# ANNUAL STATEMENT

Including Supplements

OF THE

## ORDER SONS OF ITALY IN AMERICA

## GRAND LODGE OF OHIO

of CLEVELAND

in the state of OHIO

TO THE

Insurance Department

OF THE

STATE OF OHIO

FOR THE YEAR ENDED
December 31, 2002

FRATERNAL

2002

FRATERNAL ORDERS - ASSOCIATION EDITION

56359200220100100

# ANNUAL STATEMENT

**For the Year Ended December 31, 2002**

OF THE CONDITION AND AFFAIRS OF THE

**Grand Lodge of Ohio, Order Sons of Italy of America**

**NAIC Group Code** 0000 (Current Period) 0000 (Prior Period) **NAIC Society Code** 56359 **Employer's ID Number** 34-0541270

**Organized under the Laws of** Ohio **, State of Domicile or Port of Entry** Ohio

**Country of Domicile** United States of America

**Incorporated:** August 31, 1934 **Commenced Business:** December 1, 1940

**Statutory Home Office:** 10900 Pearl Road Unit C-3 Cleveland, OH 44136

**Main Administrative Office:** 10900 Pearl Road Unit C-3 Cleveland, OH 44136 440-878-9309

**Mail Address:** 10900 Pearl Road Unit C-3 Cleveland, OH 44136

**Primary Location of Books and Records:** 10900 Pearl Road Unit C-3 Cleveland, OH 44136 440-878-9309

**Internet Website Address:** N/A

**Statement Contact:** Annette Scardilli 440-878-9309

440-878-9308

(E-Mail Address) (Fax Number)

**Policyowner Relations Contact:** 10900 Pearl Road Unit C-3 Cleveland, OH 44136 440-878-9309

## OFFICERS

**President** Richard Marrapese 272-40-3868

**Secretary** James Togliatti 294-30-0917

**Treasurer** Pearl Giambrone 289-07-6248

**Actuary** Bruce & Bruce Company

### Vice-Presidents

Robert Eusanio 296-14-6792

### DIRECTORS OR TRUSTEES

Donald Ferrante 288-48-0668 Trustee

Ann Ray 297-24-9755 Trustee

Dan Titi 279-24-5479 Trustee

Timothy Komara 294-78-2038 Rec Secy

State of Ohio
County of Cuyahoga ss

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively.

| (Signature) | (Signature) | (Signature) |
|---|---|---|
| Richard Marrapese 272-40-3868 | James Togliatti 294-30-0917 | Pearl Giambrone 289-07-6248 |
| (Printed Name) President | (Printed Name) Secretary | (Printed Name) Treasurer |

Subscribed and sworn to before me this

_____ day of _____ , 2003

a. Is this an original filing? YES [ X ] NO [ ]

b. If no: 1. State the amendment number

2. Date filed

3. Number of pages attached

# ASSETS

| | Current Year | | | Prior Year |
|---|---|---|---|---|
| | 1<br>Assets | 2<br>Nonadmitted Assets | 3<br>Net Admitted Assets (Cols 1 - 2) | 4<br>Net Admitted Assets |
| 1. Bonds | 792,194 | | 792,194 | 904,946 |
| 2. Stocks: | | | | |
| 2.1 Preferred stocks (Schedule D, Part 2, Section 1) | | | | |
| 2.2 Common stocks (Schedule D, Part 2, Section 2) | 324,344 | | 324,344 | 279,159 |
| 3. Mortgage loans on real estate (Schedule B, Part 1): | | | | |
| 3.1 First liens | | | | |
| 3.2 Other than first liens | | | | |
| 4. Real estate (Schedule A): | | | | |
| 4.1 Properties occupied by the society (less $ 0 encumbrances) | | | | |
| 4.2 Properties held for the production of income (less $ 0 encumbrances) | | | | |
| 4.3 Properties held for sale (less $ 0 encumbrances) | | | | |
| 5. Certificate loans and liens | 2,988 | | 2,988 | 2,364 |
| 6. Cash ($ 66,654 , Schedule E, Part 1) and short-term investments ($ 0 Schedule DA, Part 2) | 66,654 | | 66,654 | 21,817 |
| 7. Other invested assets (Schedule BA, Part 1) | | | | |
| 8. Receivable for securities | | | | |
| 9. Aggregate write-ins for invested assets | | | | |
| 10. Subtotals, cash and invested assets (Lines 1 to 9) | 1,186,180 | | 1,186,180 | 1,208,286 |
| 11. Reinsurance ceded: | | | | |
| 11.1 Amounts recoverable from reinsurers (Schedule S, Part 2) | | | | |
| 11.2 Commissions and expense allowances due | | | | |
| 11.3 Experience rating and other refunds due | | | | |
| 11.4 Other amounts receivable under reinsurance contracts | | | | |
| 12. Electronic data processing equipment and software | | | | |
| 13. Premiums actually collected by subordinate lodges not yet remitted to home office (excluding $ 0 loading) | 4,346 | | 4,346 | 148 |
| 14. Life insurance premiums and annuity considerations deferred and uncollected on in force business (less premiums on reinsurance ceded and less $ 0 loading) | | | | |
| 15. Accident and health premiums due and unpaid | | | | |
| 16. Investment income due and accrued | 6,615 | | 6,615 | 7,305 |
| 17. Net adjustment in assets and liabilities due to foreign exchange rates | | | | |
| 18. Receivable from subsidiaries and affiliates | | | | |
| 19. Amounts due from agents | | | | |
| 20. Other assets nonadmitted (Exhibit 9) | | | | |
| 21. Aggregate write-ins for other than invested assets | 2,549 | 2,549 | | |
| 22. Total assets excluding Separate Accounts business (Lines 10 to 21) | 1,199,690 | 2,549 | 1,197,141 | 1,215,739 |
| 23. From Separate Accounts statement | | | | |
| 24. Total (Lines 22 and 23) | 1,199,690 | 2,549 | 1,197,141 | 1,215,739 |

| DETAILS OF WRITE-INS | | | | |
|---|---|---|---|---|
| 0901. IMR | | | | |
| 0902. | | | | |
| 0903. | | | | |
| 0998. Summary of remaining write-ins for Line 9 from overflow page | | | | |
| 0999. Totals (Lines 0901 thru 0903 + 0998) (Line 9 above) | | | | |
| 2101. DEPOSIT - RENT & INSURANCE | 1,049 | 1,049 | | |
| 2102. RECEIVABLE - SONS OF ITALY FOUNDATION | 1,500 | 1,500 | | |
| 2103. | | | | |
| 2198. Summary of remaining write-ins for Line 21 from overflow page | | | | |
| 2199. Totals (Lines 2101 thru 2103 + 2198) (Line 21 above) | 2,549 | 2,549 | | |

| LIABILITIES, SURPLUS AND OTHER FUNDS | 1<br>Current Year | 2<br>Prior Year |
|---|---|---|
| 1. Aggregate reserve for life contracts (Exhibit 5, Line 9999999) (including $ 0 Modco Reserve) | 582,000 | 585,159 |
| 2. Aggregate reserve for accident and health contracts (Exhibit 6, Line 16, Col. 1) (including $ 0 Modco Reserve) | | |
| 3. Liability for deposit-type contracts (Exhibit 7, Line 14, Column 1) (including $ 0 Modco Reserve) | 26,623 | 26,039 |
| 4. Contract claims: | | |
| 4.1 Life (Exhibit 11, Part 1, Line 4.4, Column 1 less Column 5) | 13,877 | 12,300 |
| 4.2 Accident and health (Exhibit 8, Part 1, Line 4.4, Column 5) | | |
| 5. Refunds due and unpaid (Exhibit 4, Line 10) | | |
| 6. Provisions for refunds payable in following calendar year-estimated amounts: | | |
| 6.1 Apportioned for payment to 2002 | 5,200 | 5,660 |
| 6.2 Not yet apportioned | | |
| 7. Premiums and annuity considerations for life and accident and health contracts received in advance less $ 0 discount; including $ 0 accident and health premiums (Exhibit 1, Part 1, Column 1, sum of Lines 4 and 14) | | |
| 8. Contract liabilities not included elsewhere: | | |
| 8.1 Surrender values on canceled contracts | | |
| 8.2 Other amounts payable on reinsurance including $ 0 assumed and $ 0 ceded | | |
| 8.3 Interest maintenance reserve (IMR) (Page 32, Line 6) | 12,917 | |
| 9. Commissions to fieldworkers due or accrued - life and annuity contracts $ 0 ; accident and health $ 0 and deposit-type contracts funds $ 0 | | |
| 10. Commissions and expense allowances payable on reinsurance assumed | | |
| 11. General expenses due or accrued (Exhibit 2, Line 12, Col. 6) | 22,263 | 13,553 |
| 12. Transfers to Separate Accounts due or accrued (net) (Including $ 0 accrued for expense allowances recognized in reserves) | | |
| 13. Taxes, licenses and fees due or accrued (Exhibit 3, Line 8, Col. 6) | 406 | 349 |
| 14. Unearned investment income | | |
| 15. Amounts withheld or retained by Society as agent or trustee | 553 | 503 |
| 16. Amounts held for fieldworkers' account, including $ 0 fieldworkers' credit balances | | |
| 17. Remittances and items not allocated | | |
| 18. Net adjustment in assets and liabilities due to foreign exchange rates | | |
| 19. Liability for benefits for employees and fieldworkers if not included above | | |
| 20. Borrowed money $ 0 and interest thereon $ 0 | | |
| 21. Miscellaneous liabilities: | | |
| 21.1 Asset valuation reserve (Page 33, Line 13, Col. 7) | 76,755 | 83,749 |
| 21.2 Reinsurance in unauthorized companies | | |
| 21.3 Funds held under reinsurance treaties with unauthorized reinsurers | | |
| 21.4 Payable to subsidiaries and affiliates | | |
| 21.5 Drafts outstanding | | |
| 21.6 Funds held under coinsurance | | |
| 21.7 Payable for securities | | |
| 22. Aggregate write-ins for liabilities | | |
| 23. Total liabilities excluding Separate Accounts business (Lines 1 to 22) | 740,594 | 727,312 |
| 24. From Separate Accounts statement | | |
| 25. Total liabilities (Lines 23 to 24) | 740,594 | 727,312 |
| 26. Aggregate write-ins for other than liabilities and surplus funds | | |
| 27. Surplus notes | | |
| 28. Aggregate write-ins for surplus funds | | |
| 29. Unassigned funds | 456,547 | 488,426 |
| 30. Total (Lines 26 through 29)(Page 4, Line 47)(Including $ 0 in Separate Accounts statement) | 456,547 | 488,426 |
| 31. TOTALS (Lines 25 + 30) (Page 2, Line 24, Col. 3) | 1,197,141 | 1,215,738 |

| DETAILS OF WRITE-INS | | |
|---|---|---|
| 2201. | | |
| 2202. | | |
| 2203. | | |
| 2298. Summary of remaining write-ins for Line 22 from overflow page | | |
| 2299. Totals (Lines 2201 through 2203 plus 2298) (Line 22 above) | | |
| 2601. | | |
| 2602. | | |
| 2603. | | |
| 2698. Summary of remaining write-ins for Line 26 from overflow page | | |
| 2699. Totals (Lines 2601 through 2603 plus 2698) (Line 26 above) | | |
| 2801. | | |
| 2802. | | |
| 2803. | | |
| 2898. Summary of remaining write-ins for Line 28 from overflow page | | |
| 2899. Totals (Lines 2801 through 2803 plus 2898) (Line 28 above) | | |

## SUMMARY OF OPERATIONS
### (EXCLUDING UNREALIZED CAPITAL GAINS AND LOSSES)

| | | 1<br>Current Year | 2<br>Prior Year |
|---|---|---|---|
| 1. | Premiums and annuity considerations for life and accident and health policies and contracts (Exhibit 1, Part 1, Line 20.4, Col. 1) | 69,556 | 69,268 |
| 2. | Considerations for supplementary contracts with life contingencies | | |
| 3. | Net investment income (Exhibit of Net Investment Income, Line 17) | 48,726 | 56,298 |
| 4. | Amortization of Interest Maintenance Reserve (IMR) (Page 32, Line 5) | 288 | (856) |
| 5. | Separate Accounts net gain from operations excluding unrealized gains or losses | | |
| 6. | Commissions and expense allowances on reinsurance ceded (Exhibit 1, Part 2, Line 26.1, Col. 1) | | |
| 7. | Reserve adjustments on reinsurance ceded | | |
| 8. | Miscellaneous Income: | | |
| | 8.1 Income from fees associated with investment management, administration and contract guarantees from Separate Accounts | | |
| | 8.2 Charges and fees for deposit-type contracts | | |
| | 8.3 Aggregate write-ins for miscellaneous income | 2,182 | 3,748 |
| 9. | Totals (Lines 1 to 8.3) | 120,752 | 128,458 |
| 10. | Death benefits | 21,122 | 37,875 |
| 11. | Matured endowments | 2,000 | 8,000 |
| 12. | Annuity and old age benefits | 1,070 | |
| 13. | Disability, accident and health benefits, including premiums waived $ 68 | 68 | 68 |
| 14. | Surrender benefits and withdrawals for life contracts | 2,611 | 2,721 |
| 15. | Interest and adjustments on contract or deposit-type contract funds | 1,482 | 1,502 |
| 16. | Payments on supplementary contracts with life contingencies | | |
| 17. | Increase in aggregate reserve for life and accident and health contracts | (3,159) | (815) |
| 18. | Totals (Lines 10 to 17) | 25,194 | 49,351 |
| 19. | Commissions on premiums, annuity considerations and deposit-type contract funds (direct business only) (Exhibit 1, Part 2, Line 31, Column 1 less Column 5) | | |
| 20. | Commissions and expense allowances on reinsurance assumed (Exhibit 1, Part 2, Line 26.2 Col. 1 less Col. 5) | | |
| 21. | General insurance expenses and fraternal expenses (Exhibit 2, Line 10, Cols. 1, 2, 3 and 5) | 118,537 | 114,127 |
| 22. | Insurance taxes, licenses and fees (Exhibit 3, Line 6, Cols. 1, 2, 3 and 5) | 1,797 | 1,701 |
| 23. | Increase in loading on deferred and uncollected premiums | | |
| 24. | Net transfers to or (from) Separate Accounts | | |
| 25. | Aggregate write-ins for deductions | | |
| 26. | Totals (Lines 18 to 25) | 145,528 | 165,179 |
| 27. | Net gain from operations before refunds to members (Line 9 minus Line 26) | (24,776) | (36,721) |
| 28. | Refunds to members (Exhibit 4, Line 17, Cols. 1 + 2) | 3,804 | 5,055 |
| 29. | Net gain from operations after refunds to members and before realized capital gains (losses)(Line 27 minus Line 28) | (28,580) | (41,776) |
| 30. | Net realized capital gains (losses)(excluding $ 0 transferred to the IMR) | 3,337 | 9,233 |
| 31. | Net income (Lines 29 + 30) | (25,243) | (32,543) |

### SURPLUS ACCOUNT

| | | | |
|---|---|---|---|
| 32. | Surplus December 31, prior year (Page 3, Line 30, Col. 2) | 488,427 | 526,327 |
| 33. | Net income from operations (Line 31) | (25,243) | (32,543) |
| 34. | Change in net unrealized capital gains (losses) | (13,284) | 1,514 |
| 35. | Change in net unrealized foreign exchange capital gain (loss) | | |
| 36. | Change in nonadmitted assets and related items (Exhibit 9, Line 6, Col. 3) | (338) | (1,100) |
| 37. | Change in liability for reinsurance in unauthorized companies | | |
| 38. | Change in reserve on account of change in valuation basis, (increase) or decrease (Exhibit 5A, Line 9999999, Col. 4) | | |
| 39. | Change in asset valuation reserve (Page 31, Lines 2 through 7, Line 11 plus Lines 14 & 15, Column 7) | 6,994 | (5,785) |
| 40. | Surplus (contributed to) withdrawn from Separate Accounts during period | | |
| 41. | Other changes in surplus in Separate Accounts statement | | |
| 42. | Change in surplus notes | | |
| 43. | Cumulative effect of changes in accounting principles | | |
| 44. | Change in surplus as a result of reinsurance | | |
| 45. | Aggregate write-ins for gains and losses in surplus | (9) | 13 |
| 46. | Net change in surplus for the year (Lines 33 through 45) | (31,880) | (37,901) |
| 47. | Surplus December 31, current year (Lines 32 + 46)(Page 3, Line 30) | 456,547 | 488,426 |

| DETAILS OF WRITE-INS | | |
|---|---|---|
| 08.301. | | |
| 08.302. Fraternal Fund raiser income (net) & donations | 2,182 | 3,748 |
| 08.303. | | |
| 08.398. Summary of remaining write-ins for Line 8.3 from overflow page | | |
| 08.399. Totals (Lines 08.301 through 08.303 plus 08.398) (Line 8.3 above) | 2,182 | 3,748 |
| 2501. Paymnts & incrses on rsrve for contrcts w/o life contngncies & refnd accum. | | |
| 2502. | | |
| 2503. | | |
| 2598. Summary of remaining write-ins for Line 25 from overflow page | | |
| 2599. Totals (Lines 2501 through 2503 plus 2598) (Line 25 above) | | |
| 4501. ROUNDING | (9) | 13 |
| 4502. | | |
| 4503. | | |
| 4598. Summary of remaining write-ins for Line 45 from overflow page | | |
| 4599. Totals (Lines 4501 through 4503 plus 4598) (Line 45 above) | (9) | 13 |

# CASH FLOW

| Cash from Operations | 1 Current Year | 2 Prior Year |
|---|---|---|
| 1. Premiums and annuity considerations for life and accident and health policies and contracts | 65,359 | 70,930 |
| 2. Charges and fees for deposit-type contracts | | |
| 3. Considerations for supplementary contracts with life contingencies | | |
| 4. Net investment income | 52,874 | 53,930 |
| 5. Commissions and expense allowances on reinsurance ceded | | |
| 6. Fees associated with investment management, administration and contract guarantees from Separate Accounts | | |
| 7. Aggregate write-ins for miscellaneous income | 2,182 | 3,748 |
| 8. TOTAL (Lines 1 to 7) | 120,415 | 128,608 |
| 9. Death benefits | 19,614 | 35,894 |
| 10. Matured endowments | 2,000 | 8,000 |
| 11. Annuity and old age benefits | 1,070 | |
| 12. Disability, accident and health benefits | | |
| 13. Surrender benefits and withdrawals for life contracts | 2,611 | 2,721 |
| 14. Interest and adjustment on contract or deposit-type contract funds | 1,482 | 1,502 |
| 15. Payments on supplementary contracts with life contingencies | | |
| 16. TOTAL (Lines 9 to 15) | 26,777 | 48,117 |
| 17. Commissions on premiums, annuity considerations and deposit-type contract funds | | |
| 18. Commissions and expense allowances on reinsurance assumed | | |
| 19. General insurance expenses and fraternal expenses | 109,826 | 116,255 |
| 20. Insurance taxes, licenses and fees, excluding federal income taxes | 1,740 | 1,602 |
| 21. Net transfers to or (from) Separate Accounts | | |
| 22. Aggregate write-ins for deductions | | 87 |
| 23. Refunds to members paid | 4,264 | 4,623 |
| 24. TOTAL (Lines 16 to 23) | 142,607 | 170,684 |
| 25. Net cash from operations (Line 8 minus Line 24) | (22,193) | (42,076) |
| **Cash from Investments** | | |
| 26. Proceeds from investments sold, matured or repaid: | | |
| 26.1 Bonds | 818,128 | 1,223,747 |
| 26.2 Stocks | 36,015 | 61,563 |
| 26.3 Mortgage loans | | |
| 26.4 Real estate | | |
| 26.5 Other invested assets | | |
| 26.6 Net gains or (losses) on cash and short-term investments | | |
| 26.7 Miscellaneous proceeds | | |
| 26.8 TOTAL (Lines 26.1 to 26.7) | 854,143 | 1,285,310 |
| 27. Cost of investments acquired (long-term only): | | |
| 27.1 Bonds | 693,444 | 1,163,266 |
| 27.2 Stocks | 93,341 | 88,022 |
| 27.3 Mortgage loans | | |
| 27.4 Real estate | | |
| 27.5 Other invested assets | | |
| 27.6 Miscellaneous applications | | |
| 27.7 Total investments acquired (Lines 27.1 to 27.6) | 786,785 | 1,251,288 |
| 28. Net increase (or decrease) in certificate loans and liens | 624 | 70 |
| 29. Net cash from investments (Line 26.8 minus Line 27.7 minus Line 28) | 66,734 | 33,952 |
| **Cash from Financing and Miscellaneous Sources** | | |
| 30. Cash provided: | | |
| 30.1 Surplus notes, capital and surplus paid in | | |
| 30.2 Borrowed money $ 0 less amounts repaid $ 0 | | |
| 30.3 Deposit on deposit-type contract funds and other liabilities without life or disability contingencies | 3,379 | 10,181 |
| 30.4 Other cash provided | 1,194 | 632 |
| 30.5 Total (Lines 30.1 to 30.4) | 4,574 | 10,813 |
| 31. Cash applied: | | |
| 31.1 Interest on indebtedness | | |
| 31.2 Withdrawals on deposit-type contract funds and other liabilities without life or disability contingencies | 4,278 | 9,642 |
| 31.3 Other applications (net) | | |
| 31.4 Total (Lines 31.1 and 31.3) | 4,278 | 9,642 |
| 32. Net cash from financing and miscellaneous sources (Line 30.5 minus Line 31.4) | 296 | 1,171 |
| **RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS** | | |
| 33. Net change in cash and short-term investments (Line 25, plus Line 29, plus Line 32) | 44,837 | (6,953) |
| 34. Cash and short-term investments: | | |
| 34.1 Beginning of year | 21,817 | 28,770 |
| 34.2 End of year (Line 33 plus Line 34.1) | 66,654 | 21,817 |

| DETAILS OF WRITE-INS | | |
|---|---|---|
| 0701. | | |
| 0702. Fraternal fund raiser income (net) & donations | 2,182 | 3,748 |
| 0703. | | |
| 0798. Summary of remaining write-ins for Line 7 from overflow page | | |
| 0799. Totals (Lines 0701 thru 0703 plus 0798)(Line 7 above) | 2,182 | 3,748 |
| 2201. Decrease in ledger liabilities | | 87 |
| 2202. Refnd accumulations disbursed | | |
| 2203. | | |
| 2298. Summary of remaining write-ins for Line 22 from overflow page | | |
| 2299. Totals (Lines 2201 thru 2203 plus 2298)(Line 22 above) | | 87 |

# ANALYSIS OF OPERATIONS BY LINES OF BUSINESS
## (GAIN AND LOSS EXHIBIT) (EXCLUDING CAPITAL GAINS AND LOSSES)

| | 1 | Insurance | | | | | | 8 | 9 |
|---|---|---|---|---|---|---|---|---|---|
| | | 2 | 3 | 4 | 5 | 6 | 7 | | |
| | Total | Life Insurance | Individual Annuities | Supplementary Contracts | Accident and Health | Aggregate of All Other Lines of Business | Total (Columns 2 through 6) | Fraternal | Expense |
| 1. Premiums and annuity considerations for life and accident and health contracts | 69,557 | 10,051 | | | | | 10,051 | 59,506 | |
| 2. Considerations for supplementary contracts with life contingencies | | | | | | | | | |
| 3. Net investment income | 48,726 | 48,644 | | | | | 48,644 | 82 | |
| 4. Amortization of Interest Maintenance Reserve (IMR) | 288 | 288 | | | | | 288 | | |
| 5. Separate Accounts net gain from operations excluding unrealized gains or losses | | | | | | | | | |
| 6. Commissions and expense allowances on reinsurance ceded | | | | | | | | | |
| 7. Reserve adjustments on reinsurance ceded | | | | | | | | | |
| 8. Miscellaneous income: | | | | | | | | | |
| 8.1 Fees associated with income from investment management, administration and contract guarantees from Separate Accounts | | | | | | | | | |
| 8.2 Charges and fees for deposit-type contracts | | | | | | | | | |
| 8.3 Aggregate write-ins for miscellaneous income | 2,182 | | | | | | | 2,182 | |
| 9. Totals (Lines 1 to 8.3) | 120,753 | 58,983 | | | | | 58,983 | 61,770 | |
| 10. Death benefits | 21,122 | 21,122 | | | | | 21,122 | | |
| 11. Matured endowments | 2,000 | 2,000 | | | | | 2,000 | | |
| 12. Annuity and old age benefits | 1,070 | | 1,070 | | | | 1,070 | | |
| 13. Disability, accident and health benefits, including premiums waived $ 0 | 68 | 68 | | | | | 68 | | |
| 14. Surrender benefits and withdrawals for life contracts | 2,611 | 2,611 | | | | | 2,611 | | |
| 15. Interest and adjustments on contract or deposit-type contract funds | 1,482 | 1,482 | | | | | 1,482 | | |
| 16. Payments on supplementary contracts with life contingencies | | | | | | | | | |
| 17. Increase in aggregate reserve for life and accident and health contracts | (3,159) | (8,152) | 4,993 | | | | (3,159) | | |
| 18. Totals (Lines 10 to 17) | 25,194 | 19,131 | 6,063 | | | | 25,194 | | |
| 19. Commissions on premiums and annuity considerations and deposit-type contract funds (direct business only) | | | | | | | | | |
| 20. Commissions and expense allowances on reinsurance assumed | | | | | | | | | |
| 21. General insurance expenses and fraternal expenses | 118,537 | 62,221 | | | | | 62,221 | 56,316 | |
| 22. Insurance taxes, licenses and fees | 1,797 | 1,603 | | | | | 1,603 | 194 | |
| 23. Increase in loading on deferred and uncollected premiums | | | | | | | | | |
| 24. Net transfers to or (from) Separate Accounts | | | | | | | | | |
| 25. Aggregate write-ins for deductions | | | | | | | | | |
| 26. Totals (Lines 18 to 25) | 145,528 | 82,955 | 6,063 | | | | 89,018 | 56,510 | |
| 27. Net gain from operations before refunds to members (Line 9 minus Line 26) | (24,775) | (23,972) | (6,063) | | | | (30,035) | 5,260 | |
| 28. Refunds to members | 3,804 | 3,804 | | | | | 3,804 | | |
| 29. Net gain from operations after refunds to members and before realized capital gains or (losses) (Line 27 minus Line 28) | (28,579) | (27,776) | (6,063) | | | | (33,839) | 5,260 | |

| DETAILS OF WRITE-INS | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| 08.301. Fraternal Fund Raisers | 2,182 | | | | | | | 2,182 | |
| 08.302. | | | | | | | | | |
| 08.303. | | | | | | | | | |
| 08.398. Summary of remaining write-ins for Line 8.3 from overflow page | | | | | | | | | |
| 08.399. Totals (Lines 08.301 through 08.303 plus 08.398) (Line 8.3 above) | 2,182 | | | | | | | 2,182 | |
| 2501. | | | | | | | | | |
| 2502. | | | | | | | | | |
| 2503. | | | | | | | | | |
| 2598. Summary of remaining write-ins for Line 25 from overflow page | | | | | | | | | |
| 2599. Totals (Lines 2501 through 2503 plus 2598) (Line 25 above) | | | | | | | | | |

# ANALYSIS OF INCREASE IN RESERVES DURING THE YEAR

| | 1<br>Total | 2<br>Life Insurance | 3<br>Annuities | 4<br>Supplementary Contracts |
|---|---|---|---|---|
| **Involving Life or Disability Contingencies (Reserves)** | | | | |
| (Net of Reinsurance Ceded) | | | | |
| 1. Reserve December 31, prior year | 585,159 | 518,152 | 67,007 | |
| 2. Tabular net premiums or considerations | 53,150 | 53,150 | | |
| 3. Present value of disability claims incurred | | | | X X X |
| 4. Tabular interest | 24,364 | 20,423 | 3,941 | |
| 5. Tabular less actual reserve released | 122 | | 122 | |
| 6. Increase in reserve on account of change in valuation basis | | | | |
| 7. Other increases (net) | 2,000 | | 2,000 | |
| 8. Totals (Lines 1 to 7) | 664,795 | 591,725 | 73,070 | |
| 9. Tabular cost | 69,728 | 69,728 | | X X X |
| 10. Reserves released by death | 7,386 | 7,386 | X X X | X X X |
| 11. Reserves released by other terminations (net) | 4,611 | 4,611 | | |
| 12. Annuity, supplementary contract and disability payments involving life contingencies | 1,070 | | 1,070 | |
| 13. Net transfers to or (from) Separate Accounts | | | | |
| 14. Total deductions (Lines 9 to 13) | 82,795 | 81,725 | 1,070 | |
| 15. Reserve December 31, current year | 582,000 | 510,000 | 72,000 | |

# EXHIBIT OF NET INVESTMENT INCOME

| | | 1<br>Collected<br>During Year | 2<br>Earned<br>During Year |
|---|---|---|---|
| 1. | U.S. Government bonds | (a) 55,767 | 55,021 |
| 1.1 | Bonds exempt from U.S. tax | (a) | |
| 1.2 | Other bonds (unaffiliated) | (a) | |
| 1.3 | Bonds of affiliates | (a) | |
| 2.1 | Preferred stocks (unaffiliated) | (b) | |
| 2.11 | Preferred stocks of affiliates | (b) | |
| 2.2 | Common stocks (unaffiliated) | 2,831 | 2,831 |
| 2.21 | Common stocks of affiliates | | |
| 3. | Mortgage loans | (c) | |
| 4. | Real estate | (d) | |
| 5. | Contract loans | 148 | 148 |
| 6. | Cash/short-term investments | (e) 82 | 138 |
| 7. | Derivative instruments | (f) | |
| 8. | Other invested assets | | |
| 9. | Aggregate write-ins for investment income | | |
| 10. | Total gross investment income | 58,828 | 58,138 |
| 11. | Investment expenses | | (g) 9,412 |
| 12. | Investment taxes, licenses and fees, excluding federal income taxes | | (g) |
| 13. | Interest expense | | (h) |
| 14. | Depreciation on real estate and other invested assets | | (i) |
| 15. | Aggregate write-ins for deductions from investment income | | |
| 16. | Total deductions (Lines 11 through 15) | | 9,412 |
| 17. | Net investment income - (Line 10 minus Line 16) | | 48,726 |

| DETAILS OF WRITE-INS | | |
|---|---|---|
| 0901. | | |
| 0902. | | |
| 0903. | | |
| 0998. Summary of remaining write-ins for Line 9 from overflow page | | |
| 0999. Totals (Lines 0901 through 0903) plus 0998 (Line 9, above) | | |
| 1501. | | |
| 1502. | | |
| 1503. | | |
| 1598. Summary of remaining write-ins for Line 15 from overflow page | | |
| 1599. Totals (Lines 1501 through 1503) plus 1598 (Line 15, above) | | |

(a) Includes $ 2,337 accrual of discount less $ 5,795 amortization of premium and less $ 6,163 paid for accrued interest on purchases.
(b) Includes $ 0 accrual of discount less $ 0 amortization of premium and less $ 0 paid for accrued dividends on purchases.
(c) Includes $ 0 accrual of discount less $ 0 amortization of premium and less $ 0 paid for accrued interest on purchases.
(d) Includes $ 0 for company's occupancy of its own buildings; and excludes $ 0 interest on encumbrances.
(e) Includes $ 0 accrual of discount less $ 0 amortization of premium and less $ 0 paid for accrued interest on purchases.
(f) Includes $ 0 accrual of discount less $ 0 amortization of premium.
(g) Includes $ 0 investment expenses and $ 0 investment taxes, licenses and fees, excluding federal income taxes, attributable to segregated and Separate Accounts.
(h) Includes $ 0 interest on surplus notes and $ 0 interest on capital notes.
(i) Includes $ 0 depreciation on real estate and $ 0 depreciation on other invested assets.

# EXHIBIT OF CAPITAL GAINS (LOSSES)

| | | 1<br>Realized Gain (Loss) On Sales or Maturity | 2<br>Other Realized Adjustments | 3<br>Increases (Decreases) by Adjustment | 4<br>Net Gain (Loss) from Change in Difference Between Basis Book/Adjusted Carrying and Admitted Values | 5<br>Total |
|---|---|---|---|---|---|---|
| 1. | U.S. Government bonds | 15,390 | | | | 15,390 |
| 1.1 | Bonds exempt from U.S. tax | | | | | |
| 1.2 | Other bonds (unaffiliated) | | | | | |
| 1.3 | Bonds of affiliates | | | | | |
| 2.1 | Preferred stocks (unaffiliated) | | | | | |
| 2.11 | Preferred stocks of affiliates | | | | | |
| 2.2 | Common stocks (unaffiliated) | 3,337 | | | (15,467) | (12,130) |
| 2.21 | Common stocks of affiliates | | | | | |
| 3. | Mortgage loans | | | | | |
| 4. | Real estate | | | | | |
| 5. | Contract loans | | | | | |
| 6. | Cash/short-term investments | | | | | |
| 7. | Derivative instruments | | | | | |
| 8. | Other invested assets | | | | | |
| 9. | Aggregate write-ins for capital gains (losses) | | | | 2,183 | 2,183 |
| 10. | Total capital gains (losses) | 18,727 | | | (13,284) | 5,443 |

| DETAILS OF WRITE-INS | | | | | | |
|---|---|---|---|---|---|---|
| 0901. IMR | | | | | 2,183 | 2,183 |
| 0902. | | | | | | |
| 0903. | | | | | | |
| 0998. Summary of remaining write-ins for Line 9 from overflow page | | | | | | |
| 0999. Totals (Lines 0901 through 0903) plus 0998 (Line 9, above) | | | | | 2,183 | 2,183 |

# EXHIBIT 1 - PART 1 - PREMIUMS AND ANNUITY CONSIDERATIONS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|---|---|---|---|---|---|---|---|---|
| | | | Insurance | | | | | |
| | Total | Life Insurance | Individual Annuities | Accident and Health | Aggregate of All Other Lines of Business | Total (Columns 2 through 5) | Fraternal | Expense |
| **FIRST YEAR (other than single)** | | | | | | | | |
| 1. Uncollected | | | | | | | | |
| 2. Deferred and accrued | | | | | | | | |
| 3. Deferred, accrued and uncollected: | | | | | | | | |
| 3.1 Direct | | | | | | | | |
| 3.2 Reinsurance assumed | | | | | | | | |
| 3.3 Reinsurance ceded | | | | | | | | |
| 3.4 Net (Line 1 + Line 2) | | | | | | | | |
| 4. Advance | | | | | | | | |
| 5. Line 3.4 - Line 4 | | | | | | | | |
| 6. Collected during year: | | | | | | | | |
| 6.1 Direct | | | | | | | | |
| 6.2 Reinsurance assumed | | | | | | | | |
| 6.3 Reinsurance ceded | | | | | | | | |
| 6.4 Net | | | | | | | | |
| 7. Line 5 + Line 6.4 | | | | | | | | |
| 8. Prior year (uncollected + deferred and accrued - advance) | | | | | | | | |
| 9. First year premiums and considerations: | | | | | | | | |
| 9.1 Direct | | | | | | | | |
| 9.2 Reinsurance assumed | | | | | | | | |
| 9.3 Reinsurance ceded | | | | | | | | |
| 9.4 Net (Line 7 - Line 8) | | | | | | | | |
| **SINGLE** | | | | | | | | |
| 10. Single premiums and considerations: | | | | | | | | |
| 10.1 Direct | 795 | 795 | | | | 795 | | |
| 10.2 Reinsurance assumed | | | | | | | | |
| 10.3 Reinsurance ceded | | | | | | | | |
| 10.4 Net | 795 | 795 | | | | 795 | | |
| **RENEWAL** | | | | | | | | |
| 11. Uncollected | 4,346 | | | | | | 4,346 | |
| 12. Deferred and accrued | | | | | | | | |
| 13. Deferred, accrued and uncollected: | | | | | | | | |
| 13.1 Direct | 4,346 | | | | | | 4,346 | |
| 13.2 Reinsurance assumed | | | | | | | | |
| 13.3 Reinsurance ceded | | | | | | | | |
| 13.4 Net (Line 11 + Line 12) | 4,346 | | | | | | 4,346 | |
| 14. Advance | | | | | | | | |
| 15. Line 13.4 - Line 14 | 4,346 | | | | | | 4,346 | |
| 16. Collected during year: | | | | | | | | |
| 16.1 Direct | 64,564 | 9,404 | | | | 9,404 | 55,160 | |
| 16.2 Reinsurance assumed | | | | | | | | |
| 16.3 Reinsurance ceded | | | | | | | | |
| 16.4 Net | 64,564 | 9,404 | | | | 9,404 | 55,160 | |
| 17. Line 15 + Line 16.4 | 68,909 | 9,404 | | | | 9,404 | 59,506 | |
| 18. Prior year (uncollected + deferred and accrued - advance) | 148 | 148 | | | | 148 | | |
| 19. Renewal premiums and considerations: | | | | | | | | |
| 19.1 Direct | 68,761 | 9,256 | | | | 9,256 | 59,506 | |
| 19.2 Reinsurance assumed | | | | | | | | |
| 19.3 Reinsurance ceded | | | | | | | | |
| 19.4 Net (Line 17 - Line 18) | 68,761 | 9,256 | | | | 9,256 | 59,506 | |
| **TOTAL** | | | | | | | | |
| 20. Total premiums and annuity considerations: | | | | | | | | |
| 20.1 Direct | 69,556 | 10,051 | | | | 10,051 | 59,506 | |
| 20.2 Reinsurance assumed | | | | | | | | |
| 20.3 Reinsurance ceded | | | | | | | | |

| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| 20.4 Net (Lines 9.4 + 10.4 + 19.4) | | 69,556 | 10,051 | | | 10,051 | | 59,506 |

| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

# EXHIBIT 1 - PART 2 - REFUNDS APPLIED, REINSURANCE COMMISSIONS AND EXPENSE ALLOWANCES AND COMMISSIONS INCURRED (direct business only)

| | 1 | Insurance | | | | | 7 | 8 |
|---|---|---|---|---|---|---|---|---|
| | | 2 | 3 | 4 | 5 | 6 | | |
| | Total | Life Insurance | Individual Annuities | Accident and Health | Aggregate of All Other Lines of Business | Total (Columns 2 through 5) | Fraternal | Expense |
| **REFUNDS APPLIED (included in Part 1)** | | | | | | | | |
| 21. To pay renewal premiums (Exhibit 4, Line 1) | | | | | | | | |
| 22. All other (Exhibit 4, Lines 2, 3 & 4) | 2,797 | 2,797 | | | | 2,797 | | |
| **REINSURANCE COMMISSIONS AND EXPENSE ALLOWANCES INCURRED** | | | | | | | | |
| 23. First year (other than single): | | | | | | | | |
| 23.1 Reinsurance ceded | | | | | | | | |
| 23.2 Reinsurance assumed | | | | | | | | |
| 23.3 Net ceded less assumed | | | | | | | | |
| 24. Single: | | | | | | | | |
| 24.1 Reinsurance ceded | | | | | | | | |
| 24.2 Reinsurance assumed | | | | | | | | |
| 24.3 Net ceded less assumed | | | | | | | | |
| 25. Renewal: | | | | | | | | |
| 25.1 Reinsurance ceded | | | | | | | | |
| 25.2 Reinsurance assumed | | | | | | | | |
| 25.3 Net ceded less assumed | | | | | | | | |
| 26. Totals: | | | | | | | | |
| 26.1 Reinsurance ceded (Page 6, Line 6) | | | | | | | | |
| 26.2 Reinsurance assumed | | | | | | | | |
| 26.3 Net ceded less assumed | | | | | | | | |
| **COMMISSIONS INCURRED (direct business only)** | | | | | | | | |
| 27. First year (other than single) | | | | | | | | |
| 28. Single | | | | | | | | |
| 29. Renewal | | | | | | | | |
| 30. Deposit-type contract funds | | | | | | | | |
| 31. Totals (to agree with Page 6, Line 19) | | | | | | | | |

# EXHIBIT 2 - GENERAL EXPENSES

| | Insurance | | | 4 | 5 | 6 |
|---|---|---|---|---|---|---|
| | 1 Life | 2 Accident and Health | 3 Aggregate of All Other Lines of Business | Investment | Fraternal | Total |
| 1. Rent | 10,530 | | | | 1,170 | 11,700 |
| 2. Salaries and wages | 14,568 | | | | 4,084 | 18,652 |
| 3.11 Insured benefit plans for employees | | | | | | |
| 3.12 Insured benefit plans for fieldworkers | | | | | | |
| 3.21 Uninsured benefit plans for employees | | | | | | |
| 3.22 Uninsured benefit plans for fieldworkers | | | | | | |
| 3.31 Other employee welfare | 35 | | | | | 35 |
| 3.32 Other fieldworker welfare | | | | | | |
| 4.1 Legal fees and expenses | | | | | | |
| 4.2 Medical examination fees | | | | | | |
| 4.3 Inspection report fees | | | | | | |
| 4.4 Fees of public accountants and consulting actuaries | 24,342 | | | | | 24,342 |
| 4.5 Expense of investigation and settlement of certificate claims | | | | | | |
| 5.1 Traveling expenses | 1,315 | | | | 5,345 | 6,660 |
| 5.2 Advertising | 150 | | | | 500 | 650 |
| 5.3 Postage express, telegraph and telephone | 1,961 | | | | 2,232 | 4,193 |
| 5.4 Printing and stationery | 154 | | | | | 154 |
| 5.5 Cost or depreciation of furniture and equipment | | | | | | |
| 5.6 Rental of equipment | | | | | | |
| 5.7 Cost or depreciation of EDP equipment and software | | | | | | |
| 5.8 Lodge supplies less $ 0 from sales | 28 | | | | 193 | 221 |
| 6.1 Books and periodicals | | | | | | |
| 6.2 Bureau and association dues | 100 | | | | | 100 |
| 6.3 Insurance, except on real estate | 517 | | | | 997 | 1,514 |
| 6.4 Miscellaneous losses | | | | | | |
| 6.5 Collection and bank service charges | | | | | 121 | 121 |
| 6.6 Sundry general expenses | 3,475 | | | | 4,853 | 8,329 |
| 7.1 Field expense allowance | | | | | | |
| 7.2 Fieldworkers' balances charged off (less $ 0 recovered) | | | | | | |
| 7.3 Field conferences other than local meetings | 836 | | | | 357 | 1,193 |
| 8.1 Official publication | | | | | 1,044 | 1,044 |
| 8.2 Expense of supreme lodge meetings | 2,250 | | | | 3,500 | 5,750 |
| 9.1 Real estate expenses | | | | | | |
| 9.2 Investment expenses not included elsewhere | | | | 9,412 | | 9,412 |
| 9.3 Aggregate write-ins for expenses | 1,960 | | | | 31,920 | 33,880 |
| 10. General expenses incurred | 62,221 | | | 9,412 | (a) 56,316 | (b) 127,949 |
| 11. General expenses unpaid December 31, prior year | 2,795 | | | | 10,758 | 13,553 |
| 12. General expenses unpaid December 31, current year | 5,888 | | | | 16,376 | 22,263 |
| 13. General expenses paid during year (Lines 10 + 11 - 12) | 59,128 | | | 9,412 | 50,698 | 119,238 |

| DETAILS OF WRITE-INS | | | | | | |
|---|---|---|---|---|---|---|
| 09.301 Per Diem | 910 | | | | 3,740 | 4,650 |
| 09.302 Contribution to Scholarship Fund | 1,050 | | | | | 1,050 |
| 09.303 Per Capital Tax paid to Supreme Lodge | | | | | 28,180 | 28,180 |
| 09.398 Summary of remaining write-ins for Line 9.3 from overflow page | | | | | | |
| 09.399 Totals(Lines 09.301 through 09.303 plus 09.398)(Line 9.3 above) | 1,960 | | | | 31,920 | 33,880 |

(a) Show the distribution of this amount in the following categories:
1. Charitable $ 0 ; 2. Institutional $ 0 ; 3. Recreational and Health $ 0 ; 4. Educational $ 0 ;
5. Religious $ 0 ; 6. Membership $ 0 ; 7. Other $ 0 ; 8. Total $ 0

(b) Includes management fees of $ 0 to affiliates and $ 0 to non-affiliates.

# EXHIBIT 3 - TAXES, LICENSES AND FEES

| | Insurance | | | 4 | 5 | 6 |
|---|---|---|---|---|---|---|
| | 1 Life | 2 Accident and Health | 3 Aggregate of All Other Lines of Business | Investment | Fraternal | Total |
| 1. Real estate taxes | | | | | | |
| 2. State insurance department licenses and fees | 285 | | | | | 285 |
| 3. Other state taxes, incl. $ 0 for employee benefits | 250 | | | | | 250 |
| 4. U.S. Social Security taxes | 1,013 | | | | 184 | 1,197 |
| 5. All other taxes | 55 | | | | 10 | 65 |
| 6. Taxes, licenses and fees incurred | 1,603 | | | | 194 | 1,797 |
| 7. Taxes, licenses and fees unpaid December 31, prior year | 325 | | | | 25 | 350 |
| 8. Taxes, licenses and fees unpaid December 31, current year | 382 | | | | 24 | 406 |
| 9. Taxes, licenses and fees paid during year (Lines 6 + 7 - 8) | 1,546 | | | | 194 | 1,740 |

# EXHIBIT 4 - DIVIDENDS OR REFUNDS

| | 1 Life | 2 Accident and Health |
|---|---|---|
| 1. Applied to pay renewal premiums | | |
| 2. Applied to shorten the endowment or premium-paying period | | |
| 3. Applied to provide paid-up additions | 2,797 | |
| 4. Applied to provide paid-up annuities | | |
| 5. Total (Lines 1 to 4) | 2,797 | |
| 6. Paid in cash | 572 | |
| 7. Left on deposit | 894 | |
| 8. Aggregate write-ins for dividend or refund | | |
| 9. Total (Lines 5 to 8) | 4,264 | |
| 10. Amount due and unpaid | | |
| 11. Provision for dividends or refunds payable in the following calendar year | 5,200 | |
| 12. Terminal dividends | | |
| 13. Provision for deferred dividend contracts | | |
| 14. Amount provisionally held for deferred dividend contracts not included in Line 13 | | |
| 15. Total (Line 10 through Line 14) | 5,200 | |
| 16. Total of prior line from prior year | 5,660 | |
| 17. Total dividend or refunds (Lines 9 + 15 - 16) | 3,804 | |

| DETAILS OF WRITE-INS | | |
|---|---|---|
| 0801. | | |
| 0802. | | |
| 0803. | | |
| 0898. Summary of remaining write-ins for Line 8 from overflow page | | |
| 0899. Totals (Lines 0801 through 0803 plus 0898) (Line 8 above) | | |

# EXHIBIT 5 - AGGREGATE RESERVE FOR LIFE CONTRACTS

| 1<br>Valuation Standard | 2<br>Total | 3<br>Industrial | 4<br>Ordinary | 5<br>Credit (Group and Individual) | 6<br>Group |
|---|---|---|---|---|---|
| LIFE INSURANCE: | | | | | |
| 0100001.AE 3.5% & 2.5% Valued at AE 3% | 22,127 | | 22,127 | | |
| 0100002.AE 3% | 51,002 | | 51,002 | | |
| 0100003.AE 3.5% Valued at 41 CSO 2.5% | 284 | | 284 | | |
| 0100004.41 CSO 2.5% | 154,623 | | 154,623 | | |
| 0100005.80 CSO 4.75% | 239,006 | | 239,006 | | |
| 0100006.80 CSO 4.5% | 40,883 | | 40,883 | | |
| 0100007.C2 Misc. Rounding | 971 | | 971 | | |
| 0199997. Totals (Gross) | 508,896 | | 508,896 | | |
| 0199999. Totals (Net) | 508,896 | | 508,896 | | |
| ANNUITIES (excluding supplementary contracts with life contingencies): | | | | | |
| 0200001. | 71,360 | X X X | 71,360 | X X X | |
| 0200002.Rounding | 640 | X X X | 640 | X X X | |
| 0299997. Totals (Gross) | 72,000 | X X X | 72,000 | X X X | |
| 0299999. Totals (Net) | 72,000 | X X X | 72,000 | X X X | |
| ACCIDENTAL DEATH BENEFITS: | | | | | |
| 0400001.DI | 1,004 | | 1,004 | | |
| 0400002.Dismemberment | 87 | | 87 | | |
| 0499997. Totals (Gross) | 1,091 | | 1,091 | | |
| 0499999. Totals (Net) | 1,091 | | 1,091 | | |
| DISABILITY - ACTIVE LIVES: | | | | | |
| 0500001.DWP | 13 | | 13 | | |
| 0599997. Totals (Gross) | 13 | | 13 | | |
| 0599999. Totals (Net) | 13 | | 13 | | |
| 9999999. Totals (Net) - Page 3, Line 1 | 582,000 | | 582,000 | | |

# EXHIBIT 5 - INTERROGATORIES

| | | |
|---|---|---|
| 1.1 | Has the reporting entity ever issued both participating and non-participating contracts? | YES [ ] NO [ X ] |
| 1.2 | If not, state which kind is issued PARTICIPATING | |
| 2.1 | Does the reporting entity at present issue both participating and non-participating contracts? | YES [ ] NO [ X ] |
| 2.2 | If not, state which kind is issued PARTICIPATING | |
| 3. | Does the reporting entity at present issue or have in force contracts that contain non-guaranteed elements? | YES [ X ] NO [ ] |
| | If so, attach a statement that contains the determination procedures, answers to the interrogatories, and an actuarial opinion as described in the instructions. | |
| 4. | Has the reporting entity any assessment or stipulated premium contracts in force? | YES [ ] NO [ X ] |
| | If so, state: | |
| 4.1 | Amount of insurance? | $ |
| 4.2 | Amount of reserve? | $ |
| 4.3 | Basis of reserve N/A | |
| 4.4 | Basis of regular assessments NONE | |
| 4.5 | Basis of special assessments NONE | |
| 4.6 | Assessments collected during year: | $ |
| 5. | If the contract loan interest rate guaranteed in any one or more of its currently issued contracts is less than 5%, not in advance, state the contract loan rate guarantees on any such contracts. INTEREST 5% OR GREATER | |
| 6. | Does the reporting entity hold reserves for any annuity contracts which are less than the reserves that would be held on a standard basis? | YES [ ] NO [ X ] |
| 6.1 | If so, state the amount or reserve on such contracts on the basis actually held: | $ |
| 6.2 | Which would have been held (on an exact or approximate basis) using the actual ages of the annuitants; the interest rate(s) used in 6.1; and the same mortality basis used by the reporting entity for the valuation of comparable annuity benefits issued to standard lives. If the reporting entity has no comparable annuity benefits for standard lives to be valued, the mortality basis shall be the table most recently approved by the state of domicile for valuing individual annuity benefits: | $ |
| | Attach statement of methods employed in their valuation. | |
| 7. | Does the reporting entity have any Synthetic GIC contracts or agreements in effect as of December 31 of the current year? | YES [ ] NO [ X ] |
| 7.1 | If yes, state the total dollar amount of assets covered by these contracts or agreements? | $ |
| 7.2 | Specify the basis (fair value, amortized cost, etc.) for determining the amount. N/A | |
| 7.3 | State the amount of reserves established for this business: | $ |
| 7.4 | Identify where the reserves are reported in the blank N/A | |

# EXHIBIT 5A-CHANGES IN BASES OF VALUATION DURING THE YEAR

| 1 | Valuation Basis | | 4 |
|---|---|---|---|
| | 2 | 3 | |
| Description of Valuation Class | Changed From | Changed To | Increase in Actuarial Reserve Due to Change |
| LIFE CONTRACTS (Including supplementary contracts set upon a basis other than that used to determine benefits)(Exhibit 5) | | | |
| 0199999 Subtotal (Page 7, Line 6) | XXX | XXX | |
| ACCIDENT AND HEALTH CONTRACTS (Exhibit 6) | | | |
| 0299999 Subtotal | XXX | XXX | |
| DEPOSIT-TYPE CONTRACTS (Exhibit 7) | | | |
| 0399999 Subtotal | XXX | XXX | |
| 9999999 TOTAL (Column 4 only) | | | |

# EXHIBIT 6 - AGGREGATE RESERVE FOR ACCIDENT AND HEALTH CONTRACTS

| | 1 | 2 | Other Individual Contracts | | | | |
|---|---|---|---|---|---|---|---|
| | | | 3 | 4 | 5 | 6 | 7 |
| | Total | Collectively Renewable | Non-Cancelable | Guaranteed Renewable | Non-Renewable for Stated Reasons Only | Other Accident Only | All Other |
| **ACTIVE LIFE RESERVE** | | | | | | | |
| 1. Unearned premium reserves | | NONE | | | | | |
| 2. Additional contract reserves (a) | | | | | | | |
| 3. Additional actuarial reserves - Asset/liability analysis | | | | | | | |
| 4. Reserve for future contingent benefits | | | | | | | |
| 5. Aggregate write-ins for reserves | | | | | | | |
| 6. Totals (Gross) | | | | | | | |
| 7. Reinsurance ceded | | | | | | | |
| 8. Totals (Net) | | | | | | | |
| **CLAIM RESERVE** | | | | | | | |
| 9. Present value of amounts not yet due on claims | | NONE | | | | | |
| 10. Additional actuarial reserves - Asset/liability analysis | | | | | | | |
| 11. Reserve for future contingent benefits | | | | | | | |
| 12. Aggregate write-ins for reserves | | | | | | | |
| 13. Totals (Gross) | | | | | | | |
| 14. Reinsurance ceded | | | | | | | |
| 15. Totals (Net) | | | | | | | |
| 16. TOTAL (Net) | | | | | | | |
| 17. TABULAR FUND INTEREST | | | | | | | |
| **DETAILS OF WRITE-INS** | | | | | | | |
| 0501. | | NONE | | | | | |
| 0502. | | | | | | | |
| 0503. | | | | | | | |
| 0598. Summary of remaining write-ins for Line 5 from overflow page | | | | | | | |
| 0599. Totals (Lines 0501 through 0503 + 0598) (Line 5 above) | | | | | | | |
| 1201. | | NONE | | | | | |
| 1202. | | | | | | | |
| 1203. | | | | | | | |
| 1298. Summary of remaining write-ins for Line 12 from overflow page | | | | | | | |
| 1299. Totals (Lines 1201 through 1203 + 1298) (Line 12 above) | | | | | | | |

(a) Attach statement as to valuation standard used in calculating this reserve, specify reserve bases, interest rates and method.

# EXHIBIT 7 - DEPOSIT - TYPE CONTRACTS

| | 1 | 2 | 3 | 4 | 5 | 6 |
|---|---|---|---|---|---|---|
| | Total | Guaranteed Interest Contracts | Supplemental Contracts and Annuities Certain | Dividend Accumulations or Refunds | Premium and Other Deposit Funds | Other |
| 1. Balance at the beginning of the year before reinsurance | 26,039 | | | 16,024 | 10,015 | |
| 2. Deposits received during the year | 3,379 | | | 894 | 2,485 | |
| 3. Investment earnings credited to the account | 1,482 | | | 922 | 560 | |
| 4. Other net change in reserves | | | | | | |
| 5. Fees and other charges assessed | | | | | | |
| 6. Surrender charges | | | | | | |
| 7. Net surrender or withdrawal payments | 4,278 | | | 3,005 | 1,273 | |
| 8. Other net transfers to or (from) Separate Accounts | | | | | | |
| 9. Balance at the end of the current year before reinsurance (Lines 1+2+3+4-5-6-7-8) | 26,623 | | | 14,835 | 11,788 | |
| 10. Reinsurance balance at the beginning of the year | | | | | | |
| 11. Net change in reinsurance assumed | | | | | | |
| 12. Net change in reinsurance ceded | | | | | | |
| 13. Reinsurance balance at the end of the year (Lines 10+11-12) | | | | | | |
| 14. Net balance at the end of current year after reinsurance (Lines 9 + 13). | 26,623 | | | 14,835 | 11,788 | |

# EXHIBIT 8 - CLAIMS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS
## PART 1 - Liability End of Current Year

| | | 1 | 2 | Ordinary | | | 6 | Group | | Accident and Health | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | 3 | 4 | 5 | | 7 | 8 | 9 | 10 | 11 |
| | | Total | Industrial Life | Life Insurance | Individual Annuities | Supplementary Contracts | Credit Life (Group and Individual) | Life Insurance | Annuities | Group | Credit (Group and Individual) | Other |
| 1. Due and Unpaid: | | | | | | | | | | | | |
| | 1.1 Direct | 8,877 | | 8,877 | | | | | | | | |
| | 1.2 Reinsurance assumed | | | | | | | | | | | |
| | 1.3 Reinsurance ceded | | | | | | | | | | | |
| | 1.4 Net | 8,877 | | 8,877 | | | | | | | | |
| 2. In course of settlement: | | | | | | | | | | | | |
| 2.1 Resisted | 2.11 Direct | | | | | | | | | | | |
| | 2.12 Reinsurance assumed | | | | | | | | | | | |
| | 2.13 Reinsurance ceded | | | | | | | | | | | |
| | 2.14 Net | | | (b) | (b) | | (b) | (b) | | | | |
| 2.2 Other | 2.21 Direct | | | | | | | | | | | |
| | 2.22 Reinsurance assumed | | | | | | | | | | | |
| | 2.23 Reinsurance ceded | | | | | | | | | | | |
| | 2.24 Net | | | (b) | (b) | | (b) | (b) | | (b) | (b) | (b) |
| 3. Incurred but unreported: | | | | | | | | | | | | |
| | 3.1 Direct | 5,000 | | 5,000 | | | | | | | | |
| | 3.2 Reinsurance assumed | | | | | | | | | | | |
| | 3.3 Reinsurance ceded | | | | | | | | | | | |
| | 3.4 Net | 5,000 | | (b) 5,000 | (b) | | (b) | (b) | | (b) | (b) | (b) |
| 4. TOTALS | 4.1 Direct | 13,877 | | 13,877 | | | | | | | | |
| | 4.2 Reinsurance assumed | | | | | | | | | | | |
| | 4.3 Reinsurance ceded | | | | | | | | | | | |
| | 4.4 Net | 13,877 | (a) | (a) 13,877 | | | | (a) | | | | |

(a) Including matured endowments (but not guaranteed annual pure endowments) unpaid amounting to $ 0 in Column 2, $ 0 in Column 3 and $ 0 in Column 7.

(b) Include only portion of disability and accident and health claim liabilities applicable to assumed "accrued" benefits. Reserves (including reinsurance assumed and net of reinsurance ceded) for unaccrued benefits for Ordinary Life Insurance $ 0 Individual Annuities $ 0 , Credit Life (Group and Individual) $ 0 , and Group Life $ 0 , are included in Page 3, Line 1, (See Exhibit 5, Section on Disability Disabled Lives); and for Group Accident and Health $ 0 , Credit (Group and Individual) Accident and Health $ 0 and Other Accident and Health $ 0 are included in Page 3, Line 2, (See Exhibit 6, Claim Reserve).

# EXHIBIT 8 - CLAIMS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS

## PART 2 - Incurred During the Year

| | 1 | 2 | Ordinary | | | 6 | Group | | Accident and Health | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | 3 | 4 | 5 | | 7 | 8 | 9 | 10 | 11 |
| | Total | Industrial Life (a) | Life Insurance (b) | Individual Annuities | Supplementary Contracts | Credit Life (Group and Individual) | Life Insurance (c) | Annuities | Group | Credit (Group and Individual) | Other |
| 1. Settlements during the year: | | | | | | | | | | | |
| 1.1 Direct | 22,684 | | 21,614 | 1,070 | | | | | | | |
| 1.2 Reinsurance assumed | | | | | | | | | | | |
| 1.3 Reinsurance ceded | | | | | | | | | | | |
| 1.4 Net | (d) 22,684 | | 21,614 | 1,070 | | | | | | | |
| 2. Liability December 31, current year from Part 1: | | | | | | | | | | | |
| 2.1 Direct | 13,877 | | 13,877 | | | | | | | | |
| 2.2 Reinsurance assumed | | | | | | | | | | | |
| 2.3 Reinsurance ceded | | | | | | | | | | | |
| 2.4 Net | 13,877 | | 13,877 | | | | | | | | |
| 3. Amounts recoverable from reinsurers December 31, current year | | | | | | | | | | | |
| 4. Liability December 31, prior year: | | | | | | | | | | | |
| 4.1 Direct | 12,300 | | 12,300 | | | | | | | | |
| 4.2 Reinsurance assumed | | | | | | | | | | | |
| 4.3 Reinsurance ceded | | | | | | | | | | | |
| 4.4 Net | 12,300 | | 12,300 | | | | | | | | |
| 5. Amounts recoverable from reinsurers December 31, prior year | | | | | | | | | | | |
| 6. Incurred benefits: | | | | | | | | | | | |
| 6.1 Direct | 24,261 | | 23,191 | 1,070 | | | | | | | |
| 6.2 Reinsurance assumed | | | | | | | | | | | |
| 6.3 Reinsurance ceded | | | | | | | | | | | |
| 6.4 Net | 24,261 | | 23,191 | 1,070 | | | | | | | |

(a) Including matured endowments (but not guaranteed annual pure endowments) amounting to $ in Line 1.1 $ in Line 1.4.
$ in Line 6.1 and $ in Line 6.4.

(b) Including matured endowments (but not guaranteed annual pure endowments) amounting to $ 2,000 in Line 1.1 $ 2,000 in Line 1.4.
$ 2,000 in Line 6.1 and $ 2,000 in Line 6.4.

(c) Including matured endowments (but not guaranteed annual pure endowments) amounting to $ in Line 1.1 $ in Line 1.4.
$ in Line 6.1 and $ in Line 6.4.

(d) Includes $ 68 premiums waived under total and permanent disability benefits.

# EXHIBIT 9 - ANALYSIS OF NONADMITTED ASSETS AND RELATED ITEMS

| | 1<br>End of Current Year | 2<br>End of Prior Year | 3<br>Changes for Year (Increase) or Decrease |
|---|---|---|---|
| 1. Summary of Items Page 2, Lines 11 to 15, 17 to 19, Column 2 | | | |
| 2. Other Nonadmitted Assets: | | | |
| 2.1 Bills receivable | | | |
| 2.2 Furniture and equipment | | | |
| 2.3 Leasehold improvements | | | |
| 2.4 Cash advanced to or in the hands of officers or agents | | | |
| 2.5 Loans on personal security, endorsed or not | | | |
| 2.6 Supplies, stationery, printed matter | | | |
| 2.7 Commuted commissions | | | |
| 3. Total (Lines 2.1 to 2.7) | | | |
| 4. Disallowed interest maintenance reserve | | | |
| 5. Aggregate write-ins for other assets | 2,549 | 2,211 | (338) |
| 6. Total (Line 1 plus Lines 3 to 5) | 2,549 | 2,211 | (338) |

| DETAILS OF WRITE-INS | | | |
|---|---|---|---|
| 0501. Deposit - Rent & Work Comp Insurance | 1,049 | 1,049 | |
| 0502. Receivable - S. I. Lodge Re: Arbitration | 1,500 | 1,162 | (338) |
| 0503. Receivable - S. I. Foundation | | | |
| 0598. Summary of remaining write-ins for Line 5 from overflow page | | | |
| 0599. Totals (Lines 0501 through 0503 + 0598) (Line 5 above) | 2,549 | 2,211 | (338) |

# NOTES TO FINANCIAL STATEMENTS

1. Significant Account Policies.

A. Accounting practices.

The financial statements of Sons of Italy, Grand Lodge of Ohio are presented on the basis of accounting practices prescribed or permitted by the Ohio Insurance Department.

The Ohio Insurance Department recognizes only statutory accounting practices prescribed or permitted by the state of Ohio for determining and reporting the financial condition and results of operations of a Fraternal Benefit Society, for determining its solvency under the Ohio Insurance Law. The National Association of Insurance Commissioners' (NAIC) *Accounting Practices and Procedures* manual, (NAIC SAP), has been adopted as a component of prescribed or permitted practices by the state of Ohio. The state has adopted certain prescribed accounting practices that differ from those found in NAIC SAP. Specifically, 1) goodwill arising from the purchase of a subsidiary, controlled or affiliated entity is written off directly to surplus in the year it originates by Ohio domiciled companies. In NAIC SAP, goodwill in amounts not to exceed 10% of an insurer's capital and surplus may be capitalized and all amounts of goodwill are amortized to unrealized gains and losses on investments over periods not to exceed 10 years, and, 2) 100% of all fixed assets are admitted by Ohio domiciled Fraternal Benefit Societies. In NAIC SAP, fixed assets are not admitted. The Commissioner of Insurance has the right to permit other specific practices that deviate from prescribed practices.

A reconciliation of the Society's net income and capital and surplus between NAIC SAP and practices prescribed and permitted by the state of Ohio results in no change.

B. Use of Estimates in the Preparation of the Financial Statements.

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

C. Accounting Policy

Life premiums are recognized as income over the premium paying period of the related policies. Annuity considerations are recognized as revenue when received. Expenses incurred in connection with acquiring new insurance business, including acquisition costs such as sales commissions, are charged to operations as incurred.

## NOTES TO FINANCIAL STATEMENTS

The amount of dividends to be paid to policyholders is determined annually by the Society's Board of Directors. The aggregate amount of policyholders' dividends is related to actual interest, mortality, morbidity, and expense experience for the year and judgment as to the appropriate level of statutory surplus to be retained by the Society.

In addition, the society uses the following accounting policies:

(1) Short-term investments are stated at amortized cost.
(2) Bonds: Not backed by other loans at amortized cost using the interest method; loan-backed bonds and structured securities at amortized cost using the interest method including anticipated prepayments at the date of purchase; significant changes in estimated cash flows from the original purchase assumptions are accounted for using the composite method. Bonds rated NAIC
Class 6 are valued at market.
(3) Common Stock: At market value except that investments in stocks of unconsolidated subsidiaries and affiliates in which the Society has an interest of 20% or more are carried on the equity basis.
(4) Preferred Stock: Cost or Association Value in accordance with NAIC procedure.
(5) Mortgage Loan or Real Estate: Aggregate unpaid balance. Other Investments: Equity basis.
(6) See #2.
(7) The Society has no subsidiary company.
(8) The Society has no ownership interests in joint ventures.
(9) The Society has no derivatives.
(10) The Society has no Individual and Group Accident and Health Contracts.
(11) Unpaid losses and loss adjustment expenses include an amount determined from individual case estimated and loss reports and an amount, based on past experience, for losses incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liability are continually reviewed and any adjustments are reflected in the period determined. Because the Society is a life insurer, loss adjustment expenses are not a big factor nor large expense.

2. Accounting Changes and Correction of Errors

A. During the current year's financial statement preparation, the Society made no adjustment for error in the prior year.

B. The Society prepares its statutory financial statements in conformity with accounting practices prescribed or permitted by the State of Ohio. Effective January 1, 2001, the State of Ohio required that insurance companies domiciled in the State of Ohio prepare their statutory basis financial statements in accordance with the NAIC *Accounting Practices and Procedures* manual - subject to any deviations prescribed or permitted by the State of Ohio insurance commissioner.

Accounting changes adopted to conform to the provisions of the NAIC *Accounting Practices and Procedures* manual - are reported as changes in accounting principles. The cumulative effect of changes in accounting principles is reported as an adjustment to unassigned funds (surplus) in the period of the change in accounting principle. The cumulative effect is the difference between the amount of capital and surplus at the beginning of the year and the amount of capital and surplus that would have been reported at that date if the new accounting principles had been

## NOTES TO FINANCIAL STATEMENTS

applied retroactively for all prior periods. As a result of these changes, the Society reported no changes.

3. Business Combination and Goodwill:

A. N/A
B. The Society had no merger.
C. The Society had no assumption reinsurance.
D. The Society had no impairment loss.

4. Discontinued Operations: N/A

5. Investments.

A. Mortgage Loans, including Mezzanine Real Estate Loans.

(1) The maximum and minimum lending rate for mortgage loans during 2001 were:

Farm loans 10.5% and 9%, City loans 11.5% and 9.5%, Purchase money mortgages 10.5% and 9.5%.

(2) During 2002, the society reduced interest rates of outstanding mortgage loans as follows: none.

(3) The maximum percentage of any one loan to the value of security at the time of the loan, exclusive of insured or guaranteed or purchase money mortgages was: 75%.

| | Current Year | Prior Year |
|---|---|---|
| (4) As of year end, the Society held Mortgages with interest more than 180 days past due with a recorded investment, excluding accrued interest | None | None |
| Total interest due on mortgages With interest more than 180 days Past due. | None | None |
| (5) As of December 31, the amount which had been advanced but not repaid and not included in the mortgage loan total: | None | None |
| (6) Current year impaired loans with a related allowance for credit losses. | None | None |
| Related allowance for credit losses. | None | None |
| (7) Impaired mortgage loans without an allowance for credit losses. | None | None |
| (8) Average recorded investment in impaired loans. | None | None |

## NOTES TO FINANCIAL STATEMENTS

(9) Interest income recognized during the period the loans were impaired. None
None

(10) Amount of interest income recognized on a cash basis during the period the loans were impaired. None
None

(11) The Society recognizes interest income on its impaired loans upon receipt. At year-end, interest income on Impaired loans was None
None

B. Debt Restructuring

(1) The total recorded investment in restructured loans, as of year end. None
None

(2) The realized capital losses related to these loans. None
None

(3) Total contractual commitments to extend credit to debtors owning receivables whose terms have been modified in troubled debt restructuring. None
None

(4) The Company accrues interest income on impaired loans to the extent it is deemed collectible (delinquent less than 90 days) and the loan continues to perform under its original or restructured contractual terms. Interest income on non-performing loans is generally recognized on a cash basis.

(5) Allowance for credit losses:

a. Balance at beginning of period None
b. Additions charged to operations None
None
c. Direct write-downs charged against the allowances None
None
d. Recoveries of amounts previously charged off None
None
e. Balance at end of period None
None

C. Reverse Mortgages: None

D. Loan-Backed Securities:

(1) The Society has elected to use the book value as of January 1, 1994 as the cost for applying the retrospective adjustment method to securities purchased prior to that date.

## NOTES TO FINANCIAL STATEMENTS

(2) Prepayment assumptions for single class and multi-class mortgage-backed/asset-backed securities were obtained from broker dealer survey values or internal estimates.

(3) The Society used XYZ Pricing Service in determining the market value of its loan-backed securities.

(4) In the current year, the Society changed no securities from the retrospective to prospective methodology.

E. Repurchase Agreements: N/A

6. Joint Ventures, Partnerships and Limited Liability Companies.

A. The Society has no investments in Joint Ventures, Partnerships or Limited Liability Companies that exceed 10% of its admitted assets.

B. The Society did not recognize any impairment write down for its investments in Joint Ventures, Partnerships and Limited Liability Companies during the statement periods.

7. Investment Income

A. Due and accrued income was excluded from investment income on the following basis:

Mortgage loans: On loans in foreclosure or delinquent for more than 90 days.
Bonds: Where collection of interest is uncertain and/or the bond is in default.
Real Estate: Where rent is in arrears for more than three months.
Total Amount Excluded: 0.

8. Derivative Instruments: The Society owned no derivative instruments at December 31, 2002.

9. Income Taxes: The Society, as a Fraternal Benefit Society, is not subject to income taxes.

10. Information Concerning Parent, Subsidiaries and Affiliates:

A. The Society is not directly or indirectly owned or controlled by any other company, corporation, group of companies, partnership or individual.

B. There were only normal transactions with affiliates or subsidiaries.

C. The Society does not hold any investments in its subsidiaries which are not included in Schedule D, Summary by Country.

B. The Society has not made any agreements for the benefit of its subsidiaries which result in a material contingent exposure of the Society's assets.

C. The Society has no management or cost-sharing arrangements, other than cost allocation arrangements based upon generally accepted accounting principles, involving the society or any affiliated insurer.

F " J. N/A

11. Debt: The Society has no debt or borrowed money as of December 31, 2002.

12. Retirement Plans, Deferred Compensation, Post-employment Benefits and Compensated Absences and Other Post-retirement Benefit Plans.

## NOTES TO FINANCIAL STATEMENTS

The Society does not have a Retirement Plan, Deferred Compensation Plan, Post-Employment benefits or Compensated Absences or other Post-retirement Benefit Plan.

13. Capital and surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations.

The Society is a Fraternal Benefit Society and issues no stock.

The Society had no advances to surplus.

The Society has no special surplus funds.

The Society has no surplus notes.

14. Contingencies.

The Society had no contingencies.

15. Leases

The Society does not have any material lease obligations at this time.

16. Information about financial Instruments with Off-Balance Sheet Risk.

The Society has no financial instruments with off-balance sheet risk.

17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities: None.

18. Gain or Loss to the Reporting Entity from uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans: None

19. Direct Pemium Written/Produced by Managing General Agents/Third Party Administrators:

The society has no direct premium written/produced by managing general agents/third party administrators.

20. Other Items:

The Society has no other items that require reporting.

21. Events Subsequent:

The society has nothing to report as Events Subsequent.

22. Reinsurance:

A. Ceded Reinsurance Report

Section 1 - General interrogatories

1. Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, with directly or indirectly, by the society or by any representative, officer, trustee, or director of the society? No.

2. Have any certificate issued by the society been reinsured with a company chartered in a country other than the United States (excluing U.S. Branches of such companies) which is owned in excess of 10% or controlled directly by an insured, a beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business? No.

Section 2 - Ceded Reinsurance Report - Part A

## NOTES TO FINANCIAL STATEMENTS

1. Does the society have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credits? No.

   a. N/A

   b. N/A

2. Does the society have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts which, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured certificates? No.

Section 3 - Ceded Reinsurance Report - Part B

1. What is the estimated amount of the aggregate reduction in surplus, (for agreements other than those under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of premium or other similar credits that are reflected in Section 2 above) of termination of ALL reinsurance agreements, by either party, as of the date of this statement? Where necessary, the society may consider the current or anticipated experience of the business reinsured in making this estimate. $0.

2. Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement, to include certificates or contracts which were in force or which had existing reserves established by the company as of the effective date of the agreement?
   No.

3. Uncollectible Reinsurance

   The Society has no uncollectible reinsurance.

4. Commutation of Ceded Reinsurance: None.

23. Retrospectively Rated Contracts & Contracts Subject to Redetermination:

The Society has no retrospectively rated contracts or contracts subject to redetermination.

24. Change in Incurred Losses and Loss Adjustment Expenses:

The Society has no change in incurred losses or loss adjustment expenses.

25. Intercompany Pooling Arrangements:

The Society has no intercompany pooling arrangements.

26. Reserves for Life Contracts and Deposit-type Contracts:

A. The society authorizes deductions of deferred fractional premium upon death of the insured and returns any portion of the fractional premium beyond the date of death. Surrender values are not promised in excess of regularly computed reserves.

B. Extra premiums are charged for substandard lives for certificates issued, plus the gross premium at a rated age.

   Regular reserves are computed by the regular reserve for the plan

## NOTES TO FINANCIAL STATEMENTS

at a rated age and holding in addition one-half of the extra premium charge for one year.

C. As of December 31, 2002, the Society had no insurance-in-force for which the gross premiums are less than the net premium according to the standard valuation set by the State of PA.

D. The Tabular Interest (Page 7, Part A, Line4) has been determined from basic policy data. The Tabular Less Actual Reserve Released (Page 7, Part A, Line5) has been determined by formula as described in the instructions for Page 7 by formula.

E. The Tabular Cost (Page 7, Part A, Line 9) has been determined by formula as described in the instructions for Page 7. For the determination of Tabular Interest on funds not involving life contingencies under Page 7, Part B, Line 3, for each valuation rate of interest, the Tabular Interest is calculated as one-hundredth of the product of such valuation rate of interest times the mean of the amount of funds subject to such valuation rate of interest held at the beginning and the end of the year of valuation. The total amount of all such products is entered under Page 7, Part B, Line 3.

F. The details for "0ther Increases" (net) under Page 7, Part B, Line 5, are: None.

27. Variable Annuities with Guaranteed Living Benefits: N/A.

# NOTES TO FINANCIAL STATEMENTS

28. withdrawal Characteristics of Annuity Actuarial Reserves and Deposit Type Contract funds and other liabilities without life or disability contingencies:

| | Amount | % of Total |
|---|---|---|
| A. Subject to discretionary withdrawal | | |
| (1) with fair value adjustment: | | |
| (2) at book value less current surrender charges of 5% or more: | 71,360 | 72.8 |
| (3) at fair value: | | |
| (4) Total with adjustments or at fair value (Total 1 through 3): | 71,360 | 72.8 |
| (5) At book value without adjustment: | | |
| B. Not subject to discretionary withdrawal provision: | 26,623 | 27.2 |
| C. Total Gross: | 97,983 | 100.0 |
| D. Reinsurance ceded: | -0- | |
| E. Total (Net) * (C) " (D) | 97,983 | 100.0 |

* Reconciliation of Total Annuity Actuarial Reserves and Deposit Fund Liabilities.

F. Annual Statement:

| | | |
|---|---|---|
| 1. Exh. 5, Annuities, Totals (Net): | 71,360 | |
| 2. Exh. 5, Suppl. Contracts w/ Life Contingencies, Total (Net): | | -0- |
| 3. Exh. 7, L15, Col. 1: | 26,623 | |
| 4. Subtotal: | 97,983 | |

29. Premium and Annuity Considerations Deferred and Uncollected:

The Society's uncollected premiums are shown on Page 2, Line 14, Column 2 and on Exhibit 1.

30. Separate Accounts:

The Society does not have any separate accounts.

# SUMMARY INVESTMENT SCHEDULE

| Investment Categories | Gross Investment Holdings | | Admitted Assets as Reported in the Annual Statement | |
|---|---|---|---|---|
| | 1 Amount | 2 Percentage | 3 Amount | 4 Percentage |
| 1. Bonds: | | | | |
| 1.1 U.S. treasury securities | 180,737 | 15.237 | 180,737 | 15.237 |
| 1.2 U.S. government agency and corporate obligations (excluding mortgage-backed securities): | | | | |
| 1.21 Issued by U.S. government agencies | | | | |
| 1.22 Issued by U.S. government sponsored agencies | 610,115 | 51.435 | 610,115 | 51.435 |
| 1.3 Foreign government (including Canada, excluding mortgage-backed securities) | | | | |
| 1.4 Securities issued by states, territories, and possessions and political subdivisions in the U.S.: | | | | |
| 1.41 States, territories and possessions general obligations | | | | |
| 1.42 Political subdivisions of states, territories and possessions and political subdivisions general obligations | | | | |
| 1.43 Revenue and assessment obligations | | | | |
| 1.44 Industrial development and similar obligations | | | | |
| 1.5 Mortgage-backed securities (including residential and commercial MBS): | | | | |
| 1.51 Pass-through securities: | | | | |
| 1.511 Guaranteed by GNMA | 1,342 | 0.113 | 1,342 | 0.113 |
| 1.512 Issued by FNMA and FHLMC | | | | |
| 1.513 Privately issued | | | | |
| 1.52 CMOs and REMICs: | | | | |
| 1.521 Issued by FNMA and FHLMC | | | | |
| 1.522 Privately issued and collateralized by MBS issued or guaranteed by GNMA, FNMA, or FHLMC | | | | |
| 1.523 All other privately issued | | | | |
| 2. Other debt and other fixed income securities (excluding short term): | | | | |
| 2.1 Unaffiliated domestic securities (includes credit tenant loans rated by the SVO) | | | | |
| 2.2 Unaffiliated foreign securities | | | | |
| 2.3 Affiliated securities | | | | |
| 3. Equity interests: | | | | |
| 3.1 Investments in mutual funds | | | | |
| 3.2 Preferred stocks: | | | | |
| 3.21 Affiliated | | | | |
| 3.22 Unaffiliated | | | | |
| 3.3 Publicly traded equity securities (excluding preferred stocks): | | | | |
| 3.31 Affiliated | | | | |
| 3.32 Unaffiliated | 324,344 | 27.344 | 324,344 | 27.344 |
| 3.4 Other equity securities: | | | | |
| 3.41 Affiliated | | | | |
| 3.42 Unaffiliated | | | | |
| 3.5 Other equity interests including tangible personal property under lease: | | | | |
| 3.51 Affiliated | | | | |
| 3.52 Unaffiliated | | | | |
| 4. Mortgage loans: | | | | |
| 4.1 Construction and land development | | | | |
| 4.2 Agricultural | | | | |
| 4.3 Single family residential properties | | | | |
| 4.4 Multifamily residential properties | | | | |
| 4.5 Commercial loans | | | | |
| 5. Real estate investments: | | | | |
| 5.1 Property occupied by company | | | | |
| 5.2 Property held for production of income (includes $ 0 of property acquired in satisfaction of debt) | | | | |
| 5.3 Property held for sale ($ 0 including property acquired in satisfaction of debt) | | | | |
| 6. Policy loans | 2,988 | 0.252 | 2,988 | 0.252 |
| 7. Receivables for securities | | | | |
| 8. Cash and short-term investments | 66,654 | 5.619 | 66,654 | 5.619 |
| 9. Other invested assets | | | | |
| 10. Total invested assets | 1,186,180 | 100.000 | 1,186,180 | 100.000 |

# GENERAL INTERROGATORIES

## PART 1 - COMMON INTERROGATORIES

### GENERAL

1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer? Yes [ ] No [ X ]

1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations? Yes [ ] No [ ] N/A [ X ]

1.3 State Regulating?

2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity? Yes [ ] No [ X ]

2.2 If yes, date of change:
If not previously filed, furnish herewith a certified copy of the instrument as amended.

3.1 State as of what date the latest financial examination of the reporting entity was made or is being made. 12/01/2000

3.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. 12/01/2000

3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). 03/22/2002

3.4 By what department or departments?
OHIO DEPARTMENT OF INSURANCE

4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:

4.11 sales of new business? Yes [ ] No [ X ]
4.12 renewals? Yes [ ] No [ X ]

4.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:

4.21 sales of new business? Yes [ ] No [ X ]
4.22 renewals? Yes [ ] No [ X ]

5.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement? Yes [ ] No [ X ]

5.2 If yes, provide the name of the entity, NAIC company code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.

| 1<br>Name of Entity | 2<br>NAIC Company Code | 3<br>State of Domicile |
|---|---|---|
| | 00000 | |
| | 00000 | |
| | 00000 | |
| | 00000 | |
| | 00000 | |

6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? (You need not report an action either formal or informal, if a confidentiality clause is part of the agreement) Yes [ ] No [ X ]

6.2 If yes, give full information

7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity? Yes [ ] No [ X ]

7.2 If yes,

7.21 State the percentage of foreign control 0 %

7.22 State the nationality(s) of the foreign person(s) or entity(s); or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact and identify the type of entity(s) (e.g., individual, corporation, government, manager, or attorney-in-fact)

| 1<br>Nationality | 2<br>Type of Entity |
|---|---|
| | |
| | |
| | |
| | |
| | |

# GENERAL INTERROGATORIES

## (continued)

8. What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit?
NONE - NOT REQUIRED

9. What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with a(n) actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification? WILLIAM D. BRUCE, F.C.A., M.A.A.A.
BRUCE AND BRUCE COMPANY, 916 SHERWOOD DRIVE, LAKE BLUFF, IL 60044
BRUCE AND BRUCE COMPANY, CONSULTING ACTUARIES

10. FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:

10.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?

NONE

10.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located? Yes [ ] No [ ]

10.3 Have there been any changes made to any of the trust indentures during the year? Yes [ ] No [ ]

10.4 If answer to (10.3) is yes, has the domiciliary or entry state approved the changes? Yes [ ] No [ ] N/A [ X ]

## BOARD OF DIRECTORS

11. Is the purchase or sale of all investments of the reporting entity passed upon either by the board of directors or a subordinate committee thereof? Yes [ X ] No [ ]

12. Does the reporting entity keep a complete permanent record of the proceedings of its board of directors and all subordinate committees thereof? Yes [ X ] No [ ]

13. Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees which is in or is likely to conflict with the official duties of such person? Yes [ X ] No [ ]

## FINANCIAL

14.1 Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):

| | | |
|---|---|---|
| 14.11 | To directors or other officers | $ 0 |
| 14.12 | To stockholders not officers | $ 0 |
| 14.13 | Trustees, supreme or grand (Fraternal only) | $ 0 |

14.2 Total amount of loans outstanding at the end of year (inclusive of Separate Accounts, exclusive of policy loans):

| | | |
|---|---|---|
| 14.21 | To directors or other officers | $ 0 |
| 14.22 | To stockholder not officers | $ 0 |
| 14.23 | Trustees, supreme or grand (Fraternal only) | $ 0 |

15.1 Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement? Yes [ ] No [ X ]

15.2 If yes, state the amount thereof at December 31 of the current year:

| | | |
|---|---|---|
| 15.21 | Rented from others | $ 0 |
| 15.22 | Borrowed from others | $ 0 |
| 15.23 | Leased from others | $ 0 |
| 15.24 | Other | $ 0 |

Disclose in Notes to Financial the nature of each obligation.

16.1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments? Yes [ ] No [ X ]

16.2 If answer is yes:

| | | |
|---|---|---|
| 16.21 | Amount paid as losses or risk adjustment | $ 0 |
| 16.22 | Amount paid as expenses | $ 0 |
| 16.23 | Other amounts paid | $ 0 |

# GENERAL INTERROGATORIES

## (continued)

## INVESTMENT

17. List the following capital stock information for the reporting entity:

| Class | 1<br>Number of Shares Authorized | 2<br>Number of Shares Outstanding | 3<br>Par Value Per Share | 4<br>Redemption Price If Callable | 5<br>Is Dividend Rate Limited? | 6<br>Are Dividends Cumulative? |
|---|---|---|---|---|---|---|
| Preferred | 0 | 0 | 0 | 0 | Yes [ ] No [ X ] | Yes [ ] No [ X ] |
| Common | 0 | 0 | 0 | X X X | X X X X X X | X X X X X X |

18.1 Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date, except as shown by Schedule E - Part 2 - Special Deposits? Yes [ ] No [ X ]

18.2 If no, give full and complete information, relating thereto 0
SECURITIES HELD BY MERRILL LYNCH (INVESTMENT BROKER)
0

19.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, except as shown on Schedule E - Part 2 - Special Deposits, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 15.1). Yes [ ] No [ X ]

19.2 If yes, state the amount thereof at December 31 of the current year:

| | | |
|---|---|---|
| 19.21 | Loaned to others | $ 0 |
| 19.22 | Subject to repurchase agreements | $ 0 |
| 19.23 | Subject to reverse repurchase agreements | $ 0 |
| 19.24 | Subject to dollar repurchase agreements | $ 0 |
| 19.25 | Subject to reverse dollar repurchase agreements | $ 0 |
| 19.26 | Pledged as collateral | $ 0 |
| 19.27 | Placed under option agreements | $ 0 |
| 19.28 | Letter stock or securities restricted as to sale | $ 0 |
| 19.29 | Other | $ 0 |

19.3 For each category above, if any of these assets are held by other, identify by whom held:

19.31
19.32
19.33
19.34
19.35
19.36
19.37
19.38
19.39

For categories (19.21) and (19.23) above, and for any securities that were made available for use by another person during the period covered by this statement, attach a schedule as shown in the instructions to the annual statement

19.4 For category (19.28) provide the following:

| 1<br>Nature of Restriction | 2<br>Description | 3<br>Amount |
|---|---|---|
| | | 0 |
| | | 0 |
| | | 0 |
| | | 0 |
| | | 0 |

20.1 Does the reporting entity have any hedging transactions reported on Schedule DB? Yes [ ] No [ X ]

20.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? Yes [ ] No [ ] N/A [ X ]

If no, attach a description with this statement.

21.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity? Yes [ ] No [ X ]

21.2 If yes, state the amount thereof at December 31 of the current year. $ 0

22. Excluding items in Schedule E, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Part 1-General, Section IV.H-Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook? Yes [ ] No [ X ]

22.01 For agreements that comply with the reqiurements of the NAIC Financial Condition Examiners Handbook, complete the following:

| 1<br>Name of Custodian(s) | 2<br>Custodian's Address |
|---|---|
| Merrill Lynch | World Financial Center |
| | New York, NY 10281 |
| | |
| | |
| | |

# GENERAL INTERROGATORIES

**(continued)**

## INVESTMENT

22.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

| 1<br>Name(s) | 2<br>Location(s) | 3<br>Complete Explanation(s) |
|---|---|---|
| | | |
| | | |
| | | |
| | | |
| | | |

22.03 Have there been any changes, including name changes, in the custodian(s) identified in 22.01 during the current year? Yes [ ] No [ X ]

22.04 If yes, give full and complete information relating thereto:

| 1<br>Old Custodian | 2<br>New Custodian | 3<br>Date of Change | 4<br>Reason |
|---|---|---|---|
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

22.05 Identify all investment advisors, brokers/dealers or individuals acting on behalf of brokers/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

| 1<br>Central Registration Depository Number(s) | 2<br>Name | 3<br>Address |
|---|---|---|
| X | Costanzo - Mack Group | 33 Public Square, Brecksville, OH 44141 |
| | Merrill Lynch | World Financial Center, New York, NY 10281 |
| | | |
| | | |
| | | |

## OTHER

23.1 Amount of payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus, if any? $ 0

23.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus during the period covered by this statement.

| 1<br>Name | 2<br>Amount Paid |
|---|---|
| | $ 0 |
| | $ 0 |
| | $ 0 |
| | $ 0 |

24.1 Amount of payments for legal expenses, if any? $ 0

24.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

| 1<br>Name | 2<br>Amount Paid |
|---|---|
| | $ 0 |
| | $ 0 |
| | $ 0 |
| | $ 0 |

25.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or department of government, if any? $ 0

25.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or department of government during the period covered by this statement.

| 1<br>Name | 2<br>Amount Paid |
|---|---|
| | $ 0 |
| | $ 0 |
| | $ 0 |
| | $ 0 |

# GENERAL INTERROGATORIES
# (continued)
# PART 2 - FRATERNAL INTERROGATORIES

| | | |
|---|---|---|
| 1.1 | Does the reporting entity have any direct Medicare Supplement Insurance in force? | YES [ ] NO [ X ] |
| 1.2 | If yes, indicate premium earned on U.S. business only. | $ 0 |
| 1.3 | What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit? | $ 0 |
| | 1.31 Reason for excluding | |
| 1.4 | Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above. | $ 0 |
| 1.5 | Indicate total incurred claims on all Medicare Supplement insurance. | $ 0 |
| 1.6 | Individual policies: | |
| | Most current three years: | |
| | 1.61 Total Premium earned | $ 0 |
| | 1.62 Total incurred claims | $ 0 |
| | 1.63 Number of covered lives | $ 0 |
| | All years proir to most current three years: | |
| | 1.64 Total Premium earned | $ 0 |
| | 1.65 Total incurred claims | $ 0 |
| | 1.66 Number of covered lives | $ 0 |
| 1.7 | Group policies: | |
| | Most current three years: | |
| | 1.71 Total Premium earned | $ 0 |
| | 1.72 Total incurred claims | $ 0 |
| | 1.73 Number of covered lives | $ 0 |
| | All years prior to most current three years: | |
| | 1.74 Total Premium earned | $ 0 |
| | 1.75 Total incurred claims | $ 0 |
| | 1.76 Number of covered lives | $ 0 |
| 2.1 | Does this reporting entity have Separate Accounts? | YES [ ] NO [ X ] |
| 2.2 | If yes, has a Separate Accounts Statement been filed with this Department? | YES [ ] NO [ ] N/A [ X ] |
| 2.3 | What portion of capital and surplus funds of the reporting entity covered by assets in the Separate Accounts statement, is not currently distributable from the Separate Accounts to the general account for use by the general account? | $ 0 |
| 2.4 | State the authority under which Separate Accounts are maintained: | |
| 2.5 | Was any of the reporting entity's Separate Accounts business reinsured as of December 31? | YES [ ] NO [ X ] |
| 2.6 | Has the reporting entity assumed by reinsurance any Separate Accounts business as of December 31? | YES [ ] NO [ X ] |
| 3. | Is the reporting entity organized and conducted on the lodge system, with ritualistic form of work and representative form of government? | YES [ X ] NO [ ] |
| 4. | How often are meetings of the subordinate branches required to be held? MONTHLY | |
| 5. | How are the subordinate branches represented in the supreme or governing body? BY DELEGATES | |
| 6. | What is the basis of representation in the governing body? ONE DELEGATE FOR EVERY 25 MEMBERS OR FRACTION THEREOF | |
| 7.1 | How often are regular meetings of the governing body held? EVERY TWO YEARS | |
| 7.2 | When was the last regular meeting of the governing body held? | 06/01/2001 |
| 7.3 | When and where will the next regular or special meeting of the governing body be held? 06/01/2003 COLUMBUS, OHIO | |
| 7.4 | How many members of the governing body attended the last regular meeting? | 17 |
| 7.5 | How many of same were delegates of the subordinate branches? | 13 |
| 8. | How are the expenses of the governing body defrayed? GENERAL FUND | |
| 9. | When and by whom are the officers and directors elected? AT CONVENTION BY THE DELEGATES | |
| 10. | What are the qualifications for membership? GOOD HEALTH, GOOD CHARACTER ITALIAN DESCENT | |
| 11. | What are the limiting ages for admission? 0-80 | |
| 12. | What is the minimum and maximum insurance that may be issued on any one life? NO MINIMUM MAXIMUM $10,000 | |
| 13. | Is a medical examination required before issuing a benefit certificate to applicants? | YES [ ] NO [ X ] |
| 14. | Are applicants admitted to membership without filing an application with and becoming a member of a local branch by ballot and initiation? | YES [ ] NO [ X ] |
| 15.1 | Are notices of the payments required sent to the members? | YES [ X ] NO [ ] N/A [ ] |
| 15.2 | If yes, do the notices state the purpose for which the money is to be used? | YES [ ] NO [ X ] |
| 16. | What proportion of first and subsequent years payments may be used for management expenses? | |
| | 16.11 First year | $ 100% |
| | 16.12 Subsequent years | $ 15% |
| 17.1 | Is any part of the mortuary, disability, emergency or reserve fund, or the accretions from or payments for the same, used for expenses? | YES [ ] NO [ X ] |
| 17.2 | If so, what amount and for what purpose? $ 0 , | |
| 18.1 | Does the reporting entity pay an old age disability benefit? | YES [ ] NO [ X ] |
| 18.2 | If yes, at what age does the benefit commence? | 0 |
| 19.1 | Has the constitution or have the laws of the reporting entity been amended during the year? | YES [ ] NO [ X ] |
| 19.2 | If yes, when? | |

# GENERAL INTERROGATORIES
# (continued)
# PART 2 - FRATERNAL INTERROGATORIES

| | | | | |
|---|---|---|---|---|
| 20. | Have you filed with this Department all forms of benefit certificates issued, a copy of the constitution and of all the laws, rules and regulations in force at the present time? If not, please do so. | YES [ X ] | NO [ ] | |
| 21.1 | State whether all or a portion of the regular insurance contributions were waived during the current year under premium-paying certificates on account of meeting attained age or membership requirements. | YES [ X ] | NO [ ] | |
| 21.2 | If so, was an additional reserve included in Exhibit 8? | YES [ X ] | NO [ ] | N/A [ ] |
| 21.3 | If yes, explain VALUED AS LIFE TO AGE 75 CERTIFICATES | | | |
| 22.1 | Has the reporting entity reinsured, amalgamated with, or absorbed any company, order, society, or association during the year? | YES [ ] | NO [ X ] | |
| 22.2 | If yes, was there any contract agreement, or understanding, written or oral, expressed or implied, by means of which any officer, director, trustee, or any other person, or firm, corporation, society or association, received or is to receive any fee, commission, emolument, or compensation of any nature whatsoever in connection with, or on account of such reinsurance, amalgamation, absorption, or transfer of membership or funds? | YES [ ] | NO [ ] | N/A [ X ] |
| 23. | Has any present or former officer, director, trustee, incorporator, or any other person, or any firm, corporation, society or association, any claim of any nature whatsoever against this reporting entity, which is not included in the liabilities on Page 3 of this statement? | YES [ ] | NO [ X ] | |

# FIVE-YEAR HISTORICAL DATA

Show amounts in whole dollars only, no cents; show percentages to one decimal place, i.e. 17.6. Amounts of life insurance in this exhibit should be shown in thousands (omit 000).

| | | 1<br>2002 | 2<br>2001 | 3<br>2000 | 4<br>1999 | 5<br>1998 |
|---|---|---|---|---|---|---|
| | Life Insurance in Force (Exhibit of Life Insurance) | | | | | |
| 1. | Total (Line 20, Column 2) | 1,381 | 1,394,025 | 1,331 | 1,277 | 1,237 |
| | New Business Issued (Exhibit of Life Insurance) | | | | | |
| 2. | Total (Line 2, Column 2) | 10 | 106,109 | 71 | 55 | 28 |
| | Premium Income (Exhibit 1, Part 1) | | | | | |
| 3. | Life insurance - first year (Line 9.4, Column 2) | | | 50 | | |
| 4. | Life insurance - single and renewal (Lines 10.4 and 19.4, Column 2) | 10,051 | 19,826 | 14,156 | 19,319 | 13,137 |
| 5. | Annuity (Line 20.4, Column 3) | | 484 | 8,012 | 19,520 | 242 |
| 6. | Accident and health (Line 20.4, Column 4) | | | | | |
| 7. | Aggregate of all other lines of business (Line 20.4, Column 5) | | | | | |
| 8. | Total (Line 20.4, Column 1) | 69,556 | 69,268 | 69,320 | 77,677 | 52,504 |
| | Balance Sheet Items (Pages 2 and 3) | | | | | |
| 9. | Total admitted assets excluding Separate Accounts business (Page 2, Line 22, Col. 4) | 1,197,141 | 1,215,739 | 1,246,029 | 1,245,310 | 1,241,052 |
| 10. | Total Liabilities excluding Separate Accounts business (Page 3, Line 23) | 740,594 | 727,312 | 719,702 | 678,330 | 673,079 |
| 11. | Aggregate reserve for life certificates and contracts (Page 3, Line 1) | 582,000 | 585,159 | 585,974 | 563,266 | 532,249 |
| 12. | Aggregate reserve for accident and health certificates (Page 3, Line 2) | | | | | |
| 13. | Deposit-type contract funds (Page 3, Line 3) | 26,623 | 26,039 | | | |
| 14. | Asset Valuation Reserve (Page 3, Line 21.1) | 76,755 | 83,749 | 77,964 | 6,152 | 76,424 |
| 15. | Surplus (Page 3, Line 30) | 456,547 | 488,426 | 526,327 | 566,980 | 567,972 |
| | Risk-Based Capital Analysis | | | | | |
| 16. | Total adjusted capital | 535,902 | 575,005 | 606,791 | 630,992 | 646,896 |
| 17. | 50% of the calculated RBC amount | 2,724 | 43,992 | 39,717 | 30,665 | 66,043 |
| | Percentage Distribution of Assets (Page 2, Col. 3) (Item No. ÷ Page 2, Line 10, Col. 3) x 100.0 | | | | | |
| 18. | Bonds (Line 1) | 66.8 | 74.9 | 76.4 | 81.3 | 64.5 |
| 19. | Stocks (Lines 2.1 and 2.2) | 27.3 | 23.1 | 21.1 | 16.6 | 33.8 |
| 20. | Mortgage loans on real estate (Line 3.1 and 3.2) | | | | | |
| 21. | Real estate (Lines 4.1, 4.2 and 4.3) | | | | | |
| 22. | Certificate loans (Line 5) | 0.3 | 0.2 | 0.2 | 0.2 | 0.2 |
| 23. | Cash and short-term investments (Line 6) | 5.6 | 1.8 | 2.3 | 2.1 | 1.5 |
| 24. | Other invested assets (Line 7) | | | | | |
| 25. | Receivable for securities (Line 8) | | | | | |
| 26. | Aggregate write-ins for invested assets (Line 9) | | | | (0.2) | |
| 27. | Cash and invested assets (Line 10) | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| | Investments in Subsidiaries and Affiliates | | | | | |
| 28. | Affiliated bonds (Schedule D Summary, Line 25, Col. 1) | | | | | |
| 29. | Affiliated preferred stock (Schedule D Summary, Line 39, Col. 1) | | | | | |
| 30. | Affiliated common stock (Schedule D Summary, Line 53, Col. 2) | | | | | |
| 31. | Affiliated short-term investments (subtotals included in Schedule DA, Part 2, Column 5, Line 11) | | | | | |
| 32. | Affiliated mortgage loans on real estate | | | | | |
| 33. | All other affiliated | | | | | |
| 34. | Total of above Lines 28 to 33 | | | | | |
| | Total Nonadmitted Assets and Admitted Assets | | | | | |
| 35. | Total nonadmitted assets (Page 2, Line 24, Col. 2) | 2,549 | 4,394 | 18,091 | 3,382 | 14,519 |
| 36. | Total admitted assets (Page 2, Line 24, Col. 3) | 1,197,141 | 1,215,739 | 1,246,029 | 1,245,310 | 1,241,052 |
| | Investment Data | | | | | |
| 37. | Net investment income (Exhibit of Net Investment Income, Line 17) | 48,726 | 56,298 | 59,876 | 54,654 | 61,096 |
| 38. | Realized capital gains (losses), net of tax and before IMR transfer | 3,337 | | 6,693 | (29,008) | 11,103 |
| 39. | Unrealized capital gains (losses) | (13,284) | 1,515 | (4,681) | 29,311 | 26,248 |
| 40. | Total of above Lines 37, 38 and 39 | 38,779 | 57,813 | 61,888 | 54,957 | 98,447 |

# FIVE-YEAR HISTORICAL DATA

**(Continued)**

| | 1<br>2002 | 2<br>2001 | 3<br>2000 | 4<br>1999 | 5<br>1998 |
|---|---|---|---|---|---|
| Benefits and Reserve Increases (Page 6) | | | | | |
| 41. Total certificate benefits - life (Lines 9, 10, 11, 12 and 13, Column 1 less Line 13, Column 5) | 26,871 | 48,664 | 18,382 | 24,500 | 36,865 |
| 42. Total certificate benefits - accident and health (Line 13, Column 5) | | | | | |
| 43. Increase in life reserves (Line 17, Column 2) | (8,152) | (6,547) | 9,889 | 7,709 | (9,539) |
| 44. Increase in accident and health reserves (Line 17, Column 5) | | | | | |
| 45. Refunds to members (Line 28, Column 1) | 3,804 | 5,055 | 4,616 | 4,685 | 4,839 |
| Operating Percentages | | | | | |
| 46. Insurance expense percent (Page 6, Column 1, Lines 19, 20 and 21 less Line 6, Column 1 less Exhibit 2, Column 4, Line 10) ÷ (Page 6, Column 1, Line 1) X 100.0 | 156.9 | 88.0 | 82.0 | 63.5 | 113.0 |
| 47. Lapse percent (Exhibit of Life Insurance, Column 2, Lines 13 and 14) x 100.0 ÷ 1/2 (Lines 1 and 19, Column 2) | 0.6 | 0.4 | 1.4 | 6.1 | 0.2 |
| 48. Accident and health loss percent (Schedule H, Line 3, Column 1, % Shown) | | | | | |
| 49. Accident and health expense percent (Schedule H, Line 8, Column 1, % Shown) | | | | | |
| Accident and Health Reserve Adequacy | | | | | |
| 50. Incurred losses on prior years' claims (Schedule H, Part 3, Line 3.1, Column 1) | | | | | |
| 51. Prior years' liability and reserve (Schedule H, Part 3, Line 3.2, Column 1) | | | | | |
| Net Gains from Operations After Refunds to Members by Lines of Business (Page 6, Line 29) | | | | | |
| 52. Life insurance (Column 2) | (27,776) | (35,881) | (20,387) | (16,251) | (23,142) |
| 53. Annuity (Column 3) | (6,063) | (5,248) | (4,807) | (2,528) | (1,965) |
| 54. Supplementary contracts (Column 4) | | | | | |
| 55. Accident and health (Column 5) | | | | | |
| 56. Aggregate of all other lines of business (Column 6) | | | | | |
| 57. Fraternal (Column 8) | 5,260 | (647) | (1,035) | 3,078 | (3,150) |
| 58. Expense (Column 9) | | | | | |
| 59. Total (Column 1) | (28,579) | (41,776) | (26,229) | (15,701) | (28,257) |

# EXHIBIT OF LIFE INSURANCE

| | 1<br>Number of<br>Certificates | 2<br>Amount<br>of Insurance (a) |
|---|---|---|
| 1. In force end of prior year | 973 | 1,394 |
| 2. Issued during year | 1 | 10 |
| 3. Reinsurance assumed | | |
| 4. Revived during year | | |
| 5. Increased during year (net) | | 8 |
| 6. Subtotals, Lines 2 to 5 | 1 | 18 |
| 7. Additions by refunds during year | XXX | |
| 8. Aggregate write-ins for increases | | |
| 9. Totals (Line 1 plus Line 6 to Line 8) | 974 | 1,412 |
| Deductions during year: | | |
| 10. Death | 36 | 21 |
| 11. Maturity | 2 | 2 |
| 12. Disability | | |
| 13. Expiry | 2 | 1 |
| 14. Surrender | 5 | 7 |
| 15. Lapse | | |
| 16. Decreased (net) | | |
| 17. Reinsurance | | |
| 18. Aggregate write-ins for decreases | | |
| 19. Totals (Lines 10 to 18) | 45 | 31 |
| 20. In force end of year (b) (Line 9 minus 19) | 929 | 1,381 |
| 21. Reinsurance ceded end of year | XXX | |
| 22. Line 20 minus Line 21 | XXX | 1,381 |
| **DETAILS OF WRITE-INS** | | |
| 0801. | | |
| 0802. | | |
| 0803. | | |
| 0898. Summary of remaining write-ins for Line 8 from overflow page | | |
| 0899. Totals (Lines 0801 through 0803 plus 0898) (Line 8 above) | | |
| 1801. | | |
| 1802. | | |
| 1803. | | |
| 1898. Summary of remaining write-ins for Line 18 from overflow page | | |
| 1899. Totals (Lines 1801 through 1803 plus 1898) (Line 18 above) | | |

(a) Amounts of life insurance in this exhibit shall be shown in thousands (omit 000).

(b) Paid-up insurance included in the final totals of Line 20 (including additions to certificates), number of certificates 834 , Amount, $ 1,126,000 .
Additional accidental death benefits included in life certificates were in amount, $ 1,059 Does the society collect any contributions from members for general expenses of the society under fully paid-up certificates? YES [ ] NO [ X ] If not, how are such expenses met? Excess Interest & Mortality Savings

# EXHIBIT OF NUMBERS OF CERTIFICATES FOR SUPPLEMENTARY CONTRACTS, ANNUITIES AND ACCIDENT & HEALTH INSURANCE

| | 1<br>Supplementary<br>Contracts<br>(Involving Life<br>Contingencies) | 2<br>Supplementary<br>Contracts<br>(Not Involving<br>Life Contingencies) | 3<br>Individual<br>Annuities | 4<br>Accident &<br>Health<br>Insurance |
|---|---|---|---|---|
| 1. In force end of prior year | | | | |
| 2. Issued during year | | | | |
| 3. Reinsurance assumed | | | | |
| 4. Increased during year (net) | | | | |
| 5. TOTALS (Lines 1 to 4) | | | | |
| Deductions during year: | | | | |
| 6. Decreased during year (net) | | | | |
| 7. Reinsurance | | | | |
| 8. TOTALS (Lines 6 and 7) | | | | |
| 9. In force end of year (Line 5 minus Line 8) | | | | |
| 10. Amount on deposit | | | | XXX |
| Income now payable: | | | | |
| 11. Amount of income payable | | | | XXX |
| Deferred: fully paid: | | | | |
| 12. Deferred: fully paid - account balance | XXX | XXX | | XXX |
| Deferred: not fully paid: | | | | |
| 13. Deferred: not fully paid - account balance | XXX | XXX | | XXX |

# SCHEDULE D - SUMMARY BY COUNTRY

## Long-Term Bonds and Stocks OWNED December 31 of Current Year

| Description | | 1<br>Book/Adjusted Carrying Value | 2<br>Fair Value (a) | 3<br>Actual Cost | 4<br>Par Value of Bonds |
|---|---|---|---|---|---|
| **BONDS**<br>Governments (Including all obligations guaranteed by governments) | 1. United States | 792,194 | 825,461 | 1,210,826 | 1,014,612 |
| | 2. Canada | | | | |
| | 3. Other Countries | | | | |
| | 4. Totals | 792,194 | 825,461 | 1,210,826 | 1,014,612 |
| States, Territories and Possessions (Direct and guaranteed) | 5. United States | | | | |
| | 6. Canada | | | | |
| | 7. Other Countries | | | | |
| | 8. Totals | | | | |
| Political Subdivisions of States, Territories and Possessions (Direct and guaranteed) | 9. United States | | | | |
| | 10. Canada | | | | |
| | 11. Other Countries | | | | |
| | 12. Totals | | | | |
| Special revenue and special assessment obligations and all non-guaranteed obligations of agencies and authorities of governments and their political subdivisions | 13. United States | | | | |
| | 14. Canada | | | | |
| | 15. Other Countries | | | | |
| | 16. Totals | | | | |
| Public Utilities (unaffiliated) | 17. United States | | | | |
| | 18. Canada | | | | |
| | 19. Other Countries | | | | |
| | 20. Totals | | | | |
| Industrial and Miscellaneous and Credit Tenant Loans (unaffiliated) | 21. United States | | | | |
| | 22. Canada | | | | |
| | 23. Other Countries | | | | |
| | 24. Totals | | | | |
| Parent, Subsidiaries and Affiliates | 25. Totals | | | | |
| | **26. Total Bonds** | 792,194 | 825,461 | 1,210,826 | 1,014,612 |
| **PREFERRED STOCKS**<br>Public Utilities (unaffiliated) | 27. United States | | | | |
| | 28. Canada | | | | |
| | 29. Other Countries | | | | |
| | 30. Totals | | | | |
| Banks, Trust and Insurance Companies (unaffiliated) | 31. United States | | | | |
| | 32. Canada | | | | |
| | 33. Other Countries | | | | |
| | 34. Totals | | | | |
| Industrial and Miscellaneous (unaffiliated) | 35. United States | | | | |
| | 36. Canada | | | | |
| | 37. Other Countries | | | | |
| | 38. Totals | | | | |
| Parent, Subsidiaries and Affiliates | 39. Totals | | | | |
| | **40. Total Preferred Stocks** | | | | |
| **COMMON STOCKS**<br>Public Utilities (unaffiliated) | 41. United States | 1,406 | 1,406 | 1,813 | |
| | 42. Canada | | | | |
| | 43. Other Countries | | | | |
| | 44. Totals | 1,406 | 1,406 | 1,813 | |
| Banks, Trust and Insurance Companies (unaffiliated) | 45. United States | 18,251 | 18,251 | 18,941 | |
| | 46. Canada | | | | |
| | 47. Other Countries | | | | |
| | 48. Totals | 18,251 | 18,251 | 18,941 | |
| Industrial and Miscellaneous (unaffiliated) | 49. United States | 304,692 | 304,692 | 306,685 | |
| | 50. Canada | | | | |
| | 51. Other Countries | | | | |
| | 52. Totals | 304,692 | 304,692 | 306,685 | |
| Parent, Subsidiaries and Affiliates | 53. Totals | | | | |
| | **54. Total Common Stocks** | 324,349 | 324,349 | 327,439 | |
| | **55. Total Stocks** | 324,349 | 324,349 | 327,439 | |
| | **56. Total Bonds and Stocks** | 1,116,543 | 1,149,810 | 1,538,265 | |

(a) The aggregate value of bonds which are valued at other than actual fair value is $ 0.

# SCHEDULE D - VERIFICATION BETWEEN YEARS

| | | | | | |
|---|---|---|---|---|---|
| 1. | Book/adjusted carrying value of bonds and stocks, prior year | | 1,184,093 | | |
| 2. | Cost of bonds and stocks acquired, Column 6, Part 3 | | 786,785 | | |
| 3. | Increase (decrease) by adjustment: | | | | |
| | 3.1 Column 16, Part 1 | (3,546) | | | |
| | 3.2 Column 12, Part 2, Section 1 | | | | |
| | 3.3 Column 10, Part 2, Section 2 | (11,958) | | | |
| | 3.4 Column 10, Part 4 | (3,424) | (18,928) | | |
| 4. | Total gain (loss), Column 14, Part 4 | | 18,728 | | |
| 5. | Deduct consideration for bonds and stocks disposed of Column 6, Part 4 | | 854,147 | | |
| 6. | Foreign Exchange Adjustment: | | | | |
| | 6.1 Column 17, Part 1 | | | | |
| | 6.2 Column 13, Part 2, Section 1 | | | | |
| | 6.3 Column 11, Part 2, Section 2 | | | | |
| | 6.4 Column 11, Part 4 | | | | |
| 7. | Book/adjusted carrying value at end of current period | | | | 1,116,531 |
| 8. | Total valuation allowance | | | | |
| 9. | Subtotal (Lines 7 plus 8) | | | | 1,116,531 |
| 10. | Total nonadmitted amounts | | | | |
| 11. | Statement value of bonds and stocks, current period | | | | 1,116,531 |

# SCHEDULE T - DISTRIBUTION OF BUSINESS BY STATES AND TERRITORIES
## (Adult and Juvenile Combined)

| States, Etc. | 1 Is Insurer Licensed? (Yes or No) | Life Contracts 2 Life Insurance Premiums | 3 Annuity Considerations | 4 Accident and Health Insurance Premiums, Including Policy, Membership and Other Fees | 5 Deposit-Type Contract Funds | 6 Other Considerations |
|---|---|---|---|---|---|---|
| 1. Alabama AL | NO | | | | | |
| 2. Alaska AK | NO | | | | | |
| 3. Arizona AZ | NO | | | | | |
| 4. Arkansas AR | NO | | | | | |
| 5. California CA | NO | | | | | |
| 6. Colorado CO | NO | | | | | |
| 7. Connecticut CT | NO | | | | | |
| 8. Delaware DE | NO | | | | | |
| 9. District of Columbia DC | NO | | | | | |
| 10. Florida FL | NO | | | | | |
| 11. Georgia GA | NO | | | | | |
| 12. Hawaii HI | NO | | | | | |
| 13. Idaho ID | NO | | | | | |
| 14. Illinois IL | NO | | | | | |
| 15. Indiana IN | NO | | | | | |
| 16. Iowa IA | NO | | | | | |
| 17. Kansas KS | NO | | | | | |
| 18. Kentucky KY | NO | | | | | |
| 19. Louisiana LA | NO | | | | | |
| 20. Maine ME | NO | | | | | |
| 21. Maryland MD | NO | | | | | |
| 22. Massachusetts MA | NO | | | | | |
| 23. Michigan MI | NO | | | | | |
| 24. Minnesota MN | NO | | | | | |
| 25. Mississippi MS | NO | | | | | |
| 26. Missouri MO | NO | | | | | |
| 27. Montana MT | NO | | | | | |
| 28. Nebraska NE | NO | | | | | |
| 29. Nevada NV | NO | | | | | |
| 30. New Hampshire NH | NO | | | | | |
| 31. New Jersey NJ | NO | | | | | |
| 32. New Mexico NM | NO | | | | | |
| 33. New York NY | NO | | | | | |
| 34. North Carolina NC | NO | | | | | |
| 35. North Dakota ND | NO | | | | | |
| 36. Ohio OH | YES | 65,359 | | | 3,379 | |
| 37. Oklahoma OK | NO | | | | | |
| 38. Oregon OR | NO | | | | | |
| 39. Pennsylvania PA | NO | | | | | |
| 40. Rhode Island RI | NO | | | | | |
| 41. South Carolina SC | NO | | | | | |
| 42. South Dakota SD | NO | | | | | |
| 43. Tennessee TN | NO | | | | | |
| 44. Texas TX | NO | | | | | |
| 45. Utah UT | NO | | | | | |
| 46. Vermont VT | NO | | | | | |
| 47. Virginia VA | NO | | | | | |
| 48. Washington WA | NO | | | | | |
| 49. West Virginia WV | NO | | | | | |
| 50. Wisconsin WI | NO | | | | | |
| 51. Wyoming WY | NO | | | | | |
| 52. American Samoa AS | NO | | | | | |
| 53. Guam GU | NO | | | | | |
| 54. Puerto Rico PR | NO | | | | | |
| 55. U.S. Virgin Islands VI | NO | | | | | |
| 56. Canada CN | NO | | | | | |
| 57. Aggregate Other Alien OT | X X X | | | | | |
| 58. Subtotal | (a) 1 | 65,359 | | | 3,379 | |
| 90. Reporting entity contributions for employee benefits plans | X X X | | | | | |
| 91. Dividends or refunds applied to purchase paid-up additions and annuities | X X X | | | | | |
| 92. Dividends or refunds applied to shorten endowment or premium paying period | X X X | | | | | |
| 93. Premium or annuity considerations waived under disability or other contract provisions | X X X | | | | | |
| 94. Aggregate other amounts not allocable by State | X X X | | | | | |
| 95. Totals (Direct Business) | X X X | 65,359 | | | 3,379 | |
| 96. Plus Reinsurance Assumed | X X X | | | | | |
| 97. Totals (All Business) | X X X | 65,359 | | | 3,379 | |
| 98. Less Reinsurance Ceded | X X X | | | | | |
| 99. Totals (All Business) less Reinsurance Ceded | X X X | 65,359 | | (b) | 3,379 | |
| **DETAILS OF WRITE-INS** | | | | | | |
| 5701. | X X X | | | | | |
| 5702. | X X X | | | | | |
| 5703. | X X X | | | | | |
| 5798. Summary of remaining write-ins for Line 57 from overflow page | X X X | | | | | |
| 5799. Total (Lines 5701 thru 5703 plus 5798) (Line 57 above) | X X X | | | | | |
| 9401. | X X X | | | | | |
| 9402. | X X X | | | | | |
| 9403. | X X X | | | | | |
| 9498. Summary of remaining write-ins for Line 94 from overflow page | X X X | | | | | |
| 9499. Total (Lines 9401 thru 9403 plus 9498) (Line 94 above) | X X X | | | | | |

**Explanation of basis of allocation by states, etc., of premiums and annuity considerations**

(a) Insert the number of yes responses except for Canada and Other Alien.

(b) Column 4 should balance with Exhibit 1, Lines 6.4, 10.4 and 16.4, Cols. 8, 9 and 10, or with Schedule H, Part 1, Column 1, Line 1 indicate which;

# OVERFLOW PAGE FOR WRITE-INS