

30. Amended filing per request of Ohio Department of Insurance to correct electronic filing for Page 14 Note



PROPERTY AND CASUALTY COMPANIES - ASSOCIATION EDITION

ANNUAL STATEMENT  
FOR THE YEAR ENDED DECEMBER 31, 2011  
OF THE CONDITION AND AFFAIRS OF THE

Bristol West Insurance Company

NAIC Group Code02120212NAIC Company Code19658Employer's ID Number38-1865162  
(Current)(Prior)

Organized under the Laws ofOhio, State of Domicile or Port of EntryOH  
Country of DomicileUnited States of America

Incorporated/Organized02/09/1968Commenced Business06/10/1968

Statutory Home OfficeRockside Center III 5990 West Creek RoadIndependence , OH 44131  
(Street and Number)(City or Town, State and Zip Code)

Main Administrative Office5701 Stirling Road  
(Street and Number)  
Davie , FL 33314954-316-5200  
(City or Town, State and Zip Code)(Area Code) (Telephone Number)

Mail Address5701 Stirling RoadDavie , FL 33314  
(Street and Number or P.O. Box)(City or Town, State and Zip Code)

Primary Location of Books and Records5701 Stirling Road  
(Street and Number)  
Davie , FL 33314954-316-5200  
(City or Town, State and Zip Code)(Area Code) (Telephone Number)

Internet Website Addresswww.bristolwest.com

Statutory Statement ContactMaria Eugenia Aguilera954-316-5200  
(Name)(Area Code) (Telephone Number)  
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(E-mail Address)(FAX Number)

OFFICERS

PresidentAudrey Elaine SylvanTreasurerMaria Eugenia Aguilera

SecretaryMartin Robert Brown

OTHER

Jeffrey John DaileyBryan Francis MurphyRonald Gregory Myhan

James Leslie NuttingDenise Elaine RuggieroMhayse Gokul Samalya

David Anthony Travers

DIRECTORS OR TRUSTEES

Kenneth Wayne BentleyPeter David KaplanGary Randolph Martin

Ronald Gregory MyhanDonald Eugene RodriguezAudrey Elaine Sylvan

John Tsu-Chao Wu

State ofFloridaSS:

County ofBroward

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

Audrey E. SylvanMartin R. BrownMaria E. Aguilera  
PresidentSecretaryTreasurer

Subscribed and sworn to before me thisa. Is this an original filing? Yes [ ] No [ X ]  
day ofb. If no,  
1. State the amendment number.....1  
2. Date filed .....06/25/2012  
3. Number of pages attached..... 1

Nancy Becker  
Notary Public  
10/22/2013

**Note 1 - Summary of Significant Accounting Policies**

- A. Bristol West Insurance Company (the “Company” or “BWIC”) completed a change of its state of domicile from Pennsylvania to Ohio, effective September 27, 2006. The accompanying financial statements have been prepared in accordance with the National Association of Insurance Commissioners (“NAIC”) Accounting Practices and Procedures manual, and accounting practices prescribed or permitted by the Ohio Insurance Department. There are no differences in the Company’s net income or surplus resulting from utilizing state permitted accounting practices versus those adopted by the NAIC.
- B. The preparation of financial statements in conformity with statutory accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.
- C. Direct, assumed and ceded premiums are earned ratably over the terms of the related policies and reinsurance contracts. Unearned premiums are established to cover the unexpired portion of premiums written. Such reserves are computed using pro-rata methods for direct and ceded business and are based on reports received from ceding companies for reinsurance assumed.

Expenses incurred in connection with acquiring new insurance business, including acquisition costs such as sales commissions, are charged to operations as incurred. Expenses incurred are reduced for ceding allowances received or receivable.

Net investment income consists of interest earned less investment related expenses. Interest is recognized on an accrual basis. Net realized capital gains (losses) are recognized on a specific identification basis when securities are sold, redeemed or otherwise disposed. Realized capital losses include write-downs for impairments considered to be other than temporary.

In addition, the Company uses the following accounting policies:

- 1. Short-term investments include all investments whose maturities, at the time of acquisition, are greater than three months and less than one year and are stated at amortized cost, which approximates fair value.
- 2. Bonds in good standing are stated at their amortized cost. The Company uses the effective interest method for amortization.
- 3. The Company does not hold any common stocks in its portfolio.
- 4. The Company does not hold any preferred stocks in its portfolio.
- 5. The Company does not own any mortgage loans.
- 6. The retrospective adjustment method is used to value all loan-backed securities.
- 7. The Company does not own investments in subsidiaries or controlled companies.
- 8. The Company does not own investments in joint ventures, partnerships, or limited liability companies.
- 9. The Company does not own derivatives.
- 10. The Company utilizes anticipated investment income in the calculation of premium deficiency reserves, in accordance with SSAP No. 53, Property-Casualty Contracts – Premiums.
- 11. Reserves for unpaid losses and loss adjustment expenses include an amount determined from individual case estimates and loss reports and an amount, based on past experience, for losses incurred but not reported (“IBNR”). Such liabilities are necessarily based on assumptions and estimates, and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liability is continually reviewed and any adjustment is reflected in the period determined.
- 12. The Company has not modified its capitalization policy from the prior period.
- 13. The Company does not have any pharmaceutical rebate receivables.

**Note 2 - Accounting Changes and Corrections of Errors**

In 2011, the revisions to SSAP No. 5R (Liabilities, Contingencies, and Impairments of Assets), SSAP No. 16R (Electronic Data Processing Equipment and Accounting for Software), SSAP No. 35R (Guaranty Fund and Other Assessments), and SSAP No. 91R (Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities) did not have any material impact on the Company's financial statements.

The Company adopted SSAP No. 100 (Fair Value Measurements) ("SSAP 100") effective December 31, 2010 and thereafter. SSAP 100 defines fair value, establishes a framework for measuring fair value and expands disclosure requirements regarding fair value measurements but does not change existing guidance about whether an asset or liability is carried at fair value. See Note 20 for disclosures related to SSAP 100.

In 2009, the NAIC approved a revised standard on accounting for income taxes (SSAP No. 10R, Income Taxes). This revised standard provided interim capital and surplus relief to insurance companies, starting with the year ended December 31, 2009, if certain conditions are met. The change expanded the deferred tax asset admissibility, allowing for the use of a three-year test and increasing admissibility to 15% from the previously mandated 10%. The Company elected to admit additional DTA's pursuant to paragraph 10.e of SSAP No. 10R as of December 31, 2011. See Note 9 for disclosures related to SSAP No. 10R.

**Note 3 - Business Combinations and Goodwill**

**A. Statutory Purchase Method**

Not applicable.

**B. Statutory Merger**

Not applicable.

**C. Impairment Loss**

Not applicable.

**Note 4 - Discontinued Operations**

Not applicable.

**Note 5 - Investments**

**A. Mortgage Loans, including Mezzanine Real Estate Loans**

Not applicable.

**B. Debt Restructuring**

Not applicable.

**C. Reverse Mortgages**

Not applicable.

**D. Loan Backed Securities**

1. Prepayment assumptions were obtained from an external securities information service and are consistent with the current interest rate and economic environment.

2. Not applicable.
3. All loan-backed other-than-temporary impairment ("OTTI") securities were classified as such based on the fact that the present value of cash flows expected to be collected is less than the amortized cost basis of the security. See aggregate totals below:

CUSIP	Book/Adj Carry Value Amortized Cost Before Current Period OTTI	Present Value of Projected Cash Flows	Recognized Other-Than- Temporary Impairment	Amortized cost After Other-Than- Temporary Impairment	Fair Value
74957VAQ2	\$ 2,972,141	\$ 2,856,000	\$ (116,141)	\$ 2,856,000	\$ 2,536,743
<b>Total Impaired in Quarter 2 2010</b>	<b>\$ 2,972,141</b>	<b>\$ 2,856,000</b>	<b>\$ (116,141)</b>	<b>\$ 2,856,000</b>	<b>\$ 2,536,743</b>

4. All impaired securities (fair value is less than cost or amortized cost) for which an OTTI has not been recognized in earnings as a realized loss (including securities with a recognized OTTI for non-interest related declines when a non-recognized interest related impairment remains:

Unrealized Losses Less than 12 months		Unrealized Losses 12 months or More	
Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
\$3,479,923	(\$363,978)	\$5,467,600	(\$614,125)

5. All loan-backed and structured securities were reviewed to determine if there were any indications of potential OTTI. If any indication of OTTI existed, then a cash flow and credit support analysis were performed. If it was determined that the Company was to have received less than 100% of the contractual cash flows, an OTTI was measured and taken in accordance with SSAP 43R.

**E. Repurchase Agreements and/or Securities Lending Transactions**

Not applicable.

**F. Real Estate**

Not applicable.

**G. Investments in Low-income Housing Tax Credits**

Not applicable.

**Note 6 - Joint Ventures, Partnerships and Limited Liability Companies**

- A. The Company has no investments in joint ventures, partnerships, or limited liability companies that exceed 10% of its admitted assets.
- B. The Company did not recognize any impairment write down for its investments in joint ventures, partnerships and limited liability companies during the years ended December 31, 2011 and 2010.

**Note 7 - Investment Income**

- A. Investment income due and accrued with amounts over 90 days past due are non-admitted.
- B. The total amount of investment income due and accrued that was excluded from surplus was \$37,500 and \$0 as of December 31, 2011 and 2010, respectively.

**Note 8 - Derivative Instruments**

Not applicable.

**Note 9 - Income Taxes**

- A. (1) The components of the net deferred tax assets (“DTA”) and deferred tax liabilities (“DTL”) at December 31, 2011 and December 31, 2010 are as follows (in thousands):

	2011			Change		
	Ordinary	Capital	Total	Ordinary	Capital	Total
Gross deferred tax assets	\$ 2,421	\$ 268	\$ 2,689	\$ (494)	\$ 170	\$ (324)
Statutory valuation allowance adjustment	-	-	-	-	-	-
Adjusted gross deferred tax assets	2,421	268	2,689	(494)	170	(324)
Deferred tax liabilities	(53)	-	(53)	(51)	-	(51)
Net deferred tax assets	2,368	268	2,636	(545)	170	(375)
Deferred tax assets nonadmitted	990	-	990	(108)	-	(108)
Net admitted adjusted deferred tax assets	<u>\$ 1,378</u>	<u>\$ 268</u>	<u>\$ 1,646</u>	<u>\$ (437)</u>	<u>\$ 170</u>	<u>\$ (267)</u>

  

	2010		
	Ordinary	Capital	Total
Gross deferred tax assets	\$ 2,915	\$ 98	\$ 3,013
Statutory valuation allowance adjustment	-	-	-
Adjusted gross deferred tax assets	2,915	98	3,013
Deferred tax liabilities	(2)	-	(2)
Net deferred tax assets	2,913	98	3,011
Deferred tax assets nonadmitted	1,098	-	1,098
Net admitted adjusted deferred tax assets	<u>\$ 1,815</u>	<u>\$ 98</u>	<u>\$ 1,913</u>

- (2) The Company has elected to admit DTAs pursuant to paragraph 10.e.
- (3) The Company recorded an increase in admitted DTA’s as a result of their election to employ the provisions of paragraph 10.e. as follows (in thousands):

	2011			Change		
	Ordinary	Capital	Total	Ordinary	Capital	Total
Deferred tax assets admitted through potential carryback (10.e.i)	\$ 6	\$ -	\$ 6	\$ 6	\$ -	\$ 6
Deferred tax assets admitted through future realization (10.e.ii)	1	-	1	1	-	1
Deferred tax assets admitted through offset of deferred tax liability (10.e.iii)	-	-	-	-	-	-

  

	2010		
	Ordinary	Capital	Total
Deferred tax assets admitted through potential carryback (10.e.i)	\$ -	\$ -	\$ -
Deferred tax assets admitted through future realization (10.e.ii)	-	-	-
Deferred tax assets admitted through offset of deferred tax liability (10.e.iii)	-	-	-

(4) Admission calculation components at December 31, 2011 and December 31, 2010 are as follows (in thousands):

	2011			Change		
	Ordinary	Capital	Total	Ordinary	Capital	Total
Admission calculation components						
SSAP 10R, par. 10.a	\$ 1,370	\$ 26	\$ 1,396	\$ (446)	\$ (24)	\$ (470)
SSAP 10R, par. 10.b (lesser of 10.b.i & 10.b.ii)	-	242	242	-	194	194
SSAP 10R, par. 10.b.i	-	242	242	-	194	194
SSAP 10R, par. 10.b.ii	xx,xxx	xx,xxx	1,292	xx,xxx	xx,xxx	144
SSAP 10R, par. 10.c	53	-	53	51	-	51
Total (par. 10.a + 10.b + 10.c)	<u>\$ 1,423</u>	<u>\$ 268</u>	<u>\$ 1,691</u>	<u>\$ (395)</u>	<u>\$ 170</u>	<u>\$ (225)</u>
Admission calculation components						
SSAP 10R, par. 10.e.i	\$ 6	\$ -	\$ 6	\$ 6	\$ -	\$ 6
SSAP 10R, par. 10.e.ii (lesser of 10.e.ii.a & 10.e.ii.b)	1	-	1	1	-	1
SSAP 10R, par. 10.e.ii.a	1	-	1	1	-	1
SSAP 10R, par. 10.e.ii.b	xx,xxx	xx,xxx	1,286	xx,xxx	xx,xxx	1,286
SSAP 10R, par. 10.e.iii	-	-	-	-	-	-
Total (par. 10.e.i + 10.e.ii + 10.e.iii)	<u>\$ 7</u>	<u>\$ -</u>	<u>\$ 7</u>	<u>\$ 7</u>	<u>\$ -</u>	<u>\$ 7</u>
Used in SSAP 10R, par. 10.d						
Total adjusted capital			45,149			1,909
Authorized control level			13211%			7721%

	2010		
	Ordinary	Capital	Total
Admission calculation components			
SSAP 10R, par. 10.a	\$ 1,816	\$ 50	\$ 1,866
SSAP 10R, par. 10.b (lesser of 10.b.i & 10.b.ii)	-	48	48
SSAP 10R, par. 10.b.i	-	48	48
SSAP 10R, par. 10.b.ii	xx,xxx	xx,xxx	1,148
SSAP 10R, par. 10.c	2	-	2
Total (par. 10.a + 10.b + 10.c)	<u>\$ 1,818</u>	<u>\$ 98</u>	<u>\$ 1,916</u>
Admission calculation components			
SSAP 10R, par. 10.e.i	\$ -	\$ -	\$ -
SSAP 10R, par. 10.e.ii (lesser of 10.e.ii.a & 10.e.ii.b)	-	-	-
SSAP 10R, par. 10.e.ii.a	-	-	-
SSAP 10R, par. 10.e.ii.b	xx,xxx	xx,xxx	-
SSAP 10R, par. 10.e.iii	-	-	-
Total (par. 10.e.i + 10.e.ii + 10.e.iii)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Used in SSAP 10R, par. 10.d			
Total adjusted capital			43,240
Authorized control level			5490%

(5) Impact of tax planning strategies at December 31, 2011:

	Ordinary Percent	Capital Percent	Total Percent
Adjusted gross DTAs			
(% of total adjusted gross DTAs)	0.0%	0.0%	0.0%
Net admitted adjusted gross DTAs			
(% of total net admitted adjusted gross DTAs)	0.0%	14.6%	14.6%

(6) Admitted DTA’s, admitted assets, statutory surplus and total adjusted capital in the Risk Based Capital (“RBC”) calculation resulting from the application of SSAP 10R at December 31, 2011 and December 31, 2010 are as follows (in thousands):

	2011			Change		
	Ordinary	Capital	Total	Ordinary	Capital	Total
SSAP 10R, par. 10.a, 10.b and 10.c						
Admitted deferred tax assets	\$ 1,423	\$ 268	\$ 1,691	\$ (395)	\$ 170	\$ (225)
Admitted assets			153,110			(56,076)
Adjusted statutory capital and surplus *			45,149			1,909
Total adjusted capital from DTAs			45,149			1,909
Increased due to SSAP 10R, par. 10.e						
Admitted deferred tax assets	\$ 7	\$ -	\$ 7	\$ 7	\$ -	\$ 7
Admitted assets	7	-	7	7	-	7
Statutory surplus	7	-	7	7	-	7
	2010					
	Ordinary	Capital	Total			
SSAP 10R, par. 10.a, 10.b and 10.c						
Admitted deferred tax assets	\$ 1,818	\$ 98	\$ 1,916			
Admitted assets			209,186			
Adjusted statutory capital and surplus *			43,240			
Total adjusted capital from DTAs			43,240			
Increased due to SSAP 10R, par. 10.e						
Admitted deferred tax assets	\$ -	\$ -	\$ -			
Admitted assets	-	-	-			
Statutory surplus	-	-	-			

\* As reported on the statutory balance sheet for the most recently filed statement with the domiciliary state commissioner adjusted in accordance with SSAP No. 10R, paragraph 10.b.ii

(B) The Company is currently recognizing all deferred tax liabilities.

(C) (1) Current income taxes incurred consist of the following major components at December 31, 2011 and December 31, 2010 (in thousands):

	2011	2010
Current income tax		
Current income tax expense (benefit) - operations	\$ 90	\$ 1,779
Attorney -in-fact credit	-	-
Prior year under/(over) accrual of income taxes	(133)	(2)
Current income tax expense (benefit) - capital gains	44	19
Federal income taxes incurred	1	1,796



- (2) The tax effects of temporary differences that give rise to significant portions of the deferred tax assets at December 31, 2011 and December 31, 2010 are as follows (in thousands):

	2011	2010	Change
<b>Deferred tax assets</b>			
<b>Ordinary:</b>			
Bonds and stocks	\$ -	\$ -	\$ -
Fixed assets	213	158	55
Agents balance and uncollectibles	1,135	1,541	(406)
Other assets	105	92	13
Unearned premium reserves	48	49	(1)
Reserves	92	150	(58)
Deferred compensation	92	125	(33)
Net operating loss carryover	736	801	(65)
Other liabilities	-	(1)	1
Total ordinary DTAs	2,421	2,915	(494)
Statutory valuation allowance adjustment	-	-	-
Non-admitted ordinary DTAs	990	1,098	(108)
Admitted ordinary deferred tax assets	1,431	1,817	(386)
<b>Capital:</b>			
Unrealized losses	227	98	129
Bond write downs	41	-	41
Total capital DTAs	268	98	170
Statutory valuation allowance adjustment	-	-	-
Non-admitted capital DTAs	-	-	-
Admitted capital deferred tax assets	268	98	170
Admitted deferred tax assets	1,699	1,915	(216)

- (3) The tax effects of temporary differences that give rise to significant portions of the deferred tax liabilities at December 31, 2011 and December 31, 2010 are as follows (in thousands):

	2011	2010	Change
<b>Deferred tax liabilities</b>			
<b>Ordinary:</b>			
Bonds and stocks	\$ 53	\$ 2	\$ 51
Total ordinary deferred tax liabilities	53	2	51
<b>Capital:</b>			
Investments (unrealized gain)	-	-	-
Total capital deferred tax liabilities	-	-	-
Total deferred tax liabilities	53	2	51
Net admitted deferred tax assets/liabilities	\$ 1,646	\$ 1,913	\$ (267)

- (4) The change in net deferred income taxes is composed of the following at December 31, 2011 and December 31, 2010 (in thousands):

	2011	2010	Change
Total deferred tax assets	\$ 2,689	\$ 3,013	\$ (324)
Total deferred tax liabilities	<u>53</u>	<u>2</u>	<u>51</u>
Net deferred tax asset	2,636	3,011	(375)
Tax effect of unrealized (gains) losses			<u>129</u>
Change in net deferred income tax (charge)/benefit			<u>\$ (504)</u>

#### D. Reconciliation of Federal Income Tax Rate to Actual Effective Rate

The provision for federal income taxes incurred is different from that which would be obtained by applying the statutory federal income tax rate at 35.0% to income before income taxes. The significant items causing this difference are as follows (in thousands):

	2011	Effective Tax Rate 2011
Provision computed at statutory rate	\$ 435	35.00%
Tax-exempt interest	(346)	(27.84%)
15% exemption adjustment	52	4.18%
Prior year under/(over) accrual of income taxes	(93)	(7.52%)
Change in nonadmitted assets	459	36.90%
Other	-	(0.03%)
Total	<u>507</u>	<u>40.69%</u>
Federal taxes incurred	\$ (43)	(3.47%)
Tax on capital gains/(losses)	46	3.55%
Less: Change in net deferred income tax	<u>504</u>	<u>40.61%</u>
Total statutory income taxes	<u>\$ 507</u>	<u>40.69%</u>

- E. (1) When available, the Company utilizes net operating loss carry forwards to offset taxable income under the terms of the tax sharing agreement. As of December 31, 2011, the Company did not have any operating loss carry forwards. Certain net operating loss carry forwards, as well as tax goodwill amortization, are subject to an annual limitation under Internal Revenue Code section 382.
- (2) The following are income taxes incurred in the current and prior years that will be available for recoupment in the event of future net losses as of December 31, 2011 and December 31, 2010 (in thousands):

	2011
Current year	\$ 134
First preceding year	1,708

- (3) The Company does not have any deposits admitted under Section 6603 of the Internal Revenue Service Code.

F. (1) The Company's federal income tax return is consolidated with the following entities, with Farmers Insurance Exchange as the parent company:

Farmers Insurance Exchange	GP, LLC
American Federation Insurance Company	Hawaii Insurance Consultants Ltd.
American Pacific Insurance Company, Inc.	i21 Insurance Services
Apex Adjustment Bureau, Inc.	Illinois Farmers Insurance Company
Bayview Adjustment Bureau, Inc.	Insurance Data Systems, G.P.
Bristol West Casualty Insurance Company	Mid-Century Insurance Company
Bristol West Holdings, Inc.	Mid-Century Insurance Company of Texas
Bristol West Insurance Company	Pacific Way Insurance Agency, Inc.
Bristol West Insurance Services of California, Inc.	Security National Insurance Company
Bristol West Insurance Services of Georgia, Inc.	Sunrise Insurance Agency of Texas, Inc.
Bristol West Insurance Services of Pennsylvania, Inc.	Sunrise Insurance Agency, Inc.
Bristol West Insurance Services of Texas, Inc.	Texas Farmers Insurance Company
Bristol West Insurance Services, Inc. of Florida	Western Star Underwriters, Inc.
Bristol West Preferred Insurance Company	20th Century Insurance Services, Inc.
BWIS of Nevada, Inc.	21st Century Advantage Insurance Company
Coast National General Agency, Inc.	21st Century Assurance Company
Coast National Holding Company	21st Century Auto Insurance Company of New Jersey
Coast National Insurance Company	21st Century Casualty Company
Farmers Insurance Company of Idaho	21st Century Centennial Insurance Company
Farmers Insurance Company of Oregon	21st Century Indemnity Insurance Company
Farmers Insurance Company, Inc.	21st Century Insurance & Financial Services
Farmers Insurance Hawaii, Inc.	21st Century Insurance Company
Farmers Insurance of Columbus, Inc.	21st Century Insurance Company of the Southwest
Farmers New Century Insurance Company	21st Century Insurance Group
FCOA, LLC	21st Century National Insurance Company
Foremost Affiliated Insurance Services, Inc.	21st Century North America Insurance Company
Foremost Express Insurance Agency Inc.	21st Century Pacific Insurance Company
Foremost Financial Services Corporation	21st Century Pinnacle Insurance Company
Foremost Home Services Corporation	21st Century Preferred Insurance Company
Foremost Insurance Company Grand Rapids	21st Century Premier Insurance Company
Foremost Lloyds of Texas	21st Century Security Insurance Company
Foremost Property and Casualty Insurance Company	21st Century Superior Insurance Company
Foremost Signature Insurance Company	50th State Risk Management Services, Inc.

- (2) Farmers Insurance Exchange ("FIE") and its eligible affiliates have executed a tax-sharing agreement whereby FIE receives from its affiliates the tax they would pay if they had filed separate returns and pays to the affiliates amounts for the tax benefits realized by the consolidated group through utilization of their net losses. Any expense or benefit so derived is recognized in the respective affiliate's current tax provision. Intercompany tax balances are settled monthly based on estimates with the final settlement made annually within 30 days after the return has been filed.

**Note 10 - Information Concerning Parent, Subsidiaries, Affiliates & Other Related Parties**

- A-B-C. There were no transactions involving the Company's parent, subsidiaries, affiliates, other related parties, other than reinsurance transactions, non-insurance transactions that were less than 1/2 of 1 percent of the total admitted assets, and cost allocation transactions.
- D. At December 31, 2011 and 2010, the Company reported \$4,480,336 and \$9,841,969, respectively, as amounts payable to affiliates. The terms of settlement require that these amounts be settled within 45 days.
- E. There are no guarantees or undertakings, written or otherwise, for the benefit of an affiliate.
- F. On July 3, 2007, the Company entered into a quota share reinsurance agreement with FIE, effective January 1, 2007. Under this agreement, the Company agreed to cede

90% of its net business, as well as 90% of its net unearned premium reserves as of January 1, 2007.

Effective January 1, 2010, the Company entered into a Termination Addendum to its 90% quota share reinsurance agreement with FIE, whereby this agreement was terminated on a cut-off basis.

Effective January 1, 2010, the Company entered into a new quota share reinsurance agreement with FIE. Under this agreement, the Company agreed to cede 100% of its net business, as well as 100% of its net unearned premium reserves as of January 1, 2010.

Effective March 1, 2010, the Company entered into a service agreement with FIE, whereby FIE provides various services to the Company as necessary for the Company to discharge its obligations to its policyholders, shareholders, and regulators. This agreement broadly encompasses, claims adjustment services, investment management services, preparation of insurance policies, billing and collections, and other administrative services.

- G. The Company's common stock is owned by Coast National Insurance Company ("CNIC"). CNIC is owned by Coast National Holding Company, which is 100% owned by Bristol West Holdings, Inc. ("BRW"). BRW is owned by FIE (42%), Fire Insurance Exchange (3.75%), Truck Insurance Exchange (6.75%), and Mid-Century Insurance Company (47.50%).

The Company is a member of the Farmers Property and Casualty Companies (the "Farmers P&C Companies"), which is comprised of: Farmers Insurance Exchange, Fire Insurance Exchange, Truck Insurance Exchange, Mid-Century Insurance Company, Farmers New Century Insurance Company, Mid-Century Insurance Company of Texas, Texas Farmers Insurance Company, Illinois Farmers Insurance Company, Farmers Insurance Company, Inc., Farmers Insurance Company of Arizona, Farmers Insurance Company of Idaho, Farmers Insurance Company of Oregon, Farmers Insurance Company of Washington, Farmers Insurance of Columbus, Inc., Civic Property and Casualty Company, Exact Property and Casualty Company, Neighborhood Spirit Property and Casualty Company, Farmers Texas County Mutual Insurance Company, Farmers Reinsurance Company, Foremost Insurance Company Grand Rapids, Michigan, Foremost Property and Casualty Insurance Company, American Federation Insurance Company, Foremost Signature Insurance Company, Foremost County Mutual Insurance Company, Foremost Lloyds of Texas, Bristol West Casualty Insurance Company, Bristol West Insurance Company, Bristol West Preferred Insurance Company, Coast National Insurance Company, and Security National Insurance Company. Others are: 21<sup>st</sup> Century North America Insurance Company, 21<sup>st</sup> Century Centennial Insurance Company, 21<sup>st</sup> Century Premier Insurance Company, 21<sup>st</sup> Century Security Insurance Company, Farmers Insurance Hawaii, Inc., 21<sup>st</sup> Century Superior Insurance Company, 21<sup>st</sup> Century Advantage Insurance Company, 21<sup>st</sup> Century Preferred Insurance Company, 21<sup>st</sup> Century Pinnacle Insurance Company, 21<sup>st</sup> Century Indemnity Insurance Company, 21<sup>st</sup> Century National Insurance Company, 21<sup>st</sup> Century Auto Insurance Company of New Jersey, American Pacific Insurance Company, 21<sup>st</sup> Century Pacific Insurance Company, 21<sup>st</sup> Century Assurance Company, 21<sup>st</sup> Century Insurance Company, 21<sup>st</sup> Century Casualty Company, and 21<sup>st</sup> Century Insurance Company of the Southwest. For more details on ownership, see Schedule Y.

- H. The Company does not own shares of an upstream intermediate or ultimate parent, either directly or indirectly, via a downstream subsidiary, controlled or affiliated company.
- I. The Company does not have investments in Subsidiary, Controlled or Affiliated companies ("SCA") that exceed 10% of its admitted assets as of December 31, 2011 and 2010.

- J. The Company did not recognize any impairment write down for investments in SCAs during the years ended December 31, 2011 and 2010.
- K. The Company does not have any investments in foreign insurance subsidiaries.
- L. The Company does not hold any investments in a downstream noninsurance holding company.

**Note 11 - Debt**

Not applicable.

**Note 12 - Retirement Plans, Deferred Compensation, Post Employment Benefits and Compensated Absences and Other Postretirement Benefit Plans**

**A. Defined Benefit Plans**

Not applicable.

**B. Defined Contribution Plans**

Not applicable.

**C. Multi-employer Plans**

Not applicable.

**D. Consolidated/Holding Company Plans**

Not applicable.

**E. Postretirement Benefits and Compensated Absences**

The Company does not have any obligations for postemployment benefits and compensated absences.

**F. Impact of Medicare Modernization Act on Postretirement Benefits**

Not applicable.

**Note 13 - Capital and Surplus, Dividend Restrictions and Quasi-Reorganizations**

1. The Company has 600,000 shares authorized, issued, and outstanding.
2. The Company has no preferred stock outstanding.
3. The State of Ohio permits dividends to be paid from "earned surplus", which is defined under Ohio law as the insurer's unassigned funds set forth in its most recent statutory annual statement submitted to the superintendent, including net unrealized capital gains and losses or revaluation of assets. Such dividends in any twelve-month period may not exceed the greater of ten percent of the insurer's surplus as of the preceding December 31 or the insurer's net income for the year ended on the preceding December 31 unless approved by the Department of Insurance. At December 31, 2011, the Company had the ability to pay approximately \$4,516,000 to Coast National Insurance Company without prior approval.
4. No dividends have been declared or paid by the Company during 2011.

- 5. Within the limitations of (3) above, there are no restrictions placed on the portion of the Company’s profits that may be paid as ordinary dividends to stockholders.
- 6. There are no restrictions on unassigned funds.
- 7. The Company is not organized as or similar to a mutual company.
- 8. The Company does not hold any stock for special purposes.
- 9. The Company does not have any special surplus funds balances.
- 10. The portion of unassigned funds (surplus) represented or reduced by cumulative unrealized gains and losses is \$421,589 and \$370,382 at December 31, 2011 and 2010, respectively.
- 11. The Company does not have any surplus notes.
- 12-13. The Company has not undergone any quasi-reorganizations.

**Note 14 - Contingencies**

**A. Contingent Commitments**

The Company has not made any contingent commitments.

**B. Assessments**

The Company receives periodic assessments from certain states to reimburse policyholder and claimants of insolvent insurers. Depending on guidelines established by each state, these assessments are expensed, recouped from policyholders, or utilized as credits against premium taxes. Premium tax credits are realized between 3 and 10 years depending on the guidelines of each state.

The Company had no material guaranty fund assessment accrued as of December 31, 2011 and 2010.

**C. Gain Contingencies**

The Company did not recognize any gain contingencies.

**D. Claims Related Extra Contractual Obligation and Bad Faith Losses Stemming from Lawsuits**

The Company paid the following amounts in the reporting period to settle claims related to extra contractual obligations or bad faith claims stemming from lawsuits:

	<u>Direct</u>
Claims related ECO and bad faith losses paid during the period	\$566,650

Number of claims where amounts were paid to settle claims related extra contractual obligations or bad faith claims resulting from lawsuits during the reporting period:

(a)	(b)	(c)	(d)	(e)
0 - 25 Claims	26-50 Claims	51 - 100 Claims	101 - 500 Claims	> 500 Claims
X				

Indicate whether claim count information is disclosed per claim or per claimant:

Per Claim [ X ]                      Per Claimant [   ]

**E. Product Warranties**

None.

**F. All Other Contingencies**

Various lawsuits against the Company have arisen in the normal course of the Company's business, which are in various stages of development. Some of these matters seek punitive as well as compensatory damages. While it is not possible to predict the outcome of these matters with certainty, management believes that their ultimate disposition will not have a material effect on the Company's financial position or results of operations.

**Note 15 - Leases**

**A. Lessee Operating Leases**

Not applicable.

**B. Lessor Leases**

Not applicable.

**Note 16 - Information About Financial Instruments with Off-Balance Sheet Risk and Financial Instruments with Concentrations of Credit Risk**

Not applicable.

**Note 17 - Sale, Transfer and Servicing of Financial Assets and Extinguishment of Liabilities**

**A. Transfers of Receivables Reported as Sales**

Not applicable.

**B. Transfer and Servicing of Financial Assets**

Not applicable.

**C. Wash Sales**

The Company had no wash sales involving securities with a NAIC designation of 3 or below.

**Note 18 - Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans**

**A. ASO Plans**

Not applicable.

**B. ASC Plans**

Not applicable.

**C. Medicare or Similarly Structured Cost Based Reimbursement Contract**

Not applicable.

**Note 19 - Direct Premium Written/Produced by Managing General Agents/Third Party Administrators**

One hundred percent of the Company’s 2011 direct premium, \$259,244,051, is underwritten through an affiliated General Agent as follows:

Bristol West Insurance Services, Inc., of Florida  
Federal ID Number 65-0616679  
5701 Stirling Road  
Davie, Florida 33314

Bristol West Insurance Services, Inc., of Florida (“Bristol”) holds an exclusive contract, and underwrites Private Passenger Auto Liability and Auto Physical Damage. Bristol has binding authority and collects premiums on behalf of the Company. The Company does not have any Managing General Agents as defined by Appendix A-222 of the NAIC Accounting Practices and Procedures Manual.

**Note 20 – Fair Value Measurements**

**A. Inputs Used for Assets and Liabilities Measured at Fair Value**

1. Fair Value Measurements by Levels 1, 2 and 3

The Company has categorized its assets that are measured at fair value into the three-level fair value hierarchy as reflected in the table below (in thousands).

Level 1 – Liquid investments traded in active market and valued based on unadjusted quoted prices. Assets in this category are preferred and common stock securities.

Level 2 – Bonds, preferred stocks, common stocks and call options which are not exchange traded. These securities are valued based upon models with observable inputs (for example, market interest rates, credit spreads, etc.). They may have been determined by independent pricing services using observable inputs.

Level 3 – Investments valued based upon models with “significant” non-observable inputs (assumptions). Such assumptions can be about loss severities, prepayment speed, interest rate volatilities, earnings forecast, comparable sales, etc.

(1) Description	(2) Level 1	(3) Level 2	(4) Level 3	(5) Total
a. Assets at Fair Value				
Bonds	\$ -	\$ -	\$ 4,779	\$ 4,779
Total Assets at Fair Value	\$ -	\$ -	\$ 4,779	\$ 4,779

2. Rollforward of Level 3 Items (in thousands)

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
	Balance at 01/01/11	Transfers into Level 3	Transfers out of Level 3	Total Gains/ (Losses) included in Net Income	Total Gains / (Losses) included in Surplus	Purchases, Issuances, Sales and Settlements	Issuances	Sales	Maturities	Securities now reported at Fair Value	Securities no longer reported at Fair Value	Balance at 12/31/11
Residential mortgage backed securities	\$ 6,157	\$ -	\$ -	\$ 16	\$ (11)	\$ -	\$ -	\$(337)	\$ -	\$ 2,535	\$ (3,581)	\$ 4,779
Total	\$ 6,157	\$ -	\$ -	\$ 16	\$ (11)	\$ -	\$ -	\$(337)	\$ -	\$ 2,535	\$ (3,581)	\$ 4,779

3. Policy on Transfers In and Out of Level 3

At the end of each reporting period, the Company evaluates whether or not any event has occurred or circumstances have changed that would cause an investment to be transferred in or out of Level 3.



4. Inputs and Techniques Used for Level 2 and Level 3 Fair Values

Bonds carried at fair value categorized as Level 3 were valued using unobservable inputs. These unobservable inputs reflect our own assumptions about the criteria that market participants would use in pricing these assets (including assumptions about risk). These assumptions were based on the best information available in the circumstances.

5. Derivative Fair Values

None.

**B. Other Fair Value Disclosures**

None.

**C. Reasons Not Practical to Estimate Fair Values**

None.

**Note 21 - Other Items**

**A. Extraordinary Items**

None.

**B. Troubled Debt Restructuring: Debtors**

None.

**C. Other Disclosures**

**Securities on Deposit**

Investments with a carrying value of \$8,850,881 and \$8,862,996 at December 31, 2011 and 2010, respectively, were on deposit with regulatory authorities as required by law.

**D. Uncollected Premium Balances, Bills Receivable for Premiums, Amounts Due from Agents and Brokers**

At December 31, 2011 and 2010, the Company had admitted uncollected premium balances of \$58,308,973 and \$61,180,421, respectively. The Company routinely assesses the collectability of these receivables.

**Agents' Balances Certification (Florida):**

The amount of uncollected premiums in course of collection at December 31, 2011 was \$1,906,091. The Company also had no premiums due from a "Controlled" or "Controlling Person" as defined in Section 625.012 (5) (b), Florida Statutes at December 31, 2011.

**E. Business Interruption Insurance Recoveries**

Not applicable.

**F. State Transferable Tax Credits**

Not applicable.

## **G. Subprime Mortgage Related Risk Exposure**

- (1) Generally, direct and indirect subprime exposures were identified based upon consideration of the following types of features: 1) an interest rate above prime to borrowers who did not qualify for prime rate loans; 2) borrowers with low credit ratings (FICO scores); 3) interest-only or negative amortizing loans; 4) unconventionally high initial loan-to-value ratios; 5) unusually low initial payments based on a fixed introductory rate that expires after a short initial period and then adjusts to an unusually high rate based upon a variable index rate plus a margin for the remaining term of the loan; 6) borrowers with less than conventional documentation of their income and/or net assets; 7) very high or no limits on how much the payment amount or the interest rate may increase at reset periods, potentially causing a substantial increase in the monthly payment amount, and/or; 8) include substantial prepayment penalties and/or prepayment penalties that extend beyond the initial interest rate adjustment period.
- (2) The Company does not have direct exposure through investments in subprime mortgage loans.
- (3) The Company does not have underwriting exposure to subprime mortgage risk through Mortgage Guaranty or Financial Guaranty insurance coverage.

## **Note 22 - Events Subsequent**

Subsequent events have been considered through February 15, 2012 for these statutory financial statements, which were issued on February 22, 2012. There were no events subsequent to the end of the year that merited recognition or disclosure in these statements.

## **Note 23 - Reinsurance**

### **A. Unsecured Reinsurance Recoverables**

The Company had aggregate recoverables for losses, paid and unpaid including IBNR, loss adjustment expenses and unearned premium with the following reinsurers, authorized and unauthorized, that exceeded 3% of the Company's policyholders' surplus at December 31, 2011:

Farmers Insurance Exchange  
 \$203,702,592  
 NAIC Group Code: 0212  
 Federal ID Number: 95-2575893

### **B. Reinsurance Recoverables in Dispute**

None.

### **C. Reinsurance Assumed and Ceded**

On July 3, 2007, the Company entered into a quota share reinsurance agreement with FIE, effective January 1, 2007. Under this agreement, the Company agreed to cede 90% of its net business, as well as 90% of its net unearned premium reserves as of January 1, 2007.

Effective January 1, 2010, the Company entered into a Termination Addendum to its 90% quota share reinsurance agreement with FIE, whereby this agreement was terminated on a cut-off basis.

Effective January 1, 2010, the Company entered into a new quota share reinsurance agreement with FIE. Under this agreement, the Company agreed to cede 100% of its

net business, as well as 100% of its net unearned premium reserves as of January 1, 2010.

1. The maximum amount of return commission which would have been due reinsurers if all of the Company's reinsurance had been cancelled as of year end is as follows:

	<u>Assumed Reinsurance</u>		<u>Ceded Reinsurance</u>		<u>Net</u>	
	(1)	(2)	(3)	(4)	(5)	(6)
	<u>Premium</u> <u>Reserve</u>	<u>Commission</u> <u>Equity</u>	<u>Premium</u> <u>Reserve</u>	<u>Commission</u> <u>Equity</u>	<u>Premium</u> <u>Reserve</u>	<u>Commission</u> <u>Equity</u>
a. Affiliates	-	-	\$ (73,515,945)	\$ (12,739,893)	\$ (73,515,945)	\$ (12,739,893)
b. All Other	-	-	(352,254)	-	(352,254)	-
c. TOTAL	-	-	\$ (73,868,199)	\$ (12,739,893)	\$ (73,868,199)	\$ (12,739,893)
d. Direct Unearned Premium Reserves			\$ 73,868,199			

2. The Company has no return commission predicated in loss experience as a result of existing contractual reinsurance agreements.

3. The Company does not have protected cells.

**D. Uncollectible Reinsurance**

None.

**E. Commutation of Ceded Reinsurance**

None.

**F. Retroactive Reinsurance**

None.

**G. Reinsurance Accounted for as a Deposit**

None.

**Note 24 - Retrospectively Rated Contracts and Contracts Subject to Redetermination**

Not applicable.

**Note 25 - Changes in Incurred Losses and Loss Adjustment Expenses**

Loss reserve estimates are based on forecasts of the ultimate settlement of claims and are subject to uncertainty with respect to future events. Loss reserve amounts are based on management's informed estimates and judgments, using data currently available. Reserve amounts and the underlying actuarial factors and assumptions are regularly analyzed and adjusted to reflect new information. Such reevaluation is a normal, recurring activity that is inherent in the process of loss reserve estimation and therefore, no assurances can be given that reserve development will not occur in the future.

The provision for losses and loss adjustment expenses attributable to insured events of prior years increased by \$1,500,000 in 2011, as a result of ongoing analysis of recent loss development trends.

**Note 26 – Inter-company Pooling Arrangements**

Not applicable.

**Note 27 - Structured Settlements**

Not applicable.

**Note 28 - Health Care Receivables**

Not applicable.

**Note 29 - Participating Policies**

Not applicable.

**Note 30 - Premium Deficiency Reserves**

The Company utilizes anticipated investment income in the calculation of premium deficiency reserves, in accordance with SSAP No. 53, Property-Casualty Contracts – Premiums. The Company evaluated the need to record a premium deficiency reserve as of the end of the current year and determined that no premium deficiency reserve was needed. This evaluation was completed on February 11, 2012. As of December 31, 2011 and 2010, the Company had not established any premium deficiency reserves based on this calculation.

**Note 31 - High Deductibles**

Not applicable.

**Note 32 - Discounting of Liabilities for Unpaid Losses and Unpaid Loss Adjustment Expenses**

The Company does not discount any of its loss or loss adjustment expense reserves.

**Note 33 - Asbestos/Environmental Reserves**

Not applicable.

**Note 34 - Subscriber Savings Accounts**

Not applicable.

**Note 35 - Multiple Peril Crop Insurance**

Not applicable.

**Note 36 – Financial Guaranty Insurance**

Not Applicable.