS SOURCES</b>		
16. Cash provided (applied):		
16.1 Surplus notes, capital notes.....		
16.2 Capital and paid in surplus, less treasury stock.....		
16.3 Borrowed funds.....		
16.4 Net deposits on deposit-type contracts and other insurance liabilities.....		
16.5 Dividends to stockholders.....	9,000,000	17,300,000
16.6 Other cash provided (applied).....	(8,786,868)	(8,054,591)
17. Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6).....	(17,786,868)	(25,354,591)
<b>RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS</b>		
18. Net change in cash, cash equivalents and short-term investments (Line 11 plus Line 15 plus Line 17).....	289,327	(432,133)
19. Cash, cash equivalents and short-term investments:		
19.1 Beginning of year.....	926,270	1,358,403
19.2 End of year (Line 18 plus Line 19.1).....	1,215,597	926,270

Note: Supplemental disclosures of cash flow information for non-cash transactions:

20.0001 .....		
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**PROGRESSIVE AMERICAN INSURANCE COMPANY**  
**UNDERWRITING AND INVESTMENT EXHIBIT**

**PART 1 - PREMIUMS EARNED**

Line of Business	1 Net Premiums Written per Column 6, Part 1B	2 Unearned Premiums December 31 Prior Year- per Col. 3, Last Year's Part 1	3 Unearned Premiums December 31 Current Year- per Col. 5, Part 1A	4 Premiums Earned During Year (Cols. 1 + 2 - 3)
1. Fire.....				0
2. Allied lines.....				0
3. Farmowners multiple peril.....				0
4. Homeowners multiple peril.....	536,139	275,491	277,448	534,182
5. Commercial multiple peril.....				0
6. Mortgage guaranty.....				0
8. Ocean marine.....				0
9. Inland marine.....	2,804,064	1,257,412	1,334,728	2,726,748
10. Financial guaranty.....				0
11.1 Medical professional liability - occurrence.....				0
11.2 Medical professional liability - claims-made.....	600	51	53	598
12. Earthquake.....				0
13. Group accident and health.....				0
14. Credit accident and health (group and individual).....				0
15. Other accident and health.....				0
16. Workers' compensation.....				0
17.1 Other liability - occurrence.....	1,313,544	634,686	627,231	1,320,999
17.2 Other liability - claims-made.....	3,774	88,586	21,804	70,556
17.3 Excess workers' compensation.....				0
18.1 Products liability - occurrence.....				0
18.2 Products liability - claims-made.....				0
19.1, 19.2 Private passenger auto liability.....	97,237,160	25,435,651	26,732,617	95,940,195
19.3, 19.4 Commercial auto liability.....	9,905,710	4,008,535	4,759,003	9,155,242
21. Auto physical damage.....	57,630,806	16,615,623	16,863,082	57,383,346
22. Aircraft (all perils).....				0
23. Fidelity.....	168	22,088	2,994	19,262
24. Surety.....	184	2,448	437	2,194
26. Burglary and theft.....				0
27. Boiler and machinery.....				0
28. Credit.....				0
29. International.....				0
30. Warranty.....				0
31. Reinsurance - nonproportional assumed property.....				0
32. Reinsurance - nonproportional assumed liability.....				0
33. Reinsurance - nonproportional assumed financial lines.....				0
34. Aggregate write-ins for other lines of business.....	0	0	0	0
35. TOTALS.....	169,432,148	48,340,571	50,619,396	167,153,323

**DETAILS OF WRITE-INS**

3401. ....				0
3402. ....				0
3403. ....				0
3498. Summary of remaining write-ins for Line 34 from overflow page..	0	0	0	0
3499. Totals (Lines 3401 thru 3403 plus 3498) (Line 34 above).....	0	0	0	0

**PROGRESSIVE AMERICAN INSURANCE COMPANY**  
**UNDERWRITING AND INVESTMENT EXHIBIT**

**PART 1A - RECAPITULATION OF ALL PREMIUMS**

Line of Business	1 Amount Unearned (Running One Year or Less from Date of Policy) (a)	2 Amount Unearned (Running More Than One Year from Date of Policy) (a)	3 Earned But Unbilled Premium	4 Reserve for Rate Credits and Retrospective Adjustments Based on Experience	5 Total Reserve for Unearned Premiums Cols. 1 + 2 + 3 + 4
1. Fire.....					0
2. Allied lines.....					0
3. Farmowners multiple peril.....					0
4. Homeowners multiple peril.....	277,448				277,448
5. Commercial multiple peril.....					0
6. Mortgage guaranty.....					0
8. Ocean marine.....					0
9. Inland marine.....	1,334,728				1,334,728
10. Financial guaranty.....					0
11.1 Medical professional liability - occurrence.....					0
11.2 Medical professional liability - claims-made.....	53				53
12. Earthquake.....					0
13. Group accident and health.....					0
14. Credit accident and health (group and individual).....					0
15. Other accident and health.....					0
16. Workers' compensation.....					0
17.1 Other liability - occurrence.....	627,231				627,231
17.2 Other liability - claims-made.....	6,287	15,517			21,804
17.3 Excess workers' compensation.....					0
18.1 Products liability - occurrence.....					0
18.2 Products liability - claims-made.....					0
19.1, 19.2 Private passenger auto liability.....	26,732,617				26,732,617
19.3, 19.4 Commercial auto liability.....	4,759,003				4,759,003
21. Auto physical damage.....	16,863,082				16,863,082
22. Aircraft (all perils).....					0
23. Fidelity.....	68	2,926			2,994
24. Surety.....	125	312			437
26. Burglary and theft.....					0
27. Boiler and machinery.....					0
28. Credit.....					0
29. International.....					0
30. Warranty.....					0
31. Reinsurance - nonproportional assumed property.....					0
32. Reinsurance - nonproportional assumed liability.....					0
33. Reinsurance - nonproportional assumed financial lines.....					0
34. Aggregate write-ins for other lines of business.....	0	0	0	0	0
35. TOTALS.....	50,600,641	18,755	0	0	50,619,396
36. Accrued retrospective premiums based on experience.....					
37. Earned but unbilled premiums.....					0
38. Balance (sum of Lines 35 through 37).....					50,619,396

**DETAILS OF WRITE-INS**

3401. ....					0
3402. ....					0
3403. ....					0
3498. Summary of remaining write-ins for Line 34 from overflow page.	0	0	0	0	0
3499. Totals (Lines 3401 thru 3403 plus 3498) (Line 34 above).....	0	0	0	0	0

(a) State here basis of computation used in each case: Pro Rata

**PROGRESSIVE AMERICAN INSURANCE COMPANY**  
**UNDERWRITING AND INVESTMENT EXHIBIT**

**PART 1B - PREMIUMS WRITTEN**

Line of Business	1 Direct Business (a)	Reinsurance Assumed		Reinsurance Ceded		6 Net Premiums Written (Cols. 1 + 2 + 3 - 4 - 5)
		2 From Affiliates	3 From Non-Affiliates	4 To Affiliates	5 To Non-Affiliates	
1. Fire.....						0
2. Allied lines.....						0
3. Farmowners multiple peril.....						0
4. Homeowners multiple peril.....		536,139				536,139
5. Commercial multiple peril.....						0
6. Mortgage guaranty.....						0
8. Ocean marine.....						0
9. Inland marine.....	22,081,531	2,804,064		22,081,531		2,804,064
10. Financial guaranty.....						0
11.1 Medical professional liability - occurrence.....						0
11.2 Medical professional liability - claims-made.....		600				600
12. Earthquake.....						0
13. Group accident and health.....						0
14. Credit accident and health (group and individual).....						0
15. Other accident and health.....						0
16. Workers' compensation.....						0
17.1 Other liability - occurrence.....	8,993,625	1,313,544		8,096,619	.897,006	1,313,544
17.2 Other liability - claims-made.....	313,117	3,774		(2,032)	.315,149	3,774
17.3 Excess workers' compensation.....						0
18.1 Products liability - occurrence.....						0
18.2 Products liability - claims-made.....						0
19.1, 19.2 Private passenger auto liability.....	563,713,193	97,237,160		.562,207,655	.1,505,538	97,237,160
19.3, 19.4 Commercial auto liability.....	3,160,394	9,905,710		3,160,394		9,905,710
21. Auto physical damage.....	186,557,835	57,630,806		186,557,835		57,630,806
22. Aircraft (all perils).....						0
23. Fidelity.....		168				168
24. Surety.....		184				184
26. Burglary and theft.....						0
27. Boiler and machinery.....						0
28. Credit.....						0
29. International.....						0
30. Warranty.....						0
31. Reinsurance - nonproportional assumed property.....	XXX					0
32. Reinsurance - nonproportional assumed liability.....	XXX					0
33. Reinsurance - nonproportional assumed financial lines.....	XXX					0
34. Aggregate write-ins for other lines of business.....	0	0	0	0	0	0
35. TOTALS.....	784,819,695	169,432,148	0	.782,102,002	2,717,693	169,432,148

**DETAILS OF WRITE-INS**

3401. ....						0
3402. ....						0
3403. ....						0
3498. Summary of remaining write-ins for Line 34 from overflow page	0	0	0	0	0	0
3499. Totals (Lines 3401 thru 3403 plus 3498) (Line 34 above).....	0	0	0	0	0	0

(a) Does the company's direct premiums written include premiums recorded on an installment basis? Yes [ ] No [ X ]

If yes: 1. The amount of such installment premiums \$.....0.

2. Amount at which such installment premiums would have been reported had they been recorded on an annualized basis \$.....0.

# **UNDERWRITING AND INVESTMENT EXHIBIT**

## **PART 2 - LOSSES PAID AND INCURRED**

Line of Business	Losses Paid Less Salvage				5	6	7	8
	1 Direct Business	2 Reinsurance Assumed	3 Reinsurance Recovered	4 Net Payments (Cols. 1 + 2 - 3)				
1. Fire.....				0				0
2. Allied lines.....				0				0
3. Farmowners multiple peril.....				0				0
4. Homeowners multiple peril.....		326,123		326,123	45,595	60,575	311,143	58.2
5. Commercial multiple peril.....				0				0
6. Mortgage guaranty.....				0				0
8. Ocean marine.....				0				0
9. Inland marine.....	7,678,711	1,348,866	7,678,711	1,348,866	162,507	147,419	1,363,955	50.0
10. Financial guaranty.....				0				0
11.1 Medical professional liability - occurrence.....				0				0
11.2 Medical professional liability - claims-made.....				0	30	.75	(45)	(7.6)
12. Earthquake.....				0				0
13. Group accident and health.....				0				0
14. Credit accident and health (group and individual).....				0				0
15. Other accident and health.....				0				0
16. Workers' compensation.....		.830		.830	25,894	27,529	(806)	
17.1 Other liability - occurrence.....	1,721,650	327,618	1,721,650	327,618	566,153	527,521	366,250	27.7
17.2 Other liability - claims-made.....	961,193	163,798	961,193	163,798	276,784	289,876	150,706	.213.6
17.3 Excess workers' compensation.....				0				0
18.1 Products liability - occurrence.....				0				0
18.2 Products liability - claims-made.....				0				0
19.1, 19.2 Private passenger auto liability.....	321,504,447	57,514,487	321,504,447	57,514,487	47,937,307	47,402,225	58,049,569	60.5
19.3, 19.4 Commercial auto liability.....	3,100,254	5,024,774	3,100,254	5,024,774	7,804,804	7,054,402	5,775,176	63.1
21. Auto physical damage.....	108,585,196	36,951,158	108,585,196	36,951,158	87,956	99,704	36,939,410	64.4
22. Aircraft (all perils).....				0				0
23. Fidelity.....		29,630		29,630	32,405	44,973	17,061	88.6
24. Surety.....				0	1,189	2,028	(839)	(38.2)
26. Burglary and theft.....				0				0
27. Boiler and machinery.....				0				0
28. Credit.....				0				0
29. International.....				0				0
30. Warranty.....				0				0
31. Reinsurance - nonproportional assumed property.....	XXX			0				0
32. Reinsurance - nonproportional assumed liability.....	XXX	16,817		16,817	167,292	187,774	(3,665)	
33. Reinsurance - nonproportional assumed financial lines.....	XXX			0				0
34. Aggregate write-ins for other lines of business.....	0	0	0	0	0	0	0	0
35. TOTALS.....	443,551,451	101,704,101	443,551,451	101,704,101	57,107,915	55,844,102	102,967,914	61.6

## DETAILS OF WRITE-INS

## UNDERWRITING AND INVESTMENT EXHIBIT

## PART 2A - UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES

Line of Business	Reported Losses				Incurred But Not Reported			8	9
	1	2	3	4	5	6	7		
Line of Business	Direct	Reinsurance Assumed	Deduct Reinsurance Recoverable from Authorized and Unauthorized Companies	Net Losses Excluding Incurred but not Reported (Cols. 1 + 2 - 3)	Direct	Reinsurance Assumed	Reinsurance Ceded	Net Losses Unpaid (Cols. 4 + 5 + 6 - 7)	Net Unpaid Loss Adjustment Expenses
1. Fire.....				0				0	
2. Allied lines.....				0				0	
3. Farmowners multiple peril.....				0				0	
4. Homeowners multiple peril.....		24,233		24,233				45,595	9,543
5. Commercial multiple peril.....				0				0	
6. Mortgage guaranty.....				0				0	
8. Ocean marine.....				0				0	
9. Inland marine.....	480,887	81,359	480,887	81,359	611,643	81,148	611,643	162,507	27,983
10. Financial guaranty.....				0				0	
11.1 Medical professional liability - occurrence.....				0				0	
11.2 Medical professional liability - claims-made.....				0		30		30	26
12. Earthquake.....				0				0	
13. Group accident and health.....				0				(a)	0
14. Credit accident and health (group and individual).....				0				0	
15. Other accident and health.....				0				(a)	0
16. Workers' compensation.....		25,894		25,894				25,894	645
17.1 Other liability - occurrence.....	2,113,192	419,914	2,113,192	419,914	1,819,909	146,239	1,819,909	566,153	75,430
17.2 Other liability - claims-made.....	272,878	169,549	272,878	169,549	737,176	107,236	737,177	276,784	17,873
17.3 Excess workers' compensation.....				0				0	
18.1 Products liability - occurrence.....				0				0	
18.2 Products liability - claims-made.....				0				0	
19.1, 19.2 Private passenger auto liability.....	181,705,080	36,988,134	181,705,079	36,988,135	99,166,390	10,949,173	99,166,391	47,937,307	10,230,982
19.3, 19.4 Commercial auto liability.....	2,309,609	6,549,823	2,309,609	6,549,823	486,670	1,254,980	486,670	7,804,804	1,345,963
21. Auto physical damage.....	4,661,210	1,556,065	4,661,210	1,556,065	(7,455,760)	(1,468,108)	(7,455,759)	87,956	333,755
22. Aircraft (all perils).....				0				0	
23. Fidelity.....		24,112		24,112		8,293		32,405	2,679
24. Surety.....				0		1,189		1,189	69
26. Burglary and theft.....				0				0	
27. Boiler and machinery.....				0				0	
28. Credit.....				0				0	
29. International.....				0				0	
30. Warranty.....				0				0	
31. Reinsurance - nonproportional assumed property.....	XXX			0	XXX			0	
32. Reinsurance - nonproportional assumed liability.....	XXX	36,541		36,541	XXX	130,751		167,292	
33. Reinsurance - nonproportional assumed financial lines.....	XXX	0		0	XXX			0	
34. Aggregate write-ins for other lines of business.....	0	0	0	0	0	0	0	0	0
35. TOTALS.....	191,542,856	45,875,623	191,542,855	45,875,624	95,366,028	11,232,294	95,366,031	57,107,915	12,044,947

## DETAILS OF WRITE-INS

3401. ....				0				0	
3402. ....				0				0	
3403. ....				0				0	
3498. Summary of remaining write-ins for Line 34 from overflow page.....	0	0	0	0	0	0	0	0	0
3499. Totals (Lines 3401 thru 3403 plus 3498) (Line 34 above).....	0	0	0	0	0	0	0	0	0

(a) Including \$.....0 for present value of life indemnity claims.

**PROGRESSIVE AMERICAN INSURANCE COMPANY**  
**UNDERWRITING AND INVESTMENT EXHIBIT**

**PART 3 - EXPENSES**

	1 Loss Adjustment Expenses	2 Other Underwriting Expenses	3 Investment Expenses	4 Total
1. Claim adjustment services:				
1.1 Direct.....	17,006,740			17,006,740
1.2 Reinsurance assumed.....	2,084,175			2,084,175
1.3 Reinsurance ceded.....	17,006,740			17,006,740
1.4 Net claim adjustment services (1.1 + 1.2 - 1.3).....	2,084,175	0	0	2,084,175
2. Commission and brokerage:				
2.1 Direct, excluding contingent.....		81,500,686		81,500,686
2.2 Reinsurance assumed, excluding contingent.....		15,849,876		15,849,876
2.3 Reinsurance ceded, excluding contingent.....		81,500,686		81,500,686
2.4 Contingent - direct.....		2,500,419		2,500,419
2.5 Contingent - reinsurance assumed.....		380,830		380,830
2.6 Contingent - reinsurance ceded.....		2,500,419		2,500,419
2.7 Policy and membership fees.....				0
2.8 Net commission and brokerage (2.1 + 2.2 - 2.3 + 2.4 + 2.5 - 2.6 + 2.7).....	0	16,230,706	0	16,230,706
3. Allowances to manager and agents.....		58,632		58,632
4. Advertising.....		1,453,254		1,453,254
5. Boards, bureaus and associations.....	46,598	72,071		118,668
6. Surveys and underwriting reports.....		1,212,952		1,212,952
7. Audit of assureds' records.....				0
8. Salary and related items:				
8.1 Salaries.....	9,239,989	8,763,649	74,794	18,078,432
8.2 Payroll taxes.....	652,522	613,489	2,428	1,268,440
9. Employee relations and welfare.....	1,676,642	1,433,684	5,726	3,116,052
10. Insurance.....	37,956	91,076		129,031
11. Directors' fees.....				0
12. Travel and travel items.....	649,809	188,287		838,096
13. Rent and rent items.....	915,471	640,276	3,641	1,559,388
14. Equipment.....	68,863	209,874		278,736
15. Cost or depreciation of EDP equipment and software.....	1,025,001	815,003		1,840,004
16. Printing and stationery.....	68,262	186,558	208	255,029
17. Postage, telephone and telegraph, exchange and express.....	645,048	1,330,498	664	1,976,210
18. Legal and auditing.....	170,245	150,835	18,203	339,283
19. Totals (Lines 3 to 18).....	15,196,404	17,220,139	105,663	32,522,206
20. Taxes, licenses and fees:				
20.1 State and local insurance taxes deducting guaranty association credits of \$....1,336.....		2,863,848		2,863,848
20.2 Insurance department licenses and fees.....		242,316		242,316
20.3 Gross guaranty association assessments.....		(10,857)		(10,857)
20.4 All other (excluding federal and foreign income and real estate).....		618,551		618,551
20.5 Total taxes, licenses and fees (20.1 + 20.2 + 20.3 + 20.4).....	0	3,713,858	0	3,713,858
21. Real estate expenses.....				0
22. Real estate taxes.....				0
23. Reimbursements by uninsured plans.....				0
24. Aggregate write-ins for miscellaneous expenses.....	23,641	55,462	19,314	98,417
25. Total expenses incurred.....	17,304,219	37,220,166	124,977	(a).....54,649,363
26. Less unpaid expenses - current year.....	12,044,947	7,117,429	2,852	19,165,229
27. Add unpaid expenses - prior year.....	12,182,935	7,337,611	2,338	19,522,884
28. Amounts receivable relating to uninsured plans, prior year.....				0
29. Amounts receivable relating to uninsured plans, current year.....				0
30. TOTAL EXPENSES PAID (Lines 25 - 26 + 27 - 28 + 29).....	17,442,208	37,440,347	124,463	55,007,018

**DETAILS OF WRITE-INS**

2401. MISCELLANEOUS EXPENSES.....	23,641	55,462	19,314	98,417
2402. .....	0	0	0	0
2403. .....	0	0	0	0
2498. Summary of remaining write-ins for Line 24 from overflow page.....	0	0	0	0
2499. Totals (Lines 2401 thru 2403 plus 2498) (Line 24 above).....	23,641	55,462	19,314	98,417

(a) Includes management fees of \$....32,620,623 to affiliates and \$.....0 to non-affiliates.

**PROGRESSIVE AMERICAN INSURANCE COMPANY**  
**EXHIBIT OF NET INVESTMENT INCOME**

	1 Collected During Year	2 Earned During Year
1. U.S. government bonds.....	(a).....2,642,623	.....2,647,241
1.1 Bonds exempt from U.S. tax.....	(a).....991,544	.....883,905
1.2 Other bonds (unaffiliated).....	(a).....	.....
1.3 Bonds of affiliates.....	(a).....	.....
2.1 Preferred stocks (unaffiliated).....	(b).....	.....
2.11 Preferred stocks of affiliates.....	(b).....	.....
2.2 Common stocks (unaffiliated).....	.....	.....
2.21 Common stocks of affiliates.....	.....	.....
3. Mortgage loans.....	(c).....	.....
4. Real estate.....	(d).....	.....
5. Contract loans.....	.....	.....
6. Cash, cash equivalents and short-term investments.....	(e).....8,592	.....8,592
7. Derivative instruments.....	(f).....	.....
8. Other invested assets.....	.....	.....
9. Aggregate write-ins for investment income.....	.0	.0
10. Total gross investment income.....	3,642,759	3,539,738
11. Investment expenses.....	(g).....124,977	.....
12. Investment taxes, licenses and fees, excluding federal income taxes.....	(g).....	.....
13. Interest expense.....	(h).....	.....
14. Depreciation on real estate and other invested assets.....	(i).....0	.....0
15. Aggregate write-ins for deductions from investment income.....	.....	.....
16. Total deductions (Lines 11 through 15).....	.....124,977	.....
17. Net investment income (Line 10 minus Line 16).....	.....3,414,761	.....

**DETAILS OF WRITE-INS**

0901.....		
0902.....		
0903.....		
0998. Summary of remaining write-ins for Line 9 from overflow page.....	.0	.0
0999. Totals (Lines 0901 thru 0903 plus 0998) (Line 9 above).....	.0	.0
1501.....		
1502.....		
1503.....		
1598. Summary of remaining write-ins for Line 15 from overflow page.....	.0	.0
1599. Totals (Lines 1501 thru 1503 plus 1598) (Line 15 above).....	.0	.0

- (a) Includes \$....46,523 accrual of discount less \$....629,618 amortization of premium and less \$....87,075 paid for accrued interest on purchases.
- (b) Includes \$.....0 accrual of discount less \$.....0 amortization of premium and less \$.....0 paid for accrued dividends on purchases.
- (c) Includes \$.....0 accrual of discount less \$.....0 amortization of premium and less \$.....0 paid for accrued interest on purchases.
- (d) Includes \$.....0 for company's occupancy of its own buildings; and excludes \$.....0 interest on encumbrances.
- (e) Includes \$....8,485 accrual of discount less \$.....0 amortization of premium and less \$.....0 paid for accrued interest on purchases.
- (f) Includes \$.....0 accrual of discount less \$.....0 amortization of premium.
- (g) Includes \$.....0 investment expenses and \$.....0 investment taxes, licenses and fees, excluding federal income taxes, attributable to Segregated and Separate Accounts.
- (h) Includes \$.....0 interest on surplus notes and \$.....0 interest on capital notes.
- (i) Includes \$.....0 depreciation on real estate and \$.....0 depreciation on other invested assets.

**EXHIBIT OF CAPITAL GAINS (LOSSES)**

	1 Realized Gain (Loss) on Sales or Maturity	2 Other Realized Adjustments	3 Total Realized Capital Gain (Loss) (Columns 1 + 2)	4 Change in Unrealized Capital Gain (Loss)	5 Change in Unrealized Foreign Exchange Capital Gain (Loss)
1. U.S. government bonds.....	4,675,401	.....	4,675,401	.....	.....
1.1 Bonds exempt from U.S. tax.....	126,574	.....	126,574	.....	.....
1.2 Other bonds (unaffiliated).....	45	.....	45	.....	.....
1.3 Bonds of affiliates.....	.....	.....	.0	.....	.....
2.1 Preferred stocks (unaffiliated).....	.....	.....	.0	.....	.....
2.11 Preferred stocks of affiliates.....	.....	.....	.0	.....	.....
2.2 Common stocks (unaffiliated).....	.....	.....	.0	.....	.....
2.21 Common stocks of affiliates.....	.....	.....	.0	.....	.....
3. Mortgage loans.....	.....	.....	.0	.....	.....
4. Real estate.....	.....	.....	.0	.....	.....
5. Contract loans.....	.....	.....	.0	.....	.....
6. Cash, cash equivalents and short-term investments.....	.....	.....	.0	.....	.....
7. Derivative instruments.....	.....	.....	.0	.....	.....
8. Other invested assets.....	.....	.....	.0	.....	.....
9. Aggregate write-ins for capital gains (losses).....	.0	.0	.0	.0	.0
10. Total capital gains (losses).....	4,802,020	.0	4,802,020	.0	.0

**DETAILS OF WRITE-INS**

0901.....			.0		
0902.....			.0		
0903.....			.0		
0998. Summary of remaining write-ins for Line 9 from overflow page.....	.0	.0	.0	.0	.0
0999. Totals (Lines 0901 thru 0903 plus 0998) (Line 9 above).....	.0	.0	.0	.0	.0

**PROGRESSIVE AMERICAN INSURANCE COMPANY**  
**EXHIBIT OF NONADMITTED ASSETS**

	1 Current Year Total Nonadmitted Assets	2 Prior Year Total Nonadmitted Assets	3 Change in Total Nonadmitted Assets (Col. 2 - Col. 1)
1. Bonds (Schedule D).....			0
2. Stocks (Schedule D):			0
2.1 Preferred stocks.....			0
2.2 Common stocks.....			0
3. Mortgage loans on real estate (Schedule B):			0
3.1 First liens.....			0
3.2 Other than first liens.....			0
4. Real estate (Schedule A):			0
4.1 Properties occupied by the company.....			0
4.2 Properties held for the production of income.....			0
4.3 Properties held for sale.....			0
5. Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA).....			0
6. Contract loans.....			0
7. Derivatives (Schedule DB).....			0
8. Other invested assets (Schedule BA).....			0
9. Receivables for securities.....			0
10. Securities lending reinvested collateral assets (Schedule DL).....			0
11. Aggregate write-ins for invested assets.....	0	0	0
12. Subtotals, cash and invested assets (Lines 1 to 11).....	0	0	0
13. Title plants (for Title insurers only).....			0
14. Investment income due and accrued.....			0
15. Premiums and considerations:			
15.1 Uncollected premiums and agents' balances in the course of collection.....	3,741,088	4,237,605	496,517
15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due.....			0
15.3 Accrued retrospective premiums.....			0
16. Reinsurance:			
16.1 Amounts recoverable from reinsurers.....			0
16.2 Funds held by or deposited with reinsured companies.....			0
16.3 Other amounts receivable under reinsurance contracts.....			0
17. Amounts receivable relating to uninsured plans.....			0
18.1 Current federal and foreign income tax recoverable and interest thereon.....			0
18.2 Net deferred tax asset.....	70,263		(70,263)
19. Guaranty funds receivable or on deposit.....			0
20. Electronic data processing equipment and software.....			0
21. Furniture and equipment, including health care delivery assets.....			0
22. Net adjustment in assets and liabilities due to foreign exchange rates.....			0
23. Receivables from parent, subsidiaries and affiliates.....			0
24. Health care and other amounts receivable.....			0
25. Aggregate write-ins for other than invested assets.....	40,356	42,870	2,514
26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 through 25).....	3,851,707	4,280,475	428,768
27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts.....			0
28. TOTALS (Lines 26 and 27).....	3,851,707	4,280,475	428,768

**DETAILS OF WRITE-INS**

1101.....			0
1102.....			0
1103.....			0
1198. Summary of remaining write-ins for Line 11 from overflow page.....	0	0	0
1199. Totals (Lines 1101 thru 1103 plus 1198) (Line 11 above).....	0	0	0
2501. PREPAID EXPENSES.....	27,317	32,192	4,875
2502. MISCELLANEOUS OTHER ASSETS.....	13,039	10,678	(2,361)
2503.....			0
2598. Summary of remaining write-ins for Line 25 from overflow page.....	0	0	0
2599. Totals (Lines 2501 thru 2503 plus 2598) (Line 25 above).....	40,356	42,870	2,514

**NOTES TO FINANCIAL STATEMENTS**

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32	Discounting of Liabilities for Unpaid Losses and Unpaid Loss Adjustment Expenses	14.11
33	Asbestos and Environmental Reserves	14.12
34	Subscriber Savings Accounts	14.13
35	Multiple Peril Crop Insurance	14.13
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**NOTES TO FINANCIAL STATEMENTS**

## 1. Summary of Significant Accounting Policies

## A. Accounting Practices

The accompanying statutory-basis financial statements of Progressive American Insurance Company (the "Company") were prepared on the basis of accounting practices prescribed or permitted by the Ohio Department of Insurance ("DOI").

The Ohio DOI requires insurance companies domiciled in the state of Ohio to prepare their statutory-basis financial statements in accordance with the National Association of Insurance Commissioners' ("NAIC") *Accounting Practices and Procedures Manual* subject to any deviations prescribed or permitted by the Ohio DOI. No deviations from NAIC statutory accounting practices ("NAIC SAP") were used in preparing these statutory-basis financial statements.

## B. Use of Estimates

The Company is required to make estimates and assumptions when preparing its financial statements and accompanying notes in conformity with NAIC SAP. Actual results may differ from those estimates. Material estimates that are susceptible to significant changes in the near term include the loss and loss adjustment expense ("LAE") reserves.

## C. Accounting Policies

Insurance premiums written are being earned into income on a pro-rata basis over the period of risk, based on a daily earnings convention. Unearned premiums are established to cover the unexpired portion of premiums written. The Company offers a variety of payment plans to meet individual customer needs. Generally, insurance premiums are collected in advance of providing risk coverage, minimizing the Company's exposure to credit risk.

Acquisition costs, such as agents' commissions, premium taxes, and other policy initiation costs, are charged to operations as incurred. Advertising costs are expensed as incurred.

Certain assets designated as "nonadmitted assets", in accordance with Statement of Statutory Accounting Principles ("SSAP") No. 4, Assets and Nonadmitted Assets, are reported on page 13, Exhibit of Nonadmitted Assets. The change in nonadmitted assets is charged directly against surplus as regards policyholders on page 4, Statement of Income, capital and surplus section.

In addition, the Company uses the following accounting policies:

## Investments

- Cash and cash equivalents include bank accounts and certificates of deposit as well as short-term investments with original maturities of three months or less that are reported at amortized cost, which approximates market value.
- Short-term investments include securities acquired within one year of maturity except for those with original maturities of three months or less (see cash and cash equivalents above) and are reported at amortized cost, which approximates market value.
- Investment grade bond valuations are based on NAIC designations or NAIC Acceptable Rating Organization ("ARO") designations and are reported at amortized cost using the scientific method which closely approximates the effective interest method. Non-investment grade bond valuations are also based on NAIC designations or NAIC ARO designations and are reported at the lower of amortized cost or fair market value. Loan-backed and structured securities follow the guidance prescribed by SSAP 43R, Loan-backed and Structured Securities ("SSAP 43R"), for the determination of the bond valuation and reporting designation. The difference between the original cost and redemption value of these securities is recognized over the lives of the respective issues and included in net investment gain.
- Common stocks, other than investments in stocks of subsidiaries and affiliates, are reported at fair market values based on active market closing quotations from a regulated exchange. Changes in the fair market values of these securities are reflected directly as unrealized gains or losses in statutory surplus, net of deferred income taxes.
- Non-redeemable preferred stocks are reported at fair market values. Changes in the fair market values of these securities are reflected directly as unrealized gains or losses in statutory surplus, net of deferred income taxes. Investment grade redeemable preferred stocks are reported at amortized cost, while non-investment grade redeemable preferred stocks are reported at the lower of amortized cost or fair market value. The difference between the original cost and redemption value of the redeemable preferred securities is recognized using the scientific method, which closely approximates the effective interest method, over the lives of the respective issues and included in net investment gain.
- The fair market values reported are derived from independent and observable market input evaluations provided by reputable pricing services, independent broker/dealer bid lists, independent broker/dealer quotations, independent broker/dealer pricing services, or active market closing quotations from a regulated exchange. In very rare cases, if none of the aforementioned primary sources are available, matrix pricing using the reporting entity's own market based assumptions may be utilized. The approved methods for computation of fair market value are prescribed in Part Five of the Securities Valuation Office Purposes and Procedures Manual.
- The Company has no investments in mortgage loans.
- Loan-backed and structured securities are accounted for as prescribed by SSAP 43R. These securities are generally stated at amortized cost as determined by the estimated value of future cash flows. Prepayment assumptions for loan-backed and structured securities are obtained from available market data, broker/dealers, and/or internal estimates, and are consistent with current interest rate and economic trends.
- The Company has no investments in joint ventures, partnerships, or limited liability companies.
- The Company has no investments in derivatives.
- Realized gains and losses on sales of securities are computed based on the first-in, first-out method.
- The Company's management routinely monitors individual securities in its investment portfolio for pricing changes that might indicate potential impairments and performs detailed reviews of securities with unrealized losses based on predetermined guidelines to determine whether a decline in the value of a security is other-than-temporary. A review for other-than-temporary impairment ("OTTI") requires making certain judgments regarding the materiality of the decline, its effect on the financial statements, the probability, extent, and timing of a valuation recovery, and the Company's ability and intent to hold the security. The scope of this review is broad and requires a forward-looking assessment of the fundamental characteristics of a security, as well as the market-related prospects of the issuer and its industry.

**NOTES TO FINANCIAL STATEMENTS**

Management assesses valuation declines to determine the extent to which such changes are attributable to (i) fundamental factors specific to the issuer, such as financial conditions, business prospects or other factors, or (ii) market-related factors such as interest rates or equity market declines (i.e., negative returns at either a sector index level or the broader market level), or (iii) credit-related losses where the present value of cash flows expected to be collected are lower than the amortized cost basis of the security (includes only those securities covered under SSAP 43R). This evaluation reflects management's assessment of current conditions, as well as predictions of uncertain future events that may have a material effect on the financial statements related to security valuation.

When persuasive evidence exists that causes management to conclude that a decline in fair value is other-than-temporary, the book value of such security is written down and recognized as a realized loss. All other unrealized gains or losses are reflected in statutory surplus.

**Loss and Loss Adjustment Expense Reserves**

- Loss reserves represent the estimated liability on claims reported to the Company, plus reserves for losses incurred but not yet reported ("IBNR"). These estimates are reported net of amounts recoverable from salvage and subrogation. LAE reserves represent the estimated expenses required to settle reported claims and IBNR losses. Such loss and LAE reserves could be susceptible to significant change in the near term. The Company conducts extensive reviews each month on portions of its business to help ensure that the Company is meeting its objective of always having reserves that are adequate, with minimal variation. Results would differ if different assumptions were made (see Notes 25 and 33).

**Capitalization of Assets**

- Prepaid assets above a \$100,000 threshold are capitalized. Under certain circumstances, the Company may decide to establish a prepaid expense for amounts less than the threshold. Prepaid assets are nonadmitted.

**2. Accounting Changes and Corrections of Errors**

Not applicable

**3. Business Combinations and Goodwill**

Not applicable

**4. Discontinued Operations**

Not applicable

**5. Investments****A. Mortgage Loans**

Not applicable

**B. Troubled Debt Restructuring for Creditors**

Not applicable

**C. Reverse Mortgages**

Not applicable

**D. Loan-Backed Securities**

The Company does not own any loan-backed or structured debt securities.

**E. Repurchase Agreements**

Not applicable

**F. Real Estate**

Not applicable

**G. Low Income Housing Tax Credits**

Not applicable

**6. Joint Ventures, Partnerships and Limited Liability Companies**

Not applicable

**7. Investment Income****A. Accrued Investment Income**

The Company nonadmits investment income due and accrued if the amounts are greater than 90 days past due.

**B. Amounts Nonadmitted**

Not applicable

**8. Derivative Instruments**

Not applicable

**NOTES TO FINANCIAL STATEMENTS****9. Income Taxes****A. Components of the net deferred tax asset (liability) ("DTA"/"(DTL)")****1. The components of the DTA in accordance with SSAP 10R, Income Taxes, are as follows:**

Description	December 31, 2011			December 31, 2010			Change		
	(1) Ordinary Income	(2) Capital gain (loss)	(3) (Col 1+2) Total	(4) Ordinary Income	(5) Capital gain (loss)	(6) (Col 4+5) Total	(7) (Col 1-4) Ordinary Income	(8) (Col 2-5) Capital gain (loss)	(9) (Col 7+8) Total
(a) Gross deferred tax assets	\$ 8,550,248	\$ 52,110	\$ 8,602,358	\$ 8,495,909	\$ 142,717	\$ 8,638,626	\$ 54,339	\$ (90,607)	\$ (36,268)
(b) Statutory valuation allowance adjustment	-	-	-	-	-	-	-	-	-
(c) Adjusted gross deferred tax assets (1a-1b)	\$ 8,550,248	\$ 52,110	\$ 8,602,358	\$ 8,495,909	\$ 142,717	\$ 8,638,626	\$ 54,339	\$ (90,607)	\$ (36,268)
(d) Deferred tax liabilities	1,358,951	49,890	1,408,841	1,287,783	271,970	1,559,753	71,168	(222,080)	(150,912)
(e) Subtotal (net deferred tax assets) (1c-1d)	\$ 7,191,297	\$ 2,220	\$ 7,193,517	\$ 7,208,126	\$ (129,253)	\$ 7,078,873	\$ (16,829)	\$ 131,473	\$ 114,644
(f) Deferred tax assets nonadmitted	68,043	2,220	70,263	-	-	-	68,043	2,220	70,263
(g) Net admitted deferred tax assets (1e-1f)	\$ 7,123,254	\$ -	\$ 7,123,254	\$ 7,208,126	\$ (129,253)	\$ 7,078,873	\$ (84,872)	\$ 129,253	\$ 44,381

2. The Company has not elected to admit additional DTAs pursuant to SSAP No. 10R, paragraph 10.e. for the reporting period ended December 31, 2011. The current period election does not differ from the prior year-end.

**3. Benefits of adopting SSAP No. 10R, paragraph 10.e.**

Not applicable

**4. The admission calculation components of the DTA (gross DTA less nonadmitted DTA) in accordance with SSAP No. 10R are as follows:**

Description	December 31, 2011			December 31, 2010			Change		
	(1) Ordinary Income	(2) Capital gain (loss)	(3) (Col 1+2) Total	(4) Ordinary Income	(5) Capital gain (loss)	(6) (Col 4+5) Total	(7) (Col 1-4) Ordinary Income	(8) (Col 2-5) Capital gain (loss)	(9) (Col 7+8) Total
Deferred Tax Assets admitted pursuant to SSAP No. 10R ¶10.a., ¶10.b., & ¶10.c.									
(a) ¶10.a.-amount recovered through loss carrybacks	\$ 7,123,254	\$ -	\$ 7,123,254	\$ 7,083,739	\$ -	\$ 7,083,739	\$ 39,515	\$ -	\$ 39,515
And									
(b) ¶10.b. (the lesser of paragraph 10.b.i. and 10.b.ii below)	-	-	-	-	-	-	-	-	-
(c) ¶10.b.i.-amount to be recognized within 1 year	-	-	-	-	-	-	-	-	-
Or									
(d) ¶10.b.ii.-10% of adjusted surplus									
And									
(e) ¶10.c.-adjusted deferred tax assets offset by deferred tax liabilities	1,358,951	49,890	1,408,841	1,412,170	142,717	1,554,887	(53,219)	(92,827)	(146,046)
(f) Total (4a+4b+4e)	\$ 8,482,205	\$ 49,890	\$ 8,532,095	\$ 8,495,909	\$ 142,717	\$ 8,638,626	\$ (13,704)	\$ (92,827)	\$ (106,531)
Deferred Tax Assets admitted Pursuant to SSAP No. 10R, ¶10.e.									
(g) ¶10.e.i.-amounts recovered through loss carrybacks	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
And									
(h) ¶10.e.ii. (the lesser of paragraph 10.e.ii.a. and 10.e.ii.b. below)	-	-	-	-	-	-	-	-	-
(i) ¶10.e.ii.a.-amount to be recognized within 3 years	-	-	-	-	-	-	-	-	-
Or									
(j) ¶10.e.ii.b.-15% of adjusted surplus									
And									
(k) ¶10.e.iii.-adjusted deferred tax assets offset by deferred tax liabilities									
(l) Total (4g+4h+4k)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Used in SSAP No. 10R, ¶10.d.									
(m) Total adjusted capital			\$ 121,112,610			\$ 117,329,162			\$ 3,783,448
(n) Authorized control level			\$ 5,866,387			\$ 5,680,521			\$ 185,866

**NOTES TO FINANCIAL STATEMENTS**

## 5. Additional disclosures pursuant to SSAP No. 10R, paragraph 18.h.

Description	December 31, 2011			December 31, 2010			Change		
	(1) Ordinary income	(2) Capital gain (loss)	(3) (Col 1+2) Total	(4) Ordinary income	(5) Capital gain (loss)	(6) (Col 4+5) Total	(7) (Col 1-4) Ordinary income	(8) (Col 2-5) Capital gain (loss)	(9) (Col 7+8) Total
<b>Balances Pursuant to SSAP No. 10R, ¶10.a., ¶10.b., and ¶10.c.</b>									
(a) Admitted deferred tax assets	\$ 7,123,254	\$ -	\$ 7,123,254	\$ 7,208,126	\$ (129,253)	\$ 7,078,873	\$ (84,872)	\$ 129,253	\$ 44,381
(b) Admitted assets			\$ 313,073,592			\$ 296,802,310			\$ 16,271,282
(c) Adjusted statutory surplus*			\$ 119,228,580			\$ 124,334,774			\$ (5,106,194)
(d) Total adjusted capital from DTAs			\$ 7,123,254			\$ 7,078,873			\$ 44,381
<b>Increases due to SSAP No. 10R, ¶10.e.</b>									
(e) Admitted deferred tax assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
(f) Admitted assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
(g) Statutory surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

\*As reported on the statutory balance sheet for the most recently filed statement with the domiciliary state commissioner adjusted in accordance with SSAP No. 10R, ¶10.b.ii.

## 6. Impact of tax planning strategies

Not applicable

## B. Regarding deferred tax liabilities that are not recognized:

Not applicable

## C. Current and deferred income taxes consist of the following major components:

## 1. Current Income Tax:

Description	(1) December 31, 2011	(2) December 31, 2010	(3) (Col 1-2) Change
(a) Federal income tax expense (benefit)	\$ 4,589,692	\$ 4,849,769	\$ (260,077)
(b) Foreign income tax expense (benefit)	-	-	-
(c) Prior year underaccrual (overaccrual)	(15,743)	(61,745)	46,002
(d) Subtotal	\$ 4,573,949	\$ 4,788,024	\$ (214,075)
(e) Federal income tax (benefit) on net realized capital gains (losses)	1,702,959	243,609	1,459,350
(f) Utilization of capital loss carry-forwards	-	-	-
(g) Prior year underaccrual (overaccrual)	65,886	7,258	58,628
(h) Subtotal	\$ 1,768,845	\$ 250,867	\$ 1,517,978
(i) Federal and Foreign income taxes incurred	\$ 6,342,794	\$ 5,038,891	\$ 1,303,903

## 2. Deferred Tax Assets:

Description	(1) December 31, 2011	(2) December 31, 2010	(3) (Col 1-2) Change
(a) Ordinary income			
(1) Discounting of unpaid losses and LAE	\$ 1,152,542	\$ 1,231,334	\$ (78,792)
(2) Unearned premium reserve	3,578,531	3,422,266	156,265
(3) Nonadmitted assets	1,323,506	1,498,167	(174,661)
(4) Non-deductible accruals	2,372,866	2,202,491	170,375
(5) Depreciable assets	110,110	127,667	(17,557)
(6) Other (including items <5% of total ordinary tax assets)	12,693	13,984	(1,291)
(99) Subtotal	\$ 8,550,248	\$ 8,495,909	\$ 54,339
(b) Statutory valuation allowance adjustment	-	-	-
(c) Nonadmitted	68,043	-	68,043
(d) Admitted ordinary deferred tax assets (2a99-2b-2c)	\$ 8,482,205	\$ 8,495,909	\$ (13,704)
(e) Capital losses			
(1) Unrealized capital losses	-	-	-
(2) Intercompany deferred losses	52,110	142,717	(90,607)
(3) Investment write-downs	-	-	-
(4) Other (including items <5% of total capital tax assets)	-	-	-
(99) Subtotal	\$ 52,110	\$ 142,717	\$ (90,607)
(f) Statutory valuation allowance adjustment	-	-	-
(g) Nonadmitted	2,220	-	2,220
(h) Admitted capital loss deferred tax assets (2e99-2f-2g)	\$ 49,890	\$ 142,717	\$ (92,827)
(i) Admitted deferred tax assets (2d+2h)	\$ 8,532,095	\$ 8,638,626	\$ (106,531)

**NOTES TO FINANCIAL STATEMENTS**

## 3. Deferred Tax Liabilities:

Description	(1) December 31, 2011	(2) December 31, 2010	(3) (Col 1-2) Change
(a) Ordinary income			
(1) Depreciable assets	\$ 961,437	\$ 948,678	\$ 12,759
(2) Salvage and subrogation	62,619	73,346	(10,727)
(3) Prepaid expenses	305,946	239,930	66,016
(4) Other (including items <5% of total ordinary tax assets)	28,949	25,829	3,120
(99) Subtotal	\$ 1,358,951	\$ 1,287,783	\$ 71,168
(b) Capital gains			
(1) Unrealized capital gains	-	-	-
(2) Bond discount accretion	15,529	19,190	(3,661)
(3) Intercompany deferred gains	34,361	252,780	(218,419)
(4) Other (including items <5% of total capital tax assets)	-	-	-
(99) Subtotal	\$ 49,890	\$ 271,970	\$ (222,080)
(c) Deferred tax liabilities (3a99+3b99)	\$ 1,408,841	\$ 1,559,753	\$ (150,912)

## 4. Net Deferred Tax Asset (Liability):

Description	(1) December 31, 2011	(2) December 31, 2010	(3) (Col 1-2) Change
Net deferred tax asset (liability) (2i-3c)	\$ 7,123,254	\$ 7,078,873	\$ 44,381

The change in net deferred income tax is comprised of the following (this analysis excludes nonadmitted assets; the change in nonadmitted assets is reported separately from the change in net deferred income tax in the Statement of Income, Surplus section):

Description	December 31, 2011	December 31, 2010	Change
Total deferred tax assets	\$ 8,602,358	\$ 8,638,626	\$ (36,268)
Total deferred tax liabilities	1,408,841	1,559,753	(150,912)
Net deferred tax asset (liability)	\$ 7,193,517	\$ 7,078,873	\$ 114,644
Tax effect of unrealized gains (losses)			-
Change in net deferred income tax			\$ 114,644

## D. Reconciliation of Federal Income Tax Rate to Actual Effective Rate

The provision for Federal income taxes is different than that which would be obtained by applying the statutory Federal income tax rate to pre-tax income. The significant book to tax adjustments causing this difference are as follows:

Description	Tax Effect Amount	Effective Tax Rate
Provision computed at statutory rate	\$ 6,503,991	35%
Exempt interest income	(262,962)	-1%
Prior year underaccrual (overaccrual)	(36,208)	0%
Impact of nonadmitted assets	174,661	1%
Tax credits	(182,940)	-1%
Other	31,608	0%
Total	\$ 6,228,150	34%
Federal and foreign income taxes incurred	\$ 6,342,794	
Change in net deferred income tax	(114,644)	
Total statutory income taxes	\$ 6,228,150	

## E. Operating Loss and Tax Credit Carryforwards

- 1) At December 31, 2011, the Company had no operating loss or tax credit carryforwards available for tax purposes.
- 2) The amount of Federal income taxes incurred and available for recoupment by the Company in the event of future net losses is equal to approximately \$6,292,651 for the current tax year and \$4,886,529 for the first preceding year. The amounts that can be recouped may be subject to the alternative minimum tax rules, and therefore may be limited.
- 3) Protective Tax Deposits  
Not applicable

## F. Consolidated Federal Income Tax Return

- 1) The Company's Federal income tax return is consolidated with The Progressive Corporation ("TPC"), a publicly traded holding company incorporated in Ohio, and all of its wholly-owned United States subsidiaries (the "Group") as detailed in Schedule Y, Part 1.
- 2) The method of allocation between the companies is subject to written agreement and is jointly approved by an officer of TPC and the Company. The allocation is based upon separate tax return calculations with current credit for net losses or other items utilized in the consolidated tax return. Intercompany tax balances are settled quarterly.

**NOTES TO FINANCIAL STATEMENTS**

## 10. Information Concerning Parent, Subsidiaries, Affiliates and Other Related Parties

## A. Nature of Relationships

The Company is wholly owned by Drive Insurance Holdings, Inc. ("DIH"), a holding company incorporated in Delaware. The structure of the holding company organization is shown on Schedule Y, Part 1.

## B. Detail of Transactions Greater than 1/2% of Admitted Assets

All significant 2011 transactions by the Company or any affiliated insurer with any affiliate are summarized in Schedule Y, Part 2.

See Note 13D

## C. Change in Terms of Intercompany Arrangements

Not applicable

## D. Amounts Due to or from Related Parties

The Company reported a \$25,988,274 and \$15,531,512 receivable from parent, subsidiaries, and affiliates at December 31, 2011 and 2010, respectively. These balances are due to the timing of security purchases and cash collections and disbursements under the Group's centralized cash management system and the reinsurance and management agreements in which the Company participates. The Company also reported a \$1,489,844 and \$1,121,027 current Federal income tax payable at December 31, 2011 and 2010, respectively. These balances are due to TPC for the Company's Federal income tax liability. The intercompany balances are settled quarterly.

## E. Guarantees or Contingencies for Related Parties

Not applicable

## F. Management, Service Contracts, Cost Sharing Arrangements

Management, operations and claims services are provided under a joint management services agreement with Progressive Casualty Insurance Company ("Casualty"), an insurance affiliate domiciled in Ohio. Under the terms of the agreement, Casualty provides the Company with underwriting and loss adjustment services for specific business produced, and the Company may, from time to time, provide Casualty with similar services for other specific business produced. In exchange for these services, the companies charge management fees based on each company's use of the other's services.

The Company participates in an investment services agreement with Progressive Capital Management Corp., a non-insurance affiliate. Under the terms of the agreement, the Company is provided investment and capital management services in exchange for an investment management fee based on its use of services.

All intercompany agreements are approved by the participating insurance companies' states of domicile when established. Upon redomestication, intercompany agreements are not required to be approved by the new state of domicile.

## G. Nature of Relationships that Could Affect Operations

All outstanding shares of the Company are owned by DIH.

## H. Amount Deducted for Investment in Upstream Company

Not applicable

## I. Detail of Investments in Affiliates Greater than 10% of Admitted Assets

Not applicable

## J. Write-Downs for Impairment of Investments in Affiliates

Not applicable

## K. Investment in Foreign Insurance Subsidiary

Not applicable

## L. Investment in Downstream Non-Insurance Holding Company

Not applicable

## 11. Debt

Not applicable

## 12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

The Company has no direct payroll (see Note 10F).

## 13. Capital and Surplus, Dividend Restrictions and Quasi-Reorganizations

## A. Outstanding Shares

The Company has 50,000 shares of \$100 par value common stock authorized and 25,000 shares issued and outstanding. The Company has no preferred stock authorized, issued, or outstanding.

## B. Dividend Rate of Preferred Stock

Not applicable

## C,D,E,F. Dividends

The maximum amount of dividends the Company can pay to DIH in 2012 without prior regulatory approval is limited by insurance laws in Ohio. Based on the dividend laws currently in effect, the Company may pay dividends of \$12,240,036 in 2012 without prior approval from the Ohio DOI, provided the dividend payment is not made within 12 months of the previous payment.

Within the limitations described above, there are no additional restrictions placed on the portion of Company profits that may be paid as ordinary dividends to stockholders.

**NOTES TO FINANCIAL STATEMENTS**

The Company paid dividends to DIH as follows:

Date Paid	Amount Paid	Dividend Type
December 9, 2011	\$ 9,000,000	Ordinary
December 9, 2010	\$ 1,500,000	Ordinary
December 9, 2010	\$ 15,800,000	Extraordinary

The extraordinary cash dividend was approved by the Ohio and Florida DOI.

## G. Mutual Surplus Advances

Not applicable

## H. Company Stock Held for Special Purposes

Not applicable

## I. Changes in Special Surplus Funds

Not applicable

## J. Changes in Unassigned Funds (Surplus)

As of December 31, 2011, the portion of unassigned funds (surplus) represented or reduced by each item below is as follows:

Description	Cumulative Increase (Decrease) in Surplus
Unrealized gain (loss)	\$ --
Nonadmitted assets	(3,851,707)
Provision for reinsurance	--
Total	\$ (3,851,707)

## K. Surplus Notes

Not applicable

## L,M. Quasi Reorganizations

Not applicable

## 14. Contingencies

## A. Contingent Commitments

Not applicable

## B. Assessments

The Company is subject to state guaranty fund and other assessments by the states in which it writes business. State guaranty fund assessments are accrued at the time of any known insolvencies. Other assessments are accrued either at the time of assessment or at the time the premiums are written. These accruals are based on information received from the states in which the Company writes business and may change due to many factors including the Company's share of the ultimate cost of current insolvencies.

As of December 31, 2011 and 2010, the Company's estimated liability for state guaranty fund and other assessments was \$32,925 and \$29,980, respectively. The assessments are expected to be paid in various intervals during the next year. The Company did not recognize any premium tax benefit associated with its various assessments.

As of December 31, 2011 and 2010, the Company's estimated liability for various surcharges was \$2,432,406 and \$1,556,626, respectively.

## C. Gain Contingencies

Not applicable

## D. Claims Related to Extra Contractual Obligations and Bad Faith Losses Stemming from Lawsuits

The Company paid the following amounts in 2011 to settle claims related to extra contractual obligations ("ECO") or bad faith claims stemming from lawsuits.

	Direct
Claims related to ECO and bad faith losses paid	\$ 500,000

The table below indicates the number of claims where amounts were paid to settle claims related to ECO or bad faith claims resulting from lawsuits during 2011. The claim count information disclosed is per claimant.

0-25 Claims	26-50 Claims	51-100 Claims	101-500 Claims	Over 500 Claims
X				

## E. All Other Contingencies

The Company is named as defendant in various lawsuits arising out of its insurance operations. All legal actions relating to claims made under insurance policies are considered by the Company in establishing its loss and LAE reserves. The Company also has, on a net basis, potential exposure relating to lawsuits due to its participation in a 100% pooling reinsurance agreement for which it is allocated litigation expenses (see Note 26).

The following is a discussion of potentially significant pending cases at December 31, 2011. Unless specifically noted, the Company does not consider a loss from these cases to be probable and is unable to estimate a range of loss, if any, at this time.

**NOTES TO FINANCIAL STATEMENTS**

As of December 31, 2011, there was a putative class action lawsuit challenging the Company's use of certain automated database vendors or software to assist in the adjustment of bodily injury claims. Plaintiffs allege that these databases or software systematically undervalue the claims.

As of December 31, 2011, there were two putative class action lawsuits challenging the Company's practice in Florida of adjusting personal injury protection and first-party medical payments.

As of December 31, 2011 there was a putative class action lawsuit alleging that the Company failed to pay personal injury protection benefits on claims for mobile x-ray service set-up fees.

**15. Leases****A. Lessee Leasing Arrangements**

1) The Company leases office facilities under various non-cancelable operating leases that expire through October 31, 2014. The Company is allocated a percentage of the Group's total rental expense based on the 100% pooling reinsurance agreement (see Note 26). In 2011 and 2010, the Company was allocated \$763,058 and \$939,414, respectively, of rental expense. Future minimum rental payments on leases held by the Company are as follows:

Year	Amount
2012	\$ 1,307,811
2013	1,347,099
2014	1,150,588
2015	--
2016	--
Thereafter	--
<b>Total</b>	<b>\$ 3,805,498</b>

Certain rental commitments have renewal options extending through October 31, 2022. Some of these renewals are subject to adjustments in future periods.

There were no early lease terminations during the reporting periods.

2) The Company has no non-cancelable subleases.  
 3) The Company has no sales-leaseback arrangements.

**B. Lessor Leasing Arrangements**

Not applicable

**16. Information about Financial Instruments with Off-Balance Sheet Risk and with Concentrations of Credit Risk**

Not applicable

**17. Sale, Transfer, and Servicing of Financial Assets and Extinguishments of Liabilities****A. Transfers of Receivables Reported as Sales**

Not applicable

**B. Transfers and Servicing of Financial Assets**

Not applicable

**C. Wash Sales**

The Company had no wash sales of securities with a NAIC rating of 3 or below during the year.

**18. Gain or Loss from Uninsured Plans and the Uninsured Portion of Partially Insured Plans**

Not applicable

**19. Direct Premiums Written / Produced by Managing General Agents / Third Party Administrators**

The Company maintains an agreement with American Bankers Association Insurance Services, Inc. ("ABAIS"), a managing general agent, to provide underwriting and loss adjustment services for small business employment practices liability insurance written by the Company. Direct written premiums of \$313,117 and \$1,158,934 produced by ABAIS in 2011 and 2010, respectively, are less than 5% of policyholders' surplus.

**20. Fair Value Measurements****A. Inputs Used for Assets and Liabilities Measured at Fair Value****1. Fair Value Measurements by Levels 1, 2 and 3**

The Company categorizes its financial instruments, based on the degree of subjectivity inherent in the method by which they are valued, into a fair value hierarchy of three levels, as follows:

Level 1 - Inputs are unadjusted, quoted prices in active markets for identical instruments at the measurement date (e.g., active exchange-traded equity securities).

Level 2 - Inputs (other than quoted prices included within Level 1) are observable for the instrument either directly or indirectly. This includes: (i) quoted prices for similar instruments in active markets, (ii) quoted prices for identical or similar instruments in markets that are not active, (iii) inputs other than quoted prices that are observable for the instruments, and (iv) inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Inputs that are unobservable. Unobservable inputs reflect the Company's subjective evaluation about the assumptions market participants would use in pricing the financial instrument.

The Company evaluated whether the market was distressed or inactive in determining the fair value for those securities reported and reviewed certain market level inputs to evaluate whether sufficient activity, volume, and new issuances existed to create an active market. Based on this evaluation, the Company concluded that there was sufficient activity in determining the fair value for those securities reported.

**NOTES TO FINANCIAL STATEMENTS**

As of December 31, 2011, the Company did not measure and report any securities at fair value on the balance sheet. All bonds were carried at amortized cost.

- 2. Rollforward of Level 3 Items
  - Not applicable
- 3. Policy on Transfers Into and Out of Level 3
  - Not applicable
- 4. Inputs and Techniques Used for Level 2 and Level 3 Fair Values
  - Not applicable
- 5. Derivative Fair Values
  - Not applicable
- B. Other Fair Value Disclosures
  - Not applicable
- C. Reasons Not Practical to Estimate Fair Values
  - Not applicable
- 21. Other Items
  - A. Extraordinary Items
    - Not applicable
  - B. Troubled Debt Restructuring for Debtors
    - Not applicable
  - C. Other Disclosures
    - Segregated Funds
      - 1. At December 31, 2011, securities at the amortized cost of \$6,278,318 were on deposit with various regulatory agencies to meet statutory requirements (see Schedule E, Part 3).
  - D. Uncollectible Premiums Receivable
    - The Company routinely assesses the collectibility of premiums and agents' balances receivable and records a bad debt reserve for amounts exceeding the nonadmitted balance that the Company believes are uncollectible.
  - E. Business Interruption Insurance Recoveries
    - Not applicable
  - F. State Transferable and Non-transferable Tax Credits
    - Not applicable
  - G. Sub-Prime Mortgage Related Risk Exposure
    - 1. Exposure to Sub-Prime Mortgage Related Risk
      - The following sub-prime disclosure and the review and procedures described within are completed at a consolidated level for all the Progressive companies. To the extent the Company had any direct sub-prime exposure, those securities would be listed in Note 21.G.3.
      - Management's review of the investment portfolio for securities with direct sub-prime exposure, such as Alt-A residential mortgage loan-backed bonds and home equity loan-backed bonds is performed in conjunction with the OTTI analysis and procedures (see Note 1C). Additionally, securities that were determined to have an indirect sub-prime exposure were also reviewed as part of the OTTI process.
      - The Company's management continues to perform a detailed review of its investment portfolio, paying particular attention to the credit profile of the issuers to identify the extent to which any asset values may have been impacted by direct or indirect exposure to the sub-prime mortgage loan disruption, as well as broader credit and financial market events.
      - As of December 31, 2011, the Company recorded no OTTI write-downs on any securities as a result of direct sub-prime exposure.
    - 2. Direct Investment in Sub-Prime Mortgage Loans
      - Not applicable
    - 3. Direct Investment in Securities with Underlying Sub-Prime Exposure
      - Not applicable
    - 4. Mortgage or Financial Guaranty Sub-Prime Exposure
      - Not applicable
  - H. Agents' Balances Certification, Florida Statute 625.012 (5):
    - At December 31, 2011 and 2010, the Company reported net admitted premiums and agents' balances in course of collection of \$19,306,207 and \$11,658,211, respectively. Of this amount there were no premiums due from a controlled or controlling person as defined in Florida statute 625.012 (5).

**NOTES TO FINANCIAL STATEMENTS**

## 22. Events Subsequent

The Company was not impacted by any subsequent events. Subsequent events have been considered through February 17, 2012 for the statutory statement that was available for issuance by March 1, 2012.

## 23. Reinsurance

## A. Unsecured Reinsurance Recoverable (all amounts in 000's)

At December 31, 2011, the Company had the following unsecured reinsurance recoverable balance which exceeded 3% of policyholders' surplus:

Reinsurer	NAIC Code	Federal ID#	Amount
Progressive Casualty Insurance Company	24260	34-6513736	\$ 570,321
Total			\$ 570,321

## B. Reinsurance Recoverable in Dispute

Not applicable

## C. Reinsurance Assumed and Ceded (all amounts in 000's)

1) The table below summarizes ceded and assumed unearned premiums and the related commission equity at December 31, 2011.

	ASSUMED		CEDED		ASSUMED LESS CEDED	
	Unearned Premiums	Commission Equity	Unearned Premiums	Commission Equity	Unearned Premiums	Commission Equity
Affiliates	\$ 50,619	\$ --	\$ 220,356	\$ --	\$ (169,737)	\$ --
All Other	--	--	763	208	(763)	(208)
Totals	\$ 50,619	\$ --	\$ 221,119	\$ 208	\$ (170,500)	\$ (208)

Direct Unearned Premium Reserve is \$221,119

2) The Company has no return commission or profit sharing arrangements.

## D. Uncollectible Reinsurance

Not applicable

## E. Commutation of Ceded Reinsurance

Not applicable

## F. Retroactive Reinsurance

Not applicable

## G. Reinsurance Accounted for as a Deposit

Not applicable

## H. Disclosures for the Transfer of Property and Casualty Run-off Agreements

Not applicable

## 24. Retrospectively Rated Contracts and Contracts Subject to Redetermination

Not applicable

## 25. Changes in Incurred Losses and Loss Adjustment Expenses

Incurred losses and LAE attributable to insured events of prior years decreased by \$1,172,000 in 2011, which is 1.7% of the total prior year net unpaid losses and LAE of \$68,027,000. The net decrease is the result of favorable loss and defense and cost containment ("DCC") reserve development of \$1,166,000 and adjusting and other expense reserves of \$6,000. The majority of the favorable development is primarily attributable to accident years 2010 and 2008 and prior for private passenger auto liability and commercial auto liability business. Originally anticipated severity for accident year 2010 decreased by 0.1% and 0.5% for private passenger auto liability and auto physical damage, respectively.

## 26. Intercompany Pooling Arrangements

The Company participates in a pooling reinsurance agreement with the property-casualty affiliates listed below (the "Agency Pool") under which 100% of the underwriting business of each member company, net of external reinsurance, is ceded to Casualty, the Agency Pool manager and an Agency Pool participant. The combined premiums, losses, and expenses are then retroceded to each Agency Pool member based on pre-determined pooling percentages.

Progressive Hawaii Insurance Corp. ("Hawaii"), an insurance affiliate domiciled in Ohio and National Continental Insurance Company ("National Continental"), an insurance affiliate domiciled in New York, terminated their future participation in the Agency Pool effective November 5, 2005 and January 1, 1996, respectively. Hawaii and National Continental have zero percent retrocession participation in the Agency Pool for all policies written prior to the dates listed above.

**NOTES TO FINANCIAL STATEMENTS**

The pooling percentages for each Agency Pool participant as of December 31, 2011 and 2010 were as follows:

	NAIC Code	2011 Pool %	2010 Pool %
Progressive Casualty Insurance Company	24260	49.0%	49.0%
Progressive Northern Insurance Company	38628	12.0	12.0
Progressive Northwestern Insurance Company	42919	12.0	12.0
Progressive Specialty Insurance Company	32786	7.0	7.0
Progressive Preferred Insurance Company	37834	6.0	6.0
Progressive Michigan Insurance Company	10187	4.0	4.0
Progressive Classic Insurance Company	42994	3.0	3.0
Progressive American Insurance Company	24252	2.0	2.0
Progressive Gulf Insurance Company	42412	2.0	2.0
Progressive Bayside Insurance Company	17350	1.0	1.0
Progressive Mountain Insurance Company	35190	1.0	1.0
Progressive Southeastern Insurance Company	38784	1.0	1.0
Progressive Hawaii Insurance Corp.	10067	--	--
National Continental Insurance Company	10243	--	--
		100.0%	100.0%

All business written by each Agency Pool participant is subject to pooling. Business ceded by Agency Pool members to non-affiliated reinsurers prior to pooling, is primarily to state-provided reinsurance programs. The Company does not participate in any intercompany sharing of the provision for reinsurance and the write-off of uncollectible reinsurance.

At December 31, 2011, amounts recoverable from and payable to the Company and all affiliates participating in the Agency Pool are as follows:

	Amounts Recoverable	Amounts Payable
Progressive Casualty Insurance Company (Lead)	\$ 76,502,986	\$ 37,699,357
Progressive Northern Insurance Company	10,576,435	12,285,620
Progressive Northwestern Insurance Company	320,416	17,026,433
Progressive Specialty Insurance Company	8,293,634	9,931,514
Progressive Preferred Insurance Company	3,977,487	9,064,019
Progressive Michigan Insurance Company	1,142,701	6,684,962
Progressive Classic Insurance Company	3,132,593	5,314,241
Progressive American Insurance Company	812,337	6,988,610
Progressive Gulf Insurance Company	3,760,357	3,134,563
Progressive Bayside Insurance Company	--	1,643,442
Progressive Mountain Insurance Company	5,058,448	2,852,075
Progressive Southeastern Insurance Company	603,696	1,577,507
Progressive Hawaii Insurance Corp.	6,025	--
National Continental Insurance Company	15,228	--
Total	\$ 114,202,343	\$ 114,202,343

## 27. Structured Settlements

Not applicable

## 28. Health Care Receivables

Not applicable

## 29. Participating Accident and Health Policies

Not applicable

## 30. Premium Deficiency Reserves

The Company's management evaluated the need to record a premium deficiency reserve for the year ended December 31, 2011. The evaluation, which was completed on January 11, 2012, indicated that there was not a need for a premium deficiency reserve due to reserve adequacy. The Company anticipates investment income as a factor in the premium deficiency calculation.

## 31. High Deductibles

Not applicable

## 32. Discounting of Liabilities for Unpaid Losses and Unpaid Loss Adjustment Expenses

Not applicable

**NOTES TO FINANCIAL STATEMENTS**

## 33. Asbestos and Environmental Reserves

Because the Company is primarily an insurer of motor vehicles, it has limited exposure for asbestos and environmental claims. In accordance with disclosure requirements, the amounts reported for direct, assumed, and net below reflect the Company's pooled share (see Note 26) of the Agency Pool's exposure to asbestos and environmental claims. The Agency Pool's exposure arises from the Company's limited number of general liability policies issued from 1972 to 1975, Casualty's participation in various reinsurance pools from 1968 to 1975, which underwrote general liability insurance, and Casualty's aggregate stop loss reinsurance agreement with Progressive Max Insurance Company, an insurance affiliate domiciled in Ohio, for various reinsurance pools from 1965 to 1975.

The Company records case and DCC reserves based on financial information maintained by the Company. IBNR is established based on previous experience.

## A. Asbestos reserves direct, assumed and net of reinsurance are as follows:

	December 31,				
	2007	2008	2009	2010	2011
Direct					
Beginning reserves	\$ 4,100	\$ 4,100	\$ 4,100	\$ 4,100	\$ 4,100
Losses and DCC incurred	-	-	-	-	-
Calendar year payments for losses and DCC	-	-	-	-	-
Ending reserves	\$ 4,100	\$ 4,100	\$ 4,100	\$ 4,100	\$ 4,100
Assumed Reinsurance					
Beginning reserves	\$ 65,314	\$ 126,316	\$ 121,480	\$ 92,085	\$ 95,465
Losses and DCC incurred	68,495	(2,918)	(18,717)	8,263	(15,567)
Calendar year payments for losses and DCC	7,493	1,918	10,678	4,883	15,073
Ending reserves	\$ 126,316	\$ 121,480	\$ 92,085	\$ 95,465	\$ 64,825
Net of Ceded Reinsurance					
Beginning reserves	\$ 69,414	\$ 130,416	\$ 125,580	\$ 96,185	\$ 99,565
Losses and DCC incurred	68,495	(2,918)	(18,717)	8,263	(15,567)
Calendar year payments for losses and DCC	7,493	1,918	10,678	4,883	15,073
Ending reserves	\$ 130,416	\$ 125,580	\$ 96,185	\$ 99,565	\$ 68,925

## B. Ending Reserves for Asbestos Claims for Bulk and IBNR Included in A above (Losses and DCC):

Direct	\$ --
Assumed	47,652
Net	\$ 47,652

## C. Ending Reserves for Asbestos Claims for DCC Included in A above (Case, Bulk, and IBNR):

Direct	\$ 1,400
Assumed	--
Net	\$ 1,400

## D. Environmental reserves direct, assumed, and net of reinsurance are as follows:

	December 31,				
	2007	2008	2009	2010	2011
Direct					
Beginning reserves	\$ 1,022	\$ 1,022	\$ 1,022	\$ 1,022	\$ 1,022
Losses and DCC incurred	-	-	-	-	-
Calendar year payments for losses and DCC	-	-	-	-	-
Ending reserves	\$ 1,022	\$ 1,022	\$ 1,022	\$ 1,022	\$ 1,022
Assumed Reinsurance					
Beginning reserves	\$ 16,698	\$ 45,449	\$ 15,077	\$ 67,048	\$ 59,064
Losses and DCC incurred	28,197	(30,294)	53,161	(6,772)	11,395
Calendar year payments for losses and DCC	(554)	78	1,190	1,212	(93)
Ending reserves	\$ 45,449	\$ 15,077	\$ 67,048	\$ 59,064	\$ 70,552
Net of Ceded Reinsurance					
Beginning reserves	\$ 17,720	\$ 46,471	\$ 16,099	\$ 68,070	\$ 60,086
Losses and DCC incurred	28,197	(30,294)	53,161	(6,772)	11,395
Calendar year payments for losses and DCC	(554)	78	1,190	1,212	(93)
Ending reserves	\$ 46,471	\$ 16,099	\$ 68,070	\$ 60,086	\$ 71,574

**NOTES TO FINANCIAL STATEMENTS**

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E. Ending Reserves for Environmental Claims for Bulk and IBNR Included in D above (Losses and DCC):

Direct	\$ --
Assumed	60,225
Net	\$ 60,225

F. Ending Reserves for Environmental Claims for DCC Included in D above (Case, Bulk, and IBNR):

Direct	\$ 902
Assumed	--
Net	\$ 902

34. Subscriber Savings Accounts

Not applicable

35. Multiple Peril Crop Insurance

Not applicable

36. Financial Guaranty Insurance

Not applicable

# PROGRESSIVE AMERICAN INSURANCE COMPANY

## GENERAL INTERROGATORIES

### PART 1 - COMMON INTERROGATORIES - GENERAL

<p>1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer? <span style="float: right;">Yes [ <input checked="" type="checkbox"/> ] No [ <input type="checkbox"/> ]</span></p> <p>1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations? <span style="float: right;">Yes [ <input checked="" type="checkbox"/> ] No [ <input type="checkbox"/> ] N/A [ <input type="checkbox"/> ]</span></p> <p>1.3 State regulating? <u>OHIO</u></p> <p>2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>2.2 If yes, date of change: <u>12/31/2007</u></p> <p>3.1 State as of what date the latest financial examination of the reporting entity was made or is being made. <u>12/31/2007</u></p> <p>3.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. <u>12/31/2007</u></p> <p>3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). <u>06/29/2009</u></p> <p>3.4 By what department or departments? <u>FLORIDA</u></p> <p>3.5 Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with departments? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input type="checkbox"/> ] N/A [ <input checked="" type="checkbox"/> ]</span></p> <p>3.6 Have all of the recommendations within the latest financial examination report been complied with? <span style="float: right;">Yes [ <input checked="" type="checkbox"/> ] No [ <input type="checkbox"/> ] N/A [ <input type="checkbox"/> ]</span></p> <p>4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:</p> <p>4.11 sales of new business? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>4.12 renewals? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>4.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:</p> <p>4.21 sales of new business? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>4.22 renewals? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>5.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>5.2 If yes, provide the name of the entity, NAIC company code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%; text-align: center;">1 Name of Entity</td> <td style="width: 33%; text-align: center;">2 NAIC Co. Code</td> <td style="width: 33%; text-align: center;">3 State of Domicile</td> </tr> <tr> <td> </td> <td> </td> <td> </td> </tr> </table> <p>6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>6.2 If yes, give full information:</p> <p>7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>7.2 If yes,</p> <p>7.21 State the percentage of foreign control <span style="float: right;">.....%</span></p> <p>7.22 State the nationality(ies) of the foreign person(s) or entity(ies); or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact and identify the type of entity(ies) (e.g., individual, corporation, government, manager or attorney-in-fact)</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; text-align: center;">1 Nationality</td> <td style="width: 50%; text-align: center;">2 Type of Entity</td> </tr> <tr> <td> </td> <td> </td> </tr> </table> <p>8.1 Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>8.2 If response to 8.1 is yes, please identify the name of the bank holding company.</p> <p>8.3 Is the company affiliated with one or more banks, thrifts or securities firms? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>8.4 If response to 8.3 is yes, please provide the names and locations (city and state of the main office) of any affiliates regulated by a federal financial regulatory services agency [i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Office of Thrift Supervision (OTS), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC)] and identify the affiliate's primary federal regulator.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 14%; text-align: center;">1 Affiliate Name</td> <td style="width: 14%; text-align: center;">2 Location (City, State)</td> <td style="width: 14%; text-align: center;">3 FRB</td> <td style="width: 14%; text-align: center;">4 OCC</td> <td style="width: 14%; text-align: center;">5 OTS</td> <td style="width: 14%; text-align: center;">6 FDIC</td> <td style="width: 14%; text-align: center;">7 SEC</td> </tr> <tr> <td> </td> </tr> </table> <p>9. What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit? <u>PRICEWATERHOUSECOOPERS, LLP 200 PUBLIC SQUARE, 18TH FLOOR CLEVELAND, OH 44114-2301</u></p> <p>10.1 Has the insurer been granted any exemptions to the prohibited non-audit services provided by the certified independent public accountant requirements as allowed in Section 7H of the Annual Financial Reporting Model Regulation (Model Audit Rule), or substantially similar state law or regulation? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>10.2 If the response to 10.1 is yes, provide information related to this exemption:</p> <p>10.3 Has the insurer been granted any exemptions related to the other requirements of the Annual Financial Reporting Model Regulation as allowed for in Section 17A of the Model Regulation, or substantially similar state law or regulation? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>10.4 If the response to 10.3 is yes, provide information related to this exemption:</p> <p>10.5 Has the reporting entity established an Audit Committee in compliance with the domiciliary state insurance laws? <span style="float: right;">Yes [ <input checked="" type="checkbox"/> ] No [ <input type="checkbox"/> ] N/A [ <input type="checkbox"/> ]</span></p> <p>10.6 If the answer to 10.5 is no or n/a, please explain.</p> <p>11. What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification? <u>ALLAN R. NEIS, FCAS, MAAA, CORPORATE ACTUARY 6300 WILSON MILLS ROAD MAYFIELD VILLAGE, OH 44143-2182</u></p> <p>12.1 Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly? <span style="float: right;">Yes [ <input type="checkbox"/> ] No [ <input checked="" type="checkbox"/> ]</span></p> <p>12.11 Name of real estate holding company <span style="float: right;">.....</span></p> <p>12.12 Number of parcels involved <span style="float: right;">.....</span></p> <p>12.13 Total book/adjusted carrying value <span style="float: right;">.....</span></p> <p>12.2 If yes, provide explanation.</p>	1 Name of Entity	2 NAIC Co. Code	3 State of Domicile				1 Nationality	2 Type of Entity			1 Affiliate Name	2 Location (City, State)	3 FRB	4 OCC	5 OTS	6 FDIC	7 SEC								
1 Name of Entity	2 NAIC Co. Code	3 State of Domicile																							
1 Nationality	2 Type of Entity																								
1 Affiliate Name	2 Location (City, State)	3 FRB	4 OCC	5 OTS	6 FDIC	7 SEC																			

Annual Statement for the year 2011 of the **PROGRESSIVE AMERICAN INSURANCE COMPANY**  
**GENERAL INTERROGATORIES**

13. FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:

13.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?

N/A

13.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located? Yes [ ] No [ ]

13.3 Have there been any changes made to any of the trust indentures during the year? Yes [ ] No [ ]

13.4 If answer to (13.3) is yes, has the domiciliary or entry state approved the changes? Yes [ ] No [ ] N/A [ ]

14.1 Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards? Yes [X] No [ ]

- Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships;
- Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity;
- Compliance with applicable governmental laws, rules and regulations;
- The prompt internal reporting of violations to an appropriate person or persons identified in the code; and
- Accountability for adherence to the code.

14.11 If the response to 14.1 is no, please explain:

14.2 Has the code of ethics for senior managers been amended? Yes [ ] No [X]

14.21 If the response to 14.2 is yes, provide information related to amendment(s).

14.3 Have any provisions of the code of ethics been waived for any of the specified officers? Yes [ ] No [X]

14.31 If the response to 14.3 is yes, provide the nature of any waiver(s).

15.1 Is the reporting entity the beneficiary of a Letter of Credit that is unrelated to reinsurance with a NAIC rating of 3 or below? Yes [ ] No [X]

15.2 If the response to 15.1 is yes, indicate the American Bankers Association (ABA) Routing Number and the name of the issuing or confirming bank of the Letter of Credit and describe the circumstances in which the Letter of Credit is triggered.

1 American Bankers Association (ABA) Routing Number	2 Issuing or Confirming Bank Name	3 Circumstances That Can Trigger the Letter of Credit	4 Amount

**PART 1 - COMMON INTERROGATORIES - BOARD OF DIRECTORS**

16. Is the purchase or sale of all investments of the reporting entity passed upon either by the Board of Directors or a subordinate committee thereof? Yes [X] No [ ]

17. Does the reporting entity keep a complete permanent record of the proceedings of its Board of Directors and all subordinate committees thereof? Yes [X] No [ ]

18. Has the reporting entity an established procedure for disclosure to its Board of Directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees that is in conflict or is likely to conflict with the official duties of such person? Yes [X] No [ ]

**PART 1 - COMMON INTERROGATORIES - FINANCIAL**

19. Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)? Yes [ ] No [X]

20.1 Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):

20.11 To directors or other officers	\$.....0
20.12 To stockholders not officers	\$.....0
20.13 Trustees, supreme or grand (Fraternal only)	\$.....0

20.2 Total amount of loans outstanding at the end of year (inclusive of Separate Accounts, exclusive of policy loans):

20.21 To directors or other officers	\$.....0
20.22 To stockholders not officers	\$.....0
20.23 Trustees, supreme or grand (Fraternal only)	\$.....0

21.1 Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement? Yes [ ] No [X]

21.2 If yes, state the amount thereof at December 31 of the current year:

21.21 Rented from others	.....
21.22 Borrowed from others	.....
21.23 Leased from others	.....
21.24 Other	.....

22.1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments? Yes [ ] No [X]

22.2 If answer is yes:

22.21 Amount paid as losses or risk adjustment	.....
22.22 Amount paid as expenses	.....
22.23 Other amounts paid	.....

23.1 Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement? Yes [X] No [ ]

23.2 If yes, indicate any amounts receivable from parent included in the Page 2 amount. \$.....0

**PART 1 - COMMON INTERROGATORIES - INVESTMENT**

24.1 Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date (other than securities lending programs addressed in 24.3)? Yes [X] No [ ]

24.2 If no, give full and complete information relating thereto.

24.3 For security lending programs, provide a description of the program including value for collateral and amount of loaned securities, and whether collateral is carried on or off-balance sheet (an alternative is to reference Note 17 where this information is also provided).

N/A

24.4 Does the company's security lending program meet the requirements for a conforming program as outlined in the Risk-Based Capital Instructions? Yes [ ] No [ ] N/A [X]

24.5 If answer to 24.4 is yes, report amount of collateral for conforming programs. \$.....

24.6 If answer to 24.4 is no, report amount of collateral for other programs. \$.....

**PROGRESSIVE AMERICAN INSURANCE COMPANY****PART 1 - COMMON INTERROGATORIES - INVESTMENT**

24.7 Does your securities lending program require 102% (domestic securities) and 105% (foreign securities) from the counterparty at the outset of the contract? Yes [ ] No [ ] N/A [X]

24.8 Does the reporting entity non-admit when the collateral received from the counterparty falls below 100%? Yes [ ] No [ ] N/A [X]

24.9 Does the reporting entity or the reporting entity's securities lending agent utilize the Master Securities Lending Agreement (MSLA) to conduct securities lending? Yes [ ] No [ ] N/A [X]

25.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 21.1 and 24.3) Yes [X] No [ ]

25.2 If yes, state the amount thereof at December 31 of the current year:

25.21 Subject to repurchase agreements	\$.....0
25.22 Subject to reverse repurchase agreements	\$.....0
25.23 Subject to dollar repurchase agreements	\$.....0
25.24 Subject to reverse dollar repurchase agreements	\$.....0
25.25 Pledged as collateral	\$.....0
25.26 Placed under option agreements	\$.....0
25.27 Letter stock or securities restricted as to sale	\$.....0
25.28 On deposit with state or other regulatory body	\$.....6,278,318
25.29 Other	\$.....0

25.3 For category (25.27) provide the following:

1 Nature of Restriction	2 Description	3 Amount

26.1 Does the reporting entity have any hedging transactions reported on Schedule DB? Yes [ ] No [X]

26.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? Yes [ ] No [ ] N/A [X]

If no, attach a description with this statement.

27.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity? Yes [ ] No [X]

27.2 If yes, state the amount thereof at December 31 of the current year: .....  
28. Excluding items in Schedule E-Part 3-Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section 1, III - General Examination Considerations, F. Outsourcing of Critical Functions Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook? Yes [X] No [ ]

28.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

1 Name of Custodian(s)	2 Custodian's Address
CITIBANK, N.A.	338 GREENWICH STREET NEW YORK, NY 10013

28.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

1 Name(s)	2 Location(s)	3 Complete Explanation(s)
NONE		

28.03 Have there been any changes, including name changes, in the custodian(s) identified in 28.01 during the current year? Yes [ ] No [X]

28.04 If yes, give full and complete information relating thereto:

1 Old Custodian	2 New Custodian	3 Date of Change	4 Reason
NONE			

28.05 Identify all investment advisors, brokers/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

1 Central Registration Depository Number(s)	2 Name	3 Address
NONE		

29.1 Does the reporting entity have any diversified mutual funds reported in Schedule D-Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b) (1)])? Yes [ ] No [X]

29.2 If yes, complete the following schedule:

1 CUSIP #	2 Name of Mutual Fund	3 Book/Adj.Carrying Value
29.2999. TOTAL		0

29.3 For each mutual fund listed in the table above, complete the following schedule:

1 Name of Mutual Fund (from the above table)	2 Name of Significant Holding of the Mutual Fund	3 Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to Holding	4 Date of Valuation

30. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

	1 Statement (Admitted) Value	2 Fair Value	3 Excess of Statement over Fair Value (-), or Fair Value over Statement (+)
30.1 Bonds.....	145,285,360	151,174,001	5,888,641
30.2 Preferred stocks.....			0
30.3 Totals.....	145,285,360	151,174,001	5,888,641

30.4 Describe the sources or methods utilized in determining the fair values:

THE FAIR MARKET VALUES REPORTED ARE DERIVED FROM INDEPENDENT AND OBSERVABLE MARKET INPUT EVALUATIONS

PROVIDED BY WIDELY UTILIZED REPUTABLE PRICING SERVICES, INDEPENDENT BROKER BID LISTS, INDEPENDENT BROKER QUOTATIONS, INDEPENDENT BROKER PRICING SERVICES, OR ACTIVE MARKET CLOSING QUOTATIONS FROM A REGULATED EXCHANGE. IN VERY RARE CASES, IF NONE OF THE AFOREMENTIONED PRIMARY SOURCES ARE AVAILABLE, MATRIX PRICING USING THE REPORTING ENTITY'S OWN MARKET BASED ASSUMPTIONS MAY BE UTILIZED. THE APPROVED METHODS FOR COMPUTATION OF FAIR MARKET VALUE ARE PRESCRIBED IN PART FIVE OF THE SECURITIES VALUATION OFFICE PURPOSES AND PROCEDURES MANUAL.

31.1 Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D? Yes [ ] No [X]

31.2 If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source? Yes [ ] No [ ]

31.3 If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D.

**PROGRESSIVE AMERICAN INSURANCE COMPANY****PART 1 - COMMON INTERROGATORIES - INVESTMENT**

32.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Securities Valuation Office been followed?

Yes [ X ]    No [ ]

32.2 If no, list exceptions:

**PART 1 - COMMON INTERROGATORIES - OTHER**

33.1 Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any? \$.....27,147

33.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement.

1 Name	2 Amount Paid
PROPERTY CASUALTY INSURERS ASSOCIATION	27,147

34.1 Amount of payments for legal expenses, if any? \$.....0

34.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

1 Name	2 Amount Paid

35.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any? \$.....0

35.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

1 Name	2 Amount Paid

**GENERAL INTERROGATORIES****PART 2 - PROPERTY AND CASUALTY INTERROGATORIES**

1.1 Does the reporting entity have any direct Medicare Supplement Insurance in force? Yes [ ] No [X]  
 1.2 If yes, indicate premium earned on U.S. business only.  
 1.3 What portion of item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit?  
 1.31 Reason for excluding:  
 \_\_\_\_\_

1.4 Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above.  
 1.5 Indicate total incurred claims on all Medicare Supplement insurance.  
 1.6 Individual policies:  
 Most current three years:  
 1.61 Total premium earned \_\_\_\_\_  
 1.62 Total incurred claims \_\_\_\_\_  
 1.63 Number of covered lives \_\_\_\_\_  
 All years prior to most current three years:  
 1.64 Total premium earned \_\_\_\_\_  
 1.65 Total incurred claims \_\_\_\_\_  
 1.66 Number of covered lives \_\_\_\_\_

1.7 Group policies:  
 Most current three years:  
 1.71 Total premium earned \_\_\_\_\_  
 1.72 Total incurred claims \_\_\_\_\_  
 1.73 Number of covered lives \_\_\_\_\_  
 All years prior to most current three years:  
 1.74 Total premium earned \_\_\_\_\_  
 1.75 Total incurred claims \_\_\_\_\_  
 1.76 Number of covered lives \_\_\_\_\_

2. Health test:

	1 Current Year	2 Prior Year
2.1 Premium Numerator.....	\$.....0	\$.....0
2.2 Premium Denominator.....	\$.....167,153,323	\$.....161,997,083
2.3 Premium Ratio (2.1/2.2).....	.....0.0	.....0.0
2.4 Reserve Numerator.....	\$.....0	\$.....0
2.5 Reserve Denominator.....	\$.....120,988,845	\$.....117,366,268
2.6 Reserve Ratio (2.4/2.5).....	.....0.0	.....0.0

3.1 Does the reporting entity issue both participating and non-participating policies? Yes [ ] No [X]  
 3.2 If yes, state the amount of calendar year premiums written on:  
 3.21 Participating policies \_\_\_\_\_  
 3.22 Non-participating policies \_\_\_\_\_

4. FOR MUTUAL REPORTING ENTITIES AND RECIPROCAL EXCHANGES ONLY:  
 4.1 Does the reporting entity issue assessable policies? Yes [ ] No [ ]  
 4.2 Does the reporting entity issue non-assessable policies? Yes [ ] No [ ]  
 4.3 If assessable policies are issued, what is the extent of the contingent liability of the policyholders? \_\_\_\_\_ %  
 4.4 Total amount of assessments paid or ordered to be paid during the year on deposit notes or contingent premiums. \_\_\_\_\_

5. FOR RECIPROCAL EXCHANGES ONLY:  
 5.1 Does the exchange appoint local agents? Yes [ ] No [ ]  
 5.2 If yes, is the commission paid:  
 5.21 Out of Attorney's-in-fact compensation Yes [ ] No [ ] N/A [ ]  
 5.22 As a direct expense of the exchange Yes [ ] No [ ] N/A [ ]  
 5.3 What expenses of the exchange are not paid out of the compensation of the Attorney-in-fact?  
 \_\_\_\_\_

5.4 Has any Attorney-in-fact compensation, contingent on fulfillment of certain conditions, been deferred? Yes [ ] No [ ]  
 5.5 If yes, give full information:  
 \_\_\_\_\_

6.1 What provision has this reporting entity made to protect itself from an excessive loss in the event of a catastrophe under a workers' compensation contract issued without limit of loss?  
THE COMPANY DOES NOT WRITE WORKERS' COMPENSATION INSURANCE.

6.2 Describe the method used to estimate this reporting entity's probable maximum insurance loss, and identify the type of insured exposures comprising that probable maximum loss, the locations of concentrations of those exposures and the external resources (such as consulting firms or computer software models), if any, used in the estimation process:  
THE COMPANY'S PROBABLE MAXIMUM LOSS (PML) IS ESTIMATED BY ANALYZING HISTORICAL MAJOR OCCURRENCES AND ESTIMATING FREQUENCY OF LOSS AND SEVERITY BASED ON THE POTENTIAL FORCE OF AN OCCURRENCE AND THE TOTAL NUMBER OF AUTOS AND BOATS EXPOSED. THE ESTIMATE OF THE PML WAS MADE EXCLUSIVELY BY PROGRESSIVE EMPLOYEES. THE COMPANY'S NET COMPREHENSIVE EXPOSURE IN THE CATASTROPHE PRONE STATES OF FLORIDA, LOUISIANA, TEXAS, MISSISSIPPI, ALABAMA AND CALIFORNIA IS LIMITED SINCE THE COMPANY IS A MEMBER OF A 100% POOLING REINSURANCE ARRANGEMENT WITH 11 OF ITS PROPERTY AND CASUALTY AFFILIATES.

6.3 What provision has this reporting entity made (such as a catastrophic reinsurance program) to protect itself from an excessive loss arising from the types and concentrations of insured exposures comprising its probable maximum property insurance loss?  
THE PRIMARY PROPERTY COVERAGE SOLD BY THE COMPANY IS COMPREHENSIVE FOR AUTOMOBILE AND INLAND MARINE FOR BOATS. SINCE THE COMPANY'S ESTIMATED PML IS LESS THAN 7% OF THE SURPLUS, THE COMPANY CARRIES NO EXTERNAL CATASTROPHE REINSURANCE TO COVER ITS LIMITED CATASTROPHE EXPOSURE. THE COMPANY PARTICIPATES IN A POOLING ARRANGEMENT, WHICH SPREADS THE UNDERWRITING RISK INCLUDING THE CATASTROPHE EXPOSURE AMONG ALL PARTIES TO THE POOLING AGREEMENT.

6.4 Does the reporting entity carry catastrophe reinsurance protection for at least one reinstatement, in an amount sufficient to cover its estimated probable maximum loss attributable to a single loss event or occurrence? Yes [ ] No [X]  
 6.5 If no, describe any arrangements or mechanisms employed by the reporting entity to supplement its catastrophe reinsurance program or to hedge its exposure to uninsured catastrophic loss:  
NONE

**GENERAL INTERROGATORIES****PART 2 - PROPERTY AND CASUALTY INTERROGATORIES**

7.1 Has the reporting entity reinsured any risk with any other entity under a quota share reinsurance contract that includes a provision that would limit the reinsurer's losses below the stated quota share percentage (e.g., a deductible, a loss ratio corridor, a loss cap, an aggregate limit or any similar provisions)? Yes [ ] No [ X ]

7.2 If yes, indicate the number of reinsurance contracts containing such provisions. ....

7.3 If yes, does the amount of reinsurance credit taken reflect the reduction in quota share coverage caused by any applicable limiting provision(s)? Yes [ ] No [ ]

8.1 Has this reporting entity reinsured any risk with any other entity and agreed to release such entity from liability, in whole or in part, from any loss that may occur on this risk, or portion thereof, reinsured? Yes [ ] No [ X ]

8.2 If yes, give full information:

---

9.1 Has the reporting entity ceded any risk under any reinsurance contract (or under multiple contracts with the same reinsurer or its affiliates) for which during the period covered by the statement: (i) it recorded a positive or negative underwriting result greater than 5% of prior year-end surplus as regards policyholders or it reported calendar year written premium ceded or year-end loss and loss expense reserves ceded greater than 5% of prior year-end surplus as regards policyholders; (ii) it accounted for that contract as reinsurance and not as a deposit; and (iii) the contract(s) contain one or more of the following features or other features that would have similar results:

- (a) A contract term longer than two years and the contract is noncancelable by the reporting entity during the contract term;
- (b) A limited or conditional cancellation provision under which cancellation triggers an obligation by the reporting entity, or an affiliate of the reporting entity, to enter into a new reinsurance contract with the reinsurer, or an affiliate of the reinsurer;
- (c) Aggregate stop loss reinsurance coverage;
- (d) A unilateral right by either party (or both parties) to commute the reinsurance contract, whether conditional or not, except for such provisions which are only triggered by a decline in the credit status of the other party;
- (e) A provision permitting reporting of losses, or payment of losses, less frequently than on a quarterly basis (unless there is no activity during the period); or
- (f) Payment schedule, accumulating retentions from multiple years or any features inherently designed to delay timing of the reimbursement to the ceding entity?

Yes [ ] No [ X ]

9.2 Has the reporting entity during the period covered by the statement ceded any risk under any reinsurance contract (or under multiple contracts with the same reinsurer or its affiliates), for which, during the period covered by the statement, it recorded a positive or negative underwriting result greater than 5% of prior year-end surplus as regards policyholders or it reported calendar year written premium ceded or year-end loss and loss expense reserves ceded greater than 5% of prior year-end surplus as regards policyholders; excluding cessions to approved pooling arrangements or to captive insurance companies that are directly or indirectly controlling, controlled by, or under control with (i) one or more unaffiliated policyholders of the reporting entity, or (ii) an association of which one or more unaffiliated policyholders of the reporting entity is a member where:

- (a) The written premium ceded to the reinsurer by the reporting entity or its affiliate represents fifty percent (50%) or more of the entire direct and assumed premium written by the reinsurer based on its most recently available financial statement; or
- (b) Twenty-five percent (25%) or more of the written premium ceded to the reinsurer has been retroceded back to the reporting entity or its affiliates in a separate reinsurance contract?

Yes [ ] No [ X ]

9.3 If yes to 9.1 or 9.2, please provide the following information in the Reinsurance Summary Supplemental Filing for General Interrogatory 9:

- (a) The aggregate financial statement impact gross of all such ceded reinsurance contracts on the balance sheet and statement of income;
- (b) A summary of the reinsurance contract terms and indicate whether it applies to the contracts meeting the criteria in 9.1 or 9.2; and
- (c) A brief discussion of management's principle objectives in entering into the reinsurance contract including the economic purpose to be achieved.

9.4 Except for transactions meeting the requirements of paragraph 32 of SSAP No. 62R, Property and Casualty Reinsurance, has the reporting entity ceded any risk under any reinsurance contract (or multiple contracts with the same reinsurer or its affiliates) during the period covered by the financial statement, and either:

- (a) Accounted for that contract as reinsurance (either prospective or retroactive) under statutory accounting principles ("SAP") and as a deposit under generally accepted accounting principles ("GAAP"); or
- (b) Accounted for that contract as reinsurance under GAAP and as a deposit under SAP?

Yes [ ] No [ X ]

9.5 If yes to 9.4, explain in the Reinsurance Summary Supplemental Filing for General Interrogatory 9 (Section D) why the contract(s) is treated differently for GAAP and SAP.

9.6 The reporting entity is exempt from the Reinsurance Attestation Supplement under one or more of the following criteria:

- (a) The entity does not utilize reinsurance; or
- (b) The entity only engages in a 100% quota share contract with an affiliate and the affiliated or lead company has filed an attestation supplement; or
- (c) The entity has no external cessions and only participates in an intercompany pool and the affiliated or lead company has filed an attestation supplement.

Yes [ ] No [ X ]

10. If the reporting entity has assumed risks from another entity, there should be charged on account of such reinsurance a reserve equal to that which the original entity would have been required to charge had it retained the risks. Has this been done? Yes [ X ] No [ ] N/A [ ]

11.1 Has this reporting entity guaranteed policies issued by any other reporting entity and now in force? Yes [ ] No [ X ]

11.2 If yes, give full information:

---

12.1 If the reporting entity recorded accrued retrospective premiums on insurance contracts on Line 15.3 of the assets schedule, Page 2, state the amount of corresponding liabilities recorded for:

- 12.1.1 Unpaid losses \$.....0
- 12.1.1 Unpaid underwriting expenses (including loss adjustment expenses) \$.....0

12.2 Of the amount on Line 15.3, Page 2, state the amount that is secured by letters of credit, collateral and other funds: \$.....0

12.3 If the reporting entity underwrites commercial insurance risks, such as workers' compensation, are premium notes or promissory notes accepted from its insureds covering unpaid premiums and/or unpaid losses? Yes [ ] No [ X ] N/A [ ]

12.4 If yes, provide the range of interest rates charged under such notes during the period covered by this statement:

- 12.4.1 From .....%
- 12.4.1 To .....%

12.5 Are letters of credit or collateral and other funds received from insureds being utilized by the reporting entity to secure premium notes or promissory notes taken by a reporting entity, or to secure any of the reporting entity's reported direct unpaid loss reserves, including unpaid losses under loss deductible features of commercial policies? Yes [ ] No [ X ]

12.6 If yes, state the amount thereof at December 31 of current year:

- 12.6.1 Letters of credit .....\$.....
- 12.6.1 Collateral and other funds .....\$.....

**GENERAL INTERROGATORIES****PART 2 - PROPERTY AND CASUALTY INTERROGATORIES**

13.1 Largest net aggregate amount insured in any one risk (excluding workers' compensation): \$.....200,000

13.2 Does any reinsurance contract considered in the calculation of this amount include an aggregate limit of recovery without also including a reinstatement provision? Yes [ ] No [X]

13.3 State the number of reinsurance contracts (excluding individual facultative risk certificates, but including facultative programs, automatic facilities or facultative obligatory contracts) considered in the calculation of the amount. ....1

14.1 Is the company a cedant in a multiple cedant reinsurance contract? Yes [ ] No [X]

14.2 If yes, please describe the method of allocating and recording reinsurance among the cedants:

---

14.3 If the answer to 14.1 is yes, are the methods described in item 14.2 entirely contained in the respective multiple cedant reinsurance contracts? Yes [ ] No [ ]

14.4 If the answer to 14.3 is no, are all the methods described in 14.2 entirely contained in written agreements? Yes [ ] No [ ]

14.5 If the answer to 14.4 is no, please explain:

---

15.1 Has the reporting entity guaranteed any financed premium accounts? Yes [ ] No [X]

15.2 If yes, give full information:

---

16.1 Does the reporting entity write any warranty business? Yes [ ] No [X]

If yes, disclose the following information for each of the following types of warranty coverage:

	1 Direct Losses Incurred	2 Direct Losses Unpaid	3 Direct Written Premium	4 Direct Premium Unearned	5 Direct Premium Earned
16.11 Home.....	.....	.....	.....	.....	.....
16.12 Products.....	.....	.....	.....	.....	.....
16.13 Automobile.....	.....	.....	.....	.....	.....
16.14 Other*.....	.....	.....	.....	.....	.....

\* Disclose type of coverage: .....

17.1 Does the reporting entity include amounts recoverable on unauthorized reinsurance in Schedule F-Part 3 that it excludes from Schedule F-Part 5? Yes [ ] No [X]

Incurred but not reported losses on contracts in force prior to July 1, 1984, and not subsequently renewed are exempt from inclusion in Schedule F-Part 5. Provide the following information for this exemption:

17.11 Gross amount of unauthorized reinsurance in Schedule F-Part 3 excluded from Schedule F-Part 5 .....  
17.12 Unfunded portion of Interrogatory 17.11 .....  
17.13 Paid losses and loss adjustment expenses portion of Interrogatory 17.11 .....  
17.14 Case reserves portion of Interrogatory 17.11 .....  
17.15 Incurred but not reported portion of Interrogatory 17.11 .....  
17.16 Unearned premium portion of Interrogatory 17.11 .....  
17.17 Contingent commission portion of Interrogatory 17.11 .....

Provide the following information for all other amounts included in Schedule F-Part 3 and excluded from Schedule F-Part 5, not included above:

17.18 Gross amount of unauthorized reinsurance in Schedule F-Part 3 excluded from Schedule F-Part 5 .....  
17.19 Unfunded portion of Interrogatory 17.18 .....  
17.20 Paid losses and loss adjustment expenses portion of Interrogatory 17.18 .....  
17.21 Case reserves portion of Interrogatory 17.18 .....  
17.22 Incurred but not reported portion of Interrogatory 17.18 .....  
17.23 Unearned premium portion of Interrogatory 17.18 .....  
17.24 Contingent commission portion of Interrogatory 17.18 .....

18.1 Do you act as a custodian for health savings account? Yes [ ] No [X]  
18.2 If yes, please provide the amount of custodial funds held as of the reporting date. ....  
18.3 Do you act as an administrator for health savings accounts? Yes [ ] No [X]  
18.4 If yes, please provide the balance of the funds administered as of the reporting date. ....

**PROGRESSIVE AMERICAN INSURANCE COMPANY****FIVE-YEAR HISTORICAL DATA**

Show amounts in whole dollars only, no cents; show percentages to one decimal place, i.e. 17.6.

	1 2011	2 2010	3 2009	4 2008	5 2007
<b>Gross Premiums Written (Page 8, Part 1B, Cols. 1, 2 &amp; 3)</b>					
1. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 17.3, 18.1, 18.2, 19.1, 19.2 & 19.3, 19.4).....	....684,641,117	....649,007,937	....666,530,036	....633,168,276	....612,560,926
2. Property lines (Lines 1, 2, 9, 12, 21 & 26).....	....269,074,236	....265,237,469	....307,330,414	....304,946,922	....314,816,336
3. Property and liability combined lines (Lines 3, 4, 5, 8, 22 & 27).....	....536,139	....537,185	....540,888	....531,469	....538,847
4. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34).....	....352	....145	....58,320	....119,150	....135,490
5. Nonproportional reinsurance lines (Lines 31, 32 & 33).....					
6. Total (Line 35).....	....954,251,843	....914,782,736	....974,459,658	....938,765,816	....928,051,599
<b>Net Premiums Written (Page 8, Part 1B, Col. 6)</b>					
7. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 17.3, 18.1, 18.2, 19.1, 19.2 & 19.3, 19.4).....	....108,460,788	....102,894,468	....99,509,866	....97,534,622	....101,350,100
8. Property lines (Lines 1, 2, 9, 12, 21 & 26).....	....60,434,870	....60,046,950	....61,510,403	....63,136,354	....65,382,410
9. Property and liability combined lines (Lines 3, 4, 5, 8, 22 & 27).....	....536,139	....537,185	....540,888	....531,469	....538,847
10. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34).....	....352	....145	....58,320	....119,150	....135,490
11. Nonproportional reinsurance lines (Lines 31, 32 & 33).....					
12. Total (Line 35).....	....169,432,148	....163,478,748	....161,619,477	....161,321,594	....167,406,847
<b>Statement of Income (Page 4)</b>					
13. Net underwriting gain (loss) (Line 8).....	....9,661,017	....11,089,651	....12,996,667	....7,547,954	....12,131,084
14. Net investment gain (loss) (Line 11).....	....6,447,937	....4,775,756	....3,585,851	....14,798,248	....10,803,875
15. Total other income (Line 15).....	....705,031	....(766,039)	....120,012	....1,179,435	....91,163
16. Dividends to policyholders (Line 17).....					
17. Federal and foreign income taxes incurred (Line 19).....	....4,573,949	....4,788,024	....5,156,547	....4,014,336	....6,540,759
18. Net income (Line 20).....	....12,240,036	....10,311,344	....11,545,983	....19,511,301	....16,485,363
<b>Balance Sheet Lines (Pages 2 and 3)</b>					
19. Total admitted assets excluding protected cell business (Page 2, Line 26, Col. 3).....	....313,073,592	....296,802,310	....313,008,212	....327,356,891	....343,124,556
20. Premiums and considerations (Page 2, Col. 3):					
20.1 In course of collection (Line 15.1).....	....19,306,207	....11,658,211	....20,545,699	....20,541,794	....20,734,588
20.2 Deferred and not yet due (Line 15.2).....	....109,174,098	....97,959,472	....103,936,843	....103,441,715	....99,892,428
20.3 Accrued retrospective premiums (Line 15.3).....					
21. Total liabilities excluding protected cell business (Page 3, Line 26).....	....191,960,982	....179,473,148	....189,443,065	....204,124,721	....209,952,883
22. Losses (Page 3, Line 1).....	....57,107,917	....55,844,102	....55,461,836	....55,887,768	....56,434,723
23. Loss adjustment expenses (Page 3, Line 3).....	....12,044,948	....12,182,935	....12,345,418	....12,807,309	....13,885,359
24. Unearned premiums (Page 3, Line 9).....	....50,619,396	....48,340,571	....46,858,905	....48,102,640	....49,258,051
25. Capital paid up (Page 3, Lines 30 & 31).....	....2,500,000	....2,500,000	....2,500,000	....2,500,000	....2,500,000
26. Surplus as regards policyholders (Page 3, Line 37).....	....121,112,610	....117,329,162	....123,565,147	....123,232,169	....133,171,673
<b>Cash Flow (Page 5)</b>					
27. Net cash from operations (Line 11).....	....1,821,063	....19,636,251	....11,555,751	....5,574,672	....26,505,626
<b>Risk-Based Capital Analysis</b>					
28. Total adjusted capital.....	....121,112,610	....117,329,162	....123,565,147	....123,232,169	....133,171,673
29. Authorized control level risk-based capital.....	....5,866,387	....5,680,521	....5,842,565	....6,835,884	....8,148,634
<b>Percentage Distribution of Cash, Cash Equivalents and Invested Assets</b>					
(Page 2, Col. 3) (Item divided by Page 2, Line 12, Col. 3) x 100.0					
30. Bonds (Line 1).....	....98.9	....99.4	....99.2	....99.2	....99.0
31. Stocks (Lines 2.1 & 2.2).....					
32. Mortgage loans on real estate (Lines 3.1 & 3.2).....					
33. Real estate (Lines 4.1, 4.2 & 4.3).....					
34. Cash, cash equivalents and short-term investments (Line 5).....	....0.8	....0.6	....0.8	....0.8	....1.0
35. Contract loans (Line 6).....					
36. Derivatives (Line 7).....			....XXX	....XXX	....XXX
37. Other invested assets (Line 8).....					
38. Receivable for securities (Line 9).....	....0.2				
39. Securities lending reinvested collateral assets (Line 10).....			....XXX	....XXX	....XXX
40. Aggregate write-ins for invested assets (Line 11).....					
41. Cash, cash equivalents and invested assets (Line 12).....	....100.0	....100.0	....100.0	....100.0	....100.0
<b>Investments in Parent, Subsidiaries and Affiliates</b>					
42. Affiliated bonds (Sch. D, Summary, Line 12, Col. 1).....					
43. Affiliated preferred stocks (Sch. D, Summary, Line 18, Col. 1).....					
44. Affiliated common stocks (Sch. D, Summary, Line 24, Col. 1).....					
45. Affiliated short-term investments (Schedule DA, Verification, Col. 5, Line 10).....					
46. Affiliated mortgage loans on real estate.....					
47. All other affiliated.....					
48. Total of above lines 42 to 47.....	....0	....0	....0	....0	....0
49. Percentage of investments in parent, subsidiaries and affiliates to surplus as regards policyholders (Line 48 above divided by Page 3, Col. 1, Line 37 x 100.0).....	....0.0				

**PROGRESSIVE AMERICAN INSURANCE COMPANY**  
**FIVE-YEAR HISTORICAL DATA**  
(Continued)

	1 2011	2 2010	3 2009	4 2008	5 2007
<b>Capital and Surplus Accounts (Page 4)</b>					
50. Net unrealized capital gains (losses) (Line 24).....					
51. Dividends to stockholders (Line 35).....	(9,000,000)	(17,300,000)	(10,800,000)	(29,000,000)	(12,800,000)
52. Change in surplus as regards policyholders for the year (Line 38).....	3,783,448	(6,235,985)	332,978	(9,939,504)	4,256,772
<b>Gross Losses Paid (Page 9, Part 2, Cols. 1&amp;2)</b>					
53. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 17.3, 18.1, 18.2, 19.1, 19.2 & 19.3, 19.4).....	390,319,052	426,808,535	448,987,213	387,268,998	393,731,091
54. Property lines (Lines 1, 2, 9, 12, 21 & 26).....	154,563,931	154,803,127	167,850,762	167,287,216	179,910,831
55. Property and liability combined lines (Lines 3, 4, 5, 8, 22 & 27).....	326,123	272,136	314,576	361,072	272,490
56. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34).....	29,630	10,472	20,531	50,231	25,538
57. Nonproportional reinsurance lines (Lines 31, 32 & 33).....	16,817	10,631	14,535	4,099	7,952
58. Total (Line 35).....	545,255,552	581,904,902	617,187,617	554,971,616	573,947,903
<b>Net Losses Paid (Page 9, Part 2, Col. 4)</b>					
59. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 17.3, 18.1, 18.2, 19.1, 19.2 & 19.3, 19.4).....	63,031,508	61,107,358	61,370,350	62,274,743	63,325,339
60. Property lines (Lines 1, 2, 9, 12, 21 & 26).....	38,300,024	34,673,183	35,121,410	38,034,831	38,266,762
61. Property and liability combined lines (Lines 3, 4, 5, 8, 22 & 27).....	326,123	272,136	314,576	361,072	272,490
62. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29, 30 & 34).....	29,630	10,472	20,531	50,231	25,538
63. Nonproportional reinsurance lines (Lines 31, 32 & 33).....	16,817	10,631	14,535	4,099	7,952
64. Total (Line 35).....	101,704,101	96,073,781	96,841,402	100,724,976	101,898,082
<b>Operating Percentages</b> (Page 4) (Item divided by Page 4, Line 1) x 100.0					
65. Premiums earned (Line 1).....	100.0	100.0	100.0	100.0	100.0
66. Losses incurred (Line 2).....	61.6	59.5	59.2	61.7	59.6
67. Loss expenses incurred (Line 3).....	10.4	10.8	10.9	11.9	11.8
68. Other underwriting expenses incurred (Line 4).....	22.3	22.8	21.9	21.8	21.5
69. Net underwriting gain (loss) (Line 8).....	5.8	6.8	8.0	4.6	7.1
<b>Other Percentages</b>					
70. Other underwriting expenses to net premiums written (Page 4, Lines 4 + 5 - 15 divided by Page 8, Part 1B, Col. 6, Line 35 x 100.0).....	21.6	23.1	22.0	21.2	21.8
71. Losses and loss expenses incurred to premiums earned (Page 4, Lines 2 + 3 divided by Page 4, Line 1 x 100.0).....	72.0	70.3	70.1	73.5	71.4
72. Net premiums written to policyholders' surplus (Page 8, Part 1B, Col. 6, Line 35, divided by Page 3, Line 37, Col. 1 x 100.0).....	139.9	139.3	130.8	130.9	125.7
<b>One Year Loss Development (000 omitted)</b>					
73. Development in estimated losses and loss expenses incurred prior to current year (Schedule P, Part 2-Summary, Line 12, Col. 11).....	(1,166)	(2,599)	(1,217)	427	1,150
74. Percent of development of losses and loss expenses incurred to policyholders' surplus of prior year end (Line 73 above divided by Page 4, Line 21, Col. 1 x 100).....	(1.0)	(2.1)	(1.0)	0.3	0.9
<b>Two Year Loss Development (000 omitted)</b>					
75. Development in estimated losses and loss expenses incurred 2 years before the current year and prior year (Schedule P, Part 2-Summary, Line 12, Col. 12).....	(3,818)	(2,318)	(781)	1,442	(1,812)
76. Percent of development of losses and loss expenses incurred to reported policyholders' surplus of second prior year end (Line 75 above divided by Page 4, Line 21, Col. 2 x 100.0).....	(3.1)	(1.9)	(0.6)	1.1	(1.4)

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors?

Yes  No

If no, please explain:

---

## SCHEDULE P - ANALYSIS OF LOSSES AND LOSS EXPENSES

## SCHEDULE P - PART 1 - SUMMARY

(\$000 Omitted)

Years in Which Premiums Were Earned and Losses Were Incurred	Premiums Earned			Loss and Loss Expense Payments								12 Number of Claims Reported-Direct and Assumed	
	1 Direct and Assumed	2 Ceded	3 Net (Cols. 1 - 2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10 Salvage and Subrogation Received	11 Total Net Paid (Cols. 4 - 5 + 6 - 7 + 8 - 9)		
				4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded				
1. Prior.....	....XXX.....	....XXX.....	....XXX.....	.....105	.....36	.....9	.....1	.....10	.....	.....7	.....87	....XXX.....	
2. 2002.....	169,273	2,215	167,058	96,312	1,742	3,722	51	18,719	143	6,721	116,818	....XXX.....	
3. 2003.....	216,013	2,856	213,157	116,764	2,076	4,313	46	23,128	186	7,630	141,896	....XXX.....	
4. 2004.....	209,792	3,520	206,272	108,094	2,676	4,036	72	21,306	211	7,715	130,476	....XXX.....	
5. 2005.....	201,852	3,468	198,384	112,894	2,485	3,627	92	21,703	166	9,047	135,481	....XXX.....	
6. 2006.....	190,772	3,084	187,688	106,084	2,557	3,089	108	20,050	113	8,992	126,446	....XXX.....	
7. 2007.....	173,366	2,556	170,810	100,102	1,154	2,498	15	17,879	20	9,320	119,290	....XXX.....	
8. 2008.....	165,208	2,081	163,127	97,478	821	2,134	26	17,041	30	8,512	115,776	....XXX.....	
9. 2009.....	165,494	2,202	163,293	90,898	886	1,548	30	14,522	27	7,879	106,025	....XXX.....	
10. 2010.....	164,475	2,477	161,997	86,043	812	895	12	13,740	4	8,130	99,851	....XXX.....	
11. 2011.....	169,421	2,268	167,153	71,627	417	211	2	11,361	.....	6,096	82,781	....XXX.....	
12. Totals.....	....XXX.....	....XXX.....	....XXX.....	986,402	15,661	26,083	455	179,458	900	80,048	1,174,927	....XXX.....	

	Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid		23 Salvage and Subrogation Anticipated	24 Total Net Losses and Expenses Unpaid	25 Number of Claims Outstanding-Direct and Assumed	
	Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		21	22				
	13 Direct and Assumed	14 Ceded	15 Direct and Assumed	16 Ceded	17 Direct and Assumed	18 Ceded	19 Direct and Assumed	20 Ceded	Direct and Assumed	Ceded				
1. Prior.....	....740	....596	....137	....3	....23	....6	.....	.....	.....9	.....	.....	....304	....XXX.....	
2. 2002.....	....411	....372	....4	.....	....5	....0	.....	.....	.....3	.....	.....	....51	....XXX.....	
3. 2003.....	....730	....684	....5	.....	....11	....0	.....	.....	.....7	.....	.....	....68	....XXX.....	
4. 2004.....	....1,242	....1,135	....6	....1	....26	....1	....0	....0	....13	.....	.....	....151	....XXX.....	
5. 2005.....	....1,403	....1,177	....22	....10	....50	....1	....1	....1	....1	....22	.....	....310	....XXX.....	
6. 2006.....	....1,676	....1,194	....27	....12	....71	....0	....1	....1	....1	....32	.....	....599	....XXX.....	
7. 2007.....	....1,956	....1,076	....46	....25	....143	....1	....2	....2	....61	.....	.....	....93	....1,106	....XXX.....
8. 2008.....	....2,997	....704	....946	....422	....364	....3	....142	....2	....173	.....	.....	....172	....3,491	....XXX.....
9. 2009.....	....5,992	....872	....1,634	....392	....913	....6	....203	....2	....472	.....	.....	....351	....7,941	....XXX.....
10. 2010.....	....12,072	....964	....2,509	....268	....1,529	....8	....375	....4	....1,227	.....	.....	....702	....16,468	....XXX.....
11. 2011.....	....26,087	....657	....7,736	....707	....1,805	....10	....750	....9	....3,668	.....	.....	....3,572	....38,663	....XXX.....
12. Totals.....	....55,306	....9,430	....13,073	....1,840	....4,941	....35	....1,474	....20	....5,685	....0	....4,996	....69,153	....XXX.....	

	Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves after Discount	
	26 Direct and Assumed	27 Ceded	28 Net	29 Direct and Assumed	30 Ceded	31 Net	32 Loss	33 Loss Expense		35 Losses Unpaid	36 Loss Expenses Unpaid
	Direct and Assumed	Ceded	Net	Direct and Assumed	Ceded	Net	Loss	Loss Expense		Losses Unpaid	Loss Expenses Unpaid
1. Prior.....	....XXX.....	....XXX.....	....XXX.....	....XXX.....	....XXX.....	....XXX.....	.....	.....	....XXX.....	....278	....26
2. 2002.....	....119,176	....2,307	....116,869	....70.4	....104.2	....70.0	.....	.....	....2.00	....43	....9
3. 2003.....	....144,956	....2,992	....141,964	....67.1	....104.8	....66.6	.....	.....	....2.00	....51	....17
4. 2004.....	....134,724	....4,097	....130,627	....64.2	....116.4	....63.3	.....	.....	....2.00	....112	....39
5. 2005.....	....139,723	....3,932	....135,791	....69.2	....113.4	....68.4	.....	.....	....2.00	....238	....72
6. 2006.....	....131,030	....3,985	....127,045	....68.7	....129.2	....67.7	.....	.....	....2.00	....497	....103
7. 2007.....	....122,687	....2,291	....120,396	....70.8	....89.6	....70.5	.....	.....	....2.00	....902	....204
8. 2008.....	....121,274	....2,008	....119,267	....73.4	....96.5	....73.1	.....	.....	....2.00	....2,817	....674
9. 2009.....	....116,183	....2,216	....113,967	....70.2	....100.7	....69.8	.....	.....	....2.00	....6,362	....1,580
10. 2010.....	....118,391	....2,072	....116,319	....72.0	....83.6	....71.8	.....	.....	....2.00	....13,350	....3,118
11. 2011.....	....123,245	....1,801	....121,444	....72.7	....79.4	....72.7	.....	.....	....2.00	....32,460	....6,204
12. Totals.....	....XXX.....	....XXX.....	....XXX.....	....XXX.....	....XXX.....	....XXX.....	....0	....0	....XXX.....	....57,108	....12,045

Note: Parts 2 and 4 are gross of all discounting, including tabular discounting. Part 1 is gross of only nontabular discounting, which is reported in Columns 32 and 33 of

Part 1. The tabular discount, if any, is reported in the Notes to Financial Statements which will reconcile Part 1 with Parts 2 and 4.

**SCHEDULE P - PART 2 - SUMMARY**

Years in Which Losses Were Incurred	Incurred Net Losses and Defense and Cost Containment Expenses Reported at Year End (\$000 omitted)										DEVELOPMENT	
	1 2002	2 2003	3 2004	4 2005	5 2006	6 2007	7 2008	8 2009	9 2010	10 2011	11 One Year	12 Two Year
1. Prior.....	25,662	24,808	23,991	23,661	23,684	23,752	23,697	23,588	23,637	23,608	(28)	20
2. 2002.....	99,462	99,509	99,210	98,477	98,238	98,308	98,269	98,287	98,311	98,289	(22)	3
3. 2003.....	XXX.....	121,233	120,383	119,676	118,971	119,058	119,097	119,049	119,040	119,016	(25)	(33)
4. 2004.....	XXX.....	XXX.....	112,810	110,494	110,117	110,054	109,509	109,524	109,544	109,519	(25)	(5)
5. 2005.....	XXX.....	XXX.....	XXX.....	115,717	114,386	115,049	115,087	114,341	114,166	114,233	.67	(108)
6. 2006.....	XXX.....	XXX.....	XXX.....	XXX.....	107,100	107,464	108,309	107,802	107,107	107,076	(31)	(726)
7. 2007.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	103,508	103,620	103,820	103,334	102,477	(857)	(1,343)
8. 2008.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	102,511	102,472	102,642	102,083	(558)	(389)
9. 2009.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	100,236	.98,739	.99,000	260	(1,237)
10. 2010.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	101,303	101,356	.53	XXX.....
11. 2011.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	106,416	XXX.....	XXX.....	XXX.....
									12. Totals.....	(1,166)		(3,818)

**SCHEDULE P - PART 3 - SUMMARY**

Years in Which Losses Were Incurred	Cumulative Paid Net Losses and Defense and Cost Containment Expenses Reported at Year End (\$000 omitted)										11 Number of Claims Closed With Loss Payment	12 Number of Claims Closed Without Loss Payment
	1 2002	2 2003	3 2004	4 2005	5 2006	6 2007	7 2008	8 2009	9 2010	10 2011		
1. Prior.....	.000.....	11,882	18,655	21,464	22,580	22,972	23,122	23,142	23,236	23,313	XXX.....	XXX.....
2. 2002.....	62,783	82,330	91,432	95,533	97,086	97,766	98,058	98,154	98,210	98,242	XXX.....	XXX.....
3. 2003.....	XXX.....	76,786	102,979	111,661	115,594	117,555	118,487	118,779	118,916	118,955	XXX.....	XXX.....
4. 2004.....	XXX.....	XXX.....	71,248	93,094	101,033	105,638	107,996	108,828	109,225	109,381	XXX.....	XXX.....
5. 2005.....	XXX.....	XXX.....	XXX.....	76,745	96,571	105,643	110,819	112,933	113,703	113,944	XXX.....	XXX.....
6. 2006.....	XXX.....	XXX.....	XXX.....	XXX.....	72,803	91,803	99,865	104,155	105,819	106,509	XXX.....	XXX.....
7. 2007.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	70,543	88,975	96,373	99,932	101,431	XXX.....	XXX.....
8. 2008.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	68,995	88,406	95,218	98,765	XXX.....	XXX.....
9. 2009.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	65,902	84,358	91,530	XXX.....	XXX.....
10. 2010.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	66,682	86,115	XXX.....	XXX.....
11. 2011.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	71,420	XXX.....	XXX.....	XXX.....

**SCHEDULE P - PART 4 - SUMMARY**

Years in Which Losses Were Incurred	Bulk and IBNR Reserves on Net Losses and Defense and Cost Containment Expenses Reported at Year End (\$000 omitted)									
	1 2002	2 2003	3 2004	4 2005	5 2006	6 2007	7 2008	8 2009	9 2010	10 2011
1. Prior.....	4,531	1,906	556	214	104	169	163	163	162	134
2. 2002.....	8,735	3,008	1,250	227	13	.7	4	15	11	.4
3. 2003.....	XXX.....	11,221	3,225	1,193	237	16	9	20	14	.5
4. 2004.....	XXX.....	XXX.....	10,417	3,140	1,325	438	18	13	14	.5
5. 2005.....	XXX.....	XXX.....	XXX.....	9,082	2,822	1,264	603	18	16	13
6. 2006.....	XXX.....	XXX.....	XXX.....	XXX.....	8,394	2,619	1,310	626	24	15
7. 2007.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	8,373	2,468	1,225	.695	.22
8. 2008.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	9,035	2,542	1,365	.664
9. 2009.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	8,313	2,617	1,442
10. 2010.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	7,639	2,612
11. 2011.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	XXX.....	7,770

**PROGRESSIVE AMERICAN INSURANCE COMPANY**  
**SCHEDULE T - EXHIBIT OF PREMIUMS WRITTEN**

Allocated by States and Territories

States, Etc.	1 Active Status	Gross Premiums, Including Policy and Membership Fees, Less Return Premiums and Premiums on Policies Not Taken		4 Dividends Paid or Credited to Policyholders on Direct Business	5 Direct Losses Paid (Deducting Salvage)	6 Direct Losses Incurred	7 Direct Losses Unpaid	8 Finance and Service Charges not Included in Premiums	9 Direct Premiums Written for Federal Purchasing Groups (Incl. in Col. 2)
		2 Direct Premiums Written	3 Direct Premiums Earned						
1. Alabama.....	AL ..N.....								
2. Alaska.....	AK ..N.....								
3. Arizona.....	AZ ..N.....								
4. Arkansas.....	AR ..E.....								
5. California.....	CA ..N.....								
6. Colorado.....	CO ..L.....								
7. Connecticut.....	CT ..N.....								
8. Delaware.....	DE ..N.....								
9. District of Columbia.....	DC ..N.....								
10. Florida.....	FL ..L.....	724,539,066	694,989,116		401,969,508	406,349,850	262,491,049	7,004,616	
11. Georgia.....	GA ..L.....	22,961,010	25,011,219		15,097,438	13,386,347	6,592,718	544,608	
12. Hawaii.....	HI ..L.....								
13. Idaho.....	ID ..N.....								
14. Illinois.....	IL ..L.....				(350)	(350)			
15. Indiana.....	IN ..L.....	(182)	(182)		(764)	(777)	(13)		
16. Iowa.....	IA ..N.....								
17. Kansas.....	KS ..N.....								
18. Kentucky.....	KY ..L.....								
19. Louisiana.....	LA ..N.....					9,359	9,359		
20. Maine.....	ME ..E.....								
21. Maryland.....	MD ..L.....	21,648,314	23,618,123		16,217,455	13,258,696	10,970,337	287,890	
22. Massachusetts.....	MA ..E.....								
23. Michigan.....	MI ..L.....								
24. Minnesota.....	MN ..N.....								
25. Mississippi.....	MS ..L.....								
26. Missouri.....	MO ..E.....								
27. Montana.....	MT ..E.....								
28. Nebraska.....	NE ..N.....								
29. Nevada.....	NV ..N.....								
30. New Hampshire.....	NH ..N.....								
31. New Jersey.....	NJ ..N.....								
32. New Mexico.....	NM ..E.....								
33. New York.....	NY ..Q.....						141,002		
34. North Carolina.....	NC ..L.....	8,650,961	8,967,159		5,351,666	4,939,263	2,953,635	167,842	
35. North Dakota.....	ND ..E.....								
36. Ohio.....	OH ..L.....								
37. Oklahoma.....	OK ..L.....								
38. Oregon.....	OR ..N.....								
39. Pennsylvania.....	PA ..N.....								
40. Rhode Island.....	RI ..N.....								
41. South Carolina.....	SC ..N.....								
42. South Dakota.....	SD ..N.....								
43. Tennessee.....	TN ..N.....								
44. Texas.....	TX ..N.....								
45. Utah.....	UT ..E.....								
46. Vermont.....	VT ..N.....								
47. Virginia.....	VA ..L.....	6,337,458	7,205,527		4,567,694	632,765	3,334,951	143,600	
48. Washington.....	WA ..L.....	683,068	723,125		348,806	(137,496)	415,850	8,213	
49. West Virginia.....	WV ..N.....								
50. Wisconsin.....	WI ..E.....								
51. Wyoming.....	WY ..N.....								
52. American Samoa.....	AS ..N.....								
53. Guam.....	GU ..N.....								
54. Puerto Rico.....	PR ..N.....								
55. US Virgin Islands.....	VI ..N.....								
56. Northern Mariana Islands.....	MP ..N.....								
57. Canada.....	CN ..N.....								
58. Aggregate Other Alien.....	OT ..XXX.....	0	0	0	0	0	0	0	0
59. Totals.....	(a) ..15.....	784,819,695	760,514,087	0	443,551,453	438,437,657	286,908,888	8,156,769	0

**DETAILS OF WRITE-INS**

5801 ..	...XXX.....								
5802 ..	...XXX.....								
5803 ..	...XXX.....								
5898. Summary of remaining write-ins for Line 58 from overflow page	...XXX.....	0	0	0	0	0	0	0	0
5899. Totals (Lines 5801 thru 5803+ Line 5898) (Line 58 above)	...XXX.....	0	0	0	0	0	0	0	0

(a) Insert the number of "L" responses except for Canada and Other Alien.

(L) - Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) - Registered - Non-domiciled RRGs; (Q) - Qualified - Qualified or Accredited Reinsurer;

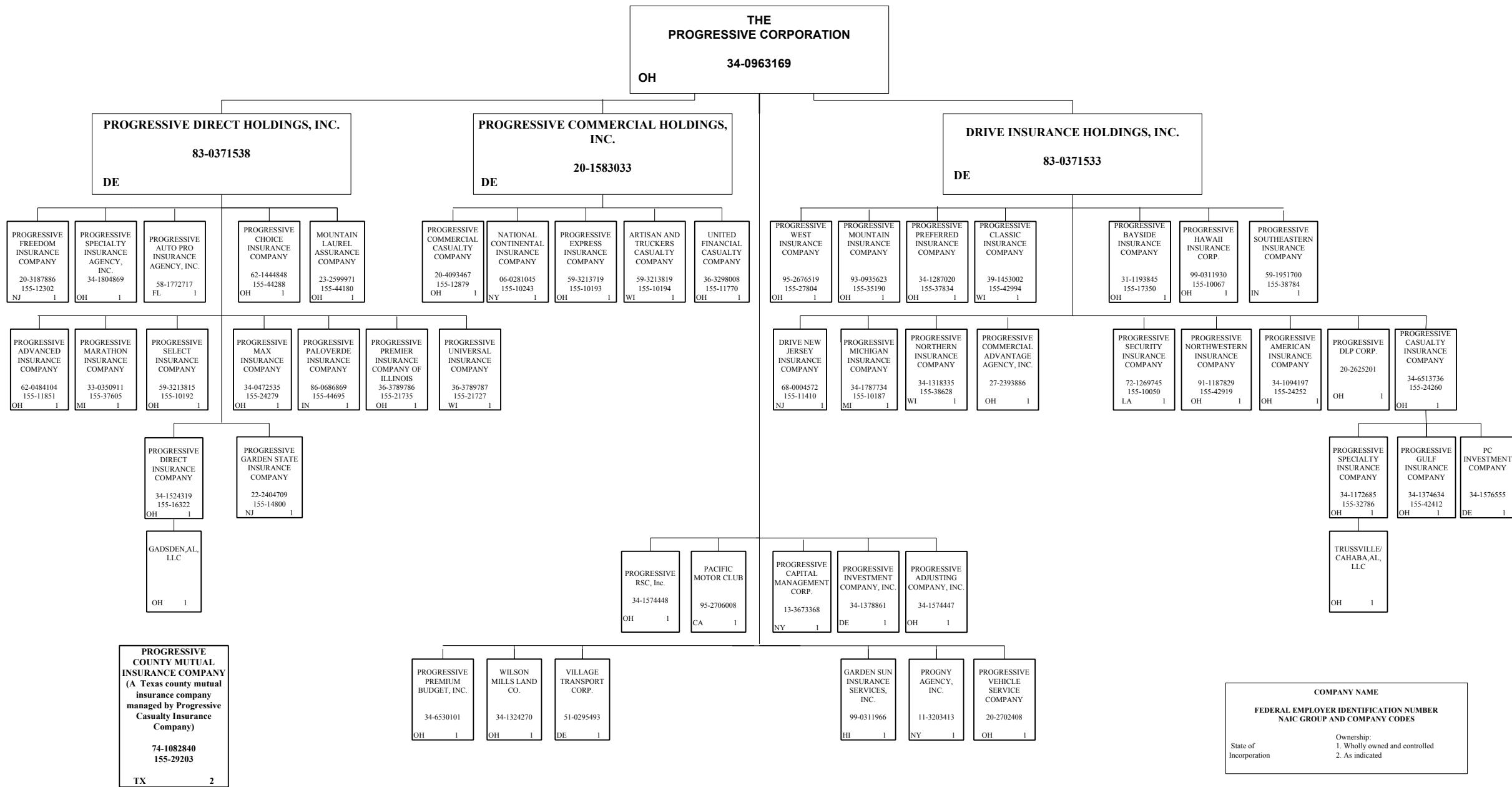
(E) - Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) - None of the above - Not allowed to write business in the state.

Explanation of Basis of Allocation of Premiums by States, etc.

Allocation on the basis of the location where the vehicle is principally garaged and used.

**SCHEDULE Y – INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP**  
**PART 1 – ORGANIZATIONAL CHART**

## PART 1 – ORGANIZATIONAL CHART



AS OF 12/31/11

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