

**QUARTERLY STATEMENT**

**OF THE**

**HALLMARK NATIONAL INSURANCE COMPANY**

**(f/k/a STATE AUTO NATIONAL INSURANCE COMPANY)**

**of COLUMBUS**

**in the state of OHIO**

**TO THE**

**Insurance Department**

**OF THE**

**STATE OF**

**FOR THE QUARTER ENDED**

**September 30, 2011**

**PROPERTY AND CASUALTY**

**2011**



19530201120100103

QUARTERLY STATEMENT

AS OF SEPTEMBER 30, 2011  
OF THE CONDITION AND AFFAIRS OF THE

Hallmark National Insurance Company (f/k/a State Auto National Insurance Company)

NAIC Group Code	3478	3478	NAIC Company Code	19530	Employer's ID Number	31-1334827
	(Current Period)	(Prior Period)				
Organized under the Laws of	Ohio			State of Domicile or Port of Entry		
Country of Domicile	United States of America					
Incorporated/Organized:	October 4, 1991			Commenced Business:		
Statutory Home Office:	41 South High Street Suite 1700			Columbus, OH 43215		
	(Street and Number)			(City or Town, State and Zip Code)		
Main Administrative Office:	777 Main Street Suite 1000					
	(Street and Number)					
	Fort Worth, TX 76102			817-348-1600		
	(City or Town, State and Zip Code)			(Area Code) (Telephone Number)		
Mail Address:	777 Main Street Suite 1000			Fort Worth, TX 76102		
	(Street and Number or P.O. Box)			(City or Town, State and Zip Code)		
Primary Location of Books and Records:	777 Main Street Suite 1000			Fort Worth, TX 76102		
	(Street and Number)			(City or Town, State and Zip Code)		
Internet Website Address:	www.hallmarkgrp.com					
Statutory Statement Contact:	Felica M Smith			817-348-1887		
	(Name)			(Area Code) (Telephone Number) (Extension)		
	fsmith@hallmarkgrp.com			817-348-1820		
	(E-Mail Address)			(Fax Number)		

OFFICERS

	Name	Title
1.	Kevin Troy Kasitz #	President
2.	Jeffrey Ray Passmore	Chief Financial Officer & Treasurer
3.	Cecil Randolph Wise	Secretary

VICE-PRESIDENTS

Name	Title	Name	Title
Christopher James Kenney	Vice President	Mark Joseph Morrison	Executive Vice President

DIRECTORS OR TRUSTEES

Gregory Paul Birdsall #	Kevin Troy Kasitz	Christopher James Kenney	Mark Joseph Morrison
Jeffrey Ray Passmore	Mark Edward Schwarz	Cecil Randolph Wise	

State of Texas

County of Tarrant ss

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

(Signature)	(Signature)	(Signature)
Kevin T. Kasitz	Jeffrey R. Passmore	Cecil R. Wise
(Printed Name)	(Printed Name)	(Printed Name)
1.	2.	3.
President	Chief Financial Officer & Treasurer	Secretary
(Title)	(Title)	(Title)

Subscribed and sworn to before me this  
9th day of November, 2011

a. Is this an original filing? [ X ] Yes [ ] No  
b. If no: 1. State the amendment number  
2. Date filed  
3. Number of pages attached

ASSETS

	Current Statement Date			4  December 31 Prior Year Net Admitted Assets
	1  Assets	2  Nonadmitted Assets	3  Net Admitted Assets (Cols. 1 - 2)	
1. Bonds	32,919,102		32,919,102	2,999,840
2. Stocks:				
2.1 Preferred stocks				
2.2 Common stocks				
3. Mortgage loans on real estate:				
3.1 First liens				
3.2 Other than first liens				
4. Real estate:				
4.1 Properties occupied by the company (less \$ 0 encumbrances)				
4.2 Properties held for the production of income (less \$ 0 encumbrances)				
4.3 Properties held for sale (less \$ 0 encumbrances)				
5. Cash (\$ 4,698,484), cash equivalents (\$ 546,678), and short-term investments (\$ 100,240)	5,345,402		5,345,402	7,403,677
6. Contract loans (including \$ 0 premium notes)				
7. Derivatives				
8. Other invested assets				
9. Receivables for securities				
10. Securities lending reinvested collateral assets				
11. Aggregate write-ins for invested assets				
12. Subtotals, cash and invested assets (Lines 1 to 11)	38,264,504		38,264,504	10,403,517
13. Title plants less \$ 0 charged off (for Title insurers only)				
14. Investment income due and accrued	341,946		341,946	19,203
15. Premiums and considerations:				
15.1 Uncollected premiums and agents' balances in the course of collection	90,764		90,764	(132)
15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$ 0 earned but unbilled premiums)	5,701,623		5,701,623	
15.3 Accrued retrospective premiums				
16. Reinsurance:				
16.1 Amounts recoverable from reinsurers	1,107,051		1,107,051	
16.2 Funds held by or deposited with reinsured companies				
16.3 Other amounts receivable under reinsurance contracts				
17. Amounts receivable relating to uninsured plans				
18.1 Current federal and foreign income tax recoverable and interest thereon				
18.2 Net deferred tax asset	1,190,800	492,038	698,762	480
19. Guaranty funds receivable or on deposit	4,692		4,692	4,692
20. Electronic data processing equipment and software				
21. Furniture and equipment, including health care delivery assets (\$ 0)				
22. Net adjustment in assets and liabilities due to foreign exchange rates				
23. Receivables from parent, subsidiaries and affiliates				
24. Health care (\$ 0) and other amounts receivable				
25. Aggregate write-ins for other than invested assets				
26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25)	46,701,380	492,038	46,209,342	10,427,760
27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts				
28. Total (Lines 26 and 27)	46,701,380	492,038	46,209,342	10,427,760

DETAILS OF WRITE-IN LINES				
1101.	NONE			
1102.				
1103.				
1198. Summary of remaining write-ins for Line 11 from overflow page				
1199. Totals (Lines 1101 through 1103 plus 1198) (Line 11 above)				
2501.	NONE			
2502.				
2503.				
2598. Summary of remaining write-ins for Line 25 from overflow page				
2599. Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)				

LIABILITIES, SURPLUS AND OTHER FUNDS

	1	2
	Current Statement Date	December 31, Prior Year
1. Losses (current accident year \$ 5,534,448)	16,080,614	13,893,822
2. Reinsurance payable on paid losses and loss adjustment expenses	476	476
3. Loss adjustment expenses	3,996,993	3,178,439
4. Commissions payable, contingent commissions and other similar charges	229,027	
5. Other expenses (excluding taxes, licenses and fees)	30,000	
6. Taxes, licenses and fees (excluding federal and foreign income taxes)	173,035	408,832
7.1. Current federal and foreign income taxes (including \$ 0 on realized capital gains (losses))	236,896	
7.2. Net deferred tax liability		
8. Borrowed money \$ 0 and interest thereon \$ 0		
9. Unearned premiums (after deducting unearned premiums for ceded reinsurance of \$ 7,128,927 and including warranty reserves of \$ 0)	7,421,892	
10. Advance premium		
11. Dividends declared and unpaid:		
11.1. Stockholders		
11.2. Policyholders		
12. Ceded reinsurance premiums payable (net of ceding commissions)	4,557,400	
13. Funds held by company under reinsurance treaties		
14. Amounts withheld or retained by company for account of others		
15. Remittances and items not allocated		
16. Provision for reinsurance		
17. Net adjustments in assets and liabilities due to foreign exchange rates		
18. Drafts outstanding		
19. Payable to parent, subsidiaries and affiliates	234,599	
20. Derivatives		
21. Payable for securities	211,515	
22. Payable for securities lending		
23. Liability for amounts held under uninsured plans		
24. Capital notes \$ 0 and interest thereon \$ 0		
25. Aggregate write-ins for liabilities	(6,618,341)	(17,053,809)
26. Total liabilities excluding protected cell liabilities (Lines 1 through 25)	26,554,106	427,760
27. Protected cell liabilities		
28. Total liabilities (Lines 26 and 27)	26,554,106	427,760
29. Aggregate write-ins for special surplus funds		
30. Common capital stock	2,400,000	2,400,000
31. Preferred capital stock		
32. Aggregate write-ins for other than special surplus funds		
33. Surplus notes		
34. Gross paid in and contributed surplus	18,600,000	7,600,000
35. Unassigned funds (surplus)	(1,344,764)	
36. Less treasury stock, at cost:		
36.1. 0 shares common (value included in Line 30 \$ 0)		
36.2. 0 shares preferred (value included in Line 31 \$ 0)		
37. Surplus as regards policyholders (Lines 29 to 35, less 36)	19,655,236	10,000,000
38. Totals (Page 2, Line 28, Col. 3)	46,209,342	10,427,760

DETAILS OF WRITE-IN LINES		
2501. Miscellaneous liabilities		18,452
2502. Retroactive reinsurance reserves	(6,618,341)	(17,072,261)
2503.		
2598. Summary of remaining write-ins for Line 25 from overflow page		
2599. Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)	(6,618,341)	(17,053,809)
2901.		
2902.		
2903.		
2998. Summary of remaining write-ins for Line 29 from overflow page		
2999. Totals (Lines 2901 through 2903 plus 2998) (Line 29 above)		
3201.		
3202.		
3203.		
3298. Summary of remaining write-ins for Line 32 from overflow page		
3299. Totals (Lines 3201 through 3203 plus 3298) (Line 32 above)		

STATEMENT OF INCOME

	1	2	3
	Current Year To Date	Prior Year To Date	Prior Year Ended December 31
UNDERWRITING INCOME			
1. Premiums earned:			
1.1 Direct (written \$ 16,540,831)	19,059,203	27,237,717	35,495,546
1.2 Assumed (written \$ 23,709,605)	16,287,713	(4)	(4)
1.3 Ceded (written \$ 16,540,831)	19,059,203	27,237,713	35,495,542
1.4 Net (written \$ 23,709,605)	16,287,713		
DEDUCTIONS:			
2. Losses incurred (current accident year \$ 10,654,741):			
2.1 Direct	11,863,034	15,099,944	20,083,814
2.2 Assumed	11,293,690	(36)	34
2.3 Ceded	11,863,034	15,099,908	20,083,848
2.4 Net	11,293,690		
3. Loss adjustment expenses incurred	2,170,674		
4. Other underwriting expenses incurred	5,327,241	(2,619,748)	(2,619,748)
5. Aggregate write-ins for underwriting deductions			
6. Total underwriting deductions (Lines 2 through 5)	18,791,605	(2,619,748)	(2,619,748)
7. Net income of protected cells			
8. Net underwriting gain (loss) (Line 1 minus Line 6 + Line 7)	(2,503,892)	2,619,748	2,619,748
INVESTMENT INCOME			
9. Net investment income earned	450,944	1,225,376	1,383,418
10. Net realized capital gains (losses) less capital gains tax of \$ 0	5,946	2,924,970	3,307,523
11. Net investment gain (loss) (Lines 9 + 10)	456,890	4,150,346	4,690,941
OTHER INCOME			
12. Net gain or (loss) from agents' or premium balances charged off (amount recovered \$ 0 amount charged off \$ 16,634)	(16,634)		
13. Finance and service charges not included in premiums	257,486		
14. Aggregate write-ins for miscellaneous income			
15. Total other income (Lines 12 through 14)	240,852		
16. Net income before dividends to policyholders, after capital gains tax and before all other federal and foreign income taxes (Lines 8 + 11 + 15)	(1,806,150)	6,770,094	7,310,689
17. Dividends to policyholders			
18. Net income, after dividends to policyholders, after capital gains tax and before all other federal and foreign income taxes (Line 16 minus Line 17)	(1,806,150)	6,770,094	7,310,689
19. Federal and foreign income taxes incurred	236,896	(60,051)	157,290
20. Net income (Line 18 minus Line 19) (to Line 22)	(2,043,046)	6,830,145	7,153,399
CAPITAL AND SURPLUS ACCOUNT			
21. Surplus as regards policyholders, December 31 prior year	10,000,000	61,792,157	61,792,157
22. Net income (from Line 20)	(2,043,046)	6,830,145	7,153,399
23. Net transfers (to) from Protected Cell accounts			
24. Change in net unrealized capital gains or (losses) less capital gains tax of \$ 0		(681,841)	(681,840)
25. Change in net unrealized foreign exchange capital gain (loss)			
26. Change in net deferred income tax	943,499	(2,596,916)	(2,338,575)
27. Change in nonadmitted assets	(245,217)	660,896	434,795
28. Change in provision for reinsurance			
29. Change in surplus notes			
30. Surplus (contributed to) withdrawn from protected cells			
31. Cumulative effect of changes in accounting principles			
32. Capital changes:			
32.1 Paid in			
32.2 Transferred from surplus (Stock Dividend)			
32.3 Transferred to surplus			
33. Surplus adjustments:			
33.1 Paid in	11,000,000	(23,207,843)	(35,000,000)
33.2 Transferred to capital (Stock Dividend)			
33.3 Transferred from capital			
34. Net remittances from or (to) Home Office			
35. Dividends to stockholders		(16,792,157)	(21,359,936)
36. Change in treasury stock			
37. Aggregate write-ins for gains and losses in surplus			
38. Change in surplus as regards policyholders (Lines 22 through 37)	9,655,236	(35,787,716)	(51,792,157)
39. Surplus as regards policyholders, as of statement date (Lines 21 plus 38)	19,655,236	26,004,441	10,000,000

DETAILS OF WRITE-IN LINES			
0501.			
0502.			
0503.			
0598. Summary of remaining write-ins for Line 05 from overflow page			
0599. Totals (Lines 0501 through 0503 plus 0598) (Line 05 above)			
1401.			
1402.			
1403.			
1498. Summary of remaining write-ins for Line 14 from overflow page			
1499. Totals (Lines 1401 through 1403 plus 1498) (Line 14 above)			
3701.			
3702.			
3703.			
3798. Summary of remaining write-ins for Line 37 from overflow page			
3799. Totals (Lines 3701 through 3703 plus 3798) (Line 37 above)			

CASH FLOW

	1	2	3
Cash from Operations	Current Year To Date	Prior Year To Date	Prior Year Ended December 31
1. Premiums collected net of reinsurance	28,352,554	7,560,221	(1,021,159)
2. Net investment income	205,768	1,971,572	2,316,311
3. Miscellaneous income	231,341		
4. Total (Lines 1 to 3)	28,789,663	9,531,793	1,295,152
5. Benefit and loss related payments	9,395,395	22,237,665	19,699,793
6. Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts			
7. Commissions, expenses paid and aggregate write-ins for deductions	7,465,174	1,551,382	(1,403,992)
8. Dividends paid to policyholders			
9. Federal and foreign income taxes paid (recovered) net of \$ 0 tax on capital gains (losses)	(245,217)	(63,954)	435,422
10. Total (Lines 5 through 9)	16,615,352	23,725,093	18,731,223
11. Net cash from operations (Line 4 minus Line 10)	12,174,311	(14,193,300)	(17,436,071)
Cash from Investments			
12. Proceeds from investments sold, matured or repaid:			
12.1 Bonds	3,878,522	54,238,765	72,684,734
12.2 Stocks		6,987,920	6,987,920
12.3 Mortgage loans			
12.4 Real estate			
12.5 Other invested assets			
12.6 Net gains (or losses) on cash, cash equivalents and short-term investments			
12.7 Miscellaneous proceeds			
12.8 Total investment proceeds (Lines 12.1 to 12.7)	3,878,522	61,226,685	79,672,654
13. Cost of investments acquired (long-term only):			
13.1 Bonds	33,863,457	2,103,632	2,637,227
13.2 Stocks			
13.3 Mortgage loans			
13.4 Real estate			
13.5 Other invested assets			
13.6 Miscellaneous applications	(211,513)		
13.7 Total investments acquired (Lines 13.1 to 13.6)	33,651,944	2,103,632	2,637,227
14. Net increase (or decrease) in contract loans and premium notes			
15. Net cash from investments (Line 12.8 minus Line 13.7 and Line 14)	(29,773,422)	59,123,053	77,035,427
Cash from Financing and Miscellaneous Sources			
16. Cash provided (applied):			
16.1 Surplus notes, capital notes			
16.2 Capital and paid in surplus, less treasury stock	11,000,000	(23,207,843)	(35,000,000)
16.3 Borrowed funds			
16.4 Net deposits on deposit-type contracts and other insurance liabilities			
16.5 Dividends to stockholders		16,792,157	21,359,936
16.6 Other cash provided (applied)	4,540,836	(2,508,967)	222,730
17. Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)	15,540,836	(42,508,967)	(56,137,206)
RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS			
18. Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)	(2,058,275)	2,420,786	3,462,150
19. Cash, cash equivalents and short-term investments:			
19.1 Beginning of year	7,403,677	3,941,527	3,941,527
19.2 End of period (Line 18 plus Line 19.1)	5,345,402	6,362,313	7,403,677

Note: Supplemental disclosures of cash flow information for non-cash transactions:

20.0001			
20.0002			
20.0003			

## NOTES TO FINANCIAL STATEMENTS

### 1. Significant Accounting Policies

#### A. Accounting Practices

In 1998, the National Association of Insurance Commissions (NAIC) adopted the Codification of Statutory Accounting Principles (the Codification) guidance, which replaced the prior Accounting and Practice Procedures manuals as the NAIC's primary guidance on statutory accounting. The Codification provides guidance where statutory accounting has been silent and changes current statutory accounting in some areas, (e.g. deferred income taxes are recorded). Effective January 1, 2001, the Ohio Department of Insurance (the OHDOI) adopted the NAIC Accounting Practices and Procedures Manual (the Manual). The Manual, previously known as Codification contains Statements of Statutory Accounting Principles (SSAP). The accompanying financial statements have been prepared in conformity with the Manual and accounting practices prescribed or permitted by the OHDOI.

#### B. Use of Estimates

No changes.

#### C. Accounting policies

No changes.

### 2. Accounting Changes and Correction of Errors

Not applicable.

### 3. Business Combinations and Goodwill

Not applicable.

### 4. Discontinued Operations

Not applicable.

### 5. Investments

Not applicable.

### 6. Joint Venture, Partnerships, and Limited Liability Companies

Not applicable.

### 7. Investment Income

No Changes.

### 8. Derivative Instruments

Not applicable.

### 9. Income Taxes

The Company files a consolidated Federal income tax return with HFS (EIN 87-0447375) and its affiliates with the exception of Hallmark County Mutual Insurance Company. Pursuant to a written tax sharing agreement, the Company's provision for income taxes, if any, equals or approximates tax expense or benefit computed on a separate return basis.

The Company has not elected to admit additional DTA's pursuant to SSAP 10R, paragraph e. The current period election does not differ from the prior reporting period.

- A. The net deferred tax asset/(liability) at September 30, 2011 and the change from the prior year are comprised of the following components:

NOTES TO FINANCIAL STATEMENTS

	9/30/2011			12/31/2010			Change
	Ordinary	Capital	Total	Ordinary	Capital	Total	
(1) Total gross deferred tax assets	1,190,800	-	1,190,800	247,502	-	247,502	943,298
Adjusted gross deferred tax assets	1,190,800	-	1,190,800	247,502	-	247,502	943,298
(2) Total gross deferred tax liabilities	-	-	-	-	(201)	(201)	201
(3) Net deferred tax assets/(liabilities)	1,190,800	-	1,190,800	247,502	(201)	247,301	943,499
(4) Total Deferred tax assets nonadmitted	(492,038)	-	(492,038)	(247,022)	201	(246,821)	(245,217)
(5) Net admitted deferred tax assets/ (liabilities)	698,762	-	698,762	480	-	480	698,282

(6) The Company has not elected to admit deferred tax assets pursuant to SSAP10R.

(7) The amount of adjusted gross deferred tax assets under each component of SSAP 10R:

	9/30/11			12/31/10			Change
	Ordinary	Capital	Total	Ordinary	Capital	Total	
Admitted under paragraph 10.a.	698,762	-	698,762	480	-	480	698,282
Paragraph 10.b., lesser of:							
Admitted under paragraph 10.b.i	-	-	-	-	-	-	-
Admitted under paragraph 10.b.ii	783,285	-	783,285	-	-	-	783,285
Admitted under paragraph 10.b. (lesser of b.i. or b.ii)	-	-	-	-	-	-	-
Admitted under paragraph 10.c.	-	-	-	-	-	-	-
Total admitted from the application of paragraph 10.a.-10.c.	698,762	-	698,762	480	-	480	698,282
Admitted under paragraph 10.e.i.	-	-	-	-	-	-	-
Paragraph 10.e.ii., lesser of:							
Admitted under paragraph 10.e.ii.a	-	-	-	-	-	-	-
Admitted under paragraph 10.e.ii.b	-	-	-	-	-	-	-
Admitted under paragraph 10.e.ii. (lesser of e.ii.a or e.ii.b)	-	-	-	-	-	-	-
Admitted under paragraph 10.e.iii.	-	-	-	-	-	-	-
Total admitted from the application of paragraph 10.e.	-	-	-	-	-	-	-
Total admitted adjusted gross deferred tax assets	698,762	-	698,762	480	-	480	698,282

(8) The change in deferred income taxes reported in surplus before consideration of nonadmitted assets is comprised of the following components:

	9/30/11	12/31/10	Change
Net adjusted deferred tax asset (liabilities)	1,190,800	247,301	943,499
Tax-effect of unrealized gains and losses	-	-	-
Net tax effect without unrealized gains and losses	1,190,800	247,301	943,499
Change in deferred income taxes			(943,499)



**NOTES TO FINANCIAL STATEMENTS**

Unrecognized deferred tax liabilities: None

Current income taxes incurred consist of the following major components:

	9/30/11	12/31/10
Current year tax expense (benefit)	236,896	157,290
Investment tax credits	-	-
Benefits of operating loss carry forwards	-	-
Prior year adjustments	-	-
Current income taxes incurred	236,896	157,290

Deferred income tax assets and liabilities consist of the following major components:

	9/30/11			12/31/10			
	Ordinary	Capital	Total	Ordinary	Capital	Total	Change
Deferred tax assets:							
Unearned Premium Reserve	519,532	-	519,532	-	-	-	519,532
Capital loss carryforward	-	-	-	-	-	-	-
Loss Reserve Discounting	423,967	-	423,967	-	-	-	423,967
NOL carryforward	-	-	-	-	-	-	-
Impairments	-	-	-	-	-	-	-
Goodwill	-	-	-	-	-	-	-
Nonadmitted asset	-	-	-	-	-	-	-
Other	247,301	-	247,301	247,502	-	247,502	(201)
Total gross deferred tax assets	1,190,800	-	1,190,800	247,502	-	247,502	943,298
Valuation Allowance Adjustment	-	-	-	-	-	-	-
Total adjusted gross deferred tax assets	1,190,800	-	1,190,800	247,502	-	247,502	943,298
							-
Nonadmitted deferred tax assets	(492,038)	-	(492,038)	(246,821)	-	(246,821)	(245,217)
							-
Admitted deferred tax assets	698,762	-	698,762	681	-	681	698,081
Deferred tax Liabilities:							
Deferred market discount	-	-	-	-	-	-	-
Unrealized <Gains> Losses	-	-	-	-	-	-	-
Other	-	-	-	-	(201)	(201)	201
Total deferred tax liabilities	-	-	-	-	(201)	(201)	201
Net admitted deferred tax asset (liabilities)	698,762	-	698,762	681	(201)	480	698,282

NOTES TO FINANCIAL STATEMENTS

	9/30/11	12/31/10
Current income taxes incurred	236,896	157,290
Changes in deferred income tax (without tax on unrealized gains and losses)	(943,499)	2,391,232
Total income tax reported	(706,603)	2,548,522
Income before taxes	(1,806,150)	7,310,689
Expected income tax expense (benefit) at 35% statutory rate	35% (632,153)	35% 2,558,741
Increase (decrease) in actual tax reported resulting from:		
a. State taxes	-	-
b. Tax-exempt income	(74,451)	(271,595)
c. Change in deferred taxes on nonadmitted assets	-	-
d. DRD	-	(10,628)
e. Other	-	194,289
f. Prior year true-up	-	77,715
Total income tax reported	(706,604)	2,548,522

E. Operating loss carryforward

(1) As of September 30, 2011, there is no operating loss and no tax credit carryforwards for tax purposes.

(2) The amount of Federal income taxes incurred that are available for recoupment in the event of future net losses are:

	Ordinary	Capital	Total
2011	236,896	0	236,896
2010	-	0	-
2009	-	0	-

(3) The aggregate amount of deposits admitted under Section 6603 of the Internal Revenue Code are \$ 0.

F. Consolidated federal income tax return

(1) The Company's federal income tax return is consolidated with all the companies shown in Schedule Y with the exception of Hallmark County Mutual Insurance Company.

(2) The method of allocation between the companies is subject to written agreement. Each company pays a share of the total tax liability determined as if computed separately. Companies that would report a loss are reimbursed by the other companies up to the amount of their tax liabilities computed separately. Intercompany balances are

10. Information Concerning Parent, Subsidiaries and Affiliates

A. Nature of Relationships:

Effective March 8, 2011 the name of the Company changed to Hallmark National Insurance Company from State Auto National Insurance Company.

On August 3, 2011 Hallmark Insurance Company received approval from the Arizona DOI and has made an \$11 million capital contribution to the Company consisting of cash and securities.

B. No changes.

C. No changes.

D. No changes.

E. No changes.

11. Debt

Not applicable.

12. Retirement Plans, Deferred Compensation, Post Employment Benefits and Compensated Absences and Other Post Retirement Benefit Plans

Not applicable.

NOTES TO FINANCIAL STATEMENTS

13. Capital Surplus, Dividend Restrictions and Quasi Reorganizations

- A. No changes.
- B. Dividend Rate of Preferred Stock: Not applicable.
- C. Dividend Restrictions:  
  
No changes.
- D. Dates and Amounts of Dividends Paid:  
  
No changes.
- E. Portion of the Company’s Profits that may be paid as Ordinary Dividends to Stockholders:  
  
No changes.
- F. Restrictions Placed on the Unassigned Funds, Including for Whom the Surplus is Being Held:  
  
Not applicable.
- G. Mutual Surplus Advances: Not applicable.
- H. Company Stock Held for Special Purposes: Not applicable.
- I. Changes in Special Surplus Funds: Not applicable.
- J. Changes in Unassigned Funds:  
  
No changes.
- K. Surplus Notes: Not applicable.
- L. Impact of Restatement Due to Quasi Reorganizations: Not applicable.
- M. Effective Date of Quasi Reorganizations: Not applicable.

14. Contingencies

- A. Contingent Commitments:  
  
No changes.
- B. Guaranty Fund and Other Assessments:  
  
No changes.
- C. Gain Contingencies: Not applicable.
- D. Claims Related Extra Contractual Obligation and Bad Faith Losses Stemming from Lawsuits: Not applicable.
- E. All Other Contingencies:  
  
No changes.

15. Leases

Not applicable.

16. Information about Financial Instruments with Off-Balance Sheet Risk and Financial Instruments with Concentration of Credit Risk

Not applicable.

17. Sales, Transfer and Servicing of Financial Assets and Extinguishment of Liabilities

Not applicable.

18. Gain or Loss to the Reporting Entity from Uninsured A&H Plans and the Underinsured Portion of Partially Insured Plan

NOTES TO FINANCIAL STATEMENTS

Not applicable.

19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

Name and Address of Managing General Agent or Third Party Administrator	FEIN Number	Exclusive Contract	Types of Business Written	Type of Authority Granted	Direct Premiums Written/ Produced by
American Hallmark G.A., Inc. 6500 Pinecrest, Suite 100 Plano, TX 75024	75-2341879	No	Personal and Commercial property/casualty	C,CA,B,P,U	\$ 12,282,698

20. Fair Value Measurement

Not applicable.

21. Other Items

Not applicable.

22. Events Subsequent

Not applicable.

23. Reinsurance

A. No changes.

B. No changes.

C. No changes.

D. No changes.

E. No changes.

F. No changes.

G. No changes.

24. Retrospective Rated Contracts and Contracts Subject to Redetermination

No changes.

25. Changes in Incurred Loss and Adjustment Expenses

Reserves as of December 31, 2010 were \$17.1 million. As of September 30, 2011, \$4.5 million has been paid for claims and claim adjustment expenses attributable to insured events of prior years. Reserves remaining for prior years are now \$13.5 million as a result of re-estimation of unpaid claims and claim adjustment expenses principally on commercial auto liability and general liability lines of insurance. Therefore, there has been a \$0.9 million unfavorable prior-year development since December 31, 2010 to September 30, 2011. The increase is generally the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased, as additional information becomes known regarding individual claims.

NOTES TO FINANCIAL STATEMENTS

26. Intercompany Pooling Arrangements

Effective January 1, 2011, HNIC was added to the Hallmark intercompany pool. The lead company of the pool is American Hallmark Insurance Company of Texas (AHIC). Under the terms of the arrangement, the underwriting risk for all lines of business of the intercompany pool participants are reinsured with AHIC. The pool or net underwriting risk remaining after reinsurance is transacted with third parties by AHIC is then retro ceded to the pool participants based on pool participation percentages. The provision for reinsurance and the write-off of uncollectible reinsurance are reported in the statutory financial statements of AHIC and are not allocated to the other pool participants.

As of July 1, 2011 the names, NAIC company codes and intercompany pooling percentages are as follows:

<u>Pool Participant</u>	<u>NAIC Company Code</u>	<u>Pool Participation%</u>
American Hallmark Insurance Company of Texas	43494	32.5
Hallmark Insurance Company	34037	28.4
Hallmark Specialty Insurance Company	26808	27.6
Hallmark National Insurance Company	19530	11.5

All of the above pool companies are party to reinsurance agreements with non-affiliated reinsurers covering business subject to the pooling agreement and have contractual rights of direct recovery from the non-affiliated reinsurers under the terms of such reinsurance agreements.

27. Structured Settlements

Not applicable.

28. Health Care Receivables

Not applicable.

29. Participating Policies

Not applicable.

30. Premium Deficiency Reserves

Not applicable.

31. High Deductibles

Not applicable.

32. Discounting of Liabilities for Unpaid Losses or Unpaid Loss Adjustment Expenses

Not applicable.

33. Asbestos/Environmental Reserves

Not applicable.

34. Subscriber Savings Accounts

Not applicable.

35. Multiple Peril Crop Insurance

Not applicable.

36. Financial Guaranty Insurance

Not applicable.

GENERAL INTERROGATORIES

PART 1 – COMMON INTERROGATORIES

GENERAL

1.1 Did the reporting entity experience any material transactions requiring the filing of Disclosure of Material Transactions with the State of Domicile, as required by the Model Act?

Yes [ ] No [ X ]

1.2 If yes, has the report been filed with the domiciliary state?

Yes [ ] No [ ]

2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?

Yes [ ] No [ X ]

2.2 If yes, date of change:

3. Have there been any substantial changes in the organizational chart since the prior quarter end?  
If yes, complete the Schedule Y – Part 1 – organizational chart.

Yes [ ] No [ X ]

4.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement?

Yes [ ] No [ X ]

4.2 If yes, provide the name of entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.

1 Name of Entity	2 NAIC Company Code	3 State of Domicile

5. If the reporting entity is subject to a management agreement, including third-party administrator(s), managing general agent(s), attorney-in-fact, or similar agreement, have there been any significant changes regarding the terms of the agreement or principals involved?  
If yes, attach an explanation.

Yes [ ] No [ X ] N/A [ ]

6.1 State as of what date the latest financial examination of the reporting entity was made or is being made.

12/31/2008

6.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released.

12/31/2008

6.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date).

03/01/2010

6.4 By what department or departments?  
Ohio Department of Insurance

6.5 Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with Departments?

Yes [ X ] No [ ] N/A [ ]

6.6 Have all of the recommendations within the latest financial examination report been complied with?

Yes [ X ] No [ ] N/A [ ]

7.1 Has this reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?

Yes [ ] No [ X ]

7.2 If yes, give full information

8.1 Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board?

Yes [ ] No [ X ]

GENERAL INTERROGATORIES

8.2 If response to 8.1 is yes, please identify the name of the bank holding company.

.....  
.....  
.....

8.3 Is the company affiliated with one or more banks, thrifts or securities firms? Yes [ ] No [ X ]

8.4 If response to 8.3 is yes, please provide below the names and location (city and state of the main office) of any affiliates regulated by a federal regulatory services agency [i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Office of Thrift Supervision (OTS), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC)] and identify the affiliate's primary federal regulator.

1 Affiliate Name	2 Location (City, State)	3 FRB	4 OCC	5 OTS	6 FDIC	7 SEC
..... .....	..... .....	.....	.....	.....	.....	.....

9.1 Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards?  
(a) Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships;  
(b) Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity;  
(c) Compliance with applicable governmental laws, rules, and regulations;  
(d) The prompt internal reporting of violations to an appropriate person or persons identified in the code; and  
(e) Accountability for adherence to the code.

Yes [ X ] No [ ]

9.11 If the response to 9.1 is No, please explain:

.....  
.....  
.....

9.2 Has the code of ethics for senior managers been amended? Yes [ ] No [ X ]

9.21 If the response to 9.2 is Yes, provide information related to amendment(s).

.....  
.....  
.....

9.3 Have any provisions of the code of ethics been waived for any of the specified officers? Yes [ ] No [ X ]

9.31 If the response to 9.3 is Yes, provide the nature of any waiver(s).

.....  
.....  
.....

FINANCIAL

10.1 Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement? Yes [ ] No [ X ]

10.2 If yes, indicate any amounts receivable from parent included in the Page 2 amount: \$ \_\_\_\_\_

INVESTMENT

11.1 Were any of the stocks, bonds, or other assets of the reporting entity loaned, placed under option agreement, or otherwise made available for use by another person? (Exclude securities under securities lending agreements.) Yes [ ] No [ X ]

11.2 If yes, give full and complete information relating thereto:

.....  
.....  
.....

12. Amount of real estate and mortgages held in other invested assets in Schedule BA: \$ \_\_\_\_\_

GENERAL INTERROGATORIES

13. Amount of real estate and mortgages held in short-term investments: \$ \_\_\_\_\_

14.1 Does the reporting entity have any investments in parent, subsidiaries and affiliates? Yes [ ] No [X]

14.2 If yes, please complete the following:

	1	2
	Prior Year-End Book/Adjusted Carrying Value	Current Quarter Book/Adjusted Carrying Value
14.21 Bonds	\$ _____	\$ _____
14.22 Preferred Stock	\$ _____	\$ _____
14.23 Common Stock	\$ _____	\$ _____
14.24 Short-Term Investments	\$ _____	\$ _____
14.25 Mortgage Loans on Real Estate	\$ _____	\$ _____
14.26 All Other	\$ _____	\$ _____
14.27 Total Investment in Parent, Subsidiaries and Affiliates (Subtotal Lines 14.21 to 14.26)	\$ _____	\$ _____
14.28 Total Investment in Parent included in Lines 14.21 to 14.26 above	\$ _____	\$ _____

15.1 Has the reporting entity entered into any hedging transactions reported on Schedule DB? Yes [ ] No [X]

15.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? Yes [ ] No [ ]  
If no, attach a description with this statement.

16. Excluding items in Schedule E - Part 3 - Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section 3, III Conducting Examinations, F – Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook? Yes [X] No [ ]

16.1 For all agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

1	2
Name of Custodian(s)	Custodian Address
JP Morgan	1111 Polaris Pkwy, Suite 3J, OH1-0634, Columbus, Ohio 43240

16.2 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

1	2	3
Name(s)	Location(s)	Complete Explanation(s)

16.3 Have there been any changes, including name changes, in the custodian(s) identified in 16.1 during the current quarter? Yes [ ] No [X]

16.4 If yes, give full and complete information relating thereto:

1	2	3	4
Old Custodian	New Custodian	Date of Change	Reason



GENERAL INTERROGATORIES

16.5 Identify all investment advisors, broker/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

1 Central Registration Depository	2  Name(s)	3  Address
.....	.....	.....
.....	.....	.....

17.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Securities Valuation Office been followed?

Yes [X] No [ ]

17.2 If no, list exceptions:

.....  
.....  
.....

GENERAL INTERROGATORIES

PART 2 - PROPERTY & CASUALTY INTERROGATORIES

1. If the reporting entity is a member of a pooling arrangement, did the agreement or the reporting entity's participation change? Yes [ X ] No [ ] N/A [ ]

If yes, attach an explanation.

2. Has the reporting entity reinsured any risk with any other reporting entity and agreed to release such entity from liability, in whole or in part, from any loss that may occur on the risk, or portion thereof, reinsured? Yes [ ] No [ X ]

If yes, attach an explanation.

3.1 Have any of the reporting entity's primary reinsurance contracts been canceled? Yes [ ] No [ X ]

3.2 If yes, give full and complete information thereto:

.....

.....

.....

.....

4.1 Are any of the liabilities for unpaid losses and loss adjustment expenses other than certain workers' compensation tabular reserves (see Annual Statement Instructions pertaining to disclosure of discounting for definition of "tabular reserves") discounted at a rate of interest greater than zero? Yes [ ] No [ X ]

4.2 If yes, complete the following schedule:

1	2	3	TOTAL DISCOUNT				DISCOUNT TAKEN DURING PERIOD			
			4	5	6	7	8	9	10	11
Line of Business	Maximum Interest	Discount Rate	Unpaid Losses	Unpaid LAE	IBNR	TOTAL	Unpaid Losses	Unpaid LAE	IBNR	TOTAL
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
TOTAL			.....	.....	.....	.....	.....	.....	.....	.....

5. Operating Percentages:

5.1. A&H loss percent \_\_\_\_\_ %

5.2. A&H cost containment percent \_\_\_\_\_ %

5.3. A&H expense percent excluding cost containment expenses \_\_\_\_\_ %

6.1 Do you act as a custodian for health savings accounts? Yes [ ] No [ X ]

6.2 If yes, please provide the amount of custodial funds held as of the reporting date. \$ \_\_\_\_\_

6.3 Do you act as an administrator for health savings accounts? Yes [ ] No [ X ]

6.4 If yes, please provide the balance of the funds administered as of the reporting date. \$ \_\_\_\_\_



SCHEDULE T - EXHIBIT OF PREMIUMS WRITTEN  
Current Year To Date - Allocated by States and Territories

		1	Direct Premiums Written		Direct Losses Paid (Deducting Salvage)		Direct Losses Unpaid	
			2	3	4	5	6	7
States, Etc.		Active Status	Current Year to Date	Prior Year to Date	Current Year to Date	Prior Year to Date	Current Year to Date	Prior Year to Date
1. Alabama	AL	L	300,539	667,153	264,759	421,747	261,033	321,537
2. Alaska	AK	N						
3. Arizona	AZ	L	287,429	477,515	390,341	365,080	128,565	263,251
4. Arkansas	AR	L	419,080	889,457	338,064	764,231	410,892	496,292
5. California	CA	N						
6. Colorado	CO	L	479,234	1,033,034	415,117	448,830	380,286	304,109
7. Connecticut	CT	N						
8. Delaware	DE	N						
9. District of Columbia	DC	N						
10. Florida	FL	L			23,315	5,168	11,686	68,565
11. Georgia	GA	L	234,152	409,630	147,199	142,669	134,089	196,662
12. Hawaii	HI	N						
13. Idaho	ID	N						
14. Illinois	IL	L	250,417	466,634	163,287	263,894	292,234	350,514
15. Indiana	IN	L	374,372	813,793	292,538	406,237	311,585	347,863
16. Iowa	IA	L	148,433	261,477	95,104	118,164	41,534	73,161
17. Kansas	KS	L	421,962	890,518	266,377	768,339	170,262	300,191
18. Kentucky	KY	L	4,610,355	4,309,896	2,604,605	2,890,280	2,449,546	2,401,323
19. Louisiana	LA	N						
20. Maine	ME	N						
21. Maryland	MD	L	2,638,546	2,332,158	1,688,070	1,635,828	1,509,575	1,408,169
22. Massachusetts	MA	N						
23. Michigan	MI	N						
24. Minnesota	MN	L	259,838	437,193	276,250	509,920	245,818	404,020
25. Mississippi	MS	L	574,094	1,420,267	534,182	605,386	163,697	453,514
26. Missouri	MO	L	260,120	561,251	440,527	329,478	505,111	231,738
27. Montana	MT	N						
28. Nebraska	NE	N						
29. Nevada	NV	N						
30. New Hampshire	NH	N						
31. New Jersey	NJ	N						
32. New Mexico	NM	N						
33. New York	NY	N						
34. North Carolina	NC	L						
35. North Dakota	ND	L						
36. Ohio	OH	L	818,089	1,994,935	1,056,457	1,623,704	852,037	1,344,082
37. Oklahoma	OK	L						
38. Oregon	OR	N						
39. Pennsylvania	PA	L	284,580	824,160	368,228	527,884	392,691	570,690
40. Rhode Island	RI	N						
41. South Carolina	SC	L	293,554	742,242	356,143	602,818	199,407	614,987
42. South Dakota	SD	L						
43. Tennessee	TN	L	1,894,740	4,188,016	1,830,953	2,445,288	1,607,269	1,713,116
44. Texas	TX	N						
45. Utah	UT	L	589,992	1,430,298	701,524	690,070	439,651	492,482
46. Vermont	VT	N						
47. Virginia	VA	N						
48. Washington	WA	N						
49. West Virginia	WV	L	1,245,106	3,134,583	1,168,835	1,410,384	1,206,153	1,432,401
50. Wisconsin	WI	L	156,199	522,203	413,400	441,173	209,217	593,090
51. Wyoming	WY	N						
52. American Samoa	AS	N						
53. Guam	GU	N						
54. Puerto Rico	PR	N						
55. U.S. Virgin Islands	VI	N						
56. Northern Mariana Islands	MP	N						
57. Canada	CN	N						
58. Aggregate Other Alien	OT	X X X						
59. Totals		(a) 26	16,540,831	27,806,413	13,835,275	17,416,572	11,922,338	14,381,757

DETAILS OF WRITE-INS							
5801.		X X X	NONE				
5802.		X X X					
5803.		X X X					
5898.	Summary of remaining write-ins for Line 58 from overflow page	X X X					
5899.	Totals (Lines 5801 through 5803 plus 5898) (Line 58 above)	X X X					

(L) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG: (R) Registered - Non-domiciled RRGs: (Q) Qualified - Qualified or Accredited Reinsurer:  
(E) Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state: (N) None of the above - Not allowed to write business in the state.  
(a) Insert the number of L responses except for Canada and Other Alien.

**SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP****PART 1 - ORGANIZATIONAL CHART**

Newcastle Partners, L.P., Mark E. Schwarz, General Partner 40.7%	Texas	
... Hallmark Financial Services, Inc.	Nevada	87-0447375
... .. ACO Holdings, Inc. (Inactive Co)	Texas	45-8544756
... .. American Hallmark G.A., Inc.	Texas	75-2341879
... .. Hallmark Claim Services, Inc.	Texas	75-1693596
... .. Hallmark Finance Corporation	Texas	75-2339280
... .. Aerospace Holdings, LLC	Texas	20-0785668
... .. Aerospace Claims Management Group	Texas	75-2853986
... .. Aerospace Flight (Inactive Co)	Texas	75-2925120
... .. Aerospace Insurance Managers, Inc.	Texas	52-2099239
... .. Aerospace Special Risk, Inc.	Texas	20-0786154
... .. Mannequin PCC Ltd. Cell A-22*	Guernsey	N/A
... .. Heath XS, LLC 80%	New Jersey	02-0557327
... .. Hardscrabble Data Solutions, LLC 80%	New Jersey	01-0756829
... .. CITON Agency, Inc. 49%	Florida	26-2010050
... .. American Hallmark Ins. Co. of TX. (43494)*	Texas	75-1817901
... .. Hallmark Specialty Ins. Co. (26808)*	Oklahoma	74-2378996
... .. CYR Insurance Management Company	Texas	75-1661749
... .. Hallmark County Mutual Insurance Company (29408)*	Texas	74-0814987
... .. TBIC Holding Corporation, Inc.	Texas	41-2130851
... .. Texas Builders Insurance Company (27170)*	Texas	74-2439728
... .. TBIC Risk Management, Inc.	Texas	37-1417618
... .. Effective Claims Management, Inc.	Texas	75-2825542
... .. American Hallmark Insurance Services, Inc	Texas	75-2652618
... .. TGA Insurance Managers Inc.	Texas	74-2228153
... .. TGA Special Risk	Texas	74-2774138
... .. Pan American Acceptance Corporation	Texas	74-1683629
... .. Hallmark Insurance Company	Arizona	47-0718164
... .. Hallmark National Insurance Company (f/k/a State Auto National Insurance Company) (19530)*	Ohio	31-1334827

*Notes:*

\* Denotes affiliated insurer. Unless otherwise stated, subsidiaries listed above are 100% owned by respective parent

PART 1 – LOSS EXPERIENCE

Lines of Business	Current Year to Date			4 Prior Year to Date Direct Loss Percentage
	1 Direct Premiums Earned	2 Direct Losses Incurred	3 Direct Loss Percentage	
1. Fire				
2. Allied lines				
3. Farmowners multiple peril				
4. Homeowners multiple peril				
5. Commercial multiple peril				
6. Mortgage guaranty				
8. Ocean marine				
9. Inland marine				
10. Financial guaranty				
11.1 Medical professional liability-occurrence				
11.2 Medical professional liability-claims made				
12. Earthquake				
13. Group accident and health				
14. Credit accident and health				
15. Other accident and health				
16. Workers' compensation				
17.1 Other liability-occurrence				
17.2 Other liability-claims made				
17.3 Excess Workers' Compensation				
18.1 Products liability-occurrence				
18.2 Products liability-claims made				
19.1, 19.2 Private passenger auto liability	14,988,146	9,640,952	64.3	56.1
19.3, 19.4 Commercial auto liability				
21. Auto physical damage	4,071,057	2,222,082	54.6	53.4
22. Aircraft (all perils)				
23. Fidelity				
24. Surety				
26. Burglary and theft				
27. Boiler and machinery				
28. Credit				
29. International				
30. Warranty				
31. Reinsurance-Nonproportional Assumed Property	XXX	XXX	XXX	XXX
32. Reinsurance-Nonproportional Assumed Liability	XXX	XXX	XXX	XXX
33. Reinsurance-Nonproportional Assumed Financial Lines	XXX	XXX	XXX	XXX
34. Aggregate write-ins for other lines of business				
35. TOTALS	19,059,203	11,863,034	62.2	55.4

DETAILS OF WRITE-INS				
3401.	NONE			
3402.				
3403.				
3498. Summary of remaining write-ins for Line 34 from overflow page				
3499. Totals (Lines 3401 through 3403 plus 3498) (Line 34)				

PART 2 – DIRECT PREMIUMS WRITTEN

	1 Current Quarter	2 Current Year to Date	3 Prior Year Year to Date
1. Fire			
2. Allied lines			
3. Farmowners multiple peril			
4. Homeowners multiple peril			
5. Commercial multiple peril			
6. Mortgage guaranty			
8. Ocean marine			
9. Inland marine			
10. Financial guaranty			
11.1 Medical professional liability-occurrence			
11.2 Medical professional liability-claims made			
12. Earthquake			
13. Group accident and health			
14. Credit accident and health			
15. Other accident and health			
16. Workers' compensation			
17.1 Other liability-occurrence			
17.2 Other liability-claims made			
17.3 Excess Workers' Compensation			
18.1 Products liability-occurrence			
18.2 Products liability-claims made			
19.1, 19.2 Private passenger auto liability	4,888,161	13,282,550	21,614,956
19.3, 19.4 Commercial auto liability			
21. Auto physical damage	998,272	3,258,281	6,191,455
22. Aircraft (all perils)			
23. Fidelity			
24. Surety			
26. Burglary and theft			
27. Boiler and machinery			
28. Credit			
29. International			
30. Warranty			
31. Reinsurance-Nonproportional Assumed Property	XXX	XXX	XXX
32. Reinsurance-Nonproportional Assumed Liability	XXX	XXX	XXX
33. Reinsurance-Nonproportional Assumed Financial Lines	XXX	XXX	XXX
34. Aggregate write-ins for other lines of business			
35. TOTALS	5,886,433	16,540,831	27,806,411

DETAILS OF WRITE-INS			
3401.	NONE		
3402.			
3403.			
3498. Summary of remaining write-ins for Line 34 from overflow page			
3499. Totals (Lines 3401 through 3403 plus 3498) (Line 34)			

PART 3 (000 omitted)

LOSS AND LOSS ADJUSTMENT EXPENSE RESERVES SCHEDULE

	1	2	3	4	5	6	7	8	9	10	11	12	13
Years in Which Losses Occurred	Prior Year-End Known Case Loss and LAE Reserves	Prior Year-End IBNR Loss and LAE Reserves	Total Prior Year-End Loss and LAE Reserves (Cols. 1 + 2)	2011 Loss and LAE Payments on Claims Reported as of Prior Year-End	2011 Loss and LAE Payments on Claims Unreported as of Prior Year-End	Total 2011 Loss and LAE Payments (Cols 4 + 5)	Q.S. Date Known Case Loss and LAE Reserves on Claims Reported and Open as of Prior Year-End	Q.S. Date Known Case Loss and LAE Reserves on Claims Reported or Reopened Subsequent to Prior Year-End	Q.S. Date IBNR Loss & LAE Reserves	Total Q.S. Loss and LAE Reserves (Cols 7 + 8 + 9)	Prior Year-End Known Case Loss and LAE Reserves Developed (Savings)/Deficiency (Cols. 4 + 7 - 1)	Prior Year-End IBNR Loss and LAE Reserves Developed (Savings)/Deficiency (Cols. 5 + 8 + 9 - 2)	Prior Year-End Total Loss and LAE Reserve Developed (Savings)/Deficiency (Cols. 11 + 12)
1. 2008 + prior	3,151	216	3,367	(2,177)	1,895	(282)	664	265	2,652	3,581	(4,664)	4,596	(68)
2. 2009	3,171	378	3,549	(1,777)	2,181	404	804	199	2,157	3,160	(4,144)	4,159	15
3. Subtotals 2009 + prior	6,322	594	6,916	(3,954)	4,076	122	1,468	464	4,809	6,741	(8,808)	8,755	(53)
4. 2010	8,247	1,909	10,156	(3,003)	7,413	4,410	1,700	297	4,776	6,773	(9,550)	10,577	1,027
5. Subtotals 2010 + prior	14,569	2,503	17,072	(6,957)	11,489	4,532	3,168	761	9,585	13,514	(18,358)	19,332	974
6. 2011	X X X	X X X	X X X	X X X	5,927	5,927	X X X	4,268	2,296	6,564	X X X	X X X	X X X
7. Totals	14,569	2,503	17,072	(6,957)	17,416	10,459	3,168	5,029	11,881	20,078	(18,358)	19,332	974

8. Prior Year-End Surplus As

Regards Policyholders 10,000

Col. 11, Line 7  
As % of Col. 1,  
Line 7

Col. 12, Line 7  
As % of Col. 2,  
Line 7

Col. 13, Line 7  
As % of Col. 3,  
Line 7

1. -126.007 2. 772.353 3. 5.705

Col. 13, Line 7  
Line 8

4. 9.740

SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

The following supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of NO to the specific interrogatory will be accepted in lieu of filing a “NONE” report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

	Response
1. Will the Trusteed Surplus Statement be filed with the state of domicile and the NAIC with this statement?	NO
2. Will Supplement A to Schedule T (Medical Professional Liability Supplement) be filed with this statement?	NO
3. Will the Medicare Part D Coverage Supplement be filed with the state of domicile and the NAIC with this statement?	NO
4. Will the Director and Officer Supplement be filed with the state of domicile and the NAIC with this statement?	NO

Explanation:

Not applicable.

Not applicable.

Not applicable.

Not applicable.

Bar Code:





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**OVERFLOW PAGE FOR WRITE-INS**

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SCHEDULE A - VERIFICATION  
Real Estate

	1 Year To Date	2 Prior Year Ended December 31
1. Book/adjusted carrying value, December 31 of prior year		
2. Cost of acquired:		
2.1 Actual cost at time of acquisition		
2.2 Additional investment made after acquisition		
3. Current year change in encumbrances		
4. Total gain (loss) on disposals		
5. Deduct amounts received on disposals		
6. Total foreign exchange change in book/adjusted carrying value		
7. Deduct current year's other than temporary impairment recognized		
8. Deduct current year's depreciation		
9. Book/adjusted carrying value at the end of current period (Lines 1 + 2 + 3 + 4 - 5 + 6 - 7 - 8)		
10. Deduct total nonadmitted amounts		
11. Statement value at end of current period (Line 9 minus Line 10)		

SCHEDULE B - VERIFICATION  
Mortgage Loans

	1 Year To Date	2 Prior Year Ended December 31
1. Book value/recorded investment excluding accrued interest, December 31 of prior year		
2. Cost of acquired:		
2.1 Actual cost at time of acquisition		
2.2 Additional investment made after acquisition		
3. Capitalized deferred interest and other		
4. Accrual of discount		
5. Unrealized valuation increase (decrease)		
6. Total gain (loss) on disposals		
7. Deduct amounts received on disposals		
8. Deduct amortization of premium and mortgage interest points and commitment fees		
9. Total foreign exchange change in book value/recorded investment excluding accrued interest		
10. Deduct current year's other than temporary impairment recognized		
11. Book value/recorded investment excluding accrued interest at end of current period (Lines 1 + 2 + 3 + 4 + 5 + 6 - 7 - 8 + 9 - 10)		
12. Total valuation allowance		
13. Subtotal (Line 11 plus Line 12)		
14. Deduct total nonadmitted amounts		
15. Statement value at end of current period (Line 13 minus Line 14)		

SCHEDULE BA - VERIFICATION  
Other Long-Term Invested Assets

	1 Year To Date	2 Prior Year Ended December 31
1. Book/adjusted carrying value, December 31 of prior year		
2. Cost of acquired:		
2.1 Actual cost at time of acquisition		
2.2 Additional investment made after acquisition		
3. Capitalized deferred interest and other		
4. Accrual of discount		
5. Unrealized valuation increase (decrease)		
6. Total gain (loss) on disposals		
7. Deduct amounts received on disposals		
8. Deduct amortization of premium and depreciation		
9. Total foreign exchange change in book/adjusted carrying value		
10. Deduct current year's other than temporary impairment recognized		
11. Book/adjusted carrying value at end of current period (Lines 1 + 2 + 3 + 4 + 5 + 6 - 7 - 8 + 9 - 10)		
12. Deduct total nonadmitted amounts		
13. Statement value at end of current period (Line 11 minus Line 12)		

SCHEDULE D - VERIFICATION  
Bonds and Stocks

	1 Year To Date	2 Prior Year Ended December 31
1. Book/adjusted carrying value of bonds and stocks, December 31 of prior year	2,999,840	77,502,361
2. Cost of bonds and stocks acquired	33,863,457	2,637,227
3. Accrual of discount	8,459	92,407
4. Unrealized valuation increase (decrease)		(1,048,986)
5. Total gain (loss) on disposals	5,946	3,727,325
6. Deduct consideration for bonds and stocks disposed of	3,878,522	79,672,651
7. Deduct amortization of premium	80,079	237,843
8. Total foreign exchange change in book/adjusted carrying value		
9. Deduct current year's other than temporary impairment recognized		
10. Book/adjusted carrying value at end of current period (Lines 1 + 2 + 3 + 4 + 5 - 6 - 7 + 8 - 9)	32,919,101	2,999,840
11. Deduct total nonadmitted amounts		
12. Statement value at end of current period (Line 10 minus Line 11)	32,919,101	2,999,840

SCHEDULE D - PART 1B

Showing the Acquisitions, Dispositions and Non-Trading Activity  
During the Current Quarter for all Bonds and Preferred Stock by Rating Class

	1 Book/Adjusted Carrying Value Beginning of Current Quarter	2 Acquisitions During Current Quarter	3 Dispositions During Current Quarter	4 Non-Trading Activity During Current Quarter	5 Book/Adjusted Carrying Value End of First Quarter	6 Book/Adjusted Carrying Value End of Second Quarter	7 Book/Adjusted Carrying Value End of Third Quarter	8 Book/Adjusted Carrying Value December 31 Prior Year
BONDS								
1. Class 1 (a)	20,531,795	7,381,550	3,032,575	(1,706,204)	8,646,191	20,531,795	23,174,566	10,403,517
2. Class 2 (a)	3,280,640	4,894,189		1,669,949		3,280,640	9,844,778	
3. Class 3 (a)								
4. Class 4 (a)								
5. Class 5 (a)								
6. Class 6 (a)								
7. Total Bonds	23,812,435	12,275,739	3,032,575	(36,255)	8,646,191	23,812,435	33,019,344	10,403,517
PREFERRED STOCK								
8. Class 1								
9. Class 2								
10. Class 3								
11. Class 4								
12. Class 5								
13. Class 6								
14. Total Preferred Stock								
15. Total Bonds & Preferred Stock	23,812,435	12,275,739	3,032,575	(36,255)	8,646,191	23,812,435	33,019,344	10,403,517

(a) Book/Adjusted Carrying Value column for the end of the current reporting period includes the following amount of non-rated, short-term and cash-equivalent bonds by NAIC designation:

NAIC 1 \$ 100,240; NAIC 2 \$ 0; NAIC 3 \$ 0; NAIC 4 \$ 0; NAIC 5 \$ 0; NAIC 6 \$ 0

SCHEDULE DA - PART 1  
Short-Term Investments

	1	2	3	4	5
	Book/Adjusted Carrying Value	Par Value	Actual Cost	Interest Collected Year To Date	Paid for Accrued Interest Year To Date
9199999	100,240	X X X	100,253		

SCHEDULE DA - VERIFICATION  
Short-Term Investments

	1	2
	Year To Date	Prior Year Ended December 31
1. Book/adjusted carrying value, December 31 of prior year	7,403,677	3,905,357
2. Cost of short-term investments acquired	100,253	61,189,879
3. Accrual of discount		
4. Unrealized valuation increase (decrease)		
5. Total gain (loss) on disposals		
6. Deduct consideration received on disposals	7,403,677	57,691,559
7. Deduct amortization of premium	13	
8. Total foreign exchange change in book/adjusted carrying value		
9. Deduct current year's other than temporary impairment recognized		
10. Book/adjusted carrying value at end of current period (Lines 1 + 2 + 3 + 4 + 5 - 6 - 7 + 8 - 9)	100,240	7,403,677
11. Deduct total nonadmitted amounts		
12. Statement value at end of current period (Line 10 minus Line 11)	100,240	7,403,677

**NONE      Schedule DB - Part A and B Verification**

**NONE      Schedule DB - Part C - Section 1**

**NONE      Schedule DB - Part C - Section 2**

**NONE      Schedule DB - Verification**



SCHEDULE E - VERIFICATION

(Cash Equivalents)

	1	2
	Year To Date	Prior Year Ended December 31
1. Book/adjusted carrying value, December 31 of prior year		
2. Cost of cash equivalents acquired	546,678	
3. Accrual of discount		
4. Unrealized valuation increase (decrease)		
5. Total gain (loss) on disposals		
6. Deduct consideration received on disposals		
7. Deduct amortization of premium		
8. Total foreign exchange change in book/adjusted carrying value		
9. Deduct current year's other than temporary impairment recognized		
10. Book/adjusted carrying value at end of current period (Lines 1 + 2 + 3 + 4 + 5 - 6 - 7 + 8 - 9)	546,678	
11. Deduct total nonadmitted amounts		
12. Statement value at end of current period (Line 10 minus Line 11)	546,678	

**NONE      Schedule A - Part 2 and 3**

**NONE      Schedule B - Part 2 and 3**

**NONE      Schedule BA - Part 2 and 3**

SCHEDULE D - PART 3

Show All Long-Term Bonds and Stock Acquired During the Current Quarter

1 CUSIP Ident- ification	2  Description	3  Foreign	4  Date Acquired	5  Name of Vendor	6  Number of Shares of Stock	7  Actual Cost	8  Par Value	9  Paid for Accrued Interest and Dividends	10  NAIC Designation or Market Indicator (a)
576527-CM-5	Matagorda Cnty TX GO CM5		09/14/2011	Crews & Associates		111,261	110,000.00		1FE
1799999	U.S. Total Bonds States, Territories and Possessions				X X X	111,261	110,000.00		X X X
010604-AZ-9	Alabama St Port Auth REV		09/26/2011	Crews & Associates		255,542	240,000.00	5,933	2FE
219672-EJ-7	Corona CA CTFS EJ7		07/12/2011	Maplewood Investment Advi		103,045	100,000.00	1,861	2FE
219672-EQ-1	Corona CA CTFS EQ1		07/12/2011	Maplewood Investment Advi		51,105	55,000.00	1,024	2FE
219681-AT-0	Corona CA Wtr & Pwr CTFS		08/17/2011	Maplewood Investment Advi		637,000	650,000.00	15,438	2FE
249181-K4-9	Denver CO Arpt Rev Ser D		08/04/2011	No Broker used		801,225	800,000.00		1FE
251131-CH-9	Detroit MI Convntn REV		07/18/2011	Maplewood Investment Advi		124,088	145,000.00		1FE
341589-JA-8	Florida Hsg Univ Cent REV		08/08/2011	Maplewood Investment Advi		204,160	200,000.00	3,763	2FE
391811-AN-6	Greater Greenspoint TX REV		08/09/2011	Maplewood Investment Advi		178,875	175,000.00	3,835	1FE
432308-VD-3	Hillsborough Cnty FL Arpt REV SerA		07/13/2011	Crews & Associates		271,323	250,000.00	3,901	1FE
59333N-AS-2	Miami Dade Cnty FL Spl Obl		08/11/2011	Maplewood Investment Advi		176,622	200,000.00		2FE
677525-PQ-4	Ohio St Air Qlty Cincin G&E Rev A1		08/04/2011	No Broker used		1,000,000	1,000,000.00		1FE
677525-TW-7	Ohio St Air Qual Dev REV		08/04/2011	No Broker used		982,806	1,000,000.00		2FE
686087-EZ-6	Oregon St Hsg & Cmty Svc Rev Ser G		08/04/2011	No Broker used		425,000	425,000.00		1FE
76911F-RB-2	Riverside Cnty CA Sp Tax		07/13/2011	Maplewood Investment Advi		516,275	500,000.00	7,611	1FE
793309-HR-9	St Petersburg FL Health Facs Rev		08/04/2011	No Broker used		925,000	925,000.00		1FE
876652-BH-0	Tatum Ranch AZ Cmnty Facs GO		08/04/2011	No Broker used		509,052	500,000.00		2FE
92812U-JK-5	Virginia St Hsg Dev		08/04/2011	No Broker used		937,062	940,000.00		1FE
3199999	U.S. Total Bonds Special Revenue and Special Assessment and all Non-Guaranteed Obligations				X X X	8,098,180	8,105,000.00	43,366	X X X
412824-AB-0	Harleysville Group Inc		08/04/2011	No Broker used		997,256	1,000,000.00		2FE
452308-AH-2	Illinois Tool Wks Inc Nt		08/04/2011	No Broker used		999,549	1,000,000.00		1FE
574599-AX-4	Masco Corp		08/04/2011	No Broker used		977,601	1,000,000.00		2FE
92344S-AK-6	Verizon Wireless Cap LLC Note		08/04/2011	No Broker used		991,640	1,000,000.00		1FE
3899999	Total Bonds Industrial and Miscellaneous (Unaffiliated)				X X X	3,966,046	4,000,000.00		X X X
8399997	Total Bonds Part 3				X X X	12,175,487	12,215,000.00	43,366	X X X
8399998	Summary Item from Part 5 for Bonds				X X X	X X X	X X X	X X X	X X X
8399999	Total Bonds				X X X	12,175,487	12,215,000.00	43,366	X X X
9999999	Totals				X X X	12,175,487	X X X	43,366	X X X

(a) For all common stock bearing the NAIC market indicator 'U' provide: the number of such issues 0

## SCHEDULE D - PART 4

Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of During the Current Quarter

[illegible]

(a) For all common stock bearing the NAIC market indicator 'U' provide: the number of such issues 0

**NONE      Schedule DB - Part A - Section 1**

**NONE      Schedule DB - Part B - Section 1**



**NONE      Schedule DB - Part D**

**NONE      Schedule DL - Part 1**

**NONE      Schedule DL - Part 2**



## SCHEDULE E - PART 2 - CASH EQUIVALENTS

Show Investments Owned End of Current Quarter

[illegible]