

ANNUAL STATEMENT

For the Year Ended

December 31, 2011

OF THE CONDITION AND AFFAIRS OF THE

WASHINGTON MUTUAL INSURANCE ASSOCIATION

ORGANIZED UNDER THE LAWS OF THE STATE OF OHIO

Made to the

INSURANCE COMMISSIONER OF THE STATE OF OHIO

Pursuant to the Laws thereof

NAIC Company Code

10255

Home Office

3873 CLEVELAND ROAD
Street and Number

WOOSTER 44691
City Zip Code

OH

Mail Address

3873 CLEVELAND ROAD
Street and Number

WOOSTER 44691
City Zip Code

OH

Main Administrative Office

(330) 345-8100
Telephone Number

Organized

SEPTEMBER 18, 1878

Commenced Business

OCTOBER 22, 1878

Annual Statement Contact Person

TOD JAMES CARMONY

Telephone Number

(330) 345-8100

Contact Person Email Address

tod_carmony@wayneinsgroup.com

OFFICERS

President

TOD JAMES CARMONY

Vice President

DAVID EDWARD TSCHANTZ

Secretary

MORRIS STUTZMAN

Treasurer

DAVID EDWARD TSCHANTZ

DIRECTORS

(ALL DIRECTORS MUST BE SHOWN)

SCOTT LEE PREISING

TOD JAMES CARMONY

DAVID EDWARD TSCHANTZ

MORRIS STUTZMAN

GREGORY TODD BUEHLER

ELIZABETH F MCCOY

DONALD A RAMSEYER

State of Ohio

County of

WAYNE

TOD JAMES CARMONY

President and

MORRIS STUTZMAN

Secretary of the

WASHINGTON MUTUAL INSURANCE ASSOCIATION

, being duly sworn each for himself/herself deposes and says, that they are the above described officers of said reporting entity, and that on the reporting period stated above all the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, with the schedules and explanations herein contained, annexed or referred to, is a full and correct statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, according to the best of their information, knowledge and belief, respectively.

Subscribed and sworn to before me, this

23rd

day of February 2012

**ANNUAL STATEMENT FOR THE YEAR
WASHINGTON MUTUAL INSURANCE ASSOCIATION**

2011

ASSETS

		Assets Current Year	Nonadmitted Assets Current Year	Net Admitted Assets Current Year	Net Admitted Assets Prior Year
1	Bonds (Schedule D - Part 1)	991,071.70	0.00	991,071.70	398,000.00
2	Preferred stocks, common stocks and mutual funds (Schedule D - Part 2)	6,740.28	129.33	6,610.95	5,475.21
3	Real estate (less liens, encumbrances) (Schedule A)	0.00	0.00	0.00	
4	Cash (Schedule E)	516,596.75	0.00	516,596.75	575,996.07
5	Short-term investments		0.00	0.00	
6	Aggregate write-ins for invested assets		0.00	0.00	
7	Subtotals, cash and invested assets	1,514,408.73	129.33	1,514,279.40	979,471.28
8	Investment income due and accrued	9,555.00	0.00	9,555.00	2,164.03
9.1	Assessments or premiums in the course of collection (including agents balances)	489,474.58	0.00	489,474.58	589,643.69
9.2	Deferred premiums, agents' balances and installments booked but deferred and not yet due	1,233,448.28	0.00	1,233,448.28	1,231,208.11
9.3	Earned but unbilled premiums (post assessment)		0.00	0.00	
10.1	Amounts recoverable from reinsurers	44,481.09	0.00	44,481.09	22,273.70
10.2	Funds held by or deposited with reinsured companies		0.00	0.00	
11.1	Current federal income tax recoverable and interest thereon	6,400.00	0.00	6,400.00	26,028.00
11.2	Net deferred tax asset	116,811.00	66,444.00	50,367.00	55,914.00
12	Electronic data processing equipment and software	2,207.19	0.00	2,207.19	3,555.19
13	Furniture and equipment	13,950.28	13,950.28	0.00	
14	Receivables from parent, subsidiaries and affiliates		0.00	0.00	196,379.69
15	Aggregate write-ins for other than invested assets	37,043.86	37,043.86	0.00	0.00
16	Total Assets	3,467,780.01	117,567.47	3,350,212.54	3,106,637.69
	Details of Write-Ins for Assets:				
1501	AGENT LOAN	37,043.86	37,043.86	0.00	
1502				0.00	
1503				0.00	
1598	Summary or remaining write-ins from overflow page	0.00	0.00	0.00	0.00
1599	Total aggregate write-ins	37,043.86	37,043.86	0.00	0.00

**ANNUAL STATEMENT FOR THE YEAR
WASHINGTON MUTUAL INSURANCE ASSOCIATION**

2011

LIABILITIES, SURPLUS AND OTHER FUNDS

		Current Year	Prior Year
1	Unpaid Losses (Underwriting Exhibit - Part 2A)	0.00	
2	Unpaid loss adjustment expenses (Underwriting Exhibit - Part 2A)	0.00	
3	Commissions due and payable to agents	271,396.87	287,123.14
4	Other expenses (excluding taxes, licenses and fees)	75,324.43	113,712.37
5	Taxes, licenses and fees (excluding federal income taxes)		
6	Current federal income taxes (including \$0 on realized capital gains (losses))		
7	Net deferred tax liability		
8	Borrowed money and interest thereon		
9	Unearned assessment/premium reserve		
10	Advance premium	45,087.80	49,651.76
11	Ceded reinsurance premiums payable	2,266,959.58	2,117,834.12
12	Funds held by company under reinsurance treaties		
13	Amounts withheld or retained by company for account of others		
14	Provision for unauthorized reinsurance		
15	Payable to parent, subsidiaries and affiliates	153,747.36	
16	Aggregate write-ins for liabilities	0.00	0.00
17	Total liabilities	2,812,516.04	2,568,321.39
18	Surplus as regards policyholders	537,696.50	538,316.30
19	Total liabilities and surplus	3,350,212.54	3,106,637.69
	Details of Write-Ins for Liabilities:		
1601			
1602			
1603			
1698	Summary or remaining write-ins from overflow page	0.00	0.00
1699	Total aggregate write-ins	0.00	0.00

**ANNUAL STATEMENT FOR THE YEAR
WASHINGTON MUTUAL INSURANCE ASSOCIATION
STATEMENT OF INCOME**

2011

		Current Year	Prior Year
	UNDERWRITING INCOME		
1.1	Gross Assessments/Premiums earned	6,478,345.88	6,632,305.18
1.2	Less: Return Assessments/Premiums earned		
1.3	Direct Assessments/Premiums earned	6,478,345.88	6,632,305.18
1.4	Deduct premiums for reinsurance ceded (Reinsurance Schedule)	6,478,345.88	6,632,305.18
1.5	Add premiums received for reinsurance assumed (Reinsurance Schedule)	0.00	
1.6	Net Assessments/Premiums earned	0.00	0.00
	DEDUCTIONS		
2	Losses incurred (Underwriting Exhibit - Part 2)	0.00	
3	Loss expenses incurred (Expense Exhibit)	0.00	
4	Other underwriting expenses incurred (Expense Exhibit)	362,204.74	504,098.31
5	Aggregate write-ins for underwriting deductions	0.00	0.00
6	Total underwriting deductions	362,204.74	504,098.31
7	Net underwriting gain (loss)	-362,204.74	-504,098.31
	INVESTMENT INCOME		
8	Net investment income earned	46,246.65	20,848.22
9	Net realized capital gains (losses) less capital gains tax		
10	Net investment gain (loss)	46,246.65	20,848.22
	OTHER INCOME		
11	Net gain (loss) from agents' or premium balances charged off		
12	Finance and service charges not included in premiums	112,458.99	114,702.52
13	Aggregate write-ins for miscellaneous income	209,661.99	258,595.82
14	Total other income	322,120.98	373,298.34
15	Net income, after capital gains tax and before federal income taxes	6,162.89	-109,951.75
16	Federal income taxes incurred	19,628.00	-19,628.00
17	Net income	-13,465.11	-90,323.75
	SURPLUS ACCOUNT		
18	Surplus as regards policyholders, December 31 prior year	538,316.30	722,793.45
19	Net income	-13,465.11	-90,323.75
20	Change in net unrealized capital gains or (losses) less capital gains tax	1,056.39	-41,112.61
21	Change in net deferred income tax	17,451.00	-19,824.00
22	Change in nonadmitted assets (Exhibit of Nonadmitted Assets)	-5,662.08	-33,216.79
23	Change in provision for reinsurance		
24	Aggregate write-ins for gains and losses in surplus	0.00	0.00
25	Change in surplus as regards policyholders for the year	-619.80	-184,477.15
26	Surplus as regards policyholders, December 31 current year	537,696.50	538,316.30
	DETAILS OF WRITE-INS		
0501			
0502			
0503			
0599	Total Aggregate write-ins for underwriting deductions	0.00	0.00
1301	MANAGEMENT FEES	14,400.00	46,500.00
1302	SUPPLEMENTAL PREMIUM COMMISSIONS	193,425.24	262,186.10
1303	SALE OF BUILDING		-50,090.28
1304	OTHER INCOME	1,836.75	
1399	Total Aggregate write-ins for miscellaneous income	209,661.99	258,595.82
2401			

**ANNUAL STATEMENT FOR THE YEAR
WASHINGTON MUTUAL INSURANCE ASSOCIATION**

2011

CASH FLOW STATEMENT

		Current Year	Prior Year
Cash from Operations			
1	Premiums/Assessments collected net of reinsurance	242,490.43	551,470.94
2	Net investment income	38,783.99	21,851.20
3	Miscellaneous income	322,120.98	423,388.62
4	Total	603,395.40	996,710.76
5	Benefit and loss related payments	22,207.39	-312,663.17
6	Commissions, expenses paid and aggregate write-ins for deductions	416,318.95	597,092.09
7	Federal and foreign income taxes paid (recovered)		12,671.00
8	Total	438,526.34	297,099.92
9	Net cash from operations	164,869.06	699,610.84
Cash from Investments			
10	Proceeds from investments sold, matured or repaid:		
10.1	Bonds		
10.2	Stocks		
10.3	Real estate		121,643.45
10.4	Net gains (losses) on cash, cash equivalents and short-term investments		
10.5	Miscellaneous proceeds		
10.6	Total investment proceeds	0.00	121,643.45
11	Cost of investments acquired (long-term only):		
11.1	Bonds	593,000.00	398,000.00
11.2	Stocks		
11.3	Real estate		
11.4	Miscellaneous applications		
11.5	Total investments acquired	593,000.00	398,000.00
11.6	Net cash from investments	-593,000.00	-276,356.55
Cash from Financing and Miscellaneous Sources			
12.1	Borrowed funds (cash provided/applied)		
12.2	Other cash provided (applied)	368,731.62	-381,373.32
13	Net cash from financing and miscellaneous sources	368,731.62	-381,373.32
RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS			
14	Net change in cash, cash equivalents and short-term investments	-59,399.32	41,880.97
15.1	Beginning of year (cash, cash equivalents and short-term investments)	575,996.07	534,115.10
15.2	End of year (cash, cash equivalents and short-term investments)	516,596.75	575,996.07

**ANNUAL STATEMENT FOR THE YEAR
WASHINGTON MUTUAL INSURANCE ASSOCIATION**

2011

EXPENSE EXHIBIT

		Current Year
	Claim Adjusting:	
1.1	Direct	181,646.14
1.2	Reinsurance assumed	0.00
1.3	Reinsurance ceded excluding contingent (commission and brokerage)	181,646.14
1.4	Net claim adjusting	0.00
	Commission and Brokerage:	
2.1	Direct commission and brokerage	1,153,127.38
2.2	Reinsurance assumed excluding contingent	0.00
2.3	Reinsurance ceded excluding contingent (commission and brokerage)	1,751,807.51
2.4	Contingent - direct (commission and brokerage)	51,273.60
2.5	Contingent - reinsurance assumed (commission and brokerage)	0.00
2.6	Contingent - reinsurance ceded (commission and brokerage)	0.00
2.7	Policy and membership fees (commission and brokerage)	0.00
2.8	Net commission and brokerage	(547,406.53)
3	Allowances to managers and agents	12,816.00
4	Advertising	13,335.97
5	Boards, bureaus and associations	53,465.53
6	Surveys and underwriting reports	37,743.56
7	Audit of assureds' records	0.00
	Salary and related items:	
8.1	Salaries	0.00
8.2	Payroll taxes	0.00
9	Employee relations and welfare	0.00
10	Insurance	24,350.75
11	Directors' fees	18,865.00
12	Travel and travel items	8,882.15
13	Rent and rent items	12,684.90
14	Equipment	1,961.41
15	Cost or depreciation of EDP equipment and software	10,648.43
16	Printing and stationery	22,633.49
17	Postage, telephone, exchange and express	36,186.56
18	Legal and auditing	51.27
19	Loss adjustment expenses	0.00
18	Investment expenses	1,622.83
19	Totals	255,247.85
	Taxes, licenses and fees:	
20.1	State and local insurance taxes	0.00
20.2	Insurance department licenses and fees	350.00
20.3	All other (excluding federal income and real estate)	0.00
20.4	Total taxes, licenses and fees	350.00
21	Real estate expenses	2,074.33
22	Real estate taxes	0.00
23	Aggregate write-ins for miscellaneous expenses	651,939.09
24	Total expenses incurred (a)	362,204.74
25	Less unpaid expenses - current year	346,721.30
26	Add unpaid expenses - prior year	400,835.51
27	Total expenses paid	416,318.95
	Details of Write-Ins:	
2301	LIABILITY PREMIUMS	41,374.66
2302	UTILITIES	6,705.75
2303	MISCELLANEOUS	1,270.49

ANNUAL STATEMENT FOR THE YEAR 2011
WASHINGTON MUTUAL INSURANCE ASSOCIATION

INSURANCE IN FORCE

		Amount (dollars)	Number
1	In force December 31 of previous year (to equal prior year's statement)	1,848,773,351	10,507
2	Written during the year	192,035,350	808
3	Total	2,040,808,701	11,315
4	Deduct those expired and cancelled	382,605,694	2,111
5	In force December 31 of current year	1,658,203,007	9,204
6	Deduct amount reinsured	0	XXX
7	Net amount in force	1,658,203,007	XXX

2011

1	2	3	4	5	6
Lines of Business	Direct Losses Incurred	Losses Incurred on Reinsurance Assumed	Deduct: Reinsurance Recovered on Incurred Losses	Deduct: Salvage and Subrogation Converted To Cash	Net Losses Incurred Columns 2 and 3 minus Columns 4 and 5
PROPERTY	4,836,408.35		4,836,408.35		-
					-
					-
					-
					-
					-
					-
OVERFLOW AMOUNTS					-
Totals	\$ 4,836,408.35	\$ -	\$ 4,836,408.35	\$ -	\$ -

UNDERWRITING EXHIBIT - PART 2A
UNPAID LOSSES and LOSS ADJUSTMENT EXPENSES

1	2	3	4	5	6 ***
Lines of Business	Direct Unpaid Losses	Unpaid Losses on Reinsurance Assumed	Deduct: Reinsurance Recoverable on Unpaid Losses	** Unpaid Loss Adjustment Expenses	Net Unpaid Losses Columns 2 and 3 minus Column 4
PROPERTY	377,857.32		377,857.32		-
					-
					-
					-
					-
					-
					-
OVERFLOW AMOUNTS					-
Totals	\$ 377,857.32	\$ -	\$ 377,857.32	\$ -	\$ -

*** Total should equal Line 1, Page 3, Current Year.

**ANNUAL STATEMENT FOR THE YEAR
WASHINGTON MUTUAL INSURANCE ASSOCIATION**

2011

EXHIBIT OF NONADMITTED ASSETS

		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets
1	Bonds			0.00
2	Preferred and common stocks and mutual funds	129.33	208.68	79.35
3	Real estate (less liens, encumbrances)			0.00
4	Cash			0.00
5	Short-term investments			0.00
6	Aggregate write-ins for invested assets			0.00
7	Subtotals, cash and invested assets	129.33	208.68	79.35
8	Investment income due and accrued			0.00
9.1	Assessments or premiums in the course of collection (including agents balances)			0.00
9.2	Premium receivable for advance pay			0.00
9.3	Earned but unbilled premiums (post assessment)			0.00
10.1	Amounts recoverable from reinsurers			0.00
10.2	Funds held by or deposited with reinsured companies			0.00
11.1	Current federal income tax recoverable and interest thereon			0.00
11.2	Net deferred tax asset	66,444.00	43,446.00	-22,998.00
12	Electronic data processing equipment and software			0.00
13	Furniture and equipment	13,950.28	23,250.71	9,300.43
14	Receivables from parent, subsidiaries and affiliates			0.00
15	Aggregate write-ins for other than invested assets	37,043.86	45,000.00	7,956.14
16	Total Assets	117,567.47	111,905.39	-5,662.08
	Details of Write-Ins for Assets:			
1501	AGENT LOAN	37,043.86	45,000.00	7,956.14
1502		0.00	0.00	0.00
1503		0.00	0.00	0.00
1598	Summary or remaining write-ins from overflow page	0.00	0.00	0.00
1599	Total aggregate write-ins	37,043.86	45,000.00	7,956.14

SCHEDULE A

Showing All Real Estate OWNED December 31 of Current Year

[illegible]

, Current Year.

FURNITURE, FIXTURES and AUTOMOBILES

Showing All Furniture, Fixtures and Automobiles **OWNED** December 31 of Current Year

[illegible]

SCHEDULE D - PART 1

Showing all BONDS Owned on December 31 of Current Year

[illegible]

WASHINGTON MUTUAL INSURANCE ASSOCIATION

Showing all Bonds and Preferred & Common Stocks **ACQUIRED** During the Current Year

[illegible]

Each issue of bonds or stocks acquired at public offerings may be totaled in one line and the word "various" inserted in Columns 2 and 3.

SCHEDULE D - PART 4

Showing all Bonds and Preferred & Common Stocks **SOLD, REDEEMED OR Otherwise DISPOSED OF** During the Current Year

, common stocks and mutual funds to be grouped separately.

[illegible]

REINSURANCE SCHEDULE
Reinsurance Ceded and Reinsurance Assumed

1	2	3	4	5	6	7	8
Reinsurer or Reinsured	Ceded or Assumed	Location of Company	Total Amount Reinsured	Total Premiums Ceded *	Total Premiums Assumed **	Largest Risk Ceded or Assumed	Remarks
WAYNE MUTUAL	CEDED			6,478,345.88			
OVERFLOW AMOUNTS							
Totals	XXX	XXX	\$ -	\$ 6,478,345.88	\$ -	XXX	XXX

*Total to agree with Page 4, Line 1.4, Current Year.

**Total to agree with Page 4, Line 1.5, Current Year.

COMPENSATION SCHEDULE

Show all salaries, commissions, claim adjustment expenses, directors fees and expenses, and travel items paid in the current year for the top 5 officers/employees and all directors, travel or car allowances, if paid, are to be included.

1	2	3	4	5	6	7	8	9
Name of Payee	Title	Salaries	Commissions	Claim Adjustment Expenses	Directors Fees & Expenses	Travel & Travel Items	All Other	Total
Officers/Employees:								\$ -
								\$ -
								\$ -
								\$ -
								\$ -
								\$ -
Directors:								
SCOTT PREISING					3,750.00			\$ 3,750.00
GREGORY BUEHLER					3,750.00			\$ 3,750.00
ELIZABETH MCCOY					3,750.00			\$ 3,750.00
MORRIS STUTZMAN					3,750.00			\$ 3,750.00
DONALD RAMSEYER					3,750.00			\$ 3,750.00
RALPH GRESSER					115.00			\$ 115.00
								\$ -
								\$ -
								\$ -
								\$ -
								\$ -
								\$ -
Totals	XXXX	\$ -	\$ -	\$ -	\$ 18,865.00	\$ -	\$ -	\$ 18,865.00

GENERAL INTERROGATORIES
(Answer all questions and attach additional sheets if necessary.)

- | | | | | | | | |
|-----|---|--|---|--|-----------|-------|-----------|
| 1. | Company's retention: | Fire | \$200,000 | Wind | \$200,000 | Other | \$200,000 |
| 1a. | Retention before reinsurance applies for: | Catastrophe Reinsurance | \$1,000,000 | Aggregate excess of loss | | | |
| 2. | What is the largest risk assumed and retained: | | | | | | |
| 3. | What kind of perils are being covered? | ALL PHYSICAL DAMAGE PERILS TO PROPERTY INCLUDING THEFT | | | | | |
| 4. | Have the by-laws been amended during the current year? | | NO | If so, were such amendments filed with the Ohio Department of Insurance? | | | |
| 5. | In what counties does the Company operate: | STATE OF OHIO | | | | | |
| 6. | Name of Principal Officer and amount of bond. | TOD J CARMONY \$500,000 | | | | | |
| 7. | Are all of the persons who handle funds of the Company bonded? | Yes | X | No | | | |
| | State the name and amount of each bond on each, except person named in Item 6 above. | \$500,000 CINCINNATI INSURANCE | | | | | |
| 8. | Does the Company have an annual audit conducted by an independent CPA? | NO | | | | | |
| 9. | State the number of members holding policies in the Company. | 9204 | | | | | |
| 10. | Was an annual report of the Company made available to each policyholder? | YES | If so, did such report agree with the annual statement filed with the Ohio Department of Insurance? | | | | |
| 11. | State as of what date the latest examination of the Company was made by the Ohio Department of Insurance. | | | | | | |
| 12. | How many assessments were made during the year? | NONE | Date of last assessment | | N/A | | |
| 13. | Did the assessment provide for all losses, expenses and all other liabilities prior to the date of assessment? | | | | | | N/A |
| 14. | Rate of policy fee | NONE | | | | | |
| 15. | State the amount of borrowed money since date of last assessment | NONE | interest thereon | | NONE | | |
| 16. | Does any person, firm, corporation or association have any claim, contingent or otherwise, against this Company which is NOT included in the liabilities on page 2 of this statement? | Yes | No | X | | | |

2011

Showing All Balances (according to Company's Records) Carried in Each Bank or Savings and Loan

[illegible]

ANNUAL STATEMENT FOR THE YEAR
WASHINGTON MUTUAL INSURANCE ASSOCIATION

2011

ORGANIZATIONAL CHART

LIST ALL ENTITIES THAT ARE MEMBERS OF AN INSURANCE COMPANY HOLDING SYSTEM AS
DEFINED IN ORC 3901.32

Schedule Y – Part 1 Organizational Chart
Wayne Mutual / Washington Mutual (Group Code #4678)

